

# Missouri: 2002

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## 2002 Economic Census

*Wholesale Trade*

Geographic Area Series



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U.S. Department of Commerce  
Economics and Statistics Administration  
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**U.S. Department of Commerce**  
**Carlos M. Gutierrez,**  
Secretary

**David A. Sampson,**  
Acting Deputy Secretary

**Economics and Statistics Administration**  
**Kathleen B. Cooper,**  
Under Secretary for  
Economic Affairs

**U.S. CENSUS BUREAU**  
**Charles Louis Kincannon,**  
Director

---



**Economics  
and Statistics  
Administration**

**Kathleen B. Cooper,**  
Under Secretary  
for Economic Affairs



**U.S. CENSUS BUREAU**

**Charles Louis Kincannon,**  
Director

**Hermann Habermann,**  
Deputy Director and  
Chief Operating Officer

**Thomas L. Mesenbourg,**  
Acting Associate Director  
for Economic Programs

**Thomas L. Mesenbourg,**  
Assistant Director  
for Economic Programs

**Mark E. Wallace,**  
Chief, Service Sector  
Statistics Division

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# Introduction to the Economic Census

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## **PURPOSES AND USES OF THE ECONOMIC CENSUS**

The economic census is the major source of facts about the structure and functioning of the nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in "2" and "7."

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the federal government use the data to monitor economic activity and to assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

## **INDUSTRY CLASSIFICATIONS**

Data from the 2002 Economic Census are published primarily according to the 2002 North American Industry Classification System (NAICS). NAICS was first adopted in the United States, Canada, and Mexico in 1997. The 2002 Economic Census covers the following NAICS sectors:

|       |                                                                          |
|-------|--------------------------------------------------------------------------|
| 21    | Mining                                                                   |
| 22    | Utilities                                                                |
| 23    | Construction                                                             |
| 31-33 | Manufacturing                                                            |
| 42    | Wholesale Trade                                                          |
| 44-45 | Retail Trade                                                             |
| 48-49 | Transportation and Warehousing                                           |
| 51    | Information                                                              |
| 52    | Finance and Insurance                                                    |
| 53    | Real Estate and Rental and Leasing                                       |
| 54    | Professional, Scientific, and Technical Services                         |
| 55    | Management of Companies and Enterprises                                  |
| 56    | Administrative and Support and Waste Management and Remediation Services |
| 61    | Educational Services                                                     |
| 62    | Health Care and Social Assistance                                        |
| 71    | Arts, Entertainment, and Recreation                                      |
| 72    | Accommodation and Food Services                                          |
| 81    | Other Services (except Public Administration)                            |

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), largely covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 100 subsectors (three-digit codes), 317 industry groups (four-digit codes), and, as implemented in the United States, 1,179 industries (six-digit codes).



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## **RELATIONSHIP TO HISTORICAL INDUSTRY CLASSIFICATIONS**

Prior to the 1997 Economic Census, data were published according to the Standard Industrial Classification (SIC) system. While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The 1997 Economic Census *Bridge Between NAICS and SIC* demonstrates the relationships between NAICS and SIC industries. Where changes are significant, it may not be possible to construct time series that include data for points both before and after 1997.

Most industry classifications remained unchanged between 1997 and 2002, but NAICS 2002 includes substantial revisions within the construction and wholesale trade sectors, and a number of revisions for the retail trade and information sectors. These changes are noted in industry definitions and will be demonstrated in the *Bridge Between NAICS 2002 and NAICS 1997*.

For 2002, data for enterprise support establishments (those functioning primarily to support the activities of their company's operating establishments, such as a warehouse or a research and development laboratory) are included in the industry that reflects their activities (such as warehousing). For 1997, such establishments were termed auxiliaries and were excluded from industry totals.

## **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company. (For selected industries, only payroll, employment, and classification are collected for individual establishments, while other data are collected on a consolidated basis.)

## **GEOGRAPHIC AREA CODING**

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for states, metropolitan and micropolitan statistical areas, counties, and corporate municipalities (places) including cities, towns, townships, villages, and boroughs. Respondents were required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from administrative sources is used as a basis for coding.

## **AVAILABILITY OF ADDITIONAL DATA**

All results of the 2002 Economic Census are available on the Census Bureau Internet site ([www.census.gov](http://www.census.gov)) and on digital versatile discs (DVD-ROMs) for sale by the Census Bureau. The American FactFinder system at the Internet site allows selective retrieval and downloading of the data. For more information, including a description of reports being issued, see the Internet site, write to the U.S. Census Bureau, Washington, DC 20233-6100, or call Customer Services at 301-763-4100.

## **HISTORICAL INFORMATION**

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart

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from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some service trades in 1933. Censuses of construction, manufacturing, and the other business censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated, providing comparable census data across economic sectors and using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census report forms.

The range of industries covered in the economic census expanded between 1967 and 2002. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity. New for 2002 is coverage of four industries classified in the agriculture, forestry, and fishing sector under the SIC system: landscape architectural services, landscaping services, veterinary services, and pet care services.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. Reports for 1997 were published primarily on the Internet and copies of 1992 reports are also available there. CD-ROMs issued from the 1987, 1992, and 1997 Economic Censuses contain databases that include all or nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

#### **SOURCES FOR MORE INFORMATION**

More information about the scope, coverage, classification system, data items, and publications for the 2002 Economic Census and related surveys is published in the *Guide to the 2002 Economic Census* at [www.census.gov/econ/census02/guide](http://www.census.gov/econ/census02/guide). More information on the methodology, procedures, and history of the census will be published in the *History of the 2002 Economic Census* at [www.census.gov/econ/www/history.html](http://www.census.gov/econ/www/history.html).



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# Wholesale Trade

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## SCOPE

The Wholesale Trade sector (sector 42) comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of:

1. goods for resale (i.e., goods sold to other wholesalers or retailers),
2. capital or durable nonconsumer goods, or
3. raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet or other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises two main types of wholesalers: merchant wholesalers that sell goods on their own account and business to business electronic markets, and agents and brokers that arrange sales and purchases for others generally for a commission or fee.

1. Establishments that sell goods on their own account are known as wholesale merchants, distributors, jobbers, drop shippers, and import/export merchants. Also included as wholesale merchants are sales offices and sales branches (but not retail stores) maintained by manufacturing, refining, or mining enterprises apart from their plants or mines for the purpose of marketing their products. Merchant wholesale establishments typically maintain their own warehouse, where they receive and handle goods for their customers. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Establishments arranging for the purchase or sale of goods owned by others or purchasing goods, generally on a commission basis, are known as business to business electronic markets, agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' representatives. These establishments operate from offices and generally do not own or handle the goods they sell.

Some wholesale establishments may be connected with a single manufacturer and promote and sell the particular manufacturer's products to a wide range of other wholesalers or retailers. Other wholesalers may be connected to a retail chain, or a limited number of retail chains, and provide a variety of products needed by the retail operation(s). These wholesalers may obtain the products from a wide range of manufacturers. Still other wholesalers may not take title to the goods, but act as agents and brokers for a commission.

Although wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

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**Exclusions.** Excluded from this sector are governmental organizations classified in the covered industries except for liquor wholesalers operated by state and local governments.

The tabulations for this sector do not include central administrative offices or other establishments that serve wholesale establishments within the same organization. Data for such establishments are classified according to the nature of the service they provide. For example, separate headquarters establishments are reported in NAICS sector 55, Management of Companies and Enterprises.

The reports described below exclude establishments of firms with no paid employees. These “nonemployers,” typically self-employed individuals or partnerships operating businesses that they have not chosen to incorporate, are reported separately in the *Nonemployer Statistics* report. The contribution of nonemployers may be examined at [www.census.gov/nonemployerimpact](http://www.census.gov/nonemployerimpact).

**Definitions.** Industry categories are defined in Appendix B, NAICS Codes, Titles, and Descriptions. Other terms are defined in Appendix A, Explanation of Terms.

## REPORTS

The following reports provide statistics on this sector.

**Industry Series.** There are 19 reports, each covering a group of related industries. The reports present, by kind of business for the United States, general statistics for establishments of firms with payroll on number of establishments, sales, payroll, and employment; comparative statistics for 2002 and 1997; product lines; and concentration of business activity in the largest firms. The data in industry reports are preliminary and subject to change in the following reports.

**Geographic Area Series.** There is a separate report for each state, the District of Columbia, and the United States. Each state report presents, for establishments of firms with payroll, general statistics on number of establishments, sales, payroll, employment, operating expenses, and inventory by kind of business for the state, metropolitan and micropolitan statistical areas, counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. The United States report presents data for the United States as a whole for detailed kind-of-business classifications.

### Subject Series:

- **Product Lines.** This report presents sources of sales data for establishments of firms with payroll by kind of business. Data are presented for the United States and states.
- **Establishment and Firm Size (Including Legal Form of Organization).** This report presents sales, payroll, and employment data for the United States by sales size, by employment size, and by legal form of organization for establishments of firms with payroll; and by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms with payroll.
- **Miscellaneous Subjects.** This report presents data for a variety of industry-specific questions for establishments of firms with payroll. Presentation of data varies by kind of business.

**Other reports.** Data for this sector are also included in reports with multisector coverage, including *Nonemployer Statistics*, *Comparative Statistics*, *Bridge Between 2002 NAICS and 1997 NAICS*, *Business Expenses*, and the Survey of Business Owners reports.

## GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Maps are available at [www.census.gov/econ2002maps](http://www.census.gov/econ2002maps). Notes specific to areas in the state are included in Appendix D, Geographic Notes. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.

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3. Metropolitan and micropolitan statistical areas. A core based statistical area (CBSA) contains a core area with a substantial population nucleus, together with adjacent communities having a high degree of social and economic integration with that core. CBSAs are differentiated into metropolitan and micropolitan statistical areas based on size criteria. Both metropolitan and micropolitan statistical areas are defined in terms of entire counties, and are listed in Appendix E, Metropolitan and Micropolitan Statistical Areas.
    - a. Metropolitan Statistical Areas (metro areas). Metro areas have at least one urbanized area of 50,000 or more population, plus adjacent territory that has a high degree of social and economic integration with the core as measured by commuting ties.
    - b. Micropolitan Statistical Areas (micro areas). Micro areas have at least one urban cluster of at least 10,000 but less than 50,000 population, plus adjacent territory that has a high degree of social and economic integration with the core as measured by commuting ties.
    - c. Metropolitan Divisions (metro divisions). If specified criteria are met, a metro area containing a single core with a population of 2.5 million or more may be subdivided to form smaller groupings of counties referred to as Metropolitan Divisions.
    - d. Combined Statistical Areas (combined areas). If specified criteria are met, adjacent metro and micro areas, in various combinations, may become the components of a new set of areas called Combined Statistical Areas. The areas that combine retain their own designations as metro or micro areas within the larger combined area.
  4. Counties and county equivalents defined as of January 1, 2002. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs, census areas, and city and boroughs. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
  5. Economic places.
    - a. Municipalities of 2,500 inhabitants or more defined as of January 1, 2002. These are areas of significant population incorporated as cities, boroughs, villages, or towns according to the 2000 Census of Population. For the economic census, boroughs, census areas, and city and boroughs in Alaska and boroughs in New York are not included in this category.
    - b. Consolidated cities defined as of January 1, 2002. Consolidated cities are consolidated governments that consist of separately incorporated municipalities.
    - c. Townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 2000 Census of Population).
    - d. Balance of county. Areas outside the entities listed above, including incorporated municipalities with populations of fewer than 2,500, towns and townships not qualifying as noted above, and the remainders of counties outside places are categorized as "Balance of county."

## **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 2002 data are expressed in 2002 dollars, and 1997 data, in 1997 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

## **COMPARABILITY OF THE 1997 AND 2002 ECONOMIC CENSUSES**

Both the 2002 Economic Census and the 1997 Economic Census present data based on the North American Industry Classification System (NAICS). Under the 1997 NAICS, Wholesale Trade was comprised of two subsectors: 421, Wholesale Trade, Durable Goods, and 422, Wholesale Trade,

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Nondurable Goods. In addition, the U.S. Census Bureau presented data in the Wholesale Trade sector by three type-of-operation categories: 1) Merchant wholesalers, 2) Manufacturers' sales branches and offices, and 3) Agents, brokers, and commission merchants.

Under the 2002 NAICS, to recognize production differences in some types of operation, the Wholesale Trade sector was reorganized into three subsectors: 423, Merchant Wholesalers, Durable Goods; 424, Merchant Wholesalers, Nondurable Goods; and 425, Wholesale Electronic Markets and Agents and Brokers. The 2002 NAICS industry definitions for Merchant Wholesalers in subsectors 423 and 424 include type-of-operation categories for manufacturers' sales branches and offices, as well as the 1997 Census Bureau-defined merchant wholesalers. Agents and brokers are defined as a separate NAICS industry in subsector 425 and are no longer included in the type-of-operation structure. For 2002, data are presented by two type-of-operation categories: 1) Merchant wholesalers, except manufacturers' sales branches and offices, and 2) Manufacturers' sales branches and offices. For more details, see Types of Operation in Appendix A.

### **RELIABILITY OF DATA**

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data. Data presented in the Miscellaneous Subjects and Product Lines reports for this sector are subject to sampling errors, as well as nonsampling errors.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data, as by the percentages shown in the tables. Precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors. More information on the reliability of the data is included in Appendix C, Methodology.

### **DISCLOSURE**

In accordance with federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld. Techniques employed to limit disclosure are discussed at [www.census.gov/epcd/ec02/disclosure.htm](http://www.census.gov/epcd/ec02/disclosure.htm).

### **AVAILABILITY OF MORE FREQUENT ECONOMIC DATA**

The County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county, and Statistics of U.S. Businesses provides annual statistics classified by the employment size of the enterprise, further classified by industry for the United States, and by broader categories for states and metropolitan areas.

### **CONTACTS FOR DATA USERS**

Questions about these data may be directed to the U.S. Census Bureau, Service Sector Statistics Division, Wholesale Census Branch, 1-800-541-8345 or [wcb@census.gov](mailto:wcb@census.gov).

### **ABBREVIATIONS AND SYMBOLS**

The following abbreviations and symbols are used with these data:

|   |                                                                                                     |
|---|-----------------------------------------------------------------------------------------------------|
| D | Withheld to avoid disclosing data of individual companies; data are included in higher level totals |
| N | Not available or not comparable                                                                     |
| S | Withheld because estimates did not meet publication standards                                       |
| X | Not applicable                                                                                      |

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|       |                                         |
|-------|-----------------------------------------|
| Z     | Less than half the unit shown           |
| a     | 0 to 19 employees                       |
| b     | 20 to 99 employees                      |
| c     | 100 to 249 employees                    |
| e     | 250 to 499 employees                    |
| f     | 500 to 999 employees                    |
| g     | 1,000 to 2,499 employees                |
| h     | 2,500 to 4,999 employees                |
| i     | 5,000 to 9,999 employees                |
| j     | 10,000 to 24,999 employees              |
| k     | 25,000 to 49,999 employees              |
| l     | 50,000 to 99,999 employees              |
| m     | 100,000 employees or more               |
| r     | Revised                                 |
| -     | Represents zero (page image/print only) |
| (CC)  | Consolidated city                       |
| (IC)  | Independent city                        |
| (CDP) | Census designated place                 |



**Table 1a. Summary Statistics for the State: 2002**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code        | Geographic area, type of operation, and kind of business <sup>1</sup>                    | Estab-lishments (number) | Sales (\$1,000)   | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|------------------------|------------------------------------------------------------------------------------------|--------------------------|-------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>MISSOURI</b>        |                                                                                          |                          |                   |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b> |                                                                                          |                          |                   |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>              | <b>Wholesale trade .....</b>                                                             | <b>8 491</b>             | <b>95 603 561</b> | <b>4 610 387</b>         | <b>1 146 131</b>                | <b>127 340</b>                                            | <b>8 461 638</b>             | <b>6 185 498</b>                  | <b>6 478 916</b>                  |
| 423                    | Durable goods merchant wholesalers .....                                                 | 5 019                    | 37 803 083        | 2 600 578                | 652 588                         | 62 667                                                    | 4 458 040                    | 3 107 815                         | 3 097 161                         |
| 4231                   | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....            | 615                      | 11 570 616        | 290 083                  | 71 413                          | 8 525                                                     | 481 458                      | 614 206                           | 584 700                           |
| 42311                  | Automobile and other motor vehicle merchant wholesalers .....                            | 195                      | 9 579 024         | 111 999                  | 27 383                          | 3 187                                                     | 164 340                      | 349 268                           | 314 914                           |
| 423110                 | Automobile and other motor vehicle merchant wholesalers .....                            | 195                      | 9 579 024         | 111 999                  | 27 383                          | 3 187                                                     | 164 340                      | 349 268                           | 314 914                           |
| 4231101                | Automobile and motorcycle merchant wholesalers .....                                     | 92                       | 7 680 503         | 28 508                   | 6 682                           | 856                                                       | 47 844                       | 209 558                           | 168 780                           |
| 4231102                | Bus and recreational vehicle merchant wholesalers .....                                  | 7                        | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231103                | Light truck and van (14,000 lb or less) merchant wholesalers .....                       | 13                       | 71 823            | 4 395                    | 1 171                           | 160                                                       | 6 981                        | 9 310                             | 10 807                            |
| 4231104                | Medium truck and tractor (14,001 lb to 33,000 lb) merchant wholesalers .....             | 11                       | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4231105                | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                      | 72                       | 1 746 162         | 72 272                   | 17 939                          | 1 952                                                     | 99 952                       | 119 183                           | 124 256                           |
| 42312                  | Motor vehicle supplies and new parts merchant wholesalers .....                          | 299                      | 1 549 975         | 141 232                  | 35 225                          | 4 157                                                     | 249 907                      | 226 899                           | 229 844                           |
| 423120                 | Motor vehicle supplies and new parts merchant wholesalers .....                          | 299                      | 1 549 975         | 141 232                  | 35 225                          | 4 157                                                     | 249 907                      | 226 899                           | 229 844                           |
| 4231201                | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors ..... | 138                      | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231202                | Motor vehicle supplies and new parts merchant wholesalers - jobbers .....                | 153                      | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231203                | Petroleum products marketing equipment merchant wholesalers .....                        | 8                        | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42313                  | Tire and tube merchant wholesalers .....                                                 | 58                       | 378 339           | 25 229                   | 5 967                           | 787                                                       | 44 498                       | 27 951                            | 29 876                            |
| 423130                 | Tire and tube merchant wholesalers .....                                                 | 58                       | 378 339           | 25 229                   | 5 967                           | 787                                                       | 44 498                       | 27 951                            | 29 876                            |
| 42314                  | Motor vehicle parts (used) merchant wholesalers .....                                    | 63                       | 63 278            | 11 623                   | 2 838                           | 394                                                       | 22 713                       | 10 088                            | 10 066                            |
| 423140                 | Motor vehicle parts (used) merchant wholesalers .....                                    | 63                       | 63 278            | 11 623                   | 2 838                           | 394                                                       | 22 713                       | 10 088                            | 10 066                            |
| 4232                   | Furniture and home furnishing merchant wholesalers .....                                 | 214                      | 957 543           | 87 297                   | 20 982                          | 2 487                                                     | 156 192                      | 80 480                            | 84 974                            |
| 42321                  | Furniture merchant wholesalers .....                                                     | 95                       | 452 014           | 35 340                   | 8 634                           | 973                                                       | 62 651                       | 31 185                            | 30 338                            |
| 423210                 | Furniture merchant wholesalers .....                                                     | 95                       | 452 014           | 35 340                   | 8 634                           | 973                                                       | 62 651                       | 31 185                            | 30 338                            |
| 4232101                | Household and lawn furniture merchant wholesalers .....                                  | 42                       | 110 681           | 10 758                   | 2 565                           | 331                                                       | 20 284                       | 16 886                            | 18 675                            |
| 4232102                | Office and business furniture merchant wholesalers .....                                 | 53                       | 341 333           | 24 582                   | 6 069                           | 642                                                       | 42 367                       | 14 299                            | 11 663                            |
| 42322                  | Home furnishing merchant wholesalers .....                                               | 119                      | 505 529           | 51 957                   | 12 348                          | 1 514                                                     | 93 541                       | 49 295                            | 54 636                            |
| 423220                 | Home furnishing merchant wholesalers .....                                               | 119                      | 505 529           | 51 957                   | 12 348                          | 1 514                                                     | 93 541                       | 49 295                            | 54 636                            |
| 4232201                | Household china, glassware, and crockery merchant wholesalers .....                      | 9                        | 14 673            | 2 278                    | 704                             | 81                                                        | 6 625                        | 3 664                             | 4 212                             |
| 4232202                | Linens, domestics, draperies, and curtains merchant wholesalers .....                    | 14                       | 34 289            | 5 923                    | 1 418                           | 132                                                       | 10 046                       | 4 163                             | 3 987                             |
| 4232203                | Floor coverings merchant wholesalers .....                                               | 58                       | 418 929           | 38 403                   | 8 876                           | 1 060                                                     | 66 203                       | 36 513                            | 41 179                            |
| 4232204                | Other home furnishing merchant wholesalers .....                                         | 38                       | 37 638            | 5 353                    | 1 350                           | 241                                                       | 10 667                       | 4 955                             | 5 258                             |
| 4233                   | Lumber and other construction materials merchant wholesalers .....                       | 394                      | 2 055 437         | 176 809                  | 43 190                          | 4 655                                                     | 287 565                      | 155 716                           | 159 760                           |
| 42331                  | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | 198                      | 1 233 537         | 108 148                  | 26 828                          | 2 850                                                     | 166 535                      | 103 486                           | 103 608                           |
| 423310                 | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | 198                      | 1 233 537         | 108 148                  | 26 828                          | 2 850                                                     | 166 535                      | 103 486                           | 103 608                           |
| 4233101                | Lumber without yard merchant wholesalers .....                                           | 47                       | 262 225           | 21 932                   | 6 349                           | 623                                                       | 30 191                       | 5 916                             | 5 770                             |
| 4233102                | Lumber with yard merchant wholesalers ..                                                 | 35                       | 274 353           | 14 826                   | 3 208                           | 382                                                       | 30 609                       | 31 467                            | 34 685                            |
| 4233103                | Plywood, veneer, millwork, and wood panel merchant wholesalers .....                     | 116                      | 696 959           | 71 390                   | 17 271                          | 1 845                                                     | 105 735                      | 66 103                            | 63 153                            |
| 42332                  | Brick, stone, and related construction material merchant wholesalers .....               | 65                       | 366 191           | 17 414                   | 4 051                           | 436                                                       | 37 604                       | 16 279                            | 17 696                            |
| 423320                 | Brick, stone, and related construction material merchant wholesalers .....               | 65                       | 366 191           | 17 414                   | 4 051                           | 436                                                       | 37 604                       | 16 279                            | 17 696                            |
| 4233201                | Brick, block, tile, clay/cement sewer pipe merchant wholesalers .....                    | 30                       | 100 305           | 7 753                    | 1 728                           | 233                                                       | 17 258                       | 6 192                             | 7 060                             |
| 4233202                | Sand, gravel, and stone merchant wholesalers .....                                       | 18                       | 29 327            | 5 201                    | 935                             | 123                                                       | 10 642                       | 5 211                             | 5 436                             |
| 4233203                | Cement, lime, and related products merchant wholesalers .....                            | 17                       | 236 559           | 4 460                    | 1 388                           | 80                                                        | 9 704                        | 4 876                             | 5 200                             |
| 42333                  | Roofing, siding, and insulation material merchant wholesalers .....                      | 69                       | 304 564           | 30 466                   | 7 271                           | 770                                                       | 52 000                       | 21 636                            | 23 044                            |
| 423330                 | Roofing, siding, and insulation material merchant wholesalers .....                      | 69                       | 304 564           | 30 466                   | 7 271                           | 770                                                       | 52 000                       | 21 636                            | 23 044                            |
| 42339                  | Other construction material merchant wholesalers .....                                   | 62                       | 151 145           | 20 781                   | 5 040                           | 599                                                       | 31 426                       | 14 315                            | 15 412                            |
| 423390                 | Other construction material merchant wholesalers .....                                   | 62                       | 151 145           | 20 781                   | 5 040                           | 599                                                       | 31 426                       | 14 315                            | 15 412                            |
| 4233901                | Flat glass and other construction glass merchant wholesalers .....                       | 6                        | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233902                | Other construction material merchant wholesalers .....                                   | 56                       | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 1a. Summary Statistics for the State: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>MISSOURI—Con.</b>                                                                                  |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....                         | 689                     | 3 846 909       | 528 026                  | 143 126                         | 9 850                                                     | 831 851                      | 190 220                           | 194 213                           |
| 42341           | Photographic equipment and supplies merchant wholesalers .....                                        | 19                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423410          | Photographic equipment and supplies merchant wholesalers .....                                        | 19                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42342           | Office equipment merchant wholesalers .....                                                           | 111                     | 419 287         | 77 577                   | 18 579                          | 1 942                                                     | 121 719                      | 26 180                            | 27 411                            |
| 423420          | Office equipment merchant wholesalers .....                                                           | 111                     | 419 287         | 77 577                   | 18 579                          | 1 942                                                     | 121 719                      | 26 180                            | 27 411                            |
| 42343           | Computer and computer peripheral equipment and software merchant wholesalers .....                    | 193                     | 1 625 860       | 242 413                  | 75 182                          | 3 432                                                     | 352 367                      | 35 946                            | 33 038                            |
| 423430          | Computer and computer peripheral equipment and software merchant wholesalers .....                    | 193                     | 1 625 860       | 242 413                  | 75 182                          | 3 432                                                     | 352 367                      | 35 946                            | 33 038                            |
| 4234301         | Computer and computer peripheral equipment merchant wholesalers .....                                 | 164                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 42343011        | Computer and peripheral equipment for resale merchant wholesalers .....                               | 40                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42343012        | Computer and peripheral equipment for end use merchant wholesalers .....                              | 124                     | 1 062 699       | 208 367                  | 66 179                          | 2 839                                                     | 299 414                      | 21 726                            | 22 618                            |
| 4234302         | Computer software (packaged) merchant wholesalers .....                                               | 29                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42344           | Other commercial equipment merchant wholesalers .....                                                 | 110                     | 247 031         | 39 861                   | 9 454                           | 1 101                                                     | 67 790                       | 22 391                            | 24 702                            |
| 423440          | Other commercial equipment merchant wholesalers .....                                                 | 110                     | 247 031         | 39 861                   | 9 454                           | 1 101                                                     | 67 790                       | 22 391                            | 24 702                            |
| 4234401         | Restaurant and hotel equipment and supplies merchant wholesalers .....                                | 54                      | 161 261         | 24 119                   | 5 809                           | 635                                                       | 39 021                       | 14 054                            | 15 332                            |
| 4234402         | Store machines and equipment merchant wholesalers .....                                               | 56                      | 85 770          | 15 742                   | 3 645                           | 466                                                       | 28 769                       | 8 337                             | 9 370                             |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | 164                     | 1 106 881       | 115 123                  | 26 797                          | 2 141                                                     | 198 884                      | 68 954                            | 71 731                            |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | 164                     | 1 106 881       | 115 123                  | 26 797                          | 2 141                                                     | 198 884                      | 68 954                            | 71 731                            |
| 4234501         | Surgical, medical, and hospital supplies merchant wholesalers .....                                   | 147                     | 1 037 565       | 102 292                  | 23 658                          | 1 917                                                     | 178 335                      | 63 592                            | 65 898                            |
| 4234502         | Dental equipment and supplies merchant wholesalers .....                                              | 17                      | 69 316          | 12 831                   | 3 139                           | 224                                                       | 20 549                       | 5 362                             | 5 833                             |
| 42346           | Ophthalmic goods merchant wholesalers .....                                                           | 32                      | 62 381          | 13 143                   | 2 818                           | 387                                                       | 24 038                       | 5 361                             | 6 234                             |
| 423460          | Ophthalmic goods merchant wholesalers .....                                                           | 32                      | 62 381          | 13 143                   | 2 818                           | 387                                                       | 24 038                       | 5 361                             | 6 234                             |
| 42349           | Other professional equipment and supplies merchant wholesalers .....                                  | 60                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423490          | Other professional equipment and supplies merchant wholesalers .....                                  | 60                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4234901         | Religious and school supplies merchant wholesalers .....                                              | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4234902         | Other professional equipment and supplies merchant wholesalers .....                                  | 55                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                                       | 259                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 42351           | Metal service centers and other metal merchant wholesalers .....                                      | 254                     | 2 324 772       | 130 846                  | 32 598                          | 3 083                                                     | 233 700                      | 220 691                           | 221 543                           |
| 423510          | Metal service centers and other metal merchant wholesalers .....                                      | 254                     | 2 324 772       | 130 846                  | 32 598                          | 3 083                                                     | 233 700                      | 220 691                           | 221 543                           |
| 4235101         | Ferrous metal service centers and sales offices merchant wholesalers .....                            | 224                     | 1 298 867       | 111 485                  | 26 904                          | 2 727                                                     | 194 814                      | 160 141                           | 155 463                           |
| 42351011        | Ferrous metal service centers merchant wholesalers .....                                              | 154                     | 953 129         | 87 398                   | 20 924                          | 2 180                                                     | 162 928                      | 160 141                           | 155 463                           |
| 42351012        | Ferrous metal sales offices merchant wholesalers .....                                                | 70                      | 345 738         | 24 087                   | 5 980                           | 547                                                       | 31 886                       | —                                 | —                                 |
| 4235102         | Nonferrous metal service centers and sales offices merchant wholesalers .....                         | 30                      | 1 025 905       | 19 361                   | 5 694                           | 356                                                       | 38 886                       | 60 550                            | 66 080                            |
| 42351021        | Nonferrous metal service centers merchant wholesalers .....                                           | 22                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42351022        | Nonferrous metal sales offices merchant wholesalers .....                                             | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42352           | Coal and other mineral and ore merchant wholesalers .....                                             | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423520          | Coal and other mineral and ore merchant wholesalers .....                                             | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4235201         | Coal merchant wholesalers .....                                                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4235202         | Other mineral and ore merchant wholesalers .....                                                      | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                            | 525                     | 4 884 528       | 393 579                  | 98 351                          | 8 364                                                     | 712 635                      | 402 171                           | 406 148                           |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 256                     | 3 211 369       | 194 947                  | 50 064                          | 4 338                                                     | 379 172                      | 165 804                           | 162 388                           |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 256                     | 3 211 369       | 194 947                  | 50 064                          | 4 338                                                     | 379 172                      | 165 804                           | 162 388                           |
| 42362           | Electrical and electronic appliance, television, and radio set merchant wholesalers .....             | 57                      | 504 156         | 39 772                   | 9 186                           | 904                                                       | 87 133                       | 94 008                            | 95 432                            |
| 423620          | Electrical and electronic appliance, television, and radio set merchant wholesalers .....             | 57                      | 504 156         | 39 772                   | 9 186                           | 904                                                       | 87 133                       | 94 008                            | 95 432                            |
| 42369           | Other electronic parts and equipment merchant wholesalers .....                                       | 212                     | 1 169 003       | 158 860                  | 39 101                          | 3 122                                                     | 246 330                      | 142 359                           | 148 328                           |
| 423690          | Other electronic parts and equipment merchant wholesalers .....                                       | 212                     | 1 169 003       | 158 860                  | 39 101                          | 3 122                                                     | 246 330                      | 142 359                           | 148 328                           |
| 4236901         | Communications equipment and supplies merchant wholesalers .....                                      | 115                     | 625 220         | 110 344                  | 26 682                          | 2 029                                                     | 173 818                      | 59 760                            | 69 531                            |

See footnotes at end of table.

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| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                        | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|----------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>MISSOURI—Con.</b>                                                                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                  |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade—Con.</b>                                                                  |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4236            | Electrical and electronic goods merchant wholesalers—Con.                                    |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42369           | Other electronic parts and equipment merchant wholesalers—Con.                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423690          | Other electronic parts and equipment merchant wholesalers—Con.                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4236902         | Electronic parts (except communications equipment) merchant wholesalers.....                 | 97                      | 543 783         | 48 516                   | 12 419                          | 1 093                                                     | 72 512                       | 82 599                            | 78 797                            |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....         | 373                     | 1 904 740       | 190 634                  | 47 210                          | 4 165                                                     | 342 332                      | 204 189                           | 198 348                           |
| 42371           | Hardware merchant wholesalers .....                                                          | 118                     | 416 517         | 49 234                   | 12 324                          | 1 272                                                     | 90 102                       | 58 367                            | 57 342                            |
| 423710          | Hardware merchant wholesalers .....                                                          | 118                     | 416 517         | 49 234                   | 12 324                          | 1 272                                                     | 90 102                       | 58 367                            | 57 342                            |
| 42372           | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....           | 93                      | 314 620         | 38 480                   | 9 551                           | 998                                                       | 64 552                       | 39 208                            | 40 034                            |
| 423720          | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....           | 93                      | 314 620         | 38 480                   | 9 551                           | 998                                                       | 64 552                       | 39 208                            | 40 034                            |
| 42373           | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....      | 122                     | 709 542         | 74 916                   | 18 301                          | 1 407                                                     | 124 227                      | 79 742                            | 78 053                            |
| 423730          | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....      | 122                     | 709 542         | 74 916                   | 18 301                          | 1 407                                                     | 124 227                      | 79 742                            | 78 053                            |
| 42374           | Refrigeration equipment and supplies merchant wholesalers .....                              | 40                      | 464 061         | 28 004                   | 7 034                           | 488                                                       | 63 451                       | 26 872                            | 22 919                            |
| 423740          | Refrigeration equipment and supplies merchant wholesalers .....                              | 40                      | 464 061         | 28 004                   | 7 034                           | 488                                                       | 63 451                       | 26 872                            | 22 919                            |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                | 1 425                   | 7 120 598       | 616 692                  | 151 521                         | 16 304                                                    | 1 037 306                    | 985 136                           | 992 012                           |
| 42381           | Construction and mining (except oil well) machinery and equipment merchant wholesalers ..... | 127                     | 805 932         | 90 317                   | 22 498                          | 2 249                                                     | 142 672                      | 253 729                           | 247 940                           |
| 423810          | Construction and mining (except oil well) machinery and equipment merchant wholesalers ..... | 127                     | 805 932         | 90 317                   | 22 498                          | 2 249                                                     | 142 672                      | 253 729                           | 247 940                           |
| 42382           | Farm and garden machinery and equipment merchant wholesalers .....                           | 284                     | 2 216 771       | 97 136                   | 22 888                          | 3 309                                                     | 158 517                      | 320 300                           | 332 760                           |
| 423820          | Farm and garden machinery and equipment merchant wholesalers .....                           | 284                     | 2 216 771       | 97 136                   | 22 888                          | 3 309                                                     | 158 517                      | 320 300                           | 332 760                           |
| 4238201         | Farm machinery and equipment merchant wholesalers - farm dealers .....                       | 232                     | 797 512         | 70 800                   | 16 344                          | 2 571                                                     | 111 801                      | 251 231                           | 257 138                           |
| 4238202         | Farm machinery and equipment merchant wholesalers - wholesale distributors .....             | 35                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238203         | Lawn and garden machinery and equipment merchant wholesalers .....                           | 17                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                                | 590                     | 2 295 827       | 295 512                  | 73 473                          | 6 972                                                     | 508 282                      | 294 063                           | 295 036                           |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                                | 590                     | 2 295 827       | 295 512                  | 73 473                          | 6 972                                                     | 508 282                      | 294 063                           | 295 036                           |
| 4238301         | Food-processing machinery and equipment merchant wholesalers .....                           | 31                      | 122 744         | 20 852                   | 5 735                           | 401                                                       | 37 469                       | 20 066                            | 21 918                            |
| 4238302         | Hydraulic and pneumatic (fluid-power) machinery and equipment merchant wholesalers .....     | 66                      | 266 548         | 39 768                   | 9 848                           | 890                                                       | 62 224                       | 29 853                            | 27 817                            |
| 42383021        | Hydraulic and pneumatic pumps and motors merchant wholesalers .....                          | 32                      | 117 621         | 18 526                   | 4 573                           | 422                                                       | 26 696                       | 11 044                            | 9 614                             |
| 42383022        | Hydraulic and pneumatic parts, accessories, and supplies merchant wholesalers .....          | 34                      | 148 927         | 21 242                   | 5 275                           | 468                                                       | 35 528                       | 18 809                            | 18 203                            |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers .....                | 207                     | 802 602         | 93 150                   | 23 546                          | 2 108                                                     | 171 223                      | 76 941                            | 77 076                            |
| 4238304         | Metalworking machinery and equipment merchant wholesalers .....                              | 58                      | 200 405         | 22 462                   | 5 278                           | 588                                                       | 35 681                       | 30 280                            | 24 495                            |
| 4238305         | Materials handling equipment merchant wholesalers .....                                      | 113                     | 495 850         | 72 989                   | 18 207                          | 1 881                                                     | 115 936                      | 72 027                            | 78 369                            |
| 4238306         | Oil well, oil refinery, and pipeline mach, equip, and supplies merchant wholesalers .....    | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238307         | Other industrial machinery and equipment merchant wholesalers .....                          | 104                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42384           | Industrial supplies merchant wholesalers.....                                                | 229                     | 1 358 030       | 73 478                   | 17 662                          | 1 896                                                     | 128 009                      | 58 883                            | 59 430                            |
| 423840          | Industrial supplies merchant wholesalers.....                                                | 229                     | 1 358 030       | 73 478                   | 17 662                          | 1 896                                                     | 128 009                      | 58 883                            | 59 430                            |
| 4238401         | General-line industrial supplies merchant wholesalers .....                                  | 25                      | 44 857          | 6 194                    | 1 755                           | 159                                                       | 10 275                       | 5 427                             | 4 798                             |
| 4238402         | Mechanical power transmission supplies merchant wholesalers .....                            | 48                      | 120 477         | 12 223                   | 3 059                           | 356                                                       | 21 762                       | 10 756                            | 10 166                            |
| 4238403         | Welding supplies merchant wholesalers ..                                                     | 35                      | 86 109          | 12 411                   | 2 938                           | 338                                                       | 23 631                       | 6 859                             | 6 936                             |
| 4238404         | Industrial containers and supplies merchant wholesalers .....                                | 35                      | 682 851         | 12 194                   | 2 742                           | 262                                                       | 22 559                       | 9 329                             | 10 987                            |
| 4238405         | Industrial valves and fittings (except fluid-power) merchant wholesalers .....               | 25                      | 69 035          | 9 071                    | 2 171                           | 270                                                       | 16 414                       | 12 732                            | 12 267                            |
| 4238406         | Other industrial supplies merchant wholesalers .....                                         | 61                      | 354 701         | 21 385                   | 4 997                           | 511                                                       | 33 368                       | 13 780                            | 14 276                            |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....                      | 146                     | 255 750         | 45 719                   | 11 333                          | 1 449                                                     | 76 231                       | 23 821                            | 23 526                            |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....                      | 146                     | 255 750         | 45 719                   | 11 333                          | 1 449                                                     | 76 231                       | 23 821                            | 23 526                            |
| 4238501         | Beauty and barber shop equipment and supplies merchant wholesalers .....                     | 38                      | 46 735          | 9 186                    | 2 178                           | 341                                                       | 15 911                       | 4 843                             | 4 920                             |
| 4238502         | Custodial and janitors' equipment and supplies merchant wholesalers .....                    | 54                      | 122 050         | 25 952                   | 6 574                           | 813                                                       | 42 317                       | 10 846                            | 10 854                            |
| 4238503         | Laundry and dry-cleaning equipment and supplies merchant wholesalers .....                   | 18                      | 20 311          | 2 788                    | 733                             | 78                                                        | 4 244                        | 3 201                             | 2 741                             |

See footnotes at end of table.

**Table 1a. Summary Statistics for the State: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code             | Geographic area, type of operation, and kind of business <sup>1</sup>                            | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------------------|--------------------------------------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>MISSOURI—Con.</b>        |                                                                                                  |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE—Con.</b> |                                                                                                  |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                   | <b>Wholesale trade—Con.</b>                                                                      |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423                         | Durable goods merchant wholesalers—Con.                                                          |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4238                        | Machinery, equipment, and supplies merchant wholesalers—Con.                                     |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42385                       | Service establishment equipment and supplies merchant wholesalers—Con.                           |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423850                      | Service establishment equipment and supplies merchant wholesalers—Con.                           |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4238504                     | Other service establishment equipment and supplies merchant wholesalers .....                    | 36                       | 66 654          | 7 793                    | 1 848                           | 217                                                       | 13 759                       | 4 931                             | 5 011                             |
| 42386                       | Transportation equipment and supplies (except motor vehicle) merchant wholesalers .....          | 49                       | 188 288         | 14 530                   | 3 667                           | 429                                                       | 23 595                       | 34 340                            | 33 320                            |
| 423860                      | Transportation equipment and supplies (except motor vehicle) merchant wholesalers .....          | 49                       | 188 288         | 14 530                   | 3 667                           | 429                                                       | 23 595                       | 34 340                            | 33 320                            |
| 4238601                     | Aircraft and aeronautical equipment and supplies merchant wholesalers .....                      | 26                       | 76 115          | 8 901                    | 2 211                           | 259                                                       | 13 314                       | 23 544                            | 23 356                            |
| 4238602                     | Marine machinery, equipment, and supplies merchant wholesalers .....                             | 9                        | 11 814          | 1 375                    | 327                             | 33                                                        | 2 982                        | 2 809                             | 3 159                             |
| 4238603                     | Other transportation equipment and supplies merchant wholesalers .....                           | 14                       | 100 359         | 4 254                    | 1 129                           | 137                                                       | 7 299                        | 7 987                             | 6 805                             |
| 4239                        | Miscellaneous durable goods merchant wholesalers .....                                           | 525                      | D               | D                        | D                               | i                                                         | D                            | D                                 | D                                 |
| 42391                       | Sporting and recreational goods and supplies merchant wholesalers .....                          | 86                       | 293 783         | 24 821                   | 5 708                           | 770                                                       | 59 310                       | 60 235                            | 58 978                            |
| 423910                      | Sporting and recreational goods and supplies merchant wholesalers .....                          | 86                       | 293 783         | 24 821                   | 5 708                           | 770                                                       | 59 310                       | 60 235                            | 58 978                            |
| 42392                       | Toy and hobby goods and supplies merchant wholesalers .....                                      | 48                       | 153 476         | 16 746                   | 4 005                           | 477                                                       | 52 887                       | 17 118                            | 18 185                            |
| 423920                      | Toy and hobby goods and supplies merchant wholesalers .....                                      | 48                       | 153 476         | 16 746                   | 4 005                           | 477                                                       | 52 887                       | 17 118                            | 18 185                            |
| 42393                       | Recyclable material merchant wholesalers .....                                                   | 152                      | 1 430 418       | 61 820                   | 14 321                          | 1 769                                                     | 118 061                      | 56 632                            | 59 324                            |
| 423930                      | Recyclable material merchant wholesalers .....                                                   | 152                      | 1 430 418       | 61 820                   | 14 321                          | 1 769                                                     | 118 061                      | 56 632                            | 59 324                            |
| 4239301                     | Iron and steel scrap merchant wholesalers - processors and dealers .....                         | 46                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42393011                    | Iron and steel scrap merchant wholesalers - processors (using power processing equipment) .....  | 31                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42393012                    | Iron and steel scrap merchant wholesalers - dealers (not using power processing equipment) ..... | 15                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239302                     | Recyclable paper and paperboard merchant wholesalers .....                                       | 32                       | 130 629         | 14 172                   | 3 378                           | 362                                                       | 24 312                       | 1 185                             | 1 163                             |
| 4239303                     | Other recyclable material merchant wholesalers .....                                             | 74                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42394                       | Jewelry, watch, precious stone, and precious metal merchant wholesalers .....                    | 68                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423940                      | Jewelry, watch, precious stone, and precious metal merchant wholesalers .....                    | 68                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4239401                     | Jewelry, watch, precious stone, and silverware merchant wholesalers .....                        | 67                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4239402                     | Precious metal (except ore) merchant wholesalers .....                                           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42399                       | Other miscellaneous durable goods merchant wholesalers .....                                     | 171                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423990                      | Other miscellaneous durable goods merchant wholesalers .....                                     | 171                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4239901                     | Musical instruments and supplies merchant wholesalers .....                                      | 9                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239902                     | Forest products (except lumber) merchant wholesalers .....                                       | 21                       | 150 418         | 5 482                    | 1 435                           | 173                                                       | 11 238                       | 12 042                            | 13 071                            |
| 4239903                     | General merchandise (durable goods) merchant wholesalers .....                                   | 44                       | 372 265         | 23 370                   | 5 249                           | 646                                                       | 38 936                       | 55 785                            | 51 791                            |
| 4239904                     | Prerecorded media merchant wholesalers .....                                                     | 24                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42399041                    | Compact discs, prerecorded audio tapes, and phonograph records merchant wholesalers .....        | 14                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42399042                    | Prerecorded video tapes merchant wholesalers .....                                               | 10                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239905                     | Fire extinguishers and fire safety equipment merchant wholesalers .....                          | 21                       | 16 875          | 3 500                    | 864                             | 115                                                       | 4 692                        | 1 314                             | 1 366                             |
| 4239906                     | Other durable goods merchant wholesalers .....                                                   | 52                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424                         | Nondurable goods merchant wholesalers .....                                                      | 2 697                    | 47 173 442      | 1 809 133                | 446 603                         | 58 462                                                    | 3 632 400                    | 3 055 776                         | 3 358 029                         |
| 4241                        | Paper and paper product merchant wholesalers .....                                               | 276                      | 4 716 021       | 347 535                  | 90 211                          | 19 739                                                    | 687 948                      | 188 296                           | 261 210                           |
| 42411                       | Printing and writing paper merchant wholesalers .....                                            | 36                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424110                      | Printing and writing paper merchant wholesalers .....                                            | 36                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42412                       | Stationery and office supplies merchant wholesalers .....                                        | 147                      | 3 509 041       | 257 320                  | 67 758                          | 17 697                                                    | 538 287                      | 114 875                           | 183 262                           |
| 424120                      | Stationery and office supplies merchant wholesalers .....                                        | 147                      | 3 509 041       | 257 320                  | 67 758                          | 17 697                                                    | 538 287                      | 114 875                           | 183 262                           |
| 42413                       | Industrial and personal service paper merchant wholesalers .....                                 | 93                       | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424130                      | Industrial and personal service paper merchant wholesalers .....                                 | 93                       | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 1a. Summary Statistics for the State: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                       | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|---------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>MISSOURI—Con.</b>                                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                 |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                 |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 424             | Nondurable goods merchant wholesalers—Con.                                                  |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4242            | Drugs and druggists' sundries merchant wholesalers .....                                    | 146                     | 12 480 446      | 141 165                  | 34 166                          | 2 934                                                     | 304 542                      | 1 260 944                         | 1 344 213                         |
| 42421           | Drugs and druggists' sundries merchant wholesalers .....                                    | 146                     | 12 480 446      | 141 165                  | 34 166                          | 2 934                                                     | 304 542                      | 1 260 944                         | 1 344 213                         |
| 424210          | Drugs and druggists' sundries merchant wholesalers .....                                    | 146                     | 12 480 446      | 141 165                  | 34 166                          | 2 934                                                     | 304 542                      | 1 260 944                         | 1 344 213                         |
| 4242101         | General-line drugs merchant wholesalers ..                                                  | 81                      | 9 048 787       | 62 471                   | 15 263                          | 1 579                                                     | 151 657                      | 1 055 868                         | 1 128 327                         |
| 4242102         | Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries merchant wholesalers ..... | 65                      | 3 431 659       | 78 694                   | 18 903                          | 1 355                                                     | 152 885                      | 205 076                           | 215 886                           |
| 4243            | Apparel, piece goods, and notions merchant wholesalers .....                                | 183                     | 1 360 474       | 154 095                  | 40 714                          | 3 112                                                     | 299 373                      | 194 996                           | 185 534                           |
| 42431           | Piece goods, notions, and other dry goods merchant wholesalers .....                        | 54                      | 157 192         | 18 238                   | 4 287                           | 502                                                       | 33 125                       | 19 840                            | 19 673                            |
| 424310          | Piece goods, notions, and other dry goods merchant wholesalers .....                        | 54                      | 157 192         | 18 238                   | 4 287                           | 502                                                       | 33 125                       | 19 840                            | 19 673                            |
| 4243101         | Piece goods merchant wholesalers - jobbers .....                                            | 41                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4243102         | Notions and other dry goods merchant wholesalers .....                                      | 13                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42432           | Men's and boys' clothing and furnishings merchant wholesalers .....                         | 51                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424320          | Men's and boys' clothing and furnishings merchant wholesalers .....                         | 51                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42433           | Women's, children's, and infants' clothing and accessories merchant wholesalers .....       | 47                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424330          | Women's, children's, and infants' clothing and accessories merchant wholesalers .....       | 47                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42434           | Footwear merchant wholesalers .....                                                         | 31                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424340          | Footwear merchant wholesalers .....                                                         | 31                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                                      | 588                     | 7 898 493       | 429 115                  | 101 191                         | 11 896                                                    | 949 315                      | 366 225                           | 391 662                           |
| 42441           | General line grocery merchant wholesalers .....                                             | 47                      | 2 015 501       | 55 831                   | 13 751                          | 1 346                                                     | 156 362                      | 128 994                           | 133 819                           |
| 424410          | General line grocery merchant wholesalers ..                                                | 47                      | 2 015 501       | 55 831                   | 13 751                          | 1 346                                                     | 156 362                      | 128 994                           | 133 819                           |
| 4244101         | General line grocery merchant wholesalers - voluntary group .....                           | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4244102         | General line grocery merchant wholesalers - retail cooperative .....                        | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244103         | Other general line grocery merchant wholesalers .....                                       | 40                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42442           | Packaged frozen food merchant wholesalers ..                                                | 70                      | 1 306 166       | 109 593                  | 25 282                          | 2 980                                                     | 207 680                      | 130 020                           | 136 142                           |
| 424420          | Packaged frozen food merchant wholesalers ..                                                | 70                      | 1 306 166       | 109 593                  | 25 282                          | 2 980                                                     | 207 680                      | 130 020                           | 136 142                           |
| 42443           | Dairy product (except dried or canned) merchant wholesalers .....                           | 51                      | 555 404         | 43 796                   | 9 496                           | 856                                                       | 82 883                       | 12 851                            | 14 444                            |
| 424430          | Dairy product (except dried or canned) merchant wholesalers .....                           | 51                      | 555 404         | 43 796                   | 9 496                           | 856                                                       | 82 883                       | 12 851                            | 14 444                            |
| 4244301         | Raw milk merchant wholesalers .....                                                         | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4244302         | Dairy product (except raw milk) merchant wholesalers .....                                  | 48                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42444           | Poultry and poultry product merchant wholesalers .....                                      | 19                      | 293 245         | 8 880                    | 2 097                           | 249                                                       | 22 634                       | 3 174                             | 3 377                             |
| 424440          | Poultry and poultry product merchant wholesalers .....                                      | 19                      | 293 245         | 8 880                    | 2 097                           | 249                                                       | 22 634                       | 3 174                             | 3 377                             |
| 4244402         | Poultry and poultry product (except live) merchant wholesalers .....                        | 19                      | 293 245         | 8 880                    | 2 097                           | 249                                                       | 22 634                       | 3 174                             | 3 377                             |
| 42445           | Confectionery merchant wholesalers .....                                                    | 46                      | 803 495         | 39 416                   | 9 672                           | 1 354                                                     | 141 611                      | 16 786                            | 14 810                            |
| 424450          | Confectionery merchant wholesalers .....                                                    | 46                      | 803 495         | 39 416                   | 9 672                           | 1 354                                                     | 141 611                      | 16 786                            | 14 810                            |
| 42446           | Fish and seafood merchant wholesalers .....                                                 | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424460          | Fish and seafood merchant wholesalers .....                                                 | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42447           | Meat and meat product merchant wholesalers ..                                               | 49                      | 628 637         | 29 950                   | 6 692                           | 934                                                       | 68 504                       | 13 556                            | 25 783                            |
| 424470          | Meat and meat product merchant wholesalers ..                                               | 49                      | 628 637         | 29 950                   | 6 692                           | 934                                                       | 68 504                       | 13 556                            | 25 783                            |
| 42448           | Fresh fruit and vegetable merchant wholesalers .....                                        | 58                      | 341 161         | 25 608                   | 5 669                           | 677                                                       | 48 366                       | 4 212                             | 4 765                             |
| 424480          | Fresh fruit and vegetable merchant wholesalers .....                                        | 58                      | 341 161         | 25 608                   | 5 669                           | 677                                                       | 48 366                       | 4 212                             | 4 765                             |
| 42449           | Other grocery and related products merchant wholesalers .....                               | 239                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 424490          | Other grocery and related products merchant wholesalers .....                               | 239                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 4244901         | Coffee, tea, and spice merchant wholesalers .....                                           | 31                      | 57 531          | 10 501                   | 2 317                           | 311                                                       | 18 281                       | 10 949                            | 11 655                            |
| 4244902         | Bread and baked goods merchant wholesalers .....                                            | 55                      | 441 500         | 21 077                   | 5 593                           | 638                                                       | 37 960                       | 2 895                             | 2 391                             |
| 4244903         | Soft drinks and bottled water merchant wholesalers .....                                    | 61                      | 476 347         | 45 017                   | 10 673                          | 1 484                                                     | 91 264                       | 11 793                            | 11 420                            |
| 4244904         | Canned goods merchant wholesalers .....                                                     | 14                      | 56 589          | 2 665                    | 725                             | 95                                                        | 8 143                        | 4 206                             | 4 069                             |
| 4244905         | Food and beverage basic material merchant wholesalers .....                                 | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244906         | Other grocery specialties merchant wholesalers .....                                        | 70                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                                        | 275                     | 7 181 956       | 89 338                   | 21 415                          | 3 070                                                     | 180 171                      | 209 522                           | 208 121                           |
| 42451           | Grain and field bean merchant wholesalers .....                                             | 205                     | 6 173 522       | 79 786                   | 19 249                          | 2 497                                                     | 162 148                      | 204 859                           | 202 265                           |
| 424510          | Grain and field bean merchant wholesalers ..                                                | 205                     | 6 173 522       | 79 786                   | 19 249                          | 2 497                                                     | 162 148                      | 204 859                           | 202 265                           |
| 42452           | Livestock merchant wholesalers .....                                                        | 56                      | 985 276         | 6 231                    | 1 465                           | 438                                                       | 12 305                       | 3 070                             | 3 714                             |
| 424520          | Livestock merchant wholesalers .....                                                        | 56                      | 985 276         | 6 231                    | 1 465                           | 438                                                       | 12 305                       | 3 070                             | 3 714                             |

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|-----------------|--------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>MISSOURI—Con.</b>                                                                             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 424             | Nondurable goods merchant wholesalers—Con.                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4245            | Farm product raw material merchant wholesalers—Con.                                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42459           | Other farm product raw material merchant wholesalers .....                                       | 14                      | 23 158          | 3 321                    | 701                             | 135                                                       | 5 718                        | 1 593                             | 2 142                             |
| 424590          | Other farm product raw material merchant wholesalers .....                                       | 14                      | 23 158          | 3 321                    | 701                             | 135                                                       | 5 718                        | 1 593                             | 2 142                             |
| 4245901         | Hides, skins, and pelts merchant wholesalers .....                                               | 6                       | 4 943           | 248                      | 62                              | 12                                                        | 471                          | 201                               | 201                               |
| 4245904         | Cotton merchant wholesalers .....                                                                | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4245905         | Other farm product raw material merchant wholesalers .....                                       | 6                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4246            | Chemical and allied products merchant wholesalers .....                                          | 311                     | 2 309 015       | 143 672                  | 35 752                          | 3 341                                                     | 258 287                      | 92 473                            | 100 117                           |
| 42461           | Plastics materials and basic forms and shapes merchant wholesalers .....                         | 70                      | 274 905         | 26 833                   | 6 307                           | 597                                                       | 49 896                       | 20 094                            | 21 716                            |
| 424610          | Plastics materials and basic forms and shapes merchant wholesalers .....                         | 70                      | 274 905         | 26 833                   | 6 307                           | 597                                                       | 49 896                       | 20 094                            | 21 716                            |
| 42469           | Other chemical and allied products merchant wholesalers .....                                    | 241                     | 2 034 110       | 116 839                  | 29 445                          | 2 744                                                     | 208 391                      | 72 379                            | 78 401                            |
| 424690          | Other chemical and allied products merchant wholesalers .....                                    | 241                     | 2 034 110       | 116 839                  | 29 445                          | 2 744                                                     | 208 391                      | 72 379                            | 78 401                            |
| 4246901         | Industrial gases (except LP) merchant wholesalers .....                                          | 21                      | 55 785          | 9 148                    | 2 215                           | 218                                                       | 17 246                       | 1 631                             | 1 527                             |
| 4246902         | Other chemical and allied products merchant wholesalers .....                                    | 220                     | 1 978 325       | 107 691                  | 27 230                          | 2 526                                                     | 191 145                      | 70 748                            | 76 874                            |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                                      | 178                     | 5 708 218       | 81 706                   | 21 246                          | 1 982                                                     | 151 243                      | 223 261                           | 315 925                           |
| 42471           | Petroleum bulk stations and terminals .....                                                      | 115                     | 1 462 768       | 40 552                   | 10 096                          | 1 244                                                     | 75 491                       | 47 297                            | 53 224                            |
| 424710          | Petroleum bulk stations and terminals .....                                                      | 115                     | 1 462 768       | 40 552                   | 10 096                          | 1 244                                                     | 75 491                       | 47 297                            | 53 224                            |
| 4247101         | Petroleum bulk stations and terminals (except LP) .....                                          | 108                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42471011        | Petroleum bulk stations (except LP) .....                                                        | 95                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42471012        | Petroleum bulk terminals (except LP) .....                                                       | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4247102         | Liquefied petroleum bulk stations and terminals .....                                            | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42472           | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) ..... | 63                      | 4 245 450       | 41 154                   | 11 150                          | 738                                                       | 75 752                       | 175 964                           | 262 701                           |
| 424720          | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) ..... | 63                      | 4 245 450       | 41 154                   | 11 150                          | 738                                                       | 75 752                       | 175 964                           | 262 701                           |
| 4248            | Beer, wine, and distilled alcoholic beverage merchant wholesalers .....                          | 86                      | 1 292 098       | 124 179                  | 29 614                          | 2 994                                                     | 227 741                      | 85 434                            | 91 907                            |
| 42481           | Beer and ale merchant wholesalers .....                                                          | 62                      | 756 533         | 79 982                   | 18 282                          | 1 945                                                     | 145 464                      | 21 796                            | 26 680                            |
| 424810          | Beer and ale merchant wholesalers .....                                                          | 62                      | 756 533         | 79 982                   | 18 282                          | 1 945                                                     | 145 464                      | 21 796                            | 26 680                            |
| 42482           | Wine and distilled alcoholic beverage merchant wholesalers .....                                 | 24                      | 535 565         | 44 197                   | 11 332                          | 1 049                                                     | 82 277                       | 63 638                            | 65 227                            |
| 424820          | Wine and distilled alcoholic beverage merchant wholesalers .....                                 | 24                      | 535 565         | 44 197                   | 11 332                          | 1 049                                                     | 82 277                       | 63 638                            | 65 227                            |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                        | 654                     | 4 226 721       | 298 328                  | 72 294                          | 9 394                                                     | 573 780                      | 434 625                           | 459 340                           |
| 42491           | Farm supplies merchant wholesalers .....                                                         | 258                     | 1 645 164       | 103 894                  | 25 816                          | 3 024                                                     | 184 564                      | 208 562                           | 227 968                           |
| 424910          | Farm supplies merchant wholesalers .....                                                         | 258                     | 1 645 164       | 103 894                  | 25 816                          | 3 024                                                     | 184 564                      | 208 562                           | 227 968                           |
| 4249101         | Farm supplies merchant wholesalers - farm dealers .....                                          | 176                     | 642 839         | 39 792                   | 9 253                           | 1 503                                                     | 80 771                       | 57 608                            | 60 627                            |
| 4249102         | Farm supplies merchant wholesalers - wholesale distributors .....                                | 82                      | 1 002 325       | 64 102                   | 16 563                          | 1 521                                                     | 103 793                      | 150 954                           | 167 341                           |
| 42492           | Book, periodical, and newspaper merchant wholesalers .....                                       | 55                      | 756 838         | 82 244                   | 19 029                          | 2 519                                                     | 157 833                      | 106 741                           | 107 636                           |
| 424920          | Book, periodical, and newspaper merchant wholesalers .....                                       | 55                      | 756 838         | 82 244                   | 19 029                          | 2 519                                                     | 157 833                      | 106 741                           | 107 636                           |
| 42493           | Flower, nursery stock, and florists' supplies merchant wholesalers .....                         | 70                      | 122 307         | 21 986                   | 5 379                           | 985                                                       | 44 685                       | 18 505                            | 18 286                            |
| 424930          | Flower, nursery stock, and florists' supplies merchant wholesalers .....                         | 70                      | 122 307         | 21 986                   | 5 379                           | 985                                                       | 44 685                       | 18 505                            | 18 286                            |
| 42494           | Tobacco and tobacco product merchant wholesalers .....                                           | 24                      | 1 210 041       | 28 770                   | 7 136                           | 782                                                       | 63 684                       | 37 886                            | 39 430                            |
| 424940          | Tobacco and tobacco product merchant wholesalers .....                                           | 24                      | 1 210 041       | 28 770                   | 7 136                           | 782                                                       | 63 684                       | 37 886                            | 39 430                            |
| 42495           | Paint, varnish, and supplies merchant wholesalers .....                                          | 53                      | 89 589          | 9 254                    | 2 389                           | 308                                                       | 16 706                       | 13 686                            | 14 687                            |
| 424950          | Paint, varnish, and supplies merchant wholesalers .....                                          | 53                      | 89 589          | 9 254                    | 2 389                           | 308                                                       | 16 706                       | 13 686                            | 14 687                            |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                                  | 194                     | 402 782         | 52 180                   | 12 545                          | 1 776                                                     | 106 308                      | 49 245                            | 51 333                            |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                                  | 194                     | 402 782         | 52 180                   | 12 545                          | 1 776                                                     | 106 308                      | 49 245                            | 51 333                            |
| 4249901         | Art goods merchant wholesalers .....                                                             | 61                      | 102 450         | 12 901                   | 2 989                           | 484                                                       | 33 546                       | 22 179                            | 22 561                            |
| 4249902         | General merchandise (nondurable goods) merchant wholesalers .....                                | 19                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249903         | Textile bags, bagging, and burlap merchant wholesalers .....                                     | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249904         | Other nondurable goods merchant wholesalers .....                                                | 108                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                                        | 775                     | 10 627 036      | 200 676                  | 46 940                          | 6 211                                                     | 371 198                      | 21 907                            | 23 726                            |

See footnotes at end of table.



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[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

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|-----------------|------------------------------------------------------------------------------------------|-------------------------|-------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>MISSOURI—Con.</b>                                                                     |                         |                   |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                              |                         |                   |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                              |                         |                   |                          |                                 |                                                           |                              |                                   |                                   |
| 425             | Wholesale electronic markets and agents and brokers—Con.                                 |                         |                   |                          |                                 |                                                           |                              |                                   |                                   |
| 4251            | Wholesale electronic markets and agents and brokers .....                                | 775                     | 10 627 036        | 200 676                  | 46 940                          | 6 211                                                     | 371 198                      | 21 907                            | 23 726                            |
| 42511           | Business to business electronic markets .....                                            | 2                       | D                 | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425110          | Business to business electronic markets .....                                            | 2                       | D                 | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                                 | 773                     | D                 | D                        | D                               | i                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                                 | 773                     | D                 | D                        | D                               | i                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                                  | 531                     | 6 429 221         | 133 297                  | 31 338                          | 3 939                                                     | 239 099                      | 19 447                            | 20 316                            |
| 42512031        | Motor vehicle and motor vehicle parts and supplies agents and brokers .....              | 43                      | 3 697 292         | 39 509                   | 9 641                           | 2 091                                                     | 70 692                       | 14 335                            | 14 788                            |
| 42512032        | Furniture and home furnishings agents and brokers .....                                  | 32                      | 138 178           | 4 885                    | 1 119                           | 85                                                        | 8 573                        | 160                               | 288                               |
| 42512033        | Lumber and other construction materials agents and brokers .....                         | 30                      | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42512034        | Professional and commercial equipment and supplies agents and brokers .....              | 53                      | 195 864           | 16 564                   | 3 875                           | 249                                                       | 25 628                       | 1 316                             | 1 666                             |
| 42512035        | Metal and mineral (except petroleum) agents and brokers .....                            | 34                      | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42512036        | Electrical and electronic goods agents and brokers .....                                 | 100                     | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42512037        | Hardware, plumbing, and heating equipment and supplies agents and brokers .....          | 45                      | 249 457           | 8 990                    | 2 198                           | 200                                                       | 15 523                       | 996                               | 982                               |
| 42512038        | Machinery, equipment, and supplies agents and brokers .....                              | 150                     | 808 231           | 28 364                   | 6 574                           | 564                                                       | 50 719                       | 2 173                             | 2 108                             |
| 42512039        | Miscellaneous durable goods agents and brokers .....                                     | 44                      | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods .....                                               | 242                     | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42512041        | Paper and paper products agents and brokers .....                                        | 30                      | 247 348           | 8 204                    | 1 562                           | 249                                                       | 14 208                       | 186                               | 158                               |
| 42512042        | Drugs and druggists' sundries agents and brokers .....                                   | 2                       | D                 | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512043        | Apparel, piece goods, and notions agents and brokers .....                               | 29                      | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512044        | Grocery and related products agents and brokers .....                                    | 69                      | 2 621 636         | 36 427                   | 8 758                           | 954                                                       | 72 673                       | 104                               | 216                               |
| 42512045        | Farm product raw material agents and brokers .....                                       | 42                      | 927 347           | 9 032                    | 2 219                           | 794                                                       | 20 665                       | 1 114                             | 2 048                             |
| 42512046        | Chemical and allied products agents and brokers .....                                    | 30                      | 88 929            | 3 429                    | 784                             | 58                                                        | 6 668                        | 923                               | 853                               |
| 42512047        | Petroleum and petroleum products agents and brokers .....                                | 3                       | D                 | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512049        | Miscellaneous nondurable goods agents and brokers .....                                  | 37                      | 172 631           | 5 676                    | 1 293                           | 131                                                       | 9 913                        | 71                                | 89                                |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>            |                         |                   |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                             | <b>7 297</b>            | <b>58 929 725</b> | <b>3 584 599</b>         | <b>884 667</b>                  | <b>92 890</b>                                             | <b>6 354 633</b>             | <b>5 292 011</b>                  | <b>5 543 101</b>                  |
| 423             | Durable goods merchant wholesalers .....                                                 | 4 820                   | 22 217 858        | 2 218 322                | 548 612                         | 56 438                                                    | 3 725 376                    | 2 686 876                         | 2 723 609                         |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....            | 595                     | 3 108 235         | 255 401                  | 62 531                          | 7 884                                                     | 427 308                      | 405 591                           | 426 658                           |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                            | 187                     | 1 454 089         | 100 541                  | 24 392                          | 3 008                                                     | 147 060                      | 160 309                           | 174 398                           |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                            | 187                     | 1 454 089         | 100 541                  | 24 392                          | 3 008                                                     | 147 060                      | 160 309                           | 174 398                           |
| 4231101         | Automobile and motorcycle merchant wholesalers .....                                     | 88                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4231102         | Bus and recreational vehicle merchant wholesalers .....                                  | 7                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231103         | Light truck and van (14,000 lb or less) merchant wholesalers .....                       | 13                      | 71 823            | 4 395                    | 1 171                           | 160                                                       | 6 981                        | 9 310                             | 10 807                            |
| 4231104         | Medium truck and tractor (14,001 lb to 33,000 lb) merchant wholesalers .....             | 11                      | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4231105         | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                      | 68                      | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                          | 290                     | D                 | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                          | 290                     | D                 | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 4231201         | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors ..... | 135                     | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231202         | Motor vehicle supplies and new parts merchant wholesalers - jobbers .....                | 147                     | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231203         | Petroleum products marketing equipment merchant wholesalers .....                        | 8                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42313           | Tire and tube merchant wholesalers .....                                                 | 55                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423130          | Tire and tube merchant wholesalers .....                                                 | 55                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42314           | Motor vehicle parts (used) merchant wholesalers .....                                    | 63                      | 63 278            | 11 623                   | 2 838                           | 394                                                       | 22 713                       | 10 088                            | 10 066                            |
| 423140          | Motor vehicle parts (used) merchant wholesalers .....                                    | 63                      | 63 278            | 11 623                   | 2 838                           | 394                                                       | 22 713                       | 10 088                            | 10 066                            |
| 4232            | Furniture and home furnishing merchant wholesalers .....                                 | 205                     | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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|-----------------|------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>MISSOURI—Con.</b>                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4232            | Furniture and home furnishing merchant wholesalers—Con.                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42321           | Furniture merchant wholesalers.....                                                | 91                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423210          | Furniture merchant wholesalers.....                                                | 91                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4232101         | Household and lawn furniture merchant wholesalers.....                             | 42                      | 110 681         | 10 758                   | 2 565                           | 331                                                       | 20 284                       | 16 886                            | 18 675                            |
| 4232102         | Office and business furniture merchant wholesalers.....                            | 49                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42322           | Home furnishing merchant wholesalers.....                                          | 114                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423220          | Home furnishing merchant wholesalers.....                                          | 114                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4232201         | Household china, glassware, and crockery merchant wholesalers.....                 | 9                       | 14 673          | 2 278                    | 704                             | 81                                                        | 6 625                        | 3 664                             | 4 212                             |
| 4232202         | Linens, domestics, draperies, and curtains merchant wholesalers.....               | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4232203         | Floor coverings merchant wholesalers.....                                          | 55                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4232204         | Other home furnishing merchant wholesalers.....                                    | 37                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials merchant wholesalers.....                  | 365                     | 1 691 302       | 164 102                  | 39 705                          | 4 335                                                     | 255 981                      | 140 542                           | 146 325                           |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers.....                | 191                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers.....                | 191                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 4233101         | Lumber without yard merchant wholesalers.....                                      | 47                      | 262 225         | 21 932                   | 6 349                           | 623                                                       | 30 191                       | 5 916                             | 5 770                             |
| 4233102         | Lumber with yard merchant wholesalers ..                                           | 35                      | 274 353         | 14 826                   | 3 208                           | 382                                                       | 30 609                       | 31 467                            | 34 685                            |
| 4233103         | Plywood, veneer, millwork, and wood panel merchant wholesalers.....                | 109                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42332           | Brick, stone, and related construction material merchant wholesalers.....          | 50                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423320          | Brick, stone, and related construction material merchant wholesalers.....          | 50                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4233201         | Brick, block, tile, clay/cement sewer pipe merchant wholesalers.....               | 20                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4233202         | Sand, gravel, and stone merchant wholesalers.....                                  | 16                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4233203         | Cement, lime, and related products merchant wholesalers.....                       | 14                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42333           | Roofing, siding, and insulation material merchant wholesalers.....                 | 64                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423330          | Roofing, siding, and insulation material merchant wholesalers.....                 | 64                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42339           | Other construction material merchant wholesalers.....                              | 60                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423390          | Other construction material merchant wholesalers.....                              | 60                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4233901         | Flat glass and other construction glass merchant wholesalers.....                  | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233902         | Other construction material merchant wholesalers.....                              | 54                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers.....       | 665                     | 3 178 638       | 412 119                  | 107 827                         | 8 241                                                     | 641 734                      | 177 581                           | 181 441                           |
| 42341           | Photographic equipment and supplies merchant wholesalers.....                      | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423410          | Photographic equipment and supplies merchant wholesalers.....                      | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42342           | Office equipment merchant wholesalers.....                                         | 105                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423420          | Office equipment merchant wholesalers.....                                         | 105                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42343           | Computer and computer peripheral equipment and software merchant wholesalers.....  | 183                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423430          | Computer and computer peripheral equipment and software merchant wholesalers.....  | 183                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4234301         | Computer and computer peripheral equipment merchant wholesalers.....               | 154                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42343011        | Computer and peripheral equipment for resale merchant wholesalers.....             | 39                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42343012        | Computer and peripheral equipment for end use merchant wholesalers.....            | 115                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4234302         | Computer software (packaged) merchant wholesalers.....                             | 29                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42344           | Other commercial equipment merchant wholesalers.....                               | 110                     | 247 031         | 39 861                   | 9 454                           | 1 101                                                     | 67 790                       | 22 391                            | 24 702                            |
| 423440          | Other commercial equipment merchant wholesalers.....                               | 110                     | 247 031         | 39 861                   | 9 454                           | 1 101                                                     | 67 790                       | 22 391                            | 24 702                            |
| 4234401         | Restaurant and hotel equipment and supplies merchant wholesalers.....              | 54                      | 161 261         | 24 119                   | 5 809                           | 635                                                       | 39 021                       | 14 054                            | 15 332                            |
| 4234402         | Store machines and equipment merchant wholesalers.....                             | 56                      | 85 770          | 15 742                   | 3 645                           | 466                                                       | 28 769                       | 8 337                             | 9 370                             |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers.....     | 160                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers.....     | 160                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4234501         | Surgical, medical, and hospital supplies merchant wholesalers.....                 | 143                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4234502         | Dental equipment and supplies merchant wholesalers.....                            | 17                      | 69 316          | 12 831                   | 3 139                           | 224                                                       | 20 549                       | 5 362                             | 5 833                             |
| 42346           | Ophthalmic goods merchant wholesalers.....                                         | 32                      | 62 381          | 13 143                   | 2 818                           | 387                                                       | 24 038                       | 5 361                             | 6 234                             |
| 423460          | Ophthalmic goods merchant wholesalers.....                                         | 32                      | 62 381          | 13 143                   | 2 818                           | 387                                                       | 24 038                       | 5 361                             | 6 234                             |

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|------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>MISSOURI—Con.</b>                                                               |                                                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b> |                                                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                          | <b>Wholesale trade—Con.</b>                                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423                                                                                | Durable goods merchant wholesalers—Con.                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4234                                                                               | Professional and commercial equipment and supplies merchant wholesalers—Con.                          |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42349                                                                              | Other professional equipment and supplies merchant wholesalers .....                                  | 57                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423490                                                                             | Other professional equipment and supplies merchant wholesalers .....                                  | 57                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4234901                                                                            | Religious and school supplies merchant wholesalers .....                                              | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4234902                                                                            | Other professional equipment and supplies merchant wholesalers .....                                  | 53                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4235                                                                               | Metal and mineral (except petroleum) merchant wholesalers .....                                       | 244                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 42351                                                                              | Metal service centers and other metal merchant wholesalers .....                                      | 241                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 423510                                                                             | Metal service centers and other metal merchant wholesalers .....                                      | 241                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 4235101                                                                            | Ferrous metal service centers and sales offices merchant wholesalers .....                            | 213                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 42351011                                                                           | Ferrous metal service centers merchant wholesalers .....                                              | 149                     | 911 059         | 84 768                   | 19 956                          | 2 074                                                     | 157 254                      | 152 152                           | 148 247                           |
| 42351012                                                                           | Ferrous metal sales offices merchant wholesalers .....                                                | 64                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4235102                                                                            | Nonferrous metal service centers and sales offices merchant wholesalers .....                         | 28                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42351021                                                                           | Nonferrous metal service centers merchant wholesalers .....                                           | 21                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42351022                                                                           | Nonferrous metal sales offices merchant wholesalers .....                                             | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42352                                                                              | Coal and other mineral and ore merchant wholesalers .....                                             | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423520                                                                             | Coal and other mineral and ore merchant wholesalers .....                                             | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4235202                                                                            | Other mineral and ore merchant wholesalers .....                                                      | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4236                                                                               | Electrical and electronic goods merchant wholesalers .....                                            | 491                     | 2 584 076       | 279 731                  | 70 140                          | 6 668                                                     | 470 843                      | 342 945                           | 347 136                           |
| 42361                                                                              | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 234                     | 1 091 411       | 120 843                  | 31 621                          | 3 010                                                     | 196 561                      | 107 870                           | 104 639                           |
| 423610                                                                             | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 234                     | 1 091 411       | 120 843                  | 31 621                          | 3 010                                                     | 196 561                      | 107 870                           | 104 639                           |
| 42362                                                                              | Electrical and electronic appliance, television, and radio set merchant wholesalers .....             | 57                      | 504 156         | 39 772                   | 9 186                           | 904                                                       | 87 133                       | 94 008                            | 95 432                            |
| 423620                                                                             | Electrical and electronic appliance, television, and radio set merchant wholesalers .....             | 57                      | 504 156         | 39 772                   | 9 186                           | 904                                                       | 87 133                       | 94 008                            | 95 432                            |
| 42369                                                                              | Other electronic parts and equipment merchant wholesalers .....                                       | 200                     | 988 509         | 119 116                  | 29 333                          | 2 754                                                     | 187 149                      | 141 067                           | 147 065                           |
| 423690                                                                             | Other electronic parts and equipment merchant wholesalers .....                                       | 200                     | 988 509         | 119 116                  | 29 333                          | 2 754                                                     | 187 149                      | 141 067                           | 147 065                           |
| 4236901                                                                            | Communications equipment and supplies merchant wholesalers .....                                      | 107                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4236902                                                                            | Electronic parts (except communications equipment) merchant wholesalers .....                         | 93                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4237                                                                               | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | 358                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 42371                                                                              | Hardware merchant wholesalers .....                                                                   | 113                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423710                                                                             | Hardware merchant wholesalers .....                                                                   | 113                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42372                                                                              | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....                    | 92                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423720                                                                             | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....                    | 92                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42373                                                                              | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....               | 117                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423730                                                                             | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....               | 117                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42374                                                                              | Refrigeration equipment and supplies merchant wholesalers .....                                       | 36                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423740                                                                             | Refrigeration equipment and supplies merchant wholesalers .....                                       | 36                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238                                                                               | Machinery, equipment, and supplies merchant wholesalers .....                                         | 1 381                   | D               | D                        | D                               | j                                                         | D                            | D                                 | D                                 |
| 42381                                                                              | Construction and mining (except oil well) machinery and equipment merchant wholesalers .....          | 124                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423810                                                                             | Construction and mining (except oil well) machinery and equipment merchant wholesalers .....          | 124                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42382                                                                              | Farm and garden machinery and equipment merchant wholesalers .....                                    | 281                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 1a. Summary Statistics for the State: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                               | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-----------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>MISSOURI—Con.</b>                                                                                |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>                  |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade—Con.</b>                                                                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4238            | Machinery, equipment, and supplies merchant wholesalers—Con.                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42382           | Farm and garden machinery and equipment merchant wholesalers—Con.                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423820          | Farm and garden machinery and equipment merchant wholesalers . . . . .                              | 281                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 4238201         | Farm machinery and equipment merchant wholesalers - farm dealers . . . . .                          | 232                     | 797 512         | 70 800                   | 16 344                          | 2 571                                                     | 111 801                      | 251 231                           | 257 138                           |
| 4238202         | Farm machinery and equipment merchant wholesalers - wholesale distributors . . . . .                | 33                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238203         | Lawn and garden machinery and equipment merchant wholesalers . . . . .                              | 16                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42383           | Industrial machinery and equipment merchant wholesalers . . . . .                                   | 572                     | 1 933 392       | 266 443                  | 66 198                          | 6 492                                                     | 433 827                      | 273 619                           | 273 977                           |
| 423830          | Industrial machinery and equipment merchant wholesalers . . . . .                                   | 572                     | 1 933 392       | 266 443                  | 66 198                          | 6 492                                                     | 433 827                      | 273 619                           | 273 977                           |
| 4238301         | Food-processing machinery and equipment merchant wholesalers . . . . .                              | 30                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238302         | Hydraulic and pneumatic (fluid-power) machinery and equipment merchant wholesalers . . . . .        | 66                      | 266 548         | 39 768                   | 9 848                           | 890                                                       | 62 224                       | 29 853                            | 27 817                            |
| 42383021        | Hydraulic and pneumatic pumps and motors merchant wholesalers . . . . .                             | 32                      | 117 621         | 18 526                   | 4 573                           | 422                                                       | 26 696                       | 11 044                            | 9 614                             |
| 42383022        | Hydraulic and pneumatic parts, accessories, and supplies merchant wholesalers . . . . .             | 34                      | 148 927         | 21 242                   | 5 275                           | 468                                                       | 35 528                       | 18 809                            | 18 203                            |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers . . . . .                   | 200                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4238304         | Metalworking machinery and equipment merchant wholesalers . . . . .                                 | 55                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4238305         | Materials handling equipment merchant wholesalers . . . . .                                         | 112                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4238306         | Oil well, oil refinery, and pipeline mach, equip, and supplies merchant wholesalers . . . . .       | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238307         | Other industrial machinery and equipment merchant wholesalers . . . . .                             | 99                      | 333 993         | 42 758                   | 10 100                          | 1 003                                                     | 79 571                       | 53 681                            | 55 327                            |
| 42384           | Industrial supplies merchant wholesalers . . . . .                                                  | 215                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423840          | Industrial supplies merchant wholesalers . . . . .                                                  | 215                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4238401         | General-line industrial supplies merchant wholesalers . . . . .                                     | 25                      | 44 857          | 6 194                    | 1 755                           | 159                                                       | 10 275                       | 5 427                             | 4 798                             |
| 4238402         | Mechanical power transmission supplies merchant wholesalers . . . . .                               | 45                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238403         | Welding supplies merchant wholesalers . . . . .                                                     | 28                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238404         | Industrial containers and supplies merchant wholesalers . . . . .                                   | 33                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238405         | Industrial valves and fittings (except fluid-power) merchant wholesalers . . . . .                  | 25                      | 69 035          | 9 071                    | 2 171                           | 270                                                       | 16 414                       | 12 732                            | 12 267                            |
| 4238406         | Other industrial supplies merchant wholesalers . . . . .                                            | 59                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42385           | Service establishment equipment and supplies merchant wholesalers . . . . .                         | 142                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423850          | Service establishment equipment and supplies merchant wholesalers . . . . .                         | 142                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4238501         | Beauty and barber shop equipment and supplies merchant wholesalers . . . . .                        | 38                      | 46 735          | 9 186                    | 2 178                           | 341                                                       | 15 911                       | 4 843                             | 4 920                             |
| 4238502         | Custodial and janitors' equipment and supplies merchant wholesalers . . . . .                       | 52                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4238503         | Laundry and dry-cleaning equipment and supplies merchant wholesalers . . . . .                      | 18                      | 20 311          | 2 788                    | 733                             | 78                                                        | 4 244                        | 3 201                             | 2 741                             |
| 4238504         | Other service establishment equipment and supplies merchant wholesalers . . . . .                   | 34                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42386           | Transportation equipment and supplies (except motor vehicle) merchant wholesalers . . . . .         | 47                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423860          | Transportation equipment and supplies (except motor vehicle) merchant wholesalers . . . . .         | 47                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238601         | Aircraft and aeronautical equipment and supplies merchant wholesalers . . . . .                     | 26                      | 76 115          | 8 901                    | 2 211                           | 259                                                       | 13 314                       | 23 544                            | 23 356                            |
| 4238602         | Marine machinery, equipment, and supplies merchant wholesalers . . . . .                            | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238603         | Other transportation equipment and supplies merchant wholesalers . . . . .                          | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers . . . . .                                          | 516                     | D               | D                        | D                               | i                                                         | D                            | D                                 | D                                 |
| 42391           | Sporting and recreational goods and supplies merchant wholesalers . . . . .                         | 84                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423910          | Sporting and recreational goods and supplies merchant wholesalers . . . . .                         | 84                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42392           | Toy and hobby goods and supplies merchant wholesalers . . . . .                                     | 46                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423920          | Toy and hobby goods and supplies merchant wholesalers . . . . .                                     | 46                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42393           | Recyclable material merchant wholesalers . . . . .                                                  | 152                     | 1 430 418       | 61 820                   | 14 321                          | 1 769                                                     | 118 061                      | 56 632                            | 59 324                            |
| 423930          | Recyclable material merchant wholesalers . . . . .                                                  | 152                     | 1 430 418       | 61 820                   | 14 321                          | 1 769                                                     | 118 061                      | 56 632                            | 59 324                            |
| 4239301         | Iron and steel scrap merchant wholesalers - processors and dealers . . . . .                        | 46                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42393011        | Iron and steel scrap merchant wholesalers - processors (using power processing equipment) . . . . . | 31                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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|-----------------|-----------------------------------------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>MISSOURI—Con.</b>                                                                                                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>                                                |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4239            | Miscellaneous durable goods merchant wholesalers—Con.                                                                             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42393           | Recyclable material merchant wholesalers—Con.                                                                                     |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423930          | Recyclable material merchant wholesalers—Con.                                                                                     |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4239301         | Iron and steel scrap merchant wholesalers - processors and dealers—Con.                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42393012        | Iron and steel scrap merchant wholesalers - dealers (not using power processing equipment) .....                                  | 15                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239302         | Recyclable paper and paperboard merchant wholesalers .....                                                                        | 32                      | 130 629         | 14 172                   | 3 378                           | 362                                                       | 24 312                       | 1 185                             | 1 163                             |
| 4239303         | Other recyclable material merchant wholesalers .....                                                                              | 74                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42394           | Jewelry, watch, precious stone, and precious metal merchant wholesalers .....                                                     | 68                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423940          | Jewelry, watch, precious stone, and precious metal merchant wholesalers .....                                                     | 68                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4239401         | Jewelry, watch, precious stone, and silverware merchant wholesalers .....                                                         | 67                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4239402         | Precious metal (except ore) merchant wholesalers .....                                                                            | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                                                                      | 166                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                                                                      | 166                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4239901         | Musical instruments and supplies merchant wholesalers .....                                                                       | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239902         | Forest products (except lumber) merchant wholesalers .....                                                                        | 21                      | 150 418         | 5 482                    | 1 435                           | 173                                                       | 11 238                       | 12 042                            | 13 071                            |
| 4239903         | General merchandise (durable goods) merchant wholesalers .....                                                                    | 40                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4239904         | Prerecorded media merchant wholesalers. Compact discs, prerecorded audio tapes, and phonograph records merchant wholesalers ..... | 24                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42399041        | Prerecorded video tapes merchant wholesalers .....                                                                                | 14                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42399042        | Prerecorded video tapes merchant wholesalers .....                                                                                | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239905         | Fire extinguishers and fire safety equipment merchant wholesalers .....                                                           | 21                      | 16 875          | 3 500                    | 864                             | 115                                                       | 4 692                        | 1 314                             | 1 366                             |
| 4239906         | Other durable goods merchant wholesalers .....                                                                                    | 51                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                                                                       | 2 477                   | 36 711 867      | 1 366 277                | 336 055                         | 36 452                                                    | 2 629 257                    | 2 605 135                         | 2 819 492                         |
| 4241            | Paper and paper product merchant wholesalers .....                                                                                | 255                     | 1 488 599       | 150 603                  | 36 667                          | 3 574                                                     | 248 175                      | 93 731                            | 98 093                            |
| 42411           | Printing and writing paper merchant wholesalers .....                                                                             | 31                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424110          | Printing and writing paper merchant wholesalers .....                                                                             | 31                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42412           | Stationery and office supplies merchant wholesalers .....                                                                         | 138                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424120          | Stationery and office supplies merchant wholesalers .....                                                                         | 138                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42413           | Industrial and personal service paper merchant wholesalers .....                                                                  | 86                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424130          | Industrial and personal service paper merchant wholesalers .....                                                                  | 86                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4242            | Drugs and druggists' sundries merchant wholesalers .....                                                                          | 138                     | 9 960 955       | 114 124                  | 27 777                          | 2 497                                                     | 243 816                      | 1 161 222                         | 1 238 832                         |
| 42421           | Drugs and druggists' sundries merchant wholesalers .....                                                                          | 138                     | 9 960 955       | 114 124                  | 27 777                          | 2 497                                                     | 243 816                      | 1 161 222                         | 1 238 832                         |
| 424210          | Drugs and druggists' sundries merchant wholesalers .....                                                                          | 138                     | 9 960 955       | 114 124                  | 27 777                          | 2 497                                                     | 243 816                      | 1 161 222                         | 1 238 832                         |
| 4242101         | General-line drugs merchant wholesalers .....                                                                                     | 81                      | 9 048 787       | 62 471                   | 15 263                          | 1 579                                                     | 151 657                      | 1 055 868                         | 1 128 327                         |
| 4242102         | Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries merchant wholesalers .....                                       | 57                      | 912 168         | 51 653                   | 12 514                          | 918                                                       | 92 159                       | 105 354                           | 110 505                           |
| 4243            | Apparel, piece goods, and notions merchant wholesalers .....                                                                      | 179                     | 1 310 028       | 149 855                  | 39 627                          | 2 930                                                     | 284 410                      | 178 619                           | 170 885                           |
| 42431           | Piece goods, notions, and other dry goods merchant wholesalers .....                                                              | 52                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424310          | Piece goods, notions, and other dry goods merchant wholesalers .....                                                              | 52                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4243101         | Piece goods merchant wholesalers - jobbers .....                                                                                  | 39                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4243102         | Notions and other dry goods merchant wholesalers .....                                                                            | 13                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42432           | Men's and boys' clothing and furnishings merchant wholesalers .....                                                               | 49                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424320          | Men's and boys' clothing and furnishings merchant wholesalers .....                                                               | 49                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42433           | Women's, children's, and infants' clothing and accessories merchant wholesalers .....                                             | 47                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424330          | Women's, children's, and infants' clothing and accessories merchant wholesalers .....                                             | 47                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42434           | Footwear merchant wholesalers .....                                                                                               | 31                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424340          | Footwear merchant wholesalers .....                                                                                               | 31                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

Table 1a. **Summary Statistics for the State: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                                    | Geographic area, type of operation, and kind of business <sup>1</sup>    | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|------------------------------------------------------------------------------------|--------------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>MISSOURI—Con.</b>                                                               |                                                                          |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b> |                                                                          |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                          | <b>Wholesale trade—Con.</b>                                              |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 424                                                                                | Nondurable goods merchant wholesalers—Con.                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4244                                                                               | Grocery and related product merchant wholesalers .....                   | 511                      | 5 412 010       | 307 067                  | 73 230                          | 8 602                                                     | 636 099                      | 274 183                           | 303 046                           |
| 42441                                                                              | General line grocery merchant wholesalers . . .                          | 47                       | 2 015 501       | 55 831                   | 13 751                          | 1 346                                                     | 156 362                      | 128 994                           | 133 819                           |
| 424410                                                                             | General line grocery merchant wholesalers . . .                          | 47                       | 2 015 501       | 55 831                   | 13 751                          | 1 346                                                     | 156 362                      | 128 994                           | 133 819                           |
| 4244101                                                                            | General line grocery merchant wholesalers - voluntary group .....        | 5                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4244102                                                                            | General line grocery merchant wholesalers - retail cooperative .....     | 2                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244103                                                                            | Other general line grocery merchant wholesalers .....                    | 40                       | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42442                                                                              | Packaged frozen food merchant wholesalers ..                             | 62                       | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424420                                                                             | Packaged frozen food merchant wholesalers .....                          | 62                       | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42443                                                                              | Dairy product (except dried or canned) merchant wholesalers .....        | 37                       | 250 336         | 20 499                   | 4 844                           | 521                                                       | 40 863                       | 9 255                             | 10 233                            |
| 424430                                                                             | Dairy product (except dried or canned) merchant wholesalers .....        | 37                       | 250 336         | 20 499                   | 4 844                           | 521                                                       | 40 863                       | 9 255                             | 10 233                            |
| 4244301                                                                            | Raw milk merchant wholesalers .....                                      | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4244302                                                                            | Dairy product (except raw milk) merchant wholesalers .....               | 34                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42444                                                                              | Poultry and poultry product merchant wholesalers .....                   | 18                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424440                                                                             | Poultry and poultry product merchant wholesalers .....                   | 18                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244402                                                                            | Poultry and poultry product (except live) merchant wholesalers .....     | 18                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42445                                                                              | Confectionery merchant wholesalers .....                                 | 40                       | 152 024         | 15 033                   | 3 718                           | 579                                                       | 22 632                       | 11 561                            | 9 471                             |
| 424450                                                                             | Confectionery merchant wholesalers .....                                 | 40                       | 152 024         | 15 033                   | 3 718                           | 579                                                       | 22 632                       | 11 561                            | 9 471                             |
| 42446                                                                              | Fish and seafood merchant wholesalers .....                              | 9                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424460                                                                             | Fish and seafood merchant wholesalers .....                              | 9                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42447                                                                              | Meat and meat product merchant wholesalers .                             | 48                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424470                                                                             | Meat and meat product merchant wholesalers .....                         | 48                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42448                                                                              | Fresh fruit and vegetable merchant wholesalers .....                     | 58                       | 341 161         | 25 608                   | 5 669                           | 677                                                       | 48 366                       | 4 212                             | 4 765                             |
| 424480                                                                             | Fresh fruit and vegetable merchant wholesalers .....                     | 58                       | 341 161         | 25 608                   | 5 669                           | 677                                                       | 48 366                       | 4 212                             | 4 765                             |
| 42449                                                                              | Other grocery and related products merchant wholesalers .....            | 192                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424490                                                                             | Other grocery and related products merchant wholesalers .....            | 192                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4244901                                                                            | Coffee, tea, and spice merchant wholesalers .....                        | 23                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244902                                                                            | Bread and baked goods merchant wholesalers .....                         | 44                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244903                                                                            | Soft drinks and bottled water merchant wholesalers .....                 | 43                       | 317 460         | 27 332                   | 6 504                           | 962                                                       | 56 020                       | 8 725                             | 8 304                             |
| 4244904                                                                            | Canned goods merchant wholesalers.....                                   | 14                       | 56 589          | 2 665                    | 725                             | 95                                                        | 8 143                        | 4 206                             | 4 069                             |
| 4244905                                                                            | Food and beverage basic material merchant wholesalers .....              | 8                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244906                                                                            | Other grocery specialties merchant wholesalers .....                     | 60                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4245                                                                               | Farm product raw material merchant wholesalers .....                     | 275                      | 7 181 956       | 89 338                   | 21 415                          | 3 070                                                     | 180 171                      | 209 522                           | 208 121                           |
| 42451                                                                              | Grain and field bean merchant wholesalers . . .                          | 205                      | 6 173 522       | 79 786                   | 19 249                          | 2 497                                                     | 162 148                      | 204 859                           | 202 265                           |
| 424510                                                                             | Grain and field bean merchant wholesalers . . .                          | 205                      | 6 173 522       | 79 786                   | 19 249                          | 2 497                                                     | 162 148                      | 204 859                           | 202 265                           |
| 42452                                                                              | Livestock merchant wholesalers .....                                     | 56                       | 985 276         | 6 231                    | 1 465                           | 438                                                       | 12 305                       | 3 070                             | 3 714                             |
| 424520                                                                             | Livestock merchant wholesalers .....                                     | 56                       | 985 276         | 6 231                    | 1 465                           | 438                                                       | 12 305                       | 3 070                             | 3 714                             |
| 42459                                                                              | Other farm product raw material merchant wholesalers .....               | 14                       | 23 158          | 3 321                    | 701                             | 135                                                       | 5 718                        | 1 593                             | 2 142                             |
| 424590                                                                             | Other farm product raw material merchant wholesalers .....               | 14                       | 23 158          | 3 321                    | 701                             | 135                                                       | 5 718                        | 1 593                             | 2 142                             |
| 4245901                                                                            | Hides, skins, and pelts merchant wholesalers .....                       | 6                        | 4 943           | 248                      | 62                              | 12                                                        | 471                          | 201                               | 201                               |
| 4245904                                                                            | Cotton merchant wholesalers .....                                        | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4245905                                                                            | Other farm product raw material merchant wholesalers .....               | 6                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4246                                                                               | Chemical and allied products merchant wholesalers .....                  | 271                      | 2 051 306       | 122 046                  | 30 839                          | 2 969                                                     | 211 290                      | 85 427                            | 92 883                            |
| 42461                                                                              | Plastics materials and basic forms and shapes merchant wholesalers ..... | 64                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424610                                                                             | Plastics materials and basic forms and shapes merchant wholesalers ..... | 64                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42469                                                                              | Other chemical and allied products merchant wholesalers .....            | 207                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424690                                                                             | Other chemical and allied products merchant wholesalers .....            | 207                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4246901                                                                            | Industrial gases (except LP) merchant wholesalers .....                  | 11                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4246902                                                                            | Other chemical and allied products merchant wholesalers .....            | 196                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4247                                                                               | Petroleum and petroleum products merchant wholesalers .....              | 167                      | 5 051 805       | 78 397                   | 20 384                          | 1 919                                                     | 144 335                      | 206 288                           | 295 563                           |
| 42471                                                                              | Petroleum bulk stations and terminals .....                              | 106                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424710                                                                             | Petroleum bulk stations and terminals .....                              | 106                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.



**Table 1a. Summary Statistics for the State: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                                    | Geographic area, type of operation, and kind of business <sup>1</sup>                                | Establishments (number) | Sales (\$1,000)   | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------|-------------------------|-------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>MISSOURI—Con.</b>                                                               |                                                                                                      |                         |                   |                          |                                 |                                                           |                              |                                   |                                   |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b> |                                                                                                      |                         |                   |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                          | <b>Wholesale trade—Con.</b>                                                                          |                         |                   |                          |                                 |                                                           |                              |                                   |                                   |
| 424                                                                                | Nondurable goods merchant wholesalers—Con.                                                           |                         |                   |                          |                                 |                                                           |                              |                                   |                                   |
| 4247                                                                               | Petroleum and petroleum products merchant wholesalers—Con.                                           |                         |                   |                          |                                 |                                                           |                              |                                   |                                   |
| 42471                                                                              | Petroleum bulk stations and terminals—Con.                                                           |                         |                   |                          |                                 |                                                           |                              |                                   |                                   |
| 424710                                                                             | Petroleum bulk stations and terminals—Con.                                                           |                         |                   |                          |                                 |                                                           |                              |                                   |                                   |
| 4247101                                                                            | Petroleum bulk stations and terminals (except LP) . . . . .                                          | 99                      | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42471011                                                                           | Petroleum bulk stations (except LP) . . . . .                                                        | 93                      | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42471012                                                                           | Petroleum bulk terminals (except LP) . . . . .                                                       | 6                       | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247102                                                                            | Liquefied petroleum bulk stations and terminals . . . . .                                            | 7                       | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42472                                                                              | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) . . . . . | 61                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424720                                                                             | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) . . . . . | 61                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4248                                                                               | Beer, wine, and distilled alcoholic beverage merchant wholesalers . . . . .                          | 86                      | 1 292 098         | 124 179                  | 29 614                          | 2 994                                                     | 227 741                      | 85 434                            | 91 907                            |
| 42481                                                                              | Beer and ale merchant wholesalers . . . . .                                                          | 62                      | 756 533           | 79 982                   | 18 282                          | 1 945                                                     | 145 464                      | 21 796                            | 26 680                            |
| 424810                                                                             | Beer and ale merchant wholesalers . . . . .                                                          | 62                      | 756 533           | 79 982                   | 18 282                          | 1 945                                                     | 145 464                      | 21 796                            | 26 680                            |
| 42482                                                                              | Wine and distilled alcoholic beverage merchant wholesalers . . . . .                                 | 24                      | 535 565           | 44 197                   | 11 332                          | 1 049                                                     | 82 277                       | 63 638                            | 65 227                            |
| 424820                                                                             | Wine and distilled alcoholic beverage merchant wholesalers . . . . .                                 | 24                      | 535 565           | 44 197                   | 11 332                          | 1 049                                                     | 82 277                       | 63 638                            | 65 227                            |
| 4249                                                                               | Miscellaneous nondurable goods merchant wholesalers . . . . .                                        | 595                     | 2 963 110         | 230 668                  | 56 502                          | 7 897                                                     | 453 220                      | 310 709                           | 320 162                           |
| 42491                                                                              | Farm supplies merchant wholesalers . . . . .                                                         | 213                     | 997 554           | 65 470                   | 16 499                          | 2 138                                                     | 126 255                      | 90 888                            | 96 488                            |
| 424910                                                                             | Farm supplies merchant wholesalers . . . . .                                                         | 213                     | 997 554           | 65 470                   | 16 499                          | 2 138                                                     | 126 255                      | 90 888                            | 96 488                            |
| 4249101                                                                            | Farm supplies merchant wholesalers - farm dealers . . . . .                                          | 141                     | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4249102                                                                            | Farm supplies merchant wholesalers - wholesale distributors . . . . .                                | 72                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42492                                                                              | Book, periodical, and newspaper merchant wholesalers . . . . .                                       | 51                      | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424920                                                                             | Book, periodical, and newspaper merchant wholesalers . . . . .                                       | 51                      | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42493                                                                              | Flower, nursery stock, and florists' supplies merchant wholesalers . . . . .                         | 69                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424930                                                                             | Flower, nursery stock, and florists' supplies merchant wholesalers . . . . .                         | 69                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42494                                                                              | Tobacco and tobacco product merchant wholesalers . . . . .                                           | 22                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424940                                                                             | Tobacco and tobacco product merchant wholesalers . . . . .                                           | 22                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42495                                                                              | Paint, varnish, and supplies merchant wholesalers . . . . .                                          | 48                      | 49 222            | 7 740                    | 2 016                           | 270                                                       | 12 843                       | 9 426                             | 9 583                             |
| 424950                                                                             | Paint, varnish, and supplies merchant wholesalers . . . . .                                          | 48                      | 49 222            | 7 740                    | 2 016                           | 270                                                       | 12 843                       | 9 426                             | 9 583                             |
| 42499                                                                              | Other miscellaneous nondurable goods merchant wholesalers . . . . .                                  | 192                     | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424990                                                                             | Other miscellaneous nondurable goods merchant wholesalers . . . . .                                  | 192                     | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4249901                                                                            | Art goods merchant wholesalers . . . . .                                                             | 61                      | 102 450           | 12 901                   | 2 989                           | 484                                                       | 33 546                       | 22 179                            | 22 561                            |
| 4249902                                                                            | General merchandise (nondurable goods) merchant wholesalers . . . . .                                | 18                      | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249903                                                                            | Textile bags, bagging, and burlap merchant wholesalers . . . . .                                     | 5                       | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249904                                                                            | Other nondurable goods merchant wholesalers . . . . .                                                | 108                     | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                   |                                                                                                      |                         |                   |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                          | <b>Wholesale trade . . . . .</b>                                                                     | <b>419</b>              | <b>26 046 800</b> | <b>825 112</b>           | <b>214 524</b>                  | <b>28 239</b>                                             | <b>1 735 807</b>             | <b>871 580</b>                    | <b>912 089</b>                    |
| 423                                                                                | Durable goods merchant wholesalers . . . . .                                                         | 199                     | 15 585 225        | 382 256                  | 103 976                         | 6 229                                                     | 732 664                      | 420 939                           | 373 552                           |
| 4231                                                                               | Motor vehicle and motor vehicle parts and supplies merchant wholesalers . . . . .                    | 20                      | 8 462 381         | 34 682                   | 8 882                           | 641                                                       | 54 150                       | 208 615                           | 158 042                           |
| 42311                                                                              | Automobile and other motor vehicle merchant wholesalers . . . . .                                    | 8                       | 8 124 935         | 11 458                   | 2 991                           | 179                                                       | 17 280                       | 188 959                           | 140 516                           |
| 423110                                                                             | Automobile and other motor vehicle merchant wholesalers . . . . .                                    | 8                       | 8 124 935         | 11 458                   | 2 991                           | 179                                                       | 17 280                       | 188 959                           | 140 516                           |
| 4231101                                                                            | Automobile and motorcycle merchant wholesalers . . . . .                                             | 4                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231105                                                                            | Heavy truck and tractor (over 33,000 lb) merchant wholesalers . . . . .                              | 4                       | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42312                                                                              | Motor vehicle supplies and new parts merchant wholesalers . . . . .                                  | 9                       | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423120                                                                             | Motor vehicle supplies and new parts merchant wholesalers . . . . .                                  | 9                       | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4231201                                                                            | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors . . . . .         | 3                       | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4231202                                                                            | Motor vehicle supplies and new parts merchant wholesalers - jobbers . . . . .                        | 6                       | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42313                                                                              | Tire and tube merchant wholesalers . . . . .                                                         | 3                       | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423130                                                                             | Tire and tube merchant wholesalers . . . . .                                                         | 3                       | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

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|-----------------|------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>MISSOURI—Con.</b>                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4232            | Furniture and home furnishing merchant wholesalers .....                           | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42321           | Furniture merchant wholesalers .....                                               | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423210          | Furniture merchant wholesalers .....                                               | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4232102         | Office and business furniture merchant wholesalers .....                           | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42322           | Home furnishing merchant wholesalers .....                                         | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423220          | Home furnishing merchant wholesalers .....                                         | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4232202         | Linens, domestics, draperies, and curtains merchant wholesalers .....              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4232203         | Floor coverings merchant wholesalers .....                                         | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4232204         | Other home furnishing merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials merchant wholesalers .....                 | 29                      | 364 135         | 12 707                   | 3 485                           | 320                                                       | 31 584                       | 15 174                            | 13 435                            |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....               | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....               | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4233103         | Plywood, veneer, millwork, and wood panel merchant wholesalers .....               | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42332           | Brick, stone, and related construction material merchant wholesalers .....         | 15                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423320          | Brick, stone, and related construction material merchant wholesalers .....         | 15                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233201         | Brick, block, tile, clay/cement sewer pipe merchant wholesalers .....              | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233202         | Sand, gravel, and stone merchant wholesalers .....                                 | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4233203         | Cement, lime, and related products merchant wholesalers .....                      | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42333           | Roofing, siding, and insulation material merchant wholesalers .....                | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423330          | Roofing, siding, and insulation material merchant wholesalers .....                | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42339           | Other construction material merchant wholesalers .....                             | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423390          | Other construction material merchant wholesalers .....                             | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4233902         | Other construction material merchant wholesalers .....                             | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....      | 24                      | 668 271         | 115 907                  | 35 299                          | 1 609                                                     | 190 117                      | 12 639                            | 12 772                            |
| 42341           | Photographic equipment and supplies merchant wholesalers .....                     | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423410          | Photographic equipment and supplies merchant wholesalers .....                     | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42342           | Office equipment merchant wholesalers .....                                        | 6                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423420          | Office equipment merchant wholesalers .....                                        | 6                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42343           | Computer and computer peripheral equipment and software merchant wholesalers ..... | 10                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423430          | Computer and computer peripheral equipment and software merchant wholesalers ..... | 10                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4234301         | Computer and computer peripheral equipment merchant wholesalers .....              | 10                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42343011        | Computer and peripheral equipment for resale merchant wholesalers .....            | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42343012        | Computer and peripheral equipment for end use merchant wholesalers .....           | 9                       | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers .....    | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers .....    | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4234501         | Surgical, medical, and hospital supplies merchant wholesalers .....                | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42349           | Other professional equipment and supplies merchant wholesalers .....               | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423490          | Other professional equipment and supplies merchant wholesalers .....               | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4234901         | Religious and school supplies merchant wholesalers .....                           | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4234902         | Other professional equipment and supplies merchant wholesalers .....               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                    | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42351           | Metal service centers and other metal merchant wholesalers .....                   | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423510          | Metal service centers and other metal merchant wholesalers .....                   | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4235101         | Ferrous metal service centers and sales offices merchant wholesalers .....         | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42351011        | Ferrous metal service centers merchant wholesalers .....                           | 5                       | 42 070          | 2 630                    | 968                             | 106                                                       | 5 674                        | 7 989                             | 7 216                             |
| 42351012        | Ferrous metal sales offices merchant wholesalers .....                             | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4235102         | Nonferrous metal service centers and sales offices merchant wholesalers .....      | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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|-------------------------------------------------------|-------------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>MISSOURI—Con.</b>                                  |                                                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b> |                                                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                             | <b>Wholesale trade—Con.</b>                                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423                                                   | Durable goods merchant wholesalers—Con.                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4235                                                  | Metal and mineral (except petroleum) merchant wholesalers—Con.                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42351                                                 | Metal service centers and other metal merchant wholesalers—Con.                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423510                                                | Metal service centers and other metal merchant wholesalers—Con.                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4235102                                               | Nonferrous metal service centers and sales offices merchant wholesalers—Con.                          |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42351021                                              | Nonferrous metal service centers merchant wholesalers .....                                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42351022                                              | Nonferrous metal sales offices merchant wholesalers .....                                             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42352                                                 | Coal and other mineral and ore merchant wholesalers .....                                             | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423520                                                | Coal and other mineral and ore merchant wholesalers .....                                             | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4235201                                               | Coal merchant wholesalers .....                                                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4235202                                               | Other mineral and ore merchant wholesalers .....                                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4236                                                  | Electrical and electronic goods merchant wholesalers .....                                            | 34                      | 2 300 452       | 113 848                  | 28 211                          | 1 696                                                     | 241 792                      | 59 226                            | 59 012                            |
| 42361                                                 | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 22                      | 2 119 958       | 74 104                   | 18 443                          | 1 328                                                     | 182 611                      | 57 934                            | 57 749                            |
| 423610                                                | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 22                      | 2 119 958       | 74 104                   | 18 443                          | 1 328                                                     | 182 611                      | 57 934                            | 57 749                            |
| 42369                                                 | Other electronic parts and equipment merchant wholesalers .....                                       | 12                      | 180 494         | 39 744                   | 9 768                           | 368                                                       | 59 181                       | 1 292                             | 1 263                             |
| 423690                                                | Other electronic parts and equipment merchant wholesalers .....                                       | 12                      | 180 494         | 39 744                   | 9 768                           | 368                                                       | 59 181                       | 1 292                             | 1 263                             |
| 4236901                                               | Communications equipment and supplies merchant wholesalers .....                                      | 8                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4236902                                               | Electronic parts (except communications equipment) merchant wholesalers.....                          | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4237                                                  | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | 15                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42371                                                 | Hardware merchant wholesalers .....                                                                   | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423710                                                | Hardware merchant wholesalers .....                                                                   | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42372                                                 | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers.....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423720                                                | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers ..                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42373                                                 | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....               | 5                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423730                                                | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....               | 5                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42374                                                 | Refrigeration equipment and supplies merchant wholesalers .....                                       | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423740                                                | Refrigeration equipment and supplies merchant wholesalers .....                                       | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                  | Machinery, equipment, and supplies merchant wholesalers .....                                         | 44                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42381                                                 | Construction and mining (except oil well) machinery and equipment merchant wholesalers .....          | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423810                                                | Construction and mining (except oil well) machinery and equipment merchant wholesalers .....          | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42382                                                 | Farm and garden machinery and equipment merchant wholesalers .....                                    | 3                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423820                                                | Farm and garden machinery and equipment merchant wholesalers .....                                    | 3                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238202                                               | Farm machinery and equipment merchant wholesalers - wholesale distributors .....                      | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238203                                               | Lawn and garden machinery and equipment merchant wholesalers .....                                    | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42383                                                 | Industrial machinery and equipment merchant wholesalers .....                                         | 18                      | 362 435         | 29 069                   | 7 275                           | 480                                                       | 74 455                       | 20 444                            | 21 059                            |
| 423830                                                | Industrial machinery and equipment merchant wholesalers .....                                         | 18                      | 362 435         | 29 069                   | 7 275                           | 480                                                       | 74 455                       | 20 444                            | 21 059                            |
| 4238301                                               | Food-processing machinery and equipment merchant wholesalers .....                                    | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4238303                                               | General-purpose industrial machinery and equipment merchant wholesalers .....                         | 7                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238304                                               | Metalworking machinery and equipment merchant wholesalers .....                                       | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4238305                                               | Materials handling equipment merchant wholesalers .....                                               | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238306                                               | Oil well, oil refinery, and pipeline mach, equip, and supplies merchant wholesalers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4238307                                               | Other industrial machinery and equipment merchant wholesalers .....                                   | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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|-------------------------------------------------------|-------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>MISSOURI—Con.</b>                                  |                                                                                                 |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b> |                                                                                                 |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                             | <b>Wholesale trade—Con.</b>                                                                     |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423                                                   | Durable goods merchant wholesalers—Con.                                                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4238                                                  | Machinery, equipment, and supplies merchant wholesalers—Con.                                    |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42384                                                 | Industrial supplies merchant wholesalers . . . . .                                              | 14                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423840                                                | Industrial supplies merchant wholesalers . . . . .                                              | 14                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238402                                               | Mechanical power transmission supplies merchant wholesalers . . . . .                           | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238403                                               | Welding supplies merchant wholesalers . . . . .                                                 | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238404                                               | Industrial containers and supplies merchant wholesalers . . . . .                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4238406                                               | Other industrial supplies merchant wholesalers . . . . .                                        | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42385                                                 | Service establishment equipment and supplies merchant wholesalers . . . . .                     | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423850                                                | Service establishment equipment and supplies merchant wholesalers . . . . .                     | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238502                                               | Custodial and janitors' equipment and supplies merchant wholesalers . . . . .                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238504                                               | Other service establishment equipment and supplies merchant wholesalers . . . . .               | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42386                                                 | Transportation equipment and supplies (except motor vehicle) merchant wholesalers . . . . .     | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423860                                                | Transportation equipment and supplies (except motor vehicle) merchant wholesalers . . . . .     | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4238602                                               | Marine machinery, equipment, and supplies merchant wholesalers . . . . .                        | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4238603                                               | Other transportation equipment and supplies merchant wholesalers . . . . .                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4239                                                  | Miscellaneous durable goods merchant wholesalers . . . . .                                      | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42391                                                 | Sporting and recreational goods and supplies merchant wholesalers . . . . .                     | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423910                                                | Sporting and recreational goods and supplies merchant wholesalers . . . . .                     | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42392                                                 | Toy and hobby goods and supplies merchant wholesalers . . . . .                                 | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423920                                                | Toy and hobby goods and supplies merchant wholesalers . . . . .                                 | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42399                                                 | Other miscellaneous durable goods merchant wholesalers . . . . .                                | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423990                                                | Other miscellaneous durable goods merchant wholesalers . . . . .                                | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239903                                               | General merchandise (durable goods) merchant wholesalers . . . . .                              | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239906                                               | Other durable goods merchant wholesalers . . . . .                                              | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                   | Non-durable goods merchant wholesalers . . . . .                                                | 220                     | 10 461 575      | 442 856                  | 110 548                         | 22 010                                                    | 1 003 143                    | 450 641                           | 538 537                           |
| 4241                                                  | Paper and paper product merchant wholesalers . . . . .                                          | 21                      | 3 227 422       | 196 932                  | 53 544                          | 16 165                                                    | 439 773                      | 94 565                            | 163 117                           |
| 42411                                                 | Printing and writing paper merchant wholesalers . . . . .                                       | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424110                                                | Printing and writing paper merchant wholesalers . . . . .                                       | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42412                                                 | Stationery and office supplies merchant wholesalers . . . . .                                   | 9                       | D               | D                        | D                               | j                                                         | D                            | D                                 | D                                 |
| 424120                                                | Stationery and office supplies merchant wholesalers . . . . .                                   | 9                       | D               | D                        | D                               | j                                                         | D                            | D                                 | D                                 |
| 42413                                                 | Industrial and personal service paper merchant wholesalers . . . . .                            | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424130                                                | Industrial and personal service paper merchant wholesalers . . . . .                            | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4242                                                  | Drugs and druggists' sundries merchant wholesalers . . . . .                                    | 8                       | 2 519 491       | 27 041                   | 6 389                           | 437                                                       | 60 726                       | 99 722                            | 105 381                           |
| 42421                                                 | Drugs and druggists' sundries merchant wholesalers . . . . .                                    | 8                       | 2 519 491       | 27 041                   | 6 389                           | 437                                                       | 60 726                       | 99 722                            | 105 381                           |
| 424210                                                | Drugs and druggists' sundries merchant wholesalers . . . . .                                    | 8                       | 2 519 491       | 27 041                   | 6 389                           | 437                                                       | 60 726                       | 99 722                            | 105 381                           |
| 4242102                                               | Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries merchant wholesalers . . . . . | 8                       | 2 519 491       | 27 041                   | 6 389                           | 437                                                       | 60 726                       | 99 722                            | 105 381                           |
| 4243                                                  | Apparel, piece goods, and notions merchant wholesalers . . . . .                                | 4                       | 50 446          | 4 240                    | 1 087                           | 182                                                       | 14 963                       | 16 377                            | 14 649                            |
| 42431                                                 | Piece goods, notions, and other dry goods merchant wholesalers . . . . .                        | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424310                                                | Piece goods, notions, and other dry goods merchant wholesalers . . . . .                        | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4243101                                               | Piece goods merchant wholesalers - jobbers . . . . .                                            | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42432                                                 | Men's and boys' clothing and furnishings merchant wholesalers . . . . .                         | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424320                                                | Men's and boys' clothing and furnishings merchant wholesalers . . . . .                         | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

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|-----------------|--------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>MISSOURI—Con.</b>                                                                             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 424             | Nondurable goods merchant wholesalers—Con.                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4244            | Grocery and related product merchant wholesalers .....                                           | 77                      | 2 486 483       | 122 048                  | 27 961                          | 3 294                                                     | 313 216                      | 92 042                            | 88 616                            |
| 42442           | Packaged frozen food merchant wholesalers ..                                                     | 8                       | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424420          | Packaged frozen food merchant wholesalers .....                                                  | 8                       | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42443           | Dairy product (except dried or canned) merchant wholesalers .....                                | 14                      | 305 068         | 23 297                   | 4 652                           | 335                                                       | 42 020                       | 3 596                             | 4 211                             |
| 424430          | Dairy product (except dried or canned) merchant wholesalers .....                                | 14                      | 305 068         | 23 297                   | 4 652                           | 335                                                       | 42 020                       | 3 596                             | 4 211                             |
| 4244302         | Dairy product (except raw milk) merchant wholesalers .....                                       | 14                      | 305 068         | 23 297                   | 4 652                           | 335                                                       | 42 020                       | 3 596                             | 4 211                             |
| 42444           | Poultry and poultry product merchant wholesalers .....                                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424440          | Poultry and poultry product merchant wholesalers .....                                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4244402         | Poultry and poultry product (except live) merchant wholesalers .....                             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42445           | Confectionery merchant wholesalers .....                                                         | 6                       | 651 471         | 24 383                   | 5 954                           | 775                                                       | 118 979                      | 5 225                             | 5 339                             |
| 424450          | Confectionery merchant wholesalers .....                                                         | 6                       | 651 471         | 24 383                   | 5 954                           | 775                                                       | 118 979                      | 5 225                             | 5 339                             |
| 42447           | Meat and meat product merchant wholesalers ..                                                    | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424470          | Meat and meat product merchant wholesalers .....                                                 | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42449           | Other grocery and related products merchant wholesalers .....                                    | 47                      | 1 030 935       | 38 434                   | 9 206                           | 1 078                                                     | 75 411                       | 6 567                             | 6 177                             |
| 424490          | Other grocery and related products merchant wholesalers .....                                    | 47                      | 1 030 935       | 38 434                   | 9 206                           | 1 078                                                     | 75 411                       | 6 567                             | 6 177                             |
| 4244901         | Coffee, tea, and spice merchant wholesalers .....                                                | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4244902         | Bread and baked goods merchant wholesalers .....                                                 | 11                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244903         | Soft drinks and bottled water merchant wholesalers .....                                         | 18                      | 158 887         | 17 685                   | 4 169                           | 522                                                       | 35 244                       | 3 068                             | 3 116                             |
| 4244906         | Other grocery specialties merchant wholesalers .....                                             | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4246            | Chemical and allied products merchant wholesalers .....                                          | 40                      | 257 709         | 21 626                   | 4 913                           | 372                                                       | 46 997                       | 7 046                             | 7 234                             |
| 42461           | Plastics materials and basic forms and shapes merchant wholesalers .....                         | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424610          | Plastics materials and basic forms and shapes merchant wholesalers .....                         | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42469           | Other chemical and allied products merchant wholesalers .....                                    | 34                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424690          | Other chemical and allied products merchant wholesalers .....                                    | 34                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4246901         | Industrial gases (except LP) merchant wholesalers .....                                          | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4246902         | Other chemical and allied products merchant wholesalers .....                                    | 24                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                                      | 11                      | 656 413         | 3 309                    | 862                             | 63                                                        | 6 908                        | 16 973                            | 20 362                            |
| 42471           | Petroleum bulk stations and terminals .....                                                      | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                                      | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247101         | Petroleum bulk stations and terminals (except LP) .....                                          | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471011        | Petroleum bulk stations (except LP) .....                                                        | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471012        | Petroleum bulk terminals (except LP) .....                                                       | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42472           | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) ..... | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424720          | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) ..... | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                        | 59                      | 1 263 611       | 67 660                   | 15 792                          | 1 497                                                     | 120 560                      | 123 916                           | 139 178                           |
| 42491           | Farm supplies merchant wholesalers .....                                                         | 45                      | 647 610         | 38 424                   | 9 317                           | 886                                                       | 58 309                       | 117 674                           | 131 480                           |
| 424910          | Farm supplies merchant wholesalers .....                                                         | 45                      | 647 610         | 38 424                   | 9 317                           | 886                                                       | 58 309                       | 117 674                           | 131 480                           |
| 4249101         | Farm supplies merchant wholesalers - farm dealers .....                                          | 35                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4249102         | Farm supplies merchant wholesalers - wholesale distributors .....                                | 10                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42492           | Book, periodical, and newspaper merchant wholesalers .....                                       | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424920          | Book, periodical, and newspaper merchant wholesalers .....                                       | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42493           | Flower, nursery stock, and florists' supplies merchant wholesalers .....                         | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424930          | Flower, nursery stock, and florists' supplies merchant wholesalers .....                         | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42494           | Tobacco and tobacco product merchant wholesalers .....                                           | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424940          | Tobacco and tobacco product merchant wholesalers .....                                           | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42495           | Paint, varnish, and supplies merchant wholesalers .....                                          | 5                       | 40 367          | 1 514                    | 373                             | 38                                                        | 3 863                        | 4 260                             | 5 104                             |
| 424950          | Paint, varnish, and supplies merchant wholesalers .....                                          | 5                       | 40 367          | 1 514                    | 373                             | 38                                                        | 3 863                        | 4 260                             | 5 104                             |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                                  | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 1a. Summary Statistics for the State: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>MISSOURI—Con.</b>                                                  |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>                 |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 424             | Nondurable goods merchant wholesalers—Con.                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4249            | Miscellaneous nondurable goods merchant wholesalers—Con.              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers—Con.        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers . . . . .   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249902         | General merchandise (nondurable goods) merchant wholesalers . . . . . | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4249903         | Textile bags, bagging, and burlap merchant wholesalers . . . . .      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

<sup>1</sup>For the 2002 Economic Census, the definition of merchant wholesalers and the kind-of-business and type-of-operation structures for the Wholesale Trade sector changed to reflect revisions to the 1997 North American Industry Classification System (NAICS). For more details, see Comparability of the 1997 and 2002 Economic Censuses.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.



**Table 1b. Percent of Sales Data Based on Administrative Records and Estimation for the State: 2002**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code        | Geographic area, type of operation, and kind of business <sup>1</sup>                    | Percent of sales—                        |                        |
|------------------------|------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                        |                                                                                          | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>MISSOURI</b>        |                                                                                          |                                          |                        |
| <b>WHOLESALE TRADE</b> |                                                                                          |                                          |                        |
| <b>42</b>              | <b>Wholesale trade</b> .....                                                             | <b>2.4</b>                               | <b>3.8</b>             |
| 423                    | Durable goods merchant wholesalers .....                                                 | 3.5                                      | 5.5                    |
| 4231                   | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....            | 2.0                                      | 1.8                    |
| 42311                  | Automobile and other motor vehicle merchant wholesalers .....                            | 1.4                                      | .7                     |
| 423110                 | Automobile and other motor vehicle merchant wholesalers .....                            | 1.4                                      | .7                     |
| 4231101                | Automobile and motorcycle merchant wholesalers .....                                     | 1.3                                      | .4                     |
| 4231102                | Bus and recreational vehicle merchant wholesalers .....                                  | D                                        | D                      |
| 4231103                | Light truck and van (14,000 lb or less) merchant wholesalers .....                       | 14.0                                     | .1                     |
| 4231104                | Medium truck and tractor (14,001 lb to 33,000 lb) merchant wholesalers .....             | D                                        | D                      |
| 4231105                | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                      | 1.3                                      | 1.8                    |
| 42312                  | Motor vehicle supplies and new parts merchant wholesalers .....                          | 4.3                                      | 8.3                    |
| 423120                 | Motor vehicle supplies and new parts merchant wholesalers .....                          | 4.3                                      | 8.3                    |
| 4231201                | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors ..... | D                                        | D                      |
| 4231202                | Motor vehicle supplies and new parts merchant wholesalers - jobbers .....                | D                                        | D                      |
| 4231203                | Petroleum products marketing equipment merchant wholesalers .....                        | D                                        | D                      |
| 42313                  | Tire and tube merchant wholesalers .....                                                 | 2.5                                      | 1.4                    |
| 423130                 | Tire and tube merchant wholesalers .....                                                 | 2.5                                      | 1.4                    |
| 42314                  | Motor vehicle parts (used) merchant wholesalers .....                                    | 28.2                                     | 17.4                   |
| 423140                 | Motor vehicle parts (used) merchant wholesalers .....                                    | 28.2                                     | 17.4                   |
| 4232                   | Furniture and home furnishing merchant wholesalers .....                                 | 4.2                                      | 10.4                   |
| 42321                  | Furniture merchant wholesalers .....                                                     | 2.2                                      | 18.1                   |
| 423210                 | Furniture merchant wholesalers .....                                                     | 2.2                                      | 18.1                   |
| 4232101                | Household and lawn furniture merchant wholesalers .....                                  | 2.8                                      | 4.2                    |
| 4232102                | Office and business furniture merchant wholesalers .....                                 | 2.0                                      | 22.5                   |
| 42322                  | Home furnishing merchant wholesalers .....                                               | 6.0                                      | 3.6                    |
| 423220                 | Home furnishing merchant wholesalers .....                                               | 6.0                                      | 3.6                    |
| 4232201                | Household china, glassware, and crockery merchant wholesalers .....                      | 60.2                                     | 7.6                    |
| 4232202                | Linens, domestics, draperies, and curtains merchant wholesalers .....                    | 10.3                                     | 1.3                    |
| 4232203                | Floor coverings merchant wholesalers .....                                               | 2.2                                      | 2.8                    |
| 4232204                | Other home furnishing merchant wholesalers .....                                         | 23.2                                     | 12.9                   |
| 4233                   | Lumber and other construction materials merchant wholesalers .....                       | 4.7                                      | 12.0                   |
| 42331                  | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | 5.0                                      | 9.1                    |
| 423310                 | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | 5.0                                      | 9.1                    |
| 4233101                | Lumber without yard merchant wholesalers .....                                           | 9.8                                      | 25.0                   |
| 4233102                | Lumber with yard merchant wholesalers .....                                              | 6.8                                      | 4.3                    |
| 4233103                | Plywood, veneer, millwork, and wood panel merchant wholesalers .....                     | 2.4                                      | 5.0                    |
| 42332                  | Brick, stone, and related construction material merchant wholesalers .....               | 3.0                                      | 22.1                   |
| 423320                 | Brick, stone, and related construction material merchant wholesalers .....               | 3.0                                      | 22.1                   |
| 4233201                | Brick, block, tile, clay/cement sewer pipe merchant wholesalers .....                    | 7.7                                      | .3                     |
| 4233202                | Sand, gravel, and stone merchant wholesalers .....                                       | 10.5                                     | 34.4                   |
| 4233203                | Cement, lime, and related products merchant wholesalers .....                            | .1                                       | 29.8                   |
| 42333                  | Roofing, siding, and insulation material merchant wholesalers .....                      | 5.5                                      | 10.3                   |
| 423330                 | Roofing, siding, and insulation material merchant wholesalers .....                      | 5.5                                      | 10.3                   |
| 42339                  | Other construction material merchant wholesalers .....                                   | 4.8                                      | 14.8                   |
| 423390                 | Other construction material merchant wholesalers .....                                   | 4.8                                      | 14.8                   |
| 4233901                | Flat glass and other construction glass merchant wholesalers .....                       | D                                        | D                      |
| 4233902                | Other construction material merchant wholesalers .....                                   | D                                        | D                      |
| 4234                   | Professional and commercial equipment and supplies merchant wholesalers .....            | 3.6                                      | 10.2                   |
| 42341                  | Photographic equipment and supplies merchant wholesalers .....                           | D                                        | D                      |
| 423410                 | Photographic equipment and supplies merchant wholesalers .....                           | D                                        | D                      |
| 42342                  | Office equipment merchant wholesalers .....                                              | 3.6                                      | 13.0                   |
| 423420                 | Office equipment merchant wholesalers .....                                              | 3.6                                      | 13.0                   |
| 42343                  | Computer and computer peripheral equipment and software merchant wholesalers .....       | 2.5                                      | 6.7                    |
| 423430                 | Computer and computer peripheral equipment and software merchant wholesalers .....       | 2.5                                      | 6.7                    |
| 4234301                | Computer and computer peripheral equipment merchant wholesalers .....                    | D                                        | D                      |
| 42343011               | Computer and peripheral equipment for resale merchant wholesalers .....                  | D                                        | D                      |
| 42343012               | Computer and peripheral equipment for end use merchant wholesalers .....                 | 3.1                                      | 9.8                    |
| 4234302                | Computer software (packaged) merchant wholesalers .....                                  | D                                        | D                      |
| 42344                  | Other commercial equipment merchant wholesalers .....                                    | 6.6                                      | 17.7                   |
| 423440                 | Other commercial equipment merchant wholesalers .....                                    | 6.6                                      | 17.7                   |
| 4234401                | Restaurant and hotel equipment and supplies merchant wholesalers .....                   | 1.9                                      | 25.6                   |
| 4234402                | Store machines and equipment merchant wholesalers .....                                  | 15.3                                     | 2.8                    |
| 42345                  | Medical, dental, and hospital equipment and supplies merchant wholesalers .....          | 3.4                                      | 15.7                   |
| 423450                 | Medical, dental, and hospital equipment and supplies merchant wholesalers .....          | 3.4                                      | 15.7                   |
| 4234501                | Surgical, medical, and hospital supplies merchant wholesalers .....                      | 3.6                                      | 14.7                   |
| 4234502                | Dental equipment and supplies merchant wholesalers .....                                 | .7                                       | 30.3                   |
| 42346                  | Ophthalmic goods merchant wholesalers .....                                              | 7.3                                      | 2.5                    |
| 423460                 | Ophthalmic goods merchant wholesalers .....                                              | 7.3                                      | 2.5                    |
| 42349                  | Other professional equipment and supplies merchant wholesalers .....                     | D                                        | D                      |
| 423490                 | Other professional equipment and supplies merchant wholesalers .....                     | D                                        | D                      |
| 4234901                | Religious and school supplies merchant wholesalers .....                                 | D                                        | D                      |
| 4234902                | Other professional equipment and supplies merchant wholesalers .....                     | D                                        | D                      |
| 4235                   | Metal and mineral (except petroleum) merchant wholesalers .....                          | D                                        | D                      |
| 42351                  | Metal service centers and other metal merchant wholesalers .....                         | 4.0                                      | 5.9                    |
| 423510                 | Metal service centers and other metal merchant wholesalers .....                         | 4.0                                      | 5.9                    |
| 4235101                | Ferrous metal service centers and sales offices merchant wholesalers .....               | 6.4                                      | 10.2                   |
| 42351011               | Ferrous metal service centers merchant wholesalers .....                                 | 7.7                                      | 2.3                    |
| 42351012               | Ferrous metal sales offices merchant wholesalers .....                                   | 2.9                                      | 32.2                   |
| 4235102                | Nonferrous metal service centers and sales offices merchant wholesalers .....            | 1.0                                      | .3                     |
| 42351021               | Nonferrous metal service centers merchant wholesalers .....                              | D                                        | D                      |
| 42351022               | Nonferrous metal sales offices merchant wholesalers .....                                | D                                        | D                      |
| 42352                  | Coal and other mineral and ore merchant wholesalers .....                                | D                                        | D                      |
| 423520                 | Coal and other mineral and ore merchant wholesalers .....                                | D                                        | D                      |
| 4235201                | Coal merchant wholesalers .....                                                          | D                                        | D                      |
| 4235202                | Other mineral and ore merchant wholesalers .....                                         | D                                        | D                      |

See footnotes at end of table.

**Table 1b. Percent of Sales Data Based on Administrative Records and Estimation for the State: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                | Geographic area, type of operation, and kind of business <sup>1</sup>                                     | Percent of sales—                        |                        |
|--------------------------------|-----------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                |                                                                                                           | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>MISSOURI—Con.</b>           |                                                                                                           |                                          |                        |
| <b>WHOLESALE TRADE—Con.</b>    |                                                                                                           |                                          |                        |
| <b>42 Wholesale trade—Con.</b> |                                                                                                           |                                          |                        |
| 423                            | Durable goods merchant wholesalers—Con.                                                                   |                                          |                        |
| 4236                           | Electrical and electronic goods merchant wholesalers . . . . .                                            | 2.0                                      | 7.1                    |
| 42361                          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers . . . . . | 1.4                                      | 6.3                    |
| 423610                         | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers . . . . . | 1.4                                      | 6.3                    |
| 42362                          | Electrical and electronic appliance, television, and radio set merchant wholesalers . . . . .             | 1.9                                      | .8                     |
| 423620                         | Electrical and electronic appliance, television, and radio set merchant wholesalers . . . . .             | 1.9                                      | .8                     |
| 42369                          | Other electronic parts and equipment merchant wholesalers . . . . .                                       | 3.5                                      | 11.9                   |
| 423690                         | Other electronic parts and equipment merchant wholesalers . . . . .                                       | 3.5                                      | 11.9                   |
| 4236901                        | Communications equipment and supplies merchant wholesalers . . . . .                                      | 3.6                                      | 7.0                    |
| 4236902                        | Electronic parts (except communications equipment) merchant wholesalers . . . . .                         | 3.5                                      | 17.5                   |
| 4237                           | Hardware, and plumbing and heating equipment and supplies merchant wholesalers . . . . .                  | 3.4                                      | 6.8                    |
| 42371                          | Hardware merchant wholesalers . . . . .                                                                   | 6.4                                      | 20.3                   |
| 423710                         | Hardware merchant wholesalers . . . . .                                                                   | 6.4                                      | 20.3                   |
| 42372                          | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers . . . . .                    | 7.2                                      | 6.0                    |
| 423720                         | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers . . . . .                    | 7.2                                      | 6.0                    |
| 42373                          | Warm air heating and air-conditioning equipment and supplies merchant wholesalers . . . . .               | 1.6                                      | 3.0                    |
| 423730                         | Warm air heating and air-conditioning equipment and supplies merchant wholesalers . . . . .               | 1.6                                      | 3.0                    |
| 42374                          | Refrigeration equipment and supplies merchant wholesalers . . . . .                                       | .7                                       | 1.1                    |
| 423740                         | Refrigeration equipment and supplies merchant wholesalers . . . . .                                       | .7                                       | 1.1                    |
| 4238                           | Machinery, equipment, and supplies merchant wholesalers . . . . .                                         | 4.8                                      | 5.6                    |
| 42381                          | Construction and mining (except oil well) machinery and equipment merchant wholesalers . . . . .          | 2.7                                      | 3.2                    |
| 423810                         | Construction and mining (except oil well) machinery and equipment merchant wholesalers . . . . .          | 2.7                                      | 3.2                    |
| 42382                          | Farm and garden machinery and equipment merchant wholesalers . . . . .                                    | 4.8                                      | 1.4                    |
| 423820                         | Farm and garden machinery and equipment merchant wholesalers . . . . .                                    | 4.8                                      | 1.4                    |
| 4238201                        | Farm machinery and equipment merchant wholesalers - farm dealers . . . . .                                | 10.7                                     | 3.1                    |
| 4238202                        | Farm machinery and equipment merchant wholesalers - wholesale distributors . . . . .                      | D                                        | D                      |
| 4238203                        | Lawn and garden machinery and equipment merchant wholesalers . . . . .                                    | D                                        | D                      |
| 42383                          | Industrial machinery and equipment merchant wholesalers . . . . .                                         | 6.3                                      | 9.1                    |
| 423830                         | Industrial machinery and equipment merchant wholesalers . . . . .                                         | 6.3                                      | 9.1                    |
| 4238301                        | Food-processing machinery and equipment merchant wholesalers . . . . .                                    | 2.1                                      | 6.2                    |
| 4238302                        | Hydraulic and pneumatic (fluid-power) machinery and equipment merchant wholesalers . . . . .              | 3.7                                      | 4.7                    |
| 42383021                       | Hydraulic and pneumatic pumps and motors merchant wholesalers . . . . .                                   | 2.2                                      | 10.5                   |
| 42383022                       | Hydraulic and pneumatic parts, accessories, and supplies merchant wholesalers . . . . .                   | 4.9                                      | .1                     |
| 4238303                        | General-purpose industrial machinery and equipment merchant wholesalers . . . . .                         | 3.2                                      | 2.6                    |
| 4238304                        | Metalworking machinery and equipment merchant wholesalers . . . . .                                       | 6.2                                      | 1.6                    |
| 4238305                        | Metalworking machinery and equipment merchant wholesalers . . . . .                                       | 4.6                                      | 30.4                   |
| 4238306                        | Oil well, oil refinery, and pipeline mach, equip, and supplies merchant wholesalers . . . . .             | D                                        | D                      |
| 4238307                        | Other industrial machinery and equipment merchant wholesalers . . . . .                                   | D                                        | D                      |
| 42384                          | Industrial supplies merchant wholesalers . . . . .                                                        | 3.2                                      | 6.8                    |
| 423840                         | Industrial supplies merchant wholesalers . . . . .                                                        | 3.2                                      | 6.8                    |
| 4238401                        | General-line industrial supplies merchant wholesalers . . . . .                                           | 34.4                                     | 15.8                   |
| 4238402                        | Mechanical power transmission supplies merchant wholesalers . . . . .                                     | 6.3                                      | 10.7                   |
| 4238403                        | Welding supplies merchant wholesalers . . . . .                                                           | —                                        | 38.8                   |
| 4238404                        | Industrial containers and supplies merchant wholesalers . . . . .                                         | 1.2                                      | .6                     |
| 4238405                        | Industrial valves and fittings (except fluid-power) merchant wholesalers . . . . .                        | 6.1                                      | 22.6                   |
| 4238406                        | Other industrial supplies merchant wholesalers . . . . .                                                  | 2.4                                      | 5.3                    |
| 42385                          | Service establishment equipment and supplies merchant wholesalers . . . . .                               | 8.5                                      | 8.3                    |
| 423850                         | Service establishment equipment and supplies merchant wholesalers . . . . .                               | 8.5                                      | 8.3                    |
| 4238501                        | Beauty and barber shop equipment and supplies merchant wholesalers . . . . .                              | 4.9                                      | 6.0                    |
| 4238502                        | Custodial and janitors' equipment and supplies merchant wholesalers . . . . .                             | 6.7                                      | 8.9                    |
| 4238503                        | Laundry and dry-cleaning equipment and supplies merchant wholesalers . . . . .                            | 2.1                                      | 5.5                    |
| 4238504                        | Other service establishment equipment and supplies merchant wholesalers . . . . .                         | 16.4                                     | 9.4                    |
| 42386                          | Transportation equipment and supplies (except motor vehicle) merchant wholesalers . . . . .               | 2.3                                      | 11.8                   |
| 423860                         | Transportation equipment and supplies (except motor vehicle) merchant wholesalers . . . . .               | 2.3                                      | 11.8                   |
| 4238601                        | Aircraft and aeronautical equipment and supplies merchant wholesalers . . . . .                           | 3.8                                      | 7.9                    |
| 4238602                        | Marine machinery, equipment, and supplies merchant wholesalers . . . . .                                  | 5.1                                      | 78.5                   |
| 4238603                        | Other transportation equipment and supplies merchant wholesalers . . . . .                                | .9                                       | 6.9                    |
| 4239                           | Miscellaneous durable goods merchant wholesalers . . . . .                                                | D                                        | D                      |
| 42391                          | Sporting and recreational goods and supplies merchant wholesalers . . . . .                               | 5.1                                      | 11.5                   |
| 423910                         | Sporting and recreational goods and supplies merchant wholesalers . . . . .                               | 5.1                                      | 11.5                   |
| 42392                          | Toy and hobby goods and supplies merchant wholesalers . . . . .                                           | 53.2                                     | 26.3                   |
| 423920                         | Toy and hobby goods and supplies merchant wholesalers . . . . .                                           | 53.2                                     | 26.3                   |
| 42393                          | Recyclable material merchant wholesalers . . . . .                                                        | 5.8                                      | 3.1                    |
| 423930                         | Recyclable material merchant wholesalers . . . . .                                                        | 5.8                                      | 3.1                    |
| 4239301                        | Iron and steel scrap merchant wholesalers - processors and dealers . . . . .                              | D                                        | D                      |
| 42393011                       | Iron and steel scrap merchant wholesalers - processors and dealers . . . . .                              | D                                        | D                      |
| 42393012                       | Iron and steel scrap merchant wholesalers - dealers (not using power processing equipment) . . . . .      | D                                        | D                      |
| 4239302                        | Recyclable paper and paperboard merchant wholesalers . . . . .                                            | 4.4                                      | 1.3                    |
| 4239303                        | Other recyclable material merchant wholesalers . . . . .                                                  | D                                        | D                      |
| 42394                          | Jewelry, watch, precious metal, and precious metal merchant wholesalers . . . . .                         | D                                        | D                      |
| 423940                         | Jewelry, watch, precious metal, and precious metal merchant wholesalers . . . . .                         | D                                        | D                      |
| 4239401                        | Jewelry, watch, precious stone, and silverware merchant wholesalers . . . . .                             | D                                        | D                      |
| 4239402                        | Precious metal (except gold) merchant wholesalers . . . . .                                               | D                                        | D                      |
| 42399                          | Other miscellaneous durable goods merchant wholesalers . . . . .                                          | D                                        | D                      |
| 423990                         | Other miscellaneous durable goods merchant wholesalers . . . . .                                          | D                                        | D                      |
| 4239901                        | Musical instruments and supplies merchant wholesalers . . . . .                                           | D                                        | D                      |
| 4239902                        | Forest products (except lumber) merchant wholesalers . . . . .                                            | 1.5                                      | —                      |
| 4239903                        | General merchandise (durable goods) merchant wholesalers . . . . .                                        | 2.6                                      | 1.7                    |
| 4239904                        | Prerecorded media merchant wholesalers . . . . .                                                          | D                                        | D                      |
| 42399041                       | Compact discs, pre-recorded audio tapes, and phonograph records merchant wholesalers . . . . .            | D                                        | D                      |
| 42399042                       | Pre-recorded video tapes merchant wholesalers . . . . .                                                   | D                                        | D                      |
| 4239905                        | Fire extinguishers and fire safety equipment merchant wholesalers . . . . .                               | 27.4                                     | 2.2                    |
| 4239906                        | Other durable goods merchant wholesalers . . . . .                                                        | D                                        | D                      |
| 424                            | Non-durable goods merchant wholesalers . . . . .                                                          | 1.9                                      | 2.9                    |

See footnotes at end of table.

Table 1b. **Percent of Sales Data Based on Administrative Records and Estimation for the State: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code             | Geographic area, type of operation, and kind of business <sup>1</sup>                            | Percent of sales—                        |                        |
|-----------------------------|--------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                             |                                                                                                  | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>MISSOURI—Con.</b>        |                                                                                                  |                                          |                        |
| <b>WHOLESALE TRADE—Con.</b> |                                                                                                  |                                          |                        |
| <b>Wholesale trade—Con.</b> |                                                                                                  |                                          |                        |
| 424                         | Nondurable goods merchant wholesalers—Con.                                                       |                                          |                        |
| 4241                        | Paper and paper product merchant wholesalers .....                                               | 2.1                                      | 4.5                    |
| 42411                       | Printing and writing paper merchant wholesalers .....                                            | D                                        | D                      |
| 424110                      | Printing and writing paper merchant wholesalers .....                                            | D                                        | D                      |
| 42412                       | Stationery and office supplies merchant wholesalers .....                                        | .9                                       | .3                     |
| 424120                      | Stationery and office supplies merchant wholesalers .....                                        | .9                                       | .3                     |
| 42413                       | Industrial and personal service paper merchant wholesalers .....                                 | D                                        | D                      |
| 424130                      | Industrial and personal service paper merchant wholesalers .....                                 | D                                        | D                      |
| 4242                        | Drugs and druggists' sundries merchant wholesalers .....                                         | .8                                       | .8                     |
| 42421                       | Drugs and druggists' sundries merchant wholesalers .....                                         | .8                                       | .8                     |
| 424210                      | Drugs and druggists' sundries merchant wholesalers .....                                         | .8                                       | .8                     |
| 4242101                     | General-line drugs merchant wholesalers .....                                                    | 1.0                                      | 1.0                    |
| 4242102                     | Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries merchant wholesalers .....      | .2                                       | .4                     |
| 4243                        | Apparel, piece goods, and notions merchant wholesalers .....                                     | 2.6                                      | 4.9                    |
| 42431                       | Piece goods, notions, and other dry goods merchant wholesalers .....                             | 3.5                                      | 7.5                    |
| 424310                      | Piece goods, notions, and other dry goods merchant wholesalers .....                             | 3.5                                      | 7.5                    |
| 4243101                     | Piece goods merchants - jobbers .....                                                            | D                                        | D                      |
| 4243102                     | Notions and other dry goods merchant wholesalers .....                                           | D                                        | D                      |
| 42432                       | Men's and boys' clothing and furnishings merchant wholesalers .....                              | D                                        | D                      |
| 424320                      | Men's and boys' clothing and furnishings merchant wholesalers .....                              | D                                        | D                      |
| 42433                       | Women's, children's, and infants' clothing and accessories merchant wholesalers .....            | D                                        | D                      |
| 424330                      | Women's, children's, and infants' clothing and accessories merchant wholesalers .....            | D                                        | D                      |
| 42434                       | Footwear merchant wholesalers .....                                                              | D                                        | D                      |
| 424340                      | Footwear merchant wholesalers .....                                                              | D                                        | D                      |
| 4244                        | Grocery and related product merchant wholesalers .....                                           | 2.7                                      | 3.8                    |
| 42441                       | General line grocery merchant wholesalers .....                                                  | 1.8                                      | 7.9                    |
| 424410                      | General line grocery merchant wholesalers .....                                                  | 1.8                                      | 7.9                    |
| 4244101                     | General line grocery merchant wholesalers - voluntary group .....                                | D                                        | D                      |
| 4244102                     | General line grocery merchant wholesalers - retail cooperative .....                             | D                                        | D                      |
| 4244103                     | Other general line grocery merchant wholesalers .....                                            | D                                        | D                      |
| 42442                       | Packaged frozen food merchant wholesalers .....                                                  | .6                                       | .5                     |
| 424420                      | Packaged frozen food merchant wholesalers .....                                                  | .6                                       | .5                     |
| 42443                       | Dairy product (except dried or canned) merchant wholesalers .....                                | 1.7                                      | 2.5                    |
| 424430                      | Dairy product (except dried or canned) merchant wholesalers .....                                | 1.7                                      | 2.5                    |
| 4244301                     | Raw milk merchant wholesalers .....                                                              | D                                        | D                      |
| 4244302                     | Dairy product (except raw milk) merchant wholesalers .....                                       | D                                        | D                      |
| 42444                       | Poultry and poultry product merchant wholesalers .....                                           | 1.4                                      | 3.9                    |
| 424440                      | Poultry and poultry product merchant wholesalers .....                                           | 1.4                                      | 3.9                    |
| 4244402                     | Poultry and poultry product (except live) merchant wholesalers .....                             | 1.4                                      | 3.9                    |
| 42445                       | Confectionery merchant wholesalers .....                                                         | 1.7                                      | 1.1                    |
| 424450                      | Confectionery merchant wholesalers .....                                                         | 1.7                                      | 1.1                    |
| 42446                       | Fish and seafood merchant wholesalers .....                                                      | D                                        | D                      |
| 424460                      | Fish and seafood merchant wholesalers .....                                                      | D                                        | D                      |
| 42447                       | Meat and meat product merchant wholesalers .....                                                 | 14.1                                     | .2                     |
| 424470                      | Meat and meat product merchant wholesalers .....                                                 | 14.1                                     | .2                     |
| 42448                       | Fresh fruit and vegetable merchant wholesalers .....                                             | 4.4                                      | 3.8                    |
| 424480                      | Fresh fruit and vegetable merchant wholesalers .....                                             | 4.4                                      | 3.8                    |
| 42449                       | Other grocery and related products merchant wholesalers .....                                    | D                                        | D                      |
| 424490                      | Other grocery and related products merchant wholesalers .....                                    | D                                        | D                      |
| 4244901                     | Coffee, tea, and spice merchant wholesalers .....                                                | 20.8                                     | 24.9                   |
| 4244902                     | Bread and baked goods merchant wholesalers .....                                                 | .4                                       | .1                     |
| 4244903                     | Soft drinks and bottled water merchant wholesalers .....                                         | .8                                       | 2.5                    |
| 4244904                     | Canned goods merchant wholesalers .....                                                          | 14.4                                     | 53.8                   |
| 4244905                     | Food and beverage basic material merchant wholesalers .....                                      | D                                        | D                      |
| 4244906                     | Other grocery specialties merchant wholesalers .....                                             | D                                        | D                      |
| 4245                        | Farm product raw material merchant wholesalers .....                                             | 2.2                                      | 2.6                    |
| 42451                       | Grain and field bean merchant wholesalers .....                                                  | 1.3                                      | 2.9                    |
| 424510                      | Grain and field bean merchant wholesalers .....                                                  | 1.3                                      | 2.9                    |
| 42452                       | Livestock merchant wholesalers .....                                                             | 7.2                                      | .6                     |
| 424520                      | Livestock merchant wholesalers .....                                                             | 7.2                                      | .6                     |
| 42459                       | Other farm product raw material merchant wholesalers .....                                       | 17.3                                     | 10.7                   |
| 424590                      | Other farm product raw material merchant wholesalers .....                                       | 17.3                                     | 10.7                   |
| 4245901                     | Hides, skins, and pelts merchant wholesalers .....                                               | 1.1                                      | 29.1                   |
| 4245904                     | Cotton merchant wholesalers .....                                                                | D                                        | D                      |
| 4245905                     | Other farm product raw material merchant wholesalers .....                                       | D                                        | D                      |
| 4246                        | Chemical and allied products merchant wholesalers .....                                          | 1.1                                      | 5.2                    |
| 42461                       | Plastics materials and basic forms and shapes merchant wholesalers .....                         | 1.7                                      | 24.1                   |
| 424610                      | Plastics materials and basic forms and shapes merchant wholesalers .....                         | 1.7                                      | 24.1                   |
| 42469                       | Other chemical and allied products merchant wholesalers .....                                    | 1.0                                      | 2.7                    |
| 424690                      | Other chemical and allied products merchant wholesalers .....                                    | 1.0                                      | 2.7                    |
| 4246901                     | Industrial gases (except LP) merchant wholesalers .....                                          | 3.2                                      | 28.4                   |
| 4246902                     | Other chemical and allied products merchant wholesalers .....                                    | 1.0                                      | 2.0                    |
| 4247                        | Petroleum and petroleum products merchant wholesalers .....                                      | 1.5                                      | 3.4                    |
| 42471                       | Petroleum bulk stations and terminals .....                                                      | 5.5                                      | 3.5                    |
| 424710                      | Petroleum bulk stations and terminals .....                                                      | 5.5                                      | 3.5                    |
| 4247101                     | Petroleum bulk stations and terminals (except LP) .....                                          | D                                        | D                      |
| 42471011                    | Petroleum bulk stations (except LP) .....                                                        | D                                        | D                      |
| 42471012                    | Petroleum bulk terminals (except LP) .....                                                       | D                                        | D                      |
| 4247102                     | Liquefied petroleum bulk stations and terminals .....                                            | D                                        | D                      |
| 42472                       | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) ..... | .1                                       | 3.3                    |
| 424720                      | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) ..... | .1                                       | 3.3                    |
| 4248                        | Beer, wine, and distilled alcoholic beverage merchant wholesalers .....                          | 1.4                                      | .9                     |
| 42481                       | Beer and ale merchant wholesalers .....                                                          | 1.7                                      | .6                     |
| 424810                      | Beer and ale merchant wholesalers .....                                                          | 1.7                                      | .6                     |
| 42482                       | Wine and distilled alcoholic beverage merchant wholesalers .....                                 | .9                                       | 1.2                    |
| 424820                      | Wine and distilled alcoholic beverage merchant wholesalers .....                                 | .9                                       | 1.2                    |

See footnotes at end of table.

Table 1b. **Percent of Sales Data Based on Administrative Records and Estimation for the State: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                    | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                                          | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>MISSOURI—Con.</b>                                                          |                                                                                          |                                          |                        |
| <b>WHOLESALE TRADE—Con.</b>                                                   |                                                                                          |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade—Con.</b>                                                              |                                          |                        |
| 424                                                                           | Nondurable goods merchant wholesalers—Con.                                               |                                          |                        |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                                | 3.9                                      | 3.8                    |
| 42491                                                                         | Farm supplies merchant wholesalers .....                                                 | 5.3                                      | 4.2                    |
| 424910                                                                        | Farm supplies merchant wholesalers .....                                                 | 5.3                                      | 4.2                    |
| 4249101                                                                       | Farm supplies merchant wholesalers - farm dealers .....                                  | 9.6                                      | 7.5                    |
| 4249102                                                                       | Farm supplies merchant wholesalers - wholesale distributors .....                        | 2.5                                      | 2.0                    |
| 42492                                                                         | Book, periodical, and newspaper merchant wholesalers .....                               | 1.8                                      | 5.5                    |
| 424920                                                                        | Book, periodical, and newspaper merchant wholesalers .....                               | 1.8                                      | 5.5                    |
| 42493                                                                         | Flower, nursery stock, and florists' supplies merchant wholesalers .....                 | 4.7                                      | 1.1                    |
| 424930                                                                        | Flower, nursery stock, and florists' supplies merchant wholesalers .....                 | 4.7                                      | 1.1                    |
| 42494                                                                         | Tobacco and tobacco product merchant wholesalers .....                                   | 2                                        | —                      |
| 424940                                                                        | Tobacco and tobacco product merchant wholesalers .....                                   | 2                                        | —                      |
| 42495                                                                         | Paint, varnish, and supplies merchant wholesalers .....                                  | 8.2                                      | 7.0                    |
| 424950                                                                        | Paint, varnish, and supplies merchant wholesalers .....                                  | 8.2                                      | 7.0                    |
| 42499                                                                         | Other miscellaneous nondurable goods merchant wholesalers .....                          | 12.8                                     | 10.2                   |
| 424990                                                                        | Other miscellaneous nondurable goods merchant wholesalers .....                          | 12.8                                     | 10.2                   |
| 4249901                                                                       | Art goods merchant wholesalers .....                                                     | 3.4                                      | 22.2                   |
| 4249902                                                                       | General merchandise (nondurable goods) merchant wholesalers .....                        | D                                        | D                      |
| 4249903                                                                       | Textile bags, bagging, and burlap merchant wholesalers .....                             | D                                        | D                      |
| 4249904                                                                       | Other nondurable goods merchant wholesalers .....                                        | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                                | .6                                       | 1.3                    |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                                | .6                                       | 1.3                    |
| 42511                                                                         | Business to business electronic markets .....                                            | D                                        | D                      |
| 425110                                                                        | Business to business electronic markets .....                                            | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                                 | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                                 | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                                  | .9                                       | 1.3                    |
| 42512031                                                                      | Motor vehicle and motor vehicle parts and supplies agents and brokers .....              | 1.0                                      | —                      |
| 42512032                                                                      | Furniture and home furnishings agents and brokers .....                                  | .3                                       | 4.2                    |
| 42512033                                                                      | Lumber and other construction materials agents and brokers .....                         | D                                        | D                      |
| 42512034                                                                      | Professional and commercial equipment and supplies agents and brokers .....              | 3.2                                      | 1.5                    |
| 42512035                                                                      | Metal and mineral (except petroleum) agents and brokers .....                            | D                                        | D                      |
| 42512036                                                                      | Electrical and electronic goods agents and brokers .....                                 | D                                        | D                      |
| 42512037                                                                      | Hardware, plumbing, and heating equipment and supplies agents and brokers .....          | .7                                       | 2.7                    |
| 42512038                                                                      | Machinery, equipment, and supplies agents and brokers .....                              | .8                                       | 1.9                    |
| 42512039                                                                      | Miscellaneous durable goods agents and brokers .....                                     | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                               | D                                        | D                      |
| 42512041                                                                      | Paper and paper products agents and brokers .....                                        | .1                                       | —                      |
| 42512042                                                                      | Drugs and druggists' sundries agents and brokers .....                                   | D                                        | D                      |
| 42512043                                                                      | Apparel, piece goods, and notions agents and brokers .....                               | D                                        | D                      |
| 42512044                                                                      | Grocery and related products agents and brokers .....                                    | .1                                       | 1.7                    |
| 42512045                                                                      | Farm product raw material agents and brokers .....                                       | —                                        | .6                     |
| 42512046                                                                      | Chemical and allied products agents and brokers .....                                    | .5                                       | .3                     |
| 42512047                                                                      | Petroleum and petroleum products agents and brokers .....                                | D                                        | D                      |
| 42512049                                                                      | Miscellaneous nondurable goods agents and brokers .....                                  | .6                                       | 1.7                    |
| <b>MERCHANT WHOLESALESA, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                          |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                             | <b>3.8</b>                               | <b>4.9</b>             |
| 423                                                                           | Durable goods merchant wholesalers .....                                                 | 6.0                                      | 8.1                    |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....            | 7.4                                      | 6.5                    |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                            | 9.4                                      | 4.3                    |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                            | 9.4                                      | 4.3                    |
| 4231101                                                                       | Automobile and motorcycle merchant wholesalers .....                                     | D                                        | D                      |
| 4231102                                                                       | Bus and recreational vehicle merchant wholesalers .....                                  | D                                        | D                      |
| 4231103                                                                       | Light truck and van (14,000 lb or less) merchant wholesalers .....                       | 14.0                                     | .1                     |
| 4231104                                                                       | Medium truck and tractor (14,001 lb to 33,000 lb) merchant wholesalers .....             | D                                        | D                      |
| 4231105                                                                       | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                      | D                                        | D                      |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....                          | D                                        | D                      |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers .....                          | D                                        | D                      |
| 4231201                                                                       | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors ..... | D                                        | D                      |
| 4231202                                                                       | Motor vehicle supplies and new parts merchant wholesalers - jobbers .....                | D                                        | D                      |
| 4231203                                                                       | Petroleum products marketing equipment merchant wholesalers .....                        | D                                        | D                      |
| 42313                                                                         | Tire and tube merchant wholesalers .....                                                 | D                                        | D                      |
| 423130                                                                        | Tire and tube merchant wholesalers .....                                                 | D                                        | D                      |
| 42314                                                                         | Motor vehicle parts (used) merchant wholesalers .....                                    | 28.2                                     | 17.4                   |
| 423140                                                                        | Motor vehicle parts (used) merchant wholesalers .....                                    | 28.2                                     | 17.4                   |
| 4232                                                                          | Furniture and home furnishing merchant wholesalers .....                                 | D                                        | D                      |
| 42321                                                                         | Furniture merchant wholesalers .....                                                     | D                                        | D                      |
| 423210                                                                        | Furniture merchant wholesalers .....                                                     | D                                        | D                      |
| 4232101                                                                       | Household and lawn furniture merchant wholesalers .....                                  | 2.8                                      | 4.2                    |
| 4232102                                                                       | Office and business furniture merchant wholesalers .....                                 | D                                        | D                      |
| 42322                                                                         | Home furnishing merchant wholesalers .....                                               | D                                        | D                      |
| 423220                                                                        | Home furnishing merchant wholesalers .....                                               | D                                        | D                      |
| 4232201                                                                       | Household china, glassware, and crockery merchant wholesalers .....                      | 60.2                                     | 7.6                    |
| 4232202                                                                       | Linens, domestics, draperies, and curtains merchant wholesalers .....                    | D                                        | D                      |
| 4232203                                                                       | Floor coverings merchant wholesalers .....                                               | D                                        | D                      |
| 4232204                                                                       | Other home furnishing merchant wholesalers .....                                         | D                                        | D                      |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....                       | 5.7                                      | 9.7                    |
| 42331                                                                         | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | D                                        | D                      |
| 423310                                                                        | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | D                                        | D                      |
| 4233101                                                                       | Lumber without yard merchant wholesalers .....                                           | 9.8                                      | 25.0                   |
| 4233102                                                                       | Lumber with yard merchant wholesalers .....                                              | 6.8                                      | 4.3                    |
| 4233103                                                                       | Plywood, veneer, millwork, and wood panel merchant wholesalers .....                     | D                                        | D                      |

See footnotes at end of table.

Table 1b. **Percent of Sales Data Based on Administrative Records and Estimation for the State: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                     | Percent of sales—                        |                        |
|-----------------|-----------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                                           | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>MISSOURI—Con.</b>                                                                                      |                                          |                        |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>                        |                                          |                        |
|                 | <b>Wholesale trade—Con.</b>                                                                               |                                          |                        |
| 42              | Durable goods merchant wholesalers—Con.                                                                   |                                          |                        |
| 423             | Lumber and other construction materials merchant wholesalers—Con.                                         |                                          |                        |
| 4233            | Brick, stone, and related construction material merchant wholesalers . . . . .                            | D                                        | D                      |
| 42332           | Brick, stone, and related construction material merchant wholesalers . . . . .                            | D                                        | D                      |
| 423320          | Brick, stone, and related construction material merchant wholesalers . . . . .                            | D                                        | D                      |
| 4233201         | Brick, block, tile, clay/cement sewer pipe merchant wholesalers . . . . .                                 | D                                        | D                      |
| 4233202         | Sand, gravel, and stone merchant wholesalers . . . . .                                                    | D                                        | D                      |
| 4233203         | Cement, lime, and related products merchant wholesalers . . . . .                                         | D                                        | D                      |
| 42333           | Roofing, siding, and insulation material merchant wholesalers . . . . .                                   | D                                        | D                      |
| 423330          | Roofing, siding, and insulation material merchant wholesalers . . . . .                                   | D                                        | D                      |
| 42339           | Other construction material merchant wholesalers . . . . .                                                | D                                        | D                      |
| 423390          | Other construction material merchant wholesalers . . . . .                                                | D                                        | D                      |
| 4233901         | Flat glass and other construction glass merchant wholesalers . . . . .                                    | D                                        | D                      |
| 4233902         | Other construction material merchant wholesalers . . . . .                                                | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers . . . . .                         | 4.3                                      | 11.0                   |
| 42341           | Photographic equipment and supplies merchant wholesalers . . . . .                                        | D                                        | D                      |
| 423410          | Photographic equipment and supplies merchant wholesalers . . . . .                                        | D                                        | D                      |
| 42342           | Office equipment merchant wholesalers . . . . .                                                           | D                                        | D                      |
| 423420          | Office equipment merchant wholesalers . . . . .                                                           | D                                        | D                      |
| 42343           | Computer and computer peripheral equipment and software merchant wholesalers . . . . .                    | D                                        | D                      |
| 423430          | Computer and computer peripheral equipment and software merchant wholesalers . . . . .                    | D                                        | D                      |
| 4234301         | Computer and computer peripheral equipment merchant wholesalers . . . . .                                 | D                                        | D                      |
| 42343011        | Computer and peripheral equipment for resale merchant wholesalers . . . . .                               | D                                        | D                      |
| 42343012        | Computer and peripheral equipment for end use merchant wholesalers . . . . .                              | D                                        | D                      |
| 4234302         | Computer software (packaged) merchant wholesalers . . . . .                                               | D                                        | D                      |
| 42344           | Other commercial equipment merchant wholesalers . . . . .                                                 | 6.6                                      | 17.7                   |
| 423440          | Other commercial equipment merchant wholesalers . . . . .                                                 | 6.6                                      | 17.7                   |
| 4234401         | Restaurant and hotel equipment and supplies merchant wholesalers . . . . .                                | 1.9                                      | 25.6                   |
| 4234402         | Store machines and equipment merchant wholesalers . . . . .                                               | 15.3                                     | 2.8                    |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers . . . . .                       | D                                        | D                      |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers . . . . .                       | D                                        | D                      |
| 4234501         | Surgical, medical, and hospital supplies merchant wholesalers . . . . .                                   | D                                        | D                      |
| 4234502         | Dental equipment and supplies merchant wholesalers . . . . .                                              | 7                                        | 30.3                   |
| 42346           | Ophthalmic goods merchant wholesalers . . . . .                                                           | 7.3                                      | 2.5                    |
| 423460          | Ophthalmic goods merchant wholesalers . . . . .                                                           | 7.3                                      | 2.5                    |
| 42349           | Other professional equipment and supplies merchant wholesalers . . . . .                                  | D                                        | D                      |
| 423490          | Other professional equipment and supplies merchant wholesalers . . . . .                                  | D                                        | D                      |
| 4234901         | Religious and school supplies merchant wholesalers . . . . .                                              | D                                        | D                      |
| 4234902         | Other professional equipment and supplies merchant wholesalers . . . . .                                  | D                                        | D                      |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers . . . . .                                       | D                                        | D                      |
| 42351           | Metal service centers and other metal merchant wholesalers . . . . .                                      | D                                        | D                      |
| 423510          | Metal service centers and other metal merchant wholesalers . . . . .                                      | D                                        | D                      |
| 4235101         | Ferrous metal service centers and sales offices merchant wholesalers . . . . .                            | D                                        | D                      |
| 42351011        | Ferrous metal service centers merchant wholesalers . . . . .                                              | 8.0                                      | 2.4                    |
| 42351012        | Ferrous metal sales offices merchant wholesalers . . . . .                                                | D                                        | D                      |
| 4235102         | Nonferrous metal service centers and sales offices merchant wholesalers . . . . .                         | D                                        | D                      |
| 42351021        | Nonferrous metal service centers merchant wholesalers . . . . .                                           | D                                        | D                      |
| 42351022        | Nonferrous metal sales offices merchant wholesalers . . . . .                                             | D                                        | D                      |
| 42352           | Coal and other mineral and ore merchant wholesalers . . . . .                                             | D                                        | D                      |
| 423520          | Coal and other mineral and ore merchant wholesalers . . . . .                                             | D                                        | D                      |
| 4235202         | Other mineral and ore merchant wholesalers . . . . .                                                      | D                                        | D                      |
| 4236            | Electrical and electronic goods merchant wholesalers . . . . .                                            | 3.7                                      | 11.4                   |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers . . . . . | 4.1                                      | 14.9                   |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers . . . . . | 4.1                                      | 14.9                   |
| 42362           | Electrical and electronic appliance, television, and radio set merchant wholesalers . . . . .             | 1.9                                      | .8                     |
| 423620          | Electrical and electronic appliance, television, and radio set merchant wholesalers . . . . .             | 1.9                                      | .8                     |
| 42369           | Other electronic parts and equipment merchant wholesalers . . . . .                                       | 4.2                                      | 12.9                   |
| 423690          | Other electronic parts and equipment merchant wholesalers . . . . .                                       | 4.2                                      | 12.9                   |
| 4236901         | Communications equipment and supplies merchant wholesalers . . . . .                                      | D                                        | D                      |
| 4236902         | Electronic parts (except communications equipment) merchant wholesalers . . . . .                         | D                                        | D                      |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers . . . . .                  | D                                        | D                      |
| 42371           | Hardware merchant wholesalers . . . . .                                                                   | D                                        | D                      |
| 423710          | Hardware merchant wholesalers . . . . .                                                                   | D                                        | D                      |
| 42372           | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers . . . . .                    | D                                        | D                      |
| 423720          | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers . . . . .                    | D                                        | D                      |
| 42373           | Warm air heating and air-conditioning equipment and supplies merchant wholesalers . . . . .               | D                                        | D                      |
| 423730          | Warm air heating and air-conditioning equipment and supplies merchant wholesalers . . . . .               | D                                        | D                      |
| 42374           | Refrigeration equipment and supplies merchant wholesalers . . . . .                                       | D                                        | D                      |
| 423740          | Refrigeration equipment and supplies merchant wholesalers . . . . .                                       | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers . . . . .                                         | D                                        | D                      |
| 42381           | Construction and mining (except oil well) machinery and equipment merchant wholesalers . . . . .          | D                                        | D                      |
| 423810          | Construction and mining (except oil well) machinery and equipment merchant wholesalers . . . . .          | D                                        | D                      |
| 42382           | Farm and garden machinery and equipment merchant wholesalers . . . . .                                    | D                                        | D                      |
| 423820          | Farm and garden machinery and equipment merchant wholesalers . . . . .                                    | D                                        | D                      |
| 4238201         | Farm machinery and equipment merchant wholesalers - farm dealers . . . . .                                | 10.7                                     | 3.1                    |
| 4238202         | Farm machinery and equipment merchant wholesalers - wholesale distributors . . . . .                      | D                                        | D                      |
| 4238203         | Lawn and garden machinery and equipment merchant wholesalers . . . . .                                    | D                                        | D                      |
| 42383           | Industrial machinery and equipment merchant wholesalers . . . . .                                         | 7.5                                      | 10.2                   |
| 423830          | Industrial machinery and equipment merchant wholesalers . . . . .                                         | 7.5                                      | 10.2                   |
| 4238301         | Food-processing machinery and equipment merchant wholesalers . . . . .                                    | D                                        | D                      |
| 4238302         | Hydraulic and pneumatic (fluid-power) machinery and equipment merchant wholesalers . . . . .              | 3.7                                      | 4.7                    |
| 42383021        | Hydraulic and pneumatic pumps and motors merchant wholesalers . . . . .                                   | 2.2                                      | 10.5                   |
| 42383022        | Hydraulic and pneumatic parts, accessories, and supplies merchant wholesalers . . . . .                   | 4.9                                      | .1                     |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers . . . . .                         | D                                        | D                      |
| 4238304         | Metalworking machinery and equipment merchant wholesalers . . . . .                                       | D                                        | D                      |
| 4238305         | Materials handling equipment merchant wholesalers . . . . .                                               | D                                        | D                      |
| 4238306         | Oil well, oil refinery, and pipeline mach, equip, and supplies merchant wholesalers . . . . .             | D                                        | D                      |
| 4238307         | Other industrial machinery and equipment merchant wholesalers . . . . .                                   | 21.2                                     | 3.4                    |

See footnotes at end of table.

Table 1b. **Percent of Sales Data Based on Administrative Records and Estimation for the State: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                                    | Geographic area, type of operation, and kind of business <sup>1</sup>                                | Percent of sales—                        |                        |
|------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                                    |                                                                                                      | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>MISSOURI—Con.</b>                                                               |                                                                                                      |                                          |                        |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b> |                                                                                                      |                                          |                        |
| <b>42 Wholesale trade—Con.</b>                                                     |                                                                                                      |                                          |                        |
| 423                                                                                | Durable goods merchant wholesalers—Con.                                                              |                                          |                        |
| 4238                                                                               | Machinery, equipment, and supplies merchant wholesalers—Con.                                         |                                          |                        |
| 42384                                                                              | Industrial supplies merchant wholesalers . . . . .                                                   | D                                        | D                      |
| 423840                                                                             | Industrial supplies merchant wholesalers . . . . .                                                   | D                                        | D                      |
| 4238401                                                                            | General-line industrial supplies merchant wholesalers . . . . .                                      | 34.4                                     | 15.8                   |
| 4238402                                                                            | Mechanical power transmission supplies merchant wholesalers . . . . .                                | D                                        | D                      |
| 4238403                                                                            | Welding supplies merchant wholesalers . . . . .                                                      | D                                        | D                      |
| 4238404                                                                            | Industrial containers and supplies merchant wholesalers . . . . .                                    | D                                        | D                      |
| 4238405                                                                            | Industrial valves and fittings (except fluid-power) merchant wholesalers . . . . .                   | 6.1                                      | 22.6                   |
| 4238406                                                                            | Other industrial supplies merchant wholesalers . . . . .                                             | D                                        | D                      |
| 42385                                                                              | Service establishment equipment and supplies merchant wholesalers . . . . .                          | D                                        | D                      |
| 423850                                                                             | Service establishment equipment and supplies merchant wholesalers . . . . .                          | D                                        | D                      |
| 4238501                                                                            | Beauty and barber shop equipment and supplies merchant wholesalers . . . . .                         | 4.9                                      | 6.0                    |
| 4238502                                                                            | Custodial and janitors' equipment and supplies merchant wholesalers . . . . .                        | D                                        | D                      |
| 4238503                                                                            | Laundry and dry-cleaning equipment and supplies merchant wholesalers . . . . .                       | 2.1                                      | 5.5                    |
| 4238504                                                                            | Other service establishment equipment and supplies merchant wholesalers . . . . .                    | D                                        | D                      |
| 42386                                                                              | Transportation equipment and supplies (except motor vehicle) merchant wholesalers . . . . .          | D                                        | D                      |
| 423860                                                                             | Transportation equipment and supplies (except motor vehicle) merchant wholesalers . . . . .          | D                                        | D                      |
| 4238601                                                                            | Aircraft and aeronautical equipment and supplies merchant wholesalers . . . . .                      | 3.8                                      | 7.9                    |
| 4238602                                                                            | Marine machinery, equipment, and supplies merchant wholesalers . . . . .                             | D                                        | D                      |
| 4238603                                                                            | Other transportation equipment and supplies merchant wholesalers . . . . .                           | D                                        | D                      |
| 4239                                                                               | Miscellaneous durable goods merchant wholesalers . . . . .                                           | D                                        | D                      |
| 42391                                                                              | Sporting and recreational goods and supplies merchant wholesalers . . . . .                          | D                                        | D                      |
| 423910                                                                             | Sporting and recreational goods and supplies merchant wholesalers . . . . .                          | D                                        | D                      |
| 42392                                                                              | Toy and hobby goods and supplies merchant wholesalers . . . . .                                      | D                                        | D                      |
| 423920                                                                             | Toy and hobby goods and supplies merchant wholesalers . . . . .                                      | D                                        | D                      |
| 42393                                                                              | Recyclable material merchant wholesalers . . . . .                                                   | 5.8                                      | 3.1                    |
| 423930                                                                             | Recyclable material merchant wholesalers . . . . .                                                   | 5.8                                      | 3.1                    |
| 4239301                                                                            | Iron and steel scrap merchant wholesalers - processors and dealers . . . . .                         | D                                        | D                      |
| 42393011                                                                           | Iron and steel scrap merchant wholesalers - processors (using power processing equipment) . . . . .  | D                                        | D                      |
| 42393012                                                                           | Iron and steel scrap merchant wholesalers - dealers (not using power processing equipment) . . . . . | D                                        | D                      |
| 4239302                                                                            | Recyclable paper and paperboard merchant wholesalers . . . . .                                       | 4.4                                      | 1.3                    |
| 4239303                                                                            | Other recyclable material merchant wholesalers . . . . .                                             | D                                        | D                      |
| 42394                                                                              | Jewelry, watch, precious stone, and precious metal merchant wholesalers . . . . .                    | D                                        | D                      |
| 423940                                                                             | Jewelry, watch, precious stone, and precious metal merchant wholesalers . . . . .                    | D                                        | D                      |
| 4239401                                                                            | Jewelry, watch, precious stone, and silverware merchant wholesalers . . . . .                        | D                                        | D                      |
| 4239402                                                                            | Precious metal (except ore) merchant wholesalers . . . . .                                           | D                                        | D                      |
| 42399                                                                              | Other miscellaneous durable goods merchant wholesalers . . . . .                                     | D                                        | D                      |
| 423990                                                                             | Other miscellaneous durable goods merchant wholesalers . . . . .                                     | D                                        | D                      |
| 4239901                                                                            | Musical instruments and supplies merchant wholesalers . . . . .                                      | D                                        | D                      |
| 4239902                                                                            | Forest products (except lumber) merchant wholesalers . . . . .                                       | 1.5                                      | —                      |
| 4239903                                                                            | General merchandise (durable goods) merchant wholesalers . . . . .                                   | D                                        | D                      |
| 4239904                                                                            | Prerecorded media merchant wholesalers . . . . .                                                     | D                                        | D                      |
| 42399041                                                                           | Compact discs, prerecorded audio tapes, and phonograph records merchant wholesalers . . . . .        | D                                        | D                      |
| 42399042                                                                           | Prerecorded video tapes merchant wholesalers . . . . .                                               | D                                        | D                      |
| 4239905                                                                            | Fire extinguishers and fire safety equipment merchant wholesalers . . . . .                          | 27.4                                     | 2.2                    |
| 4239906                                                                            | Other durable goods merchant wholesalers . . . . .                                                   | D                                        | D                      |
| 424                                                                                | Nondurable goods merchant wholesalers . . . . .                                                      | 2.4                                      | 2.9                    |
| 4241                                                                               | Paper and paper product merchant wholesalers . . . . .                                               | 6.7                                      | 2.4                    |
| 42411                                                                              | Printing and writing paper merchant wholesalers . . . . .                                            | D                                        | D                      |
| 424110                                                                             | Printing and writing paper merchant wholesalers . . . . .                                            | D                                        | D                      |
| 42412                                                                              | Stationery and office supplies merchant wholesalers . . . . .                                        | D                                        | D                      |
| 424120                                                                             | Stationery and office supplies merchant wholesalers . . . . .                                        | D                                        | D                      |
| 42413                                                                              | Industrial and personal service paper merchant wholesalers . . . . .                                 | D                                        | D                      |
| 424130                                                                             | Industrial and personal service paper merchant wholesalers . . . . .                                 | D                                        | D                      |
| 4242                                                                               | Drugs and druggists' sundries merchant wholesalers . . . . .                                         | 1.0                                      | 1.0                    |
| 42421                                                                              | Drugs and druggists' sundries merchant wholesalers . . . . .                                         | 1.0                                      | 1.0                    |
| 424210                                                                             | Drugs and druggists' sundries merchant wholesalers . . . . .                                         | 1.0                                      | 1.0                    |
| 4242101                                                                            | General-line drugs merchant wholesalers . . . . .                                                    | 1.0                                      | 1.0                    |
| 4242102                                                                            | Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries merchant wholesalers . . . . .      | .8                                       | 1.1                    |
| 4243                                                                               | Apparel, piece goods, and notions merchant wholesalers . . . . .                                     | 2.7                                      | 5.0                    |
| 42431                                                                              | Piece goods, notions, and other dry goods merchant wholesalers . . . . .                             | D                                        | D                      |
| 424310                                                                             | Piece goods, notions, and other dry goods merchant wholesalers . . . . .                             | D                                        | D                      |
| 4243101                                                                            | Piece goods merchant wholesalers - jobbers . . . . .                                                 | D                                        | D                      |
| 4243102                                                                            | Notions and other dry goods merchant wholesalers . . . . .                                           | D                                        | D                      |
| 42432                                                                              | Men's and boys' clothing and furnishings merchant wholesalers . . . . .                              | D                                        | D                      |
| 424320                                                                             | Men's and boys' clothing and furnishings merchant wholesalers . . . . .                              | D                                        | D                      |
| 42433                                                                              | Women's, children's, and infants' clothing and accessories merchant wholesalers . . . . .            | D                                        | D                      |
| 424330                                                                             | Women's, children's, and infants' clothing and accessories merchant wholesalers . . . . .            | D                                        | D                      |
| 42434                                                                              | Footwear merchant wholesalers . . . . .                                                              | D                                        | D                      |
| 424340                                                                             | Footwear merchant wholesalers . . . . .                                                              | D                                        | D                      |
| 4244                                                                               | Grocery and related product merchant wholesalers . . . . .                                           | 3.9                                      | 5.1                    |
| 42441                                                                              | General line grocery merchant wholesalers . . . . .                                                  | 1.8                                      | 7.9                    |
| 424410                                                                             | General line grocery merchant wholesalers . . . . .                                                  | 1.8                                      | 7.9                    |
| 4244101                                                                            | General line grocery merchant wholesalers - voluntary group . . . . .                                | D                                        | D                      |
| 4244102                                                                            | General line grocery merchant wholesalers - retail cooperative . . . . .                             | D                                        | D                      |
| 4244103                                                                            | Other general line grocery merchant wholesalers . . . . .                                            | D                                        | D                      |
| 42442                                                                              | Packaged frozen food merchant wholesalers . . . . .                                                  | D                                        | D                      |
| 424420                                                                             | Packaged frozen food merchant wholesalers . . . . .                                                  | D                                        | D                      |
| 42443                                                                              | Dairy product (except dried or canned) merchant wholesalers . . . . .                                | 3.7                                      | 3.4                    |
| 424430                                                                             | Dairy product (except dried or canned) merchant wholesalers . . . . .                                | 3.7                                      | 3.4                    |
| 4244301                                                                            | Raw milk merchant wholesalers . . . . .                                                              | D                                        | D                      |
| 4244302                                                                            | Dairy product (except raw milk) merchant wholesalers . . . . .                                       | D                                        | D                      |
| 42444                                                                              | Poultry and poultry product merchant wholesalers . . . . .                                           | D                                        | D                      |
| 424440                                                                             | Poultry and poultry product merchant wholesalers . . . . .                                           | D                                        | D                      |
| 4244402                                                                            | Poultry and poultry product (except live) merchant wholesalers . . . . .                             | D                                        | D                      |

See footnotes at end of table.

Table 1b. **Percent of Sales Data Based on Administrative Records and Estimation for the State: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                                    | Geographic area, type of operation, and kind of business <sup>1</sup>                                | Percent of sales—                        |                        |
|------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                                    |                                                                                                      | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>MISSOURI—Con.</b>                                                               |                                                                                                      |                                          |                        |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b> |                                                                                                      |                                          |                        |
| <b>Wholesale trade—Con.</b>                                                        |                                                                                                      |                                          |                        |
| 42                                                                                 | Nondurable goods merchant wholesalers—Con.                                                           |                                          |                        |
| 424                                                                                | Grocery and related product merchant wholesalers—Con.                                                |                                          |                        |
| 4244                                                                               |                                                                                                      |                                          |                        |
| 42445                                                                              | Confectionery merchant wholesalers . . . . .                                                         | 9.2                                      | 5.7                    |
| 424450                                                                             | Confectionery merchant wholesalers . . . . .                                                         | 9.2                                      | 5.7                    |
| 42446                                                                              | Fish and seafood merchant wholesalers . . . . .                                                      | D                                        | D                      |
| 424460                                                                             | Fish and seafood merchant wholesalers . . . . .                                                      | D                                        | D                      |
| 42447                                                                              | Meat and meat product merchant wholesalers . . . . .                                                 | D                                        | D                      |
| 424470                                                                             | Meat and meat product merchant wholesalers . . . . .                                                 | D                                        | D                      |
| 42448                                                                              | Fresh fruit and vegetable merchant wholesalers . . . . .                                             | 4.4                                      | 3.8                    |
| 424480                                                                             | Fresh fruit and vegetable merchant wholesalers . . . . .                                             | 4.4                                      | 3.8                    |
| 42449                                                                              | Other grocery and related products merchant wholesalers . . . . .                                    | D                                        | D                      |
| 424490                                                                             | Other grocery and related products merchant wholesalers . . . . .                                    | D                                        | D                      |
| 4244901                                                                            | Coffee, tea, and spice merchant wholesalers . . . . .                                                | D                                        | D                      |
| 4244902                                                                            | Bread and baked goods merchant wholesalers . . . . .                                                 | D                                        | D                      |
| 4244903                                                                            | Soft drinks and bottled water merchant wholesalers . . . . .                                         | 1.2                                      | 3.3                    |
| 4244904                                                                            | Canned goods merchant wholesalers . . . . .                                                          | 14.4                                     | 53.8                   |
| 4244905                                                                            | Food and beverage basic material merchant wholesalers . . . . .                                      | D                                        | D                      |
| 4244906                                                                            | Other grocery specialties merchant wholesalers . . . . .                                             | D                                        | D                      |
| 4245                                                                               | Farm product raw material merchant wholesalers . . . . .                                             | 2.2                                      | 2.6                    |
| 42451                                                                              | Grain and field bean merchant wholesalers . . . . .                                                  | 1.3                                      | 2.9                    |
| 424510                                                                             | Grain and field bean merchant wholesalers . . . . .                                                  | 1.3                                      | 2.9                    |
| 42452                                                                              | Livestock merchant wholesalers . . . . .                                                             | 7.2                                      | .6                     |
| 424520                                                                             | Livestock merchant wholesalers . . . . .                                                             | 7.2                                      | .6                     |
| 42459                                                                              | Other farm product raw material merchant wholesalers . . . . .                                       | 17.3                                     | 10.7                   |
| 424590                                                                             | Other farm product raw material merchant wholesalers . . . . .                                       | 17.3                                     | 10.7                   |
| 4245901                                                                            | Hides, skins, and pelts merchant wholesalers . . . . .                                               | 1.1                                      | 29.1                   |
| 4245904                                                                            | Cotton merchant wholesalers . . . . .                                                                | D                                        | D                      |
| 4245905                                                                            | Other farm product raw material merchant wholesalers . . . . .                                       | D                                        | D                      |
| 4246                                                                               | Chemical and allied products merchant wholesalers . . . . .                                          | 1.3                                      | 3.7                    |
| 42461                                                                              | Plastics materials and basic forms and shapes merchant wholesalers . . . . .                         | D                                        | D                      |
| 424610                                                                             | Plastics materials and basic forms and shapes merchant wholesalers . . . . .                         | D                                        | D                      |
| 42469                                                                              | Other chemical and allied products merchant wholesalers . . . . .                                    | D                                        | D                      |
| 424690                                                                             | Other chemical and allied products merchant wholesalers . . . . .                                    | D                                        | D                      |
| 4246901                                                                            | Industrial gases (except LP) merchant wholesalers . . . . .                                          | D                                        | D                      |
| 4246902                                                                            | Other chemical and allied products merchant wholesalers . . . . .                                    | D                                        | D                      |
| 4247                                                                               | Petroleum and petroleum products merchant wholesalers . . . . .                                      | 1.7                                      | 3.7                    |
| 42471                                                                              | Petroleum bulk stations and terminals . . . . .                                                      | D                                        | D                      |
| 424710                                                                             | Petroleum bulk stations and terminals . . . . .                                                      | D                                        | D                      |
| 4247101                                                                            | Petroleum bulk stations and terminals (except LP) . . . . .                                          | D                                        | D                      |
| 42471011                                                                           | Petroleum bulk stations (except LP) . . . . .                                                        | D                                        | D                      |
| 42471012                                                                           | Petroleum bulk terminals (except LP) . . . . .                                                       | D                                        | D                      |
| 4247102                                                                            | Liquefied petroleum bulk stations and terminals . . . . .                                            | D                                        | D                      |
| 42472                                                                              | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) . . . . . | D                                        | D                      |
| 424720                                                                             | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) . . . . . | D                                        | D                      |
| 4248                                                                               | Beer, wine, and distilled alcoholic beverage merchant wholesalers . . . . .                          | 1.4                                      | .9                     |
| 42481                                                                              | Beer and ale merchant wholesalers . . . . .                                                          | 1.7                                      | .6                     |
| 424810                                                                             | Beer and ale merchant wholesalers . . . . .                                                          | 1.7                                      | .6                     |
| 42482                                                                              | Wine and distilled alcoholic beverage merchant wholesalers . . . . .                                 | .9                                       | 1.2                    |
| 424820                                                                             | Wine and distilled alcoholic beverage merchant wholesalers . . . . .                                 | .9                                       | 1.2                    |
| 4249                                                                               | Miscellaneous nondurable goods merchant wholesalers . . . . .                                        | 5.6                                      | 4.8                    |
| 42491                                                                              | Farm supplies merchant wholesalers . . . . .                                                         | 8.7                                      | 5.3                    |
| 424910                                                                             | Farm supplies merchant wholesalers . . . . .                                                         | 8.7                                      | 5.3                    |
| 4249101                                                                            | Farm supplies merchant wholesalers - farm dealers . . . . .                                          | D                                        | D                      |
| 4249102                                                                            | Farm supplies merchant wholesalers - wholesale distributors . . . . .                                | D                                        | D                      |
| 42492                                                                              | Book, periodical, and newspaper merchant wholesalers . . . . .                                       | D                                        | D                      |
| 424920                                                                             | Book, periodical, and newspaper merchant wholesalers . . . . .                                       | D                                        | D                      |
| 42493                                                                              | Flower, nursery stock, and florists' supplies merchant wholesalers . . . . .                         | D                                        | D                      |
| 424930                                                                             | Flower, nursery stock, and florists' supplies merchant wholesalers . . . . .                         | D                                        | D                      |
| 42494                                                                              | Tobacco and tobacco product merchant wholesalers . . . . .                                           | D                                        | D                      |
| 424940                                                                             | Tobacco and tobacco product merchant wholesalers . . . . .                                           | D                                        | D                      |
| 42495                                                                              | Paint, varnish, and supplies merchant wholesalers . . . . .                                          | 14.9                                     | 12.7                   |
| 424950                                                                             | Paint, varnish, and supplies merchant wholesalers . . . . .                                          | 14.9                                     | 12.7                   |
| 42499                                                                              | Other miscellaneous nondurable goods merchant wholesalers . . . . .                                  | D                                        | D                      |
| 424990                                                                             | Other miscellaneous nondurable goods merchant wholesalers . . . . .                                  | D                                        | D                      |
| 4249901                                                                            | Art goods merchant wholesalers . . . . .                                                             | 3.4                                      | 22.2                   |
| 4249902                                                                            | General merchandise (nondurable goods) merchant wholesalers . . . . .                                | D                                        | D                      |
| 4249903                                                                            | Textile bags, bagging, and burlap merchant wholesalers . . . . .                                     | D                                        | D                      |
| 4249904                                                                            | Other nondurable goods merchant wholesalers . . . . .                                                | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                   |                                                                                                      |                                          |                        |
| 42                                                                                 | <b>Wholesale trade . . . . .</b>                                                                     | —                                        | <b>2.2</b>             |
| 423                                                                                | Durable goods merchant wholesalers . . . . .                                                         | —                                        | 2.0                    |
| 4231                                                                               | Motor vehicle and motor vehicle parts and supplies merchant wholesalers . . . . .                    | —                                        | .1                     |
| 42311                                                                              | Automobile and other motor vehicle merchant wholesalers . . . . .                                    | —                                        | —                      |
| 423110                                                                             | Automobile and other motor vehicle merchant wholesalers . . . . .                                    | —                                        | —                      |
| 4231101                                                                            | Automobile and motorcycle merchant wholesalers . . . . .                                             | D                                        | D                      |
| 4231105                                                                            | Heavy truck and tractor (over 33,000 lb) merchant wholesalers . . . . .                              | D                                        | D                      |
| 42312                                                                              | Motor vehicle supplies and new parts merchant wholesalers . . . . .                                  | D                                        | D                      |
| 423120                                                                             | Motor vehicle supplies and new parts merchant wholesalers . . . . .                                  | D                                        | D                      |
| 4231201                                                                            | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors . . . . .         | D                                        | D                      |
| 4231202                                                                            | Motor vehicle supplies and new parts merchant wholesalers - jobbers . . . . .                        | D                                        | D                      |
| 42313                                                                              | Tire and tube merchant wholesalers . . . . .                                                         | D                                        | D                      |
| 423130                                                                             | Tire and tube merchant wholesalers . . . . .                                                         | D                                        | D                      |

See footnotes at end of table.

**Table 1b. Percent of Sales Data Based on Administrative Records and Estimation for the State: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                     | Percent of sales—                        |                        |
|-----------------|-----------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                                           | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>MISSOURI—Con.</b>                                                                                      |                                          |                        |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>                                                     |                                          |                        |
|                 | <b>Wholesale trade—Con.</b>                                                                               |                                          |                        |
| 423             | Durable goods merchant wholesalers—Con.                                                                   |                                          |                        |
| 4232            | Furniture and home furnishing merchant wholesalers . . . . .                                              | D                                        | D                      |
| 42321           | Furniture merchant wholesalers . . . . .                                                                  | D                                        | D                      |
| 423210          | Furniture merchant wholesalers . . . . .                                                                  | D                                        | D                      |
| 4232102         | Office and business furniture merchant wholesalers . . . . .                                              | D                                        | D                      |
| 42322           | Home furnishing merchant wholesalers . . . . .                                                            | D                                        | D                      |
| 423220          | Home furnishing merchant wholesalers . . . . .                                                            | D                                        | D                      |
| 4232202         | Linens, domestics, draperies, and curtains merchant wholesalers . . . . .                                 | D                                        | D                      |
| 4232203         | Floor coverings merchant wholesalers . . . . .                                                            | D                                        | D                      |
| 4232204         | Other home furnishing merchant wholesalers . . . . .                                                      | D                                        | D                      |
| 4233            | Lumber and other construction materials merchant wholesalers . . . . .                                    | .1                                       | 22.8                   |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers . . . . .                                  | D                                        | D                      |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers . . . . .                                  | D                                        | D                      |
| 4233103         | Plywood, veneer, millwork, and wood panel merchant wholesalers . . . . .                                  | D                                        | D                      |
| 42332           | Brick, stone, and related construction material merchant wholesalers . . . . .                            | D                                        | D                      |
| 423320          | Brick, stone, and related construction material merchant wholesalers . . . . .                            | D                                        | D                      |
| 4233201         | Brick, block, tile, clay/cement sewer pipe merchant wholesalers . . . . .                                 | D                                        | D                      |
| 4233202         | Sand, gravel, and stone merchant wholesalers . . . . .                                                    | D                                        | D                      |
| 4233203         | Cement, lime, and related products merchant wholesalers . . . . .                                         | D                                        | D                      |
| 42333           | Roofing, siding, and insulation material merchant wholesalers . . . . .                                   | D                                        | D                      |
| 423330          | Roofing, siding, and insulation material merchant wholesalers . . . . .                                   | D                                        | D                      |
| 423339          | Other construction material merchant wholesalers . . . . .                                                | D                                        | D                      |
| 4233390         | Other construction material merchant wholesalers . . . . .                                                | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers . . . . .                         | –                                        | 6.4                    |
| 42341           | Photographic equipment and supplies merchant wholesalers . . . . .                                        | D                                        | D                      |
| 423410          | Photographic equipment and supplies merchant wholesalers . . . . .                                        | D                                        | D                      |
| 42342           | Office equipment merchant wholesalers . . . . .                                                           | D                                        | D                      |
| 423420          | Office equipment merchant wholesalers . . . . .                                                           | D                                        | D                      |
| 42343           | Computer and computer peripheral equipment and software merchant wholesalers . . . . .                    | D                                        | D                      |
| 423430          | Computer and computer peripheral equipment and software merchant wholesalers . . . . .                    | D                                        | D                      |
| 4234301         | Computer and computer peripheral equipment merchant wholesalers . . . . .                                 | D                                        | D                      |
| 42343011        | Computer and peripheral equipment for resale merchant wholesalers . . . . .                               | D                                        | D                      |
| 42343012        | Computer and peripheral equipment for end use merchant wholesalers . . . . .                              | D                                        | D                      |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers . . . . .                       | D                                        | D                      |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers . . . . .                       | D                                        | D                      |
| 4234501         | Surgical, medical, and hospital supplies merchant wholesalers . . . . .                                   | D                                        | D                      |
| 42349           | Other professional equipment and supplies merchant wholesalers . . . . .                                  | D                                        | D                      |
| 423490          | Other professional equipment and supplies merchant wholesalers . . . . .                                  | D                                        | D                      |
| 4234901         | Religious and school supplies merchant wholesalers . . . . .                                              | D                                        | D                      |
| 4234902         | Other professional equipment and supplies merchant wholesalers . . . . .                                  | D                                        | D                      |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers . . . . .                                       | D                                        | D                      |
| 42351           | Metal service centers and other metal merchant wholesalers . . . . .                                      | D                                        | D                      |
| 423510          | Metal service centers and other metal merchant wholesalers . . . . .                                      | D                                        | D                      |
| 4235101         | Ferrous metal service centers and sales offices merchant wholesalers . . . . .                            | D                                        | D                      |
| 42351011        | Ferrous metal service centers merchant wholesalers . . . . .                                              | –                                        | –                      |
| 42351012        | Ferrous metal sales offices merchant wholesalers . . . . .                                                | D                                        | D                      |
| 4235102         | Nonferrous metal service centers and sales offices merchant wholesalers . . . . .                         | D                                        | D                      |
| 42351021        | Nonferrous metal service centers merchant wholesalers . . . . .                                           | D                                        | D                      |
| 42351022        | Nonferrous metal sales offices merchant wholesalers . . . . .                                             | D                                        | D                      |
| 42352           | Coal and other mineral and ore merchant wholesalers . . . . .                                             | D                                        | D                      |
| 423520          | Coal and other mineral and ore merchant wholesalers . . . . .                                             | D                                        | D                      |
| 4235201         | Coal merchant wholesalers . . . . .                                                                       | D                                        | D                      |
| 4235202         | Other mineral and ore merchant wholesalers . . . . .                                                      | D                                        | D                      |
| 4236            | Electrical and electronic goods merchant wholesalers . . . . .                                            | –                                        | 2.2                    |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers . . . . . | –                                        | 1.8                    |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers . . . . . | –                                        | 1.8                    |
| 42369           | Other electronic parts and equipment merchant wholesalers . . . . .                                       | –                                        | 6.5                    |
| 423690          | Other electronic parts and equipment merchant wholesalers . . . . .                                       | –                                        | 6.5                    |
| 4236901         | Communications equipment and supplies merchant wholesalers . . . . .                                      | D                                        | D                      |
| 4236902         | Electronic parts (except communications equipment) merchant wholesalers . . . . .                         | D                                        | D                      |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers . . . . .                  | D                                        | D                      |
| 42371           | Hardware merchant wholesalers . . . . .                                                                   | D                                        | D                      |
| 423710          | Hardware merchant wholesalers . . . . .                                                                   | D                                        | D                      |
| 42372           | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers . . . . .                    | D                                        | D                      |
| 423720          | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers . . . . .                    | D                                        | D                      |
| 42373           | Warm air heating and air-conditioning equipment and supplies merchant wholesalers . . . . .               | D                                        | D                      |
| 423730          | Warm air heating and air-conditioning equipment and supplies merchant wholesalers . . . . .               | D                                        | D                      |
| 42374           | Refrigeration equipment and supplies merchant wholesalers . . . . .                                       | D                                        | D                      |
| 423740          | Refrigeration equipment and supplies merchant wholesalers . . . . .                                       | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers . . . . .                                         | D                                        | D                      |
| 42381           | Construction and mining (except oil well) machinery and equipment merchant wholesalers . . . . .          | D                                        | D                      |
| 423810          | Construction and mining (except oil well) machinery and equipment merchant wholesalers . . . . .          | D                                        | D                      |
| 42382           | Farm and garden machinery and equipment merchant wholesalers . . . . .                                    | D                                        | D                      |
| 423820          | Farm and garden machinery and equipment merchant wholesalers . . . . .                                    | D                                        | D                      |
| 4238202         | Farm machinery and equipment merchant wholesalers - wholesale distributors . . . . .                      | D                                        | D                      |
| 4238203         | Lawn and garden machinery and equipment merchant wholesalers . . . . .                                    | D                                        | D                      |
| 42383           | Industrial machinery and equipment merchant wholesalers . . . . .                                         | –                                        | 3.1                    |
| 423830          | Industrial machinery and equipment merchant wholesalers . . . . .                                         | –                                        | 3.1                    |
| 4238301         | Food-processing machinery and equipment merchant wholesalers . . . . .                                    | D                                        | D                      |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers . . . . .                         | D                                        | D                      |
| 4238304         | Metalworking machinery and equipment merchant wholesalers . . . . .                                       | D                                        | D                      |
| 4238305         | Materials handling equipment merchant wholesalers . . . . .                                               | D                                        | D                      |
| 4238306         | Oil well, oil refinery, and pipeline mach, equip, and supplies merchant wholesalers . . . . .             | D                                        | D                      |
| 4238307         | Other industrial machinery and equipment merchant wholesalers . . . . .                                   | D                                        | D                      |

See footnotes at end of table.



**Table 1b. Percent of Sales Data Based on Administrative Records and Estimation for the State: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                       | Geographic area, type of operation, and kind of business <sup>1</sup>                                | Percent of sales—                        |                        |
|-------------------------------------------------------|------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                       |                                                                                                      | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>MISSOURI—Con.</b>                                  |                                                                                                      |                                          |                        |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b> |                                                                                                      |                                          |                        |
| <b>Wholesale trade—Con.</b>                           |                                                                                                      |                                          |                        |
| 42                                                    | Durable goods merchant wholesalers—Con.                                                              |                                          |                        |
| 4238                                                  | Machinery, equipment, and supplies merchant wholesalers—Con.                                         |                                          |                        |
| 42384                                                 | Industrial supplies merchant wholesalers . . . . .                                                   | D                                        | D                      |
| 423840                                                | Industrial supplies merchant wholesalers . . . . .                                                   | D                                        | D                      |
| 4238402                                               | Mechanical power transmission supplies merchant wholesalers . . . . .                                | D                                        | D                      |
| 4238403                                               | Welding supplies merchant wholesalers . . . . .                                                      | D                                        | D                      |
| 4238404                                               | Industrial containers and supplies merchant wholesalers . . . . .                                    | D                                        | D                      |
| 4238406                                               | Other industrial supplies merchant wholesalers . . . . .                                             | D                                        | D                      |
| 42385                                                 | Service establishment equipment and supplies merchant wholesalers . . . . .                          | D                                        | D                      |
| 423850                                                | Service establishment equipment and supplies merchant wholesalers . . . . .                          | D                                        | D                      |
| 4238502                                               | Custodial and janitors' equipment and supplies merchant wholesalers . . . . .                        | D                                        | D                      |
| 4238504                                               | Other service establishment equipment and supplies merchant wholesalers . . . . .                    | D                                        | D                      |
| 42386                                                 | Transportation equipment and supplies (except motor vehicle) merchant wholesalers . . . . .          | D                                        | D                      |
| 423860                                                | Transportation equipment and supplies (except motor vehicle) merchant wholesalers . . . . .          | D                                        | D                      |
| 4238602                                               | Marine machinery, equipment, and supplies merchant wholesalers . . . . .                             | D                                        | D                      |
| 4238603                                               | Other transportation equipment and supplies merchant wholesalers . . . . .                           | D                                        | D                      |
| 4239                                                  | Miscellaneous durable goods merchant wholesalers . . . . .                                           | D                                        | D                      |
| 42391                                                 | Sporting and recreational goods and supplies merchant wholesalers . . . . .                          | D                                        | D                      |
| 423910                                                | Sporting and recreational goods and supplies merchant wholesalers . . . . .                          | D                                        | D                      |
| 42392                                                 | Toy and hobby goods and supplies merchant wholesalers . . . . .                                      | D                                        | D                      |
| 423920                                                | Toy and hobby goods and supplies merchant wholesalers . . . . .                                      | D                                        | D                      |
| 42399                                                 | Other miscellaneous durable goods merchant wholesalers . . . . .                                     | D                                        | D                      |
| 423990                                                | Other miscellaneous durable goods merchant wholesalers . . . . .                                     | D                                        | D                      |
| 4239903                                               | General merchandise (durable goods) merchant wholesalers . . . . .                                   | D                                        | D                      |
| 4239906                                               | Other durable goods merchant wholesalers . . . . .                                                   | D                                        | D                      |
| 424                                                   | Nondurable goods merchant wholesalers . . . . .                                                      | –                                        | 2.6                    |
| 4241                                                  | Paper and paper product merchant wholesalers . . . . .                                               | –                                        | 5.5                    |
| 42411                                                 | Printing and writing paper merchant wholesalers . . . . .                                            | D                                        | D                      |
| 424110                                                | Printing and writing paper merchant wholesalers . . . . .                                            | D                                        | D                      |
| 42412                                                 | Stationery and office supplies merchant wholesalers . . . . .                                        | D                                        | D                      |
| 424120                                                | Stationery and office supplies merchant wholesalers . . . . .                                        | D                                        | D                      |
| 42413                                                 | Industrial and personal service paper merchant wholesalers . . . . .                                 | D                                        | D                      |
| 424130                                                | Industrial and personal service paper merchant wholesalers . . . . .                                 | D                                        | D                      |
| 4242                                                  | Drugs and druggists' sundries merchant wholesalers . . . . .                                         | –                                        | .1                     |
| 42421                                                 | Drugs and druggists' sundries merchant wholesalers . . . . .                                         | –                                        | .1                     |
| 424210                                                | Drugs and druggists' sundries merchant wholesalers . . . . .                                         | –                                        | .1                     |
| 4242102                                               | Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries merchant wholesalers . . . . .      | –                                        | .1                     |
| 4243                                                  | Apparel, piece goods, and notions merchant wholesalers . . . . .                                     | –                                        | 2.8                    |
| 42431                                                 | Piece goods, notions, and other dry goods merchant wholesalers . . . . .                             | D                                        | D                      |
| 424310                                                | Piece goods, notions, and other dry goods merchant wholesalers . . . . .                             | D                                        | D                      |
| 4243101                                               | Piece goods merchant wholesalers - jobbers . . . . .                                                 | D                                        | D                      |
| 42432                                                 | Men's and boys' clothing and furnishings merchant wholesalers . . . . .                              | D                                        | D                      |
| 424320                                                | Men's and boys' clothing and furnishings merchant wholesalers . . . . .                              | D                                        | D                      |
| 4244                                                  | Grocery and related product merchant wholesalers . . . . .                                           | –                                        | 1.1                    |
| 42442                                                 | Packaged frozen food merchant wholesalers . . . . .                                                  | D                                        | D                      |
| 424420                                                | Packaged frozen food merchant wholesalers . . . . .                                                  | D                                        | D                      |
| 42443                                                 | Dairy product (except dried or canned) merchant wholesalers . . . . .                                | –                                        | 1.8                    |
| 424430                                                | Dairy product (except dried or canned) merchant wholesalers . . . . .                                | –                                        | 1.8                    |
| 4244302                                               | Dairy product (except raw milk) merchant wholesalers . . . . .                                       | –                                        | 1.8                    |
| 42444                                                 | Poultry and poultry product merchant wholesalers . . . . .                                           | D                                        | D                      |
| 424440                                                | Poultry and poultry product merchant wholesalers . . . . .                                           | D                                        | D                      |
| 4244402                                               | Poultry and poultry product (except live) merchant wholesalers . . . . .                             | D                                        | D                      |
| 42445                                                 | Confectionery merchant wholesalers . . . . .                                                         | –                                        | –                      |
| 424450                                                | Confectionery merchant wholesalers . . . . .                                                         | –                                        | –                      |
| 42447                                                 | Meat and meat product merchant wholesalers . . . . .                                                 | D                                        | D                      |
| 424470                                                | Meat and meat product merchant wholesalers . . . . .                                                 | D                                        | D                      |
| 42449                                                 | Other grocery and related products merchant wholesalers . . . . .                                    | –                                        | 1.9                    |
| 424490                                                | Other grocery and related products merchant wholesalers . . . . .                                    | –                                        | 1.9                    |
| 4244901                                               | Coffee, tea, and spice merchant wholesalers . . . . .                                                | D                                        | D                      |
| 4244902                                               | Bread and baked goods merchant wholesalers . . . . .                                                 | D                                        | D                      |
| 4244903                                               | Soft drinks and bottled water merchant wholesalers . . . . .                                         | –                                        | .9                     |
| 4244906                                               | Other grocery specialties merchant wholesalers . . . . .                                             | D                                        | D                      |
| 4246                                                  | Chemical and allied products merchant wholesalers . . . . .                                          | –                                        | 17.6                   |
| 42461                                                 | Plastics materials and basic forms and shapes merchant wholesalers . . . . .                         | D                                        | D                      |
| 424610                                                | Plastics materials and basic forms and shapes merchant wholesalers . . . . .                         | D                                        | D                      |
| 42469                                                 | Other chemical and allied products merchant wholesalers . . . . .                                    | D                                        | D                      |
| 424690                                                | Other chemical and allied products merchant wholesalers . . . . .                                    | D                                        | D                      |
| 4246901                                               | Industrial gases (except LP) merchant wholesalers . . . . .                                          | D                                        | D                      |
| 4246902                                               | Other chemical and allied products merchant wholesalers . . . . .                                    | D                                        | D                      |
| 4247                                                  | Petroleum and petroleum products merchant wholesalers . . . . .                                      | –                                        | .7                     |
| 42471                                                 | Petroleum bulk stations and terminals . . . . .                                                      | D                                        | D                      |
| 424710                                                | Petroleum bulk stations and terminals . . . . .                                                      | D                                        | D                      |
| 4247101                                               | Petroleum bulk stations and terminals (except LP) . . . . .                                          | D                                        | D                      |
| 42471011                                              | Petroleum bulk stations (except LP) . . . . .                                                        | D                                        | D                      |
| 42471012                                              | Petroleum bulk terminals (except LP) . . . . .                                                       | D                                        | D                      |
| 42472                                                 | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) . . . . . | D                                        | D                      |
| 424720                                                | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) . . . . . | D                                        | D                      |

See footnotes at end of table.

Table 1b. **Percent of Sales Data Based on Administrative Records and Estimation for the State: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-----------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>MISSOURI—Con.</b>                                                  |                                          |                        |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>                 |                                          |                        |
|                 | <b>Wholesale trade—Con.</b>                                           |                                          |                        |
| 42              | Nondurable goods merchant wholesalers—Con.                            |                                          |                        |
| 424             | Miscellaneous nondurable goods merchant wholesalers                   | —                                        | 1.2                    |
| 4249            | Miscellaneous nondurable goods merchant wholesalers                   |                                          |                        |
| 42491           | Farm supplies merchant wholesalers                                    | —                                        | 2.4                    |
| 424910          | Farm supplies merchant wholesalers                                    | —                                        | 2.4                    |
| 4249101         | Farm supplies merchant wholesalers - farm dealers                     | D                                        | D                      |
| 4249102         | Farm supplies merchant wholesalers - wholesale distributors           | D                                        | D                      |
| 42492           | Book, periodical, and newspaper merchant wholesalers                  | D                                        | D                      |
| 424920          | Book, periodical, and newspaper merchant wholesalers                  | D                                        | D                      |
| 42493           | Flower, nursery stock, and florists' supplies merchant wholesalers    | D                                        | D                      |
| 424930          | Flower, nursery stock, and florists' supplies merchant wholesalers    | D                                        | D                      |
| 42494           | Tobacco and tobacco product merchant wholesalers                      | D                                        | D                      |
| 424940          | Tobacco and tobacco product merchant wholesalers                      | D                                        | D                      |
| 42495           | Paint, varnish, and supplies merchant wholesalers                     | —                                        | —                      |
| 424950          | Paint, varnish, and supplies merchant wholesalers                     | —                                        | —                      |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers             | D                                        | D                      |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers             | D                                        | D                      |
| 4249902         | General merchandise (nondurable goods) merchant wholesalers           | D                                        | D                      |
| 4249903         | Textile bags, bagging, and burlap merchant wholesalers                | D                                        | D                      |

<sup>1</sup>For the 2002 Economic Census, the definition of merchant wholesalers and the kind-of-business and type-of-operation structures for the Wholesale Trade sector changed to reflect revisions to the 1997 North American Industry Classification System (NAICS). For more details, see Comparability of the 1997 and 2002 Economic Censuses.

<sup>2</sup>Includes sales information obtained from administrative records of other federal agencies.

<sup>3</sup>Includes sales information that was imputed based on historic data, administrative data, industry averages, or other statistical methods.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                         | Geographic area, type of operation, and kind of business <sup>1</sup>                | Establishments (number) | Sales (\$1,000)  | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------|--------------------------------------------------------------------------------------|-------------------------|------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>CAPE GIRARDEAU-SIKESTON-JACKSON, MO-IL COMBINED STATISTICAL AREA</b> |                                                                                      |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                  |                                                                                      |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                      | <b>Wholesale trade .....</b>                                                         | <b>250</b>              | <b>1 564 091</b> | <b>84 506</b>            | <b>19 694</b>                   | <b>2 893</b>                                              | <b>158 798</b>               | <b>165 783</b>                    | <b>207 958</b>                    |
| 423                                                                     | Durable goods merchant wholesalers .....                                             | 168                     | D                | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231                                                                    | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | 34                      | 145 483          | 14 160                   | 3 334                           | 537                                                       | 19 776                       | 15 315                            | 15 511                            |
| 42311                                                                   | Automobile and other motor vehicle merchant wholesalers .....                        | 11                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423110                                                                  | Automobile and other motor vehicle merchant wholesalers .....                        | 11                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42312                                                                   | Motor vehicle supplies and new parts merchant wholesalers .....                      | 18                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423120                                                                  | Motor vehicle supplies and new parts merchant wholesalers .....                      | 18                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4233                                                                    | Lumber and other construction materials merchant wholesalers .....                   | 12                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4234                                                                    | Professional and commercial equipment and supplies merchant wholesalers .....        | 14                      | 43 921           | 4 992                    | 1 257                           | 175                                                       | 8 322                        | 742                               | 736                               |
| 4237                                                                    | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | 12                      | 49 234           | 5 362                    | 1 189                           | 131                                                       | 9 793                        | 8 627                             | 10 163                            |
| 4238                                                                    | Machinery, equipment, and supplies merchant wholesalers .....                        | 52                      | 144 460          | 15 968                   | 3 664                           | 525                                                       | 28 027                       | 34 494                            | 37 214                            |
| 42382                                                                   | Farm and garden machinery and equipment merchant wholesalers .....                   | 21                      | 66 279           | 5 573                    | 1 202                           | 198                                                       | 10 312                       | 19 071                            | 20 113                            |
| 423820                                                                  | Farm and garden machinery and equipment merchant wholesalers .....                   | 21                      | 66 279           | 5 573                    | 1 202                           | 198                                                       | 10 312                       | 19 071                            | 20 113                            |
| 4238201                                                                 | Farm machinery and equipment merchant wholesalers - farm dealers .....               | 15                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42384                                                                   | Industrial supplies merchant wholesalers .....                                       | 9                       | 17 759           | 2 181                    | 481                             | 75                                                        | 3 563                        | 1 268                             | 1 179                             |
| 423840                                                                  | Industrial supplies merchant wholesalers .....                                       | 9                       | 17 759           | 2 181                    | 481                             | 75                                                        | 3 563                        | 1 268                             | 1 179                             |
| 4239                                                                    | Miscellaneous durable goods merchant wholesalers .....                               | 18                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42393                                                                   | Recyclable material merchant wholesalers .....                                       | 7                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423930                                                                  | Recyclable material merchant wholesalers .....                                       | 7                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42399                                                                   | Other miscellaneous durable goods merchant wholesalers .....                         | 9                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423990                                                                  | Other miscellaneous durable goods merchant wholesalers .....                         | 9                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239903                                                                 | General merchandise (durable goods) merchant wholesalers .....                       | 1                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                     | Nondurable goods merchant wholesalers .....                                          | 72                      | 863 999          | 23 740                   | 5 622                           | 809                                                       | 54 029                       | 74 933                            | 111 441                           |
| 4242                                                                    | Drugs and druggists' sundries merchant wholesalers .....                             | 4                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42421                                                                   | Drugs and druggists' sundries merchant wholesalers .....                             | 4                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424210                                                                  | Drugs and druggists' sundries merchant wholesalers .....                             | 4                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4242101                                                                 | General-line drugs merchant wholesalers .....                                        | 2                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244                                                                    | Grocery and related product merchant wholesalers .....                               | 19                      | 157 570          | 7 132                    | 1 706                           | 220                                                       | 13 601                       | 1 965                             | 1 832                             |
| 42444                                                                   | Poultry and poultry product merchant wholesalers .....                               | 2                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424440                                                                  | Poultry and poultry product merchant wholesalers .....                               | 2                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4245                                                                    | Farm product raw material merchant wholesalers .....                                 | 9                       | 106 615          | 2 706                    | 755                             | 150                                                       | 8 865                        | 5 090                             | 5 182                             |
| 4247                                                                    | Petroleum and petroleum products merchant wholesalers .....                          | 8                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471                                                                   | Petroleum bulk stations and terminals .....                                          | 5                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710                                                                  | Petroleum bulk stations and terminals .....                                          | 5                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                    | Miscellaneous nondurable goods merchant wholesalers .....                            | 18                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 425                                                                     | Wholesale electronic markets and agents and brokers .....                            | 10                      | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                    | Wholesale electronic markets and agents and brokers .....                            | 10                      | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                   | Wholesale trade agents and brokers .....                                             | 10                      | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                  | Wholesale trade agents and brokers .....                                             | 10                      | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203                                                                 | Agents and brokers, durable goods .....                                              | 7                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512038                                                                | Machinery, equipment, and supplies agents and brokers .....                          | 2                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                 | Agents and brokers, nondurable goods .....                                           | 3                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                | Establishments (number) | Sales (\$1,000)  | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|--------------------------------------------------------------------------------------|-------------------------|------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>CAPE GIRARDEAU-SIKESTON-JACKSON, MO-IL COMBINED STATISTICAL AREA—Con.</b>         |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>        |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade</b> .....                                                         | <b>230</b>              | <b>1 418 456</b> | <b>77 225</b>            | <b>17 944</b>                   | <b>2 638</b>                                              | <b>143 502</b>               | <b>163 722</b>                    | <b>205 917</b>                    |
| 423             | Durable goods merchant wholesalers .....                                             | 167                     | D                | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | 34                      | 145 483          | 14 160                   | 3 334                           | 537                                                       | 19 776                       | 15 315                            | 15 511                            |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                      | 18                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                      | 18                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....        | 14                      | 43 921           | 4 992                    | 1 257                           | 175                                                       | 8 322                        | 742                               | 736                               |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | 12                      | 49 234           | 5 362                    | 1 189                           | 131                                                       | 9 793                        | 8 627                             | 10 163                            |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                        | 51                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42382           | Farm and garden machinery and equipment merchant wholesalers .....                   | 21                      | 66 279           | 5 573                    | 1 202                           | 198                                                       | 10 312                       | 19 071                            | 20 113                            |
| 423820          | Farm and garden machinery and equipment merchant wholesalers .....                   | 21                      | 66 279           | 5 573                    | 1 202                           | 198                                                       | 10 312                       | 19 071                            | 20 113                            |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                               | 18                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42393           | Recyclable material merchant wholesalers .....                                       | 7                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423930          | Recyclable material merchant wholesalers .....                                       | 7                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                         | 9                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                         | 9                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                          | 63                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4242            | Drugs and druggists' sundries merchant wholesalers .....                             | 4                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42421           | Drugs and druggists' sundries merchant wholesalers .....                             | 4                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424210          | Drugs and druggists' sundries merchant wholesalers .....                             | 4                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4242101         | General-line drugs merchant wholesalers .....                                        | 2                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                               | 12                      | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42444           | Poultry and poultry product merchant wholesalers .....                               | 2                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424440          | Poultry and poultry product merchant wholesalers .....                               | 2                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                                 | 9                       | 106 615          | 2 706                    | 755                             | 150                                                       | 8 865                        | 5 090                             | 5 182                             |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                            | 17                      | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                     |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade</b> .....                                                         | <b>10</b>               | <b>D</b>         | <b>D</b>                 | <b>D</b>                        | <b>c</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers .....                                             | 1                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                          | 9                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
|                 | <b>Cape Girardeau-Jackson, MO-IL Micropolitan Statistical Area</b>                   |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                               |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade</b> .....                                                         | <b>177</b>              | <b>1 238 983</b> | <b>62 446</b>            | <b>14 498</b>                   | <b>2 062</b>                                              | <b>114 989</b>               | <b>135 055</b>                    | <b>175 553</b>                    |
| 423             | Durable goods merchant wholesalers .....                                             | 120                     | D                | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | 23                      | 92 455           | 8 705                    | 2 062                           | 336                                                       | 12 622                       | 9 249                             | 9 283                             |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                        | 6                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                        | 6                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                      | 12                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                      | 12                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials merchant wholesalers .....                   | 11                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                | Establishments (number) | Sales (\$1,000)  | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|--------------------------------------------------------------------------------------|-------------------------|------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>CAPE GIRARDEAU-SIKESTON-JACKSON, MO-IL COMBINED STATISTICAL AREA—Con.</b>         |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>Cape Girardeau-Jackson, MO-IL Micropolitan Statistical Area—Con.</b>              |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                          |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                          |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                              |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....        | 11                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | 10                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                        | 32                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42384           | Industrial supplies merchant wholesalers .....                                       | 6                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423840          | Industrial supplies merchant wholesalers .....                                       | 6                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                               | 14                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                         | 7                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                         | 7                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239903         | General merchandise (durable goods) merchant wholesalers .....                       | 1                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                          | 48                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4242            | Drugs and druggists' sundries merchant wholesalers .....                             | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42421           | Drugs and druggists' sundries merchant wholesalers .....                             | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424210          | Drugs and druggists' sundries merchant wholesalers .....                             | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4242101         | General-line drugs merchant wholesalers .....                                        | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                               | 15                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42444           | Poultry and poultry product merchant wholesalers .....                               | 2                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424440          | Poultry and poultry product merchant wholesalers .....                               | 2                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                                 | 5                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                          | 6                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                          | 4                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                          | 4                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                            | 10                      | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                            | 9                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                            | 9                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                             | 9                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                             | 9                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                              | 6                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods .....                                           | 3                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>        |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                         | <b>163</b>              | <b>1 170 905</b> | <b>57 506</b>            | <b>13 299</b>                   | <b>1 886</b>                                              | <b>104 744</b>               | <b>133 924</b>                    | <b>174 483</b>                    |
| 423             | Durable goods merchant wholesalers .....                                             | 119                     | D                | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | 23                      | 92 455           | 8 705                    | 2 062                           | 336                                                       | 12 622                       | 9 249                             | 9 283                             |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                      | 12                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                      | 12                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....        | 11                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | 10                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                        | 31                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>              | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>CAPE GIRARDEAU-SIKESTON-JACKSON, MO-IL COMBINED STATISTICAL AREA—Con.</b>       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>Cape Girardeau-Jackson, MO-IL Micropolitan Statistical Area—Con.</b>            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade—Con.</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                             | 14                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                       | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                       | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                        | 44                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4242            | Drugs and druggists' sundries merchant wholesalers .....                           | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42421           | Drugs and druggists' sundries merchant wholesalers .....                           | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424210          | Drugs and druggists' sundries merchant wholesalers .....                           | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4242101         | General-line drugs merchant wholesalers ..                                         | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                             | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42444           | Poultry and poultry product merchant wholesalers .....                             | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424440          | Poultry and poultry product merchant wholesalers .....                             | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                               | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                          | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                       | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                            | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                        | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
|                 | <b>Sikeston, MO Micropolitan Statistical Area</b>                                  |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                       | 73                      | 325 108         | 22 060                   | 5 196                           | 831                                                       | 43 809                       | 30 728                            | 32 405                            |
| 423             | Durable goods merchant wholesalers.....                                            | 48                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....      | 11                      | 53 028          | 5 455                    | 1 272                           | 201                                                       | 7 154                        | 6 066                             | 6 228                             |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                      | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                      | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                      | 20                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42382           | Farm and garden machinery and equipment merchant wholesalers .....                 | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423820          | Farm and garden machinery and equipment merchant wholesalers .....                 | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                        | 24                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                               | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                          | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                          | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                          | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                            | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512038        | Machinery, equipment, and supplies agents and brokers .....                        | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                    | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>CAPE GIRARDEAU-SIKESTON-JACKSON, MO-IL COMBINED STATISTICAL AREA—Con.</b>             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>Sikeston, MO Micropolitan Statistical Area—Con.</b>                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                                    | 67                      | 247 551         | 19 719                   | 4 645                           | 752                                                       | 38 758                       | 29 798                            | 31 434                            |
| 423             | Durable goods merchant wholesalers .....                                                 | 48                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....            | 11                      | 53 028          | 5 455                    | 1 272                           | 201                                                       | 7 154                        | 6 066                             | 6 228                             |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                            | 20                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42382           | Farm and garden machinery and equipment merchant wholesalers .....                       | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423820          | Farm and garden machinery and equipment merchant wholesalers .....                       | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                              | 19                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                                     | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                                    | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                              | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>KANSAS CITY-OVERLAND PARK-KANSAS CITY, MO-KS COMBINED STATISTICAL AREA</b>            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                                    | 3 488                   | 54 715 225      | 2 208 533                | 554 005                         | 64 231                                                    | 4 202 924                    | 2 962 097                         | 2 984 764                         |
| 423             | Durable goods merchant wholesalers .....                                                 | 2 072                   | 22 992 466      | 1 191 714                | 301 508                         | 27 563                                                    | 2 081 755                    | 1 512 272                         | 1 483 211                         |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....            | 235                     | 11 102 420      | 132 863                  | 32 873                          | 3 619                                                     | 227 794                      | 365 471                           | 329 174                           |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                            | 74                      | 10 304 959      | 62 159                   | 15 545                          | 1 501                                                     | 95 863                       | 266 259                           | 229 932                           |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                            | 74                      | 10 304 959      | 62 159                   | 15 545                          | 1 501                                                     | 95 863                       | 266 259                           | 229 932                           |
| 4231101         | Automobile and motorcycle merchant wholesalers .....                                     | 33                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4231105         | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                      | 31                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                          | 111                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                          | 111                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231201         | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors ..... | 58                      | 421 863         | 37 575                   | 9 134                           | 1 111                                                     | 72 175                       | 55 116                            | 54 693                            |
| 4231202         | Motor vehicle supplies and new parts merchant wholesalers - jobbers .....                | 50                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42313           | Tire and tube merchant wholesalers .....                                                 | 27                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423130          | Tire and tube merchant wholesalers .....                                                 | 27                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4232            | Furniture and home furnishing merchant wholesalers .....                                 | 96                      | 355 964         | 45 080                   | 11 065                          | 1 160                                                     | 80 506                       | 37 970                            | 40 632                            |
| 42321           | Furniture merchant wholesalers .....                                                     | 40                      | 151 660         | 18 264                   | 5 121                           | 405                                                       | 29 794                       | 11 500                            | 11 847                            |
| 423210          | Furniture merchant wholesalers .....                                                     | 40                      | 151 660         | 18 264                   | 5 121                           | 405                                                       | 29 794                       | 11 500                            | 11 847                            |
| 4232102         | Office and business furniture merchant wholesalers .....                                 | 28                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42322           | Home furnishing merchant wholesalers .....                                               | 56                      | 204 304         | 26 816                   | 5 944                           | 755                                                       | 50 712                       | 26 470                            | 28 785                            |
| 423220          | Home furnishing merchant wholesalers .....                                               | 56                      | 204 304         | 26 816                   | 5 944                           | 755                                                       | 50 712                       | 26 470                            | 28 785                            |
| 4232203         | Floor coverings merchant wholesalers .....                                               | 29                      | 158 292         | 21 541                   | 4 633                           | 594                                                       | 38 386                       | 20 069                            | 21 559                            |
| 4233            | Lumber and other construction materials merchant wholesalers .....                       | 157                     | 1 156 565       | 94 760                   | 22 873                          | 2 272                                                     | 157 875                      | 74 260                            | 73 378                            |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | 80                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | 80                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4233101         | Lumber without yard merchant wholesalers .....                                           | 19                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4233102         | Lumber with yard merchant wholesalers .....                                              | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233103         | Plywood, veneer, millwork, and wood panel merchant wholesalers .....                     | 50                      | 442 026         | 41 840                   | 10 542                          | 1 026                                                     | 66 035                       | 43 562                            | 39 207                            |
| 42332           | Brick, stone, and related construction material merchant wholesalers .....               | 24                      | 207 669         | 7 318                    | 1 405                           | 155                                                       | 14 428                       | 5 898                             | 6 523                             |
| 423320          | Brick, stone, and related construction material merchant wholesalers .....               | 24                      | 207 669         | 7 318                    | 1 405                           | 155                                                       | 14 428                       | 5 898                             | 6 523                             |
| 4233201         | Brick, block, tile, clay/cement sewer pipe merchant wholesalers .....                    | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233203         | Cement, lime, and related products merchant wholesalers .....                            | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

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|-----------------|-------------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>KANSAS CITY-OVERLAND PARK-KANSAS CITY, MO-KS COMBINED STATISTICAL AREA—Con.</b>                    |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade—Con.                                                                                  |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4233            | Lumber and other construction materials merchant wholesalers—Con.                                     |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42333           | Roofing, siding, and insulation material merchant wholesalers .....                                   | 29                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423330          | Roofing, siding, and insulation material merchant wholesalers .....                                   | 29                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42339           | Other construction material merchant wholesalers .....                                                | 24                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423390          | Other construction material merchant wholesalers .....                                                | 24                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4233902         | Other construction material merchant wholesalers .....                                                | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....                         | 308                     | 1 827 819       | 249 027                  | 68 432                          | 4 941                                                     | 426 270                      | 127 948                           | 133 920                           |
| 42341           | Photographic equipment and supplies merchant wholesalers .....                                        | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423410          | Photographic equipment and supplies merchant wholesalers .....                                        | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42342           | Office equipment merchant wholesalers .....                                                           | 33                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423420          | Office equipment merchant wholesalers .....                                                           | 33                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42343           | Computer and computer peripheral equipment and software merchant wholesalers .....                    | 97                      | 639 066         | 113 758                  | 34 338                          | 1 731                                                     | 173 673                      | 10 092                            | 11 586                            |
| 423430          | Computer and computer peripheral equipment and software merchant wholesalers .....                    | 97                      | 639 066         | 113 758                  | 34 338                          | 1 731                                                     | 173 673                      | 10 092                            | 11 586                            |
| 4234301         | Computer and computer peripheral equipment merchant wholesalers .....                                 | 84                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42343012        | Computer and peripheral equipment for end use merchant wholesalers .....                              | 56                      | 463 342         | 96 361                   | 30 224                          | 1 312                                                     | 152 740                      | 6 180                             | 6 930                             |
| 42344           | Other commercial equipment merchant wholesalers .....                                                 | 50                      | 110 963         | 18 365                   | 4 661                           | 451                                                       | 29 577                       | 6 566                             | 6 188                             |
| 423440          | Other commercial equipment merchant wholesalers .....                                                 | 50                      | 110 963         | 18 365                   | 4 661                           | 451                                                       | 29 577                       | 6 566                             | 6 188                             |
| 4234401         | Restaurant and hotel equipment and supplies merchant wholesalers .....                                | 27                      | 78 062          | 10 976                   | 2 775                           | 258                                                       | 18 489                       | 3 954                             | 3 514                             |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | 79                      | 440 935         | 41 027                   | 10 489                          | 854                                                       | 68 349                       | 34 632                            | 36 405                            |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | 79                      | 440 935         | 41 027                   | 10 489                          | 854                                                       | 68 349                       | 34 632                            | 36 405                            |
| 4234501         | Surgical, medical, and hospital supplies merchant wholesalers .....                                   | 65                      | 396 508         | 31 655                   | 8 093                           | 695                                                       | 54 173                       | 29 548                            | 31 351                            |
| 4234502         | Dental equipment and supplies merchant wholesalers .....                                              | 14                      | 44 427          | 9 372                    | 2 396                           | 159                                                       | 14 176                       | 5 084                             | 5 054                             |
| 42346           | Ophthalmic goods merchant wholesalers .....                                                           | 15                      | 202 485         | 15 446                   | 3 590                           | 373                                                       | 62 867                       | 44 101                            | 49 289                            |
| 423460          | Ophthalmic goods merchant wholesalers .....                                                           | 15                      | 202 485         | 15 446                   | 3 590                           | 373                                                       | 62 867                       | 44 101                            | 49 289                            |
| 42349           | Other professional equipment and supplies merchant wholesalers .....                                  | 23                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423490          | Other professional equipment and supplies merchant wholesalers .....                                  | 23                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4234902         | Other professional equipment and supplies merchant wholesalers .....                                  | 21                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                                       | 89                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42351           | Metal service centers and other metal merchant wholesalers .....                                      | 87                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423510          | Metal service centers and other metal merchant wholesalers .....                                      | 87                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4235101         | Ferrous metal service centers and sales offices merchant wholesalers .....                            | 77                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42351011        | Ferrous metal service centers merchant wholesalers .....                                              | 53                      | 468 171         | 39 429                   | 9 897                           | 971                                                       | 78 902                       | 82 575                            | 79 981                            |
| 42351012        | Ferrous metal sales offices merchant wholesalers .....                                                | 24                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4235102         | Nonferrous metal service centers and sales offices merchant wholesalers .....                         | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42351021        | Nonferrous metal service centers merchant wholesalers .....                                           | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                            | 264                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 118                     | 674 956         | 65 041                   | 16 150                          | 1 451                                                     | 102 857                      | 49 166                            | 47 037                            |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 118                     | 674 956         | 65 041                   | 16 150                          | 1 451                                                     | 102 857                      | 49 166                            | 47 037                            |
| 42362           | Electrical and electronic appliance, television, and radio set merchant wholesalers .....             | 32                      | 183 000         | 13 429                   | 2 812                           | 283                                                       | 26 849                       | 15 962                            | 17 851                            |
| 423620          | Electrical and electronic appliance, television, and radio set merchant wholesalers .....             | 32                      | 183 000         | 13 429                   | 2 812                           | 283                                                       | 26 849                       | 15 962                            | 17 851                            |
| 42369           | Other electronic parts and equipment merchant wholesalers .....                                       | 114                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423690          | Other electronic parts and equipment merchant wholesalers .....                                       | 114                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4236901         | Communications equipment and supplies merchant wholesalers .....                                      | 68                      | 1 031 684       | 78 519                   | 20 502                          | 1 335                                                     | 158 904                      | 97 865                            | 115 133                           |

See footnotes at end of table.



**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                        | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|----------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>KANSAS CITY-OVERLAND PARK-KANSAS CITY, MO-KS COMBINED STATISTICAL AREA—Con.</b>           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                  |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade—Con.                                                                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4236            | Electrical and electronic goods merchant wholesalers—Con.                                    |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42369           | Other electronic parts and equipment merchant wholesalers—Con.                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423690          | Other electronic parts and equipment merchant wholesalers—Con.                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4236902         | Electronic parts (except communications equipment) merchant wholesalers.....                 | 46                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....         | 155                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42371           | Hardware merchant wholesalers .....                                                          | 56                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423710          | Hardware merchant wholesalers .....                                                          | 56                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42372           | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers.....            | 42                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423720          | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers ..              | 42                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42373           | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....      | 41                      | 170 991         | 24 366                   | 5 719                           | 487                                                       | 36 757                       | 17 131                            | 19 106                            |
| 423730          | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....      | 41                      | 170 991         | 24 366                   | 5 719                           | 487                                                       | 36 757                       | 17 131                            | 19 106                            |
| 42374           | Refrigeration equipment and supplies merchant wholesalers .....                              | 16                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423740          | Refrigeration equipment and supplies merchant wholesalers .....                              | 16                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                | 572                     | D               | D                        | D                               | i                                                         | D                            | D                                 | D                                 |
| 42381           | Construction and mining (except oil well) machinery and equipment merchant wholesalers ..... | 41                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423810          | Construction and mining (except oil well) machinery and equipment merchant wholesalers ..... | 41                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42382           | Farm and garden machinery and equipment merchant wholesalers .....                           | 54                      | 1 422 776       | 27 952                   | 6 390                           | 709                                                       | 41 294                       | 73 311                            | 79 518                            |
| 423820          | Farm and garden machinery and equipment merchant wholesalers .....                           | 54                      | 1 422 776       | 27 952                   | 6 390                           | 709                                                       | 41 294                       | 73 311                            | 79 518                            |
| 4238201         | Farm machinery and equipment merchant wholesalers - farm dealers .....                       | 28                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238202         | Farm machinery and equipment merchant wholesalers - wholesale distributors .....             | 16                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238203         | Lawn and garden machinery and equipment merchant wholesalers .....                           | 10                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                                | 291                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                                | 291                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 4238301         | Food-processing machinery and equipment merchant wholesalers .....                           | 15                      | 104 355         | 16 755                   | 4 754                           | 282                                                       | 32 959                       | 19 460                            | 21 445                            |
| 4238302         | Hydraulic and pneumatic (fluid-power) machinery and equipment merchant wholesalers .....     | 34                      | 122 731         | 20 589                   | 4 805                           | 447                                                       | 29 098                       | 14 062                            | 16 498                            |
| 42383021        | Hydraulic and pneumatic pumps and motors merchant wholesalers .....                          | 13                      | 48 239          | 8 762                    | 2 153                           | 179                                                       | 11 402                       | 4 564                             | 4 291                             |
| 42383022        | Hydraulic and pneumatic parts, accessories, and supplies merchant wholesalers .....          | 21                      | 74 492          | 11 827                   | 2 652                           | 268                                                       | 17 696                       | 9 498                             | 12 207                            |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers .....                | 93                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4238304         | Metalworking machinery and equipment merchant wholesalers .....                              | 22                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238305         | Materials handling equipment merchant wholesalers .....                                      | 63                      | 214 355         | 33 373                   | 8 128                           | 878                                                       | 54 477                       | 34 006                            | 34 320                            |
| 4238307         | Other industrial machinery and equipment merchant wholesalers .....                          | 58                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42384           | Industrial supplies merchant wholesalers.....                                                | 92                      | 310 253         | 34 154                   | 8 301                           | 790                                                       | 66 652                       | 29 300                            | 29 618                            |
| 423840          | Industrial supplies merchant wholesalers.....                                                | 92                      | 310 253         | 34 154                   | 8 301                           | 790                                                       | 66 652                       | 29 300                            | 29 618                            |
| 4238401         | General-line industrial supplies merchant wholesalers .....                                  | 12                      | 26 742          | 4 091                    | 895                             | 87                                                        | 7 761                        | 1 431                             | 1 694                             |
| 4238402         | Mechanical power transmission supplies merchant wholesalers .....                            | 20                      | 71 616          | 5 558                    | 1 375                           | 141                                                       | 9 907                        | 5 967                             | 5 565                             |
| 4238403         | Welding supplies merchant wholesalers ..                                                     | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238404         | Industrial containers and supplies merchant wholesalers .....                                | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238406         | Other industrial supplies merchant wholesalers .....                                         | 29                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....                      | 62                      | 455 050         | 24 364                   | 5 892                           | 752                                                       | 39 846                       | 10 912                            | 11 378                            |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....                      | 62                      | 455 050         | 24 364                   | 5 892                           | 752                                                       | 39 846                       | 10 912                            | 11 378                            |
| 4238502         | Custodial and janitors' equipment and supplies merchant wholesalers .....                    | 27                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4238503         | Laundry and dry-cleaning equipment and supplies merchant wholesalers .....                   | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238504         | Other service establishment equipment and supplies merchant wholesalers .....                | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                                                 | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|---------------------------------------------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>KANSAS CITY-OVERLAND PARK-KANSAS CITY, MO-KS COMBINED STATISTICAL AREA—Con.</b>                                                    |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade—Con.                                                                                                                  |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4238            | Machinery, equipment, and supplies merchant wholesalers—Con.                                                                          |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42386           | Transportation equipment and supplies (except motor vehicle) merchant wholesalers . . . . .                                           | 32                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423860          | Transportation equipment and supplies (except motor vehicle) merchant wholesalers . . . . .                                           | 32                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238603         | Other transportation equipment and supplies merchant wholesalers . . . . .                                                            | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers . . . . .                                                                            | 196                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42391           | Sporting and recreational goods and supplies merchant wholesalers . . . . .                                                           | 38                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423910          | Sporting and recreational goods and supplies merchant wholesalers . . . . .                                                           | 38                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42392           | Toy and hobby goods and supplies merchant wholesalers . . . . .                                                                       | 28                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423920          | Toy and hobby goods and supplies merchant wholesalers . . . . .                                                                       | 28                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42393           | Recyclable material merchant wholesalers . . . . .                                                                                    | 37                      | 135 747         | 14 493                   | 3 449                           | 464                                                       | 34 294                       | 5 523                             | 4 683                             |
| 423930          | Recyclable material merchant wholesalers . . . . .                                                                                    | 37                      | 135 747         | 14 493                   | 3 449                           | 464                                                       | 34 294                       | 5 523                             | 4 683                             |
| 4239303         | Other recyclable material merchant wholesalers . . . . .                                                                              | 18                      | 44 916          | 5 704                    | 1 273                           | 164                                                       | 12 123                       | 2 890                             | 2 473                             |
| 42394           | Jewelry, watch, precious stone, and precious metal merchant wholesalers . . . . .                                                     | 24                      | 19 965          | 2 899                    | 601                             | 73                                                        | 4 765                        | 5 121                             | 5 006                             |
| 423940          | Jewelry, watch, precious stone, and precious metal merchant wholesalers . . . . .                                                     | 24                      | 19 965          | 2 899                    | 601                             | 73                                                        | 4 765                        | 5 121                             | 5 006                             |
| 42399           | Other miscellaneous durable goods merchant wholesalers . . . . .                                                                      | 69                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423990          | Other miscellaneous durable goods merchant wholesalers . . . . .                                                                      | 69                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4239903         | General merchandise (durable goods) merchant wholesalers . . . . .                                                                    | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239904         | Prerecorded media merchant wholesalers. Compact discs, prerecorded audio tapes, and phonograph records merchant wholesalers . . . . . | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42399041        | Prerecorded media merchant wholesalers. Compact discs, prerecorded audio tapes, and phonograph records merchant wholesalers . . . . . | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42399042        | Prerecorded video tapes merchant wholesalers . . . . .                                                                                | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239905         | Fire extinguishers and fire safety equipment merchant wholesalers . . . . .                                                           | 11                      | 20 058          | 4 590                    | 910                             | 113                                                       | 7 074                        | 710                               | 984                               |
| 4239906         | Other durable goods merchant wholesalers . . . . .                                                                                    | 27                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers . . . . .                                                                                       | 941                     | 26 271 414      | 893 569                  | 223 609                         | 33 592                                                    | 1 896 317                    | 1 430 751                         | 1 482 368                         |
| 4241            | Paper and paper product merchant wholesalers . . . . .                                                                                | 136                     | 3 952 065       | 268 561                  | 71 440                          | 17 928                                                    | 576 420                      | 139 499                           | 211 377                           |
| 42411           | Printing and writing paper merchant wholesalers . . . . .                                                                             | 26                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424110          | Printing and writing paper merchant wholesalers . . . . .                                                                             | 26                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42412           | Stationery and office supplies merchant wholesalers . . . . .                                                                         | 66                      | D               | D                        | D                               | j                                                         | D                            | D                                 | D                                 |
| 424120          | Stationery and office supplies merchant wholesalers . . . . .                                                                         | 66                      | D               | D                        | D                               | j                                                         | D                            | D                                 | D                                 |
| 42413           | Industrial and personal service paper merchant wholesalers . . . . .                                                                  | 44                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424130          | Industrial and personal service paper merchant wholesalers . . . . .                                                                  | 44                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4242            | Drugs and druggists' sundries merchant wholesalers . . . . .                                                                          | 58                      | 6 517 663       | 79 658                   | 19 892                          | 1 580                                                     | 159 815                      | 551 060                           | 558 248                           |
| 42421           | Drugs and druggists' sundries merchant wholesalers . . . . .                                                                          | 58                      | 6 517 663       | 79 658                   | 19 892                          | 1 580                                                     | 159 815                      | 551 060                           | 558 248                           |
| 424210          | Drugs and druggists' sundries merchant wholesalers . . . . .                                                                          | 58                      | 6 517 663       | 79 658                   | 19 892                          | 1 580                                                     | 159 815                      | 551 060                           | 558 248                           |
| 4242101         | General-line drugs merchant wholesalers . . . . .                                                                                     | 31                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4242102         | Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries merchant wholesalers . . . . .                                       | 27                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4243            | Apparel, piece goods, and notions merchant wholesalers . . . . .                                                                      | 64                      | 288 621         | 23 750                   | 5 700                           | 778                                                       | 49 908                       | 55 482                            | 41 453                            |
| 42432           | Men's and boys' clothing and furnishings merchant wholesalers . . . . .                                                               | 21                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424320          | Men's and boys' clothing and furnishings merchant wholesalers . . . . .                                                               | 21                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42433           | Women's, children's, and infants' clothing and accessories merchant wholesalers . . . . .                                             | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424330          | Women's, children's, and infants' clothing and accessories merchant wholesalers . . . . .                                             | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

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|-----------------|------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>KANSAS CITY-OVERLAND PARK-KANSAS CITY, MO-KS COMBINED STATISTICAL AREA—Con.</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade—Con.</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 424             | Nondurable goods merchant wholesalers—Con.                                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4244            | Grocery and related product merchant wholesalers .....                             | 238                     | 5 653 251       | 274 497                  | 66 046                          | 7 363                                                     | 613 798                      | 363 051                           | 347 230                           |
| 42441           | General line grocery merchant wholesalers . . .                                    | 16                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424410          | General line grocery merchant wholesalers..                                        | 16                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4244103         | Other general line grocery merchant wholesalers .....                              | 14                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42442           | Packaged frozen food merchant wholesalers ..                                       | 35                      | 607 375         | 46 396                   | 10 691                          | 1 313                                                     | 80 192                       | 74 657                            | 80 528                            |
| 424420          | Packaged frozen food merchant wholesalers .....                                    | 35                      | 607 375         | 46 396                   | 10 691                          | 1 313                                                     | 80 192                       | 74 657                            | 80 528                            |
| 42443           | Dairy product (except dried or canned) merchant wholesalers .....                  | 19                      | 96 192          | 8 362                    | 2 093                           | 198                                                       | 19 657                       | 1 401                             | 1 272                             |
| 424430          | Dairy product (except dried or canned) merchant wholesalers .....                  | 19                      | 96 192          | 8 362                    | 2 093                           | 198                                                       | 19 657                       | 1 401                             | 1 272                             |
| 42445           | Confectionery merchant wholesalers .....                                           | 20                      | 640 186         | 26 243                   | 6 337                           | 841                                                       | 115 867                      | 11 892                            | 11 178                            |
| 424450          | Confectionery merchant wholesalers .....                                           | 20                      | 640 186         | 26 243                   | 6 337                           | 841                                                       | 115 867                      | 11 892                            | 11 178                            |
| 42448           | Fresh fruit and vegetable merchant wholesalers .....                               | 29                      | 233 617         | 20 446                   | 4 569                           | 574                                                       | 32 522                       | 3 124                             | 3 511                             |
| 424480          | Fresh fruit and vegetable merchant wholesalers .....                               | 29                      | 233 617         | 20 446                   | 4 569                           | 574                                                       | 32 522                       | 3 124                             | 3 511                             |
| 42449           | Other grocery and related products merchant wholesalers .....                      | 89                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424490          | Other grocery and related products merchant wholesalers .....                      | 89                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4244902         | Bread and baked goods merchant wholesalers .....                                   | 16                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244903         | Soft drinks and bottled water merchant wholesalers .....                           | 19                      | 295 605         | 33 447                   | 7 867                           | 874                                                       | 66 642                       | 6 885                             | 6 539                             |
| 4244906         | Other grocery specialties merchant wholesalers .....                               | 30                      | 776 625         | 19 773                   | 4 573                           | 541                                                       | 40 319                       | 11 799                            | 11 379                            |
| 4245            | Farm product raw material merchant wholesalers .....                               | 60                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42451           | Grain and field bean merchant wholesalers . . .                                    | 53                      | 4 173 187       | 42 898                   | 10 540                          | 963                                                       | 78 189                       | 107 705                           | 114 873                           |
| 424510          | Grain and field bean merchant wholesalers..                                        | 53                      | 4 173 187       | 42 898                   | 10 540                          | 963                                                       | 78 189                       | 107 705                           | 114 873                           |
| 4246            | Chemical and allied products merchant wholesalers .....                            | 121                     | 619 466         | 45 792                   | 10 779                          | 980                                                       | 94 131                       | 54 649                            | 50 422                            |
| 42461           | Plastics materials and basic forms and shapes merchant wholesalers .....           | 33                      | 139 756         | 11 469                   | 2 693                           | 223                                                       | 20 760                       | 7 216                             | 8 465                             |
| 424610          | Plastics materials and basic forms and shapes merchant wholesalers .....           | 33                      | 139 756         | 11 469                   | 2 693                           | 223                                                       | 20 760                       | 7 216                             | 8 465                             |
| 42469           | Other chemical and allied products merchant wholesalers .....                      | 88                      | 479 710         | 34 323                   | 8 086                           | 757                                                       | 73 371                       | 47 433                            | 41 957                            |
| 424690          | Other chemical and allied products merchant wholesalers .....                      | 88                      | 479 710         | 34 323                   | 8 086                           | 757                                                       | 73 371                       | 47 433                            | 41 957                            |
| 4246902         | Other chemical and allied products merchant wholesalers .....                      | 84                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                        | 45                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                        | 22                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                        | 22                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4247101         | Petroleum bulk stations and terminals (except LP) .....                            | 21                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42471011        | Petroleum bulk stations (except LP) .....                                          | 18                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42471012        | Petroleum bulk terminals (except LP)...                                            | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4248            | Beer, wine, and distilled alcoholic beverage merchant wholesalers .....            | 23                      | 536 234         | 52 253                   | 13 090                          | 1 184                                                     | 97 529                       | 36 341                            | 41 213                            |
| 42481           | Beer and ale merchant wholesalers .....                                            | 14                      | 232 750         | 26 539                   | 6 369                           | 606                                                       | 45 426                       | 7 866                             | 8 782                             |
| 424810          | Beer and ale merchant wholesalers .....                                            | 14                      | 232 750         | 26 539                   | 6 369                           | 606                                                       | 45 426                       | 7 866                             | 8 782                             |
| 42482           | Wine and distilled alcoholic beverage merchant wholesalers .....                   | 9                       | 303 484         | 25 714                   | 6 721                           | 578                                                       | 52 103                       | 28 475                            | 32 431                            |
| 424820          | Wine and distilled alcoholic beverage merchant wholesalers .....                   | 9                       | 303 484         | 25 714                   | 6 721                           | 578                                                       | 52 103                       | 28 475                            | 32 431                            |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                          | 196                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42491           | Farm supplies merchant wholesalers .....                                           | 42                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424910          | Farm supplies merchant wholesalers .....                                           | 42                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4249101         | Farm supplies merchant wholesalers - farm dealers .....                            | 20                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4249102         | Farm supplies merchant wholesalers - wholesale distributors .....                  | 22                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42493           | Flower, nursery stock, and florists' supplies merchant wholesalers .....           | 31                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424930          | Flower, nursery stock, and florists' supplies merchant wholesalers .....           | 31                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42494           | Tobacco and tobacco product merchant wholesalers .....                             | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424940          | Tobacco and tobacco product merchant wholesalers .....                             | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42495           | Paint, varnish, and supplies merchant wholesalers .....                            | 22                      | 122 319         | 10 946                   | 3 077                           | 278                                                       | 19 809                       | 19 363                            | 16 307                            |
| 424950          | Paint, varnish, and supplies merchant wholesalers .....                            | 22                      | 122 319         | 10 946                   | 3 077                           | 278                                                       | 19 809                       | 19 363                            | 16 307                            |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                    | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>KANSAS CITY-OVERLAND PARK-KANSAS CITY, MO-KS COMBINED STATISTICAL AREA—Con.</b>       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade—Con.                                                                     |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 424             | Nondurable goods merchant wholesalers—Con.                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4249            | Miscellaneous nondurable goods merchant wholesalers—Con.                                 |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                          | 70                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                          | 70                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4249901         | Art goods merchant wholesalers .....                                                     | 24                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                                | 475                     | 5 451 345       | 123 250                  | 28 888                          | 3 076                                                     | 224 852                      | 19 074                            | 19 185                            |
| 4251            | Wholesale electronic markets and agents and brokers .....                                | 475                     | 5 451 345       | 123 250                  | 28 888                          | 3 076                                                     | 224 852                      | 19 074                            | 19 185                            |
| 42511           | Business to business electronic markets .....                                            | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425110          | Business to business electronic markets .....                                            | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                                 | 474                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                                 | 474                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                                  | 345                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42512031        | Motor vehicle and motor vehicle parts and supplies agents and brokers .....              | 24                      | 1 696 957       | 19 951                   | 4 899                           | 937                                                       | 38 771                       | 13 698                            | 14 212                            |
| 42512032        | Furniture and home furnishings agents and brokers .....                                  | 37                      | 126 310         | 4 242                    | 1 053                           | 92                                                        | 9 009                        | —                                 | —                                 |
| 42512033        | Lumber and other construction materials agents and brokers .....                         | 17                      | 63 990          | 1 952                    | 474                             | 41                                                        | 3 327                        | 14                                | 11                                |
| 42512034        | Professional and commercial equipment and supplies agents and brokers .....              | 40                      | 187 007         | 13 158                   | 3 163                           | 196                                                       | 23 188                       | 1 936                             | 1 853                             |
| 42512035        | Metal and mineral (except petroleum) agents and brokers .....                            | 14                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512036        | Electrical and electronic goods agents and brokers .....                                 | 76                      | 575 114         | 18 860                   | 4 368                           | 356                                                       | 32 556                       | 169                               | 186                               |
| 42512037        | Hardware, plumbing, and heating equipment and supplies agents and brokers .....          | 37                      | 254 956         | 8 892                    | 2 120                           | 184                                                       | 14 780                       | 864                               | 890                               |
| 42512038        | Machinery, equipment, and supplies agents and brokers .....                              | 74                      | 402 126         | 13 060                   | 2 744                           | 246                                                       | 25 807                       | 652                               | 671                               |
| 42512039        | Miscellaneous durable goods agents and brokers .....                                     | 26                      | 205 721         | 5 828                    | 1 375                           | 100                                                       | 11 216                       | 311                               | 302                               |
| 4251204         | Agents and brokers, nondurable goods .....                                               | 129                     | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42512041        | Paper and paper products agents and brokers .....                                        | 17                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512043        | Apparel, piece goods, and notions agents and brokers .....                               | 14                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512044        | Grocery and related products agents and brokers .....                                    | 31                      | 1 147 126       | 18 180                   | 4 677                           | 484                                                       | 30 736                       | —                                 | —                                 |
| 42512045        | Farm product raw material agents and brokers .....                                       | 14                      | 241 583         | 2 663                    | 638                             | 120                                                       | 6 043                        | 551                               | 409                               |
| 42512046        | Chemical and allied products agents and brokers .....                                    | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512049        | Miscellaneous nondurable goods agents and brokers .....                                  | 39                      | 240 511         | 7 736                    | 1 568                           | 153                                                       | 13 309                       | 288                               | 239                               |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                                    | 2 820                   | 26 991 205      | 1 535 226                | 377 137                         | 38 461                                                    | 2 830 919                    | 2 441 608                         | 2 437 089                         |
| 423             | Durable goods merchant wholesalers .....                                                 | 1 950                   | 9 640 903       | 966 470                  | 238 201                         | 23 905                                                    | 1 714 634                    | 1 232 869                         | 1 251 348                         |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....            | 220                     | 1 365 645       | 116 750                  | 28 701                          | 3 342                                                     | 199 957                      | 173 992                           | 185 466                           |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                            | 66                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                            | 66                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231105         | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                      | 28                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                          | 108                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                          | 108                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231201         | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors ..... | 58                      | 421 863         | 37 575                   | 9 134                           | 1 111                                                     | 72 175                       | 55 116                            | 54 693                            |
| 4232            | Furniture and home furnishing merchant wholesalers .....                                 | 92                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42321           | Furniture merchant wholesalers .....                                                     | 38                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423210          | Furniture merchant wholesalers .....                                                     | 38                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4232102         | Office and business furniture merchant wholesalers .....                                 | 26                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42322           | Home furnishing merchant wholesalers .....                                               | 54                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423220          | Home furnishing merchant wholesalers .....                                               | 54                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4232203         | Floor coverings merchant wholesalers .....                                               | 28                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MISAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>KANSAS CITY-OVERLAND PARK-KANSAS CITY, MO-KS COMBINED STATISTICAL AREA—Con.</b>                    |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>                    |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade—Con.</b>                                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4233            | Lumber and other construction materials merchant wholesalers .....                                    | 142                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | 75                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | 75                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4233101         | Lumber without yard merchant wholesalers .....                                                        | 19                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4233103         | Plywood, veneer, millwork, and wood panel merchant wholesalers .....                                  | 45                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42332           | Brick, stone, and related construction material merchant wholesalers .....                            | 19                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423320          | Brick, stone, and related construction material merchant wholesalers .....                            | 19                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42333           | Roofing, siding, and insulation material merchant wholesalers .....                                   | 25                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423330          | Roofing, siding, and insulation material merchant wholesalers .....                                   | 25                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42339           | Other construction material merchant wholesalers .....                                                | 23                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423390          | Other construction material merchant wholesalers .....                                                | 23                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4233902         | Other construction material merchant wholesalers .....                                                | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....                         | 289                     | 1 331 972       | 152 809                  | 38 411                          | 3 573                                                     | 277 953                      | 121 772                           | 129 207                           |
| 42343           | Computer and computer peripheral equipment and software merchant wholesalers .....                    | 87                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423430          | Computer and computer peripheral equipment and software merchant wholesalers .....                    | 87                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4234301         | Computer and computer peripheral equipment merchant wholesalers .....                                 | 74                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42343012        | Computer and peripheral equipment for end use merchant wholesalers .....                              | 48                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42344           | Other commercial equipment merchant wholesalers .....                                                 | 48                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423440          | Other commercial equipment merchant wholesalers .....                                                 | 48                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4234401         | Restaurant and hotel equipment and supplies merchant wholesalers .....                                | 27                      | 78 062          | 10 976                   | 2 775                           | 258                                                       | 18 489                       | 3 954                             | 3 514                             |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | 77                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | 77                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4234501         | Surgical, medical, and hospital supplies merchant wholesalers .....                                   | 64                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4234502         | Dental equipment and supplies merchant wholesalers .....                                              | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42346           | Ophthalmic goods merchant wholesalers .....                                                           | 15                      | 202 485         | 15 446                   | 3 590                           | 373                                                       | 62 867                       | 44 101                            | 49 289                            |
| 423460          | Ophthalmic goods merchant wholesalers .....                                                           | 15                      | 202 485         | 15 446                   | 3 590                           | 373                                                       | 62 867                       | 44 101                            | 49 289                            |
| 42349           | Other professional equipment and supplies merchant wholesalers .....                                  | 22                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423490          | Other professional equipment and supplies merchant wholesalers .....                                  | 22                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4234902         | Other professional equipment and supplies merchant wholesalers .....                                  | 21                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                                       | 80                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42351           | Metal service centers and other metal merchant wholesalers .....                                      | 78                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423510          | Metal service centers and other metal merchant wholesalers .....                                      | 78                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4235101         | Ferrous metal service centers and sales offices merchant wholesalers .....                            | 70                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42351011        | Ferrous metal service centers merchant wholesalers .....                                              | 50                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4235102         | Nonferrous metal service centers and sales offices merchant wholesalers.....                          | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                            | 246                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 111                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 111                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42369           | Other electronic parts and equipment merchant wholesalers .....                                       | 104                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423690          | Other electronic parts and equipment merchant wholesalers .....                                       | 104                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4236901         | Communications equipment and supplies merchant wholesalers .....                                      | 62                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

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|-----------------|----------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>KANSAS CITY-OVERLAND PARK-KANSAS CITY, MO-KS COMBINED STATISTICAL AREA—Con.</b>           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade—Con.</b>                                                                  |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....         | 147                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42371           | Hardware merchant wholesalers .....                                                          | 54                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423710          | Hardware merchant wholesalers .....                                                          | 54                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42372           | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....           | 41                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423720          | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....           | 41                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42373           | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....      | 39                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423730          | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....      | 39                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42374           | Refrigeration equipment and supplies merchant wholesalers .....                              | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423740          | Refrigeration equipment and supplies merchant wholesalers .....                              | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                | 542                     | D               | D                        | D                               | i                                                         | D                            | D                                 | D                                 |
| 42381           | Construction and mining (except oil well) machinery and equipment merchant wholesalers ..... | 39                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423810          | Construction and mining (except oil well) machinery and equipment merchant wholesalers ..... | 39                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42382           | Farm and garden machinery and equipment merchant wholesalers .....                           | 50                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423820          | Farm and garden machinery and equipment merchant wholesalers .....                           | 50                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4238203         | Lawn and garden machinery and equipment merchant wholesalers .....                           | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                                | 280                     | 971 205         | 132 812                  | 33 044                          | 3 051                                                     | 217 032                      | 134 721                           | 129 195                           |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                                | 280                     | 971 205         | 132 812                  | 33 044                          | 3 051                                                     | 217 032                      | 134 721                           | 129 195                           |
| 4238301         | Food-processing machinery and equipment merchant wholesalers .....                           | 14                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238302         | Hydraulic and pneumatic (fluid-power) machinery and equipment merchant wholesalers .....     | 33                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42383021        | Hydraulic and pneumatic pumps and motors merchant wholesalers .....                          | 13                      | 48 239          | 8 762                    | 2 153                           | 179                                                       | 11 402                       | 4 564                             | 4 291                             |
| 42383022        | Hydraulic and pneumatic parts, accessories, and supplies merchant wholesalers .....          | 20                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers .....                | 90                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4238305         | Materials handling equipment merchant wholesalers .....                                      | 62                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4238307         | Other industrial machinery and equipment merchant wholesalers .....                          | 55                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42384           | Industrial supplies merchant wholesalers .....                                               | 85                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423840          | Industrial supplies merchant wholesalers .....                                               | 85                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4238401         | General-line industrial supplies merchant wholesalers .....                                  | 12                      | 26 742          | 4 091                    | 895                             | 87                                                        | 7 761                        | 1 431                             | 1 694                             |
| 4238402         | Mechanical power transmission supplies merchant wholesalers .....                            | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238404         | Industrial containers and supplies merchant wholesalers .....                                | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238406         | Other industrial supplies merchant wholesalers .....                                         | 28                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....                      | 58                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....                      | 58                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4238502         | Custodial and janitors' equipment and supplies merchant wholesalers .....                    | 25                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42386           | Transportation equipment and supplies (except motor vehicle) merchant wholesalers .....      | 30                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423860          | Transportation equipment and supplies (except motor vehicle) merchant wholesalers .....      | 30                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                       | 192                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42393           | Recyclable material merchant wholesalers .....                                               | 37                      | 135 747         | 14 493                   | 3 449                           | 464                                                       | 34 294                       | 5 523                             | 4 683                             |
| 423930          | Recyclable material merchant wholesalers .....                                               | 37                      | 135 747         | 14 493                   | 3 449                           | 464                                                       | 34 294                       | 5 523                             | 4 683                             |
| 4239303         | Other recyclable material merchant wholesalers .....                                         | 18                      | 44 916          | 5 704                    | 1 273                           | 164                                                       | 12 123                       | 2 890                             | 2 473                             |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                                 | 68                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                                 | 68                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4239905         | Fire extinguishers and fire safety equipment merchant wholesalers .....                      | 11                      | 20 058          | 4 590                    | 910                             | 113                                                       | 7 074                        | 710                               | 984                               |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

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|-----------------|------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>KANSAS CITY-OVERLAND PARK-KANSAS CITY, MO-KS COMBINED STATISTICAL AREA—Con.</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade—Con.                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4239            | Miscellaneous durable goods merchant wholesalers—Con.                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42399           | Other miscellaneous durable goods merchant wholesalers—Con.                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423990          | Other miscellaneous durable goods merchant wholesalers—Con.                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4239906         | Other durable goods merchant wholesalers .....                                     | 27                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                        | 870                     | 17 350 302      | 568 756                  | 138 936                         | 14 556                                                    | 1 116 285                    | 1 208 739                         | 1 185 741                         |
| 4241            | Paper and paper product merchant wholesalers .....                                 | 123                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42412           | Stationery and office supplies merchant wholesalers .....                          | 61                      | 288 616         | 32 409                   | 8 142                           | 868                                                       | 54 292                       | 19 998                            | 19 188                            |
| 424120          | Stationery and office supplies merchant wholesalers .....                          | 61                      | 288 616         | 32 409                   | 8 142                           | 868                                                       | 54 292                       | 19 998                            | 19 188                            |
| 4242            | Drugs and druggists' sundries merchant wholesalers .....                           | 53                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42421           | Drugs and druggists' sundries merchant wholesalers .....                           | 53                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424210          | Drugs and druggists' sundries merchant wholesalers .....                           | 53                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4242101         | General-line drugs merchant wholesalers .....                                      | 31                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4243            | Apparel, piece goods, and notions merchant wholesalers .....                       | 64                      | 288 621         | 23 750                   | 5 700                           | 778                                                       | 49 908                       | 55 482                            | 41 453                            |
| 4244            | Grocery and related product merchant wholesalers .....                             | 209                     | 4 157 167       | 214 028                  | 51 469                          | 5 716                                                     | 426 520                      | 355 641                           | 340 404                           |
| 42441           | General line grocery merchant wholesalers .....                                    | 16                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424410          | General line grocery merchant wholesalers .....                                    | 16                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4244103         | Other general line grocery merchant wholesalers .....                              | 14                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42442           | Packaged frozen food merchant wholesalers .....                                    | 33                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424420          | Packaged frozen food merchant wholesalers .....                                    | 33                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42445           | Confectionery merchant wholesalers .....                                           | 17                      | 118 605         | 6 509                    | 1 555                           | 237                                                       | 13 104                       | 10 637                            | 9 895                             |
| 424450          | Confectionery merchant wholesalers .....                                           | 17                      | 118 605         | 6 509                    | 1 555                           | 237                                                       | 13 104                       | 10 637                            | 9 895                             |
| 42448           | Fresh fruit and vegetable merchant wholesalers .....                               | 29                      | 233 617         | 20 446                   | 4 569                           | 574                                                       | 32 522                       | 3 124                             | 3 511                             |
| 424480          | Fresh fruit and vegetable merchant wholesalers .....                               | 29                      | 233 617         | 20 446                   | 4 569                           | 574                                                       | 32 522                       | 3 124                             | 3 511                             |
| 42449           | Other grocery and related products merchant wholesalers .....                      | 69                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424490          | Other grocery and related products merchant wholesalers .....                      | 69                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                               | 60                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42451           | Grain and field bean merchant wholesalers .....                                    | 53                      | 4 173 187       | 42 898                   | 10 540                          | 963                                                       | 78 189                       | 107 705                           | 114 873                           |
| 424510          | Grain and field bean merchant wholesalers .....                                    | 53                      | 4 173 187       | 42 898                   | 10 540                          | 963                                                       | 78 189                       | 107 705                           | 114 873                           |
| 4246            | Chemical and allied products merchant wholesalers .....                            | 112                     | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42461           | Plastics materials and basic forms and shapes merchant wholesalers .....           | 30                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424610          | Plastics materials and basic forms and shapes merchant wholesalers .....           | 30                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42469           | Other chemical and allied products merchant wholesalers .....                      | 82                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424690          | Other chemical and allied products merchant wholesalers .....                      | 82                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4246902         | Other chemical and allied products merchant wholesalers .....                      | 80                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                        | 41                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                        | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                        | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4247101         | Petroleum bulk stations and terminals (except LP) .....                            | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42471011        | Petroleum bulk stations (except LP) .....                                          | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4248            | Beer, wine, and distilled alcoholic beverage merchant wholesalers .....            | 22                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42481           | Beer and ale merchant wholesalers .....                                            | 13                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424810          | Beer and ale merchant wholesalers .....                                            | 13                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42482           | Wine and distilled alcoholic beverage merchant wholesalers .....                   | 9                       | 303 484         | 25 714                   | 6 721                           | 578                                                       | 52 103                       | 28 475                            | 32 431                            |
| 424820          | Wine and distilled alcoholic beverage merchant wholesalers .....                   | 9                       | 303 484         | 25 714                   | 6 721                           | 578                                                       | 52 103                       | 28 475                            | 32 431                            |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

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|-----------------|-------------------------------------------------------------------------------------------------------|-------------------------|-------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>KANSAS CITY-OVERLAND PARK-KANSAS CITY, MO-KS COMBINED STATISTICAL AREA—Con.</b>                    |                         |                   |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>                    |                         |                   |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade—Con.</b>                                                                           |                         |                   |                          |                                 |                                                           |                              |                                   |                                   |
| 424             | Nondurable goods merchant wholesalers—Con.                                                            |                         |                   |                          |                                 |                                                           |                              |                                   |                                   |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                             | 186                     | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42491           | Farm supplies merchant wholesalers .....                                                              | 39                      | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424910          | Farm supplies merchant wholesalers .....                                                              | 39                      | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4249101         | Farm supplies merchant wholesalers - farm dealers .....                                               | 20                      | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4249102         | Farm supplies merchant wholesalers - wholesale distributors .....                                     | 19                      | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42495           | Paint, varnish, and supplies merchant wholesalers .....                                               | 20                      | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424950          | Paint, varnish, and supplies merchant wholesalers .....                                               | 20                      | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                                       | 69                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                                       | 69                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4249901         | Art goods merchant wholesalers .....                                                                  | 24                      | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                                      |                         |                   |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                                          | <b>193</b>              | <b>22 272 675</b> | <b>550 057</b>           | <b>147 980</b>                  | <b>22 694</b>                                             | <b>1 147 153</b>             | <b>501 415</b>                    | <b>528 490</b>                    |
| 423             | Durable goods merchant wholesalers .....                                                              | 122                     | 13 351 563        | 225 244                  | 63 307                          | 3 658                                                     | 367 121                      | 279 403                           | 231 863                           |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....                         | 15                      | 9 736 775         | 16 113                   | 4 172                           | 277                                                       | 27 837                       | 191 479                           | 143 708                           |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                                         | 8                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                                         | 8                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231101         | Automobile and motorcycle merchant wholesalers .....                                                  | 5                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231105         | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                                   | 3                       | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials merchant wholesalers .....                                    | 15                      | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42332           | Brick, stone, and related construction material merchant wholesalers .....                            | 5                       | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423320          | Brick, stone, and related construction material merchant wholesalers .....                            | 5                       | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....                         | 19                      | 495 847           | 96 218                   | 30 021                          | 1 368                                                     | 148 317                      | 6 176                             | 4 713                             |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                            | 18                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 7                       | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 7                       | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                         | 30                      | 1 901 582         | 38 426                   | 9 706                           | 775                                                       | 63 545                       | 54 766                            | 60 986                            |
| 42382           | Farm and garden machinery and equipment merchant wholesalers .....                                    | 4                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423820          | Farm and garden machinery and equipment merchant wholesalers .....                                    | 4                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238203         | Lawn and garden machinery and equipment merchant wholesalers .....                                    | 1                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                                         | 11                      | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                                         | 11                      | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42384           | Industrial supplies merchant wholesalers .....                                                        | 7                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423840          | Industrial supplies merchant wholesalers .....                                                        | 7                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....                               | 4                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....                               | 4                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238502         | Custodial and janitors' equipment and supplies merchant wholesalers .....                             | 2                       | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                                | 4                       | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.



**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

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|-----------------|------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>KANSAS CITY-OVERLAND PARK-KANSAS CITY, MO-KS COMBINED STATISTICAL AREA—Con.</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 424             | Nondurable goods merchant wholesalers .....                                        | 71                      | 8 921 112       | 324 813                  | 84 673                          | 19 036                                                    | 780 032                      | 222 012                           | 296 627                           |
| 4241            | Paper and paper product merchant wholesalers .                                     | 13                      | D               | D                        | D                               | j                                                         | D                            | D                                 | D                                 |
| 42412           | Stationery and office supplies merchant wholesalers .....                          | 5                       | D               | D                        | D                               | j                                                         | D                            | D                                 | D                                 |
| 424120          | Stationery and office supplies merchant wholesalers .....                          | 5                       | D               | D                        | D                               | j                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                             | 29                      | 1 496 084       | 60 469                   | 14 577                          | 1 647                                                     | 187 278                      | 7 410                             | 6 826                             |
| 42445           | Confectionery merchant wholesalers .....                                           | 3                       | 521 581         | 19 734                   | 4 782                           | 604                                                       | 102 763                      | 1 255                             | 1 283                             |
| 424450          | Confectionery merchant wholesalers .....                                           | 3                       | 521 581         | 19 734                   | 4 782                           | 604                                                       | 102 763                      | 1 255                             | 1 283                             |
| 42449           | Other grocery and related products merchant wholesalers .....                      | 20                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424490          | Other grocery and related products merchant wholesalers .....                      | 20                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4244902         | Bread and baked goods merchant wholesalers .....                                   | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4246            | Chemical and allied products merchant wholesalers .....                            | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                          | 10                      | 822 295         | 12 302                   | 2 948                           | 227                                                       | 34 182                       | 4 618                             | 3 611                             |
|                 | <b>Atchison, KS Micropolitan Statistical Area</b>                                  |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                       | <b>21</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>e</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers .....                                           | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                        | 12                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                               | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                          | 6                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42495           | Paint, varnish, and supplies merchant wholesalers .....                            | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424950          | Paint, varnish, and supplies merchant wholesalers .....                            | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                    | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                    | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                          | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                          | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                           | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                           | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                            | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods .....                                         | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                       | <b>19</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>e</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers .....                                           | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                        | 12                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                               | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                          | 6                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42495           | Paint, varnish, and supplies merchant wholesalers .....                            | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424950          | Paint, varnish, and supplies merchant wholesalers .....                            | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                    | Establishments (number) | Sales (\$1,000)   | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|------------------------------------------------------------------------------------------|-------------------------|-------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>KANSAS CITY-OVERLAND PARK-KANSAS CITY, MO-KS COMBINED STATISTICAL AREA—Con.</b>       |                         |                   |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>Kansas City, MO-KS Metropolitan Statistical Area</b>                                  |                         |                   |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                                   |                         |                   |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                             | <b>3 446</b>            | <b>54 478 536</b> | <b>2 194 637</b>         | <b>550 379</b>                  | <b>63 776</b>                                             | <b>4 176 836</b>             | <b>2 930 131</b>                  | <b>2 958 839</b>                  |
| 423             | Durable goods merchant wholesalers .....                                                 | 2 055                   | D                 | D                        | D                               | k                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....            | 233                     | D                 | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                            | 74                      | 10 304 959        | 62 159                   | 15 545                          | 1 501                                                     | 95 863                       | 266 259                           | 229 932                           |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                            | 74                      | 10 304 959        | 62 159                   | 15 545                          | 1 501                                                     | 95 863                       | 266 259                           | 229 932                           |
| 4231101         | Automobile and motorcycle merchant wholesalers .....                                     | 33                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4231105         | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                      | 31                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                          | 111                     | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                          | 111                     | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231201         | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors ..... | 58                      | 421 863           | 37 575                   | 9 134                           | 1 111                                                     | 72 175                       | 55 116                            | 54 693                            |
| 4231202         | Motor vehicle supplies and new parts merchant wholesalers - jobbers .....                | 50                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42313           | Tire and tube merchant wholesalers .....                                                 | 27                      | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423130          | Tire and tube merchant wholesalers .....                                                 | 27                      | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4232            | Furniture and home furnishing merchant wholesalers .....                                 | 95                      | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42321           | Furniture merchant wholesalers .....                                                     | 39                      | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423210          | Furniture merchant wholesalers .....                                                     | 39                      | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4232102         | Office and business furniture merchant wholesalers .....                                 | 27                      | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42322           | Home furnishing merchant wholesalers .....                                               | 56                      | 204 304           | 26 816                   | 5 944                           | 755                                                       | 50 712                       | 26 470                            | 28 785                            |
| 423220          | Home furnishing merchant wholesalers .....                                               | 56                      | 204 304           | 26 816                   | 5 944                           | 755                                                       | 50 712                       | 26 470                            | 28 785                            |
| 4232203         | Floor coverings merchant wholesalers .....                                               | 29                      | 158 292           | 21 541                   | 4 633                           | 594                                                       | 38 386                       | 20 069                            | 21 559                            |
| 4233            | Lumber and other construction materials merchant wholesalers .....                       | 156                     | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | 79                      | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | 79                      | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4233101         | Lumber without yard merchant wholesalers .....                                           | 18                      | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4233102         | Lumber with yard merchant wholesalers ..                                                 | 11                      | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233103         | Plywood, veneer, millwork, and wood panel merchant wholesalers .....                     | 50                      | 442 026           | 41 840                   | 10 542                          | 1 026                                                     | 66 035                       | 43 562                            | 39 207                            |
| 42332           | Brick, stone, and related construction material merchant wholesalers .....               | 24                      | 207 669           | 7 318                    | 1 405                           | 155                                                       | 14 428                       | 5 898                             | 6 523                             |
| 423320          | Brick, stone, and related construction material merchant wholesalers .....               | 24                      | 207 669           | 7 318                    | 1 405                           | 155                                                       | 14 428                       | 5 898                             | 6 523                             |
| 4233201         | Brick, block, tile, clay/cement sewer pipe merchant wholesalers .....                    | 12                      | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233203         | Cement, lime, and related products merchant wholesalers .....                            | 6                       | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42333           | Roofing, siding, and insulation material merchant wholesalers .....                      | 29                      | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423330          | Roofing, siding, and insulation material merchant wholesalers .....                      | 29                      | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42339           | Other construction material merchant wholesalers .....                                   | 24                      | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423390          | Other construction material merchant wholesalers .....                                   | 24                      | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4233902         | Other construction material merchant wholesalers .....                                   | 18                      | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....            | 308                     | 1 827 819         | 249 027                  | 68 432                          | 4 941                                                     | 426 270                      | 127 948                           | 133 920                           |
| 42341           | Photographic equipment and supplies merchant wholesalers .....                           | 11                      | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423410          | Photographic equipment and supplies merchant wholesalers .....                           | 11                      | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42342           | Office equipment merchant wholesalers .....                                              | 33                      | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423420          | Office equipment merchant wholesalers .....                                              | 33                      | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42343           | Computer and computer peripheral equipment and software merchant wholesalers .....       | 97                      | 639 066           | 113 758                  | 34 338                          | 1 731                                                     | 173 673                      | 10 092                            | 11 586                            |
| 423430          | Computer and computer peripheral equipment and software merchant wholesalers .....       | 97                      | 639 066           | 113 758                  | 34 338                          | 1 731                                                     | 173 673                      | 10 092                            | 11 586                            |
| 4234301         | Computer and computer peripheral equipment merchant wholesalers .....                    | 84                      | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42343012        | Computer and peripheral equipment for end use merchant wholesalers .....                 | 56                      | 463 342           | 96 361                   | 30 224                          | 1 312                                                     | 152 740                      | 6 180                             | 6 930                             |
| 42344           | Other commercial equipment merchant wholesalers .....                                    | 50                      | 110 963           | 18 365                   | 4 661                           | 451                                                       | 29 577                       | 6 566                             | 6 188                             |
| 423440          | Other commercial equipment merchant wholesalers .....                                    | 50                      | 110 963           | 18 365                   | 4 661                           | 451                                                       | 29 577                       | 6 566                             | 6 188                             |
| 4234401         | Restaurant and hotel equipment and supplies merchant wholesalers .....                   | 27                      | 78 062            | 10 976                   | 2 775                           | 258                                                       | 18 489                       | 3 954                             | 3 514                             |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                     | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-----------------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>KANSAS CITY-OVERLAND PARK-KANSAS CITY, MO-KS COMBINED STATISTICAL AREA—Con.</b>                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>Kansas City, MO-KS Metropolitan Statistical Area—Con.</b>                                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade—Con.                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers—Con.                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers . . . . .                       | 79                      | 440 935         | 41 027                   | 10 489                          | 854                                                       | 68 349                       | 34 632                            | 36 405                            |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers . . . . .                       | 79                      | 440 935         | 41 027                   | 10 489                          | 854                                                       | 68 349                       | 34 632                            | 36 405                            |
| 4234501         | Surgical, medical, and hospital supplies merchant wholesalers . . . . .                                   | 65                      | 396 508         | 31 655                   | 8 093                           | 695                                                       | 54 173                       | 29 548                            | 31 351                            |
| 4234502         | Dental equipment and supplies merchant wholesalers . . . . .                                              | 14                      | 44 427          | 9 372                    | 2 396                           | 159                                                       | 14 176                       | 5 084                             | 5 054                             |
| 42346           | Ophthalmic goods merchant wholesalers . . . . .                                                           | 15                      | 202 485         | 15 446                   | 3 590                           | 373                                                       | 62 867                       | 44 101                            | 49 289                            |
| 423460          | Ophthalmic goods merchant wholesalers . . . . .                                                           | 15                      | 202 485         | 15 446                   | 3 590                           | 373                                                       | 62 867                       | 44 101                            | 49 289                            |
| 42349           | Other professional equipment and supplies merchant wholesalers . . . . .                                  | 23                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423490          | Other professional equipment and supplies merchant wholesalers . . . . .                                  | 23                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4234902         | Other professional equipment and supplies merchant wholesalers . . . . .                                  | 21                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers . . . . .                                       | 89                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42351           | Metal service centers and other metal merchant wholesalers . . . . .                                      | 87                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423510          | Metal service centers and other metal merchant wholesalers . . . . .                                      | 87                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4235101         | Ferrous metal service centers and sales offices merchant wholesalers . . . . .                            | 77                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42351011        | Ferrous metal service centers merchant wholesalers . . . . .                                              | 53                      | 468 171         | 39 429                   | 9 897                           | 971                                                       | 78 902                       | 82 575                            | 79 981                            |
| 42351012        | Ferrous metal sales offices merchant wholesalers . . . . .                                                | 24                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4235102         | Nonferrous metal service centers and sales offices merchant wholesalers . . . . .                         | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42351021        | Nonferrous metal service centers merchant wholesalers . . . . .                                           | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4236            | Electrical and electronic goods merchant wholesalers . . . . .                                            | 261                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers . . . . . | 116                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers . . . . . | 116                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42362           | Electrical and electronic appliance, television, and radio set merchant wholesalers . . . . .             | 32                      | 183 000         | 13 429                   | 2 812                           | 283                                                       | 26 849                       | 15 962                            | 17 851                            |
| 423620          | Electrical and electronic appliance, television, and radio set merchant wholesalers . . . . .             | 32                      | 183 000         | 13 429                   | 2 812                           | 283                                                       | 26 849                       | 15 962                            | 17 851                            |
| 42369           | Other electronic parts and equipment merchant wholesalers . . . . .                                       | 113                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423690          | Other electronic parts and equipment merchant wholesalers . . . . .                                       | 113                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4236901         | Communications equipment and supplies merchant wholesalers . . . . .                                      | 68                      | 1 031 684       | 78 519                   | 20 502                          | 1 335                                                     | 158 904                      | 97 865                            | 115 133                           |
| 4236902         | Electronic parts (except communications equipment) merchant wholesalers . . . . .                         | 45                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers . . . . .                  | 153                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42371           | Hardware merchant wholesalers . . . . .                                                                   | 54                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423710          | Hardware merchant wholesalers . . . . .                                                                   | 54                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42372           | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers . . . . .                    | 42                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423720          | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers . . . . .                    | 42                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42373           | Warm air heating and air-conditioning equipment and supplies merchant wholesalers . . . . .               | 41                      | 170 991         | 24 366                   | 5 719                           | 487                                                       | 36 757                       | 17 131                            | 19 106                            |
| 423730          | Warm air heating and air-conditioning equipment and supplies merchant wholesalers . . . . .               | 41                      | 170 991         | 24 366                   | 5 719                           | 487                                                       | 36 757                       | 17 131                            | 19 106                            |
| 42374           | Refrigeration equipment and supplies merchant wholesalers . . . . .                                       | 16                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423740          | Refrigeration equipment and supplies merchant wholesalers . . . . .                                       | 16                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers . . . . .                                         | 567                     | D               | D                        | D                               | i                                                         | D                            | D                                 | D                                 |
| 42381           | Construction and mining (except oil well) machinery and equipment merchant wholesalers . . . . .          | 41                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423810          | Construction and mining (except oil well) machinery and equipment merchant wholesalers . . . . .          | 41                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MISAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

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|-----------------|----------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>KANSAS CITY-OVERLAND PARK-KANSAS CITY, MO-KS COMBINED STATISTICAL AREA—Con.</b>           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>Kansas City, MO-KS Metropolitan Statistical Area—Con.</b>                                 |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                  |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade—Con.                                                                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4238            | Machinery, equipment, and supplies merchant wholesalers—Con.                                 |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42382           | Farm and garden machinery and equipment merchant wholesalers . . . . .                       | 51                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423820          | Farm and garden machinery and equipment merchant wholesalers . . . . .                       | 51                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4238201         | Farm machinery and equipment merchant wholesalers - farm dealers . . . . .                   | 26                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238202         | Farm machinery and equipment merchant wholesalers - wholesale distributors . . . . .         | 16                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238203         | Lawn and garden machinery and equipment merchant wholesalers . . . . .                       | 9                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42383           | Industrial machinery and equipment merchant wholesalers . . . . .                            | 290                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 423830          | Industrial machinery and equipment merchant wholesalers . . . . .                            | 290                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 4238301         | Food-processing machinery and equipment merchant wholesalers . . . . .                       | 15                      | 104 355         | 16 755                   | 4 754                           | 282                                                       | 32 959                       | 19 460                            | 21 445                            |
| 4238302         | Hydraulic and pneumatic (fluid-power) machinery and equipment merchant wholesalers . . . . . | 34                      | 122 731         | 20 589                   | 4 805                           | 447                                                       | 29 098                       | 14 062                            | 16 498                            |
| 42383021        | Hydraulic and pneumatic pumps and motors merchant wholesalers . . . . .                      | 13                      | 48 239          | 8 762                    | 2 153                           | 179                                                       | 11 402                       | 4 564                             | 4 291                             |
| 42383022        | Hydraulic and pneumatic parts, accessories, and supplies merchant wholesalers . . . . .      | 21                      | 74 492          | 11 827                   | 2 652                           | 268                                                       | 17 696                       | 9 498                             | 12 207                            |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers . . . . .            | 92                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4238304         | Metalworking machinery and equipment merchant wholesalers . . . . .                          | 22                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238305         | Materials handling equipment merchant wholesalers . . . . .                                  | 63                      | 214 355         | 33 373                   | 8 128                           | 878                                                       | 54 477                       | 34 006                            | 34 320                            |
| 4238307         | Other industrial machinery and equipment merchant wholesalers . . . . .                      | 58                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42384           | Industrial supplies merchant wholesalers . . . . .                                           | 92                      | 310 253         | 34 154                   | 8 301                           | 790                                                       | 66 652                       | 29 300                            | 29 618                            |
| 423840          | Industrial supplies merchant wholesalers . . . . .                                           | 92                      | 310 253         | 34 154                   | 8 301                           | 790                                                       | 66 652                       | 29 300                            | 29 618                            |
| 4238401         | General-line industrial supplies merchant wholesalers . . . . .                              | 12                      | 26 742          | 4 091                    | 895                             | 87                                                        | 7 761                        | 1 431                             | 1 694                             |
| 4238402         | Mechanical power transmission supplies merchant wholesalers . . . . .                        | 20                      | 71 616          | 5 558                    | 1 375                           | 141                                                       | 9 907                        | 5 967                             | 5 565                             |
| 4238403         | Welding supplies merchant wholesalers . . . . .                                              | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238404         | Industrial containers and supplies merchant wholesalers . . . . .                            | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238406         | Other industrial supplies merchant wholesalers . . . . .                                     | 29                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42385           | Service establishment equipment and supplies merchant wholesalers . . . . .                  | 62                      | 455 050         | 24 364                   | 5 892                           | 752                                                       | 39 846                       | 10 912                            | 11 378                            |
| 423850          | Service establishment equipment and supplies merchant wholesalers . . . . .                  | 62                      | 455 050         | 24 364                   | 5 892                           | 752                                                       | 39 846                       | 10 912                            | 11 378                            |
| 4238502         | Custodial and janitors' equipment and supplies merchant wholesalers . . . . .                | 27                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4238503         | Laundry and dry-cleaning equipment and supplies merchant wholesalers . . . . .               | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238504         | Other service establishment equipment and supplies merchant wholesalers . . . . .            | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42386           | Transportation equipment and supplies (except motor vehicle) merchant wholesalers . . . . .  | 31                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423860          | Transportation equipment and supplies (except motor vehicle) merchant wholesalers . . . . .  | 31                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238603         | Other transportation equipment and supplies merchant wholesalers . . . . .                   | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers . . . . .                                   | 193                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42391           | Sporting and recreational goods and supplies merchant wholesalers . . . . .                  | 37                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423910          | Sporting and recreational goods and supplies merchant wholesalers . . . . .                  | 37                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42392           | Toy and hobby goods and supplies merchant wholesalers . . . . .                              | 28                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423920          | Toy and hobby goods and supplies merchant wholesalers . . . . .                              | 28                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42393           | Recyclable material merchant wholesalers . . . . .                                           | 35                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423930          | Recyclable material merchant wholesalers . . . . .                                           | 35                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4239303         | Other recyclable material merchant wholesalers . . . . .                                     | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42394           | Jewelry, watch, precious stone, and precious metal merchant wholesalers . . . . .            | 24                      | 19 965          | 2 899                    | 601                             | 73                                                        | 4 765                        | 5 121                             | 5 006                             |
| 423940          | Jewelry, watch, precious stone, and precious metal merchant wholesalers . . . . .            | 24                      | 19 965          | 2 899                    | 601                             | 73                                                        | 4 765                        | 5 121                             | 5 006                             |
| 42399           | Other miscellaneous durable goods merchant wholesalers . . . . .                             | 69                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423990          | Other miscellaneous durable goods merchant wholesalers . . . . .                             | 69                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4239903         | General merchandise (durable goods) merchant wholesalers . . . . .                           | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

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|-----------------|---------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>KANSAS CITY-OVERLAND PARK-KANSAS CITY, MO-KS COMBINED STATISTICAL AREA—Con.</b>          |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>Kansas City, MO-KS Metropolitan Statistical Area—Con.</b>                                |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                 |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade—Con.                                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                     |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4239            | Miscellaneous durable goods merchant wholesalers—Con.                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42399           | Other miscellaneous durable goods merchant wholesalers—Con.                                 |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423990          | Other miscellaneous durable goods merchant wholesalers—Con.                                 |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4239904         | Prerecorded media merchant wholesalers.                                                     | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42399041        | Compact discs, prerecorded audio tapes, and phonograph records merchant wholesalers .....   | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42399042        | Prerecorded video tapes merchant wholesalers .....                                          | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239905         | Fire extinguishers and fire safety equipment merchant wholesalers .....                     | 11                      | 20 058          | 4 590                    | 910                             | 113                                                       | 7 074                        | 710                               | 984                               |
| 4239906         | Other durable goods merchant wholesalers .....                                              | 27                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                                 | 918                     | 26 062 858      | 881 808                  | 220 517                         | 33 225                                                    | 1 874 183                    | 1 403 535                         | 1 461 086                         |
| 4241            | Paper and paper product merchant wholesalers .....                                          | 136                     | 3 952 065       | 268 561                  | 71 440                          | 17 928                                                    | 576 420                      | 139 499                           | 211 377                           |
| 42411           | Printing and writing paper merchant wholesalers .....                                       | 26                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424110          | Printing and writing paper merchant wholesalers .....                                       | 26                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42412           | Stationery and office supplies merchant wholesalers .....                                   | 66                      | D               | D                        | D                               | j                                                         | D                            | D                                 | D                                 |
| 424120          | Stationery and office supplies merchant wholesalers .....                                   | 66                      | D               | D                        | D                               | j                                                         | D                            | D                                 | D                                 |
| 42413           | Industrial and personal service paper merchant wholesalers .....                            | 44                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424130          | Industrial and personal service paper merchant wholesalers .....                            | 44                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4242            | Drugs and druggists' sundries merchant wholesalers .....                                    | 58                      | 6 517 663       | 79 658                   | 19 892                          | 1 580                                                     | 159 815                      | 551 060                           | 558 248                           |
| 42421           | Drugs and druggists' sundries merchant wholesalers .....                                    | 58                      | 6 517 663       | 79 658                   | 19 892                          | 1 580                                                     | 159 815                      | 551 060                           | 558 248                           |
| 424210          | Drugs and druggists' sundries merchant wholesalers .....                                    | 58                      | 6 517 663       | 79 658                   | 19 892                          | 1 580                                                     | 159 815                      | 551 060                           | 558 248                           |
| 4242101         | General-line drugs merchant wholesalers .....                                               | 31                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4242102         | Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries merchant wholesalers ..... | 27                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4243            | Apparel, piece goods, and notions merchant wholesalers .....                                | 64                      | 288 621         | 23 750                   | 5 700                           | 778                                                       | 49 908                       | 55 482                            | 41 453                            |
| 42432           | Men's and boys' clothing and furnishings merchant wholesalers .....                         | 21                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424320          | Men's and boys' clothing and furnishings merchant wholesalers .....                         | 21                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42433           | Women's, children's, and infants' clothing and accessories merchant wholesalers .....       | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424330          | Women's, children's, and infants' clothing and accessories merchant wholesalers .....       | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                                      | 232                     | D               | D                        | D                               | i                                                         | D                            | D                                 | D                                 |
| 42441           | General line grocery merchant wholesalers .....                                             | 14                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424410          | General line grocery merchant wholesalers .....                                             | 14                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4244103         | Other general line grocery merchant wholesalers .....                                       | 12                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42442           | Packaged frozen food merchant wholesalers .....                                             | 35                      | 607 375         | 46 396                   | 10 691                          | 1 313                                                     | 80 192                       | 74 657                            | 80 528                            |
| 424420          | Packaged frozen food merchant wholesalers .....                                             | 35                      | 607 375         | 46 396                   | 10 691                          | 1 313                                                     | 80 192                       | 74 657                            | 80 528                            |
| 42443           | Dairy product (except dried or canned) merchant wholesalers .....                           | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424430          | Dairy product (except dried or canned) merchant wholesalers .....                           | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42445           | Confectionery merchant wholesalers .....                                                    | 20                      | 640 186         | 26 243                   | 6 337                           | 841                                                       | 115 867                      | 11 892                            | 11 178                            |
| 424450          | Confectionery merchant wholesalers .....                                                    | 20                      | 640 186         | 26 243                   | 6 337                           | 841                                                       | 115 867                      | 11 892                            | 11 178                            |
| 42448           | Fresh fruit and vegetable merchant wholesalers .....                                        | 29                      | 233 617         | 20 446                   | 4 569                           | 574                                                       | 32 522                       | 3 124                             | 3 511                             |
| 424480          | Fresh fruit and vegetable merchant wholesalers .....                                        | 29                      | 233 617         | 20 446                   | 4 569                           | 574                                                       | 32 522                       | 3 124                             | 3 511                             |
| 42449           | Other grocery and related products merchant wholesalers .....                               | 87                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424490          | Other grocery and related products merchant wholesalers .....                               | 87                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4244902         | Bread and baked goods merchant wholesalers .....                                            | 16                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244903         | Soft drinks and bottled water merchant wholesalers .....                                    | 18                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4244906         | Other grocery specialties merchant wholesalers .....                                        | 29                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

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|-----------------|------------------------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>KANSAS CITY-OVERLAND PARK-KANSAS CITY, MO-KS COMBINED STATISTICAL AREA—Con.</b> |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>Kansas City, MO-KS Metropolitan Statistical Area—Con.</b>                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                        |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                        |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 424             | Nondurable goods merchant wholesalers—Con.                                         |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4245            | Farm product raw material merchant wholesalers .....                               | 54                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42451           | Grain and field bean merchant wholesalers....                                      | 49                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424510          | Grain and field bean merchant wholesalers..                                        | 49                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4246            | Chemical and allied products merchant wholesalers .....                            | 121                      | 619 466         | 45 792                   | 10 779                          | 980                                                       | 94 131                       | 54 649                            | 50 422                            |
| 42461           | Plastics materials and basic forms and shapes merchant wholesalers .....           | 33                       | 139 756         | 11 469                   | 2 693                           | 223                                                       | 20 760                       | 7 216                             | 8 465                             |
| 424610          | Plastics materials and basic forms and shapes merchant wholesalers .....           | 33                       | 139 756         | 11 469                   | 2 693                           | 223                                                       | 20 760                       | 7 216                             | 8 465                             |
| 42469           | Other chemical and allied products merchant wholesalers .....                      | 88                       | 479 710         | 34 323                   | 8 086                           | 757                                                       | 73 371                       | 47 433                            | 41 957                            |
| 424690          | Other chemical and allied products merchant wholesalers .....                      | 88                       | 479 710         | 34 323                   | 8 086                           | 757                                                       | 73 371                       | 47 433                            | 41 957                            |
| 4246902         | Other chemical and allied products merchant wholesalers .....                      | 84                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                        | 43                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                        | 21                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                        | 21                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4247101         | Petroleum bulk stations and terminals (except LP) .....                            | 20                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42471011        | Petroleum bulk stations (except LP) .....                                          | 17                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42471012        | Petroleum bulk terminals (except LP)...                                            | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4248            | Beer, wine, and distilled alcoholic beverage merchant wholesalers .....            | 23                       | 536 234         | 52 253                   | 13 090                          | 1 184                                                     | 97 529                       | 36 341                            | 41 213                            |
| 42481           | Beer and ale merchant wholesalers .....                                            | 14                       | 232 750         | 26 539                   | 6 369                           | 606                                                       | 45 426                       | 7 866                             | 8 782                             |
| 424810          | Beer and ale merchant wholesalers .....                                            | 14                       | 232 750         | 26 539                   | 6 369                           | 606                                                       | 45 426                       | 7 866                             | 8 782                             |
| 42482           | Wine and distilled alcoholic beverage merchant wholesalers .....                   | 9                        | 303 484         | 25 714                   | 6 721                           | 578                                                       | 52 103                       | 28 475                            | 32 431                            |
| 424820          | Wine and distilled alcoholic beverage merchant wholesalers .....                   | 9                        | 303 484         | 25 714                   | 6 721                           | 578                                                       | 52 103                       | 28 475                            | 32 431                            |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                          | 187                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42491           | Farm supplies merchant wholesalers .....                                           | 38                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424910          | Farm supplies merchant wholesalers .....                                           | 38                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4249101         | Farm supplies merchant wholesalers - farm dealers .....                            | 17                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4249102         | Farm supplies merchant wholesalers - wholesale distributors .....                  | 21                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42493           | Flower, nursery stock, and florists' supplies merchant wholesalers .....           | 30                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424930          | Flower, nursery stock, and florists' supplies merchant wholesalers .....           | 30                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42494           | Tobacco and tobacco product merchant wholesalers .....                             | 9                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424940          | Tobacco and tobacco product merchant wholesalers .....                             | 9                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42495           | Paint, varnish, and supplies merchant wholesalers .....                            | 21                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424950          | Paint, varnish, and supplies merchant wholesalers .....                            | 21                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                    | 67                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                    | 67                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4249901         | Art goods merchant wholesalers .....                                               | 23                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                          | 473                      | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                          | 473                      | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 42511           | Business to business electronic markets .....                                      | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425110          | Business to business electronic markets .....                                      | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                           | 472                      | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                           | 472                      | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                            | 344                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42512031        | Motor vehicle and motor vehicle parts and supplies agents and brokers .....        | 24                       | 1 696 957       | 19 951                   | 4 899                           | 937                                                       | 38 771                       | 13 698                            | 14 212                            |
| 42512032        | Furniture and home furnishings agents and brokers .....                            | 37                       | 126 310         | 4 242                    | 1 053                           | 92                                                        | 9 009                        | —                                 | —                                 |
| 42512033        | Lumber and other construction materials agents and brokers .....                   | 17                       | 63 990          | 1 952                    | 474                             | 41                                                        | 3 327                        | 14                                | 11                                |
| 42512034        | Professional and commercial equipment and supplies agents and brokers .....        | 40                       | 187 007         | 13 158                   | 3 163                           | 196                                                       | 23 188                       | 1 936                             | 1 853                             |
| 42512035        | Metal and mineral (except petroleum) agents and brokers .....                      | 14                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512036        | Electrical and electronic goods agents and brokers .....                           | 75                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42512037        | Hardware, plumbing, and heating equipment and supplies agents and brokers .....    | 37                       | 254 956         | 8 892                    | 2 120                           | 184                                                       | 14 780                       | 864                               | 890                               |

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|-----------------|------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>KANSAS CITY-OVERLAND PARK-KANSAS CITY, MO-KS COMBINED STATISTICAL AREA—Con.</b>       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>Kansas City, MO-KS Metropolitan Statistical Area—Con.</b>                             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade—Con.                                                                     |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 425             | Wholesale electronic markets and agents and brokers—Con.                                 |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4251            | Wholesale electronic markets and agents and brokers—Con.                                 |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42512           | Wholesale trade agents and brokers—Con.                                                  |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 425120          | Wholesale trade agents and brokers—Con.                                                  |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4251203         | Agents and brokers, durable goods—Con.                                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42512038        | Machinery, equipment, and supplies agents and brokers .....                              | 74                      | 402 126         | 13 060                   | 2 744                           | 246                                                       | 25 807                       | 652                               | 671                               |
| 42512039        | Miscellaneous durable goods agents and brokers .....                                     | 26                      | 205 721         | 5 828                    | 1 375                           | 100                                                       | 11 216                       | 311                               | 302                               |
| 4251204         | Agents and brokers, nondurable goods ...                                                 | 128                     | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42512041        | Paper and paper products agents and brokers .....                                        | 17                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512043        | Apparel, piece goods, and notions agents and brokers .....                               | 14                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512044        | Grocery and related products agents and brokers .....                                    | 31                      | 1 147 126       | 18 180                   | 4 677                           | 484                                                       | 30 736                       | —                                 | —                                 |
| 42512045        | Farm product raw material agents and brokers .....                                       | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42512046        | Chemical and allied products agents and brokers .....                                    | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512049        | Miscellaneous nondurable goods agents and brokers .....                                  | 39                      | 240 511         | 7 736                    | 1 568                           | 153                                                       | 13 309                       | 288                               | 239                               |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                                    | 2 783                   | D               | D                        | D                               | k                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                                 | 1 933                   | D               | D                        | D                               | j                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....            | 218                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                            | 66                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                            | 66                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231105         | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                      | 28                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                          | 108                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                          | 108                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231201         | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors ..... | 58                      | 421 863         | 37 575                   | 9 134                           | 1 111                                                     | 72 175                       | 55 116                            | 54 693                            |
| 4232            | Furniture and home furnishing merchant wholesalers .....                                 | 91                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42321           | Furniture merchant wholesalers .....                                                     | 37                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423210          | Furniture merchant wholesalers .....                                                     | 37                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4232102         | Office and business furniture merchant wholesalers .....                                 | 25                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42322           | Home furnishing merchant wholesalers .....                                               | 54                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423220          | Home furnishing merchant wholesalers .....                                               | 54                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4232203         | Floor coverings merchant wholesalers .....                                               | 28                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials merchant wholesalers .....                       | 141                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | 74                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | 74                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4233101         | Lumber without yard merchant wholesalers .....                                           | 18                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4233103         | Plywood, veneer, millwork, and wood panel merchant wholesalers .....                     | 45                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42332           | Brick, stone, and related construction material merchant wholesalers .....               | 19                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423320          | Brick, stone, and related construction material merchant wholesalers .....               | 19                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42333           | Roofing, siding, and insulation material merchant wholesalers .....                      | 25                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423330          | Roofing, siding, and insulation material merchant wholesalers .....                      | 25                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423339          | Other construction material merchant wholesalers .....                                   | 23                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4233390         | Other construction material merchant wholesalers .....                                   | 23                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4233902         | Other construction material merchant wholesalers .....                                   | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>KANSAS CITY-OVERLAND PARK-KANSAS CITY, MO-KS COMBINED STATISTICAL AREA—Con.</b>                    |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>Kansas City, MO-KS Metropolitan Statistical Area—Con.</b>                                          |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>                    |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade—Con.</b>                                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....                         | 289                     | 1 331 972       | 152 809                  | 38 411                          | 3 573                                                     | 277 953                      | 121 772                           | 129 207                           |
| 42343           | Computer and computer peripheral equipment and software merchant wholesalers .....                    | 87                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423430          | Computer and computer peripheral equipment and software merchant wholesalers .....                    | 87                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4234301         | Computer and computer peripheral equipment merchant wholesalers .....                                 | 74                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42343012        | Computer and peripheral equipment for end use merchant wholesalers .....                              | 48                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42344           | Other commercial equipment merchant wholesalers .....                                                 | 48                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423440          | Other commercial equipment merchant wholesalers .....                                                 | 48                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4234401         | Restaurant and hotel equipment and supplies merchant wholesalers .....                                | 27                      | 78 062          | 10 976                   | 2 775                           | 258                                                       | 18 489                       | 3 954                             | 3 514                             |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | 77                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | 77                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4234501         | Surgical, medical, and hospital supplies merchant wholesalers .....                                   | 64                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4234502         | Dental equipment and supplies merchant wholesalers .....                                              | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42346           | Ophthalmic goods merchant wholesalers .....                                                           | 15                      | 202 485         | 15 446                   | 3 590                           | 373                                                       | 62 867                       | 44 101                            | 49 289                            |
| 423460          | Ophthalmic goods merchant wholesalers .....                                                           | 15                      | 202 485         | 15 446                   | 3 590                           | 373                                                       | 62 867                       | 44 101                            | 49 289                            |
| 42349           | Other professional equipment and supplies merchant wholesalers .....                                  | 22                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423490          | Other professional equipment and supplies merchant wholesalers .....                                  | 22                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4234902         | Other professional equipment and supplies merchant wholesalers .....                                  | 21                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                                       | 80                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42351           | Metal service centers and other metal merchant wholesalers .....                                      | 78                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423510          | Metal service centers and other metal merchant wholesalers .....                                      | 78                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4235101         | Ferrous metal service centers and sales offices merchant wholesalers .....                            | 70                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42351011        | Ferrous metal service centers merchant wholesalers .....                                              | 50                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4235102         | Nonferrous metal service centers and sales offices merchant wholesalers .....                         | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                            | 243                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 109                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 109                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42369           | Other electronic parts and equipment merchant wholesalers .....                                       | 103                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423690          | Other electronic parts and equipment merchant wholesalers .....                                       | 103                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4236901         | Communications equipment and supplies merchant wholesalers .....                                      | 62                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | 145                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42371           | Hardware merchant wholesalers .....                                                                   | 52                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423710          | Hardware merchant wholesalers .....                                                                   | 52                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42372           | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....                    | 41                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423720          | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....                    | 41                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42373           | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....               | 39                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423730          | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....               | 39                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42374           | Refrigeration equipment and supplies merchant wholesalers .....                                       | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423740          | Refrigeration equipment and supplies merchant wholesalers .....                                       | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                         | 537                     | D               | D                        | D                               | i                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.



**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                        | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|----------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>KANSAS CITY-OVERLAND PARK-KANSAS CITY, MO-KS COMBINED STATISTICAL AREA—Con.</b>           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>Kansas City, MO-KS Metropolitan Statistical Area—Con.</b>                                 |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                  |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4238            | Machinery, equipment, and supplies merchant wholesalers—Con.                                 |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42381           | Construction and mining (except oil well) machinery and equipment merchant wholesalers ..... | 39                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423810          | Construction and mining (except oil well) machinery and equipment merchant wholesalers ..... | 39                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42382           | Farm and garden machinery and equipment merchant wholesalers .....                           | 47                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423820          | Farm and garden machinery and equipment merchant wholesalers .....                           | 47                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238203         | Lawn and garden machinery and equipment merchant wholesalers .....                           | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                                | 279                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                                | 279                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 4238301         | Food-processing machinery and equipment merchant wholesalers .....                           | 14                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238302         | Hydraulic and pneumatic (fluid-power) machinery and equipment merchant wholesalers .....     | 33                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42383021        | Hydraulic and pneumatic pumps and motors merchant wholesalers .....                          | 13                      | 48 239          | 8 762                    | 2 153                           | 179                                                       | 11 402                       | 4 564                             | 4 291                             |
| 42383022        | Hydraulic and pneumatic parts, accessories, and supplies merchant wholesalers .....          | 20                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers .....                | 89                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4238305         | Materials handling equipment merchant wholesalers .....                                      | 62                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4238307         | Other industrial machinery and equipment merchant wholesalers .....                          | 55                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42384           | Industrial supplies merchant wholesalers .....                                               | 85                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423840          | Industrial supplies merchant wholesalers .....                                               | 85                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4238401         | General-line industrial supplies merchant wholesalers .....                                  | 12                      | 26 742          | 4 091                    | 895                             | 87                                                        | 7 761                        | 1 431                             | 1 694                             |
| 4238402         | Mechanical power transmission supplies merchant wholesalers .....                            | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238404         | Industrial containers and supplies merchant wholesalers .....                                | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238406         | Other industrial supplies merchant wholesalers .....                                         | 28                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....                      | 58                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....                      | 58                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4238502         | Custodial and janitors' equipment and supplies merchant wholesalers .....                    | 25                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42386           | Transportation equipment and supplies (except motor vehicle) merchant wholesalers .....      | 29                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423860          | Transportation equipment and supplies (except motor vehicle) merchant wholesalers .....      | 29                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                       | 189                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42393           | Recyclable material merchant wholesalers .....                                               | 35                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423930          | Recyclable material merchant wholesalers ..                                                  | 35                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4239303         | Other recyclable material merchant wholesalers .....                                         | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                                 | 68                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                                 | 68                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4239905         | Fire extinguishers and fire safety equipment merchant wholesalers .....                      | 11                      | 20 058          | 4 590                    | 910                             | 113                                                       | 7 074                        | 710                               | 984                               |
| 4239906         | Other durable goods merchant wholesalers .....                                               | 27                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                                  | 850                     | D               | D                        | D                               | j                                                         | D                            | D                                 | D                                 |
| 4241            | Paper and paper product merchant wholesalers ..                                              | 123                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42412           | Stationery and office supplies merchant wholesalers .....                                    | 61                      | 288 616         | 32 409                   | 8 142                           | 868                                                       | 54 292                       | 19 998                            | 19 188                            |
| 424120          | Stationery and office supplies merchant wholesalers .....                                    | 61                      | 288 616         | 32 409                   | 8 142                           | 868                                                       | 54 292                       | 19 998                            | 19 188                            |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>              | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>KANSAS CITY-OVERLAND PARK-KANSAS CITY, MO-KS COMBINED STATISTICAL AREA—Con.</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>Kansas City, MO-KS Metropolitan Statistical Area—Con.</b>                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 424             | Nondurable goods merchant wholesalers—Con.                                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4242            | Drugs and druggists' sundries merchant wholesalers .....                           | 53                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42421           | Drugs and druggists' sundries merchant wholesalers .....                           | 53                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424210          | Drugs and druggists' sundries merchant wholesalers .....                           | 53                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4242101         | General-line drugs merchant wholesalers .....                                      | 31                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4243            | Apparel, piece goods, and notions merchant wholesalers .....                       | 64                      | 288 621         | 23 750                   | 5 700                           | 778                                                       | 49 908                       | 55 482                            | 41 453                            |
| 4244            | Grocery and related product merchant wholesalers .....                             | 206                     | 4 154 717       | 213 788                  | 51 403                          | 5 704                                                     | 426 006                      | 355 611                           | 340 373                           |
| 42441           | General line grocery merchant wholesalers .....                                    | 14                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424410          | General line grocery merchant wholesalers .....                                    | 14                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4244103         | Other general line grocery merchant wholesalers .....                              | 12                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42442           | Packaged frozen food merchant wholesalers .....                                    | 33                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424420          | Packaged frozen food merchant wholesalers .....                                    | 33                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42445           | Confectionery merchant wholesalers .....                                           | 17                      | 118 605         | 6 509                    | 1 555                           | 237                                                       | 13 104                       | 10 637                            | 9 895                             |
| 424450          | Confectionery merchant wholesalers .....                                           | 17                      | 118 605         | 6 509                    | 1 555                           | 237                                                       | 13 104                       | 10 637                            | 9 895                             |
| 42448           | Fresh fruit and vegetable merchant wholesalers .....                               | 29                      | 233 617         | 20 446                   | 4 569                           | 574                                                       | 32 522                       | 3 124                             | 3 511                             |
| 424480          | Fresh fruit and vegetable merchant wholesalers .....                               | 29                      | 233 617         | 20 446                   | 4 569                           | 574                                                       | 32 522                       | 3 124                             | 3 511                             |
| 42449           | Other grocery and related products merchant wholesalers .....                      | 69                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424490          | Other grocery and related products merchant wholesalers .....                      | 69                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                               | 54                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42451           | Grain and field bean merchant wholesalers .....                                    | 49                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424510          | Grain and field bean merchant wholesalers .....                                    | 49                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4246            | Chemical and allied products merchant wholesalers .....                            | 112                     | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42461           | Plastics materials and basic forms and shapes merchant wholesalers .....           | 30                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424610          | Plastics materials and basic forms and shapes merchant wholesalers .....           | 30                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42469           | Other chemical and allied products merchant wholesalers .....                      | 82                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424690          | Other chemical and allied products merchant wholesalers .....                      | 82                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4246902         | Other chemical and allied products merchant wholesalers .....                      | 80                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                        | 39                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                        | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                        | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4247101         | Petroleum bulk stations and terminals (except LP) .....                            | 16                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42471011        | Petroleum bulk stations (except LP) .....                                          | 16                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4248            | Beer, wine, and distilled alcoholic beverage merchant wholesalers .....            | 22                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42481           | Beer and ale merchant wholesalers .....                                            | 13                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424810          | Beer and ale merchant wholesalers .....                                            | 13                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42482           | Wine and distilled alcoholic beverage merchant wholesalers .....                   | 9                       | 303 484         | 25 714                   | 6 721                           | 578                                                       | 52 103                       | 28 475                            | 32 431                            |
| 424820          | Wine and distilled alcoholic beverage merchant wholesalers .....                   | 9                       | 303 484         | 25 714                   | 6 721                           | 578                                                       | 52 103                       | 28 475                            | 32 431                            |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                          | 177                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42491           | Farm supplies merchant wholesalers .....                                           | 35                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424910          | Farm supplies merchant wholesalers .....                                           | 35                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4249101         | Farm supplies merchant wholesalers - farm dealers .....                            | 17                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4249102         | Farm supplies merchant wholesalers - wholesale distributors .....                  | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                    | 66                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                    | 66                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4249901         | Art goods merchant wholesalers .....                                               | 23                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>KANSAS CITY-OVERLAND PARK-KANSAS CITY, MO-KS COMBINED STATISTICAL AREA—Con.</b>                    |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>Kansas City, MO-KS Metropolitan Statistical Area—Con.</b>                                          |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                                                 | 190                     | D               | D                        | D                               | j                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                                               | 122                     | 13 351 563      | 225 244                  | 63 307                          | 3 658                                                     | 367 121                      | 279 403                           | 231 863                           |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....                         | 15                      | 9 736 775       | 16 113                   | 4 172                           | 277                                                       | 27 837                       | 191 479                           | 143 708                           |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                                         | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                                         | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231101         | Automobile and motorcycle merchant wholesalers .....                                                  | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231105         | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                                   | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials merchant wholesalers .....                                    | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42332           | Brick, stone, and related construction material merchant wholesalers .....                            | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423320          | Brick, stone, and related construction material merchant wholesalers .....                            | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....                         | 19                      | 495 847         | 96 218                   | 30 021                          | 1 368                                                     | 148 317                      | 6 176                             | 4 713                             |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                            | 18                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 7                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 7                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                         | 30                      | 1 901 582       | 38 426                   | 9 706                           | 775                                                       | 63 545                       | 54 766                            | 60 986                            |
| 42382           | Farm and garden machinery and equipment merchant wholesalers .....                                    | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423820          | Farm and garden machinery and equipment merchant wholesalers .....                                    | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238203         | Lawn and garden machinery and equipment merchant wholesalers .....                                    | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                                         | 11                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                                         | 11                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42384           | Industrial supplies merchant wholesalers .....                                                        | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423840          | Industrial supplies merchant wholesalers .....                                                        | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....                               | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....                               | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238502         | Custodial and janitors' equipment and supplies merchant wholesalers .....                             | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                                | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                                           | 68                      | D               | D                        | D                               | j                                                         | D                            | D                                 | D                                 |
| 4241            | Paper and paper product merchant wholesalers .....                                                    | 13                      | D               | D                        | D                               | j                                                         | D                            | D                                 | D                                 |
| 42412           | Stationery and office supplies merchant wholesalers .....                                             | 5                       | D               | D                        | D                               | j                                                         | D                            | D                                 | D                                 |
| 424120          | Stationery and office supplies merchant wholesalers .....                                             | 5                       | D               | D                        | D                               | j                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                                                | 26                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42445           | Confectionery merchant wholesalers .....                                                              | 3                       | 521 581         | 19 734                   | 4 782                           | 604                                                       | 102 763                      | 1 255                             | 1 283                             |
| 424450          | Confectionery merchant wholesalers .....                                                              | 3                       | 521 581         | 19 734                   | 4 782                           | 604                                                       | 102 763                      | 1 255                             | 1 283                             |
| 42449           | Other grocery and related products merchant wholesalers .....                                         | 18                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424490          | Other grocery and related products merchant wholesalers .....                                         | 18                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4244902         | Bread and baked goods merchant wholesalers .....                                                      | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4246            | Chemical and allied products merchant wholesalers .....                                               | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                             | 10                      | 822 295         | 12 302                   | 2 948                           | 227                                                       | 34 182                       | 4 618                             | 3 611                             |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                    | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>KANSAS CITY-OVERLAND PARK-KANSAS CITY, MO-KS COMBINED STATISTICAL AREA—Con.</b>       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>Warrensburg, MO Micropolitan Statistical Area</b>                                     |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                                    | 21                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                                 | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                              | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                                    | 18                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                                 | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                              | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                                    | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                              | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>ST. LOUIS-ST. CHARLES-FARMINGTON, MO-IL COMBINED STATISTICAL AREA</b>                 |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                                    | 4 433                   | 51 580 926      | 2 732 826                | 679 625                         | 61 150                                                    | 4 876 635                    | 3 032 181                         | 3 252 034                         |
| 423             | Durable goods merchant wholesalers .....                                                 | 2 626                   | D               | D                        | D                               | k                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....            | 256                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                            | 75                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                            | 75                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231101         | Automobile and motorcycle merchant wholesalers .....                                     | 41                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231104         | Medium truck and tractor (14,001 lb to 33,000 lb) merchant wholesalers .....             | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231105         | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                      | 21                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                          | 135                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                          | 135                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231201         | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors ..... | 65                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231202         | Motor vehicle supplies and new parts merchant wholesalers - jobbers .....                | 65                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42313           | Tire and tube merchant wholesalers .....                                                 | 21                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423130          | Tire and tube merchant wholesalers .....                                                 | 21                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4232            | Furniture and home furnishing merchant wholesalers .....                                 | 120                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42321           | Furniture merchant wholesalers .....                                                     | 50                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423210          | Furniture merchant wholesalers .....                                                     | 50                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4232101         | Household and lawn furniture merchant wholesalers .....                                  | 19                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4232102         | Office and business furniture merchant wholesalers .....                                 | 31                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42322           | Home furnishing merchant wholesalers .....                                               | 70                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423220          | Home furnishing merchant wholesalers .....                                               | 70                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4232203         | Floor coverings merchant wholesalers .....                                               | 39                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials merchant wholesalers .....                       | 193                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | 85                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | 85                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4233102         | Lumber with yard merchant wholesalers ..                                                 | 18                      | 237 205         | 12 435                   | 2 821                           | 295                                                       | 25 946                       | 25 165                            | 27 316                            |
| 4233103         | Plywood, veneer, millwork, and wood panel merchant wholesalers .....                     | 50                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42332           | Brick, stone, and related construction material merchant wholesalers .....               | 39                      | 258 815         | 10 423                   | 2 681                           | 251                                                       | 25 511                       | 9 315                             | 9 375                             |
| 423320          | Brick, stone, and related construction material merchant wholesalers .....               | 39                      | 258 815         | 10 423                   | 2 681                           | 251                                                       | 25 511                       | 9 315                             | 9 375                             |
| 4233201         | Brick, block, tile, clay/cement sewer pipe merchant wholesalers .....                    | 21                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4233203         | Cement, lime, and related products merchant wholesalers .....                            | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

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|-----------------|-------------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>ST. LOUIS-ST. CHARLES-FARMINGTON, MO-IL COMBINED STATISTICAL AREA—Con.</b>                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4233            | Lumber and other construction materials merchant wholesalers—Con.                                     |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42333           | Roofing, siding, and insulation material merchant wholesalers .....                                   | 34                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423330          | Roofing, siding, and insulation material merchant wholesalers .....                                   | 34                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42339           | Other construction material merchant wholesalers .....                                                | 35                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423390          | Other construction material merchant wholesalers .....                                                | 35                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4233902         | Other construction material merchant wholesalers .....                                                | 32                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....                         | 409                     | 2 941 705       | 369 831                  | 98 537                          | 6 571                                                     | 576 034                      | 143 558                           | 145 301                           |
| 42341           | Photographic equipment and supplies merchant wholesalers .....                                        | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423410          | Photographic equipment and supplies merchant wholesalers .....                                        | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42342           | Office equipment merchant wholesalers .....                                                           | 53                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423420          | Office equipment merchant wholesalers .....                                                           | 53                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42343           | Computer and computer peripheral equipment and software merchant wholesalers .....                    | 119                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423430          | Computer and computer peripheral equipment and software merchant wholesalers .....                    | 119                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4234301         | Computer and computer peripheral equipment merchant wholesalers .....                                 | 94                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42343011        | Computer and peripheral equipment for resale merchant wholesalers .....                               | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42343012        | Computer and peripheral equipment for end use merchant wholesalers .....                              | 79                      | 700 996         | 126 857                  | 39 882                          | 1 725                                                     | 166 605                      | 22 668                            | 24 275                            |
| 42344           | Other commercial equipment merchant wholesalers .....                                                 | 56                      | 133 478         | 23 138                   | 5 280                           | 601                                                       | 37 901                       | 13 620                            | 15 609                            |
| 423440          | Other commercial equipment merchant wholesalers .....                                                 | 56                      | 133 478         | 23 138                   | 5 280                           | 601                                                       | 37 901                       | 13 620                            | 15 609                            |
| 4234401         | Restaurant and hotel equipment and supplies merchant wholesalers .....                                | 27                      | 81 150          | 13 688                   | 3 173                           | 370                                                       | 20 567                       | 9 184                             | 10 292                            |
| 4234402         | Store machines and equipment merchant wholesalers .....                                               | 29                      | 52 328          | 9 450                    | 2 107                           | 231                                                       | 17 334                       | 4 436                             | 5 317                             |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | 119                     | 907 021         | 94 558                   | 21 938                          | 1 677                                                     | 168 059                      | 51 265                            | 51 866                            |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | 119                     | 907 021         | 94 558                   | 21 938                          | 1 677                                                     | 168 059                      | 51 265                            | 51 866                            |
| 4234501         | Surgical, medical, and hospital supplies merchant wholesalers .....                                   | 108                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4234502         | Dental equipment and supplies merchant wholesalers .....                                              | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42349           | Other professional equipment and supplies merchant wholesalers .....                                  | 33                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423490          | Other professional equipment and supplies merchant wholesalers .....                                  | 33                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4234902         | Other professional equipment and supplies merchant wholesalers .....                                  | 30                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                                       | 172                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42351           | Metal service centers and other metal merchant wholesalers .....                                      | 167                     | 2 011 020       | 94 849                   | 23 313                          | 2 092                                                     | 182 320                      | 192 394                           | 195 288                           |
| 423510          | Metal service centers and other metal merchant wholesalers .....                                      | 167                     | 2 011 020       | 94 849                   | 23 313                          | 2 092                                                     | 182 320                      | 192 394                           | 195 288                           |
| 4235101         | Ferrous metal service centers and sales offices merchant wholesalers .....                            | 143                     | 1 029 045       | 79 262                   | 18 633                          | 1 814                                                     | 152 844                      | 139 467                           | 137 732                           |
| 42351011        | Ferrous metal service centers merchant wholesalers .....                                              | 87                      | 754 115         | 60 428                   | 13 812                          | 1 360                                                     | 124 750                      | 139 467                           | 137 732                           |
| 42351012        | Ferrous metal sales offices merchant wholesalers .....                                                | 56                      | 274 930         | 18 834                   | 4 821                           | 454                                                       | 28 094                       | —                                 | —                                 |
| 4235102         | Nonferrous metal service centers and sales offices merchant wholesalers .....                         | 24                      | 981 975         | 15 587                   | 4 680                           | 278                                                       | 29 476                       | 52 927                            | 57 556                            |
| 42351021        | Nonferrous metal service centers merchant wholesalers .....                                           | 16                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42352           | Coal and other mineral and ore merchant wholesalers .....                                             | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423520          | Coal and other mineral and ore merchant wholesalers .....                                             | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4235201         | Coal merchant wholesalers .....                                                                       | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                            | 308                     | D               | D                        | D                               | i                                                         | D                            | D                                 | D                                 |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 142                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 142                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 42362           | Electrical and electronic appliance, television, and radio set merchant wholesalers .....             | 27                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423620          | Electrical and electronic appliance, television, and radio set merchant wholesalers .....             | 27                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                        | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|----------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>ST. LOUIS-ST. CHARLES-FARMINGTON, MO-IL COMBINED STATISTICAL AREA—Con.</b>                |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                  |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade—Con.</b>                                                                  |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4236            | Electrical and electronic goods merchant wholesalers—Con.                                    |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42369           | Other electronic parts and equipment merchant wholesalers .....                              | 139                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423690          | Other electronic parts and equipment merchant wholesalers .....                              | 139                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4236901         | Communications equipment and supplies merchant wholesalers .....                             | 75                      | 518 824         | 96 984                   | 23 172                          | 1 615                                                     | 148 497                      | 31 756                            | 38 040                            |
| 4236902         | Electronic parts (except communications equipment) merchant wholesalers .....                | 64                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....         | 205                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42371           | Hardware merchant wholesalers .....                                                          | 58                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423710          | Hardware merchant wholesalers .....                                                          | 58                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42372           | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....           | 50                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423720          | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....           | 50                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42373           | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....      | 70                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423730          | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....      | 70                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42374           | Refrigeration equipment and supplies merchant wholesalers .....                              | 27                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423740          | Refrigeration equipment and supplies merchant wholesalers .....                              | 27                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                | 679                     | 3 379 819       | 330 048                  | 79 806                          | 8 013                                                     | 556 588                      | 423 185                           | 427 778                           |
| 42381           | Construction and mining (except oil well) machinery and equipment merchant wholesalers ..... | 54                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423810          | Construction and mining (except oil well) machinery and equipment merchant wholesalers ..... | 54                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42382           | Farm and garden machinery and equipment merchant wholesalers .....                           | 62                      | 282 517         | 28 181                   | 6 735                           | 841                                                       | 49 528                       | 84 494                            | 89 568                            |
| 423820          | Farm and garden machinery and equipment merchant wholesalers .....                           | 62                      | 282 517         | 28 181                   | 6 735                           | 841                                                       | 49 528                       | 84 494                            | 89 568                            |
| 4238201         | Farm machinery and equipment merchant wholesalers - farm dealers .....                       | 44                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4238203         | Lawn and garden machinery and equipment merchant wholesalers .....                           | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                                | 327                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                                | 327                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 4238301         | Food-processing machinery and equipment merchant wholesalers .....                           | 14                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238302         | Hydraulic and pneumatic (fluid-power) machinery and equipment merchant wholesalers .....     | 36                      | 166 053         | 24 771                   | 6 158                           | 551                                                       | 39 867                       | 19 408                            | 17 622                            |
| 42383021        | Hydraulic and pneumatic pumps and motors merchant wholesalers .....                          | 13                      | 57 046          | 9 463                    | 2 326                           | 217                                                       | 14 069                       | 5 873                             | 4 789                             |
| 42383022        | Hydraulic and pneumatic parts, accessories, and supplies merchant wholesalers .....          | 23                      | 109 007         | 15 308                   | 3 832                           | 334                                                       | 25 798                       | 13 535                            | 12 833                            |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers .....                | 121                     | 474 561         | 57 428                   | 14 204                          | 1 215                                                     | 113 674                      | 33 820                            | 35 577                            |
| 4238304         | Metalworking machinery and equipment merchant wholesalers .....                              | 34                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238305         | Materials handling equipment merchant wholesalers .....                                      | 59                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4238306         | Oil well, oil refinery, and pipeline mach, equip, and supplies merchant wholesalers .....    | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238307         | Other industrial machinery and equipment merchant wholesalers .....                          | 55                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42384           | Industrial supplies merchant wholesalers .....                                               | 137                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423840          | Industrial supplies merchant wholesalers .....                                               | 137                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4238401         | General-line industrial supplies merchant wholesalers .....                                  | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238402         | Mechanical power transmission supplies merchant wholesalers .....                            | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238403         | Welding supplies merchant wholesalers ..                                                     | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238404         | Industrial containers and supplies merchant wholesalers .....                                | 29                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238406         | Other industrial supplies merchant wholesalers .....                                         | 43                      | 304 215         | 14 442                   | 3 334                           | 330                                                       | 21 734                       | 7 663                             | 8 252                             |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....                      | 76                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....                      | 76                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4238502         | Custodial and janitors' equipment and supplies merchant wholesalers .....                    | 26                      | 35 833          | 5 658                    | 1 417                           | 205                                                       | 9 330                        | 4 125                             | 4 319                             |
| 4238503         | Laundry and dry-cleaning equipment and supplies merchant wholesalers .....                   | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

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|-----------------|------------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>ST. LOUIS-ST. CHARLES-FARMINGTON, MO-IL COMBINED STATISTICAL AREA—Con.</b>                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                          |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                          |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4238            | Machinery, equipment, and supplies merchant wholesalers—Con.                                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42385           | Service establishment equipment and supplies merchant wholesalers—Con.                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423850          | Service establishment equipment and supplies merchant wholesalers—Con.                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4238504         | Other service establishment equipment and supplies merchant wholesalers . . . . .                    | 24                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42386           | Transportation equipment and supplies (except motor vehicle) merchant wholesalers . . . . .          | 23                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423860          | Transportation equipment and supplies (except motor vehicle) merchant wholesalers . . . . .          | 23                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238603         | Other transportation equipment and supplies merchant wholesalers . . . . .                           | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers . . . . .                                           | 284                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 42391           | Sporting and recreational goods and supplies merchant wholesalers . . . . .                          | 39                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423910          | Sporting and recreational goods and supplies merchant wholesalers . . . . .                          | 39                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42392           | Toy and hobby goods and supplies merchant wholesalers . . . . .                                      | 19                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423920          | Toy and hobby goods and supplies merchant wholesalers . . . . .                                      | 19                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42393           | Recyclable material merchant wholesalers . . . . .                                                   | 84                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423930          | Recyclable material merchant wholesalers . . . . .                                                   | 84                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4239301         | Iron and steel scrap merchant wholesalers - processors and dealers . . . . .                         | 24                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42393011        | Iron and steel scrap merchant wholesalers - processors (using power processing equipment) . . . . .  | 17                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42393012        | Iron and steel scrap merchant wholesalers - dealers (not using power processing equipment) . . . . . | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239303         | Other recyclable material merchant wholesalers . . . . .                                             | 41                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42394           | Jewelry, watch, precious stone, and precious metal merchant wholesalers . . . . .                    | 48                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423940          | Jewelry, watch, precious stone, and precious metal merchant wholesalers . . . . .                    | 48                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42399           | Other miscellaneous durable goods merchant wholesalers . . . . .                                     | 94                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423990          | Other miscellaneous durable goods merchant wholesalers . . . . .                                     | 94                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4239901         | Musical instruments and supplies merchant wholesalers . . . . .                                      | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239903         | General merchandise (durable goods) merchant wholesalers . . . . .                                   | 28                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239905         | Fire extinguishers and fire safety equipment merchant wholesalers . . . . .                          | 12                      | 18 165          | 4 170                    | 1 014                           | 119                                                       | 5 273                        | 1 895                             | 1 741                             |
| 4239906         | Other durable goods merchant wholesalers . . . . .                                                   | 27                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers . . . . .                                                      | 1 300                   | 24 547 270      | 980 283                  | 243 104                         | 22 364                                                    | 1 834 680                    | 1 459 455                         | 1 666 249                         |
| 4241            | Paper and paper product merchant wholesalers . . . . .                                               | 164                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 42411           | Printing and writing paper merchant wholesalers . . . . .                                            | 18                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424110          | Printing and writing paper merchant wholesalers . . . . .                                            | 18                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42412           | Stationery and office supplies merchant wholesalers . . . . .                                        | 90                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424120          | Stationery and office supplies merchant wholesalers . . . . .                                        | 90                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42413           | Industrial and personal service paper merchant wholesalers . . . . .                                 | 56                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424130          | Industrial and personal service paper merchant wholesalers . . . . .                                 | 56                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4242            | Drugs and druggists' sundries merchant wholesalers . . . . .                                         | 78                      | 4 322 622       | 69 885                   | 16 740                          | 1 418                                                     | 137 016                      | 425 200                           | 461 669                           |
| 42421           | Drugs and druggists' sundries merchant wholesalers . . . . .                                         | 78                      | 4 322 622       | 69 885                   | 16 740                          | 1 418                                                     | 137 016                      | 425 200                           | 461 669                           |
| 424210          | Drugs and druggists' sundries merchant wholesalers . . . . .                                         | 78                      | 4 322 622       | 69 885                   | 16 740                          | 1 418                                                     | 137 016                      | 425 200                           | 461 669                           |
| 4242101         | General-line drugs merchant wholesalers . . . . .                                                    | 42                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4242102         | Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries merchant wholesalers . . . . .      | 36                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4243            | Apparel, piece goods, and notions merchant wholesalers . . . . .                                     | 121                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42431           | Piece goods, notions, and other dry goods merchant wholesalers . . . . .                             | 31                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424310          | Piece goods, notions, and other dry goods merchant wholesalers . . . . .                             | 31                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4243101         | Piece goods merchant wholesalers - jobbers . . . . .                                                 | 19                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                            | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|--------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>ST. LOUIS-ST. CHARLES-FARMINGTON, MO-IL COMBINED STATISTICAL AREA—Con.</b>                    |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade—Con.                                                                             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 424             | Nondurable goods merchant wholesalers—Con.                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4243            | Apparel, piece goods, and notions merchant wholesalers—Con.                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42432           | Men's and boys' clothing and furnishings merchant wholesalers .....                              | 31                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424320          | Men's and boys' clothing and furnishings merchant wholesalers .....                              | 31                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42433           | Women's, children's, and infants' clothing and accessories merchant wholesalers .....            | 31                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424330          | Women's, children's, and infants' clothing and accessories merchant wholesalers .....            | 31                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42434           | Footwear merchant wholesalers .....                                                              | 28                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424340          | Footwear merchant wholesalers .....                                                              | 28                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                                           | 308                     | 4 865 867       | 261 413                  | 61 308                          | 6 760                                                     | 541 828                      | 225 810                           | 241 554                           |
| 42441           | General line grocery merchant wholesalers .....                                                  | 33                      | 1 073 236       | 46 389                   | 11 266                          | 1 118                                                     | 90 818                       | 46 305                            | 49 522                            |
| 424410          | General line grocery merchant wholesalers .....                                                  | 33                      | 1 073 236       | 46 389                   | 11 266                          | 1 118                                                     | 90 818                       | 46 305                            | 49 522                            |
| 4244103         | Other general line grocery merchant wholesalers .....                                            | 29                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42442           | Packaged frozen food merchant wholesalers .....                                                  | 32                      | 1 035 533       | 65 319                   | 15 356                          | 1 756                                                     | 153 971                      | 100 215                           | 99 805                            |
| 424420          | Packaged frozen food merchant wholesalers .....                                                  | 32                      | 1 035 533       | 65 319                   | 15 356                          | 1 756                                                     | 153 971                      | 100 215                           | 99 805                            |
| 42443           | Dairy product (except dried or canned) merchant wholesalers .....                                | 26                      | 428 280         | 34 416                   | 7 163                           | 612                                                       | 60 842                       | 11 786                            | 13 367                            |
| 424430          | Dairy product (except dried or canned) merchant wholesalers .....                                | 26                      | 428 280         | 34 416                   | 7 163                           | 612                                                       | 60 842                       | 11 786                            | 13 367                            |
| 4244302         | Dairy product (except raw milk) merchant wholesalers .....                                       | 26                      | 428 280         | 34 416                   | 7 163                           | 612                                                       | 60 842                       | 11 786                            | 13 367                            |
| 42444           | Poultry and poultry product merchant wholesalers .....                                           | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424440          | Poultry and poultry product merchant wholesalers .....                                           | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42445           | Confectionery merchant wholesalers .....                                                         | 24                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424450          | Confectionery merchant wholesalers .....                                                         | 24                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42447           | Meat and meat product merchant wholesalers .....                                                 | 21                      | 487 544         | 17 857                   | 3 865                           | 560                                                       | 48 074                       | 10 380                            | 18 527                            |
| 424470          | Meat and meat product merchant wholesalers .....                                                 | 21                      | 487 544         | 17 857                   | 3 865                           | 560                                                       | 48 074                       | 10 380                            | 18 527                            |
| 42448           | Fresh fruit and vegetable merchant wholesalers .....                                             | 37                      | 244 925         | 16 359                   | 3 476                           | 378                                                       | 34 844                       | 2 768                             | 3 230                             |
| 424480          | Fresh fruit and vegetable merchant wholesalers .....                                             | 37                      | 244 925         | 16 359                   | 3 476                           | 378                                                       | 34 844                       | 2 768                             | 3 230                             |
| 42449           | Other grocery and related products merchant wholesalers .....                                    | 121                     | 1 244 583       | 61 261                   | 15 320                          | 1 623                                                     | 115 241                      | 42 810                            | 47 208                            |
| 424490          | Other grocery and related products merchant wholesalers .....                                    | 121                     | 1 244 583       | 61 261                   | 15 320                          | 1 623                                                     | 115 241                      | 42 810                            | 47 208                            |
| 4244902         | Bread and baked goods merchant wholesalers .....                                                 | 27                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244903         | Soft drinks and bottled water merchant wholesalers .....                                         | 23                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244904         | Canned goods merchant wholesalers .....                                                          | 9                       | 90 398          | 3 179                    | 780                             | 101                                                       | 9 733                        | 4 967                             | 5 435                             |
| 4244906         | Other grocery specialties merchant wholesalers .....                                             | 38                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                                             | 71                      | 3 531 369       | 22 166                   | 5 310                           | 623                                                       | 47 874                       | 54 253                            | 76 130                            |
| 4246            | Chemical and allied products merchant wholesalers .....                                          | 196                     | 1 429 260       | 111 256                  | 27 152                          | 2 378                                                     | 197 376                      | 52 520                            | 55 907                            |
| 42461           | Plastics materials and basic forms and shapes merchant wholesalers .....                         | 44                      | 191 010         | 17 591                   | 4 095                           | 393                                                       | 32 509                       | 12 708                            | 13 070                            |
| 424610          | Plastics materials and basic forms and shapes merchant wholesalers .....                         | 44                      | 191 010         | 17 591                   | 4 095                           | 393                                                       | 32 509                       | 12 708                            | 13 070                            |
| 42469           | Other chemical and allied products merchant wholesalers .....                                    | 152                     | 1 238 250       | 93 665                   | 23 057                          | 1 985                                                     | 164 867                      | 39 812                            | 42 837                            |
| 424690          | Other chemical and allied products merchant wholesalers .....                                    | 152                     | 1 238 250       | 93 665                   | 23 057                          | 1 985                                                     | 164 867                      | 39 812                            | 42 837                            |
| 4246901         | Industrial gases (except LP) merchant wholesalers .....                                          | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4246902         | Other chemical and allied products merchant wholesalers .....                                    | 140                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                                      | 65                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                                      | 43                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                                      | 43                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4247101         | Petroleum bulk stations and terminals (except LP) .....                                          | 41                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42471011        | Petroleum bulk stations (except LP) .....                                                        | 30                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42471012        | Petroleum bulk terminals (except LP) .....                                                       | 11                      | 878 893         | 8 133                    | 2 161                           | 156                                                       | 16 363                       | 29 726                            | 37 887                            |
| 4247102         | Liquefied petroleum bulk stations and terminals .....                                            | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42472           | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) ..... | 22                      | 4 065 814       | 29 969                   | 8 483                           | 387                                                       | 58 115                       | 166 102                           | 251 467                           |
| 424720          | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) ..... | 22                      | 4 065 814       | 29 969                   | 8 483                           | 387                                                       | 58 115                       | 166 102                           | 251 467                           |

See footnotes at end of table.



**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

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|-----------------|---------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>ST. LOUIS-ST. CHARLES-FARMINGTON, MO-IL COMBINED STATISTICAL AREA—Con.</b>   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                     |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                     |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 424             | Nondurable goods merchant wholesalers—Con.                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4248            | Beer, wine, and distilled alcoholic beverage merchant wholesalers .....         | 38                      | 700 759         | 68 187                   | 16 472                          | 1 513                                                     | 127 056                      | 46 641                            | 50 451                            |
| 42481           | Beer and ale merchant wholesalers .....                                         | 25                      | 414 719         | 44 925                   | 10 490                          | 966                                                       | 84 904                       | 11 044                            | 12 858                            |
| 424810          | Beer and ale merchant wholesalers .....                                         | 25                      | 414 719         | 44 925                   | 10 490                          | 966                                                       | 84 904                       | 11 044                            | 12 858                            |
| 42482           | Wine and distilled alcoholic beverage merchant wholesalers .....                | 13                      | 286 040         | 23 262                   | 5 982                           | 547                                                       | 42 152                       | 35 597                            | 37 593                            |
| 424820          | Wine and distilled alcoholic beverage merchant wholesalers .....                | 13                      | 286 040         | 23 262                   | 5 982                           | 547                                                       | 42 152                       | 35 597                            | 37 593                            |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                       | 259                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 42491           | Farm supplies merchant wholesalers .....                                        | 54                      | 676 228         | 46 731                   | 12 592                          | 948                                                       | 64 208                       | 108 567                           | 121 825                           |
| 424910          | Farm supplies merchant wholesalers .....                                        | 54                      | 676 228         | 46 731                   | 12 592                          | 948                                                       | 64 208                       | 108 567                           | 121 825                           |
| 4249101         | Farm supplies merchant wholesalers - farm dealers .....                         | 33                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249102         | Farm supplies merchant wholesalers - wholesale distributors .....               | 21                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42492           | Book, periodical, and newspaper merchant wholesalers .....                      | 35                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424920          | Book, periodical, and newspaper merchant wholesalers .....                      | 35                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42493           | Flower, nursery stock, and florists' supplies merchant wholesalers .....        | 32                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424930          | Flower, nursery stock, and florists' supplies merchant wholesalers .....        | 32                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42494           | Tobacco and tobacco product merchant wholesalers .....                          | 14                      | 727 146         | 14 218                   | 3 789                           | 403                                                       | 27 727                       | 23 623                            | 25 558                            |
| 424940          | Tobacco and tobacco product merchant wholesalers .....                          | 14                      | 727 146         | 14 218                   | 3 789                           | 403                                                       | 27 727                       | 23 623                            | 25 558                            |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                 | 97                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                 | 97                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4249901         | Art goods merchant wholesalers .....                                            | 32                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4249902         | General merchandise (nondurable goods) merchant wholesalers .....               | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249903         | Textile bags, bagging, and burlap merchant wholesalers .....                    | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                       | 507                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                       | 507                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                        | 507                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                        | 507                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                         | 368                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42512031        | Motor vehicle and motor vehicle parts and supplies agents and brokers .....     | 20                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42512032        | Furniture and home furnishings agents and brokers .....                         | 26                      | 117 086         | 4 138                    | 930                             | 70                                                        | 7 220                        | 169                               | 297                               |
| 42512033        | Lumber and other construction materials agents and brokers .....                | 24                      | 123 274         | 2 672                    | 602                             | 91                                                        | 5 299                        | -                                 | -                                 |
| 42512034        | Professional and commercial equipment and supplies agents and brokers .....     | 35                      | 144 699         | 10 084                   | 2 374                           | 155                                                       | 16 372                       | 399                               | 703                               |
| 42512035        | Metal and mineral (except petroleum) agents and brokers .....                   | 24                      | 326 235         | 6 047                    | 1 346                           | 100                                                       | 12 626                       | 66                                | 64                                |
| 42512036        | Electrical and electronic goods agents and brokers .....                        | 74                      | 533 590         | 14 183                   | 3 246                           | 295                                                       | 26 405                       | 203                               | 195                               |
| 42512037        | Hardware, plumbing, and heating equipment and supplies agents and brokers ..... | 25                      | 149 606         | 4 623                    | 1 124                           | 100                                                       | 8 364                        | 411                               | 383                               |
| 42512038        | Machinery, equipment, and supplies agents and brokers .....                     | 109                     | 563 951         | 22 578                   | 5 272                           | 432                                                       | 37 719                       | 1 489                             | 1 431                             |
| 42512039        | Miscellaneous durable goods agents and brokers .....                            | 31                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods .....                                      | 139                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42512041        | Paper and paper products agents and brokers .....                               | 22                      | 105 582         | 3 730                    | 781                             | 205                                                       | 7 132                        | 77                                | 62                                |
| 42512043        | Apparel, piece goods, and notions agents and brokers .....                      | 23                      | 110 319         | 3 744                    | 776                             | 56                                                        | 6 203                        | 37                                | 31                                |
| 42512044        | Grocery and related products agents and brokers .....                           | 47                      | 2 406 235       | 32 985                   | 7 931                           | 876                                                       | 66 020                       | 58                                | 164                               |
| 42512045        | Farm product raw material agents and brokers .....                              | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512046        | Chemical and allied products agents and brokers .....                           | 24                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512047        | Petroleum and petroleum products agents and brokers .....                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512049        | Miscellaneous nondurable goods agents and brokers .....                         | 18                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |

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|-----------------|------------------------------------------------------------------------------------------|-------------------------|-------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>ST. LOUIS-ST. CHARLES-FARMINGTON, MO-IL COMBINED STATISTICAL AREA—Con.</b>            |                         |                   |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>       |                         |                   |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                             | <b>3 702</b>            | <b>34 242 097</b> | <b>2 190 022</b>         | <b>547 214</b>                  | <b>50 405</b>                                             | <b>3 819 020</b>             | <b>2 629 385</b>                  | <b>2 843 031</b>                  |
| 423             | Durable goods merchant wholesalers .....                                                 | 2 503                   | D                 | D                        | D                               | k                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....            | 247                     | D                 | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                            | 72                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                            | 72                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4231105         | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                      | 20                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                          | 129                     | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                          | 129                     | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231201         | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors ..... | 62                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4231202         | Motor vehicle supplies and new parts merchant wholesalers - jobbers .....                | 62                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42313           | Tire and tube merchant wholesalers .....                                                 | 21                      | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423130          | Tire and tube merchant wholesalers .....                                                 | 21                      | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4232            | Furniture and home furnishing merchant wholesalers .....                                 | 112                     | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42321           | Furniture merchant wholesalers .....                                                     | 46                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423210          | Furniture merchant wholesalers .....                                                     | 46                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4232101         | Household and lawn furniture merchant wholesalers .....                                  | 19                      | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4232102         | Office and business furniture merchant wholesalers .....                                 | 27                      | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42322           | Home furnishing merchant wholesalers .....                                               | 66                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423220          | Home furnishing merchant wholesalers .....                                               | 66                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4232203         | Floor coverings merchant wholesalers .....                                               | 37                      | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials merchant wholesalers .....                       | 177                     | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | 82                      | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | 82                      | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4233102         | Lumber with yard merchant wholesalers ..                                                 | 18                      | 237 205           | 12 435                   | 2 821                           | 295                                                       | 25 946                       | 25 165                            | 27 316                            |
| 4233103         | Plywood, veneer, millwork, and wood panel merchant wholesalers .....                     | 47                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42332           | Brick, stone, and related construction material merchant wholesalers .....               | 30                      | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423320          | Brick, stone, and related construction material merchant wholesalers .....               | 30                      | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4233201         | Brick, block, tile, clay/cement sewer pipe merchant wholesalers .....                    | 17                      | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4233203         | Cement, lime, and related products merchant wholesalers .....                            | 5                       | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42333           | Roofing, siding, and insulation material merchant wholesalers .....                      | 32                      | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423330          | Roofing, siding, and insulation material merchant wholesalers .....                      | 32                      | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42339           | Other construction material merchant wholesalers .....                                   | 33                      | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423390          | Other construction material merchant wholesalers .....                                   | 33                      | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4233902         | Other construction material merchant wholesalers .....                                   | 30                      | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....            | 392                     | D                 | D                        | D                               | i                                                         | D                            | D                                 | D                                 |
| 42343           | Computer and computer peripheral equipment and software merchant wholesalers .....       | 113                     | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423430          | Computer and computer peripheral equipment and software merchant wholesalers .....       | 113                     | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4234301         | Computer and computer peripheral equipment merchant wholesalers .....                    | 88                      | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42343011        | Computer and peripheral equipment for resale merchant wholesalers .....                  | 14                      | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42343012        | Computer and peripheral equipment for end use merchant wholesalers .....                 | 74                      | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42344           | Other commercial equipment merchant wholesalers .....                                    | 56                      | 133 478           | 23 138                   | 5 280                           | 601                                                       | 37 901                       | 13 620                            | 15 609                            |
| 423440          | Other commercial equipment merchant wholesalers .....                                    | 56                      | 133 478           | 23 138                   | 5 280                           | 601                                                       | 37 901                       | 13 620                            | 15 609                            |
| 4234401         | Restaurant and hotel equipment and supplies merchant wholesalers .....                   | 27                      | 81 150            | 13 688                   | 3 173                           | 370                                                       | 20 567                       | 9 184                             | 10 292                            |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers .....          | 115                     | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers .....          | 115                     | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4234501         | Surgical, medical, and hospital supplies merchant wholesalers .....                      | 104                     | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4234502         | Dental equipment and supplies merchant wholesalers .....                                 | 11                      | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>ST. LOUIS-ST. CHARLES-FARMINGTON, MO-IL COMBINED STATISTICAL AREA—Con.</b>                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>                    |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers—Con.                          |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42349           | Other professional equipment and supplies merchant wholesalers .....                                  | 31                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423490          | Other professional equipment and supplies merchant wholesalers .....                                  | 31                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4234902         | Other professional equipment and supplies merchant wholesalers .....                                  | 29                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                                       | 161                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42351           | Metal service centers and other metal merchant wholesalers .....                                      | 157                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423510          | Metal service centers and other metal merchant wholesalers .....                                      | 157                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4235101         | Ferrous metal service centers and sales offices merchant wholesalers .....                            | 134                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42351011        | Ferrous metal service centers merchant wholesalers .....                                              | 84                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4235102         | Nonferrous metal service centers and sales offices merchant wholesalers .....                         | 23                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42351021        | Nonferrous metal service centers merchant wholesalers .....                                           | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                            | 281                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 126                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 126                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42369           | Other electronic parts and equipment merchant wholesalers .....                                       | 128                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423690          | Other electronic parts and equipment merchant wholesalers .....                                       | 128                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4236901         | Communications equipment and supplies merchant wholesalers .....                                      | 67                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | 195                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42371           | Hardware merchant wholesalers .....                                                                   | 55                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423710          | Hardware merchant wholesalers .....                                                                   | 55                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42372           | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....                    | 50                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423720          | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....                    | 50                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42373           | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....               | 65                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423730          | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....               | 65                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42374           | Refrigeration equipment and supplies merchant wholesalers .....                                       | 25                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423740          | Refrigeration equipment and supplies merchant wholesalers .....                                       | 25                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                         | 658                     | 2 325 333       | 306 402                  | 73 836                          | 7 688                                                     | 492 658                      | 420 638                           | 425 196                           |
| 42381           | Construction and mining (except oil well) machinery and equipment merchant wholesalers .....          | 54                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423810          | Construction and mining (except oil well) machinery and equipment merchant wholesalers .....          | 54                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42382           | Farm and garden machinery and equipment merchant wholesalers .....                                    | 62                      | 282 517         | 28 181                   | 6 735                           | 841                                                       | 49 528                       | 84 494                            | 89 568                            |
| 423820          | Farm and garden machinery and equipment merchant wholesalers .....                                    | 62                      | 282 517         | 28 181                   | 6 735                           | 841                                                       | 49 528                       | 84 494                            | 89 568                            |
| 4238203         | Lawn and garden machinery and equipment merchant wholesalers .....                                    | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                                         | 316                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                                         | 316                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 4238302         | Hydraulic and pneumatic (fluid-power) machinery and equipment merchant wholesalers .....              | 36                      | 166 053         | 24 771                   | 6 158                           | 551                                                       | 39 867                       | 19 408                            | 17 622                            |
| 42383021        | Hydraulic and pneumatic pumps and motors merchant wholesalers .....                                   | 13                      | 57 046          | 9 463                    | 2 326                           | 217                                                       | 14 069                       | 5 873                             | 4 789                             |
| 42383022        | Hydraulic and pneumatic parts, accessories, and supplies merchant wholesalers .....                   | 23                      | 109 007         | 15 308                   | 3 832                           | 334                                                       | 25 798                       | 13 535                            | 12 833                            |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers .....                         | 116                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4238304         | Metalworking machinery and equipment merchant wholesalers .....                                       | 32                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MISAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                            | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|--------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>ST. LOUIS-ST. CHARLES-FARMINGTON, MO-IL COMBINED STATISTICAL AREA—Con.</b>                    |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade—Con.                                                                             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                          |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4238            | Machinery, equipment, and supplies merchant wholesalers—Con.                                     |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42383           | Industrial machinery and equipment merchant wholesalers—Con.                                     |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423830          | Industrial machinery and equipment merchant wholesalers—Con.                                     |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4238305         | Materials handling equipment merchant wholesalers .....                                          | 58                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4238307         | Other industrial machinery and equipment merchant wholesalers .....                              | 53                      | 143 111         | 23 870                   | 5 405                           | 519                                                       | 38 334                       | 25 402                            | 24 733                            |
| 42384           | Industrial supplies merchant wholesalers .....                                                   | 128                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423840          | Industrial supplies merchant wholesalers .....                                                   | 128                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4238401         | General-line industrial supplies merchant wholesalers .....                                      | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238402         | Mechanical power transmission supplies merchant wholesalers .....                                | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238403         | Welding supplies merchant wholesalers ..                                                         | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238404         | Industrial containers and supplies merchant wholesalers .....                                    | 27                      | 85 953          | 9 604                    | 2 080                           | 221                                                       | 18 088                       | 7 173                             | 8 231                             |
| 4238406         | Other industrial supplies merchant wholesalers .....                                             | 40                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....                          | 75                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....                          | 75                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4238502         | Custodial and janitors' equipment and supplies merchant wholesalers .....                        | 26                      | 35 833          | 5 658                    | 1 417                           | 205                                                       | 9 330                        | 4 125                             | 4 319                             |
| 42386           | Transportation equipment and supplies (except motor vehicle) merchant wholesalers .....          | 23                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423860          | Transportation equipment and supplies (except motor vehicle) merchant wholesalers .....          | 23                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                           | 280                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 42393           | Recyclable material merchant wholesalers ..                                                      | 84                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423930          | Recyclable material merchant wholesalers ..                                                      | 84                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4239301         | Iron and steel scrap merchant wholesalers - processors and dealers .....                         | 24                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42393011        | Iron and steel scrap merchant wholesalers - processors (using power processing equipment) .....  | 17                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42393012        | Iron and steel scrap merchant wholesalers - dealers (not using power processing equipment) ..... | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239303         | Other recyclable material merchant wholesalers .....                                             | 41                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                                     | 93                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                                     | 93                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4239905         | Fire extinguishers and fire safety equipment merchant wholesalers .....                          | 12                      | 18 165          | 4 170                    | 1 014                           | 119                                                       | 5 273                        | 1 895                             | 1 741                             |
| 424             | Nondurable goods merchant wholesalers .....                                                      | 1 199                   | D               | D                        | D                               | j                                                         | D                            | D                                 | D                                 |
| 4241            | Paper and paper product merchant wholesalers ..                                                  | 151                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42412           | Stationery and office supplies merchant wholesalers .....                                        | 84                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424120          | Stationery and office supplies merchant wholesalers .....                                        | 84                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4242            | Drugs and druggists' sundries merchant wholesalers .....                                         | 73                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42421           | Drugs and druggists' sundries merchant wholesalers .....                                         | 73                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424210          | Drugs and druggists' sundries merchant wholesalers .....                                         | 73                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4242101         | General-line drugs merchant wholesalers ..                                                       | 42                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4243            | Apparel, piece goods, and notions merchant wholesalers .....                                     | 117                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42431           | Piece goods, notions, and other dry goods merchant wholesalers .....                             | 29                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424310          | Piece goods, notions, and other dry goods merchant wholesalers .....                             | 29                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4243101         | Piece goods merchant wholesalers - jobbers .....                                                 | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                                           | 279                     | 3 358 642       | 192 816                  | 46 327                          | 5 061                                                     | 399 697                      | 140 980                           | 160 844                           |
| 42441           | General line grocery merchant wholesalers ..                                                     | 33                      | 1 073 236       | 46 389                   | 11 266                          | 1 118                                                     | 90 818                       | 46 305                            | 49 522                            |
| 424410          | General line grocery merchant wholesalers ..                                                     | 33                      | 1 073 236       | 46 389                   | 11 266                          | 1 118                                                     | 90 818                       | 46 305                            | 49 522                            |
| 4244103         | Other general line grocery merchant wholesalers .....                                            | 29                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42442           | Packaged frozen food merchant wholesalers ..                                                     | 26                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424420          | Packaged frozen food merchant wholesalers .....                                                  | 26                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

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|-----------------|--------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>ST. LOUIS-ST. CHARLES-FARMINGTON, MO-IL COMBINED STATISTICAL AREA—Con.</b>                    |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade—Con.</b>                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 424             | Nondurable goods merchant wholesalers—Con.                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4244            | Grocery and related product merchant wholesalers—Con.                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42443           | Dairy product (except dried or canned) merchant wholesalers .....                                | 22                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424430          | Dairy product (except dried or canned) merchant wholesalers .....                                | 22                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244302         | Dairy product (except raw milk) merchant wholesalers .....                                       | 22                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42444           | Poultry and poultry product merchant wholesalers .....                                           | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424440          | Poultry and poultry product merchant wholesalers .....                                           | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42445           | Confectionery merchant wholesalers .....                                                         | 21                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424450          | Confectionery merchant wholesalers .....                                                         | 21                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42448           | Fresh fruit and vegetable merchant wholesalers .....                                             | 37                      | 244 925         | 16 359                   | 3 476                           | 378                                                       | 34 844                       | 2 768                             | 3 230                             |
| 424480          | Fresh fruit and vegetable merchant wholesalers .....                                             | 37                      | 244 925         | 16 359                   | 3 476                           | 378                                                       | 34 844                       | 2 768                             | 3 230                             |
| 42449           | Other grocery and related products merchant wholesalers .....                                    | 107                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424490          | Other grocery and related products merchant wholesalers .....                                    | 107                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                                             | 71                      | 3 531 369       | 22 166                   | 5 310                           | 623                                                       | 47 874                       | 54 253                            | 76 130                            |
| 4246            | Chemical and allied products merchant wholesalers .....                                          | 170                     | 1 233 953       | 94 079                   | 23 249                          | 2 091                                                     | 159 700                      | 49 833                            | 53 006                            |
| 42461           | Plastics materials and basic forms and shapes merchant wholesalers .....                         | 41                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424610          | Plastics materials and basic forms and shapes merchant wholesalers .....                         | 41                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42469           | Other chemical and allied products merchant wholesalers .....                                    | 129                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424690          | Other chemical and allied products merchant wholesalers .....                                    | 129                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4246902         | Other chemical and allied products merchant wholesalers .....                                    | 123                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                                      | 54                      | 4 399 296       | 52 498                   | 14 394                          | 888                                                       | 94 445                       | 184 114                           | 272 643                           |
| 42471           | Petroleum bulk stations and terminals .....                                                      | 34                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                                      | 34                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4247101         | Petroleum bulk stations and terminals (except LP) .....                                          | 32                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42471011        | Petroleum bulk stations (except LP) .....                                                        | 28                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42472           | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) ..... | 20                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424720          | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) ..... | 20                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4248            | Beer, wine, and distilled alcoholic beverage merchant wholesalers .....                          | 38                      | 700 759         | 68 187                   | 16 472                          | 1 513                                                     | 127 056                      | 46 641                            | 50 451                            |
| 42481           | Beer and ale merchant wholesalers .....                                                          | 25                      | 414 719         | 44 925                   | 10 490                          | 966                                                       | 84 904                       | 11 044                            | 12 858                            |
| 424810          | Beer and ale merchant wholesalers .....                                                          | 25                      | 414 719         | 44 925                   | 10 490                          | 966                                                       | 84 904                       | 11 044                            | 12 858                            |
| 42482           | Wine and distilled alcoholic beverage merchant wholesalers .....                                 | 13                      | 286 040         | 23 262                   | 5 982                           | 547                                                       | 42 152                       | 35 597                            | 37 593                            |
| 424820          | Wine and distilled alcoholic beverage merchant wholesalers .....                                 | 13                      | 286 040         | 23 262                   | 5 982                           | 547                                                       | 42 152                       | 35 597                            | 37 593                            |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                        | 246                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 42491           | Farm supplies merchant wholesalers .....                                                         | 48                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424910          | Farm supplies merchant wholesalers .....                                                         | 48                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42492           | Book, periodical, and newspaper merchant wholesalers .....                                       | 33                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424920          | Book, periodical, and newspaper merchant wholesalers .....                                       | 33                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42493           | Flower, nursery stock, and florists' supplies merchant wholesalers .....                         | 32                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424930          | Flower, nursery stock, and florists' supplies merchant wholesalers .....                         | 32                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                                  | 96                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                                  | 96                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                                 |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MISAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>ST. LOUIS-ST. CHARLES-FARMINGTON, MO-IL COMBINED STATISTICAL AREA—Con.</b>                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>                                                 |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                                          | <b>224</b>              | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>i</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers .....                                                              | 123                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....                         | 9                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                                         | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                                         | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                                       | 6                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                                       | 6                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4231202         | Motor vehicle supplies and new parts merchant wholesalers - jobbers .....                             | 3                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4232            | Furniture and home furnishing merchant wholesalers .....                                              | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42321           | Furniture merchant wholesalers .....                                                                  | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423210          | Furniture merchant wholesalers .....                                                                  | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4232102         | Office and business furniture merchant wholesalers .....                                              | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials merchant wholesalers .....                                    | 16                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42332           | Brick, stone, and related construction material merchant wholesalers .....                            | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423320          | Brick, stone, and related construction material merchant wholesalers .....                            | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....                         | 17                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                                       | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                            | 27                      | 2 165 357       | 104 408                  | 25 563                          | 1 500                                                     | 224 833                      | 58 116                            | 47 759                            |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 16                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 16                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | 10                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                         | 21                      | 1 054 486       | 23 646                   | 5 970                           | 325                                                       | 63 930                       | 2 547                             | 2 582                             |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                                         | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                                         | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers .....                         | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42384           | Industrial supplies merchant wholesalers .....                                                        | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423840          | Industrial supplies merchant wholesalers .....                                                        | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                                | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                                          | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                                          | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                                           | 101                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 4241            | Paper and paper product merchant wholesalers .....                                                    | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                                                | 29                      | 1 507 225       | 68 597                   | 14 981                          | 1 699                                                     | 142 131                      | 84 830                            | 80 710                            |
| 42449           | Other grocery and related products merchant wholesalers .....                                         | 14                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424490          | Other grocery and related products merchant wholesalers .....                                         | 14                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244902         | Bread and baked goods merchant wholesalers .....                                                      | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MISAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>ST. LOUIS-ST. CHARLES-FARMINGTON, MO-IL COMBINED STATISTICAL AREA—Con.</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade—Con.</b>                                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 424             | Nondurable goods merchant wholesalers—Con.                                    |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4246            | Chemical and allied products merchant wholesalers .....                       | 26                      | 195 307         | 17 177                   | 3 903                           | 287                                                       | 37 676                       | 2 687                             | 2 901                             |
| 42469           | Other chemical and allied products merchant wholesalers .....                 | 23                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424690          | Other chemical and allied products merchant wholesalers .....                 | 23                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                   | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                   | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                   | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247101         | Petroleum bulk stations and terminals (except LP) .....                       | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 13                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42491           | Farm supplies merchant wholesalers .....                                      | 6                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424910          | Farm supplies merchant wholesalers .....                                      | 6                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
|                 | <b>Farmington, MO Micropolitan Statistical Area</b>                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>47</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>e</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers .....                                      | 29                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials merchant wholesalers .....            | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                 | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                        | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>44</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>e</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers .....                                      | 29                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>2</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>b</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 424             | Nondurable goods merchant wholesalers .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

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|-----------------|------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>ST. LOUIS-ST. CHARLES-FARMINGTON, MO-IL COMBINED STATISTICAL AREA—Con.</b>            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>St. Louis, MO-IL Metropolitan Statistical Area</b>                                    |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                                    | 4 386                   | D               | D                        | D                               | I                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                                 | 2 597                   | D               | D                        | D                               | k                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....            | 249                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                            | 74                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                            | 74                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4231101         | Automobile and motorcycle merchant wholesalers .....                                     | 41                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231104         | Medium truck and tractor (14,001 lb to 33,000 lb) merchant wholesalers .....             | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231105         | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                      | 21                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                          | 129                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                          | 129                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231201         | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors ..... | 63                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231202         | Motor vehicle supplies and new parts merchant wholesalers - jobbers .....                | 61                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42313           | Tire and tube merchant wholesalers .....                                                 | 21                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423130          | Tire and tube merchant wholesalers .....                                                 | 21                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4232            | Furniture and home furnishing merchant wholesalers .....                                 | 119                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42321           | Furniture merchant wholesalers .....                                                     | 50                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423210          | Furniture merchant wholesalers .....                                                     | 50                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4232101         | Household and lawn furniture merchant wholesalers .....                                  | 19                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4232102         | Office and business furniture merchant wholesalers .....                                 | 31                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42322           | Home furnishing merchant wholesalers .....                                               | 69                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423220          | Home furnishing merchant wholesalers .....                                               | 69                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4232203         | Floor coverings merchant wholesalers .....                                               | 39                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials merchant wholesalers .....                       | 189                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | 83                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | 83                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4233102         | Lumber with yard merchant wholesalers ..                                                 | 18                      | 237 205         | 12 435                   | 2 821                           | 295                                                       | 25 946                       | 25 165                            | 27 316                            |
| 4233103         | Plywood, veneer, millwork, and wood panel merchant wholesalers .....                     | 49                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42332           | Brick, stone, and related construction material merchant wholesalers .....               | 38                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423320          | Brick, stone, and related construction material merchant wholesalers .....               | 38                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4233201         | Brick, block, tile, clay/cement sewer pipe merchant wholesalers .....                    | 21                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4233203         | Cement, lime, and related products merchant wholesalers .....                            | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42333           | Roofing, siding, and insulation material merchant wholesalers .....                      | 33                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423330          | Roofing, siding, and insulation material merchant wholesalers .....                      | 33                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42339           | Other construction material merchant wholesalers .....                                   | 35                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423390          | Other construction material merchant wholesalers .....                                   | 35                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4233902         | Other construction material merchant wholesalers .....                                   | 32                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....            | 409                     | 2 941 705       | 369 831                  | 98 537                          | 6 571                                                     | 576 034                      | 143 558                           | 145 301                           |
| 42341           | Photographic equipment and supplies merchant wholesalers .....                           | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423410          | Photographic equipment and supplies merchant wholesalers .....                           | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42342           | Office equipment merchant wholesalers .....                                              | 53                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423420          | Office equipment merchant wholesalers .....                                              | 53                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42343           | Computer and computer peripheral equipment and software merchant wholesalers .....       | 119                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423430          | Computer and computer peripheral equipment and software merchant wholesalers .....       | 119                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4234301         | Computer and computer peripheral equipment merchant wholesalers .....                    | 94                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42343011        | Computer and peripheral equipment for resale merchant wholesalers .....                  | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42343012        | Computer and peripheral equipment for end use merchant wholesalers .....                 | 79                      | 700 996         | 126 857                  | 39 882                          | 1 725                                                     | 166 605                      | 22 668                            | 24 275                            |

See footnotes at end of table.



**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                           | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>ST. LOUIS-ST. CHARLES-FARMINGTON, MO-IL COMBINED STATISTICAL AREA—Con.</b>                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>St. Louis, MO-IL Metropolitan Statistical Area—Con.</b>                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                     |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                     |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers—Con.                    |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42344           | Other commercial equipment merchant wholesalers                                                 | 56                      | 133 478         | 23 138                   | 5 280                           | 601                                                       | 37 901                       | 13 620                            | 15 609                            |
| 423440          | Other commercial equipment merchant wholesalers                                                 | 56                      | 133 478         | 23 138                   | 5 280                           | 601                                                       | 37 901                       | 13 620                            | 15 609                            |
| 4234401         | Restaurant and hotel equipment and supplies merchant wholesalers                                | 27                      | 81 150          | 13 688                   | 3 173                           | 370                                                       | 20 567                       | 9 184                             | 10 292                            |
| 4234402         | Store machines and equipment merchant wholesalers                                               | 29                      | 52 328          | 9 450                    | 2 107                           | 231                                                       | 17 334                       | 4 436                             | 5 317                             |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers                       | 119                     | 907 021         | 94 558                   | 21 938                          | 1 677                                                     | 168 059                      | 51 265                            | 51 866                            |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers                       | 119                     | 907 021         | 94 558                   | 21 938                          | 1 677                                                     | 168 059                      | 51 265                            | 51 866                            |
| 4234501         | Surgical, medical, and hospital supplies merchant wholesalers                                   | 108                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4234502         | Dental equipment and supplies merchant wholesalers                                              | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42349           | Other professional equipment and supplies merchant wholesalers                                  | 33                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423490          | Other professional equipment and supplies merchant wholesalers                                  | 33                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4234902         | Other professional equipment and supplies merchant wholesalers                                  | 30                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers                                       | 172                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42351           | Metal service centers and other metal merchant wholesalers                                      | 167                     | 2 011 020       | 94 849                   | 23 313                          | 2 092                                                     | 182 320                      | 192 394                           | 195 288                           |
| 423510          | Metal service centers and other metal merchant wholesalers                                      | 167                     | 2 011 020       | 94 849                   | 23 313                          | 2 092                                                     | 182 320                      | 192 394                           | 195 288                           |
| 4235101         | Ferrous metal service centers and sales offices merchant wholesalers                            | 143                     | 1 029 045       | 79 262                   | 18 633                          | 1 814                                                     | 152 844                      | 139 467                           | 137 732                           |
| 42351011        | Ferrous metal service centers merchant wholesalers                                              | 87                      | 754 115         | 60 428                   | 13 812                          | 1 360                                                     | 124 750                      | 139 467                           | 137 732                           |
| 42351012        | Ferrous metal sales offices merchant wholesalers                                                | 56                      | 274 930         | 18 834                   | 4 821                           | 454                                                       | 28 094                       | —                                 | —                                 |
| 4235102         | Nonferrous metal service centers and sales offices merchant wholesalers                         | 24                      | 981 975         | 15 587                   | 4 680                           | 278                                                       | 29 476                       | 52 927                            | 57 556                            |
| 42351021        | Nonferrous metal service centers merchant wholesalers                                           | 16                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42352           | Coal and other mineral and ore merchant wholesalers                                             | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423520          | Coal and other mineral and ore merchant wholesalers                                             | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4235201         | Coal merchant wholesalers                                                                       | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4236            | Electrical and electronic goods merchant wholesalers                                            | 307                     | D               | D                        | D                               | i                                                         | D                            | D                                 | D                                 |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers | 141                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers | 141                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 42362           | Electrical and electronic appliance, television, and radio set merchant wholesalers             | 27                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423620          | Electrical and electronic appliance, television, and radio set merchant wholesalers             | 27                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42369           | Other electronic parts and equipment merchant wholesalers                                       | 139                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423690          | Other electronic parts and equipment merchant wholesalers                                       | 139                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4236901         | Communications equipment and supplies merchant wholesalers                                      | 75                      | 518 824         | 96 984                   | 23 172                          | 1 615                                                     | 148 497                      | 31 756                            | 38 040                            |
| 4236902         | Electronic parts (except communications equipment) merchant wholesalers                         | 64                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers                  | 204                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42371           | Hardware merchant wholesalers                                                                   | 58                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423710          | Hardware merchant wholesalers                                                                   | 58                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42372           | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers                    | 49                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423720          | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers                    | 49                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42373           | Warm air heating and air-conditioning equipment and supplies merchant wholesalers               | 70                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423730          | Warm air heating and air-conditioning equipment and supplies merchant wholesalers               | 70                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42374           | Refrigeration equipment and supplies merchant wholesalers                                       | 27                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423740          | Refrigeration equipment and supplies merchant wholesalers                                       | 27                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MISAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                           | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>ST. LOUIS-ST. CHARLES-FARMINGTON, MO-IL COMBINED STATISTICAL AREA—Con.</b>                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>St. Louis, MO-IL Metropolitan Statistical Area—Con.</b>                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                     |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade—Con.                                                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                   | 669                     | D               | D                        | D                               | i                                                         | D                            | D                                 | D                                 |
| 42381           | Construction and mining (except oil well) machinery and equipment merchant wholesalers .....    | 53                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423810          | Construction and mining (except oil well) machinery and equipment merchant wholesalers .....    | 53                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42382           | Farm and garden machinery and equipment merchant wholesalers .....                              | 57                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423820          | Farm and garden machinery and equipment merchant wholesalers .....                              | 57                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4238201         | Farm machinery and equipment merchant wholesalers - farm dealers .....                          | 40                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238203         | Lawn and garden machinery and equipment merchant wholesalers .....                              | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                                   | 326                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                                   | 326                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 4238301         | Food-processing machinery and equipment merchant wholesalers .....                              | 14                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238302         | Hydraulic and pneumatic (fluid-power) machinery and equipment merchant wholesalers .....        | 36                      | 166 053         | 24 771                   | 6 158                           | 551                                                       | 39 867                       | 19 408                            | 17 622                            |
| 42383021        | Hydraulic and pneumatic pumps and motors merchant wholesalers .....                             | 13                      | 57 046          | 9 463                    | 2 326                           | 217                                                       | 14 069                       | 5 873                             | 4 789                             |
| 42383022        | Hydraulic and pneumatic parts, accessories, and supplies merchant wholesalers .....             | 23                      | 109 007         | 15 308                   | 3 832                           | 334                                                       | 25 798                       | 13 535                            | 12 833                            |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers .....                   | 121                     | 474 561         | 57 428                   | 14 204                          | 1 215                                                     | 113 674                      | 33 820                            | 35 577                            |
| 4238304         | Metalworking machinery and equipment merchant wholesalers .....                                 | 34                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238305         | Materials handling equipment merchant wholesalers .....                                         | 58                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4238306         | Oil well, oil refinery, and pipeline mach, equip, and supplies merchant wholesalers .....       | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238307         | Other industrial machinery and equipment merchant wholesalers .....                             | 55                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42384           | Industrial supplies merchant wholesalers .....                                                  | 135                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423840          | Industrial supplies merchant wholesalers .....                                                  | 135                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4238401         | General-line industrial supplies merchant wholesalers .....                                     | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238402         | Mechanical power transmission supplies merchant wholesalers .....                               | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238403         | Welding supplies merchant wholesalers ..                                                        | 16                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238404         | Industrial containers and supplies merchant wholesalers .....                                   | 29                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238406         | Other industrial supplies merchant wholesalers .....                                            | 43                      | 304 215         | 14 442                   | 3 334                           | 330                                                       | 21 734                       | 7 663                             | 8 252                             |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....                         | 75                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....                         | 75                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4238502         | Custodial and janitors' equipment and supplies merchant wholesalers .....                       | 26                      | 35 833          | 5 658                    | 1 417                           | 205                                                       | 9 330                        | 4 125                             | 4 319                             |
| 4238503         | Laundry and dry-cleaning equipment and supplies merchant wholesalers .....                      | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238504         | Other service establishment equipment and supplies merchant wholesalers .....                   | 24                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42386           | Transportation equipment and supplies (except motor vehicle) merchant wholesalers .....         | 23                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423860          | Transportation equipment and supplies (except motor vehicle) merchant wholesalers .....         | 23                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238603         | Other transportation equipment and supplies merchant wholesalers .....                          | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                          | 279                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 42391           | Sporting and recreational goods and supplies merchant wholesalers .....                         | 39                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423910          | Sporting and recreational goods and supplies merchant wholesalers .....                         | 39                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42392           | Toy and hobby goods and supplies merchant wholesalers .....                                     | 19                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423920          | Toy and hobby goods and supplies merchant wholesalers .....                                     | 19                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42393           | Recyclable material merchant wholesalers ..                                                     | 83                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423930          | Recyclable material merchant wholesalers ..                                                     | 83                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4239301         | Iron and steel scrap merchant wholesalers - processors and dealers .....                        | 23                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42393011        | Iron and steel scrap merchant wholesalers - processors (using power processing equipment) ..... | 16                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

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|-----------------|--------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>ST. LOUIS-ST. CHARLES-FARMINGTON, MO-IL COMBINED STATISTICAL AREA—Con.</b>                    |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>St. Louis, MO-IL Metropolitan Statistical Area—Con.</b>                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade—Con.                                                                             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                          |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4239            | Miscellaneous durable goods merchant wholesalers—Con.                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42393           | Recyclable material merchant wholesalers—Con.                                                    |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423930          | Recyclable material merchant wholesalers—Con.                                                    |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4239301         | Iron and steel scrap merchant wholesalers - processors and dealers—Con.                          |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42393012        | Iron and steel scrap merchant wholesalers - dealers (not using power processing equipment) ..... | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239303         | Other recyclable material merchant wholesalers .....                                             | 41                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42394           | Jewelry, watch, precious stone, and precious metal merchant wholesalers .....                    | 48                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423940          | Jewelry, watch, precious stone, and precious metal merchant wholesalers .....                    | 48                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                                     | 90                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                                     | 90                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4239901         | Musical instruments and supplies merchant wholesalers .....                                      | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239903         | General merchandise (durable goods) merchant wholesalers .....                                   | 26                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239905         | Fire extinguishers and fire safety equipment merchant wholesalers .....                          | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239906         | Other durable goods merchant wholesalers .....                                                   | 26                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                                      | 1 283                   | D               | D                        | D                               | j                                                         | D                            | D                                 | D                                 |
| 4241            | Paper and paper product merchant wholesalers .....                                               | 163                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 42411           | Printing and writing paper merchant wholesalers .....                                            | 18                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424110          | Printing and writing paper merchant wholesalers .....                                            | 18                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42412           | Stationery and office supplies merchant wholesalers .....                                        | 89                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424120          | Stationery and office supplies merchant wholesalers .....                                        | 89                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42413           | Industrial and personal service paper merchant wholesalers .....                                 | 56                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424130          | Industrial and personal service paper merchant wholesalers .....                                 | 56                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4242            | Drugs and druggists' sundries merchant wholesalers .....                                         | 78                      | 4 322 622       | 69 885                   | 16 740                          | 1 418                                                     | 137 016                      | 425 200                           | 461 669                           |
| 42421           | Drugs and druggists' sundries merchant wholesalers .....                                         | 78                      | 4 322 622       | 69 885                   | 16 740                          | 1 418                                                     | 137 016                      | 425 200                           | 461 669                           |
| 424210          | Drugs and druggists' sundries merchant wholesalers .....                                         | 78                      | 4 322 622       | 69 885                   | 16 740                          | 1 418                                                     | 137 016                      | 425 200                           | 461 669                           |
| 4242101         | General-line drugs merchant wholesalers .....                                                    | 42                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4242102         | Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries merchant wholesalers .....      | 36                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4243            | Apparel, piece goods, and notions merchant wholesalers .....                                     | 119                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42431           | Piece goods, notions, and other dry goods merchant wholesalers .....                             | 30                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424310          | Piece goods, notions, and other dry goods merchant wholesalers .....                             | 30                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4243101         | Piece goods merchant wholesalers - jobbers .....                                                 | 19                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42432           | Men's and boys' clothing and furnishings merchant wholesalers .....                              | 31                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424320          | Men's and boys' clothing and furnishings merchant wholesalers .....                              | 31                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42433           | Women's, children's, and infants' clothing and accessories merchant wholesalers .....            | 31                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424330          | Women's, children's, and infants' clothing and accessories merchant wholesalers .....            | 31                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42434           | Footwear merchant wholesalers .....                                                              | 27                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424340          | Footwear merchant wholesalers .....                                                              | 27                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                                           | 302                     | D               | D                        | D                               | i                                                         | D                            | D                                 | D                                 |
| 42441           | General line grocery merchant wholesalers .....                                                  | 32                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424410          | General line grocery merchant wholesalers .....                                                  | 32                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4244103         | Other general line grocery merchant wholesalers .....                                            | 28                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42442           | Packaged frozen food merchant wholesalers .....                                                  | 32                      | 1 035 533       | 65 319                   | 15 356                          | 1 756                                                     | 153 971                      | 100 215                           | 99 805                            |
| 424420          | Packaged frozen food merchant wholesalers .....                                                  | 32                      | 1 035 533       | 65 319                   | 15 356                          | 1 756                                                     | 153 971                      | 100 215                           | 99 805                            |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                            | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|--------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>ST. LOUIS-ST. CHARLES-FARMINGTON, MO-IL COMBINED STATISTICAL AREA—Con.</b>                    |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>St. Louis, MO-IL Metropolitan Statistical Area—Con.</b>                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 424             | Nondurable goods merchant wholesalers—Con.                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4244            | Grocery and related product merchant wholesalers—Con.                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42443           | Dairy product (except dried or canned) merchant wholesalers .....                                | 26                      | 428 280         | 34 416                   | 7 163                           | 612                                                       | 60 842                       | 11 786                            | 13 367                            |
| 424430          | Dairy product (except dried or canned) merchant wholesalers .....                                | 26                      | 428 280         | 34 416                   | 7 163                           | 612                                                       | 60 842                       | 11 786                            | 13 367                            |
| 4244302         | Dairy product (except raw milk) merchant wholesalers .....                                       | 26                      | 428 280         | 34 416                   | 7 163                           | 612                                                       | 60 842                       | 11 786                            | 13 367                            |
| 42444           | Poultry and poultry product merchant wholesalers .....                                           | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424440          | Poultry and poultry product merchant wholesalers .....                                           | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42445           | Confectionery merchant wholesalers .....                                                         | 23                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424450          | Confectionery merchant wholesalers .....                                                         | 23                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42447           | Meat and meat product merchant wholesalers .....                                                 | 21                      | 487 544         | 17 857                   | 3 865                           | 560                                                       | 48 074                       | 10 380                            | 18 527                            |
| 424470          | Meat and meat product merchant wholesalers .....                                                 | 21                      | 487 544         | 17 857                   | 3 865                           | 560                                                       | 48 074                       | 10 380                            | 18 527                            |
| 42448           | Fresh fruit and vegetable merchant wholesalers .....                                             | 37                      | 244 925         | 16 359                   | 3 476                           | 378                                                       | 34 844                       | 2 768                             | 3 230                             |
| 424480          | Fresh fruit and vegetable merchant wholesalers .....                                             | 37                      | 244 925         | 16 359                   | 3 476                           | 378                                                       | 34 844                       | 2 768                             | 3 230                             |
| 42449           | Other grocery and related products merchant wholesalers .....                                    | 117                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424490          | Other grocery and related products merchant wholesalers .....                                    | 117                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4244902         | Bread and baked goods merchant wholesalers .....                                                 | 26                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244904         | Canned goods merchant wholesalers .....                                                          | 9                       | 90 398          | 3 179                    | 780                             | 101                                                       | 9 733                        | 4 967                             | 5 435                             |
| 4244906         | Other grocery specialties merchant wholesalers .....                                             | 37                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                                             | 70                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4246            | Chemical and allied products merchant wholesalers .....                                          | 192                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42461           | Plastics materials and basic forms and shapes merchant wholesalers .....                         | 44                      | 191 010         | 17 591                   | 4 095                           | 393                                                       | 32 509                       | 12 708                            | 13 070                            |
| 424610          | Plastics materials and basic forms and shapes merchant wholesalers .....                         | 44                      | 191 010         | 17 591                   | 4 095                           | 393                                                       | 32 509                       | 12 708                            | 13 070                            |
| 42469           | Other chemical and allied products merchant wholesalers .....                                    | 148                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424690          | Other chemical and allied products merchant wholesalers .....                                    | 148                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4246901         | Industrial gases (except LP) merchant wholesalers .....                                          | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4246902         | Other chemical and allied products merchant wholesalers .....                                    | 136                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                                      | 64                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                                      | 42                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                                      | 42                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4247101         | Petroleum bulk stations and terminals (except LP) .....                                          | 40                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42471011        | Petroleum bulk stations (except LP) .....                                                        | 29                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42471012        | Petroleum bulk terminals (except LP) .....                                                       | 11                      | 878 893         | 8 133                    | 2 161                           | 156                                                       | 16 363                       | 29 726                            | 37 887                            |
| 4247102         | Liquefied petroleum bulk stations and terminals .....                                            | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42472           | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) ..... | 22                      | 4 065 814       | 29 969                   | 8 483                           | 387                                                       | 58 115                       | 166 102                           | 251 467                           |
| 424720          | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) ..... | 22                      | 4 065 814       | 29 969                   | 8 483                           | 387                                                       | 58 115                       | 166 102                           | 251 467                           |
| 4248            | Beer, wine, and distilled alcoholic beverage merchant wholesalers .....                          | 37                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42481           | Beer and ale merchant wholesalers .....                                                          | 24                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424810          | Beer and ale merchant wholesalers .....                                                          | 24                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42482           | Wine and distilled alcoholic beverage merchant wholesalers .....                                 | 13                      | 286 040         | 23 262                   | 5 982                           | 547                                                       | 42 152                       | 35 597                            | 37 593                            |
| 424820          | Wine and distilled alcoholic beverage merchant wholesalers .....                                 | 13                      | 286 040         | 23 262                   | 5 982                           | 547                                                       | 42 152                       | 35 597                            | 37 593                            |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                        | 258                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 42491           | Farm supplies merchant wholesalers .....                                                         | 54                      | 676 228         | 46 731                   | 12 592                          | 948                                                       | 64 208                       | 108 567                           | 121 825                           |
| 424910          | Farm supplies merchant wholesalers .....                                                         | 54                      | 676 228         | 46 731                   | 12 592                          | 948                                                       | 64 208                       | 108 567                           | 121 825                           |
| 4249101         | Farm supplies merchant wholesalers - farm dealers .....                                          | 33                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249102         | Farm supplies merchant wholesalers - wholesale distributors .....                                | 21                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42492           | Book, periodical, and newspaper merchant wholesalers .....                                       | 34                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424920          | Book, periodical, and newspaper merchant wholesalers .....                                       | 34                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>              | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>ST. LOUIS-ST. CHARLES-FARMINGTON, MO-IL COMBINED STATISTICAL AREA—Con.</b>      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>St. Louis, MO-IL Metropolitan Statistical Area—Con.</b>                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 424             | Nondurable goods merchant wholesalers—Con.                                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4249            | Miscellaneous nondurable goods merchant wholesalers—Con.                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42493           | Flower, nursery stock, and florists' supplies merchant wholesalers                 | 32                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424930          | Flower, nursery stock, and florists' supplies merchant wholesalers                 | 32                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42494           | Tobacco and tobacco product merchant wholesalers                                   | 14                      | 727 146         | 14 218                   | 3 789                           | 403                                                       | 27 727                       | 23 623                            | 25 558                            |
| 424940          | Tobacco and tobacco product merchant wholesalers                                   | 14                      | 727 146         | 14 218                   | 3 789                           | 403                                                       | 27 727                       | 23 623                            | 25 558                            |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers                          | 97                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers                          | 97                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4249901         | Art goods merchant wholesalers                                                     | 32                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4249902         | General merchandise (nondurable goods) merchant wholesalers                        | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249903         | Textile bags, bagging, and burlap merchant wholesalers                             | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers                                | 506                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers                                | 506                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers                                                 | 506                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers                                                 | 506                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods                                                  | 367                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42512031        | Motor vehicle and motor vehicle parts and supplies agents and brokers              | 20                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42512032        | Furniture and home furnishings agents and brokers                                  | 26                      | 117 086         | 4 138                    | 930                             | 70                                                        | 7 220                        | 169                               | 297                               |
| 42512033        | Lumber and other construction materials agents and brokers                         | 24                      | 123 274         | 2 672                    | 602                             | 91                                                        | 5 299                        | —                                 | —                                 |
| 42512034        | Professional and commercial equipment and supplies agents and brokers              | 35                      | 144 699         | 10 084                   | 2 374                           | 155                                                       | 16 372                       | 399                               | 703                               |
| 42512035        | Metal and mineral (except petroleum) agents and brokers                            | 23                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512036        | Electrical and electronic goods agents and brokers                                 | 74                      | 533 590         | 14 183                   | 3 246                           | 295                                                       | 26 405                       | 203                               | 195                               |
| 42512037        | Hardware, plumbing, and heating equipment and supplies agents and brokers          | 25                      | 149 606         | 4 623                    | 1 124                           | 100                                                       | 8 364                        | 411                               | 383                               |
| 42512038        | Machinery, equipment, and supplies agents and brokers                              | 109                     | 563 951         | 22 578                   | 5 272                           | 432                                                       | 37 719                       | 1 489                             | 1 431                             |
| 42512039        | Miscellaneous durable goods agents and brokers                                     | 31                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods                                               | 139                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42512041        | Paper and paper products agents and brokers                                        | 22                      | 105 582         | 3 730                    | 781                             | 205                                                       | 7 132                        | 77                                | 62                                |
| 42512043        | Apparel, piece goods, and notions agents and brokers                               | 23                      | 110 319         | 3 744                    | 776                             | 56                                                        | 6 203                        | 37                                | 31                                |
| 42512044        | Grocery and related products agents and brokers                                    | 47                      | 2 406 235       | 32 985                   | 7 931                           | 876                                                       | 66 020                       | 58                                | 164                               |
| 42512045        | Farm product raw material agents and brokers                                       | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512046        | Chemical and allied products agents and brokers                                    | 24                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512047        | Petroleum and petroleum products agents and brokers                                | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512049        | Miscellaneous nondurable goods agents and brokers                                  | 18                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade</b>                                                             | <b>3 658</b>            | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>k</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers                                                 | 2 474                   | D               | D                        | D                               | k                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers            | 240                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 42311           | Automobile and other motor vehicle merchant wholesalers                            | 71                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423110          | Automobile and other motor vehicle merchant wholesalers                            | 71                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4231105         | Heavy truck and tractor (over 33,000 lb) merchant wholesalers                      | 20                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers                          | 123                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers                          | 123                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231201         | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors | 60                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4231202         | Motor vehicle supplies and new parts merchant wholesalers - jobbers                | 58                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

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|-----------------|------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>ST. LOUIS-ST. CHARLES-FARMINGTON, MO-IL COMBINED STATISTICAL AREA—Con.</b>      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>St. Louis, MO-IL Metropolitan Statistical Area—Con.</b>                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers—Con.       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42313           | Tire and tube merchant wholesalers .....                                           | 21                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423130          | Tire and tube merchant wholesalers .....                                           | 21                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4232            | Furniture and home furnishing merchant wholesalers .....                           | 111                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42321           | Furniture merchant wholesalers .....                                               | 46                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423210          | Furniture merchant wholesalers .....                                               | 46                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4232101         | Household and lawn furniture merchant wholesalers .....                            | 19                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4232102         | Office and business furniture merchant wholesalers .....                           | 27                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42322           | Home furnishing merchant wholesalers .....                                         | 65                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423220          | Home furnishing merchant wholesalers .....                                         | 65                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4232203         | Floor coverings merchant wholesalers .....                                         | 37                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials merchant wholesalers .....                 | 173                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....               | 80                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....               | 80                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4233102         | Lumber with yard merchant wholesalers ..                                           | 18                      | 237 205         | 12 435                   | 2 821                           | 295                                                       | 25 946                       | 25 165                            | 27 316                            |
| 4233103         | Plywood, veneer, millwork, and wood panel merchant wholesalers .....               | 46                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42332           | Brick, stone, and related construction material merchant wholesalers .....         | 29                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423320          | Brick, stone, and related construction material merchant wholesalers .....         | 29                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4233201         | Brick, block, tile, clay/cement sewer pipe merchant wholesalers .....              | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4233203         | Cement, lime, and related products merchant wholesalers .....                      | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42333           | Roofing, siding, and insulation material merchant wholesalers .....                | 31                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423330          | Roofing, siding, and insulation material merchant wholesalers .....                | 31                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42339           | Other construction material merchant wholesalers .....                             | 33                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423390          | Other construction material merchant wholesalers .....                             | 33                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4233902         | Other construction material merchant wholesalers .....                             | 30                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....      | 392                     | D               | D                        | D                               | i                                                         | D                            | D                                 | D                                 |
| 42343           | Computer and computer peripheral equipment and software merchant wholesalers ..... | 113                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423430          | Computer and computer peripheral equipment and software merchant wholesalers ..... | 113                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4234301         | Computer and computer peripheral equipment merchant wholesalers .....              | 88                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42343011        | Computer and peripheral equipment for resale merchant wholesalers .....            | 14                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42343012        | Computer and peripheral equipment for end use merchant wholesalers .....           | 74                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42344           | Other commercial equipment merchant wholesalers .....                              | 56                      | 133 478         | 23 138                   | 5 280                           | 601                                                       | 37 901                       | 13 620                            | 15 609                            |
| 423440          | Other commercial equipment merchant wholesalers .....                              | 56                      | 133 478         | 23 138                   | 5 280                           | 601                                                       | 37 901                       | 13 620                            | 15 609                            |
| 4234401         | Restaurant and hotel equipment and supplies merchant wholesalers .....             | 27                      | 81 150          | 13 688                   | 3 173                           | 370                                                       | 20 567                       | 9 184                             | 10 292                            |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers .....    | 115                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers .....    | 115                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4234501         | Surgical, medical, and hospital supplies merchant wholesalers .....                | 104                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4234502         | Dental equipment and supplies merchant wholesalers .....                           | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42349           | Other professional equipment and supplies merchant wholesalers .....               | 31                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423490          | Other professional equipment and supplies merchant wholesalers .....               | 31                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4234902         | Other professional equipment and supplies merchant wholesalers .....               | 29                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>ST. LOUIS-ST. CHARLES-FARMINGTON, MO-IL COMBINED STATISTICAL AREA—Con.</b>                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>St. Louis, MO-IL Metropolitan Statistical Area—Con.</b>                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>                    |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                                       | 161                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42351           | Metal service centers and other metal merchant wholesalers .....                                      | 157                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423510          | Metal service centers and other metal merchant wholesalers .....                                      | 157                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4235101         | Ferrous metal service centers and sales offices merchant wholesalers .....                            | 134                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42351011        | Ferrous metal service centers merchant wholesalers .....                                              | 84                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4235102         | Nonferrous metal service centers and sales offices merchant wholesalers .....                         | 23                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42351021        | Nonferrous metal service centers merchant wholesalers .....                                           | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                            | 280                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 125                     | 607 112         | 74 521                   | 19 524                          | 1 793                                                     | 114 468                      | 53 575                            | 53 487                            |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 125                     | 607 112         | 74 521                   | 19 524                          | 1 793                                                     | 114 468                      | 53 575                            | 53 487                            |
| 42369           | Other electronic parts and equipment merchant wholesalers .....                                       | 128                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423690          | Other electronic parts and equipment merchant wholesalers .....                                       | 128                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4236901         | Communications equipment and supplies merchant wholesalers .....                                      | 67                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | 194                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42371           | Hardware merchant wholesalers .....                                                                   | 55                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423710          | Hardware merchant wholesalers .....                                                                   | 55                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42372           | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....                    | 49                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423720          | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....                    | 49                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42373           | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....               | 65                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423730          | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....               | 65                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42374           | Refrigeration equipment and supplies merchant wholesalers .....                                       | 25                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423740          | Refrigeration equipment and supplies merchant wholesalers .....                                       | 25                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                         | 648                     | D               | D                        | D                               | i                                                         | D                            | D                                 | D                                 |
| 42381           | Construction and mining (except oil well) machinery and equipment merchant wholesalers .....          | 53                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423810          | Construction and mining (except oil well) machinery and equipment merchant wholesalers .....          | 53                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42382           | Farm and garden machinery and equipment merchant wholesalers .....                                    | 57                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423820          | Farm and garden machinery and equipment merchant wholesalers .....                                    | 57                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4238203         | Lawn and garden machinery and equipment merchant wholesalers .....                                    | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                                         | 315                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                                         | 315                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 4238302         | Hydraulic and pneumatic (fluid-power) machinery and equipment merchant wholesalers .....              | 36                      | 166 053         | 24 771                   | 6 158                           | 551                                                       | 39 867                       | 19 408                            | 17 622                            |
| 42383021        | Hydraulic and pneumatic pumps and motors merchant wholesalers .....                                   | 13                      | 57 046          | 9 463                    | 2 326                           | 217                                                       | 14 069                       | 5 873                             | 4 789                             |
| 42383022        | Hydraulic and pneumatic parts, accessories, and supplies merchant wholesalers .....                   | 23                      | 109 007         | 15 308                   | 3 832                           | 334                                                       | 25 798                       | 13 535                            | 12 833                            |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers .....                         | 116                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4238304         | Metalworking machinery and equipment merchant wholesalers .....                                       | 32                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238305         | Materials handling equipment merchant wholesalers .....                                               | 57                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4238307         | Other industrial machinery and equipment merchant wholesalers .....                                   | 53                      | 143 111         | 23 870                   | 5 405                           | 519                                                       | 38 334                       | 25 402                            | 24 733                            |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MISAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|------------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>ST. LOUIS-ST. CHARLES-FARMINGTON, MO-IL COMBINED STATISTICAL AREA—Con.</b>                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>St. Louis, MO-IL Metropolitan Statistical Area—Con.</b>                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                          |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4238            | Machinery, equipment, and supplies merchant wholesalers—Con.                                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42384           | Industrial supplies merchant wholesalers . . . . .                                                   | 126                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423840          | Industrial supplies merchant wholesalers . . . . .                                                   | 126                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4238401         | General-line industrial supplies merchant wholesalers . . . . .                                      | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238402         | Mechanical power transmission supplies merchant wholesalers . . . . .                                | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238403         | Welding supplies merchant wholesalers . . . . .                                                      | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238404         | Industrial containers and supplies merchant wholesalers . . . . .                                    | 27                      | 85 953          | 9 604                    | 2 080                           | 221                                                       | 18 088                       | 7 173                             | 8 231                             |
| 4238406         | Other industrial supplies merchant wholesalers . . . . .                                             | 40                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42385           | Service establishment equipment and supplies merchant wholesalers . . . . .                          | 74                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423850          | Service establishment equipment and supplies merchant wholesalers . . . . .                          | 74                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4238502         | Custodial and janitors' equipment and supplies merchant wholesalers . . . . .                        | 26                      | 35 833          | 5 658                    | 1 417                           | 205                                                       | 9 330                        | 4 125                             | 4 319                             |
| 42386           | Transportation equipment and supplies (except motor vehicle) merchant wholesalers . . . . .          | 23                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423860          | Transportation equipment and supplies (except motor vehicle) merchant wholesalers . . . . .          | 23                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers . . . . .                                           | 275                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 42393           | Recyclable material merchant wholesalers . . . . .                                                   | 83                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423930          | Recyclable material merchant wholesalers . . . . .                                                   | 83                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4239301         | Iron and steel scrap merchant wholesalers - processors and dealers . . . . .                         | 23                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42393011        | Iron and steel scrap merchant wholesalers - processors (using power processing equipment) . . . . .  | 16                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42393012        | Iron and steel scrap merchant wholesalers - dealers (not using power processing equipment) . . . . . | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239303         | Other recyclable material merchant wholesalers . . . . .                                             | 41                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42399           | Other miscellaneous durable goods merchant wholesalers . . . . .                                     | 89                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423990          | Other miscellaneous durable goods merchant wholesalers . . . . .                                     | 89                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4239905         | Fire extinguishers and fire safety equipment merchant wholesalers . . . . .                          | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers . . . . .                                                      | 1 184                   | D               | D                        | D                               | j                                                         | D                            | D                                 | D                                 |
| 4241            | Paper and paper product merchant wholesalers . . . . .                                               | 150                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42412           | Stationery and office supplies merchant wholesalers . . . . .                                        | 83                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424120          | Stationery and office supplies merchant wholesalers . . . . .                                        | 83                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4242            | Drugs and druggists' sundries merchant wholesalers . . . . .                                         | 73                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42421           | Drugs and druggists' sundries merchant wholesalers . . . . .                                         | 73                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424210          | Drugs and druggists' sundries merchant wholesalers . . . . .                                         | 73                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4242101         | General-line drugs merchant wholesalers . . . . .                                                    | 42                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4243            | Apparel, piece goods, and notions merchant wholesalers . . . . .                                     | 115                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42431           | Piece goods, notions, and other dry goods merchant wholesalers . . . . .                             | 28                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424310          | Piece goods, notions, and other dry goods merchant wholesalers . . . . .                             | 28                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4243101         | Piece goods merchant wholesalers - jobbers . . . . .                                                 | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers . . . . .                                           | 274                     | D               | D                        | D                               | i                                                         | D                            | D                                 | D                                 |
| 42441           | General line grocery merchant wholesalers . . . . .                                                  | 32                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424410          | General line grocery merchant wholesalers . . . . .                                                  | 32                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4244103         | Other general line grocery merchant wholesalers . . . . .                                            | 28                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42442           | Packaged frozen food merchant wholesalers . . . . .                                                  | 26                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424420          | Packaged frozen food merchant wholesalers . . . . .                                                  | 26                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.



**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

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|-----------------|--------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>ST. LOUIS-ST. CHARLES-FARMINGTON, MO-IL COMBINED STATISTICAL AREA—Con.</b>                    |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>St. Louis, MO-IL Metropolitan Statistical Area—Con.</b>                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 424             | Nondurable goods merchant wholesalers—Con.                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4244            | Grocery and related product merchant wholesalers—Con.                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42443           | Dairy product (except dried or canned) merchant wholesalers .....                                | 22                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424430          | Dairy product (except dried or canned) merchant wholesalers .....                                | 22                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244302         | Dairy product (except raw milk) merchant wholesalers .....                                       | 22                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42444           | Poultry and poultry product merchant wholesalers .....                                           | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424440          | Poultry and poultry product merchant wholesalers .....                                           | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42445           | Confectionery merchant wholesalers .....                                                         | 20                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424450          | Confectionery merchant wholesalers .....                                                         | 20                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42448           | Fresh fruit and vegetable merchant wholesalers .....                                             | 37                      | 244 925         | 16 359                   | 3 476                           | 378                                                       | 34 844                       | 2 768                             | 3 230                             |
| 424480          | Fresh fruit and vegetable merchant wholesalers .....                                             | 37                      | 244 925         | 16 359                   | 3 476                           | 378                                                       | 34 844                       | 2 768                             | 3 230                             |
| 42449           | Other grocery and related products merchant wholesalers .....                                    | 104                     | 627 577         | 46 962                   | 11 954                          | 1 253                                                     | 85 123                       | 40 656                            | 45 593                            |
| 424490          | Other grocery and related products merchant wholesalers .....                                    | 104                     | 627 577         | 46 962                   | 11 954                          | 1 253                                                     | 85 123                       | 40 656                            | 45 593                            |
| 4245            | Farm product raw material merchant wholesalers .....                                             | 70                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4246            | Chemical and allied products merchant wholesalers .....                                          | 167                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42461           | Plastics materials and basic forms and shapes merchant wholesalers .....                         | 41                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424610          | Plastics materials and basic forms and shapes merchant wholesalers .....                         | 41                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42469           | Other chemical and allied products merchant wholesalers .....                                    | 126                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424690          | Other chemical and allied products merchant wholesalers .....                                    | 126                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4246902         | Other chemical and allied products merchant wholesalers .....                                    | 120                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                                      | 53                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                                      | 33                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                                      | 33                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4247101         | Petroleum bulk stations and terminals (except LP) .....                                          | 31                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42471011        | Petroleum bulk stations (except LP) .....                                                        | 27                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42472           | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) ..... | 20                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424720          | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) ..... | 20                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4248            | Beer, wine, and distilled alcoholic beverage merchant wholesalers .....                          | 37                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42481           | Beer and ale merchant wholesalers .....                                                          | 24                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424810          | Beer and ale merchant wholesalers .....                                                          | 24                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42482           | Wine and distilled alcoholic beverage merchant wholesalers .....                                 | 13                      | 286 040         | 23 262                   | 5 982                           | 547                                                       | 42 152                       | 35 597                            | 37 593                            |
| 424820          | Wine and distilled alcoholic beverage merchant wholesalers .....                                 | 13                      | 286 040         | 23 262                   | 5 982                           | 547                                                       | 42 152                       | 35 597                            | 37 593                            |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                        | 245                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 42491           | Farm supplies merchant wholesalers .....                                                         | 48                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424910          | Farm supplies merchant wholesalers .....                                                         | 48                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42492           | Book, periodical, and newspaper merchant wholesalers .....                                       | 32                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424920          | Book, periodical, and newspaper merchant wholesalers .....                                       | 32                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42493           | Flower, nursery stock, and florists' supplies merchant wholesalers .....                         | 32                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424930          | Flower, nursery stock, and florists' supplies merchant wholesalers .....                         | 32                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                                  | 96                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                                  | 96                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>ST. LOUIS-ST. CHARLES-FARMINGTON, MO-IL COMBINED STATISTICAL AREA—Con.</b>                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>St. Louis, MO-IL Metropolitan Statistical Area—Con.</b>                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade</b> .....                                                                          | <b>222</b>              | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>i</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers .....                                                              | 123                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....                         | 9                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                                         | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                                         | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                                       | 6                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                                       | 6                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4231202         | Motor vehicle supplies and new parts merchant wholesalers - jobbers .....                             | 3                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4232            | Furniture and home furnishing merchant wholesalers .....                                              | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42321           | Furniture merchant wholesalers .....                                                                  | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423210          | Furniture merchant wholesalers .....                                                                  | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4232102         | Office and business furniture merchant wholesalers .....                                              | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials merchant wholesalers .....                                    | 16                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42332           | Brick, stone, and related construction material merchant wholesalers .....                            | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423320          | Brick, stone, and related construction material merchant wholesalers .....                            | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....                         | 17                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                                       | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                            | 27                      | 2 165 357       | 104 408                  | 25 563                          | 1 500                                                     | 224 833                      | 58 116                            | 47 759                            |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 16                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 16                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | 10                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                         | 21                      | 1 054 486       | 23 646                   | 5 970                           | 325                                                       | 63 930                       | 2 547                             | 2 582                             |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                                         | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                                         | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers .....                         | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42384           | Industrial supplies merchant wholesalers .....                                                        | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423840          | Industrial supplies merchant wholesalers .....                                                        | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                                | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                                          | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                                          | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                                           | 99                      | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 4241            | Paper and paper product merchant wholesalers .....                                                    | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                                                | 28                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42449           | Other grocery and related products merchant wholesalers .....                                         | 13                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424490          | Other grocery and related products merchant wholesalers .....                                         | 13                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244902         | Bread and baked goods merchant wholesalers .....                                                      | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                     | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>ST. LOUIS-ST. CHARLES-FARMINGTON, MO-IL COMBINED STATISTICAL AREA—Con.</b>             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>St. Louis, MO-IL Metropolitan Statistical Area—Con.</b>                                |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>                                     |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade—Con.</b>                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 424             | Nondurable goods merchant wholesalers—Con.                                                |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4246            | Chemical and allied products merchant wholesalers .....                                   | 25                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42469           | Other chemical and allied products merchant wholesalers .....                             | 22                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424690          | Other chemical and allied products merchant wholesalers .....                             | 22                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                               | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                               | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                               | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247101         | Petroleum bulk stations and terminals (except LP) .....                                   | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                 | 13                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42491           | Farm supplies merchant wholesalers .....                                                  | 6                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424910          | Farm supplies merchant wholesalers .....                                                  | 6                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
|                 | <b>BRANSON, MO MICROPOLITAN STATISTICAL AREA</b>                                          |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                                    |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                              | <b>52</b>               | <b>71 337</b>   | <b>7 225</b>             | <b>2 018</b>                    | <b>289</b>                                                | <b>15 212</b>                | <b>9 289</b>                      | <b>8 487</b>                      |
| 423             | Durable goods merchant wholesalers .....                                                  | 38                      | 52 541          | 5 428                    | 1 549                           | 212                                                       | 11 494                       | 8 493                             | 7 703                             |
| 424             | Nondurable goods merchant wholesalers .....                                               | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                                 | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                                 | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                                  | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                                  | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                                   | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                              | <b>47</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>c</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers .....                                                  | 36                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                               | 11                      | 9 290           | 1 272                    | 341                             | 64                                                        | 2 679                        | 768                               | 764                               |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                          |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                              | <b>3</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>b</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers .....                                                  | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>COLUMBIA, MO METROPOLITAN STATISTICAL AREA</b>                                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                                    |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                              | <b>163</b>              | <b>945 859</b>  | <b>84 802</b>            | <b>19 952</b>                   | <b>2 825</b>                                              | <b>160 083</b>               | <b>168 845</b>                    | <b>164 475</b>                    |
| 423             | Durable goods merchant wholesalers .....                                                  | 114                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....             | 15                      | 45 672          | 5 489                    | 1 451                           | 201                                                       | 8 094                        | 6 860                             | 5 913                             |
| 4233            | Lumber and other construction materials merchant wholesalers .....                        | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                      | 6                       | 23 844          | 3 190                    | 753                             | 95                                                        | 4 651                        | 2 231                             | 2 256                             |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                      | 6                       | 23 844          | 3 190                    | 753                             | 95                                                        | 4 651                        | 2 231                             | 2 256                             |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                | 13                      | 165 508         | 10 403                   | 2 502                           | 301                                                       | 19 061                       | 62 045                            | 64 715                            |
| 42362           | Electrical and electronic appliance, television, and radio set merchant wholesalers ..... | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423620          | Electrical and electronic appliance, television, and radio set merchant wholesalers ..... | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

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|-----------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>COLUMBIA, MO METROPOLITAN STATISTICAL AREA—Con.</b>                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                 | 25                      | 53 109          | 6 279                    | 1 613                           | 185                                                       | 11 209                       | 15 479                            | 15 010                            |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                        | 20                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                  | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                  | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 45                      | 556 871         | 47 204                   | 10 606                          | 1 568                                                     | 95 988                       | 69 013                            | 67 258                            |
| 4244            | Grocery and related product merchant wholesalers .....                        | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                          | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                   | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                   | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                   | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 10                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42492           | Book, periodical, and newspaper merchant wholesalers .....                    | 4                       | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424920          | Book, periodical, and newspaper merchant wholesalers .....                    | 4                       | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                       | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods .....                                    | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                  | <b>153</b>              | <b>912 862</b>  | <b>82 298</b>            | <b>19 335</b>                   | <b>2 726</b>                                              | <b>155 190</b>               | <b>167 837</b>                    | <b>163 403</b>                    |
| 423             | Durable goods merchant wholesalers .....                                      | 112                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 15                      | 45 672          | 5 489                    | 1 451                           | 201                                                       | 8 094                        | 6 860                             | 5 913                             |
| 4236            | Electrical and electronic goods merchant wholesalers .....                    | 13                      | 165 508         | 10 403                   | 2 502                           | 301                                                       | 19 061                       | 62 045                            | 64 715                            |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                 | 25                      | 53 109          | 6 279                    | 1 613                           | 185                                                       | 11 209                       | 15 479                            | 15 010                            |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                        | 19                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 41                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                        | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 10                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42492           | Book, periodical, and newspaper merchant wholesalers .....                    | 4                       | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424920          | Book, periodical, and newspaper merchant wholesalers .....                    | 4                       | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                  | <b>6</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>b</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers .....                                      | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Establishments (number) | Sales (\$1,000)   | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------------------------------|-------------------------|-------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>FAYETTEVILLE-SPRINGDALE-ROGERS, AR-MO METROPOLITAN STATISTICAL AREA</b>                            |                         |                   |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                                                |                         |                   |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                                          | <b>522</b>              | <b>13 769 378</b> | <b>277 240</b>           | <b>66 280</b>                   | <b>7 031</b>                                              | <b>507 370</b>               | <b>204 767</b>                    | <b>208 356</b>                    |
| 423             | Durable goods merchant wholesalers .....                                                              | 305                     | 2 260 210         | 122 742                  | 29 153                          | 2 918                                                     | 202 038                      | 127 048                           | 122 846                           |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....                         | 34                      | 419 154           | 17 348                   | 4 222                           | 525                                                       | 26 055                       | 50 466                            | 39 951                            |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                                         | 18                      | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                                         | 18                      | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4231105         | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                                   | 13                      | 132 030           | 9 586                    | 2 445                           | 295                                                       | 13 752                       | 35 948                            | 26 170                            |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                                       | 12                      | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                                       | 12                      | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231201         | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors .....              | 4                       | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4232            | Furniture and home furnishing merchant wholesalers .....                                              | 19                      | 109 432           | 5 684                    | 1 341                           | 156                                                       | 8 738                        | 1 953                             | 2 380                             |
| 42322           | Home furnishing merchant wholesalers .....                                                            | 11                      | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423220          | Home furnishing merchant wholesalers .....                                                            | 11                      | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4232202         | Linens, domestics, draperies, and curtains merchant wholesalers .....                                 | 4                       | 74 898            | 1 171                    | 296                             | 26                                                        | 1 842                        | 187                               | 144                               |
| 4233            | Lumber and other construction materials merchant wholesalers .....                                    | 18                      | 86 464            | 7 363                    | 1 682                           | 224                                                       | 10 957                       | 8 703                             | 9 312                             |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | 9                       | 40 244            | 5 210                    | 1 161                           | 168                                                       | 6 502                        | 4 099                             | 4 222                             |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | 9                       | 40 244            | 5 210                    | 1 161                           | 168                                                       | 6 502                        | 4 099                             | 4 222                             |
| 42332           | Brick, stone, and related construction material merchant wholesalers .....                            | 2                       | D                 | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423320          | Brick, stone, and related construction material merchant wholesalers .....                            | 2                       | D                 | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4233201         | Brick, block, tile, clay/cement sewer pipe merchant wholesalers .....                                 | 2                       | D                 | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....                         | 32                      | 241 695           | 18 860                   | 5 223                           | 381                                                       | 38 647                       | 2 683                             | 3 024                             |
| 42343           | Computer and computer peripheral equipment and software merchant wholesalers .....                    | 13                      | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423430          | Computer and computer peripheral equipment and software merchant wholesalers .....                    | 13                      | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4234301         | Computer and computer peripheral equipment merchant wholesalers .....                                 | 12                      | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42343012        | Computer and peripheral equipment for end use merchant wholesalers .....                              | 8                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                            | 38                      | 379 264           | 24 436                   | 5 676                           | 292                                                       | 41 914                       | 4 403                             | 4 438                             |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 16                      | 327 287           | 4 171                    | 986                             | 89                                                        | 7 122                        | 1 473                             | 1 414                             |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 16                      | 327 287           | 4 171                    | 986                             | 89                                                        | 7 122                        | 1 473                             | 1 414                             |
| 42369           | Other electronic parts and equipment merchant wholesalers .....                                       | 16                      | 41 111            | 19 519                   | 4 522                           | 178                                                       | 32 474                       | 2 347                             | 2 476                             |
| 423690          | Other electronic parts and equipment merchant wholesalers .....                                       | 16                      | 41 111            | 19 519                   | 4 522                           | 178                                                       | 32 474                       | 2 347                             | 2 476                             |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | 28                      | 49 462            | 6 024                    | 1 317                           | 153                                                       | 10 805                       | 3 826                             | 3 931                             |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                         | 92                      | 890 151           | 33 459                   | 7 803                           | 906                                                       | 49 721                       | 45 927                            | 51 058                            |
| 42382           | Farm and garden machinery and equipment merchant wholesalers .....                                    | 22                      | 88 318            | 8 027                    | 1 695                           | 246                                                       | 12 665                       | 27 007                            | 29 837                            |
| 423820          | Farm and garden machinery and equipment merchant wholesalers .....                                    | 22                      | 88 318            | 8 027                    | 1 695                           | 246                                                       | 12 665                       | 27 007                            | 29 837                            |
| 4238201         | Farm machinery and equipment merchant wholesalers - farm dealers .....                                | 16                      | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                                         | 35                      | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                                         | 35                      | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers .....                         | 24                      | 84 565            | 14 298                   | 3 350                           | 354                                                       | 18 205                       | 8 152                             | 8 677                             |
| 42384           | Industrial supplies merchant wholesalers .....                                                        | 16                      | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423840          | Industrial supplies merchant wholesalers .....                                                        | 16                      | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....                               | 8                       | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....                               | 8                       | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238503         | Laundry and dry-cleaning equipment and supplies merchant wholesalers .....                            | 1                       | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                       | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|---------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>FAYETTEVILLE-SPRINGDALE-ROGERS, AR-MO METROPOLITAN STATISTICAL AREA—Con.</b>             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                 |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade—Con.</b>                                                                 |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                     |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                      | 35                      | 61 907          | 6 456                    | 1 099                           | 173                                                       | 10 720                       | 6 456                             | 6 547                             |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                                | 19                      | 19 255          | 2 242                    | 545                             | 93                                                        | 4 057                        | 2 191                             | 2 535                             |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                                | 19                      | 19 255          | 2 242                    | 545                             | 93                                                        | 4 057                        | 2 191                             | 2 535                             |
| 424             | Nondurable goods merchant wholesalers .....                                                 | 177                     | 8 431 830       | 135 606                  | 32 847                          | 3 409                                                     | 272 792                      | 76 898                            | 84 259                            |
| 4241            | Paper and paper product merchant wholesalers .....                                          | 16                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4242            | Drugs and druggists' sundries merchant wholesalers .....                                    | 11                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42421           | Drugs and druggists' sundries merchant wholesalers .....                                    | 11                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424210          | Drugs and druggists' sundries merchant wholesalers .....                                    | 11                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4242102         | Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries merchant wholesalers ..... | 6                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4243            | Apparel, piece goods, and notions merchant wholesalers .....                                | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                                      | 54                      | 3 476 430       | 41 673                   | 10 701                          | 968                                                       | 87 469                       | 32 446                            | 35 384                            |
| 42441           | General line grocery merchant wholesalers .....                                             | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424410          | General line grocery merchant wholesalers .....                                             | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4244103         | Other general line grocery merchant wholesalers .....                                       | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42444           | Poultry and poultry product merchant wholesalers .....                                      | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424440          | Poultry and poultry product merchant wholesalers .....                                      | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244402         | Poultry and poultry product (except live) merchant wholesalers .....                        | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42449           | Other grocery and related products merchant wholesalers .....                               | 21                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424490          | Other grocery and related products merchant wholesalers .....                               | 21                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244901         | Coffee, tea, and spice merchant wholesalers .....                                           | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4244906         | Other grocery specialties merchant wholesalers .....                                        | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4246            | Chemical and allied products merchant wholesalers .....                                     | 22                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42469           | Other chemical and allied products merchant wholesalers .....                               | 19                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424690          | Other chemical and allied products merchant wholesalers .....                               | 19                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4246902         | Other chemical and allied products merchant wholesalers .....                               | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                                 | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                                 | 7                       | 142 408         | 2 479                    | 580                             | 94                                                        | 6 964                        | 1 290                             | 1 359                             |
| 424710          | Petroleum bulk stations and terminals .....                                                 | 7                       | 142 408         | 2 479                    | 580                             | 94                                                        | 6 964                        | 1 290                             | 1 359                             |
| 4247101         | Petroleum bulk stations and terminals (except LP) .....                                     | 7                       | 142 408         | 2 479                    | 580                             | 94                                                        | 6 964                        | 1 290                             | 1 359                             |
| 42471011        | Petroleum bulk stations (except LP) .....                                                   | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                   | 33                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42491           | Farm supplies merchant wholesalers .....                                                    | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424910          | Farm supplies merchant wholesalers .....                                                    | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                             | 11                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                             | 11                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                                   | 40                      | 3 077 338       | 18 892                   | 4 280                           | 704                                                       | 32 540                       | 821                               | 1 251                             |
| 4251            | Wholesale electronic markets and agents and brokers .....                                   | 40                      | 3 077 338       | 18 892                   | 4 280                           | 704                                                       | 32 540                       | 821                               | 1 251                             |
| 42512           | Wholesale trade agents and brokers .....                                                    | 40                      | 3 077 338       | 18 892                   | 4 280                           | 704                                                       | 32 540                       | 821                               | 1 251                             |
| 425120          | Wholesale trade agents and brokers .....                                                    | 40                      | 3 077 338       | 18 892                   | 4 280                           | 704                                                       | 32 540                       | 821                               | 1 251                             |
| 4251203         | Agents and brokers, durable goods .....                                                     | 17                      | 69 619          | 2 130                    | 484                             | 45                                                        | 3 714                        | 5                                 | 11                                |
| 42512039        | Miscellaneous durable goods agents and brokers .....                                        | 8                       | 52 375          | 1 581                    | 351                             | 30                                                        | 2 539                        | —                                 | —                                 |
| 4251204         | Agents and brokers, nondurable goods .....                                                  | 23                      | 3 007 719       | 16 762                   | 3 796                           | 659                                                       | 28 826                       | 816                               | 1 240                             |
| 42512044        | Grocery and related products agents and brokers .....                                       | 13                      | 2 919 927       | 15 061                   | 3 380                           | 521                                                       | 25 441                       | —                                 | —                                 |
| 42512045        | Farm product raw material agents and brokers .....                                          | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

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|-----------------|--------------------------------------------------------------------------------------|-------------------------|------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>FAYETTEVILLE-SPRINGDALE-ROGERS, AR-MO METROPOLITAN STATISTICAL AREA—Con.</b>      |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>        |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                         | <b>441</b>              | <b>3 840 157</b> | <b>168 499</b>           | <b>39 626</b>                   | <b>4 926</b>                                              | <b>304 529</b>               | <b>171 595</b>                    | <b>171 843</b>                    |
| 423             | Durable goods merchant wholesalers .....                                             | 281                     | 761 048          | 81 827                   | 18 771                          | 2 425                                                     | 130 277                      | 111 731                           | 107 555                           |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | 31                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                        | 17                      | 144 313          | 9 311                    | 2 300                           | 299                                                       | 15 041                       | 35 489                            | 25 716                            |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                        | 17                      | 144 313          | 9 311                    | 2 300                           | 299                                                       | 15 041                       | 35 489                            | 25 716                            |
| 4231105         | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                  | 12                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                      | 10                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                      | 10                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4232            | Furniture and home furnishing merchant wholesalers .....                             | 17                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42322           | Home furnishing merchant wholesalers .....                                           | 9                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423220          | Home furnishing merchant wholesalers .....                                           | 9                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....        | 27                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | 28                      | 49 462           | 6 024                    | 1 317                           | 153                                                       | 10 805                       | 3 826                             | 3 931                             |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                        | 88                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42382           | Farm and garden machinery and equipment merchant wholesalers .....                   | 22                      | 88 318           | 8 027                    | 1 695                           | 246                                                       | 12 665                       | 27 007                            | 29 837                            |
| 423820          | Farm and garden machinery and equipment merchant wholesalers .....                   | 22                      | 88 318           | 8 027                    | 1 695                           | 246                                                       | 12 665                       | 27 007                            | 29 837                            |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                        | 34                      | 65 617           | 9 064                    | 2 002                           | 313                                                       | 14 112                       | 9 366                             | 9 889                             |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                        | 34                      | 65 617           | 9 064                    | 2 002                           | 313                                                       | 14 112                       | 9 366                             | 9 889                             |
| 42384           | Industrial supplies merchant wholesalers .....                                       | 14                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423840          | Industrial supplies merchant wholesalers .....                                       | 14                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                               | 34                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                         | 19                      | 19 255           | 2 242                    | 545                             | 93                                                        | 4 057                        | 2 191                             | 2 535                             |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                         | 19                      | 19 255           | 2 242                    | 545                             | 93                                                        | 4 057                        | 2 191                             | 2 535                             |
| 424             | Nondurable goods merchant wholesalers .....                                          | 160                     | 3 079 109        | 86 672                   | 20 855                          | 2 501                                                     | 174 252                      | 59 864                            | 64 288                            |
| 4243            | Apparel, piece goods, and notions merchant wholesalers .....                         | 18                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                               | 48                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42441           | General line grocery merchant wholesalers .....                                      | 6                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424410          | General line grocery merchant wholesalers .....                                      | 6                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4244103         | Other general line grocery merchant wholesalers .....                                | 5                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42444           | Poultry and poultry product merchant wholesalers .....                               | 7                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424440          | Poultry and poultry product merchant wholesalers .....                               | 7                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244402         | Poultry and poultry product (except live) merchant wholesalers .....                 | 7                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4246            | Chemical and allied products merchant wholesalers .....                              | 17                      | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42469           | Other chemical and allied products merchant wholesalers .....                        | 14                      | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424690          | Other chemical and allied products merchant wholesalers .....                        | 14                      | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4246902         | Other chemical and allied products merchant wholesalers .....                        | 14                      | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                          | 11                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                          | 7                       | 142 408          | 2 479                    | 580                             | 94                                                        | 6 964                        | 1 290                             | 1 359                             |
| 424710          | Petroleum bulk stations and terminals .....                                          | 7                       | 142 408          | 2 479                    | 580                             | 94                                                        | 6 964                        | 1 290                             | 1 359                             |
| 4247101         | Petroleum bulk stations and terminals (except LP) .....                              | 7                       | 142 408          | 2 479                    | 580                             | 94                                                        | 6 964                        | 1 290                             | 1 359                             |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                            | 32                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                      | 11                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                      | 11                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Establishments (number) | Sales (\$1,000)  | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------------------------------|-------------------------|------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>FAYETTEVILLE-SPRINGDALE-ROGERS, AR-MO METROPOLITAN STATISTICAL AREA—Con.</b>                       |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                                      |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                                          | <b>41</b>               | <b>6 851 883</b> | <b>89 849</b>            | <b>22 374</b>                   | <b>1 401</b>                                              | <b>170 301</b>               | <b>32 351</b>                     | <b>35 262</b>                     |
| 423             | Durable goods merchant wholesalers.....                                                               | 24                      | 1 499 162        | 40 915                   | 10 382                          | 493                                                       | 71 761                       | 15 317                            | 15 291                            |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....                         | 3                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                                       | 2                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                                       | 2                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4231201         | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors .....              | 2                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....                         | 5                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                            | 7                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 5                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 5                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                         | 4                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....                               | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....                               | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238503         | Laundry and dry-cleaning equipment and supplies merchant wholesalers .....                            | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                                | 1                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                                           | 17                      | 5 352 721        | 48 934                   | 11 992                          | 908                                                       | 98 540                       | 17 034                            | 19 971                            |
| 4244            | Grocery and related product merchant wholesalers .....                                                | 6                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42449           | Other grocery and related products merchant wholesalers .....                                         | 6                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424490          | Other grocery and related products merchant wholesalers .....                                         | 6                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244901         | Coffee, tea, and spice merchant wholesalers .....                                                     | 2                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4244906         | Other grocery specialties merchant wholesalers .....                                                  | 2                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4246            | Chemical and allied products merchant wholesalers .....                                               | 5                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42469           | Other chemical and allied products merchant wholesalers .....                                         | 5                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424690          | Other chemical and allied products merchant wholesalers .....                                         | 5                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>FORT LEONARD WOOD, MO MICROPOLITAN STATISTICAL AREA</b>                                            |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                                                |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                                          | <b>9</b>                | <b>D</b>         | <b>D</b>                 | <b>D</b>                        | <b>b</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers.....                                                               | 6                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                                           | 3                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                         |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                                          | <b>9</b>                | <b>D</b>         | <b>D</b>                 | <b>D</b>                        | <b>b</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers.....                                                               | 6                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                                           | 3                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.



**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>HANNIBAL, MO MICROPOLITAN STATISTICAL AREA</b>                             |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 50                      | 154 494         | 9 850                    | 2 426                           | 375                                                       | 20 440                       | 17 610                            | 18 906                            |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 31                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 11                      | 42 133          | 3 672                    | 930                             | 115                                                       | 7 183                        | 8 380                             | 9 025                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 19                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247101                                                                       | Petroleum bulk stations and terminals (except LP) .....                       | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471011                                                                      | Petroleum bulk stations (except LP) .....                                     | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 48                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 30                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 11                      | 42 133          | 3 672                    | 930                             | 115                                                       | 7 183                        | 8 380                             | 9 025                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>JEFFERSON CITY, MO METROPOLITAN STATISTICAL AREA</b>                       |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 137                     | 583 578         | 53 702                   | 13 162                          | 1 758                                                     | 86 950                       | 49 274                            | 46 926                            |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 79                      | 264 321         | 30 046                   | 7 680                           | 816                                                       | 45 568                       | 38 738                            | 35 822                            |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 8                       | 34 459          | 3 959                    | 1 012                           | 115                                                       | 4 716                        | 12 773                            | 9 007                             |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....            | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42332                                                                         | Brick, stone, and related construction material merchant wholesalers .....    | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423320                                                                        | Brick, stone, and related construction material merchant wholesalers .....    | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers ..... | 20                      | 69 526          | 12 825                   | 3 356                           | 281                                                       | 18 938                       | 3 148                             | 3 146                             |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 22                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 51                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                        | 14                      | 74 275          | 7 040                    | 1 618                           | 240                                                       | 12 319                       | 4 632                             | 4 646                             |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | 8                       | 31 189          | 3 678                    | 811                             | 170                                                       | 5 963                        | 2 239                             | 2 650                             |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | 6                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | 6                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | 6                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4247101                                                                       | Petroleum bulk stations and terminals (except LP) .....                       | 6                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42471011                                                                      | Petroleum bulk stations (except LP) .....                                     | 6                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | 10                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000)  | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|-------------------------|------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>JEFFERSON CITY, MO METROPOLITAN STATISTICAL AREA—Con.</b>                  |                                                                               |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE—Con.</b>                                                   |                                                                               |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade—Con.</b>                                                   |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 7                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 7                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 7                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 7                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | 4                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512038                                                                      | Machinery, equipment, and supplies agents and brokers .....                   | 2                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | 3                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>120</b>              | <b>528 209</b>   | <b>46 959</b>            | <b>11 181</b>                   | <b>1 649</b>                                              | <b>76 306</b>                | <b>48 984</b>                     | <b>46 662</b>                     |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 74                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 8                       | 34 459           | 3 959                    | 1 012                           | 115                                                       | 4 716                        | 12 773                            | 9 007                             |
| 42332                                                                         | Brick, stone, and related construction material merchant wholesalers .....    | 2                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423320                                                                        | Brick, stone, and related construction material merchant wholesalers .....    | 2                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers ..... | 17                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 21                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 46                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                        | 13                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | 8                       | 31 189           | 3 678                    | 811                             | 170                                                       | 5 963                        | 2 239                             | 2 650                             |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | 7                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>10</b>               | <b>D</b>         | <b>D</b>                 | <b>D</b>                        | <b>b</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 5                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 5                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>JOPLIN, MO METROPOLITAN STATISTICAL AREA</b>                               |                                                                               |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>220</b>              | <b>1 680 291</b> | <b>66 939</b>            | <b>16 202</b>                   | <b>2 321</b>                                              | <b>129 477</b>               | <b>172 489</b>                    | <b>183 334</b>                    |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 139                     | D                | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 22                      | 138 794          | 7 914                    | 1 998                           | 262                                                       | 12 248                       | 11 163                            | 11 475                            |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                 | 10                      | 118 904          | 5 448                    | 1 380                           | 177                                                       | 8 675                        | 8 864                             | 9 226                             |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                 | 10                      | 118 904          | 5 448                    | 1 380                           | 177                                                       | 8 675                        | 8 864                             | 9 226                             |
| 4231105                                                                       | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....           | 4                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....            | 9                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42331                                                                         | Lumber, plywood, millwork, and wood panel merchant wholesalers .....          | 6                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423310                                                                        | Lumber, plywood, millwork, and wood panel merchant wholesalers .....          | 6                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233102                                                                       | Lumber with yard merchant wholesalers .....                                   | 3                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers ..... | 23                      | 31 079           | 4 748                    | 1 195                           | 157                                                       | 6 660                        | 1 697                             | 1 600                             |
| 4235                                                                          | Metal and mineral (except petroleum) merchant wholesalers .....               | 8                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42351                                                                         | Metal service centers and other metal merchant wholesalers .....              | 7                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423510                                                                        | Metal service centers and other metal merchant wholesalers .....              | 7                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                       | Establishments (number) | Sales (\$1,000)  | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|---------------------------------------------------------------------------------------------|-------------------------|------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>JOPLIN, MO METROPOLITAN STATISTICAL AREA—Con.</b>                                        |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                 |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade—Con.</b>                                                                 |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                     |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                               | 43                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42384           | Industrial supplies merchant wholesalers .....                                              | 14                      | 27 087           | 3 060                    | 730                             | 101                                                       | 5 264                        | 3 436                             | 3 582                             |
| 423840          | Industrial supplies merchant wholesalers .....                                              | 14                      | 27 087           | 3 060                    | 730                             | 101                                                       | 5 264                        | 3 436                             | 3 582                             |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                      | 16                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42393           | Recyclable material merchant wholesalers .....                                              | 9                       | 31 478           | 3 353                    | 754                             | 113                                                       | 6 921                        | 13 392                            | 12 734                            |
| 423930          | Recyclable material merchant wholesalers ..                                                 | 9                       | 31 478           | 3 353                    | 754                             | 113                                                       | 6 921                        | 13 392                            | 12 734                            |
| 4239303         | Other recyclable material merchant wholesalers .....                                        | 6                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                                 | 70                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4242            | Drugs and druggists' sundries merchant wholesalers .....                                    | 2                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42421           | Drugs and druggists' sundries merchant wholesalers .....                                    | 2                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424210          | Drugs and druggists' sundries merchant wholesalers .....                                    | 2                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4242102         | Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries merchant wholesalers ..... | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                                      | 18                      | 157 194          | 9 062                    | 2 204                           | 284                                                       | 27 116                       | 2 439                             | 2 725                             |
| 42443           | Dairy product (except dried or canned) merchant wholesalers .....                           | 5                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424430          | Dairy product (except dried or canned) merchant wholesalers .....                           | 5                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42444           | Poultry and poultry product merchant wholesalers .....                                      | 2                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424440          | Poultry and poultry product merchant wholesalers .....                                      | 2                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                                 | 5                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                                 | 2                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                                 | 2                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                   | 20                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42491           | Farm supplies merchant wholesalers .....                                                    | 6                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424910          | Farm supplies merchant wholesalers .....                                                    | 6                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249102         | Farm supplies merchant wholesalers - wholesale distributors .....                           | 2                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42494           | Tobacco and tobacco product merchant wholesalers .....                                      | 2                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424940          | Tobacco and tobacco product merchant wholesalers .....                                      | 2                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                                   | 11                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                                   | 11                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                                    | 11                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                                    | 11                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                                     | 8                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods .....                                                  | 3                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512045        | Farm product raw material agents and brokers .....                                          | 2                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>               |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                                | <b>200</b>              | <b>1 360 590</b> | <b>57 169</b>            | <b>13 879</b>                   | <b>1 973</b>                                              | <b>106 736</b>               | <b>169 040</b>                    | <b>178 680</b>                    |
| 423             | Durable goods merchant wholesalers .....                                                    | 134                     | D                | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....               | 22                      | 138 794          | 7 914                    | 1 998                           | 262                                                       | 12 248                       | 11 163                            | 11 475                            |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                               | 10                      | 118 904          | 5 448                    | 1 380                           | 177                                                       | 8 675                        | 8 864                             | 9 226                             |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                               | 10                      | 118 904          | 5 448                    | 1 380                           | 177                                                       | 8 675                        | 8 864                             | 9 226                             |
| 4231105         | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                         | 4                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....               | 23                      | 31 079           | 4 748                    | 1 195                           | 157                                                       | 6 660                        | 1 697                             | 1 600                             |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                               | 42                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42384           | Industrial supplies merchant wholesalers .....                                              | 13                      | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423840          | Industrial supplies merchant wholesalers .....                                              | 13                      | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                       | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|---------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>JOPLIN, MO METROPOLITAN STATISTICAL AREA—Con.</b>                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>          |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade—Con.</b>                                                                 |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                     |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                      | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42393           | Recyclable material merchant wholesalers ....                                               | 9                       | 31 478          | 3 353                    | 754                             | 113                                                       | 6 921                        | 13 392                            | 12 734                            |
| 423930          | Recyclable material merchant wholesalers ..                                                 | 9                       | 31 478          | 3 353                    | 754                             | 113                                                       | 6 921                        | 13 392                            | 12 734                            |
| 4239303         | Other recyclable material merchant wholesalers .....                                        | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                                 | 66                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4242            | Drugs and druggists' sundries merchant wholesalers .....                                    | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42421           | Drugs and druggists' sundries merchant wholesalers .....                                    | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424210          | Drugs and druggists' sundries merchant wholesalers .....                                    | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4242102         | Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries merchant wholesalers ..... | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                                      | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42444           | Poultry and poultry product merchant wholesalers .....                                      | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424440          | Poultry and poultry product merchant wholesalers .....                                      | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                   | 20                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                                | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                                     | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                                 | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
|                 | <b>KENNETT, MO MICROPOLITAN STATISTICAL AREA</b>                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                                | 38                      | 99 503          | 9 860                    | 2 405                           | 337                                                       | 16 900                       | 11 422                            | 11 142                            |
| 423             | Durable goods merchant wholesalers.....                                                     | 20                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                               | 9                       | 26 174          | 2 939                    | 699                             | 96                                                        | 4 603                        | 7 452                             | 6 962                             |
| 424             | Nondurable goods merchant wholesalers .....                                                 | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                   | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                             | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                             | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                                    | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                                    | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                                | 35                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                                     | 20                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                               | 9                       | 26 174          | 2 939                    | 699                             | 96                                                        | 4 603                        | 7 452                             | 6 962                             |
| 424             | Nondurable goods merchant wholesalers .....                                                 | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                   | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>KENNETT, MO MICROPOLITAN STATISTICAL AREA—Con.</b>                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>KEOKUK-FORT MADISON, IA-MO MICROPOLITAN STATISTICAL AREA</b>               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 52                      | 219 538         | 15 668                   | 3 450                           | 536                                                       | 33 618                       | 32 627                            | 36 245                            |
| 423             | Durable goods merchant wholesalers .....                                      | 23                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                 | 11                      | 47 374          | 4 131                    | 945                             | 144                                                       | 6 061                        | 14 543                            | 15 834                            |
| 424             | Nondurable goods merchant wholesalers .....                                   | 27                      | 144 024         | 8 922                    | 1 880                           | 295                                                       | 23 368                       | 13 716                            | 15 944                            |
| 4245            | Farm product raw material merchant wholesalers .....                          | 11                      | 60 614          | 4 735                    | 954                             | 154                                                       | 13 335                       | 4 799                             | 5 043                             |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                   | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                   | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                   | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 7                       | 52 783          | 1 937                    | 469                             | 65                                                        | 5 893                        | 7 874                             | 10 019                            |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods .....                                    | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 50                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                      | 23                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                 | 11                      | 47 374          | 4 131                    | 945                             | 144                                                       | 6 061                        | 14 543                            | 15 834                            |
| 424             | Nondurable goods merchant wholesalers .....                                   | 27                      | 144 024         | 8 922                    | 1 880                           | 295                                                       | 23 368                       | 13 716                            | 15 944                            |
| 4245            | Farm product raw material merchant wholesalers .....                          | 11                      | 60 614          | 4 735                    | 954                             | 154                                                       | 13 335                       | 4 799                             | 5 043                             |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 7                       | 52 783          | 1 937                    | 469                             | 65                                                        | 5 893                        | 7 874                             | 10 019                            |
|                 | <b>KIRKSVILLE, MO MICROPOLITAN STATISTICAL AREA</b>                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 25                      | 127 530         | 7 528                    | 1 760                           | 306                                                       | 13 552                       | 6 498                             | 6 255                             |
| 423             | Durable goods merchant wholesalers .....                                      | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....               | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42351           | Metal service centers and other metal merchant wholesalers .....              | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423510          | Metal service centers and other metal merchant wholesalers .....              | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....               | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....               | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>KIRKSVILLE, MO MICROPOLITAN STATISTICAL AREA—Con.</b>                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods ...                                      | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                  | <b>23</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>c</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers .....                                      | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                  | <b>1</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>b</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers .....                                      | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>LEBANON, MO MICROPOLITAN STATISTICAL AREA</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                  | <b>37</b>               | <b>192 899</b>  | <b>8 165</b>             | <b>2 000</b>                    | <b>331</b>                                                | <b>16 256</b>                | <b>20 374</b>                     | <b>19 922</b>                     |
| 423             | Durable goods merchant wholesalers .....                                      | 25                      | 168 310         | 6 243                    | 1 552                           | 236                                                       | 12 827                       | 15 322                            | 15 123                            |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 13                      | 49 064          | 1 436                    | 336                             | 70                                                        | 2 934                        | 3 862                             | 3 793                             |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                 | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                 | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials merchant wholesalers .....            | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                 | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                        | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                  | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                  | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 12                      | 24 589          | 1 922                    | 448                             | 95                                                        | 3 429                        | 5 052                             | 4 799                             |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                   | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                  | <b>37</b>               | <b>192 899</b>  | <b>8 165</b>             | <b>2 000</b>                    | <b>331</b>                                                | <b>16 256</b>                | <b>20 374</b>                     | <b>19 922</b>                     |
| 423             | Durable goods merchant wholesalers .....                                      | 25                      | 168 310         | 6 243                    | 1 552                           | 236                                                       | 12 827                       | 15 322                            | 15 123                            |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 13                      | 49 064          | 1 436                    | 336                             | 70                                                        | 2 934                        | 3 862                             | 3 793                             |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                        | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                  | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                  | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 12                      | 24 589          | 1 922                    | 448                             | 95                                                        | 3 429                        | 5 052                             | 4 799                             |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>MARSHALL, MO MICROPOLITAN STATISTICAL AREA</b>                             |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade</b> .....                                          | <b>32</b>               | <b>158 518</b>  | <b>11 559</b>            | <b>2 540</b>                    | <b>364</b>                                                | <b>21 178</b>                | <b>22 935</b>                     | <b>22 342</b>                     |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 7                       | 38 768          | 4 719                    | 1 036                           | 131                                                       | 5 777                        | 11 781                            | 11 575                            |
| 42382                                                                         | Farm and garden machinery and equipment merchant wholesalers .....    | 6                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423820                                                                        | Farm and garden machinery and equipment merchant wholesalers .....    | 6                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 20                      | 115 589         | 6 438                    | 1 394                           | 217                                                       | 14 323                       | 10 564                            | 10 347                            |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 12                      | 79 853          | 3 724                    | 819                             | 132                                                       | 8 639                        | 9 233                             | 8 992                             |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade</b> .....                                          | <b>31</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>e</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 7                       | 38 768          | 4 719                    | 1 036                           | 131                                                       | 5 777                        | 11 781                            | 11 575                            |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 20                      | 115 589         | 6 438                    | 1 394                           | 217                                                       | 14 323                       | 10 564                            | 10 347                            |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 12                      | 79 853          | 3 724                    | 819                             | 132                                                       | 8 639                        | 9 233                             | 8 992                             |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MARYVILLE, MO MICROPOLITAN STATISTICAL AREA</b>                            |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade</b> .....                                          | <b>22</b>               | <b>103 421</b>  | <b>3 869</b>             | <b>952</b>                      | <b>184</b>                                                | <b>7 465</b>                 | <b>7 058</b>                      | <b>6 706</b>                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 13                      | 46 579          | 2 569                    | 605                             | 117                                                       | 4 804                        | 3 330                             | 3 038                             |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 7                       | 32 208          | 1 273                    | 309                             | 67                                                        | 2 232                        | 1 678                             | 1 751                             |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512045                                                                      | Farm product raw material agents and brokers .....                    | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade</b> .....                                          | <b>18</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>c</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 7                       | 32 208          | 1 273                    | 309                             | 67                                                        | 2 232                        | 1 678                             | 1 751                             |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>MARYVILLE, MO MICROPOLITAN STATISTICAL AREA—Con.</b>                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade</b> .....                                                  | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MEXICO, MO MICROPOLITAN STATISTICAL AREA</b>                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade</b> .....                                                  | 31                      | 111 106         | 7 772                    | 1 776                           | 324                                                       | 15 113                       | 25 236                            | 22 568                            |
| 423             | Durable goods merchant wholesalers .....                                      | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                 | 9                       | 29 473          | 3 055                    | 734                             | 104                                                       | 6 374                        | 9 375                             | 10 274                            |
| 424             | Nondurable goods merchant wholesalers .....                                   | 15                      | 66 478          | 3 649                    | 784                             | 159                                                       | 6 742                        | 12 781                            | 10 018                            |
| 4245            | Farm product raw material merchant wholesalers .....                          | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods .....                                    | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade</b> .....                                                  | 28                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                      | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                 | 9                       | 29 473          | 3 055                    | 734                             | 104                                                       | 6 374                        | 9 375                             | 10 274                            |
| 424             | Nondurable goods merchant wholesalers .....                                   | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                          | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade</b> .....                                                  | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MOBERLY, MO MICROPOLITAN STATISTICAL AREA</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade</b> .....                                                  | 23                      | 93 684          | 5 927                    | 1 466                           | 217                                                       | 11 032                       | 7 057                             | 8 343                             |
| 423             | Durable goods merchant wholesalers .....                                      | 16                      | 56 291          | 4 682                    | 1 148                           | 170                                                       | 8 733                        | 6 055                             | 6 725                             |
| 4233            | Lumber and other construction materials merchant wholesalers .....            | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512038        | Machinery, equipment, and supplies agents and brokers .....                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade</b> .....                                                  | 21                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                      | 16                      | 56 291          | 4 682                    | 1 148                           | 170                                                       | 8 733                        | 6 055                             | 6 725                             |
| 424             | Nondurable goods merchant wholesalers .....                                   | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.



**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>MOBERLY, MO MICROPOLITAN STATISTICAL AREA—Con.</b>                         |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade .....</b>                                                  | <b>1</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>a</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>POPLAR BLUFF, MO MICROPOLITAN STATISTICAL AREA</b>                         |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade .....</b>                                                  | <b>54</b>               | <b>156 382</b>  | <b>11 575</b>            | <b>2 650</b>                    | <b>442</b>                                                | <b>20 440</b>                | <b>13 371</b>                     | <b>13 916</b>                     |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 38                      | 65 619          | 7 359                    | 1 673                           | 279                                                       | 11 391                       | 12 052                            | 12 403                            |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....            | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 14                      | 21 198          | 1 820                    | 501                             | 88                                                        | 2 843                        | 6 143                             | 5 634                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 14                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512031                                                                      | Motor vehicle and motor vehicle parts and supplies agents and brokers .....   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade .....</b>                                                  | <b>50</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>e</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 38                      | 65 619          | 7 359                    | 1 673                           | 279                                                       | 11 391                       | 12 052                            | 12 403                            |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 14                      | 21 198          | 1 820                    | 501                             | 88                                                        | 2 843                        | 6 143                             | 5 634                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade .....</b>                                                  | <b>2</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>b</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>QUINCY, IL-MO MICROPOLITAN STATISTICAL AREA</b>                            |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade .....</b>                                                  | <b>125</b>              | <b>976 788</b>  | <b>52 229</b>            | <b>13 346</b>                   | <b>1 645</b>                                              | <b>100 825</b>               | <b>84 682</b>                     | <b>89 820</b>                     |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 67                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 7                       | 25 939          | 3 017                    | 722                             | 101                                                       | 4 635                        | 5 385                             | 5 791                             |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 23                      | 57 086          | 6 153                    | 1 992                           | 224                                                       | 11 475                       | 12 940                            | 12 411                            |
| 42384                                                                         | Industrial supplies merchant wholesalers .....                                | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423840                                                                        | Industrial supplies merchant wholesalers .....                                | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                        | 6                       | 59 354          | 3 464                    | 720                             | 101                                                       | 6 994                        | 13 611                            | 16 785                            |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>QUINCY, IL-MO MICROPOLITAN STATISTICAL AREA—Con.</b>                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 424             | Nondurable goods merchant wholesalers .....                                   | 51                      | 745 790         | 29 730                   | 7 214                           | 931                                                       | 60 146                       | 43 564                            | 47 519                            |
| 4244            | Grocery and related product merchant wholesalers .....                        | 7                       | 77 321          | 7 884                    | 1 924                           | 224                                                       | 14 579                       | 4 600                             | 4 302                             |
| 4245            | Farm product raw material merchant wholesalers .....                          | 13                      | 121 541         | 1 954                    | 467                             | 59                                                        | 6 546                        | 14 649                            | 15 221                            |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                   | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                   | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                   | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 18                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42494           | Tobacco and tobacco product merchant wholesalers .....                        | 1                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424940          | Tobacco and tobacco product merchant wholesalers .....                        | 1                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                       | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods .....                                    | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                  | <b>117</b>              | <b>956 519</b>  | <b>51 604</b>            | <b>13 199</b>                   | <b>1 614</b>                                              | <b>99 541</b>                | <b>84 337</b>                     | <b>89 602</b>                     |
| 423             | Durable goods merchant wholesalers .....                                      | 66                      | 210 729         | 21 874                   | 5 985                           | 683                                                       | 39 395                       | 40 773                            | 42 083                            |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 7                       | 25 939          | 3 017                    | 722                             | 101                                                       | 4 635                        | 5 385                             | 5 791                             |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                 | 23                      | 57 086          | 6 153                    | 1 992                           | 224                                                       | 11 475                       | 12 940                            | 12 411                            |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                        | 6                       | 59 354          | 3 464                    | 720                             | 101                                                       | 6 994                        | 13 611                            | 16 785                            |
| 424             | Nondurable goods merchant wholesalers .....                                   | 51                      | 745 790         | 29 730                   | 7 214                           | 931                                                       | 60 146                       | 43 564                            | 47 519                            |
| 4244            | Grocery and related product merchant wholesalers .....                        | 7                       | 77 321          | 7 884                    | 1 924                           | 224                                                       | 14 579                       | 4 600                             | 4 302                             |
| 4245            | Farm product raw material merchant wholesalers .....                          | 13                      | 121 541         | 1 954                    | 467                             | 59                                                        | 6 546                        | 14 649                            | 15 221                            |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 18                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                  | <b>1</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>a</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>ROLLA, MO MICROPOLITAN STATISTICAL AREA</b>                                |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                  | <b>38</b>               | <b>104 241</b>  | <b>10 562</b>            | <b>2 541</b>                    | <b>426</b>                                                | <b>18 785</b>                | <b>6 473</b>                      | <b>6 964</b>                      |
| 423             | Durable goods merchant wholesalers .....                                      | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 17                      | 80 744          | 7 702                    | 1 820                           | 307                                                       | 13 719                       | 4 916                             | 5 197                             |
| 4244            | Grocery and related product merchant wholesalers .....                        | 5                       | 35 531          | 2 719                    | 665                             | 103                                                       | 6 700                        | 797                               | 743                               |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>ROLLA, MO MICROPOLITAN STATISTICAL AREA—Con.</b>                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>Wholesale trade—Con.</b>                                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade—Con.                                                          |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                       | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 34                      | 89 277          | 9 751                    | 2 335                           | 390                                                       | 16 634                       | 6 324                             | 6 834                             |
| 423             | Durable goods merchant wholesalers .....                                      | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 16                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>ST. JOSEPH, MO-KS METROPOLITAN STATISTICAL AREA</b>                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 167                     | 1 762 857       | 68 283                   | 16 810                          | 1 942                                                     | 135 563                      | 155 223                           | 170 026                           |
| 423             | Durable goods merchant wholesalers .....                                      | 79                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials merchant wholesalers .....            | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4236            | Electrical and electronic goods merchant wholesalers .....                    | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                 | 28                      | 101 288         | 15 178                   | 3 802                           | 381                                                       | 28 856                       | 21 265                            | 21 212                            |
| 42382           | Farm and garden machinery and equipment merchant wholesalers .....            | 9                       | 38 761          | 3 583                    | 832                             | 122                                                       | 5 986                        | 10 924                            | 11 740                            |
| 423820          | Farm and garden machinery and equipment merchant wholesalers .....            | 9                       | 38 761          | 3 583                    | 832                             | 122                                                       | 5 986                        | 10 924                            | 11 740                            |
| 4238201         | Farm machinery and equipment merchant wholesalers - farm dealers .....        | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....       | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....       | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238502         | Custodial and janitors' equipment and supplies merchant wholesalers .....     | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                        | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 79                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4242            | Drugs and druggists' sundries merchant wholesalers .....                      | 5                       | 854 465         | 9 200                    | 2 501                           | 190                                                       | 25 983                       | 97 320                            | 98 612                            |
| 42421           | Drugs and druggists' sundries merchant wholesalers .....                      | 5                       | 854 465         | 9 200                    | 2 501                           | 190                                                       | 25 983                       | 97 320                            | 98 612                            |
| 424210          | Drugs and druggists' sundries merchant wholesalers .....                      | 5                       | 854 465         | 9 200                    | 2 501                           | 190                                                       | 25 983                       | 97 320                            | 98 612                            |
| 4242101         | General-line drugs merchant wholesalers .....                                 | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                        | 15                      | 120 329         | 8 203                    | 2 022                           | 258                                                       | 14 588                       | 4 766                             | 4 833                             |
| 4245            | Farm product raw material merchant wholesalers .....                          | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                   | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                   | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                   | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247101         | Petroleum bulk stations and terminals (except LP) .....                       | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471011        | Petroleum bulk stations (except LP) .....                                     | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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|-------------------------------------------------------------------------------|-----------------------------------------------------------------------------|-------------------------|------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>ST. JOSEPH, MO-KS METROPOLITAN STATISTICAL AREA—Con.</b>                   |                                                                             |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE—Con.</b>                                                   |                                                                             |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade—Con.</b>                                                 |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 424                                                                           | Nondurable goods merchant wholesalers—Con.                                  |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                   | 27                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42491                                                                         | Farm supplies merchant wholesalers .....                                    | 21                      | 68 876           | 6 237                    | 1 471                           | 206                                                       | 11 237                       | 11 213                            | 12 057                            |
| 424910                                                                        | Farm supplies merchant wholesalers .....                                    | 21                      | 68 876           | 6 237                    | 1 471                           | 206                                                       | 11 237                       | 11 213                            | 12 057                            |
| 42494                                                                         | Tobacco and tobacco product merchant wholesalers .....                      | 1                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424940                                                                        | Tobacco and tobacco product merchant wholesalers .....                      | 1                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                   | 9                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                   | 9                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                    | 9                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                    | 9                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                     | 6                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42512031                                                                      | Motor vehicle and motor vehicle parts and supplies agents and brokers ..... | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                  | 3                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                             |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade .....</b>                                                | <b>147</b>              | <b>1 592 173</b> | <b>60 603</b>            | <b>14 926</b>                   | <b>1 663</b>                                              | <b>120 052</b>               | <b>152 665</b>                    | <b>157 327</b>                    |
| 423                                                                           | Durable goods merchant wholesalers.....                                     | 76                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....               | 27                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42385                                                                         | Service establishment equipment and supplies merchant wholesalers .....     | 4                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423850                                                                        | Service establishment equipment and supplies merchant wholesalers .....     | 4                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238502                                                                       | Custodial and janitors' equipment and supplies merchant wholesalers .....   | 3                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                      | 11                      | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                 | 71                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4242                                                                          | Drugs and druggists' sundries merchant wholesalers .....                    | 5                       | 854 465          | 9 200                    | 2 501                           | 190                                                       | 25 983                       | 97 320                            | 98 612                            |
| 42421                                                                         | Drugs and druggists' sundries merchant wholesalers .....                    | 5                       | 854 465          | 9 200                    | 2 501                           | 190                                                       | 25 983                       | 97 320                            | 98 612                            |
| 424210                                                                        | Drugs and druggists' sundries merchant wholesalers .....                    | 5                       | 854 465          | 9 200                    | 2 501                           | 190                                                       | 25 983                       | 97 320                            | 98 612                            |
| 4242101                                                                       | General-line drugs merchant wholesalers .....                               | 4                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                      | 11                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                        | 9                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                   | 25                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                             |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade .....</b>                                                | <b>11</b>               | <b>D</b>         | <b>D</b>                 | <b>D</b>                        | <b>c</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers.....                                     | 3                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                 | 8                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                   | 2                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>SEDALIA, MO MICROPOLITAN STATISTICAL AREA</b>                              |                                                                             |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

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|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|-------------------------|------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>SEDALIA, MO MICROPOLITAN STATISTICAL AREA—Con.</b>                         |                                                                               |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>50</b>               | <b>216 174</b>   | <b>19 176</b>            | <b>4 495</b>                    | <b>666</b>                                                | <b>29 409</b>                | <b>19 568</b>                     | <b>18 494</b>                     |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 31                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 12                      | 37 056           | 4 314                    | 1 060                           | 130                                                       | 6 730                        | 10 623                            | 9 419                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 16                      | 98 593           | 8 064                    | 1 910                           | 267                                                       | 13 043                       | 5 295                             | 4 511                             |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                        | 3                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 3                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 3                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 3                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 3                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | 2                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512045                                                                      | Farm product raw material agents and brokers .....                            | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>45</b>               | <b>164 678</b>   | <b>17 202</b>            | <b>4 029</b>                    | <b>542</b>                                                | <b>25 647</b>                | <b>18 876</b>                     | <b>17 519</b>                     |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 30                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 11                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 15                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                        | 2                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>2</b>                | <b>D</b>         | <b>D</b>                 | <b>D</b>                        | <b>b</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 1                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>SPRINGFIELD, MO METROPOLITAN STATISTICAL AREA</b>                          |                                                                               |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>664</b>              | <b>5 740 902</b> | <b>299 790</b>           | <b>72 465</b>                   | <b>9 504</b>                                              | <b>581 978</b>               | <b>425 114</b>                    | <b>440 374</b>                    |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 421                     | 1 573 612        | 171 746                  | 42 941                          | 5 325                                                     | 295 131                      | 205 607                           | 211 422                           |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 64                      | D                | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                 | 26                      | 157 722          | 15 676                   | 3 769                           | 513                                                       | 22 035                       | 18 870                            | 19 851                            |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                 | 26                      | 157 722          | 15 676                   | 3 769                           | 513                                                       | 22 035                       | 18 870                            | 19 851                            |
| 4231105                                                                       | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....           | 10                      | 127 337          | 12 658                   | 2 923                           | 353                                                       | 17 561                       | 16 153                            | 16 990                            |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....               | 24                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers .....               | 24                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4232                                                                          | Furniture and home furnishing merchant wholesalers .....                      | 20                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....            | 51                      | 235 568          | 19 654                   | 4 829                           | 607                                                       | 32 539                       | 19 388                            | 20 410                            |
| 42331                                                                         | Lumber, plywood, millwork, and wood panel merchant wholesalers .....          | 27                      | 164 334          | 14 931                   | 3 717                           | 460                                                       | 23 439                       | 16 171                            | 17 082                            |
| 423310                                                                        | Lumber, plywood, millwork, and wood panel merchant wholesalers .....          | 27                      | 164 334          | 14 931                   | 3 717                           | 460                                                       | 23 439                       | 16 171                            | 17 082                            |
| 4233102                                                                       | Lumber with yard merchant wholesalers ..                                      | 3                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42332                                                                         | Brick, stone, and related construction material merchant wholesalers .....    | 6                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423320                                                                        | Brick, stone, and related construction material merchant wholesalers .....    | 6                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233201                                                                       | Brick, block, tile, clay/cement sewer pipe merchant wholesalers .....         | 3                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers ..... | 51                      | 109 652          | 17 454                   | 4 137                           | 494                                                       | 28 570                       | 8 399                             | 9 383                             |

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|-----------------|-------------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>SPRINGFIELD, MO METROPOLITAN STATISTICAL AREA—Con.</b>                                             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                                       | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42351           | Metal service centers and other metal merchant wholesalers .....                                      | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423510          | Metal service centers and other metal merchant wholesalers .....                                      | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                            | 42                      | 164 749         | 19 779                   | 5 052                           | 535                                                       | 31 966                       | 15 650                            | 18 710                            |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 16                      | 95 753          | 12 165                   | 3 175                           | 251                                                       | 18 646                       | 3 897                             | 3 490                             |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 16                      | 95 753          | 12 165                   | 3 175                           | 251                                                       | 18 646                       | 3 897                             | 3 490                             |
| 42369           | Other electronic parts and equipment merchant wholesalers .....                                       | 20                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423690          | Other electronic parts and equipment merchant wholesalers .....                                       | 20                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | 34                      | 175 659         | 18 950                   | 4 388                           | 512                                                       | 28 877                       | 29 714                            | 27 917                            |
| 42372           | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....                    | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423720          | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers ..                       | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42373           | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....               | 15                      | 58 142          | 7 250                    | 1 547                           | 182                                                       | 12 598                       | 9 288                             | 9 145                             |
| 423730          | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....               | 15                      | 58 142          | 7 250                    | 1 547                           | 182                                                       | 12 598                       | 9 288                             | 9 145                             |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                         | 105                     | 382 865         | 40 627                   | 11 185                          | 1 324                                                     | 75 652                       | 71 891                            | 73 367                            |
| 42382           | Farm and garden machinery and equipment merchant wholesalers .....                                    | 18                      | 65 072          | 4 601                    | 1 248                           | 197                                                       | 8 928                        | 15 280                            | 14 131                            |
| 423820          | Farm and garden machinery and equipment merchant wholesalers .....                                    | 18                      | 65 072          | 4 601                    | 1 248                           | 197                                                       | 8 928                        | 15 280                            | 14 131                            |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                                         | 38                      | 143 484         | 14 595                   | 4 065                           | 383                                                       | 30 694                       | 27 446                            | 28 177                            |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                                         | 38                      | 143 484         | 14 595                   | 4 065                           | 383                                                       | 30 694                       | 27 446                            | 28 177                            |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers .....                         | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238307         | Other industrial machinery and equipment merchant wholesalers .....                                   | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42384           | Industrial supplies merchant wholesalers .....                                                        | 14                      | 25 387          | 3 918                    | 955                             | 116                                                       | 6 704                        | 2 650                             | 2 795                             |
| 423840          | Industrial supplies merchant wholesalers .....                                                        | 14                      | 25 387          | 3 918                    | 955                             | 116                                                       | 6 704                        | 2 650                             | 2 795                             |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....                               | 17                      | 28 907          | 6 235                    | 1 593                           | 216                                                       | 9 954                        | 2 874                             | 2 766                             |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....                               | 17                      | 28 907          | 6 235                    | 1 593                           | 216                                                       | 9 954                        | 2 874                             | 2 766                             |
| 4238502         | Custodial and janitors' equipment and supplies merchant wholesalers .....                             | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42386           | Transportation equipment and supplies (except motor vehicle) merchant wholesalers .....               | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423860          | Transportation equipment and supplies (except motor vehicle) merchant wholesalers .....               | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238603         | Other transportation equipment and supplies merchant wholesalers .....                                | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                                | 37                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42393           | Recyclable material merchant wholesalers ....                                                         | 11                      | 34 250          | 3 530                    | 853                             | 133                                                       | 5 641                        | 4 381                             | 3 973                             |
| 423930          | Recyclable material merchant wholesalers ..                                                           | 11                      | 34 250          | 3 530                    | 853                             | 133                                                       | 5 641                        | 4 381                             | 3 973                             |
| 4239303         | Other recyclable material merchant wholesalers .....                                                  | 4                       | 24 313          | 1 639                    | 408                             | 74                                                        | 3 062                        | 4 043                             | 3 615                             |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                                          | 8                       | 16 009          | 1 507                    | 374                             | 48                                                        | 2 523                        | 2 454                             | 2 533                             |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                                          | 8                       | 16 009          | 1 507                    | 374                             | 48                                                        | 2 523                        | 2 454                             | 2 533                             |
| 424             | Nondurable goods merchant wholesalers .....                                                           | 205                     | 3 490 509       | 120 125                  | 27 454                          | 3 729                                                     | 271 954                      | 219 265                           | 228 702                           |
| 4241            | Paper and paper product merchant wholesalers ..                                                       | 20                      | 78 814          | 8 038                    | 1 875                           | 224                                                       | 13 335                       | 4 468                             | 4 051                             |
| 4242            | Drugs and druggists' sundries merchant wholesalers .....                                              | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42421           | Drugs and druggists' sundries merchant wholesalers .....                                              | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424210          | Drugs and druggists' sundries merchant wholesalers .....                                              | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4242101         | General-line drugs merchant wholesalers ..                                                            | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

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**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

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|-----------------|-------------------------------------------------------------------------------|-------------------------|------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>SPRINGFIELD, MO METROPOLITAN STATISTICAL AREA—Con.</b>                     |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                   |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade—Con.</b>                                                   |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 424             | Nondurable goods merchant wholesalers—Con.                                    |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 4244            | Grocery and related product merchant wholesalers .....                        | 41                      | 1 528 602        | 45 902                   | 10 217                          | 1 299                                                     | 135 071                      | 107 688                           | 113 049                           |
| 42441           | General line grocery merchant wholesalers . . .                               | 3                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424410          | General line grocery merchant wholesalers . .                                 | 3                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244102         | General line grocery merchant wholesalers - retail cooperative .....          | 1                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42442           | Packaged frozen food merchant wholesalers ..                                  | 9                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424420          | Packaged frozen food merchant wholesalers .....                               | 9                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42444           | Poultry and poultry product merchant wholesalers .....                        | 2                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424440          | Poultry and poultry product merchant wholesalers .....                        | 2                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42449           | Other grocery and related products merchant wholesalers .....                 | 17                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424490          | Other grocery and related products merchant wholesalers .....                 | 17                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244903         | Soft drinks and bottled water merchant wholesalers .....                      | 5                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                          | 6                       | 35 055           | 1 210                    | 205                             | 33                                                        | 3 098                        | 574                               | 638                               |
| 4246            | Chemical and allied products merchant wholesalers .....                       | 31                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42469           | Other chemical and allied products merchant wholesalers .....                 | 28                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424690          | Other chemical and allied products merchant wholesalers .....                 | 28                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4246902         | Other chemical and allied products merchant wholesalers .....                 | 26                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                   | 17                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                   | 8                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                   | 8                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4248            | Beer, wine, and distilled alcoholic beverage merchant wholesalers .....       | 6                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 60                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42491           | Farm supplies merchant wholesalers .....                                      | 17                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424910          | Farm supplies merchant wholesalers .....                                      | 17                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42493           | Flower, nursery stock, and florists' supplies merchant wholesalers .....      | 11                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424930          | Flower, nursery stock, and florists' supplies merchant wholesalers .....      | 11                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42494           | Tobacco and tobacco product merchant wholesalers .....                        | 2                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424940          | Tobacco and tobacco product merchant wholesalers .....                        | 2                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....               | 19                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....               | 19                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 38                      | 676 781          | 7 919                    | 2 070                           | 450                                                       | 14 893                       | 242                               | 250                               |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 38                      | 676 781          | 7 919                    | 2 070                           | 450                                                       | 14 893                       | 242                               | 250                               |
| 42511           | Business to business electronic markets .....                                 | 1                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425110          | Business to business electronic markets .....                                 | 1                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 37                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 37                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                       | 23                      | 518 009          | 5 787                    | 1 532                           | 337                                                       | 10 509                       | 233                               | 246                               |
| 42512031        | Motor vehicle and motor vehicle parts and supplies agents and brokers .....   | 5                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42512039        | Miscellaneous durable goods agents and brokers .....                          | 2                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods .....                                    | 14                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42512044        | Grocery and related products agents and brokers .....                         | 8                       | 91 760           | 1 228                    | 296                             | 37                                                        | 2 498                        | -                                 | -                                 |
| 42512045        | Farm product raw material agents and brokers .....                            | 3                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>592</b>              | <b>4 690 265</b> | <b>263 006</b>           | <b>63 008</b>                   | <b>8 249</b>                                              | <b>515 449</b>               | <b>413 749</b>                    | <b>429 681</b>                    |

See footnotes at end of table.

**Table 2a. Summary Statistics for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

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|-----------------|----------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>SPRINGFIELD, MO METROPOLITAN STATISTICAL AREA—Con.</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>     |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade—Con.</b>                                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers.....                                                | 406                     | 1 425 053       | 157 481                  | 39 092                          | 5 015                                                     | 270 661                      | 202 700                           | 208 531                           |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers.....           | 63                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42311           | Automobile and other motor vehicle merchant wholesalers.....                           | 26                      | 157 722         | 15 676                   | 3 769                           | 513                                                       | 22 035                       | 18 870                            | 19 851                            |
| 423110          | Automobile and other motor vehicle merchant wholesalers.....                           | 26                      | 157 722         | 15 676                   | 3 769                           | 513                                                       | 22 035                       | 18 870                            | 19 851                            |
| 4231105         | Heavy truck and tractor (over 33,000 lb) merchant wholesalers.....                     | 10                      | 127 337         | 12 658                   | 2 923                           | 353                                                       | 17 561                       | 16 153                            | 16 990                            |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers.....                         | 23                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers.....                         | 23                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials merchant wholesalers.....                      | 48                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers.....                    | 27                      | 164 334         | 14 931                   | 3 717                           | 460                                                       | 23 439                       | 16 171                            | 17 082                            |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers.....                    | 27                      | 164 334         | 14 931                   | 3 717                           | 460                                                       | 23 439                       | 16 171                            | 17 082                            |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers.....           | 49                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers.....    | 33                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42373           | Warm air heating and air-conditioning equipment and supplies merchant wholesalers..... | 15                      | 58 142          | 7 250                    | 1 547                           | 182                                                       | 12 598                       | 9 288                             | 9 145                             |
| 423730          | Warm air heating and air-conditioning equipment and supplies merchant wholesalers..... | 15                      | 58 142          | 7 250                    | 1 547                           | 182                                                       | 12 598                       | 9 288                             | 9 145                             |
| 4238            | Machinery, equipment, and supplies merchant wholesalers.....                           | 102                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42382           | Farm and garden machinery and equipment merchant wholesalers.....                      | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423820          | Farm and garden machinery and equipment merchant wholesalers.....                      | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42383           | Industrial machinery and equipment merchant wholesalers.....                           | 38                      | 143 484         | 14 595                   | 4 065                           | 383                                                       | 30 694                       | 27 446                            | 28 177                            |
| 423830          | Industrial machinery and equipment merchant wholesalers.....                           | 38                      | 143 484         | 14 595                   | 4 065                           | 383                                                       | 30 694                       | 27 446                            | 28 177                            |
| 42384           | Industrial supplies merchant wholesalers.....                                          | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423840          | Industrial supplies merchant wholesalers.....                                          | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42385           | Service establishment equipment and supplies merchant wholesalers.....                 | 17                      | 28 907          | 6 235                    | 1 593                           | 216                                                       | 9 954                        | 2 874                             | 2 766                             |
| 423850          | Service establishment equipment and supplies merchant wholesalers.....                 | 17                      | 28 907          | 6 235                    | 1 593                           | 216                                                       | 9 954                        | 2 874                             | 2 766                             |
| 4239            | Miscellaneous durable goods merchant wholesalers.....                                  | 37                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42393           | Recyclable material merchant wholesalers.....                                          | 11                      | 34 250          | 3 530                    | 853                             | 133                                                       | 5 641                        | 4 381                             | 3 973                             |
| 423930          | Recyclable material merchant wholesalers.....                                          | 11                      | 34 250          | 3 530                    | 853                             | 133                                                       | 5 641                        | 4 381                             | 3 973                             |
| 4239303         | Other recyclable material merchant wholesalers.....                                    | 4                       | 24 313          | 1 639                    | 408                             | 74                                                        | 3 062                        | 4 043                             | 3 615                             |
| 42399           | Other miscellaneous durable goods merchant wholesalers.....                            | 8                       | 16 009          | 1 507                    | 374                             | 48                                                        | 2 523                        | 2 454                             | 2 533                             |
| 423990          | Other miscellaneous durable goods merchant wholesalers.....                            | 8                       | 16 009          | 1 507                    | 374                             | 48                                                        | 2 523                        | 2 454                             | 2 533                             |
| 424             | Non-durable goods merchant wholesalers.....                                            | 186                     | 3 265 212       | 105 525                  | 23 916                          | 3 234                                                     | 244 788                      | 211 049                           | 221 150                           |
| 4242            | Drugs and druggists' sundries merchant wholesalers.....                                | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42421           | Drugs and druggists' sundries merchant wholesalers.....                                | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424210          | Drugs and druggists' sundries merchant wholesalers.....                                | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4242101         | General-line drugs merchant wholesalers.....                                           | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers.....                                  | 31                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42441           | General line grocery merchant wholesalers.....                                         | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424410          | General line grocery merchant wholesalers.....                                         | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244102         | General line grocery merchant wholesalers - retail cooperative.....                    | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers.....                                    | 6                       | 35 055          | 1 210                    | 205                             | 33                                                        | 3 098                        | 574                               | 638                               |

See footnotes at end of table.



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|-----------------|------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>SPRINGFIELD, MO METROPOLITAN STATISTICAL AREA—Con.</b>                          |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade—Con.</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 424             | Nondurable goods merchant wholesalers—Con.                                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4246            | Chemical and allied products merchant wholesalers .....                            | 26                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42469           | Other chemical and allied products merchant wholesalers .....                      | 24                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424690          | Other chemical and allied products merchant wholesalers .....                      | 24                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4246902         | Other chemical and allied products merchant wholesalers .....                      | 23                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                          | 57                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                    | 19                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                    | 19                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                       | <b>34</b>               | <b>373 856</b>  | <b>28 865</b>            | <b>7 387</b>                    | <b>805</b>                                                | <b>51 636</b>                | <b>11 123</b>                     | <b>10 443</b>                     |
| 423             | Durable goods merchant wholesalers .....                                           | 15                      | 148 559         | 14 265                   | 3 849                           | 310                                                       | 24 470                       | 2 907                             | 2 891                             |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                      | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                        | 19                      | 225 297         | 14 600                   | 3 538                           | 495                                                       | 27 166                       | 8 216                             | 7 552                             |
| 4244            | Grocery and related product merchant wholesalers .....                             | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                          | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
|                 | <b>WEST PLAINS, MO MICROPOLITAN STATISTICAL AREA</b>                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                       | <b>45</b>               | <b>226 471</b>  | <b>10 967</b>            | <b>2 815</b>                    | <b>373</b>                                                | <b>20 398</b>                | <b>9 018</b>                      | <b>10 228</b>                     |
| 423             | Durable goods merchant wholesalers .....                                           | 26                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials merchant wholesalers .....                 | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....               | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....               | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                      | 12                      | 24 906          | 2 642                    | 582                             | 72                                                        | 4 616                        | 5 084                             | 6 361                             |
| 424             | Nondurable goods merchant wholesalers .....                                        | 17                      | 73 390          | 5 429                    | 1 293                           | 185                                                       | 10 926                       | 2 092                             | 2 506                             |
| 4244            | Grocery and related product merchant wholesalers .....                             | 6                       | 53 451          | 3 313                    | 786                             | 99                                                        | 7 081                        | 879                               | 1 177                             |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                          | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                          | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                          | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                           | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                           | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                            | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods .....                                         | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512045        | Farm product raw material agents and brokers .....                                 | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                       | <b>38</b>               | <b>104 871</b>  | <b>7 566</b>             | <b>2 017</b>                    | <b>251</b>                                                | <b>13 427</b>                | <b>8 239</b>                      | <b>9 314</b>                      |
| 423             | Durable goods merchant wholesalers .....                                           | 26                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                      | 12                      | 24 906          | 2 642                    | 582                             | 72                                                        | 4 616                        | 5 084                             | 6 361                             |
| 424             | Nondurable goods merchant wholesalers .....                                        | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

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|-----------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>WEST PLAINS, MO MICROPOLITAN STATISTICAL AREA—Con.</b>             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                 | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                           | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

<sup>1</sup>For the 2002 Economic Census, the definition of merchant wholesalers and the kind-of-business and type-of-operation structures for the Wholesale Trade sector changed to reflect revisions to the 1997 North American Industry Classification System (NAICS). For more details, see Comparability of the 1997 and 2002 Economic Censuses.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                                      | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>CAPE GIRARDEAU-SIKESTON-JACKSON, MO-IL COMBINED STATISTICAL AREA</b>       |                                                                                      |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                      |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                         | <b>2.8</b>                               | <b>2.4</b>             |
| 423                                                                           | Durable goods merchant wholesalers .....                                             | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | 2.4                                      | 1.2                    |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                        | D                                        | D                      |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                        | D                                        | D                      |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....                      | D                                        | D                      |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers .....                      | D                                        | D                      |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....                   | D                                        | D                      |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers .....        | 3.8                                      | .2                     |
| 4237                                                                          | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | 6.8                                      | —                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                        | 7.0                                      | 1.6                    |
| 42382                                                                         | Farm and garden machinery and equipment merchant wholesalers .....                   | 4.1                                      | .1                     |
| 423820                                                                        | Farm and garden machinery and equipment merchant wholesalers .....                   | 4.1                                      | .1                     |
| 4238201                                                                       | Farm machinery and equipment merchant wholesalers - farm dealers .....               | D                                        | D                      |
| 42384                                                                         | Industrial supplies merchant wholesalers .....                                       | —                                        | 9.5                    |
| 423840                                                                        | Industrial supplies merchant wholesalers .....                                       | —                                        | 9.5                    |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                               | D                                        | D                      |
| 42393                                                                         | Recyclable material merchant wholesalers .....                                       | D                                        | D                      |
| 423930                                                                        | Recyclable material merchant wholesalers .....                                       | D                                        | D                      |
| 42399                                                                         | Other miscellaneous durable goods merchant wholesalers .....                         | D                                        | D                      |
| 423990                                                                        | Other miscellaneous durable goods merchant wholesalers .....                         | D                                        | D                      |
| 4239903                                                                       | General merchandise (durable goods) merchant wholesalers .....                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | 1.0                                      | 2.0                    |
| 4242                                                                          | Drugs and druggists' sundries merchant wholesalers .....                             | D                                        | D                      |
| 42421                                                                         | Drugs and druggists' sundries merchant wholesalers .....                             | D                                        | D                      |
| 424210                                                                        | Drugs and druggists' sundries merchant wholesalers .....                             | D                                        | D                      |
| 4242101                                                                       | General-line drugs merchant wholesalers .....                                        | D                                        | D                      |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                               | 1.8                                      | 4.3                    |
| 42444                                                                         | Poultry and poultry product merchant wholesalers .....                               | D                                        | D                      |
| 424440                                                                        | Poultry and poultry product merchant wholesalers .....                               | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                                 | —                                        | .2                     |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                          | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                          | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                          | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                            | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                              | D                                        | D                      |
| 42512038                                                                      | Machinery, equipment, and supplies agents and brokers .....                          | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                      |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                         | <b>3.0</b>                               | <b>2.2</b>             |
| 423                                                                           | Durable goods merchant wholesalers .....                                             | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | 2.4                                      | 1.2                    |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....                      | D                                        | D                      |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers .....                      | D                                        | D                      |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers .....        | 3.8                                      | .2                     |
| 4237                                                                          | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | 6.8                                      | —                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                        | D                                        | D                      |
| 42382                                                                         | Farm and garden machinery and equipment merchant wholesalers .....                   | 4.1                                      | .1                     |
| 423820                                                                        | Farm and garden machinery and equipment merchant wholesalers .....                   | 4.1                                      | .1                     |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                               | D                                        | D                      |
| 42393                                                                         | Recyclable material merchant wholesalers .....                                       | D                                        | D                      |
| 423930                                                                        | Recyclable material merchant wholesalers .....                                       | D                                        | D                      |
| 42399                                                                         | Other miscellaneous durable goods merchant wholesalers .....                         | D                                        | D                      |
| 423990                                                                        | Other miscellaneous durable goods merchant wholesalers .....                         | D                                        | D                      |

See footnotes at end of table.

Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                                     | Geographic area, type of operation, and kind of business <sup>1</sup>                | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                                     |                                                                                      | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>CAPE GIRARDEAU-SIKESTON-JACKSON, MO-IL COMBINED STATISTICAL AREA—Con.</b>        |                                                                                      |                                          |                        |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES— Con.</b> |                                                                                      |                                          |                        |
| <b>Wholesale trade—Con.</b>                                                         |                                                                                      |                                          |                        |
| 42                                                                                  | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 4242                                                                                | Drugs and druggists' sundries merchant wholesalers .....                             | D                                        | D                      |
| 42421                                                                               | Drugs and druggists' sundries merchant wholesalers .....                             | D                                        | D                      |
| 424210                                                                              | Drugs and druggists' sundries merchant wholesalers .....                             | D                                        | D                      |
| 4242101                                                                             | General-line drugs merchant wholesalers .....                                        | D                                        | D                      |
| 4244                                                                                | Grocery and related product merchant wholesalers .....                               | D                                        | D                      |
| 42444                                                                               | Poultry and poultry product merchant wholesalers .....                               | D                                        | D                      |
| 424440                                                                              | Poultry and poultry product merchant wholesalers .....                               | D                                        | D                      |
| 4245                                                                                | Farm product raw material merchant wholesalers .....                                 | –                                        | .2                     |
| 4249                                                                                | Miscellaneous nondurable goods merchant wholesalers .....                            | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                    |                                                                                      |                                          |                        |
| 42                                                                                  | Wholesale trade .....                                                                | D                                        | D                      |
| 423                                                                                 | Durable goods merchant wholesalers .....                                             | D                                        | D                      |
| 424                                                                                 | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| <b>Cape Girardeau-Jackson, MO-IL Micropolitan Statistical Area</b>                  |                                                                                      |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                              |                                                                                      |                                          |                        |
| 42                                                                                  | Wholesale trade .....                                                                | 3.0                                      | 1.5                    |
| 423                                                                                 | Durable goods merchant wholesalers .....                                             | D                                        | D                      |
| 4231                                                                                | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | 2.5                                      | 1.9                    |
| 42311                                                                               | Automobile and other motor vehicle merchant wholesalers .....                        | D                                        | D                      |
| 423110                                                                              | Automobile and other motor vehicle merchant wholesalers .....                        | D                                        | D                      |
| 42312                                                                               | Motor vehicle supplies and new parts merchant wholesalers .....                      | D                                        | D                      |
| 423120                                                                              | Motor vehicle supplies and new parts merchant wholesalers .....                      | D                                        | D                      |
| 4233                                                                                | Lumber and other construction materials merchant wholesalers .....                   | D                                        | D                      |
| 4234                                                                                | Professional and commercial equipment and supplies merchant wholesalers .....        | D                                        | D                      |
| 4237                                                                                | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 4238                                                                                | Machinery, equipment, and supplies merchant wholesalers .....                        | D                                        | D                      |
| 42384                                                                               | Industrial supplies merchant wholesalers .....                                       | D                                        | D                      |
| 423840                                                                              | Industrial supplies merchant wholesalers .....                                       | D                                        | D                      |
| 4239                                                                                | Miscellaneous durable goods merchant wholesalers .....                               | D                                        | D                      |
| 42399                                                                               | Other miscellaneous durable goods merchant wholesalers .....                         | D                                        | D                      |
| 423990                                                                              | Other miscellaneous durable goods merchant wholesalers .....                         | D                                        | D                      |
| 4239903                                                                             | General merchandise (durable goods) merchant wholesalers .....                       | D                                        | D                      |
| 424                                                                                 | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 4242                                                                                | Drugs and druggists' sundries merchant wholesalers .....                             | D                                        | D                      |
| 42421                                                                               | Drugs and druggists' sundries merchant wholesalers .....                             | D                                        | D                      |
| 424210                                                                              | Drugs and druggists' sundries merchant wholesalers .....                             | D                                        | D                      |
| 4242101                                                                             | General-line drugs merchant wholesalers .....                                        | D                                        | D                      |
| 4244                                                                                | Grocery and related product merchant wholesalers .....                               | D                                        | D                      |
| 42444                                                                               | Poultry and poultry product merchant wholesalers .....                               | D                                        | D                      |
| 424440                                                                              | Poultry and poultry product merchant wholesalers .....                               | D                                        | D                      |
| 4245                                                                                | Farm product raw material merchant wholesalers .....                                 | D                                        | D                      |
| 4247                                                                                | Petroleum and petroleum products merchant wholesalers .....                          | D                                        | D                      |
| 42471                                                                               | Petroleum bulk stations and terminals .....                                          | D                                        | D                      |
| 424710                                                                              | Petroleum bulk stations and terminals .....                                          | D                                        | D                      |
| 4249                                                                                | Miscellaneous nondurable goods merchant wholesalers .....                            | D                                        | D                      |
| 425                                                                                 | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 4251                                                                                | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 42512                                                                               | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 425120                                                                              | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 4251203                                                                             | Agents and brokers, durable goods .....                                              | D                                        | D                      |
| 4251204                                                                             | Agents and brokers, nondurable goods .....                                           | D                                        | D                      |

See footnotes at end of table.

Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                                      | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>CAPE GIRARDEAU-SIKESTON-JACKSON, MO-IL COMBINED STATISTICAL AREA—Con.</b>  |                                                                                      |                                          |                        |
| <b>Cape Girardeau-Jackson, MO-IL Micropolitan Statistical Area—Con.</b>       |                                                                                      |                                          |                        |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                      |                                          |                        |
| 42                                                                            | <b>Wholesale trade</b> .....                                                         | <b>3.1</b>                               | <b>1.5</b>             |
| 423                                                                           | Durable goods merchant wholesalers .....                                             | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | 2.5                                      | 1.9                    |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....                      | D                                        | D                      |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers .....                      | D                                        | D                      |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers .....        | D                                        | D                      |
| 4237                                                                          | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                        | D                                        | D                      |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                               | D                                        | D                      |
| 42399                                                                         | Other miscellaneous durable goods merchant wholesalers .....                         | D                                        | D                      |
| 423990                                                                        | Other miscellaneous durable goods merchant wholesalers .....                         | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 4242                                                                          | Drugs and druggists' sundries merchant wholesalers .....                             | D                                        | D                      |
| 42421                                                                         | Drugs and druggists' sundries merchant wholesalers .....                             | D                                        | D                      |
| 424210                                                                        | Drugs and druggists' sundries merchant wholesalers .....                             | D                                        | D                      |
| 4242101                                                                       | General-line drugs merchant wholesalers .....                                        | D                                        | D                      |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                               | D                                        | D                      |
| 42444                                                                         | Poultry and poultry product merchant wholesalers .....                               | D                                        | D                      |
| 424440                                                                        | Poultry and poultry product merchant wholesalers .....                               | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                                 | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                            | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                                      |                                          |                        |
| 42                                                                            | <b>Wholesale trade</b> .....                                                         | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                                             | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| <b>Sikeston, MO Micropolitan Statistical Area</b>                             |                                                                                      |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                      |                                          |                        |
| 42                                                                            | <b>Wholesale trade</b> .....                                                         | <b>2.0</b>                               | <b>5.9</b>             |
| 423                                                                           | Durable goods merchant wholesalers .....                                             | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | 2.4                                      | —                      |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                        | D                                        | D                      |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                        | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                        | D                                        | D                      |
| 42382                                                                         | Farm and garden machinery and equipment merchant wholesalers .....                   | D                                        | D                      |
| 423820                                                                        | Farm and garden machinery and equipment merchant wholesalers .....                   | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                                 | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                            | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                              | D                                        | D                      |
| 42512038                                                                      | Machinery, equipment, and supplies agents and brokers .....                          | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                      |                                          |                        |
| 42                                                                            | <b>Wholesale trade</b> .....                                                         | <b>2.6</b>                               | <b>5.5</b>             |
| 423                                                                           | Durable goods merchant wholesalers .....                                             | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | 2.4                                      | —                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                        | D                                        | D                      |
| 42382                                                                         | Farm and garden machinery and equipment merchant wholesalers .....                   | D                                        | D                      |
| 423820                                                                        | Farm and garden machinery and equipment merchant wholesalers .....                   | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                                 | D                                        | D                      |

See footnotes at end of table.

Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>CAPE GIRARDEAU-SIKESTON-JACKSON, MO-IL COMBINED STATISTICAL AREA—Con.</b>  |                                                                                                       |                                          |                        |
| <b>Sikeston, MO Micropolitan Statistical Area—Con.</b>                        |                                                                                                       |                                          |                        |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                           | D                                        | D                      |
| <b>KANSAS CITY-OVERLAND PARK-KANSAS CITY, MO-KS COMBINED STATISTICAL AREA</b> |                                                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                                 | 1.4                                      | 4.4                    |
| 423                                                                           | Durable goods merchant wholesalers .....                                                              | 2.1                                      | 5.1                    |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....                         | .7                                       | 1.1                    |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                                         | .3                                       | .1                     |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                                         | .3                                       | .1                     |
| 4231101                                                                       | Automobile and motorcycle merchant wholesalers .....                                                  | D                                        | D                      |
| 4231105                                                                       | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                                   | D                                        | D                      |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....                                       | D                                        | D                      |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers .....                                       | D                                        | D                      |
| 4231201                                                                       | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors .....              | 4.1                                      | 9.4                    |
| 4231202                                                                       | Motor vehicle supplies and new parts merchant wholesalers - jobbers .....                             | D                                        | D                      |
| 42313                                                                         | Tire and tube merchant wholesalers .....                                                              | D                                        | D                      |
| 423130                                                                        | Tire and tube merchant wholesalers .....                                                              | D                                        | D                      |
| 4232                                                                          | Furniture and home furnishing merchant wholesalers .....                                              | 7.5                                      | 3.8                    |
| 42321                                                                         | Furniture merchant wholesalers .....                                                                  | 5.4                                      | 2.8                    |
| 423210                                                                        | Furniture merchant wholesalers .....                                                                  | 5.4                                      | 2.8                    |
| 4232102                                                                       | Office and business furniture merchant wholesalers .....                                              | D                                        | D                      |
| 42322                                                                         | Home furnishing merchant wholesalers .....                                                            | 9.0                                      | 4.5                    |
| 423220                                                                        | Home furnishing merchant wholesalers .....                                                            | 9.0                                      | 4.5                    |
| 4232203                                                                       | Floor coverings merchant wholesalers .....                                                            | 2.0                                      | 1.1                    |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....                                    | 4.3                                      | 10.6                   |
| 42331                                                                         | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | D                                        | D                      |
| 423310                                                                        | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | D                                        | D                      |
| 4233101                                                                       | Lumber without yard merchant wholesalers .....                                                        | D                                        | D                      |
| 4233102                                                                       | Lumber with yard merchant wholesalers .....                                                           | D                                        | D                      |
| 4233103                                                                       | Plywood, veneer, millwork, and wood panel merchant wholesalers .....                                  | 1.9                                      | 4.0                    |
| 42332                                                                         | Brick, stone, and related construction material merchant wholesalers .....                            | 2.2                                      | 6.9                    |
| 423320                                                                        | Brick, stone, and related construction material merchant wholesalers .....                            | 2.2                                      | 6.9                    |
| 4233201                                                                       | Brick, block, tile, clay/cement sewer pipe merchant wholesalers .....                                 | D                                        | D                      |
| 4233203                                                                       | Cement, lime, and related products merchant wholesalers .....                                         | D                                        | D                      |
| 42333                                                                         | Roofing, siding, and insulation material merchant wholesalers .....                                   | D                                        | D                      |
| 423330                                                                        | Roofing, siding, and insulation material merchant wholesalers .....                                   | D                                        | D                      |
| 42339                                                                         | Other construction material merchant wholesalers .....                                                | D                                        | D                      |
| 423390                                                                        | Other construction material merchant wholesalers .....                                                | D                                        | D                      |
| 4233902                                                                       | Other construction material merchant wholesalers .....                                                | D                                        | D                      |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers .....                         | 3.3                                      | 9.4                    |
| 42341                                                                         | Photographic equipment and supplies merchant wholesalers .....                                        | D                                        | D                      |
| 423410                                                                        | Photographic equipment and supplies merchant wholesalers .....                                        | D                                        | D                      |
| 42342                                                                         | Office equipment merchant wholesalers .....                                                           | D                                        | D                      |
| 423420                                                                        | Office equipment merchant wholesalers .....                                                           | D                                        | D                      |
| 42343                                                                         | Computer and computer peripheral equipment and software merchant wholesalers .....                    | 1.5                                      | 5.7                    |
| 423430                                                                        | Computer and computer peripheral equipment and software merchant wholesalers .....                    | 1.5                                      | 5.7                    |
| 4234301                                                                       | Computer and computer peripheral equipment merchant wholesalers .....                                 | D                                        | D                      |
| 42343012                                                                      | Computer and peripheral equipment for end use merchant wholesalers .....                              | 1.4                                      | 7.1                    |
| 42344                                                                         | Other commercial equipment merchant wholesalers .....                                                 | 8.0                                      | 43.5                   |
| 423440                                                                        | Other commercial equipment merchant wholesalers .....                                                 | 8.0                                      | 43.5                   |
| 4234401                                                                       | Restaurant and hotel equipment and supplies merchant wholesalers .....                                | 10.9                                     | 54.3                   |
| 42345                                                                         | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | 2.3                                      | 17.0                   |
| 423450                                                                        | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | 2.3                                      | 17.0                   |
| 4234501                                                                       | Surgical, medical, and hospital supplies merchant wholesalers .....                                   | 2.5                                      | 13.5                   |
| 4234502                                                                       | Dental equipment and supplies merchant wholesalers .....                                              | -                                        | 47.9                   |
| 42346                                                                         | Ophthalmic goods merchant wholesalers .....                                                           | .3                                       | .1                     |
| 423460                                                                        | Ophthalmic goods merchant wholesalers .....                                                           | .3                                       | .1                     |
| 42349                                                                         | Other professional equipment and supplies merchant wholesalers .....                                  | D                                        | D                      |
| 423490                                                                        | Other professional equipment and supplies merchant wholesalers .....                                  | D                                        | D                      |
| 4234902                                                                       | Other professional equipment and supplies merchant wholesalers .....                                  | D                                        | D                      |
| 4235                                                                          | Metal and mineral (except petroleum) merchant wholesalers .....                                       | D                                        | D                      |
| 42351                                                                         | Metal service centers and other metal merchant wholesalers .....                                      | D                                        | D                      |
| 423510                                                                        | Metal service centers and other metal merchant wholesalers .....                                      | D                                        | D                      |
| 4235101                                                                       | Ferrous metal service centers and sales offices merchant wholesalers .....                            | D                                        | D                      |
| 42351011                                                                      | Ferrous metal service centers merchant wholesalers .....                                              | 2.3                                      | -                      |
| 42351012                                                                      | Ferrous metal sales offices merchant wholesalers .....                                                | D                                        | D                      |
| 4235102                                                                       | Nonferrous metal service centers and sales offices merchant wholesalers .....                         | D                                        | D                      |
| 42351021                                                                      | Nonferrous metal service centers merchant wholesalers .....                                           | D                                        | D                      |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                                            | D                                        | D                      |
| 42361                                                                         | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 1.6                                      | 23.4                   |
| 423610                                                                        | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 1.6                                      | 23.4                   |
| 42362                                                                         | Electrical and electronic appliance, television, and radio set merchant wholesalers .....             | 1.7                                      | 11.3                   |
| 423620                                                                        | Electrical and electronic appliance, television, and radio set merchant wholesalers .....             | 1.7                                      | 11.3                   |
| 42369                                                                         | Other electronic parts and equipment merchant wholesalers .....                                       | D                                        | D                      |
| 423690                                                                        | Other electronic parts and equipment merchant wholesalers .....                                       | D                                        | D                      |
| 4236901                                                                       | Communications equipment and supplies merchant wholesalers .....                                      | 1.1                                      | 18.0                   |
| 4236902                                                                       | Electronic parts (except communications equipment) merchant wholesalers .....                         | D                                        | D                      |

See footnotes at end of table.

Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                            | Percent of sales—                        |                        |
|-----------------|--------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                                  | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>KANSAS CITY-OVERLAND PARK-KANSAS CITY, MO-KS COMBINED STATISTICAL AREA—Con.</b>               |                                          |                        |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                      |                                          |                        |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                      |                                          |                        |
| 423             | Durable goods merchant wholesalers—Con.                                                          |                                          |                        |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers . . . . .         | D                                        | D                      |
| 42371           | Hardware merchant wholesalers . . . . .                                                          | D                                        | D                      |
| 423710          | Hardware merchant wholesalers . . . . .                                                          | D                                        | D                      |
| 42372           | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers . . . . .           | D                                        | D                      |
| 423720          | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers . . . . .           | D                                        | D                      |
| 42373           | Warm air heating and air-conditioning equipment and supplies merchant wholesalers . . . . .      | 11.2                                     | 2.2                    |
| 423730          | Warm air heating and air-conditioning equipment and supplies merchant wholesalers . . . . .      | 11.2                                     | 2.2                    |
| 42374           | Refrigeration equipment and supplies merchant wholesalers . . . . .                              | D                                        | D                      |
| 423740          | Refrigeration equipment and supplies merchant wholesalers . . . . .                              | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers . . . . .                                | D                                        | D                      |
| 42381           | Construction and mining (except oil well) machinery and equipment merchant wholesalers . . . . . | D                                        | D                      |
| 423810          | Construction and mining (except oil well) machinery and equipment merchant wholesalers . . . . . | D                                        | D                      |
| 42382           | Farm and garden machinery and equipment merchant wholesalers . . . . .                           | .5                                       | .7                     |
| 423820          | Farm and garden machinery and equipment merchant wholesalers . . . . .                           | .5                                       | .7                     |
| 4238201         | Farm machinery and equipment merchant wholesalers - farm dealers . . . . .                       | D                                        | D                      |
| 4238202         | Farm machinery and equipment merchant wholesalers - wholesale distributors . . . . .             | D                                        | D                      |
| 4238203         | Lawn and garden machinery and equipment merchant wholesalers . . . . .                           | D                                        | D                      |
| 42383           | Industrial machinery and equipment merchant wholesalers . . . . .                                | D                                        | D                      |
| 423830          | Industrial machinery and equipment merchant wholesalers . . . . .                                | D                                        | D                      |
| 4238301         | Food-processing machinery and equipment merchant wholesalers . . . . .                           | 1.8                                      | 1.9                    |
| 4238302         | Hydraulic and pneumatic (fluid-power) machinery and equipment merchant wholesalers . . . . .     | 23.0                                     | 5.8                    |
| 42383021        | Hydraulic and pneumatic pumps and motors merchant wholesalers . . . . .                          | 8.4                                      | 12.2                   |
| 42383022        | Hydraulic and pneumatic parts, accessories, and supplies merchant wholesalers . . . . .          | 32.5                                     | 1.7                    |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers . . . . .                | D                                        | D                      |
| 4238304         | Metalworking machinery and equipment merchant wholesalers . . . . .                              | D                                        | D                      |
| 4238305         | Materials handling equipment merchant wholesalers . . . . .                                      | 5.7                                      | 9.1                    |
| 4238307         | Other industrial machinery and equipment merchant wholesalers . . . . .                          | D                                        | D                      |
| 42384           | Industrial supplies merchant wholesalers . . . . .                                               | 10.1                                     | 17.5                   |
| 423840          | Industrial supplies merchant wholesalers . . . . .                                               | 10.1                                     | 17.5                   |
| 4238401         | General-line industrial supplies merchant wholesalers . . . . .                                  | 61.6                                     | 7.0                    |
| 4238402         | Mechanical power transmission supplies merchant wholesalers . . . . .                            | 7.6                                      | 10.1                   |
| 4238403         | Welding supplies merchant wholesalers . . . . .                                                  | D                                        | D                      |
| 4238404         | Industrial containers and supplies merchant wholesalers . . . . .                                | D                                        | D                      |
| 4238406         | Other industrial supplies merchant wholesalers . . . . .                                         | D                                        | D                      |
| 42385           | Service establishment equipment and supplies merchant wholesalers . . . . .                      | 2.1                                      | 2.2                    |
| 423850          | Service establishment equipment and supplies merchant wholesalers . . . . .                      | 2.1                                      | 2.2                    |
| 4238502         | Custodial and janitors' equipment and supplies merchant wholesalers . . . . .                    | D                                        | D                      |
| 4238503         | Laundry and dry-cleaning equipment and supplies merchant wholesalers . . . . .                   | D                                        | D                      |
| 4238504         | Other service establishment equipment and supplies merchant wholesalers . . . . .                | D                                        | D                      |
| 42386           | Transportation equipment and supplies (except motor vehicle) merchant wholesalers . . . . .      | D                                        | D                      |
| 423860          | Transportation equipment and supplies (except motor vehicle) merchant wholesalers . . . . .      | D                                        | D                      |
| 4238603         | Other transportation equipment and supplies merchant wholesalers . . . . .                       | D                                        | D                      |
| 4239            | Miscellaneous durable goods merchant wholesalers . . . . .                                       | D                                        | D                      |
| 42391           | Sporting and recreational goods and supplies merchant wholesalers . . . . .                      | D                                        | D                      |
| 423910          | Sporting and recreational goods and supplies merchant wholesalers . . . . .                      | D                                        | D                      |
| 42392           | Toy and hobby goods and supplies merchant wholesalers . . . . .                                  | D                                        | D                      |
| 423920          | Toy and hobby goods and supplies merchant wholesalers . . . . .                                  | D                                        | D                      |
| 42393           | Recyclable material merchant wholesalers . . . . .                                               | 2.5                                      | 15.1                   |
| 423930          | Recyclable material merchant wholesalers . . . . .                                               | 2.5                                      | 15.1                   |
| 4239303         | Other recyclable material merchant wholesalers . . . . .                                         | 2.0                                      | 19.9                   |
| 42394           | Jewelry, watch, precious stone, and precious metal merchant wholesalers . . . . .                | 11.5                                     | 1.6                    |
| 423940          | Jewelry, watch, precious stone, and precious metal merchant wholesalers . . . . .                | 11.5                                     | 1.6                    |
| 42399           | Other miscellaneous durable goods merchant wholesalers . . . . .                                 | D                                        | D                      |
| 423990          | Other miscellaneous durable goods merchant wholesalers . . . . .                                 | D                                        | D                      |
| 4239903         | General merchandise (durable goods) merchant wholesalers . . . . .                               | D                                        | D                      |
| 4239904         | Prerecorded media merchant wholesalers . . . . .                                                 | D                                        | D                      |
| 42399041        | Compact discs, prerecorded audio tapes, and phonograph records merchant wholesalers . . . . .    | D                                        | D                      |
| 42399042        | Prerecorded video tapes merchant wholesalers . . . . .                                           | D                                        | D                      |
| 4239905         | Fire extinguishers and fire safety equipment merchant wholesalers . . . . .                      | 17.6                                     | 50.1                   |
| 4239906         | Other durable goods merchant wholesalers . . . . .                                               | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers . . . . .                                                  | 1.0                                      | 4.3                    |
| 4241            | Paper and paper product merchant wholesalers . . . . .                                           | .9                                       | .6                     |
| 42411           | Printing and writing paper merchant wholesalers . . . . .                                        | D                                        | D                      |
| 424110          | Printing and writing paper merchant wholesalers . . . . .                                        | D                                        | D                      |
| 42412           | Stationery and office supplies merchant wholesalers . . . . .                                    | D                                        | D                      |
| 424120          | Stationery and office supplies merchant wholesalers . . . . .                                    | D                                        | D                      |
| 42413           | Industrial and personal service paper merchant wholesalers . . . . .                             | D                                        | D                      |
| 424130          | Industrial and personal service paper merchant wholesalers . . . . .                             | D                                        | D                      |
| 4242            | Drugs and druggists' sundries merchant wholesalers . . . . .                                     | .2                                       | .2                     |
| 42421           | Drugs and druggists' sundries merchant wholesalers . . . . .                                     | .2                                       | .2                     |
| 424210          | Drugs and druggists' sundries merchant wholesalers . . . . .                                     | .2                                       | .2                     |
| 4242101         | General-line drugs merchant wholesalers . . . . .                                                | D                                        | D                      |
| 4242102         | Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries merchant wholesalers . . . . .  | D                                        | D                      |
| 4243            | Apparel, piece goods, and notions merchant wholesalers . . . . .                                 | 2.6                                      | 4.8                    |
| 42432           | Men's and boys' clothing and furnishings merchant wholesalers . . . . .                          | D                                        | D                      |
| 424320          | Men's and boys' clothing and furnishings merchant wholesalers . . . . .                          | D                                        | D                      |
| 42433           | Women's, children's, and infants' clothing and accessories merchant wholesalers . . . . .        | D                                        | D                      |
| 424330          | Women's, children's, and infants' clothing and accessories merchant wholesalers . . . . .        | D                                        | D                      |

See footnotes at end of table.

Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>               | Percent of sales—                        |                        |
|-----------------|-------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                     | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>KANSAS CITY-OVERLAND PARK-KANSAS CITY, MO-KS COMBINED STATISTICAL AREA—Con.</b>  |                                          |                        |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                         |                                          |                        |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                         |                                          |                        |
| 424             | Nondurable goods merchant wholesalers—Con.                                          |                                          |                        |
| 4244            | Grocery and related product merchant wholesalers . . . . .                          | 1.5                                      | 12.8                   |
| 42441           | General line grocery merchant wholesalers . . . . .                                 | D                                        | D                      |
| 424410          | General line grocery merchant wholesalers . . . . .                                 | D                                        | D                      |
| 4244103         | Other general line grocery merchant wholesalers . . . . .                           | D                                        | D                      |
| 42442           | Packaged frozen food merchant wholesalers . . . . .                                 | 6.6                                      | 43.8                   |
| 424420          | Packaged frozen food merchant wholesalers . . . . .                                 | 6.6                                      | 43.8                   |
| 42443           | Dairy product (except dried or canned) merchant wholesalers . . . . .               | 5.5                                      | 6.0                    |
| 424430          | Dairy product (except dried or canned) merchant wholesalers . . . . .               | 5.5                                      | 6.0                    |
| 42445           | Confectionery merchant wholesalers . . . . .                                        | 1.2                                      | .4                     |
| 424450          | Confectionery merchant wholesalers . . . . .                                        | 1.2                                      | .4                     |
| 42448           | Fresh fruit and vegetable merchant wholesalers . . . . .                            | 1.4                                      | 4.4                    |
| 424480          | Fresh fruit and vegetable merchant wholesalers . . . . .                            | 1.4                                      | 4.4                    |
| 42449           | Other grocery and related products merchant wholesalers . . . . .                   | D                                        | D                      |
| 424490          | Other grocery and related products merchant wholesalers . . . . .                   | D                                        | D                      |
| 4244902         | Bread and baked goods merchant wholesalers . . . . .                                | D                                        | D                      |
| 4244903         | Soft drinks and bottled water merchant wholesalers . . . . .                        | 1.0                                      | —                      |
| 4244906         | Other grocery specialties merchant wholesalers . . . . .                            | .6                                       | 2.2                    |
| 4245            | Farm product raw material merchant wholesalers . . . . .                            | D                                        | D                      |
| 42451           | Grain and field bean merchant wholesalers . . . . .                                 | .5                                       | 3.2                    |
| 424510          | Grain and field bean merchant wholesalers . . . . .                                 | .5                                       | 3.2                    |
| 4246            | Chemical and allied products merchant wholesalers . . . . .                         | 4.5                                      | 10.9                   |
| 42461           | Plastics materials and basic forms and shapes merchant wholesalers . . . . .        | 1.1                                      | 41.6                   |
| 424610          | Plastics materials and basic forms and shapes merchant wholesalers . . . . .        | 1.1                                      | 41.6                   |
| 42469           | Other chemical and allied products merchant wholesalers . . . . .                   | 5.6                                      | 2.0                    |
| 424690          | Other chemical and allied products merchant wholesalers . . . . .                   | 5.6                                      | 2.0                    |
| 4246902         | Other chemical and allied products merchant wholesalers . . . . .                   | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers . . . . .                     | D                                        | D                      |
| 42471           | Petroleum bulk stations and terminals . . . . .                                     | D                                        | D                      |
| 424710          | Petroleum bulk stations and terminals . . . . .                                     | D                                        | D                      |
| 4247101         | Petroleum bulk stations and terminals (except LP) . . . . .                         | D                                        | D                      |
| 42471011        | Petroleum bulk stations (except LP) . . . . .                                       | D                                        | D                      |
| 42471012        | Petroleum bulk terminals (except LP) . . . . .                                      | D                                        | D                      |
| 4248            | Beer, wine, and distilled alcoholic beverage merchant wholesalers . . . . .         | .8                                       | .2                     |
| 42481           | Beer and ale merchant wholesalers . . . . .                                         | —                                        | .5                     |
| 424810          | Beer and ale merchant wholesalers . . . . .                                         | —                                        | .5                     |
| 42482           | Wine and distilled alcoholic beverage merchant wholesalers . . . . .                | 1.5                                      | —                      |
| 424820          | Wine and distilled alcoholic beverage merchant wholesalers . . . . .                | 1.5                                      | —                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers . . . . .                       | D                                        | D                      |
| 42491           | Farm supplies merchant wholesalers . . . . .                                        | D                                        | D                      |
| 424910          | Farm supplies merchant wholesalers . . . . .                                        | D                                        | D                      |
| 4249101         | Farm supplies merchant wholesalers - farm dealers . . . . .                         | D                                        | D                      |
| 4249102         | Farm supplies merchant wholesalers - wholesale distributors . . . . .               | D                                        | D                      |
| 42493           | Flower, nursery stock, and florists' supplies merchant wholesalers . . . . .        | D                                        | D                      |
| 424930          | Flower, nursery stock, and florists' supplies merchant wholesalers . . . . .        | D                                        | D                      |
| 42494           | Tobacco and tobacco product merchant wholesalers . . . . .                          | D                                        | D                      |
| 424940          | Tobacco and tobacco product merchant wholesalers . . . . .                          | D                                        | D                      |
| 42495           | Paint, varnish, and supplies merchant wholesalers . . . . .                         | 4.0                                      | 2.3                    |
| 424950          | Paint, varnish, and supplies merchant wholesalers . . . . .                         | 4.0                                      | 2.3                    |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers . . . . .                 | D                                        | D                      |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers . . . . .                 | D                                        | D                      |
| 4249901         | Art goods merchant wholesalers . . . . .                                            | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers . . . . .                       | .5                                       | 1.4                    |
| 4251            | Wholesale electronic markets and agents and brokers . . . . .                       | .5                                       | 1.4                    |
| 42511           | Business to business electronic markets . . . . .                                   | D                                        | D                      |
| 425110          | Business to business electronic markets . . . . .                                   | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers . . . . .                                        | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers . . . . .                                        | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods . . . . .                                         | D                                        | D                      |
| 42512031        | Motor vehicle and motor vehicle parts and supplies agents and brokers . . . . .     | —                                        | —                      |
| 42512032        | Furniture and home furnishings agents and brokers . . . . .                         | 1.8                                      | —                      |
| 42512033        | Lumber and other construction materials agents and brokers . . . . .                | .1                                       | —                      |
| 42512034        | Professional and commercial equipment and supplies agents and brokers . . . . .     | 1.5                                      | 1.1                    |
| 42512035        | Metal and mineral (except petroleum) agents and brokers . . . . .                   | D                                        | D                      |
| 42512036        | Electrical and electronic goods agents and brokers . . . . .                        | .7                                       | 1.9                    |
| 42512037        | Hardware, plumbing, and heating equipment and supplies agents and brokers . . . . . | .5                                       | .2                     |
| 42512038        | Machinery, equipment, and supplies agents and brokers . . . . .                     | .8                                       | 1.9                    |
| 42512039        | Miscellaneous durable goods agents and brokers . . . . .                            | .4                                       | .3                     |
| 4251204         | Agents and brokers, nondurable goods . . . . .                                      | D                                        | D                      |
| 42512041        | Paper and paper products agents and brokers . . . . .                               | D                                        | D                      |
| 42512043        | Apparel, piece goods, and notions agents and brokers . . . . .                      | D                                        | D                      |
| 42512044        | Grocery and related products agents and brokers . . . . .                           | —                                        | 3.0                    |
| 42512045        | Farm product raw material agents and brokers . . . . .                              | 4.1                                      | 2.3                    |
| 42512046        | Chemical and allied products agents and brokers . . . . .                           | D                                        | D                      |
| 42512049        | Miscellaneous nondurable goods agents and brokers . . . . .                         | .3                                       | 5.3                    |

See footnotes at end of table.



Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Percent of sales—                        |                        |
|-----------------|-------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>KANSAS CITY-OVERLAND PARK-KANSAS CITY, MO-KS COMBINED STATISTICAL AREA—Con.</b>                    |                                          |                        |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                         |                                          |                        |
| 42              | Wholesale trade .....                                                                                 | 2.8                                      | 7.7                    |
| 423             | Durable goods merchant wholesalers.....                                                               | 5.1                                      | 10.5                   |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....                         | 5.4                                      | 8.6                    |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                                         | D                                        | D                      |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                                         | D                                        | D                      |
| 4231105         | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                                   | D                                        | D                      |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                                       | D                                        | D                      |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                                       | D                                        | D                      |
| 4231201         | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors .....              | 4.1                                      | 9.4                    |
| 4232            | Furniture and home furnishing merchant wholesalers .....                                              | D                                        | D                      |
| 42321           | Furniture merchant wholesalers .....                                                                  | D                                        | D                      |
| 423210          | Furniture merchant wholesalers .....                                                                  | D                                        | D                      |
| 4232102         | Office and business furniture merchant wholesalers .....                                              | D                                        | D                      |
| 42322           | Home furnishing merchant wholesalers .....                                                            | D                                        | D                      |
| 423220          | Home furnishing merchant wholesalers .....                                                            | D                                        | D                      |
| 4232203         | Floor coverings merchant wholesalers .....                                                            | D                                        | D                      |
| 4233            | Lumber and other construction materials merchant wholesalers .....                                    | D                                        | D                      |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | D                                        | D                      |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | D                                        | D                      |
| 4233101         | Lumber without yard merchant wholesalers .....                                                        | D                                        | D                      |
| 4233103         | Plywood, veneer, millwork, and wood panel merchant wholesalers .....                                  | D                                        | D                      |
| 42332           | Brick, stone, and related construction material merchant wholesalers .....                            | D                                        | D                      |
| 423320          | Brick, stone, and related construction material merchant wholesalers .....                            | D                                        | D                      |
| 42333           | Roofing, siding, and insulation material merchant wholesalers .....                                   | D                                        | D                      |
| 423330          | Roofing, siding, and insulation material merchant wholesalers .....                                   | D                                        | D                      |
| 42339           | Other construction material merchant wholesalers .....                                                | D                                        | D                      |
| 423390          | Other construction material merchant wholesalers .....                                                | D                                        | D                      |
| 4233902         | Other construction material merchant wholesalers .....                                                | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....                         | 4.5                                      | 9.9                    |
| 42343           | Computer and computer peripheral equipment and software merchant wholesalers .....                    | D                                        | D                      |
| 423430          | Computer and computer peripheral equipment and software merchant wholesalers .....                    | D                                        | D                      |
| 4234301         | Computer and computer peripheral equipment merchant wholesalers .....                                 | D                                        | D                      |
| 42343012        | Computer and computer peripheral equipment for end use merchant wholesalers .....                     | D                                        | D                      |
| 42344           | Other commercial equipment merchant wholesalers .....                                                 | D                                        | D                      |
| 423440          | Other commercial equipment merchant wholesalers .....                                                 | D                                        | D                      |
| 4234401         | Restaurant and hotel equipment and supplies merchant wholesalers .....                                | 10.9                                     | 54.3                   |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | D                                        | D                      |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | D                                        | D                      |
| 4234501         | Surgical, medical, and hospital supplies merchant wholesalers .....                                   | D                                        | D                      |
| 4234502         | Dental equipment and supplies merchant wholesalers .....                                              | D                                        | D                      |
| 42346           | Ophthalmic goods merchant wholesalers .....                                                           | .3                                       | .1                     |
| 423460          | Ophthalmic goods merchant wholesalers .....                                                           | .3                                       | .1                     |
| 42349           | Other professional equipment and supplies merchant wholesalers .....                                  | D                                        | D                      |
| 423490          | Other professional equipment and supplies merchant wholesalers .....                                  | D                                        | D                      |
| 4234902         | Other professional equipment and supplies merchant wholesalers .....                                  | D                                        | D                      |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                                       | D                                        | D                      |
| 42351           | Metal service centers and other metal merchant wholesalers .....                                      | D                                        | D                      |
| 423510          | Metal service centers and other metal merchant wholesalers .....                                      | D                                        | D                      |
| 4235101         | Ferrous metal service centers and sales offices merchant wholesalers .....                            | D                                        | D                      |
| 42351011        | Ferrous metal service centers merchant wholesalers .....                                              | D                                        | D                      |
| 4235102         | Nonferrous metal service centers and sales offices merchant wholesalers .....                         | D                                        | D                      |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                            | D                                        | D                      |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | D                                        | D                      |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | D                                        | D                      |
| 42369           | Other electronic parts and equipment merchant wholesalers .....                                       | D                                        | D                      |
| 423690          | Other electronic parts and equipment merchant wholesalers .....                                       | D                                        | D                      |
| 4236901         | Communications equipment and supplies merchant wholesalers .....                                      | D                                        | D                      |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | D                                        | D                      |
| 42371           | Hardware merchant wholesalers .....                                                                   | D                                        | D                      |
| 423710          | Hardware merchant wholesalers .....                                                                   | D                                        | D                      |
| 42372           | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....                    | D                                        | D                      |
| 423720          | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....                    | D                                        | D                      |
| 42373           | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....               | D                                        | D                      |
| 423730          | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....               | D                                        | D                      |
| 42374           | Refrigeration equipment and supplies merchant wholesalers .....                                       | D                                        | D                      |
| 423740          | Refrigeration equipment and supplies merchant wholesalers .....                                       | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers.....                                          | D                                        | D                      |
| 42381           | Construction and mining (except oil well) machinery and equipment merchant wholesalers .....          | D                                        | D                      |
| 423810          | Construction and mining (except oil well) machinery and equipment merchant wholesalers .....          | D                                        | D                      |
| 42382           | Farm and garden machinery and equipment merchant wholesalers .....                                    | D                                        | D                      |
| 423820          | Farm and garden machinery and equipment merchant wholesalers .....                                    | D                                        | D                      |
| 4238203         | Lawn and garden machinery and equipment merchant wholesalers .....                                    | D                                        | D                      |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                                         | 10.3                                     | 5.4                    |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                                         | 10.3                                     | 5.4                    |
| 4238301         | Food-processing machinery and equipment merchant wholesalers .....                                    | D                                        | D                      |
| 4238302         | Hydraulic and pneumatic (fluid-power) machinery and equipment merchant wholesalers .....              | D                                        | D                      |
| 42383021        | Hydraulic and pneumatic pumps and motors merchant wholesalers .....                                   | 8.4                                      | 12.2                   |
| 42383022        | Hydraulic and pneumatic parts, accessories, and supplies merchant wholesalers .....                   | D                                        | D                      |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers .....                         | D                                        | D                      |
| 4238305         | Materials handling equipment merchant wholesalers .....                                               | D                                        | D                      |
| 4238307         | Other industrial machinery and equipment merchant wholesalers .....                                   | D                                        | D                      |

See footnotes at end of table.

Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                       | Percent of sales—                        |                        |
|-----------------|---------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                             | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>KANSAS CITY-OVERLAND PARK-KANSAS CITY, MO-KS COMBINED STATISTICAL AREA—Con.</b>          |                                          |                        |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>          |                                          |                        |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                 |                                          |                        |
| 423             | Durable goods merchant wholesalers—Con.                                                     |                                          |                        |
| 4238            | Machinery, equipment, and supplies merchant wholesalers—Con.                                |                                          |                        |
| 42384           | Industrial supplies merchant wholesalers . . . . .                                          | D                                        | D                      |
| 423840          | Industrial supplies merchant wholesalers . . . . .                                          | D                                        | D                      |
| 4238401         | General-line industrial supplies merchant wholesalers . . . . .                             | 61.6                                     | 7.0                    |
| 4238402         | Mechanical power transmission supplies merchant wholesalers . . . . .                       | D                                        | D                      |
| 4238404         | Industrial containers and supplies merchant wholesalers . . . . .                           | D                                        | D                      |
| 4238406         | Other industrial supplies merchant wholesalers . . . . .                                    | D                                        | D                      |
| 42385           | Service establishment equipment and supplies merchant wholesalers . . . . .                 | D                                        | D                      |
| 423850          | Service establishment equipment and supplies merchant wholesalers . . . . .                 | D                                        | D                      |
| 4238502         | Custodial and janitors' equipment and supplies merchant wholesalers . . . . .               | D                                        | D                      |
| 42386           | Transportation equipment and supplies (except motor vehicle) merchant wholesalers . . . . . | D                                        | D                      |
| 423860          | Transportation equipment and supplies (except motor vehicle) merchant wholesalers . . . . . | D                                        | D                      |
| 4239            | Miscellaneous durable goods merchant wholesalers . . . . .                                  | D                                        | D                      |
| 42393           | Recyclable material merchant wholesalers . . . . .                                          | 2.5                                      | 15.1                   |
| 423930          | Recyclable material merchant wholesalers . . . . .                                          | 2.5                                      | 15.1                   |
| 4239303         | Other recyclable material merchant wholesalers . . . . .                                    | 2.0                                      | 19.9                   |
| 42399           | Other miscellaneous durable goods merchant wholesalers . . . . .                            | D                                        | D                      |
| 423990          | Other miscellaneous durable goods merchant wholesalers . . . . .                            | D                                        | D                      |
| 4239905         | Fire extinguishers and fire safety equipment merchant wholesalers . . . . .                 | 17.6                                     | 50.1                   |
| 4239906         | Other durable goods merchant wholesalers . . . . .                                          | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers . . . . .                                             | 1.5                                      | 6.2                    |
| 4241            | Paper and paper product merchant wholesalers . . . . .                                      | D                                        | D                      |
| 42412           | Stationery and office supplies merchant wholesalers . . . . .                               | 7.3                                      | 3.8                    |
| 424120          | Stationery and office supplies merchant wholesalers . . . . .                               | 7.3                                      | 3.8                    |
| 4242            | Drugs and druggists' sundries merchant wholesalers . . . . .                                | D                                        | D                      |
| 42421           | Drugs and druggists' sundries merchant wholesalers . . . . .                                | D                                        | D                      |
| 424210          | Drugs and druggists' sundries merchant wholesalers . . . . .                                | D                                        | D                      |
| 4242101         | General-line drugs merchant wholesalers . . . . .                                           | D                                        | D                      |
| 4243            | Apparel, piece goods, and notions merchant wholesalers . . . . .                            | 2.6                                      | 4.8                    |
| 4244            | Grocery and related product merchant wholesalers . . . . .                                  | 2.0                                      | 17.2                   |
| 42441           | General line grocery merchant wholesalers . . . . .                                         | D                                        | D                      |
| 424410          | General line grocery merchant wholesalers . . . . .                                         | D                                        | D                      |
| 4244103         | Other general line grocery merchant wholesalers . . . . .                                   | D                                        | D                      |
| 42442           | Packaged frozen food merchant wholesalers . . . . .                                         | D                                        | D                      |
| 424420          | Packaged frozen food merchant wholesalers . . . . .                                         | D                                        | D                      |
| 42445           | Confectionery merchant wholesalers . . . . .                                                | 6.5                                      | 2.1                    |
| 424450          | Confectionery merchant wholesalers . . . . .                                                | 6.5                                      | 2.1                    |
| 42448           | Fresh fruit and vegetable merchant wholesalers . . . . .                                    | 1.4                                      | 4.4                    |
| 424480          | Fresh fruit and vegetable merchant wholesalers . . . . .                                    | 1.4                                      | 4.4                    |
| 42449           | Other grocery and related products merchant wholesalers . . . . .                           | D                                        | D                      |
| 424490          | Other grocery and related products merchant wholesalers . . . . .                           | D                                        | D                      |
| 4245            | Farm product raw material merchant wholesalers . . . . .                                    | D                                        | D                      |
| 42451           | Grain and field bean merchant wholesalers . . . . .                                         | .5                                       | 3.2                    |
| 424510          | Grain and field bean merchant wholesalers . . . . .                                         | .5                                       | 3.2                    |
| 4246            | Chemical and allied products merchant wholesalers . . . . .                                 | D                                        | D                      |
| 42461           | Plastics materials and basic forms and shapes merchant wholesalers . . . . .                | D                                        | D                      |
| 424610          | Plastics materials and basic forms and shapes merchant wholesalers . . . . .                | D                                        | D                      |
| 42469           | Other chemical and allied products merchant wholesalers . . . . .                           | D                                        | D                      |
| 424690          | Other chemical and allied products merchant wholesalers . . . . .                           | D                                        | D                      |
| 4246902         | Other chemical and allied products merchant wholesalers . . . . .                           | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers . . . . .                             | D                                        | D                      |
| 42471           | Petroleum bulk stations and terminals . . . . .                                             | D                                        | D                      |
| 424710          | Petroleum bulk stations and terminals . . . . .                                             | D                                        | D                      |
| 4247101         | Petroleum bulk stations and terminals (except LP) . . . . .                                 | D                                        | D                      |
| 42471011        | Petroleum bulk stations (except LP) . . . . .                                               | D                                        | D                      |
| 4248            | Beer, wine, and distilled alcoholic beverage merchant wholesalers . . . . .                 | D                                        | D                      |
| 42481           | Beer and ale merchant wholesalers . . . . .                                                 | D                                        | D                      |
| 424810          | Beer and ale merchant wholesalers . . . . .                                                 | D                                        | D                      |
| 42482           | Wine and distilled alcoholic beverage merchant wholesalers . . . . .                        | 1.5                                      | —                      |
| 424820          | Wine and distilled alcoholic beverage merchant wholesalers . . . . .                        | 1.5                                      | —                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers . . . . .                               | D                                        | D                      |
| 42491           | Farm supplies merchant wholesalers . . . . .                                                | D                                        | D                      |
| 424910          | Farm supplies merchant wholesalers . . . . .                                                | D                                        | D                      |
| 4249101         | Farm supplies merchant wholesalers - farm dealers . . . . .                                 | D                                        | D                      |
| 4249102         | Farm supplies merchant wholesalers - wholesale distributors . . . . .                       | D                                        | D                      |
| 42495           | Paint, varnish, and supplies merchant wholesalers . . . . .                                 | D                                        | D                      |
| 424950          | Paint, varnish, and supplies merchant wholesalers . . . . .                                 | D                                        | D                      |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers . . . . .                         | D                                        | D                      |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers . . . . .                         | D                                        | D                      |
| 4249901         | Art goods merchant wholesalers . . . . .                                                    | D                                        | D                      |

See footnotes at end of table.

Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                                    | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Percent of sales—                        |                        |
|------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                                    |                                                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>KANSAS CITY-OVERLAND PARK-KANSAS CITY, MO-KS COMBINED STATISTICAL AREA—Con.</b> |                                                                                                       |                                          |                        |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                   |                                                                                                       |                                          |                        |
| 42                                                                                 | <b>Wholesale trade</b> .....                                                                          | —                                        | 1.0                    |
| 423                                                                                | Durable goods merchant wholesalers .....                                                              | —                                        | 1.2                    |
| 4231                                                                               | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....                         | —                                        | .1                     |
| 42311                                                                              | Automobile and other motor vehicle merchant wholesalers .....                                         | D                                        | D                      |
| 423110                                                                             | Automobile and other motor vehicle merchant wholesalers .....                                         | D                                        | D                      |
| 4231101                                                                            | Automobile and motorcycle merchant wholesalers .....                                                  | D                                        | D                      |
| 4231105                                                                            | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                                   | D                                        | D                      |
| 4233                                                                               | Lumber and other construction materials merchant wholesalers .....                                    | D                                        | D                      |
| 42332                                                                              | Brick, stone, and related construction material merchant wholesalers .....                            | D                                        | D                      |
| 423320                                                                             | Brick, stone, and related construction material merchant wholesalers .....                            | D                                        | D                      |
| 4234                                                                               | Professional and commercial equipment and supplies merchant wholesalers .....                         | —                                        | 7.9                    |
| 4236                                                                               | Electrical and electronic goods merchant wholesalers .....                                            | D                                        | D                      |
| 42361                                                                              | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | D                                        | D                      |
| 423610                                                                             | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | D                                        | D                      |
| 4238                                                                               | Machinery, equipment, and supplies merchant wholesalers .....                                         | —                                        | .7                     |
| 42382                                                                              | Farm and garden machinery and equipment merchant wholesalers .....                                    | D                                        | D                      |
| 423820                                                                             | Farm and garden machinery and equipment merchant wholesalers .....                                    | D                                        | D                      |
| 4238203                                                                            | Lawn and garden machinery and equipment merchant wholesalers .....                                    | D                                        | D                      |
| 42383                                                                              | Industrial machinery and equipment merchant wholesalers .....                                         | D                                        | D                      |
| 423830                                                                             | Industrial machinery and equipment merchant wholesalers .....                                         | D                                        | D                      |
| 42384                                                                              | Industrial supplies merchant wholesalers .....                                                        | D                                        | D                      |
| 423840                                                                             | Industrial supplies merchant wholesalers .....                                                        | D                                        | D                      |
| 42385                                                                              | Service establishment equipment and supplies merchant wholesalers .....                               | D                                        | D                      |
| 423850                                                                             | Service establishment equipment and supplies merchant wholesalers .....                               | D                                        | D                      |
| 4238502                                                                            | Custodial and janitors' equipment and supplies merchant wholesalers .....                             | D                                        | D                      |
| 4239                                                                               | Miscellaneous durable goods merchant wholesalers .....                                                | D                                        | D                      |
| 424                                                                                | Nondurable goods merchant wholesalers .....                                                           | —                                        | .6                     |
| 4241                                                                               | Paper and paper product merchant wholesalers .....                                                    | D                                        | D                      |
| 42412                                                                              | Stationery and office supplies merchant wholesalers .....                                             | D                                        | D                      |
| 424120                                                                             | Stationery and office supplies merchant wholesalers .....                                             | D                                        | D                      |
| 4244                                                                               | Grocery and related product merchant wholesalers .....                                                | —                                        | .5                     |
| 42445                                                                              | Confectionery merchant wholesalers .....                                                              | —                                        | —                      |
| 424450                                                                             | Confectionery merchant wholesalers .....                                                              | —                                        | —                      |
| 42449                                                                              | Other grocery and related products merchant wholesalers .....                                         | D                                        | D                      |
| 424490                                                                             | Other grocery and related products merchant wholesalers .....                                         | D                                        | D                      |
| 4244902                                                                            | Bread and baked goods merchant wholesalers .....                                                      | D                                        | D                      |
| 4246                                                                               | Chemical and allied products merchant wholesalers .....                                               | D                                        | D                      |
| 4249                                                                               | Miscellaneous nondurable goods merchant wholesalers .....                                             | —                                        | —                      |
| <b>Atchison, KS Micropolitan Statistical Area</b>                                  |                                                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                             |                                                                                                       |                                          |                        |
| 42                                                                                 | <b>Wholesale trade</b> .....                                                                          | D                                        | D                      |
| 423                                                                                | Durable goods merchant wholesalers .....                                                              | D                                        | D                      |
| 424                                                                                | Nondurable goods merchant wholesalers .....                                                           | D                                        | D                      |
| 4245                                                                               | Farm product raw material merchant wholesalers .....                                                  | D                                        | D                      |
| 4249                                                                               | Miscellaneous nondurable goods merchant wholesalers .....                                             | D                                        | D                      |
| 42495                                                                              | Paint, varnish, and supplies merchant wholesalers .....                                               | D                                        | D                      |
| 424950                                                                             | Paint, varnish, and supplies merchant wholesalers .....                                               | D                                        | D                      |
| 42499                                                                              | Other miscellaneous nondurable goods merchant wholesalers .....                                       | D                                        | D                      |
| 424990                                                                             | Other miscellaneous nondurable goods merchant wholesalers .....                                       | D                                        | D                      |
| 425                                                                                | Wholesale electronic markets and agents and brokers .....                                             | D                                        | D                      |
| 4251                                                                               | Wholesale electronic markets and agents and brokers .....                                             | D                                        | D                      |
| 42512                                                                              | Wholesale trade agents and brokers .....                                                              | D                                        | D                      |
| 425120                                                                             | Wholesale trade agents and brokers .....                                                              | D                                        | D                      |
| 4251203                                                                            | Agents and brokers, durable goods .....                                                               | D                                        | D                      |
| 4251204                                                                            | Agents and brokers, nondurable goods .....                                                            | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>      |                                                                                                       |                                          |                        |
| 42                                                                                 | <b>Wholesale trade</b> .....                                                                          | D                                        | D                      |
| 423                                                                                | Durable goods merchant wholesalers .....                                                              | D                                        | D                      |
| 424                                                                                | Nondurable goods merchant wholesalers .....                                                           | D                                        | D                      |
| 4245                                                                               | Farm product raw material merchant wholesalers .....                                                  | D                                        | D                      |
| 4249                                                                               | Miscellaneous nondurable goods merchant wholesalers .....                                             | D                                        | D                      |
| 42495                                                                              | Paint, varnish, and supplies merchant wholesalers .....                                               | D                                        | D                      |
| 424950                                                                             | Paint, varnish, and supplies merchant wholesalers .....                                               | D                                        | D                      |

See footnotes at end of table.

Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                                    | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Percent of sales—                        |                        |
|------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                                    |                                                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>KANSAS CITY-OVERLAND PARK-KANSAS CITY, MO-KS COMBINED STATISTICAL AREA—Con.</b> |                                                                                                       |                                          |                        |
| <b>Kansas City, MO-KS Metropolitan Statistical Area</b>                            |                                                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                             |                                                                                                       |                                          |                        |
| 42                                                                                 | Wholesale trade .....                                                                                 | 1.4                                      | 4.3                    |
| 423                                                                                | Durable goods merchant wholesalers .....                                                              | D                                        | D                      |
| 4231                                                                               | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....                         | D                                        | D                      |
| 42311                                                                              | Automobile and other motor vehicle merchant wholesalers .....                                         | .3                                       | .1                     |
| 423110                                                                             | Automobile and other motor vehicle merchant wholesalers .....                                         | .3                                       | .1                     |
| 4231101                                                                            | Automobile and motorcycle merchant wholesalers .....                                                  | D                                        | D                      |
| 4231105                                                                            | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                                   | D                                        | D                      |
| 42312                                                                              | Motor vehicle supplies and new parts merchant wholesalers .....                                       | D                                        | D                      |
| 423120                                                                             | Motor vehicle supplies and new parts merchant wholesalers .....                                       | D                                        | D                      |
| 4231201                                                                            | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors .....              | 4.1                                      | 9.4                    |
| 4231202                                                                            | Motor vehicle supplies and new parts merchant wholesalers - jobbers .....                             | D                                        | D                      |
| 42313                                                                              | Tire and tube merchant wholesalers .....                                                              | D                                        | D                      |
| 423130                                                                             | Tire and tube merchant wholesalers .....                                                              | D                                        | D                      |
| 4232                                                                               | Furniture and home furnishing merchant wholesalers .....                                              | D                                        | D                      |
| 42321                                                                              | Furniture merchant wholesalers .....                                                                  | D                                        | D                      |
| 423210                                                                             | Furniture merchant wholesalers .....                                                                  | D                                        | D                      |
| 4232102                                                                            | Office and business furniture merchant wholesalers .....                                              | D                                        | D                      |
| 42322                                                                              | Home furnishing merchant wholesalers .....                                                            | 9.0                                      | 4.5                    |
| 423220                                                                             | Home furnishing merchant wholesalers .....                                                            | 9.0                                      | 4.5                    |
| 4232203                                                                            | Floor coverings merchant wholesalers .....                                                            | 2.0                                      | 1.1                    |
| 4233                                                                               | Lumber and other construction materials merchant wholesalers .....                                    | D                                        | D                      |
| 42331                                                                              | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | D                                        | D                      |
| 423310                                                                             | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | D                                        | D                      |
| 4233101                                                                            | Lumber without yard merchant wholesalers .....                                                        | D                                        | D                      |
| 4233102                                                                            | Lumber with yard merchant wholesalers .....                                                           | D                                        | D                      |
| 4233103                                                                            | Plywood, veneer, millwork, and wood panel merchant wholesalers .....                                  | 1.9                                      | 4.0                    |
| 42332                                                                              | Brick, stone, and related construction material merchant wholesalers .....                            | 2.2                                      | 6.9                    |
| 423320                                                                             | Brick, stone, and related construction material merchant wholesalers .....                            | 2.2                                      | 6.9                    |
| 4233201                                                                            | Brick, block, tile, clay/cement sewer pipe merchant wholesalers .....                                 | D                                        | D                      |
| 4233203                                                                            | Cement, lime, and related products merchant wholesalers .....                                         | D                                        | D                      |
| 42333                                                                              | Roofing, siding, and insulation material merchant wholesalers .....                                   | D                                        | D                      |
| 423330                                                                             | Roofing, siding, and insulation material merchant wholesalers .....                                   | D                                        | D                      |
| 423339                                                                             | Other construction material merchant wholesalers .....                                                | D                                        | D                      |
| 4233390                                                                            | Other construction material merchant wholesalers .....                                                | D                                        | D                      |
| 42333902                                                                           | Other construction material merchant wholesalers .....                                                | D                                        | D                      |
| 4234                                                                               | Professional and commercial equipment and supplies merchant wholesalers .....                         | 3.3                                      | 9.4                    |
| 42341                                                                              | Photographic equipment and supplies merchant wholesalers .....                                        | D                                        | D                      |
| 423410                                                                             | Photographic equipment and supplies merchant wholesalers .....                                        | D                                        | D                      |
| 42342                                                                              | Office equipment merchant wholesalers .....                                                           | D                                        | D                      |
| 423420                                                                             | Office equipment merchant wholesalers .....                                                           | D                                        | D                      |
| 42343                                                                              | Computer and computer peripheral equipment and software merchant wholesalers .....                    | 1.5                                      | 5.7                    |
| 423430                                                                             | Computer and computer peripheral equipment and software merchant wholesalers .....                    | 1.5                                      | 5.7                    |
| 4234301                                                                            | Computer and computer peripheral equipment merchant wholesalers .....                                 | D                                        | D                      |
| 42343012                                                                           | Computer and peripheral equipment for end use merchant wholesalers .....                              | 1.4                                      | 7.1                    |
| 42344                                                                              | Other commercial equipment merchant wholesalers .....                                                 | 8.0                                      | 43.5                   |
| 423440                                                                             | Other commercial equipment merchant wholesalers .....                                                 | 8.0                                      | 43.5                   |
| 4234401                                                                            | Restaurant and hotel equipment and supplies merchant wholesalers .....                                | 10.9                                     | 54.3                   |
| 42345                                                                              | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | 2.3                                      | 17.0                   |
| 423450                                                                             | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | 2.3                                      | 17.0                   |
| 4234501                                                                            | Surgical, medical, and hospital supplies merchant wholesalers .....                                   | 2.5                                      | 13.5                   |
| 4234502                                                                            | Dental equipment and supplies merchant wholesalers .....                                              | -                                        | 47.9                   |
| 42346                                                                              | Ophthalmic goods merchant wholesalers .....                                                           | .3                                       | .1                     |
| 423460                                                                             | Ophthalmic goods merchant wholesalers .....                                                           | .3                                       | .1                     |
| 42349                                                                              | Other professional equipment and supplies merchant wholesalers .....                                  | D                                        | D                      |
| 423490                                                                             | Other professional equipment and supplies merchant wholesalers .....                                  | D                                        | D                      |
| 4234902                                                                            | Other professional equipment and supplies merchant wholesalers .....                                  | D                                        | D                      |
| 4235                                                                               | Metal and mineral (except petroleum) merchant wholesalers .....                                       | D                                        | D                      |
| 42351                                                                              | Metal service centers and other metal merchant wholesalers .....                                      | D                                        | D                      |
| 423510                                                                             | Metal service centers and other metal merchant wholesalers .....                                      | D                                        | D                      |
| 4235101                                                                            | Ferrous metal service centers and sales offices merchant wholesalers .....                            | D                                        | D                      |
| 42351011                                                                           | Ferrous metal service centers merchant wholesalers .....                                              | 2.3                                      | -                      |
| 42351012                                                                           | Ferrous metal sales offices merchant wholesalers .....                                                | D                                        | D                      |
| 4235102                                                                            | Nonferrous metal service centers and sales offices merchant wholesalers .....                         | D                                        | D                      |
| 42351021                                                                           | Nonferrous metal service centers merchant wholesalers .....                                           | D                                        | D                      |
| 4236                                                                               | Electrical and electronic goods merchant wholesalers .....                                            | D                                        | D                      |
| 42361                                                                              | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | D                                        | D                      |
| 423610                                                                             | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | D                                        | D                      |
| 42362                                                                              | Electrical and electronic appliance, television, and radio set merchant wholesalers .....             | 1.7                                      | 11.3                   |
| 423620                                                                             | Electrical and electronic appliance, television, and radio set merchant wholesalers .....             | 1.7                                      | 11.3                   |
| 42369                                                                              | Other electronic parts and equipment merchant wholesalers .....                                       | D                                        | D                      |
| 423690                                                                             | Other electronic parts and equipment merchant wholesalers .....                                       | D                                        | D                      |
| 4236901                                                                            | Communications equipment and supplies merchant wholesalers .....                                      | 1.1                                      | 18.0                   |
| 4236902                                                                            | Electronic parts (except communications equipment) merchant wholesalers .....                         | D                                        | D                      |
| 4237                                                                               | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | D                                        | D                      |
| 42371                                                                              | Hardware merchant wholesalers .....                                                                   | D                                        | D                      |
| 423710                                                                             | Hardware merchant wholesalers .....                                                                   | D                                        | D                      |
| 42372                                                                              | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....                    | D                                        | D                      |
| 423720                                                                             | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....                    | D                                        | D                      |
| 42373                                                                              | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....               | 11.2                                     | 2.2                    |
| 423730                                                                             | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....               | 11.2                                     | 2.2                    |
| 42374                                                                              | Refrigeration equipment and supplies merchant wholesalers .....                                       | D                                        | D                      |
| 423740                                                                             | Refrigeration equipment and supplies merchant wholesalers .....                                       | D                                        | D                      |

See footnotes at end of table.

Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                            | Percent of sales—                        |                        |
|-----------------|--------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                                  | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>KANSAS CITY-OVERLAND PARK-KANSAS CITY, MO-KS COMBINED STATISTICAL AREA—Con.</b>               |                                          |                        |
|                 | <b>Kansas City, MO-KS Metropolitan Statistical Area—Con.</b>                                     |                                          |                        |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                      |                                          |                        |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                      |                                          |                        |
| 423             | Durable goods merchant wholesalers—Con.                                                          |                                          |                        |
| 4238            | Machinery, equipment, and supplies merchant wholesalers . . . . .                                | D                                        | D                      |
| 42381           | Construction and mining (except oil well) machinery and equipment merchant wholesalers . . . . . | D                                        | D                      |
| 423810          | Construction and mining (except oil well) machinery and equipment merchant wholesalers . . . . . | D                                        | D                      |
| 42382           | Farm and garden machinery and equipment merchant wholesalers . . . . .                           | D                                        | D                      |
| 423820          | Farm and garden machinery and equipment merchant wholesalers . . . . .                           | D                                        | D                      |
| 4238201         | Farm machinery and equipment merchant wholesalers - farm dealers . . . . .                       | D                                        | D                      |
| 4238202         | Farm machinery and equipment merchant wholesalers - wholesale distributors . . . . .             | D                                        | D                      |
| 4238203         | Lawn and garden machinery and equipment merchant wholesalers . . . . .                           | D                                        | D                      |
| 42383           | Industrial machinery and equipment merchant wholesalers . . . . .                                | D                                        | D                      |
| 423830          | Industrial machinery and equipment merchant wholesalers . . . . .                                | D                                        | D                      |
| 4238301         | Food-processing machinery and equipment merchant wholesalers . . . . .                           | 1.8                                      | 1.9                    |
| 4238302         | Hydraulic and pneumatic (fluid-power) machinery and equipment merchant wholesalers . . . . .     | 23.0                                     | 5.8                    |
| 42383021        | Hydraulic and pneumatic pumps and motors merchant wholesalers . . . . .                          | 8.4                                      | 12.2                   |
| 42383022        | Hydraulic and pneumatic parts, accessories, and supplies merchant wholesalers . . . . .          | 32.5                                     | 1.7                    |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers . . . . .                | D                                        | D                      |
| 4238304         | Metalworking machinery and equipment merchant wholesalers . . . . .                              | D                                        | D                      |
| 4238305         | Materials handling equipment merchant wholesalers . . . . .                                      | 5.7                                      | 9.1                    |
| 4238307         | Other industrial machinery and equipment merchant wholesalers . . . . .                          | D                                        | D                      |
| 42384           | Industrial supplies merchant wholesalers . . . . .                                               | 10.1                                     | 17.5                   |
| 423840          | Industrial supplies merchant wholesalers . . . . .                                               | 10.1                                     | 17.5                   |
| 4238401         | General-line industrial supplies merchant wholesalers . . . . .                                  | 61.6                                     | 7.0                    |
| 4238402         | Mechanical power transmission supplies merchant wholesalers . . . . .                            | 7.6                                      | 10.1                   |
| 4238403         | Welding supplies merchant wholesalers . . . . .                                                  | D                                        | D                      |
| 4238404         | Industrial containers and supplies merchant wholesalers . . . . .                                | D                                        | D                      |
| 4238406         | Other industrial supplies merchant wholesalers . . . . .                                         | D                                        | D                      |
| 42385           | Service establishment equipment and supplies merchant wholesalers . . . . .                      | 2.1                                      | 2.2                    |
| 423850          | Service establishment equipment and supplies merchant wholesalers . . . . .                      | 2.1                                      | 2.2                    |
| 4238502         | Custodial and janitors' equipment and supplies merchant wholesalers . . . . .                    | D                                        | D                      |
| 4238503         | Laundry and dry-cleaning equipment and supplies merchant wholesalers . . . . .                   | D                                        | D                      |
| 4238504         | Other service establishment equipment and supplies merchant wholesalers . . . . .                | D                                        | D                      |
| 42386           | Transportation equipment and supplies (except motor vehicle) merchant wholesalers . . . . .      | D                                        | D                      |
| 423860          | Transportation equipment and supplies (except motor vehicle) merchant wholesalers . . . . .      | D                                        | D                      |
| 4238603         | Other transportation equipment and supplies merchant wholesalers . . . . .                       | D                                        | D                      |
| 4239            | Miscellaneous durable goods merchant wholesalers . . . . .                                       | D                                        | D                      |
| 42391           | Sporting and recreational goods and supplies merchant wholesalers . . . . .                      | D                                        | D                      |
| 423910          | Sporting and recreational goods and supplies merchant wholesalers . . . . .                      | D                                        | D                      |
| 42392           | Toy and hobby goods and supplies merchant wholesalers . . . . .                                  | D                                        | D                      |
| 423920          | Toy and hobby goods and supplies merchant wholesalers . . . . .                                  | D                                        | D                      |
| 42393           | Recyclable material merchant wholesalers . . . . .                                               | D                                        | D                      |
| 423930          | Recyclable material merchant wholesalers . . . . .                                               | D                                        | D                      |
| 4239303         | Other recyclable material merchant wholesalers . . . . .                                         | D                                        | D                      |
| 42394           | Jewelry, watch, precious stone, and precious metal merchant wholesalers . . . . .                | 11.5                                     | 1.6                    |
| 423940          | Jewelry, watch, precious stone, and precious metal merchant wholesalers . . . . .                | 11.5                                     | 1.6                    |
| 42399           | Other miscellaneous durable goods merchant wholesalers . . . . .                                 | D                                        | D                      |
| 423990          | Other miscellaneous durable goods merchant wholesalers . . . . .                                 | D                                        | D                      |
| 4239903         | General merchandise (durable goods) merchant wholesalers . . . . .                               | D                                        | D                      |
| 4239904         | Prerecorded media merchant wholesalers . . . . .                                                 | D                                        | D                      |
| 42399041        | Compact discs, prerecorded audio tapes, and phonograph records merchant wholesalers . . . . .    | D                                        | D                      |
| 42399042        | Prerecorded video tapes merchant wholesalers . . . . .                                           | D                                        | D                      |
| 4239905         | Fire extinguishers and fire safety equipment merchant wholesalers . . . . .                      | 17.6                                     | 50.1                   |
| 4239906         | Other durable goods merchant wholesalers . . . . .                                               | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers . . . . .                                                  | 1.0                                      | 4.3                    |
| 4241            | Paper and paper product merchant wholesalers . . . . .                                           | .9                                       | .6                     |
| 42411           | Printing and writing paper merchant wholesalers . . . . .                                        | D                                        | D                      |
| 424110          | Printing and writing paper merchant wholesalers . . . . .                                        | D                                        | D                      |
| 42412           | Stationery and office supplies merchant wholesalers . . . . .                                    | D                                        | D                      |
| 424120          | Stationery and office supplies merchant wholesalers . . . . .                                    | D                                        | D                      |
| 42413           | Industrial and personal service paper merchant wholesalers . . . . .                             | D                                        | D                      |
| 424130          | Industrial and personal service paper merchant wholesalers . . . . .                             | D                                        | D                      |
| 4242            | Drugs and druggists' sundries merchant wholesalers . . . . .                                     | .2                                       | .2                     |
| 42421           | Drugs and druggists' sundries merchant wholesalers . . . . .                                     | .2                                       | .2                     |
| 424210          | Drugs and druggists' sundries merchant wholesalers . . . . .                                     | .2                                       | .2                     |
| 4242101         | General-line drugs merchant wholesalers . . . . .                                                | D                                        | D                      |
| 4242102         | Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries merchant wholesalers . . . . .  | D                                        | D                      |
| 4243            | Apparel, piece goods, and notions merchant wholesalers . . . . .                                 | 2.6                                      | 4.8                    |
| 42432           | Men's and boys' clothing and furnishings merchant wholesalers . . . . .                          | D                                        | D                      |
| 424320          | Men's and boys' clothing and furnishings merchant wholesalers . . . . .                          | D                                        | D                      |
| 42433           | Women's, children's, and infants' clothing and accessories merchant wholesalers . . . . .        | D                                        | D                      |
| 424330          | Women's, children's, and infants' clothing and accessories merchant wholesalers . . . . .        | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers . . . . .                                       | D                                        | D                      |
| 42441           | General line grocery merchant wholesalers . . . . .                                              | D                                        | D                      |
| 424410          | General line grocery merchant wholesalers . . . . .                                              | D                                        | D                      |
| 4244103         | Other general line grocery merchant wholesalers . . . . .                                        | D                                        | D                      |
| 42442           | Packaged frozen food merchant wholesalers . . . . .                                              | 6.6                                      | 43.8                   |
| 424420          | Packaged frozen food merchant wholesalers . . . . .                                              | 6.6                                      | 43.8                   |
| 42443           | Dairy product (except dried or canned) merchant wholesalers . . . . .                            | D                                        | D                      |
| 424430          | Dairy product (except dried or canned) merchant wholesalers . . . . .                            | D                                        | D                      |
| 42445           | Confectionery merchant wholesalers . . . . .                                                     | 1.2                                      | .4                     |
| 424450          | Confectionery merchant wholesalers . . . . .                                                     | 1.2                                      | .4                     |
| 42448           | Fresh fruit and vegetable merchant wholesalers . . . . .                                         | 1.4                                      | 4.4                    |
| 424480          | Fresh fruit and vegetable merchant wholesalers . . . . .                                         | 1.4                                      | 4.4                    |

See footnotes at end of table.

Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                    | Percent of sales—                        |                        |
|-----------------|------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                          | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>KANSAS CITY-OVERLAND PARK-KANSAS CITY, MO-KS COMBINED STATISTICAL AREA—Con.</b>       |                                          |                        |
|                 | <b>Kansas City, MO-KS Metropolitan Statistical Area—Con.</b>                             |                                          |                        |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                              |                                          |                        |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                              |                                          |                        |
| 424             | Nondurable goods merchant wholesalers—Con.                                               |                                          |                        |
| 4244            | Grocery and related product merchant wholesalers—Con.                                    |                                          |                        |
| 42449           | Other grocery and related products merchant wholesalers .....                            | D                                        | D                      |
| 424490          | Other grocery and related products merchant wholesalers .....                            | D                                        | D                      |
| 4244902         | Bread and baked goods merchant wholesalers .....                                         | D                                        | D                      |
| 4244903         | Soft drinks and bottled water merchant wholesalers .....                                 | D                                        | D                      |
| 4244906         | Other grocery specialties merchant wholesalers .....                                     | D                                        | D                      |
| 4245            | Farm product raw material merchant wholesalers .....                                     | D                                        | D                      |
| 42451           | Grain and field bean merchant wholesalers .....                                          | D                                        | D                      |
| 424510          | Grain and field bean merchant wholesalers .....                                          | D                                        | D                      |
| 4246            | Chemical and allied products merchant wholesalers .....                                  | 4.5                                      | 10.9                   |
| 42461           | Plastics materials and basic forms and shapes merchant wholesalers .....                 | 1.1                                      | 41.6                   |
| 424610          | Plastics materials and basic forms and shapes merchant wholesalers .....                 | 1.1                                      | 41.6                   |
| 42469           | Other chemical and allied products merchant wholesalers .....                            | 5.6                                      | 2.0                    |
| 424690          | Other chemical and allied products merchant wholesalers .....                            | 5.6                                      | 2.0                    |
| 4246902         | Other chemical and allied products merchant wholesalers .....                            | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                              | D                                        | D                      |
| 42471           | Petroleum bulk stations and terminals .....                                              | D                                        | D                      |
| 424710          | Petroleum bulk stations and terminals .....                                              | D                                        | D                      |
| 4247101         | Petroleum bulk stations and terminals (except LP) .....                                  | D                                        | D                      |
| 42471011        | Petroleum bulk stations (except LP) .....                                                | D                                        | D                      |
| 42471012        | Petroleum bulk terminals (except LP) .....                                               | D                                        | D                      |
| 4248            | Beer, wine, and distilled alcoholic beverage merchant wholesalers .....                  | .8                                       | .2                     |
| 42481           | Beer and ale merchant wholesalers .....                                                  | —                                        | .5                     |
| 424810          | Beer and ale merchant wholesalers .....                                                  | —                                        | .5                     |
| 42482           | Wine and distilled alcoholic beverage merchant wholesalers .....                         | 1.5                                      | —                      |
| 424820          | Wine and distilled alcoholic beverage merchant wholesalers .....                         | 1.5                                      | —                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                | D                                        | D                      |
| 42491           | Farm supplies merchant wholesalers .....                                                 | D                                        | D                      |
| 424910          | Farm supplies merchant wholesalers .....                                                 | D                                        | D                      |
| 4249101         | Farm supplies merchant wholesalers - farm dealers .....                                  | D                                        | D                      |
| 4249102         | Farm supplies merchant wholesalers - wholesale distributors .....                        | D                                        | D                      |
| 42493           | Flower, nursery stock, and florists' supplies merchant wholesalers .....                 | D                                        | D                      |
| 424930          | Flower, nursery stock, and florists' supplies merchant wholesalers .....                 | D                                        | D                      |
| 42494           | Tobacco and tobacco product merchant wholesalers .....                                   | D                                        | D                      |
| 424940          | Tobacco and tobacco product merchant wholesalers .....                                   | D                                        | D                      |
| 42495           | Paint, varnish, and supplies merchant wholesalers .....                                  | D                                        | D                      |
| 424950          | Paint, varnish, and supplies merchant wholesalers .....                                  | D                                        | D                      |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                          | D                                        | D                      |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                          | D                                        | D                      |
| 4249901         | Art goods merchant wholesalers .....                                                     | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                                | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                                | D                                        | D                      |
| 42511           | Business to business electronic markets .....                                            | D                                        | D                      |
| 425110          | Business to business electronic markets .....                                            | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                                 | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                                 | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                                  | D                                        | D                      |
| 42512031        | Motor vehicle and motor vehicle parts and supplies agents and brokers .....              | —                                        | —                      |
| 42512032        | Furniture and home furnishings agents and brokers .....                                  | 1.8                                      | —                      |
| 42512033        | Lumber and other construction materials agents and brokers .....                         | .1                                       | —                      |
| 42512034        | Professional and commercial equipment and supplies agents and brokers .....              | 1.5                                      | 1.1                    |
| 42512035        | Metal and mineral (except petroleum) agents and brokers .....                            | D                                        | D                      |
| 42512036        | Electrical and electronic goods agents and brokers .....                                 | D                                        | D                      |
| 42512037        | Hardware, plumbing, and heating equipment and supplies agents and brokers .....          | .5                                       | .2                     |
| 42512038        | Machinery, equipment, and supplies agents and brokers .....                              | .8                                       | 1.9                    |
| 42512039        | Miscellaneous durable goods agents and brokers .....                                     | .4                                       | .3                     |
| 4251204         | Agents and brokers, nondurable goods .....                                               | D                                        | D                      |
| 42512041        | Paper and paper products agents and brokers .....                                        | D                                        | D                      |
| 42512043        | Apparel, piece goods, and notions agents and brokers .....                               | D                                        | D                      |
| 42512044        | Grocery and related products agents and brokers .....                                    | —                                        | 3.0                    |
| 42512045        | Farm product raw material agents and brokers .....                                       | D                                        | D                      |
| 42512046        | Chemical and allied products agents and brokers .....                                    | D                                        | D                      |
| 42512049        | Miscellaneous nondurable goods agents and brokers .....                                  | .3                                       | 5.3                    |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>            |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                             | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers .....                                                 | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....            | D                                        | D                      |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                            | D                                        | D                      |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                            | D                                        | D                      |
| 4231105         | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                      | D                                        | D                      |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                          | D                                        | D                      |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                          | D                                        | D                      |
| 4231201         | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors ..... | 4.1                                      | 9.4                    |

See footnotes at end of table.

Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                     | Percent of sales—                        |                        |
|-----------------|-----------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                                           | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>KANSAS CITY-OVERLAND PARK-KANSAS CITY, MO-KS COMBINED STATISTICAL AREA—Con.</b>                        |                                          |                        |
|                 | <b>Kansas City, MO-KS Metropolitan Statistical Area—Con.</b>                                              |                                          |                        |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>                        |                                          |                        |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                               |                                          |                        |
| 423             | Durable goods merchant wholesalers—Con.                                                                   |                                          |                        |
| 4232            | Furniture and home furnishing merchant wholesalers . . . . .                                              | D                                        | D                      |
| 42321           | Furniture merchant wholesalers . . . . .                                                                  | D                                        | D                      |
| 423210          | Furniture merchant wholesalers . . . . .                                                                  | D                                        | D                      |
| 4232102         | Office and business furniture merchant wholesalers . . . . .                                              | D                                        | D                      |
| 42322           | Home furnishing merchant wholesalers . . . . .                                                            | D                                        | D                      |
| 423220          | Home furnishing merchant wholesalers . . . . .                                                            | D                                        | D                      |
| 4232203         | Floor coverings merchant wholesalers . . . . .                                                            | D                                        | D                      |
| 4233            | Lumber and other construction materials merchant wholesalers . . . . .                                    | D                                        | D                      |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers . . . . .                                  | D                                        | D                      |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers . . . . .                                  | D                                        | D                      |
| 4233101         | Lumber without yard merchant wholesalers . . . . .                                                        | D                                        | D                      |
| 4233103         | Plywood, veneer, millwork, and wood panel merchant wholesalers . . . . .                                  | D                                        | D                      |
| 42332           | Brick, stone, and related construction material merchant wholesalers . . . . .                            | D                                        | D                      |
| 423320          | Brick, stone, and related construction material merchant wholesalers . . . . .                            | D                                        | D                      |
| 42333           | Roofing, siding, and insulation material merchant wholesalers . . . . .                                   | D                                        | D                      |
| 423330          | Roofing, siding, and insulation material merchant wholesalers . . . . .                                   | D                                        | D                      |
| 42339           | Other construction material merchant wholesalers . . . . .                                                | D                                        | D                      |
| 423390          | Other construction material merchant wholesalers . . . . .                                                | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers . . . . .                         | 4.5                                      | 9.9                    |
| 42343           | Computer and computer peripheral equipment and software merchant wholesalers . . . . .                    | D                                        | D                      |
| 423430          | Computer and computer peripheral equipment and software merchant wholesalers . . . . .                    | D                                        | D                      |
| 4234301         | Computer and computer peripheral equipment merchant wholesalers . . . . .                                 | D                                        | D                      |
| 42343012        | Computer and peripheral equipment for end use merchant wholesalers . . . . .                              | D                                        | D                      |
| 42344           | Other commercial equipment merchant wholesalers . . . . .                                                 | D                                        | D                      |
| 423440          | Other commercial equipment merchant wholesalers . . . . .                                                 | D                                        | D                      |
| 4234401         | Restaurant and hotel equipment and supplies merchant wholesalers . . . . .                                | 10.9                                     | 54.3                   |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers . . . . .                       | D                                        | D                      |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers . . . . .                       | D                                        | D                      |
| 4234501         | Surgical, medical, and hospital supplies merchant wholesalers . . . . .                                   | D                                        | D                      |
| 4234502         | Dental equipment and supplies merchant wholesalers . . . . .                                              | D                                        | D                      |
| 42346           | Ophthalmic goods merchant wholesalers . . . . .                                                           | .3                                       | .1                     |
| 423460          | Ophthalmic goods merchant wholesalers . . . . .                                                           | .3                                       | .1                     |
| 42349           | Other professional equipment and supplies merchant wholesalers . . . . .                                  | D                                        | D                      |
| 423490          | Other professional equipment and supplies merchant wholesalers . . . . .                                  | D                                        | D                      |
| 4234902         | Other professional equipment and supplies merchant wholesalers . . . . .                                  | D                                        | D                      |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers . . . . .                                       | D                                        | D                      |
| 42351           | Metal service centers and other metal merchant wholesalers . . . . .                                      | D                                        | D                      |
| 423510          | Metal service centers and other metal merchant wholesalers . . . . .                                      | D                                        | D                      |
| 4235101         | Ferrous metal service centers and sales offices merchant wholesalers . . . . .                            | D                                        | D                      |
| 42351011        | Ferrous metal service centers merchant wholesalers . . . . .                                              | D                                        | D                      |
| 4235102         | Nonferrous metal service centers and sales offices merchant wholesalers . . . . .                         | D                                        | D                      |
| 4236            | Electrical and electronic goods merchant wholesalers . . . . .                                            | D                                        | D                      |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers . . . . . | D                                        | D                      |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers . . . . . | D                                        | D                      |
| 42369           | Other electronic parts and equipment merchant wholesalers . . . . .                                       | D                                        | D                      |
| 423690          | Other electronic parts and equipment merchant wholesalers . . . . .                                       | D                                        | D                      |
| 4236901         | Communications equipment and supplies merchant wholesalers . . . . .                                      | D                                        | D                      |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers . . . . .                  | D                                        | D                      |
| 42371           | Hardware merchant wholesalers . . . . .                                                                   | D                                        | D                      |
| 423710          | Hardware merchant wholesalers . . . . .                                                                   | D                                        | D                      |
| 42372           | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers . . . . .                    | D                                        | D                      |
| 423720          | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers . . . . .                    | D                                        | D                      |
| 42373           | Warm air heating and air-conditioning equipment and supplies merchant wholesalers . . . . .               | D                                        | D                      |
| 423730          | Warm air heating and air-conditioning equipment and supplies merchant wholesalers . . . . .               | D                                        | D                      |
| 42374           | Refrigeration equipment and supplies merchant wholesalers . . . . .                                       | D                                        | D                      |
| 423740          | Refrigeration equipment and supplies merchant wholesalers . . . . .                                       | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers . . . . .                                         | D                                        | D                      |
| 42381           | Construction and mining (except oil well) machinery and equipment merchant wholesalers . . . . .          | D                                        | D                      |
| 423810          | Construction and mining (except oil well) machinery and equipment merchant wholesalers . . . . .          | D                                        | D                      |
| 42382           | Farm and garden machinery and equipment merchant wholesalers . . . . .                                    | D                                        | D                      |
| 423820          | Farm and garden machinery and equipment merchant wholesalers . . . . .                                    | D                                        | D                      |
| 4238203         | Lawn and garden machinery and equipment merchant wholesalers . . . . .                                    | D                                        | D                      |
| 42383           | Industrial machinery and equipment merchant wholesalers . . . . .                                         | D                                        | D                      |
| 423830          | Industrial machinery and equipment merchant wholesalers . . . . .                                         | D                                        | D                      |
| 4238301         | Food-processing machinery and equipment merchant wholesalers . . . . .                                    | D                                        | D                      |
| 4238302         | Hydraulic and pneumatic (fluid-power) machinery and equipment merchant wholesalers . . . . .              | D                                        | D                      |
| 42383021        | Hydraulic and pneumatic pumps and motors merchant wholesalers . . . . .                                   | 8.4                                      | 12.2                   |
| 42383022        | Hydraulic and pneumatic parts, accessories, and supplies merchant wholesalers . . . . .                   | D                                        | D                      |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers . . . . .                         | D                                        | D                      |
| 4238305         | Materials handling equipment merchant wholesalers . . . . .                                               | D                                        | D                      |
| 4238307         | Other industrial machinery and equipment merchant wholesalers . . . . .                                   | D                                        | D                      |
| 42384           | Industrial supplies merchant wholesalers . . . . .                                                        | D                                        | D                      |
| 423840          | Industrial supplies merchant wholesalers . . . . .                                                        | D                                        | D                      |
| 4238401         | General-line industrial supplies merchant wholesalers . . . . .                                           | 61.6                                     | 7.0                    |
| 4238402         | Mechanical power transmission supplies merchant wholesalers . . . . .                                     | D                                        | D                      |
| 4238404         | Industrial containers and supplies merchant wholesalers . . . . .                                         | D                                        | D                      |
| 4238406         | Other industrial supplies merchant wholesalers . . . . .                                                  | D                                        | D                      |
| 42385           | Service establishment equipment and supplies merchant wholesalers . . . . .                               | D                                        | D                      |
| 423850          | Service establishment equipment and supplies merchant wholesalers . . . . .                               | D                                        | D                      |
| 4238502         | Custodial and janitors' equipment and supplies merchant wholesalers . . . . .                             | D                                        | D                      |

See footnotes at end of table.

Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                       | Percent of sales—                        |                        |
|-----------------|---------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                             | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>KANSAS CITY-OVERLAND PARK-KANSAS CITY, MO-KS COMBINED STATISTICAL AREA—Con.</b>          |                                          |                        |
|                 | <b>Kansas City, MO-KS Metropolitan Statistical Area—Con.</b>                                |                                          |                        |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>          |                                          |                        |
| 42              | <b>Wholesale trade—Con.</b>                                                                 |                                          |                        |
| 423             | Durable goods merchant wholesalers—Con.                                                     |                                          |                        |
| 4238            | Machinery, equipment, and supplies merchant wholesalers—Con.                                |                                          |                        |
| 42386           | Transportation equipment and supplies (except motor vehicle) merchant wholesalers . . . . . | D                                        | D                      |
| 423860          | Transportation equipment and supplies (except motor vehicle) merchant wholesalers . . . . . | D                                        | D                      |
| 4239            | Miscellaneous durable goods merchant wholesalers . . . . .                                  | D                                        | D                      |
| 42393           | Recyclable material merchant wholesalers . . . . .                                          | D                                        | D                      |
| 423930          | Recyclable material merchant wholesalers . . . . .                                          | D                                        | D                      |
| 4239303         | Other recyclable material merchant wholesalers . . . . .                                    | D                                        | D                      |
| 42399           | Other miscellaneous durable goods merchant wholesalers . . . . .                            | D                                        | D                      |
| 423990          | Other miscellaneous durable goods merchant wholesalers . . . . .                            | D                                        | D                      |
| 4239905         | Fire extinguishers and fire safety equipment merchant wholesalers . . . . .                 | 17.6                                     | 50.1                   |
| 4239906         | Other durable goods merchant wholesalers . . . . .                                          | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers . . . . .                                             | D                                        | D                      |
| 4241            | Paper and paper product merchant wholesalers . . . . .                                      | D                                        | D                      |
| 42412           | Stationery and office supplies merchant wholesalers . . . . .                               | 7.3                                      | 3.8                    |
| 424120          | Stationery and office supplies merchant wholesalers . . . . .                               | 7.3                                      | 3.8                    |
| 4242            | Drugs and druggists' sundries merchant wholesalers . . . . .                                | D                                        | D                      |
| 42421           | Drugs and druggists' sundries merchant wholesalers . . . . .                                | D                                        | D                      |
| 424210          | Drugs and druggists' sundries merchant wholesalers . . . . .                                | D                                        | D                      |
| 4242101         | General-line drugs merchant wholesalers . . . . .                                           | D                                        | D                      |
| 4243            | Apparel, piece goods, and notions merchant wholesalers . . . . .                            | 2.6                                      | 4.8                    |
| 4244            | Grocery and related product merchant wholesalers . . . . .                                  | 2.0                                      | 17.2                   |
| 42441           | General line grocery merchant wholesalers . . . . .                                         | D                                        | D                      |
| 424410          | General line grocery merchant wholesalers . . . . .                                         | D                                        | D                      |
| 4244103         | Other general line grocery merchant wholesalers . . . . .                                   | D                                        | D                      |
| 42442           | Packaged frozen food merchant wholesalers . . . . .                                         | D                                        | D                      |
| 424420          | Packaged frozen food merchant wholesalers . . . . .                                         | D                                        | D                      |
| 42445           | Confectionery merchant wholesalers . . . . .                                                | 6.5                                      | 2.1                    |
| 424450          | Confectionery merchant wholesalers . . . . .                                                | 6.5                                      | 2.1                    |
| 42448           | Fresh fruit and vegetable merchant wholesalers . . . . .                                    | 1.4                                      | 4.4                    |
| 424480          | Fresh fruit and vegetable merchant wholesalers . . . . .                                    | 1.4                                      | 4.4                    |
| 42449           | Other grocery and related products merchant wholesalers . . . . .                           | D                                        | D                      |
| 424490          | Other grocery and related products merchant wholesalers . . . . .                           | D                                        | D                      |
| 4245            | Farm product raw material merchant wholesalers . . . . .                                    | D                                        | D                      |
| 42451           | Grain and field bean merchant wholesalers . . . . .                                         | D                                        | D                      |
| 424510          | Grain and field bean merchant wholesalers . . . . .                                         | D                                        | D                      |
| 4246            | Chemical and allied products merchant wholesalers . . . . .                                 | D                                        | D                      |
| 42461           | Plastics materials and basic forms and shapes merchant wholesalers . . . . .                | D                                        | D                      |
| 424610          | Plastics materials and basic forms and shapes merchant wholesalers . . . . .                | D                                        | D                      |
| 42469           | Other chemical and allied products merchant wholesalers . . . . .                           | D                                        | D                      |
| 424690          | Other chemical and allied products merchant wholesalers . . . . .                           | D                                        | D                      |
| 4246902         | Other chemical and allied products merchant wholesalers . . . . .                           | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers . . . . .                             | D                                        | D                      |
| 42471           | Petroleum bulk stations and terminals . . . . .                                             | D                                        | D                      |
| 424710          | Petroleum bulk stations and terminals . . . . .                                             | D                                        | D                      |
| 4247101         | Petroleum bulk stations and terminals (except LP) . . . . .                                 | D                                        | D                      |
| 42471011        | Petroleum bulk stations (except LP) . . . . .                                               | D                                        | D                      |
| 4248            | Beer, wine, and distilled alcoholic beverage merchant wholesalers . . . . .                 | D                                        | D                      |
| 42481           | Beer and ale merchant wholesalers . . . . .                                                 | D                                        | D                      |
| 424810          | Beer and ale merchant wholesalers . . . . .                                                 | D                                        | D                      |
| 42482           | Wine and distilled alcoholic beverage merchant wholesalers . . . . .                        | 1.5                                      | —                      |
| 424820          | Wine and distilled alcoholic beverage merchant wholesalers . . . . .                        | 1.5                                      | —                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers . . . . .                               | D                                        | D                      |
| 42491           | Farm supplies merchant wholesalers . . . . .                                                | D                                        | D                      |
| 424910          | Farm supplies merchant wholesalers . . . . .                                                | D                                        | D                      |
| 4249101         | Farm supplies merchant wholesalers - farm dealers . . . . .                                 | D                                        | D                      |
| 4249102         | Farm supplies merchant wholesalers - wholesale distributors . . . . .                       | D                                        | D                      |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers . . . . .                         | D                                        | D                      |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers . . . . .                         | D                                        | D                      |
| 4249901         | Art goods merchant wholesalers . . . . .                                                    | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                            |                                          |                        |
| 42              | <b>Wholesale trade . . . . .</b>                                                            | <b>D</b>                                 | <b>D</b>               |

See footnotes at end of table.



Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Percent of sales—                        |                        |
|-----------------|-------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>KANSAS CITY-OVERLAND PARK-KANSAS CITY, MO-KS COMBINED STATISTICAL AREA—Con.</b>                    |                                          |                        |
|                 | <b>Kansas City, MO-KS Metropolitan Statistical Area—Con.</b>                                          |                                          |                        |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>                                                 |                                          |                        |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                           |                                          |                        |
| 423             | Durable goods merchant wholesalers.....                                                               | —                                        | 1.2                    |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....                         | —                                        | .1                     |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                                         | D                                        | D                      |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                                         | D                                        | D                      |
| 4231101         | Automobile and motorcycle merchant wholesalers .....                                                  | D                                        | D                      |
| 4231105         | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                                   | D                                        | D                      |
| 4233            | Lumber and other construction materials merchant wholesalers .....                                    | D                                        | D                      |
| 42332           | Brick, stone, and related construction material merchant wholesalers .....                            | D                                        | D                      |
| 423320          | Brick, stone, and related construction material merchant wholesalers .....                            | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....                         | —                                        | 7.9                    |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                            | D                                        | D                      |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | D                                        | D                      |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                         | —                                        | .7                     |
| 42382           | Farm and garden machinery and equipment merchant wholesalers .....                                    | D                                        | D                      |
| 423820          | Farm and garden machinery and equipment merchant wholesalers .....                                    | D                                        | D                      |
| 4238203         | Lawn and garden machinery and equipment merchant wholesalers .....                                    | D                                        | D                      |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                                         | D                                        | D                      |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                                         | D                                        | D                      |
| 42384           | Industrial supplies merchant wholesalers .....                                                        | D                                        | D                      |
| 423840          | Industrial supplies merchant wholesalers .....                                                        | D                                        | D                      |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....                               | D                                        | D                      |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....                               | D                                        | D                      |
| 4238502         | Custodial and janitors' equipment and supplies merchant wholesalers .....                             | D                                        | D                      |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                                | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                                           | D                                        | D                      |
| 4241            | Paper and paper product merchant wholesalers .....                                                    | D                                        | D                      |
| 42412           | Stationery and office supplies merchant wholesalers .....                                             | D                                        | D                      |
| 424120          | Stationery and office supplies merchant wholesalers .....                                             | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers .....                                                | D                                        | D                      |
| 42445           | Confectionery merchant wholesalers .....                                                              | —                                        | —                      |
| 424450          | Confectionery merchant wholesalers .....                                                              | —                                        | —                      |
| 42449           | Other grocery and related products merchant wholesalers .....                                         | D                                        | D                      |
| 424490          | Other grocery and related products merchant wholesalers .....                                         | D                                        | D                      |
| 4244902         | Bread and baked goods merchant wholesalers .....                                                      | D                                        | D                      |
| 4246            | Chemical and allied products merchant wholesalers .....                                               | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                             | —                                        | —                      |
|                 | <b>Warrensburg, MO Micropolitan Statistical Area</b>                                                  |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                                                |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                                          | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                                               | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                                           | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                                           | D                                        | D                      |
| 42471           | Petroleum bulk stations and terminals .....                                                           | D                                        | D                      |
| 424710          | Petroleum bulk stations and terminals .....                                                           | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                         |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                                          | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                                               | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                                           | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                                      |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                                          | <b>D</b>                                 | <b>D</b>               |
| 424             | Nondurable goods merchant wholesalers .....                                                           | D                                        | D                      |

See footnotes at end of table.

Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                          | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Percent of sales—                        |                        |
|--------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                          |                                                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>ST. LOUIS-ST. CHARLES-FARMINGTON, MO-IL COMBINED STATISTICAL AREA</b> |                                                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                   |                                                                                                       |                                          |                        |
| 42                                                                       | Wholesale trade .....                                                                                 | 2.5                                      | 4.9                    |
| 423                                                                      | Durable goods merchant wholesalers .....                                                              | D                                        | D                      |
| 4231                                                                     | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....                         | D                                        | D                      |
| 42311                                                                    | Automobile and other motor vehicle merchant wholesalers .....                                         | D                                        | D                      |
| 423110                                                                   | Automobile and other motor vehicle merchant wholesalers .....                                         | D                                        | D                      |
| 4231101                                                                  | Automobile and motorcycle merchant wholesalers .....                                                  | D                                        | D                      |
| 4231104                                                                  | Medium truck and tractor (14,001 lb to 33,000 lb) merchant wholesalers .....                          | D                                        | D                      |
| 4231105                                                                  | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                                   | D                                        | D                      |
| 42312                                                                    | Motor vehicle supplies and new parts merchant wholesalers .....                                       | D                                        | D                      |
| 423120                                                                   | Motor vehicle supplies and new parts merchant wholesalers .....                                       | D                                        | D                      |
| 4231201                                                                  | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors .....              | D                                        | D                      |
| 4231202                                                                  | Motor vehicle supplies and new parts merchant wholesalers - jobbers .....                             | D                                        | D                      |
| 42313                                                                    | Tire and tube merchant wholesalers .....                                                              | D                                        | D                      |
| 423130                                                                   | Tire and tube merchant wholesalers .....                                                              | D                                        | D                      |
| 4232                                                                     | Furniture and home furnishing merchant wholesalers .....                                              | D                                        | D                      |
| 42321                                                                    | Furniture merchant wholesalers .....                                                                  | D                                        | D                      |
| 423210                                                                   | Furniture merchant wholesalers .....                                                                  | D                                        | D                      |
| 4232101                                                                  | Household and lawn furniture merchant wholesalers .....                                               | D                                        | D                      |
| 4232102                                                                  | Office and business furniture merchant wholesalers .....                                              | D                                        | D                      |
| 42322                                                                    | Home furnishing merchant wholesalers .....                                                            | D                                        | D                      |
| 423220                                                                   | Home furnishing merchant wholesalers .....                                                            | D                                        | D                      |
| 4232203                                                                  | Floor coverings merchant wholesalers .....                                                            | D                                        | D                      |
| 4233                                                                     | Lumber and other construction materials merchant wholesalers .....                                    | D                                        | D                      |
| 42331                                                                    | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | D                                        | D                      |
| 423310                                                                   | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | D                                        | D                      |
| 4233102                                                                  | Lumber with yard merchant wholesalers .....                                                           | 7.2                                      | 3                      |
| 4233103                                                                  | Plywood, veneer, millwork, and wood panel merchant wholesalers .....                                  | D                                        | D                      |
| 42332                                                                    | Brick, stone, and related construction material merchant wholesalers .....                            | 1.9                                      | 29.4                   |
| 423320                                                                   | Brick, stone, and related construction material merchant wholesalers .....                            | 1.9                                      | 29.4                   |
| 4233201                                                                  | Brick, block, tile, clay/cement sewer pipe merchant wholesalers .....                                 | D                                        | D                      |
| 4233203                                                                  | Cement, lime, and related products merchant wholesalers .....                                         | D                                        | D                      |
| 42333                                                                    | Roofing, siding, and insulation material merchant wholesalers .....                                   | D                                        | D                      |
| 423330                                                                   | Roofing, siding, and insulation material merchant wholesalers .....                                   | D                                        | D                      |
| 42339                                                                    | Other construction material merchant wholesalers .....                                                | D                                        | D                      |
| 423390                                                                   | Other construction material merchant wholesalers .....                                                | D                                        | D                      |
| 4233902                                                                  | Other construction material merchant wholesalers .....                                                | D                                        | D                      |
| 4234                                                                     | Professional and commercial equipment and supplies merchant wholesalers .....                         | 2.6                                      | 10.3                   |
| 42341                                                                    | Photographic equipment and supplies merchant wholesalers .....                                        | D                                        | D                      |
| 423410                                                                   | Photographic equipment and supplies merchant wholesalers .....                                        | D                                        | D                      |
| 42342                                                                    | Office equipment merchant wholesalers .....                                                           | D                                        | D                      |
| 423420                                                                   | Office equipment merchant wholesalers .....                                                           | D                                        | D                      |
| 42343                                                                    | Computer and computer peripheral equipment and software merchant wholesalers .....                    | D                                        | D                      |
| 423430                                                                   | Computer and computer peripheral equipment and software merchant wholesalers .....                    | D                                        | D                      |
| 4234301                                                                  | Computer and computer peripheral equipment merchant wholesalers .....                                 | D                                        | D                      |
| 42343011                                                                 | Computer and peripheral equipment for resale merchant wholesalers .....                               | D                                        | D                      |
| 42343012                                                                 | Computer and peripheral equipment for end use merchant wholesalers .....                              | 3.8                                      | 14.1                   |
| 42344                                                                    | Other commercial equipment merchant wholesalers .....                                                 | 2.8                                      | 3.3                    |
| 423440                                                                   | Other commercial equipment merchant wholesalers .....                                                 | 2.8                                      | 3.3                    |
| 4234401                                                                  | Restaurant and hotel equipment and supplies merchant wholesalers .....                                | 1.9                                      | 2.9                    |
| 4234402                                                                  | Store machines and equipment merchant wholesalers .....                                               | 4.2                                      | 4.0                    |
| 42345                                                                    | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | 2.6                                      | 15.6                   |
| 423450                                                                   | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | 2.6                                      | 15.6                   |
| 4234501                                                                  | Surgical, medical, and hospital supplies merchant wholesalers .....                                   | D                                        | D                      |
| 4234502                                                                  | Dental equipment and supplies merchant wholesalers .....                                              | D                                        | D                      |
| 42349                                                                    | Other professional equipment and supplies merchant wholesalers .....                                  | D                                        | D                      |
| 423490                                                                   | Other professional equipment and supplies merchant wholesalers .....                                  | D                                        | D                      |
| 4234902                                                                  | Other professional equipment and supplies merchant wholesalers .....                                  | D                                        | D                      |
| 4235                                                                     | Metal and mineral (except petroleum) merchant wholesalers .....                                       | D                                        | D                      |
| 42351                                                                    | Metal service centers and other metal merchant wholesalers .....                                      | 2.5                                      | 7.0                    |
| 423510                                                                   | Metal service centers and other metal merchant wholesalers .....                                      | 2.5                                      | 7.0                    |
| 4235101                                                                  | Ferrous metal service centers and sales offices merchant wholesalers .....                            | 4.4                                      | 12.7                   |
| 42351011                                                                 | Ferrous metal service centers merchant wholesalers .....                                              | 4.7                                      | 2.8                    |
| 42351012                                                                 | Ferrous metal sales offices merchant wholesalers .....                                                | 3.5                                      | 39.6                   |
| 4235102                                                                  | Nonferrous metal service centers and sales offices merchant wholesalers .....                         | 5                                        | 1.1                    |
| 42351021                                                                 | Nonferrous metal service centers merchant wholesalers .....                                           | D                                        | D                      |
| 42352                                                                    | Coal and other mineral and ore merchant wholesalers .....                                             | D                                        | D                      |
| 423520                                                                   | Coal and other mineral and ore merchant wholesalers .....                                             | D                                        | D                      |
| 4235201                                                                  | Coal merchant wholesalers .....                                                                       | D                                        | D                      |
| 4236                                                                     | Electrical and electronic goods merchant wholesalers .....                                            | D                                        | D                      |
| 42361                                                                    | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | D                                        | D                      |
| 423610                                                                   | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | D                                        | D                      |
| 42362                                                                    | Electrical and electronic appliance, television, and radio set merchant wholesalers .....             | D                                        | D                      |
| 423620                                                                   | Electrical and electronic appliance, television, and radio set merchant wholesalers .....             | D                                        | D                      |
| 42369                                                                    | Other electronic parts and equipment merchant wholesalers .....                                       | D                                        | D                      |
| 423690                                                                   | Other electronic parts and equipment merchant wholesalers .....                                       | D                                        | D                      |
| 4236901                                                                  | Communications equipment and supplies merchant wholesalers .....                                      | 2.4                                      | 5.3                    |
| 4236902                                                                  | Electronic parts (except communications equipment) merchant wholesalers .....                         | D                                        | D                      |

See footnotes at end of table.

Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                | Percent of sales—                        |                        |
|-----------------|------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                                      | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>ST. LOUIS-ST. CHARLES-FARMINGTON, MO-IL COMBINED STATISTICAL AREA—Con.</b>                        |                                          |                        |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                          |                                          |                        |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                          |                                          |                        |
| 423             | Durable goods merchant wholesalers—Con.                                                              |                                          |                        |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers . . . . .             | D                                        | D                      |
| 42371           | Hardware merchant wholesalers . . . . .                                                              | D                                        | D                      |
| 423710          | Hardware merchant wholesalers . . . . .                                                              | D                                        | D                      |
| 42372           | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers . . . . .               | D                                        | D                      |
| 423720          | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers . . . . .               | D                                        | D                      |
| 42373           | Warm air heating and air-conditioning equipment and supplies merchant wholesalers . . . . .          | D                                        | D                      |
| 423730          | Warm air heating and air-conditioning equipment and supplies merchant wholesalers . . . . .          | D                                        | D                      |
| 42374           | Refrigeration equipment and supplies merchant wholesalers . . . . .                                  | D                                        | D                      |
| 423740          | Refrigeration equipment and supplies merchant wholesalers . . . . .                                  | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers . . . . .                                    | 6.3                                      | 7.3                    |
| 42381           | Construction and mining (except oil well) machinery and equipment merchant wholesalers . . . . .     | D                                        | D                      |
| 423810          | Construction and mining (except oil well) machinery and equipment merchant wholesalers . . . . .     | D                                        | D                      |
| 42382           | Farm and garden machinery and equipment merchant wholesalers . . . . .                               | 16.7                                     | 2.7                    |
| 423820          | Farm and garden machinery and equipment merchant wholesalers . . . . .                               | 16.7                                     | 2.7                    |
| 4238201         | Farm machinery and equipment merchant wholesalers - farm dealers . . . . .                           | D                                        | D                      |
| 4238203         | Lawn and garden machinery and equipment merchant wholesalers . . . . .                               | D                                        | D                      |
| 42383           | Industrial machinery and equipment merchant wholesalers . . . . .                                    | D                                        | D                      |
| 423830          | Industrial machinery and equipment merchant wholesalers . . . . .                                    | D                                        | D                      |
| 4238301         | Food-processing machinery and equipment merchant wholesalers . . . . .                               | D                                        | D                      |
| 4238302         | Hydraulic and pneumatic (fluid-power) machinery and equipment merchant wholesalers . . . . .         | 7.0                                      | 3.1                    |
| 42383021        | Hydraulic and pneumatic pumps and motors merchant wholesalers . . . . .                              | 4.5                                      | 8.8                    |
| 42383022        | Hydraulic and pneumatic parts, accessories, and supplies merchant wholesalers . . . . .              | 8.3                                      | .1                     |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers . . . . .                    | 2.8                                      | 4.8                    |
| 4238304         | Metalworking machinery and equipment merchant wholesalers . . . . .                                  | D                                        | D                      |
| 4238305         | Materials handling equipment merchant wholesalers . . . . .                                          | D                                        | D                      |
| 4238306         | Oil well, oil refinery, and pipeline mach, equip, and supplies merchant wholesalers . . . . .        | D                                        | D                      |
| 4238307         | Other industrial machinery and equipment merchant wholesalers . . . . .                              | D                                        | D                      |
| 42384           | Industrial supplies merchant wholesalers . . . . .                                                   | D                                        | D                      |
| 423840          | Industrial supplies merchant wholesalers . . . . .                                                   | D                                        | D                      |
| 4238401         | General-line industrial supplies merchant wholesalers . . . . .                                      | D                                        | D                      |
| 4238402         | Mechanical power transmission supplies merchant wholesalers . . . . .                                | D                                        | D                      |
| 4238403         | Welding supplies merchant wholesalers . . . . .                                                      | D                                        | D                      |
| 4238404         | Industrial containers and supplies merchant wholesalers . . . . .                                    | D                                        | D                      |
| 4238406         | Other industrial supplies merchant wholesalers . . . . .                                             | 2.0                                      | 1.6                    |
| 42385           | Service establishment equipment and supplies merchant wholesalers . . . . .                          | D                                        | D                      |
| 423850          | Service establishment equipment and supplies merchant wholesalers . . . . .                          | D                                        | D                      |
| 4238502         | Custodial and janitors' equipment and supplies merchant wholesalers . . . . .                        | 7.4                                      | 23.6                   |
| 4238503         | Laundry and dry-cleaning equipment and supplies merchant wholesalers . . . . .                       | D                                        | D                      |
| 4238504         | Other service establishment equipment and supplies merchant wholesalers . . . . .                    | D                                        | D                      |
| 42386           | Transportation equipment and supplies (except motor vehicle) merchant wholesalers . . . . .          | D                                        | D                      |
| 423860          | Transportation equipment and supplies (except motor vehicle) merchant wholesalers . . . . .          | D                                        | D                      |
| 4238603         | Other transportation equipment and supplies merchant wholesalers . . . . .                           | D                                        | D                      |
| 4239            | Miscellaneous durable goods merchant wholesalers . . . . .                                           | D                                        | D                      |
| 42391           | Sporting and recreational goods and supplies merchant wholesalers . . . . .                          | D                                        | D                      |
| 423910          | Sporting and recreational goods and supplies merchant wholesalers . . . . .                          | D                                        | D                      |
| 42392           | Toy and hobby goods and supplies merchant wholesalers . . . . .                                      | D                                        | D                      |
| 423920          | Toy and hobby goods and supplies merchant wholesalers . . . . .                                      | D                                        | D                      |
| 42393           | Recyclable material merchant wholesalers . . . . .                                                   | D                                        | D                      |
| 423930          | Recyclable material merchant wholesalers . . . . .                                                   | D                                        | D                      |
| 4239301         | Iron and steel scrap merchant wholesalers - processors and dealers . . . . .                         | D                                        | D                      |
| 42393011        | Iron and steel scrap merchant wholesalers - processors (using power processing equipment) . . . . .  | D                                        | D                      |
| 42393012        | Iron and steel scrap merchant wholesalers - dealers (not using power processing equipment) . . . . . | D                                        | D                      |
| 4239303         | Other recyclable material merchant wholesalers . . . . .                                             | D                                        | D                      |
| 42394           | Jewelry, watch, precious stone, and precious metal merchant wholesalers . . . . .                    | D                                        | D                      |
| 423940          | Jewelry, watch, precious stone, and precious metal merchant wholesalers . . . . .                    | D                                        | D                      |
| 42399           | Other miscellaneous durable goods merchant wholesalers . . . . .                                     | D                                        | D                      |
| 423990          | Other miscellaneous durable goods merchant wholesalers . . . . .                                     | D                                        | D                      |
| 4239901         | Musical instruments and supplies merchant wholesalers . . . . .                                      | D                                        | D                      |
| 4239903         | General merchandise (durable goods) merchant wholesalers . . . . .                                   | D                                        | D                      |
| 4239905         | Fire extinguishers and fire safety equipment merchant wholesalers . . . . .                          | 24.4                                     | -                      |
| 4239906         | Other durable goods merchant wholesalers . . . . .                                                   | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers . . . . .                                                      | 1.9                                      | 4.4                    |
| 4241            | Paper and paper product merchant wholesalers . . . . .                                               | D                                        | D                      |
| 42411           | Printing and writing paper merchant wholesalers . . . . .                                            | D                                        | D                      |
| 424110          | Printing and writing paper merchant wholesalers . . . . .                                            | D                                        | D                      |
| 42412           | Stationery and office supplies merchant wholesalers . . . . .                                        | D                                        | D                      |
| 424120          | Stationery and office supplies merchant wholesalers . . . . .                                        | D                                        | D                      |
| 42413           | Industrial and personal service paper merchant wholesalers . . . . .                                 | D                                        | D                      |
| 424130          | Industrial and personal service paper merchant wholesalers . . . . .                                 | D                                        | D                      |
| 4242            | Drugs and druggists' sundries merchant wholesalers . . . . .                                         | .2                                       | 2.1                    |
| 42421           | Drugs and druggists' sundries merchant wholesalers . . . . .                                         | .2                                       | 2.1                    |
| 424210          | Drugs and druggists' sundries merchant wholesalers . . . . .                                         | .2                                       | 2.1                    |
| 4242101         | General-line drugs merchant wholesalers . . . . .                                                    | D                                        | D                      |
| 4242102         | Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries merchant wholesalers . . . . .      | D                                        | D                      |
| 4243            | Apparel, piece goods, and notions merchant wholesalers . . . . .                                     | D                                        | D                      |
| 42431           | Piece goods, notions, and other dry goods merchant wholesalers . . . . .                             | D                                        | D                      |
| 424310          | Piece goods, notions, and other dry goods merchant wholesalers . . . . .                             | D                                        | D                      |
| 4243101         | Piece goods merchant wholesalers - jobbers . . . . .                                                 | D                                        | D                      |
| 42432           | Men's and boys' clothing and furnishings merchant wholesalers . . . . .                              | D                                        | D                      |
| 424320          | Men's and boys' clothing and furnishings merchant wholesalers . . . . .                              | D                                        | D                      |
| 42433           | Women's, children's, and infants' clothing and accessories merchant wholesalers . . . . .            | D                                        | D                      |
| 424330          | Women's, children's, and infants' clothing and accessories merchant wholesalers . . . . .            | D                                        | D                      |
| 42434           | Footwear merchant wholesalers . . . . .                                                              | D                                        | D                      |
| 424340          | Footwear merchant wholesalers . . . . .                                                              | D                                        | D                      |

See footnotes at end of table.

Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                                | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                                                      | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>ST. LOUIS-ST. CHARLES-FARMINGTON, MO-IL COMBINED STATISTICAL AREA—Con.</b> |                                                                                                      |                                          |                        |
| <b>WHOLESALE TRADE—Con.</b>                                                   |                                                                                                      |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade—Con.</b>                                                                          |                                          |                        |
| 424                                                                           | Nondurable goods merchant wholesalers—Con.                                                           |                                          |                        |
| 4244                                                                          | Grocery and related product merchant wholesalers . . . . .                                           | 3.4                                      | 5.1                    |
| 42441                                                                         | General line grocery merchant wholesalers . . . . .                                                  | 3.0                                      | 15.4                   |
| 424410                                                                        | General line grocery merchant wholesalers . . . . .                                                  | 3.0                                      | 15.4                   |
| 4244103                                                                       | Other general line grocery merchant wholesalers . . . . .                                            | D                                        | D                      |
| 42442                                                                         | Packaged frozen food merchant wholesalers . . . . .                                                  | —                                        | .3                     |
| 424420                                                                        | Packaged frozen food merchant wholesalers . . . . .                                                  | —                                        | .3                     |
| 42443                                                                         | Dairy product (except dried or canned) merchant wholesalers . . . . .                                | .7                                       | .7                     |
| 424430                                                                        | Dairy product (except dried or canned) merchant wholesalers . . . . .                                | .7                                       | .7                     |
| 4244302                                                                       | Dairy product (except raw milk) merchant wholesalers . . . . .                                       | .7                                       | .7                     |
| 42444                                                                         | Poultry and poultry product merchant wholesalers . . . . .                                           | D                                        | D                      |
| 424440                                                                        | Poultry and poultry product merchant wholesalers . . . . .                                           | D                                        | D                      |
| 42445                                                                         | Confectionery merchant wholesalers . . . . .                                                         | D                                        | D                      |
| 424450                                                                        | Confectionery merchant wholesalers . . . . .                                                         | D                                        | D                      |
| 42447                                                                         | Meat and meat product merchant wholesalers . . . . .                                                 | 17.2                                     | .6                     |
| 424470                                                                        | Meat and meat product merchant wholesalers . . . . .                                                 | 17.2                                     | .6                     |
| 42448                                                                         | Fresh fruit and vegetable merchant wholesalers . . . . .                                             | 5.9                                      | 4.6                    |
| 424480                                                                        | Fresh fruit and vegetable merchant wholesalers . . . . .                                             | 5.9                                      | 4.6                    |
| 42449                                                                         | Other grocery and related products merchant wholesalers . . . . .                                    | 1.7                                      | 4.5                    |
| 424490                                                                        | Other grocery and related products merchant wholesalers . . . . .                                    | 1.7                                      | 4.5                    |
| 4244902                                                                       | Bread and baked goods merchant wholesalers . . . . .                                                 | D                                        | D                      |
| 4244903                                                                       | Soft drinks and bottled water merchant wholesalers . . . . .                                         | D                                        | D                      |
| 4244904                                                                       | Canned goods merchant wholesalers . . . . .                                                          | 5.6                                      | 33.3                   |
| 4244906                                                                       | Other grocery specialties merchant wholesalers . . . . .                                             | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers . . . . .                                             | 1.4                                      | 4.6                    |
| 4246                                                                          | Chemical and allied products merchant wholesalers . . . . .                                          | .6                                       | 6.6                    |
| 42461                                                                         | Plastics materials and basic forms and shapes merchant wholesalers . . . . .                         | 2.0                                      | 22.8                   |
| 424610                                                                        | Plastics materials and basic forms and shapes merchant wholesalers . . . . .                         | 2.0                                      | 22.8                   |
| 42469                                                                         | Other chemical and allied products merchant wholesalers . . . . .                                    | .4                                       | 4.1                    |
| 424690                                                                        | Other chemical and allied products merchant wholesalers . . . . .                                    | .4                                       | 4.1                    |
| 4246901                                                                       | Industrial gases (except LP) merchant wholesalers . . . . .                                          | D                                        | D                      |
| 4246902                                                                       | Other chemical and allied products merchant wholesalers . . . . .                                    | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers . . . . .                                      | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals . . . . .                                                      | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals . . . . .                                                      | D                                        | D                      |
| 4247101                                                                       | Petroleum bulk stations and terminals (except LP) . . . . .                                          | D                                        | D                      |
| 42471011                                                                      | Petroleum bulk stations (except LP) . . . . .                                                        | D                                        | D                      |
| 42471012                                                                      | Petroleum bulk terminals (except LP) . . . . .                                                       | —                                        | .4                     |
| 4247102                                                                       | Liquefied petroleum bulk stations and terminals . . . . .                                            | D                                        | D                      |
| 42472                                                                         | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) . . . . . | —                                        | 3.4                    |
| 424720                                                                        | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) . . . . . | —                                        | 3.4                    |
| 4248                                                                          | Beer, wine, and distilled alcoholic beverage merchant wholesalers . . . . .                          | 9.1                                      | .5                     |
| 42481                                                                         | Beer and ale merchant wholesalers . . . . .                                                          | 9.3                                      | .8                     |
| 424810                                                                        | Beer and ale merchant wholesalers . . . . .                                                          | 9.3                                      | .8                     |
| 42482                                                                         | Wine and distilled alcoholic beverage merchant wholesalers . . . . .                                 | 8.9                                      | —                      |
| 424820                                                                        | Wine and distilled alcoholic beverage merchant wholesalers . . . . .                                 | 8.9                                      | —                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers . . . . .                                        | D                                        | D                      |
| 42491                                                                         | Farm supplies merchant wholesalers . . . . .                                                         | 3.8                                      | 1.2                    |
| 424910                                                                        | Farm supplies merchant wholesalers . . . . .                                                         | 3.8                                      | 1.2                    |
| 4249101                                                                       | Farm supplies merchant wholesalers - farm dealers . . . . .                                          | D                                        | D                      |
| 4249102                                                                       | Farm supplies merchant wholesalers - wholesale distributors . . . . .                                | D                                        | D                      |
| 42492                                                                         | Book, periodical, and newspaper merchant wholesalers . . . . .                                       | D                                        | D                      |
| 424920                                                                        | Book, periodical, and newspaper merchant wholesalers . . . . .                                       | D                                        | D                      |
| 42493                                                                         | Flower, nursery stock, and florists' supplies merchant wholesalers . . . . .                         | D                                        | D                      |
| 424930                                                                        | Flower, nursery stock, and florists' supplies merchant wholesalers . . . . .                         | D                                        | D                      |
| 42494                                                                         | Tobacco and tobacco product merchant wholesalers . . . . .                                           | .1                                       | —                      |
| 424940                                                                        | Tobacco and tobacco product merchant wholesalers . . . . .                                           | .1                                       | —                      |
| 42499                                                                         | Other miscellaneous nondurable goods merchant wholesalers . . . . .                                  | D                                        | D                      |
| 424990                                                                        | Other miscellaneous nondurable goods merchant wholesalers . . . . .                                  | D                                        | D                      |
| 4249901                                                                       | Art goods merchant wholesalers . . . . .                                                             | D                                        | D                      |
| 4249902                                                                       | General merchandise (nondurable goods) merchant wholesalers . . . . .                                | D                                        | D                      |
| 4249903                                                                       | Textile bags, bagging, and burlap merchant wholesalers . . . . .                                     | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers . . . . .                                        | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers . . . . .                                        | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers . . . . .                                                         | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers . . . . .                                                         | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods . . . . .                                                          | D                                        | D                      |
| 42512031                                                                      | Motor vehicle and motor vehicle parts and supplies agents and brokers . . . . .                      | D                                        | D                      |
| 42512032                                                                      | Furniture and home furnishings agents and brokers . . . . .                                          | —                                        | 4.9                    |
| 42512033                                                                      | Lumber and other construction materials agents and brokers . . . . .                                 | —                                        | 5.2                    |
| 42512034                                                                      | Professional and commercial equipment and supplies agents and brokers . . . . .                      | 3.6                                      | 2.0                    |
| 42512035                                                                      | Metal and mineral (except petroleum) agents and brokers . . . . .                                    | .1                                       | .4                     |
| 42512036                                                                      | Electrical and electronic goods agents and brokers . . . . .                                         | .8                                       | 6.1                    |
| 42512037                                                                      | Hardware, plumbing, and heating equipment and supplies agents and brokers . . . . .                  | .5                                       | 4.3                    |
| 42512038                                                                      | Machinery, equipment, and supplies agents and brokers . . . . .                                      | .9                                       | 2.7                    |
| 42512039                                                                      | Miscellaneous durable goods agents and brokers . . . . .                                             | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods . . . . .                                                       | D                                        | D                      |
| 42512041                                                                      | Paper and paper products agents and brokers . . . . .                                                | .1                                       | —                      |
| 42512043                                                                      | Apparel, piece goods, and notions agents and brokers . . . . .                                       | 3.3                                      | —                      |
| 42512044                                                                      | Grocery and related products agents and brokers . . . . .                                            | .1                                       | .1                     |
| 42512045                                                                      | Farm product raw material agents and brokers . . . . .                                               | D                                        | D                      |
| 42512046                                                                      | Chemical and allied products agents and brokers . . . . .                                            | D                                        | D                      |
| 42512047                                                                      | Petroleum and petroleum products agents and brokers . . . . .                                        | D                                        | D                      |
| 42512049                                                                      | Miscellaneous nondurable goods agents and brokers . . . . .                                          | D                                        | D                      |

See footnotes at end of table.

Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Percent of sales—                        |                        |
|-----------------|-------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>ST. LOUIS-ST. CHARLES-FARMINGTON, MO-IL COMBINED STATISTICAL AREA—Con.</b>                         |                                          |                        |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                         |                                          |                        |
| <b>42</b>       | <b>Wholesale trade</b> .....                                                                          | <b>3.6</b>                               | <b>5.6</b>             |
| 423             | Durable goods merchant wholesalers .....                                                              | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....                         | D                                        | D                      |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                                         | D                                        | D                      |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                                         | D                                        | D                      |
| 4231105         | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                                   | D                                        | D                      |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                                       | D                                        | D                      |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                                       | D                                        | D                      |
| 4231201         | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors .....              | D                                        | D                      |
| 4231202         | Motor vehicle supplies and new parts merchant wholesalers - jobbers .....                             | D                                        | D                      |
| 42313           | Tire and tube merchant wholesalers .....                                                              | D                                        | D                      |
| 423130          | Tire and tube merchant wholesalers .....                                                              | D                                        | D                      |
| 4232            | Furniture and home furnishing merchant wholesalers .....                                              | D                                        | D                      |
| 42321           | Furniture merchant wholesalers .....                                                                  | D                                        | D                      |
| 423210          | Furniture merchant wholesalers .....                                                                  | D                                        | D                      |
| 4232101         | Household and lawn furniture merchant wholesalers .....                                               | D                                        | D                      |
| 4232102         | Office and business furniture merchant wholesalers .....                                              | D                                        | D                      |
| 42322           | Home furnishing merchant wholesalers .....                                                            | D                                        | D                      |
| 423220          | Home furnishing merchant wholesalers .....                                                            | D                                        | D                      |
| 4232203         | Floor coverings merchant wholesalers .....                                                            | D                                        | D                      |
| 4233            | Lumber and other construction materials merchant wholesalers .....                                    | D                                        | D                      |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | D                                        | D                      |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | D                                        | D                      |
| 4233102         | Lumber with yard merchant wholesalers .....                                                           | D                                        | .3                     |
| 4233103         | Plywood, veneer, millwork, and wood panel merchant wholesalers .....                                  | 7.2                                      | D                      |
| 42332           | Brick, stone, and related construction material merchant wholesalers .....                            | D                                        | D                      |
| 423320          | Brick, stone, and related construction material merchant wholesalers .....                            | D                                        | D                      |
| 4233201         | Brick, block, tile, clay/cement sewer pipe merchant wholesalers .....                                 | D                                        | D                      |
| 4233203         | Cement, lime, and related products merchant wholesalers .....                                         | D                                        | D                      |
| 42333           | Roofing, siding, and insulation material merchant wholesalers .....                                   | D                                        | D                      |
| 423330          | Roofing, siding, and insulation material merchant wholesalers .....                                   | D                                        | D                      |
| 42339           | Other construction material merchant wholesalers .....                                                | D                                        | D                      |
| 423390          | Other construction material merchant wholesalers .....                                                | D                                        | D                      |
| 4233902         | Other construction material merchant wholesalers .....                                                | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....                         | D                                        | D                      |
| 42343           | Computer and computer peripheral equipment and software merchant wholesalers .....                    | D                                        | D                      |
| 423430          | Computer and computer peripheral equipment and software merchant wholesalers .....                    | D                                        | D                      |
| 4234301         | Computer and computer peripheral equipment merchant wholesalers .....                                 | D                                        | D                      |
| 42343011        | Computer and peripheral equipment for resale merchant wholesalers .....                               | D                                        | D                      |
| 42343012        | Computer and peripheral equipment for end use merchant wholesalers .....                              | D                                        | D                      |
| 42344           | Other commercial equipment merchant wholesalers .....                                                 | 2.8                                      | 3.3                    |
| 423440          | Other commercial equipment merchant wholesalers .....                                                 | 2.8                                      | 3.3                    |
| 4234401         | Restaurant and hotel equipment and supplies merchant wholesalers .....                                | 1.9                                      | 2.9                    |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | D                                        | D                      |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | D                                        | D                      |
| 4234501         | Surgical, medical, and hospital supplies merchant wholesalers .....                                   | D                                        | D                      |
| 4234502         | Dental equipment and supplies merchant wholesalers .....                                              | D                                        | D                      |
| 42349           | Other professional equipment and supplies merchant wholesalers .....                                  | D                                        | D                      |
| 423490          | Other professional equipment and supplies merchant wholesalers .....                                  | D                                        | D                      |
| 4234902         | Other professional equipment and supplies merchant wholesalers .....                                  | D                                        | D                      |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                                       | D                                        | D                      |
| 42351           | Metal service centers and other metal merchant wholesalers .....                                      | D                                        | D                      |
| 423510          | Metal service centers and other metal merchant wholesalers .....                                      | D                                        | D                      |
| 4235101         | Ferrous metal service centers and sales offices merchant wholesalers .....                            | D                                        | D                      |
| 42351011        | Ferrous metal service centers merchant wholesalers .....                                              | D                                        | D                      |
| 4235102         | Nonferrous metal service centers and sales offices merchant wholesalers .....                         | D                                        | D                      |
| 42351021        | Nonferrous metal service centers merchant wholesalers .....                                           | D                                        | D                      |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                            | D                                        | D                      |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | D                                        | D                      |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | D                                        | D                      |
| 42369           | Other electronic parts and equipment merchant wholesalers .....                                       | D                                        | D                      |
| 423690          | Other electronic parts and equipment merchant wholesalers .....                                       | D                                        | D                      |
| 4236901         | Communications equipment and supplies merchant wholesalers .....                                      | D                                        | D                      |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | D                                        | D                      |
| 42371           | Hardware merchant wholesalers .....                                                                   | D                                        | D                      |
| 423710          | Hardware merchant wholesalers .....                                                                   | D                                        | D                      |
| 42372           | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....                    | D                                        | D                      |
| 423720          | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....                    | D                                        | D                      |
| 42373           | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....               | D                                        | D                      |
| 423730          | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....               | D                                        | D                      |
| 42374           | Refrigeration equipment and supplies merchant wholesalers .....                                       | D                                        | D                      |
| 423740          | Refrigeration equipment and supplies merchant wholesalers .....                                       | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                         | 9.2                                      | 10.0                   |
| 42381           | Construction and mining (except oil well) machinery and equipment merchant wholesalers .....          | D                                        | D                      |
| 423810          | Construction and mining (except oil well) machinery and equipment merchant wholesalers .....          | D                                        | D                      |
| 42382           | Farm and garden machinery and equipment merchant wholesalers .....                                    | 16.7                                     | 2.7                    |
| 423820          | Farm and garden machinery and equipment merchant wholesalers .....                                    | 16.7                                     | 2.7                    |
| 4238203         | Lawn and garden machinery and equipment merchant wholesalers .....                                    | D                                        | D                      |

See footnotes at end of table.

Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                | Percent of sales—                        |                        |
|-----------------|------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                                      | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>ST. LOUIS-ST. CHARLES-FARMINGTON, MO-IL COMBINED STATISTICAL AREA—Con.</b>                        |                                          |                        |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES— Con.</b>                  |                                          |                        |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                          |                                          |                        |
| 423             | Durable goods merchant wholesalers—Con.                                                              |                                          |                        |
| 4238            | Machinery, equipment, and supplies merchant wholesalers—Con.                                         |                                          |                        |
| 42383           | Industrial machinery and equipment merchant wholesalers . . . . .                                    | D                                        | D                      |
| 423830          | Industrial machinery and equipment merchant wholesalers . . . . .                                    | D                                        | D                      |
| 4238302         | Hydraulic and pneumatic (fluid-power) machinery and equipment merchant wholesalers . . . . .         | 7.0                                      | 3.1                    |
| 42383021        | Hydraulic and pneumatic pumps and motors merchant wholesalers . . . . .                              | 4.5                                      | 8.8                    |
| 42383022        | Hydraulic and pneumatic parts, accessories, and supplies merchant wholesalers . . . . .              | 8.3                                      | .1                     |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers . . . . .                    | D                                        | D                      |
| 4238304         | Metalworking machinery and equipment merchant wholesalers . . . . .                                  | D                                        | D                      |
| 4238305         | Materials handling equipment merchant wholesalers . . . . .                                          | D                                        | D                      |
| 4238307         | Other industrial machinery and equipment merchant wholesalers . . . . .                              | 29.4                                     | 2.5                    |
| 42384           | Industrial supplies merchant wholesalers . . . . .                                                   | D                                        | D                      |
| 423840          | Industrial supplies merchant wholesalers . . . . .                                                   | D                                        | D                      |
| 4238401         | General-line industrial supplies merchant wholesalers . . . . .                                      | D                                        | D                      |
| 4238402         | Mechanical power transmission supplies merchant wholesalers . . . . .                                | D                                        | D                      |
| 4238403         | Welding supplies merchant wholesalers . . . . .                                                      | D                                        | D                      |
| 4238404         | Industrial containers and supplies merchant wholesalers . . . . .                                    | 9.3                                      | 4.4                    |
| 4238406         | Other industrial supplies merchant wholesalers . . . . .                                             | D                                        | D                      |
| 42385           | Service establishment equipment and supplies merchant wholesalers . . . . .                          | D                                        | D                      |
| 423850          | Service establishment equipment and supplies merchant wholesalers . . . . .                          | D                                        | D                      |
| 4238502         | Custodial and janitors' equipment and supplies merchant wholesalers . . . . .                        | 7.4                                      | 23.6                   |
| 42386           | Transportation equipment and supplies (except motor vehicle) merchant wholesalers . . . . .          | D                                        | D                      |
| 423860          | Transportation equipment and supplies (except motor vehicle) merchant wholesalers . . . . .          | D                                        | D                      |
| 4239            | Miscellaneous durable goods merchant wholesalers . . . . .                                           | D                                        | D                      |
| 42393           | Recyclable material merchant wholesalers . . . . .                                                   | D                                        | D                      |
| 423930          | Recyclable material merchant wholesalers . . . . .                                                   | D                                        | D                      |
| 4239301         | Iron and steel scrap merchant wholesalers - processors and dealers . . . . .                         | D                                        | D                      |
| 42393011        | Iron and steel scrap merchant wholesalers - processors (using power processing equipment) . . . . .  | D                                        | D                      |
| 42393012        | Iron and steel scrap merchant wholesalers - dealers (not using power processing equipment) . . . . . | D                                        | D                      |
| 4239303         | Other recyclable material merchant wholesalers . . . . .                                             | D                                        | D                      |
| 42399           | Other miscellaneous durable goods merchant wholesalers . . . . .                                     | D                                        | D                      |
| 423990          | Other miscellaneous durable goods merchant wholesalers . . . . .                                     | D                                        | D                      |
| 4239905         | Fire extinguishers and fire safety equipment merchant wholesalers . . . . .                          | 24.4                                     | —                      |
| 424             | Nondurable goods merchant wholesalers . . . . .                                                      | D                                        | D                      |
| 4241            | Paper and paper product merchant wholesalers . . . . .                                               | D                                        | D                      |
| 42412           | Stationery and office supplies merchant wholesalers . . . . .                                        | D                                        | D                      |
| 424120          | Stationery and office supplies merchant wholesalers . . . . .                                        | D                                        | D                      |
| 4242            | Drugs and druggists' sundries merchant wholesalers . . . . .                                         | D                                        | D                      |
| 42421           | Drugs and druggists' sundries merchant wholesalers . . . . .                                         | D                                        | D                      |
| 424210          | Drugs and druggists' sundries merchant wholesalers . . . . .                                         | D                                        | D                      |
| 4242101         | General-line drugs merchant wholesalers . . . . .                                                    | D                                        | D                      |
| 4243            | Apparel, piece goods, and notions merchant wholesalers . . . . .                                     | D                                        | D                      |
| 42431           | Piece goods, notions, and other dry goods merchant wholesalers . . . . .                             | D                                        | D                      |
| 424310          | Piece goods, notions, and other dry goods merchant wholesalers . . . . .                             | D                                        | D                      |
| 4243101         | Piece goods merchant wholesalers - jobbers . . . . .                                                 | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers . . . . .                                           | 4.9                                      | 7.4                    |
| 42441           | General line grocery merchant wholesalers . . . . .                                                  | 3.0                                      | 15.4                   |
| 424410          | General line grocery merchant wholesalers . . . . .                                                  | 3.0                                      | 15.4                   |
| 4244103         | Other general line grocery merchant wholesalers . . . . .                                            | D                                        | D                      |
| 42442           | Packaged frozen food merchant wholesalers . . . . .                                                  | D                                        | D                      |
| 424420          | Packaged frozen food merchant wholesalers . . . . .                                                  | D                                        | D                      |
| 42443           | Dairy product (except dried or canned) merchant wholesalers . . . . .                                | D                                        | D                      |
| 424430          | Dairy product (except dried or canned) merchant wholesalers . . . . .                                | D                                        | D                      |
| 4244302         | Dairy product (except raw milk) merchant wholesalers . . . . .                                       | D                                        | D                      |
| 42444           | Poultry and poultry product merchant wholesalers . . . . .                                           | D                                        | D                      |
| 424440          | Poultry and poultry product merchant wholesalers . . . . .                                           | D                                        | D                      |
| 42445           | Confectionery merchant wholesalers . . . . .                                                         | D                                        | D                      |
| 424450          | Confectionery merchant wholesalers . . . . .                                                         | D                                        | D                      |
| 42448           | Fresh fruit and vegetable merchant wholesalers . . . . .                                             | 5.9                                      | 4.6                    |
| 424480          | Fresh fruit and vegetable merchant wholesalers . . . . .                                             | 5.9                                      | 4.6                    |
| 42449           | Other grocery and related products merchant wholesalers . . . . .                                    | D                                        | D                      |
| 424490          | Other grocery and related products merchant wholesalers . . . . .                                    | D                                        | D                      |
| 4245            | Farm product raw material merchant wholesalers . . . . .                                             | 1.4                                      | 4.6                    |
| 4246            | Chemical and allied products merchant wholesalers . . . . .                                          | .7                                       | 5.4                    |
| 42461           | Plastics materials and basic forms and shapes merchant wholesalers . . . . .                         | D                                        | D                      |
| 424610          | Plastics materials and basic forms and shapes merchant wholesalers . . . . .                         | D                                        | D                      |
| 42469           | Other chemical and allied products merchant wholesalers . . . . .                                    | D                                        | D                      |
| 424690          | Other chemical and allied products merchant wholesalers . . . . .                                    | D                                        | D                      |
| 4246902         | Other chemical and allied products merchant wholesalers . . . . .                                    | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers . . . . .                                      | .2                                       | 3.5                    |
| 42471           | Petroleum bulk stations and terminals . . . . .                                                      | D                                        | D                      |
| 424710          | Petroleum bulk stations and terminals . . . . .                                                      | D                                        | D                      |
| 4247101         | Petroleum bulk stations and terminals (except LP) . . . . .                                          | D                                        | D                      |
| 42471011        | Petroleum bulk stations (except LP) . . . . .                                                        | D                                        | D                      |
| 42472           | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) . . . . . | D                                        | D                      |
| 424720          | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) . . . . . | D                                        | D                      |

See footnotes at end of table.

Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Percent of sales—                        |                        |
|-----------------|-------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>ST. LOUIS-ST. CHARLES-FARMINGTON, MO-IL COMBINED STATISTICAL AREA—Con.</b>                         |                                          |                        |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>                    |                                          |                        |
| 42              | <b>Wholesale trade—Con.</b>                                                                           |                                          |                        |
| 424             | Nondurable goods merchant wholesalers—Con.                                                            |                                          |                        |
| 4248            | Beer, wine, and distilled alcoholic beverage merchant wholesalers .....                               | 9.1                                      | .5                     |
| 42481           | Beer and ale merchant wholesalers .....                                                               | 9.3                                      | .8                     |
| 424810          | Beer and ale merchant wholesalers .....                                                               | 9.3                                      | .8                     |
| 42482           | Wine and distilled alcoholic beverage merchant wholesalers .....                                      | 8.9                                      | —                      |
| 424820          | Wine and distilled alcoholic beverage merchant wholesalers .....                                      | 8.9                                      | —                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                             | D                                        | D                      |
| 42491           | Farm supplies merchant wholesalers .....                                                              | D                                        | D                      |
| 424910          | Farm supplies merchant wholesalers .....                                                              | D                                        | D                      |
| 42492           | Book, periodical, and newspaper merchant wholesalers .....                                            | D                                        | D                      |
| 424920          | Book, periodical, and newspaper merchant wholesalers .....                                            | D                                        | D                      |
| 42493           | Flower, nursery stock, and florists' supplies merchant wholesalers .....                              | D                                        | D                      |
| 424930          | Flower, nursery stock, and florists' supplies merchant wholesalers .....                              | D                                        | D                      |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                                       | D                                        | D                      |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                                       | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                                      |                                          |                        |
| 42              | <b>Wholesale trade .....</b>                                                                          | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers .....                                                              | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....                         | D                                        | D                      |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                                         | D                                        | D                      |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                                         | D                                        | D                      |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                                       | D                                        | D                      |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                                       | D                                        | D                      |
| 4231202         | Motor vehicle supplies and new parts merchant wholesalers - jobbers .....                             | D                                        | D                      |
| 4232            | Furniture and home furnishing merchant wholesalers .....                                              | D                                        | D                      |
| 42321           | Furniture merchant wholesalers .....                                                                  | D                                        | D                      |
| 423210          | Furniture merchant wholesalers .....                                                                  | D                                        | D                      |
| 4232102         | Office and business furniture merchant wholesalers .....                                              | D                                        | D                      |
| 4233            | Lumber and other construction materials merchant wholesalers .....                                    | D                                        | D                      |
| 42332           | Brick, stone, and related construction material merchant wholesalers .....                            | D                                        | D                      |
| 423320          | Brick, stone, and related construction material merchant wholesalers .....                            | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....                         | D                                        | D                      |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | D                                        | D                      |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | D                                        | D                      |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                                       | D                                        | D                      |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                            | —                                        | 2.3                    |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | D                                        | D                      |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | D                                        | D                      |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                         | —                                        | 1.2                    |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                                         | D                                        | D                      |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                                         | D                                        | D                      |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers .....                         | D                                        | D                      |
| 42384           | Industrial supplies merchant wholesalers .....                                                        | D                                        | D                      |
| 423840          | Industrial supplies merchant wholesalers .....                                                        | D                                        | D                      |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                                | D                                        | D                      |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                                          | D                                        | D                      |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                                          | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                                           | D                                        | D                      |
| 4241            | Paper and paper product merchant wholesalers .....                                                    | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers .....                                                | —                                        | .1                     |
| 42449           | Other grocery and related products merchant wholesalers .....                                         | D                                        | D                      |
| 424490          | Other grocery and related products merchant wholesalers .....                                         | D                                        | D                      |
| 4244902         | Bread and baked goods merchant wholesalers .....                                                      | D                                        | D                      |
| 4246            | Chemical and allied products merchant wholesalers .....                                               | —                                        | 14.1                   |
| 42469           | Other chemical and allied products merchant wholesalers .....                                         | D                                        | D                      |
| 424690          | Other chemical and allied products merchant wholesalers .....                                         | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                                           | D                                        | D                      |
| 42471           | Petroleum bulk stations and terminals .....                                                           | D                                        | D                      |
| 424710          | Petroleum bulk stations and terminals .....                                                           | D                                        | D                      |
| 4247101         | Petroleum bulk stations and terminals (except LP) .....                                               | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                             | D                                        | D                      |
| 42491           | Farm supplies merchant wholesalers .....                                                              | D                                        | D                      |
| 424910          | Farm supplies merchant wholesalers .....                                                              | D                                        | D                      |

See footnotes at end of table.

Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                    | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                                          | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>ST. LOUIS-ST. CHARLES-FARMINGTON, MO-IL COMBINED STATISTICAL AREA—Con.</b> |                                                                                          |                                          |                        |
| <b>Farmington, MO Micropolitan Statistical Area</b>                           |                                                                                          |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                          |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                    | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                                 | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....            | D                                        | D                      |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....                       | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                            | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                              | D                                        | D                      |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                                   | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                                | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                                | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                                 | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                                 | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                                  | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                          |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                    | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                                 | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....            | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                              | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                                          |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                    | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                              | D                                        | D                      |
| <b>St. Louis, MO-IL Metropolitan Statistical Area</b>                         |                                                                                          |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                          |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                    | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                                 | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....            | D                                        | D                      |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                            | D                                        | D                      |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                            | D                                        | D                      |
| 4231101                                                                       | Automobile and motorcycle merchant wholesalers .....                                     | D                                        | D                      |
| 4231104                                                                       | Medium truck and tractor (14,001 lb to 33,000 lb) merchant wholesalers .....             | D                                        | D                      |
| 4231105                                                                       | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                      | D                                        | D                      |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....                          | D                                        | D                      |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers .....                          | D                                        | D                      |
| 4231201                                                                       | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors ..... | D                                        | D                      |
| 4231202                                                                       | Motor vehicle supplies and new parts merchant wholesalers - jobbers .....                | D                                        | D                      |
| 42313                                                                         | Tire and tube merchant wholesalers .....                                                 | D                                        | D                      |
| 423130                                                                        | Tire and tube merchant wholesalers .....                                                 | D                                        | D                      |
| 4232                                                                          | Furniture and home furnishing merchant wholesalers .....                                 | D                                        | D                      |
| 42321                                                                         | Furniture merchant wholesalers .....                                                     | D                                        | D                      |
| 423210                                                                        | Furniture merchant wholesalers .....                                                     | D                                        | D                      |
| 4232101                                                                       | Household and lawn furniture merchant wholesalers .....                                  | D                                        | D                      |
| 4232102                                                                       | Office and business furniture merchant wholesalers .....                                 | D                                        | D                      |
| 42322                                                                         | Home furnishing merchant wholesalers .....                                               | D                                        | D                      |
| 423220                                                                        | Home furnishing merchant wholesalers .....                                               | D                                        | D                      |
| 4232203                                                                       | Floor coverings merchant wholesalers .....                                               | D                                        | D                      |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....                       | D                                        | D                      |
| 42331                                                                         | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | D                                        | D                      |
| 423310                                                                        | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | D                                        | D                      |
| 4233102                                                                       | Lumber with yard merchant wholesalers .....                                              | D                                        | D                      |
| 4233103                                                                       | Plywood, veneer, millwork, and wood panel merchant wholesalers .....                     | 7.2                                      | .3                     |
| 42332                                                                         | Brick, stone, and related construction material merchant wholesalers .....               | D                                        | D                      |
| 423320                                                                        | Brick, stone, and related construction material merchant wholesalers .....               | D                                        | D                      |
| 4233201                                                                       | Brick, block, tile, clay/cement sewer pipe merchant wholesalers .....                    | D                                        | D                      |
| 4233203                                                                       | Cement, lime, and related products merchant wholesalers .....                            | D                                        | D                      |
| 42333                                                                         | Roofing, siding, and insulation material merchant wholesalers .....                      | D                                        | D                      |
| 423330                                                                        | Roofing, siding, and insulation material merchant wholesalers .....                      | D                                        | D                      |
| 42339                                                                         | Other construction material merchant wholesalers .....                                   | D                                        | D                      |
| 423390                                                                        | Other construction material merchant wholesalers .....                                   | D                                        | D                      |
| 4233902                                                                       | Other construction material merchant wholesalers .....                                   | D                                        | D                      |

See footnotes at end of table.



**Table 2b. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                           | Percent of sales—                        |                        |
|-----------------|-------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                                 | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>ST. LOUIS-ST. CHARLES-FARMINGTON, MO-IL COMBINED STATISTICAL AREA—Con.</b>                   |                                          |                        |
|                 | <b>St. Louis, MO-IL Metropolitan Statistical Area—Con.</b>                                      |                                          |                        |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                     |                                          |                        |
|                 | <b>Wholesale trade—Con.</b>                                                                     |                                          |                        |
| 42              | Durable goods merchant wholesalers—Con.                                                         |                                          |                        |
| 423             | Professional and commercial equipment and supplies merchant wholesalers                         | 2.6                                      | 10.3                   |
| 4234            | Photographic equipment and supplies merchant wholesalers                                        | D                                        | D                      |
| 42341           | Photographic equipment and supplies merchant wholesalers                                        | D                                        | D                      |
| 423410          | Office equipment merchant wholesalers                                                           | D                                        | D                      |
| 42342           | Office equipment merchant wholesalers                                                           | D                                        | D                      |
| 423420          | Office equipment merchant wholesalers                                                           | D                                        | D                      |
| 42343           | Computer and computer peripheral equipment and software merchant wholesalers                    | D                                        | D                      |
| 423430          | Computer and computer peripheral equipment and software merchant wholesalers                    | D                                        | D                      |
| 4234301         | Computer and computer peripheral equipment merchant wholesalers                                 | D                                        | D                      |
| 42343011        | Computer and peripheral equipment for resale merchant wholesalers                               | D                                        | D                      |
| 42343012        | Computer and peripheral equipment for end use merchant wholesalers                              | 3.8                                      | 14.1                   |
| 42344           | Other commercial equipment merchant wholesalers                                                 | 2.8                                      | 3.3                    |
| 423440          | Other commercial equipment merchant wholesalers                                                 | 2.8                                      | 3.3                    |
| 4234401         | Restaurant and hotel equipment and supplies merchant wholesalers                                | 1.9                                      | 2.9                    |
| 4234402         | Store machines and equipment merchant wholesalers                                               | 4.2                                      | 4.0                    |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers                       | 2.6                                      | 15.6                   |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers                       | 2.6                                      | 15.6                   |
| 4234501         | Surgical, medical, and hospital supplies merchant wholesalers                                   | D                                        | D                      |
| 4234502         | Dental equipment and supplies merchant wholesalers                                              | D                                        | D                      |
| 42349           | Other professional equipment and supplies merchant wholesalers                                  | D                                        | D                      |
| 423490          | Other professional equipment and supplies merchant wholesalers                                  | D                                        | D                      |
| 4234902         | Other professional equipment and supplies merchant wholesalers                                  | D                                        | D                      |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers                                       | D                                        | D                      |
| 42351           | Metal service centers and other metal merchant wholesalers                                      | 2.5                                      | 7.0                    |
| 423510          | Metal service centers and other metal merchant wholesalers                                      | 2.5                                      | 7.0                    |
| 4235101         | Ferrous metal service centers and sales offices merchant wholesalers                            | 4.4                                      | 12.7                   |
| 42351011        | Ferrous metal service centers merchant wholesalers                                              | 4.7                                      | 2.8                    |
| 42351012        | Ferrous metal sales offices merchant wholesalers                                                | 3.5                                      | 39.6                   |
| 4235102         | Nonferrous metal service centers and sales offices merchant wholesalers                         | .5                                       | 1.1                    |
| 42351021        | Nonferrous metal service centers merchant wholesalers                                           | D                                        | D                      |
| 42352           | Coal and other mineral and ore merchant wholesalers                                             | D                                        | D                      |
| 423520          | Coal and other mineral and ore merchant wholesalers                                             | D                                        | D                      |
| 4235201         | Coal merchant wholesalers                                                                       | D                                        | D                      |
| 4236            | Electrical and electronic goods merchant wholesalers                                            | D                                        | D                      |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers | D                                        | D                      |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers | D                                        | D                      |
| 42362           | Electrical and electronic appliance, television, and radio set merchant wholesalers             | D                                        | D                      |
| 423620          | Electrical and electronic appliance, television, and radio set merchant wholesalers             | D                                        | D                      |
| 42369           | Other electronic parts and equipment merchant wholesalers                                       | D                                        | D                      |
| 423690          | Other electronic parts and equipment merchant wholesalers                                       | D                                        | D                      |
| 4236901         | Communications equipment and supplies merchant wholesalers                                      | 2.4                                      | 5.3                    |
| 4236902         | Electronic parts (except communications equipment) merchant wholesalers                         | D                                        | D                      |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers                  | D                                        | D                      |
| 42371           | Hardware merchant wholesalers                                                                   | D                                        | D                      |
| 423710          | Hardware merchant wholesalers                                                                   | D                                        | D                      |
| 42372           | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers                    | D                                        | D                      |
| 423720          | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers                    | D                                        | D                      |
| 42373           | Warm air heating and air-conditioning equipment and supplies merchant wholesalers               | D                                        | D                      |
| 423730          | Warm air heating and air-conditioning equipment and supplies merchant wholesalers               | D                                        | D                      |
| 42374           | Refrigeration equipment and supplies merchant wholesalers                                       | D                                        | D                      |
| 423740          | Refrigeration equipment and supplies merchant wholesalers                                       | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers                                         | D                                        | D                      |
| 42381           | Construction and mining (except oil well) machinery and equipment merchant wholesalers          | D                                        | D                      |
| 423810          | Construction and mining (except oil well) machinery and equipment merchant wholesalers          | D                                        | D                      |
| 42382           | Farm and garden machinery and equipment merchant wholesalers                                    | D                                        | D                      |
| 423820          | Farm and garden machinery and equipment merchant wholesalers                                    | D                                        | D                      |
| 4238201         | Farm machinery and equipment merchant wholesalers - farm dealers                                | D                                        | D                      |
| 4238203         | Lawn and garden machinery and equipment merchant wholesalers                                    | D                                        | D                      |
| 42383           | Industrial machinery and equipment merchant wholesalers                                         | D                                        | D                      |
| 423830          | Industrial machinery and equipment merchant wholesalers                                         | D                                        | D                      |
| 4238301         | Food-processing machinery and equipment merchant wholesalers                                    | D                                        | D                      |
| 4238302         | Hydraulic and pneumatic (fluid-power) machinery and equipment merchant wholesalers              | 7.0                                      | 3.1                    |
| 42383021        | Hydraulic and pneumatic pumps and motors merchant wholesalers                                   | 4.5                                      | 8.8                    |
| 42383022        | Hydraulic and pneumatic parts, accessories, and supplies merchant wholesalers                   | 8.3                                      | .1                     |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers                         | 2.8                                      | 4.8                    |
| 4238304         | Metalworking machinery and equipment merchant wholesalers                                       | D                                        | D                      |
| 4238305         | Materials handling equipment merchant wholesalers                                               | D                                        | D                      |
| 4238306         | Oil well, oil refinery, and pipeline mach, equip, and supplies merchant wholesalers             | D                                        | D                      |
| 4238307         | Other industrial machinery and equipment merchant wholesalers                                   | D                                        | D                      |
| 42384           | Industrial supplies merchant wholesalers                                                        | D                                        | D                      |
| 423840          | Industrial supplies merchant wholesalers                                                        | D                                        | D                      |
| 4238401         | General-line industrial supplies merchant wholesalers                                           | D                                        | D                      |
| 4238402         | Mechanical power transmission supplies merchant wholesalers                                     | D                                        | D                      |
| 4238403         | Welding supplies merchant wholesalers                                                           | D                                        | D                      |
| 4238404         | Industrial containers and supplies merchant wholesalers                                         | D                                        | D                      |
| 4238406         | Other industrial supplies merchant wholesalers                                                  | 2.0                                      | 1.6                    |
| 42385           | Service establishment equipment and supplies merchant wholesalers                               | D                                        | D                      |
| 423850          | Service establishment equipment and supplies merchant wholesalers                               | D                                        | D                      |
| 4238502         | Custodial and janitors' equipment and supplies merchant wholesalers                             | 7.4                                      | 23.6                   |
| 4238503         | Laundry and dry-cleaning equipment and supplies merchant wholesalers                            | D                                        | D                      |
| 4238504         | Other service establishment equipment and supplies merchant wholesalers                         | D                                        | D                      |
| 42386           | Transportation equipment and supplies (except motor vehicle) merchant wholesalers               | D                                        | D                      |
| 423860          | Transportation equipment and supplies (except motor vehicle) merchant wholesalers               | D                                        | D                      |
| 4238603         | Other transportation equipment and supplies merchant wholesalers                                | D                                        | D                      |

See footnotes at end of table.

Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                                | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                                                      | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>ST. LOUIS-ST. CHARLES-FARMINGTON, MO-IL COMBINED STATISTICAL AREA—Con.</b> |                                                                                                      |                                          |                        |
| <b>St. Louis, MO-IL Metropolitan Statistical Area—Con.</b>                    |                                                                                                      |                                          |                        |
| <b>WHOLESALE TRADE—Con.</b>                                                   |                                                                                                      |                                          |                        |
| 42                                                                            | <b>Wholesale trade—Con.</b>                                                                          |                                          |                        |
| 423                                                                           | Durable goods merchant wholesalers—Con.                                                              |                                          |                        |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers . . . . .                                           | D                                        | D                      |
| 42391                                                                         | Sporting and recreational goods and supplies merchant wholesalers . . . . .                          | D                                        | D                      |
| 423910                                                                        | Sporting and recreational goods and supplies merchant wholesalers . . . . .                          | D                                        | D                      |
| 42392                                                                         | Toy and hobby goods and supplies merchant wholesalers . . . . .                                      | D                                        | D                      |
| 423920                                                                        | Toy and hobby goods and supplies merchant wholesalers . . . . .                                      | D                                        | D                      |
| 42393                                                                         | Recyclable material merchant wholesalers . . . . .                                                   | D                                        | D                      |
| 423930                                                                        | Recyclable material merchant wholesalers . . . . .                                                   | D                                        | D                      |
| 4239301                                                                       | Iron and steel scrap merchant wholesalers - processors and dealers . . . . .                         | D                                        | D                      |
| 42393011                                                                      | Iron and steel scrap merchant wholesalers - processors (using power processing equipment) . . . . .  | D                                        | D                      |
| 42393012                                                                      | Iron and steel scrap merchant wholesalers - dealers (not using power processing equipment) . . . . . | D                                        | D                      |
| 4239303                                                                       | Other recyclable material merchant wholesalers . . . . .                                             | D                                        | D                      |
| 42394                                                                         | Jewelry, watch, precious stone, and precious metal merchant wholesalers . . . . .                    | D                                        | D                      |
| 423940                                                                        | Jewelry, watch, precious stone, and precious metal merchant wholesalers . . . . .                    | D                                        | D                      |
| 42399                                                                         | Other miscellaneous durable goods merchant wholesalers . . . . .                                     | D                                        | D                      |
| 423990                                                                        | Other miscellaneous durable goods merchant wholesalers . . . . .                                     | D                                        | D                      |
| 4239901                                                                       | Musical instruments and supplies merchant wholesalers . . . . .                                      | D                                        | D                      |
| 4239903                                                                       | General merchandise (durable goods) merchant wholesalers . . . . .                                   | D                                        | D                      |
| 4239905                                                                       | Fire extinguishers and fire safety equipment merchant wholesalers . . . . .                          | D                                        | D                      |
| 4239906                                                                       | Other durable goods merchant wholesalers . . . . .                                                   | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers . . . . .                                                      | D                                        | D                      |
| 4241                                                                          | Paper and paper product merchant wholesalers . . . . .                                               | D                                        | D                      |
| 42411                                                                         | Printing and writing paper merchant wholesalers . . . . .                                            | D                                        | D                      |
| 424110                                                                        | Printing and writing paper merchant wholesalers . . . . .                                            | D                                        | D                      |
| 42412                                                                         | Stationery and office supplies merchant wholesalers . . . . .                                        | D                                        | D                      |
| 424120                                                                        | Stationery and office supplies merchant wholesalers . . . . .                                        | D                                        | D                      |
| 42413                                                                         | Industrial and personal service paper merchant wholesalers . . . . .                                 | D                                        | D                      |
| 424130                                                                        | Industrial and personal service paper merchant wholesalers . . . . .                                 | D                                        | D                      |
| 4242                                                                          | Drugs and druggists' sundries merchant wholesalers . . . . .                                         | .2                                       | 2.1                    |
| 42421                                                                         | Drugs and druggists' sundries merchant wholesalers . . . . .                                         | .2                                       | 2.1                    |
| 424210                                                                        | Drugs and druggists' sundries merchant wholesalers . . . . .                                         | .2                                       | 2.1                    |
| 4242101                                                                       | General-line drugs merchant wholesalers . . . . .                                                    | D                                        | D                      |
| 4242102                                                                       | Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries merchant wholesalers . . . . .      | D                                        | D                      |
| 4243                                                                          | Apparel, piece goods, and notions merchant wholesalers . . . . .                                     | D                                        | D                      |
| 42431                                                                         | Piece goods, notions, and other dry goods merchant wholesalers . . . . .                             | D                                        | D                      |
| 424310                                                                        | Piece goods, notions, and other dry goods merchant wholesalers . . . . .                             | D                                        | D                      |
| 4243101                                                                       | Piece goods merchant wholesalers - jobbers . . . . .                                                 | D                                        | D                      |
| 42432                                                                         | Men's and boys' clothing and furnishings merchant wholesalers . . . . .                              | D                                        | D                      |
| 424320                                                                        | Men's and boys' clothing and furnishings merchant wholesalers . . . . .                              | D                                        | D                      |
| 42433                                                                         | Women's, children's, and infants' clothing and accessories merchant wholesalers . . . . .            | D                                        | D                      |
| 424330                                                                        | Women's, children's, and infants' clothing and accessories merchant wholesalers . . . . .            | D                                        | D                      |
| 42434                                                                         | Footwear merchant wholesalers . . . . .                                                              | D                                        | D                      |
| 424340                                                                        | Footwear merchant wholesalers . . . . .                                                              | D                                        | D                      |
| 4244                                                                          | Grocery and related product merchant wholesalers . . . . .                                           | D                                        | D                      |
| 42441                                                                         | General line grocery merchant wholesalers . . . . .                                                  | D                                        | D                      |
| 424410                                                                        | General line grocery merchant wholesalers . . . . .                                                  | D                                        | D                      |
| 4244103                                                                       | Other general line grocery merchant wholesalers . . . . .                                            | D                                        | D                      |
| 42442                                                                         | Packaged frozen food merchant wholesalers . . . . .                                                  | —                                        | .3                     |
| 424420                                                                        | Packaged frozen food merchant wholesalers . . . . .                                                  | —                                        | .3                     |
| 42443                                                                         | Dairy product (except dried or canned) merchant wholesalers . . . . .                                | .7                                       | .7                     |
| 424430                                                                        | Dairy product (except dried or canned) merchant wholesalers . . . . .                                | .7                                       | .7                     |
| 4244302                                                                       | Dairy product (except raw milk) merchant wholesalers . . . . .                                       | .7                                       | .7                     |
| 42444                                                                         | Poultry and poultry product merchant wholesalers . . . . .                                           | D                                        | D                      |
| 424440                                                                        | Poultry and poultry product merchant wholesalers . . . . .                                           | D                                        | D                      |
| 42445                                                                         | Confectionery merchant wholesalers . . . . .                                                         | D                                        | D                      |
| 424450                                                                        | Confectionery merchant wholesalers . . . . .                                                         | D                                        | D                      |
| 42447                                                                         | Meat and meat product merchant wholesalers . . . . .                                                 | 17.2                                     | .6                     |
| 424470                                                                        | Meat and meat product merchant wholesalers . . . . .                                                 | 17.2                                     | .6                     |
| 42448                                                                         | Fresh fruit and vegetable merchant wholesalers . . . . .                                             | 5.9                                      | 4.6                    |
| 424480                                                                        | Fresh fruit and vegetable merchant wholesalers . . . . .                                             | 5.9                                      | 4.6                    |
| 42449                                                                         | Other grocery and related products merchant wholesalers . . . . .                                    | D                                        | D                      |
| 424490                                                                        | Other grocery and related products merchant wholesalers . . . . .                                    | D                                        | D                      |
| 4244902                                                                       | Bread and baked goods merchant wholesalers . . . . .                                                 | D                                        | D                      |
| 4244904                                                                       | Canned goods merchant wholesalers . . . . .                                                          | 5.6                                      | 33.3                   |
| 4244906                                                                       | Other grocery specialties merchant wholesalers . . . . .                                             | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers . . . . .                                             | D                                        | D                      |
| 4246                                                                          | Chemical and allied products merchant wholesalers . . . . .                                          | D                                        | D                      |
| 42461                                                                         | Plastics materials and basic forms and shapes merchant wholesalers . . . . .                         | 2.0                                      | 22.8                   |
| 424610                                                                        | Plastics materials and basic forms and shapes merchant wholesalers . . . . .                         | 2.0                                      | 22.8                   |
| 42469                                                                         | Other chemical and allied products merchant wholesalers . . . . .                                    | D                                        | D                      |
| 424690                                                                        | Other chemical and allied products merchant wholesalers . . . . .                                    | D                                        | D                      |
| 4246901                                                                       | Industrial gases (except LP) merchant wholesalers . . . . .                                          | D                                        | D                      |
| 4246902                                                                       | Other chemical and allied products merchant wholesalers . . . . .                                    | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers . . . . .                                      | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals . . . . .                                                      | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals . . . . .                                                      | D                                        | D                      |
| 4247101                                                                       | Petroleum bulk stations and terminals (except LP) . . . . .                                          | D                                        | D                      |
| 42471011                                                                      | Petroleum bulk stations (except LP) . . . . .                                                        | D                                        | D                      |
| 42471012                                                                      | Petroleum bulk terminals (except LP) . . . . .                                                       | —                                        | .4                     |
| 4247102                                                                       | Liquefied petroleum bulk stations and terminals . . . . .                                            | D                                        | D                      |
| 42472                                                                         | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) . . . . . | —                                        | 3.4                    |
| 424720                                                                        | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) . . . . . | —                                        | 3.4                    |

See footnotes at end of table.

Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                    | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                                          | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>ST. LOUIS-ST. CHARLES-FARMINGTON, MO-IL COMBINED STATISTICAL AREA—Con.</b> |                                                                                          |                                          |                        |
| <b>St. Louis, MO-IL Metropolitan Statistical Area—Con.</b>                    |                                                                                          |                                          |                        |
| <b>WHOLESALE TRADE—Con.</b>                                                   |                                                                                          |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade—Con.</b>                                                              |                                          |                        |
| 424                                                                           | Nondurable goods merchant wholesalers—Con.                                               |                                          |                        |
| 4248                                                                          | Beer, wine, and distilled alcoholic beverage merchant wholesalers .....                  | D                                        | D                      |
| 42481                                                                         | Beer and ale merchant wholesalers .....                                                  | D                                        | D                      |
| 424810                                                                        | Beer and ale merchant wholesalers .....                                                  | D                                        | D                      |
| 42482                                                                         | Wine and distilled alcoholic beverage merchant wholesalers .....                         | 8.9                                      | —                      |
| 424820                                                                        | Wine and distilled alcoholic beverage merchant wholesalers .....                         | 8.9                                      | —                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                                | D                                        | D                      |
| 42491                                                                         | Farm supplies merchant wholesalers .....                                                 | 3.8                                      | 1.2                    |
| 424910                                                                        | Farm supplies merchant wholesalers .....                                                 | 3.8                                      | 1.2                    |
| 4249101                                                                       | Farm supplies merchant wholesalers - farm dealers .....                                  | D                                        | D                      |
| 4249102                                                                       | Farm supplies merchant wholesalers - wholesale distributors .....                        | D                                        | D                      |
| 42492                                                                         | Book, periodical, and newspaper merchant wholesalers .....                               | D                                        | D                      |
| 424920                                                                        | Book, periodical, and newspaper merchant wholesalers .....                               | D                                        | D                      |
| 42493                                                                         | Flower, nursery stock, and florists' supplies merchant wholesalers .....                 | D                                        | D                      |
| 424930                                                                        | Flower, nursery stock, and florists' supplies merchant wholesalers .....                 | D                                        | D                      |
| 42494                                                                         | Tobacco and tobacco product merchant wholesalers .....                                   | .1                                       | —                      |
| 424940                                                                        | Tobacco and tobacco product merchant wholesalers .....                                   | .1                                       | —                      |
| 42499                                                                         | Other miscellaneous nondurable goods merchant wholesalers .....                          | D                                        | D                      |
| 424990                                                                        | Other miscellaneous nondurable goods merchant wholesalers .....                          | D                                        | D                      |
| 4249901                                                                       | Art goods merchant wholesalers .....                                                     | D                                        | D                      |
| 4249902                                                                       | General merchandise (nondurable goods) merchant wholesalers .....                        | D                                        | D                      |
| 4249903                                                                       | Textile bags, bagging, and burlap merchant wholesalers .....                             | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                                | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                                | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                                 | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                                 | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                                  | D                                        | D                      |
| 42512031                                                                      | Motor vehicle and motor vehicle parts and supplies agents and brokers .....              | D                                        | D                      |
| 42512032                                                                      | Furniture and home furnishings agents and brokers .....                                  | —                                        | 4.9                    |
| 42512033                                                                      | Lumber and other construction materials agents and brokers .....                         | —                                        | 5.2                    |
| 42512034                                                                      | Professional and commercial equipment and supplies agents and brokers .....              | 3.6                                      | 2.0                    |
| 42512035                                                                      | Metal and mineral (except petroleum) agents and brokers .....                            | D                                        | D                      |
| 42512036                                                                      | Electrical and electronic goods agents and brokers .....                                 | .8                                       | 6.1                    |
| 42512037                                                                      | Hardware, plumbing, and heating equipment and supplies agents and brokers .....          | .5                                       | 4.3                    |
| 42512038                                                                      | Machinery, equipment, and supplies agents and brokers .....                              | .9                                       | 2.7                    |
| 42512039                                                                      | Miscellaneous durable goods agents and brokers .....                                     | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                               | D                                        | D                      |
| 42512041                                                                      | Paper and paper products agents and brokers .....                                        | .1                                       | —                      |
| 42512043                                                                      | Apparel, piece goods, and notions agents and brokers .....                               | 3.3                                      | —                      |
| 42512044                                                                      | Grocery and related products agents and brokers .....                                    | .1                                       | .1                     |
| 42512045                                                                      | Farm product raw material agents and brokers .....                                       | D                                        | D                      |
| 42512046                                                                      | Chemical and allied products agents and brokers .....                                    | D                                        | D                      |
| 42512047                                                                      | Petroleum and petroleum products agents and brokers .....                                | D                                        | D                      |
| 42512049                                                                      | Miscellaneous nondurable goods agents and brokers .....                                  | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                          |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                             | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                                                 | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....            | D                                        | D                      |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                            | D                                        | D                      |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                            | D                                        | D                      |
| 4231105                                                                       | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                      | D                                        | D                      |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....                          | D                                        | D                      |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers .....                          | D                                        | D                      |
| 4231201                                                                       | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors ..... | D                                        | D                      |
| 4231202                                                                       | Motor vehicle supplies and new parts merchant wholesalers - jobbers .....                | D                                        | D                      |
| 42313                                                                         | Tire and tube merchant wholesalers .....                                                 | D                                        | D                      |
| 423130                                                                        | Tire and tube merchant wholesalers .....                                                 | D                                        | D                      |
| 4232                                                                          | Furniture and home furnishing merchant wholesalers .....                                 | D                                        | D                      |
| 42321                                                                         | Furniture merchant wholesalers .....                                                     | D                                        | D                      |
| 423210                                                                        | Furniture merchant wholesalers .....                                                     | D                                        | D                      |
| 4232101                                                                       | Household and lawn furniture merchant wholesalers .....                                  | D                                        | D                      |
| 4232102                                                                       | Office and business furniture merchant wholesalers .....                                 | D                                        | D                      |
| 42322                                                                         | Home furnishing merchant wholesalers .....                                               | D                                        | D                      |
| 423220                                                                        | Home furnishing merchant wholesalers .....                                               | D                                        | D                      |
| 4232203                                                                       | Floor coverings merchant wholesalers .....                                               | D                                        | D                      |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....                       | D                                        | D                      |
| 42331                                                                         | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | D                                        | D                      |
| 423310                                                                        | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | D                                        | D                      |
| 4233102                                                                       | Lumber with yard merchant wholesalers .....                                              | 7.2                                      | .3                     |
| 4233103                                                                       | Plywood, veneer, millwork, and wood panel merchant wholesalers .....                     | D                                        | D                      |
| 42332                                                                         | Brick, stone, and related construction material merchant wholesalers .....               | D                                        | D                      |
| 423320                                                                        | Brick, stone, and related construction material merchant wholesalers .....               | D                                        | D                      |
| 4233201                                                                       | Brick, block, tile, clay/cement sewer pipe merchant wholesalers .....                    | D                                        | D                      |
| 4233203                                                                       | Cement, lime, and related products merchant wholesalers .....                            | D                                        | D                      |
| 42333                                                                         | Roofing, siding, and insulation material merchant wholesalers .....                      | D                                        | D                      |
| 423330                                                                        | Roofing, siding, and insulation material merchant wholesalers .....                      | D                                        | D                      |
| 42339                                                                         | Other construction material merchant wholesalers .....                                   | D                                        | D                      |
| 423390                                                                        | Other construction material merchant wholesalers .....                                   | D                                        | D                      |
| 4233902                                                                       | Other construction material merchant wholesalers .....                                   | D                                        | D                      |

See footnotes at end of table.

Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                     | Percent of sales—                        |                        |
|-----------------|-----------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                                           | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>ST. LOUIS-ST. CHARLES-FARMINGTON, MO-IL COMBINED STATISTICAL AREA—Con.</b>                             |                                          |                        |
|                 | <b>St. Louis, MO-IL Metropolitan Statistical Area—Con.</b>                                                |                                          |                        |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>                        |                                          |                        |
|                 | <b>Wholesale trade—Con.</b>                                                                               |                                          |                        |
| 42              | Durable goods merchant wholesalers—Con.                                                                   |                                          |                        |
| 423             | Professional and commercial equipment and supplies merchant wholesalers . . . . .                         | D                                        | D                      |
| 4234            | Computer and computer peripheral equipment and software merchant wholesalers . . . . .                    | D                                        | D                      |
| 42343           | Computer and computer peripheral equipment and software merchant wholesalers . . . . .                    | D                                        | D                      |
| 423430          | Computer and computer peripheral equipment merchant wholesalers . . . . .                                 | D                                        | D                      |
| 4234301         | Computer and computer peripheral equipment merchant wholesalers . . . . .                                 | D                                        | D                      |
| 42343011        | Computer and peripheral equipment for resale merchant wholesalers . . . . .                               | D                                        | D                      |
| 42343012        | Computer and peripheral equipment for end use merchant wholesalers . . . . .                              | D                                        | D                      |
| 42344           | Other commercial equipment merchant wholesalers . . . . .                                                 | 2.8                                      | 3.3                    |
| 423440          | Other commercial equipment merchant wholesalers . . . . .                                                 | 2.8                                      | 3.3                    |
| 4234401         | Restaurant and hotel equipment and supplies merchant wholesalers . . . . .                                | 1.9                                      | 2.9                    |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers . . . . .                       | D                                        | D                      |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers . . . . .                       | D                                        | D                      |
| 4234501         | Surgical, medical, and hospital supplies merchant wholesalers . . . . .                                   | D                                        | D                      |
| 4234502         | Dental equipment and supplies merchant wholesalers . . . . .                                              | D                                        | D                      |
| 42349           | Other professional equipment and supplies merchant wholesalers . . . . .                                  | D                                        | D                      |
| 423490          | Other professional equipment and supplies merchant wholesalers . . . . .                                  | D                                        | D                      |
| 4234902         | Other professional equipment and supplies merchant wholesalers . . . . .                                  | D                                        | D                      |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers . . . . .                                       | D                                        | D                      |
| 42351           | Metal service centers and other metal merchant wholesalers . . . . .                                      | D                                        | D                      |
| 423510          | Metal service centers and other metal merchant wholesalers . . . . .                                      | D                                        | D                      |
| 4235101         | Ferrous metal service centers and sales offices merchant wholesalers . . . . .                            | D                                        | D                      |
| 42351011        | Ferrous metal service centers merchant wholesalers . . . . .                                              | D                                        | D                      |
| 4235102         | Nonferrous metal service centers and sales offices merchant wholesalers . . . . .                         | D                                        | D                      |
| 42351021        | Nonferrous metal service centers merchant wholesalers . . . . .                                           | D                                        | D                      |
| 4236            | Electrical and electronic goods merchant wholesalers . . . . .                                            | D                                        | D                      |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers . . . . . | 5.9                                      | 6.3                    |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers . . . . . | 5.9                                      | 6.3                    |
| 42369           | Other electronic parts and equipment merchant wholesalers . . . . .                                       | D                                        | D                      |
| 423690          | Other electronic parts and equipment merchant wholesalers . . . . .                                       | D                                        | D                      |
| 4236901         | Communications equipment and supplies merchant wholesalers . . . . .                                      | D                                        | D                      |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers . . . . .                  | D                                        | D                      |
| 42371           | Hardware merchant wholesalers . . . . .                                                                   | D                                        | D                      |
| 423710          | Hardware merchant wholesalers . . . . .                                                                   | D                                        | D                      |
| 42372           | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers . . . . .                    | D                                        | D                      |
| 423720          | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers . . . . .                    | D                                        | D                      |
| 42373           | Warm air heating and air-conditioning equipment and supplies merchant wholesalers . . . . .               | D                                        | D                      |
| 423730          | Warm air heating and air-conditioning equipment and supplies merchant wholesalers . . . . .               | D                                        | D                      |
| 42374           | Refrigeration equipment and supplies merchant wholesalers . . . . .                                       | D                                        | D                      |
| 423740          | Refrigeration equipment and supplies merchant wholesalers . . . . .                                       | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers . . . . .                                         | D                                        | D                      |
| 42381           | Construction and mining (except oil well) machinery and equipment merchant wholesalers . . . . .          | D                                        | D                      |
| 423810          | Construction and mining (except oil well) machinery and equipment merchant wholesalers . . . . .          | D                                        | D                      |
| 42382           | Farm and garden machinery and equipment merchant wholesalers . . . . .                                    | D                                        | D                      |
| 423820          | Farm and garden machinery and equipment merchant wholesalers . . . . .                                    | D                                        | D                      |
| 4238203         | Lawn and garden machinery and equipment merchant wholesalers . . . . .                                    | D                                        | D                      |
| 42383           | Industrial machinery and equipment merchant wholesalers . . . . .                                         | D                                        | D                      |
| 423830          | Industrial machinery and equipment merchant wholesalers . . . . .                                         | D                                        | D                      |
| 4238302         | Hydraulic and pneumatic (fluid-power) machinery and equipment merchant wholesalers . . . . .              | 7.0                                      | 3.1                    |
| 42383021        | Hydraulic and pneumatic pumps and motors merchant wholesalers . . . . .                                   | 4.5                                      | 8.8                    |
| 42383022        | Hydraulic and pneumatic parts, accessories, and supplies merchant wholesalers . . . . .                   | 8.3                                      | .1                     |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers . . . . .                         | D                                        | D                      |
| 4238304         | Metalworking machinery and equipment merchant wholesalers . . . . .                                       | D                                        | D                      |
| 4238305         | Materials handling equipment merchant wholesalers . . . . .                                               | D                                        | D                      |
| 4238307         | Other industrial machinery and equipment merchant wholesalers . . . . .                                   | 29.4                                     | 2.5                    |
| 42384           | Industrial supplies merchant wholesalers . . . . .                                                        | D                                        | D                      |
| 423840          | Industrial supplies merchant wholesalers . . . . .                                                        | D                                        | D                      |
| 4238401         | General-line industrial supplies merchant wholesalers . . . . .                                           | D                                        | D                      |
| 4238402         | Mechanical power transmission supplies merchant wholesalers . . . . .                                     | D                                        | D                      |
| 4238403         | Welding supplies merchant wholesalers . . . . .                                                           | D                                        | D                      |
| 4238404         | Industrial containers and supplies merchant wholesalers . . . . .                                         | 9.3                                      | 4.4                    |
| 4238406         | Other industrial supplies merchant wholesalers . . . . .                                                  | D                                        | D                      |
| 42385           | Service establishment equipment and supplies merchant wholesalers . . . . .                               | D                                        | D                      |
| 423850          | Service establishment equipment and supplies merchant wholesalers . . . . .                               | D                                        | D                      |
| 4238502         | Custodial and janitors' equipment and supplies merchant wholesalers . . . . .                             | 7.4                                      | 23.6                   |
| 42386           | Transportation equipment and supplies (except motor vehicle) merchant wholesalers . . . . .               | D                                        | D                      |
| 423860          | Transportation equipment and supplies (except motor vehicle) merchant wholesalers . . . . .               | D                                        | D                      |
| 4239            | Miscellaneous durable goods merchant wholesalers . . . . .                                                | D                                        | D                      |
| 42393           | Recyclable material merchant wholesalers . . . . .                                                        | D                                        | D                      |
| 423930          | Recyclable material merchant wholesalers . . . . .                                                        | D                                        | D                      |
| 4239301         | Iron and steel scrap merchant wholesalers - processors and dealers . . . . .                              | D                                        | D                      |
| 42393011        | Iron and steel scrap merchant wholesalers - processors (using power processing equipment) . . . . .       | D                                        | D                      |
| 42393012        | Iron and steel scrap merchant wholesalers - dealers (not using power processing equipment) . . . . .      | D                                        | D                      |
| 4239303         | Other recyclable material merchant wholesalers . . . . .                                                  | D                                        | D                      |
| 42399           | Other miscellaneous durable goods merchant wholesalers . . . . .                                          | D                                        | D                      |
| 423990          | Other miscellaneous durable goods merchant wholesalers . . . . .                                          | D                                        | D                      |
| 4239905         | Fire extinguishers and fire safety equipment merchant wholesalers . . . . .                               | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers . . . . .                                                           | D                                        | D                      |
| 4241            | Paper and paper product merchant wholesalers . . . . .                                                    | D                                        | D                      |
| 42412           | Stationery and office supplies merchant wholesalers . . . . .                                             | D                                        | D                      |
| 424120          | Stationery and office supplies merchant wholesalers . . . . .                                             | D                                        | D                      |

See footnotes at end of table.

Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                | Percent of sales—                        |                        |
|-----------------|------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                                      | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>ST. LOUIS-ST. CHARLES-FARMINGTON, MO-IL COMBINED STATISTICAL AREA—Con.</b>                        |                                          |                        |
|                 | <b>St. Louis, MO-IL Metropolitan Statistical Area—Con.</b>                                           |                                          |                        |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>                   |                                          |                        |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                          |                                          |                        |
| 424             | Nondurable goods merchant wholesalers—Con.                                                           |                                          |                        |
| 4242            | Drugs and druggists' sundries merchant wholesalers . . . . .                                         | D                                        | D                      |
| 42421           | Drugs and druggists' sundries merchant wholesalers . . . . .                                         | D                                        | D                      |
| 424210          | Drugs and druggists' sundries merchant wholesalers . . . . .                                         | D                                        | D                      |
| 4242101         | General-line drugs merchant wholesalers . . . . .                                                    | D                                        | D                      |
| 4243            | Apparel, piece goods, and notions merchant wholesalers . . . . .                                     | D                                        | D                      |
| 42431           | Piece goods, notions, and other dry goods merchant wholesalers . . . . .                             | D                                        | D                      |
| 424310          | Piece goods, notions, and other dry goods merchant wholesalers . . . . .                             | D                                        | D                      |
| 4243101         | Piece goods merchant wholesalers - jobbers . . . . .                                                 | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers . . . . .                                           | D                                        | D                      |
| 42441           | General line grocery merchant wholesalers . . . . .                                                  | D                                        | D                      |
| 424410          | General line grocery merchant wholesalers . . . . .                                                  | D                                        | D                      |
| 4244103         | Other general line grocery merchant wholesalers . . . . .                                            | D                                        | D                      |
| 42442           | Packaged frozen food merchant wholesalers . . . . .                                                  | D                                        | D                      |
| 424420          | Packaged frozen food merchant wholesalers . . . . .                                                  | D                                        | D                      |
| 42443           | Dairy product (except dried or canned) merchant wholesalers . . . . .                                | D                                        | D                      |
| 424430          | Dairy product (except dried or canned) merchant wholesalers . . . . .                                | D                                        | D                      |
| 4244302         | Dairy product (except raw milk) merchant wholesalers . . . . .                                       | D                                        | D                      |
| 42444           | Poultry and poultry product merchant wholesalers . . . . .                                           | D                                        | D                      |
| 424440          | Poultry and poultry product merchant wholesalers . . . . .                                           | D                                        | D                      |
| 42445           | Confectionery merchant wholesalers . . . . .                                                         | D                                        | D                      |
| 424450          | Confectionery merchant wholesalers . . . . .                                                         | D                                        | D                      |
| 42448           | Fresh fruit and vegetable merchant wholesalers . . . . .                                             | 5.9                                      | 4.6                    |
| 424480          | Fresh fruit and vegetable merchant wholesalers . . . . .                                             | 5.9                                      | 4.6                    |
| 42449           | Other grocery and related products merchant wholesalers . . . . .                                    | 3.3                                      | 8.8                    |
| 424490          | Other grocery and related products merchant wholesalers . . . . .                                    | 3.3                                      | 8.8                    |
| 4245            | Farm product raw material merchant wholesalers . . . . .                                             | D                                        | D                      |
| 4246            | Chemical and allied products merchant wholesalers . . . . .                                          | D                                        | D                      |
| 42461           | Plastics materials and basic forms and shapes merchant wholesalers . . . . .                         | D                                        | D                      |
| 424610          | Plastics materials and basic forms and shapes merchant wholesalers . . . . .                         | D                                        | D                      |
| 42469           | Other chemical and allied products merchant wholesalers . . . . .                                    | D                                        | D                      |
| 424690          | Other chemical and allied products merchant wholesalers . . . . .                                    | D                                        | D                      |
| 4246902         | Other chemical and allied products merchant wholesalers . . . . .                                    | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers . . . . .                                      | D                                        | D                      |
| 42471           | Petroleum bulk stations and terminals . . . . .                                                      | D                                        | D                      |
| 424710          | Petroleum bulk stations and terminals . . . . .                                                      | D                                        | D                      |
| 4247101         | Petroleum bulk stations and terminals (except LP) . . . . .                                          | D                                        | D                      |
| 42471011        | Petroleum bulk stations (except LP) . . . . .                                                        | D                                        | D                      |
| 42472           | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) . . . . . | D                                        | D                      |
| 424720          | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) . . . . . | D                                        | D                      |
| 4248            | Beer, wine, and distilled alcoholic beverage merchant wholesalers . . . . .                          | D                                        | D                      |
| 42481           | Beer and ale merchant wholesalers . . . . .                                                          | D                                        | D                      |
| 424810          | Beer and ale merchant wholesalers . . . . .                                                          | D                                        | D                      |
| 42482           | Wine and distilled alcoholic beverage merchant wholesalers . . . . .                                 | 8.9                                      | -                      |
| 424820          | Wine and distilled alcoholic beverage merchant wholesalers . . . . .                                 | 8.9                                      | -                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers . . . . .                                        | D                                        | D                      |
| 42491           | Farm supplies merchant wholesalers . . . . .                                                         | D                                        | D                      |
| 424910          | Farm supplies merchant wholesalers . . . . .                                                         | D                                        | D                      |
| 42492           | Book, periodical, and newspaper merchant wholesalers . . . . .                                       | D                                        | D                      |
| 424920          | Book, periodical, and newspaper merchant wholesalers . . . . .                                       | D                                        | D                      |
| 42493           | Flower, nursery stock, and florists' supplies merchant wholesalers . . . . .                         | D                                        | D                      |
| 424930          | Flower, nursery stock, and florists' supplies merchant wholesalers . . . . .                         | D                                        | D                      |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers . . . . .                                  | D                                        | D                      |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers . . . . .                                  | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                                     |                                          |                        |
| <b>42</b>       | <b>Wholesale trade . . . . .</b>                                                                     | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers . . . . .                                                         | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers . . . . .                    | D                                        | D                      |
| 42311           | Automobile and other motor vehicle merchant wholesalers . . . . .                                    | D                                        | D                      |
| 423110          | Automobile and other motor vehicle merchant wholesalers . . . . .                                    | D                                        | D                      |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers . . . . .                                  | D                                        | D                      |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers . . . . .                                  | D                                        | D                      |
| 4231202         | Motor vehicle supplies and new parts merchant wholesalers - jobbers . . . . .                        | D                                        | D                      |
| 4232            | Furniture and home furnishing merchant wholesalers . . . . .                                         | D                                        | D                      |
| 42321           | Furniture merchant wholesalers . . . . .                                                             | D                                        | D                      |
| 423210          | Furniture merchant wholesalers . . . . .                                                             | D                                        | D                      |
| 4232102         | Office and business furniture merchant wholesalers . . . . .                                         | D                                        | D                      |
| 4233            | Lumber and other construction materials merchant wholesalers . . . . .                               | D                                        | D                      |
| 42332           | Brick, stone, and related construction material merchant wholesalers . . . . .                       | D                                        | D                      |
| 423320          | Brick, stone, and related construction material merchant wholesalers . . . . .                       | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers . . . . .                    | D                                        | D                      |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers . . . . .                  | D                                        | D                      |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers . . . . .                  | D                                        | D                      |

See footnotes at end of table.

Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>ST. LOUIS-ST. CHARLES-FARMINGTON, MO-IL COMBINED STATISTICAL AREA—Con.</b> |                                                                                                       |                                          |                        |
| <b>St. Louis, MO-IL Metropolitan Statistical Area—Con.</b>                    |                                                                                                       |                                          |                        |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>                         |                                                                                                       |                                          |                        |
| 42                                                                            | <b>Wholesale trade—Con.</b>                                                                           |                                          |                        |
| 423                                                                           | Durable goods merchant wholesalers—Con.                                                               |                                          |                        |
| 4235                                                                          | Metal and mineral (except petroleum) merchant wholesalers .....                                       | D                                        | D                      |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                                            | —                                        | 2.3                    |
| 42361                                                                         | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | D                                        | D                      |
| 423610                                                                        | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | D                                        | D                      |
| 4237                                                                          | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                                         | —                                        | 1.2                    |
| 42383                                                                         | Industrial machinery and equipment merchant wholesalers .....                                         | D                                        | D                      |
| 423830                                                                        | Industrial machinery and equipment merchant wholesalers .....                                         | D                                        | D                      |
| 4238303                                                                       | General-purpose industrial machinery and equipment merchant wholesalers .....                         | D                                        | D                      |
| 42384                                                                         | Industrial supplies merchant wholesalers .....                                                        | D                                        | D                      |
| 423840                                                                        | Industrial supplies merchant wholesalers .....                                                        | D                                        | D                      |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                                                | D                                        | D                      |
| 42399                                                                         | Other miscellaneous durable goods merchant wholesalers .....                                          | D                                        | D                      |
| 423990                                                                        | Other miscellaneous durable goods merchant wholesalers .....                                          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                           | D                                        | D                      |
| 4241                                                                          | Paper and paper product merchant wholesalers .....                                                    | D                                        | D                      |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                                                | D                                        | D                      |
| 42449                                                                         | Other grocery and related products merchant wholesalers .....                                         | D                                        | D                      |
| 424490                                                                        | Other grocery and related products merchant wholesalers .....                                         | D                                        | D                      |
| 4244902                                                                       | Bread and baked goods merchant wholesalers .....                                                      | D                                        | D                      |
| 4246                                                                          | Chemical and allied products merchant wholesalers .....                                               | D                                        | D                      |
| 42469                                                                         | Other chemical and allied products merchant wholesalers .....                                         | D                                        | D                      |
| 424690                                                                        | Other chemical and allied products merchant wholesalers .....                                         | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                                           | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                                           | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                                           | D                                        | D                      |
| 4247101                                                                       | Petroleum bulk stations and terminals (except LP) .....                                               | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                                             | D                                        | D                      |
| 42491                                                                         | Farm supplies merchant wholesalers .....                                                              | D                                        | D                      |
| 424910                                                                        | Farm supplies merchant wholesalers .....                                                              | D                                        | D                      |
| <b>BRANSON, MO MICROPOLITAN STATISTICAL AREA</b>                              |                                                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                                       |                                          |                        |
| 42                                                                            | <b>Wholesale trade .....</b>                                                                          | <b>5.2</b>                               | <b>19.9</b>            |
| 423                                                                           | Durable goods merchant wholesalers .....                                                              | 4.6                                      | 23.3                   |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                                             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                                             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                                              | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                                               | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                                       |                                          |                        |
| 42                                                                            | <b>Wholesale trade .....</b>                                                                          | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                                                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                           | 14.0                                     | 21.1                   |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                                                       |                                          |                        |
| 42                                                                            | <b>Wholesale trade .....</b>                                                                          | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                                                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                           | D                                        | D                      |

See footnotes at end of table.

Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                             | Geographic area, type of operation, and kind of business <sup>1</sup>                     | Percent of sales—                        |                        |
|-----------------------------------------------------------------------------|-------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                             |                                                                                           | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>COLUMBIA, MO METROPOLITAN STATISTICAL AREA</b>                           |                                                                                           |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                      |                                                                                           |                                          |                        |
| 42                                                                          | Wholesale trade .....                                                                     | 2.8                                      | 4.4                    |
| 423                                                                         | Durable goods merchant wholesalers .....                                                  | D                                        | D                      |
| 4231                                                                        | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....             | 3.2                                      | 2.0                    |
| 4233                                                                        | Lumber and other construction materials merchant wholesalers .....                        | D                                        | D                      |
| 42331                                                                       | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                      | —                                        | —                      |
| 423310                                                                      | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                      | —                                        | —                      |
| 4236                                                                        | Electrical and electronic goods merchant wholesalers .....                                | 1.0                                      | 3.0                    |
| 42362                                                                       | Electrical and electronic appliance, television, and radio set merchant wholesalers ..... | D                                        | D                      |
| 423620                                                                      | Electrical and electronic appliance, television, and radio set merchant wholesalers ..... | D                                        | D                      |
| 4238                                                                        | Machinery, equipment, and supplies merchant wholesalers .....                             | 1.0                                      | 23.1                   |
| 4239                                                                        | Miscellaneous durable goods merchant wholesalers .....                                    | D                                        | D                      |
| 42399                                                                       | Other miscellaneous durable goods merchant wholesalers .....                              | D                                        | D                      |
| 423990                                                                      | Other miscellaneous durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                         | Nondurable goods merchant wholesalers .....                                               | 2.3                                      | 2.1                    |
| 4244                                                                        | Grocery and related product merchant wholesalers .....                                    | D                                        | D                      |
| 4245                                                                        | Farm product raw material merchant wholesalers .....                                      | D                                        | D                      |
| 4247                                                                        | Petroleum and petroleum products merchant wholesalers .....                               | D                                        | D                      |
| 42471                                                                       | Petroleum bulk stations and terminals .....                                               | D                                        | D                      |
| 424710                                                                      | Petroleum bulk stations and terminals .....                                               | D                                        | D                      |
| 4249                                                                        | Miscellaneous nondurable goods merchant wholesalers .....                                 | D                                        | D                      |
| 42492                                                                       | Book, periodical, and newspaper merchant wholesalers .....                                | D                                        | D                      |
| 424920                                                                      | Book, periodical, and newspaper merchant wholesalers .....                                | D                                        | D                      |
| 425                                                                         | Wholesale electronic markets and agents and brokers .....                                 | D                                        | D                      |
| 4251                                                                        | Wholesale electronic markets and agents and brokers .....                                 | D                                        | D                      |
| 42512                                                                       | Wholesale trade agents and brokers .....                                                  | D                                        | D                      |
| 425120                                                                      | Wholesale trade agents and brokers .....                                                  | D                                        | D                      |
| 4251203                                                                     | Agents and brokers, durable goods .....                                                   | D                                        | D                      |
| 4251204                                                                     | Agents and brokers, nondurable goods .....                                                | D                                        | D                      |
| <b>MERCHANT WHOLESALE, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                           |                                          |                        |
| 42                                                                          | Wholesale trade .....                                                                     | 2.9                                      | 4.5                    |
| 423                                                                         | Durable goods merchant wholesalers .....                                                  | D                                        | D                      |
| 4231                                                                        | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....             | 3.2                                      | 2.0                    |
| 4236                                                                        | Electrical and electronic goods merchant wholesalers .....                                | 1.0                                      | 3.0                    |
| 4238                                                                        | Machinery, equipment, and supplies merchant wholesalers .....                             | 1.0                                      | 23.1                   |
| 4239                                                                        | Miscellaneous durable goods merchant wholesalers .....                                    | D                                        | D                      |
| 424                                                                         | Nondurable goods merchant wholesalers .....                                               | D                                        | D                      |
| 4244                                                                        | Grocery and related product merchant wholesalers .....                                    | D                                        | D                      |
| 4249                                                                        | Miscellaneous nondurable goods merchant wholesalers .....                                 | D                                        | D                      |
| 42492                                                                       | Book, periodical, and newspaper merchant wholesalers .....                                | D                                        | D                      |
| 424920                                                                      | Book, periodical, and newspaper merchant wholesalers .....                                | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                            |                                                                                           |                                          |                        |
| 42                                                                          | Wholesale trade .....                                                                     | D                                        | D                      |
| 423                                                                         | Durable goods merchant wholesalers .....                                                  | D                                        | D                      |
| 424                                                                         | Nondurable goods merchant wholesalers .....                                               | D                                        | D                      |

See footnotes at end of table.

Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                            | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Percent of sales—                        |                        |
|----------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                            |                                                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>FAYETTEVILLE-SPRINGDALE-ROGERS, AR-MO METROPOLITAN STATISTICAL AREA</b> |                                                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                     |                                                                                                       |                                          |                        |
| 42                                                                         | Wholesale trade .....                                                                                 | 1.3                                      | 2.2                    |
| 423                                                                        | Durable goods merchant wholesalers .....                                                              | 2.4                                      | 8.6                    |
| 4231                                                                       | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....                         | 3.0                                      | 14.0                   |
| 42311                                                                      | Automobile and other motor vehicle merchant wholesalers .....                                         | D                                        | D                      |
| 423110                                                                     | Automobile and other motor vehicle merchant wholesalers .....                                         | D                                        | D                      |
| 4231105                                                                    | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                                   | .5                                       | 5.1                    |
| 42312                                                                      | Motor vehicle supplies and new parts merchant wholesalers .....                                       | D                                        | D                      |
| 423120                                                                     | Motor vehicle supplies and new parts merchant wholesalers .....                                       | D                                        | D                      |
| 4231201                                                                    | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors .....              | D                                        | D                      |
| 4232                                                                       | Furniture and home furnishing merchant wholesalers .....                                              | 5.6                                      | 47.3                   |
| 42322                                                                      | Home furnishing merchant wholesalers .....                                                            | D                                        | D                      |
| 423220                                                                     | Home furnishing merchant wholesalers .....                                                            | D                                        | D                      |
| 4232202                                                                    | Linens, domestics, draperies, and curtains merchant wholesalers .....                                 | —                                        | 49.8                   |
| 4233                                                                       | Lumber and other construction materials merchant wholesalers .....                                    | 13.2                                     | 2.0                    |
| 42331                                                                      | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | 28.2                                     | 1.7                    |
| 423310                                                                     | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | 28.2                                     | 1.7                    |
| 42332                                                                      | Brick, stone, and related construction material merchant wholesalers .....                            | D                                        | D                      |
| 423320                                                                     | Brick, stone, and related construction material merchant wholesalers .....                            | D                                        | D                      |
| 4233201                                                                    | Brick, block, tile, clay/cement sewer pipe merchant wholesalers .....                                 | D                                        | D                      |
| 4234                                                                       | Professional and commercial equipment and supplies merchant wholesalers .....                         | 1.6                                      | 3.7                    |
| 42343                                                                      | Computer and computer peripheral equipment and software merchant wholesalers .....                    | D                                        | D                      |
| 423430                                                                     | Computer and computer peripheral equipment and software merchant wholesalers .....                    | D                                        | D                      |
| 4234301                                                                    | Computer and computer peripheral equipment merchant wholesalers .....                                 | D                                        | D                      |
| 42343012                                                                   | Computer and peripheral equipment for end use merchant wholesalers .....                              | D                                        | D                      |
| 4236                                                                       | Electrical and electronic goods merchant wholesalers .....                                            | .5                                       | 2.8                    |
| 42361                                                                      | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | .2                                       | 2.4                    |
| 423610                                                                     | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | .2                                       | 2.4                    |
| 42369                                                                      | Other electronic parts and equipment merchant wholesalers .....                                       | .6                                       | 2.7                    |
| 423690                                                                     | Other electronic parts and equipment merchant wholesalers .....                                       | .6                                       | 2.7                    |
| 4237                                                                       | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | 1.5                                      | 8.3                    |
| 4238                                                                       | Machinery, equipment, and supplies merchant wholesalers .....                                         | 1.2                                      | 2.9                    |
| 42382                                                                      | Farm and garden machinery and equipment merchant wholesalers .....                                    | 3.1                                      | 3.9                    |
| 423820                                                                     | Farm and garden machinery and equipment merchant wholesalers .....                                    | 3.1                                      | 3.9                    |
| 4238201                                                                    | Farm machinery and equipment merchant wholesalers - farm dealers .....                                | D                                        | D                      |
| 42383                                                                      | Industrial machinery and equipment merchant wholesalers .....                                         | D                                        | D                      |
| 423830                                                                     | Industrial machinery and equipment merchant wholesalers .....                                         | D                                        | D                      |
| 4238303                                                                    | General-purpose industrial machinery and equipment merchant wholesalers .....                         | 2.0                                      | 1.0                    |
| 42384                                                                      | Industrial supplies merchant wholesalers .....                                                        | D                                        | D                      |
| 423840                                                                     | Industrial supplies merchant wholesalers .....                                                        | D                                        | D                      |
| 42385                                                                      | Service establishment equipment and supplies merchant wholesalers .....                               | D                                        | D                      |
| 423850                                                                     | Service establishment equipment and supplies merchant wholesalers .....                               | D                                        | D                      |
| 4238503                                                                    | Laundry and dry-cleaning equipment and supplies merchant wholesalers .....                            | D                                        | D                      |
| 4239                                                                       | Miscellaneous durable goods merchant wholesalers .....                                                | 7.0                                      | 52.9                   |
| 42399                                                                      | Other miscellaneous durable goods merchant wholesalers .....                                          | 19.7                                     | 25.2                   |
| 423990                                                                     | Other miscellaneous durable goods merchant wholesalers .....                                          | 19.7                                     | 25.2                   |
| 424                                                                        | Nondurable goods merchant wholesalers .....                                                           | 1.4                                      | 1.3                    |
| 4241                                                                       | Paper and paper product merchant wholesalers .....                                                    | D                                        | D                      |
| 4242                                                                       | Drugs and druggists' sundries merchant wholesalers .....                                              | D                                        | D                      |
| 42421                                                                      | Drugs and druggists' sundries merchant wholesalers .....                                              | D                                        | D                      |
| 424210                                                                     | Drugs and druggists' sundries merchant wholesalers .....                                              | D                                        | D                      |
| 4242102                                                                    | Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries merchant wholesalers .....           | D                                        | D                      |
| 4243                                                                       | Apparel, piece goods, and notions merchant wholesalers .....                                          | D                                        | D                      |
| 4244                                                                       | Grocery and related product merchant wholesalers .....                                                | 1.0                                      | 1.0                    |
| 42441                                                                      | General line grocery merchant wholesalers .....                                                       | D                                        | D                      |
| 424410                                                                     | General line grocery merchant wholesalers .....                                                       | D                                        | D                      |
| 4244103                                                                    | Other general line grocery merchant wholesalers .....                                                 | D                                        | D                      |
| 42444                                                                      | Poultry and poultry product merchant wholesalers .....                                                | D                                        | D                      |
| 424440                                                                     | Poultry and poultry product merchant wholesalers .....                                                | D                                        | D                      |
| 4244402                                                                    | Poultry and poultry product (except live) merchant wholesalers .....                                  | D                                        | D                      |
| 42449                                                                      | Other grocery and related products merchant wholesalers .....                                         | D                                        | D                      |
| 424490                                                                     | Other grocery and related products merchant wholesalers .....                                         | D                                        | D                      |
| 4244901                                                                    | Coffee, tea, and spice merchant wholesalers .....                                                     | D                                        | D                      |
| 4244906                                                                    | Other grocery specialties merchant wholesalers .....                                                  | D                                        | D                      |
| 4246                                                                       | Chemical and allied products merchant wholesalers .....                                               | D                                        | D                      |
| 42469                                                                      | Other chemical and allied products merchant wholesalers .....                                         | D                                        | D                      |
| 424690                                                                     | Other chemical and allied products merchant wholesalers .....                                         | D                                        | D                      |
| 4246902                                                                    | Other chemical and allied products merchant wholesalers .....                                         | D                                        | D                      |
| 4247                                                                       | Petroleum and petroleum products merchant wholesalers .....                                           | D                                        | D                      |
| 42471                                                                      | Petroleum bulk stations and terminals .....                                                           | 47.1                                     | 1.3                    |
| 424710                                                                     | Petroleum bulk stations and terminals .....                                                           | 47.1                                     | 1.3                    |
| 4247101                                                                    | Petroleum bulk stations and terminals (except LP) .....                                               | 47.1                                     | 1.3                    |
| 42471011                                                                   | Petroleum bulk stations (except LP) .....                                                             | D                                        | D                      |

See footnotes at end of table.



Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                | Percent of sales—                        |                        |
|-----------------|--------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                      | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>FAYETTEVILLE-SPRINGDALE-ROGERS, AR-MO METROPOLITAN STATISTICAL AREA—Con.</b>      |                                          |                        |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                          |                                          |                        |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                          |                                          |                        |
| 424             | Nondurable goods merchant wholesalers—Con.                                           |                                          |                        |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                            | D                                        | D                      |
| 42491           | Farm supplies merchant wholesalers .....                                             | D                                        | D                      |
| 424910          | Farm supplies merchant wholesalers .....                                             | D                                        | D                      |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                      | D                                        | D                      |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                      | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                            | .1                                       | —                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                            | .1                                       | —                      |
| 42512           | Wholesale trade agents and brokers .....                                             | .1                                       | —                      |
| 425120          | Wholesale trade agents and brokers .....                                             | .1                                       | —                      |
| 4251203         | Agents and brokers, durable goods .....                                              | 3.7                                      | —                      |
| 42512039        | Miscellaneous durable goods agents and brokers .....                                 | 4.9                                      | —                      |
| 4251204         | Agents and brokers, nondurable goods .....                                           | —                                        | —                      |
| 42512044        | Grocery and related products agents and brokers .....                                | —                                        | —                      |
| 42512045        | Farm product raw material agents and brokers .....                                   | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALE, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>          |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                         | <b>4.5</b>                               | <b>5.2</b>             |
| 423             | Durable goods merchant wholesalers .....                                             | 7.0                                      | 16.5                   |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | D                                        | D                      |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                        | .5                                       | 21.0                   |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                        | .5                                       | 21.0                   |
| 4231105         | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                  | D                                        | D                      |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                      | D                                        | D                      |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                      | D                                        | D                      |
| 4232            | Furniture and home furnishing merchant wholesalers .....                             | D                                        | D                      |
| 42322           | Home furnishing merchant wholesalers .....                                           | D                                        | D                      |
| 423220          | Home furnishing merchant wholesalers .....                                           | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....        | D                                        | D                      |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | 1.5                                      | 8.3                    |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                        | D                                        | D                      |
| 42382           | Farm and garden machinery and equipment merchant wholesalers .....                   | 3.1                                      | 3.9                    |
| 423820          | Farm and garden machinery and equipment merchant wholesalers .....                   | 3.1                                      | 3.9                    |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                        | 3.3                                      | 3.1                    |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                        | 3.3                                      | 3.1                    |
| 42384           | Industrial supplies merchant wholesalers .....                                       | D                                        | D                      |
| 423840          | Industrial supplies merchant wholesalers .....                                       | D                                        | D                      |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                               | D                                        | D                      |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                         | 19.7                                     | 25.2                   |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                         | 19.7                                     | 25.2                   |
| 424             | Nondurable goods merchant wholesalers .....                                          | 3.9                                      | 2.4                    |
| 4243            | Apparel, piece goods, and notions merchant wholesalers .....                         | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers .....                               | D                                        | D                      |
| 42441           | General line grocery merchant wholesalers .....                                      | D                                        | D                      |
| 424410          | General line grocery merchant wholesalers .....                                      | D                                        | D                      |
| 4244103         | Other general line grocery merchant wholesalers .....                                | D                                        | D                      |
| 42444           | Poultry and poultry product merchant wholesalers .....                               | D                                        | D                      |
| 424440          | Poultry and poultry product merchant wholesalers .....                               | D                                        | D                      |
| 4244402         | Poultry and poultry product (except live) merchant wholesalers .....                 | D                                        | D                      |
| 4246            | Chemical and allied products merchant wholesalers .....                              | D                                        | D                      |
| 42469           | Other chemical and allied products merchant wholesalers .....                        | D                                        | D                      |
| 424690          | Other chemical and allied products merchant wholesalers .....                        | D                                        | D                      |
| 4246902         | Other chemical and allied products merchant wholesalers .....                        | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                          | D                                        | D                      |
| 42471           | Petroleum bulk stations and terminals .....                                          | 47.1                                     | 1.3                    |
| 424710          | Petroleum bulk stations and terminals .....                                          | 47.1                                     | 1.3                    |
| 4247101         | Petroleum bulk stations and terminals (except LP) .....                              | 47.1                                     | 1.3                    |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                            | D                                        | D                      |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                      | D                                        | D                      |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                      | D                                        | D                      |

See footnotes at end of table.

Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Percent of sales—                        |                        |
|-----------------|-------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>FAYETTEVILLE-SPRINGDALE-ROGERS, AR-MO METROPOLITAN STATISTICAL AREA—Con.</b>                       |                                          |                        |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                                      |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                                          | —                                        | 1.5                    |
| 423             | Durable goods merchant wholesalers .....                                                              | —                                        | 4.6                    |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....                         | D                                        | D                      |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                                       | D                                        | D                      |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                                       | D                                        | D                      |
| 4231201         | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors .....              | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....                         | D                                        | D                      |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                            | D                                        | D                      |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | D                                        | D                      |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                         | D                                        | D                      |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....                               | D                                        | D                      |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....                               | D                                        | D                      |
| 4238503         | Laundry and dry-cleaning equipment and supplies merchant wholesalers .....                            | D                                        | D                      |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                                | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                                           | —                                        | .6                     |
| 4244            | Grocery and related product merchant wholesalers .....                                                | D                                        | D                      |
| 42449           | Other grocery and related products merchant wholesalers .....                                         | D                                        | D                      |
| 424490          | Other grocery and related products merchant wholesalers .....                                         | D                                        | D                      |
| 4244901         | Coffee, tea, and spice merchant wholesalers .....                                                     | D                                        | D                      |
| 4244906         | Other grocery specialties merchant wholesalers .....                                                  | D                                        | D                      |
| 4246            | Chemical and allied products merchant wholesalers .....                                               | D                                        | D                      |
| 42469           | Other chemical and allied products merchant wholesalers .....                                         | D                                        | D                      |
| 424690          | Other chemical and allied products merchant wholesalers .....                                         | D                                        | D                      |
|                 | <b>FORT LEONARD WOOD, MO MICROPOLITAN STATISTICAL AREA</b>                                            |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                                                |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                                          | D                                        | D                      |
| 423             | Durable goods merchant wholesalers .....                                                              | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                                           | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                         |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                                          | D                                        | D                      |
| 423             | Durable goods merchant wholesalers .....                                                              | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                                           | D                                        | D                      |
|                 | <b>HANNIBAL, MO MICROPOLITAN STATISTICAL AREA</b>                                                     |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                                                |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                                          | 3.5                                      | 3.9                    |
| 423             | Durable goods merchant wholesalers .....                                                              | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                         | .3                                       | 8.5                    |
| 424             | Nondurable goods merchant wholesalers .....                                                           | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                                           | D                                        | D                      |
| 42471           | Petroleum bulk stations and terminals .....                                                           | D                                        | D                      |
| 424710          | Petroleum bulk stations and terminals .....                                                           | D                                        | D                      |
| 4247101         | Petroleum bulk stations and terminals (except LP) .....                                               | D                                        | D                      |
| 42471011        | Petroleum bulk stations (except LP) .....                                                             | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                             | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                         |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                                          | D                                        | D                      |
| 423             | Durable goods merchant wholesalers .....                                                              | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                         | .3                                       | 8.5                    |
| 424             | Nondurable goods merchant wholesalers .....                                                           | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                                      |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                                          | D                                        | D                      |
| 423             | Durable goods merchant wholesalers .....                                                              | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                                           | D                                        | D                      |

See footnotes at end of table.

Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                             | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-----------------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                             |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>JEFFERSON CITY, MO METROPOLITAN STATISTICAL AREA</b>                     |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                      |                                                                               |                                          |                        |
| 42                                                                          | Wholesale trade .....                                                         | 6.3                                      | 6.1                    |
| 423                                                                         | Durable goods merchant wholesalers .....                                      | 7.8                                      | 3.6                    |
| 4231                                                                        | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 1.9                                      | 1.1                    |
| 4233                                                                        | Lumber and other construction materials merchant wholesalers .....            | D                                        | D                      |
| 42332                                                                       | Brick, stone, and related construction material merchant wholesalers .....    | D                                        | D                      |
| 423320                                                                      | Brick, stone, and related construction material merchant wholesalers .....    | D                                        | D                      |
| 4234                                                                        | Professional and commercial equipment and supplies merchant wholesalers ..... | 19.0                                     | 3.0                    |
| 4238                                                                        | Machinery, equipment, and supplies merchant wholesalers .....                 | D                                        | D                      |
| 424                                                                         | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4244                                                                        | Grocery and related product merchant wholesalers .....                        | .6                                       | 9.5                    |
| 4245                                                                        | Farm product raw material merchant wholesalers .....                          | 21.0                                     | —                      |
| 4247                                                                        | Petroleum and petroleum products merchant wholesalers .....                   | D                                        | D                      |
| 42471                                                                       | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 424710                                                                      | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 4247101                                                                     | Petroleum bulk stations and terminals (except LP) .....                       | D                                        | D                      |
| 42471011                                                                    | Petroleum bulk stations (except LP) .....                                     | D                                        | D                      |
| 4249                                                                        | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| 425                                                                         | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                        | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                       | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                      | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                     | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| 42512038                                                                    | Machinery, equipment, and supplies agents and brokers .....                   | D                                        | D                      |
| 4251204                                                                     | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
| <b>MERCHANT WHOLESALE, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                          | Wholesale trade .....                                                         | 7.0                                      | 6.6                    |
| 423                                                                         | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 4231                                                                        | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 1.9                                      | 1.1                    |
| 42332                                                                       | Brick, stone, and related construction material merchant wholesalers .....    | D                                        | D                      |
| 423320                                                                      | Brick, stone, and related construction material merchant wholesalers .....    | D                                        | D                      |
| 4234                                                                        | Professional and commercial equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 4238                                                                        | Machinery, equipment, and supplies merchant wholesalers .....                 | D                                        | D                      |
| 424                                                                         | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4244                                                                        | Grocery and related product merchant wholesalers .....                        | D                                        | D                      |
| 4245                                                                        | Farm product raw material merchant wholesalers .....                          | 21.0                                     | —                      |
| 4249                                                                        | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                            |                                                                               |                                          |                        |
| 42                                                                          | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                         | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 424                                                                         | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>JOPLIN, MO METROPOLITAN STATISTICAL AREA</b>                             |                                                                               |                                          |                        |

See footnotes at end of table.

Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                       | Percent of sales—                        |                        |
|-----------------|---------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                             | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>JOPLIN, MO METROPOLITAN STATISTICAL AREA—Con.</b>                                        |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                                      |                                          |                        |
| <b>42</b>       | <b>Wholesale trade</b> .....                                                                | <b>3.2</b>                               | <b>2.5</b>             |
| 423             | Durable goods merchant wholesalers .....                                                    | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....               | .6                                       | .7                     |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                               | —                                        | .5                     |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                               | —                                        | .5                     |
| 4231105         | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                         | D                                        | D                      |
| 4233            | Lumber and other construction materials merchant wholesalers .....                          | D                                        | D                      |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                        | D                                        | D                      |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                        | D                                        | D                      |
| 4233102         | Lumber with yard merchant wholesalers .....                                                 | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....               | 8.7                                      | 4.5                    |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                             | D                                        | D                      |
| 42351           | Metal service centers and other metal merchant wholesalers .....                            | D                                        | D                      |
| 423510          | Metal service centers and other metal merchant wholesalers .....                            | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                               | D                                        | D                      |
| 42384           | Industrial supplies merchant wholesalers .....                                              | 3.0                                      | 44.6                   |
| 423840          | Industrial supplies merchant wholesalers .....                                              | 3.0                                      | 44.6                   |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 42393           | Recyclable material merchant wholesalers .....                                              | 10.8                                     | 8.3                    |
| 423930          | Recyclable material merchant wholesalers .....                                              | 10.8                                     | 8.3                    |
| 4239303         | Other recyclable material merchant wholesalers .....                                        | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                                 | D                                        | D                      |
| 4242            | Drugs and druggists' sundries merchant wholesalers .....                                    | D                                        | D                      |
| 42421           | Drugs and druggists' sundries merchant wholesalers .....                                    | D                                        | D                      |
| 424210          | Drugs and druggists' sundries merchant wholesalers .....                                    | D                                        | D                      |
| 4242102         | Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries merchant wholesalers ..... | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers .....                                      | 3.0                                      | 1.0                    |
| 42443           | Dairy product (except dried or canned) merchant wholesalers .....                           | D                                        | D                      |
| 424430          | Dairy product (except dried or canned) merchant wholesalers .....                           | D                                        | D                      |
| 42444           | Poultry and poultry product merchant wholesalers .....                                      | D                                        | D                      |
| 424440          | Poultry and poultry product merchant wholesalers .....                                      | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                                 | D                                        | D                      |
| 42471           | Petroleum bulk stations and terminals .....                                                 | D                                        | D                      |
| 424710          | Petroleum bulk stations and terminals .....                                                 | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 42491           | Farm supplies merchant wholesalers .....                                                    | D                                        | D                      |
| 424910          | Farm supplies merchant wholesalers .....                                                    | D                                        | D                      |
| 4249102         | Farm supplies merchant wholesalers - wholesale distributors .....                           | D                                        | D                      |
| 42494           | Tobacco and tobacco product merchant wholesalers .....                                      | D                                        | D                      |
| 424940          | Tobacco and tobacco product merchant wholesalers .....                                      | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                                   | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                                   | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                                    | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                                    | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                                     | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                                  | D                                        | D                      |
| 42512045        | Farm product raw material agents and brokers .....                                          | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>               |                                          |                        |
| <b>42</b>       | <b>Wholesale trade</b> .....                                                                | <b>3.9</b>                               | <b>2.9</b>             |
| 423             | Durable goods merchant wholesalers .....                                                    | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....               | .6                                       | .7                     |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                               | —                                        | .5                     |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                               | —                                        | .5                     |
| 4231105         | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                         | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....               | 8.7                                      | 4.5                    |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                               | D                                        | D                      |
| 42384           | Industrial supplies merchant wholesalers .....                                              | D                                        | D                      |
| 423840          | Industrial supplies merchant wholesalers .....                                              | D                                        | D                      |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 42393           | Recyclable material merchant wholesalers .....                                              | 10.8                                     | 8.3                    |
| 423930          | Recyclable material merchant wholesalers .....                                              | 10.8                                     | 8.3                    |
| 4239303         | Other recyclable material merchant wholesalers .....                                        | D                                        | D                      |

See footnotes at end of table.

Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                                    | Geographic area, type of operation, and kind of business <sup>1</sup>                       | Percent of sales—                        |                        |
|------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                                    |                                                                                             | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>JOPLIN, MO METROPOLITAN STATISTICAL AREA—Con.</b>                               |                                                                                             |                                          |                        |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b> |                                                                                             |                                          |                        |
| <b>42</b>                                                                          | <b>Wholesale trade—Con.</b>                                                                 |                                          |                        |
| 424                                                                                | Nondurable goods merchant wholesalers .....                                                 | D                                        | D                      |
| 4242                                                                               | Drugs and druggists' sundries merchant wholesalers .....                                    | D                                        | D                      |
| 42421                                                                              | Drugs and druggists' sundries merchant wholesalers .....                                    | D                                        | D                      |
| 424210                                                                             | Drugs and druggists' sundries merchant wholesalers .....                                    | D                                        | D                      |
| 4242102                                                                            | Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries merchant wholesalers ..... | D                                        | D                      |
| 4244                                                                               | Grocery and related product merchant wholesalers .....                                      | D                                        | D                      |
| 42444                                                                              | Poultry and poultry product merchant wholesalers .....                                      | D                                        | D                      |
| 424440                                                                             | Poultry and poultry product merchant wholesalers .....                                      | D                                        | D                      |
| 4249                                                                               | Miscellaneous nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                   |                                                                                             |                                          |                        |
| <b>42</b>                                                                          | <b>Wholesale trade .....</b>                                                                | <b>D</b>                                 | <b>D</b>               |
| 423                                                                                | Durable goods merchant wholesalers.....                                                     | D                                        | D                      |
| 424                                                                                | Nondurable goods merchant wholesalers .....                                                 | D                                        | D                      |
| <b>KENNETT, MO MICROPOLITAN STATISTICAL AREA</b>                                   |                                                                                             |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                             |                                                                                             |                                          |                        |
| <b>42</b>                                                                          | <b>Wholesale trade .....</b>                                                                | <b>13.4</b>                              | <b>6.7</b>             |
| 423                                                                                | Durable goods merchant wholesalers.....                                                     | D                                        | D                      |
| 4238                                                                               | Machinery, equipment, and supplies merchant wholesalers.....                                | 14.3                                     | .4                     |
| 424                                                                                | Nondurable goods merchant wholesalers .....                                                 | D                                        | D                      |
| 4249                                                                               | Miscellaneous nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 42499                                                                              | Other miscellaneous nondurable goods merchant wholesalers .....                             | D                                        | D                      |
| 424990                                                                             | Other miscellaneous nondurable goods merchant wholesalers .....                             | D                                        | D                      |
| 425                                                                                | Wholesale electronic markets and agents and brokers .....                                   | D                                        | D                      |
| 4251                                                                               | Wholesale electronic markets and agents and brokers .....                                   | D                                        | D                      |
| 42512                                                                              | Wholesale trade agents and brokers .....                                                    | D                                        | D                      |
| 425120                                                                             | Wholesale trade agents and brokers .....                                                    | D                                        | D                      |
| 4251203                                                                            | Agents and brokers, durable goods .....                                                     | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>      |                                                                                             |                                          |                        |
| <b>42</b>                                                                          | <b>Wholesale trade .....</b>                                                                | <b>D</b>                                 | <b>D</b>               |
| 423                                                                                | Durable goods merchant wholesalers.....                                                     | D                                        | D                      |
| 4238                                                                               | Machinery, equipment, and supplies merchant wholesalers.....                                | 14.3                                     | .4                     |
| 424                                                                                | Nondurable goods merchant wholesalers .....                                                 | D                                        | D                      |
| 4249                                                                               | Miscellaneous nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                   |                                                                                             |                                          |                        |
| <b>42</b>                                                                          | <b>Wholesale trade .....</b>                                                                | <b>D</b>                                 | <b>D</b>               |
| 424                                                                                | Nondurable goods merchant wholesalers .....                                                 | D                                        | D                      |
| 4249                                                                               | Miscellaneous nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>KEOKUK-FORT MADISON, IA-MO MICROPOLITAN STATISTICAL AREA</b>                    |                                                                                             |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                             |                                                                                             |                                          |                        |

See footnotes at end of table.

Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>KEOKUK-FORT MADISON, IA-MO MICROPOLITAN STATISTICAL AREA—Con.</b>          |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE—Con.</b>                                                   |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>10.1</b>                              | <b>5.9</b>             |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                  | 5.3                                      | 7.9                    |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 11.1                                     | 5.0                    |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | 24.6                                     | 8.7                    |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | .8                                       | 2.3                    |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                  | 5.3                                      | 7.9                    |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 11.1                                     | 5.0                    |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | 24.6                                     | 8.7                    |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | .8                                       | 2.3                    |
| <b>KIRKSVILLE, MO MICROPOLITAN STATISTICAL AREA</b>                           |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>.8</b>                                | <b>.2</b>              |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4235                                                                          | Metal and mineral (except petroleum) merchant wholesalers .....               | D                                        | D                      |
| 42351                                                                         | Metal service centers and other metal merchant wholesalers .....              | D                                        | D                      |
| 423510                                                                        | Metal service centers and other metal merchant wholesalers .....              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| 42499                                                                         | Other miscellaneous nondurable goods merchant wholesalers.....                | D                                        | D                      |
| 424990                                                                        | Other miscellaneous nondurable goods merchant wholesalers.....                | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |

See footnotes at end of table.

Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>LEBANON, MO MICROPOLITAN STATISTICAL AREA</b>                              |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>22.8</b>                              | <b>2.2</b>             |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 24.4                                     | .5                     |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 76.1                                     | .9                     |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                 | D                                        | D                      |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                 | D                                        | D                      |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....            | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | D                                        | D                      |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                        | D                                        | D                      |
| 42399                                                                         | Other miscellaneous durable goods merchant wholesalers .....                  | D                                        | D                      |
| 423990                                                                        | Other miscellaneous durable goods merchant wholesalers .....                  | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 11.6                                     | 14.0                   |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>22.8</b>                              | <b>2.2</b>             |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 24.4                                     | .5                     |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 76.1                                     | .9                     |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                        | D                                        | D                      |
| 42399                                                                         | Other miscellaneous durable goods merchant wholesalers .....                  | D                                        | D                      |
| 423990                                                                        | Other miscellaneous durable goods merchant wholesalers .....                  | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 11.6                                     | 14.0                   |
| <b>MARSHALL, MO MICROPOLITAN STATISTICAL AREA</b>                             |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>8.0</b>                               | <b>.2</b>              |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 4.6                                      | —                      |
| 42382                                                                         | Farm and garden machinery and equipment merchant wholesalers .....            | D                                        | D                      |
| 423820                                                                        | Farm and garden machinery and equipment merchant wholesalers .....            | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 9.4                                      | —                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | 12.2                                     | —                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 4.6                                      | —                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 9.4                                      | —                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | 12.2                                     | —                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |

See footnotes at end of table.

Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>MARYVILLE, MO MICROPOLITAN STATISTICAL AREA</b>                            |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 5.5                                      | 5.1                    |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 10.2                                     | 11.0                   |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | —                                        | .1                     |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| 42512045                                                                      | Farm product raw material agents and brokers .....                    | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | —                                        | .1                     |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MEXICO, MO MICROPOLITAN STATISTICAL AREA</b>                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 2.1                                      | 10.1                   |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....          | 2.8                                      | .4                     |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2.2                                      | 4.2                    |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....          | 2.8                                      | .4                     |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |

See footnotes at end of table.



Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>MOBERLY, MO MICROPOLITAN STATISTICAL AREA</b>                              |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | 13.0                                     | 1.5                    |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 2.3                                      | 2.6                    |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....            | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| 42512038                                                                      | Machinery, equipment, and supplies agents and brokers .....                   | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 2.3                                      | 2.6                    |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>POPLAR BLUFF, MO MICROPOLITAN STATISTICAL AREA</b>                         |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | 22.5                                     | 12.5                   |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 5.7                                      | 28.2                   |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....            | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 6.3                                      | .7                     |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| 42512031                                                                      | Motor vehicle and motor vehicle parts and supplies agents and brokers .....   | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 5.7                                      | 28.2                   |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 6.3                                      | .7                     |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |

See footnotes at end of table.

Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>QUINCY, IL-MO MICROPOLITAN STATISTICAL AREA</b>                            |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | 4.0                                      | 2.4                    |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 46.8                                     | 36.0                   |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                  | 18.2                                     | 11.7                   |
| 42384                                                                         | Industrial supplies merchant wholesalers.....                                 | D                                        | D                      |
| 423840                                                                        | Industrial supplies merchant wholesalers.....                                 | D                                        | D                      |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers.....                         | .3                                       | —                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | .9                                       | .4                     |
| 4244                                                                          | Grocery and related product merchant wholesalers.....                         | —                                        | —                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | 1.1                                      | —                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| 42494                                                                         | Tobacco and tobacco product merchant wholesalers .....                        | D                                        | D                      |
| 424940                                                                        | Tobacco and tobacco product merchant wholesalers .....                        | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | 4.1                                      | 2.4                    |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 15.3                                     | 9.6                    |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 46.8                                     | 36.0                   |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                  | 18.2                                     | 11.7                   |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers.....                         | .3                                       | —                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | .9                                       | .4                     |
| 4244                                                                          | Grocery and related product merchant wholesalers.....                         | —                                        | —                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | 1.1                                      | —                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| <b>ROLLA, MO MICROPOLITAN STATISTICAL AREA</b>                                |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | 8.9                                      | 1.6                    |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | .9                                       | .5                     |
| 4244                                                                          | Grocery and related product merchant wholesalers.....                         | —                                        | .6                     |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | D                                        | D                      |

See footnotes at end of table.

Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>ROLLA, MO MICROPOLITAN STATISTICAL AREA—Con.</b>                           |                                                                               |                                          |                        |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>10.4</b>                              | <b>1.9</b>             |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>ST. JOSEPH, MO-KS METROPOLITAN STATISTICAL AREA</b>                        |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>6.9</b>                               | <b>2.8</b>             |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....            | D                                        | D                      |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                    | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 11.4                                     | 5.0                    |
| 42382                                                                         | Farm and garden machinery and equipment merchant wholesalers .....            | 27.0                                     | 1.5                    |
| 423820                                                                        | Farm and garden machinery and equipment merchant wholesalers .....            | 27.0                                     | 1.5                    |
| 4238201                                                                       | Farm machinery and equipment merchant wholesalers - farm dealers .....        | D                                        | D                      |
| 42385                                                                         | Service establishment equipment and supplies merchant wholesalers .....       | D                                        | D                      |
| 423850                                                                        | Service establishment equipment and supplies merchant wholesalers .....       | D                                        | D                      |
| 4238502                                                                       | Custodial and janitors' equipment and supplies merchant wholesalers .....     | D                                        | D                      |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                        | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4242                                                                          | Drugs and druggists' sundries merchant wholesalers .....                      | 10.2                                     | -                      |
| 42421                                                                         | Drugs and druggists' sundries merchant wholesalers .....                      | 10.2                                     | -                      |
| 424210                                                                        | Drugs and druggists' sundries merchant wholesalers .....                      | 10.2                                     | -                      |
| 4242101                                                                       | General-line drugs merchant wholesalers .....                                 | D                                        | D                      |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                        | -                                        | 15.3                   |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 4247101                                                                       | Petroleum bulk stations and terminals (except LP) .....                       | D                                        | D                      |
| 42471011                                                                      | Petroleum bulk stations (except LP) .....                                     | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| 42491                                                                         | Farm supplies merchant wholesalers .....                                      | 8.6                                      | 10.2                   |
| 424910                                                                        | Farm supplies merchant wholesalers .....                                      | 8.6                                      | 10.2                   |
| 42494                                                                         | Tobacco and tobacco product merchant wholesalers .....                        | D                                        | D                      |
| 424940                                                                        | Tobacco and tobacco product merchant wholesalers .....                        | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| 42512031                                                                      | Motor vehicle and motor vehicle parts and supplies agents and brokers .....   | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>7.7</b>                               | <b>2.0</b>             |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | D                                        | D                      |
| 42385                                                                         | Service establishment equipment and supplies merchant wholesalers .....       | D                                        | D                      |
| 423850                                                                        | Service establishment equipment and supplies merchant wholesalers .....       | D                                        | D                      |
| 4238502                                                                       | Custodial and janitors' equipment and supplies merchant wholesalers .....     | D                                        | D                      |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                        | D                                        | D                      |

See footnotes at end of table.

Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                                    | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|------------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                                    |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>ST. JOSEPH, MO-KS METROPOLITAN STATISTICAL AREA—Con.</b>                        |                                                                       |                                          |                        |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b> |                                                                       |                                          |                        |
| <b>42</b>                                                                          | <b>Wholesale trade—Con.</b>                                           |                                          |                        |
| 424                                                                                | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4242                                                                               | Drugs and druggists' sundries merchant wholesalers .....              | 10.2                                     | —                      |
| 42421                                                                              | Drugs and druggists' sundries merchant wholesalers .....              | 10.2                                     | —                      |
| 424210                                                                             | Drugs and druggists' sundries merchant wholesalers .....              | 10.2                                     | —                      |
| 4242101                                                                            | General-line drugs merchant wholesalers .....                         | D                                        | D                      |
| 4244                                                                               | Grocery and related product merchant wholesalers .....                | D                                        | D                      |
| 4245                                                                               | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| 4249                                                                               | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                   |                                                                       |                                          |                        |
| <b>42</b>                                                                          | <b>Wholesale trade .....</b>                                          | <b>D</b>                                 | <b>D</b>               |
| 423                                                                                | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                                | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4249                                                                               | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| <b>SEDALIA, MO MICROPOLITAN STATISTICAL AREA</b>                                   |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                             |                                                                       |                                          |                        |
| <b>42</b>                                                                          | <b>Wholesale trade .....</b>                                          | <b>5.6</b>                               | <b>4.8</b>             |
| 423                                                                                | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4238                                                                               | Machinery, equipment, and supplies merchant wholesalers.....          | 28.7                                     | 13.2                   |
| 424                                                                                | Nondurable goods merchant wholesalers .....                           | 1.5                                      | —                      |
| 4244                                                                               | Grocery and related product merchant wholesalers.....                 | D                                        | D                      |
| 425                                                                                | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                               | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                              | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                             | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                            | Agents and brokers, durable goods .....                               | D                                        | D                      |
| 4251204                                                                            | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| 42512045                                                                           | Farm product raw material agents and brokers .....                    | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>      |                                                                       |                                          |                        |
| <b>42</b>                                                                          | <b>Wholesale trade .....</b>                                          | <b>7.4</b>                               | <b>6.3</b>             |
| 423                                                                                | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4238                                                                               | Machinery, equipment, and supplies merchant wholesalers.....          | D                                        | D                      |
| 424                                                                                | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4244                                                                               | Grocery and related product merchant wholesalers.....                 | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                   |                                                                       |                                          |                        |
| <b>42</b>                                                                          | <b>Wholesale trade .....</b>                                          | <b>D</b>                                 | <b>D</b>               |
| 423                                                                                | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                                | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>SPRINGFIELD, MO METROPOLITAN STATISTICAL AREA</b>                               |                                                                       |                                          |                        |

See footnotes at end of table.

Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                           | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Percent of sales—                        |                        |
|-----------------------------------------------------------|-------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                           |                                                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>SPRINGFIELD, MO METROPOLITAN STATISTICAL AREA—Con.</b> |                                                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                    |                                                                                                       |                                          |                        |
| <b>42</b>                                                 | <b>Wholesale trade .....</b>                                                                          | <b>2.8</b>                               | <b>2.0</b>             |
| 423                                                       | Durable goods merchant wholesalers .....                                                              | 3.6                                      | 4.1                    |
| 4231                                                      | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....                         | D                                        | D                      |
| 42311                                                     | Automobile and other motor vehicle merchant wholesalers .....                                         | 1.1                                      | 1.6                    |
| 423110                                                    | Automobile and other motor vehicle merchant wholesalers .....                                         | 1.1                                      | 1.6                    |
| 4231105                                                   | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                                   | .1                                       | 1.2                    |
| 42312                                                     | Motor vehicle supplies and new parts merchant wholesalers .....                                       | D                                        | D                      |
| 423120                                                    | Motor vehicle supplies and new parts merchant wholesalers .....                                       | D                                        | D                      |
| 4232                                                      | Furniture and home furnishing merchant wholesalers .....                                              | D                                        | D                      |
| 4233                                                      | Lumber and other construction materials merchant wholesalers .....                                    | 3.0                                      | 5.9                    |
| 42331                                                     | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | 1.6                                      | 5.8                    |
| 423310                                                    | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | 1.6                                      | 5.8                    |
| 4233102                                                   | Lumber with yard merchant wholesalers .....                                                           | D                                        | D                      |
| 42332                                                     | Brick, stone, and related construction material merchant wholesalers .....                            | D                                        | D                      |
| 423320                                                    | Brick, stone, and related construction material merchant wholesalers .....                            | D                                        | D                      |
| 4233201                                                   | Brick, block, tile, clay/cement sewer pipe merchant wholesalers .....                                 | D                                        | D                      |
| 4234                                                      | Professional and commercial equipment and supplies merchant wholesalers .....                         | 3.4                                      | 3.6                    |
| 4235                                                      | Metal and mineral (except petroleum) merchant wholesalers .....                                       | D                                        | D                      |
| 42351                                                     | Metal service centers and other metal merchant wholesalers .....                                      | D                                        | D                      |
| 423510                                                    | Metal service centers and other metal merchant wholesalers .....                                      | D                                        | D                      |
| 4236                                                      | Electrical and electronic goods merchant wholesalers .....                                            | 7.6                                      | 3.1                    |
| 42361                                                     | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | .3                                       | 2.7                    |
| 423610                                                    | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | .3                                       | 2.7                    |
| 42369                                                     | Other electronic parts and equipment merchant wholesalers .....                                       | D                                        | D                      |
| 423690                                                    | Other electronic parts and equipment merchant wholesalers .....                                       | D                                        | D                      |
| 4237                                                      | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | 3.1                                      | 3.0                    |
| 42372                                                     | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....                    | D                                        | D                      |
| 423720                                                    | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....                    | D                                        | D                      |
| 42373                                                     | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....               | 3.9                                      | 8.1                    |
| 423730                                                    | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....               | 3.9                                      | 8.1                    |
| 4238                                                      | Machinery, equipment, and supplies merchant wholesalers .....                                         | 3.6                                      | 2.6                    |
| 42382                                                     | Farm and garden machinery and equipment merchant wholesalers .....                                    | 4.7                                      | 2.3                    |
| 423820                                                    | Farm and garden machinery and equipment merchant wholesalers .....                                    | 4.7                                      | 2.3                    |
| 42383                                                     | Industrial machinery and equipment merchant wholesalers .....                                         | 3.9                                      | .2                     |
| 423830                                                    | Industrial machinery and equipment merchant wholesalers .....                                         | 3.9                                      | .2                     |
| 4238303                                                   | General-purpose industrial machinery and equipment merchant wholesalers .....                         | D                                        | D                      |
| 4238307                                                   | Other industrial machinery and equipment merchant wholesalers .....                                   | D                                        | D                      |
| 42384                                                     | Industrial supplies merchant wholesalers .....                                                        | —                                        | 1.7                    |
| 423840                                                    | Industrial supplies merchant wholesalers .....                                                        | —                                        | 1.7                    |
| 42385                                                     | Service establishment equipment and supplies merchant wholesalers .....                               | 9.9                                      | 13.7                   |
| 423850                                                    | Service establishment equipment and supplies merchant wholesalers .....                               | 9.9                                      | 13.7                   |
| 4238502                                                   | Custodial and janitors' equipment and supplies merchant wholesalers .....                             | D                                        | D                      |
| 42386                                                     | Transportation equipment and supplies (except motor vehicle) merchant wholesalers .....               | D                                        | D                      |
| 423860                                                    | Transportation equipment and supplies (except motor vehicle) merchant wholesalers .....               | D                                        | D                      |
| 4238603                                                   | Other transportation equipment and supplies merchant wholesalers .....                                | D                                        | D                      |
| 4239                                                      | Miscellaneous durable goods merchant wholesalers .....                                                | D                                        | D                      |
| 42393                                                     | Recyclable material merchant wholesalers .....                                                        | 4.0                                      | .3                     |
| 423930                                                    | Recyclable material merchant wholesalers .....                                                        | 4.0                                      | .3                     |
| 4239303                                                   | Other recyclable material merchant wholesalers .....                                                  | —                                        | .5                     |
| 42399                                                     | Other miscellaneous durable goods merchant wholesalers .....                                          | 8.0                                      | —                      |
| 423990                                                    | Other miscellaneous durable goods merchant wholesalers .....                                          | 8.0                                      | —                      |
| 424                                                       | Nondurable goods merchant wholesalers .....                                                           | 2.8                                      | 1.3                    |
| 4241                                                      | Paper and paper product merchant wholesalers .....                                                    | 9.1                                      | 1.0                    |
| 4242                                                      | Drugs and druggists' sundries merchant wholesalers .....                                              | D                                        | D                      |
| 42421                                                     | Drugs and druggists' sundries merchant wholesalers .....                                              | D                                        | D                      |
| 424210                                                    | Drugs and druggists' sundries merchant wholesalers .....                                              | D                                        | D                      |
| 4242101                                                   | General-line drugs merchant wholesalers .....                                                         | D                                        | D                      |
| 4244                                                      | Grocery and related product merchant wholesalers .....                                                | .6                                       | 1.0                    |
| 42441                                                     | General line grocery merchant wholesalers .....                                                       | D                                        | D                      |
| 424410                                                    | General line grocery merchant wholesalers .....                                                       | D                                        | D                      |
| 4244102                                                   | General line grocery merchant wholesalers - retail cooperative .....                                  | D                                        | D                      |
| 42442                                                     | Packaged frozen food merchant wholesalers .....                                                       | D                                        | D                      |
| 424420                                                    | Packaged frozen food merchant wholesalers .....                                                       | D                                        | D                      |
| 42444                                                     | Poultry and poultry product merchant wholesalers .....                                                | D                                        | D                      |
| 424440                                                    | Poultry and poultry product merchant wholesalers .....                                                | D                                        | D                      |
| 42449                                                     | Other grocery and related products merchant wholesalers .....                                         | D                                        | D                      |
| 424490                                                    | Other grocery and related products merchant wholesalers .....                                         | D                                        | D                      |
| 4244903                                                   | Soft drinks and bottled water merchant wholesalers .....                                              | D                                        | D                      |
| 4245                                                      | Farm product raw material merchant wholesalers .....                                                  | 70.2                                     | 8.6                    |
| 4246                                                      | Chemical and allied products merchant wholesalers .....                                               | D                                        | D                      |
| 42469                                                     | Other chemical and allied products merchant wholesalers .....                                         | D                                        | D                      |
| 424690                                                    | Other chemical and allied products merchant wholesalers .....                                         | D                                        | D                      |
| 4246902                                                   | Other chemical and allied products merchant wholesalers .....                                         | D                                        | D                      |

See footnotes at end of table.

Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                             | Geographic area, type of operation, and kind of business <sup>1</sup>                   | Percent of sales—                        |                        |
|-----------------------------------------------------------------------------|-----------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                             |                                                                                         | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>SPRINGFIELD, MO METROPOLITAN STATISTICAL AREA—Con.</b>                   |                                                                                         |                                          |                        |
| <b>WHOLESALE TRADE—Con.</b>                                                 |                                                                                         |                                          |                        |
| <b>42</b>                                                                   | <b>Wholesale trade—Con.</b>                                                             |                                          |                        |
| 424                                                                         | Nondurable goods merchant wholesalers—Con.                                              |                                          |                        |
| 4247                                                                        | Petroleum and petroleum products merchant wholesalers .....                             | D                                        | D                      |
| 42471                                                                       | Petroleum bulk stations and terminals .....                                             | D                                        | D                      |
| 424710                                                                      | Petroleum bulk stations and terminals .....                                             | D                                        | D                      |
| 4248                                                                        | Beer, wine, and distilled alcoholic beverage merchant wholesalers .....                 | D                                        | D                      |
| 4249                                                                        | Miscellaneous nondurable goods merchant wholesalers .....                               | D                                        | D                      |
| 42491                                                                       | Farm supplies merchant wholesalers .....                                                | D                                        | D                      |
| 424910                                                                      | Farm supplies merchant wholesalers .....                                                | D                                        | D                      |
| 42493                                                                       | Flower, nursery stock, and florists' supplies merchant wholesalers .....                | D                                        | D                      |
| 424930                                                                      | Flower, nursery stock, and florists' supplies merchant wholesalers .....                | D                                        | D                      |
| 42494                                                                       | Tobacco and tobacco product merchant wholesalers .....                                  | D                                        | D                      |
| 424940                                                                      | Tobacco and tobacco product merchant wholesalers .....                                  | D                                        | D                      |
| 42499                                                                       | Other miscellaneous nondurable goods merchant wholesalers .....                         | D                                        | D                      |
| 424990                                                                      | Other miscellaneous nondurable goods merchant wholesalers .....                         | D                                        | D                      |
| 425                                                                         | Wholesale electronic markets and agents and brokers .....                               | .8                                       | .8                     |
| 4251                                                                        | Wholesale electronic markets and agents and brokers .....                               | .8                                       | .8                     |
| 42511                                                                       | Business to business electronic markets .....                                           | D                                        | D                      |
| 425110                                                                      | Business to business electronic markets .....                                           | D                                        | D                      |
| 42512                                                                       | Wholesale trade agents and brokers .....                                                | D                                        | D                      |
| 425120                                                                      | Wholesale trade agents and brokers .....                                                | D                                        | D                      |
| 4251203                                                                     | Agents and brokers, durable goods .....                                                 | 1.0                                      | 1.0                    |
| 42512031                                                                    | Motor vehicle and motor vehicle parts and supplies agents and brokers .....             | D                                        | D                      |
| 42512039                                                                    | Miscellaneous durable goods agents and brokers .....                                    | D                                        | D                      |
| 4251204                                                                     | Agents and brokers, nondurable goods .....                                              | D                                        | D                      |
| 42512044                                                                    | Grocery and related products agents and brokers .....                                   | —                                        | —                      |
| 42512045                                                                    | Farm product raw material agents and brokers .....                                      | D                                        | D                      |
| <b>MERCHANT WHOLESALE, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                         |                                          |                        |
| <b>42</b>                                                                   | <b>Wholesale trade .....</b>                                                            | <b>3.3</b>                               | <b>2.1</b>             |
| 423                                                                         | Durable goods merchant wholesalers .....                                                | 4.0                                      | 4.3                    |
| 4231                                                                        | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....           | D                                        | D                      |
| 42311                                                                       | Automobile and other motor vehicle merchant wholesalers .....                           | 1.1                                      | 1.6                    |
| 423110                                                                      | Automobile and other motor vehicle merchant wholesalers .....                           | 1.1                                      | 1.6                    |
| 4231105                                                                     | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                     | .1                                       | 1.2                    |
| 42312                                                                       | Motor vehicle supplies and new parts merchant wholesalers .....                         | D                                        | D                      |
| 423120                                                                      | Motor vehicle supplies and new parts merchant wholesalers .....                         | D                                        | D                      |
| 4233                                                                        | Lumber and other construction materials merchant wholesalers .....                      | D                                        | D                      |
| 42331                                                                       | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                    | 1.6                                      | 5.8                    |
| 423310                                                                      | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                    | 1.6                                      | 5.8                    |
| 4234                                                                        | Professional and commercial equipment and supplies merchant wholesalers .....           | D                                        | D                      |
| 4237                                                                        | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....    | D                                        | D                      |
| 42373                                                                       | Warm air heating and air-conditioning equipment and supplies merchant wholesalers ..... | 3.9                                      | 8.1                    |
| 423730                                                                      | Warm air heating and air-conditioning equipment and supplies merchant wholesalers ..... | 3.9                                      | 8.1                    |
| 4238                                                                        | Machinery, equipment, and supplies merchant wholesalers .....                           | D                                        | D                      |
| 42382                                                                       | Farm and garden machinery and equipment merchant wholesalers .....                      | D                                        | D                      |
| 423820                                                                      | Farm and garden machinery and equipment merchant wholesalers .....                      | D                                        | D                      |
| 42383                                                                       | Industrial machinery and equipment merchant wholesalers .....                           | 3.9                                      | .2                     |
| 423830                                                                      | Industrial machinery and equipment merchant wholesalers .....                           | 3.9                                      | .2                     |
| 42384                                                                       | Industrial supplies merchant wholesalers .....                                          | D                                        | D                      |
| 423840                                                                      | Industrial supplies merchant wholesalers .....                                          | D                                        | D                      |
| 42385                                                                       | Service establishment equipment and supplies merchant wholesalers .....                 | 9.9                                      | 13.7                   |
| 423850                                                                      | Service establishment equipment and supplies merchant wholesalers .....                 | 9.9                                      | 13.7                   |
| 4239                                                                        | Miscellaneous durable goods merchant wholesalers .....                                  | D                                        | D                      |
| 42393                                                                       | Recyclable material merchant wholesalers .....                                          | 4.0                                      | .3                     |
| 423930                                                                      | Recyclable material merchant wholesalers .....                                          | 4.0                                      | .3                     |
| 4239303                                                                     | Other recyclable material merchant wholesalers .....                                    | —                                        | .5                     |
| 42399                                                                       | Other miscellaneous durable goods merchant wholesalers .....                            | 8.0                                      | —                      |
| 423990                                                                      | Other miscellaneous durable goods merchant wholesalers .....                            | 8.0                                      | —                      |
| 424                                                                         | Nondurable goods merchant wholesalers .....                                             | 3.0                                      | 1.1                    |
| 4242                                                                        | Drugs and druggists' sundries merchant wholesalers .....                                | D                                        | D                      |
| 42421                                                                       | Drugs and druggists' sundries merchant wholesalers .....                                | D                                        | D                      |
| 424210                                                                      | Drugs and druggists' sundries merchant wholesalers .....                                | D                                        | D                      |
| 4242101                                                                     | General-line drugs merchant wholesalers .....                                           | D                                        | D                      |
| 4244                                                                        | Grocery and related product merchant wholesalers .....                                  | D                                        | D                      |
| 42441                                                                       | General line grocery merchant wholesalers .....                                         | D                                        | D                      |
| 424410                                                                      | General line grocery merchant wholesalers .....                                         | D                                        | D                      |
| 4244102                                                                     | General line grocery merchant wholesalers - retail cooperative .....                    | D                                        | D                      |
| 4245                                                                        | Farm product raw material merchant wholesalers .....                                    | 70.2                                     | 8.6                    |
| 4246                                                                        | Chemical and allied products merchant wholesalers .....                                 | D                                        | D                      |
| 42469                                                                       | Other chemical and allied products merchant wholesalers .....                           | D                                        | D                      |
| 424690                                                                      | Other chemical and allied products merchant wholesalers .....                           | D                                        | D                      |
| 4246902                                                                     | Other chemical and allied products merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.

Table 2b. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan and Micropolitan Statistical Areas: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy of metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                                    | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|------------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                                    |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>SPRINGFIELD, MO METROPOLITAN STATISTICAL AREA—Con.</b>                          |                                                                       |                                          |                        |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b> |                                                                       |                                          |                        |
| <b>Wholesale trade—Con.</b>                                                        |                                                                       |                                          |                        |
| 42                                                                                 | Nondurable goods merchant wholesalers—Con.                            |                                          |                        |
| 424                                                                                | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| 42499                                                                              | Other miscellaneous nondurable goods merchant wholesalers .....       | D                                        | D                      |
| 424990                                                                             | Other miscellaneous nondurable goods merchant wholesalers .....       | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                   |                                                                       |                                          |                        |
| 42                                                                                 | Wholesale trade .....                                                 | —                                        | 3.0                    |
| 423                                                                                | Durable goods merchant wholesalers .....                              | —                                        | 2.3                    |
| 4238                                                                               | Machinery, equipment, and supplies merchant wholesalers .....         | D                                        | D                      |
| 424                                                                                | Nondurable goods merchant wholesalers .....                           | —                                        | 3.5                    |
| 4244                                                                               | Grocery and related product merchant wholesalers .....                | D                                        | D                      |
| 4249                                                                               | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| <b>WEST PLAINS, MO MICROPOLITAN STATISTICAL AREA</b>                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                             |                                                                       |                                          |                        |
| 42                                                                                 | Wholesale trade .....                                                 | 2.7                                      | 3.5                    |
| 423                                                                                | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 4233                                                                               | Lumber and other construction materials merchant wholesalers .....    | D                                        | D                      |
| 42331                                                                              | Lumber, plywood, millwork, and wood panel merchant wholesalers .....  | D                                        | D                      |
| 423310                                                                             | Lumber, plywood, millwork, and wood panel merchant wholesalers .....  | D                                        | D                      |
| 4238                                                                               | Machinery, equipment, and supplies merchant wholesalers .....         | 1.3                                      | 12.0                   |
| 424                                                                                | Nondurable goods merchant wholesalers .....                           | 2.2                                      | 2.3                    |
| 4244                                                                               | Grocery and related product merchant wholesalers .....                | —                                        | —                      |
| 4249                                                                               | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| 425                                                                                | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                               | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                              | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                             | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                            | Agents and brokers, durable goods .....                               | D                                        | D                      |
| 4251204                                                                            | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| 42512045                                                                           | Farm product raw material agents and brokers .....                    | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>      |                                                                       |                                          |                        |
| 42                                                                                 | Wholesale trade .....                                                 | 5.8                                      | 7.5                    |
| 423                                                                                | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 4238                                                                               | Machinery, equipment, and supplies merchant wholesalers .....         | 1.3                                      | 12.0                   |
| 424                                                                                | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                   |                                                                       |                                          |                        |
| 42                                                                                 | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                                | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |

<sup>1</sup>For the 2002 Economic Census, the definition of merchant wholesalers and the kind-of-business and type-of-operation structures for the Wholesale Trade sector changed to reflect revisions to the 1997 North American Industry Classification System (NAICS). For more details, see Comparability of the 1997 and 2002 Economic Censuses.

<sup>2</sup>Includes sales information obtained from administrative records of other federal agencies.

<sup>3</sup>Includes sales information that was imputed based on historic data, administrative data, industry averages, or other statistical methods.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

**Table 3a. Summary Statistics for Counties: 2002**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>ADAIR</b>                                                                  |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 21                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4235                                                                          | Metal and mineral (except petroleum) merchant wholesalers .....       | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42351                                                                         | Metal service centers and other metal merchant wholesalers .....      | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423510                                                                        | Metal service centers and other metal merchant wholesalers .....      | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42499                                                                         | Other miscellaneous nondurable goods merchant wholesalers .....       | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424990                                                                        | Other miscellaneous nondurable goods merchant wholesalers .....       | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 19                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>ANDREW</b>                                                                 |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 10                      | 36 555          | 2 059                    | 358                             | 57                                                        | 3 970                        | 3 855                             | 4 701                             |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.



**Table 3a. Summary Statistics for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>ATCHISON</b>                                                               |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 14                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 10                      | 58 127          | 2 183                    | 516                             | 79                                                        | 5 401                        | 4 056                             | 4 284                             |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 3                       | 20 184          | 623                      | 162                             | 23                                                        | 1 743                        | 1 425                             | 1 728                             |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 10                      | 58 127          | 2 183                    | 516                             | 79                                                        | 5 401                        | 4 056                             | 4 284                             |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 3                       | 20 184          | 623                      | 162                             | 23                                                        | 1 743                        | 1 425                             | 1 728                             |
| <b>AUDRAIN</b>                                                                |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 31                      | 111 106         | 7 772                    | 1 776                           | 324                                                       | 15 113                       | 25 236                            | 22 568                            |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 9                       | 29 473          | 3 055                    | 734                             | 104                                                       | 6 374                        | 9 375                             | 10 274                            |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 15                      | 66 478          | 3 649                    | 784                             | 159                                                       | 6 742                        | 12 781                            | 10 018                            |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 28                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 9                       | 29 473          | 3 055                    | 734                             | 104                                                       | 6 374                        | 9 375                             | 10 274                            |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 3a. Summary Statistics for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BARRY</b>                                                                  |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 34                      | 196 025         | 11 953                   | 2 853                           | 340                                                       | 23 104                       | 10 153                            | 10 523                            |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 20                      | 173 714         | 10 742                   | 2 509                           | 291                                                       | 21 173                       | 9 582                             | 10 144                            |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42313                                                                         | Tire and tube merchant wholesalers .....                                      | 6                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423130                                                                        | Tire and tube merchant wholesalers .....                                      | 6                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers ..... | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                        | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 32                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 20                      | 173 714         | 10 742                   | 2 509                           | 291                                                       | 21 173                       | 9 582                             | 10 144                            |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42313                                                                         | Tire and tube merchant wholesalers .....                                      | 6                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423130                                                                        | Tire and tube merchant wholesalers .....                                      | 6                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers ..... | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                        | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>BARTON</b>                                                                 |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 17                      | 59 165          | 4 212                    | 1 015                           | 194                                                       | 6 196                        | 10 283                            | 11 105                            |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 17                      | 59 165          | 4 212                    | 1 015                           | 194                                                       | 6 196                        | 10 283                            | 11 105                            |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 3a. Summary Statistics for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BATES</b>                                                                  |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                         | <b>20</b>               | <b>81 618</b>   | <b>4 064</b>             | <b>841</b>                      | <b>135</b>                                                | <b>6 621</b>                 | <b>7 049</b>                      | <b>6 664</b>                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                             | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                                 | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                            | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                            | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                             | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                             | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                           | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512045                                                                      | Farm product raw material agents and brokers .....                                   | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                         | <b>18</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>c</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers .....                                             | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                                 | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>BENTON</b>                                                                 |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                         | <b>7</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>b</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers .....                                             | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                            | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                            | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                         | <b>5</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>b</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers .....                                             | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                         | <b>1</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>a</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BOLLINGER</b>                                                              |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                         | <b>12</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>c</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers .....                                             | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4237                                                                          | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                            | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                            | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                             | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                             | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                           | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                     | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>BOLLINGER—Con.</b>                                                                     |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                                     | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                                   | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....      | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>BOONE</b>                                                                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                                    |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                                     | 159                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                                   | 112                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....             | 14                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials merchant wholesalers .....                        | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                      | 6                       | 23 844          | 3 190                    | 753                             | 95                                                        | 4 651                        | 2 231                             | 2 256                             |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                      | 6                       | 23 844          | 3 190                    | 753                             | 95                                                        | 4 651                        | 2 231                             | 2 256                             |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                | 13                      | 165 508         | 10 403                   | 2 502                           | 301                                                       | 19 061                       | 62 045                            | 64 715                            |
| 42362           | Electrical and electronic appliance, television, and radio set merchant wholesalers ..... | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423620          | Electrical and electronic appliance, television, and radio set merchant wholesalers ..... | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                             | 24                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                    | 20                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                              | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                              | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                               | 43                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                                    | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                               | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                               | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                               | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                 | 10                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42492           | Book, periodical, and newspaper merchant wholesalers .....                                | 4                       | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424920          | Book, periodical, and newspaper merchant wholesalers .....                                | 4                       | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                                 | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                                 | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                                  | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                                  | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods .....                                                | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |

See footnotes at end of table.

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|------------------------------------------------------------------------------------|-------------------------------------------------------------------------------|-------------------------|------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BOONE—Con.</b>                                                                  |                                                                               |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b> |                                                                               |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                                 | <b>Wholesale trade .....</b>                                                  | <b>149</b>              | <b>D</b>         | <b>D</b>                 | <b>D</b>                        | <b>h</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                                | Durable goods merchant wholesalers .....                                      | 110                     | D                | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231                                                                               | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 14                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4236                                                                               | Electrical and electronic goods merchant wholesalers .....                    | 13                      | 165 508          | 10 403                   | 2 502                           | 301                                                       | 19 061                       | 62 045                            | 64 715                            |
| 4238                                                                               | Machinery, equipment, and supplies merchant wholesalers .....                 | 24                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239                                                                               | Miscellaneous durable goods merchant wholesalers .....                        | 19                      | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                                | Nondurable goods merchant wholesalers .....                                   | 39                      | D                | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4244                                                                               | Grocery and related product merchant wholesalers .....                        | 9                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249                                                                               | Miscellaneous nondurable goods merchant wholesalers .....                     | 10                      | D                | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42492                                                                              | Book, periodical, and newspaper merchant wholesalers .....                    | 4                       | D                | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424920                                                                             | Book, periodical, and newspaper merchant wholesalers .....                    | 4                       | D                | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                   |                                                                               |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                                 | <b>Wholesale trade .....</b>                                                  | <b>6</b>                | <b>D</b>         | <b>D</b>                 | <b>D</b>                        | <b>b</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                                | Durable goods merchant wholesalers .....                                      | 2                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                                | Nondurable goods merchant wholesalers .....                                   | 4                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>BUCHANAN</b>                                                                    |                                                                               |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                             |                                                                               |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                                 | <b>Wholesale trade .....</b>                                                  | <b>136</b>              | <b>1 622 139</b> | <b>60 438</b>            | <b>15 173</b>                   | <b>1 645</b>                                              | <b>120 643</b>               | <b>142 215</b>                    | <b>156 114</b>                    |
| 423                                                                                | Durable goods merchant wholesalers .....                                      | 67                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4231                                                                               | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 6                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233                                                                               | Lumber and other construction materials merchant wholesalers .....            | 5                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4236                                                                               | Electrical and electronic goods merchant wholesalers .....                    | 9                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                               | Machinery, equipment, and supplies merchant wholesalers .....                 | 22                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42385                                                                              | Service establishment equipment and supplies merchant wholesalers .....       | 4                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423850                                                                             | Service establishment equipment and supplies merchant wholesalers .....       | 4                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238502                                                                            | Custodial and janitors' equipment and supplies merchant wholesalers .....     | 3                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239                                                                               | Miscellaneous durable goods merchant wholesalers .....                        | 10                      | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                                | Nondurable goods merchant wholesalers .....                                   | 63                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4242                                                                               | Drugs and druggists' sundries merchant wholesalers .....                      | 5                       | 854 465          | 9 200                    | 2 501                           | 190                                                       | 25 983                       | 97 320                            | 98 612                            |
| 42421                                                                              | Drugs and druggists' sundries merchant wholesalers .....                      | 5                       | 854 465          | 9 200                    | 2 501                           | 190                                                       | 25 983                       | 97 320                            | 98 612                            |
| 424210                                                                             | Drugs and druggists' sundries merchant wholesalers .....                      | 5                       | 854 465          | 9 200                    | 2 501                           | 190                                                       | 25 983                       | 97 320                            | 98 612                            |
| 4242101                                                                            | General-line drugs merchant wholesalers .....                                 | 4                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244                                                                               | Grocery and related product merchant wholesalers .....                        | 14                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4245                                                                               | Farm product raw material merchant wholesalers .....                          | 7                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247                                                                               | Petroleum and petroleum products merchant wholesalers .....                   | 2                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471                                                                              | Petroleum bulk stations and terminals .....                                   | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710                                                                             | Petroleum bulk stations and terminals .....                                   | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 3a. Summary Statistics for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BUCHANAN—Con.</b>                                                          |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE—Con.</b>                                                   |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade—Con.</b>                                                   |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 424                                                                           | Nondurable goods merchant wholesalers—Con.                                    |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | 18                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42494                                                                         | Tobacco and tobacco product merchant wholesalers .....                        | 1                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424940                                                                        | Tobacco and tobacco product merchant wholesalers .....                        | 1                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods ...                                      | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>120</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>g</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 64                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 21                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42385                                                                         | Service establishment equipment and supplies merchant wholesalers .....       | 4                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423850                                                                        | Service establishment equipment and supplies merchant wholesalers .....       | 4                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238502                                                                       | Custodial and janitors' equipment and supplies merchant wholesalers .....     | 3                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 56                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4242                                                                          | Drugs and druggists' sundries merchant wholesalers .....                      | 5                        | 854 465         | 9 200                    | 2 501                           | 190                                                       | 25 983                       | 97 320                            | 98 612                            |
| 42421                                                                         | Drugs and druggists' sundries merchant wholesalers .....                      | 5                        | 854 465         | 9 200                    | 2 501                           | 190                                                       | 25 983                       | 97 320                            | 98 612                            |
| 424210                                                                        | Drugs and druggists' sundries merchant wholesalers .....                      | 5                        | 854 465         | 9 200                    | 2 501                           | 190                                                       | 25 983                       | 97 320                            | 98 612                            |
| 4242101                                                                       | General-line drugs merchant wholesalers ..                                    | 4                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                        | 10                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | 7                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | 17                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>10</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>c</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 7                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>BUTLER</b>                                                                 |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>54</b>                | <b>156 382</b>  | <b>11 575</b>            | <b>2 650</b>                    | <b>442</b>                                                | <b>20 440</b>                | <b>13 371</b>                     | <b>13 916</b>                     |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 38                       | 65 619          | 7 359                    | 1 673                           | 279                                                       | 11 391                       | 12 052                            | 12 403                            |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 10                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....            | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 14                       | 21 198          | 1 820                    | 501                             | 88                                                        | 2 843                        | 6 143                             | 5 634                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 14                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 3a. Summary Statistics for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>BUTLER—Con.</b>                                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>Wholesale trade—Con.</b>                                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale electronic markets and agents and brokers .....                     | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                       | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512031        | Motor vehicle and motor vehicle parts and supplies agents and brokers .....   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 50                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                      | 38                      | 65 619          | 7 359                    | 1 673                           | 279                                                       | 11 391                       | 12 052                            | 12 403                            |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                 | 14                      | 21 198          | 1 820                    | 501                             | 88                                                        | 2 843                        | 6 143                             | 5 634                             |
| 424             | Nondurable goods merchant wholesalers .....                                   | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>CALDWELL</b>                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                      | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                      | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>CALLAWAY</b>                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 20                      | 48 128          | 3 751                    | 840                             | 134                                                       | 5 709                        | 3 680                             | 3 907                             |
| 423             | Durable goods merchant wholesalers .....                                      | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512038        | Machinery, equipment, and supplies agents and brokers .....                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                      | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>CAMDEN</b>                                                                 |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 59                      | 86 505          | 6 736                    | 1 471                           | 261                                                       | 14 843                       | 7 222                             | 8 097                             |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 36                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 17                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42499                                                                         | Other miscellaneous nondurable goods merchant wholesalers .....               | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424990                                                                        | Other miscellaneous nondurable goods merchant wholesalers .....               | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 6                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 6                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 6                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 6                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512038                                                                      | Machinery, equipment, and supplies agents and brokers .....                   | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 51                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 34                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 17                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>CAPE GIRARDEAU</b>                                                         |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 156                     | 1 173 811       | 56 901                   | 13 251                          | 1 893                                                     | 105 145                      | 127 317                           | 166 087                           |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 103                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 19                      | 90 335          | 8 412                    | 2 000                           | 315                                                       | 12 148                       | 9 148                             | 9 180                             |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                 | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                 | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....            | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers ..... | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 29                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42384                                                                         | Industrial supplies merchant wholesalers.....                                 | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423840                                                                        | Industrial supplies merchant wholesalers.....                                 | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                        | 13                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42399                                                                         | Other miscellaneous durable goods merchant wholesalers .....                  | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423990                                                                        | Other miscellaneous durable goods merchant wholesalers .....                  | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239903                                                                       | General merchandise (durable goods) merchant wholesalers .....                | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.



**Table 3a. Summary Statistics for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>CAPE GIRARDEAU—Con.</b>                                                    |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE—Con.</b>                                                   |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade—Con.</b>                                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 45                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                        | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42444                                                                         | Poultry and poultry product merchant wholesalers .....                        | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424440                                                                        | Poultry and poultry product merchant wholesalers .....                        | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 8                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 8                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 8                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 8                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | 6                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>143</b>              | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>g</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 102                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 19                      | 90 335          | 8 412                    | 2 000                           | 315                                                       | 12 148                       | 9 148                             | 9 180                             |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers ..... | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 28                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                        | 13                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42399                                                                         | Other miscellaneous durable goods merchant wholesalers .....                  | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423990                                                                        | Other miscellaneous durable goods merchant wholesalers .....                  | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 41                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                        | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42444                                                                         | Poultry and poultry product merchant wholesalers .....                        | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424440                                                                        | Poultry and poultry product merchant wholesalers .....                        | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>5</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>c</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                                  | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|----------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>CARROLL</b>                                                                   |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                           |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                 | 19                      | 91 552          | 2 476                    | 548                             | 110                                                       | 6 015                        | 6 075                             | 6 261                             |
| 423                                                                              | Durable goods merchant wholesalers.....                               | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                             | Machinery, equipment, and supplies merchant wholesalers .....         | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                              | Nondurable goods merchant wholesalers .....                           | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245                                                                             | Farm product raw material merchant wholesalers .....                  | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                              | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                             | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                            | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                           | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                          | Agents and brokers, nondurable goods .....                            | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALESALES, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                 | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                              | Durable goods merchant wholesalers.....                               | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                              | Nondurable goods merchant wholesalers .....                           | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245                                                                             | Farm product raw material merchant wholesalers .....                  | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>CARTER</b>                                                                    |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                           |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                 | 9                       | 8 967           | 894                      | 207                             | 57                                                        | 1 425                        | 930                               | 975                               |
| 423                                                                              | Durable goods merchant wholesalers.....                               | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                              | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALESALES, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                 | 9                       | 8 967           | 894                      | 207                             | 57                                                        | 1 425                        | 930                               | 975                               |
| 423                                                                              | Durable goods merchant wholesalers.....                               | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                              | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>CASS</b>                                                                      |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                           |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                 | 59                      | 198 914         | 12 574                   | 2 845                           | 416                                                       | 19 816                       | 24 823                            | 23 349                            |
| 423                                                                              | Durable goods merchant wholesalers.....                               | 34                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                             | Machinery, equipment, and supplies merchant wholesalers .....         | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                              | Nondurable goods merchant wholesalers .....                           | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4245                                                                             | Farm product raw material merchant wholesalers .....                  | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247                                                                             | Petroleum and petroleum products merchant wholesalers .....           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4249                                                                             | Miscellaneous nondurable goods merchant wholesalers .....             | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                              | Wholesale electronic markets and agents and brokers .....             | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                             | Wholesale electronic markets and agents and brokers .....             | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                            | Wholesale trade agents and brokers .....                              | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                           | Wholesale trade agents and brokers .....                              | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203                                                                          | Agents and brokers, durable goods .....                               | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                          | Agents and brokers, nondurable goods .....                            | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>CASS—Con.</b>                                                              |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 48                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 33                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 14                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 15                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>CEDAR</b>                                                                  |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 9                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods ...                              | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 8                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>CHARITON</b>                                                               |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 15                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 11                       | 100 565         | 4 053                    | 834                             | 131                                                       | 10 442                       | 6 761                             | 7 099                             |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 14                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 11                       | 100 565         | 4 053                    | 834                             | 131                                                       | 10 442                       | 6 761                             | 7 099                             |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 3a. Summary Statistics for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                                  | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|----------------------------------------------------------------------------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>CHRISTIAN</b>                                                                 |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                           |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                         | 71                      | 155 156         | 13 914                   | 3 484                           | 474                                                       | 22 505                       | 7 742                             | 7 951                             |
| 423                                                                              | Durable goods merchant wholesalers.....                                       | 41                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4231                                                                             | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233                                                                             | Lumber and other construction materials merchant wholesalers .....            | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                             | Machinery, equipment, and supplies merchant wholesalers .....                 | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                              | Nondurable goods merchant wholesalers .....                                   | 27                      | 92 251          | 5 388                    | 1 314                           | 181                                                       | 8 240                        | 3 414                             | 3 181                             |
| 4245                                                                             | Farm product raw material merchant wholesalers .....                          | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4246                                                                             | Chemical and allied products merchant wholesalers .....                       | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42469                                                                            | Other chemical and allied products merchant wholesalers .....                 | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424690                                                                           | Other chemical and allied products merchant wholesalers .....                 | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4247                                                                             | Petroleum and petroleum products merchant wholesalers .....                   | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471                                                                            | Petroleum bulk stations and terminals .....                                   | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710                                                                           | Petroleum bulk stations and terminals .....                                   | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                              | Wholesale electronic markets and agents and brokers .....                     | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                             | Wholesale electronic markets and agents and brokers .....                     | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                            | Wholesale trade agents and brokers .....                                      | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                           | Wholesale trade agents and brokers .....                                      | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                          | Agents and brokers, durable goods .....                                       | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                          | Agents and brokers, nondurable goods .....                                    | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALESAERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                         | 66                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                              | Durable goods merchant wholesalers.....                                       | 40                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424                                                                              | Nondurable goods merchant wholesalers .....                                   | 26                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                 |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                         | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                              | Durable goods merchant wholesalers.....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                              | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>CLARK</b>                                                                     |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                           |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                         | 13                      | 40 565          | 3 744                    | 836                             | 140                                                       | 5 949                        | 9 572                             | 11 382                            |
| 423                                                                              | Durable goods merchant wholesalers.....                                       | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4231                                                                             | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                             | Machinery, equipment, and supplies merchant wholesalers .....                 | 3                       | 12 804          | 998                      | 244                             | 43                                                        | 1 722                        | 6 428                             | 7 454                             |
| 424                                                                              | Nondurable goods merchant wholesalers .....                                   | 7                       | 14 616          | 1 617                    | 319                             | 59                                                        | 2 887                        | 1 188                             | 1 378                             |
| 425                                                                              | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                             | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                            | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                           | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                          | Agents and brokers, nondurable goods .....                                    | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALESAERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                         | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                              | Durable goods merchant wholesalers.....                                       | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                              | Nondurable goods merchant wholesalers .....                                   | 7                       | 14 616          | 1 617                    | 319                             | 59                                                        | 2 887                        | 1 188                             | 1 378                             |

See footnotes at end of table.

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| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                | Establishments (number) | Sales (\$1,000)  | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|--------------------------------------------------------------------------------------|-------------------------|------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>CLAY</b>                                                                          |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                               |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                         | <b>314</b>              | <b>6 606 705</b> | <b>148 928</b>           | <b>36 735</b>                   | <b>4 059</b>                                              | <b>265 921</b>               | <b>183 098</b>                    | <b>170 350</b>                    |
| 423             | Durable goods merchant wholesalers .....                                             | 192                     | 4 185 587        | 87 074                   | 21 203                          | 2 161                                                     | 156 043                      | 124 295                           | 115 569                           |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | 17                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                        | 4                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                        | 4                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231101         | Automobile and motorcycle merchant wholesalers .....                                 | 2                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                      | 9                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                      | 9                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4232            | Furniture and home furnishing merchant wholesalers .....                             | 8                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials merchant wholesalers .....                   | 23                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                 | 13                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                 | 13                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4233103         | Plywood, veneer, millwork, and wood panel merchant wholesalers .....                 | 11                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42332           | Brick, stone, and related construction material merchant wholesalers .....           | 2                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423320          | Brick, stone, and related construction material merchant wholesalers .....           | 2                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....        | 27                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42344           | Other commercial equipment merchant wholesalers .....                                | 2                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423440          | Other commercial equipment merchant wholesalers .....                                | 2                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4234401         | Restaurant and hotel equipment and supplies merchant wholesalers .....               | 2                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                      | 8                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42351           | Metal service centers and other metal merchant wholesalers .....                     | 8                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423510          | Metal service centers and other metal merchant wholesalers .....                     | 8                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4235101         | Ferrous metal service centers and sales offices merchant wholesalers .....           | 8                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4236            | Electrical and electronic goods merchant wholesalers .....                           | 21                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | 13                      | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                        | 60                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                        | 28                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                        | 28                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers .....        | 8                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42384           | Industrial supplies merchant wholesalers .....                                       | 12                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423840          | Industrial supplies merchant wholesalers .....                                       | 12                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....              | 9                       | 22 240           | 2 165                    | 500                             | 52                                                        | 4 250                        | 2 675                             | 2 389                             |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....              | 9                       | 22 240           | 2 165                    | 500                             | 52                                                        | 4 250                        | 2 675                             | 2 389                             |
| 4238502         | Custodial and janitors' equipment and supplies merchant wholesalers .....            | 3                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                               | 15                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                          | 91                      | D                | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4241            | Paper and paper product merchant wholesalers .....                                   | 14                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42412           | Stationery and office supplies merchant wholesalers .....                            | 7                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424120          | Stationery and office supplies merchant wholesalers .....                            | 7                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                               | 22                      | 134 296          | 9 960                    | 2 312                           | 333                                                       | 15 537                       | 5 548                             | 7 293                             |
| 42449           | Other grocery and related products merchant wholesalers .....                        | 10                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424490          | Other grocery and related products merchant wholesalers .....                        | 10                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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|-----------------|--------------------------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>CLAY—Con.</b>                                                                     |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                          |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>Wholesale trade—Con.</b>                                                          |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Nondurable goods merchant wholesalers—Con.                                           |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 424             | Farm product raw material merchant wholesalers .....                                 | 3                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4245            |                                                                                      |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4246            | Chemical and allied products merchant wholesalers .....                              | 22                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42469           | Other chemical and allied products merchant wholesalers .....                        | 14                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424690          | Other chemical and allied products merchant wholesalers .....                        | 14                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4246902         | Other chemical and allied products merchant wholesalers .....                        | 12                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4248            | Beer, wine, and distilled alcoholic beverage merchant wholesalers .....              | 3                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                            | 19                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                            | 31                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                            | 31                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42511           | Business to business electronic markets .....                                        | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425110          | Business to business electronic markets .....                                        | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                             | 30                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                             | 30                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                              | 19                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42512031        | Motor vehicle and motor vehicle parts and supplies agents and brokers .....          | 3                        | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42512033        | Lumber and other construction materials agents and brokers .....                     | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512036        | Electrical and electronic goods agents and brokers .....                             | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512038        | Machinery, equipment, and supplies agents and brokers .....                          | 5                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods .....                                           | 11                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>        |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                         | <b>266</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>h</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers .....                                             | 181                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | 14                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                      | 8                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                      | 8                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials merchant wholesalers .....                   | 19                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                 | 11                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                 | 11                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....        | 27                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                      | 8                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42351           | Metal service centers and other metal merchant wholesalers .....                     | 8                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423510          | Metal service centers and other metal merchant wholesalers .....                     | 8                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | 11                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                        | 58                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                        | 27                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                        | 27                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42384           | Industrial supplies merchant wholesalers .....                                       | 12                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423840          | Industrial supplies merchant wholesalers .....                                       | 12                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....              | 9                        | 22 240          | 2 165                    | 500                             | 52                                                        | 4 250                        | 2 675                             | 2 389                             |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....              | 9                        | 22 240          | 2 165                    | 500                             | 52                                                        | 4 250                        | 2 675                             | 2 389                             |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                               | 15                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>              | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>CLAY—Con.</b>                                                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade—Con.</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 424             | Nondurable goods merchant wholesalers . . . . .                                    | 85                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4241            | Paper and paper product merchant wholesalers . . . . .                             | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers . . . . .                         | 20                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers . . . . .                           | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4246            | Chemical and allied products merchant wholesalers . . . . .                        | 19                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42469           | Other chemical and allied products merchant wholesalers . . . . .                  | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424690          | Other chemical and allied products merchant wholesalers . . . . .                  | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers . . . . .                      | 19                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade . . . . .</b>                                                   | <b>17</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>c</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers . . . . .                                       | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers . . . . .  | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42311           | Automobile and other motor vehicle merchant wholesalers . . . . .                  | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423110          | Automobile and other motor vehicle merchant wholesalers . . . . .                  | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials merchant wholesalers . . . . .             | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers . . . . .                  | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers . . . . .                                    | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>CLINTON</b>                                                                     |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade . . . . .</b>                                                   | <b>12</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>b</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers . . . . .                                       | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers . . . . .                                    | 6                       | 32 682          | 1 481                    | 346                             | 51                                                        | 2 390                        | 1 260                             | 1 668                             |
| 4247            | Petroleum and petroleum products merchant wholesalers . . . . .                    | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals . . . . .                                    | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals . . . . .                                    | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers . . . . .                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers . . . . .                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers . . . . .                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers . . . . .                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods . . . . .                                        | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade . . . . .</b>                                                   | <b>11</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>b</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers . . . . .                                       | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers . . . . .                                    | 6                       | 32 682          | 1 481                    | 346                             | 51                                                        | 2 390                        | 1 260                             | 1 668                             |

See footnotes at end of table.

**Table 3a. Summary Statistics for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>COLE</b>                                                                   |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 89                      | 441 277         | 43 789                   | 10 923                          | 1 356                                                     | 69 904                       | 34 888                            | 32 029                            |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 57                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....            | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42332                                                                         | Brick, stone, and related construction material merchant wholesalers .....    | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423320                                                                        | Brick, stone, and related construction material merchant wholesalers .....    | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers ..... | 17                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 28                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                        | 8                       | 49 930          | 5 827                    | 1 338                           | 209                                                       | 10 251                       | 3 638                             | 3 939                             |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247101                                                                       | Petroleum bulk stations and terminals (except LP) .....                       | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471011                                                                      | Petroleum bulk stations (except LP) .....                                     | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 78                      | 402 028         | 37 875                   | 9 130                           | 1 266                                                     | 60 646                       | 34 754                            | 31 902                            |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 52                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42332                                                                         | Brick, stone, and related construction material merchant wholesalers .....    | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423320                                                                        | Brick, stone, and related construction material merchant wholesalers .....    | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers ..... | 14                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 26                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                        | 8                       | 49 930          | 5 827                    | 1 338                           | 209                                                       | 10 251                       | 3 638                             | 3 939                             |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.



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|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>COOPER</b>                                                                 |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 22                      | 73 708          | 2 960                    | 669                             | 119                                                       | 5 445                        | 7 092                             | 6 674                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 6                       | 34 856          | 1 447                    | 316                             | 51                                                        | 2 721                        | 3 887                             | 2 957                             |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512045                                                                      | Farm product raw material agents and brokers .....                    | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 21                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 6                       | 34 856          | 1 447                    | 316                             | 51                                                        | 2 721                        | 3 887                             | 2 957                             |
| <b>CRAWFORD</b>                                                               |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 20                      | 29 580          | 3 721                    | 822                             | 114                                                       | 6 105                        | 2 111                             | 2 538                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 7                       | 16 113          | 2 209                    | 448                             | 64                                                        | 3 789                        | 1 124                             | 1 312                             |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 7                       | 16 113          | 2 209                    | 448                             | 64                                                        | 3 789                        | 1 124                             | 1 312                             |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>DADE</b>                                                                   |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 10                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 6                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>DADE—Con.</b>                                                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade</b> .....                                          | 9                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade</b> .....                                          | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>DALLAS</b>                                                                 |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade</b> .....                                          | 8                       | 24 630          | 824                      | 205                             | 56                                                        | 1 254                        | 182                               | 192                               |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods ...                              | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade</b> .....                                          | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>DAVISS</b>                                                                 |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade</b> .....                                          | 11                      | 41 083          | 1 662                    | 421                             | 88                                                        | 3 135                        | 4 358                             | 4 778                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                       | 17 781          | 776                      | 197                             | 47                                                        | 1 598                        | 1 375                             | 1 325                             |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 5                       | 17 781          | 776                      | 197                             | 47                                                        | 1 598                        | 1 375                             | 1 325                             |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods ...                              | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade</b> .....                                          | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                       | 17 781          | 776                      | 197                             | 47                                                        | 1 598                        | 1 375                             | 1 325                             |

See footnotes at end of table.

**Table 3a. Summary Statistics for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                                  | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|----------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>DEKALB</b>                                                                    |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                           |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                 | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                              | Durable goods merchant wholesalers.....                               | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                             | Machinery, equipment, and supplies merchant wholesalers .....         | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                              | Nondurable goods merchant wholesalers .....                           | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                              | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                             | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                            | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                           | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                          | Agents and brokers, durable goods .....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALESAERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                 | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                              | Durable goods merchant wholesalers.....                               | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                              | Nondurable goods merchant wholesalers .....                           | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                 |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                 | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                              | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>DENT</b>                                                                      |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                           |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                 | 10                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                              | Durable goods merchant wholesalers.....                               | 5                       | 4 941           | 685                      | 168                             | 43                                                        | 1 052                        | 168                               | 173                               |
| 424                                                                              | Nondurable goods merchant wholesalers .....                           | 5                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244                                                                             | Grocery and related product merchant wholesalers .....                | 2                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42442                                                                            | Packaged frozen food merchant wholesalers ..                          | 1                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424420                                                                           | Packaged frozen food merchant wholesalers .....                       | 1                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALESAERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                 | 10                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                              | Durable goods merchant wholesalers.....                               | 5                       | 4 941           | 685                      | 168                             | 43                                                        | 1 052                        | 168                               | 173                               |
| 424                                                                              | Nondurable goods merchant wholesalers .....                           | 5                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244                                                                             | Grocery and related product merchant wholesalers .....                | 2                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| <b>DOUGLAS</b>                                                                   |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                           |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                 | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                              | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                              | Nondurable goods merchant wholesalers .....                           | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245                                                                             | Farm product raw material merchant wholesalers .....                  | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALESAERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                 | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                              | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                              | Nondurable goods merchant wholesalers .....                           | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245                                                                             | Farm product raw material merchant wholesalers .....                  | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>DUNKLIN</b>                                                                |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 38                      | 99 503          | 9 860                    | 2 405                           | 337                                                       | 16 900                       | 11 422                            | 11 142                            |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 20                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 9                       | 26 174          | 2 939                    | 699                             | 96                                                        | 4 603                        | 7 452                             | 6 962                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42499                                                                         | Other miscellaneous nondurable goods merchant wholesalers .....               | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424990                                                                        | Other miscellaneous nondurable goods merchant wholesalers .....               | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 35                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 20                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 9                       | 26 174          | 2 939                    | 699                             | 96                                                        | 4 603                        | 7 452                             | 6 962                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>FRANKLIN</b>                                                               |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 112                     | 359 537         | 25 580                   | 6 046                           | 817                                                       | 48 628                       | 47 318                            | 48 420                            |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 75                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....            | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                    | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42369                                                                         | Other electronic parts and equipment merchant wholesalers .....               | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423690                                                                        | Other electronic parts and equipment merchant wholesalers .....               | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4236902                                                                       | Electronic parts (except communications equipment) merchant wholesalers ..... | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 19                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                        | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 30                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                        | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>FRANKLIN—Con.</b>                                                          |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade—Con.</b>                                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 7                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 7                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 7                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 7                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                       | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods .....                                    | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>102</b>              | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>f</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers.....                                       | 74                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                 | 19                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                        | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 28                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                        | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>3</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>a</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers.....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>GASCONADE</b>                                                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>16</b>               | <b>27 700</b>   | <b>3 881</b>             | <b>900</b>                      | <b>126</b>                                                | <b>5 922</b>                 | <b>4 276</b>                      | <b>4 701</b>                      |
| 423             | Durable goods merchant wholesalers.....                                       | 13                      | 17 239          | 2 475                    | 604                             | 80                                                        | 3 578                        | 3 842                             | 4 227                             |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                 | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 3                       | 10 461          | 1 406                    | 296                             | 46                                                        | 2 344                        | 434                               | 474                               |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>15</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>c</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers.....                                       | 13                      | 17 239          | 2 475                    | 604                             | 80                                                        | 3 578                        | 3 842                             | 4 227                             |
| 424             | Nondurable goods merchant wholesalers .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>1</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>a</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>GENTRY</b>                                                                 |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>9</b>                | <b>21 068</b>   | <b>1 824</b>             | <b>391</b>                      | <b>69</b>                                                 | <b>2 654</b>                 | <b>3 943</b>                      | <b>3 906</b>                      |
| 423             | Durable goods merchant wholesalers.....                                       | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>9</b>                | <b>21 068</b>   | <b>1 824</b>             | <b>391</b>                      | <b>69</b>                                                 | <b>2 654</b>                 | <b>3 943</b>                      | <b>3 906</b>                      |
| 423             | Durable goods merchant wholesalers.....                                       | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 3a. Summary Statistics for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code        | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Establishments (number) | Sales (\$1,000)  | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|------------------------|-------------------------------------------------------------------------------------------------------|-------------------------|------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>GREENE</b>          |                                                                                                       |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b> |                                                                                                       |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>              | <b>Wholesale trade .....</b>                                                                          | <b>521</b>              | <b>5 419 866</b> | <b>272 105</b>           | <b>65 691</b>                   | <b>8 349</b>                                              | <b>532 585</b>               | <b>405 671</b>                    | <b>419 948</b>                    |
| 423                    | Durable goods merchant wholesalers .....                                                              | 341                     | D                | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 4231                   | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....                         | 48                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42311                  | Automobile and other motor vehicle merchant wholesalers .....                                         | 21                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423110                 | Automobile and other motor vehicle merchant wholesalers .....                                         | 21                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4231105                | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                                   | 10                      | 127 337          | 12 658                   | 2 923                           | 353                                                       | 17 561                       | 16 153                            | 16 990                            |
| 42312                  | Motor vehicle supplies and new parts merchant wholesalers .....                                       | 17                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423120                 | Motor vehicle supplies and new parts merchant wholesalers .....                                       | 17                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4232                   | Furniture and home furnishing merchant wholesalers .....                                              | 16                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4233                   | Lumber and other construction materials merchant wholesalers .....                                    | 38                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42331                  | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | 22                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423310                 | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | 22                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4233102                | Lumber with yard merchant wholesalers ..                                                              | 3                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42332                  | Brick, stone, and related construction material merchant wholesalers .....                            | 5                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423320                 | Brick, stone, and related construction material merchant wholesalers .....                            | 5                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233201                | Brick, block, tile, clay/cement sewer pipe merchant wholesalers .....                                 | 2                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4234                   | Professional and commercial equipment and supplies merchant wholesalers .....                         | 41                      | 99 865           | 16 234                   | 3 860                           | 459                                                       | 26 200                       | 7 879                             | 8 798                             |
| 4235                   | Metal and mineral (except petroleum) merchant wholesalers .....                                       | 14                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42351                  | Metal service centers and other metal merchant wholesalers .....                                      | 14                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423510                 | Metal service centers and other metal merchant wholesalers .....                                      | 14                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4236                   | Electrical and electronic goods merchant wholesalers .....                                            | 38                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42361                  | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 14                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423610                 | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 14                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42369                  | Other electronic parts and equipment merchant wholesalers .....                                       | 19                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423690                 | Other electronic parts and equipment merchant wholesalers .....                                       | 19                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4237                   | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | 32                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42372                  | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....                    | 9                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423720                 | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers ..                       | 9                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42373                  | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....               | 13                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423730                 | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....               | 13                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                   | Machinery, equipment, and supplies merchant wholesalers .....                                         | 85                      | 353 406          | 36 786                   | 10 186                          | 1 180                                                     | 69 115                       | 66 499                            | 67 553                            |
| 42382                  | Farm and garden machinery and equipment merchant wholesalers .....                                    | 10                      | 50 883           | 3 484                    | 989                             | 151                                                       | 6 971                        | 11 362                            | 9 710                             |
| 423820                 | Farm and garden machinery and equipment merchant wholesalers .....                                    | 10                      | 50 883           | 3 484                    | 989                             | 151                                                       | 6 971                        | 11 362                            | 9 710                             |
| 42383                  | Industrial machinery and equipment merchant wholesalers .....                                         | 34                      | 136 690          | 13 948                   | 3 860                           | 367                                                       | 29 599                       | 27 319                            | 28 058                            |
| 423830                 | Industrial machinery and equipment merchant wholesalers .....                                         | 34                      | 136 690          | 13 948                   | 3 860                           | 367                                                       | 29 599                       | 27 319                            | 28 058                            |
| 4238303                | General-purpose industrial machinery and equipment merchant wholesalers .....                         | 17                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238307                | Other industrial machinery and equipment merchant wholesalers .....                                   | 3                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42384                  | Industrial supplies merchant wholesalers .....                                                        | 14                      | 25 387           | 3 918                    | 955                             | 116                                                       | 6 704                        | 2 650                             | 2 795                             |
| 423840                 | Industrial supplies merchant wholesalers .....                                                        | 14                      | 25 387           | 3 918                    | 955                             | 116                                                       | 6 704                        | 2 650                             | 2 795                             |
| 42385                  | Service establishment equipment and supplies merchant wholesalers .....                               | 12                      | 23 649           | 4 570                    | 1 163                           | 157                                                       | 7 303                        | 2 342                             | 2 371                             |
| 423850                 | Service establishment equipment and supplies merchant wholesalers .....                               | 12                      | 23 649           | 4 570                    | 1 163                           | 157                                                       | 7 303                        | 2 342                             | 2 371                             |

See footnotes at end of table.

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[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                       | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|---------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>GREENE—Con.</b>                                                                          |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                 |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>Wholesale trade—Con.</b>                                                                 |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Durable goods merchant wholesalers—Con.                                                     |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Machinery, equipment, and supplies merchant wholesalers—Con.                                |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4238            | Transportation equipment and supplies (except motor vehicle) merchant wholesalers . . . . . | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423860          | Transportation equipment and supplies (except motor vehicle) merchant wholesalers . . . . . | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238603         | Other transportation equipment and supplies merchant wholesalers . . . . .                  | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers . . . . .                                  | 29                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42393           | Recyclable material merchant wholesalers . . . . .                                          | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423930          | Recyclable material merchant wholesalers . . . . .                                          | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239303         | Other recyclable material merchant wholesalers . . . . .                                    | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42399           | Other miscellaneous durable goods merchant wholesalers . . . . .                            | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423990          | Other miscellaneous durable goods merchant wholesalers . . . . .                            | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers . . . . .                                             | 150                     | 3 312 820       | 106 005                  | 24 010                          | 3 102                                                     | 246 704                      | 211 481                           | 220 729                           |
| 4241            | Paper and paper product merchant wholesalers . . . . .                                      | 16                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers . . . . .                                  | 31                      | 1 487 544       | 42 836                   | 9 536                           | 1 170                                                     | 128 927                      | 106 594                           | 111 966                           |
| 42441           | General line grocery merchant wholesalers . . . . .                                         | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424410          | General line grocery merchant wholesalers . . . . .                                         | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244102         | General line grocery merchant wholesalers - retail cooperative . . . . .                    | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42442           | Packaged frozen food merchant wholesalers . . . . .                                         | 7                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424420          | Packaged frozen food merchant wholesalers . . . . .                                         | 7                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42449           | Other grocery and related products merchant wholesalers . . . . .                           | 13                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424490          | Other grocery and related products merchant wholesalers . . . . .                           | 13                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244903         | Soft drinks and bottled water merchant wholesalers . . . . .                                | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4246            | Chemical and allied products merchant wholesalers . . . . .                                 | 24                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42469           | Other chemical and allied products merchant wholesalers . . . . .                           | 22                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424690          | Other chemical and allied products merchant wholesalers . . . . .                           | 22                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4246902         | Other chemical and allied products merchant wholesalers . . . . .                           | 21                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers . . . . .                             | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals . . . . .                                             | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals . . . . .                                             | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4248            | Beer, wine, and distilled alcoholic beverage merchant wholesalers . . . . .                 | 6                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers . . . . .                               | 47                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42491           | Farm supplies merchant wholesalers . . . . .                                                | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424910          | Farm supplies merchant wholesalers . . . . .                                                | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42494           | Tobacco and tobacco product merchant wholesalers . . . . .                                  | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424940          | Tobacco and tobacco product merchant wholesalers . . . . .                                  | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers . . . . .                         | 16                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers . . . . .                         | 16                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers . . . . .                               | 30                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers . . . . .                               | 30                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42511           | Business to business electronic markets . . . . .                                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425110          | Business to business electronic markets . . . . .                                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers . . . . .                                                | 29                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers . . . . .                                                | 29                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods . . . . .                                                 | 19                      | 513 963         | 5 494                    | 1 467                           | 328                                                       | 9 947                        | 169                               | 181                               |
| 42512031        | Motor vehicle and motor vehicle parts and supplies agents and brokers . . . . .             | 4                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42512039        | Miscellaneous durable goods agents and brokers . . . . .                                    | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods . . . . .                                              | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512044        | Grocery and related products agents and brokers . . . . .                                   | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512045        | Farm product raw material agents and brokers . . . . .                                      | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

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|-----------------|-----------------------------------------------------------------------------------------|--------------------------|------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>GREENE—Con.</b>                                                                      |                          |                  |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>           |                          |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                            | <b>461</b>               | <b>4 443 939</b> | <b>240 882</b>           | <b>57 634</b>                   | <b>7 406</b>                                              | <b>475 830</b>               | <b>396 620</b>                    | <b>411 995</b>                    |
| 423             | Durable goods merchant wholesalers.....                                                 | 327                      | D                | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....           | 48                       | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                           | 21                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                           | 21                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4231105         | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                     | 10                       | 127 337          | 12 658                   | 2 923                           | 353                                                       | 17 561                       | 16 153                            | 16 990                            |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                         | 17                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                         | 17                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials merchant wholesalers .....                      | 35                       | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                    | 22                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                    | 22                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....           | 39                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....    | 31                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42373           | Warm air heating and air-conditioning equipment and supplies merchant wholesalers ..... | 13                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423730          | Warm air heating and air-conditioning equipment and supplies merchant wholesalers ..... | 13                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                           | 82                       | D                | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                           | 34                       | 136 690          | 13 948                   | 3 860                           | 367                                                       | 29 599                       | 27 319                            | 28 058                            |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                           | 34                       | 136 690          | 13 948                   | 3 860                           | 367                                                       | 29 599                       | 27 319                            | 28 058                            |
| 42384           | Industrial supplies merchant wholesalers.....                                           | 13                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423840          | Industrial supplies merchant wholesalers.....                                           | 13                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....                 | 12                       | 23 649           | 4 570                    | 1 163                           | 157                                                       | 7 303                        | 2 342                             | 2 371                             |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....                 | 12                       | 23 649           | 4 570                    | 1 163                           | 157                                                       | 7 303                        | 2 342                             | 2 371                             |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                  | 29                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42393           | Recyclable material merchant wholesalers ....                                           | 9                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423930          | Recyclable material merchant wholesalers ..                                             | 9                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239303         | Other recyclable material merchant wholesalers .....                                    | 3                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                             | 134                      | D                | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                                  | 21                       | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42441           | General line grocery merchant wholesalers....                                           | 2                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424410          | General line grocery merchant wholesalers..                                             | 2                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244102         | General line grocery merchant wholesalers - retail cooperative .....                    | 1                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4246            | Chemical and allied products merchant wholesalers .....                                 | 20                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42469           | Other chemical and allied products merchant wholesalers .....                           | 19                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424690          | Other chemical and allied products merchant wholesalers .....                           | 19                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4246902         | Other chemical and allied products merchant wholesalers .....                           | 19                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                               | 46                       | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                         | 16                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                         | 16                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.



**Table 3a. Summary Statistics for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>GREENE—Con.</b>                                                            |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 30                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 14                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 16                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>GRUNDY</b>                                                                 |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 7                       | 41 774          | 1 632                    | 419                             | 61                                                        | 2 890                        | 2 000                             | 1 419                             |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                       | 39 288          | 1 417                    | 368                             | 47                                                        | 2 525                        | 1 463                             | 944                               |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 3                       | 39 288          | 1 417                    | 368                             | 47                                                        | 2 525                        | 1 463                             | 944                               |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                       | 39 288          | 1 417                    | 368                             | 47                                                        | 2 525                        | 1 463                             | 944                               |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 3                       | 39 288          | 1 417                    | 368                             | 47                                                        | 2 525                        | 1 463                             | 944                               |
| <b>HARRISON</b>                                                               |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 13                      | 47 240          | 4 836                    | 944                             | 189                                                       | 16 682                       | 7 894                             | 10 391                            |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 7                       | 10 056          | 1 012                    | 205                             | 42                                                        | 1 911                        | 3 441                             | 4 176                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 6                       | 37 184          | 3 824                    | 739                             | 147                                                       | 14 771                       | 4 453                             | 6 215                             |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 13                      | 47 240          | 4 836                    | 944                             | 189                                                       | 16 682                       | 7 894                             | 10 391                            |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 7                       | 10 056          | 1 012                    | 205                             | 42                                                        | 1 911                        | 3 441                             | 4 176                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 6                       | 37 184          | 3 824                    | 739                             | 147                                                       | 14 771                       | 4 453                             | 6 215                             |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>HENRY</b>                                                                  |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 42                      | 99 147          | 6 260                    | 1 500                           | 306                                                       | 11 967                       | 9 637                             | 10 806                            |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 23                      | 40 460          | 3 717                    | 911                             | 163                                                       | 6 616                        | 7 604                             | 8 290                             |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 11                      | 32 738          | 2 321                    | 590                             | 107                                                       | 4 692                        | 5 862                             | 6 551                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 16                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods ...                              | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 38                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 23                      | 40 460          | 3 717                    | 911                             | 163                                                       | 6 616                        | 7 604                             | 8 290                             |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 11                      | 32 738          | 2 321                    | 590                             | 107                                                       | 4 692                        | 5 862                             | 6 551                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>HICKORY</b>                                                                |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>HOLT</b>                                                                   |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 8                       | 33 200          | 2 182                    | 488                             | 76                                                        | 4 560                        | 4 170                             | 4 533                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 8                       | 33 200          | 2 182                    | 488                             | 76                                                        | 4 560                        | 4 170                             | 4 533                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>HOWARD</b>                                                                 |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>HOWELL</b>                                                                 |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 45                       | 226 471         | 10 967                   | 2 815                           | 373                                                       | 20 398                       | 9 018                             | 10 228                            |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 26                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....    | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42331                                                                         | Lumber, plywood, millwork, and wood panel merchant wholesalers .....  | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423310                                                                        | Lumber, plywood, millwork, and wood panel merchant wholesalers .....  | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 12                       | 24 906          | 2 642                    | 582                             | 72                                                        | 4 616                        | 5 084                             | 6 361                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 17                       | 73 390          | 5 429                    | 1 293                           | 185                                                       | 10 926                       | 2 092                             | 2 506                             |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                | 6                        | 53 451          | 3 313                    | 786                             | 99                                                        | 7 081                        | 879                               | 1 177                             |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512045                                                                      | Farm product raw material agents and brokers .....                    | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 38                       | 104 871         | 7 566                    | 2 017                           | 251                                                       | 13 427                       | 8 239                             | 9 314                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 26                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 12                       | 24 906          | 2 642                    | 582                             | 72                                                        | 4 616                        | 5 084                             | 6 361                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 12                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

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|----------------------------------------------------------------------------------|------------------------------------------------------------------------------------------|-------------------------|-------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>IRON</b>                                                                      |                                                                                          |                         |                   |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                           |                                                                                          |                         |                   |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                        | <b>Wholesale trade .....</b>                                                             | <b>6</b>                | <b>13 283</b>     | <b>804</b>               | <b>200</b>                      | <b>23</b>                                                 | <b>1 508</b>                 | <b>916</b>                        | <b>906</b>                        |
| 423                                                                              | Durable goods merchant wholesalers .....                                                 | 4                       | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                              | Nondurable goods merchant wholesalers .....                                              | 1                       | D                 | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                              | Wholesale electronic markets and agents and brokers .....                                | 1                       | D                 | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                             | Wholesale electronic markets and agents and brokers .....                                | 1                       | D                 | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                            | Wholesale trade agents and brokers .....                                                 | 1                       | D                 | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                           | Wholesale trade agents and brokers .....                                                 | 1                       | D                 | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                          | Agents and brokers, nondurable goods ...                                                 | 1                       | D                 | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALESAERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                          |                         |                   |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                        | <b>Wholesale trade .....</b>                                                             | <b>5</b>                | <b>D</b>          | <b>D</b>                 | <b>D</b>                        | <b>b</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                              | Durable goods merchant wholesalers .....                                                 | 4                       | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                              | Nondurable goods merchant wholesalers .....                                              | 1                       | D                 | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>JACKSON</b>                                                                   |                                                                                          |                         |                   |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                           |                                                                                          |                         |                   |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                        | <b>Wholesale trade .....</b>                                                             | <b>1 074</b>            | <b>18 289 127</b> | <b>833 910</b>           | <b>215 628</b>                  | <b>31 740</b>                                             | <b>1 631 005</b>             | <b>1 220 901</b>                  | <b>1 278 382</b>                  |
| 423                                                                              | Durable goods merchant wholesalers .....                                                 | 686                     | 5 467 246         | 413 041                  | 107 777                         | 9 787                                                     | 688 048                      | 439 649                           | 435 008                           |
| 4231                                                                             | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....            | 95                      | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42311                                                                            | Automobile and other motor vehicle merchant wholesalers .....                            | 28                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423110                                                                           | Automobile and other motor vehicle merchant wholesalers .....                            | 28                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4231105                                                                          | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                      | 15                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42312                                                                            | Motor vehicle supplies and new parts merchant wholesalers .....                          | 47                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423120                                                                           | Motor vehicle supplies and new parts merchant wholesalers .....                          | 47                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4231201                                                                          | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors ..... | 30                      | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4232                                                                             | Furniture and home furnishing merchant wholesalers .....                                 | 30                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42322                                                                            | Home furnishing merchant wholesalers .....                                               | 18                      | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423220                                                                           | Home furnishing merchant wholesalers .....                                               | 18                      | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4232203                                                                          | Floor coverings merchant wholesalers .....                                               | 9                       | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4233                                                                             | Lumber and other construction materials merchant wholesalers .....                       | 51                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42331                                                                            | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | 25                      | 189 354           | 17 982                   | 4 447                           | 413                                                       | 27 119                       | 15 105                            | 12 402                            |
| 423310                                                                           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | 25                      | 189 354           | 17 982                   | 4 447                           | 413                                                       | 27 119                       | 15 105                            | 12 402                            |
| 4233103                                                                          | Plywood, veneer, millwork, and wood panel merchant wholesalers .....                     | 14                      | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42332                                                                            | Brick, stone, and related construction material merchant wholesalers .....               | 7                       | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423320                                                                           | Brick, stone, and related construction material merchant wholesalers .....               | 7                       | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233201                                                                          | Brick, block, tile, clay/cement sewer pipe merchant wholesalers .....                    | 3                       | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42339                                                                            | Other construction material merchant wholesalers .....                                   | 9                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423390                                                                           | Other construction material merchant wholesalers .....                                   | 9                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4234                                                                             | Professional and commercial equipment and supplies merchant wholesalers .....            | 92                      | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42343                                                                            | Computer and computer peripheral equipment and software merchant wholesalers .....       | 23                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423430                                                                           | Computer and computer peripheral equipment and software merchant wholesalers .....       | 23                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4234301                                                                          | Computer and computer peripheral equipment merchant wholesalers .....                    | 20                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42343012                                                                         | Computer and peripheral equipment for end use merchant wholesalers .....                 | 15                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42345                                                                            | Medical, dental, and hospital equipment and supplies merchant wholesalers .....          | 20                      | 182 384           | 10 824                   | 2 554                           | 226                                                       | 20 551                       | 19 255                            | 18 549                            |
| 423450                                                                           | Medical, dental, and hospital equipment and supplies merchant wholesalers .....          | 20                      | 182 384           | 10 824                   | 2 554                           | 226                                                       | 20 551                       | 19 255                            | 18 549                            |
| 4234501                                                                          | Surgical, medical, and hospital supplies merchant wholesalers .....                      | 18                      | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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|-----------------|-------------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>JACKSON—Con.</b>                                                                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                                       | 35                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42351           | Metal service centers and other metal merchant wholesalers .....                                      | 34                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423510          | Metal service centers and other metal merchant wholesalers .....                                      | 34                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4235101         | Ferrous metal service centers and sales offices merchant wholesalers .....                            | 31                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                            | 65                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 33                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 33                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42369           | Other electronic parts and equipment merchant wholesalers .....                                       | 21                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423690          | Other electronic parts and equipment merchant wholesalers .....                                       | 21                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | 61                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42372           | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....                    | 19                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423720          | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....                    | 19                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42374           | Refrigeration equipment and supplies merchant wholesalers .....                                       | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423740          | Refrigeration equipment and supplies merchant wholesalers .....                                       | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                         | 199                     | 1 985 419       | 103 570                  | 25 638                          | 2 684                                                     | 161 296                      | 166 580                           | 164 029                           |
| 42381           | Construction and mining (except oil well) machinery and equipment merchant wholesalers .....          | 18                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423810          | Construction and mining (except oil well) machinery and equipment merchant wholesalers .....          | 18                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42382           | Farm and garden machinery and equipment merchant wholesalers .....                                    | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423820          | Farm and garden machinery and equipment merchant wholesalers .....                                    | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238202         | Farm machinery and equipment merchant wholesalers - wholesale distributors .....                      | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238203         | Lawn and garden machinery and equipment merchant wholesalers .....                                    | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                                         | 108                     | 422 692         | 60 147                   | 15 081                          | 1 414                                                     | 94 259                       | 56 069                            | 54 302                            |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                                         | 108                     | 422 692         | 60 147                   | 15 081                          | 1 414                                                     | 94 259                       | 56 069                            | 54 302                            |
| 4238302         | Hydraulic and pneumatic (fluid-power) machinery and equipment merchant wholesalers .....              | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers .....                         | 33                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4238305         | Materials handling equipment merchant wholesalers .....                                               | 26                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238307         | Other industrial machinery and equipment merchant wholesalers .....                                   | 24                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42384           | Industrial supplies merchant wholesalers .....                                                        | 34                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423840          | Industrial supplies merchant wholesalers .....                                                        | 34                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238402         | Mechanical power transmission supplies merchant wholesalers .....                                     | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238403         | Welding supplies merchant wholesalers .....                                                           | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238406         | Other industrial supplies merchant wholesalers .....                                                  | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....                               | 21                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....                               | 21                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                                | 58                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42393           | Recyclable material merchant wholesalers .....                                                        | 14                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423930          | Recyclable material merchant wholesalers .....                                                        | 14                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239303         | Other recyclable material merchant wholesalers .....                                                  | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                                          | 22                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                                          | 22                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4239903         | General merchandise (durable goods) merchant wholesalers .....                                        | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                                           | 284                     | 11 431 708      | 384 111                  | 99 435                          | 21 135                                                    | 880 513                      | 766 305                           | 828 008                           |

See footnotes at end of table.

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|-----------------------------|-------------------------------------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>JACKSON—Con.</b>         |                                                                                                 |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE—Con.</b> |                                                                                                 |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                   | <b>Wholesale trade—Con.</b>                                                                     |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 424                         | Nondurable goods merchant wholesalers—Con.                                                      |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4241                        | Paper and paper product merchant wholesalers . . . . .                                          | 38                       | D               | D                        | D                               | j                                                         | D                            | D                                 | D                                 |
| 42412                       | Stationery and office supplies merchant wholesalers . . . . .                                   | 20                       | D               | D                        | D                               | j                                                         | D                            | D                                 | D                                 |
| 424120                      | Stationery and office supplies merchant wholesalers . . . . .                                   | 20                       | D               | D                        | D                               | j                                                         | D                            | D                                 | D                                 |
| 4242                        | Drugs and druggists' sundries merchant wholesalers . . . . .                                    | 23                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42421                       | Drugs and druggists' sundries merchant wholesalers . . . . .                                    | 23                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424210                      | Drugs and druggists' sundries merchant wholesalers . . . . .                                    | 23                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4242101                     | General-line drugs merchant wholesalers . . . . .                                               | 14                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4242102                     | Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries merchant wholesalers . . . . . | 9                        | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4243                        | Apparel, piece goods, and notions merchant wholesalers . . . . .                                | 26                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42432                       | Men's and boys' clothing and furnishings merchant wholesalers . . . . .                         | 6                        | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424320                      | Men's and boys' clothing and furnishings merchant wholesalers . . . . .                         | 6                        | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244                        | Grocery and related product merchant wholesalers . . . . .                                      | 88                       | 962 825         | 59 806                   | 14 446                          | 1 772                                                     | 170 059                      | 17 430                            | 16 966                            |
| 42443                       | Dairy product (except dried or canned) merchant wholesalers . . . . .                           | 8                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424430                      | Dairy product (except dried or canned) merchant wholesalers . . . . .                           | 8                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42445                       | Confectionery merchant wholesalers . . . . .                                                    | 9                        | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424450                      | Confectionery merchant wholesalers . . . . .                                                    | 9                        | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42449                       | Other grocery and related products merchant wholesalers . . . . .                               | 25                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424490                      | Other grocery and related products merchant wholesalers . . . . .                               | 25                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244902                     | Bread and baked goods merchant wholesalers . . . . .                                            | 8                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4245                        | Farm product raw material merchant wholesalers . . . . .                                        | 9                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4246                        | Chemical and allied products merchant wholesalers . . . . .                                     | 29                       | 129 482         | 14 316                   | 3 599                           | 329                                                       | 25 672                       | 10 254                            | 10 214                            |
| 42469                       | Other chemical and allied products merchant wholesalers . . . . .                               | 22                       | 109 373         | 12 182                   | 3 113                           | 300                                                       | 21 007                       | 9 064                             | 8 545                             |
| 424690                      | Other chemical and allied products merchant wholesalers . . . . .                               | 22                       | 109 373         | 12 182                   | 3 113                           | 300                                                       | 21 007                       | 9 064                             | 8 545                             |
| 4246902                     | Other chemical and allied products merchant wholesalers . . . . .                               | 22                       | 109 373         | 12 182                   | 3 113                           | 300                                                       | 21 007                       | 9 064                             | 8 545                             |
| 4247                        | Petroleum and petroleum products merchant wholesalers . . . . .                                 | 8                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42471                       | Petroleum bulk stations and terminals . . . . .                                                 | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710                      | Petroleum bulk stations and terminals . . . . .                                                 | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247101                     | Petroleum bulk stations and terminals (except LP) . . . . .                                     | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471012                    | Petroleum bulk terminals (except LP) . . . . .                                                  | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4248                        | Beer, wine, and distilled alcoholic beverage merchant wholesalers . . . . .                     | 7                        | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42481                       | Beer and ale merchant wholesalers . . . . .                                                     | 5                        | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424810                      | Beer and ale merchant wholesalers . . . . .                                                     | 5                        | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4249                        | Miscellaneous nondurable goods merchant wholesalers . . . . .                                   | 56                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42491                       | Farm supplies merchant wholesalers . . . . .                                                    | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424910                      | Farm supplies merchant wholesalers . . . . .                                                    | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249101                     | Farm supplies merchant wholesalers - farm dealers . . . . .                                     | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42493                       | Flower, nursery stock, and florists' supplies merchant wholesalers . . . . .                    | 13                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424930                      | Flower, nursery stock, and florists' supplies merchant wholesalers . . . . .                    | 13                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42494                       | Tobacco and tobacco product merchant wholesalers . . . . .                                      | 4                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424940                      | Tobacco and tobacco product merchant wholesalers . . . . .                                      | 4                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42499                       | Other miscellaneous nondurable goods merchant wholesalers . . . . .                             | 20                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424990                      | Other miscellaneous nondurable goods merchant wholesalers . . . . .                             | 20                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249901                     | Art goods merchant wholesalers . . . . .                                                        | 9                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

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|-----------------|-------------------------------------------------------------------------------------------------------|-------------------------|------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>JACKSON—Con.</b>                                                                                   |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                           |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                           |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 425             | Wholesale electronic markets and agents and brokers .....                                             | 104                     | 1 390 173        | 36 758                   | 8 416                           | 818                                                       | 62 444                       | 14 947                            | 15 366                            |
| 4251            | Wholesale electronic markets and agents and brokers .....                                             | 104                     | 1 390 173        | 36 758                   | 8 416                           | 818                                                       | 62 444                       | 14 947                            | 15 366                            |
| 42512           | Wholesale trade agents and brokers .....                                                              | 104                     | 1 390 173        | 36 758                   | 8 416                           | 818                                                       | 62 444                       | 14 947                            | 15 366                            |
| 4251203         | Wholesale trade agents and brokers .....                                                              | 104                     | 1 390 173        | 36 758                   | 8 416                           | 818                                                       | 62 444                       | 14 947                            | 15 366                            |
| 42512031        | Agents and brokers, durable goods .....                                                               | 73                      | 1 030 760        | 27 343                   | 6 576                           | 660                                                       | 47 022                       | 14 878                            | 15 309                            |
| 42512033        | Motor vehicle and motor vehicle parts and supplies agents and brokers .....                           | 11                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42512034        | Lumber and other construction materials agents and brokers .....                                      | 4                       | 9 524            | 263                      | 66                              | 5                                                         | 456                          | 14                                | 11                                |
| 42512036        | Professional and commercial equipment and supplies agents and brokers .....                           | 7                       | 28 408           | 5 019                    | 1 188                           | 57                                                        | 6 791                        | 770                               | 838                               |
| 42512037        | Electrical and electronic goods agents and brokers .....                                              | 12                      | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512038        | Hardware, plumbing, and heating equipment and supplies agents and brokers .....                       | 11                      | 65 976           | 3 066                    | 771                             | 61                                                        | 4 703                        | 527                               | 543                               |
| 4251204         | Machinery, equipment, and supplies agents and brokers .....                                           | 19                      | 76 752           | 3 047                    | 594                             | 56                                                        | 6 125                        | 22                                | 4                                 |
| 42512041        | Agents and brokers, nondurable goods .....                                                            | 31                      | 359 413          | 9 415                    | 1 840                           | 158                                                       | 15 422                       | 69                                | 57                                |
| 42512044        | Paper and paper products agents and brokers .....                                                     | 5                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512045        | Grocery and related products agents and brokers .....                                                 | 8                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512049        | Farm product raw material agents and brokers .....                                                    | 1                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512049        | Miscellaneous nondurable goods agents and brokers .....                                               | 9                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                         |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                                          | <b>928</b>              | <b>8 691 511</b> | <b>486 597</b>           | <b>119 729</b>                  | <b>12 631</b>                                             | <b>855 762</b>               | <b>968 343</b>                    | <b>953 689</b>                    |
| 423             | Durable goods merchant wholesalers .....                                                              | 661                     | D                | D                        | D                               | i                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....                         | 91                      | D                | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                                         | 25                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                                         | 25                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4231105         | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                                   | 12                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                                       | 47                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                                       | 47                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4232            | Furniture and home furnishing merchant wholesalers .....                                              | 30                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42322           | Home furnishing merchant wholesalers .....                                                            | 18                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423220          | Home furnishing merchant wholesalers .....                                                            | 18                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4232203         | Floor coverings merchant wholesalers .....                                                            | 9                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials merchant wholesalers .....                                    | 49                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | 24                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | 24                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....                         | 90                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | 20                      | 182 384          | 10 824                   | 2 554                           | 226                                                       | 20 551                       | 19 255                            | 18 549                            |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | 20                      | 182 384          | 10 824                   | 2 554                           | 226                                                       | 20 551                       | 19 255                            | 18 549                            |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                                       | 32                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42351           | Metal service centers and other metal merchant wholesalers .....                                      | 31                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423510          | Metal service centers and other metal merchant wholesalers .....                                      | 31                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4235101         | Ferrous metal service centers and sales offices merchant wholesalers .....                            | 29                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                            | 64                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 32                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 32                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 3a. Summary Statistics for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                        | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|----------------------------------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>JACKSON—Con.</b>                                                                          |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>           |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade—Con.</b>                                                                  |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                      |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....         | 59                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42372           | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....           | 19                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423720          | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....           | 19                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                | 189                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42381           | Construction and mining (except oil well) machinery and equipment merchant wholesalers ..... | 17                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423810          | Construction and mining (except oil well) machinery and equipment merchant wholesalers ..... | 17                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                                | 105                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                                | 105                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4238302         | Hydraulic and pneumatic (fluid-power) machinery and equipment merchant wholesalers .....     | 10                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers .....                | 31                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238307         | Other industrial machinery and equipment merchant wholesalers .....                          | 23                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42384           | Industrial supplies merchant wholesalers .....                                               | 32                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423840          | Industrial supplies merchant wholesalers .....                                               | 32                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238406         | Other industrial supplies merchant wholesalers .....                                         | 9                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                       | 57                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42393           | Recyclable material merchant wholesalers .....                                               | 14                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423930          | Recyclable material merchant wholesalers .....                                               | 14                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239303         | Other recyclable material merchant wholesalers .....                                         | 8                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                                 | 21                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                                 | 21                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                                  | 267                      | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 4241            | Paper and paper product merchant wholesalers .....                                           | 37                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42412           | Stationery and office supplies merchant wholesalers .....                                    | 19                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424120          | Stationery and office supplies merchant wholesalers .....                                    | 19                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4242            | Drugs and druggists' sundries merchant wholesalers .....                                     | 20                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42421           | Drugs and druggists' sundries merchant wholesalers .....                                     | 20                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424210          | Drugs and druggists' sundries merchant wholesalers .....                                     | 20                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4242101         | General-line drugs merchant wholesalers .....                                                | 14                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4243            | Apparel, piece goods, and notions merchant wholesalers .....                                 | 26                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                                       | 81                       | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                                         | 9                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4246            | Chemical and allied products merchant wholesalers .....                                      | 29                       | 129 482         | 14 316                   | 3 599                           | 329                                                       | 25 672                       | 10 254                            | 10 214                            |
| 42469           | Other chemical and allied products merchant wholesalers .....                                | 22                       | 109 373         | 12 182                   | 3 113                           | 300                                                       | 21 007                       | 9 064                             | 8 545                             |
| 424690          | Other chemical and allied products merchant wholesalers .....                                | 22                       | 109 373         | 12 182                   | 3 113                           | 300                                                       | 21 007                       | 9 064                             | 8 545                             |
| 4246902         | Other chemical and allied products merchant wholesalers .....                                | 22                       | 109 373         | 12 182                   | 3 113                           | 300                                                       | 21 007                       | 9 064                             | 8 545                             |
| 4248            | Beer, wine, and distilled alcoholic beverage merchant wholesalers .....                      | 7                        | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                    | 51                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                              | 20                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                              | 20                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.



**Table 3a. Summary Statistics for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                  | Geographic area, type of operation, and kind of business <sup>1</sup>         | Estab-lishments (number) | Sales (\$1,000)  | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|--------------------------------------------------|-------------------------------------------------------------------------------|--------------------------|------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>JACKSON—Con.</b>                              |                                                                               |                          |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                          |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                        | <b>Wholesale trade .....</b>                                                  | <b>42</b>                | <b>8 207 443</b> | <b>310 555</b>           | <b>87 483</b>                   | <b>18 291</b>                                             | <b>712 799</b>               | <b>237 611</b>                    | <b>309 327</b>                    |
| 423                                              | Durable goods merchant wholesalers.....                                       | 25                       | D                | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231                                             | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 4                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42311                                            | Automobile and other motor vehicle merchant wholesalers .....                 | 3                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423110                                           | Automobile and other motor vehicle merchant wholesalers .....                 | 3                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4231105                                          | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....           | 3                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4234                                             | Professional and commercial equipment and supplies merchant wholesalers ..... | 2                        | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4238                                             | Machinery, equipment, and supplies merchant wholesalers .....                 | 10                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42382                                            | Farm and garden machinery and equipment merchant wholesalers .....            | 2                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423820                                           | Farm and garden machinery and equipment merchant wholesalers .....            | 2                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238203                                          | Lawn and garden machinery and equipment merchant wholesalers .....            | 1                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42383                                            | Industrial machinery and equipment merchant wholesalers .....                 | 3                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423830                                           | Industrial machinery and equipment merchant wholesalers .....                 | 3                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42385                                            | Service establishment equipment and supplies merchant wholesalers .....       | 2                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423850                                           | Service establishment equipment and supplies merchant wholesalers .....       | 2                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                              | Nondurable goods merchant wholesalers .....                                   | 17                       | D                | D                        | D                               | j                                                         | D                            | D                                 | D                                 |
| 4241                                             | Paper and paper product merchant wholesalers .....                            | 1                        | D                | D                        | D                               | j                                                         | D                            | D                                 | D                                 |
| 42412                                            | Stationery and office supplies merchant wholesalers .....                     | 1                        | D                | D                        | D                               | j                                                         | D                            | D                                 | D                                 |
| 424120                                           | Stationery and office supplies merchant wholesalers .....                     | 1                        | D                | D                        | D                               | j                                                         | D                            | D                                 | D                                 |
| 4244                                             | Grocery and related product merchant wholesalers .....                        | 7                        | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42449                                            | Other grocery and related products merchant wholesalers .....                 | 4                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424490                                           | Other grocery and related products merchant wholesalers .....                 | 4                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244902                                          | Bread and baked goods merchant wholesalers .....                              | 1                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249                                             | Miscellaneous nondurable goods merchant wholesalers .....                     | 5                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>JASPER</b>                                    |                                                                               |                          |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                           |                                                                               |                          |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                        | <b>Wholesale trade .....</b>                                                  | <b>181</b>               | <b>1 453 158</b> | <b>55 239</b>            | <b>13 292</b>                   | <b>1 861</b>                                              | <b>97 215</b>                | <b>157 721</b>                    | <b>165 489</b>                    |
| 423                                              | Durable goods merchant wholesalers.....                                       | 119                      | D                | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231                                             | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 19                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42311                                            | Automobile and other motor vehicle merchant wholesalers .....                 | 8                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423110                                           | Automobile and other motor vehicle merchant wholesalers .....                 | 8                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231105                                          | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....           | 3                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4233                                             | Lumber and other construction materials merchant wholesalers .....            | 8                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42331                                            | Lumber, plywood, millwork, and wood panel merchant wholesalers .....          | 5                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423310                                           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....          | 5                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4234                                             | Professional and commercial equipment and supplies merchant wholesalers ..... | 21                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4235                                             | Metal and mineral (except petroleum) merchant wholesalers .....               | 6                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42351                                            | Metal service centers and other metal merchant wholesalers .....              | 6                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423510                                           | Metal service centers and other metal merchant wholesalers .....              | 6                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                             | Machinery, equipment, and supplies merchant wholesalers .....                 | 32                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42384                                            | Industrial supplies merchant wholesalers.....                                 | 12                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423840                                           | Industrial supplies merchant wholesalers....                                  | 12                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>JASPER—Con.</b>                                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade—Con.</b>                                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                        | 16                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42393           | Recyclable material merchant wholesalers .....                                | 9                       | 31 478          | 3 353                    | 754                             | 113                                                       | 6 921                        | 13 392                            | 12 734                            |
| 423930          | Recyclable material merchant wholesalers ..                                   | 9                       | 31 478          | 3 353                    | 754                             | 113                                                       | 6 921                        | 13 392                            | 12 734                            |
| 4239303         | Other recyclable material merchant wholesalers .....                          | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 57                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                        | 14                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                   | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                   | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                   | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 14                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42494           | Tobacco and tobacco product merchant wholesalers .....                        | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424940          | Tobacco and tobacco product merchant wholesalers .....                        | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                       | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods .....                                    | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512045        | Farm product raw material agents and brokers .....                            | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>168</b>              | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>g</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers .....                                      | 115                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 19                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                 | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                 | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231105         | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....           | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers ..... | 21                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                 | 31                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42384           | Industrial supplies merchant wholesalers .....                                | 11                      | 20 898          | 2 064                    | 501                             | 73                                                        | 3 298                        | 2 676                             | 2 837                             |
| 423840          | Industrial supplies merchant wholesalers .....                                | 11                      | 20 898          | 2 064                    | 501                             | 73                                                        | 3 298                        | 2 676                             | 2 837                             |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                        | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42393           | Recyclable material merchant wholesalers .....                                | 9                       | 31 478          | 3 353                    | 754                             | 113                                                       | 6 921                        | 13 392                            | 12 734                            |
| 423930          | Recyclable material merchant wholesalers ..                                   | 9                       | 31 478          | 3 353                    | 754                             | 113                                                       | 6 921                        | 13 392                            | 12 734                            |
| 4239303         | Other recyclable material merchant wholesalers .....                          | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 53                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 14                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>8</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>c</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers .....                                      | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 3a. Summary Statistics for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>JEFFERSON</b>                                                              |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                         | <b>140</b>              | <b>613 631</b>  | <b>50 419</b>            | <b>12 162</b>                   | <b>1 401</b>                                              | <b>89 101</b>                | <b>53 500</b>                     | <b>57 177</b>                     |
| 423                                                                           | Durable goods merchant wholesalers.....                                              | 94                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | 16                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....                      | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers .....                      | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4237                                                                          | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                        | 30                      | 88 794          | 10 766                   | 2 548                           | 278                                                       | 18 819                       | 23 839                            | 24 590                            |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                               | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42393                                                                         | Recyclable material merchant wholesalers ....                                        | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423930                                                                        | Recyclable material merchant wholesalers ..                                          | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | 36                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                          | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                          | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                          | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                            | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42494                                                                         | Tobacco and tobacco product merchant wholesalers .....                               | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424940                                                                        | Tobacco and tobacco product merchant wholesalers .....                               | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42499                                                                         | Other miscellaneous nondurable goods merchant wholesalers .....                      | 6                       | 11 263          | 2 456                    | 674                             | 66                                                        | 3 600                        | 788                               | 861                               |
| 424990                                                                        | Other miscellaneous nondurable goods merchant wholesalers .....                      | 6                       | 11 263          | 2 456                    | 674                             | 66                                                        | 3 600                        | 788                               | 861                               |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                            | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                            | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                             | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                             | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                              | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512031                                                                      | Motor vehicle and motor vehicle parts and supplies agents and brokers .....          | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods ...                                             | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                         | <b>127</b>              | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>g</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers.....                                              | 92                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | 16                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....                      | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers .....                      | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                        | 30                      | 88 794          | 10 766                   | 2 548                           | 278                                                       | 18 819                       | 23 839                            | 24 590                            |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                               | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42393                                                                         | Recyclable material merchant wholesalers ....                                        | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423930                                                                        | Recyclable material merchant wholesalers ..                                          | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | 35                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                            | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                         | <b>3</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>b</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers.....                                              | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

Table 3a. **Summary Statistics for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>JOHNSON</b>                                                                |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 21                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 18                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>KNOX</b>                                                                   |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 6                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 6                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>LACLEDE</b>                                                                |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 37                      | 192 899         | 8 165                    | 2 000                           | 331                                                       | 16 256                       | 20 374                            | 19 922                            |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 25                      | 168 310         | 6 243                    | 1 552                           | 236                                                       | 12 827                       | 15 322                            | 15 123                            |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 13                      | 49 064          | 1 436                    | 336                             | 70                                                        | 2 934                        | 3 862                             | 3 793                             |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                 | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                 | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....            | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                        | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42399                                                                         | Other miscellaneous durable goods merchant wholesalers .....                  | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423990                                                                        | Other miscellaneous durable goods merchant wholesalers .....                  | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 12                      | 24 589          | 1 922                    | 448                             | 95                                                        | 3 429                        | 5 052                             | 4 799                             |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>LACLEDE—Con.</b>                                                           |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade</b> .....                                                  | 37                      | 192 899         | 8 165                    | 2 000                           | 331                                                       | 16 256                       | 20 374                            | 19 922                            |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 25                      | 168 310         | 6 243                    | 1 552                           | 236                                                       | 12 827                       | 15 322                            | 15 123                            |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 13                      | 49 064          | 1 436                    | 336                             | 70                                                        | 2 934                        | 3 862                             | 3 793                             |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                        | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42399                                                                         | Other miscellaneous durable goods merchant wholesalers .....                  | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423990                                                                        | Other miscellaneous durable goods merchant wholesalers .....                  | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 12                      | 24 589          | 1 922                    | 448                             | 95                                                        | 3 429                        | 5 052                             | 4 799                             |
| <b>LAFAYETTE</b>                                                              |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade</b> .....                                                  | 32                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 22                      | 63 809          | 4 684                    | 1 160                           | 167                                                       | 6 938                        | 23 423                            | 19 684                            |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade</b> .....                                                  | 30                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 22                      | 63 809          | 4 684                    | 1 160                           | 167                                                       | 6 938                        | 23 423                            | 19 684                            |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>LAWRENCE</b>                                                               |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade</b> .....                                                  | 27                      | 239 671         | 3 930                    | 873                             | 144                                                       | 8 005                        | 10 841                            | 10 510                            |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 14                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4247101                                                                       | Petroleum bulk stations and terminals (except LP) .....                       | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471012                                                                      | Petroleum bulk terminals (except LP) .....                                    | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 3a. Summary Statistics for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                   | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-----------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>LAWRENCE—Con.</b>                                                                    |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                                   | 23                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                                | 14                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                             | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                                   | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                             | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>LEWIS</b>                                                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                                  |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                                   | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                                | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                             | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                                    | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                                   | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                                | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                             | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                                    | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>LINCOLN</b>                                                                          |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                                  |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                                   | 34                      | 106 953         | 6 125                    | 1 311                           | 212                                                       | 11 554                       | 14 624                            | 12 921                            |
| 423             | Durable goods merchant wholesalers .....                                                | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                           | 4                       | 53 606          | 1 493                    | 316                             | 40                                                        | 2 417                        | 8 597                             | 6 855                             |
| 42386           | Transportation equipment and supplies (except motor vehicle) merchant wholesalers ..... | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423860          | Transportation equipment and supplies (except motor vehicle) merchant wholesalers ..... | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4238603         | Other transportation equipment and supplies merchant wholesalers .....                  | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                             | 14                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                                    | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                                | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                                | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                                 | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                                   | 32                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                                | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                           | 4                       | 53 606          | 1 493                    | 316                             | 40                                                        | 2 417                        | 8 597                             | 6 855                             |
| 424             | Nondurable goods merchant wholesalers .....                                             | 14                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 3a. Summary Statistics for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>LINN</b>                                                                   |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 16                      | 95 499          | 12 951                   | 2 657                           | 201                                                       | 19 916                       | 3 343                             | 3 677                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 13                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>LIVINGSTON</b>                                                             |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 27                      | 131 974         | 9 580                    | 2 351                           | 422                                                       | 24 979                       | 26 479                            | 27 576                            |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 13                      | 54 188          | 4 591                    | 1 107                           | 173                                                       | 8 410                        | 11 853                            | 14 216                            |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....    | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4243                                                                          | Apparel, piece goods, and notions merchant wholesalers .....          | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 23                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 13                      | 54 188          | 4 591                    | 1 107                           | 173                                                       | 8 410                        | 11 853                            | 14 216                            |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4243                                                                          | Apparel, piece goods, and notions merchant wholesalers .....          | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>MCDONALD</b>                                                               |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 14                      | 74 595          | 5 621                    | 1 380                           | 272                                                       | 13 989                       | 3 900                             | 4 164                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 7                       | 64 052          | 4 726                    | 1 172                           | 222                                                       | 12 180                       | 1 652                             | 1 670                             |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42499                                                                         | Other miscellaneous nondurable goods merchant wholesalers .....       | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424990                                                                        | Other miscellaneous nondurable goods merchant wholesalers .....       | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 13                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 7                       | 64 052          | 4 726                    | 1 172                           | 222                                                       | 12 180                       | 1 652                             | 1 670                             |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42499                                                                         | Other miscellaneous nondurable goods merchant wholesalers .....       | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424990                                                                        | Other miscellaneous nondurable goods merchant wholesalers .....       | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>MACON</b>                                                                  |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 11                      | 54 292          | 2 863                    | 632                             | 190                                                       | 5 696                        | 5 180                             | 5 246                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>MADISON</b>                                                                |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 10                      | 14 794          | 485                      | 108                             | 36                                                        | 1 141                        | 1 309                             | 1 370                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 7                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 10                      | 14 794          | 485                      | 108                             | 36                                                        | 1 141                        | 1 309                             | 1 370                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 7                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.



Table 3a. **Summary Statistics for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>MARIES</b>                                                                 |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 11                      | 74 387          | 1 064                    | 237                             | 68                                                        | 2 243                        | 2 162                             | 3 509                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512045                                                                      | Farm product raw material agents and brokers .....                    | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MARION</b>                                                                 |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 42                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 27                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 15                      | 78 083          | 3 533                    | 799                             | 144                                                       | 8 016                        | 4 432                             | 4 342                             |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247101                                                                       | Petroleum bulk stations and terminals (except LP) .....               | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471011                                                                      | Petroleum bulk stations (except LP) .....                             | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 40                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 26                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 14                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>MERCER</b>                                                                 |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MILLER</b>                                                                 |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 27                      | 109 113         | 6 526                    | 1 440                           | 203                                                       | 11 106                       | 4 802                             | 5 135                             |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 11                      | 12 630          | 2 407                    | 602                             | 87                                                        | 3 230                        | 4 182                             | 3 894                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 11                      | 26 041          | 1 587                    | 345                             | 50                                                        | 2 637                        | 536                               | 798                               |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 5                       | 70 442          | 2 532                    | 493                             | 66                                                        | 5 239                        | 84                                | 443                               |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 5                       | 70 442          | 2 532                    | 493                             | 66                                                        | 5 239                        | 84                                | 443                               |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 5                       | 70 442          | 2 532                    | 493                             | 66                                                        | 5 239                        | 84                                | 443                               |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 5                       | 70 442          | 2 532                    | 493                             | 66                                                        | 5 239                        | 84                                | 443                               |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512044                                                                      | Grocery and related products agents and brokers .....                 | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512045                                                                      | Farm product raw material agents and brokers .....                    | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 21                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 11                      | 12 630          | 2 407                    | 602                             | 87                                                        | 3 230                        | 4 182                             | 3 894                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MISSISSIPPI</b>                                                            |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 21                      | 217 757         | 4 458                    | 1 052                           | 167                                                       | 10 982                       | 17 072                            | 17 874                            |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512045                                                                      | Farm product raw material agents and brokers .....                    | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>MISSISSIPPI—Con.</b>                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>19</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>c</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers.....                                       | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                 | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                          | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>1</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>a</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MONITEAU</b>                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>14</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>c</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers.....                                       | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                 | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods .....                                    | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>13</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>c</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers.....                                       | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
|                 | <b>MONROE</b>                                                                 |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>12</b>               | <b>37 293</b>   | <b>1 741</b>             | <b>381</b>                      | <b>67</b>                                                 | <b>3 802</b>                 | <b>5 941</b>                      | <b>5 954</b>                      |
| 423             | Durable goods merchant wholesalers.....                                       | 4                       | 4 805           | 456                      | 89                              | 16                                                        | 823                          | 1 104                             | 1 130                             |
| 424             | Nondurable goods merchant wholesalers .....                                   | 8                       | 32 488          | 1 285                    | 292                             | 51                                                        | 2 979                        | 4 837                             | 4 824                             |
| 4245            | Farm product raw material merchant wholesalers .....                          | 4                       | 17 168          | 434                      | 105                             | 14                                                        | 1 082                        | 2 735                             | 2 802                             |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 4                       | 15 320          | 851                      | 187                             | 37                                                        | 1 897                        | 2 102                             | 2 022                             |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>12</b>               | <b>37 293</b>   | <b>1 741</b>             | <b>381</b>                      | <b>67</b>                                                 | <b>3 802</b>                 | <b>5 941</b>                      | <b>5 954</b>                      |
| 423             | Durable goods merchant wholesalers.....                                       | 4                       | 4 805           | 456                      | 89                              | 16                                                        | 823                          | 1 104                             | 1 130                             |
| 424             | Nondurable goods merchant wholesalers .....                                   | 8                       | 32 488          | 1 285                    | 292                             | 51                                                        | 2 979                        | 4 837                             | 4 824                             |

See footnotes at end of table.

**Table 3a. Summary Statistics for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>MONTGOMERY</b>                                                             |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade</b> .....                                          | <b>23</b>               | <b>75 625</b>   | <b>4 631</b>             | <b>1 125</b>                    | <b>170</b>                                                | <b>7 153</b>                 | <b>11 352</b>                     | <b>10 144</b>                     |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 9                       | 32 180          | 1 328                    | 322                             | 46                                                        | 2 003                        | 3 455                             | 3 338                             |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade</b> .....                                          | <b>23</b>               | <b>75 625</b>   | <b>4 631</b>             | <b>1 125</b>                    | <b>170</b>                                                | <b>7 153</b>                 | <b>11 352</b>                     | <b>10 144</b>                     |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 9                       | 32 180          | 1 328                    | 322                             | 46                                                        | 2 003                        | 3 455                             | 3 338                             |
| <b>MORGAN</b>                                                                 |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade</b> .....                                          | <b>19</b>               | <b>33 470</b>   | <b>2 339</b>             | <b>495</b>                      | <b>118</b>                                                | <b>4 105</b>                 | <b>2 044</b>                      | <b>1 919</b>                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 10                      | 12 492          | 1 211                    | 273                             | 42                                                        | 2 056                        | 1 577                             | 1 435                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade</b> .....                                          | <b>17</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>b</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 10                      | 12 492          | 1 211                    | 273                             | 42                                                        | 2 056                        | 1 577                             | 1 435                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>NEW MADRID</b>                                                             |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade</b> .....                                          | <b>23</b>               | <b>635 863</b>  | <b>12 432</b>            | <b>2 732</b>                    | <b>351</b>                                                | <b>36 811</b>                | <b>33 358</b>                     | <b>40 381</b>                     |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 7                       | 12 772          | 1 363                    | 315                             | 44                                                        | 2 331                        | 1 691                             | 2 415                             |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 16                      | 623 091         | 11 069                   | 2 417                           | 307                                                       | 34 480                       | 31 667                            | 37 966                            |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42491                                                                         | Farm supplies merchant wholesalers .....                              | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424910                                                                        | Farm supplies merchant wholesalers .....                              | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249101                                                                       | Farm supplies merchant wholesalers - farm dealers .....               | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade</b> .....                                          | <b>20</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>e</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 7                       | 12 772          | 1 363                    | 315                             | 44                                                        | 2 331                        | 1 691                             | 2 415                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 13                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 3a. Summary Statistics for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>NEW MADRID—Con.</b>                                                        |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>NEWTON</b>                                                                 |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 39                       | 227 133         | 11 700                   | 2 910                           | 460                                                       | 32 262                       | 14 768                            | 17 845                            |
| 423             | Durable goods merchant wholesalers .....                                      | 20                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                 | 11                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 13                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                        | 4                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42444           | Poultry and poultry product merchant wholesalers .....                        | 1                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424440          | Poultry and poultry product merchant wholesalers .....                        | 1                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 6                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42491           | Farm supplies merchant wholesalers .....                                      | 4                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424910          | Farm supplies merchant wholesalers .....                                      | 4                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249102         | Farm supplies merchant wholesalers - wholesale distributors .....             | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                       | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods .....                                    | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 32                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                      | 19                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 13                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                        | 4                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42444           | Poultry and poultry product merchant wholesalers .....                        | 1                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424440          | Poultry and poultry product merchant wholesalers .....                        | 1                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 6                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                      | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>NODAWAY</b>                                                                |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |

See footnotes at end of table.

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[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>NODAWAY—Con.</b>                                                           |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>22</b>               | <b>103 421</b>  | <b>3 869</b>             | <b>952</b>                      | <b>184</b>                                                | <b>7 465</b>                 | <b>7 058</b>                      | <b>6 706</b>                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 13                      | 46 579          | 2 569                    | 605                             | 117                                                       | 4 804                        | 3 330                             | 3 038                             |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 7                       | 32 208          | 1 273                    | 309                             | 67                                                        | 2 232                        | 1 678                             | 1 751                             |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512045                                                                      | Farm product raw material agents and brokers .....                    | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>18</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>c</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 7                       | 32 208          | 1 273                    | 309                             | 67                                                        | 2 232                        | 1 678                             | 1 751                             |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>2</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>a</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>OREGON</b>                                                                 |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>7</b>                | <b>24 441</b>   | <b>2 239</b>             | <b>514</b>                      | <b>103</b>                                                | <b>4 612</b>                 | <b>4 134</b>                      | <b>5 102</b>                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>7</b>                | <b>24 441</b>   | <b>2 239</b>             | <b>514</b>                      | <b>103</b>                                                | <b>4 612</b>                 | <b>4 134</b>                      | <b>5 102</b>                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>OSAGE</b>                                                                  |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>14</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>b</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>OSAGE—Con.</b>                                                             |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>OZARK</b>                                                                  |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 6                       | 4 013           | 295                      | 73                              | 21                                                        | 582                          | 444                               | 491                               |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 6                       | 4 013           | 295                      | 73                              | 21                                                        | 582                          | 444                               | 491                               |
| <b>PEMISCOT</b>                                                               |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 26                      | 189 651         | 7 525                    | 1 735                           | 214                                                       | 16 136                       | 22 491                            | 22 575                            |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 7                       | 42 928          | 2 583                    | 620                             | 72                                                        | 5 802                        | 10 875                            | 10 831                            |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 19                      | 146 723         | 4 942                    | 1 115                           | 142                                                       | 10 334                       | 11 616                            | 11 744                            |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 6                       | 76 097          | 1 192                    | 280                             | 37                                                        | 3 715                        | 4 231                             | 4 700                             |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 22                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 16                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 6                       | 76 097          | 1 192                    | 280                             | 37                                                        | 3 715                        | 4 231                             | 4 700                             |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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| 2002 NAICS code                                                                  | Geographic area, type of operation, and kind of business <sup>1</sup>      | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|----------------------------------------------------------------------------------|----------------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>PERRY</b>                                                                     |                                                                            |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                           |                                                                            |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                      | 16                       | 56 960          | 7 740                    | 1 577                           | 220                                                       | 11 561                       | 8 218                             | 8 772                             |
| 423                                                                              | Durable goods merchant wholesalers .....                                   | 10                       | 49 959          | 7 185                    | 1 449                           | 191                                                       | 10 755                       | 7 908                             | 8 514                             |
| 4233                                                                             | Lumber and other construction materials merchant wholesalers .....         | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42332                                                                            | Brick, stone, and related construction material merchant wholesalers ..... | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423320                                                                           | Brick, stone, and related construction material merchant wholesalers ..... | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                             | Machinery, equipment, and supplies merchant wholesalers .....              | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                              | Nondurable goods merchant wholesalers .....                                | 6                        | 7 001           | 555                      | 128                             | 29                                                        | 806                          | 310                               | 258                               |
| <b>MERCHANT WHOLESALESAERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                            |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                      | 16                       | 56 960          | 7 740                    | 1 577                           | 220                                                       | 11 561                       | 8 218                             | 8 772                             |
| 423                                                                              | Durable goods merchant wholesalers .....                                   | 10                       | 49 959          | 7 185                    | 1 449                           | 191                                                       | 10 755                       | 7 908                             | 8 514                             |
| 424                                                                              | Nondurable goods merchant wholesalers .....                                | 6                        | 7 001           | 555                      | 128                             | 29                                                        | 806                          | 310                               | 258                               |
| <b>PETTIS</b>                                                                    |                                                                            |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                           |                                                                            |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                      | 50                       | 216 174         | 19 176                   | 4 495                           | 666                                                       | 29 409                       | 19 568                            | 18 494                            |
| 423                                                                              | Durable goods merchant wholesalers .....                                   | 31                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238                                                                             | Machinery, equipment, and supplies merchant wholesalers .....              | 12                       | 37 056          | 4 314                    | 1 060                           | 130                                                       | 6 730                        | 10 623                            | 9 419                             |
| 424                                                                              | Nondurable goods merchant wholesalers .....                                | 16                       | 98 593          | 8 064                    | 1 910                           | 267                                                       | 13 043                       | 5 295                             | 4 511                             |
| 4244                                                                             | Grocery and related product merchant wholesalers .....                     | 3                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 425                                                                              | Wholesale electronic markets and agents and brokers .....                  | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                             | Wholesale electronic markets and agents and brokers .....                  | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                            | Wholesale trade agents and brokers .....                                   | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                           | Wholesale trade agents and brokers .....                                   | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203                                                                          | Agents and brokers, durable goods .....                                    | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                          | Agents and brokers, nondurable goods .....                                 | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512045                                                                         | Farm product raw material agents and brokers .....                         | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALESAERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                            |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                      | 45                       | 164 678         | 17 202                   | 4 029                           | 542                                                       | 25 647                       | 18 876                            | 17 519                            |
| 423                                                                              | Durable goods merchant wholesalers .....                                   | 30                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238                                                                             | Machinery, equipment, and supplies merchant wholesalers .....              | 11                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                              | Nondurable goods merchant wholesalers .....                                | 15                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244                                                                             | Grocery and related product merchant wholesalers .....                     | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                 |                                                                            |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                      | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                              | Durable goods merchant wholesalers .....                                   | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                              | Nondurable goods merchant wholesalers .....                                | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.



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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>PHELPS</b>                                                                 |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 38                      | 104 241         | 10 562                   | 2 541                           | 426                                                       | 18 785                       | 6 473                             | 6 964                             |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 17                      | 80 744          | 7 702                    | 1 820                           | 307                                                       | 13 719                       | 4 916                             | 5 197                             |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                        | 5                       | 35 531          | 2 719                    | 665                             | 103                                                       | 6 700                        | 797                               | 743                               |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 34                      | 89 277          | 9 751                    | 2 335                           | 390                                                       | 16 634                       | 6 324                             | 6 834                             |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 16                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>PIKE</b>                                                                   |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 24                      | 137 212         | 4 862                    | 1 210                           | 257                                                       | 10 365                       | 25 727                            | 32 125                            |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....               | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers .....               | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 11                      | 61 626          | 1 429                    | 368                             | 61                                                        | 4 265                        | 10 542                            | 12 912                            |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | 4                       | 50 479          | 793                      | 234                             | 36                                                        | 2 676                        | 8 554                             | 10 966                            |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 23                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....               | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers .....               | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 11                      | 61 626          | 1 429                    | 368                             | 61                                                        | 4 265                        | 10 542                            | 12 912                            |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | 4                       | 50 479          | 793                      | 234                             | 36                                                        | 2 676                        | 8 554                             | 10 966                            |

See footnotes at end of table.

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|-----------------|-------------------------------------------------------------------------------------------|-------------------------|------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>PLATTE</b>                                                                             |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                                    |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                              | <b>135</b>              | <b>4 821 464</b> | <b>92 709</b>            | <b>23 638</b>                   | <b>2 105</b>                                              | <b>160 477</b>               | <b>307 821</b>                    | <b>270 753</b>                    |
| 423             | Durable goods merchant wholesalers.....                                                   | 74                      | 3 537 711        | 66 594                   | 17 200                          | 1 446                                                     | 116 968                      | 296 739                           | 257 241                           |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....             | 12                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                             | 3                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                             | 3                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4231101         | Automobile and motorcycle merchant wholesalers .....                                      | 2                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                           | 7                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                           | 7                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4231201         | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors .....  | 4                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42313           | Tire and tube merchant wholesalers .....                                                  | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423130          | Tire and tube merchant wholesalers .....                                                  | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials merchant wholesalers .....                        | 5                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                      | 3                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                      | 3                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                           | 5                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42351           | Metal service centers and other metal merchant wholesalers .....                          | 5                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423510          | Metal service centers and other metal merchant wholesalers .....                          | 5                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4235102         | Nonferrous metal service centers and sales offices merchant wholesalers.....              | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42351021        | Nonferrous metal service centers merchant wholesalers .....                               | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                | 10                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42369           | Other electronic parts and equipment merchant wholesalers .....                           | 7                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423690          | Other electronic parts and equipment merchant wholesalers .....                           | 7                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                             | 22                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                             | 15                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                             | 15                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238301         | Food-processing machinery and equipment merchant wholesalers .....                        | 5                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....                   | 2                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....                   | 2                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238502         | Custodial and janitors' equipment and supplies merchant wholesalers .....                 | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                    | 8                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                              | 3                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                              | 3                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239904         | Prerecorded media merchant wholesalers.....                                               | 2                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42399041        | Compact discs, prerecorded audio tapes, and phonograph records merchant wholesalers ..... | 1                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                               | 46                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4241            | Paper and paper product merchant wholesalers .....                                        | 4                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                                      | 2                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                               | 3                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                               | 2                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                               | 2                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4247101         | Petroleum bulk stations and terminals (except LP) .....                                   | 2                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471012        | Petroleum bulk terminals (except LP).....                                                 | 1                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>PLATTE—Con.</b>                                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>Wholesale trade—Con.</b>                                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Nondurable goods merchant wholesalers—Con.                                    |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 424             | Miscellaneous nondurable goods merchant wholesalers .....                     | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249            | Farm supplies merchant wholesalers .....                                      | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424910          | Farm supplies merchant wholesalers .....                                      | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....               | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....               | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 15                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 15                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 15                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 15                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                       | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512038        | Machinery, equipment, and supplies agents and brokers .....                   | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods .....                                    | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>111</b>              | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>g</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers .....                                      | 68                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 9                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....               | 6                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....               | 6                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....               | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42351           | Metal service centers and other metal merchant wholesalers .....              | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423510          | Metal service centers and other metal merchant wholesalers .....              | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                 | 20                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                 | 14                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                 | 14                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                        | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                  | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                  | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 43                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                          | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>9</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>c</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers .....                                      | 6                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                 | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                 | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                 | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....       | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....       | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238502         | Custodial and janitors' equipment and supplies merchant wholesalers .....     | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>POLK</b>                                                                   |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 24                       | 80 338          | 8 707                    | 2 101                           | 442                                                       | 16 756                       | 5 786                             | 6 901                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 10                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 12                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 7                        | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 21                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 10                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 11                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 1                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>PULASKI</b>                                                                |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 9                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 9                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>PUTNAM</b>                                                                 |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                        | 2 268           | 170                      | 46                              | 10                                                        | 359                          | 142                               | 162                               |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>RALLS</b>                                                                  |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>RANDOLPH</b>                                                               |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 23                      | 93 684          | 5 927                    | 1 466                           | 217                                                       | 11 032                       | 7 057                             | 8 343                             |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 16                      | 56 291          | 4 682                    | 1 148                           | 170                                                       | 8 733                        | 6 055                             | 6 725                             |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....    | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512038                                                                      | Machinery, equipment, and supplies agents and brokers .....           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 21                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 16                      | 56 291          | 4 682                    | 1 148                           | 170                                                       | 8 733                        | 6 055                             | 6 725                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>RAY</b>                                                                    |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 7                       | 37 648          | 1 821                    | 403                             | 68                                                        | 4 032                        | 5 340                             | 5 609                             |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 16                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 7                       | 37 648          | 1 821                    | 403                             | 68                                                        | 4 032                        | 5 340                             | 5 609                             |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 3a. Summary Statistics for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>REYNOLDS</b>                                                               |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                | 4                       | 2 931           | 171                      | 40                              | 12                                                        | 444                          | 212                               | 216                               |
| 423                                                                           | Durable goods merchant wholesalers .....                                             | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                | 4                       | 2 931           | 171                      | 40                              | 12                                                        | 444                          | 212                               | 216                               |
| 423                                                                           | Durable goods merchant wholesalers .....                                             | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>RIPLEY</b>                                                                 |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                             | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                          | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                          | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                          | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                             | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>ST. CHARLES</b>                                                            |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                | 384                     | 4 681 369       | 138 352                  | 33 399                          | 3 395                                                     | 263 920                      | 359 163                           | 419 992                           |
| 423                                                                           | Durable goods merchant wholesalers .....                                             | 221                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | 29                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                        | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                        | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....                      | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers .....                      | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4232                                                                          | Furniture and home furnishing merchant wholesalers .....                             | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42322                                                                         | Home furnishing merchant wholesalers .....                                           | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423220                                                                        | Home furnishing merchant wholesalers .....                                           | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4232203                                                                       | Floor coverings merchant wholesalers .....                                           | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....                   | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42331                                                                         | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                 | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423310                                                                        | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                 | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers .....        | 23                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4235                                                                          | Metal and mineral (except petroleum) merchant wholesalers .....                      | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42351                                                                         | Metal service centers and other metal merchant wholesalers .....                     | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423510                                                                        | Metal service centers and other metal merchant wholesalers .....                     | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                           | 36                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4237                                                                          | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | 20                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42374                                                                         | Refrigeration equipment and supplies merchant wholesalers .....                      | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423740                                                                        | Refrigeration equipment and supplies merchant wholesalers .....                      | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000)  | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------|-------------------------|------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>ST. CHARLES—Con.</b>                                                       |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                   |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade—Con.</b>                                                   |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                       |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                 | 51                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                 | 23                      | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                 | 23                      | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42384           | Industrial supplies merchant wholesalers .....                                | 10                      | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423840          | Industrial supplies merchant wholesalers .....                                | 10                      | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                        | 25                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                  | 11                      | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                  | 11                      | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 94                      | D                | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4241            | Paper and paper product merchant wholesalers ..                               | 13                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42412           | Stationery and office supplies merchant wholesalers .....                     | 10                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424120          | Stationery and office supplies merchant wholesalers .....                     | 10                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4242            | Drugs and druggists' sundries merchant wholesalers .....                      | 5                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42421           | Drugs and druggists' sundries merchant wholesalers .....                      | 5                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424210          | Drugs and druggists' sundries merchant wholesalers .....                      | 5                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4242101         | General-line drugs merchant wholesalers ..                                    | 5                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                        | 29                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42449           | Other grocery and related products merchant wholesalers .....                 | 15                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424490          | Other grocery and related products merchant wholesalers .....                 | 15                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4246            | Chemical and allied products merchant wholesalers .....                       | 12                      | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                   | 4                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                   | 4                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                   | 4                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 15                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....               | 7                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....               | 7                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 69                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 69                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 69                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 69                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                       | 49                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42512033        | Lumber and other construction materials agents and brokers .....              | 6                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512034        | Professional and commercial equipment and supplies agents and brokers .....   | 6                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512036        | Electrical and electronic goods agents and brokers .....                      | 13                      | 94 283           | 1 922                    | 460                             | 51                                                        | 3 815                        | -                                 | -                                 |
| 42512038        | Machinery, equipment, and supplies agents and brokers .....                   | 11                      | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods ...                                      | 20                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42512041        | Paper and paper products agents and brokers .....                             | 5                       | 50 485           | 2 061                    | 365                             | 145                                                       | 3 162                        | 28                                | 17                                |
| 42512044        | Grocery and related products agents and brokers .....                         | 6                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>304</b>              | <b>4 130 072</b> | <b>121 023</b>           | <b>29 346</b>                   | <b>2 906</b>                                              | <b>233 186</b>               | <b>353 308</b>                    | <b>413 580</b>                    |

See footnotes at end of table.

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| 2002 NAICS code                                                                    | Geographic area, type of operation, and kind of business <sup>1</sup>                | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>ST. CHARLES—Con.</b>                                                            |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b> |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>Wholesale trade—Con.</b>                                                        |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                                 | Durable goods merchant wholesalers .....                                             | 214                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231                                                                               | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | 29                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42312                                                                              | Motor vehicle supplies and new parts merchant wholesalers .....                      | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423120                                                                             | Motor vehicle supplies and new parts merchant wholesalers .....                      | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4234                                                                               | Professional and commercial equipment and supplies merchant wholesalers .....        | 23                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4237                                                                               | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | 20                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42374                                                                              | Refrigeration equipment and supplies merchant wholesalers .....                      | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423740                                                                             | Refrigeration equipment and supplies merchant wholesalers .....                      | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                               | Machinery, equipment, and supplies merchant wholesalers .....                        | 49                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4239                                                                               | Miscellaneous durable goods merchant wholesalers .....                               | 25                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42399                                                                              | Other miscellaneous durable goods merchant wholesalers .....                         | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423990                                                                             | Other miscellaneous durable goods merchant wholesalers .....                         | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                                | Nondurable goods merchant wholesalers .....                                          | 90                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4241                                                                               | Paper and paper product merchant wholesalers ..                                      | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42412                                                                              | Stationery and office supplies merchant wholesalers .....                            | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424120                                                                             | Stationery and office supplies merchant wholesalers .....                            | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4242                                                                               | Drugs and druggists' sundries merchant wholesalers .....                             | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42421                                                                              | Drugs and druggists' sundries merchant wholesalers .....                             | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424210                                                                             | Drugs and druggists' sundries merchant wholesalers .....                             | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4242101                                                                            | General-line drugs merchant wholesalers ..                                           | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244                                                                               | Grocery and related product merchant wholesalers .....                               | 27                      | 259 016         | 24 778                   | 6 061                           | 555                                                       | 43 970                       | 13 855                            | 15 134                            |
| 4246                                                                               | Chemical and allied products merchant wholesalers .....                              | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                               | Miscellaneous nondurable goods merchant wholesalers .....                            | 15                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                   |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                                 | Wholesale trade .....                                                                | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                                | Durable goods merchant wholesalers .....                                             | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                                | Nondurable goods merchant wholesalers .....                                          | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>ST. CLAIR</b>                                                                   |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                             |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                                 | Wholesale trade .....                                                                | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                                | Nondurable goods merchant wholesalers .....                                          | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                                | Wholesale electronic markets and agents and brokers .....                            | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                               | Wholesale electronic markets and agents and brokers .....                            | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                              | Wholesale trade agents and brokers .....                                             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                             | Wholesale trade agents and brokers .....                                             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                            | Agents and brokers, durable goods .....                                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>      |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                                 | Wholesale trade .....                                                                | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                                | Nondurable goods merchant wholesalers .....                                          | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.



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[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                                  | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|----------------------------------------------------------------------------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>STE. GENEVIEVE</b>                                                            |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                           |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                         | 21                      | 49 357          | 4 998                    | 1 111                           | 159                                                       | 7 905                        | 4 052                             | 3 296                             |
| 423                                                                              | Durable goods merchant wholesalers.....                                       | 13                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                             | Machinery, equipment, and supplies merchant wholesalers .....                 | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                              | Nondurable goods merchant wholesalers .....                                   | 6                       | 27 447          | 2 429                    | 555                             | 69                                                        | 3 792                        | 1 278                             | 1 315                             |
| 4247                                                                             | Petroleum and petroleum products merchant wholesalers .....                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471                                                                            | Petroleum bulk stations and terminals .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710                                                                           | Petroleum bulk stations and terminals .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                             | Miscellaneous nondurable goods merchant wholesalers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                              | Wholesale electronic markets and agents and brokers .....                     | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                             | Wholesale electronic markets and agents and brokers .....                     | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                            | Wholesale trade agents and brokers .....                                      | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                           | Wholesale trade agents and brokers .....                                      | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                          | Agents and brokers, durable goods .....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                          | Agents and brokers, nondurable goods .....                                    | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALESALES, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                         | 18                      | 44 952          | 4 692                    | 1 038                           | 153                                                       | 7 470                        | 4 052                             | 3 296                             |
| 423                                                                              | Durable goods merchant wholesalers.....                                       | 13                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                              | Nondurable goods merchant wholesalers .....                                   | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                 |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                         | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                              | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>ST. FRANCOIS</b>                                                              |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                           |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                         | 47                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                              | Durable goods merchant wholesalers.....                                       | 29                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231                                                                             | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233                                                                             | Lumber and other construction materials merchant wholesalers .....            | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                             | Machinery, equipment, and supplies merchant wholesalers .....                 | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                              | Nondurable goods merchant wholesalers .....                                   | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244                                                                             | Grocery and related product merchant wholesalers .....                        | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                              | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                             | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                            | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                           | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                          | Agents and brokers, durable goods .....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALESALES, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                         | 44                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                              | Durable goods merchant wholesalers.....                                       | 29                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231                                                                             | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                              | Nondurable goods merchant wholesalers .....                                   | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                 |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                         | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                              | Nondurable goods merchant wholesalers .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code        | Geographic area, type of operation, and kind of business <sup>1</sup>                    | Estab-lishments (number) | Sales (\$1,000)   | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|------------------------|------------------------------------------------------------------------------------------|--------------------------|-------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>ST. LOUIS</b>       |                                                                                          |                          |                   |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b> |                                                                                          |                          |                   |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>              | <b>Wholesale trade .....</b>                                                             | <b>2 274</b>             | <b>30 548 854</b> | <b>1 672 472</b>         | <b>419 783</b>                  | <b>33 790</b>                                             | <b>2 959 892</b>             | <b>1 602 814</b>                  | <b>1 699 568</b>                  |
| 423                    | Durable goods merchant wholesalers .....                                                 | 1 381                    | 14 808 613        | 1 063 868                | 268 471                         | 20 762                                                    | 1 798 165                    | 850 467                           | 867 166                           |
| 4231                   | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....            | 98                       | 2 220 407         | 56 190                   | 13 818                          | 1 286                                                     | 92 930                       | 97 676                            | 97 117                            |
| 42311                  | Automobile and other motor vehicle merchant wholesalers .....                            | 28                       | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423110                 | Automobile and other motor vehicle merchant wholesalers .....                            | 28                       | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4231101                | Automobile and motorcycle merchant wholesalers .....                                     | 18                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42312                  | Motor vehicle supplies and new parts merchant wholesalers .....                          | 59                       | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423120                 | Motor vehicle supplies and new parts merchant wholesalers .....                          | 59                       | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4231201                | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors ..... | 28                       | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4231202                | Motor vehicle supplies and new parts merchant wholesalers - jobbers .....                | 28                       | 346 175           | 28 148                   | 7 160                           | 590                                                       | 46 021                       | 26 117                            | 23 235                            |
| 4232                   | Furniture and home furnishing merchant wholesalers .....                                 | 76                       | 472 923           | 38 764                   | 9 914                           | 952                                                       | 66 975                       | 18 418                            | 21 074                            |
| 42321                  | Furniture merchant wholesalers .....                                                     | 31                       | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423210                 | Furniture merchant wholesalers .....                                                     | 31                       | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4232102                | Office and business furniture merchant wholesalers .....                                 | 21                       | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42322                  | Home furnishing merchant wholesalers .....                                               | 45                       | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423220                 | Home furnishing merchant wholesalers .....                                               | 45                       | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4232203                | Floor coverings merchant wholesalers .....                                               | 27                       | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4233                   | Lumber and other construction materials merchant wholesalers .....                       | 98                       | 658 968           | 54 624                   | 12 715                          | 1 201                                                     | 87 108                       | 39 007                            | 43 104                            |
| 42331                  | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | 45                       | 351 752           | 27 332                   | 6 238                           | 582                                                       | 43 096                       | 23 200                            | 25 779                            |
| 423310                 | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | 45                       | 351 752           | 27 332                   | 6 238                           | 582                                                       | 43 096                       | 23 200                            | 25 779                            |
| 4233102                | Lumber with yard merchant wholesalers .....                                              | 7                        | 138 091           | 5 170                    | 1 075                           | 105                                                       | 12 402                       | 12 906                            | 14 619                            |
| 4233103                | Plywood, veneer, millwork, and wood panel merchant wholesalers .....                     | 31                       | 196 423           | 21 223                   | 4 936                           | 457                                                       | 29 242                       | 9 078                             | 9 920                             |
| 42332                  | Brick, stone, and related construction material merchant wholesalers .....               | 18                       | 135 622           | 6 157                    | 1 667                           | 129                                                       | 12 665                       | 3 362                             | 3 920                             |
| 423320                 | Brick, stone, and related construction material merchant wholesalers .....               | 18                       | 135 622           | 6 157                    | 1 667                           | 129                                                       | 12 665                       | 3 362                             | 3 920                             |
| 4233201                | Brick, block, tile, clay/cement sewer pipe merchant wholesalers .....                    | 9                        | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233203                | Cement, lime, and related products merchant wholesalers .....                            | 4                        | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42333                  | Roofing, siding, and insulation material merchant wholesalers .....                      | 20                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423330                 | Roofing, siding, and insulation material merchant wholesalers .....                      | 20                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42339                  | Other construction material merchant wholesalers .....                                   | 15                       | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423390                 | Other construction material merchant wholesalers .....                                   | 15                       | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4234                   | Professional and commercial equipment and supplies merchant wholesalers .....            | 265                      | 2 463 042         | 308 111                  | 83 684                          | 5 171                                                     | 471 417                      | 108 842                           | 110 861                           |
| 42341                  | Photographic equipment and supplies merchant wholesalers .....                           | 8                        | 180 977           | 11 012                   | 3 110                           | 190                                                       | 15 419                       | 9 766                             | 8 344                             |
| 423410                 | Photographic equipment and supplies merchant wholesalers .....                           | 8                        | 180 977           | 11 012                   | 3 110                           | 190                                                       | 15 419                       | 9 766                             | 8 344                             |
| 42342                  | Office equipment merchant wholesalers .....                                              | 31                       | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423420                 | Office equipment merchant wholesalers .....                                              | 31                       | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42343                  | Computer and computer peripheral equipment and software merchant wholesalers .....       | 84                       | 1 103 839         | 146 400                  | 44 978                          | 1 897                                                     | 199 119                      | 30 126                            | 26 813                            |
| 423430                 | Computer and computer peripheral equipment and software merchant wholesalers .....       | 84                       | 1 103 839         | 146 400                  | 44 978                          | 1 897                                                     | 199 119                      | 30 126                            | 26 813                            |
| 4234301                | Computer and computer peripheral equipment merchant wholesalers .....                    | 68                       | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42343011               | Computer and peripheral equipment for resale merchant wholesalers .....                  | 10                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42343012               | Computer and peripheral equipment for end use merchant wholesalers .....                 | 58                       | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42344                  | Other commercial equipment merchant wholesalers .....                                    | 25                       | 76 539            | 12 554                   | 2 701                           | 306                                                       | 22 225                       | 7 604                             | 8 665                             |
| 423440                 | Other commercial equipment merchant wholesalers .....                                    | 25                       | 76 539            | 12 554                   | 2 701                           | 306                                                       | 22 225                       | 7 604                             | 8 665                             |
| 4234401                | Restaurant and hotel equipment and supplies merchant wholesalers .....                   | 10                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42345                  | Medical, dental, and hospital equipment and supplies merchant wholesalers .....          | 82                       | 709 523           | 74 676                   | 17 237                          | 1 328                                                     | 130 848                      | 38 827                            | 41 130                            |
| 423450                 | Medical, dental, and hospital equipment and supplies merchant wholesalers .....          | 82                       | 709 523           | 74 676                   | 17 237                          | 1 328                                                     | 130 848                      | 38 827                            | 41 130                            |
| 4234501                | Surgical, medical, and hospital supplies merchant wholesalers .....                      | 76                       | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42349                  | Other professional equipment and supplies merchant wholesalers .....                     | 23                       | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423490                 | Other professional equipment and supplies merchant wholesalers .....                     | 23                       | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4234902                | Other professional equipment and supplies merchant wholesalers .....                     | 20                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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|-----------------|-------------------------------------------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>ST. LOUIS—Con.</b>                                                                                 |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                           |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                           |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                                       | 74                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42351           | Metal service centers and other metal merchant wholesalers .....                                      | 73                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423510          | Metal service centers and other metal merchant wholesalers .....                                      | 73                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4235101         | Ferrous metal service centers and sales offices merchant wholesalers .....                            | 61                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42351011        | Ferrous metal service centers merchant wholesalers .....                                              | 30                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42351012        | Ferrous metal sales offices merchant wholesalers .....                                                | 31                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4235102         | Nonferrous metal service centers and sales offices merchant wholesalers.....                          | 12                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42351021        | Nonferrous metal service centers merchant wholesalers .....                                           | 7                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                            | 193                      | 3 296 211       | 245 573                  | 60 385                          | 4 463                                                     | 453 076                      | 144 994                           | 140 479                           |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 86                       | 2 438 222       | 121 084                  | 30 439                          | 2 471                                                     | 251 542                      | 99 013                            | 90 298                            |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 86                       | 2 438 222       | 121 084                  | 30 439                          | 2 471                                                     | 251 542                      | 99 013                            | 90 298                            |
| 42362           | Electrical and electronic appliance, television, and radio set merchant wholesalers .....             | 18                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423620          | Electrical and electronic appliance, television, and radio set merchant wholesalers .....             | 18                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42369           | Other electronic parts and equipment merchant wholesalers .....                                       | 89                       | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423690          | Other electronic parts and equipment merchant wholesalers .....                                       | 89                       | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4236901         | Communications equipment and supplies merchant wholesalers .....                                      | 46                       | 430 118         | 76 134                   | 17 924                          | 1 096                                                     | 120 450                      | 20 850                            | 28 541                            |
| 4236902         | Electronic parts (except communications equipment) merchant wholesalers .....                         | 43                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | 105                      | 725 592         | 72 245                   | 18 116                          | 1 380                                                     | 119 464                      | 73 626                            | 71 521                            |
| 42371           | Hardware merchant wholesalers .....                                                                   | 33                       | 129 201         | 14 766                   | 3 897                           | 360                                                       | 26 383                       | 11 070                            | 11 324                            |
| 423710          | Hardware merchant wholesalers .....                                                                   | 33                       | 129 201         | 14 766                   | 3 897                           | 360                                                       | 26 383                       | 11 070                            | 11 324                            |
| 42373           | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....               | 35                       | 442 853         | 38 241                   | 9 194                           | 575                                                       | 65 573                       | 38 037                            | 39 188                            |
| 423730          | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....               | 35                       | 442 853         | 38 241                   | 9 194                           | 575                                                       | 65 573                       | 38 037                            | 39 188                            |
| 42374           | Refrigeration equipment and supplies merchant wholesalers .....                                       | 15                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423740          | Refrigeration equipment and supplies merchant wholesalers .....                                       | 15                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                         | 347                      | 2 361 089       | 200 256                  | 48 222                          | 4 460                                                     | 341 360                      | 206 994                           | 215 147                           |
| 42381           | Construction and mining (except oil well) machinery and equipment merchant wholesalers .....          | 25                       | 189 241         | 26 681                   | 6 475                           | 521                                                       | 36 576                       | 51 437                            | 53 938                            |
| 423810          | Construction and mining (except oil well) machinery and equipment merchant wholesalers .....          | 25                       | 189 241         | 26 681                   | 6 475                           | 521                                                       | 36 576                       | 51 437                            | 53 938                            |
| 42382           | Farm and garden machinery and equipment merchant wholesalers .....                                    | 12                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423820          | Farm and garden machinery and equipment merchant wholesalers .....                                    | 12                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                                         | 196                      | 1 093 147       | 132 792                  | 31 935                          | 2 953                                                     | 236 499                      | 119 404                           | 124 610                           |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                                         | 196                      | 1 093 147       | 132 792                  | 31 935                          | 2 953                                                     | 236 499                      | 119 404                           | 124 610                           |
| 4238302         | Hydraulic and pneumatic (fluid-power) machinery and equipment merchant wholesalers .....              | 26                       | 122 015         | 16 926                   | 4 200                           | 371                                                       | 28 156                       | 14 147                            | 13 296                            |
| 42383022        | Hydraulic and pneumatic parts, accessories, and supplies merchant wholesalers .....                   | 17                       | 93 285          | 12 437                   | 3 078                           | 264                                                       | 21 374                       | 11 609                            | 10 950                            |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers .....                         | 70                       | 384 149         | 42 432                   | 10 456                          | 850                                                       | 90 452                       | 22 117                            | 25 582                            |
| 4238304         | Metalworking machinery and equipment merchant wholesalers .....                                       | 18                       | 74 471          | 8 017                    | 1 715                           | 146                                                       | 11 647                       | 5 225                             | 5 092                             |
| 4238305         | Materials handling equipment merchant wholesalers .....                                               | 38                       | 323 825         | 43 331                   | 10 704                          | 1 098                                                     | 70 117                       | 44 846                            | 50 128                            |
| 4238306         | Oil well, oil refinery, and pipeline mach, equip, and supplies merchant wholesalers .....             | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238307         | Other industrial machinery and equipment merchant wholesalers .....                                   | 32                       | 128 542         | 19 651                   | 4 399                           | 433                                                       | 31 715                       | 23 216                            | 22 061                            |
| 42384           | Industrial supplies merchant wholesalers.....                                                         | 68                       | 921 161         | 19 842                   | 4 815                           | 434                                                       | 31 848                       | 13 774                            | 14 195                            |
| 423840          | Industrial supplies merchant wholesalers.....                                                         | 68                       | 921 161         | 19 842                   | 4 815                           | 434                                                       | 31 848                       | 13 774                            | 14 195                            |
| 4238403         | Welding supplies merchant wholesalers ..                                                              | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238404         | Industrial containers and supplies merchant wholesalers .....                                         | 15                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238406         | Other industrial supplies merchant wholesalers .....                                                  | 21                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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|-----------------|--------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>ST. LOUIS—Con.</b>                                                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade—Con.</b>                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                          |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4238            | Machinery, equipment, and supplies merchant wholesalers—Con.                                     |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....                          | 38                      | 82 743          | 12 292                   | 2 900                           | 339                                                       | 20 589                       | 8 375                             | 8 573                             |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....                          | 38                      | 82 743          | 12 292                   | 2 900                           | 339                                                       | 20 589                       | 8 375                             | 8 573                             |
| 4238502         | Custodial and janitors' equipment and supplies merchant wholesalers .....                        | 11                      | 25 900          | 3 596                    | 919                             | 105                                                       | 6 278                        | 3 140                             | 3 329                             |
| 4238503         | Laundry and dry-cleaning equipment and supplies merchant wholesalers .....                       | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238504         | Other service establishment equipment and supplies merchant wholesalers .....                    | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                           | 125                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42391           | Sporting and recreational goods and supplies merchant wholesalers .....                          | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423910          | Sporting and recreational goods and supplies merchant wholesalers .....                          | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42393           | Recyclable material merchant wholesalers .....                                                   | 27                      | 995 484         | 15 150                   | 3 482                           | 291                                                       | 32 731                       | 24 721                            | 29 411                            |
| 423930          | Recyclable material merchant wholesalers .....                                                   | 27                      | 995 484         | 15 150                   | 3 482                           | 291                                                       | 32 731                       | 24 721                            | 29 411                            |
| 4239301         | Iron and steel scrap merchant wholesalers - processors and dealers .....                         | 6                       | 526 571         | 3 165                    | 818                             | 61                                                        | 8 350                        | 15 402                            | 15 224                            |
| 42393011        | Iron and steel scrap merchant wholesalers - processors (using power processing equipment) .....  | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42393012        | Iron and steel scrap merchant wholesalers - dealers (not using power processing equipment) ..... | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4239303         | Other recyclable material merchant wholesalers .....                                             | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42394           | Jewelry, watch, precious stone, and precious metal merchant wholesalers .....                    | 32                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423940          | Jewelry, watch, precious stone, and precious metal merchant wholesalers .....                    | 32                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                                     | 38                      | 112 411         | 15 579                   | 3 756                           | 354                                                       | 21 823                       | 12 016                            | 13 298                            |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                                     | 38                      | 112 411         | 15 579                   | 3 756                           | 354                                                       | 21 823                       | 12 016                            | 13 298                            |
| 4239903         | General merchandise (durable goods) merchant wholesalers .....                                   | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                                      | 561                     | 10 735 460      | 513 394                  | 129 251                         | 10 808                                                    | 986 009                      | 749 069                           | 828 951                           |
| 4241            | Paper and paper product merchant wholesalers .....                                               | 102                     | 860 788         | 75 236                   | 18 657                          | 1 667                                                     | 123 881                      | 53 947                            | 58 641                            |
| 42412           | Stationery and office supplies merchant wholesalers .....                                        | 59                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424120          | Stationery and office supplies merchant wholesalers .....                                        | 59                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42413           | Industrial and personal service paper merchant wholesalers .....                                 | 33                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424130          | Industrial and personal service paper merchant wholesalers .....                                 | 33                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4242            | Drugs and druggists' sundries merchant wholesalers .....                                         | 49                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42421           | Drugs and druggists' sundries merchant wholesalers .....                                         | 49                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424210          | Drugs and druggists' sundries merchant wholesalers .....                                         | 49                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4242101         | General-line drugs merchant wholesalers .....                                                    | 26                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4243            | Apparel, piece goods, and notions merchant wholesalers .....                                     | 66                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42431           | Piece goods, notions, and other dry goods merchant wholesalers .....                             | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424310          | Piece goods, notions, and other dry goods merchant wholesalers .....                             | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4243101         | Piece goods merchant wholesalers - jobbers .....                                                 | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42432           | Men's and boys' clothing and furnishings merchant wholesalers .....                              | 11                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424320          | Men's and boys' clothing and furnishings merchant wholesalers .....                              | 11                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42433           | Women's, children's, and infants' clothing and accessories merchant wholesalers .....            | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424330          | Women's, children's, and infants' clothing and accessories merchant wholesalers .....            | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42434           | Footwear merchant wholesalers .....                                                              | 23                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424340          | Footwear merchant wholesalers .....                                                              | 23                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                                           | 110                     | 2 303 738       | 138 767                  | 32 953                          | 3 607                                                     | 290 338                      | 145 440                           | 144 336                           |
| 42442           | Packaged frozen food merchant wholesalers .....                                                  | 9                       | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424420          | Packaged frozen food merchant wholesalers .....                                                  | 9                       | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42443           | Dairy product (except dried or canned) merchant wholesalers .....                                | 11                      | 280 104         | 20 960                   | 4 004                           | 260                                                       | 38 769                       | 6 329                             | 6 074                             |
| 424430          | Dairy product (except dried or canned) merchant wholesalers .....                                | 11                      | 280 104         | 20 960                   | 4 004                           | 260                                                       | 38 769                       | 6 329                             | 6 074                             |
| 4244302         | Dairy product (except raw milk) merchant wholesalers .....                                       | 11                      | 280 104         | 20 960                   | 4 004                           | 260                                                       | 38 769                       | 6 329                             | 6 074                             |

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|-----------------|--------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>ST. LOUIS—Con.</b>                                                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 424             | Nondurable goods merchant wholesalers—Con.                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4244            | Grocery and related product merchant wholesalers—Con.                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42445           | Confectionery merchant wholesalers .....                                                         | 13                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424450          | Confectionery merchant wholesalers .....                                                         | 13                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42449           | Other grocery and related products merchant wholesalers .....                                    | 44                      | 359 957         | 24 778                   | 6 242                           | 741                                                       | 46 787                       | 17 855                            | 20 511                            |
| 424490          | Other grocery and related products merchant wholesalers .....                                    | 44                      | 359 957         | 24 778                   | 6 242                           | 741                                                       | 46 787                       | 17 855                            | 20 511                            |
| 4244902         | Bread and baked goods merchant wholesalers .....                                                 | 14                      | 205 418         | 10 646                   | 2 965                           | 278                                                       | 20 914                       | 1 641                             | 1 193                             |
| 4245            | Farm product raw material merchant wholesalers .....                                             | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4246            | Chemical and allied products merchant wholesalers .....                                          | 94                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42461           | Plastics materials and basic forms and shapes merchant wholesalers .....                         | 29                      | 137 160         | 11 263                   | 2 710                           | 245                                                       | 21 295                       | 8 052                             | 8 303                             |
| 424610          | Plastics materials and basic forms and shapes merchant wholesalers .....                         | 29                      | 137 160         | 11 263                   | 2 710                           | 245                                                       | 21 295                       | 8 052                             | 8 303                             |
| 42469           | Other chemical and allied products merchant wholesalers .....                                    | 65                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424690          | Other chemical and allied products merchant wholesalers .....                                    | 65                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4246902         | Other chemical and allied products merchant wholesalers .....                                    | 62                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                                      | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                                      | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                                      | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4247101         | Petroleum bulk stations and terminals (except LP) .....                                          | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42472           | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) ..... | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424720          | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) ..... | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4248            | Beer, wine, and distilled alcoholic beverage merchant wholesalers .....                          | 6                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42481           | Beer and ale merchant wholesalers .....                                                          | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424810          | Beer and ale merchant wholesalers .....                                                          | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                        | 114                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42491           | Farm supplies merchant wholesalers .....                                                         | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424910          | Farm supplies merchant wholesalers .....                                                         | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249102         | Farm supplies merchant wholesalers - wholesale distributors .....                                | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42494           | Tobacco and tobacco product merchant wholesalers .....                                           | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424940          | Tobacco and tobacco product merchant wholesalers .....                                           | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                                  | 50                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                                  | 50                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4249902         | General merchandise (nondurable goods) merchant wholesalers .....                                | 6                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                                        | 332                     | 5 004 781       | 95 210                   | 22 061                          | 2 220                                                     | 175 718                      | 3 278                             | 3 451                             |
| 4251            | Wholesale electronic markets and agents and brokers .....                                        | 332                     | 5 004 781       | 95 210                   | 22 061                          | 2 220                                                     | 175 718                      | 3 278                             | 3 451                             |
| 42512           | Wholesale trade agents and brokers .....                                                         | 332                     | 5 004 781       | 95 210                   | 22 061                          | 2 220                                                     | 175 718                      | 3 278                             | 3 451                             |
| 425120          | Wholesale trade agents and brokers .....                                                         | 332                     | 5 004 781       | 95 210                   | 22 061                          | 2 220                                                     | 175 718                      | 3 278                             | 3 451                             |
| 4251203         | Agents and brokers, durable goods .....                                                          | 242                     | 2 922 595       | 65 291                   | 15 055                          | 1 602                                                     | 112 810                      | 2 633                             | 2 746                             |
| 42512031        | Motor vehicle and motor vehicle parts and supplies agents and brokers .....                      | 8                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42512032        | Furniture and home furnishings agents and brokers .....                                          | 21                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512033        | Lumber and other construction materials agents and brokers .....                                 | 13                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512034        | Professional and commercial equipment and supplies agents and brokers .....                      | 23                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42512035        | Metal and mineral (except petroleum) agents and brokers .....                                    | 16                      | 276 456         | 3 965                    | 845                             | 72                                                        | 9 441                        | —                                 | —                                 |
| 42512036        | Electrical and electronic goods agents and brokers .....                                         | 51                      | 378 322         | 10 189                   | 2 333                           | 209                                                       | 18 304                       | 181                               | 164                               |
| 42512037        | Hardware, plumbing, and heating equipment and supplies agents and brokers .....                  | 16                      | 103 785         | 3 078                    | 726                             | 66                                                        | 5 210                        | 186                               | 190                               |
| 42512038        | Machinery, equipment, and supplies agents and brokers .....                                      | 73                      | 437 815         | 18 474                   | 4 261                           | 317                                                       | 30 470                       | 1 446                             | 1 380                             |
| 42512039        | Miscellaneous durable goods agents and brokers .....                                             | 21                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

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|-----------------|------------------------------------------------------------------------------------|--------------------------|-------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>ST. LOUIS—Con.</b>                                                              |                          |                   |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                        |                          |                   |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade—Con.</b>                                                        |                          |                   |                          |                                 |                                                           |                              |                                   |                                   |
| 425             | Wholesale electronic markets and agents and brokers—Con.                           |                          |                   |                          |                                 |                                                           |                              |                                   |                                   |
| 4251            | Wholesale electronic markets and agents and brokers—Con.                           |                          |                   |                          |                                 |                                                           |                              |                                   |                                   |
| 42512           | Wholesale trade agents and brokers—Con.                                            |                          |                   |                          |                                 |                                                           |                              |                                   |                                   |
| 425120          | Wholesale trade agents and brokers—Con.                                            |                          |                   |                          |                                 |                                                           |                              |                                   |                                   |
| 4251204         | Agents and brokers, nondurable goods ...                                           | 90                       | 2 082 186         | 29 919                   | 7 006                           | 618                                                       | 62 908                       | 645                               | 705                               |
| 42512043        | Apparel, piece goods, and notions agents and brokers .....                         | 17                       | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512044        | Grocery and related products agents and brokers .....                              | 33                       | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42512046        | Chemical and allied products agents and brokers .....                              | 15                       | 37 106            | 1 362                    | 323                             | 26                                                        | 2 917                        | 541                               | 498                               |
| 42512047        | Petroleum and petroleum products agents and brokers .....                          | 1                        | D                 | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512049        | Miscellaneous nondurable goods agents and brokers .....                            | 13                       | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>      |                          |                   |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                       | <b>1 805</b>             | <b>17 391 673</b> | <b>1 246 651</b>         | <b>316 470</b>                  | <b>25 748</b>                                             | <b>2 098 819</b>             | <b>1 343 952</b>                  | <b>1 450 550</b>                  |
| 423             | Durable goods merchant wholesalers .....                                           | 1 300                    | D                 | D                        | D                               | j                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....      | 91                       | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                      | 26                       | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                      | 26                       | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                    | 54                       | 404 330           | 21 390                   | 5 306                           | 550                                                       | 40 544                       | 59 898                            | 60 597                            |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                    | 54                       | 404 330           | 21 390                   | 5 306                           | 550                                                       | 40 544                       | 59 898                            | 60 597                            |
| 4232            | Furniture and home furnishing merchant wholesalers .....                           | 70                       | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42321           | Furniture merchant wholesalers .....                                               | 28                       | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423210          | Furniture merchant wholesalers .....                                               | 28                       | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4232102         | Office and business furniture merchant wholesalers .....                           | 18                       | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42322           | Home furnishing merchant wholesalers .....                                         | 42                       | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423220          | Home furnishing merchant wholesalers .....                                         | 42                       | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4232203         | Floor coverings merchant wholesalers .....                                         | 26                       | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials merchant wholesalers .....                 | 91                       | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....               | 43                       | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....               | 43                       | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4233102         | Lumber with yard merchant wholesalers ..                                           | 7                        | 138 091           | 5 170                    | 1 075                           | 105                                                       | 12 402                       | 12 906                            | 14 619                            |
| 4233103         | Plywood, veneer, millwork, and wood panel merchant wholesalers .....               | 29                       | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42332           | Brick, stone, and related construction material merchant wholesalers .....         | 15                       | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423320          | Brick, stone, and related construction material merchant wholesalers .....         | 15                       | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42333           | Roofing, siding, and insulation material merchant wholesalers .....                | 18                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423330          | Roofing, siding, and insulation material merchant wholesalers .....                | 18                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42339           | Other construction material merchant wholesalers .....                             | 15                       | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423390          | Other construction material merchant wholesalers .....                             | 15                       | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....      | 254                      | D                 | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 42343           | Computer and computer peripheral equipment and software merchant wholesalers ..... | 80                       | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423430          | Computer and computer peripheral equipment and software merchant wholesalers ..... | 80                       | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4234301         | Computer and computer peripheral equipment merchant wholesalers .....              | 64                       | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42343012        | Computer and peripheral equipment for end use merchant wholesalers .....           | 54                       | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42344           | Other commercial equipment merchant wholesalers .....                              | 25                       | 76 539            | 12 554                   | 2 701                           | 306                                                       | 22 225                       | 7 604                             | 8 665                             |
| 423440          | Other commercial equipment merchant wholesalers .....                              | 25                       | 76 539            | 12 554                   | 2 701                           | 306                                                       | 22 225                       | 7 604                             | 8 665                             |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers .....    | 80                       | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers .....    | 80                       | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4234501         | Surgical, medical, and hospital supplies merchant wholesalers .....                | 74                       | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 3a. Summary Statistics for Counties: 2002—Con.**

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| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>ST. LOUIS—Con.</b>                                                                                 |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>                    |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                           |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers—Con.                          |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42349           | Other professional equipment and supplies merchant wholesalers .....                                  | 21                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423490          | Other professional equipment and supplies merchant wholesalers .....                                  | 21                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4234902         | Other professional equipment and supplies merchant wholesalers .....                                  | 19                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                                       | 69                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42351           | Metal service centers and other metal merchant wholesalers .....                                      | 68                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423510          | Metal service centers and other metal merchant wholesalers .....                                      | 68                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4235101         | Ferrous metal service centers and sales offices merchant wholesalers .....                            | 56                       | 270 758         | 23 462                   | 5 414                           | 440                                                       | 44 289                       | 35 615                            | 31 295                            |
| 42351011        | Ferrous metal service centers merchant wholesalers .....                                              | 28                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4235102         | Nonferrous metal service centers and sales offices merchant wholesalers .....                         | 12                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42351021        | Nonferrous metal service centers merchant wholesalers .....                                           | 7                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                            | 174                      | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 74                       | 482 595         | 60 472                   | 15 560                          | 1 393                                                     | 90 231                       | 42 404                            | 43 012                            |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 74                       | 482 595         | 60 472                   | 15 560                          | 1 393                                                     | 90 231                       | 42 404                            | 43 012                            |
| 42369           | Other electronic parts and equipment merchant wholesalers .....                                       | 82                       | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423690          | Other electronic parts and equipment merchant wholesalers .....                                       | 82                       | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4236901         | Communications equipment and supplies merchant wholesalers .....                                      | 40                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | 96                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42373           | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....               | 30                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423730          | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....               | 30                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42374           | Refrigeration equipment and supplies merchant wholesalers .....                                       | 14                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423740          | Refrigeration equipment and supplies merchant wholesalers .....                                       | 14                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                         | 333                      | 1 318 177       | 177 978                  | 42 630                          | 4 160                                                     | 279 811                      | 205 058                           | 213 174                           |
| 42381           | Construction and mining (except oil well) machinery and equipment merchant wholesalers .....          | 25                       | 189 241         | 26 681                   | 6 475                           | 521                                                       | 36 576                       | 51 437                            | 53 938                            |
| 423810          | Construction and mining (except oil well) machinery and equipment merchant wholesalers .....          | 25                       | 189 241         | 26 681                   | 6 475                           | 521                                                       | 36 576                       | 51 437                            | 53 938                            |
| 42382           | Farm and garden machinery and equipment merchant wholesalers .....                                    | 12                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423820          | Farm and garden machinery and equipment merchant wholesalers .....                                    | 12                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                                         | 187                      | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                                         | 187                      | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 4238302         | Hydraulic and pneumatic (fluid-power) machinery and equipment merchant wholesalers .....              | 26                       | 122 015         | 16 926                   | 4 200                           | 371                                                       | 28 156                       | 14 147                            | 13 296                            |
| 42383022        | Hydraulic and pneumatic parts, accessories, and supplies merchant wholesalers .....                   | 17                       | 93 285          | 12 437                   | 3 078                           | 264                                                       | 21 374                       | 11 609                            | 10 950                            |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers .....                         | 66                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4238305         | Materials handling equipment merchant wholesalers .....                                               | 37                       | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4238307         | Other industrial machinery and equipment merchant wholesalers .....                                   | 30                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42384           | Industrial supplies merchant wholesalers .....                                                        | 64                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423840          | Industrial supplies merchant wholesalers .....                                                        | 64                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238406         | Other industrial supplies merchant wholesalers .....                                                  | 19                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....                               | 37                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....                               | 37                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238502         | Custodial and janitors' equipment and supplies merchant wholesalers .....                             | 11                       | 25 900          | 3 596                    | 919                             | 105                                                       | 6 278                        | 3 140                             | 3 329                             |

See footnotes at end of table.

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[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                                    | Geographic area, type of operation, and kind of business <sup>1</sup>                            | Establishments (number) | Sales (\$1,000)  | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------|-------------------------|------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>ST. LOUIS—Con.</b>                                                              |                                                                                                  |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b> |                                                                                                  |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                                 | <b>Wholesale trade—Con.</b>                                                                      |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 423                                                                                | Durable goods merchant wholesalers—Con.                                                          |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 4239                                                                               | Miscellaneous durable goods merchant wholesalers .....                                           | 122                     | D                | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42393                                                                              | Recyclable material merchant wholesalers . . . .                                                 | 27                      | 995 484          | 15 150                   | 3 482                           | 291                                                       | 32 731                       | 24 721                            | 29 411                            |
| 423930                                                                             | Recyclable material merchant wholesalers . .                                                     | 27                      | 995 484          | 15 150                   | 3 482                           | 291                                                       | 32 731                       | 24 721                            | 29 411                            |
| 4239301                                                                            | Iron and steel scrap merchant wholesalers - processors and dealers .....                         | 6                       | 526 571          | 3 165                    | 818                             | 61                                                        | 8 350                        | 15 402                            | 15 224                            |
| 42393011                                                                           | Iron and steel scrap merchant wholesalers - processors (using power processing equipment) .....  | 3                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42393012                                                                           | Iron and steel scrap merchant wholesalers - dealers (not using power processing equipment) ..... | 3                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4239303                                                                            | Other recyclable material merchant wholesalers .....                                             | 10                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42399                                                                              | Other miscellaneous durable goods merchant wholesalers .....                                     | 38                      | 112 411          | 15 579                   | 3 756                           | 354                                                       | 21 823                       | 12 016                            | 13 298                            |
| 423990                                                                             | Other miscellaneous durable goods merchant wholesalers .....                                     | 38                      | 112 411          | 15 579                   | 3 756                           | 354                                                       | 21 823                       | 12 016                            | 13 298                            |
| 424                                                                                | Nondurable goods merchant wholesalers .....                                                      | 505                     | D                | D                        | D                               | i                                                         | D                            | D                                 | D                                 |
| 4241                                                                               | Paper and paper product merchant wholesalers .                                                   | 94                      | D                | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42412                                                                              | Stationery and office supplies merchant wholesalers .....                                        | 56                      | 227 715          | 31 654                   | 7 606                           | 692                                                       | 53 463                       | 14 642                            | 15 725                            |
| 424120                                                                             | Stationery and office supplies merchant wholesalers .....                                        | 56                      | 227 715          | 31 654                   | 7 606                           | 692                                                       | 53 463                       | 14 642                            | 15 725                            |
| 4242                                                                               | Drugs and druggists' sundries merchant wholesalers .....                                         | 45                      | 1 073 893        | 41 169                   | 10 136                          | 831                                                       | 77 830                       | 158 581                           | 136 167                           |
| 42421                                                                              | Drugs and druggists' sundries merchant wholesalers .....                                         | 45                      | 1 073 893        | 41 169                   | 10 136                          | 831                                                       | 77 830                       | 158 581                           | 136 167                           |
| 424210                                                                             | Drugs and druggists' sundries merchant wholesalers .....                                         | 45                      | 1 073 893        | 41 169                   | 10 136                          | 831                                                       | 77 830                       | 158 581                           | 136 167                           |
| 4242101                                                                            | General-line drugs merchant wholesalers .                                                        | 26                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4243                                                                               | Apparel, piece goods, and notions merchant wholesalers .....                                     | 63                      | D                | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42431                                                                              | Piece goods, notions, and other dry goods merchant wholesalers .....                             | 13                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424310                                                                             | Piece goods, notions, and other dry goods merchant wholesalers .....                             | 13                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244                                                                               | Grocery and related product merchant wholesalers .....                                           | 92                      | 1 274 569        | 77 513                   | 19 657                          | 2 057                                                     | 162 140                      | 63 017                            | 65 161                            |
| 42449                                                                              | Other grocery and related products merchant wholesalers .....                                    | 36                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424490                                                                             | Other grocery and related products merchant wholesalers .....                                    | 36                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4246                                                                               | Chemical and allied products merchant wholesalers .....                                          | 82                      | 296 020          | 28 481                   | 6 249                           | 534                                                       | 51 299                       | 16 907                            | 17 448                            |
| 42461                                                                              | Plastics materials and basic forms and shapes merchant wholesalers .....                         | 26                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424610                                                                             | Plastics materials and basic forms and shapes merchant wholesalers .....                         | 26                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42469                                                                              | Other chemical and allied products merchant wholesalers .....                                    | 56                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424690                                                                             | Other chemical and allied products merchant wholesalers .....                                    | 56                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4246902                                                                            | Other chemical and allied products merchant wholesalers .....                                    | 55                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4247                                                                               | Petroleum and petroleum products merchant wholesalers .....                                      | 12                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42472                                                                              | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) ..... | 5                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424720                                                                             | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) ..... | 5                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249                                                                               | Miscellaneous nondurable goods merchant wholesalers .....                                        | 106                     | D                | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42499                                                                              | Other miscellaneous nondurable goods merchant wholesalers .....                                  | 49                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424990                                                                             | Other miscellaneous nondurable goods merchant wholesalers .....                                  | 49                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                   |                                                                                                  |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                                 | <b>Wholesale trade .....</b>                                                                     | <b>137</b>              | <b>8 152 400</b> | <b>330 611</b>           | <b>81 252</b>                   | <b>5 822</b>                                              | <b>685 355</b>               | <b>255 584</b>                    | <b>245 567</b>                    |

See footnotes at end of table.



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| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>ST. LOUIS—Con.</b>                                                                                 |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>                                                 |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>Wholesale trade—Con.</b>                                                                           |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Durable goods merchant wholesalers .....                                                              | 81                       | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 423             | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....                         | 7                        | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4231            | Automobile and other motor vehicle merchant wholesalers .....                                         | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                                         | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                                       | 5                        | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                                       | 5                        | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4231202         | Motor vehicle supplies and new parts merchant wholesalers - jobbers .....                             | 3                        | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4232            | Furniture and home furnishing merchant wholesalers .....                                              | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials merchant wholesalers .....                                    | 7                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42332           | Brick, stone, and related construction material merchant wholesalers .....                            | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423320          | Brick, stone, and related construction material merchant wholesalers .....                            | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....                         | 11                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                            | 19                       | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 12                       | 1 955 627       | 60 612                   | 14 879                          | 1 078                                                     | 161 311                      | 56 609                            | 47 286                            |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 12                       | 1 955 627       | 60 612                   | 14 879                          | 1 078                                                     | 161 311                      | 56 609                            | 47 286                            |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | 9                        | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                         | 14                       | 1 042 912       | 22 278                   | 5 592                           | 300                                                       | 61 549                       | 1 936                             | 1 973                             |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                                         | 9                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                                         | 9                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers .....                         | 4                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42384           | Industrial supplies merchant wholesalers .....                                                        | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423840          | Industrial supplies merchant wholesalers .....                                                        | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                                | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                                           | 56                       | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                                                | 18                       | 1 029 169       | 61 254                   | 13 296                          | 1 550                                                     | 128 198                      | 82 423                            | 79 175                            |
| 42449           | Other grocery and related products merchant wholesalers .....                                         | 8                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424490          | Other grocery and related products merchant wholesalers .....                                         | 8                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244902         | Bread and baked goods merchant wholesalers .....                                                      | 4                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4246            | Chemical and allied products merchant wholesalers .....                                               | 12                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42469           | Other chemical and allied products merchant wholesalers .....                                         | 9                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424690          | Other chemical and allied products merchant wholesalers .....                                         | 9                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                             | 8                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 3a. Summary Statistics for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                                  | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|----------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>SALINE</b>                                                                    |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                           |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                 | 32                      | 158 518         | 11 559                   | 2 540                           | 364                                                       | 21 178                       | 22 935                            | 22 342                            |
| 423                                                                              | Durable goods merchant wholesalers.....                               | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                             | Machinery, equipment, and supplies merchant wholesalers .....         | 7                       | 38 768          | 4 719                    | 1 036                           | 131                                                       | 5 777                        | 11 781                            | 11 575                            |
| 42382                                                                            | Farm and garden machinery and equipment merchant wholesalers .....    | 6                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423820                                                                           | Farm and garden machinery and equipment merchant wholesalers .....    | 6                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                              | Nondurable goods merchant wholesalers .....                           | 20                      | 115 589         | 6 438                    | 1 394                           | 217                                                       | 14 323                       | 10 564                            | 10 347                            |
| 4245                                                                             | Farm product raw material merchant wholesalers .....                  | 12                      | 79 853          | 3 724                    | 819                             | 132                                                       | 8 639                        | 9 233                             | 8 992                             |
| 4249                                                                             | Miscellaneous nondurable goods merchant wholesalers .....             | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                              | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                             | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                            | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                           | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                          | Agents and brokers, durable goods .....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALESALES, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                 | 31                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                              | Durable goods merchant wholesalers.....                               | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                             | Machinery, equipment, and supplies merchant wholesalers .....         | 7                       | 38 768          | 4 719                    | 1 036                           | 131                                                       | 5 777                        | 11 781                            | 11 575                            |
| 424                                                                              | Nondurable goods merchant wholesalers .....                           | 20                      | 115 589         | 6 438                    | 1 394                           | 217                                                       | 14 323                       | 10 564                            | 10 347                            |
| 4245                                                                             | Farm product raw material merchant wholesalers .....                  | 12                      | 79 853          | 3 724                    | 819                             | 132                                                       | 8 639                        | 9 233                             | 8 992                             |
| 4249                                                                             | Miscellaneous nondurable goods merchant wholesalers .....             | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>SCHUYLER</b>                                                                  |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                           |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                 | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                              | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                              | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALESALES, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                 | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                              | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                              | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>SCOTLAND</b>                                                                  |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                           |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                 | 9                       | 12 564          | 892                      | 194                             | 46                                                        | 1 421                        | 5 608                             | 5 342                             |
| 423                                                                              | Durable goods merchant wholesalers.....                               | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                              | Nondurable goods merchant wholesalers .....                           | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALESALES, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                 | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                              | Durable goods merchant wholesalers.....                               | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                              | Nondurable goods merchant wholesalers .....                           | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                 |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                 | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                              | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>SCOTT</b>                                                                  |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 73                       | 325 108         | 22 060                   | 5 196                           | 831                                                       | 43 809                       | 30 728                            | 32 405                            |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 48                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 11                       | 53 028          | 5 455                    | 1 272                           | 201                                                       | 7 154                        | 6 066                             | 6 228                             |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                 | 5                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                 | 5                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 20                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42382                                                                         | Farm and garden machinery and equipment merchant wholesalers .....            | 12                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423820                                                                        | Farm and garden machinery and equipment merchant wholesalers .....            | 12                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 24                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | 4                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | 8                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512038                                                                      | Machinery, equipment, and supplies agents and brokers .....                   | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 67                       | 247 551         | 19 719                   | 4 645                           | 752                                                       | 38 758                       | 29 798                            | 31 434                            |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 48                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 11                       | 53 028          | 5 455                    | 1 272                           | 201                                                       | 7 154                        | 6 066                             | 6 228                             |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 20                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42382                                                                         | Farm and garden machinery and equipment merchant wholesalers .....            | 12                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423820                                                                        | Farm and garden machinery and equipment merchant wholesalers .....            | 12                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 19                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | 4                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>SHANNON</b>                                                                |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 8                        | 8 406           | 690                      | 189                             | 34                                                        | 1 308                        | 421                               | 406                               |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 4                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 7                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 4                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>SHELBY</b>                                                                 |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 14                      | 23 854          | 1 561                    | 368                             | 69                                                        | 2 413                        | 3 238                             | 3 165                             |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 5                       | 2 542           | 584                      | 144                             | 31                                                        | 598                          | 531                               | 448                               |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 9                       | 21 312          | 977                      | 224                             | 38                                                        | 1 815                        | 2 707                             | 2 717                             |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 14                      | 23 854          | 1 561                    | 368                             | 69                                                        | 2 413                        | 3 238                             | 3 165                             |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 5                       | 2 542           | 584                      | 144                             | 31                                                        | 598                          | 531                               | 448                               |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 9                       | 21 312          | 977                      | 224                             | 38                                                        | 1 815                        | 2 707                             | 2 717                             |
| <b>STODDARD</b>                                                               |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 37                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 6                       | 22 630          | 1 810                    | 405                             | 62                                                        | 2 658                        | 4 909                             | 4 737                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 20                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42494                                                                         | Tobacco and tobacco product merchant wholesalers .....                | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424940                                                                        | Tobacco and tobacco product merchant wholesalers .....                | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 35                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 6                       | 22 630          | 1 810                    | 405                             | 62                                                        | 2 658                        | 4 909                             | 4 737                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>STONE</b>                                                                  |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 17                      | 12 619          | 1 495                    | 353                             | 64                                                        | 2 757                        | 2 081                             | 1 584                             |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 14                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 3a. Summary Statistics for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>STONE—Con.</b>                                                             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>SULLIVAN</b>                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods .....                                    | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512045        | Farm product raw material agents and brokers .....                            | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>TANEY</b>                                                                  |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 35                      | 58 718          | 5 730                    | 1 665                           | 225                                                       | 12 455                       | 7 208                             | 6 903                             |
| 423             | Durable goods merchant wholesalers.....                                       | 27                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 33                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 26                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>TEXAS</b>                                                                  |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 18                      | 23 549          | 2 184                    | 576                             | 114                                                       | 4 149                        | 2 413                             | 2 652                             |
| 423             | Durable goods merchant wholesalers.....                                       | 7                       | 8 213           | 1 323                    | 346                             | 73                                                        | 2 617                        | 1 376                             | 1 601                             |
| 424             | Nondurable goods merchant wholesalers .....                                   | 11                      | 15 336          | 861                      | 230                             | 41                                                        | 1 532                        | 1 037                             | 1 051                             |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                   | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                   | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                   | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 7                       | 8 213           | 1 323                    | 346                             | 73                                                        | 2 617                        | 1 376                             | 1 601                             |
| 424             | Nondurable goods merchant wholesalers .....                                   | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                                | Geographic area, type of operation, and kind of business <sup>1</sup> | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|--------------------------------------------------------------------------------|-----------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>VERNON</b>                                                                  |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                             | Wholesale trade .....                                                 | 19                       | 44 374          | 3 692                    | 877                             | 155                                                       | 6 828                        | 7 322                             | 8 083                             |
| 423                                                                            | Durable goods merchant wholesalers.....                               | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                           | Machinery, equipment, and supplies merchant wholesalers .....         | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | 13                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                             | Wholesale trade .....                                                 | 18                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                            | Durable goods merchant wholesalers.....                               | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | 12                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                               |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                             | Wholesale trade .....                                                 | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>WARREN</b>                                                                  |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                             | Wholesale trade .....                                                 | 23                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                            | Durable goods merchant wholesalers.....                               | 14                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                           | Machinery, equipment, and supplies merchant wholesalers .....         | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247                                                                           | Petroleum and petroleum products merchant wholesalers .....           | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471                                                                          | Petroleum bulk stations and terminals .....                           | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710                                                                         | Petroleum bulk stations and terminals .....                           | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                            | Wholesale electronic markets and agents and brokers .....             | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                           | Wholesale electronic markets and agents and brokers .....             | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                          | Wholesale trade agents and brokers .....                              | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                         | Wholesale trade agents and brokers .....                              | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                        | Agents and brokers, durable goods .....                               | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                             | Wholesale trade .....                                                 | 20                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                            | Durable goods merchant wholesalers.....                               | 14                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>WASHINGTON</b>                                                              |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                             | Wholesale trade .....                                                 | 13                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                            | Durable goods merchant wholesalers.....                               | 8                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | 5                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                             | Wholesale trade .....                                                 | 13                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                            | Durable goods merchant wholesalers.....                               | 8                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | 5                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>WAYNE</b>                                                                  |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 10                       | 4 733           | 487                      | 102                             | 27                                                        | 731                          | 396                               | 506                               |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 5                        | 1 980           | 358                      | 74                              | 19                                                        | 436                          | 284                               | 293                               |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                        | 2 753           | 129                      | 28                              | 8                                                         | 295                          | 112                               | 213                               |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 10                       | 4 733           | 487                      | 102                             | 27                                                        | 731                          | 396                               | 506                               |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 5                        | 1 980           | 358                      | 74                              | 19                                                        | 436                          | 284                               | 293                               |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                        | 2 753           | 129                      | 28                              | 8                                                         | 295                          | 112                               | 213                               |
| <b>WEBSTER</b>                                                                |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 40                       | 60 912          | 4 240                    | 984                             | 183                                                       | 8 878                        | 5 733                             | 5 382                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 24                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 9                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 14                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 37                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 24                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 13                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>WORTH</b>                                                                  |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                                | Geographic area, type of operation, and kind of business <sup>1</sup>                    | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|--------------------------------------------------------------------------------|------------------------------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>WRIGHT</b>                                                                  |                                                                                          |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                         |                                                                                          |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                             | Wholesale trade .....                                                                    | 20                       | 67 838          | 2 499                    | 584                             | 133                                                       | 5 338                        | 5 839                             | 7 118                             |
| 423                                                                            | Durable goods merchant wholesalers.....                                                  | 7                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                            | Nondurable goods merchant wholesalers .....                                              | 12                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                           | Miscellaneous nondurable goods merchant wholesalers .....                                | 5                        | 20 794          | 909                      | 188                             | 40                                                        | 2 970                        | 4 420                             | 6 323                             |
| 425                                                                            | Wholesale electronic markets and agents and brokers .....                                | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                           | Wholesale electronic markets and agents and brokers .....                                | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                          | Wholesale trade agents and brokers .....                                                 | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                         | Wholesale trade agents and brokers .....                                                 | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                        | Agents and brokers, nondurable goods .....                                               | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512045                                                                       | Farm product raw material agents and brokers .....                                       | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                          |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                             | Wholesale trade .....                                                                    | 16                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                            | Durable goods merchant wholesalers.....                                                  | 7                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                            | Nondurable goods merchant wholesalers .....                                              | 9                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                               |                                                                                          |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                             | Wholesale trade .....                                                                    | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                            | Nondurable goods merchant wholesalers .....                                              | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                           | Miscellaneous nondurable goods merchant wholesalers .....                                | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>ST. LOUIS (IC)</b>                                                          |                                                                                          |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                         |                                                                                          |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                             | Wholesale trade .....                                                                    | 787                      | 10 618 881      | 592 952                  | 147 776                         | 14 390                                                    | 1 035 378                    | 601 253                           | 626 554                           |
| 423                                                                            | Durable goods merchant wholesalers.....                                                  | 441                      | 2 858 195       | 304 415                  | 76 008                          | 7 597                                                     | 540 902                      | 323 893                           | 315 877                           |
| 4231                                                                           | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....            | 51                       | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42311                                                                          | Automobile and other motor vehicle merchant wholesalers .....                            | 9                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423110                                                                         | Automobile and other motor vehicle merchant wholesalers .....                            | 9                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42312                                                                          | Motor vehicle supplies and new parts merchant wholesalers .....                          | 32                       | 229 222         | 27 768                   | 6 685                           | 851                                                       | 51 051                       | 39 443                            | 39 756                            |
| 423120                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....                          | 32                       | 229 222         | 27 768                   | 6 685                           | 851                                                       | 51 051                       | 39 443                            | 39 756                            |
| 4231201                                                                        | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors ..... | 19                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42313                                                                          | Tire and tube merchant wholesalers .....                                                 | 7                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423130                                                                         | Tire and tube merchant wholesalers .....                                                 | 7                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4232                                                                           | Furniture and home furnishing merchant wholesalers .....                                 | 22                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42321                                                                          | Furniture merchant wholesalers.....                                                      | 13                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423210                                                                         | Furniture merchant wholesalers.....                                                      | 13                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4232102                                                                        | Office and business furniture merchant wholesalers .....                                 | 7                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42322                                                                          | Home furnishing merchant wholesalers .....                                               | 9                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423220                                                                         | Home furnishing merchant wholesalers .....                                               | 9                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4232203                                                                        | Floor coverings merchant wholesalers .....                                               | 4                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4233                                                                           | Lumber and other construction materials merchant wholesalers .....                       | 34                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42331                                                                          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | 11                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423310                                                                         | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | 11                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42332                                                                          | Brick, stone, and related construction material merchant wholesalers .....               | 10                       | 108 359         | 2 643                    | 685                             | 70                                                        | 8 185                        | 2 651                             | 2 632                             |
| 423320                                                                         | Brick, stone, and related construction material merchant wholesalers .....               | 10                       | 108 359         | 2 643                    | 685                             | 70                                                        | 8 185                        | 2 651                             | 2 632                             |
| 4233201                                                                        | Brick, block, tile, clay/cement sewer pipe merchant wholesalers .....                    | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233203                                                                        | Cement, lime, and related products merchant wholesalers .....                            | 4                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42339                                                                          | Other construction material merchant wholesalers .....                                   | 8                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423390                                                                         | Other construction material merchant wholesalers .....                                   | 8                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.



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|-----------------|-------------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>ST. LOUIS (IC)—Con.</b>                                                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....                         | 61                      | 309 541         | 41 953                   | 10 211                          | 905                                                       | 69 830                       | 15 810                            | 17 050                            |
| 42344           | Other commercial equipment merchant wholesalers .....                                                 | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423440          | Other commercial equipment merchant wholesalers .....                                                 | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4234401         | Restaurant and hotel equipment and supplies merchant wholesalers .....                                | 8                       | 34 132          | 6 153                    | 1 453                           | 159                                                       | 8 821                        | 4 667                             | 5 386                             |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | 13                      | 87 180          | 9 582                    | 2 467                           | 140                                                       | 16 695                       | 1 653                             | 2 072                             |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | 13                      | 87 180          | 9 582                    | 2 467                           | 140                                                       | 16 695                       | 1 653                             | 2 072                             |
| 4234501         | Surgical, medical, and hospital supplies merchant wholesalers .....                                   | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                                       | 31                      | 488 048         | 26 211                   | 7 060                           | 529                                                       | 44 843                       | 41 747                            | 42 279                            |
| 42351           | Metal service centers and other metal merchant wholesalers .....                                      | 30                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423510          | Metal service centers and other metal merchant wholesalers .....                                      | 30                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4235101         | Ferrous metal service centers and sales offices merchant wholesalers .....                            | 26                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42351011        | Ferrous metal service centers merchant wholesalers .....                                              | 21                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42352           | Coal and other mineral and ore merchant wholesalers .....                                             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423520          | Coal and other mineral and ore merchant wholesalers .....                                             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4235201         | Coal merchant wholesalers .....                                                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                            | 36                      | 239 271         | 25 818                   | 7 018                           | 633                                                       | 47 038                       | 22 132                            | 19 333                            |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 18                      | 96 851          | 8 233                    | 2 452                           | 216                                                       | 13 355                       | 6 941                             | 5 411                             |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 18                      | 96 851          | 8 233                    | 2 452                           | 216                                                       | 13 355                       | 6 941                             | 5 411                             |
| 42369           | Other electronic parts and equipment merchant wholesalers .....                                       | 13                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423690          | Other electronic parts and equipment merchant wholesalers .....                                       | 13                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4236901         | Communications equipment and supplies merchant wholesalers .....                                      | 8                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | 42                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42373           | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....               | 12                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423730          | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....               | 12                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                         | 104                     | 405 587         | 63 633                   | 15 662                          | 1 607                                                     | 103 976                      | 70 849                            | 63 354                            |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                                         | 56                      | 216 889         | 34 708                   | 8 668                           | 854                                                       | 54 741                       | 34 407                            | 27 972                            |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                                         | 56                      | 216 889         | 34 708                   | 8 668                           | 854                                                       | 54 741                       | 34 407                            | 27 972                            |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers .....                         | 24                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238304         | Metalworking machinery and equipment merchant wholesalers .....                                       | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42384           | Industrial supplies merchant wholesalers .....                                                        | 27                      | 135 487         | 19 687                   | 4 729                           | 492                                                       | 33 923                       | 16 102                            | 15 725                            |
| 423840          | Industrial supplies merchant wholesalers .....                                                        | 27                      | 135 487         | 19 687                   | 4 729                           | 492                                                       | 33 923                       | 16 102                            | 15 725                            |
| 4238403         | Welding supplies merchant wholesalers ..                                                              | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238404         | Industrial containers and supplies merchant wholesalers .....                                         | 6                       | 51 249          | 5 975                    | 1 215                           | 128                                                       | 11 336                       | 3 431                             | 3 950                             |
| 4238406         | Other industrial supplies merchant wholesalers .....                                                  | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                                | 60                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42393           | Recyclable material merchant wholesalers ....                                                         | 24                      | 229 207         | 20 653                   | 4 745                           | 575                                                       | 34 123                       | 8 790                             | 8 336                             |
| 423930          | Recyclable material merchant wholesalers ..                                                           | 24                      | 229 207         | 20 653                   | 4 745                           | 575                                                       | 34 123                       | 8 790                             | 8 336                             |
| 4239303         | Other recyclable material merchant wholesalers .....                                                  | 15                      | 166 686         | 11 580                   | 2 528                           | 322                                                       | 17 890                       | 6 554                             | 6 020                             |
| 42394           | Jewelry, watch, precious stone, and precious metal merchant wholesalers .....                         | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423940          | Jewelry, watch, precious stone, and precious metal merchant wholesalers .....                         | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                                          | 16                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                                          | 16                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4239901         | Musical instruments and supplies merchant wholesalers .....                                           | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239903         | General merchandise (durable goods) merchant wholesalers .....                                        | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

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|-----------------------------|---------------------------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>ST. LOUIS (IC)—Con.</b>  |                                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE—Con.</b> |                                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                   | <b>Wholesale trade—Con.</b>                                                           |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 424                         | Nondurable goods merchant wholesalers .....                                           | 304                      | 7 093 688       | 273 404                  | 68 029                          | 6 297                                                     | 468 216                      | 276 994                           | 310 359                           |
| 4241                        | Paper and paper product merchant wholesalers .                                        | 35                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4243                        | Apparel, piece goods, and notions merchant wholesalers .....                          | 33                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42432                       | Men's and boys' clothing and furnishings merchant wholesalers .....                   | 14                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424320                      | Men's and boys' clothing and furnishings merchant wholesalers .....                   | 14                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42433                       | Women's, children's, and infants' clothing and accessories merchant wholesalers ..... | 8                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424330                      | Women's, children's, and infants' clothing and accessories merchant wholesalers ....  | 8                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244                        | Grocery and related product merchant wholesalers .....                                | 97                       | 1 506 689       | 63 575                   | 14 285                          | 1 585                                                     | 126 863                      | 40 990                            | 54 319                            |
| 42443                       | Dairy product (except dried or canned) merchant wholesalers .....                     | 9                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424430                      | Dairy product (except dried or canned) merchant wholesalers .....                     | 9                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42448                       | Fresh fruit and vegetable merchant wholesalers .....                                  | 26                       | 217 905         | 13 776                   | 2 862                           | 283                                                       | 29 975                       | 2 171                             | 2 609                             |
| 424480                      | Fresh fruit and vegetable merchant wholesalers .....                                  | 26                       | 217 905         | 13 776                   | 2 862                           | 283                                                       | 29 975                       | 2 171                             | 2 609                             |
| 42449                       | Other grocery and related products merchant wholesalers .....                         | 24                       | 611 908         | 18 382                   | 4 659                           | 368                                                       | 33 873                       | 14 163                            | 14 244                            |
| 424490                      | Other grocery and related products merchant wholesalers .....                         | 24                       | 611 908         | 18 382                   | 4 659                           | 368                                                       | 33 873                       | 14 163                            | 14 244                            |
| 4244906                     | Other grocery specialties merchant wholesalers .....                                  | 10                       | 537 257         | 12 398                   | 3 508                           | 240                                                       | 20 249                       | 10 518                            | 10 675                            |
| 4245                        | Farm product raw material merchant wholesalers .....                                  | 7                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4246                        | Chemical and allied products merchant wholesalers .....                               | 49                       | 813 237         | 54 681                   | 14 756                          | 1 302                                                     | 89 436                       | 22 887                            | 22 619                            |
| 42469                       | Other chemical and allied products merchant wholesalers .....                         | 44                       | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424690                      | Other chemical and allied products merchant wholesalers .....                         | 44                       | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4246901                     | Industrial gases (except LP) merchant wholesalers .....                               | 3                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4246902                     | Other chemical and allied products merchant wholesalers .....                         | 41                       | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4247                        | Petroleum and petroleum products merchant wholesalers .....                           | 14                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42471                       | Petroleum bulk stations and terminals .....                                           | 9                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424710                      | Petroleum bulk stations and terminals .....                                           | 9                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4247101                     | Petroleum bulk stations and terminals (except LP) .....                               | 8                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247102                     | Liquefied petroleum bulk stations and terminals .....                                 | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4248                        | Beer, wine, and distilled alcoholic beverage merchant wholesalers .....               | 10                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42481                       | Beer and ale merchant wholesalers .....                                               | 4                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424810                      | Beer and ale merchant wholesalers .....                                               | 4                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42482                       | Wine and distilled alcoholic beverage merchant wholesalers .....                      | 6                        | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424820                      | Wine and distilled alcoholic beverage merchant wholesalers .....                      | 6                        | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4249                        | Miscellaneous nondurable goods merchant wholesalers .....                             | 46                       | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42491                       | Farm supplies merchant wholesalers .....                                              | 6                        | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424910                      | Farm supplies merchant wholesalers .....                                              | 6                        | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4249102                     | Farm supplies merchant wholesalers - wholesale distributors .....                     | 4                        | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42493                       | Flower, nursery stock, and florists' supplies merchant wholesalers .....              | 7                        | 30 347          | 4 645                    | 1 007                           | 134                                                       | 10 366                       | 5 145                             | 5 399                             |
| 424930                      | Flower, nursery stock, and florists' supplies merchant wholesalers .....              | 7                        | 30 347          | 4 645                    | 1 007                           | 134                                                       | 10 366                       | 5 145                             | 5 399                             |
| 42494                       | Tobacco and tobacco product merchant wholesalers .....                                | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424940                      | Tobacco and tobacco product merchant wholesalers .....                                | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42499                       | Other miscellaneous nondurable goods merchant wholesalers .....                       | 15                       | 52 574          | 6 643                    | 1 471                           | 249                                                       | 11 629                       | 9 992                             | 10 764                            |
| 424990                      | Other miscellaneous nondurable goods merchant wholesalers .....                       | 15                       | 52 574          | 6 643                    | 1 471                           | 249                                                       | 11 629                       | 9 992                             | 10 764                            |
| 4249901                     | Art goods merchant wholesalers .....                                                  | 5                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 425                         | Wholesale electronic markets and agents and brokers .....                             | 42                       | 666 998         | 15 133                   | 3 739                           | 496                                                       | 26 260                       | 366                               | 318                               |

See footnotes at end of table.

**Table 3a. Summary Statistics for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>             | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-----------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>ST. LOUIS (IC)—Con.</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>Wholesale trade—Con.</b>                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale electronic markets and agents and brokers—Con.                          |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 425             | Wholesale electronic markets and agents and brokers                               | 42                      | 666 998         | 15 133                   | 3 739                           | 496                                                       | 26 260                       | 366                               | 318                               |
| 4251            | Wholesale trade agents and brokers                                                | 42                      | 666 998         | 15 133                   | 3 739                           | 496                                                       | 26 260                       | 366                               | 318                               |
| 42512           | Wholesale trade agents and brokers                                                | 42                      | 666 998         | 15 133                   | 3 739                           | 496                                                       | 26 260                       | 366                               | 318                               |
| 4251203         | Agents and brokers, durable goods                                                 | 31                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42512036        | Electrical and electronic goods agents and brokers                                | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512037        | Hardware, plumbing, and heating equipment and supplies agents and brokers         | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512038        | Machinery, equipment, and supplies agents and brokers                             | 8                       | 56 267          | 1 168                    | 372                             | 37                                                        | 1 900                        | —                                 | —                                 |
| 4251204         | Agents and brokers, nondurable goods                                              | 11                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42512044        | Grocery and related products agents and brokers                                   | 2                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>     |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade                                                                   | 696                     | 8 374 550       | 515 400                  | 127 930                         | 12 812                                                    | 911 848                      | 493 868                           | 509 166                           |
| 423             | Durable goods merchant wholesalers                                                | 417                     | D               | D                        | D                               | i                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers           | 49                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers                         | 31                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers                         | 31                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4232            | Furniture and home furnishing merchant wholesalers                                | 21                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42321           | Furniture merchant wholesalers                                                    | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423210          | Furniture merchant wholesalers                                                    | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42322           | Home furnishing merchant wholesalers                                              | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423220          | Home furnishing merchant wholesalers                                              | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials merchant wholesalers                      | 30                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42332           | Brick, stone, and related construction material merchant wholesalers              | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423320          | Brick, stone, and related construction material merchant wholesalers              | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers           | 56                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42344           | Other commercial equipment merchant wholesalers                                   | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423440          | Other commercial equipment merchant wholesalers                                   | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers         | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers         | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers                         | 28                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42351           | Metal service centers and other metal merchant wholesalers                        | 28                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423510          | Metal service centers and other metal merchant wholesalers                        | 28                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4235101         | Ferrous metal service centers and sales offices merchant wholesalers              | 24                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4236            | Electrical and electronic goods merchant wholesalers                              | 30                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers    | 42                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42373           | Warm air heating and air-conditioning equipment and supplies merchant wholesalers | 12                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423730          | Warm air heating and air-conditioning equipment and supplies merchant wholesalers | 12                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers                           | 102                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42383           | Industrial machinery and equipment merchant wholesalers                           | 55                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423830          | Industrial machinery and equipment merchant wholesalers                           | 55                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers           | 23                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42384           | Industrial supplies merchant wholesalers                                          | 26                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423840          | Industrial supplies merchant wholesalers                                          | 26                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238404         | Industrial containers and supplies merchant wholesalers                           | 6                       | 51 249          | 5 975                    | 1 215                           | 128                                                       | 11 336                       | 3 431                             | 3 950                             |
| 4238406         | Other industrial supplies merchant wholesalers                                    | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 3a. Summary Statistics for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>              | Establishments (number) | Sales (\$1,000)  | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|------------------------------------------------------------------------------------|-------------------------|------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>ST. LOUIS (IC)—Con.</b>                                                         |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b> |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade—Con.</b>                                                        |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                            |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                             | 59                      | D                | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42393           | Recyclable material merchant wholesalers ....                                      | 24                      | 229 207          | 20 653                   | 4 745                           | 575                                                       | 34 123                       | 8 790                             | 8 336                             |
| 423930          | Recyclable material merchant wholesalers ..                                        | 24                      | 229 207          | 20 653                   | 4 745                           | 575                                                       | 34 123                       | 8 790                             | 8 336                             |
| 4239303         | Other recyclable material merchant wholesalers .....                               | 15                      | 166 686          | 11 580                   | 2 528                           | 322                                                       | 17 890                       | 6 554                             | 6 020                             |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                       | 15                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                       | 15                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                        | 279                     | D                | D                        | D                               | i                                                         | D                            | D                                 | D                                 |
| 4241            | Paper and paper product merchant wholesalers ..                                    | 31                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4243            | Apparel, piece goods, and notions merchant wholesalers .....                       | 33                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                             | 93                      | D                | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42448           | Fresh fruit and vegetable merchant wholesalers .....                               | 26                      | 217 905          | 13 776                   | 2 862                           | 283                                                       | 29 975                       | 2 171                             | 2 609                             |
| 424480          | Fresh fruit and vegetable merchant wholesalers .....                               | 26                      | 217 905          | 13 776                   | 2 862                           | 283                                                       | 29 975                       | 2 171                             | 2 609                             |
| 42449           | Other grocery and related products merchant wholesalers .....                      | 22                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424490          | Other grocery and related products merchant wholesalers .....                      | 22                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                               | 7                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4246            | Chemical and allied products merchant wholesalers .....                            | 39                      | D                | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42469           | Other chemical and allied products merchant wholesalers .....                      | 34                      | D                | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424690          | Other chemical and allied products merchant wholesalers .....                      | 34                      | D                | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4246902         | Other chemical and allied products merchant wholesalers .....                      | 33                      | D                | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                        | 11                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4248            | Beer, wine, and distilled alcoholic beverage merchant wholesalers .....            | 10                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42482           | Wine and distilled alcoholic beverage merchant wholesalers .....                   | 6                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424820          | Wine and distilled alcoholic beverage merchant wholesalers .....                   | 6                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                          | 43                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                    | 15                      | 52 574           | 6 643                    | 1 471                           | 249                                                       | 11 629                       | 9 992                             | 10 764                            |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                    | 15                      | 52 574           | 6 643                    | 1 471                           | 249                                                       | 11 629                       | 9 992                             | 10 764                            |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                   |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                       | <b>49</b>               | <b>1 577 333</b> | <b>62 419</b>            | <b>16 107</b>                   | <b>1 082</b>                                              | <b>97 270</b>                | <b>107 019</b>                    | <b>117 070</b>                    |
| 423             | Durable goods merchant wholesalers.....                                            | 24                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials merchant wholesalers .....                 | 4                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42332           | Brick, stone, and related construction material merchant wholesalers .....         | 3                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423320          | Brick, stone, and related construction material merchant wholesalers .....         | 3                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                    | 3                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                             | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                       | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                       | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 3a. Summary Statistics for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup> | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-----------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>ST. LOUIS (IC)—Con.</b>                                            |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>                 |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                           |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 424             | Nondurable goods merchant wholesalers .....                           | 25                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42449           | Other grocery and related products merchant wholesalers .....         | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424490          | Other grocery and related products merchant wholesalers .....         | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4246            | Chemical and allied products merchant wholesalers .....               | 10                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42469           | Other chemical and allied products merchant wholesalers .....         | 10                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424690          | Other chemical and allied products merchant wholesalers .....         | 10                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....             | 3                        | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42491           | Farm supplies merchant wholesalers .....                              | 2                        | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424910          | Farm supplies merchant wholesalers .....                              | 2                        | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |

<sup>1</sup>For the 2002 Economic Census, the definition of merchant wholesalers and the kind-of-business and type-of-operation structures for the Wholesale Trade sector changed to reflect revisions to the 1997 North American Industry Classification System (NAICS). For more details, see Comparability of the 1997 and 2002 Economic Censuses.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>ADAIR</b>                                                                  |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                          | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 4235                                                                          | Metal and mineral (except petroleum) merchant wholesalers .....       | D                                        | D                      |
| 42351                                                                         | Metal service centers and other metal merchant wholesalers .....      | D                                        | D                      |
| 423510                                                                        | Metal service centers and other metal merchant wholesalers .....      | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| 42499                                                                         | Other miscellaneous nondurable goods merchant wholesalers .....       | D                                        | D                      |
| 424990                                                                        | Other miscellaneous nondurable goods merchant wholesalers .....       | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                          | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                          | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| <b>ANDREW</b>                                                                 |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                          | <b>4.9</b>                               | <b>-</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                          | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>ATCHISON</b>                                                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                          | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | .5                                       | 12.1                   |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | -                                        | -                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |

See footnotes at end of table.

Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>ATCHISON—Con.</b>                                                          |                                                                               |                                          |                        |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | <b>Wholesale trade</b> .....                                                  | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | .5                                       | 12.1                   |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | —                                        | —                      |
| <b>AUDRAIN</b>                                                                |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | <b>Wholesale trade</b> .....                                                  | 2.1                                      | 10.1                   |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 2.8                                      | .4                     |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 2.2                                      | 4.2                    |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | <b>Wholesale trade</b> .....                                                  | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 2.8                                      | .4                     |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                                          |                        |
| 42                                                                            | <b>Wholesale trade</b> .....                                                  | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| <b>BARRY</b>                                                                  |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | <b>Wholesale trade</b> .....                                                  | 3.4                                      | 1.1                    |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 2.9                                      | .2                     |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 42313                                                                         | Tire and tube merchant wholesalers .....                                      | D                                        | D                      |
| 423130                                                                        | Tire and tube merchant wholesalers .....                                      | D                                        | D                      |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                        | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | <b>Wholesale trade</b> .....                                                  | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 2.9                                      | .2                     |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 42313                                                                         | Tire and tube merchant wholesalers .....                                      | D                                        | D                      |
| 423130                                                                        | Tire and tube merchant wholesalers .....                                      | D                                        | D                      |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                        | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |

See footnotes at end of table.

Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                                | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|--------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                                |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BARTON</b>                                                                  |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| <b>42</b>                                                                      | <b>Wholesale trade</b> .....                                          | <b>4.8</b>                               | <b>8.8</b>             |
| 423                                                                            | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 4238                                                                           | Machinery, equipment, and supplies merchant wholesalers .....         | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                           | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| 4249                                                                           | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| <b>42</b>                                                                      | <b>Wholesale trade</b> .....                                          | <b>4.8</b>                               | <b>8.8</b>             |
| 423                                                                            | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                           | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| <b>BATES</b>                                                                   |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| <b>42</b>                                                                      | <b>Wholesale trade</b> .....                                          | <b>22.9</b>                              | <b>10.5</b>            |
| 423                                                                            | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                           | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| 425                                                                            | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                          | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                        | Agents and brokers, durable goods .....                               | D                                        | D                      |
| 4251204                                                                        | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| 42512045                                                                       | Farm product raw material agents and brokers .....                    | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| <b>42</b>                                                                      | <b>Wholesale trade</b> .....                                          | <b>D</b>                                 | <b>D</b>               |
| 423                                                                            | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                           | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| <b>BENTON</b>                                                                  |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| <b>42</b>                                                                      | <b>Wholesale trade</b> .....                                          | <b>D</b>                                 | <b>D</b>               |
| 423                                                                            | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 425                                                                            | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                          | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                        | Agents and brokers, durable goods .....                               | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| <b>42</b>                                                                      | <b>Wholesale trade</b> .....                                          | <b>D</b>                                 | <b>D</b>               |
| 423                                                                            | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                               |                                                                       |                                          |                        |
| <b>42</b>                                                                      | <b>Wholesale trade</b> .....                                          | <b>D</b>                                 | <b>D</b>               |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.



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[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                     | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                                           | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BOLLINGER</b>                                                              |                                                                                           |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                           |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                     | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                                   | D                                        | D                      |
| 4237                                                                          | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....      | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                               | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                                 | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                                 | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                                  | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                                  | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                                | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                           |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                     | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                                   | D                                        | D                      |
| 4237                                                                          | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....      | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                               | D                                        | D                      |
| <b>BOONE</b>                                                                  |                                                                                           |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                           |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                     | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                                   | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....             | D                                        | D                      |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....                        | D                                        | D                      |
| 42331                                                                         | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                      | —                                        | —                      |
| 423310                                                                        | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                      | —                                        | —                      |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                                | 1.0                                      | 3.0                    |
| 42362                                                                         | Electrical and electronic appliance, television, and radio set merchant wholesalers ..... | D                                        | D                      |
| 423620                                                                        | Electrical and electronic appliance, television, and radio set merchant wholesalers ..... | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                              | D                                        | D                      |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers.....                                     | D                                        | D                      |
| 42399                                                                         | Other miscellaneous durable goods merchant wholesalers .....                              | D                                        | D                      |
| 423990                                                                        | Other miscellaneous durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                               | D                                        | D                      |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                                    | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                               | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                               | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                               | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                                 | D                                        | D                      |
| 42492                                                                         | Book, periodical, and newspaper merchant wholesalers.....                                 | D                                        | D                      |
| 424920                                                                        | Book, periodical, and newspaper merchant wholesalers.....                                 | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                                 | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                                 | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                                  | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                                  | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                                   | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                                | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                           |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                     | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                                   | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....             | D                                        | D                      |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                                | 1.0                                      | 3.0                    |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                              | D                                        | D                      |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers.....                                     | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                               | D                                        | D                      |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                                    | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                                 | D                                        | D                      |
| 42492                                                                         | Book, periodical, and newspaper merchant wholesalers.....                                 | D                                        | D                      |
| 424920                                                                        | Book, periodical, and newspaper merchant wholesalers.....                                 | D                                        | D                      |

See footnotes at end of table.

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[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-----------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>BOONE—Con.</b>                                                             |                                          |                        |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>BUCHANAN</b>                                                               |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                        |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | 6.5                                      | 2.5                    |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 4233            | Lumber and other construction materials merchant wholesalers .....            | D                                        | D                      |
| 4236            | Electrical and electronic goods merchant wholesalers .....                    | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers.....                  | D                                        | D                      |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....       | D                                        | D                      |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....       | D                                        | D                      |
| 4238502         | Custodial and janitors' equipment and supplies merchant wholesalers .....     | D                                        | D                      |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                        | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4242            | Drugs and druggists' sundries merchant wholesalers .....                      | 10.2                                     | —                      |
| 42421           | Drugs and druggists' sundries merchant wholesalers .....                      | 10.2                                     | —                      |
| 424210          | Drugs and druggists' sundries merchant wholesalers .....                      | 10.2                                     | —                      |
| 4242101         | General-line drugs merchant wholesalers .....                                 | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers.....                         | D                                        | D                      |
| 4245            | Farm product raw material merchant wholesalers .....                          | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                   | D                                        | D                      |
| 42471           | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 424710          | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| 42494           | Tobacco and tobacco product merchant wholesalers .....                        | D                                        | D                      |
| 424940          | Tobacco and tobacco product merchant wholesalers .....                        | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers.....                  | D                                        | D                      |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....       | D                                        | D                      |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....       | D                                        | D                      |
| 4238502         | Custodial and janitors' equipment and supplies merchant wholesalers .....     | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4242            | Drugs and druggists' sundries merchant wholesalers .....                      | 10.2                                     | —                      |
| 42421           | Drugs and druggists' sundries merchant wholesalers .....                      | 10.2                                     | —                      |
| 424210          | Drugs and druggists' sundries merchant wholesalers .....                      | 10.2                                     | —                      |
| 4242101         | General-line drugs merchant wholesalers .....                                 | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers.....                         | D                                        | D                      |
| 4245            | Farm product raw material merchant wholesalers .....                          | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |

See footnotes at end of table.

Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BUTLER</b>                                                                 |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>22.5</b>                              | <b>12.5</b>            |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 5.7                                      | 28.2                   |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....            | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 6.3                                      | .7                     |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| 42512031                                                                      | Motor vehicle and motor vehicle parts and supplies agents and brokers .....   | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 5.7                                      | 28.2                   |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 6.3                                      | .7                     |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>CALDWELL</b>                                                               |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>CALLAWAY</b>                                                               |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>4.1</b>                               | <b>1.4</b>             |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| 42512038                                                                      | Machinery, equipment, and supplies agents and brokers .....                   | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |

See footnotes at end of table.

Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

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| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-----------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>CALLAWAY—Con.</b>                                                          |                                          |                        |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>CAMDEN</b>                                                                 |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                        |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | 9.3                                      | 11.7                   |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers.....                  | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                   | D                                        | D                      |
| 42471           | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 424710          | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....               | D                                        | D                      |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....               | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| 42512038        | Machinery, equipment, and supplies agents and brokers .....                   | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALESA, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
|                 | <b>CAPE GIRARDEAU</b>                                                         |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                        |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | 2.5                                      | 1.6                    |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 2.5                                      | 2.0                    |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                 | D                                        | D                      |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                 | D                                        | D                      |
| 4233            | Lumber and other construction materials merchant wholesalers .....            | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                 | D                                        | D                      |
| 42384           | Industrial supplies merchant wholesalers .....                                | D                                        | D                      |
| 423840          | Industrial supplies merchant wholesalers .....                                | D                                        | D                      |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                        | D                                        | D                      |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                  | D                                        | D                      |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                  | D                                        | D                      |
| 4239903         | General merchandise (durable goods) merchant wholesalers .....                | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers .....                        | D                                        | D                      |
| 42444           | Poultry and poultry product merchant wholesalers .....                        | D                                        | D                      |
| 424440          | Poultry and poultry product merchant wholesalers .....                        | D                                        | D                      |
| 4245            | Farm product raw material merchant wholesalers .....                          | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                   | D                                        | D                      |
| 42471           | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 424710          | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |

See footnotes at end of table.

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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>CAPE GIRARDEAU—Con.</b>                                                    |                                                                               |                                          |                        |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                                  | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 2.5                                      | 2.0                    |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | D                                        | D                      |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                        | D                                        | D                      |
| 42399                                                                         | Other miscellaneous durable goods merchant wholesalers .....                  | D                                        | D                      |
| 423990                                                                        | Other miscellaneous durable goods merchant wholesalers .....                  | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                        | D                                        | D                      |
| 42444                                                                         | Poultry and poultry product merchant wholesalers .....                        | D                                        | D                      |
| 424440                                                                        | Poultry and poultry product merchant wholesalers .....                        | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                                  | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>CARROLL</b>                                                                |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                                  | <b>—</b>                                 | <b>23.1</b>            |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                                  | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | D                                        | D                      |
| <b>CARTER</b>                                                                 |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                                  | <b>40.0</b>                              | <b>3.1</b>             |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                                  | <b>40.0</b>                              | <b>3.1</b>             |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |

See footnotes at end of table.

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| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>          | Percent of sales—                        |                        |
|-----------------|--------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>CASS</b>                                                                    |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                         |                                          |                        |
| <b>42</b>       | <b>Wholesale trade</b> .....                                                   | <b>5.1</b>                               | <b>17.8</b>            |
| 423             | Durable goods merchant wholesalers .....                                       | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                  | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                    | D                                        | D                      |
| 4245            | Farm product raw material merchant wholesalers .....                           | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                    | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                      | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                      | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                      | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                       | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                       | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                        | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                     | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| <b>42</b>       | <b>Wholesale trade</b> .....                                                   | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers .....                                       | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                  | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                    | D                                        | D                      |
| 4245            | Farm product raw material merchant wholesalers .....                           | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                               |                                          |                        |
| <b>42</b>       | <b>Wholesale trade</b> .....                                                   | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers .....                                       | D                                        | D                      |
|                 | <b>CEDAR</b>                                                                   |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                         |                                          |                        |
| <b>42</b>       | <b>Wholesale trade</b> .....                                                   | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers .....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                    | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                      | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                      | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                       | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                       | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                     | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| <b>42</b>       | <b>Wholesale trade</b> .....                                                   | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers .....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                    | D                                        | D                      |
|                 | <b>CHARITON</b>                                                                |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                         |                                          |                        |
| <b>42</b>       | <b>Wholesale trade</b> .....                                                   | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers .....                                       | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                  | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                    | —                                        | 13.6                   |
| 4245            | Farm product raw material merchant wholesalers .....                           | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                    | D                                        | D                      |
| 42471           | Petroleum bulk stations and terminals .....                                    | D                                        | D                      |
| 424710          | Petroleum bulk stations and terminals .....                                    | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                      | D                                        | D                      |

See footnotes at end of table.

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| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-----------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>CHARITON—Con.</b>                                                          |                                          |                        |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | D                                        | D                      |
| 423             | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | –                                        | 13.6                   |
| 4245            | Farm product raw material merchant wholesalers .....                          | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | D                                        | D                      |
| 423             | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
|                 | <b>CHRISTIAN</b>                                                              |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                        |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | 29.5                                     | 12.0                   |
| 423             | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 4233            | Lumber and other construction materials merchant wholesalers .....            | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                 | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | 40.2                                     | 12.7                   |
| 4245            | Farm product raw material merchant wholesalers .....                          | D                                        | D                      |
| 4246            | Chemical and allied products merchant wholesalers .....                       | D                                        | D                      |
| 42469           | Other chemical and allied products merchant wholesalers .....                 | D                                        | D                      |
| 424690          | Other chemical and allied products merchant wholesalers .....                 | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                   | D                                        | D                      |
| 42471           | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 424710          | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | D                                        | D                      |
| 423             | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | D                                        | D                      |
| 423             | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>CLARK</b>                                                                  |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                        |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | 7.2                                      | .4                     |
| 423             | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                 | 19.6                                     | –                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | 2.9                                      | 1.1                    |
| 425             | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |

See footnotes at end of table.

Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                | Percent of sales—                        |                        |
|-----------------|--------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                      | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>CLARK—Con.</b>                                                                    |                                          |                        |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>        |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                         | D                                        | D                      |
| 423             | Durable goods merchant wholesalers .....                                             | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | 2.9                                      | 1.1                    |
|                 | <b>CLAY</b>                                                                          |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                               |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                         | .9                                       | 3.3                    |
| 423             | Durable goods merchant wholesalers .....                                             | 1.2                                      | 4.6                    |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | D                                        | D                      |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                        | D                                        | D                      |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                        | D                                        | D                      |
| 4231101         | Automobile and motorcycle merchant wholesalers .....                                 | D                                        | D                      |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                      | D                                        | D                      |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                      | D                                        | D                      |
| 4232            | Furniture and home furnishing merchant wholesalers .....                             | D                                        | D                      |
| 4233            | Lumber and other construction materials merchant wholesalers .....                   | D                                        | D                      |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                 | D                                        | D                      |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                 | D                                        | D                      |
| 4233103         | Plywood, veneer, millwork, and wood panel merchant wholesalers .....                 | D                                        | D                      |
| 42332           | Brick, stone, and related construction material merchant wholesalers .....           | D                                        | D                      |
| 423320          | Brick, stone, and related construction material merchant wholesalers .....           | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....        | D                                        | D                      |
| 42344           | Other commercial equipment merchant wholesalers .....                                | D                                        | D                      |
| 423440          | Other commercial equipment merchant wholesalers .....                                | D                                        | D                      |
| 4234401         | Restaurant and hotel equipment and supplies merchant wholesalers .....               | D                                        | D                      |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                      | D                                        | D                      |
| 42351           | Metal service centers and other metal merchant wholesalers .....                     | D                                        | D                      |
| 423510          | Metal service centers and other metal merchant wholesalers .....                     | D                                        | D                      |
| 4235101         | Ferrous metal service centers and sales offices merchant wholesalers .....           | D                                        | D                      |
| 4236            | Electrical and electronic goods merchant wholesalers .....                           | D                                        | D                      |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                        | D                                        | D                      |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                        | D                                        | D                      |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                        | D                                        | D                      |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers .....        | D                                        | D                      |
| 42384           | Industrial supplies merchant wholesalers .....                                       | D                                        | D                      |
| 423840          | Industrial supplies merchant wholesalers .....                                       | D                                        | D                      |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....              | –                                        | 1.1                    |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....              | –                                        | 1.1                    |
| 4238502         | Custodial and janitors' equipment and supplies merchant wholesalers .....            | D                                        | D                      |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                               | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 4241            | Paper and paper product merchant wholesalers .....                                   | D                                        | D                      |
| 42412           | Stationery and office supplies merchant wholesalers .....                            | D                                        | D                      |
| 424120          | Stationery and office supplies merchant wholesalers .....                            | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers .....                               | 3.4                                      | 5.0                    |
| 42449           | Other grocery and related products merchant wholesalers .....                        | D                                        | D                      |
| 424490          | Other grocery and related products merchant wholesalers .....                        | D                                        | D                      |
| 4245            | Farm product raw material merchant wholesalers .....                                 | D                                        | D                      |
| 4246            | Chemical and allied products merchant wholesalers .....                              | D                                        | D                      |
| 42469           | Other chemical and allied products merchant wholesalers .....                        | D                                        | D                      |
| 424690          | Other chemical and allied products merchant wholesalers .....                        | D                                        | D                      |
| 4246902         | Other chemical and allied products merchant wholesalers .....                        | D                                        | D                      |
| 4248            | Beer, wine, and distilled alcoholic beverage merchant wholesalers .....              | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                            | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 42511           | Business to business electronic markets .....                                        | D                                        | D                      |
| 425110          | Business to business electronic markets .....                                        | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                              | D                                        | D                      |
| 42512031        | Motor vehicle and motor vehicle parts and supplies agents and brokers .....          | D                                        | D                      |
| 42512033        | Lumber and other construction materials agents and brokers .....                     | D                                        | D                      |
| 42512036        | Electrical and electronic goods agents and brokers .....                             | D                                        | D                      |
| 42512038        | Machinery, equipment, and supplies agents and brokers .....                          | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                           | D                                        | D                      |

See footnotes at end of table.



Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                | Percent of sales—                        |                        |
|-----------------|--------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                      | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>CLAY—Con.</b>                                                                     |                                          |                        |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>        |                                          |                        |
| <b>42</b>       | <b>Wholesale trade</b> .....                                                         | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers .....                                             | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | D                                        | D                      |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                      | D                                        | D                      |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                      | D                                        | D                      |
| 4233            | Lumber and other construction materials merchant wholesalers .....                   | D                                        | D                      |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                 | D                                        | D                      |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                 | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....        | D                                        | D                      |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                      | D                                        | D                      |
| 42351           | Metal service centers and other metal merchant wholesalers .....                     | D                                        | D                      |
| 423510          | Metal service centers and other metal merchant wholesalers .....                     | D                                        | D                      |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                        | D                                        | D                      |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                        | D                                        | D                      |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                        | D                                        | D                      |
| 42384           | Industrial supplies merchant wholesalers .....                                       | D                                        | D                      |
| 423840          | Industrial supplies merchant wholesalers .....                                       | D                                        | D                      |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....              | –                                        | 1.1                    |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....              | –                                        | 1.1                    |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                               | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 4241            | Paper and paper product merchant wholesalers .....                                   | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers .....                               | D                                        | D                      |
| 4245            | Farm product raw material merchant wholesalers .....                                 | D                                        | D                      |
| 4246            | Chemical and allied products merchant wholesalers .....                              | D                                        | D                      |
| 42469           | Other chemical and allied products merchant wholesalers .....                        | D                                        | D                      |
| 424690          | Other chemical and allied products merchant wholesalers .....                        | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                            | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                     |                                          |                        |
| <b>42</b>       | <b>Wholesale trade</b> .....                                                         | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers .....                                             | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | D                                        | D                      |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                        | D                                        | D                      |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                        | D                                        | D                      |
| 4233            | Lumber and other construction materials merchant wholesalers .....                   | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                        | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
|                 | <b>CLINTON</b>                                                                       |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                               |                                          |                        |
| <b>42</b>       | <b>Wholesale trade</b> .....                                                         | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers .....                                             | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | 66.7                                     | .1                     |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                          | D                                        | D                      |
| 42471           | Petroleum bulk stations and terminals .....                                          | D                                        | D                      |
| 424710          | Petroleum bulk stations and terminals .....                                          | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                              | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>        |                                          |                        |
| <b>42</b>       | <b>Wholesale trade</b> .....                                                         | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers .....                                             | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | 66.7                                     | .1                     |

See footnotes at end of table.

Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                                | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|--------------------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                                |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>COLE</b>                                                                    |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                               |                                          |                        |
| <b>42</b>                                                                      | <b>Wholesale trade .....</b>                                                  | <b>6.2</b>                               | <b>7.5</b>             |
| 423                                                                            | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 4231                                                                           | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 4233                                                                           | Lumber and other construction materials merchant wholesalers .....            | D                                        | D                      |
| 42332                                                                          | Brick, stone, and related construction material merchant wholesalers .....    | D                                        | D                      |
| 423320                                                                         | Brick, stone, and related construction material merchant wholesalers .....    | D                                        | D                      |
| 4234                                                                           | Professional and commercial equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 4238                                                                           | Machinery, equipment, and supplies merchant wholesalers .....                 | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4244                                                                           | Grocery and related product merchant wholesalers .....                        | .1                                       | 13.7                   |
| 4247                                                                           | Petroleum and petroleum products merchant wholesalers .....                   | D                                        | D                      |
| 42471                                                                          | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 424710                                                                         | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 4247101                                                                        | Petroleum bulk stations and terminals (except LP) .....                       | D                                        | D                      |
| 42471011                                                                       | Petroleum bulk stations (except LP) .....                                     | D                                        | D                      |
| 4249                                                                           | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| 425                                                                            | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                          | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                        | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| 4251204                                                                        | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| <b>42</b>                                                                      | <b>Wholesale trade .....</b>                                                  | <b>6.8</b>                               | <b>8.1</b>             |
| 423                                                                            | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 4231                                                                           | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 42332                                                                          | Brick, stone, and related construction material merchant wholesalers .....    | D                                        | D                      |
| 423320                                                                         | Brick, stone, and related construction material merchant wholesalers .....    | D                                        | D                      |
| 4234                                                                           | Professional and commercial equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 4238                                                                           | Machinery, equipment, and supplies merchant wholesalers .....                 | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4244                                                                           | Grocery and related product merchant wholesalers .....                        | .1                                       | 13.7                   |
| 4249                                                                           | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                               |                                                                               |                                          |                        |
| <b>42</b>                                                                      | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 423                                                                            | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>COOPER</b>                                                                  |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                               |                                          |                        |
| <b>42</b>                                                                      | <b>Wholesale trade .....</b>                                                  | <b>.8</b>                                | <b>10.5</b>            |
| 423                                                                            | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4245                                                                           | Farm product raw material merchant wholesalers .....                          | —                                        | 21.7                   |
| 425                                                                            | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                          | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251204                                                                        | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
| 42512045                                                                       | Farm product raw material agents and brokers .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| <b>42</b>                                                                      | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 423                                                                            | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4245                                                                           | Farm product raw material merchant wholesalers .....                          | —                                        | 21.7                   |

See footnotes at end of table.

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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>CRAWFORD</b>                                                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 10.8                                     | 5.8                    |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1.3                                      | 1.4                    |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1.3                                      | 1.4                    |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| <b>DADE</b>                                                                   |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>DALLAS</b>                                                                 |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 4.3                                      | 31.4                   |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.

Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>DAVISS</b>                                                                 |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 27.8                                     | 3.8                    |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 58.6                                     | 8.7                    |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 58.6                                     | 8.7                    |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 58.6                                     | 8.7                    |
| <b>DEKALB</b>                                                                 |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>DENT</b>                                                                   |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 22.3                                     | 53.9                   |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                | D                                        | D                      |
| 42442                                                                         | Packaged frozen food merchant wholesalers .....                       | D                                        | D                      |
| 424420                                                                        | Packaged frozen food merchant wholesalers .....                       | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 22.3                                     | 53.9                   |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                | D                                        | D                      |

See footnotes at end of table.

Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>DOUGLAS</b>                                                                |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | D                                        | D                      |
| <b>DUNKLIN</b>                                                                |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | 13.4                                     | 6.7                    |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 14.3                                     | .4                     |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| 42499                                                                         | Other miscellaneous nondurable goods merchant wholesalers .....               | D                                        | D                      |
| 424990                                                                        | Other miscellaneous nondurable goods merchant wholesalers .....               | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 14.3                                     | .4                     |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| <b>FRANKLIN</b>                                                               |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | 9.5                                      | 2.2                    |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....            | D                                        | D                      |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                    | D                                        | D                      |
| 42369                                                                         | Other electronic parts and equipment merchant wholesalers .....               | D                                        | D                      |
| 423690                                                                        | Other electronic parts and equipment merchant wholesalers .....               | D                                        | D                      |
| 4236902                                                                       | Electronic parts (except communications equipment) merchant wholesalers ..... | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | D                                        | D                      |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                        | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                        | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |

See footnotes at end of table.

Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-----------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>FRANKLIN—Con.</b>                                                          |                                          |                        |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                   |                                          |                        |
| 42              | <b>Wholesale trade—Con.</b>                                                   |                                          |                        |
| 425             | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers.....                  | D                                        | D                      |
| 4239            | Miscellaneous durable goods merchant wholesalers.....                         | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers.....                         | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                          |                        |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>GASCONADE</b>                                                              |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                        |                                          |                        |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>13.5</b>                              | <b>3.3</b>             |
| 423             | Durable goods merchant wholesalers.....                                       | 21.7                                     | 5.4                    |
| 4238            | Machinery, equipment, and supplies merchant wholesalers.....                  | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | —                                        | —                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                       | 21.7                                     | 5.4                    |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                          |                        |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>GENTRY</b>                                                                 |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                        |                                          |                        |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>12.0</b>                              | <b>8.6</b>             |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>12.0</b>                              | <b>8.6</b>             |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |

See footnotes at end of table.

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| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Percent of sales—                        |                        |
|-----------------|-------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>GREENE</b>                                                                                         |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                                                |                                          |                        |
| <b>42</b>       | <b>Wholesale trade</b> .....                                                                          | <b>1.7</b>                               | <b>1.6</b>             |
| 423             | Durable goods merchant wholesalers .....                                                              | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....                         | D                                        | D                      |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                                         | D                                        | D                      |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                                         | D                                        | D                      |
| 4231105         | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                                   | .1                                       | 1.2                    |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                                       | D                                        | D                      |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                                       | D                                        | D                      |
| 4232            | Furniture and home furnishing merchant wholesalers .....                                              | D                                        | D                      |
| 4233            | Lumber and other construction materials merchant wholesalers .....                                    | D                                        | D                      |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | D                                        | D                      |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | D                                        | D                      |
| 4233102         | Lumber with yard merchant wholesalers .....                                                           | D                                        | D                      |
| 42332           | Brick, stone, and related construction material merchant wholesalers .....                            | D                                        | D                      |
| 423320          | Brick, stone, and related construction material merchant wholesalers .....                            | D                                        | D                      |
| 4233201         | Brick, block, tile, clay/cement sewer pipe merchant wholesalers .....                                 | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....                         | 2.0                                      | 3.2                    |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                                       | D                                        | D                      |
| 42351           | Metal service centers and other metal merchant wholesalers .....                                      | D                                        | D                      |
| 423510          | Metal service centers and other metal merchant wholesalers .....                                      | D                                        | D                      |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                            | D                                        | D                      |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | D                                        | D                      |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | D                                        | D                      |
| 42369           | Other electronic parts and equipment merchant wholesalers .....                                       | D                                        | D                      |
| 423690          | Other electronic parts and equipment merchant wholesalers .....                                       | D                                        | D                      |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | D                                        | D                      |
| 42372           | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....                    | D                                        | D                      |
| 423720          | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....                    | D                                        | D                      |
| 42373           | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....               | D                                        | D                      |
| 423730          | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....               | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                         | 2.4                                      | 1.7                    |
| 42382           | Farm and garden machinery and equipment merchant wholesalers .....                                    | .6                                       | 2.4                    |
| 423820          | Farm and garden machinery and equipment merchant wholesalers .....                                    | .6                                       | 2.4                    |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                                         | 4.1                                      | .2                     |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                                         | 4.1                                      | .2                     |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers .....                         | D                                        | D                      |
| 4238307         | Other industrial machinery and equipment merchant wholesalers .....                                   | D                                        | D                      |
| 42384           | Industrial supplies merchant wholesalers .....                                                        | —                                        | 1.7                    |
| 423840          | Industrial supplies merchant wholesalers .....                                                        | —                                        | 1.7                    |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....                               | 7.9                                      | 2.1                    |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....                               | 7.9                                      | 2.1                    |
| 42386           | Transportation equipment and supplies (except motor vehicle) merchant wholesalers .....               | D                                        | D                      |
| 423860          | Transportation equipment and supplies (except motor vehicle) merchant wholesalers .....               | D                                        | D                      |
| 4238603         | Other transportation equipment and supplies merchant wholesalers .....                                | D                                        | D                      |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                                | D                                        | D                      |
| 42393           | Recyclable material merchant wholesalers .....                                                        | D                                        | D                      |
| 423930          | Recyclable material merchant wholesalers .....                                                        | D                                        | D                      |
| 4239303         | Other recyclable material merchant wholesalers .....                                                  | D                                        | D                      |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                                          | D                                        | D                      |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                                          | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                                           | 1.4                                      | .9                     |
| 4241            | Paper and paper product merchant wholesalers .....                                                    | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers .....                                                | .6                                       | .2                     |
| 42441           | General line grocery merchant wholesalers .....                                                       | D                                        | D                      |
| 424410          | General line grocery merchant wholesalers .....                                                       | D                                        | D                      |
| 4244102         | General line grocery merchant wholesalers - retail cooperative .....                                  | D                                        | D                      |
| 42442           | Packaged frozen food merchant wholesalers .....                                                       | D                                        | D                      |
| 424420          | Packaged frozen food merchant wholesalers .....                                                       | D                                        | D                      |
| 42449           | Other grocery and related products merchant wholesalers .....                                         | D                                        | D                      |
| 424490          | Other grocery and related products merchant wholesalers .....                                         | D                                        | D                      |
| 4244903         | Soft drinks and bottled water merchant wholesalers .....                                              | D                                        | D                      |
| 4246            | Chemical and allied products merchant wholesalers .....                                               | D                                        | D                      |
| 42469           | Other chemical and allied products merchant wholesalers .....                                         | D                                        | D                      |
| 424690          | Other chemical and allied products merchant wholesalers .....                                         | D                                        | D                      |
| 4246902         | Other chemical and allied products merchant wholesalers .....                                         | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                                           | D                                        | D                      |
| 42471           | Petroleum bulk stations and terminals .....                                                           | D                                        | D                      |
| 424710          | Petroleum bulk stations and terminals .....                                                           | D                                        | D                      |
| 4248            | Beer, wine, and distilled alcoholic beverage merchant wholesalers .....                               | D                                        | D                      |

See footnotes at end of table.

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| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                   | Percent of sales—                        |                        |
|-----------------|-----------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                         | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>GREENE—Con.</b>                                                                      |                                          |                        |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                             |                                          |                        |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                             |                                          |                        |
| 424             | Nondurable goods merchant wholesalers—Con.                                              |                                          |                        |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                               | D                                        | D                      |
| 42491           | Farm supplies merchant wholesalers .....                                                | D                                        | D                      |
| 424910          | Farm supplies merchant wholesalers .....                                                | D                                        | D                      |
| 42494           | Tobacco and tobacco product merchant wholesalers .....                                  | D                                        | D                      |
| 424940          | Tobacco and tobacco product merchant wholesalers .....                                  | D                                        | D                      |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                         | D                                        | D                      |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                         | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                               | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                               | D                                        | D                      |
| 42511           | Business to business electronic markets .....                                           | D                                        | D                      |
| 425110          | Business to business electronic markets .....                                           | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                                | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                                | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                                 | 1.0                                      | 1.0                    |
| 42512031        | Motor vehicle and motor vehicle parts and supplies agents and brokers .....             | D                                        | D                      |
| 42512039        | Miscellaneous durable goods agents and brokers .....                                    | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                              | D                                        | D                      |
| 42512044        | Grocery and related products agents and brokers .....                                   | D                                        | D                      |
| 42512045        | Farm product raw material agents and brokers .....                                      | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>          |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                            | <b>2.0</b>                               | <b>1.6</b>             |
| 423             | Durable goods merchant wholesalers .....                                                | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....           | D                                        | D                      |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                           | D                                        | D                      |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                           | D                                        | D                      |
| 4231105         | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                     | .1                                       | 1.2                    |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                         | D                                        | D                      |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                         | D                                        | D                      |
| 4233            | Lumber and other construction materials merchant wholesalers .....                      | D                                        | D                      |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                    | D                                        | D                      |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                    | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....           | D                                        | D                      |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....    | D                                        | D                      |
| 42373           | Warm air heating and air-conditioning equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 423730          | Warm air heating and air-conditioning equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                           | D                                        | D                      |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                           | 4.1                                      | .2                     |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                           | 4.1                                      | .2                     |
| 42384           | Industrial supplies merchant wholesalers .....                                          | D                                        | D                      |
| 423840          | Industrial supplies merchant wholesalers .....                                          | D                                        | D                      |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....                 | 7.9                                      | 2.1                    |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....                 | 7.9                                      | 2.1                    |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                  | D                                        | D                      |
| 42393           | Recyclable material merchant wholesalers .....                                          | D                                        | D                      |
| 423930          | Recyclable material merchant wholesalers .....                                          | D                                        | D                      |
| 4239303         | Other recyclable material merchant wholesalers .....                                    | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                             | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers .....                                  | D                                        | D                      |
| 42441           | General line grocery merchant wholesalers .....                                         | D                                        | D                      |
| 424410          | General line grocery merchant wholesalers .....                                         | D                                        | D                      |
| 4244102         | General line grocery merchant wholesalers - retail cooperative .....                    | D                                        | D                      |
| 4246            | Chemical and allied products merchant wholesalers .....                                 | D                                        | D                      |
| 42469           | Other chemical and allied products merchant wholesalers .....                           | D                                        | D                      |
| 424690          | Other chemical and allied products merchant wholesalers .....                           | D                                        | D                      |
| 4246902         | Other chemical and allied products merchant wholesalers .....                           | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                               | D                                        | D                      |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                         | D                                        | D                      |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                         | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                        |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                            | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers .....                                                | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                           | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                             | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers .....                                  | D                                        | D                      |

See footnotes at end of table.



Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>GRUNDY</b>                                                                 |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | —                                        | —                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | —                                        | —                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | —                                        | —                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | —                                        | —                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | —                                        | —                      |
| <b>HARRISON</b>                                                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 1.3                                      | .7                     |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 6.0                                      | 1.9                    |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | .1                                       | .4                     |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 1.3                                      | .7                     |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 6.0                                      | 1.9                    |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | .1                                       | .4                     |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| <b>HENRY</b>                                                                  |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 12.5                                     | 1.0                    |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 22.9                                     | .7                     |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....          | 21.3                                     | —                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 22.9                                     | .7                     |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....          | 21.3                                     | —                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.

Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>HICKORY</b>                                                                |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| <b>HOLT</b>                                                                   |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 48.9                                     | 10.5                   |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 48.9                                     | 10.5                   |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| <b>HOWARD</b>                                                                 |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>HOWELL</b>                                                                 |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 2.7                                      | 3.5                    |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....    | D                                        | D                      |
| 42331                                                                         | Lumber, plywood, millwork, and wood panel merchant wholesalers .....  | D                                        | D                      |
| 423310                                                                        | Lumber, plywood, millwork, and wood panel merchant wholesalers .....  | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 1.3                                      | 12.0                   |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2.2                                      | 2.3                    |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                | —                                        | —                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| 42512045                                                                      | Farm product raw material agents and brokers .....                    | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 5.8                                      | 7.5                    |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 1.3                                      | 12.0                   |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.

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| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Percent of sales—                        |                        |
|-----------------|-------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>HOWELL—Con.</b>                                                                                    |                                          |                        |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                                      |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                                          | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                                           | D                                        | D                      |
|                 | <b>IRON</b>                                                                                           |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                                                |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                                          | —                                        | 48.9                   |
| 423             | Durable goods merchant wholesalers .....                                                              | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                                           | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                                             | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                                             | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                                              | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                                              | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                                            | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                         |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                                          | D                                        | D                      |
| 423             | Durable goods merchant wholesalers .....                                                              | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                                           | D                                        | D                      |
|                 | <b>JACKSON</b>                                                                                        |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                                                |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                                          | 1.4                                      | 2.1                    |
| 423             | Durable goods merchant wholesalers .....                                                              | 3.3                                      | 5.3                    |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....                         | D                                        | D                      |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                                         | D                                        | D                      |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                                         | D                                        | D                      |
| 4231105         | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                                   | D                                        | D                      |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                                       | D                                        | D                      |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                                       | D                                        | D                      |
| 4231201         | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors .....              | D                                        | D                      |
| 4232            | Furniture and home furnishing merchant wholesalers .....                                              | D                                        | D                      |
| 42322           | Home furnishing merchant wholesalers .....                                                            | D                                        | D                      |
| 423220          | Home furnishing merchant wholesalers .....                                                            | D                                        | D                      |
| 4232203         | Floor coverings merchant wholesalers .....                                                            | D                                        | D                      |
| 4233            | Lumber and other construction materials merchant wholesalers .....                                    | D                                        | D                      |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | 10.7                                     | 3.6                    |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | 10.7                                     | 3.6                    |
| 4233103         | Plywood, veneer, millwork, and wood panel merchant wholesalers .....                                  | D                                        | D                      |
| 42332           | Brick, stone, and related construction material merchant wholesalers .....                            | D                                        | D                      |
| 423320          | Brick, stone, and related construction material merchant wholesalers .....                            | D                                        | D                      |
| 4233201         | Brick, block, tile, clay/cement sewer pipe merchant wholesalers .....                                 | D                                        | D                      |
| 42339           | Other construction material merchant wholesalers .....                                                | D                                        | D                      |
| 423390          | Other construction material merchant wholesalers .....                                                | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....                         | D                                        | D                      |
| 42343           | Computer and computer peripheral equipment and software merchant wholesalers .....                    | D                                        | D                      |
| 423430          | Computer and computer peripheral equipment and software merchant wholesalers .....                    | D                                        | D                      |
| 4234301         | Computer and computer peripheral equipment merchant wholesalers .....                                 | D                                        | D                      |
| 42343012        | Computer and peripheral equipment for end use merchant wholesalers .....                              | D                                        | D                      |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | .9                                       | 3.7                    |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | .9                                       | 3.7                    |
| 4234501         | Surgical, medical, and hospital supplies merchant wholesalers .....                                   | D                                        | D                      |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                                       | D                                        | D                      |
| 42351           | Metal service centers and other metal merchant wholesalers .....                                      | D                                        | D                      |
| 423510          | Metal service centers and other metal merchant wholesalers .....                                      | D                                        | D                      |
| 4235101         | Ferrous metal service centers and sales offices merchant wholesalers .....                            | D                                        | D                      |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                            | D                                        | D                      |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | D                                        | D                      |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | D                                        | D                      |
| 42369           | Other electronic parts and equipment merchant wholesalers .....                                       | D                                        | D                      |
| 423690          | Other electronic parts and equipment merchant wholesalers .....                                       | D                                        | D                      |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | D                                        | D                      |
| 42372           | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....                    | D                                        | D                      |
| 423720          | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....                    | D                                        | D                      |
| 42374           | Refrigeration equipment and supplies merchant wholesalers .....                                       | D                                        | D                      |
| 423740          | Refrigeration equipment and supplies merchant wholesalers .....                                       | D                                        | D                      |

See footnotes at end of table.

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| 2002 NAICS code             | Geographic area, type of operation, and kind of business <sup>1</sup>                            | Percent of sales—                        |                        |
|-----------------------------|--------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                             |                                                                                                  | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>JACKSON—Con.</b>         |                                                                                                  |                                          |                        |
| <b>WHOLESALE TRADE—Con.</b> |                                                                                                  |                                          |                        |
| <b>Wholesale trade—Con.</b> |                                                                                                  |                                          |                        |
| 42                          | Durable goods merchant wholesalers—Con.                                                          |                                          |                        |
| 423                         | Machinery, equipment, and supplies merchant wholesalers . . . . .                                | 2.7                                      | 2.5                    |
| 42381                       | Construction and mining (except oil well) machinery and equipment merchant wholesalers . . . . . | D                                        | D                      |
| 423810                      | Construction and mining (except oil well) machinery and equipment merchant wholesalers . . . . . | D                                        | D                      |
| 42382                       | Farm and garden machinery and equipment merchant wholesalers . . . . .                           | D                                        | D                      |
| 423820                      | Farm and garden machinery and equipment merchant wholesalers . . . . .                           | D                                        | D                      |
| 4238202                     | Farm machinery and equipment merchant wholesalers - wholesale distributors . . . . .             | D                                        | D                      |
| 4238203                     | Lawn and garden machinery and equipment merchant wholesalers . . . . .                           | D                                        | D                      |
| 42383                       | Industrial machinery and equipment merchant wholesalers . . . . .                                | 8.3                                      | 4.0                    |
| 423830                      | Industrial machinery and equipment merchant wholesalers . . . . .                                | 8.3                                      | 4.0                    |
| 4238302                     | Hydraulic and pneumatic (fluid-power) machinery and equipment merchant wholesalers . . . . .     | D                                        | D                      |
| 4238303                     | General-purpose industrial machinery and equipment merchant wholesalers . . . . .                | D                                        | D                      |
| 4238305                     | Materials handling equipment merchant wholesalers . . . . .                                      | D                                        | D                      |
| 4238307                     | Other industrial machinery and equipment merchant wholesalers . . . . .                          | D                                        | D                      |
| 42384                       | Industrial supplies merchant wholesalers . . . . .                                               | D                                        | D                      |
| 423840                      | Industrial supplies merchant wholesalers . . . . .                                               | D                                        | D                      |
| 4238402                     | Mechanical power transmission supplies merchant wholesalers . . . . .                            | D                                        | D                      |
| 4238403                     | Welding supplies merchant wholesalers . . . . .                                                  | D                                        | D                      |
| 4238406                     | Other industrial supplies merchant wholesalers . . . . .                                         | D                                        | D                      |
| 42385                       | Service establishment equipment and supplies merchant wholesalers . . . . .                      | D                                        | D                      |
| 423850                      | Service establishment equipment and supplies merchant wholesalers . . . . .                      | D                                        | D                      |
| 4239                        | Miscellaneous durable goods merchant wholesalers . . . . .                                       | D                                        | D                      |
| 42393                       | Recyclable material merchant wholesalers . . . . .                                               | D                                        | D                      |
| 423930                      | Recyclable material merchant wholesalers . . . . .                                               | D                                        | D                      |
| 4239303                     | Other recyclable material merchant wholesalers . . . . .                                         | D                                        | D                      |
| 42399                       | Other miscellaneous durable goods merchant wholesalers . . . . .                                 | D                                        | D                      |
| 423990                      | Other miscellaneous durable goods merchant wholesalers . . . . .                                 | D                                        | D                      |
| 4239903                     | General merchandise (durable goods) merchant wholesalers . . . . .                               | D                                        | D                      |
| 424                         | Nondurable goods merchant wholesalers . . . . .                                                  | .6                                       | .5                     |
| 4241                        | Paper and paper product merchant wholesalers . . . . .                                           | D                                        | D                      |
| 42412                       | Stationery and office supplies merchant wholesalers . . . . .                                    | D                                        | D                      |
| 424120                      | Stationery and office supplies merchant wholesalers . . . . .                                    | D                                        | D                      |
| 4242                        | Drugs and druggists' sundries merchant wholesalers . . . . .                                     | D                                        | D                      |
| 42421                       | Drugs and druggists' sundries merchant wholesalers . . . . .                                     | D                                        | D                      |
| 424210                      | Drugs and druggists' sundries merchant wholesalers . . . . .                                     | D                                        | D                      |
| 4242101                     | General-line drugs merchant wholesalers . . . . .                                                | D                                        | D                      |
| 4242102                     | Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries merchant wholesalers . . . . .  | D                                        | D                      |
| 4243                        | Apparel, piece goods, and notions merchant wholesalers . . . . .                                 | D                                        | D                      |
| 42432                       | Men's and boys' clothing and furnishings merchant wholesalers . . . . .                          | D                                        | D                      |
| 424320                      | Men's and boys' clothing and furnishings merchant wholesalers . . . . .                          | D                                        | D                      |
| 4244                        | Grocery and related product merchant wholesalers . . . . .                                       | 2.6                                      | .8                     |
| 42443                       | Dairy product (except dried or canned) merchant wholesalers . . . . .                            | D                                        | D                      |
| 424430                      | Dairy product (except dried or canned) merchant wholesalers . . . . .                            | D                                        | D                      |
| 42445                       | Confectionery merchant wholesalers . . . . .                                                     | D                                        | D                      |
| 424450                      | Confectionery merchant wholesalers . . . . .                                                     | D                                        | D                      |
| 42449                       | Other grocery and related products merchant wholesalers . . . . .                                | D                                        | D                      |
| 424490                      | Other grocery and related products merchant wholesalers . . . . .                                | D                                        | D                      |
| 4244902                     | Bread and baked goods merchant wholesalers . . . . .                                             | D                                        | D                      |
| 4245                        | Farm product raw material merchant wholesalers . . . . .                                         | D                                        | D                      |
| 4246                        | Chemical and allied products merchant wholesalers . . . . .                                      | 4.8                                      | 2.9                    |
| 42469                       | Other chemical and allied products merchant wholesalers . . . . .                                | 5.7                                      | 3.1                    |
| 424690                      | Other chemical and allied products merchant wholesalers . . . . .                                | 5.7                                      | 3.1                    |
| 4246902                     | Other chemical and allied products merchant wholesalers . . . . .                                | 5.7                                      | 3.1                    |
| 4247                        | Petroleum and petroleum products merchant wholesalers . . . . .                                  | D                                        | D                      |
| 42471                       | Petroleum bulk stations and terminals . . . . .                                                  | D                                        | D                      |
| 424710                      | Petroleum bulk stations and terminals . . . . .                                                  | D                                        | D                      |
| 4247101                     | Petroleum bulk stations and terminals (except LP) . . . . .                                      | D                                        | D                      |
| 42471012                    | Petroleum bulk terminals (except LP) . . . . .                                                   | D                                        | D                      |
| 4248                        | Beer, wine, and distilled alcoholic beverage merchant wholesalers . . . . .                      | D                                        | D                      |
| 42481                       | Beer and ale merchant wholesalers . . . . .                                                      | D                                        | D                      |
| 424810                      | Beer and ale merchant wholesalers . . . . .                                                      | D                                        | D                      |
| 4249                        | Miscellaneous nondurable goods merchant wholesalers . . . . .                                    | D                                        | D                      |
| 42491                       | Farm supplies merchant wholesalers . . . . .                                                     | D                                        | D                      |
| 424910                      | Farm supplies merchant wholesalers . . . . .                                                     | D                                        | D                      |
| 4249101                     | Farm supplies merchant wholesalers - farm dealers . . . . .                                      | D                                        | D                      |
| 42493                       | Flower, nursery stock, and florists' supplies merchant wholesalers . . . . .                     | D                                        | D                      |
| 424930                      | Flower, nursery stock, and florists' supplies merchant wholesalers . . . . .                     | D                                        | D                      |
| 42494                       | Tobacco and tobacco product merchant wholesalers . . . . .                                       | D                                        | D                      |
| 424940                      | Tobacco and tobacco product merchant wholesalers . . . . .                                       | D                                        | D                      |
| 42499                       | Other miscellaneous nondurable goods merchant wholesalers . . . . .                              | D                                        | D                      |
| 424990                      | Other miscellaneous nondurable goods merchant wholesalers . . . . .                              | D                                        | D                      |
| 4249901                     | Art goods merchant wholesalers . . . . .                                                         | D                                        | D                      |

See footnotes at end of table.

Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>JACKSON—Con.</b>                                                           |                                                                                                       |                                          |                        |
| <b>WHOLESALE TRADE—Con.</b>                                                   |                                                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade—Con.</b>                                                                           |                                          |                        |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                                             | .2                                       | 3.1                    |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                                             | .2                                       | 3.1                    |
| 42512                                                                         | Wholesale trade agents and brokers .....                                                              | .2                                       | 3.1                    |
| 425120                                                                        | Wholesale trade agents and brokers .....                                                              | .2                                       | 3.1                    |
| 4251203                                                                       | Agents and brokers, durable goods .....                                                               | .3                                       | .7                     |
| 42512031                                                                      | Motor vehicle and motor vehicle parts and supplies agents and brokers .....                           | D                                        | D                      |
| 42512033                                                                      | Lumber and other construction materials agents and brokers .....                                      | —                                        | —                      |
| 42512034                                                                      | Professional and commercial equipment and supplies agents and brokers .....                           | 3.5                                      | —                      |
| 42512036                                                                      | Electrical and electronic goods agents and brokers .....                                              | D                                        | D                      |
| 42512037                                                                      | Hardware, plumbing, and heating equipment and supplies agents and brokers .....                       | 1.0                                      | .7                     |
| 42512038                                                                      | Machinery, equipment, and supplies agents and brokers .....                                           | 1.1                                      | —                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                                            | .2                                       | 9.7                    |
| 42512041                                                                      | Paper and paper products agents and brokers .....                                                     | D                                        | D                      |
| 42512044                                                                      | Grocery and related products agents and brokers .....                                                 | D                                        | D                      |
| 42512045                                                                      | Farm product raw material agents and brokers .....                                                    | D                                        | D                      |
| 42512049                                                                      | Miscellaneous nondurable goods agents and brokers .....                                               | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                                          | <b>2.9</b>                               | <b>3.9</b>             |
| 423                                                                           | Durable goods merchant wholesalers .....                                                              | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....                         | D                                        | D                      |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                                         | D                                        | D                      |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                                         | D                                        | D                      |
| 4231105                                                                       | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                                   | D                                        | D                      |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....                                       | D                                        | D                      |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers .....                                       | D                                        | D                      |
| 4232                                                                          | Furniture and home furnishing merchant wholesalers .....                                              | D                                        | D                      |
| 42322                                                                         | Home furnishing merchant wholesalers .....                                                            | D                                        | D                      |
| 423220                                                                        | Home furnishing merchant wholesalers .....                                                            | D                                        | D                      |
| 4232203                                                                       | Floor coverings merchant wholesalers .....                                                            | D                                        | D                      |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....                                    | D                                        | D                      |
| 42331                                                                         | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | D                                        | D                      |
| 423310                                                                        | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | D                                        | D                      |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers .....                         | D                                        | D                      |
| 42345                                                                         | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | .9                                       | 3.7                    |
| 423450                                                                        | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | .9                                       | 3.7                    |
| 4235                                                                          | Metal and mineral (except petroleum) merchant wholesalers .....                                       | D                                        | D                      |
| 42351                                                                         | Metal service centers and other metal merchant wholesalers .....                                      | D                                        | D                      |
| 423510                                                                        | Metal service centers and other metal merchant wholesalers .....                                      | D                                        | D                      |
| 4235101                                                                       | Ferrous metal service centers and sales offices merchant wholesalers .....                            | D                                        | D                      |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                                            | D                                        | D                      |
| 42361                                                                         | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | D                                        | D                      |
| 423610                                                                        | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | D                                        | D                      |
| 4237                                                                          | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | D                                        | D                      |
| 42372                                                                         | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....                    | D                                        | D                      |
| 423720                                                                        | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....                    | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                                         | D                                        | D                      |
| 42381                                                                         | Construction and mining (except oil well) machinery and equipment merchant wholesalers .....          | D                                        | D                      |
| 423810                                                                        | Construction and mining (except oil well) machinery and equipment merchant wholesalers .....          | D                                        | D                      |
| 42383                                                                         | Industrial machinery and equipment merchant wholesalers .....                                         | D                                        | D                      |
| 423830                                                                        | Industrial machinery and equipment merchant wholesalers .....                                         | D                                        | D                      |
| 4238302                                                                       | Hydraulic and pneumatic (fluid-power) machinery and equipment merchant wholesalers .....              | D                                        | D                      |
| 4238303                                                                       | General-purpose industrial machinery and equipment merchant wholesalers .....                         | D                                        | D                      |
| 4238307                                                                       | Other industrial machinery and equipment merchant wholesalers .....                                   | D                                        | D                      |
| 42384                                                                         | Industrial supplies merchant wholesalers .....                                                        | D                                        | D                      |
| 423840                                                                        | Industrial supplies merchant wholesalers .....                                                        | D                                        | D                      |
| 4238406                                                                       | Other industrial supplies merchant wholesalers .....                                                  | D                                        | D                      |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                                                | D                                        | D                      |
| 42393                                                                         | Recyclable material merchant wholesalers .....                                                        | D                                        | D                      |
| 423930                                                                        | Recyclable material merchant wholesalers .....                                                        | D                                        | D                      |
| 4239303                                                                       | Other recyclable material merchant wholesalers .....                                                  | D                                        | D                      |
| 42399                                                                         | Other miscellaneous durable goods merchant wholesalers .....                                          | D                                        | D                      |
| 423990                                                                        | Other miscellaneous durable goods merchant wholesalers .....                                          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                           | D                                        | D                      |
| 4241                                                                          | Paper and paper product merchant wholesalers .....                                                    | D                                        | D                      |
| 42412                                                                         | Stationery and office supplies merchant wholesalers .....                                             | D                                        | D                      |
| 424120                                                                        | Stationery and office supplies merchant wholesalers .....                                             | D                                        | D                      |
| 4242                                                                          | Drugs and druggists' sundries merchant wholesalers .....                                              | D                                        | D                      |
| 42421                                                                         | Drugs and druggists' sundries merchant wholesalers .....                                              | D                                        | D                      |
| 424210                                                                        | Drugs and druggists' sundries merchant wholesalers .....                                              | D                                        | D                      |
| 4242101                                                                       | General-line drugs merchant wholesalers .....                                                         | D                                        | D                      |
| 4243                                                                          | Apparel, piece goods, and notions merchant wholesalers .....                                          | D                                        | D                      |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                                                | D                                        | D                      |

See footnotes at end of table.

Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                                    | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|------------------------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                                    |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>JACKSON—Con.</b>                                                                |                                                                               |                                          |                        |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b> |                                                                               |                                          |                        |
| <b>Wholesale trade—Con.</b>                                                        |                                                                               |                                          |                        |
| 424                                                                                | Nondurable goods merchant wholesalers—Con.                                    |                                          |                        |
| 4245                                                                               | Farm product raw material merchant wholesalers .....                          | D                                        | D                      |
| 4246                                                                               | Chemical and allied products merchant wholesalers .....                       | 4.8                                      | 2.9                    |
| 42469                                                                              | Other chemical and allied products merchant wholesalers .....                 | 5.7                                      | 3.1                    |
| 424690                                                                             | Other chemical and allied products merchant wholesalers .....                 | 5.7                                      | 3.1                    |
| 4246902                                                                            | Other chemical and allied products merchant wholesalers .....                 | 5.7                                      | 3.1                    |
| 4248                                                                               | Beer, wine, and distilled alcoholic beverage merchant wholesalers .....       | D                                        | D                      |
| 4249                                                                               | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| 42499                                                                              | Other miscellaneous nondurable goods merchant wholesalers .....               | D                                        | D                      |
| 424990                                                                             | Other miscellaneous nondurable goods merchant wholesalers .....               | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                   |                                                                               |                                          |                        |
| 42                                                                                 | <b>Wholesale trade</b> .....                                                  | —                                        | .1                     |
| 423                                                                                | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 4231                                                                               | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 42311                                                                              | Automobile and other motor vehicle merchant wholesalers .....                 | D                                        | D                      |
| 423110                                                                             | Automobile and other motor vehicle merchant wholesalers .....                 | D                                        | D                      |
| 4231105                                                                            | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....           | D                                        | D                      |
| 4234                                                                               | Professional and commercial equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 4238                                                                               | Machinery, equipment, and supplies merchant wholesalers .....                 | D                                        | D                      |
| 42382                                                                              | Farm and garden machinery and equipment merchant wholesalers .....            | D                                        | D                      |
| 423820                                                                             | Farm and garden machinery and equipment merchant wholesalers .....            | D                                        | D                      |
| 4238203                                                                            | Lawn and garden machinery and equipment merchant wholesalers .....            | D                                        | D                      |
| 42383                                                                              | Industrial machinery and equipment merchant wholesalers .....                 | D                                        | D                      |
| 423830                                                                             | Industrial machinery and equipment merchant wholesalers .....                 | D                                        | D                      |
| 42385                                                                              | Service establishment equipment and supplies merchant wholesalers .....       | D                                        | D                      |
| 423850                                                                             | Service establishment equipment and supplies merchant wholesalers .....       | D                                        | D                      |
| 424                                                                                | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4241                                                                               | Paper and paper product merchant wholesalers .....                            | D                                        | D                      |
| 42412                                                                              | Stationery and office supplies merchant wholesalers .....                     | D                                        | D                      |
| 424120                                                                             | Stationery and office supplies merchant wholesalers .....                     | D                                        | D                      |
| 4244                                                                               | Grocery and related product merchant wholesalers .....                        | D                                        | D                      |
| 42449                                                                              | Other grocery and related products merchant wholesalers .....                 | D                                        | D                      |
| 424490                                                                             | Other grocery and related products merchant wholesalers .....                 | D                                        | D                      |
| 4244902                                                                            | Bread and baked goods merchant wholesalers .....                              | D                                        | D                      |
| 4249                                                                               | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| <b>JASPER</b>                                                                      |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                             |                                                                               |                                          |                        |
| 42                                                                                 | <b>Wholesale trade</b> .....                                                  | <b>3.3</b>                               | <b>2.3</b>             |
| 423                                                                                | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 4231                                                                               | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 42311                                                                              | Automobile and other motor vehicle merchant wholesalers .....                 | D                                        | D                      |
| 423110                                                                             | Automobile and other motor vehicle merchant wholesalers .....                 | D                                        | D                      |
| 4231105                                                                            | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....           | D                                        | D                      |
| 4233                                                                               | Lumber and other construction materials merchant wholesalers .....            | D                                        | D                      |
| 42331                                                                              | Lumber, plywood, millwork, and wood panel merchant wholesalers .....          | D                                        | D                      |
| 423310                                                                             | Lumber, plywood, millwork, and wood panel merchant wholesalers .....          | D                                        | D                      |
| 4234                                                                               | Professional and commercial equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 4235                                                                               | Metal and mineral (except petroleum) merchant wholesalers .....               | D                                        | D                      |
| 42351                                                                              | Metal service centers and other metal merchant wholesalers .....              | D                                        | D                      |
| 423510                                                                             | Metal service centers and other metal merchant wholesalers .....              | D                                        | D                      |
| 4238                                                                               | Machinery, equipment, and supplies merchant wholesalers .....                 | D                                        | D                      |
| 42384                                                                              | Industrial supplies merchant wholesalers .....                                | D                                        | D                      |
| 423840                                                                             | Industrial supplies merchant wholesalers .....                                | D                                        | D                      |
| 4239                                                                               | Miscellaneous durable goods merchant wholesalers .....                        | D                                        | D                      |
| 42393                                                                              | Recyclable material merchant wholesalers .....                                | 10.8                                     | 8.3                    |
| 423930                                                                             | Recyclable material merchant wholesalers .....                                | 10.8                                     | 8.3                    |
| 4239303                                                                            | Other recyclable material merchant wholesalers .....                          | D                                        | D                      |

See footnotes at end of table.

Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                | Percent of sales—                        |                        |
|-----------------|--------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                      | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>JASPER—Con.</b>                                                                   |                                          |                        |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                          |                                          |                        |
|                 | <b>Wholesale trade—Con.</b>                                                          |                                          |                        |
| 42              | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 424             | Grocery and related product merchant wholesalers .....                               | D                                        | D                      |
| 4244            | Petroleum and petroleum products merchant wholesalers .....                          | D                                        | D                      |
| 4247            | Petroleum bulk stations and terminals .....                                          | D                                        | D                      |
| 42471           | Petroleum bulk stations and terminals .....                                          | D                                        | D                      |
| 424710          | Miscellaneous nondurable goods merchant wholesalers .....                            | D                                        | D                      |
| 4249            | Tobacco and tobacco product merchant wholesalers .....                               | D                                        | D                      |
| 42494           | Tobacco and tobacco product merchant wholesalers .....                               | D                                        | D                      |
| 424940          | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 4251            | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                              | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                           | D                                        | D                      |
| 42512045        | Farm product raw material agents and brokers .....                                   | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>        |                                          |                        |
| 42              | <b>Wholesale trade .....</b>                                                         | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                              | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | D                                        | D                      |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                        | D                                        | D                      |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                        | D                                        | D                      |
| 4231105         | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                  | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....        | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers.....                         | D                                        | D                      |
| 42384           | Industrial supplies merchant wholesalers.....                                        | 3.8                                      | 29.9                   |
| 423840          | Industrial supplies merchant wholesalers.....                                        | 3.8                                      | 29.9                   |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                               | D                                        | D                      |
| 42393           | Recyclable material merchant wholesalers .....                                       | 10.8                                     | 8.3                    |
| 423930          | Recyclable material merchant wholesalers .....                                       | 10.8                                     | 8.3                    |
| 4239303         | Other recyclable material merchant wholesalers .....                                 | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                            | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                     |                                          |                        |
| 42              | <b>Wholesale trade .....</b>                                                         | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                              | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
|                 | <b>JEFFERSON</b>                                                                     |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                               |                                          |                        |
| 42              | <b>Wholesale trade .....</b>                                                         | <b>7.0</b>                               | <b>2.9</b>             |
| 423             | Durable goods merchant wholesalers.....                                              | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | D                                        | D                      |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers.....                       | D                                        | D                      |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers.....                       | D                                        | D                      |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers.....                         | 12.9                                     | 3.4                    |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                               | D                                        | D                      |
| 42393           | Recyclable material merchant wholesalers .....                                       | D                                        | D                      |
| 423930          | Recyclable material merchant wholesalers .....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                          | D                                        | D                      |
| 42471           | Petroleum bulk stations and terminals .....                                          | D                                        | D                      |
| 424710          | Petroleum bulk stations and terminals .....                                          | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                            | D                                        | D                      |
| 42494           | Tobacco and tobacco product merchant wholesalers .....                               | D                                        | D                      |
| 424940          | Tobacco and tobacco product merchant wholesalers .....                               | D                                        | D                      |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                      | 67.5                                     | —                      |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                      | 67.5                                     | —                      |

See footnotes at end of table.

Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-----------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>JEFFERSON—Con.</b>                                                         |                                          |                        |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                   |                                          |                        |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                   |                                          |                        |
| 425             | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| 42512031        | Motor vehicle and motor vehicle parts and supplies agents and brokers .....   | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....               | D                                        | D                      |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers.....                | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers.....                  | 12.9                                     | 3.4                    |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                        | D                                        | D                      |
| 42393           | Recyclable material merchant wholesalers .....                                | D                                        | D                      |
| 423930          | Recyclable material merchant wholesalers .....                                | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>JOHNSON</b>                                                                |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                        |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                   | D                                        | D                      |
| 42471           | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 424710          | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>KNOX</b>                                                                   |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                        |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |

See footnotes at end of table.



Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>LACLEDE</b>                                                                |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | 22.8                                     | 2.2                    |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 24.4                                     | .5                     |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 76.1                                     | .9                     |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                 | D                                        | D                      |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                 | D                                        | D                      |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....            | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                  | D                                        | D                      |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers.....                         | D                                        | D                      |
| 42399                                                                         | Other miscellaneous durable goods merchant wholesalers .....                  | D                                        | D                      |
| 423990                                                                        | Other miscellaneous durable goods merchant wholesalers .....                  | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 11.6                                     | 14.0                   |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | 22.8                                     | 2.2                    |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 24.4                                     | .5                     |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 76.1                                     | .9                     |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                        | D                                        | D                      |
| 42399                                                                         | Other miscellaneous durable goods merchant wholesalers .....                  | D                                        | D                      |
| 423990                                                                        | Other miscellaneous durable goods merchant wholesalers .....                  | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 11.6                                     | 14.0                   |
| <b>LAFAYETTE</b>                                                              |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 4.4                                      | 10.1                   |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                  | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 4.4                                      | 10.1                   |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                  | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | D                                        | D                      |

See footnotes at end of table.

Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                  | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|----------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                                        | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>LAWRENCE</b>                                                               |                                                                                        |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                        |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                  | .1                                       | —                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                                | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                           | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                            | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                            | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                            | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                            | D                                        | D                      |
| 4247101                                                                       | Petroleum bulk stations and terminals (except LP) .....                                | D                                        | D                      |
| 42471012                                                                      | Petroleum bulk terminals (except LP) .....                                             | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                              | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                              | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                               | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                               | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                             | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                        |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                  | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                                | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                            | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                                        |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                  | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                            | D                                        | D                      |
| <b>LEWIS</b>                                                                  |                                                                                        |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                        |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                  | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                                | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                            | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                                   | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                        |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                  | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                                | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                            | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                                   | D                                        | D                      |
| <b>LINCOLN</b>                                                                |                                                                                        |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                        |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                  | 10.9                                     | 2.9                    |
| 423                                                                           | Durable goods merchant wholesalers.....                                                | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                           | —                                        | —                      |
| 42386                                                                         | Transportation equipment and supplies (except motor vehicle) merchant wholesalers..... | D                                        | D                      |
| 423860                                                                        | Transportation equipment and supplies (except motor vehicle) merchant wholesalers..... | D                                        | D                      |
| 4238603                                                                       | Other transportation equipment and supplies merchant wholesalers .....                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                            | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                                   | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                              | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                              | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                               | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                               | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                                | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                        |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                  | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                                | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                           | —                                        | —                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                            | D                                        | D                      |

See footnotes at end of table.

Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-----------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>LINN</b>                                                                   |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                        |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                  | <b>1.4</b>                               | <b>.3</b>              |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers.....                  | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
|                 | <b>LIVINGSTON</b>                                                             |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                        |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                  | <b>2.5</b>                               | <b>3.2</b>             |
| 423             | Durable goods merchant wholesalers.....                                       | 4.6                                      | .6                     |
| 4233            | Lumber and other construction materials merchant wholesalers.....             | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers.....                  | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4243            | Apparel, piece goods, and notions merchant wholesalers .....                  | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                       | 4.6                                      | .6                     |
| 4238            | Machinery, equipment, and supplies merchant wholesalers.....                  | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4243            | Apparel, piece goods, and notions merchant wholesalers .....                  | D                                        | D                      |

See footnotes at end of table.

Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>MCDONALD</b>                                                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 2.6                                      | 2.0                    |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | .2                                       | —                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| 42499                                                                         | Other miscellaneous nondurable goods merchant wholesalers .....       | D                                        | D                      |
| 424990                                                                        | Other miscellaneous nondurable goods merchant wholesalers .....       | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | .2                                       | —                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| 42499                                                                         | Other miscellaneous nondurable goods merchant wholesalers .....       | D                                        | D                      |
| 424990                                                                        | Other miscellaneous nondurable goods merchant wholesalers .....       | D                                        | D                      |
| <b>MACON</b>                                                                  |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 8.0                                      | 1.4                    |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MADISON</b>                                                                |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 85.1                                     | 3.0                    |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 85.1                                     | 3.0                    |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.

Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                                | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|--------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                                |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>MARIES</b>                                                                  |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | 8.1                                      | —                      |
| 423                                                                            | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4247                                                                           | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 42471                                                                          | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 424710                                                                         | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 425                                                                            | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                          | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251204                                                                        | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| 42512045                                                                       | Farm product raw material agents and brokers .....                    | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                               |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MARION</b>                                                                  |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 4238                                                                           | Machinery, equipment, and supplies merchant wholesalers .....         | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | 1.8                                      | .7                     |
| 4247                                                                           | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 42471                                                                          | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 424710                                                                         | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 4247101                                                                        | Petroleum bulk stations and terminals (except LP) .....               | D                                        | D                      |
| 42471011                                                                       | Petroleum bulk stations (except LP) .....                             | D                                        | D                      |
| 4249                                                                           | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 4238                                                                           | Machinery, equipment, and supplies merchant wholesalers .....         | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                               |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCER</b>                                                                  |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.

Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                                  | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|----------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                                  |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>MILLER</b>                                                                    |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                           |                                                                       |                                          |                        |
| 42                                                                               | Wholesale trade .....                                                 | 9.1                                      | 1.3                    |
| 423                                                                              | Durable goods merchant wholesalers .....                              | 24.3                                     | 2.0                    |
| 424                                                                              | Nondurable goods merchant wholesalers .....                           | 25.5                                     | 4.4                    |
| 4247                                                                             | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 425                                                                              | Wholesale electronic markets and agents and brokers .....             | .2                                       | —                      |
| 4251                                                                             | Wholesale electronic markets and agents and brokers .....             | .2                                       | —                      |
| 42512                                                                            | Wholesale trade agents and brokers .....                              | .2                                       | —                      |
| 425120                                                                           | Wholesale trade agents and brokers .....                              | .2                                       | —                      |
| 4251203                                                                          | Agents and brokers, durable goods .....                               | D                                        | D                      |
| 4251204                                                                          | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| 42512044                                                                         | Grocery and related products agents and brokers .....                 | D                                        | D                      |
| 42512045                                                                         | Farm product raw material agents and brokers .....                    | D                                        | D                      |
| <b>MERCHANT WHOLESALESALES, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                               | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                              | Durable goods merchant wholesalers .....                              | 24.3                                     | 2.0                    |
| 424                                                                              | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                 |                                                                       |                                          |                        |
| 42                                                                               | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                              | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MISSISSIPPI</b>                                                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                           |                                                                       |                                          |                        |
| 42                                                                               | Wholesale trade .....                                                 | .6                                       | .2                     |
| 423                                                                              | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 4238                                                                             | Machinery, equipment, and supplies merchant wholesalers .....         | D                                        | D                      |
| 424                                                                              | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                             | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| 4249                                                                             | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| 425                                                                              | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                             | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                            | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                           | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251204                                                                          | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| 42512045                                                                         | Farm product raw material agents and brokers .....                    | D                                        | D                      |
| <b>MERCHANT WHOLESALESALES, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                               | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                              | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 4238                                                                             | Machinery, equipment, and supplies merchant wholesalers .....         | D                                        | D                      |
| 424                                                                              | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                             | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                 |                                                                       |                                          |                        |
| 42                                                                               | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                              | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.

Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                                | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|--------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                                |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>MONITEAU</b>                                                                |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4238                                                                           | Machinery, equipment, and supplies merchant wholesalers.....          | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4247                                                                           | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 42471                                                                          | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 424710                                                                         | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 425                                                                            | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                          | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251204                                                                        | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MONROE</b>                                                                  |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | 26.0                                     | —                      |
| 423                                                                            | Durable goods merchant wholesalers.....                               | 10.1                                     | —                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | 28.3                                     | —                      |
| 4245                                                                           | Farm product raw material merchant wholesalers .....                  | 53.6                                     | —                      |
| 4249                                                                           | Miscellaneous nondurable goods merchant wholesalers .....             | —                                        | —                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | 26.0                                     | —                      |
| 423                                                                            | Durable goods merchant wholesalers.....                               | 10.1                                     | —                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | 28.3                                     | —                      |
| <b>MONTGOMERY</b>                                                              |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | 1.3                                      | 1.4                    |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                           | Farm product raw material merchant wholesalers .....                  | —                                        | 3.2                    |
| 4247                                                                           | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 42471                                                                          | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 424710                                                                         | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | 1.3                                      | 1.4                    |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                           | Farm product raw material merchant wholesalers .....                  | —                                        | 3.2                    |

See footnotes at end of table.

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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>MORGAN</b>                                                                 |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 26.0                                     | 11.1                   |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 46.9                                     | 20.4                   |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 46.9                                     | 20.4                   |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>NEW MADRID</b>                                                             |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 2.0                                      | —                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | —                                        | —                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2.0                                      | —                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| 42491                                                                         | Farm supplies merchant wholesalers .....                              | D                                        | D                      |
| 424910                                                                        | Farm supplies merchant wholesalers .....                              | D                                        | D                      |
| 4249101                                                                       | Farm supplies merchant wholesalers - farm dealers .....               | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | —                                        | —                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| <b>NEWTON</b>                                                                 |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 2.4                                      | 4.0                    |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4244                                                                          | Grocery and related product merchant wholesalers.....                 | D                                        | D                      |
| 42444                                                                         | Poultry and poultry product merchant wholesalers .....                | D                                        | D                      |
| 424440                                                                        | Poultry and poultry product merchant wholesalers .....                | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| 42491                                                                         | Farm supplies merchant wholesalers .....                              | D                                        | D                      |
| 424910                                                                        | Farm supplies merchant wholesalers .....                              | D                                        | D                      |
| 4249102                                                                       | Farm supplies merchant wholesalers - wholesale distributors .....     | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |

See footnotes at end of table.



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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>NEWTON—Con.</b>                                                            |                                                                       |                                          |                        |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                | D                                        | D                      |
| 42444                                                                         | Poultry and poultry product merchant wholesalers .....                | D                                        | D                      |
| 424440                                                                        | Poultry and poultry product merchant wholesalers .....                | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| <b>NODAWAY</b>                                                                |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 5.5                                      | 5.1                    |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 10.2                                     | 11.0                   |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | —                                        | .1                     |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| 42512045                                                                      | Farm product raw material agents and brokers .....                    | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | —                                        | .1                     |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>OREGON</b>                                                                 |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 45.1                                     | —                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 45.1                                     | —                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.

Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>OSAGE</b>                                                                  |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALESA, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>OZARK</b>                                                                  |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 69.8                                     | 30.2                   |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | D                                        | D                      |
| <b>MERCHANT WHOLESALESA, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 69.8                                     | 30.2                   |
| <b>PEMISCOT</b>                                                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 2.0                                      | 13.1                   |
| 423                                                                           | Durable goods merchant wholesalers.....                               | .1                                       | 12.6                   |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2.5                                      | 13.3                   |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 2.1                                      | 21.5                   |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| <b>MERCHANT WHOLESALESA, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 2.1                                      | 21.5                   |

See footnotes at end of table.

Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                | Percent of sales—                        |                        |
|-----------------|--------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                      | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>PEMISCOT—Con.</b>                                                                 |                                          |                        |
|                 | <b><i>MANUFACTURERS' SALES BRANCHES AND OFFICES</i></b>                              |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                         | D                                        | D                      |
| 423             | Durable goods merchant wholesalers .....                                             | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                            | D                                        | D                      |
|                 | <b>PERRY</b>                                                                         |                                          |                        |
|                 | <b><i>WHOLESALE TRADE</i></b>                                                        |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                         | 6.1                                      | 2.5                    |
| 423             | Durable goods merchant wholesalers .....                                             | 5.1                                      | —                      |
| 4233            | Lumber and other construction materials merchant wholesalers .....                   | D                                        | D                      |
| 42332           | Brick, stone, and related construction material merchant wholesalers .....           | D                                        | D                      |
| 423320          | Brick, stone, and related construction material merchant wholesalers .....           | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                        | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | 13.4                                     | 20.5                   |
|                 | <b><i>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</i></b> |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                         | 6.1                                      | 2.5                    |
| 423             | Durable goods merchant wholesalers .....                                             | 5.1                                      | —                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | 13.4                                     | 20.5                   |
|                 | <b>PETTIS</b>                                                                        |                                          |                        |
|                 | <b><i>WHOLESALE TRADE</i></b>                                                        |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                         | 5.6                                      | 4.8                    |
| 423             | Durable goods merchant wholesalers .....                                             | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                        | 28.7                                     | 13.2                   |
| 424             | Nondurable goods merchant wholesalers .....                                          | 1.5                                      | —                      |
| 4244            | Grocery and related product merchant wholesalers .....                               | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                              | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                           | D                                        | D                      |
| 42512045        | Farm product raw material agents and brokers .....                                   | D                                        | D                      |
|                 | <b><i>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</i></b> |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                         | 7.4                                      | 6.3                    |
| 423             | Durable goods merchant wholesalers .....                                             | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                        | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers .....                               | D                                        | D                      |
|                 | <b><i>MANUFACTURERS' SALES BRANCHES AND OFFICES</i></b>                              |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                         | D                                        | D                      |
| 423             | Durable goods merchant wholesalers .....                                             | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |

See footnotes at end of table.

Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-----------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>PHELPS</b>                                                                 |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                        |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                  | <b>8.9</b>                               | <b>1.6</b>             |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | .9                                       | .5                     |
| 4244            | Grocery and related product merchant wholesalers .....                        | —                                        | .6                     |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                   | D                                        | D                      |
| 42471           | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 424710          | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                       | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                  | <b>10.4</b>                              | <b>1.9</b>             |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>PIKE</b>                                                                   |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                        |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                  | <b>10.5</b>                              | <b>.5</b>              |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers.....                | D                                        | D                      |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers.....                | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers.....                  | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | 13.4                                     | 1.0                    |
| 4245            | Farm product raw material merchant wholesalers .....                          | 13.9                                     | —                      |
| 425             | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers.....                | D                                        | D                      |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers.....                | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | 13.4                                     | 1.0                    |
| 4245            | Farm product raw material merchant wholesalers .....                          | 13.9                                     | —                      |

See footnotes at end of table.

Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                                  | Geographic area, type of operation, and kind of business <sup>1</sup>                     | Percent of sales—                        |                        |
|----------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                                  |                                                                                           | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>PLATTE</b>                                                                    |                                                                                           |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                           |                                                                                           |                                          |                        |
| <b>42</b>                                                                        | <b>Wholesale trade .....</b>                                                              | <b>.6</b>                                | <b>.8</b>              |
| 423                                                                              | Durable goods merchant wholesalers .....                                                  | .4                                       | .8                     |
| 4231                                                                             | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....             | D                                        | D                      |
| 42311                                                                            | Automobile and other motor vehicle merchant wholesalers .....                             | D                                        | D                      |
| 423110                                                                           | Automobile and other motor vehicle merchant wholesalers .....                             | D                                        | D                      |
| 4231101                                                                          | Automobile and motorcycle merchant wholesalers .....                                      | D                                        | D                      |
| 42312                                                                            | Motor vehicle supplies and new parts merchant wholesalers .....                           | D                                        | D                      |
| 423120                                                                           | Motor vehicle supplies and new parts merchant wholesalers .....                           | D                                        | D                      |
| 4231201                                                                          | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors .....  | D                                        | D                      |
| 42313                                                                            | Tire and tube merchant wholesalers .....                                                  | D                                        | D                      |
| 423130                                                                           | Tire and tube merchant wholesalers .....                                                  | D                                        | D                      |
| 4233                                                                             | Lumber and other construction materials merchant wholesalers .....                        | D                                        | D                      |
| 42331                                                                            | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                      | D                                        | D                      |
| 423310                                                                           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                      | D                                        | D                      |
| 4235                                                                             | Metal and mineral (except petroleum) merchant wholesalers .....                           | D                                        | D                      |
| 42351                                                                            | Metal service centers and other metal merchant wholesalers .....                          | D                                        | D                      |
| 423510                                                                           | Metal service centers and other metal merchant wholesalers .....                          | D                                        | D                      |
| 4235102                                                                          | Nonferrous metal service centers and sales offices merchant wholesalers .....             | D                                        | D                      |
| 42351021                                                                         | Nonferrous metal service centers merchant wholesalers .....                               | D                                        | D                      |
| 4236                                                                             | Electrical and electronic goods merchant wholesalers .....                                | D                                        | D                      |
| 42369                                                                            | Other electronic parts and equipment merchant wholesalers .....                           | D                                        | D                      |
| 423690                                                                           | Other electronic parts and equipment merchant wholesalers .....                           | D                                        | D                      |
| 4238                                                                             | Machinery, equipment, and supplies merchant wholesalers .....                             | D                                        | D                      |
| 42383                                                                            | Industrial machinery and equipment merchant wholesalers .....                             | D                                        | D                      |
| 423830                                                                           | Industrial machinery and equipment merchant wholesalers .....                             | D                                        | D                      |
| 4238301                                                                          | Food-processing machinery and equipment merchant wholesalers .....                        | D                                        | D                      |
| 42385                                                                            | Service establishment equipment and supplies merchant wholesalers .....                   | D                                        | D                      |
| 423850                                                                           | Service establishment equipment and supplies merchant wholesalers .....                   | D                                        | D                      |
| 4238502                                                                          | Custodial and janitors' equipment and supplies merchant wholesalers .....                 | D                                        | D                      |
| 4239                                                                             | Miscellaneous durable goods merchant wholesalers .....                                    | D                                        | D                      |
| 42399                                                                            | Other miscellaneous durable goods merchant wholesalers .....                              | D                                        | D                      |
| 423990                                                                           | Other miscellaneous durable goods merchant wholesalers .....                              | D                                        | D                      |
| 4239904                                                                          | Prerecorded media merchant wholesalers .....                                              | D                                        | D                      |
| 42399041                                                                         | Compact discs, prerecorded audio tapes, and phonograph records merchant wholesalers ..... | D                                        | D                      |
| 424                                                                              | Nondurable goods merchant wholesalers .....                                               | D                                        | D                      |
| 4241                                                                             | Paper and paper product merchant wholesalers .....                                        | D                                        | D                      |
| 4245                                                                             | Farm product raw material merchant wholesalers .....                                      | D                                        | D                      |
| 4247                                                                             | Petroleum and petroleum products merchant wholesalers .....                               | D                                        | D                      |
| 42471                                                                            | Petroleum bulk stations and terminals .....                                               | D                                        | D                      |
| 424710                                                                           | Petroleum bulk stations and terminals .....                                               | D                                        | D                      |
| 4247101                                                                          | Petroleum bulk stations and terminals (except LP) .....                                   | D                                        | D                      |
| 42471012                                                                         | Petroleum bulk terminals (except LP) .....                                                | D                                        | D                      |
| 4249                                                                             | Miscellaneous nondurable goods merchant wholesalers .....                                 | D                                        | D                      |
| 42491                                                                            | Farm supplies merchant wholesalers .....                                                  | D                                        | D                      |
| 424910                                                                           | Farm supplies merchant wholesalers .....                                                  | D                                        | D                      |
| 42499                                                                            | Other miscellaneous nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 424990                                                                           | Other miscellaneous nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 425                                                                              | Wholesale electronic markets and agents and brokers .....                                 | D                                        | D                      |
| 4251                                                                             | Wholesale electronic markets and agents and brokers .....                                 | D                                        | D                      |
| 42512                                                                            | Wholesale trade agents and brokers .....                                                  | D                                        | D                      |
| 425120                                                                           | Wholesale trade agents and brokers .....                                                  | D                                        | D                      |
| 4251203                                                                          | Agents and brokers, durable goods .....                                                   | D                                        | D                      |
| 42512038                                                                         | Machinery, equipment, and supplies agents and brokers .....                               | D                                        | D                      |
| 4251204                                                                          | Agents and brokers, nondurable goods .....                                                | D                                        | D                      |
| <b>MERCHANT WHOLESALESALES, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                           |                                          |                        |
| <b>42</b>                                                                        | <b>Wholesale trade .....</b>                                                              | <b>D</b>                                 | <b>D</b>               |
| 423                                                                              | Durable goods merchant wholesalers .....                                                  | D                                        | D                      |
| 4231                                                                             | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....             | D                                        | D                      |
| 42312                                                                            | Motor vehicle supplies and new parts merchant wholesalers .....                           | D                                        | D                      |
| 423120                                                                           | Motor vehicle supplies and new parts merchant wholesalers .....                           | D                                        | D                      |
| 4235                                                                             | Metal and mineral (except petroleum) merchant wholesalers .....                           | D                                        | D                      |
| 42351                                                                            | Metal service centers and other metal merchant wholesalers .....                          | D                                        | D                      |
| 423510                                                                           | Metal service centers and other metal merchant wholesalers .....                          | D                                        | D                      |
| 4238                                                                             | Machinery, equipment, and supplies merchant wholesalers .....                             | D                                        | D                      |
| 42383                                                                            | Industrial machinery and equipment merchant wholesalers .....                             | D                                        | D                      |
| 423830                                                                           | Industrial machinery and equipment merchant wholesalers .....                             | D                                        | D                      |
| 4239                                                                             | Miscellaneous durable goods merchant wholesalers .....                                    | D                                        | D                      |
| 42399                                                                            | Other miscellaneous durable goods merchant wholesalers .....                              | D                                        | D                      |
| 423990                                                                           | Other miscellaneous durable goods merchant wholesalers .....                              | D                                        | D                      |

See footnotes at end of table.

Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>              | Percent of sales—                        |                        |
|-----------------|------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                    | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>PLATTE—Con.</b>                                                                 |                                          |                        |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b> |                                          |                        |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                        |                                          |                        |
| 424             | Nondurable goods merchant wholesalers .....                                        | D                                        | D                      |
| 4245            | Farm product raw material merchant wholesalers .....                               | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                          | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                   |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                       | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                            | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....      | D                                        | D                      |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                      | D                                        | D                      |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                      | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers.....                       | D                                        | D                      |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....            | D                                        | D                      |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....            | D                                        | D                      |
| 4238502         | Custodial and janitors' equipment and supplies merchant wholesalers .....          | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                        | D                                        | D                      |
|                 | <b>POLK</b>                                                                        |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                             |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                       | <b>17.1</b>                              | <b>.3</b>              |
| 423             | Durable goods merchant wholesalers.....                                            | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                        | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                        | D                                        | D                      |
| 42471           | Petroleum bulk stations and terminals .....                                        | D                                        | D                      |
| 424710          | Petroleum bulk stations and terminals .....                                        | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                          | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                          | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                          | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                           | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                           | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                            | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                         | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>      |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                       | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                            | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                        | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                   |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                       | <b>D</b>                                 | <b>D</b>               |
| 424             | Nondurable goods merchant wholesalers .....                                        | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                          | D                                        | D                      |
|                 | <b>PULASKI</b>                                                                     |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                             |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                       | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                            | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                        | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>      |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                       | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                            | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                        | D                                        | D                      |

See footnotes at end of table.

Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                                | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|--------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                                |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>PUTNAM</b>                                                                  |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | 62.3                                     | —                      |
| 425                                                                            | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                          | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251204                                                                        | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                               |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>RALLS</b>                                                                   |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>RANDOLPH</b>                                                                |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | 13.0                                     | 1.5                    |
| 423                                                                            | Durable goods merchant wholesalers .....                              | 2.3                                      | 2.6                    |
| 4233                                                                           | Lumber and other construction materials merchant wholesalers .....    | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 425                                                                            | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                          | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                        | Agents and brokers, durable goods .....                               | D                                        | D                      |
| 42512038                                                                       | Machinery, equipment, and supplies agents and brokers .....           | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers .....                              | 2.3                                      | 2.6                    |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                               |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.

Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>RAY</b>                                                                    |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 13.2                                     | 26.2                   |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 13.2                                     | 26.2                   |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| <b>REYNOLDS</b>                                                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 77.7                                     | 4.8                    |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 77.7                                     | 4.8                    |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>RIPLEY</b>                                                                 |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>ST. CHARLES</b>                                                            |                                                                       |                                          |                        |

See footnotes at end of table.



Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

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| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                | Percent of sales—                        |                        |
|-----------------|--------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                      | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>ST. CHARLES—Con.</b>                                                              |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                               |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                         | <b>1.5</b>                               | <b>1.3</b>             |
| 423             | Durable goods merchant wholesalers .....                                             | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | D                                        | D                      |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                        | D                                        | D                      |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                        | D                                        | D                      |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                      | D                                        | D                      |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                      | D                                        | D                      |
| 4232            | Furniture and home furnishing merchant wholesalers .....                             | D                                        | D                      |
| 42322           | Home furnishing merchant wholesalers .....                                           | D                                        | D                      |
| 423220          | Home furnishing merchant wholesalers .....                                           | D                                        | D                      |
| 4232203         | Floor coverings merchant wholesalers .....                                           | D                                        | D                      |
| 4233            | Lumber and other construction materials merchant wholesalers .....                   | D                                        | D                      |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                 | D                                        | D                      |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                 | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....        | D                                        | D                      |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                      | D                                        | D                      |
| 42351           | Metal service centers and other metal merchant wholesalers .....                     | D                                        | D                      |
| 423510          | Metal service centers and other metal merchant wholesalers .....                     | D                                        | D                      |
| 4236            | Electrical and electronic goods merchant wholesalers .....                           | D                                        | D                      |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 42374           | Refrigeration equipment and supplies merchant wholesalers .....                      | D                                        | D                      |
| 423740          | Refrigeration equipment and supplies merchant wholesalers .....                      | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                        | D                                        | D                      |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                        | D                                        | D                      |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                        | D                                        | D                      |
| 42384           | Industrial supplies merchant wholesalers .....                                       | D                                        | D                      |
| 423840          | Industrial supplies merchant wholesalers .....                                       | D                                        | D                      |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                               | D                                        | D                      |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                         | D                                        | D                      |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                         | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 4241            | Paper and paper product merchant wholesalers .....                                   | D                                        | D                      |
| 42412           | Stationery and office supplies merchant wholesalers .....                            | D                                        | D                      |
| 424120          | Stationery and office supplies merchant wholesalers .....                            | D                                        | D                      |
| 4242            | Drugs and druggists' sundries merchant wholesalers .....                             | D                                        | D                      |
| 42421           | Drugs and druggists' sundries merchant wholesalers .....                             | D                                        | D                      |
| 424210          | Drugs and druggists' sundries merchant wholesalers .....                             | D                                        | D                      |
| 4242101         | General-line drugs merchant wholesalers .....                                        | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers .....                               | D                                        | D                      |
| 42449           | Other grocery and related products merchant wholesalers .....                        | D                                        | D                      |
| 424490          | Other grocery and related products merchant wholesalers .....                        | D                                        | D                      |
| 4246            | Chemical and allied products merchant wholesalers .....                              | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                          | D                                        | D                      |
| 42471           | Petroleum bulk stations and terminals .....                                          | D                                        | D                      |
| 424710          | Petroleum bulk stations and terminals .....                                          | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                            | D                                        | D                      |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                      | D                                        | D                      |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                      | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                              | D                                        | D                      |
| 42512033        | Lumber and other construction materials agents and brokers .....                     | D                                        | D                      |
| 42512034        | Professional and commercial equipment and supplies agents and brokers .....          | D                                        | D                      |
| 42512036        | Electrical and electronic goods agents and brokers .....                             | D                                        | 9.3                    |
| 42512038        | Machinery, equipment, and supplies agents and brokers .....                          | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                           | D                                        | D                      |
| 42512041        | Paper and paper products agents and brokers .....                                    | D                                        | D                      |
| 42512044        | Grocery and related products agents and brokers .....                                | D                                        | D                      |

See footnotes at end of table.

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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                                      | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>ST. CHARLES—Con.</b>                                                       |                                                                                      |                                          |                        |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                      |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                         | <b>1.5</b>                               | <b>.8</b>              |
| 423                                                                           | Durable goods merchant wholesalers .....                                             | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | D                                        | D                      |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....                      | D                                        | D                      |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers .....                      | D                                        | D                      |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers .....        | D                                        | D                      |
| 4237                                                                          | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 42374                                                                         | Refrigeration equipment and supplies merchant wholesalers .....                      | D                                        | D                      |
| 423740                                                                        | Refrigeration equipment and supplies merchant wholesalers .....                      | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                        | D                                        | D                      |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                               | D                                        | D                      |
| 42399                                                                         | Other miscellaneous durable goods merchant wholesalers .....                         | D                                        | D                      |
| 423990                                                                        | Other miscellaneous durable goods merchant wholesalers .....                         | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 4241                                                                          | Paper and paper product merchant wholesalers .....                                   | D                                        | D                      |
| 42412                                                                         | Stationery and office supplies merchant wholesalers .....                            | D                                        | D                      |
| 424120                                                                        | Stationery and office supplies merchant wholesalers .....                            | D                                        | D                      |
| 4242                                                                          | Drugs and druggists' sundries merchant wholesalers .....                             | D                                        | D                      |
| 42421                                                                         | Drugs and druggists' sundries merchant wholesalers .....                             | D                                        | D                      |
| 424210                                                                        | Drugs and druggists' sundries merchant wholesalers .....                             | D                                        | D                      |
| 4242101                                                                       | General-line drugs merchant wholesalers .....                                        | D                                        | D                      |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                               | 4.7                                      | 1.4                    |
| 4246                                                                          | Chemical and allied products merchant wholesalers .....                              | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                            | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                                      |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                         | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                                             | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| <b>ST. CLAIR</b>                                                              |                                                                                      |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                      |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                         | <b>D</b>                                 | <b>D</b>               |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                              | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                      |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                         | <b>D</b>                                 | <b>D</b>               |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| <b>STE. GENEVIEVE</b>                                                         |                                                                                      |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                      |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                         | <b>7.0</b>                               | <b>7.4</b>             |
| 423                                                                           | Durable goods merchant wholesalers .....                                             | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                        | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | —                                        | 2.0                    |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                          | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                          | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                          | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                            | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                              | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                           | D                                        | D                      |

See footnotes at end of table.

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| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                    | Percent of sales—                        |                        |
|-----------------|------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                          | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>STE. GENEVIEVE—Con.</b>                                                               |                                          |                        |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>            |                                          |                        |
| 42              | Wholesale trade .....                                                                    | 7.7                                      | 6.9                    |
| 423             | Durable goods merchant wholesalers .....                                                 | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                              | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                         |                                          |                        |
| 42              | Wholesale trade .....                                                                    | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                              | D                                        | D                      |
|                 | <b>ST. FRANCOIS</b>                                                                      |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                                   |                                          |                        |
| 42              | Wholesale trade .....                                                                    | D                                        | D                      |
| 423             | Durable goods merchant wholesalers .....                                                 | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....            | D                                        | D                      |
| 4233            | Lumber and other construction materials merchant wholesalers .....                       | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                            | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                              | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers .....                                   | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                                | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                                | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                                 | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                                 | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                                  | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>            |                                          |                        |
| 42              | Wholesale trade .....                                                                    | D                                        | D                      |
| 423             | Durable goods merchant wholesalers .....                                                 | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....            | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                              | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                         |                                          |                        |
| 42              | Wholesale trade .....                                                                    | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                              | D                                        | D                      |
|                 | <b>ST. LOUIS</b>                                                                         |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                                   |                                          |                        |
| 42              | Wholesale trade .....                                                                    | 1.5                                      | 5.2                    |
| 423             | Durable goods merchant wholesalers .....                                                 | 2.5                                      | 6.2                    |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....            | 3.0                                      | 1.0                    |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                            | D                                        | D                      |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                            | D                                        | D                      |
| 4231101         | Automobile and motorcycle merchant wholesalers .....                                     | D                                        | D                      |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                          | D                                        | D                      |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                          | D                                        | D                      |
| 4231201         | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors ..... | D                                        | D                      |
| 4231202         | Motor vehicle supplies and new parts merchant wholesalers - jobbers .....                | -                                        | .1                     |
| 4232            | Furniture and home furnishing merchant wholesalers .....                                 | 2.7                                      | 15.8                   |
| 42321           | Furniture merchant wholesalers .....                                                     | D                                        | D                      |
| 423210          | Furniture merchant wholesalers .....                                                     | D                                        | D                      |
| 4232102         | Office and business furniture merchant wholesalers .....                                 | D                                        | D                      |
| 42322           | Home furnishing merchant wholesalers .....                                               | D                                        | D                      |
| 423220          | Home furnishing merchant wholesalers .....                                               | D                                        | D                      |
| 4232203         | Floor coverings merchant wholesalers .....                                               | D                                        | D                      |
| 4233            | Lumber and other construction materials merchant wholesalers .....                       | 3.7                                      | 15.2                   |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | 4.9                                      | 4.7                    |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | 4.9                                      | 4.7                    |
| 4233102         | Lumber with yard merchant wholesalers .....                                              | 5.7                                      | .5                     |
| 4233103         | Plywood, veneer, millwork, and wood panel merchant wholesalers .....                     | 4.1                                      | 8.1                    |
| 42332           | Brick, stone, and related construction material merchant wholesalers .....               | 1.9                                      | 55.5                   |
| 423320          | Brick, stone, and related construction material merchant wholesalers .....               | 1.9                                      | 55.5                   |
| 4233201         | Brick, block, tile, clay/cement sewer pipe merchant wholesalers .....                    | D                                        | D                      |
| 4233203         | Cement, lime, and related products merchant wholesalers .....                            | D                                        | D                      |
| 42333           | Roofing, siding, and insulation material merchant wholesalers .....                      | D                                        | D                      |
| 423330          | Roofing, siding, and insulation material merchant wholesalers .....                      | D                                        | D                      |
| 42339           | Other construction material merchant wholesalers .....                                   | D                                        | D                      |
| 423390          | Other construction material merchant wholesalers .....                                   | D                                        | D                      |

See footnotes at end of table.

Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code             | Geographic area, type of operation, and kind of business <sup>1</sup>                                     | Percent of sales—                        |                        |
|-----------------------------|-----------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                             |                                                                                                           | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>ST. LOUIS—Con.</b>       |                                                                                                           |                                          |                        |
| <b>WHOLESALE TRADE—Con.</b> |                                                                                                           |                                          |                        |
| <b>Wholesale trade—Con.</b> |                                                                                                           |                                          |                        |
| 423                         | Durable goods merchant wholesalers—Con.                                                                   |                                          |                        |
| 4234                        | Professional and commercial equipment and supplies merchant wholesalers . . . . .                         | 2.4                                      | 10.7                   |
| 42341                       | Photographic equipment and supplies merchant wholesalers . . . . .                                        | —                                        | 1.3                    |
| 423410                      | Photographic equipment and supplies merchant wholesalers . . . . .                                        | —                                        | 1.3                    |
| 42342                       | Office equipment merchant wholesalers . . . . .                                                           | D                                        | D                      |
| 423420                      | Office equipment merchant wholesalers . . . . .                                                           | D                                        | D                      |
| 42343                       | Computer and computer peripheral equipment and software merchant wholesalers . . . . .                    | 2.8                                      | 8.3                    |
| 423430                      | Computer and computer peripheral equipment and software merchant wholesalers . . . . .                    | 2.8                                      | 8.3                    |
| 4234301                     | Computer and computer peripheral equipment merchant wholesalers . . . . .                                 | D                                        | D                      |
| 42343011                    | Computer and computer peripheral equipment for resale merchant wholesalers . . . . .                      | D                                        | D                      |
| 42343012                    | Computer and computer peripheral equipment for end use merchant wholesalers . . . . .                     | D                                        | D                      |
| 42344                       | Other commercial equipment merchant wholesalers . . . . .                                                 | 8                                        | 1.5                    |
| 423440                      | Other commercial equipment merchant wholesalers . . . . .                                                 | 8                                        | 1.5                    |
| 4234401                     | Restaurant and hotel equipment and supplies merchant wholesalers . . . . .                                | D                                        | D                      |
| 42345                       | Medical, dental, and hospital equipment and supplies merchant wholesalers . . . . .                       | 1.9                                      | 16.7                   |
| 423450                      | Medical, dental, and hospital equipment and supplies merchant wholesalers . . . . .                       | 1.9                                      | 16.7                   |
| 4234501                     | Surgical, medical, and hospital supplies merchant wholesalers . . . . .                                   | D                                        | D                      |
| 42349                       | Other professional equipment and supplies merchant wholesalers . . . . .                                  | D                                        | D                      |
| 423490                      | Other professional equipment and supplies merchant wholesalers . . . . .                                  | D                                        | D                      |
| 4234902                     | Other professional equipment and supplies merchant wholesalers . . . . .                                  | D                                        | D                      |
| 4235                        | Metal and mineral (except petroleum) merchant wholesalers . . . . .                                       | D                                        | D                      |
| 42351                       | Metal service centers and other metal merchant wholesalers . . . . .                                      | D                                        | D                      |
| 423510                      | Metal service centers and other metal merchant wholesalers . . . . .                                      | D                                        | D                      |
| 4235101                     | Ferrous metal service centers and sales offices merchant wholesalers . . . . .                            | D                                        | D                      |
| 42351011                    | Ferrous metal service centers merchant wholesalers . . . . .                                              | D                                        | D                      |
| 42351012                    | Ferrous metal sales offices merchant wholesalers . . . . .                                                | D                                        | D                      |
| 4235102                     | Nonferrous metal service centers and sales offices merchant wholesalers . . . . .                         | D                                        | D                      |
| 42351021                    | Nonferrous metal service centers merchant wholesalers . . . . .                                           | D                                        | D                      |
| 4236                        | Electrical and electronic goods merchant wholesalers . . . . .                                            | 1.3                                      | 3.7                    |
| 42361                       | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers . . . . . | 1.3                                      | 1.5                    |
| 423610                      | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers . . . . . | 1.3                                      | 1.5                    |
| 42362                       | Electrical and electronic appliance, television, and radio set merchant wholesalers . . . . .             | D                                        | D                      |
| 423620                      | Electrical and electronic appliance, television, and radio set merchant wholesalers . . . . .             | D                                        | D                      |
| 42369                       | Other electronic parts and equipment merchant wholesalers . . . . .                                       | D                                        | D                      |
| 423690                      | Other electronic parts and equipment merchant wholesalers . . . . .                                       | D                                        | D                      |
| 4236901                     | Communications equipment and supplies merchant wholesalers . . . . .                                      | 5                                        | 5.0                    |
| 4236902                     | Electronic parts (except communications equipment) merchant wholesalers . . . . .                         | D                                        | D                      |
| 4237                        | Hardware, and plumbing and heating equipment and supplies merchant wholesalers . . . . .                  | 3.5                                      | 8.4                    |
| 42371                       | Hardware merchant wholesalers . . . . .                                                                   | 12.1                                     | 32.2                   |
| 423710                      | Hardware merchant wholesalers . . . . .                                                                   | 12.1                                     | 32.2                   |
| 42373                       | Warm air heating and air-conditioning equipment and supplies merchant wholesalers . . . . .               | 4                                        | 2.6                    |
| 423730                      | Warm air heating and air-conditioning equipment and supplies merchant wholesalers . . . . .               | 4                                        | 2.6                    |
| 42374                       | Refrigeration equipment and supplies merchant wholesalers . . . . .                                       | D                                        | D                      |
| 423740                      | Refrigeration equipment and supplies merchant wholesalers . . . . .                                       | D                                        | D                      |
| 4238                        | Machinery, equipment, and supplies merchant wholesalers . . . . .                                         | 4.1                                      | 7.6                    |
| 42381                       | Construction and mining (except oil well) machinery and equipment merchant wholesalers . . . . .          | 3.4                                      | —                      |
| 423810                      | Construction and mining (except oil well) machinery and equipment merchant wholesalers . . . . .          | 3.4                                      | —                      |
| 42382                       | Farm and garden machinery and equipment merchant wholesalers . . . . .                                    | D                                        | D                      |
| 423820                      | Farm and garden machinery and equipment merchant wholesalers . . . . .                                    | D                                        | D                      |
| 42383                       | Industrial machinery and equipment merchant wholesalers . . . . .                                         | 6.4                                      | 13.4                   |
| 423830                      | Industrial machinery and equipment merchant wholesalers . . . . .                                         | 6.4                                      | 13.4                   |
| 4238302                     | Hydraulic and pneumatic (fluid-power) machinery and equipment merchant wholesalers . . . . .              | 4.9                                      | 2.9                    |
| 42383022                    | Hydraulic and pneumatic parts, accessories, and supplies merchant wholesalers . . . . .                   | 6.4                                      | 1                      |
| 4238303                     | General-purpose industrial machinery and equipment merchant wholesalers . . . . .                         | 2.7                                      | 2.6                    |
| 4238304                     | Metalworking machinery and equipment merchant wholesalers . . . . .                                       | 11.1                                     | 1.5                    |
| 4238305                     | Materials handling equipment merchant wholesalers . . . . .                                               | 1.7                                      | 40.0                   |
| 4238306                     | Oil well, oil refinery, and pipeline mach, equip, and supplies merchant wholesalers . . . . .             | D                                        | D                      |
| 4238307                     | Other industrial machinery and equipment merchant wholesalers . . . . .                                   | 30.8                                     | 1.2                    |
| 42384                       | Industrial supplies merchant wholesalers . . . . .                                                        | 1.6                                      | 1.7                    |
| 423840                      | Industrial supplies merchant wholesalers . . . . .                                                        | 1.6                                      | 1.7                    |
| 4238403                     | Welding supplies merchant wholesalers . . . . .                                                           | D                                        | D                      |
| 4238404                     | Industrial containers and supplies merchant wholesalers . . . . .                                         | D                                        | D                      |
| 4238406                     | Other industrial supplies merchant wholesalers . . . . .                                                  | D                                        | D                      |
| 42385                       | Service establishment equipment and supplies merchant wholesalers . . . . .                               | 6.2                                      | 10.3                   |
| 423850                      | Service establishment equipment and supplies merchant wholesalers . . . . .                               | 6.2                                      | 10.3                   |
| 4238502                     | Custodial and janitors' equipment and supplies merchant wholesalers . . . . .                             | 3                                        | 18.0                   |
| 4238503                     | Laundry and dry-cleaning equipment and supplies merchant wholesalers . . . . .                            | D                                        | D                      |
| 4238504                     | Other service establishment equipment and supplies merchant wholesalers . . . . .                         | D                                        | D                      |
| 4239                        | Miscellaneous durable goods merchant wholesalers . . . . .                                                | D                                        | D                      |
| 42391                       | Sporting and recreational goods and supplies merchant wholesalers . . . . .                               | D                                        | D                      |
| 423910                      | Sporting and recreational goods and supplies merchant wholesalers . . . . .                               | D                                        | D                      |
| 42393                       | Recyclable material merchant wholesalers . . . . .                                                        | .1                                       | 1.4                    |
| 423930                      | Recyclable material merchant wholesalers . . . . .                                                        | .1                                       | 1.4                    |
| 4239301                     | Iron and steel scrap merchant wholesalers - processors and dealers . . . . .                              | .1                                       | 1.2                    |
| 42393011                    | Iron and steel scrap merchant wholesalers - processors (using power processing equipment) . . . . .       | D                                        | D                      |
| 42393012                    | Iron and steel scrap merchant wholesalers - dealers (not using power processing equipment) . . . . .      | D                                        | D                      |
| 4239303                     | Other recyclable material merchant wholesalers . . . . .                                                  | D                                        | D                      |
| 42394                       | Jewelry, watch, precious stone, and precious metal merchant wholesalers . . . . .                         | D                                        | D                      |
| 423940                      | Jewelry, watch, precious stone, and precious metal merchant wholesalers . . . . .                         | D                                        | D                      |
| 42399                       | Other miscellaneous durable goods merchant wholesalers . . . . .                                          | 2.9                                      | 6.0                    |
| 423990                      | Other miscellaneous durable goods merchant wholesalers . . . . .                                          | 2.9                                      | 6.0                    |
| 4239903                     | General merchandise (durable goods) merchant wholesalers . . . . .                                        | D                                        | D                      |

See footnotes at end of table.

Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                            | Percent of sales—                        |                        |
|-----------------|--------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                                  | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>ST. LOUIS—Con.</b>                                                                            |                                          |                        |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                      |                                          |                        |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                      |                                          |                        |
| 424             | Nondurable goods merchant wholesalers .....                                                      | .7                                       | 5.7                    |
| 4241            | Paper and paper product merchant wholesalers .....                                               | .7                                       | 22.8                   |
| 42412           | Stationery and office supplies merchant wholesalers .....                                        | D                                        | D                      |
| 424120          | Stationery and office supplies merchant wholesalers .....                                        | D                                        | D                      |
| 42413           | Industrial and personal service paper merchant wholesalers .....                                 | D                                        | D                      |
| 424130          | Industrial and personal service paper merchant wholesalers .....                                 | D                                        | D                      |
| 4242            | Drugs and druggists' sundries merchant wholesalers .....                                         | D                                        | D                      |
| 42421           | Drugs and druggists' sundries merchant wholesalers .....                                         | D                                        | D                      |
| 424210          | Drugs and druggists' sundries merchant wholesalers .....                                         | D                                        | D                      |
| 4242101         | General-line drugs merchant wholesalers .....                                                    | D                                        | D                      |
| 4243            | Apparel, piece goods, and notions merchant wholesalers .....                                     | D                                        | D                      |
| 42431           | Piece goods, notions, and other dry goods merchant wholesalers .....                             | D                                        | D                      |
| 424310          | Piece goods, notions, and other dry goods merchant wholesalers .....                             | D                                        | D                      |
| 4243101         | Piece goods merchant wholesalers - jobbers .....                                                 | D                                        | D                      |
| 42432           | Men's and boys' clothing and furnishings merchant wholesalers .....                              | D                                        | D                      |
| 424320          | Men's and boys' clothing and furnishings merchant wholesalers .....                              | D                                        | D                      |
| 42433           | Women's, children's, and infants' clothing and accessories merchant wholesalers .....            | D                                        | D                      |
| 424330          | Women's, children's, and infants' clothing and accessories merchant wholesalers .....            | D                                        | D                      |
| 42434           | Footwear merchant wholesalers .....                                                              | D                                        | D                      |
| 424340          | Footwear merchant wholesalers .....                                                              | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers .....                                           | 1.6                                      | 8.0                    |
| 42442           | Packaged frozen food merchant wholesalers .....                                                  | D                                        | D                      |
| 424420          | Packaged frozen food merchant wholesalers .....                                                  | D                                        | D                      |
| 42443           | Dairy product (except dried or canned) merchant wholesalers .....                                | 1.0                                      | —                      |
| 424430          | Dairy product (except dried or canned) merchant wholesalers .....                                | 1.0                                      | —                      |
| 4244302         | Dairy product (except raw milk) merchant wholesalers .....                                       | 1.0                                      | —                      |
| 42445           | Confectionery merchant wholesalers .....                                                         | D                                        | D                      |
| 424450          | Confectionery merchant wholesalers .....                                                         | D                                        | D                      |
| 42449           | Other grocery and related products merchant wholesalers .....                                    | 1.3                                      | 5.7                    |
| 424490          | Other grocery and related products merchant wholesalers .....                                    | 1.3                                      | 5.7                    |
| 4244902         | Bread and baked goods merchant wholesalers .....                                                 | —                                        | —                      |
| 4245            | Farm product raw material merchant wholesalers .....                                             | D                                        | D                      |
| 4246            | Chemical and allied products merchant wholesalers .....                                          | D                                        | D                      |
| 42461           | Plastics materials and basic forms and shapes merchant wholesalers .....                         | 2.4                                      | 31.7                   |
| 424610          | Plastics materials and basic forms and shapes merchant wholesalers .....                         | 2.4                                      | 31.7                   |
| 42469           | Other chemical and allied products merchant wholesalers .....                                    | D                                        | D                      |
| 424690          | Other chemical and allied products merchant wholesalers .....                                    | D                                        | D                      |
| 4246902         | Other chemical and allied products merchant wholesalers .....                                    | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                                      | D                                        | D                      |
| 42471           | Petroleum bulk stations and terminals .....                                                      | D                                        | D                      |
| 424710          | Petroleum bulk stations and terminals .....                                                      | D                                        | D                      |
| 4247101         | Petroleum bulk stations and terminals (except LP) .....                                          | D                                        | D                      |
| 42472           | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) ..... | D                                        | D                      |
| 424720          | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) ..... | D                                        | D                      |
| 4248            | Beer, wine, and distilled alcoholic beverage merchant wholesalers .....                          | D                                        | D                      |
| 42481           | Beer and ale merchant wholesalers .....                                                          | D                                        | D                      |
| 424810          | Beer and ale merchant wholesalers .....                                                          | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                        | D                                        | D                      |
| 42491           | Farm supplies merchant wholesalers .....                                                         | D                                        | D                      |
| 424910          | Farm supplies merchant wholesalers .....                                                         | D                                        | D                      |
| 4249102         | Farm supplies merchant wholesalers - wholesale distributors .....                                | D                                        | D                      |
| 42494           | Tobacco and tobacco product merchant wholesalers .....                                           | D                                        | D                      |
| 424940          | Tobacco and tobacco product merchant wholesalers .....                                           | D                                        | D                      |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                                  | D                                        | D                      |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                                  | D                                        | D                      |
| 4249902         | General merchandise (nondurable goods) merchant wholesalers .....                                | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                                        | .3                                       | .8                     |
| 4251            | Wholesale electronic markets and agents and brokers .....                                        | .3                                       | .8                     |
| 42512           | Wholesale trade agents and brokers .....                                                         | .3                                       | .8                     |
| 425120          | Wholesale trade agents and brokers .....                                                         | .3                                       | .8                     |
| 4251203         | Agents and brokers, durable goods .....                                                          | .3                                       | 1.3                    |
| 42512031        | Motor vehicle and motor vehicle parts and supplies agents and brokers .....                      | D                                        | D                      |
| 42512032        | Furniture and home furnishings agents and brokers .....                                          | D                                        | D                      |
| 42512033        | Lumber and other construction materials agents and brokers .....                                 | D                                        | D                      |
| 42512034        | Professional and commercial equipment and supplies agents and brokers .....                      | D                                        | D                      |
| 42512035        | Metal and mineral (except petroleum) agents and brokers .....                                    | .1                                       | .5                     |
| 42512036        | Electrical and electronic goods agents and brokers .....                                         | 1.1                                      | 2.7                    |
| 42512037        | Hardware, plumbing, and heating equipment and supplies agents and brokers .....                  | .7                                       | 6.2                    |
| 42512038        | Machinery, equipment, and supplies agents and brokers .....                                      | .7                                       | 1.6                    |
| 42512039        | Miscellaneous durable goods agents and brokers .....                                             | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                                       | .3                                       | .1                     |
| 42512043        | Apparel, piece goods, and notions agents and brokers .....                                       | D                                        | D                      |
| 42512044        | Grocery and related products agents and brokers .....                                            | D                                        | D                      |
| 42512046        | Chemical and allied products agents and brokers .....                                            | 1.3                                      | .8                     |
| 42512047        | Petroleum and petroleum products agents and brokers .....                                        | D                                        | D                      |
| 42512049        | Miscellaneous nondurable goods agents and brokers .....                                          | D                                        | D                      |

See footnotes at end of table.

Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Percent of sales—                        |                        |
|-----------------|-------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>ST. LOUIS—Con.</b>                                                                                 |                                          |                        |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                         |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                                          | <b>2.6</b>                               | <b>6.5</b>             |
| 423             | Durable goods merchant wholesalers .....                                                              | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....                         | D                                        | D                      |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                                         | D                                        | D                      |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                                         | D                                        | D                      |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                                       | .4                                       | 1.1                    |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                                       | .4                                       | 1.1                    |
| 4232            | Furniture and home furnishing merchant wholesalers .....                                              | D                                        | D                      |
| 42321           | Furniture merchant wholesalers .....                                                                  | D                                        | D                      |
| 423210          | Furniture merchant wholesalers .....                                                                  | D                                        | D                      |
| 4232102         | Office and business furniture merchant wholesalers .....                                              | D                                        | D                      |
| 42322           | Home furnishing merchant wholesalers .....                                                            | D                                        | D                      |
| 423220          | Home furnishing merchant wholesalers .....                                                            | D                                        | D                      |
| 4232203         | Floor coverings merchant wholesalers .....                                                            | D                                        | D                      |
| 4233            | Lumber and other construction materials merchant wholesalers .....                                    | D                                        | D                      |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | D                                        | D                      |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | D                                        | D                      |
| 4233102         | Lumber with yard merchant wholesalers .....                                                           | 5.7                                      | .5                     |
| 4233103         | Plywood, veneer, millwork, and wood panel merchant wholesalers .....                                  | D                                        | D                      |
| 42332           | Brick, stone, and related construction material merchant wholesalers .....                            | D                                        | D                      |
| 423320          | Brick, stone, and related construction material merchant wholesalers .....                            | D                                        | D                      |
| 42333           | Roofing, siding, and insulation material merchant wholesalers .....                                   | D                                        | D                      |
| 423330          | Roofing, siding, and insulation material merchant wholesalers .....                                   | D                                        | D                      |
| 42339           | Other construction material merchant wholesalers .....                                                | D                                        | D                      |
| 423390          | Other construction material merchant wholesalers .....                                                | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....                         | D                                        | D                      |
| 42343           | Computer and computer peripheral equipment and software merchant wholesalers .....                    | D                                        | D                      |
| 423430          | Computer and computer peripheral equipment and software merchant wholesalers .....                    | D                                        | D                      |
| 4234301         | Computer and computer peripheral equipment merchant wholesalers .....                                 | D                                        | D                      |
| 42343012        | Computer and peripheral equipment for end use merchant wholesalers .....                              | D                                        | D                      |
| 42344           | Other commercial equipment merchant wholesalers .....                                                 | .8                                       | 1.5                    |
| 423440          | Other commercial equipment merchant wholesalers .....                                                 | .8                                       | 1.5                    |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | D                                        | D                      |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | D                                        | D                      |
| 4234501         | Surgical, medical, and hospital supplies merchant wholesalers .....                                   | D                                        | D                      |
| 42349           | Other professional equipment and supplies merchant wholesalers .....                                  | D                                        | D                      |
| 423490          | Other professional equipment and supplies merchant wholesalers .....                                  | D                                        | D                      |
| 4234902         | Other professional equipment and supplies merchant wholesalers .....                                  | D                                        | D                      |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                                       | D                                        | D                      |
| 42351           | Metal service centers and other metal merchant wholesalers .....                                      | D                                        | D                      |
| 423510          | Metal service centers and other metal merchant wholesalers .....                                      | D                                        | D                      |
| 4235101         | Ferrous metal service centers and sales offices merchant wholesalers .....                            | 10.0                                     | 8.9                    |
| 42351011        | Ferrous metal service centers merchant wholesalers .....                                              | D                                        | D                      |
| 4235102         | Nonferrous metal service centers and sales offices merchant wholesalers .....                         | D                                        | D                      |
| 42351021        | Nonferrous metal service centers merchant wholesalers .....                                           | D                                        | D                      |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                            | D                                        | D                      |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 6.6                                      | 5.1                    |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 6.6                                      | 5.1                    |
| 42369           | Other electronic parts and equipment merchant wholesalers .....                                       | D                                        | D                      |
| 423690          | Other electronic parts and equipment merchant wholesalers .....                                       | D                                        | D                      |
| 4236901         | Communications equipment and supplies merchant wholesalers .....                                      | D                                        | D                      |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | D                                        | D                      |
| 42373           | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....               | D                                        | D                      |
| 423730          | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....               | D                                        | D                      |
| 42374           | Refrigeration equipment and supplies merchant wholesalers .....                                       | D                                        | D                      |
| 423740          | Refrigeration equipment and supplies merchant wholesalers .....                                       | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                         | 7.4                                      | 13.1                   |
| 42381           | Construction and mining (except oil well) machinery and equipment merchant wholesalers .....          | 3.4                                      | —                      |
| 423810          | Construction and mining (except oil well) machinery and equipment merchant wholesalers .....          | 3.4                                      | —                      |
| 42382           | Farm and garden machinery and equipment merchant wholesalers .....                                    | D                                        | D                      |
| 423820          | Farm and garden machinery and equipment merchant wholesalers .....                                    | D                                        | D                      |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                                         | D                                        | D                      |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                                         | D                                        | D                      |
| 4238302         | Hydraulic and pneumatic (fluid-power) machinery and equipment merchant wholesalers .....              | 4.9                                      | 2.9                    |
| 42383022        | Hydraulic and pneumatic parts, accessories, and supplies merchant wholesalers .....                   | 6.4                                      | .1                     |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers .....                         | D                                        | D                      |
| 4238305         | Materials handling equipment merchant wholesalers .....                                               | D                                        | D                      |
| 4238307         | Other industrial machinery and equipment merchant wholesalers .....                                   | D                                        | D                      |
| 42384           | Industrial supplies merchant wholesalers .....                                                        | D                                        | D                      |
| 423840          | Industrial supplies merchant wholesalers .....                                                        | D                                        | D                      |
| 4238406         | Other industrial supplies merchant wholesalers .....                                                  | D                                        | D                      |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....                               | D                                        | D                      |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....                               | D                                        | D                      |
| 4238502         | Custodial and janitors' equipment and supplies merchant wholesalers .....                             | .3                                       | 18.0                   |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                                | D                                        | D                      |
| 42393           | Recyclable material merchant wholesalers .....                                                        | .1                                       | 1.4                    |
| 423930          | Recyclable material merchant wholesalers .....                                                        | .1                                       | 1.4                    |
| 4239301         | Iron and steel scrap merchant wholesalers - processors and dealers .....                              | .1                                       | 1.2                    |
| 42393011        | Iron and steel scrap merchant wholesalers - processors (using power processing equipment) .....       | D                                        | D                      |
| 42393012        | Iron and steel scrap merchant wholesalers - dealers (not using power processing equipment) .....      | D                                        | D                      |
| 4239303         | Other recyclable material merchant wholesalers .....                                                  | D                                        | D                      |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                                          | 2.9                                      | 6.0                    |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                                          | 2.9                                      | 6.0                    |

See footnotes at end of table.

Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                     | Percent of sales—                        |                        |
|-----------------|-----------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                                           | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>ST. LOUIS—Con.</b>                                                                                     |                                          |                        |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>                        |                                          |                        |
|                 | <b>Wholesale trade—Con.</b>                                                                               |                                          |                        |
| 42              | Nondurable goods merchant wholesalers . . . . .                                                           | D                                        | D                      |
| 424             | Paper and paper product merchant wholesalers . . . . .                                                    | D                                        | D                      |
| 4241            | Stationery and office supplies merchant wholesalers . . . . .                                             | 1.8                                      | 1.4                    |
| 42412           | Stationery and office supplies merchant wholesalers . . . . .                                             | 1.8                                      | 1.4                    |
| 4242            | Drugs and druggists' sundries merchant wholesalers . . . . .                                              | .6                                       | 7.1                    |
| 42421           | Drugs and druggists' sundries merchant wholesalers . . . . .                                              | .6                                       | 7.1                    |
| 424210          | Drugs and druggists' sundries merchant wholesalers . . . . .                                              | .6                                       | 7.1                    |
| 4242101         | General-line drugs merchant wholesalers . . . . .                                                         | D                                        | D                      |
| 4243            | Apparel, piece goods, and notions merchant wholesalers . . . . .                                          | D                                        | D                      |
| 42431           | Piece goods, notions, and other dry goods merchant wholesalers . . . . .                                  | D                                        | D                      |
| 424310          | Piece goods, notions, and other dry goods merchant wholesalers . . . . .                                  | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers . . . . .                                                | 2.8                                      | 14.4                   |
| 42449           | Other grocery and related products merchant wholesalers . . . . .                                         | D                                        | D                      |
| 424490          | Other grocery and related products merchant wholesalers . . . . .                                         | D                                        | D                      |
| 4246            | Chemical and allied products merchant wholesalers . . . . .                                               | 2.2                                      | 17.7                   |
| 42461           | Plastics materials and basic forms and shapes merchant wholesalers . . . . .                              | D                                        | D                      |
| 424610          | Plastics materials and basic forms and shapes merchant wholesalers . . . . .                              | D                                        | D                      |
| 42469           | Other chemical and allied products merchant wholesalers . . . . .                                         | D                                        | D                      |
| 424690          | Other chemical and allied products merchant wholesalers . . . . .                                         | D                                        | D                      |
| 4246902         | Other chemical and allied products merchant wholesalers . . . . .                                         | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers . . . . .                                           | D                                        | D                      |
| 42472           | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) . . . . .      | D                                        | D                      |
| 424720          | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) . . . . .      | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers . . . . .                                             | D                                        | D                      |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers . . . . .                                       | D                                        | D                      |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers . . . . .                                       | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                                          |                                          |                        |
| 42              | <b>Wholesale trade . . . . .</b>                                                                          | —                                        | <b>5.0</b>             |
| 423             | Durable goods merchant wholesalers . . . . .                                                              | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers . . . . .                         | D                                        | D                      |
| 42311           | Automobile and other motor vehicle merchant wholesalers . . . . .                                         | D                                        | D                      |
| 423110          | Automobile and other motor vehicle merchant wholesalers . . . . .                                         | D                                        | D                      |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers . . . . .                                       | D                                        | D                      |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers . . . . .                                       | D                                        | D                      |
| 4231202         | Motor vehicle supplies and new parts merchant wholesalers - jobbers . . . . .                             | D                                        | D                      |
| 4232            | Furniture and home furnishing merchant wholesalers . . . . .                                              | D                                        | D                      |
| 4233            | Lumber and other construction materials merchant wholesalers . . . . .                                    | D                                        | D                      |
| 42332           | Brick, stone, and related construction material merchant wholesalers . . . . .                            | D                                        | D                      |
| 423320          | Brick, stone, and related construction material merchant wholesalers . . . . .                            | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers . . . . .                         | D                                        | D                      |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers . . . . .                       | D                                        | D                      |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers . . . . .                       | D                                        | D                      |
| 4236            | Electrical and electronic goods merchant wholesalers . . . . .                                            | D                                        | D                      |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers . . . . . | —                                        | .6                     |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers . . . . . | —                                        | .6                     |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers . . . . .                  | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers . . . . .                                         | —                                        | .6                     |
| 42383           | Industrial machinery and equipment merchant wholesalers . . . . .                                         | D                                        | D                      |
| 423830          | Industrial machinery and equipment merchant wholesalers . . . . .                                         | D                                        | D                      |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers . . . . .                         | D                                        | D                      |
| 42384           | Industrial supplies merchant wholesalers . . . . .                                                        | D                                        | D                      |
| 423840          | Industrial supplies merchant wholesalers . . . . .                                                        | D                                        | D                      |
| 4239            | Miscellaneous durable goods merchant wholesalers . . . . .                                                | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers . . . . .                                                           | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers . . . . .                                                | —                                        | .2                     |
| 42449           | Other grocery and related products merchant wholesalers . . . . .                                         | D                                        | D                      |
| 424490          | Other grocery and related products merchant wholesalers . . . . .                                         | D                                        | D                      |
| 4244902         | Bread and baked goods merchant wholesalers . . . . .                                                      | D                                        | D                      |
| 4246            | Chemical and allied products merchant wholesalers . . . . .                                               | D                                        | D                      |
| 42469           | Other chemical and allied products merchant wholesalers . . . . .                                         | D                                        | D                      |
| 424690          | Other chemical and allied products merchant wholesalers . . . . .                                         | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers . . . . .                                             | D                                        | D                      |

See footnotes at end of table.

Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>SALINE</b>                                                                 |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 8.0                                      | .2                     |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 4.6                                      | —                      |
| 42382                                                                         | Farm and garden machinery and equipment merchant wholesalers .....    | D                                        | D                      |
| 423820                                                                        | Farm and garden machinery and equipment merchant wholesalers .....    | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 9.4                                      | —                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 12.2                                     | —                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 4.6                                      | —                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 9.4                                      | —                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 12.2                                     | —                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| <b>SCHUYLER</b>                                                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>SCOTLAND</b>                                                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 11.5                                     | 4.0                    |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.



Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                                | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|--------------------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                                |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>SCOTT</b>                                                                   |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                               |                                          |                        |
| <b>42</b>                                                                      | <b>Wholesale trade .....</b>                                                  | <b>2.0</b>                               | <b>5.9</b>             |
| 423                                                                            | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 4231                                                                           | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 2.4                                      | —                      |
| 42311                                                                          | Automobile and other motor vehicle merchant wholesalers .....                 | D                                        | D                      |
| 423110                                                                         | Automobile and other motor vehicle merchant wholesalers .....                 | D                                        | D                      |
| 4238                                                                           | Machinery, equipment, and supplies merchant wholesalers .....                 | D                                        | D                      |
| 42382                                                                          | Farm and garden machinery and equipment merchant wholesalers .....            | D                                        | D                      |
| 423820                                                                         | Farm and garden machinery and equipment merchant wholesalers .....            | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4245                                                                           | Farm product raw material merchant wholesalers .....                          | D                                        | D                      |
| 4249                                                                           | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| 425                                                                            | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                          | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                        | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| 42512038                                                                       | Machinery, equipment, and supplies agents and brokers .....                   | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| <b>42</b>                                                                      | <b>Wholesale trade .....</b>                                                  | <b>2.6</b>                               | <b>5.5</b>             |
| 423                                                                            | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 4231                                                                           | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 2.4                                      | —                      |
| 4238                                                                           | Machinery, equipment, and supplies merchant wholesalers .....                 | D                                        | D                      |
| 42382                                                                          | Farm and garden machinery and equipment merchant wholesalers .....            | D                                        | D                      |
| 423820                                                                         | Farm and garden machinery and equipment merchant wholesalers .....            | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4245                                                                           | Farm product raw material merchant wholesalers .....                          | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                               |                                                                               |                                          |                        |
| <b>42</b>                                                                      | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 424                                                                            | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>SHANNON</b>                                                                 |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                               |                                          |                        |
| <b>42</b>                                                                      | <b>Wholesale trade .....</b>                                                  | <b>35.7</b>                              | <b>40.7</b>            |
| 423                                                                            | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| <b>42</b>                                                                      | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 423                                                                            | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                               |                                                                               |                                          |                        |
| <b>42</b>                                                                      | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 424                                                                            | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>SHELBY</b>                                                                  |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                               |                                          |                        |
| <b>42</b>                                                                      | <b>Wholesale trade .....</b>                                                  | <b>6.9</b>                               | <b>—</b>               |
| 423                                                                            | Durable goods merchant wholesalers .....                                      | 64.6                                     | —                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                                   | —                                        | —                      |
| 4245                                                                           | Farm product raw material merchant wholesalers .....                          | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| <b>42</b>                                                                      | <b>Wholesale trade .....</b>                                                  | <b>6.9</b>                               | <b>—</b>               |
| 423                                                                            | Durable goods merchant wholesalers .....                                      | 64.6                                     | —                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                                   | —                                        | —                      |

See footnotes at end of table.

Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>STODDARD</b>                                                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....          | —                                        | 1.8                    |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| 42494                                                                         | Tobacco and tobacco product merchant wholesalers .....                | D                                        | D                      |
| 424940                                                                        | Tobacco and tobacco product merchant wholesalers .....                | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....          | —                                        | 1.8                    |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>STONE</b>                                                                  |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 12.7                                     | 23.4                   |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| <b>SULLIVAN</b>                                                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| 42512045                                                                      | Farm product raw material agents and brokers .....                    | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.

Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>          | Percent of sales—                        |                        |
|-----------------|--------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>TANEY</b>                                                                   |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                         |                                          |                        |
| 42              | Wholesale trade .....                                                          | 3.6                                      | 19.2                   |
| 423             | Durable goods merchant wholesalers.....                                        | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                    | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | Wholesale trade .....                                                          | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                        | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                    | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                               |                                          |                        |
| 42              | Wholesale trade .....                                                          | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                        | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                    | D                                        | D                      |
|                 | <b>TEXAS</b>                                                                   |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                         |                                          |                        |
| 42              | Wholesale trade .....                                                          | 10.7                                     | 4.0                    |
| 423             | Durable goods merchant wholesalers.....                                        | 3.4                                      | —                      |
| 424             | Nondurable goods merchant wholesalers .....                                    | 14.6                                     | 6.1                    |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                    | D                                        | D                      |
| 42471           | Petroleum bulk stations and terminals .....                                    | D                                        | D                      |
| 424710          | Petroleum bulk stations and terminals .....                                    | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | Wholesale trade .....                                                          | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                        | 3.4                                      | —                      |
| 424             | Nondurable goods merchant wholesalers .....                                    | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                               |                                          |                        |
| 42              | Wholesale trade .....                                                          | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                    | D                                        | D                      |
|                 | <b>VERNON</b>                                                                  |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                         |                                          |                        |
| 42              | Wholesale trade .....                                                          | 15.0                                     | 14.0                   |
| 423             | Durable goods merchant wholesalers.....                                        | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers.....                   | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                    | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | Wholesale trade .....                                                          | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                        | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                    | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                               |                                          |                        |
| 42              | Wholesale trade .....                                                          | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                    | D                                        | D                      |

See footnotes at end of table.

Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>WARREN</b>                                                                 |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>WASHINGTON</b>                                                             |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>WAYNE</b>                                                                  |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>16.5</b>                              | <b>12.9</b>            |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 1.7                                      | 23.1                   |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 27.1                                     | 5.6                    |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>16.5</b>                              | <b>12.9</b>            |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 1.7                                      | 23.1                   |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 27.1                                     | 5.6                    |
| <b>WEBSTER</b>                                                                |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>11.6</b>                              | <b>2.5</b>             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.

Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                    | Percent of sales—                        |                        |
|-----------------|------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                          | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>WEBSTER—Con.</b>                                                                      |                                          |                        |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                         |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                             | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                              | D                                        | D                      |
|                 | <b>WORTH</b>                                                                             |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                                   |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                             | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                                  | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                              | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>            |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                             | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                                  | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                              | D                                        | D                      |
|                 | <b>WRIGHT</b>                                                                            |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                                   |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                             | 1.5                                      | 15.6                   |
| 423             | Durable goods merchant wholesalers.....                                                  | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                              | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                | –                                        | 49.6                   |
| 425             | Wholesale electronic markets and agents and brokers .....                                | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                                | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                                 | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                                 | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                               | D                                        | D                      |
| 42512045        | Farm product raw material agents and brokers .....                                       | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>            |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                             | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                                  | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                              | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                         |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                             | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                              | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                | D                                        | D                      |
|                 | <b>ST. LOUIS (IC)</b>                                                                    |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                                   |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                             | 3.8                                      | 5.8                    |
| 423             | Durable goods merchant wholesalers.....                                                  | 7.6                                      | 10.2                   |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....            | D                                        | D                      |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                            | D                                        | D                      |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                            | D                                        | D                      |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                          | 5.9                                      | 19.6                   |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                          | 5.9                                      | 19.6                   |
| 4231201         | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors ..... | D                                        | D                      |
| 42313           | Tire and tube merchant wholesalers .....                                                 | D                                        | D                      |
| 423130          | Tire and tube merchant wholesalers .....                                                 | D                                        | D                      |
| 4232            | Furniture and home furnishing merchant wholesalers .....                                 | D                                        | D                      |
| 42321           | Furniture merchant wholesalers .....                                                     | D                                        | D                      |
| 423210          | Furniture merchant wholesalers .....                                                     | D                                        | D                      |
| 4232102         | Office and business furniture merchant wholesalers .....                                 | D                                        | D                      |
| 42322           | Home furnishing merchant wholesalers .....                                               | D                                        | D                      |
| 423220          | Home furnishing merchant wholesalers .....                                               | D                                        | D                      |
| 4232203         | Floor coverings merchant wholesalers .....                                               | D                                        | D                      |
| 4233            | Lumber and other construction materials merchant wholesalers .....                       | D                                        | D                      |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | D                                        | D                      |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | D                                        | D                      |
| 42332           | Brick, stone, and related construction material merchant wholesalers .....               | 1.9                                      | .6                     |
| 423320          | Brick, stone, and related construction material merchant wholesalers .....               | 1.9                                      | .6                     |
| 4233201         | Brick, block, tile, clay/cement sewer pipe merchant wholesalers .....                    | D                                        | D                      |
| 4233203         | Cement, lime, and related products merchant wholesalers .....                            | D                                        | D                      |
| 42339           | Other construction material merchant wholesalers .....                                   | D                                        | D                      |
| 423390          | Other construction material merchant wholesalers .....                                   | D                                        | D                      |

See footnotes at end of table.

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| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Percent of sales—                        |                        |
|-----------------|-------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>ST. LOUIS (IC)—Con.</b>                                                                            |                                          |                        |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                           |                                          |                        |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                           |                                          |                        |
| 423             | Durable goods merchant wholesalers—Con.                                                               |                                          |                        |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....                         | 3.0                                      | 11.0                   |
| 42344           | Other commercial equipment merchant wholesalers .....                                                 | D                                        | D                      |
| 423440          | Other commercial equipment merchant wholesalers .....                                                 | D                                        | D                      |
| 4234401         | Restaurant and hotel equipment and supplies merchant wholesalers .....                                | —                                        | —                      |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | 5.9                                      | 26.4                   |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | 5.9                                      | 26.4                   |
| 4234501         | Surgical, medical, and hospital supplies merchant wholesalers .....                                   | D                                        | D                      |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                                       | 1.3                                      | 8.4                    |
| 42351           | Metal service centers and other metal merchant wholesalers .....                                      | D                                        | D                      |
| 423510          | Metal service centers and other metal merchant wholesalers .....                                      | D                                        | D                      |
| 4235101         | Ferrous metal service centers and sales offices merchant wholesalers .....                            | D                                        | D                      |
| 42351011        | Ferrous metal service centers merchant wholesalers .....                                              | D                                        | D                      |
| 42352           | Coal and other mineral and ore merchant wholesalers .....                                             | D                                        | D                      |
| 423520          | Coal and other mineral and ore merchant wholesalers .....                                             | D                                        | D                      |
| 4235201         | Coal merchant wholesalers .....                                                                       | D                                        | D                      |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                            | 2.0                                      | 19.9                   |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 2.0                                      | 34.7                   |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 2.0                                      | 34.7                   |
| 42369           | Other electronic parts and equipment merchant wholesalers .....                                       | D                                        | D                      |
| 423690          | Other electronic parts and equipment merchant wholesalers .....                                       | D                                        | D                      |
| 4236901         | Communications equipment and supplies merchant wholesalers .....                                      | D                                        | D                      |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | D                                        | D                      |
| 42373           | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....               | D                                        | D                      |
| 423730          | Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....               | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                         | 6.3                                      | 9.3                    |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                                         | 2.0                                      | 8.0                    |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                                         | 2.0                                      | 8.0                    |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers .....                         | D                                        | D                      |
| 4238304         | Metalworking machinery and equipment merchant wholesalers .....                                       | D                                        | D                      |
| 42384           | Industrial supplies merchant wholesalers .....                                                        | 12.7                                     | 14.7                   |
| 423840          | Industrial supplies merchant wholesalers .....                                                        | 12.7                                     | 14.7                   |
| 4238403         | Welding supplies merchant wholesalers .....                                                           | D                                        | D                      |
| 4238404         | Industrial containers and supplies merchant wholesalers .....                                         | 7.6                                      | .3                     |
| 4238406         | Other industrial supplies merchant wholesalers .....                                                  | D                                        | D                      |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                                | D                                        | D                      |
| 42393           | Recyclable material merchant wholesalers .....                                                        | 29.2                                     | —                      |
| 423930          | Recyclable material merchant wholesalers .....                                                        | 29.2                                     | —                      |
| 4239303         | Other recyclable material merchant wholesalers .....                                                  | 39.8                                     | —                      |
| 42394           | Jewelry, watch, precious stone, and precious metal merchant wholesalers .....                         | D                                        | D                      |
| 423940          | Jewelry, watch, precious stone, and precious metal merchant wholesalers .....                         | D                                        | D                      |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                                          | D                                        | D                      |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                                          | D                                        | D                      |
| 4239901         | Musical instruments and supplies merchant wholesalers .....                                           | D                                        | D                      |
| 4239903         | General merchandise (durable goods) merchant wholesalers .....                                        | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                                           | 2.7                                      | 4.3                    |
| 4241            | Paper and paper product merchant wholesalers .....                                                    | D                                        | D                      |
| 4243            | Apparel, piece goods, and notions merchant wholesalers .....                                          | D                                        | D                      |
| 42432           | Men's and boys' clothing and furnishings merchant wholesalers .....                                   | D                                        | D                      |
| 424320          | Men's and boys' clothing and furnishings merchant wholesalers .....                                   | D                                        | D                      |
| 42433           | Women's, children's, and infants' clothing and accessories merchant wholesalers .....                 | D                                        | D                      |
| 424330          | Women's, children's, and infants' clothing and accessories merchant wholesalers .....                 | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers .....                                                | 6.6                                      | 2.8                    |
| 42443           | Dairy product (except dried or canned) merchant wholesalers .....                                     | D                                        | D                      |
| 424430          | Dairy product (except dried or canned) merchant wholesalers .....                                     | D                                        | D                      |
| 42448           | Fresh fruit and vegetable merchant wholesalers .....                                                  | 4.3                                      | 2.9                    |
| 424480          | Fresh fruit and vegetable merchant wholesalers .....                                                  | 4.3                                      | 2.9                    |
| 42449           | Other grocery and related products merchant wholesalers .....                                         | .8                                       | 5.7                    |
| 424490          | Other grocery and related products merchant wholesalers .....                                         | .8                                       | 5.7                    |
| 4244906         | Other grocery specialties merchant wholesalers .....                                                  | —                                        | .8                     |
| 4245            | Farm product raw material merchant wholesalers .....                                                  | D                                        | D                      |
| 4246            | Chemical and allied products merchant wholesalers .....                                               | .1                                       | 2.8                    |
| 42469           | Other chemical and allied products merchant wholesalers .....                                         | D                                        | D                      |
| 424690          | Other chemical and allied products merchant wholesalers .....                                         | D                                        | D                      |
| 4246901         | Industrial gases (except LP) merchant wholesalers .....                                               | D                                        | D                      |
| 4246902         | Other chemical and allied products merchant wholesalers .....                                         | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                                           | D                                        | D                      |
| 42471           | Petroleum bulk stations and terminals .....                                                           | D                                        | D                      |
| 424710          | Petroleum bulk stations and terminals .....                                                           | D                                        | D                      |
| 4247101         | Petroleum bulk stations and terminals (except LP) .....                                               | D                                        | D                      |
| 4247102         | Liquefied petroleum bulk stations and terminals .....                                                 | D                                        | D                      |
| 4248            | Beer, wine, and distilled alcoholic beverage merchant wholesalers .....                               | D                                        | D                      |
| 42481           | Beer and ale merchant wholesalers .....                                                               | D                                        | D                      |
| 424810          | Beer and ale merchant wholesalers .....                                                               | D                                        | D                      |
| 42482           | Wine and distilled alcoholic beverage merchant wholesalers .....                                      | D                                        | D                      |
| 424820          | Wine and distilled alcoholic beverage merchant wholesalers .....                                      | D                                        | D                      |

See footnotes at end of table.

Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                   | Percent of sales—                        |                        |
|-----------------|-----------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                         | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>ST. LOUIS (IC)—Con.</b>                                                              |                                          |                        |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                             |                                          |                        |
|                 | <b>Wholesale trade—Con.</b>                                                             |                                          |                        |
| 424             | Nondurable goods merchant wholesalers—Con.                                              |                                          |                        |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                               | D                                        | D                      |
| 42491           | Farm supplies merchant wholesalers .....                                                | D                                        | D                      |
| 424910          | Farm supplies merchant wholesalers .....                                                | D                                        | D                      |
| 4249102         | Farm supplies merchant wholesalers - wholesale distributors .....                       | D                                        | D                      |
| 42493           | Flower, nursery stock, and florists' supplies merchant wholesalers .....                | .5                                       | 1.9                    |
| 424930          | Flower, nursery stock, and florists' supplies merchant wholesalers .....                | .5                                       | 1.9                    |
| 42494           | Tobacco and tobacco product merchant wholesalers .....                                  | D                                        | D                      |
| 424940          | Tobacco and tobacco product merchant wholesalers .....                                  | D                                        | D                      |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                         | 28.7                                     | 2.6                    |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                         | 28.7                                     | 2.6                    |
| 4249901         | Art goods merchant wholesalers .....                                                    | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                               | .2                                       | 2.0                    |
| 4251            | Wholesale electronic markets and agents and brokers .....                               | .2                                       | 2.0                    |
| 42512           | Wholesale trade agents and brokers .....                                                | .2                                       | 2.0                    |
| 425120          | Wholesale trade agents and brokers .....                                                | .2                                       | 2.0                    |
| 4251203         | Agents and brokers, durable goods .....                                                 | D                                        | D                      |
| 42512036        | Electrical and electronic goods agents and brokers .....                                | D                                        | D                      |
| 42512037        | Hardware, plumbing, and heating equipment and supplies agents and brokers .....         | D                                        | D                      |
| 42512038        | Machinery, equipment, and supplies agents and brokers .....                             | 1.8                                      | —                      |
| 4251204         | Agents and brokers, nondurable goods .....                                              | D                                        | D                      |
| 42512044        | Grocery and related products agents and brokers .....                                   | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALE, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>             |                                          |                        |
| 42              | <b>Wholesale trade .....</b>                                                            | <b>4.9</b>                               | <b>6.2</b>             |
| 423             | Durable goods merchant wholesalers .....                                                | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....           | D                                        | D                      |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                         | D                                        | D                      |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                         | D                                        | D                      |
| 4232            | Furniture and home furnishing merchant wholesalers .....                                | D                                        | D                      |
| 42321           | Furniture merchant wholesalers .....                                                    | D                                        | D                      |
| 423210          | Furniture merchant wholesalers .....                                                    | D                                        | D                      |
| 42322           | Home furnishing merchant wholesalers .....                                              | D                                        | D                      |
| 423220          | Home furnishing merchant wholesalers .....                                              | D                                        | D                      |
| 4233            | Lumber and other construction materials merchant wholesalers .....                      | D                                        | D                      |
| 42332           | Brick, stone, and related construction material merchant wholesalers .....              | D                                        | D                      |
| 423320          | Brick, stone, and related construction material merchant wholesalers .....              | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....           | D                                        | D                      |
| 42344           | Other commercial equipment merchant wholesalers .....                                   | D                                        | D                      |
| 423440          | Other commercial equipment merchant wholesalers .....                                   | D                                        | D                      |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers .....         | D                                        | D                      |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers .....         | D                                        | D                      |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                         | D                                        | D                      |
| 42351           | Metal service centers and other metal merchant wholesalers .....                        | D                                        | D                      |
| 423510          | Metal service centers and other metal merchant wholesalers .....                        | D                                        | D                      |
| 4235101         | Ferrous metal service centers and sales offices merchant wholesalers .....              | D                                        | D                      |
| 4236            | Electrical and electronic goods merchant wholesalers .....                              | D                                        | D                      |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....    | D                                        | D                      |
| 42373           | Warm air heating and air-conditioning equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 423730          | Warm air heating and air-conditioning equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                           | D                                        | D                      |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                           | D                                        | D                      |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                           | D                                        | D                      |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers .....           | D                                        | D                      |
| 42384           | Industrial supplies merchant wholesalers .....                                          | D                                        | D                      |
| 423840          | Industrial supplies merchant wholesalers .....                                          | D                                        | D                      |
| 4238404         | Industrial containers and supplies merchant wholesalers .....                           | 7.6                                      | .3                     |
| 4238406         | Other industrial supplies merchant wholesalers .....                                    | D                                        | D                      |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                  | D                                        | D                      |
| 42393           | Recyclable material merchant wholesalers .....                                          | 29.2                                     | —                      |
| 423930          | Recyclable material merchant wholesalers .....                                          | 29.2                                     | —                      |
| 4239303         | Other recyclable material merchant wholesalers .....                                    | 39.8                                     | —                      |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                            | D                                        | D                      |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                            | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                             | D                                        | D                      |
| 4241            | Paper and paper product merchant wholesalers .....                                      | D                                        | D                      |
| 4243            | Apparel, piece goods, and notions merchant wholesalers .....                            | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers .....                                  | D                                        | D                      |
| 42448           | Fresh fruit and vegetable merchant wholesalers .....                                    | 4.3                                      | 2.9                    |
| 424480          | Fresh fruit and vegetable merchant wholesalers .....                                    | 4.3                                      | 2.9                    |
| 42449           | Other grocery and related products merchant wholesalers .....                           | D                                        | D                      |
| 424490          | Other grocery and related products merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.

Table 3b. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>              | Percent of sales—                        |                        |
|-----------------|------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                    | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>ST. LOUIS (IC)—Con.</b>                                                         |                                          |                        |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b> |                                          |                        |
|                 | <b>Wholesale trade—Con.</b>                                                        |                                          |                        |
| 424             | Nondurable goods merchant wholesalers—Con.                                         |                                          |                        |
| 4245            | Farm product raw material merchant wholesalers .....                               | D                                        | D                      |
| 4246            | Chemical and allied products merchant wholesalers .....                            | D                                        | D                      |
| 42469           | Other chemical and allied products merchant wholesalers .....                      | D                                        | D                      |
| 424690          | Other chemical and allied products merchant wholesalers .....                      | D                                        | D                      |
| 4246902         | Other chemical and allied products merchant wholesalers .....                      | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                        | D                                        | D                      |
| 4248            | Beer, wine, and distilled alcoholic beverage merchant wholesalers .....            | D                                        | D                      |
| 42482           | Wine and distilled alcoholic beverage merchant wholesalers .....                   | D                                        | D                      |
| 424820          | Wine and distilled alcoholic beverage merchant wholesalers .....                   | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                          | D                                        | D                      |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                    | 28.7                                     | 2.6                    |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                    | 28.7                                     | 2.6                    |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                   |                                          |                        |
| 42              | <b>Wholesale trade .....</b>                                                       | —                                        | <b>5.1</b>             |
| 423             | Durable goods merchant wholesalers .....                                           | D                                        | D                      |
| 4233            | Lumber and other construction materials merchant wholesalers .....                 | D                                        | D                      |
| 42332           | Brick, stone, and related construction material merchant wholesalers .....         | D                                        | D                      |
| 423320          | Brick, stone, and related construction material merchant wholesalers .....         | D                                        | D                      |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                    | D                                        | D                      |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                             | D                                        | D                      |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                       | D                                        | D                      |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                        | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers .....                             | D                                        | D                      |
| 42449           | Other grocery and related products merchant wholesalers .....                      | D                                        | D                      |
| 424490          | Other grocery and related products merchant wholesalers .....                      | D                                        | D                      |
| 4246            | Chemical and allied products merchant wholesalers .....                            | D                                        | D                      |
| 42469           | Other chemical and allied products merchant wholesalers .....                      | D                                        | D                      |
| 424690          | Other chemical and allied products merchant wholesalers .....                      | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                          | D                                        | D                      |
| 42491           | Farm supplies merchant wholesalers .....                                           | D                                        | D                      |
| 424910          | Farm supplies merchant wholesalers .....                                           | D                                        | D                      |

<sup>1</sup>For the 2002 Economic Census, the definition of merchant wholesalers and the kind-of-business and type-of-operation structures for the Wholesale Trade sector changed to reflect revisions to the 1997 North American Industry Classification System (NAICS). For more details, see Comparability of the 1997 and 2002 Economic Censuses.

<sup>2</sup>Includes sales information obtained from administrative records of other federal agencies.

<sup>3</sup>Includes sales information that was imputed based on historic data, administrative data, industry averages, or other statistical methods.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.



**Table 4a. Summary Statistics for Places: 2002**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>ARNOLD</b>                                                                 |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 25                       | 98 237          | 11 258                   | 2 893                           | 323                                                       | 20 463                       | 17 228                            | 18 297                            |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 19                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 3                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....               | 1                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers .....               | 1                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 7                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 25                       | 98 237          | 11 258                   | 2 893                           | 323                                                       | 20 463                       | 17 228                            | 18 297                            |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 19                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 3                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....               | 1                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers .....               | 1                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 7                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>AURORA</b>                                                                 |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>AVA</b>                                                                    |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 5                        | 2 593           | 189                      | 48                              | 11                                                        | 281                          | 218                               | 209                               |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 5                        | 2 593           | 189                      | 48                              | 11                                                        | 281                          | 218                               | 209                               |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BALLWIN</b>                                                                |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 43                      | 102 536         | 4 601                    | 1 098                           | 133                                                       | 9 357                        | 1 672                             | 1 562                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 17                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 15                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 15                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 15                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 15                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 11                      | 46 935          | 1 640                    | 437                             | 56                                                        | 2 934                        | -                                 | -                                 |
| 42512033                                                                      | Lumber and other construction materials agents and brokers .....      | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods ...                              | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512047                                                                      | Petroleum and petroleum products agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 28                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 17                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>BELLEFONTAINE NEIGHBORS</b>                                                |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>BEL-RIDGE</b>                                                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BELTON</b>                                                                 |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 9                       | 32 113          | 1 937                    | 474                             | 48                                                        | 2 841                        | 5 456                             | 3 799                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

Table 4a. **Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>BELTON—Con.</b>                                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                      | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>BERKELEY</b>                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 21                      | 123 886         | 17 328                   | 3 939                           | 397                                                       | 27 015                       | 13 218                            | 14 909                            |
| 423             | Durable goods merchant wholesalers .....                                      | 17                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                 | 6                       | 51 017          | 9 964                    | 2 312                           | 199                                                       | 14 621                       | 5 720                             | 6 094                             |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                 | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                 | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238307         | Other industrial machinery and equipment merchant wholesalers .....           | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4246            | Chemical and allied products merchant wholesalers .....                       | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42469           | Other chemical and allied products merchant wholesalers .....                 | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424690          | Other chemical and allied products merchant wholesalers .....                 | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                   | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                   | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                   | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 18                      | 112 664         | 16 784                   | 3 814                           | 381                                                       | 25 812                       | 12 394                            | 13 925                            |
| 423             | Durable goods merchant wholesalers .....                                      | 15                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                 | 6                       | 51 017          | 9 964                    | 2 312                           | 199                                                       | 14 621                       | 5 720                             | 6 094                             |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                 | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                 | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4246            | Chemical and allied products merchant wholesalers .....                       | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42469           | Other chemical and allied products merchant wholesalers .....                 | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424690          | Other chemical and allied products merchant wholesalers .....                 | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 3                       | 11 222          | 544                      | 125                             | 16                                                        | 1 203                        | 824                               | 984                               |
| 423             | Durable goods merchant wholesalers .....                                      | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>BETHANY</b>                                                                |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 5                       | 38 209          | 4 252                    | 803                             | 161                                                       | 15 320                       | 7 067                             | 9 434                             |
| 423             | Durable goods merchant wholesalers .....                                      | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

Table 4a. **Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BETHANY—Con.</b>                                                           |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 5                        | 38 209          | 4 252                    | 803                             | 161                                                       | 15 320                       | 7 067                             | 9 434                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 1                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>BLACK JACK</b>                                                             |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BLUE SPRINGS</b>                                                           |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 52                       | 246 961         | 12 542                   | 3 035                           | 324                                                       | 27 196                       | 26 707                            | 26 146                            |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 29                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....            | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 14                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 10                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42491                                                                         | Farm supplies merchant wholesalers .....                              | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424910                                                                        | Farm supplies merchant wholesalers .....                              | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249101                                                                       | Farm supplies merchant wholesalers - farm dealers .....               | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 13                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 13                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 13                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 13                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 10                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 38                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 28                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 13                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 10                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BOLIVAR</b>                                                                |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 12                      | 47 978          | 6 830                    | 1 643                           | 353                                                       | 13 371                       | 3 547                             | 4 222                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 7                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 4                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 6                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>BONNE TERRE</b>                                                            |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BOONVILLE</b>                                                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 12                      | 24 529          | 1 486                    | 319                             | 54                                                        | 2 412                        | 3 243                             | 2 356                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 5                       | 1 540           | 217                      | 51                              | 10                                                        | 349                          | 671                               | 693                               |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 7                       | 22 989          | 1 269                    | 268                             | 44                                                        | 2 063                        | 2 572                             | 1 663                             |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 12                      | 24 529          | 1 486                    | 319                             | 54                                                        | 2 412                        | 3 243                             | 2 356                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 5                       | 1 540           | 217                      | 51                              | 10                                                        | 349                          | 671                               | 693                               |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 7                       | 22 989          | 1 269                    | 268                             | 44                                                        | 2 063                        | 2 572                             | 1 663                             |

See footnotes at end of table.

Table 4a. **Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

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|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BOWLING GREEN</b>                                                          |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods ...                              | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>BRANSON</b>                                                                |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 11                      | 23 981          | 1 426                    | 443                             | 56                                                        | 3 023                        | 1 566                             | 1 495                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 6                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>BRANSON (PART - TANEY COUNTY)</b>                                          |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 11                      | 23 981          | 1 426                    | 443                             | 56                                                        | 3 023                        | 1 566                             | 1 495                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 6                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>BRECKENRIDGE HILLS</b>                                                     |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BRENTWOOD</b>                                                              |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 80                      | 296 432         | 29 261                   | 7 103                           | 707                                                       | 51 146                       | 22 138                            | 24 125                            |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 51                      | 193 716         | 22 017                   | 5 417                           | 543                                                       | 38 798                       | 20 122                            | 21 796                            |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....            | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42331                                                                         | Lumber, plywood, millwork, and wood panel merchant wholesalers .....          | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423310                                                                        | Lumber, plywood, millwork, and wood panel merchant wholesalers .....          | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                    | 6                       | 56 037          | 3 499                    | 854                             | 95                                                        | 5 387                        | 6 469                             | 6 639                             |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 13                      | 27 221          | 3 721                    | 961                             | 101                                                       | 6 399                        | 3 915                             | 3 778                             |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                        | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 20                      | 56 033          | 4 892                    | 1 130                           | 121                                                       | 8 283                        | 1 910                             | 2 183                             |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 9                       | 46 683          | 2 352                    | 556                             | 43                                                        | 4 065                        | 106                               | 146                               |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 9                       | 46 683          | 2 352                    | 556                             | 43                                                        | 4 065                        | 106                               | 146                               |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 9                       | 46 683          | 2 352                    | 556                             | 43                                                        | 4 065                        | 106                               | 146                               |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 9                       | 46 683          | 2 352                    | 556                             | 43                                                        | 4 065                        | 106                               | 146                               |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512038                                                                      | Machinery, equipment, and supplies agents and brokers .....                   | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 67                      | 218 717         | 25 991                   | 6 321                           | 643                                                       | 45 296                       | 21 976                            | 23 925                            |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 49                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                        | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 4                       | 31 032          | 918                      | 226                             | 21                                                        | 1 785                        | 56                                | 54                                |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BRIDGETON</b>                                                              |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 103                     | 2 484 544       | 114 193                  | 27 399                          | 2 956                                                     | 194 258                      | 86 971                            | 92 082                            |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 66                      | 693 172         | 67 185                   | 16 065                          | 1 397                                                     | 102 119                      | 70 993                            | 76 429                            |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....            | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42331                                                                         | Lumber, plywood, millwork, and wood panel merchant wholesalers .....          | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423310                                                                        | Lumber, plywood, millwork, and wood panel merchant wholesalers .....          | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233102                                                                       | Lumber with yard merchant wholesalers ..                                      | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers ..... | 9                       | 144 736         | 22 820                   | 5 715                           | 378                                                       | 27 118                       | 3 901                             | 4 365                             |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                    | 4                       | 46 488          | 6 541                    | 1 418                           | 199                                                       | 9 608                        | 2 801                             | 2 983                             |

See footnotes at end of table.

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|-----------------|-----------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>BRIDGETON—Con.</b>                                                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>Wholesale trade—Con.</b>                                                             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Durable goods merchant wholesalers—Con.                                                 |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....    | 12                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42373           | Warm air heating and air-conditioning equipment and supplies merchant wholesalers ..... | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423730          | Warm air heating and air-conditioning equipment and supplies merchant wholesalers ..... | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                           | 16                      | 77 034          | 9 821                    | 2 311                           | 236                                                       | 15 840                       | 21 149                            | 21 432                            |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                           | 10                      | 44 303          | 6 670                    | 1 564                           | 163                                                       | 10 556                       | 4 675                             | 4 135                             |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                           | 10                      | 44 303          | 6 670                    | 1 564                           | 163                                                       | 10 556                       | 4 675                             | 4 135                             |
| 424             | Nondurable goods merchant wholesalers .....                                             | 24                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4243            | Apparel, piece goods, and notions merchant wholesalers .....                            | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                                  | 7                       | 215 027         | 13 768                   | 3 218                           | 445                                                       | 35 475                       | 9 955                             | 9 523                             |
| 42443           | Dairy product (except dried or canned) merchant wholesalers .....                       | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424430          | Dairy product (except dried or canned) merchant wholesalers .....                       | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42445           | Confectionery merchant wholesalers .....                                                | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424450          | Confectionery merchant wholesalers .....                                                | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                               | 9                       | 70 000          | 11 329                   | 3 119                           | 292                                                       | 16 758                       | 1 975                             | 1 835                             |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                         | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                         | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                               | 13                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                               | 13                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                                | 13                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                                | 13                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                                 | 9                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42512031        | Motor vehicle and motor vehicle parts and supplies agents and brokers .....             | 2                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods .....                                              | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                            | <b>83</b>               | <b>623 381</b>  | <b>68 740</b>            | <b>16 399</b>                   | <b>1 624</b>                                              | <b>116 912</b>               | <b>54 865</b>                     | <b>58 212</b>                     |
| 423             | Durable goods merchant wholesalers .....                                                | 62                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....           | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....    | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                           | 16                      | 77 034          | 9 821                    | 2 311                           | 236                                                       | 15 840                       | 21 149                            | 21 432                            |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                           | 10                      | 44 303          | 6 670                    | 1 564                           | 163                                                       | 10 556                       | 4 675                             | 4 135                             |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                           | 10                      | 44 303          | 6 670                    | 1 564                           | 163                                                       | 10 556                       | 4 675                             | 4 135                             |
| 424             | Nondurable goods merchant wholesalers .....                                             | 21                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                                  | 5                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                               | 8                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                            | <b>7</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>f</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers .....                                                | 4                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....           | 1                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....    | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                             | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.



**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BROOKFIELD</b>                                                             |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BUCKNER</b>                                                                |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BUFFALO</b>                                                                |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BUTLER</b>                                                                 |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 9                        | 24 800          | 2 257                    | 394                             | 59                                                        | 3 361                        | 3 734                             | 3 010                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 9                        | 24 800          | 2 257                    | 394                             | 59                                                        | 3 361                        | 3 734                             | 3 010                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>CALIFORNIA</b>                                                             |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>CAMDENTON</b>                                                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 15                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 15                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>CAMERON</b>                                                                |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>CAMERON (PART - CLINTON COUNTY)</b>                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>CAMERON (PART - DEKALB COUNTY)</b>                                         |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>CANTON</b>                                                                 |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>CAPE GIRARDEAU</b>                                                         |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 99                      | 994 731         | 43 127                   | 10 033                          | 1 412                                                     | 80 825                       | 112 276                           | 151 638                           |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 70                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 11                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers ..... | 10                      | 37 248          | 3 795                    | 924                             | 136                                                       | 6 536                        | 596                               | 559                               |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 19                      | 57 716          | 7 657                    | 1 801                           | 243                                                       | 11 975                       | 15 000                            | 16 769                            |
| 42384                                                                         | Industrial supplies merchant wholesalers .....                                | 5                       | 13 095          | 1 657                    | 362                             | 49                                                        | 2 698                        | 867                               | 788                               |
| 423840                                                                        | Industrial supplies merchant wholesalers .....                                | 5                       | 13 095          | 1 657                    | 362                             | 49                                                        | 2 698                        | 867                               | 788                               |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                        | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42399                                                                         | Other miscellaneous durable goods merchant wholesalers .....                  | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423990                                                                        | Other miscellaneous durable goods merchant wholesalers .....                  | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239903                                                                       | General merchandise (durable goods) merchant wholesalers .....                | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 25                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                        | 10                      | 117 360         | 2 614                    | 649                             | 75                                                        | 5 693                        | 1 083                             | 972                               |
| 42444                                                                         | Poultry and poultry product merchant wholesalers .....                        | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424440                                                                        | Poultry and poultry product merchant wholesalers .....                        | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 91                      | 973 243         | 41 494                   | 9 629                           | 1 356                                                     | 76 343                       | 111 946                           | 151 384                           |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 69                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 11                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers ..... | 10                      | 37 248          | 3 795                    | 924                             | 136                                                       | 6 536                        | 596                               | 559                               |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                        | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42399                                                                         | Other miscellaneous durable goods merchant wholesalers .....                  | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423990                                                                        | Other miscellaneous durable goods merchant wholesalers .....                  | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 22                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                        | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42444                                                                         | Poultry and poultry product merchant wholesalers .....                        | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424440                                                                        | Poultry and poultry product merchant wholesalers .....                        | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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|-----------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>CAPE GIRARDEAU—Con.</b>                                                    |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>CAPE GIRARDEAU (PART - CAPE GIRARDEAU COUNTY)</b>                          |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 99                      | 994 731         | 43 127                   | 10 033                          | 1 412                                                     | 80 825                       | 112 276                           | 151 638                           |
| 423             | Durable goods merchant wholesalers .....                                      | 70                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 11                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers ..... | 10                      | 37 248          | 3 795                    | 924                             | 136                                                       | 6 536                        | 596                               | 559                               |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                 | 19                      | 57 716          | 7 657                    | 1 801                           | 243                                                       | 11 975                       | 15 000                            | 16 769                            |
| 423840          | Industrial supplies merchant wholesalers .....                                | 5                       | 13 095          | 1 657                    | 362                             | 49                                                        | 2 698                        | 867                               | 788                               |
| 423840          | Industrial supplies merchant wholesalers .....                                | 5                       | 13 095          | 1 657                    | 362                             | 49                                                        | 2 698                        | 867                               | 788                               |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                        | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                  | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                  | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239903         | General merchandise (durable goods) merchant wholesalers .....                | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 25                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                        | 10                      | 117 360         | 2 614                    | 649                             | 75                                                        | 5 693                        | 1 083                             | 972                               |
| 42444           | Poultry and poultry product merchant wholesalers .....                        | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424440          | Poultry and poultry product merchant wholesalers .....                        | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                   | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                       | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 91                      | 973 243         | 41 494                   | 9 629                           | 1 356                                                     | 76 343                       | 111 946                           | 151 384                           |
| 423             | Durable goods merchant wholesalers .....                                      | 69                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 11                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers ..... | 10                      | 37 248          | 3 795                    | 924                             | 136                                                       | 6 536                        | 596                               | 559                               |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                 | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                        | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                  | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                  | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 22                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                        | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42444           | Poultry and poultry product merchant wholesalers .....                        | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424440          | Poultry and poultry product merchant wholesalers .....                        | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>CAPE GIRARDEAU (PART - CAPE GIRARDEAU COUNTY)—Con.</b>                     |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>CARL JUNCTION</b>                                                          |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>CARROLLTON</b>                                                             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 7                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 7                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>CARTHAGE</b>                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 14                      | 173 121         | 5 345                    | 1 322                           | 164                                                       | 9 346                        | 6 774                             | 6 320                             |
| 423             | Durable goods merchant wholesalers.....                                       | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials merchant wholesalers .....            | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                   | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42494           | Tobacco and tobacco product merchant wholesalers .....                        | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424940          | Tobacco and tobacco product merchant wholesalers .....                        | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 14                      | 173 121         | 5 345                    | 1 322                           | 164                                                       | 9 346                        | 6 774                             | 6 320                             |
| 423             | Durable goods merchant wholesalers.....                                       | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>CARUTHERSVILLE</b>                                                         |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>CASSVILLE</b>                                                              |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>CENTRALIA</b>                                                              |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>CENTRALIA (PART - BOONE COUNTY)</b>                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>CHAFFEE</b>                                                                |                                                                                      |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                      |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                             | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                      |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                             | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                                      |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>CHARLESTON</b>                                                             |                                                                                      |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                      |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                | 10                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                             | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                        | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                                 | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                            | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                            | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                             | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                             | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                           | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512045                                                                      | Farm product raw material agents and brokers .....                                   | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                      |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                | 9                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                             | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                                 | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>CHESTERFIELD</b>                                                           |                                                                                      |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                      |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                | 187                      | 1 503 132       | 102 860                  | 24 779                          | 1 935                                                     | 197 789                      | 39 867                            | 40 049                            |
| 423                                                                           | Durable goods merchant wholesalers .....                                             | 98                       | 764 353         | 78 429                   | 18 514                          | 1 401                                                     | 149 591                      | 24 310                            | 24 184                            |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....                   | 7                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42332                                                                         | Brick, stone, and related construction material merchant wholesalers .....           | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423320                                                                        | Brick, stone, and related construction material merchant wholesalers .....           | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233203                                                                       | Cement, lime, and related products merchant wholesalers .....                        | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers .....        | 20                       | 154 530         | 17 265                   | 3 952                           | 390                                                       | 34 651                       | 5 443                             | 6 193                             |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                           | 22                       | 182 764         | 23 566                   | 5 842                           | 443                                                       | 30 779                       | 5 767                             | 4 439                             |
| 42369                                                                         | Other electronic parts and equipment merchant wholesalers .....                      | 12                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423690                                                                        | Other electronic parts and equipment merchant wholesalers .....                      | 12                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4236901                                                                       | Communications equipment and supplies merchant wholesalers .....                     | 7                        | 57 234          | 15 851                   | 3 832                           | 316                                                       | 17 413                       | 3 983                             | 2 667                             |
| 4237                                                                          | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | 7                        | 29 543          | 5 492                    | 893                             | 77                                                        | 8 600                        | 934                               | 1 116                             |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>           | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|---------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>CHESTERFIELD—Con.</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                     |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                     |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                   | 23                      | 243 820         | 22 870                   | 5 325                           | 354                                                       | 60 975                       | 8 627                             | 8 328                             |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                   | 15                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                   | 15                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers .....   | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                          | 9                       | 10 429          | 822                      | 202                             | 25                                                        | 1 583                        | 714                               | 835                               |
| 424             | Nondurable goods merchant wholesalers .....                                     | 52                      | 413 269         | 16 713                   | 4 417                           | 364                                                       | 34 523                       | 15 492                            | 15 816                            |
| 4241            | Paper and paper product merchant wholesalers .....                              | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                          | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42445           | Confectionery merchant wholesalers .....                                        | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424450          | Confectionery merchant wholesalers .....                                        | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                       | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42494           | Tobacco and tobacco product merchant wholesalers .....                          | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424940          | Tobacco and tobacco product merchant wholesalers .....                          | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                       | 37                      | 325 510         | 7 718                    | 1 848                           | 170                                                       | 13 675                       | 65                                | 49                                |
| 4251            | Wholesale electronic markets and agents and brokers .....                       | 37                      | 325 510         | 7 718                    | 1 848                           | 170                                                       | 13 675                       | 65                                | 49                                |
| 42512           | Wholesale trade agents and brokers .....                                        | 37                      | 325 510         | 7 718                    | 1 848                           | 170                                                       | 13 675                       | 65                                | 49                                |
| 425120          | Wholesale trade agents and brokers .....                                        | 37                      | 325 510         | 7 718                    | 1 848                           | 170                                                       | 13 675                       | 65                                | 49                                |
| 4251203         | Agents and brokers, durable goods .....                                         | 24                      | 213 305         | 4 271                    | 987                             | 82                                                        | 8 019                        | 65                                | 49                                |
| 42512033        | Lumber and other construction materials agents and brokers .....                | 3                       | 7 484           | 190                      | 45                              | 7                                                         | 364                          | —                                 | —                                 |
| 42512036        | Electrical and electronic goods agents and brokers .....                        | 4                       | 44 455          | 481                      | 116                             | 10                                                        | 1 841                        | —                                 | —                                 |
| 42512037        | Hardware, plumbing, and heating equipment and supplies agents and brokers ..... | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512038        | Machinery, equipment, and supplies agents and brokers .....                     | 9                       | 104 255         | 2 651                    | 596                             | 39                                                        | 4 214                        | 63                                | 47                                |
| 4251204         | Agents and brokers, nondurable goods .....                                      | 13                      | 112 205         | 3 447                    | 861                             | 88                                                        | 5 656                        | —                                 | —                                 |
| 42512044        | Grocery and related products agents and brokers .....                           | 6                       | 84 691          | 2 601                    | 657                             | 74                                                        | 3 944                        | —                                 | —                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                    | <b>142</b>              | <b>631 099</b>  | <b>69 681</b>            | <b>16 113</b>                   | <b>1 390</b>                                              | <b>121 757</b>               | <b>39 802</b>                     | <b>40 000</b>                     |
| 423             | Durable goods merchant wholesalers .....                                        | 92                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42332           | Brick, stone, and related construction material merchant wholesalers .....      | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423320          | Brick, stone, and related construction material merchant wholesalers .....      | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....   | 20                      | 154 530         | 17 265                   | 3 952                           | 390                                                       | 34 651                       | 5 443                             | 6 193                             |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                   | 21                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                          | 9                       | 10 429          | 822                      | 202                             | 25                                                        | 1 583                        | 714                               | 835                               |
| 424             | Nondurable goods merchant wholesalers .....                                     | 50                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                          | 11                      | 56 909          | 3 635                    | 925                             | 69                                                        | 6 216                        | 352                               | 514                               |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                       | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.



**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>CHESTERFIELD—Con.</b>                                                      |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 8                       | 546 523         | 25 461                   | 6 818                           | 375                                                       | 62 357                       | —                                 | —                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 6                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....            | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42332                                                                         | Brick, stone, and related construction material merchant wholesalers .....    | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423320                                                                        | Brick, stone, and related construction material merchant wholesalers .....    | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                    | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42383                                                                         | Industrial machinery and equipment merchant wholesalers .....                 | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423830                                                                        | Industrial machinery and equipment merchant wholesalers .....                 | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238303                                                                       | General-purpose industrial machinery and equipment merchant wholesalers ..... | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>CHILLICOTHE</b>                                                            |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 22                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....            | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4243                                                                          | Apparel, piece goods, and notions merchant wholesalers .....                  | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 18                      | 49 923          | 4 454                    | 1 082                           | 173                                                       | 7 350                        | 10 198                            | 9 818                             |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4243                                                                          | Apparel, piece goods, and notions merchant wholesalers .....                  | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                            | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>CLARKSON VALLEY</b>                                                        |                                                                                                  |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                                  |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                            | 11                      | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                                         | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                      | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                                        | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                                        | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                                         | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                                         | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                                          | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512038                                                                      | Machinery, equipment, and supplies agents and brokers .....                                      | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                                  |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                            | 7                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                                         | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                      | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>CLAYTON</b>                                                                |                                                                                                  |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                                  |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                            | 49                      | 2 767 928       | 125 520                  | 32 608                          | 1 467                                                     | 230 257                      | 189 859                           | 234 991                           |
| 423                                                                           | Durable goods merchant wholesalers .....                                                         | 26                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4232                                                                          | Furniture and home furnishing merchant wholesalers .....                                         | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42321                                                                         | Furniture merchant wholesalers .....                                                             | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423210                                                                        | Furniture merchant wholesalers .....                                                             | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4232102                                                                       | Office and business furniture merchant wholesalers .....                                         | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers .....                    | 7                       | 39 522          | 8 840                    | 2 054                           | 105                                                       | 11 922                       | 2 407                             | 2 167                             |
| 4235                                                                          | Metal and mineral (except petroleum) merchant wholesalers .....                                  | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42351                                                                         | Metal service centers and other metal merchant wholesalers .....                                 | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423510                                                                        | Metal service centers and other metal merchant wholesalers .....                                 | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4235102                                                                       | Nonferrous metal service centers and sales offices merchant wholesalers .....                    | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42351021                                                                      | Nonferrous metal service centers merchant wholesalers .....                                      | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                                    | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42384                                                                         | Industrial supplies merchant wholesalers .....                                                   | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423840                                                                        | Industrial supplies merchant wholesalers .....                                                   | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4238404                                                                       | Industrial containers and supplies merchant wholesalers .....                                    | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                                           | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42393                                                                         | Recyclable material merchant wholesalers .....                                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423930                                                                        | Recyclable material merchant wholesalers .....                                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                      | 18                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4243                                                                          | Apparel, piece goods, and notions merchant wholesalers .....                                     | 5                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42434                                                                         | Footwear merchant wholesalers .....                                                              | 4                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424340                                                                        | Footwear merchant wholesalers .....                                                              | 4                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                                           | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42443                                                                         | Dairy product (except dried or canned) merchant wholesalers .....                                | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424430                                                                        | Dairy product (except dried or canned) merchant wholesalers .....                                | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4244302                                                                       | Dairy product (except raw milk) merchant wholesalers .....                                       | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                                      | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42472                                                                         | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) ..... | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424720                                                                        | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) ..... | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>CLAYTON—Con.</b>                                                           |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE—Con.</b>                                                   |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>Wholesale trade—Con.</b>                                                   |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Nondurable goods merchant wholesalers—Con.                                    |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 424                                                                           | Miscellaneous nondurable goods merchant wholesalers .....                     | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512038                                                                      | Machinery, equipment, and supplies agents and brokers .....                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods ...                                      | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 39                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 23                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4235                                                                          | Metal and mineral (except petroleum) merchant wholesalers .....               | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42351                                                                         | Metal service centers and other metal merchant wholesalers .....              | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423510                                                                        | Metal service centers and other metal merchant wholesalers .....              | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4235102                                                                       | Nonferrous metal service centers and sales offices merchant wholesalers ..... | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                        | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42393                                                                         | Recyclable material merchant wholesalers ...                                  | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423930                                                                        | Recyclable material merchant wholesalers ..                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 16                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4243                                                                          | Apparel, piece goods, and notions merchant wholesalers .....                  | 5                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42384                                                                         | Industrial supplies merchant wholesalers .....                                | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423840                                                                        | Industrial supplies merchant wholesalers .....                                | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                        | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>CLINTON</b>                                                                |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 18                      | 43 407          | 3 703                    | 855                             | 164                                                       | 7 300                        | 6 184                             | 6 752                             |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 18                      | 43 407          | 3 703                    | 855                             | 164                                                       | 7 300                        | 6 184                             | 6 752                             |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                     | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>COLUMBIA</b>                                                               |                                                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                     | 113                     | 776 612         | 65 946                   | 15 429                          | 2 242                                                     | 129 447                      | 151 117                           | 148 418                           |
| 423                                                                           | Durable goods merchant wholesalers.....                                                   | 83                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....             | 9                       | 34 076          | 3 304                    | 894                             | 113                                                       | 5 265                        | 5 219                             | 4 274                             |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....                        | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42331                                                                         | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                      | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423310                                                                        | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                      | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                                | 9                       | 160 798         | 9 645                    | 2 315                           | 285                                                       | 17 794                       | 61 328                            | 64 286                            |
| 42362                                                                         | Electrical and electronic appliance, television, and radio set merchant wholesalers ..... | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423620                                                                        | Electrical and electronic appliance, television, and radio set merchant wholesalers ..... | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                             | 15                      | 27 952          | 3 390                    | 891                             | 99                                                        | 6 604                        | 7 054                             | 7 485                             |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                                    | 17                      | 19 031          | 2 779                    | 567                             | 89                                                        | 5 700                        | 2 065                             | 2 219                             |
| 42399                                                                         | Other miscellaneous durable goods merchant wholesalers .....                              | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423990                                                                        | Other miscellaneous durable goods merchant wholesalers .....                              | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                               | 29                      | 445 526         | 36 211                   | 8 065                           | 1 273                                                     | 77 090                       | 63 396                            | 61 895                            |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                                 | 8                       | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42492                                                                         | Book, periodical, and newspaper merchant wholesalers .....                                | 4                       | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424920                                                                        | Book, periodical, and newspaper merchant wholesalers .....                                | 4                       | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                                 | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                                 | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                                  | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                                  | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                                | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                     | 107                     | 757 651         | 64 690                   | 15 115                          | 2 200                                                     | 127 127                      | 150 503                           | 147 754                           |
| 423                                                                           | Durable goods merchant wholesalers.....                                                   | 81                      | 317 758         | 28 972                   | 7 177                           | 936                                                       | 50 975                       | 87 248                            | 85 996                            |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....             | 9                       | 34 076          | 3 304                    | 894                             | 113                                                       | 5 265                        | 5 219                             | 4 274                             |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                                | 9                       | 160 798         | 9 645                    | 2 315                           | 285                                                       | 17 794                       | 61 328                            | 64 286                            |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                             | 15                      | 27 952          | 3 390                    | 891                             | 99                                                        | 6 604                        | 7 054                             | 7 485                             |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                                    | 16                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                               | 26                      | 439 893         | 35 718                   | 7 938                           | 1 264                                                     | 76 152                       | 63 255                            | 61 758                            |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                                 | 8                       | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42492                                                                         | Book, periodical, and newspaper merchant wholesalers .....                                | 4                       | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424920                                                                        | Book, periodical, and newspaper merchant wholesalers .....                                | 4                       | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                     | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                                   | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                               | 3                       | 5 633           | 493                      | 127                             | 9                                                         | 938                          | 141                               | 137                               |

See footnotes at end of table.

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|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>CRESTWOOD</b>                                                              |                                                                                                 |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                                 |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                           | 31                      | 131 694         | 9 309                    | 2 130                           | 179                                                       | 16 796                       | 4 566                             | 4 508                             |
| 423                                                                           | Durable goods merchant wholesalers .....                                                        | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....                              | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                     | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                                       | 7                       | 74 367          | 1 771                    | 429                             | 25                                                        | 2 947                        | -                                 | -                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                                       | 7                       | 74 367          | 1 771                    | 429                             | 25                                                        | 2 947                        | -                                 | -                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                                        | 7                       | 74 367          | 1 771                    | 429                             | 25                                                        | 2 947                        | -                                 | -                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                                        | 7                       | 74 367          | 1 771                    | 429                             | 25                                                        | 2 947                        | -                                 | -                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                                         | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512036                                                                      | Electrical and electronic goods agents and brokers .....                                        | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                                      | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                                 |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                           | 24                      | 57 327          | 7 538                    | 1 701                           | 154                                                       | 13 849                       | 4 566                             | 4 508                             |
| 423                                                                           | Durable goods merchant wholesalers .....                                                        | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                     | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>CREVE COEUR</b>                                                            |                                                                                                 |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                                 |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                           | 96                      | 4 494 081       | 77 535                   | 19 513                          | 1 617                                                     | 131 745                      | 122 552                           | 176 692                           |
| 423                                                                           | Durable goods merchant wholesalers .....                                                        | 57                      | 1 115 125       | 49 321                   | 11 844                          | 976                                                       | 81 602                       | 36 415                            | 37 118                            |
| 4232                                                                          | Furniture and home furnishing merchant wholesalers .....                                        | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42321                                                                         | Furniture merchant wholesalers .....                                                            | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423210                                                                        | Furniture merchant wholesalers .....                                                            | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4232102                                                                       | Office and business furniture merchant wholesalers .....                                        | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....                              | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers .....                   | 9                       | 117 834         | 15 673                   | 3 852                           | 163                                                       | 24 851                       | 2 430                             | 2 841                             |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                                      | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42369                                                                         | Other electronic parts and equipment merchant wholesalers .....                                 | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423690                                                                        | Other electronic parts and equipment merchant wholesalers .....                                 | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                                   | 16                      | 366 131         | 21 195                   | 5 134                           | 574                                                       | 32 731                       | 17 132                            | 17 965                            |
| 42383                                                                         | Industrial machinery and equipment merchant wholesalers .....                                   | 10                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423830                                                                        | Industrial machinery and equipment merchant wholesalers .....                                   | 10                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4238305                                                                       | Materials handling equipment merchant wholesalers .....                                         | 5                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42384                                                                         | Industrial supplies merchant wholesalers .....                                                  | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423840                                                                        | Industrial supplies merchant wholesalers .....                                                  | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238406                                                                       | Other industrial supplies merchant wholesalers .....                                            | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                                          | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42393                                                                         | Recyclable material merchant wholesalers .....                                                  | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423930                                                                        | Recyclable material merchant wholesalers .....                                                  | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239301                                                                       | Iron and steel scrap merchant wholesalers - processors and dealers .....                        | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42393011                                                                      | Iron and steel scrap merchant wholesalers - processors (using power processing equipment) ..... | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                            | Estab-lishments (number) | Sales (\$1,000)  | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------|--------------------------|------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>CREVE COEUR—Con.</b>                                                       |                                                                                                  |                          |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE—Con.</b>                                                   |                                                                                                  |                          |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade—Con.</b>                                                                      |                          |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                      | 27                       | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4241                                                                          | Paper and paper product merchant wholesalers .                                                   | 10                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                                           | 5                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                                      | 1                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42472                                                                         | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) ..... | 1                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424720                                                                        | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) ..... | 1                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                                        | 12                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                                        | 12                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                                         | 12                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                                         | 12                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                                          | 7                        | 59 212           | 2 807                    | 674                             | 33                                                        | 4 690                        | -                                 | -                                 |
| 42512033                                                                      | Lumber and other construction materials agents and brokers .....                                 | 1                        | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods ...                                                         | 5                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512044                                                                      | Grocery and related products agents and brokers .....                                            | 2                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                                  |                          |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                                     | <b>77</b>                | <b>3 604 671</b> | <b>61 467</b>            | <b>15 478</b>                   | <b>1 407</b>                                              | <b>100 557</b>               | <b>119 749</b>                    | <b>173 702</b>                    |
| 423                                                                           | Durable goods merchant wholesalers.....                                                          | 52                       | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers .....                    | 8                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                                    | 15                       | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42383                                                                         | Industrial machinery and equipment merchant wholesalers .....                                    | 10                       | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423830                                                                        | Industrial machinery and equipment merchant wholesalers .....                                    | 10                       | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                                           | 12                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42393                                                                         | Recyclable material merchant wholesalers ....                                                    | 3                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423930                                                                        | Recyclable material merchant wholesalers ..                                                      | 3                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239301                                                                       | Iron and steel scrap merchant wholesalers - processors and dealers .....                         | 3                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42393011                                                                      | Iron and steel scrap merchant wholesalers - processors (using power processing equipment) .....  | 2                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                      | 25                       | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                                           | 5                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                                      | 1                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42472                                                                         | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) ..... | 1                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424720                                                                        | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) ..... | 1                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                                                  |                          |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                                     | <b>7</b>                 | <b>D</b>         | <b>D</b>                 | <b>D</b>                        | <b>c</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers.....                                                          | 5                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                                    | 1                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42384                                                                         | Industrial supplies merchant wholesalers.....                                                    | 1                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423840                                                                        | Industrial supplies merchant wholesalers....                                                     | 1                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                      | 2                        | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>CRYSTAL CITY</b>                                                           |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>CUBA</b>                                                                   |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 5                       | 13 927          | 1 714                    | 333                             | 41                                                        | 2 926                        | 346                               | 446                               |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 5                       | 13 927          | 1 714                    | 333                             | 41                                                        | 2 926                        | 346                               | 446                               |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>DARDENNE PRAIRIE</b>                                                       |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 7                       | 19 250          | 2 605                    | 640                             | 54                                                        | 3 665                        | 668                               | 997                               |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>      | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|----------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>DELLWOOD</b>                                                               |                                                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                      | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                   | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                      | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                   | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>DESLOGE</b>                                                                |                                                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                      | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                      | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>DE SOTO</b>                                                                |                                                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                      | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                  | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42494                                                                         | Tobacco and tobacco product merchant wholesalers .....                     | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424940                                                                        | Tobacco and tobacco product merchant wholesalers .....                     | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                      | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                  | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>DES PERES</b>                                                              |                                                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                      | 36                      | 135 679         | 6 354                    | 1 373                           | 135                                                       | 10 385                       | 11 609                            | 10 647                            |
| 423                                                                           | Durable goods merchant wholesalers .....                                   | 17                      | 73 943          | 4 349                    | 962                             | 91                                                        | 7 363                        | 11 561                            | 10 580                            |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....         | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42332                                                                         | Brick, stone, and related construction material merchant wholesalers ..... | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423320                                                                        | Brick, stone, and related construction material merchant wholesalers ..... | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....              | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42383                                                                         | Industrial machinery and equipment merchant wholesalers .....              | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423830                                                                        | Industrial machinery and equipment merchant wholesalers .....              | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                | 9                       | 2 233           | 287                      | 67                              | 13                                                        | 451                          | 9                                 | 20                                |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                  | 10                      | 59 503          | 1 718                    | 344                             | 31                                                        | 2 571                        | 39                                | 47                                |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                  | 10                      | 59 503          | 1 718                    | 344                             | 31                                                        | 2 571                        | 39                                | 47                                |
| 42512                                                                         | Wholesale trade agents and brokers .....                                   | 10                      | 59 503          | 1 718                    | 344                             | 31                                                        | 2 571                        | 39                                | 47                                |
| 425120                                                                        | Wholesale trade agents and brokers .....                                   | 10                      | 59 503          | 1 718                    | 344                             | 31                                                        | 2 571                        | 39                                | 47                                |
| 4251203                                                                       | Agents and brokers, durable goods .....                                    | 10                      | 59 503          | 1 718                    | 344                             | 31                                                        | 2 571                        | 39                                | 47                                |
| 42512038                                                                      | Machinery, equipment, and supplies agents and brokers .....                | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.



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|-----------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>DES PERES—Con.</b>                                                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 26                      | 76 176          | 4 636                    | 1 029                           | 104                                                       | 7 814                        | 11 570                            | 10 600                            |
| 423             | Durable goods merchant wholesalers.....                                       | 17                      | 73 943          | 4 349                    | 962                             | 91                                                        | 7 363                        | 11 561                            | 10 580                            |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                 | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                 | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                 | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 9                       | 2 233           | 287                      | 67                              | 13                                                        | 451                          | 9                                 | 20                                |
|                 | <b>DEXTER</b>                                                                 |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                   | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                   | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                   | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>EAST PRAIRIE</b>                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>ELDON</b>                                                                  |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>EL DORADO SPRINGS</b>                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>ELLISVILLE</b>                                                             |                                                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                                 | 36                      | 691 122         | 28 672                   | 7 171                           | 538                                                       | 54 754                       | 63 603                            | 53 275                            |
| 423                                                                           | Durable goods merchant wholesalers.....                                                               | 22                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....                                    | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42331                                                                         | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423310                                                                        | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                                            | 3                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42361                                                                         | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 2                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423610                                                                        | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 2                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                           | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                                             | 6                       | 36 984          | 1 743                    | 370                             | 26                                                        | 3 306                        | 259                               | 286                               |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                                             | 6                       | 36 984          | 1 743                    | 370                             | 26                                                        | 3 306                        | 259                               | 286                               |
| 42512                                                                         | Wholesale trade agents and brokers .....                                                              | 6                       | 36 984          | 1 743                    | 370                             | 26                                                        | 3 306                        | 259                               | 286                               |
| 425120                                                                        | Wholesale trade agents and brokers .....                                                              | 6                       | 36 984          | 1 743                    | 370                             | 26                                                        | 3 306                        | 259                               | 286                               |
| 4251203                                                                       | Agents and brokers, durable goods .....                                                               | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                                            | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                                 | 28                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                                               | 20                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                           | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                                 | 2                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                                               | 2                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                                            | 2                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42361                                                                         | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 2                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423610                                                                        | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 2                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| <b>EUREKA</b>                                                                 |                                                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                                 | 13                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                                               | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                           | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                                             | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                                             | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                                              | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                                              | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                                               | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512031                                                                      | Motor vehicle and motor vehicle parts and supplies agents and brokers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                                 | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                                               | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                           | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>EXCELSIOR SPRINGS</b>                                                      |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>EXCELSIOR SPRINGS (PART - CLAY COUNTY)</b>                                 |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>FARMINGTON</b>                                                             |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 14                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>FAYETTE</b>                                                                |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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|------------------------|-----------------------------------------------------------------------------------------|-------------------------|------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>FENTON</b>          |                                                                                         |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b> |                                                                                         |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>              | <b>Wholesale trade .....</b>                                                            | <b>147</b>              | <b>1 079 195</b> | <b>112 957</b>           | <b>27 253</b>                   | <b>2 258</b>                                              | <b>195 640</b>               | <b>84 865</b>                     | <b>94 300</b>                     |
| 423                    | Durable goods merchant wholesalers .....                                                | 106                     | 733 062          | 86 794                   | 21 085                          | 1 673                                                     | 150 080                      | 69 169                            | 79 054                            |
| 4231                   | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....           | 11                      | 135 804          | 8 861                    | 2 036                           | 205                                                       | 14 506                       | 10 432                            | 9 970                             |
| 42311                  | Automobile and other motor vehicle merchant wholesalers .....                           | 5                       | 96 434           | 4 191                    | 917                             | 120                                                       | 5 032                        | 4 826                             | 3 862                             |
| 423110                 | Automobile and other motor vehicle merchant wholesalers .....                           | 5                       | 96 434           | 4 191                    | 917                             | 120                                                       | 5 032                        | 4 826                             | 3 862                             |
| 42312                  | Motor vehicle supplies and new parts merchant wholesalers .....                         | 6                       | 39 370           | 4 670                    | 1 119                           | 85                                                        | 9 474                        | 5 606                             | 6 108                             |
| 423120                 | Motor vehicle supplies and new parts merchant wholesalers .....                         | 6                       | 39 370           | 4 670                    | 1 119                           | 85                                                        | 9 474                        | 5 606                             | 6 108                             |
| 4233                   | Lumber and other construction materials merchant wholesalers .....                      | 4                       | 27 271           | 2 733                    | 566                             | 44                                                        | 5 502                        | 3 500                             | 3 893                             |
| 4234                   | Professional and commercial equipment and supplies merchant wholesalers .....           | 20                      | 78 485           | 10 496                   | 2 362                           | 210                                                       | 14 409                       | 5 373                             | 6 818                             |
| 42349                  | Other professional equipment and supplies merchant wholesalers .....                    | 3                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423490                 | Other professional equipment and supplies merchant wholesalers .....                    | 3                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4236                   | Electrical and electronic goods merchant wholesalers .....                              | 10                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4237                   | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....    | 16                      | 81 471           | 15 276                   | 4 057                           | 236                                                       | 26 081                       | 5 598                             | 5 695                             |
| 42373                  | Warm air heating and air-conditioning equipment and supplies merchant wholesalers ..... | 7                       | 58 629           | 11 528                   | 3 270                           | 149                                                       | 19 550                       | 2 855                             | 3 132                             |
| 423730                 | Warm air heating and air-conditioning equipment and supplies merchant wholesalers ..... | 7                       | 58 629           | 11 528                   | 3 270                           | 149                                                       | 19 550                       | 2 855                             | 3 132                             |
| 4238                   | Machinery, equipment, and supplies merchant wholesalers .....                           | 30                      | 165 595          | 23 400                   | 5 629                           | 466                                                       | 34 381                       | 19 863                            | 25 299                            |
| 42383                  | Industrial machinery and equipment merchant wholesalers .....                           | 16                      | 54 033           | 5 469                    | 1 297                           | 132                                                       | 13 452                       | 5 841                             | 12 590                            |
| 423830                 | Industrial machinery and equipment merchant wholesalers .....                           | 16                      | 54 033           | 5 469                    | 1 297                           | 132                                                       | 13 452                       | 5 841                             | 12 590                            |
| 42384                  | Industrial supplies merchant wholesalers .....                                          | 8                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423840                 | Industrial supplies merchant wholesalers .....                                          | 8                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239                   | Miscellaneous durable goods merchant wholesalers .....                                  | 10                      | 83 773           | 6 276                    | 1 602                           | 155                                                       | 12 742                       | 6 976                             | 8 376                             |
| 42399                  | Other miscellaneous durable goods merchant wholesalers .....                            | 4                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423990                 | Other miscellaneous durable goods merchant wholesalers .....                            | 4                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                    | Nondurable goods merchant wholesalers .....                                             | 33                      | 288 736          | 22 802                   | 5 392                           | 540                                                       | 40 732                       | 15 353                            | 14 821                            |
| 4243                   | Apparel, piece goods, and notions merchant wholesalers .....                            | 6                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244                   | Grocery and related product merchant wholesalers .....                                  | 6                       | 48 217           | 4 797                    | 1 121                           | 173                                                       | 7 262                        | 1 411                             | 1 197                             |
| 4249                   | Miscellaneous nondurable goods merchant wholesalers .....                               | 8                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42494                  | Tobacco and tobacco product merchant wholesalers .....                                  | 1                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424940                 | Tobacco and tobacco product merchant wholesalers .....                                  | 1                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                    | Wholesale electronic markets and agents and brokers .....                               | 8                       | 57 397           | 3 361                    | 776                             | 45                                                        | 4 828                        | 343                               | 425                               |
| 4251                   | Wholesale electronic markets and agents and brokers .....                               | 8                       | 57 397           | 3 361                    | 776                             | 45                                                        | 4 828                        | 343                               | 425                               |
| 42512                  | Wholesale trade agents and brokers .....                                                | 8                       | 57 397           | 3 361                    | 776                             | 45                                                        | 4 828                        | 343                               | 425                               |
| 425120                 | Wholesale trade agents and brokers .....                                                | 8                       | 57 397           | 3 361                    | 776                             | 45                                                        | 4 828                        | 343                               | 425                               |
| 4251203                | Agents and brokers, durable goods .....                                                 | 7                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512038               | Machinery, equipment, and supplies agents and brokers .....                             | 5                       | 53 532           | 3 145                    | 728                             | 38                                                        | 4 411                        | 313                               | 396                               |
| 4251204                | Agents and brokers, nondurable goods .....                                              | 1                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>FENTON—Con.</b>                                                            |                                                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                                          | <b>132</b>              | <b>961 825</b>  | <b>99 520</b>            | <b>23 437</b>                   | <b>2 079</b>                                              | <b>172 188</b>               | <b>79 541</b>                     | <b>88 555</b>                     |
| 423                                                                           | Durable goods merchant wholesalers .....                                                              | 102                     | 690 157         | 77 480                   | 18 251                          | 1 564                                                     | 133 440                      | 67 531                            | 77 369                            |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....                         | 11                      | 135 804         | 8 861                    | 2 036                           | 205                                                       | 14 506                       | 10 432                            | 9 970                             |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                                         | 5                       | 96 434          | 4 191                    | 917                             | 120                                                       | 5 032                        | 4 826                             | 3 862                             |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                                         | 5                       | 96 434          | 4 191                    | 917                             | 120                                                       | 5 032                        | 4 826                             | 3 862                             |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....                                       | 6                       | 39 370          | 4 670                    | 1 119                           | 85                                                        | 9 474                        | 5 606                             | 6 108                             |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers .....                                       | 6                       | 39 370          | 4 670                    | 1 119                           | 85                                                        | 9 474                        | 5 606                             | 6 108                             |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers .....                         | 20                      | 78 485          | 10 496                   | 2 362                           | 210                                                       | 14 409                       | 5 373                             | 6 818                             |
| 4237                                                                          | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                                         | 30                      | 165 595         | 23 400                   | 5 629                           | 466                                                       | 34 381                       | 19 863                            | 25 299                            |
| 42383                                                                         | Industrial machinery and equipment merchant wholesalers .....                                         | 16                      | 54 033          | 5 469                    | 1 297                           | 132                                                       | 13 452                       | 5 841                             | 12 590                            |
| 423830                                                                        | Industrial machinery and equipment merchant wholesalers .....                                         | 16                      | 54 033          | 5 469                    | 1 297                           | 132                                                       | 13 452                       | 5 841                             | 12 590                            |
| 42384                                                                         | Industrial supplies merchant wholesalers .....                                                        | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423840                                                                        | Industrial supplies merchant wholesalers .....                                                        | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                                                | 10                      | 83 773          | 6 276                    | 1 602                           | 155                                                       | 12 742                       | 6 976                             | 8 376                             |
| 42399                                                                         | Other miscellaneous durable goods merchant wholesalers .....                                          | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423990                                                                        | Other miscellaneous durable goods merchant wholesalers .....                                          | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                           | 30                      | 271 668         | 22 040                   | 5 186                           | 515                                                       | 38 748                       | 12 010                            | 11 186                            |
| 4243                                                                          | Apparel, piece goods, and notions merchant wholesalers .....                                          | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                                                | 6                       | 48 217          | 4 797                    | 1 121                           | 173                                                       | 7 262                        | 1 411                             | 1 197                             |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                                             | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                                          | <b>7</b>                | <b>59 973</b>   | <b>10 076</b>            | <b>3 040</b>                    | <b>134</b>                                                | <b>18 624</b>                | <b>4 981</b>                      | <b>5 320</b>                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                                              | 4                       | 42 905          | 9 314                    | 2 834                           | 109                                                       | 16 640                       | 1 638                             | 1 685                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                           | 3                       | 17 068          | 762                      | 206                             | 25                                                        | 1 984                        | 3 343                             | 3 635                             |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                                             | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>FERGUSON</b>                                                               |                                                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                                          | <b>15</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>f</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers .....                                                              | 6                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....                                    | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42331                                                                         | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423310                                                                        | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                                            | 1                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42361                                                                         | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 1                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423610                                                                        | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 1                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4237                                                                          | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                                         | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                           | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>FERGUSON—Con.</b>                                                          |                                                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE—Con.</b>                                                   |                                                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade—Con.</b>                                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                                             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                                             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade .....</b>                                                                          | <b>11</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>c</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers.....                                                               | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                           | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade .....</b>                                                                          | <b>3</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>f</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers.....                                                               | 3                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                                            | 1                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42361                                                                         | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 1                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423610                                                                        | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 1                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| <b>FESTUS</b>                                                                 |                                                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade .....</b>                                                                          | <b>6</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>b</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers.....                                                               | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....                         | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade .....</b>                                                                          | <b>6</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>b</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers.....                                                               | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>FLORISSANT</b>                                                             |                                                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade .....</b>                                                                          | <b>32</b>               | <b>25 036</b>   | <b>2 171</b>             | <b>404</b>                      | <b>68</b>                                                 | <b>4 651</b>                 | <b>707</b>                        | <b>746</b>                        |
| 423                                                                           | Durable goods merchant wholesalers.....                                                               | 21                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                           | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                                             | 6                       | 13 171          | 279                      | 60                              | 11                                                        | 802                          | 28                                | 20                                |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                                             | 6                       | 13 171          | 279                      | 60                              | 11                                                        | 802                          | 28                                | 20                                |
| 42512                                                                         | Wholesale trade agents and brokers .....                                                              | 6                       | 13 171          | 279                      | 60                              | 11                                                        | 802                          | 28                                | 20                                |
| 425120                                                                        | Wholesale trade agents and brokers .....                                                              | 6                       | 13 171          | 279                      | 60                              | 11                                                        | 802                          | 28                                | 20                                |
| 4251203                                                                       | Agents and brokers, durable goods .....                                                               | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                                            | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade .....</b>                                                                          | <b>26</b>               | <b>11 865</b>   | <b>1 892</b>             | <b>344</b>                      | <b>57</b>                                                 | <b>3 849</b>                 | <b>679</b>                        | <b>726</b>                        |
| 423                                                                           | Durable goods merchant wholesalers.....                                                               | 21                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                           | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

Table 4a. **Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>FREDERICKTOWN</b>                                                          |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 6                       | 10 978          | 306                      | 67                              | 23                                                        | 730                          | 674                               | 730                               |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 6                       | 10 978          | 306                      | 67                              | 23                                                        | 730                          | 674                               | 730                               |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>FRONTENAC</b>                                                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>FULTON</b>                                                                 |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 7                       | 23 138          | 1 330                    | 315                             | 69                                                        | 1 923                        | 2 491                             | 2 691                             |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 7                       | 23 138          | 1 330                    | 315                             | 69                                                        | 1 923                        | 2 491                             | 2 691                             |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>GLADSTONE</b>                                                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 23                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42511                                                                         | Business to business electronic markets .....                         | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425110                                                                        | Business to business electronic markets .....                         | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

Table 4a. **Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>GLADSTONE—Con.</b>                                                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 18                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>GLENDALE</b>                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 7                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                       | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>GRAIN VALLEY</b>                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>GRANDVIEW</b>                                                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 36                      | 266 330         | 11 690                   | 2 750                           | 304                                                       | 34 072                       | 7 149                             | 7 599                             |
| 423             | Durable goods merchant wholesalers.....                                       | 24                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials merchant wholesalers .....            | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42494           | Tobacco and tobacco product merchant wholesalers .....                        | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424940          | Tobacco and tobacco product merchant wholesalers .....                        | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.



**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>GRANDVIEW—Con.</b>                                                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                       | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods ...                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512044        | Grocery and related products agents and brokers .....                         | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                  | <b>32</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>c</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers .....                                      | 24                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                  | <b>1</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>b</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>GREEN PARK</b>                                                             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                  | <b>21</b>               | <b>45 528</b>   | <b>5 282</b>             | <b>1 422</b>                    | <b>115</b>                                                | <b>8 363</b>                 | <b>2 229</b>                      | <b>2 492</b>                      |
| 423             | Durable goods merchant wholesalers .....                                      | 13                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                       | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods ...                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                  | <b>16</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>b</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers .....                                      | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                  | <b>1</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>a</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>GREENWOOD</b>                                                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>HANNIBAL</b>                                                               |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 21                      | 103 436         | 5 848                    | 1 428                           | 201                                                       | 13 709                       | 4 540                             | 4 713                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 16                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 20                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>HANNIBAL (PART - MARION COUNTY)</b>                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 20                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 19                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 14                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                 | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|---------------------------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>HANNIBAL (PART - MARION COUNTY)—<br/>Con.</b>                                      |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MANUFACTURERS' SALES BRANCHES<br/>AND OFFICES</b>                                  |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                                 | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                               | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>HANNIBAL (PART - RALLS COUNTY)</b>                                                 |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                                |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                                 | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                               | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT<br/>MANUFACTURERS' SALES BRANCHES<br/>AND OFFICES</b> |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                                 | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                               | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>HARRISONVILLE</b>                                                                  |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                                |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                                 | 9                        | 59 752          | 4 071                    | 859                             | 101                                                       | 6 153                        | 10 785                            | 11 490                            |
| 423             | Durable goods merchant wholesalers.....                                               | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant<br>wholesalers .....                      | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                           | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant<br>wholesalers .....                               | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and<br>brokers .....                          | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and<br>brokers .....                          | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                              | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                              | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                               | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT<br/>MANUFACTURERS' SALES BRANCHES<br/>AND OFFICES</b> |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                                 | 8                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                               | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant<br>wholesalers .....                      | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                           | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant<br>wholesalers .....                               | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>HAYTI</b>                                                                          |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                                |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                                 | 10                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                               | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant<br>wholesalers .....                      | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                           | 7                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant<br>wholesalers .....                        | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant<br>wholesalers .....                          | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT<br/>MANUFACTURERS' SALES BRANCHES<br/>AND OFFICES</b> |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                                 | 7                        | 39 738          | 1 455                    | 333                             | 43                                                        | 2 352                        | 3 830                             | 3 729                             |
| 423             | Durable goods merchant wholesalers.....                                               | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                           | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>           | Establishments (number) | Sales (\$1,000)  | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|---------------------------------------------------------------------------------|-------------------------|------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>HAYTI—Con.</b>                                                               |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                    | <b>3</b>                | <b>D</b>         | <b>D</b>                 | <b>D</b>                        | <b>b</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers.....                                         | 1                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                     | 2                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                       | 2                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>HAZELWOOD</b>                                                                |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                          |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                    | <b>52</b>               | <b>2 661 092</b> | <b>82 672</b>            | <b>19 918</b>                   | <b>1 538</b>                                              | <b>152 509</b>               | <b>93 728</b>                     | <b>98 971</b>                     |
| 423             | Durable goods merchant wholesalers.....                                         | 39                      | D                | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....   | 6                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                   | 3                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                   | 3                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4231101         | Automobile and motorcycle merchant wholesalers .....                            | 2                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                 | 3                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                 | 3                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4231202         | Motor vehicle supplies and new parts merchant wholesalers - jobbers.....        | 3                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials merchant wholesalers .....              | 5                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....            | 3                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....            | 3                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....   | 4                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers ..... | 3                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers ..... | 3                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4234501         | Surgical, medical, and hospital supplies merchant wholesalers .....             | 3                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4236            | Electrical and electronic goods merchant wholesalers .....                      | 5                       | 199 258          | 11 102                   | 2 507                           | 164                                                       | 26 279                       | 14 490                            | 18 999                            |
| 42369           | Other electronic parts and equipment merchant wholesalers .....                 | 4                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423690          | Other electronic parts and equipment merchant wholesalers .....                 | 4                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4236901         | Communications equipment and supplies merchant wholesalers .....                | 3                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                   | 11                      | 62 028           | 9 070                    | 2 322                           | 182                                                       | 18 216                       | 9 852                             | 10 674                            |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                          | 2                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42393           | Recyclable material merchant wholesalers ....                                   | 2                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423930          | Recyclable material merchant wholesalers ..                                     | 2                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                     | 12                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4243            | Apparel, piece goods, and notions merchant wholesalers .....                    | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42432           | Men's and boys' clothing and furnishings merchant wholesalers .....             | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424320          | Men's and boys' clothing and furnishings merchant wholesalers .....             | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                          | 3                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                       | 1                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                       | 1                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                        | 1                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                        | 1                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                         | 1                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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|-------------------------------------------------------------------------------|---------------------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>HAZELWOOD—Con.</b>                                                         |                                                                                 |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                 |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade</b> .....                                                    | 48                       | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                        | 36                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....   | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....                 | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers .....                 | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers .....   | 4                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42345                                                                         | Medical, dental, and hospital equipment and supplies merchant wholesalers ..... | 3                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423450                                                                        | Medical, dental, and hospital equipment and supplies merchant wholesalers ..... | 3                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                      | 5                        | 199 258         | 11 102                   | 2 507                           | 164                                                       | 26 279                       | 14 490                            | 18 999                            |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                   | 11                       | 62 028          | 9 070                    | 2 322                           | 182                                                       | 18 216                       | 9 852                             | 10 674                            |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                          | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42393                                                                         | Recyclable material merchant wholesalers ....                                   | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423930                                                                        | Recyclable material merchant wholesalers ..                                     | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                     | 12                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                          | 3                        | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                                 |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade</b> .....                                                    | 3                        | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                        | 3                        | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....   | 3                        | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                   | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                   | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....                 | 1                        | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers .....                 | 1                        | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4231202                                                                       | Motor vehicle supplies and new parts merchant wholesalers - jobbers .....       | 1                        | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| <b>HERCULANEUM</b>                                                            |                                                                                 |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                 |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade</b> .....                                                    | 8                        | 20 289          | 1 504                    | 342                             | 43                                                        | 3 838                        | 1 133                             | 1 939                             |
| 423                                                                           | Durable goods merchant wholesalers .....                                        | 6                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                     | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                     | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                     | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                     | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                 |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade</b> .....                                                    | 8                        | 20 289          | 1 504                    | 342                             | 43                                                        | 3 838                        | 1 133                             | 1 939                             |
| 423                                                                           | Durable goods merchant wholesalers .....                                        | 6                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                     | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>HERMANN</b>                                                                |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 3                        | 269             | 133                      | 32                              | 12                                                        | 137                          | —                                 | —                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 3                        | 269             | 133                      | 32                              | 12                                                        | 137                          | —                                 | —                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>HIGGINSVILLE</b>                                                           |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 7                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 7                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>HOLDEN</b>                                                                 |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>HOLLISTER</b>                                                              |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 11                       | 18 316          | 2 500                    | 809                             | 103                                                       | 4 722                        | 3 740                             | 3 439                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 9                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 11                       | 18 316          | 2 500                    | 809                             | 103                                                       | 4 722                        | 3 740                             | 3 439                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 9                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>HOLTS SUMMIT</b>                                                           |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>INDEPENDENCE</b>                                                           |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                | 99                      | 527 309         | 28 212                   | 7 064                           | 853                                                       | 49 656                       | 55 283                            | 53 279                            |
| 423                                                                           | Durable goods merchant wholesalers .....                                             | 63                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4237                                                                          | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                        | 22                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42382                                                                         | Farm and garden machinery and equipment merchant wholesalers .....                   | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423820                                                                        | Farm and garden machinery and equipment merchant wholesalers .....                   | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238202                                                                       | Farm machinery and equipment merchant wholesalers - wholesale distributors .....     | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | 31                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4243                                                                          | Apparel, piece goods, and notions merchant wholesalers .....                         | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                               | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                            | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                            | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                            | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                             | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                             | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                              | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                | 90                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                             | 61                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                        | 21                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | 29                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                               | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                             | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                        | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42382                                                                         | Farm and garden machinery and equipment merchant wholesalers .....                   | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423820                                                                        | Farm and garden machinery and equipment merchant wholesalers .....                   | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                                | Geographic area, type of operation, and kind of business <sup>1</sup>                | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|--------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>INDEPENDENCE (PART - JACKSON COUNTY)</b>                                    |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                         |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                             | Wholesale trade .....                                                                | 99                      | 527 309         | 28 212                   | 7 064                           | 853                                                       | 49 656                       | 55 283                            | 53 279                            |
| 423                                                                            | Durable goods merchant wholesalers .....                                             | 63                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4231                                                                           | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4237                                                                           | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                           | Machinery, equipment, and supplies merchant wholesalers .....                        | 22                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42382                                                                          | Farm and garden machinery and equipment merchant wholesalers .....                   | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423820                                                                         | Farm and garden machinery and equipment merchant wholesalers .....                   | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238202                                                                        | Farm machinery and equipment merchant wholesalers - wholesale distributors .....     | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                            | Nondurable goods merchant wholesalers .....                                          | 31                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4243                                                                           | Apparel, piece goods, and notions merchant wholesalers .....                         | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244                                                                           | Grocery and related product merchant wholesalers .....                               | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249                                                                           | Miscellaneous nondurable goods merchant wholesalers .....                            | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                            | Wholesale electronic markets and agents and brokers .....                            | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                           | Wholesale electronic markets and agents and brokers .....                            | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                          | Wholesale trade agents and brokers .....                                             | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                         | Wholesale trade agents and brokers .....                                             | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                        | Agents and brokers, durable goods .....                                              | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                        | Agents and brokers, nondurable goods .....                                           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                             | Wholesale trade .....                                                                | 90                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423                                                                            | Durable goods merchant wholesalers .....                                             | 61                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                           | Machinery, equipment, and supplies merchant wholesalers .....                        | 21                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                            | Nondurable goods merchant wholesalers .....                                          | 29                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4244                                                                           | Grocery and related product merchant wholesalers .....                               | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                               |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                             | Wholesale trade .....                                                                | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                            | Durable goods merchant wholesalers .....                                             | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                           | Machinery, equipment, and supplies merchant wholesalers .....                        | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42382                                                                          | Farm and garden machinery and equipment merchant wholesalers .....                   | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423820                                                                         | Farm and garden machinery and equipment merchant wholesalers .....                   | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                            | Nondurable goods merchant wholesalers .....                                          | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>JACKSON</b>                                                                 |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |

See footnotes at end of table.



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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>JACKSON—Con.</b>                                                           |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 24                      | 91 162          | 7 894                    | 1 832                           | 278                                                       | 12 889                       | 6 625                             | 6 789                             |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 15                      | 51 300          | 3 595                    | 816                             | 139                                                       | 5 300                        | 4 633                             | 4 774                             |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 22                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 15                      | 51 300          | 3 595                    | 816                             | 139                                                       | 5 300                        | 4 633                             | 4 774                             |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>JEFFERSON CITY</b>                                                         |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 62                      | 299 270         | 31 626                   | 7 845                           | 968                                                       | 52 423                       | 22 417                            | 19 003                            |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 38                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers ..... | 14                      | 52 661          | 10 003                   | 2 655                           | 186                                                       | 15 474                       | 1 375                             | 1 329                             |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 8                       | 38 502          | 3 769                    | 887                             | 107                                                       | 8 174                        | 4 673                             | 4 529                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 21                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247101                                                                       | Petroleum bulk stations and terminals (except LP) .....                       | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471011                                                                      | Petroleum bulk stations (except LP) .....                                     | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

Table 4a. **Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>JEFFERSON CITY—Con.</b>                                                    |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 53                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 33                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 20                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>JEFFERSON CITY (PART - COLE COUNTY)</b>                                    |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 62                      | 299 270         | 31 626                   | 7 845                           | 968                                                       | 52 423                       | 22 417                            | 19 003                            |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 38                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers ..... | 14                      | 52 661          | 10 003                   | 2 655                           | 186                                                       | 15 474                       | 1 375                             | 1 329                             |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 8                       | 38 502          | 3 769                    | 887                             | 107                                                       | 8 174                        | 4 673                             | 4 529                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 21                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247101                                                                       | Petroleum bulk stations and terminals (except LP) .....                       | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471011                                                                      | Petroleum bulk stations (except LP) .....                                     | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 53                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 33                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 20                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>JENNINGS</b>                                                               |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 5                       | 48 140          | 4 540                    | 1 101                           | 94                                                        | 6 326                        | 6 176                             | 6 557                             |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 5                       | 48 140          | 4 540                    | 1 101                           | 94                                                        | 6 326                        | 6 176                             | 6 557                             |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>JOPLIN</b>                                                                 |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 112                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 73                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 11                      | 105 136         | 5 117                    | 1 328                           | 159                                                       | 7 452                        | 5 978                             | 7 029                             |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                 | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                 | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....            | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers ..... | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 23                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42384                                                                         | Industrial supplies merchant wholesalers .....                                | 10                      | 23 722          | 2 478                    | 584                             | 80                                                        | 4 296                        | 3 208                             | 3 284                             |
| 423840                                                                        | Industrial supplies merchant wholesalers .....                                | 10                      | 23 722          | 2 478                    | 584                             | 80                                                        | 4 296                        | 3 208                             | 3 284                             |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                        | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42393                                                                         | Recyclable material merchant wholesalers .....                                | 4                       | 25 952          | 2 331                    | 541                             | 67                                                        | 5 504                        | 12 769                            | 11 994                            |
| 423930                                                                        | Recyclable material merchant wholesalers .....                                | 4                       | 25 952          | 2 331                    | 541                             | 67                                                        | 5 504                        | 12 769                            | 11 994                            |
| 4239303                                                                       | Other recyclable material merchant wholesalers .....                          | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 34                      | 704 767         | 12 661                   | 3 003                           | 443                                                       | 25 634                       | 94 726                            | 98 571                            |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                        | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>JOPLIN—Con.</b>                                                            |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade .....</b>                                                  | <b>100</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>g</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 70                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 11                       | 105 136         | 5 117                    | 1 328                           | 159                                                       | 7 452                        | 5 978                             | 7 029                             |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 22                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42384                                                                         | Industrial supplies merchant wholesalers .....                                | 9                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423840                                                                        | Industrial supplies merchant wholesalers .....                                | 9                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                        | 6                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42393                                                                         | Recyclable material merchant wholesalers .....                                | 4                        | 25 952          | 2 331                    | 541                             | 67                                                        | 5 504                        | 12 769                            | 11 994                            |
| 423930                                                                        | Recyclable material merchant wholesalers ..                                   | 4                        | 25 952          | 2 331                    | 541                             | 67                                                        | 5 504                        | 12 769                            | 11 994                            |
| 4239303                                                                       | Other recyclable material merchant wholesalers .....                          | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 30                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade .....</b>                                                  | <b>7</b>                 | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>c</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 4                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>JOPLIN (PART - JASPER COUNTY)</b>                                          |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade .....</b>                                                  | <b>104</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>g</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 69                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 11                       | 105 136         | 5 117                    | 1 328                           | 159                                                       | 7 452                        | 5 978                             | 7 029                             |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                 | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                 | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....            | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers ..... | 17                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 20                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42384                                                                         | Industrial supplies merchant wholesalers .....                                | 8                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423840                                                                        | Industrial supplies merchant wholesalers .....                                | 8                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                        | 7                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42393                                                                         | Recyclable material merchant wholesalers .....                                | 4                        | 25 952          | 2 331                    | 541                             | 67                                                        | 5 504                        | 12 769                            | 11 994                            |
| 423930                                                                        | Recyclable material merchant wholesalers ..                                   | 4                        | 25 952          | 2 331                    | 541                             | 67                                                        | 5 504                        | 12 769                            | 11 994                            |
| 4239303                                                                       | Other recyclable material merchant wholesalers .....                          | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 32                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                        | 9                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | 6                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                    | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|------------------------------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>JOPLIN (PART - JASPER COUNTY)—Con.</b>                                     |                                                                                          |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                          |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                    | 94                       | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                                  | 66                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....            | 11                       | 105 136         | 5 117                    | 1 328                           | 159                                                       | 7 452                        | 5 978                             | 7 029                             |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                            | 19                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                                   | 6                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42393                                                                         | Recyclable material merchant wholesalers ....                                            | 4                        | 25 952          | 2 331                    | 541                             | 67                                                        | 5 504                        | 12 769                            | 11 994                            |
| 423930                                                                        | Recyclable material merchant wholesalers ..                                              | 4                        | 25 952          | 2 331                    | 541                             | 67                                                        | 5 504                        | 12 769                            | 11 994                            |
| 4239303                                                                       | Other recyclable material merchant wholesalers .....                                     | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                              | 28                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                                          |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                    | 7                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                                  | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                              | 4                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>JOPLIN (PART - NEWTON COUNTY)</b>                                          |                                                                                          |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                          |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                    | 8                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                                  | 4                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                              | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                                | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                                | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                                 | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                                 | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                                  | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                          |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                    | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                                  | 4                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                              | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>KANSAS CITY</b>                                                            |                                                                                          |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                          |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                    | 770                      | 21 729 975      | 778 490                  | 204 191                         | 30 245                                                    | 1 526 752                    | 1 389 201                         | 1 397 857                         |
| 423                                                                           | Durable goods merchant wholesalers.....                                                  | 497                      | 7 826 634       | 382 391                  | 101 970                         | 8 834                                                     | 647 324                      | 634 285                           | 577 475                           |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....            | 81                       | 4 456 675       | 67 239                   | 17 329                          | 1 717                                                     | 114 811                      | 285 150                           | 246 097                           |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                            | 23                       | 4 023 589       | 34 809                   | 9 205                           | 781                                                       | 52 073                       | 232 798                           | 194 391                           |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                            | 23                       | 4 023 589       | 34 809                   | 9 205                           | 781                                                       | 52 073                       | 232 798                           | 194 391                           |
| 4231101                                                                       | Automobile and motorcycle merchant wholesalers .....                                     | 9                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4231105                                                                       | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                      | 12                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....                          | 43                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers .....                          | 43                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4231201                                                                       | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors ..... | 27                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42313                                                                         | Tire and tube merchant wholesalers .....                                                 | 9                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423130                                                                        | Tire and tube merchant wholesalers .....                                                 | 9                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4232                                                                          | Furniture and home furnishing merchant wholesalers .....                                 | 22                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42322                                                                         | Home furnishing merchant wholesalers .....                                               | 11                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423220                                                                        | Home furnishing merchant wholesalers .....                                               | 11                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4232203                                                                       | Floor coverings merchant wholesalers ....                                                | 4                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>KANSAS CITY—Con.</b>                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4233            | Lumber and other construction materials merchant wholesalers .....                                    | 34                      | 194 921         | 20 822                   | 5 574                           | 514                                                       | 32 937                       | 16 658                            | 13 991                            |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | 17                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | 17                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4233103         | Plywood, veneer, millwork, and wood panel merchant wholesalers .....                                  | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....                         | 65                      | 498 831         | 94 032                   | 28 750                          | 1 482                                                     | 157 140                      | 32 145                            | 31 806                            |
| 42343           | Computer and computer peripheral equipment and software merchant wholesalers .....                    | 15                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423430          | Computer and computer peripheral equipment and software merchant wholesalers .....                    | 15                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4234301         | Computer and computer peripheral equipment merchant wholesalers .....                                 | 14                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42343012        | Computer and peripheral equipment for end use merchant wholesalers .....                              | 11                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | 11                      | 180 296         | 13 267                   | 3 121                           | 264                                                       | 23 928                       | 21 856                            | 21 378                            |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | 11                      | 180 296         | 13 267                   | 3 121                           | 264                                                       | 23 928                       | 21 856                            | 21 378                            |
| 4234501         | Surgical, medical, and hospital supplies merchant wholesalers .....                                   | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                                       | 28                      | 265 580         | 25 481                   | 6 897                           | 615                                                       | 50 647                       | 34 355                            | 34 595                            |
| 42351           | Metal service centers and other metal merchant wholesalers .....                                      | 28                      | 265 580         | 25 481                   | 6 897                           | 615                                                       | 50 647                       | 34 355                            | 34 595                            |
| 423510          | Metal service centers and other metal merchant wholesalers .....                                      | 28                      | 265 580         | 25 481                   | 6 897                           | 615                                                       | 50 647                       | 34 355                            | 34 595                            |
| 4235101         | Ferrous metal service centers and sales offices merchant wholesalers .....                            | 25                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4235102         | Nonferrous metal service centers and sales offices merchant wholesalers .....                         | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42351021        | Nonferrous metal service centers merchant wholesalers .....                                           | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                            | 47                      | 357 938         | 37 150                   | 9 824                           | 889                                                       | 59 701                       | 82 588                            | 77 733                            |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 23                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 23                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42369           | Other electronic parts and equipment merchant wholesalers .....                                       | 16                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423690          | Other electronic parts and equipment merchant wholesalers .....                                       | 16                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4236902         | Electronic parts (except communications equipment) merchant wholesalers .....                         | 10                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | 35                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                         | 140                     | 1 566 751       | 87 883                   | 22 364                          | 2 229                                                     | 138 546                      | 120 961                           | 116 146                           |
| 42381           | Construction and mining (except oil well) machinery and equipment merchant wholesalers .....          | 7                       | 167 535         | 13 425                   | 3 285                           | 293                                                       | 17 577                       | 55 061                            | 51 522                            |
| 423810          | Construction and mining (except oil well) machinery and equipment merchant wholesalers .....          | 7                       | 167 535         | 13 425                   | 3 285                           | 293                                                       | 17 577                       | 55 061                            | 51 522                            |
| 42382           | Farm and garden machinery and equipment merchant wholesalers .....                                    | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423820          | Farm and garden machinery and equipment merchant wholesalers .....                                    | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238203         | Lawn and garden machinery and equipment merchant wholesalers .....                                    | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                                         | 74                      | 312 265         | 47 384                   | 12 424                          | 1 058                                                     | 79 261                       | 46 494                            | 45 755                            |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                                         | 74                      | 312 265         | 47 384                   | 12 424                          | 1 058                                                     | 79 261                       | 46 494                            | 45 755                            |
| 4238301         | Food-processing machinery and equipment merchant wholesalers .....                                    | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers .....                         | 20                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238305         | Materials handling equipment merchant wholesalers .....                                               | 16                      | 52 320          | 9 785                    | 2 377                           | 254                                                       | 16 537                       | 10 469                            | 10 048                            |
| 4238307         | Other industrial machinery and equipment merchant wholesalers .....                                   | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42384           | Industrial supplies merchant wholesalers .....                                                        | 28                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423840          | Industrial supplies merchant wholesalers .....                                                        | 28                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238402         | Mechanical power transmission supplies merchant wholesalers .....                                     | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238403         | Welding supplies merchant wholesalers ..                                                              | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238406         | Other industrial supplies merchant wholesalers .....                                                  | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

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|-----------------|---------------------------------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>KANSAS CITY—Con.</b>                                                                     |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                 |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                 |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                     |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4238            | Machinery, equipment, and supplies merchant wholesalers—Con.                                |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....                     | 18                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....                     | 18                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238502         | Custodial and janitors' equipment and supplies merchant wholesalers .....                   | 8                        | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                      | 45                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42393           | Recyclable material merchant wholesalers .....                                              | 12                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423930          | Recyclable material merchant wholesalers ..                                                 | 12                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239303         | Other recyclable material merchant wholesalers .....                                        | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                                | 22                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                                | 22                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4239903         | General merchandise (durable goods) merchant wholesalers .....                              | 6                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                                 | 226                      | 12 411 475      | 369 000                  | 95 934                          | 20 611                                                    | 828 437                      | 740 004                           | 804 954                           |
| 4241            | Paper and paper product merchant wholesalers ..                                             | 32                       | D               | D                        | D                               | j                                                         | D                            | D                                 | D                                 |
| 42412           | Stationery and office supplies merchant wholesalers .....                                   | 17                       | D               | D                        | D                               | j                                                         | D                            | D                                 | D                                 |
| 424120          | Stationery and office supplies merchant wholesalers .....                                   | 17                       | D               | D                        | D                               | j                                                         | D                            | D                                 | D                                 |
| 4242            | Drugs and druggists' sundries merchant wholesalers .....                                    | 19                       | 5 684 855       | 38 548                   | 9 584                           | 704                                                       | 96 604                       | 544 795                           | 553 767                           |
| 42421           | Drugs and druggists' sundries merchant wholesalers .....                                    | 19                       | 5 684 855       | 38 548                   | 9 584                           | 704                                                       | 96 604                       | 544 795                           | 553 767                           |
| 424210          | Drugs and druggists' sundries merchant wholesalers .....                                    | 19                       | 5 684 855       | 38 548                   | 9 584                           | 704                                                       | 96 604                       | 544 795                           | 553 767                           |
| 4242101         | General-line drugs merchant wholesalers ..                                                  | 11                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4242102         | Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries merchant wholesalers ..... | 8                        | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4243            | Apparel, piece goods, and notions merchant wholesalers .....                                | 24                       | 109 951         | 7 139                    | 1 605                           | 199                                                       | 14 721                       | 17 214                            | 11 435                            |
| 42432           | Men's and boys' clothing and furnishings merchant wholesalers .....                         | 7                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424320          | Men's and boys' clothing and furnishings merchant wholesalers .....                         | 7                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                                      | 66                       | 840 701         | 51 710                   | 12 550                          | 1 563                                                     | 154 532                      | 10 974                            | 11 416                            |
| 42443           | Dairy product (except dried or canned) merchant wholesalers .....                           | 4                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424430          | Dairy product (except dried or canned) merchant wholesalers .....                           | 4                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42445           | Confectionery merchant wholesalers .....                                                    | 7                        | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424450          | Confectionery merchant wholesalers .....                                                    | 7                        | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42449           | Other grocery and related products merchant wholesalers .....                               | 17                       | 221 444         | 10 255                   | 2 520                           | 325                                                       | 18 009                       | 3 379                             | 3 554                             |
| 424490          | Other grocery and related products merchant wholesalers .....                               | 17                       | 221 444         | 10 255                   | 2 520                           | 325                                                       | 18 009                       | 3 379                             | 3 554                             |
| 4244902         | Bread and baked goods merchant wholesalers .....                                            | 3                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                                        | 9                        | 2 208 510       | 18 729                   | 5 200                           | 340                                                       | 25 652                       | 28 702                            | 25 746                            |
| 4246            | Chemical and allied products merchant wholesalers .....                                     | 20                       | 102 032         | 7 307                    | 1 920                           | 146                                                       | 14 754                       | 8 113                             | 7 647                             |
| 42469           | Other chemical and allied products merchant wholesalers .....                               | 15                       | 87 138          | 5 961                    | 1 620                           | 126                                                       | 11 226                       | 7 255                             | 6 616                             |
| 424690          | Other chemical and allied products merchant wholesalers .....                               | 15                       | 87 138          | 5 961                    | 1 620                           | 126                                                       | 11 226                       | 7 255                             | 6 616                             |
| 4246902         | Other chemical and allied products merchant wholesalers .....                               | 15                       | 87 138          | 5 961                    | 1 620                           | 126                                                       | 11 226                       | 7 255                             | 6 616                             |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                                 | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                                 | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                                 | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4248            | Beer, wine, and distilled alcoholic beverage merchant wholesalers .....                     | 6                        | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>            | Establishments (number) | Sales (\$1,000)  | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|----------------------------------------------------------------------------------|-------------------------|------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>KANSAS CITY—Con.</b>                                                          |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                      |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                      |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 424             | Nondurable goods merchant wholesalers—Con.                                       |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                        | 45                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42491           | Farm supplies merchant wholesalers .....                                         | 7                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424910          | Farm supplies merchant wholesalers .....                                         | 7                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42494           | Tobacco and tobacco product merchant wholesalers .....                           | 4                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424940          | Tobacco and tobacco product merchant wholesalers .....                           | 4                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                  | 15                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                  | 15                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249901         | Art goods merchant wholesalers .....                                             | 6                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                        | 47                      | 1 491 866        | 27 099                   | 6 287                           | 800                                                       | 50 991                       | 14 912                            | 15 428                            |
| 4251            | Wholesale electronic markets and agents and brokers .....                        | 47                      | 1 491 866        | 27 099                   | 6 287                           | 800                                                       | 50 991                       | 14 912                            | 15 428                            |
| 42512           | Wholesale trade agents and brokers .....                                         | 47                      | 1 491 866        | 27 099                   | 6 287                           | 800                                                       | 50 991                       | 14 912                            | 15 428                            |
| 425120          | Wholesale trade agents and brokers .....                                         | 47                      | 1 491 866        | 27 099                   | 6 287                           | 800                                                       | 50 991                       | 14 912                            | 15 428                            |
| 4251203         | Agents and brokers, durable goods .....                                          | 36                      | 1 193 478        | 19 441                   | 4 829                           | 702                                                       | 38 599                       | 14 912                            | 15 428                            |
| 42512031        | Motor vehicle and motor vehicle parts and supplies agents and brokers .....      | 7                       | 982 499          | 8 700                    | 2 226                           | 538                                                       | 20 361                       | 13 626                            | 14 055                            |
| 42512034        | Professional and commercial equipment and supplies agents and brokers .....      | 6                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512037        | Hardware, plumbing, and heating equipment and supplies agents and brokers .....  | 5                       | 53 140           | 2 308                    | 601                             | 45                                                        | 3 611                        | 516                               | 535                               |
| 42512038        | Machinery, equipment, and supplies agents and brokers .....                      | 7                       | 83 328           | 2 015                    | 456                             | 38                                                        | 5 565                        | —                                 | —                                 |
| 4251204         | Agents and brokers, nondurable goods .....                                       | 11                      | 298 388          | 7 658                    | 1 458                           | 98                                                        | 12 392                       | —                                 | —                                 |
| 42512041        | Paper and paper products agents and brokers .....                                | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512044        | Grocery and related products agents and brokers .....                            | 2                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512045        | Farm product raw material agents and brokers .....                               | 1                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512049        | Miscellaneous nondurable goods agents and brokers .....                          | 5                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALESAERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                     | <b>685</b>              | <b>9 855 307</b> | <b>450 330</b>           | <b>112 652</b>                  | <b>11 384</b>                                             | <b>792 152</b>               | <b>1 003 495</b>                  | <b>989 401</b>                    |
| 423             | Durable goods merchant wholesalers .....                                         | 472                     | 2 889 484        | 296 289                  | 74 192                          | 7 560                                                     | 506 063                      | 437 857                           | 429 835                           |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....    | 74                      | D                | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                    | 19                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                    | 19                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4231105         | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....              | 9                       | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                  | 42                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                  | 42                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4232            | Furniture and home furnishing merchant wholesalers .....                         | 22                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials merchant wholesalers .....               | 32                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....             | 16                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....             | 16                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....    | 63                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers .....  | 11                      | 180 296          | 13 267                   | 3 121                           | 264                                                       | 23 928                       | 21 856                            | 21 378                            |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers .....  | 11                      | 180 296          | 13 267                   | 3 121                           | 264                                                       | 23 928                       | 21 856                            | 21 378                            |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                  | 25                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42351           | Metal service centers and other metal merchant wholesalers .....                 | 25                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423510          | Metal service centers and other metal merchant wholesalers .....                 | 25                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4235101         | Ferrous metal service centers and sales offices merchant wholesalers .....       | 23                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.



**Table 4a. Summary Statistics for Places: 2002—Con.**

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| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>KANSAS CITY—Con.</b>                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>                    |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                            | 46                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 22                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 22                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | 34                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                         | 132                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42381           | Construction and mining (except oil well) machinery and equipment merchant wholesalers .....          | 5                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423810          | Construction and mining (except oil well) machinery and equipment merchant wholesalers .....          | 5                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                                         | 72                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                                         | 72                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42384           | Industrial supplies merchant wholesalers .....                                                        | 26                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423840          | Industrial supplies merchant wholesalers .....                                                        | 26                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238406         | Other industrial supplies merchant wholesalers .....                                                  | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....                               | 17                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....                               | 17                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                                | 44                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42393           | Recyclable material merchant wholesalers .....                                                        | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423930          | Recyclable material merchant wholesalers .....                                                        | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239303         | Other recyclable material merchant wholesalers .....                                                  | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                                          | 21                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                                          | 21                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                                           | 213                     | 6 965 823       | 154 041                  | 38 460                          | 3 824                                                     | 286 089                      | 565 638                           | 559 566                           |
| 4241            | Paper and paper product merchant wholesalers .....                                                    | 30                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42412           | Stationery and office supplies merchant wholesalers .....                                             | 16                      | 142 831         | 14 014                   | 3 492                           | 390                                                       | 26 034                       | 10 062                            | 9 894                             |
| 424120          | Stationery and office supplies merchant wholesalers .....                                             | 16                      | 142 831         | 14 014                   | 3 492                           | 390                                                       | 26 034                       | 10 062                            | 9 894                             |
| 4242            | Drugs and druggists' sundries merchant wholesalers .....                                              | 16                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42421           | Drugs and druggists' sundries merchant wholesalers .....                                              | 16                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424210          | Drugs and druggists' sundries merchant wholesalers .....                                              | 16                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4242101         | General-line drugs merchant wholesalers .....                                                         | 11                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4243            | Apparel, piece goods, and notions merchant wholesalers .....                                          | 24                      | 109 951         | 7 139                    | 1 605                           | 199                                                       | 14 721                       | 17 214                            | 11 435                            |
| 4244            | Grocery and related product merchant wholesalers .....                                                | 61                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                                                  | 9                       | 2 208 510       | 18 729                   | 5 200                           | 340                                                       | 25 652                       | 28 702                            | 25 746                            |
| 4246            | Chemical and allied products merchant wholesalers .....                                               | 20                      | 102 032         | 7 307                    | 1 920                           | 146                                                       | 14 754                       | 8 113                             | 7 647                             |
| 42469           | Other chemical and allied products merchant wholesalers .....                                         | 15                      | 87 138          | 5 961                    | 1 620                           | 126                                                       | 11 226                       | 7 255                             | 6 616                             |
| 424690          | Other chemical and allied products merchant wholesalers .....                                         | 15                      | 87 138          | 5 961                    | 1 620                           | 126                                                       | 11 226                       | 7 255                             | 6 616                             |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                             | 42                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                                       | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                                       | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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|--------------------------------------------------|-------------------------------------------------------------------------------|-------------------------|-------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>KANSAS CITY—Con.</b>                          |                                                                               |                         |                   |                          |                                 |                                                           |                              |                                   |                                   |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                   |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                        | <b>Wholesale trade .....</b>                                                  | <b>38</b>               | <b>10 382 802</b> | <b>301 061</b>           | <b>85 252</b>                   | <b>18 061</b>                                             | <b>683 609</b>               | <b>370 794</b>                    | <b>393 028</b>                    |
| 423                                              | Durable goods merchant wholesalers .....                                      | 25                      | 4 937 150         | 86 102                   | 27 778                          | 1 274                                                     | 141 261                      | 196 428                           | 147 640                           |
| 4231                                             | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 7                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42311                                            | Automobile and other motor vehicle merchant wholesalers .....                 | 4                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423110                                           | Automobile and other motor vehicle merchant wholesalers .....                 | 4                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231105                                          | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....           | 3                       | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4234                                             | Professional and commercial equipment and supplies merchant wholesalers ..... | 2                       | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4238                                             | Machinery, equipment, and supplies merchant wholesalers .....                 | 8                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42382                                            | Farm and garden machinery and equipment merchant wholesalers .....            | 1                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423820                                           | Farm and garden machinery and equipment merchant wholesalers .....            | 1                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238203                                          | Lawn and garden machinery and equipment merchant wholesalers .....            | 1                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                              | Nondurable goods merchant wholesalers .....                                   | 13                      | 5 445 652         | 214 959                  | 57 474                          | 16 787                                                    | 542 348                      | 174 366                           | 245 388                           |
| 4241                                             | Paper and paper product merchant wholesalers .....                            | 2                       | D                 | D                        | D                               | j                                                         | D                            | D                                 | D                                 |
| 42412                                            | Stationery and office supplies merchant wholesalers .....                     | 1                       | D                 | D                        | D                               | j                                                         | D                            | D                                 | D                                 |
| 424120                                           | Stationery and office supplies merchant wholesalers .....                     | 1                       | D                 | D                        | D                               | j                                                         | D                            | D                                 | D                                 |
| 4244                                             | Grocery and related product merchant wholesalers .....                        | 5                       | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42449                                            | Other grocery and related products merchant wholesalers .....                 | 2                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424490                                           | Other grocery and related products merchant wholesalers .....                 | 2                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244902                                          | Bread and baked goods merchant wholesalers .....                              | 1                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249                                             | Miscellaneous nondurable goods merchant wholesalers .....                     | 3                       | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>KANSAS CITY (PART - CLAY COUNTY)</b>          |                                                                               |                         |                   |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                           |                                                                               |                         |                   |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                        | <b>Wholesale trade .....</b>                                                  | <b>68</b>               | <b>2 011 627</b>  | <b>40 726</b>            | <b>10 072</b>                   | <b>1 331</b>                                              | <b>71 749</b>                | <b>57 881</b>                     | <b>46 866</b>                     |
| 423                                              | Durable goods merchant wholesalers .....                                      | 43                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4231                                             | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 6                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42311                                            | Automobile and other motor vehicle merchant wholesalers .....                 | 3                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423110                                           | Automobile and other motor vehicle merchant wholesalers .....                 | 3                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42312                                            | Motor vehicle supplies and new parts merchant wholesalers .....               | 3                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423120                                           | Motor vehicle supplies and new parts merchant wholesalers .....               | 3                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4234                                             | Professional and commercial equipment and supplies merchant wholesalers ..... | 10                      | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                             | Machinery, equipment, and supplies merchant wholesalers .....                 | 15                      | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42383                                            | Industrial machinery and equipment merchant wholesalers .....                 | 5                       | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423830                                           | Industrial machinery and equipment merchant wholesalers .....                 | 5                       | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42385                                            | Service establishment equipment and supplies merchant wholesalers .....       | 3                       | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423850                                           | Service establishment equipment and supplies merchant wholesalers .....       | 3                       | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                              | Nondurable goods merchant wholesalers .....                                   | 22                      | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4245                                             | Farm product raw material merchant wholesalers .....                          | 2                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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|-----------------|------------------------------------------------------------------------------------------|-------------------------|-------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>KANSAS CITY (PART - CLAY COUNTY)—Con.</b>                                             |                         |                   |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                              |                         |                   |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade—Con.</b>                                                              |                         |                   |                          |                                 |                                                           |                              |                                   |                                   |
| 425             | Wholesale electronic markets and agents and brokers .....                                | 3                       | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                                | 3                       | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                                 | 3                       | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                                 | 3                       | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                                  | 2                       | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42512031        | Motor vehicle and motor vehicle parts and supplies agents and brokers .....              | 1                       | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods .....                                               | 1                       | D                 | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>            |                         |                   |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                             | <b>63</b>               | <b>D</b>          | <b>D</b>                 | <b>D</b>                        | <b>f</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers .....                                                 | 41                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....            | 5                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                          | 2                       | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                          | 2                       | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....            | 10                      | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                            | 14                      | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                            | 5                       | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                            | 5                       | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                              | 22                      | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                                     | 2                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                         |                         |                   |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                             | <b>2</b>                | <b>D</b>          | <b>D</b>                 | <b>D</b>                        | <b>b</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers .....                                                 | 2                       | D                 | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                            | 1                       | D                 | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>KANSAS CITY (PART - JACKSON COUNTY)</b>                                               |                         |                   |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                                   |                         |                   |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                             | <b>645</b>              | <b>15 440 960</b> | <b>674 071</b>           | <b>177 668</b>                  | <b>27 551</b>                                             | <b>1 338 752</b>             | <b>1 040 395</b>                  | <b>1 099 239</b>                  |
| 423             | Durable goods merchant wholesalers .....                                                 | 423                     | D                 | D                        | D                               | i                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....            | 68                      | D                 | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                            | 18                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                            | 18                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4231105         | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                      | 10                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                          | 36                      | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                          | 36                      | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4231201         | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors ..... | 21                      | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4232            | Furniture and home furnishing merchant wholesalers .....                                 | 20                      | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42322           | Home furnishing merchant wholesalers .....                                               | 10                      | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423220          | Home furnishing merchant wholesalers .....                                               | 10                      | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4232203         | Floor coverings merchant wholesalers .....                                               | 4                       | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials merchant wholesalers .....                       | 33                      | D                 | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | 17                      | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | 17                      | D                 | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4233103         | Plywood, veneer, millwork, and wood panel merchant wholesalers .....                     | 11                      | D                 | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

Table 4a. **Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

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|-----------------|-------------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>KANSAS CITY (PART - JACKSON COUNTY)—Con.</b>                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade—Con.</b>                                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....                         | 53                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42343           | Computer and computer peripheral equipment and software merchant wholesalers .....                    | 12                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423430          | Computer and computer peripheral equipment and software merchant wholesalers .....                    | 12                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4234301         | Computer and computer peripheral equipment merchant wholesalers .....                                 | 11                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42343012        | Computer and peripheral equipment for end use merchant wholesalers .....                              | 9                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4234501         | Surgical, medical, and hospital supplies merchant wholesalers .....                                   | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                                       | 25                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42351           | Metal service centers and other metal merchant wholesalers .....                                      | 25                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423510          | Metal service centers and other metal merchant wholesalers .....                                      | 25                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4235101         | Ferrous metal service centers and sales offices merchant wholesalers .....                            | 23                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                            | 39                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 21                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 21                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42369           | Other electronic parts and equipment merchant wholesalers .....                                       | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423690          | Other electronic parts and equipment merchant wholesalers .....                                       | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | 32                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                         | 115                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42381           | Construction and mining (except oil well) machinery and equipment merchant wholesalers .....          | 5                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423810          | Construction and mining (except oil well) machinery and equipment merchant wholesalers .....          | 5                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42382           | Farm and garden machinery and equipment merchant wholesalers .....                                    | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423820          | Farm and garden machinery and equipment merchant wholesalers .....                                    | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238203         | Lawn and garden machinery and equipment merchant wholesalers .....                                    | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                                         | 63                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                                         | 63                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers .....                         | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238305         | Materials handling equipment merchant wholesalers .....                                               | 16                      | 52 320          | 9 785                    | 2 377                           | 254                                                       | 16 537                       | 10 469                            | 10 048                            |
| 4238307         | Other industrial machinery and equipment merchant wholesalers .....                                   | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42384           | Industrial supplies merchant wholesalers .....                                                        | 26                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423840          | Industrial supplies merchant wholesalers .....                                                        | 26                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238402         | Mechanical power transmission supplies merchant wholesalers .....                                     | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238403         | Welding supplies merchant wholesalers ..                                                              | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238406         | Other industrial supplies merchant wholesalers .....                                                  | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....                               | 14                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....                               | 14                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                                | 38                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42393           | Recyclable material merchant wholesalers .....                                                        | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423930          | Recyclable material merchant wholesalers ..                                                           | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239303         | Other recyclable material merchant wholesalers .....                                                  | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                                          | 17                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                                          | 17                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4239903         | General merchandise (durable goods) merchant wholesalers .....                                        | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

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|-----------------|---------------------------------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>KANSAS CITY (PART - JACKSON COUNTY)—Con.</b>                                             |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                 |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                 |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 424             | Nondurable goods merchant wholesalers .....                                                 | 180                      | 10 545 844      | 339 299                  | 88 556                          | 19 905                                                    | 782 745                      | 718 561                           | 787 398                           |
| 4241            | Paper and paper product merchant wholesalers .                                              | 24                       | D               | D                        | D                               | j                                                         | D                            | D                                 | D                                 |
| 42412           | Stationery and office supplies merchant wholesalers .....                                   | 13                       | D               | D                        | D                               | j                                                         | D                            | D                                 | D                                 |
| 424120          | Stationery and office supplies merchant wholesalers .....                                   | 13                       | D               | D                        | D                               | j                                                         | D                            | D                                 | D                                 |
| 4242            | Drugs and druggists' sundries merchant wholesalers .....                                    | 17                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42421           | Drugs and druggists' sundries merchant wholesalers .....                                    | 17                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424210          | Drugs and druggists' sundries merchant wholesalers .....                                    | 17                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4242101         | General-line drugs merchant wholesalers .                                                   | 9                        | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4242102         | Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries merchant wholesalers ..... | 8                        | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4243            | Apparel, piece goods, and notions merchant wholesalers .....                                | 21                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42432           | Men's and boys' clothing and furnishings merchant wholesalers .....                         | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424320          | Men's and boys' clothing and furnishings merchant wholesalers .....                         | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                                      | 52                       | 811 950         | 48 181                   | 11 670                          | 1 452                                                     | 149 031                      | 8 101                             | 8 262                             |
| 42443           | Dairy product (except dried or canned) merchant wholesalers .....                           | 4                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424430          | Dairy product (except dried or canned) merchant wholesalers .....                           | 4                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42445           | Confectionery merchant wholesalers .....                                                    | 6                        | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424450          | Confectionery merchant wholesalers .....                                                    | 6                        | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42449           | Other grocery and related products merchant wholesalers .....                               | 12                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424490          | Other grocery and related products merchant wholesalers .....                               | 12                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244902         | Bread and baked goods merchant wholesalers .....                                            | 2                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                                        | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4246            | Chemical and allied products merchant wholesalers .....                                     | 15                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42469           | Other chemical and allied products merchant wholesalers .....                               | 11                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424690          | Other chemical and allied products merchant wholesalers .....                               | 11                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4246902         | Other chemical and allied products merchant wholesalers .....                               | 11                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                                 | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                                 | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                                 | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4248            | Beer, wine, and distilled alcoholic beverage merchant wholesalers .....                     | 6                        | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                   | 36                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42494           | Tobacco and tobacco product merchant wholesalers .....                                      | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424940          | Tobacco and tobacco product merchant wholesalers .....                                      | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                             | 13                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                             | 13                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249901         | Art goods merchant wholesalers .....                                                        | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                                   | 42                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                                   | 42                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                                    | 42                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                                    | 42                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                                     | 33                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42512031        | Motor vehicle and motor vehicle parts and supplies agents and brokers .....                 | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512034        | Professional and commercial equipment and supplies agents and brokers .....                 | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512037        | Hardware, plumbing, and heating equipment and supplies agents and brokers .....             | 5                        | 53 140          | 2 308                    | 601                             | 45                                                        | 3 611                        | 516                               | 535                               |
| 42512038        | Machinery, equipment, and supplies agents and brokers .....                                 | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

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|-----------------|-----------------------------------------------------------------------------------------------------------|-------------------------|------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>KANSAS CITY (PART - JACKSON COUNTY)—Con.</b>                                                           |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                               |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade—Con.</b>                                                                               |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 425             | Wholesale electronic markets and agents and brokers—Con.                                                  |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 4251            | Wholesale electronic markets and agents and brokers—Con.                                                  |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 42512           | Wholesale trade agents and brokers—Con.                                                                   |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 425120          | Wholesale trade agents and brokers—Con.                                                                   |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 4251204         | Agents and brokers, nondurable goods . . .                                                                | 9                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512041        | Paper and paper products agents and brokers . . .                                                         | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512044        | Grocery and related products agents and brokers . . .                                                     | 2                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512045        | Farm product raw material agents and brokers . . .                                                        | 1                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512049        | Miscellaneous nondurable goods agents and brokers . . .                                                   | 3                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                             |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade . . . . .</b>                                                                          | <b>571</b>              | <b>7 447 422</b> | <b>360 337</b>           | <b>89 724</b>                   | <b>9 320</b>                                              | <b>635 395</b>               | <b>838 772</b>                    | <b>830 984</b>                    |
| 423             | Durable goods merchant wholesalers . . . . .                                                              | 403                     | D                | D                        | D                               | i                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers . . . . .                         | 64                      | D                | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42311           | Automobile and other motor vehicle merchant wholesalers . . . . .                                         | 15                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423110          | Automobile and other motor vehicle merchant wholesalers . . . . .                                         | 15                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4231105         | Heavy truck and tractor (over 33,000 lb) merchant wholesalers . . . . .                                   | 7                       | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers . . . . .                                       | 36                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers . . . . .                                       | 36                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4232            | Furniture and home furnishing merchant wholesalers . . . . .                                              | 20                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials merchant wholesalers . . . . .                                    | 31                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers . . . . .                                  | 16                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers . . . . .                                  | 16                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers . . . . .                         | 51                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers . . . . .                       | 9                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers . . . . .                       | 9                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers . . . . .                                       | 22                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42351           | Metal service centers and other metal merchant wholesalers . . . . .                                      | 22                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423510          | Metal service centers and other metal merchant wholesalers . . . . .                                      | 22                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4235101         | Ferrous metal service centers and sales offices merchant wholesalers . . . . .                            | 21                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4236            | Electrical and electronic goods merchant wholesalers . . . . .                                            | 38                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers . . . . . | 20                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers . . . . . | 20                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers . . . . .                  | 31                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers . . . . .                                         | 109                     | D                | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42381           | Construction and mining (except oil well) machinery and equipment merchant wholesalers . . . . .          | 4                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423810          | Construction and mining (except oil well) machinery and equipment merchant wholesalers . . . . .          | 4                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42383           | Industrial machinery and equipment merchant wholesalers . . . . .                                         | 62                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423830          | Industrial machinery and equipment merchant wholesalers . . . . .                                         | 62                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42384           | Industrial supplies merchant wholesalers . . . . .                                                        | 24                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423840          | Industrial supplies merchant wholesalers . . . . .                                                        | 24                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238406         | Other industrial supplies merchant wholesalers . . . . .                                                  | 8                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>              | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>KANSAS CITY (PART - JACKSON COUNTY)—Con.</b>                                    |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade—Con.</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                             | 37                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42393           | Recyclable material merchant wholesalers .....                                     | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423930          | Recyclable material merchant wholesalers ..                                        | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239303         | Other recyclable material merchant wholesalers .....                               | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                       | 16                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                       | 16                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                        | 168                     | D               | D                        | D                               | h                                                         | D                            | D                                 | D                                 |
| 4241            | Paper and paper product merchant wholesalers ..                                    | 23                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42412           | Stationery and office supplies merchant wholesalers .....                          | 12                      | 138 679         | 13 522                   | 3 372                           | 377                                                       | 25 255                       | 10 004                            | 9 838                             |
| 424120          | Stationery and office supplies merchant wholesalers .....                          | 12                      | 138 679         | 13 522                   | 3 372                           | 377                                                       | 25 255                       | 10 004                            | 9 838                             |
| 4242            | Drugs and druggists' sundries merchant wholesalers .....                           | 14                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42421           | Drugs and druggists' sundries merchant wholesalers .....                           | 14                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424210          | Drugs and druggists' sundries merchant wholesalers .....                           | 14                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4242101         | General-line drugs merchant wholesalers ..                                         | 9                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4243            | Apparel, piece goods, and notions merchant wholesalers .....                       | 21                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                             | 47                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                               | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4246            | Chemical and allied products merchant wholesalers .....                            | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42469           | Other chemical and allied products merchant wholesalers .....                      | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424690          | Other chemical and allied products merchant wholesalers .....                      | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                          | 33                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                    | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                    | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                       | <b>32</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>j</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers.....                                            | 20                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....      | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                      | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                      | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4231105         | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....      | 2                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                      | 6                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42382           | Farm and garden machinery and equipment merchant wholesalers .....                 | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423820          | Farm and garden machinery and equipment merchant wholesalers .....                 | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238203         | Lawn and garden machinery and equipment merchant wholesalers .....                 | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                    | Estab-lishments (number) | Sales (\$1,000)  | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|------------------------------------------------------------------------------------------|--------------------------|------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>KANSAS CITY (PART - JACKSON COUNTY)—Con.</b>                                          |                          |                  |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>                                    |                          |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                              |                          |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 424             | Nondurable goods merchant wholesalers .....                                              | 12                       | D                | D                        | D                               | j                                                         | D                            | D                                 | D                                 |
| 4241            | Paper and paper product merchant wholesalers .                                           | 1                        | D                | D                        | D                               | j                                                         | D                            | D                                 | D                                 |
| 42412           | Stationery and office supplies merchant wholesalers .....                                | 1                        | D                | D                        | D                               | j                                                         | D                            | D                                 | D                                 |
| 424120          | Stationery and office supplies merchant wholesalers .....                                | 1                        | D                | D                        | D                               | j                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                                   | 5                        | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42449           | Other grocery and related products merchant wholesalers .....                            | 2                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424490          | Other grocery and related products merchant wholesalers .....                            | 2                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244902         | Bread and baked goods merchant wholesalers .....                                         | 1                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                | 3                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>KANSAS CITY (PART - PLATTE COUNTY)</b>                                                |                          |                  |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                                   |                          |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                             | <b>57</b>                | <b>4 277 388</b> | <b>63 693</b>            | <b>16 451</b>                   | <b>1 363</b>                                              | <b>116 251</b>               | <b>290 925</b>                    | <b>251 752</b>                    |
| 423             | Durable goods merchant wholesalers .....                                                 | 31                       | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....            | 7                        | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                            | 2                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                            | 2                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4231101         | Automobile and motorcycle merchant wholesalers .....                                     | 2                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                          | 4                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                          | 4                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231201         | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors ..... | 4                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42313           | Tire and tube merchant wholesalers .....                                                 | 1                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423130          | Tire and tube merchant wholesalers .....                                                 | 1                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                          | 1                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42351           | Metal service centers and other metal merchant wholesalers .....                         | 1                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423510          | Metal service centers and other metal merchant wholesalers .....                         | 1                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4235102         | Nonferrous metal service centers and sales offices merchant wholesalers .....            | 1                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42351021        | Nonferrous metal service centers merchant wholesalers .....                              | 1                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4236            | Electrical and electronic goods merchant wholesalers .....                               | 6                        | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42369           | Other electronic parts and equipment merchant wholesalers .....                          | 5                        | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423690          | Other electronic parts and equipment merchant wholesalers .....                          | 5                        | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                            | 10                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                            | 6                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                            | 6                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238301         | Food-processing machinery and equipment merchant wholesalers .....                       | 5                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                   | 3                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                              | 24                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4241            | Paper and paper product merchant wholesalers .                                           | 3                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                                     | 2                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                | 5                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42491           | Farm supplies merchant wholesalers .....                                                 | 3                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424910          | Farm supplies merchant wholesalers .....                                                 | 3                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.



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|-----------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>KANSAS CITY (PART - PLATTE COUNTY)</b><br>—Con.                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade—Con.</b>                                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512038        | Machinery, equipment, and supplies agents and brokers .....                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods .....                                    | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>51</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>g</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers .....                                      | 28                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....               | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....               | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                 | 9                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                 | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                 | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                        | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 23                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                          | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>4</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>c</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers .....                                      | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                 | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                 | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>KEARNEY</b>                                                                |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>4</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>b</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods .....                                    | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>3</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>b</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

Table 4a. **Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>KENNETT</b>                                                                |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 12                      | 27 412          | 2 772                    | 605                             | 94                                                        | 5 067                        | 6 247                             | 5 928                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 8                       | 16 633          | 1 812                    | 372                             | 59                                                        | 3 073                        | 5 590                             | 5 225                             |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 4                       | 15 233          | 1 625                    | 326                             | 50                                                        | 2 644                        | 5 577                             | 5 213                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 4                       | 10 779          | 960                      | 233                             | 35                                                        | 1 994                        | 657                               | 703                               |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 12                      | 27 412          | 2 772                    | 605                             | 94                                                        | 5 067                        | 6 247                             | 5 928                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 8                       | 16 633          | 1 812                    | 372                             | 59                                                        | 3 073                        | 5 590                             | 5 225                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 4                       | 10 779          | 960                      | 233                             | 35                                                        | 1 994                        | 657                               | 703                               |
| <b>KIRKSVILLE</b>                                                             |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 20                      | 120 571         | 7 048                    | 1 647                           | 287                                                       | 12 551                       | 5 683                             | 5 572                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4235                                                                          | Metal and mineral (except petroleum) merchant wholesalers .....       | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42351                                                                         | Metal service centers and other metal merchant wholesalers .....      | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423510                                                                        | Metal service centers and other metal merchant wholesalers .....      | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42499                                                                         | Other miscellaneous nondurable goods merchant wholesalers .....       | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424990                                                                        | Other miscellaneous nondurable goods merchant wholesalers .....       | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>KIRKWOOD</b>                                                               |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>       | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>KIRKWOOD—Con.</b>                                                          |                                                                             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                       | 84                      | 313 091         | 24 997                   | 6 996                           | 511                                                       | 41 234                       | 10 108                            | 10 596                            |
| 423                                                                           | Durable goods merchant wholesalers.....                                     | 42                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....          | 6                       | 15 170          | 1 730                    | 455                             | 52                                                        | 3 218                        | 999                               | 1 122                             |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....               | 14                      | 27 328          | 2 920                    | 750                             | 76                                                        | 5 363                        | 3 125                             | 3 277                             |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                      | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                 | 14                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                   | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                   | 28                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                   | 28                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                    | 28                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                    | 28                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                     | 25                      | 136 714         | 6 957                    | 1 532                           | 115                                                       | 10 722                       | 244                               | 315                               |
| 42512034                                                                      | Professional and commercial equipment and supplies agents and brokers ..... | 6                       | 31 407          | 3 183                    | 729                             | 50                                                        | 4 330                        | 238                               | 277                               |
| 42512038                                                                      | Machinery, equipment, and supplies agents and brokers .....                 | 9                       | 40 724          | 2 044                    | 406                             | 38                                                        | 3 559                        | 3                                 | 9                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                  | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                       | 54                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                     | 42                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....               | 14                      | 27 328          | 2 920                    | 750                             | 76                                                        | 5 363                        | 3 125                             | 3 277                             |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                      | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                 | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                   | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                       | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                 | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>LADUE</b>                                                                  |                                                                             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                       | 16                      | 50 415          | 3 523                    | 964                             | 89                                                        | 5 593                        | 3 458                             | 2 881                             |
| 423                                                                           | Durable goods merchant wholesalers.....                                     | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                 | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                   | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                   | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                    | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                    | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                     | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                  | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                       | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                     | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                 | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>LAKE ST. LOUIS</b>                                                         |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 19                      | 78 963          | 3 514                    | 839                             | 153                                                       | 6 283                        | 1 745                             | 1 786                             |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 8                       | 52 363          | 1 791                    | 374                             | 115                                                       | 3 288                        | 7                                 | 7                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 8                       | 52 363          | 1 791                    | 374                             | 115                                                       | 3 288                        | 7                                 | 7                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 8                       | 52 363          | 1 791                    | 374                             | 115                                                       | 3 288                        | 7                                 | 7                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 8                       | 52 363          | 1 791                    | 374                             | 115                                                       | 3 288                        | 7                                 | 7                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | 4                       | 8 589           | 223                      | 60                              | 6                                                         | 569                          | 7                                 | 7                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | 4                       | 43 774          | 1 568                    | 314                             | 109                                                       | 2 719                        | -                                 | -                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 11                      | 26 600          | 1 723                    | 465                             | 38                                                        | 2 995                        | 1 738                             | 1 779                             |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>LAMAR</b>                                                                  |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 8                       | 33 493          | 2 224                    | 509                             | 92                                                        | 3 194                        | 8 820                             | 9 644                             |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 8                       | 33 493          | 2 224                    | 509                             | 92                                                        | 3 194                        | 8 820                             | 9 644                             |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>LEBANON</b>                                                                |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 27                      | 78 673          | 3 960                    | 952                             | 203                                                       | 7 259                        | 10 741                            | 10 133                            |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                 | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                 | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 27                      | 78 673          | 3 960                    | 952                             | 203                                                       | 7 259                        | 10 741                            | 10 133                            |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                | Establishments (number) | Sales (\$1,000)  | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|-------------------------|------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>LEE'S SUMMIT</b>                                                           |                                                                                      |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                      |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                         | <b>130</b>              | <b>1 208 943</b> | <b>71 888</b>            | <b>16 412</b>                   | <b>1 860</b>                                              | <b>118 261</b>               | <b>54 441</b>                     | <b>54 367</b>                     |
| 423                                                                           | Durable goods merchant wholesalers .....                                             | 79                      | 392 480          | 46 338                   | 10 688                          | 1 132                                                     | 72 671                       | 47 556                            | 47 230                            |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | 4                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                        | 3                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                        | 3                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4232                                                                          | Furniture and home furnishing merchant wholesalers .....                             | 3                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42322                                                                         | Home furnishing merchant wholesalers .....                                           | 1                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423220                                                                        | Home furnishing merchant wholesalers .....                                           | 1                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4232203                                                                       | Floor coverings merchant wholesalers .....                                           | 1                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....                   | 10                      | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42331                                                                         | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                 | 6                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423310                                                                        | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                 | 6                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers .....        | 13                      | 30 790           | 3 767                    | 906                             | 62                                                        | 5 805                        | 2 300                             | 1 733                             |
| 4237                                                                          | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | 9                       | 34 498           | 4 650                    | 1 218                           | 97                                                        | 9 926                        | 4 574                             | 4 460                             |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                        | 25                      | 133 730          | 15 173                   | 3 725                           | 321                                                       | 21 322                       | 18 173                            | 16 015                            |
| 42383                                                                         | Industrial machinery and equipment merchant wholesalers .....                        | 16                      | 88 024           | 11 326                   | 2 883                           | 241                                                       | 15 138                       | 9 822                             | 9 238                             |
| 423830                                                                        | Industrial machinery and equipment merchant wholesalers .....                        | 16                      | 88 024           | 11 326                   | 2 883                           | 241                                                       | 15 138                       | 9 822                             | 9 238                             |
| 4238307                                                                       | Other industrial machinery and equipment merchant wholesalers .....                  | 4                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42384                                                                         | Industrial supplies merchant wholesalers .....                                       | 3                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423840                                                                        | Industrial supplies merchant wholesalers .....                                       | 3                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42385                                                                         | Service establishment equipment and supplies merchant wholesalers .....              | 2                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423850                                                                        | Service establishment equipment and supplies merchant wholesalers .....              | 2                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | 27                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4241                                                                          | Paper and paper product merchant wholesalers .....                                   | 1                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                               | 8                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4246                                                                          | Chemical and allied products merchant wholesalers .....                              | 9                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                            | 24                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                            | 24                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                             | 24                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                             | 24                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                              | 13                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42512031                                                                      | Motor vehicle and motor vehicle parts and supplies agents and brokers .....          | 2                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42512038                                                                      | Machinery, equipment, and supplies agents and brokers .....                          | 6                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                           | 11                      | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                      |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                         | <b>105</b>              | <b>D</b>         | <b>D</b>                 | <b>D</b>                        | <b>g</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers .....                                             | 78                      | D                | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | 4                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers .....        | 13                      | 30 790           | 3 767                    | 906                             | 62                                                        | 5 805                        | 2 300                             | 1 733                             |
| 4237                                                                          | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | 9                       | 34 498           | 4 650                    | 1 218                           | 97                                                        | 9 926                        | 4 574                             | 4 460                             |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                        | 24                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42383                                                                         | Industrial machinery and equipment merchant wholesalers .....                        | 16                      | 88 024           | 11 326                   | 2 883                           | 241                                                       | 15 138                       | 9 822                             | 9 238                             |
| 423830                                                                        | Industrial machinery and equipment merchant wholesalers .....                        | 16                      | 88 024           | 11 326                   | 2 883                           | 241                                                       | 15 138                       | 9 822                             | 9 238                             |

See footnotes at end of table.

Table 4a. **Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|--------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>LEE'S SUMMIT—Con.</b>                                                             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade—Con.</b>                                                          |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 424             | Nondurable goods merchant wholesalers .....                                          | 27                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                               | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                     |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                         | <b>1</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>a</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers .....                                             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                        | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>LEE'S SUMMIT (PART - CASS COUNTY)</b>                                             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                         | <b>1</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>a</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 424             | Nondurable goods merchant wholesalers .....                                          | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                         | <b>1</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>a</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 424             | Nondurable goods merchant wholesalers .....                                          | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>LEE'S SUMMIT (PART - JACKSON COUNTY)</b>                                          |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                         | <b>129</b>              | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>g</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers .....                                             | 79                      | 392 480         | 46 338                   | 10 688                          | 1 132                                                     | 72 671                       | 47 556                            | 47 230                            |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | 4                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                        | 3                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                        | 3                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4232            | Furniture and home furnishing merchant wholesalers .....                             | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42322           | Home furnishing merchant wholesalers .....                                           | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423220          | Home furnishing merchant wholesalers .....                                           | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4232203         | Floor coverings merchant wholesalers .....                                           | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials merchant wholesalers .....                   | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                 | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                 | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....        | 13                      | 30 790          | 3 767                    | 906                             | 62                                                        | 5 805                        | 2 300                             | 1 733                             |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | 9                       | 34 498          | 4 650                    | 1 218                           | 97                                                        | 9 926                        | 4 574                             | 4 460                             |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                        | 25                      | 133 730         | 15 173                   | 3 725                           | 321                                                       | 21 322                       | 18 173                            | 16 015                            |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                        | 16                      | 88 024          | 11 326                   | 2 883                           | 241                                                       | 15 138                       | 9 822                             | 9 238                             |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                        | 16                      | 88 024          | 11 326                   | 2 883                           | 241                                                       | 15 138                       | 9 822                             | 9 238                             |
| 4238307         | Other industrial machinery and equipment merchant wholesalers .....                  | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42384           | Industrial supplies merchant wholesalers .....                                       | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423840          | Industrial supplies merchant wholesalers .....                                       | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....              | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....              | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|--------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>LEE'S SUMMIT (PART - JACKSON COUNTY)—Con.</b>                                     |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                          |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                          |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 424             | Nondurable goods merchant wholesalers .....                                          | 26                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4241            | Paper and paper product merchant wholesalers ..                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                               | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4246            | Chemical and allied products merchant wholesalers .....                              | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                            | 24                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                            | 24                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                             | 24                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                             | 24                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                              | 13                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42512031        | Motor vehicle and motor vehicle parts and supplies agents and brokers .....          | 2                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42512038        | Machinery, equipment, and supplies agents and brokers .....                          | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods .....                                           | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                         | <b>104</b>              | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>g</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers .....                                             | 78                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | 4                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....        | 13                      | 30 790          | 3 767                    | 906                             | 62                                                        | 5 805                        | 2 300                             | 1 733                             |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | 9                       | 34 498          | 4 650                    | 1 218                           | 97                                                        | 9 926                        | 4 574                             | 4 460                             |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                        | 24                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                        | 16                      | 88 024          | 11 326                   | 2 883                           | 241                                                       | 15 138                       | 9 822                             | 9 238                             |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                        | 16                      | 88 024          | 11 326                   | 2 883                           | 241                                                       | 15 138                       | 9 822                             | 9 238                             |
| 424             | Nondurable goods merchant wholesalers .....                                          | 26                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                               | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                     |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                         | <b>1</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>a</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers .....                                             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                        | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>LIBERTY</b>                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                         | <b>35</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>e</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers .....                                             | 23                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                      | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                      | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials merchant wholesalers .....                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                 | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                 | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

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|-----------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>LIBERTY—Con.</b>                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>Wholesale trade—Con.</b>                                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Durable goods merchant wholesalers—Con.                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Metal and mineral (except petroleum) merchant wholesalers .....               | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4235            |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42351           | Metal service centers and other metal merchant wholesalers .....              | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423510          | Metal service centers and other metal merchant wholesalers .....              | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                        | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                       | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512031        | Motor vehicle and motor vehicle parts and supplies agents and brokers .....   | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512033        | Lumber and other construction materials agents and brokers .....              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods .....                                    | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 26                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                      | 23                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....               | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....               | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>LOUISIANA</b>                                                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                          | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                          | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MACON</b>                                                                  |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 5                       | 27 434          | 1 935                    | 406                             | 125                                                       | 3 866                        | 3 529                             | 3 554                             |
| 423             | Durable goods merchant wholesalers .....                                      | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                 | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.



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| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>MACON—Con.</b>                                                             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 5                       | 27 434          | 1 935                    | 406                             | 125                                                       | 3 866                        | 3 529                             | 3 554                             |
| 423             | Durable goods merchant wholesalers .....                                      | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MALDEN</b>                                                                 |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 9                       | 22 969          | 3 977                    | 1 134                           | 105                                                       | 5 197                        | 1 179                             | 1 265                             |
| 423             | Durable goods merchant wholesalers .....                                      | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....               | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....               | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 9                       | 22 969          | 3 977                    | 1 134                           | 105                                                       | 5 197                        | 1 179                             | 1 265                             |
| 423             | Durable goods merchant wholesalers .....                                      | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MANCHESTER</b>                                                             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 33                      | 37 569          | 2 989                    | 706                             | 90                                                        | 4 925                        | 1 199                             | 1 281                             |
| 423             | Durable goods merchant wholesalers .....                                      | 18                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 10                      | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                       | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods .....                                    | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 27                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                      | 18                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 9                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MAPLEWOOD</b>                                                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 21                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                      | 14                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials merchant wholesalers .....            | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 5                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4241            | Paper and paper product merchant wholesalers .....                            | 3                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                       | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

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|-----------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>MAPLEWOOD—Con.</b>                                                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 18                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 13                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 5                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MARCELINE</b>                                                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MARCELINE (PART - LINN COUNTY)</b>                                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MARSHALL</b>                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 20                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                 | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                          | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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|-----------------|------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>MARSHALL—Con.</b>                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                              | 19                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                           | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                      | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                        | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                               | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MARSHFIELD</b>                                                                  |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                              | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                           | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                        | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                        | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                        | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                        | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                              | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                           | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                        | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MARYLAND HEIGHTS</b>                                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                              | 250                     | 4 821 629       | 287 802                  | 71 563                          | 6 228                                                     | 499 483                      | 278 049                           | 272 004                           |
| 423             | Durable goods merchant wholesalers .....                                           | 175                     | 2 533 414       | 188 019                  | 47 874                          | 3 705                                                     | 298 291                      | 130 662                           | 120 293                           |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....      | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                    | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                    | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4232            | Furniture and home furnishing merchant wholesalers .....                           | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42321           | Furniture merchant wholesalers .....                                               | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423210          | Furniture merchant wholesalers .....                                               | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42322           | Home furnishing merchant wholesalers .....                                         | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423220          | Home furnishing merchant wholesalers .....                                         | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4232203         | Floor coverings merchant wholesalers .....                                         | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials merchant wholesalers .....                 | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42332           | Brick, stone, and related construction material merchant wholesalers .....         | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423320          | Brick, stone, and related construction material merchant wholesalers .....         | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4233201         | Brick, block, tile, clay/cement sewer pipe merchant wholesalers .....              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....      | 40                      | 930 836         | 64 781                   | 17 245                          | 1 148                                                     | 109 779                      | 35 573                            | 31 329                            |
| 42341           | Photographic equipment and supplies merchant wholesalers .....                     | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423410          | Photographic equipment and supplies merchant wholesalers .....                     | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42343           | Computer and computer peripheral equipment and software merchant wholesalers ..... | 14                      | 584 223         | 32 681                   | 9 218                           | 517                                                       | 54 032                       | 22 585                            | 18 991                            |
| 423430          | Computer and computer peripheral equipment and software merchant wholesalers ..... | 14                      | 584 223         | 32 681                   | 9 218                           | 517                                                       | 54 032                       | 22 585                            | 18 991                            |
| 4234301         | Computer and computer peripheral equipment merchant wholesalers .....              | 14                      | 584 223         | 32 681                   | 9 218                           | 517                                                       | 54 032                       | 22 585                            | 18 991                            |
| 42343011        | Computer and peripheral equipment for resale merchant wholesalers .....            | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42343012        | Computer and peripheral equipment for end use merchant wholesalers .....           | 12                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers .....    | 12                      | 242 557         | 19 426                   | 4 835                           | 297                                                       | 33 963                       | 3 693                             | 3 815                             |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers .....    | 12                      | 242 557         | 19 426                   | 4 835                           | 297                                                       | 33 963                       | 3 693                             | 3 815                             |
| 4234501         | Surgical, medical, and hospital supplies merchant wholesalers .....                | 9                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>MARYLAND HEIGHTS—Con.</b>                                                                          |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                                       | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42351           | Metal service centers and other metal merchant wholesalers .....                                      | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423510          | Metal service centers and other metal merchant wholesalers .....                                      | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4235102         | Nonferrous metal service centers and sales offices merchant wholesalers .....                         | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42351021        | Nonferrous metal service centers merchant wholesalers .....                                           | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                            | 33                      | 413 395         | 54 575                   | 13 567                          | 1 033                                                     | 77 937                       | 21 393                            | 21 775                            |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 13                      | 239 665         | 23 232                   | 6 086                           | 454                                                       | 34 587                       | 11 443                            | 12 183                            |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 13                      | 239 665         | 23 232                   | 6 086                           | 454                                                       | 34 587                       | 11 443                            | 12 183                            |
| 42369           | Other electronic parts and equipment merchant wholesalers .....                                       | 17                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423690          | Other electronic parts and equipment merchant wholesalers .....                                       | 17                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4236901         | Communications equipment and supplies merchant wholesalers .....                                      | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | 14                      | 73 637          | 10 554                   | 2 618                           | 204                                                       | 16 624                       | 5 676                             | 4 761                             |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                         | 45                      | 199 657         | 28 474                   | 6 397                           | 682                                                       | 42 915                       | 20 458                            | 19 936                            |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                                         | 24                      | 132 156         | 17 055                   | 3 970                           | 421                                                       | 26 451                       | 7 819                             | 7 171                             |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                                         | 24                      | 132 156         | 17 055                   | 3 970                           | 421                                                       | 26 451                       | 7 819                             | 7 171                             |
| 4238305         | Materials handling equipment merchant wholesalers .....                                               | 3                       | 51 358          | 6 613                    | 1 528                           | 156                                                       | 9 204                        | 1 423                             | 1 381                             |
| 42384           | Industrial supplies merchant wholesalers .....                                                        | 7                       | 25 183          | 3 692                    | 734                             | 70                                                        | 5 140                        | 1 904                             | 2 246                             |
| 423840          | Industrial supplies merchant wholesalers .....                                                        | 7                       | 25 183          | 3 692                    | 734                             | 70                                                        | 5 140                        | 1 904                             | 2 246                             |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....                               | 9                       | 23 784          | 5 026                    | 1 035                           | 129                                                       | 6 916                        | 2 822                             | 2 700                             |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....                               | 9                       | 23 784          | 5 026                    | 1 035                           | 129                                                       | 6 916                        | 2 822                             | 2 700                             |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                                | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                                          | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                                          | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239903         | General merchandise (durable goods) merchant wholesalers .....                                        | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                                           | 53                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4241            | Paper and paper product merchant wholesalers ..                                                       | 10                      | 108 481         | 8 105                    | 1 886                           | 178                                                       | 14 257                       | 8 783                             | 10 702                            |
| 4244            | Grocery and related product merchant wholesalers .....                                                | 5                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42442           | Packaged frozen food merchant wholesalers ..                                                          | 2                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424420          | Packaged frozen food merchant wholesalers .....                                                       | 2                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4246            | Chemical and allied products merchant wholesalers .....                                               | 8                       | 99 500          | 11 185                   | 2 875                           | 214                                                       | 19 951                       | 5 437                             | 6 027                             |
| 42469           | Other chemical and allied products merchant wholesalers .....                                         | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424690          | Other chemical and allied products merchant wholesalers .....                                         | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                                           | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                                           | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                                           | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4248            | Beer, wine, and distilled alcoholic beverage merchant wholesalers .....                               | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42481           | Beer and ale merchant wholesalers .....                                                               | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424810          | Beer and ale merchant wholesalers .....                                                               | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                             | 16                      | 155 714         | 15 014                   | 3 884                           | 421                                                       | 27 308                       | 38 681                            | 40 594                            |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                                       | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                                       | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|--------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>MARYLAND HEIGHTS—Con.</b>                                                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                          |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>Wholesale trade—Con.</b>                                                          |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale electronic markets and agents and brokers .....                            | 22                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                            | 22                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale trade agents and brokers .....                                             | 22                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                             | 22                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 425120          | Agents and brokers, durable goods .....                                              | 13                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203         | Metal and mineral (except petroleum) agents and brokers .....                        | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512035        | Machinery, equipment, and supplies agents and brokers .....                          | 5                       | 62 062          | 2 392                    | 600                             | 33                                                        | 3 442                        | 217                               | 210                               |
| 4251204         | Agents and brokers, nondurable goods ...                                             | 9                       | 1 101 897       | 9 654                    | 2 148                           | 215                                                       | 24 809                       | 1                                 | —                                 |
| 42512044        | Grocery and related products agents and brokers .....                                | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                         | <b>207</b>              | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>h</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers .....                                             | 160                     | 2 308 031       | 174 946                  | 44 675                          | 3 457                                                     | 274 176                      | 124 618                           | 114 722                           |
| 4232            | Furniture and home furnishing merchant wholesalers .....                             | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42322           | Home furnishing merchant wholesalers .....                                           | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423220          | Home furnishing merchant wholesalers .....                                           | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4232203         | Floor coverings merchant wholesalers ...                                             | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....        | 39                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42343           | Computer and computer peripheral equipment and software merchant wholesalers .....   | 14                      | 584 223         | 32 681                   | 9 218                           | 517                                                       | 54 032                       | 22 585                            | 18 991                            |
| 423430          | Computer and computer peripheral equipment and software merchant wholesalers .....   | 14                      | 584 223         | 32 681                   | 9 218                           | 517                                                       | 54 032                       | 22 585                            | 18 991                            |
| 4234301         | Computer and computer peripheral equipment merchant wholesalers .....                | 14                      | 584 223         | 32 681                   | 9 218                           | 517                                                       | 54 032                       | 22 585                            | 18 991                            |
| 42343012        | Computer and peripheral equipment for end use merchant wholesalers .....             | 12                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers .....      | 12                      | 242 557         | 19 426                   | 4 835                           | 297                                                       | 33 963                       | 3 693                             | 3 815                             |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers .....      | 12                      | 242 557         | 19 426                   | 4 835                           | 297                                                       | 33 963                       | 3 693                             | 3 815                             |
| 4234501         | Surgical, medical, and hospital supplies merchant wholesalers .....                  | 9                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                      | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42351           | Metal service centers and other metal merchant wholesalers .....                     | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423510          | Metal service centers and other metal merchant wholesalers .....                     | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4235102         | Nonferrous metal service centers and sales offices merchant wholesalers .....        | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4236            | Electrical and electronic goods merchant wholesalers .....                           | 30                      | 290 347         | 49 622                   | 12 403                          | 973                                                       | 69 855                       | 21 393                            | 21 775                            |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                        | 40                      | 166 296         | 25 668                   | 5 691                           | 627                                                       | 37 839                       | 19 018                            | 18 485                            |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                        | 20                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                        | 20                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42384           | Industrial supplies merchant wholesalers .....                                       | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423840          | Industrial supplies merchant wholesalers .....                                       | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....              | 9                       | 23 784          | 5 026                    | 1 035                           | 129                                                       | 6 916                        | 2 822                             | 2 700                             |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....              | 9                       | 23 784          | 5 026                    | 1 035                           | 129                                                       | 6 916                        | 2 822                             | 2 700                             |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                               | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                         | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                         | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                          | 47                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4241            | Paper and paper product merchant wholesalers .....                                   | 10                      | 108 481         | 8 105                    | 1 886                           | 178                                                       | 14 257                       | 8 783                             | 10 702                            |
| 4246            | Chemical and allied products merchant wholesalers .....                              | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42469           | Other chemical and allied products merchant wholesalers .....                        | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424690          | Other chemical and allied products merchant wholesalers .....                        | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

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|-----------------|-------------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>MARYLAND HEIGHTS—Con.</b>                                                                          |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>                    |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade—Con.</b>                                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 424             | Nondurable goods merchant wholesalers—Con.                                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                             | 14                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                                          | <b>21</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>g</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers .....                                                              | 15                      | 225 383         | 13 073                   | 3 199                           | 248                                                       | 24 115                       | 6 044                             | 5 571                             |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                            | 3                       | 123 048         | 4 953                    | 1 164                           | 60                                                        | 8 082                        | —                                 | —                                 |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 3                       | 123 048         | 4 953                    | 1 164                           | 60                                                        | 8 082                        | —                                 | —                                 |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 3                       | 123 048         | 4 953                    | 1 164                           | 60                                                        | 8 082                        | —                                 | —                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                         | 5                       | 33 361          | 2 806                    | 706                             | 55                                                        | 5 076                        | 1 440                             | 1 451                             |
| 424             | Nondurable goods merchant wholesalers .....                                                           | 6                       | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                                                | 1                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                             | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MARYVILLE</b>                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                                                |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                                          | <b>7</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>b</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers .....                                                              | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                                           | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                                             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                                             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                                          | <b>6</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>b</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers .....                                                              | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                                           | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MEXICO</b>                                                                                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                                                |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                                          | <b>17</b>               | <b>36 162</b>   | <b>3 202</b>             | <b>725</b>                      | <b>144</b>                                                | <b>6 201</b>                 | <b>5 408</b>                      | <b>5 631</b>                      |
| 423             | Durable goods merchant wholesalers .....                                                              | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                                           | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                             | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                                             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                                             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods .....                                                            | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                                          | <b>15</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>c</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers .....                                                              | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                                           | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>MEXICO—Con.</b>                                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MOBERLY</b>                                                                |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 14                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                      | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials merchant wholesalers .....            | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512038        | Machinery, equipment, and supplies agents and brokers .....                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                      | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MONETT</b>                                                                 |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                      | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42313           | Tire and tube merchant wholesalers .....                                      | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423130          | Tire and tube merchant wholesalers .....                                      | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers ..... | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods .....                                    | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                      | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers ..... | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>MONETT (PART - BARRY COUNTY)</b>                                           |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 6                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42313                                                                         | Tire and tube merchant wholesalers .....                                      | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423130                                                                        | Tire and tube merchant wholesalers .....                                      | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers ..... | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods ...                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 6                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers ..... | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MONETT (PART - LAWRENCE COUNTY)</b>                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MONROE CITY</b>                                                            |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 4                       | 20 615          | 1 245                    | 269                             | 40                                                        | 2 580                        | 3 865                             | 4 011                             |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 4                       | 20 615          | 1 245                    | 269                             | 40                                                        | 2 580                        | 3 865                             | 4 011                             |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.



**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>MONROE CITY (PART - MONROE COUNTY)</b>                                     |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 4                        | 20 615          | 1 245                    | 269                             | 40                                                        | 2 580                        | 3 865                             | 4 011                             |
| 423             | Durable goods merchant wholesalers .....                                      | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 4                        | 20 615          | 1 245                    | 269                             | 40                                                        | 2 580                        | 3 865                             | 4 011                             |
| 423             | Durable goods merchant wholesalers .....                                      | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MOUNTAIN GROVE</b>                                                         |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 12                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                      | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 9                        | 29 406          | 832                      | 205                             | 46                                                        | 2 012                        | 1 001                             | 921                               |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 9                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                      | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 6                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MOUNTAIN GROVE (PART - WRIGHT COUNTY)</b>                                  |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 12                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                      | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 9                        | 29 406          | 832                      | 205                             | 46                                                        | 2 012                        | 1 001                             | 921                               |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 9                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                      | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 6                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>MOUNT VERNON</b>                                                           |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>NEOSHO</b>                                                                 |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 9                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42444                                                                         | Poultry and poultry product merchant wholesalers .....                | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424440                                                                        | Poultry and poultry product merchant wholesalers .....                | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42491                                                                         | Farm supplies merchant wholesalers .....                              | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424910                                                                        | Farm supplies merchant wholesalers .....                              | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249102                                                                       | Farm supplies merchant wholesalers - wholesale distributors .....     | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 9                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42444                                                                         | Poultry and poultry product merchant wholesalers .....                | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424440                                                                        | Poultry and poultry product merchant wholesalers .....                | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>NEVADA</b>                                                                 |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 10                      | 26 731          | 2 532                    | 592                             | 112                                                       | 4 842                        | 2 796                             | 2 968                             |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>NEW MADRID</b>                                                             |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>NIXA</b>                                                                   |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 15                      | 19 782          | 2 705                    | 617                             | 83                                                        | 3 737                        | 1 902                             | 1 976                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 13                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>NORMANDY</b>                                                               |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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|--------------------------|--------------------------------------------------------------------------------------|-------------------------|------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>NORTH KANSAS CITY</b> |                                                                                      |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>   |                                                                                      |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                | <b>Wholesale trade .....</b>                                                         | <b>150</b>              | <b>1 022 195</b> | <b>83 944</b>            | <b>20 875</b>                   | <b>2 082</b>                                              | <b>151 975</b>               | <b>103 458</b>                    | <b>99 798</b>                     |
| 423                      | Durable goods merchant wholesalers .....                                             | 93                      | 531 816          | 47 098                   | 11 292                          | 1 147                                                     | 84 555                       | 64 610                            | 62 118                            |
| 4231                     | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | 8                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233                     | Lumber and other construction materials merchant wholesalers .....                   | 18                      | 169 068          | 10 010                   | 2 283                           | 250                                                       | 19 250                       | 12 611                            | 11 452                            |
| 42331                    | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                 | 9                       | 138 075          | 7 980                    | 1 848                           | 209                                                       | 15 146                       | 10 249                            | 8 879                             |
| 423310                   | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                 | 9                       | 138 075          | 7 980                    | 1 848                           | 209                                                       | 15 146                       | 10 249                            | 8 879                             |
| 4233103                  | Plywood, veneer, millwork, and wood panel merchant wholesalers .....                 | 9                       | 138 075          | 7 980                    | 1 848                           | 209                                                       | 15 146                       | 10 249                            | 8 879                             |
| 42332                    | Brick, stone, and related construction material merchant wholesalers .....           | 2                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423320                   | Brick, stone, and related construction material merchant wholesalers .....           | 2                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4234                     | Professional and commercial equipment and supplies merchant wholesalers .....        | 9                       | 55 728           | 7 182                    | 1 958                           | 151                                                       | 12 107                       | 2 025                             | 2 214                             |
| 42344                    | Other commercial equipment merchant wholesalers .....                                | 2                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423440                   | Other commercial equipment merchant wholesalers .....                                | 2                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4234401                  | Restaurant and hotel equipment and supplies merchant wholesalers .....               | 2                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4235                     | Metal and mineral (except petroleum) merchant wholesalers .....                      | 2                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42351                    | Metal service centers and other metal merchant wholesalers .....                     | 2                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423510                   | Metal service centers and other metal merchant wholesalers .....                     | 2                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4235101                  | Ferrous metal service centers and sales offices merchant wholesalers .....           | 2                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4236                     | Electrical and electronic goods merchant wholesalers .....                           | 8                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4237                     | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | 7                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                     | Machinery, equipment, and supplies merchant wholesalers .....                        | 34                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42383                    | Industrial machinery and equipment merchant wholesalers .....                        | 18                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423830                   | Industrial machinery and equipment merchant wholesalers .....                        | 18                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42384                    | Industrial supplies merchant wholesalers .....                                       | 9                       | 25 953           | 3 706                    | 901                             | 108                                                       | 6 154                        | 4 633                             | 4 628                             |
| 423840                   | Industrial supplies merchant wholesalers .....                                       | 9                       | 25 953           | 3 706                    | 901                             | 108                                                       | 6 154                        | 4 633                             | 4 628                             |
| 42385                    | Service establishment equipment and supplies merchant wholesalers .....              | 3                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423850                   | Service establishment equipment and supplies merchant wholesalers .....              | 3                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239                     | Miscellaneous durable goods merchant wholesalers .....                               | 4                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                      | Nondurable goods merchant wholesalers .....                                          | 46                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4241                     | Paper and paper product merchant wholesalers .....                                   | 8                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42412                    | Stationery and office supplies merchant wholesalers .....                            | 4                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424120                   | Stationery and office supplies merchant wholesalers .....                            | 4                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4244                     | Grocery and related product merchant wholesalers .....                               | 8                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4246                     | Chemical and allied products merchant wholesalers .....                              | 14                      | 110 232          | 7 699                    | 1 915                           | 164                                                       | 13 035                       | 7 582                             | 7 383                             |
| 42469                    | Other chemical and allied products merchant wholesalers .....                        | 9                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424690                   | Other chemical and allied products merchant wholesalers .....                        | 9                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4246902                  | Other chemical and allied products merchant wholesalers .....                        | 8                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4248                     | Beer, wine, and distilled alcoholic beverage merchant wholesalers .....              | 2                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249                     | Miscellaneous nondurable goods merchant wholesalers .....                            | 10                      | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

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**Table 4a. Summary Statistics for Places: 2002—Con.**

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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>          | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|--------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>NORTH KANSAS CITY—Con.</b>                                                 |                                                                                |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE—Con.</b>                                                   |                                                                                |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>Wholesale trade—Con.</b>                                                   |                                                                                |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade                                                                |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 425                                                                           | Wholesale electronic markets and agents and brokers                            | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers                            | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers                                             | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers                                             | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods                                              | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512036                                                                      | Electrical and electronic goods agents and brokers                             | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods                                           | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade                                                                | 129                     | 840 991         | 77 380                   | 19 187                          | 1 935                                                     | 136 190                      | 95 562                            | 93 525                            |
| 423                                                                           | Durable goods merchant wholesalers                                             | 85                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers                   | 14                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers        | 9                       | 55 728          | 7 182                    | 1 958                           | 151                                                       | 12 107                       | 2 025                             | 2 214                             |
| 4235                                                                          | Metal and mineral (except petroleum) merchant wholesalers                      | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42351                                                                         | Metal service centers and other metal merchant wholesalers                     | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423510                                                                        | Metal service centers and other metal merchant wholesalers                     | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4237                                                                          | Hardware, and plumbing and heating equipment and supplies merchant wholesalers | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers                        | 33                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42383                                                                         | Industrial machinery and equipment merchant wholesalers                        | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423830                                                                        | Industrial machinery and equipment merchant wholesalers                        | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42384                                                                         | Industrial supplies merchant wholesalers                                       | 9                       | 25 953          | 3 706                    | 901                             | 108                                                       | 6 154                        | 4 633                             | 4 628                             |
| 423840                                                                        | Industrial supplies merchant wholesalers                                       | 9                       | 25 953          | 3 706                    | 901                             | 108                                                       | 6 154                        | 4 633                             | 4 628                             |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers                               | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers                                          | 44                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4244                                                                          | Grocery and related product merchant wholesalers                               | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4246                                                                          | Chemical and allied products merchant wholesalers                              | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42469                                                                         | Other chemical and allied products merchant wholesalers                        | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424690                                                                        | Other chemical and allied products merchant wholesalers                        | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers                            | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                                |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade                                                                | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers                                             | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers                   | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers                                          | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>NORTHWOODS</b>                                                             |                                                                                |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade                                                                | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers                                          | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4241                                                                          | Paper and paper product merchant wholesalers                                   | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                                |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade                                                                | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers                                          | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>OAK GROVE</b>                                                              |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 7                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods ...                              | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>OAK GROVE (PART - JACKSON COUNTY)</b>                                      |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 7                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods ...                              | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>ODESSA</b>                                                                 |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 5                        | 6 322           | 293                      | 70                              | 11                                                        | 836                          | 624                               | 648                               |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 5                        | 6 322           | 293                      | 70                              | 11                                                        | 836                          | 624                               | 648                               |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 5                        | 6 322           | 293                      | 70                              | 11                                                        | 836                          | 624                               | 648                               |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 5                        | 6 322           | 293                      | 70                              | 11                                                        | 836                          | 624                               | 648                               |
| <b>O'FALLON</b>                                                               |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |

See footnotes at end of table.

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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                | Establishments (number) | Sales (\$1,000)  | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|-------------------------|------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>O'FALLON—Con.</b>                                                          |                                                                                      |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                      |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                         | <b>73</b>               | <b>3 244 326</b> | <b>34 132</b>            | <b>8 876</b>                    | <b>782</b>                                                | <b>85 258</b>                | <b>287 179</b>                    | <b>347 113</b>                    |
| 423                                                                           | Durable goods merchant wholesalers .....                                             | 48                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | 4                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                        | 3                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                        | 3                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....                   | 5                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4237                                                                          | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | 7                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42374                                                                         | Refrigeration equipment and supplies merchant wholesalers .....                      | 2                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423740                                                                        | Refrigeration equipment and supplies merchant wholesalers .....                      | 2                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                        | 10                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | 18                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4242                                                                          | Drugs and druggists' sundries merchant wholesalers .....                             | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42421                                                                         | Drugs and druggists' sundries merchant wholesalers .....                             | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424210                                                                        | Drugs and druggists' sundries merchant wholesalers .....                             | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4242101                                                                       | General-line drugs merchant wholesalers ..                                           | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                            | 7                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                            | 7                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                             | 7                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                             | 7                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                              | 4                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512034                                                                      | Professional and commercial equipment and supplies agents and brokers .....          | 1                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods ...                                             | 3                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                      |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                         | <b>65</b>               | <b>D</b>         | <b>D</b>                 | <b>D</b>                        | <b>f</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers .....                                             | 48                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | 4                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4237                                                                          | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | 7                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42374                                                                         | Refrigeration equipment and supplies merchant wholesalers .....                      | 2                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423740                                                                        | Refrigeration equipment and supplies merchant wholesalers .....                      | 2                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                        | 10                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | 17                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4242                                                                          | Drugs and druggists' sundries merchant wholesalers .....                             | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42421                                                                         | Drugs and druggists' sundries merchant wholesalers .....                             | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424210                                                                        | Drugs and druggists' sundries merchant wholesalers .....                             | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4242101                                                                       | General-line drugs merchant wholesalers ..                                           | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                                      |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                         | <b>1</b>                | <b>D</b>         | <b>D</b>                 | <b>D</b>                        | <b>a</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | 1                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>OLIVETTE</b>                                                               |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade</b> .....                                          | <b>27</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>f</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 17                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 5                       | 46 458          | 6 596                    | 2 042                           | 185                                                       | 8 595                        | 5 232                             | 6 610                             |
| 42383                                                                         | Industrial machinery and equipment merchant wholesalers .....         | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423830                                                                        | Industrial machinery and equipment merchant wholesalers .....         | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 9                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4243                                                                          | Apparel, piece goods, and notions merchant wholesalers .....          | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42432                                                                         | Men's and boys' clothing and furnishings merchant wholesalers .....   | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424320                                                                        | Men's and boys' clothing and furnishings merchant wholesalers .....   | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade</b> .....                                          | <b>26</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>f</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 17                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 5                       | 46 458          | 6 596                    | 2 042                           | 185                                                       | 8 595                        | 5 232                             | 6 610                             |
| 42383                                                                         | Industrial machinery and equipment merchant wholesalers .....         | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423830                                                                        | Industrial machinery and equipment merchant wholesalers .....         | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 9                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4243                                                                          | Apparel, piece goods, and notions merchant wholesalers .....          | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>OSAGE BEACH</b>                                                            |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade</b> .....                                          | <b>12</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>b</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 8                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade</b> .....                                          | <b>9</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>b</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 6                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade</b> .....                                          | <b>2</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>a</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.



**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>OSAGE BEACH (PART - CAMDEN COUNTY)</b>                                     |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 8                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 6                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>OVERLAND</b>                                                               |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 41                      | 306 068         | 38 832                   | 9 509                           | 983                                                       | 68 275                       | 19 937                            | 19 702                            |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 26                      | 141 616         | 16 731                   | 4 051                           | 429                                                       | 32 313                       | 10 991                            | 8 976                             |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....            | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4235                                                                          | Metal and mineral (except petroleum) merchant wholesalers .....               | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42351                                                                         | Metal service centers and other metal merchant wholesalers .....              | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423510                                                                        | Metal service centers and other metal merchant wholesalers .....              | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                    | 6                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 12                      | 144 486         | 21 517                   | 5 326                           | 539                                                       | 34 906                       | 8 943                             | 10 726                            |
| 4241                                                                          | Paper and paper product merchant wholesalers .....                            | 3                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42412                                                                         | Stationery and office supplies merchant wholesalers .....                     | 2                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424120                                                                        | Stationery and office supplies merchant wholesalers .....                     | 2                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                        | 4                       | 44 751          | 4 474                    | 1 140                           | 158                                                       | 8 585                        | 8 353                             | 9 990                             |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 3                       | 19 966          | 584                      | 132                             | 15                                                        | 1 056                        | 3                                 | —                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 3                       | 19 966          | 584                      | 132                             | 15                                                        | 1 056                        | 3                                 | —                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 3                       | 19 966          | 584                      | 132                             | 15                                                        | 1 056                        | 3                                 | —                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 3                       | 19 966          | 584                      | 132                             | 15                                                        | 1 056                        | 3                                 | —                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>OVERLAND—Con.</b>                                                          |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 35                      | 259 167         | 33 089                   | 8 087                           | 851                                                       | 58 737                       | 18 452                            | 18 116                            |
| 423             | Durable goods merchant wholesalers.....                                       | 25                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 10                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                        | 4                       | 44 751          | 4 474                    | 1 140                           | 158                                                       | 8 585                        | 8 353                             | 9 990                             |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 3                       | 26 935          | 5 159                    | 1 290                           | 117                                                       | 8 482                        | 1 482                             | 1 586                             |
| 423             | Durable goods merchant wholesalers.....                                       | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>OWENSVILLE</b>                                                             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>OZARK</b>                                                                  |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 18                      | 45 081          | 4 002                    | 1 079                           | 149                                                       | 5 551                        | 2 080                             | 2 065                             |
| 423             | Durable goods merchant wholesalers.....                                       | 9                       | 17 999          | 2 632                    | 701                             | 98                                                        | 3 349                        | 1 114                             | 1 216                             |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 9                       | 27 082          | 1 370                    | 378                             | 51                                                        | 2 202                        | 966                               | 849                               |
| 4245            | Farm product raw material merchant wholesalers .....                          | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 9                       | 27 082          | 1 370                    | 378                             | 51                                                        | 2 202                        | 966                               | 849                               |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>PACIFIC</b>                                                                |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 19                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 14                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>PACIFIC—Con.</b>                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 14                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>PACIFIC (PART - FRANKLIN COUNTY)</b>                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 14                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 14                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>PACIFIC (PART - ST. LOUIS COUNTY)</b>                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>PAGEDALE</b>                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 10                      | 42 558          | 4 847                    | 1 139                           | 186                                                       | 13 566                       | 2 947                             | 2 958                             |
| 423             | Durable goods merchant wholesalers.....                                       | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

Table 4a. **Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                                  | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|----------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>PALMYRA</b>                                                                   |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                           |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                 | 10                      | 15 989          | 1 629                    | 390                             | 80                                                        | 2 606                        | 2 992                             | 3 071                             |
| 423                                                                              | Durable goods merchant wholesalers.....                               | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                              | Nondurable goods merchant wholesalers .....                           | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALESALES, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                 | 10                      | 15 989          | 1 629                    | 390                             | 80                                                        | 2 606                        | 2 992                             | 3 071                             |
| 423                                                                              | Durable goods merchant wholesalers.....                               | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                              | Nondurable goods merchant wholesalers .....                           | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>PARK HILLS</b>                                                                |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                           |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                 | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                              | Durable goods merchant wholesalers.....                               | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                              | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALESALES, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                 | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                              | Durable goods merchant wholesalers.....                               | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                              | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>PARKVILLE</b>                                                                 |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                           |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                 | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                              | Durable goods merchant wholesalers.....                               | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                              | Nondurable goods merchant wholesalers .....                           | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247                                                                             | Petroleum and petroleum products merchant wholesalers .....           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471                                                                            | Petroleum bulk stations and terminals .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710                                                                           | Petroleum bulk stations and terminals .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4247101                                                                          | Petroleum bulk stations and terminals (except LP) .....               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471012                                                                         | Petroleum bulk terminals (except LP) .....                            | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                              | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                             | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                            | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                           | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                          | Agents and brokers, durable goods .....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALESALES, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                 | 4                       | 3 020           | 670                      | 145                             | 16                                                        | 1 030                        | 605                               | 780                               |
| 423                                                                              | Durable goods merchant wholesalers.....                               | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                              | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                 |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                              | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>PECULIAR</b>                                                                  |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                           |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                              | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALESALES, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                               | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                              | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>PERRYVILLE</b>                                                             |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 6                       | 11 079          | 1 225                    | 280                             | 51                                                        | 1 530                        | 2 261                             | 2 683                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 6                       | 11 079          | 1 225                    | 280                             | 51                                                        | 1 530                        | 2 261                             | 2 683                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>PEVELY</b>                                                                 |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>PLATTE CITY</b>                                                            |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>PLEASANT HILL</b>                                                          |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>PLEASANT VALLEY</b>                                                        |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 5                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 4                        | 1 533           | 238                      | 46                              | 6                                                         | 331                          | 107                               | 167                               |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 5                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 4                        | 1 533           | 238                      | 46                              | 6                                                         | 331                          | 107                               | 167                               |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>POPLAR BLUFF</b>                                                           |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 34                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 27                       | 41 727          | 5 287                    | 1 138                           | 192                                                       | 7 533                        | 5 612                             | 6 469                             |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 8                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....            | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512031                                                                      | Motor vehicle and motor vehicle parts and supplies agents and brokers.....    | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 31                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 27                       | 41 727          | 5 287                    | 1 138                           | 192                                                       | 7 533                        | 5 612                             | 6 469                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>PORTAGEVILLE</b>                                                           |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 7                        | 15 677          | 1 427                    | 288                             | 54                                                        | 2 540                        | 1 432                             | 3 201                             |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 7                        | 15 677          | 1 427                    | 288                             | 54                                                        | 2 540                        | 1 432                             | 3 201                             |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>PORTAGEVILLE (PART - NEW MADRID COUNTY)</b>                                |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 7                       | 15 677          | 1 427                    | 288                             | 54                                                        | 2 540                        | 1 432                             | 3 201                             |
| 423             | Durable goods merchant wholesalers .....                                      | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 7                       | 15 677          | 1 427                    | 288                             | 54                                                        | 2 540                        | 1 432                             | 3 201                             |
| 423             | Durable goods merchant wholesalers .....                                      | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>POTOSI</b>                                                                 |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                      | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                      | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>RAYMORE</b>                                                                |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                      | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                      | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>RAYTOWN</b>                                                                |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 51                      | 247 296         | 22 363                   | 5 554                           | 498                                                       | 38 784                       | 22 324                            | 24 014                            |
| 423             | Durable goods merchant wholesalers .....                                      | 33                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials merchant wholesalers .....            | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                 | 11                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                 | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                 | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers ..... | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 8                       | 6 259           | 922                      | 261                             | 26                                                        | 1 662                        | 347                               | 345                               |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                       | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512036        | Electrical and electronic goods agents and brokers .....                      | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods .....                                    | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

Table 4a. **Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>RAYTOWN—Con.</b>                                                           |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 39                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 32                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 7                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42383                                                                         | Industrial machinery and equipment merchant wholesalers .....         | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423830                                                                        | Industrial machinery and equipment merchant wholesalers .....         | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>REPUBLIC</b>                                                               |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 8                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 8                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>RICHMOND</b>                                                               |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>RICHMOND HEIGHTS</b>                                                       |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 15                      | 42 954          | 3 971                    | 876                             | 88                                                        | 5 928                        | 1 758                             | 1 629                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.



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[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                     | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>RIVERSIDE</b>                                                              |                                                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                     | 33                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                                   | 25                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....             | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....                        | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                             | 8                       | 43 227          | 7 307                    | 1 801                           | 147                                                       | 10 244                       | 4 091                             | 4 070                             |
| 42385                                                                         | Service establishment equipment and supplies merchant wholesalers .....                   | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423850                                                                        | Service establishment equipment and supplies merchant wholesalers .....                   | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238502                                                                       | Custodial and janitors' equipment and supplies merchant wholesalers .....                 | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                                    | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42399                                                                         | Other miscellaneous durable goods merchant wholesalers .....                              | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423990                                                                        | Other miscellaneous durable goods merchant wholesalers .....                              | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239904                                                                       | Prerecorded media merchant wholesalers.....                                               | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42399041                                                                      | Compact discs, prerecorded audio tapes, and phonograph records merchant wholesalers ..... | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                               | 7                       | 24 198          | 3 893                    | 938                             | 97                                                        | 5 649                        | 2 962                             | 3 276                             |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                                 | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                                 | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                                  | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                                  | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                     | 29                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                                   | 22                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                             | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                                    | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42399                                                                         | Other miscellaneous durable goods merchant wholesalers .....                              | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423990                                                                        | Other miscellaneous durable goods merchant wholesalers .....                              | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                               | 7                       | 24 198          | 3 893                    | 938                             | 97                                                        | 5 649                        | 2 962                             | 3 276                             |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                     | 3                       | 22 454          | 4 729                    | 1 216                           | 90                                                        | 6 426                        | 1 254                             | 669                               |
| 423                                                                           | Durable goods merchant wholesalers.....                                                   | 3                       | 22 454          | 4 729                    | 1 216                           | 90                                                        | 6 426                        | 1 254                             | 669                               |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                             | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42385                                                                         | Service establishment equipment and supplies merchant wholesalers .....                   | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423850                                                                        | Service establishment equipment and supplies merchant wholesalers .....                   | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238502                                                                       | Custodial and janitors' equipment and supplies merchant wholesalers .....                 | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>RIVERVIEW</b>                                                              |                                                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                     | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                     | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>ROCK HILL</b>                                                              |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 14                      | 134 901         | 12 662                   | 3 686                           | 261                                                       | 21 481                       | 14 184                            | 14 554                            |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 9                       | 118 320         | 11 663                   | 3 435                           | 227                                                       | 19 044                       | 9 159                             | 9 551                             |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....            | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42331                                                                         | Lumber, plywood, millwork, and wood panel merchant wholesalers .....          | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423310                                                                        | Lumber, plywood, millwork, and wood panel merchant wholesalers .....          | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233102                                                                       | Lumber with yard merchant wholesalers ..                                      | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers ..... | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods ...                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 12                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 9                       | 118 320         | 11 663                   | 3 435                           | 227                                                       | 19 044                       | 9 159                             | 9 551                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>ROLLA</b>                                                                  |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 22                      | 55 311          | 4 837                    | 1 095                           | 182                                                       | 10 191                       | 2 538                             | 2 627                             |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 14                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                        | 5                       | 35 531          | 2 719                    | 665                             | 103                                                       | 6 700                        | 797                               | 743                               |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 20                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 13                      | 38 088          | 3 489                    | 761                             | 125                                                       | 7 259                        | 2 057                             | 1 934                             |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>ST. ANN</b>                                                                |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>ST. CHARLES</b>                                                            |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 88                      | 391 287         | 36 438                   | 8 154                           | 868                                                       | 58 742                       | 20 755                            | 22 243                            |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 54                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....            | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 15                      | 34 807          | 4 223                    | 938                             | 106                                                       | 7 329                        | 6 372                             | 7 145                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 19                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                        | 6                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 15                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 15                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 15                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 15                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512036                                                                      | Electrical and electronic goods agents and brokers .....                      | 7                       | 53 266          | 1 086                    | 248                             | 28                                                        | 2 205                        | -                                 | -                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512044                                                                      | Grocery and related products agents and brokers .....                         | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 70                      | 281 182         | 33 998                   | 7 552                           | 796                                                       | 53 823                       | 20 554                            | 22 042                            |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 52                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 14                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 18                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                        | 6                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>ST. CLAIR</b>                                                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods ...                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>STE. GENEVIEVE</b>                                                         |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 10                      | 27 033          | 2 194                    | 489                             | 74                                                        | 3 870                        | 1 471                             | 1 461                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods ...                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 7                       | 22 628          | 1 888                    | 416                             | 68                                                        | 3 435                        | 1 471                             | 1 461                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>     | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|---------------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>ST. JAMES</b>                                                              |                                                                           |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                           |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                     | 2                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                  | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                               | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....               | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                               | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                               | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                           |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                     | 2                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                  | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                               | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>ST. JOHN</b>                                                               |                                                                           |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                           |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                     | 12                       | 239 925         | 14 270                   | 3 964                           | 338                                                       | 20 908                       | 31 012                            | 31 515                            |
| 423                                                                           | Durable goods merchant wholesalers .....                                  | 7                        | 89 405          | 10 155                   | 2 873                           | 240                                                       | 12 375                       | 8 027                             | 6 009                             |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                | 2                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....             | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42385                                                                         | Service establishment equipment and supplies merchant wholesalers .....   | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423850                                                                        | Service establishment equipment and supplies merchant wholesalers .....   | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                               | 5                        | 150 520         | 4 115                    | 1 091                           | 98                                                        | 8 533                        | 22 985                            | 25 506                            |
| 4241                                                                          | Paper and paper product merchant wholesalers ..                           | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                           |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                     | 10                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                  | 6                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                               | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                           |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                     | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                  | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                               | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>ST. JOSEPH</b>                                                             |                                                                           |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                           |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                     | 124                      | 1 596 442       | 58 619                   | 14 656                          | 1 586                                                     | 117 212                      | 139 826                           | 153 650                           |
| 423                                                                           | Durable goods merchant wholesalers .....                                  | 63                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....        | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                | 9                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....             | 21                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42385                                                                         | Service establishment equipment and supplies merchant wholesalers .....   | 4                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423850                                                                        | Service establishment equipment and supplies merchant wholesalers .....   | 4                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238502                                                                       | Custodial and janitors' equipment and supplies merchant wholesalers ..... | 3                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                    | 10                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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|-----------------|-------------------------------------------------------------------------------|-------------------------|------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>ST. JOSEPH—Con.</b>                                                        |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                   |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                   |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 424             | Nondurable goods merchant wholesalers .....                                   | 56                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4242            | Drugs and druggists' sundries merchant wholesalers .....                      | 5                       | 854 465          | 9 200                    | 2 501                           | 190                                                       | 25 983                       | 97 320                            | 98 612                            |
| 42421           | Drugs and druggists' sundries merchant wholesalers .....                      | 5                       | 854 465          | 9 200                    | 2 501                           | 190                                                       | 25 983                       | 97 320                            | 98 612                            |
| 424210          | Drugs and druggists' sundries merchant wholesalers .....                      | 5                       | 854 465          | 9 200                    | 2 501                           | 190                                                       | 25 983                       | 97 320                            | 98 612                            |
| 4242101         | General-line drugs merchant wholesalers ..                                    | 4                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                        | 12                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                          | 6                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                   | 2                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                   | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                   | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 15                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42494           | Tobacco and tobacco product merchant wholesalers .....                        | 1                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424940          | Tobacco and tobacco product merchant wholesalers .....                        | 1                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 5                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 5                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 5                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 5                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                       | 3                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods ..                                       | 2                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                  | <b>110</b>              | <b>1 503 566</b> | <b>53 896</b>            | <b>13 519</b>                   | <b>1 439</b>                                              | <b>106 622</b>               | <b>139 042</b>                    | <b>142 653</b>                    |
| 423             | Durable goods merchant wholesalers .....                                      | 60                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                 | 20                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....       | 4                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....       | 4                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238502         | Custodial and janitors' equipment and supplies merchant wholesalers .....     | 3                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 50                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4242            | Drugs and druggists' sundries merchant wholesalers .....                      | 5                       | 854 465          | 9 200                    | 2 501                           | 190                                                       | 25 983                       | 97 320                            | 98 612                            |
| 42421           | Drugs and druggists' sundries merchant wholesalers .....                      | 5                       | 854 465          | 9 200                    | 2 501                           | 190                                                       | 25 983                       | 97 320                            | 98 612                            |
| 424210          | Drugs and druggists' sundries merchant wholesalers .....                      | 5                       | 854 465          | 9 200                    | 2 501                           | 190                                                       | 25 983                       | 97 320                            | 98 612                            |
| 4242101         | General-line drugs merchant wholesalers ..                                    | 4                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                        | 9                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                          | 6                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 14                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                  | <b>9</b>                | <b>D</b>         | <b>D</b>                 | <b>D</b>                        | <b>c</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers .....                                      | 3                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 6                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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| 2002 NAICS code        | Geographic area, type of operation, and kind of business <sup>1</sup>                    | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|------------------------|------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>ST. LOUIS (IC)</b>  |                                                                                          |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b> |                                                                                          |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                     | Wholesale trade .....                                                                    | 787                     | 10 618 881      | 592 952                  | 147 776                         | 14 390                                                    | 1 035 378                    | 601 253                           | 626 554                           |
| 423                    | Durable goods merchant wholesalers .....                                                 | 441                     | 2 858 195       | 304 415                  | 76 008                          | 7 597                                                     | 540 902                      | 323 893                           | 315 877                           |
| 4231                   | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....            | 51                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42311                  | Automobile and other motor vehicle merchant wholesalers .....                            | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423110                 | Automobile and other motor vehicle merchant wholesalers .....                            | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42312                  | Motor vehicle supplies and new parts merchant wholesalers .....                          | 32                      | 229 222         | 27 768                   | 6 685                           | 851                                                       | 51 051                       | 39 443                            | 39 756                            |
| 423120                 | Motor vehicle supplies and new parts merchant wholesalers .....                          | 32                      | 229 222         | 27 768                   | 6 685                           | 851                                                       | 51 051                       | 39 443                            | 39 756                            |
| 4231201                | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors ..... | 19                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42313                  | Tire and tube merchant wholesalers .....                                                 | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423130                 | Tire and tube merchant wholesalers .....                                                 | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4232                   | Furniture and home furnishing merchant wholesalers .....                                 | 22                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42321                  | Furniture merchant wholesalers .....                                                     | 13                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423210                 | Furniture merchant wholesalers .....                                                     | 13                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4232102                | Office and business furniture merchant wholesalers .....                                 | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42322                  | Home furnishing merchant wholesalers .....                                               | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423220                 | Home furnishing merchant wholesalers .....                                               | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4232203                | Floor coverings merchant wholesalers .....                                               | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4233                   | Lumber and other construction materials merchant wholesalers .....                       | 34                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42331                  | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | 11                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423310                 | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | 11                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42332                  | Brick, stone, and related construction material merchant wholesalers .....               | 10                      | 108 359         | 2 643                    | 685                             | 70                                                        | 8 185                        | 2 651                             | 2 632                             |
| 423320                 | Brick, stone, and related construction material merchant wholesalers .....               | 10                      | 108 359         | 2 643                    | 685                             | 70                                                        | 8 185                        | 2 651                             | 2 632                             |
| 4233201                | Brick, block, tile, clay/cement sewer pipe merchant wholesalers .....                    | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233203                | Cement, lime, and related products merchant wholesalers .....                            | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42339                  | Other construction material merchant wholesalers .....                                   | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423390                 | Other construction material merchant wholesalers .....                                   | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4234                   | Professional and commercial equipment and supplies merchant wholesalers .....            | 61                      | 309 541         | 41 953                   | 10 211                          | 905                                                       | 69 830                       | 15 810                            | 17 050                            |
| 42344                  | Other commercial equipment merchant wholesalers .....                                    | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423440                 | Other commercial equipment merchant wholesalers .....                                    | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4234401                | Restaurant and hotel equipment and supplies merchant wholesalers .....                   | 8                       | 34 132          | 6 153                    | 1 453                           | 159                                                       | 8 821                        | 4 667                             | 5 386                             |
| 42345                  | Medical, dental, and hospital equipment and supplies merchant wholesalers .....          | 13                      | 87 180          | 9 582                    | 2 467                           | 140                                                       | 16 695                       | 1 653                             | 2 072                             |
| 423450                 | Medical, dental, and hospital equipment and supplies merchant wholesalers .....          | 13                      | 87 180          | 9 582                    | 2 467                           | 140                                                       | 16 695                       | 1 653                             | 2 072                             |
| 4234501                | Surgical, medical, and hospital supplies merchant wholesalers .....                      | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4235                   | Metal and mineral (except petroleum) merchant wholesalers .....                          | 31                      | 488 048         | 26 211                   | 7 060                           | 529                                                       | 44 843                       | 41 747                            | 42 279                            |
| 42351                  | Metal service centers and other metal merchant wholesalers .....                         | 30                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423510                 | Metal service centers and other metal merchant wholesalers .....                         | 30                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4235101                | Ferrous metal service centers and sales offices merchant wholesalers .....               | 26                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42351011               | Ferrous metal service centers merchant wholesalers .....                                 | 21                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42352                  | Coal and other mineral and ore merchant wholesalers .....                                | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423520                 | Coal and other mineral and ore merchant wholesalers .....                                | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4235201                | Coal merchant wholesalers .....                                                          | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4236                   | Electrical and electronic goods merchant wholesalers .....                               | 36                      | 239 271         | 25 818                   | 7 018                           | 633                                                       | 47 038                       | 22 132                            | 19 333                            |
| 42369                  | Other electronic parts and equipment merchant wholesalers .....                          | 13                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423690                 | Other electronic parts and equipment merchant wholesalers .....                          | 13                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4236901                | Communications equipment and supplies merchant wholesalers .....                         | 8                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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|-----------------|-----------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>ST. LOUIS (IC)—Con.</b>                                                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                 |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....    | 42                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42373           | Warm air heating and air-conditioning equipment and supplies merchant wholesalers ..... | 12                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423730          | Warm air heating and air-conditioning equipment and supplies merchant wholesalers ..... | 12                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                           | 104                     | 405 587         | 63 633                   | 15 662                          | 1 607                                                     | 103 976                      | 70 849                            | 63 354                            |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                           | 56                      | 216 889         | 34 708                   | 8 668                           | 854                                                       | 54 741                       | 34 407                            | 27 972                            |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                           | 56                      | 216 889         | 34 708                   | 8 668                           | 854                                                       | 54 741                       | 34 407                            | 27 972                            |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers .....           | 24                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238304         | Metalworking machinery and equipment merchant wholesalers .....                         | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42384           | Industrial supplies merchant wholesalers .....                                          | 27                      | 135 487         | 19 687                   | 4 729                           | 492                                                       | 33 923                       | 16 102                            | 15 725                            |
| 423840          | Industrial supplies merchant wholesalers .....                                          | 27                      | 135 487         | 19 687                   | 4 729                           | 492                                                       | 33 923                       | 16 102                            | 15 725                            |
| 4238403         | Welding supplies merchant wholesalers ..                                                | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238404         | Industrial containers and supplies merchant wholesalers .....                           | 6                       | 51 249          | 5 975                    | 1 215                           | 128                                                       | 11 336                       | 3 431                             | 3 950                             |
| 4238406         | Other industrial supplies merchant wholesalers .....                                    | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                  | 60                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42393           | Recyclable material merchant wholesalers ..                                             | 24                      | 229 207         | 20 653                   | 4 745                           | 575                                                       | 34 123                       | 8 790                             | 8 336                             |
| 423930          | Recyclable material merchant wholesalers ..                                             | 24                      | 229 207         | 20 653                   | 4 745                           | 575                                                       | 34 123                       | 8 790                             | 8 336                             |
| 4239303         | Other recyclable material merchant wholesalers .....                                    | 15                      | 166 686         | 11 580                   | 2 528                           | 322                                                       | 17 890                       | 6 554                             | 6 020                             |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                            | 16                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                            | 16                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4239901         | Musical instruments and supplies merchant wholesalers .....                             | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239903         | General merchandise (durable goods) merchant wholesalers .....                          | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                             | 304                     | 7 093 688       | 273 404                  | 68 029                          | 6 297                                                     | 468 216                      | 276 994                           | 310 359                           |
| 4241            | Paper and paper product merchant wholesalers ..                                         | 35                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4243            | Apparel, piece goods, and notions merchant wholesalers .....                            | 33                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42432           | Men's and boys' clothing and furnishings merchant wholesalers .....                     | 14                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424320          | Men's and boys' clothing and furnishings merchant wholesalers .....                     | 14                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42433           | Women's, children's, and infants' clothing and accessories merchant wholesalers .....   | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424330          | Women's, children's, and infants' clothing and accessories merchant wholesalers .....   | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                                  | 97                      | 1 506 689       | 63 575                   | 14 285                          | 1 585                                                     | 126 863                      | 40 990                            | 54 319                            |
| 42443           | Dairy product (except dried or canned) merchant wholesalers .....                       | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424430          | Dairy product (except dried or canned) merchant wholesalers .....                       | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42448           | Fresh fruit and vegetable merchant wholesalers .....                                    | 26                      | 217 905         | 13 776                   | 2 862                           | 283                                                       | 29 975                       | 2 171                             | 2 609                             |
| 424480          | Fresh fruit and vegetable merchant wholesalers .....                                    | 26                      | 217 905         | 13 776                   | 2 862                           | 283                                                       | 29 975                       | 2 171                             | 2 609                             |
| 42449           | Other grocery and related products merchant wholesalers .....                           | 24                      | 611 908         | 18 382                   | 4 659                           | 368                                                       | 33 873                       | 14 163                            | 14 244                            |
| 424490          | Other grocery and related products merchant wholesalers .....                           | 24                      | 611 908         | 18 382                   | 4 659                           | 368                                                       | 33 873                       | 14 163                            | 14 244                            |
| 4244906         | Other grocery specialties merchant wholesalers .....                                    | 10                      | 537 257         | 12 398                   | 3 508                           | 240                                                       | 20 249                       | 10 518                            | 10 675                            |
| 4245            | Farm product raw material merchant wholesalers .....                                    | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4246            | Chemical and allied products merchant wholesalers .....                                 | 49                      | 813 237         | 54 681                   | 14 756                          | 1 302                                                     | 89 436                       | 22 887                            | 22 619                            |
| 42469           | Other chemical and allied products merchant wholesalers .....                           | 44                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424690          | Other chemical and allied products merchant wholesalers .....                           | 44                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4246901         | Industrial gases (except LP) merchant wholesalers .....                                 | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4246902         | Other chemical and allied products merchant wholesalers .....                           | 41                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.



**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

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|-----------------|---------------------------------------------------------------------------------|-------------------------|------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>ST. LOUIS (IC)—Con.</b>                                                      |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                     |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>Wholesale trade—Con.</b>                                                     |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Nondurable goods merchant wholesalers—Con.                                      |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 424             | Petroleum and petroleum products merchant wholesalers .....                     | 14                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum bulk stations and terminals .....                                     | 9                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                     | 9                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                     | 9                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4247101         | Petroleum bulk stations and terminals (except LP) .....                         | 8                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247102         | Liquefied petroleum bulk stations and terminals .....                           | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4248            | Beer, wine, and distilled alcoholic beverage merchant wholesalers .....         | 10                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42481           | Beer and ale merchant wholesalers .....                                         | 4                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424810          | Beer and ale merchant wholesalers .....                                         | 4                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42482           | Wine and distilled alcoholic beverage merchant wholesalers .....                | 6                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424820          | Wine and distilled alcoholic beverage merchant wholesalers .....                | 6                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                       | 46                      | D                | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42491           | Farm supplies merchant wholesalers .....                                        | 6                       | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424910          | Farm supplies merchant wholesalers .....                                        | 6                       | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4249102         | Farm supplies merchant wholesalers - wholesale distributors .....               | 4                       | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42493           | Flower, nursery stock, and florists' supplies merchant wholesalers .....        | 7                       | 30 347           | 4 645                    | 1 007                           | 134                                                       | 10 366                       | 5 145                             | 5 399                             |
| 424930          | Flower, nursery stock, and florists' supplies merchant wholesalers .....        | 7                       | 30 347           | 4 645                    | 1 007                           | 134                                                       | 10 366                       | 5 145                             | 5 399                             |
| 42494           | Tobacco and tobacco product merchant wholesalers .....                          | 6                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424940          | Tobacco and tobacco product merchant wholesalers .....                          | 6                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                 | 15                      | 52 574           | 6 643                    | 1 471                           | 249                                                       | 11 629                       | 9 992                             | 10 764                            |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                 | 15                      | 52 574           | 6 643                    | 1 471                           | 249                                                       | 11 629                       | 9 992                             | 10 764                            |
| 4249901         | Art goods merchant wholesalers .....                                            | 5                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                       | 42                      | 666 998          | 15 133                   | 3 739                           | 496                                                       | 26 260                       | 366                               | 318                               |
| 4251            | Wholesale electronic markets and agents and brokers .....                       | 42                      | 666 998          | 15 133                   | 3 739                           | 496                                                       | 26 260                       | 366                               | 318                               |
| 42512           | Wholesale trade agents and brokers .....                                        | 42                      | 666 998          | 15 133                   | 3 739                           | 496                                                       | 26 260                       | 366                               | 318                               |
| 425120          | Wholesale trade agents and brokers .....                                        | 42                      | 666 998          | 15 133                   | 3 739                           | 496                                                       | 26 260                       | 366                               | 318                               |
| 4251203         | Agents and brokers, durable goods .....                                         | 31                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42512036        | Electrical and electronic goods agents and brokers .....                        | 7                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512037        | Hardware, plumbing, and heating equipment and supplies agents and brokers ..... | 6                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512038        | Machinery, equipment, and supplies agents and brokers .....                     | 8                       | 56 267           | 1 168                    | 372                             | 37                                                        | 1 900                        | —                                 | —                                 |
| 4251204         | Agents and brokers, nondurable goods .....                                      | 11                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42512044        | Grocery and related products agents and brokers .....                           | 2                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>   |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                    | <b>696</b>              | <b>8 374 550</b> | <b>515 400</b>           | <b>127 930</b>                  | <b>12 812</b>                                             | <b>911 848</b>               | <b>493 868</b>                    | <b>509 166</b>                    |
| 423             | Durable goods merchant wholesalers .....                                        | 417                     | D                | D                        | D                               | i                                                         | D                            | D                                 | D                                 |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....   | 49                      | D                | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                 | 31                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                 | 31                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4232            | Furniture and home furnishing merchant wholesalers .....                        | 21                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials merchant wholesalers .....              | 30                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42332           | Brick, stone, and related construction material merchant wholesalers .....      | 7                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423320          | Brick, stone, and related construction material merchant wholesalers .....      | 7                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....   | 56                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42344           | Other commercial equipment merchant wholesalers .....                           | 18                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423440          | Other commercial equipment merchant wholesalers .....                           | 18                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers ..... | 11                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers ..... | 11                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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|-----------------|-----------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>ST. LOUIS (IC)—Con.</b>                                                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                 |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                         | 28                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42351           | Metal service centers and other metal merchant wholesalers .....                        | 28                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423510          | Metal service centers and other metal merchant wholesalers .....                        | 28                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4235101         | Ferrous metal service centers and sales offices merchant wholesalers .....              | 24                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4236            | Electrical and electronic goods merchant wholesalers .....                              | 30                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....    | 42                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42373           | Warm air heating and air-conditioning equipment and supplies merchant wholesalers ..... | 12                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423730          | Warm air heating and air-conditioning equipment and supplies merchant wholesalers ..... | 12                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                           | 102                     | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                           | 55                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                           | 55                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42384           | Industrial supplies merchant wholesalers .....                                          | 26                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423840          | Industrial supplies merchant wholesalers .....                                          | 26                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238406         | Other industrial supplies merchant wholesalers .....                                    | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                  | 59                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42393           | Recyclable material merchant wholesalers .....                                          | 24                      | 229 207         | 20 653                   | 4 745                           | 575                                                       | 34 123                       | 8 790                             | 8 336                             |
| 423930          | Recyclable material merchant wholesalers ..                                             | 24                      | 229 207         | 20 653                   | 4 745                           | 575                                                       | 34 123                       | 8 790                             | 8 336                             |
| 4239303         | Other recyclable material merchant wholesalers .....                                    | 15                      | 166 686         | 11 580                   | 2 528                           | 322                                                       | 17 890                       | 6 554                             | 6 020                             |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                            | 15                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                            | 15                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                             | 279                     | D               | D                        | D                               | i                                                         | D                            | D                                 | D                                 |
| 4241            | Paper and paper product merchant wholesalers ..                                         | 31                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4243            | Apparel, piece goods, and notions merchant wholesalers .....                            | 33                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                                  | 93                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42448           | Fresh fruit and vegetable merchant wholesalers .....                                    | 26                      | 217 905         | 13 776                   | 2 862                           | 283                                                       | 29 975                       | 2 171                             | 2 609                             |
| 424480          | Fresh fruit and vegetable merchant wholesalers .....                                    | 26                      | 217 905         | 13 776                   | 2 862                           | 283                                                       | 29 975                       | 2 171                             | 2 609                             |
| 42449           | Other grocery and related products merchant wholesalers .....                           | 22                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424490          | Other grocery and related products merchant wholesalers .....                           | 22                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                                    | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4246            | Chemical and allied products merchant wholesalers .....                                 | 39                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42469           | Other chemical and allied products merchant wholesalers .....                           | 34                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 424690          | Other chemical and allied products merchant wholesalers .....                           | 34                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4246902         | Other chemical and allied products merchant wholesalers .....                           | 33                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                             | 11                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4248            | Beer, wine, and distilled alcoholic beverage merchant wholesalers .....                 | 10                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42482           | Wine and distilled alcoholic beverage merchant wholesalers .....                        | 6                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424820          | Wine and distilled alcoholic beverage merchant wholesalers .....                        | 6                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                               | 43                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                         | 15                      | 52 574          | 6 643                    | 1 471                           | 249                                                       | 11 629                       | 9 992                             | 10 764                            |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                         | 15                      | 52 574          | 6 643                    | 1 471                           | 249                                                       | 11 629                       | 9 992                             | 10 764                            |

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|--------------------------------------------------|-------------------------------------------------------------------------------|-------------------------|------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>ST. LOUIS (IC)—Con.</b>                       |                                                                               |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                        | <b>Wholesale trade .....</b>                                                  | <b>49</b>               | <b>1 577 333</b> | <b>62 419</b>            | <b>16 107</b>                   | <b>1 082</b>                                              | <b>97 270</b>                | <b>107 019</b>                    | <b>117 070</b>                    |
| 423                                              | Durable goods merchant wholesalers.....                                       | 24                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4233                                             | Lumber and other construction materials merchant wholesalers .....            | 4                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42332                                            | Brick, stone, and related construction material merchant wholesalers .....    | 3                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423320                                           | Brick, stone, and related construction material merchant wholesalers .....    | 3                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4235                                             | Metal and mineral (except petroleum) merchant wholesalers .....               | 3                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239                                             | Miscellaneous durable goods merchant wholesalers .....                        | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42399                                            | Other miscellaneous durable goods merchant wholesalers .....                  | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423990                                           | Other miscellaneous durable goods merchant wholesalers .....                  | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                              | Nondurable goods merchant wholesalers .....                                   | 25                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4244                                             | Grocery and related product merchant wholesalers .....                        | 4                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42449                                            | Other grocery and related products merchant wholesalers .....                 | 2                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424490                                           | Other grocery and related products merchant wholesalers .....                 | 2                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4246                                             | Chemical and allied products merchant wholesalers .....                       | 10                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42469                                            | Other chemical and allied products merchant wholesalers .....                 | 10                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424690                                           | Other chemical and allied products merchant wholesalers .....                 | 10                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249                                             | Miscellaneous nondurable goods merchant wholesalers .....                     | 3                       | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42491                                            | Farm supplies merchant wholesalers .....                                      | 2                       | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424910                                           | Farm supplies merchant wholesalers .....                                      | 2                       | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| <b>ST. PETERS</b>                                |                                                                               |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                           |                                                                               |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                        | <b>Wholesale trade .....</b>                                                  | <b>66</b>               | <b>315 608</b>   | <b>28 227</b>            | <b>6 792</b>                    | <b>790</b>                                                | <b>51 687</b>                | <b>27 222</b>                     | <b>26 443</b>                     |
| 423                                              | Durable goods merchant wholesalers.....                                       | 42                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4231                                             | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 6                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42312                                            | Motor vehicle supplies and new parts merchant wholesalers .....               | 5                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423120                                           | Motor vehicle supplies and new parts merchant wholesalers .....               | 5                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233                                             | Lumber and other construction materials merchant wholesalers .....            | 4                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42331                                            | Lumber, plywood, millwork, and wood panel merchant wholesalers .....          | 3                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423310                                           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....          | 3                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                              | Nondurable goods merchant wholesalers .....                                   | 16                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244                                             | Grocery and related product merchant wholesalers .....                        | 4                       | 103 270          | 5 563                    | 1 448                           | 156                                                       | 12 263                       | 2 086                             | 2 762                             |
| 4249                                             | Miscellaneous nondurable goods merchant wholesalers .....                     | 3                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 425                                              | Wholesale electronic markets and agents and brokers .....                     | 8                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                             | Wholesale electronic markets and agents and brokers .....                     | 8                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                            | Wholesale trade agents and brokers .....                                      | 8                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                           | Wholesale trade agents and brokers .....                                      | 8                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203                                          | Agents and brokers, durable goods .....                                       | 6                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512038                                         | Machinery, equipment, and supplies agents and brokers .....                   | 3                       | 13 917           | 452                      | 101                             | 12                                                        | 952                          | —                                 | —                                 |
| 4251204                                          | Agents and brokers, nondurable goods .....                                    | 2                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>ST. PETERS—Con.</b>                                                        |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 54                       | 237 734         | 24 822                   | 5 965                           | 719                                                       | 45 590                       | 26 907                            | 26 106                            |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 40                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....               | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers .....               | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 14                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                        | 3                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>SALEM</b>                                                                  |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 8                        | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 5                        | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                        | 2                        | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42442                                                                         | Packaged frozen food merchant wholesalers ..                                  | 1                        | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424420                                                                        | Packaged frozen food merchant wholesalers .....                               | 1                        | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 8                        | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 5                        | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                        | 2                        | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| <b>SAVANNAH</b>                                                               |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

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| 2002 NAICS code                                                                | Geographic area, type of operation, and kind of business <sup>1</sup> | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|--------------------------------------------------------------------------------|-----------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>SCOTT CITY</b>                                                              |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                             | Wholesale trade .....                                                 | 8                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                            | Durable goods merchant wholesalers .....                              | 3                        | 1 845           | 281                      | 66                              | 13                                                        | 505                          | 446                               | 452                               |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245                                                                           | Farm product raw material merchant wholesalers .....                  | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                             | Wholesale trade .....                                                 | 8                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                            | Durable goods merchant wholesalers .....                              | 3                        | 1 845           | 281                      | 66                              | 13                                                        | 505                          | 446                               | 452                               |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245                                                                           | Farm product raw material merchant wholesalers .....                  | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>SCOTT CITY (PART - CAPE GIRARDEAU COUNTY)</b>                               |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                             | Wholesale trade .....                                                 | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                             | Wholesale trade .....                                                 | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>SCOTT CITY (PART - SCOTT COUNTY)</b>                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                             | Wholesale trade .....                                                 | 7                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                            | Durable goods merchant wholesalers .....                              | 3                        | 1 845           | 281                      | 66                              | 13                                                        | 505                          | 446                               | 452                               |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245                                                                           | Farm product raw material merchant wholesalers .....                  | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                             | Wholesale trade .....                                                 | 7                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                            | Durable goods merchant wholesalers .....                              | 3                        | 1 845           | 281                      | 66                              | 13                                                        | 505                          | 446                               | 452                               |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245                                                                           | Farm product raw material merchant wholesalers .....                  | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>SEDALIA</b>                                                                 |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                             | Wholesale trade .....                                                 | 41                       | 177 352         | 14 843                   | 3 485                           | 505                                                       | 23 227                       | 13 930                            | 13 434                            |
| 423                                                                            | Durable goods merchant wholesalers .....                              | 25                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                           | Machinery, equipment, and supplies merchant wholesalers .....         | 11                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | 15                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244                                                                           | Grocery and related product merchant wholesalers .....                | 3                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 425                                                                            | Wholesale electronic markets and agents and brokers .....             | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                          | Wholesale trade agents and brokers .....                              | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                         | Wholesale trade agents and brokers .....                              | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                        | Agents and brokers, nondurable goods .....                            | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512045                                                                       | Farm product raw material agents and brokers .....                    | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>SEDALIA—Con.</b>                                                           |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 38                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 24                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 14                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                        | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>SHREWSBURY</b>                                                             |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 9                       | 21 966          | 1 810                    | 447                             | 47                                                        | 4 012                        | 1 012                             | 1 374                             |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>SIKESTON</b>                                                               |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 38                      | 143 612         | 13 927                   | 3 284                           | 533                                                       | 25 693                       | 18 083                            | 19 335                            |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 27                      | 82 371          | 9 134                    | 2 072                           | 319                                                       | 14 905                       | 13 045                            | 14 061                            |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 5                       | 26 887          | 3 947                    | 900                             | 149                                                       | 4 526                        | 3 416                             | 3 506                             |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 13                      | 50 617          | 4 571                    | 1 021                           | 142                                                       | 9 251                        | 8 994                             | 9 922                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 11                      | 61 241          | 4 793                    | 1 212                           | 214                                                       | 10 788                       | 5 038                             | 5 274                             |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 35                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 27                      | 82 371          | 9 134                    | 2 072                           | 319                                                       | 14 905                       | 13 045                            | 14 061                            |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 5                       | 26 887          | 3 947                    | 900                             | 149                                                       | 4 526                        | 3 416                             | 3 506                             |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 13                      | 50 617          | 4 571                    | 1 021                           | 142                                                       | 9 251                        | 8 994                             | 9 922                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>SIKESTON—Con.</b>                                                          |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>SIKESTON (PART - SCOTT COUNTY)</b>                                         |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 38                       | 143 612         | 13 927                   | 3 284                           | 533                                                       | 25 693                       | 18 083                            | 19 335                            |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 27                       | 82 371          | 9 134                    | 2 072                           | 319                                                       | 14 905                       | 13 045                            | 14 061                            |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 5                        | 26 887          | 3 947                    | 900                             | 149                                                       | 4 526                        | 3 416                             | 3 506                             |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 13                       | 50 617          | 4 571                    | 1 021                           | 142                                                       | 9 251                        | 8 994                             | 9 922                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 11                       | 61 241          | 4 793                    | 1 212                           | 214                                                       | 10 788                       | 5 038                             | 5 274                             |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | 2                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 35                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 27                       | 82 371          | 9 134                    | 2 072                           | 319                                                       | 14 905                       | 13 045                            | 14 061                            |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 5                        | 26 887          | 3 947                    | 900                             | 149                                                       | 4 526                        | 3 416                             | 3 506                             |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 13                       | 50 617          | 4 571                    | 1 021                           | 142                                                       | 9 251                        | 8 994                             | 9 922                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 8                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | 2                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>SMITHVILLE</b>                                                             |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 7                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                   | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>SMITHVILLE (PART - CLAY COUNTY)</b>                                        |                                                                                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                   | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                                | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                             | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                                | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                                | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                                 | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                   | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                                | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                             | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>SPRINGFIELD</b>                                                            |                                                                                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                   | 433                     | 5 113 981       | 250 823                  | 60 892                          | 7 641                                                     | 497 136                      | 379 134                           | 391 748                           |
| 423                                                                           | Durable goods merchant wholesalers .....                                                | 290                     | 1 371 629       | 148 230                  | 37 148                          | 4 438                                                     | 254 485                      | 174 197                           | 178 234                           |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....           | 39                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                           | 16                      | 129 266         | 12 543                   | 2 959                           | 362                                                       | 17 636                       | 16 531                            | 17 445                            |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                           | 16                      | 129 266         | 12 543                   | 2 959                           | 362                                                       | 17 636                       | 16 531                            | 17 445                            |
| 4231105                                                                       | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                     | 7                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....                         | 15                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers .....                         | 15                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4232                                                                          | Furniture and home furnishing merchant wholesalers .....                                | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....                      | 35                      | 213 830         | 16 796                   | 4 078                           | 498                                                       | 27 955                       | 16 855                            | 17 747                            |
| 42331                                                                         | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                    | 20                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423310                                                                        | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                    | 20                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4233102                                                                       | Lumber with yard merchant wholesalers ..                                                | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42332                                                                         | Brick, stone, and related construction material merchant wholesalers .....              | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423320                                                                        | Brick, stone, and related construction material merchant wholesalers .....              | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233201                                                                       | Brick, block, tile, clay/cement sewer pipe merchant wholesalers .....                   | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers .....           | 39                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                              | 34                      | 155 500         | 19 043                   | 4 898                           | 504                                                       | 30 075                       | 15 033                            | 18 105                            |
| 42369                                                                         | Other electronic parts and equipment merchant wholesalers .....                         | 16                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423690                                                                        | Other electronic parts and equipment merchant wholesalers .....                         | 16                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4237                                                                          | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....    | 30                      | 172 077         | 18 282                   | 4 228                           | 496                                                       | 27 702                       | 28 566                            | 27 069                            |
| 42372                                                                         | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....      | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423720                                                                        | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers ..         | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42373                                                                         | Warm air heating and air-conditioning equipment and supplies merchant wholesalers ..... | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423730                                                                        | Warm air heating and air-conditioning equipment and supplies merchant wholesalers ..... | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.



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|-----------------|-----------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>SPRINGFIELD—Con.</b>                                                                 |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>Wholesale trade—Con.</b>                                                             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Durable goods merchant wholesalers—Con.                                                 |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Machinery, equipment, and supplies merchant wholesalers .....                           | 67                      | 303 876         | 32 566                   | 9 101                           | 1 026                                                     | 61 642                       | 52 411                            | 52 596                            |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                           | 25                      | 127 072         | 13 071                   | 3 647                           | 326                                                       | 27 856                       | 26 410                            | 27 211                            |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                           | 25                      | 127 072         | 13 071                   | 3 647                           | 326                                                       | 27 856                       | 26 410                            | 27 211                            |
| 4238307         | Other industrial machinery and equipment merchant wholesalers .....                     | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42384           | Industrial supplies merchant wholesalers .....                                          | 14                      | 25 387          | 3 918                    | 955                             | 116                                                       | 6 704                        | 2 650                             | 2 795                             |
| 423840          | Industrial supplies merchant wholesalers .....                                          | 14                      | 25 387          | 3 918                    | 955                             | 116                                                       | 6 704                        | 2 650                             | 2 795                             |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....                 | 12                      | 23 649          | 4 570                    | 1 163                           | 157                                                       | 7 303                        | 2 342                             | 2 371                             |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....                 | 12                      | 23 649          | 4 570                    | 1 163                           | 157                                                       | 7 303                        | 2 342                             | 2 371                             |
| 42386           | Transportation equipment and supplies (except motor vehicle) merchant wholesalers ..... | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423860          | Transportation equipment and supplies (except motor vehicle) merchant wholesalers ..... | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                  | 23                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42393           | Recyclable material merchant wholesalers .....                                          | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423930          | Recyclable material merchant wholesalers ..                                             | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239303         | Other recyclable material merchant wholesalers .....                                    | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                             | 122                     | 3 152 894       | 96 015                   | 21 990                          | 2 831                                                     | 230 571                      | 204 778                           | 213 342                           |
| 4241            | Paper and paper product merchant wholesalers ..                                         | 13                      | 57 358          | 6 704                    | 1 532                           | 184                                                       | 11 291                       | 3 727                             | 3 148                             |
| 4244            | Grocery and related product merchant wholesalers .....                                  | 26                      | D               | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42441           | General line grocery merchant wholesalers .....                                         | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424410          | General line grocery merchant wholesalers ..                                            | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244102         | General line grocery merchant wholesalers - retail cooperative .....                    | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42442           | Packaged frozen food merchant wholesalers ..                                            | 6                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424420          | Packaged frozen food merchant wholesalers .....                                         | 6                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42449           | Other grocery and related products merchant wholesalers .....                           | 10                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424490          | Other grocery and related products merchant wholesalers .....                           | 10                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244903         | Soft drinks and bottled water merchant wholesalers .....                                | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4246            | Chemical and allied products merchant wholesalers .....                                 | 22                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42469           | Other chemical and allied products merchant wholesalers .....                           | 20                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424690          | Other chemical and allied products merchant wholesalers .....                           | 20                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4246902         | Other chemical and allied products merchant wholesalers .....                           | 19                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                             | 6                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                             | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                             | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4248            | Beer, wine, and distilled alcoholic beverage merchant wholesalers .....                 | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                               | 37                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42491           | Farm supplies merchant wholesalers .....                                                | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424910          | Farm supplies merchant wholesalers .....                                                | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42494           | Tobacco and tobacco product merchant wholesalers .....                                  | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424940          | Tobacco and tobacco product merchant wholesalers .....                                  | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                         | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                         | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                               | 21                      | 589 458         | 6 578                    | 1 754                           | 372                                                       | 12 080                       | 159                               | 172                               |
| 4251            | Wholesale electronic markets and agents and brokers .....                               | 21                      | 589 458         | 6 578                    | 1 754                           | 372                                                       | 12 080                       | 159                               | 172                               |
| 42512           | Wholesale trade agents and brokers .....                                                | 21                      | 589 458         | 6 578                    | 1 754                           | 372                                                       | 12 080                       | 159                               | 172                               |
| 425120          | Wholesale trade agents and brokers .....                                                | 21                      | 589 458         | 6 578                    | 1 754                           | 372                                                       | 12 080                       | 159                               | 172                               |
| 4251203         | Agents and brokers, durable goods .....                                                 | 11                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42512031        | Motor vehicle and motor vehicle parts and supplies agents and brokers .....             | 3                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods ...                                                | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512044        | Grocery and related products agents and brokers .....                                   | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512045        | Farm product raw material agents and brokers .....                                      | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                   | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>SPRINGFIELD—Con.</b>                                                       |                                                                                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                   | 384                     | 4 257 581       | 221 745                  | 53 368                          | 6 771                                                     | 445 948                      | 371 997                           | 385 753                           |
| 423                                                                           | Durable goods merchant wholesalers .....                                                | 277                     | 1 227 830       | 134 573                  | 33 429                          | 4 144                                                     | 231 195                      | 171 485                           | 175 557                           |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....           | 39                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                           | 16                      | 129 266         | 12 543                   | 2 959                           | 362                                                       | 17 636                       | 16 531                            | 17 445                            |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                           | 16                      | 129 266         | 12 543                   | 2 959                           | 362                                                       | 17 636                       | 16 531                            | 17 445                            |
| 4231105                                                                       | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                     | 7                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....                         | 15                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers .....                         | 15                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....                      | 32                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42331                                                                         | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                    | 20                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423310                                                                        | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                    | 20                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers .....           | 38                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4237                                                                          | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....    | 29                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42373                                                                         | Warm air heating and air-conditioning equipment and supplies merchant wholesalers ..... | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423730                                                                        | Warm air heating and air-conditioning equipment and supplies merchant wholesalers ..... | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                           | 64                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42383                                                                         | Industrial machinery and equipment merchant wholesalers .....                           | 25                      | 127 072         | 13 071                   | 3 647                           | 326                                                       | 27 856                       | 26 410                            | 27 211                            |
| 423830                                                                        | Industrial machinery and equipment merchant wholesalers .....                           | 25                      | 127 072         | 13 071                   | 3 647                           | 326                                                       | 27 856                       | 26 410                            | 27 211                            |
| 42384                                                                         | Industrial supplies merchant wholesalers .....                                          | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423840                                                                        | Industrial supplies merchant wholesalers .....                                          | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42385                                                                         | Service establishment equipment and supplies merchant wholesalers .....                 | 12                      | 23 649          | 4 570                    | 1 163                           | 157                                                       | 7 303                        | 2 342                             | 2 371                             |
| 423850                                                                        | Service establishment equipment and supplies merchant wholesalers .....                 | 12                      | 23 649          | 4 570                    | 1 163                           | 157                                                       | 7 303                        | 2 342                             | 2 371                             |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                                  | 23                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42393                                                                         | Recyclable material merchant wholesalers .....                                          | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423930                                                                        | Recyclable material merchant wholesalers .....                                          | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239303                                                                       | Other recyclable material merchant wholesalers .....                                    | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                             | 107                     | 3 029 751       | 87 172                   | 19 939                          | 2 627                                                     | 214 753                      | 200 512                           | 210 196                           |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                                  | 17                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42441                                                                         | General line grocery merchant wholesalers .....                                         | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424410                                                                        | General line grocery merchant wholesalers .....                                         | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244102                                                                       | General line grocery merchant wholesalers - retail cooperative .....                    | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4246                                                                          | Chemical and allied products merchant wholesalers .....                                 | 18                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42469                                                                         | Other chemical and allied products merchant wholesalers .....                           | 17                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424690                                                                        | Other chemical and allied products merchant wholesalers .....                           | 17                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4246902                                                                       | Other chemical and allied products merchant wholesalers .....                           | 17                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                               | 36                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                   | 28                      | 266 942         | 22 500                   | 5 770                           | 498                                                       | 39 108                       | 6 978                             | 5 823                             |
| 423                                                                           | Durable goods merchant wholesalers .....                                                | 13                      | 143 799         | 13 657                   | 3 719                           | 294                                                       | 23 290                       | 2 712                             | 2 677                             |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                           | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                             | 15                      | 123 143         | 8 843                    | 2 051                           | 204                                                       | 15 818                       | 4 266                             | 3 146                             |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                           | Geographic area, type of operation, and kind of business <sup>1</sup>                   | Estab-lishments (number) | Sales (\$1,000)  | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------|-----------------------------------------------------------------------------------------|--------------------------|------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>SPRINGFIELD (PART - GREENE COUNTY)</b> |                                                                                         |                          |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                    |                                                                                         |                          |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                 | <b>Wholesale trade .....</b>                                                            | <b>433</b>               | <b>5 113 981</b> | <b>250 823</b>           | <b>60 892</b>                   | <b>7 641</b>                                              | <b>497 136</b>               | <b>379 134</b>                    | <b>391 748</b>                    |
| 423                                       | Durable goods merchant wholesalers.....                                                 | 290                      | 1 371 629        | 148 230                  | 37 148                          | 4 438                                                     | 254 485                      | 174 197                           | 178 234                           |
| 4231                                      | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....           | 39                       | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42311                                     | Automobile and other motor vehicle merchant wholesalers .....                           | 16                       | 129 266          | 12 543                   | 2 959                           | 362                                                       | 17 636                       | 16 531                            | 17 445                            |
| 423110                                    | Automobile and other motor vehicle merchant wholesalers .....                           | 16                       | 129 266          | 12 543                   | 2 959                           | 362                                                       | 17 636                       | 16 531                            | 17 445                            |
| 4231105                                   | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                     | 7                        | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42312                                     | Motor vehicle supplies and new parts merchant wholesalers .....                         | 15                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423120                                    | Motor vehicle supplies and new parts merchant wholesalers .....                         | 15                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4232                                      | Furniture and home furnishing merchant wholesalers .....                                | 12                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4233                                      | Lumber and other construction materials merchant wholesalers .....                      | 35                       | 213 830          | 16 796                   | 4 078                           | 498                                                       | 27 955                       | 16 855                            | 17 747                            |
| 42331                                     | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                    | 20                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423310                                    | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                    | 20                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4233102                                   | Lumber with yard merchant wholesalers ..                                                | 3                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42332                                     | Brick, stone, and related construction material merchant wholesalers .....              | 5                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423320                                    | Brick, stone, and related construction material merchant wholesalers .....              | 5                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233201                                   | Brick, block, tile, clay/cement sewer pipe merchant wholesalers .....                   | 2                        | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4234                                      | Professional and commercial equipment and supplies merchant wholesalers .....           | 39                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4236                                      | Electrical and electronic goods merchant wholesalers .....                              | 34                       | 155 500          | 19 043                   | 4 898                           | 504                                                       | 30 075                       | 15 033                            | 18 105                            |
| 42369                                     | Other electronic parts and equipment merchant wholesalers .....                         | 16                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423690                                    | Other electronic parts and equipment merchant wholesalers .....                         | 16                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4237                                      | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....    | 30                       | 172 077          | 18 282                   | 4 228                           | 496                                                       | 27 702                       | 28 566                            | 27 069                            |
| 42372                                     | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers.....       | 8                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423720                                    | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers ..         | 8                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42373                                     | Warm air heating and air-conditioning equipment and supplies merchant wholesalers ..... | 13                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423730                                    | Warm air heating and air-conditioning equipment and supplies merchant wholesalers ..... | 13                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                      | Machinery, equipment, and supplies merchant wholesalers .....                           | 67                       | 303 876          | 32 566                   | 9 101                           | 1 026                                                     | 61 642                       | 52 411                            | 52 596                            |
| 42383                                     | Industrial machinery and equipment merchant wholesalers .....                           | 25                       | 127 072          | 13 071                   | 3 647                           | 326                                                       | 27 856                       | 26 410                            | 27 211                            |
| 423830                                    | Industrial machinery and equipment merchant wholesalers .....                           | 25                       | 127 072          | 13 071                   | 3 647                           | 326                                                       | 27 856                       | 26 410                            | 27 211                            |
| 4238307                                   | Other industrial machinery and equipment merchant wholesalers .....                     | 3                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42384                                     | Industrial supplies merchant wholesalers.....                                           | 14                       | 25 387           | 3 918                    | 955                             | 116                                                       | 6 704                        | 2 650                             | 2 795                             |
| 423840                                    | Industrial supplies merchant wholesalers....                                            | 14                       | 25 387           | 3 918                    | 955                             | 116                                                       | 6 704                        | 2 650                             | 2 795                             |
| 42385                                     | Service establishment equipment and supplies merchant wholesalers .....                 | 12                       | 23 649           | 4 570                    | 1 163                           | 157                                                       | 7 303                        | 2 342                             | 2 371                             |
| 423850                                    | Service establishment equipment and supplies merchant wholesalers .....                 | 12                       | 23 649           | 4 570                    | 1 163                           | 157                                                       | 7 303                        | 2 342                             | 2 371                             |
| 42386                                     | Transportation equipment and supplies (except motor vehicle) merchant wholesalers ..... | 2                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423860                                    | Transportation equipment and supplies (except motor vehicle) merchant wholesalers ..... | 2                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239                                      | Miscellaneous durable goods merchant wholesalers .....                                  | 23                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42393                                     | Recyclable material merchant wholesalers ....                                           | 9                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423930                                    | Recyclable material merchant wholesalers ..                                             | 9                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239303                                   | Other recyclable material merchant wholesalers .....                                    | 3                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                       | Nondurable goods merchant wholesalers .....                                             | 122                      | 3 152 894        | 96 015                   | 21 990                          | 2 831                                                     | 230 571                      | 204 778                           | 213 342                           |
| 4241                                      | Paper and paper product merchant wholesalers ..                                         | 13                       | 57 358           | 6 704                    | 1 532                           | 184                                                       | 11 291                       | 3 727                             | 3 148                             |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                 | Establishments (number) | Sales (\$1,000)  | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|---------------------------------------------------------------------------------------|-------------------------|------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>SPRINGFIELD (PART - GREENE COUNTY)</b><br>—Con.                                    |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                           |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                           |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 424             | Nondurable goods merchant wholesalers—Con.                                            |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 4244            | Grocery and related product merchant wholesalers .....                                | 26                      | D                | D                        | D                               | g                                                         | D                            | D                                 | D                                 |
| 42441           | General line grocery merchant wholesalers . . .                                       | 2                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424410          | General line grocery merchant wholesalers . .                                         | 2                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244102         | General line grocery merchant wholesalers<br>- retail cooperative .....               | 1                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42442           | Packaged frozen food merchant wholesalers ..                                          | 6                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424420          | Packaged frozen food merchant<br>wholesalers .....                                    | 6                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42449           | Other grocery and related products merchant<br>wholesalers .....                      | 10                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424490          | Other grocery and related products merchant<br>wholesalers .....                      | 10                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4244903         | Soft drinks and bottled water merchant<br>wholesalers .....                           | 3                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4246            | Chemical and allied products merchant<br>wholesalers .....                            | 22                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42469           | Other chemical and allied products merchant<br>wholesalers .....                      | 20                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424690          | Other chemical and allied products merchant<br>wholesalers .....                      | 20                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4246902         | Other chemical and allied products<br>merchant wholesalers .....                      | 19                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant<br>wholesalers .....                        | 6                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                           | 3                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                           | 3                       | D                | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4248            | Beer, wine, and distilled alcoholic beverage<br>merchant wholesalers .....            | 5                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant<br>wholesalers .....                          | 37                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42491           | Farm supplies merchant wholesalers .....                                              | 8                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424910          | Farm supplies merchant wholesalers .....                                              | 8                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42494           | Tobacco and tobacco product merchant<br>wholesalers .....                             | 2                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424940          | Tobacco and tobacco product merchant<br>wholesalers .....                             | 2                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42499           | Other miscellaneous nondurable goods<br>merchant wholesalers .....                    | 11                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424990          | Other miscellaneous nondurable goods<br>merchant wholesalers .....                    | 11                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and<br>brokers .....                          | 21                      | 589 458          | 6 578                    | 1 754                           | 372                                                       | 12 080                       | 159                               | 172                               |
| 4251            | Wholesale electronic markets and agents and<br>brokers .....                          | 21                      | 589 458          | 6 578                    | 1 754                           | 372                                                       | 12 080                       | 159                               | 172                               |
| 42512           | Wholesale trade agents and brokers .....                                              | 21                      | 589 458          | 6 578                    | 1 754                           | 372                                                       | 12 080                       | 159                               | 172                               |
| 425120          | Wholesale trade agents and brokers .....                                              | 21                      | 589 458          | 6 578                    | 1 754                           | 372                                                       | 12 080                       | 159                               | 172                               |
| 4251203         | Agents and brokers, durable goods .....                                               | 11                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42512031        | Motor vehicle and motor vehicle parts<br>and supplies agents and brokers .....        | 3                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods .....                                            | 10                      | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512044        | Grocery and related products agents<br>and brokers .....                              | 7                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512045        | Farm product raw material agents and<br>brokers .....                                 | 1                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT<br/>MANUFACTURERS' SALES BRANCHES<br/>AND OFFICES</b> |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                          | <b>384</b>              | <b>4 257 581</b> | <b>221 745</b>           | <b>53 368</b>                   | <b>6 771</b>                                              | <b>445 948</b>               | <b>371 997</b>                    | <b>385 753</b>                    |
| 423             | Durable goods merchant wholesalers .....                                              | 277                     | 1 227 830        | 134 573                  | 33 429                          | 4 144                                                     | 231 195                      | 171 485                           | 175 557                           |
| 4231            | Motor vehicle and motor vehicle parts and<br>supplies merchant wholesalers .....      | 39                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42311           | Automobile and other motor vehicle merchant<br>wholesalers .....                      | 16                      | 129 266          | 12 543                   | 2 959                           | 362                                                       | 17 636                       | 16 531                            | 17 445                            |
| 423110          | Automobile and other motor vehicle<br>merchant wholesalers .....                      | 16                      | 129 266          | 12 543                   | 2 959                           | 362                                                       | 17 636                       | 16 531                            | 17 445                            |
| 4231105         | Heavy truck and tractor (over 33,000 lb)<br>merchant wholesalers .....                | 7                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42312           | Motor vehicle supplies and new parts merchant<br>wholesalers .....                    | 15                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423120          | Motor vehicle supplies and new parts<br>merchant wholesalers .....                    | 15                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4233            | Lumber and other construction materials<br>merchant wholesalers .....                 | 32                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42331           | Lumber, plywood, millwork, and wood panel<br>merchant wholesalers .....               | 20                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423310          | Lumber, plywood, millwork, and wood panel<br>merchant wholesalers .....               | 20                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                   | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-----------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>SPRINGFIELD (PART - GREENE COUNTY)</b><br>—Con.                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                             |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                 |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....           | 38                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....    | 29                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42373           | Warm air heating and air-conditioning equipment and supplies merchant wholesalers ..... | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423730          | Warm air heating and air-conditioning equipment and supplies merchant wholesalers ..... | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                           | 64                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                           | 25                      | 127 072         | 13 071                   | 3 647                           | 326                                                       | 27 856                       | 26 410                            | 27 211                            |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                           | 25                      | 127 072         | 13 071                   | 3 647                           | 326                                                       | 27 856                       | 26 410                            | 27 211                            |
| 42384           | Industrial supplies merchant wholesalers .....                                          | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423840          | Industrial supplies merchant wholesalers .....                                          | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....                 | 12                      | 23 649          | 4 570                    | 1 163                           | 157                                                       | 7 303                        | 2 342                             | 2 371                             |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....                 | 12                      | 23 649          | 4 570                    | 1 163                           | 157                                                       | 7 303                        | 2 342                             | 2 371                             |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                  | 23                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42393           | Recyclable material merchant wholesalers .....                                          | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423930          | Recyclable material merchant wholesalers ..                                             | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239303         | Other recyclable material merchant wholesalers .....                                    | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                             | 107                     | 3 029 751       | 87 172                   | 19 939                          | 2 627                                                     | 214 753                      | 200 512                           | 210 196                           |
| 4244            | Grocery and related product merchant wholesalers .....                                  | 17                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42441           | General line grocery merchant wholesalers....                                           | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424410          | General line grocery merchant wholesalers..                                             | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244102         | General line grocery merchant wholesalers - retail cooperative .....                    | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4246            | Chemical and allied products merchant wholesalers .....                                 | 18                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42469           | Other chemical and allied products merchant wholesalers .....                           | 17                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424690          | Other chemical and allied products merchant wholesalers .....                           | 17                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4246902         | Other chemical and allied products merchant wholesalers .....                           | 17                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                               | 36                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                            | <b>28</b>               | <b>266 942</b>  | <b>22 500</b>            | <b>5 770</b>                    | <b>498</b>                                                | <b>39 108</b>                | <b>6 978</b>                      | <b>5 823</b>                      |
| 423             | Durable goods merchant wholesalers.....                                                 | 13                      | 143 799         | 13 657                   | 3 719                           | 294                                                       | 23 290                       | 2 712                             | 2 677                             |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                           | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                             | 15                      | 123 143         | 8 843                    | 2 051                           | 204                                                       | 15 818                       | 4 266                             | 3 146                             |
|                 | <b>SUGAR CREEK</b>                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                                  |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                            | <b>8</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>c</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers.....                                                 | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                  | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                             | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                             | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                             | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                             | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247101         | Petroleum bulk stations and terminals (except LP) .....                                 | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471012        | Petroleum bulk terminals (except LP)...                                                 | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

Table 4a. **Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

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|-----------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>SUGAR CREEK—Con.</b>                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                        | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>SUGAR CREEK (PART - JACKSON COUNTY)</b>                                    |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                        | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                   | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                   | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                   | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247101         | Petroleum bulk stations and terminals (except LP) .....                       | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471012        | Petroleum bulk terminals (except LP).....                                     | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                        | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>SULLIVAN</b>                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>SULLIVAN (PART - FRANKLIN COUNTY)</b>                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers.....                                       | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

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|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>SUNSET HILLS</b>                                                           |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade .....</b>                                                  | <b>45</b>                | <b>539 699</b>  | <b>14 637</b>            | <b>3 318</b>                    | <b>321</b>                                                | <b>30 158</b>                | <b>19 982</b>                     | <b>24 846</b>                     |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 30                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                 | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                 | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 11                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42383                                                                         | Industrial machinery and equipment merchant wholesalers .....                 | 10                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423830                                                                        | Industrial machinery and equipment merchant wholesalers .....                 | 10                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                        | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42393                                                                         | Recyclable material merchant wholesalers ....                                 | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423930                                                                        | Recyclable material merchant wholesalers ..                                   | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4239303                                                                       | Other recyclable material merchant wholesalers .....                          | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 8                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 7                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 7                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 7                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 7                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512033                                                                      | Lumber and other construction materials agents and brokers .....              | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods ...                                      | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade .....</b>                                                  | <b>35</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>c</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 29                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 11                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                        | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42393                                                                         | Recyclable material merchant wholesalers ....                                 | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423930                                                                        | Recyclable material merchant wholesalers ..                                   | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4239303                                                                       | Other recyclable material merchant wholesalers .....                          | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade .....</b>                                                  | <b>3</b>                 | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>b</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>TIPTON</b>                                                                 |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade .....</b>                                                  | <b>4</b>                 | <b>17 010</b>   | <b>997</b>               | <b>229</b>                      | <b>41</b>                                                 | <b>1 821</b>                 | <b>2 983</b>                      | <b>3 398</b>                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade .....</b>                                                  | <b>4</b>                 | <b>17 010</b>   | <b>997</b>               | <b>229</b>                      | <b>41</b>                                                 | <b>1 821</b>                 | <b>2 983</b>                      | <b>3 398</b>                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>TOWN AND COUNTRY</b>                                                       |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 28                      | 352 608         | 73 237                   | 22 783                          | 824                                                       | 83 203                       | 3 803                             | 3 173                             |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 11                      | 248 222         | 67 153                   | 21 569                          | 733                                                       | 67 996                       | 3 575                             | 2 912                             |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers ..... | 6                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42341                                                                         | Photographic equipment and supplies merchant wholesalers .....                | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423410                                                                        | Photographic equipment and supplies merchant wholesalers .....                | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 11                      | 97 548          | 5 637                    | 1 094                           | 80                                                        | 14 521                       | 227                               | 260                               |
| 4246                                                                          | Chemical and allied products merchant wholesalers .....                       | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42469                                                                         | Other chemical and allied products merchant wholesalers .....                 | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424690                                                                        | Other chemical and allied products merchant wholesalers .....                 | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 6                       | 6 838           | 447                      | 120                             | 11                                                        | 686                          | 1                                 | 1                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 6                       | 6 838           | 447                      | 120                             | 11                                                        | 686                          | 1                                 | 1                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 6                       | 6 838           | 447                      | 120                             | 11                                                        | 686                          | 1                                 | 1                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 6                       | 6 838           | 447                      | 120                             | 11                                                        | 686                          | 1                                 | 1                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 17                      | 131 507         | 57 330                   | 19 484                          | 645                                                       | 58 623                       | 2 987                             | 3 172                             |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 9                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers ..... | 5                       | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 5                       | 214 263         | 15 460                   | 3 179                           | 168                                                       | 23 894                       | 815                               | -                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers ..... | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4246                                                                          | Chemical and allied products merchant wholesalers .....                       | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42469                                                                         | Other chemical and allied products merchant wholesalers .....                 | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424690                                                                        | Other chemical and allied products merchant wholesalers .....                 | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>TRENTON</b>                                                                |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 3                       | 39 288          | 1 417                    | 368                             | 47                                                        | 2 525                        | 1 463                             | 944                               |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | 3                       | 39 288          | 1 417                    | 368                             | 47                                                        | 2 525                        | 1 463                             | 944                               |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 3                       | 39 288          | 1 417                    | 368                             | 47                                                        | 2 525                        | 1 463                             | 944                               |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | 3                       | 39 288          | 1 417                    | 368                             | 47                                                        | 2 525                        | 1 463                             | 944                               |

See footnotes at end of table.



**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                   | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>TROY</b>                                                                   |                                                                                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                   | 9                       | 58 479          | 1 688                    | 379                             | 57                                                        | 2 768                        | 9 015                             | 7 253                             |
| 423                                                                           | Durable goods merchant wholesalers .....                                                | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                           | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42386                                                                         | Transportation equipment and supplies (except motor vehicle) merchant wholesalers ..... | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423860                                                                        | Transportation equipment and supplies (except motor vehicle) merchant wholesalers ..... | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                                | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                                | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                                 | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                   | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                                | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                           | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>UNION</b>                                                                  |                                                                                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                   | 10                      | 27 822          | 3 860                    | 850                             | 106                                                       | 7 911                        | 3 493                             | 3 317                             |
| 423                                                                           | Durable goods merchant wholesalers .....                                                | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....                      | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                             | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                                | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                                | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                   | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                                | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                             | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                                         |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                                | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

Table 4a. **Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>UNIVERSITY CITY</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 23                      | 119 085         | 10 268                   | 2 393                           | 253                                                       | 18 295                       | 16 159                            | 16 284                            |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 12                      | 85 292          | 8 764                    | 2 011                           | 190                                                       | 15 351                       | 15 058                            | 15 192                            |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....    | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 12                      | 85 292          | 8 764                    | 2 011                           | 190                                                       | 15 351                       | 15 058                            | 15 192                            |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>VALLEY PARK</b>                                                            |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 9                       | 11 491          | 2 084                    | 546                             | 66                                                        | 3 020                        | 1 569                             | 1 578                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 9                       | 11 491          | 2 084                    | 546                             | 66                                                        | 3 020                        | 1 569                             | 1 578                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>VANDALIA</b>                                                               |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 4                       | 21 866          | 1 026                    | 231                             | 57                                                        | 1 973                        | 5 311                             | 5 402                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 4                       | 21 866          | 1 026                    | 231                             | 57                                                        | 1 973                        | 5 311                             | 5 402                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

Table 4a. **Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>VANDALIA (PART - AUDRAIN COUNTY)</b>                                       |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 4                       | 21 866          | 1 026                    | 231                             | 57                                                        | 1 973                        | 5 311                             | 5 402                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 4                       | 21 866          | 1 026                    | 231                             | 57                                                        | 1 973                        | 5 311                             | 5 402                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>VERSAILLES</b>                                                             |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>WARRENSBURG</b>                                                            |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>WARRENTON</b>                                                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>WASHINGTON</b>                                                             |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 26                      | 51 114          | 5 585                    | 1 370                           | 170                                                       | 9 902                        | 4 084                             | 4 520                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 17                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 8                       | 31 072          | 2 973                    | 732                             | 95                                                        | 5 585                        | 2 343                             | 2 596                             |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 25                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 17                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 8                       | 31 072          | 2 973                    | 732                             | 95                                                        | 5 585                        | 2 343                             | 2 596                             |
| <b>WAYNESVILLE</b>                                                            |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>WEBB CITY</b>                                                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>WEBSTER GROVES</b>                                                         |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 25                      | 37 518          | 6 024                    | 1 458                           | 139                                                       | 9 054                        | 2 868                             | 3 076                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 7                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 22                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 7                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>WELDON SPRING</b>                                                          |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 18                       | 88 570          | 4 402                    | 1 056                           | 63                                                        | 7 870                        | 1 921                             | 2 120                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 9                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 7                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 7                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 7                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 7                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 6                        | 38 170          | 1 664                    | 406                             | 21                                                        | 2 430                        | -                                 | -                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods ...                              | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 11                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 9                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>WENTZVILLE</b>                                                             |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 22                       | 132 467         | 5 316                    | 1 204                           | 128                                                       | 10 380                       | 6 484                             | 6 633                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 13                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4232                                                                          | Furniture and home furnishing merchant wholesalers .....              | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42322                                                                         | Home furnishing merchant wholesalers .....                            | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423220                                                                        | Home furnishing merchant wholesalers .....                            | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4232203                                                                       | Floor coverings merchant wholesalers ....                             | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 7                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods ...                              | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 18                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 11                       | 11 630          | 1 662                    | 357                             | 44                                                        | 2 829                        | 1 027                             | 917                               |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 7                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>WEST PLAINS</b>                                                            |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 24                       | 92 236          | 7 036                    | 1 861                           | 199                                                       | 13 383                       | 4 783                             | 5 588                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 15                       | 33 670          | 3 062                    | 915                             | 85                                                        | 4 817                        | 3 603                             | 4 063                             |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....    | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 7                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 9                        | 58 566          | 3 974                    | 946                             | 114                                                       | 8 566                        | 1 180                             | 1 525                             |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 21                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 15                       | 33 670          | 3 062                    | 915                             | 85                                                        | 4 817                        | 3 603                             | 4 063                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>WILDWOOD</b>                                                               |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 53                       | 51 820          | 4 765                    | 1 137                           | 117                                                       | 8 369                        | 1 972                             | 2 290                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 27                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 14                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 12                       | 30 351          | 1 360                    | 289                             | 29                                                        | 3 233                        | 55                                | 82                                |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 12                       | 30 351          | 1 360                    | 289                             | 29                                                        | 3 233                        | 55                                | 82                                |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 12                       | 30 351          | 1 360                    | 289                             | 29                                                        | 3 233                        | 55                                | 82                                |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 12                       | 30 351          | 1 360                    | 289                             | 29                                                        | 3 233                        | 55                                | 82                                |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 8                        | 17 610          | 830                      | 188                             | 18                                                        | 2 024                        | 55                                | 77                                |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 4                        | 12 741          | 530                      | 101                             | 11                                                        | 1 209                        | -                                 | 5                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 41                       | 21 469          | 3 405                    | 848                             | 88                                                        | 5 136                        | 1 917                             | 2 208                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 27                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 14                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>WILLARD</b>                                                                |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>WINDSOR</b>                                                                |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 6                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>WINDSOR (PART - HENRY COUNTY)</b>                                          |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 6                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>WOODSON TERRACE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

Table 4a. **Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BALANCE OF ADAIR COUNTY</b>                                                |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF ANDREW COUNTY</b>                                               |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF ATCHISON COUNTY</b>                                             |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 14                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 10                      | 58 127          | 2 183                    | 516                             | 79                                                        | 5 401                        | 4 056                             | 4 284                             |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 3                       | 20 184          | 623                      | 162                             | 23                                                        | 1 743                        | 1 425                             | 1 728                             |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 10                      | 58 127          | 2 183                    | 516                             | 79                                                        | 5 401                        | 4 056                             | 4 284                             |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 3                       | 20 184          | 623                      | 162                             | 23                                                        | 1 743                        | 1 425                             | 1 728                             |

See footnotes at end of table.



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[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BALANCE OF AUDRAIN COUNTY</b>                                              |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 10                      | 53 078          | 3 544                    | 820                             | 123                                                       | 6 939                        | 14 517                            | 11 535                            |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 9                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF BARRY COUNTY</b>                                                |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 21                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 12                      | 49 369          | 3 220                    | 743                             | 116                                                       | 6 556                        | 9 076                             | 9 648                             |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 5                       | 37 382          | 2 474                    | 548                             | 91                                                        | 4 514                        | 6 602                             | 6 966                             |
| 42313                                                                         | Tire and tube merchant wholesalers .....                                      | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423130                                                                        | Tire and tube merchant wholesalers .....                                      | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                        | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 8                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 20                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 12                      | 49 369          | 3 220                    | 743                             | 116                                                       | 6 556                        | 9 076                             | 9 648                             |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 5                       | 37 382          | 2 474                    | 548                             | 91                                                        | 4 514                        | 6 602                             | 6 966                             |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                        | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 8                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BALANCE OF BARTON COUNTY</b>                                               |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 9                        | 25 672          | 1 988                    | 506                             | 102                                                       | 3 002                        | 1 463                             | 1 461                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 7                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 9                        | 25 672          | 1 988                    | 506                             | 102                                                       | 3 002                        | 1 463                             | 1 461                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 7                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF BATES COUNTY</b>                                                |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 11                       | 56 818          | 1 807                    | 447                             | 76                                                        | 3 260                        | 3 315                             | 3 654                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 4                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512045                                                                      | Farm product raw material agents and brokers .....                    | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 9                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 4                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF BENTON COUNTY</b>                                               |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 7                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                                | Geographic area, type of operation, and kind of business <sup>1</sup>                | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|--------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BALANCE OF BOLLINGER COUNTY</b>                                             |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                         |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                             | Wholesale trade .....                                                                | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                            | Durable goods merchant wholesalers.....                                              | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4237                                                                           | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                            | Nondurable goods merchant wholesalers .....                                          | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                            | Wholesale electronic markets and agents and brokers .....                            | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                           | Wholesale electronic markets and agents and brokers .....                            | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                          | Wholesale trade agents and brokers .....                                             | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                         | Wholesale trade agents and brokers .....                                             | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                        | Agents and brokers, nondurable goods ...                                             | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                             | Wholesale trade .....                                                                | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                            | Durable goods merchant wholesalers.....                                              | 10                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4237                                                                           | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                            | Nondurable goods merchant wholesalers .....                                          | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF BOONE COUNTY</b>                                                 |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                         |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                             | Wholesale trade .....                                                                | 44                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423                                                                            | Durable goods merchant wholesalers.....                                              | 28                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231                                                                           | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                           | Machinery, equipment, and supplies merchant wholesalers .....                        | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                            | Nondurable goods merchant wholesalers .....                                          | 13                      | 90 694          | 9 296                    | 2 177                           | 242                                                       | 15 687                       | 4 268                             | 4 149                             |
| 4244                                                                           | Grocery and related product merchant wholesalers .....                               | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 425                                                                            | Wholesale electronic markets and agents and brokers .....                            | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                           | Wholesale electronic markets and agents and brokers .....                            | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                          | Wholesale trade agents and brokers .....                                             | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                         | Wholesale trade agents and brokers .....                                             | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203                                                                        | Agents and brokers, durable goods .....                                              | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                        | Agents and brokers, nondurable goods ...                                             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                             | Wholesale trade .....                                                                | 40                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                            | Durable goods merchant wholesalers.....                                              | 28                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                            | Nondurable goods merchant wholesalers .....                                          | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244                                                                           | Grocery and related product merchant wholesalers .....                               | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                               |                                                                                      |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                             | Wholesale trade .....                                                                | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                            | Nondurable goods merchant wholesalers .....                                          | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BALANCE OF BUCHANAN COUNTY</b>                                             |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 12                      | 25 697          | 1 819                    | 517                             | 59                                                        | 3 431                        | 2 389                             | 2 464                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 6                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF BUTLER COUNTY</b>                                               |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 20                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 11                      | 23 892          | 2 072                    | 535                             | 87                                                        | 3 858                        | 6 440                             | 5 934                             |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 6                       | 17 167          | 1 125                    | 305                             | 44                                                        | 1 808                        | 5 087                             | 4 502                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 19                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 11                      | 23 892          | 2 072                    | 535                             | 87                                                        | 3 858                        | 6 440                             | 5 934                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF CALDWELL COUNTY</b>                                             |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BALANCE OF CALLAWAY COUNTY</b>                                             |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512038                                                                      | Machinery, equipment, and supplies agents and brokers .....           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF CAMDEN COUNTY</b>                                               |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 32                      | 49 388          | 3 619                    | 795                             | 136                                                       | 8 125                        | 3 444                             | 4 140                             |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 16                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42499                                                                         | Other miscellaneous nondurable goods merchant wholesalers .....       | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424990                                                                        | Other miscellaneous nondurable goods merchant wholesalers .....       | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512038                                                                      | Machinery, equipment, and supplies agents and brokers .....           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 27                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 16                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF CAPE GIRARDEAU COUNTY</b>                                       |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 32                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....    | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 11                      | 53 331          | 1 237                    | 275                             | 54                                                        | 2 583                        | 4 669                             | 4 060                             |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

Table 4a. **Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>BALANCE OF CAPE GIRARDEAU COUNTY</b><br>—Con.                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade—Con.</b>                                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods .....                                    | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>29</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>c</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers.....                                       | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 11                      | 53 331          | 1 237                    | 275                             | 54                                                        | 2 583                        | 4 669                             | 4 060                             |
| 4245            | Farm product raw material merchant wholesalers .....                          | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>BALANCE OF CARROLL COUNTY</b>                                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>12</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>b</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers.....                                       | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                          | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods .....                                    | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>11</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>b</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers.....                                       | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                          | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>BALANCE OF CARTER COUNTY</b>                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>9</b>                | <b>8 967</b>    | <b>894</b>               | <b>207</b>                      | <b>57</b>                                                 | <b>1 425</b>                 | <b>930</b>                        | <b>975</b>                        |
| 423             | Durable goods merchant wholesalers.....                                       | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>9</b>                | <b>8 967</b>    | <b>894</b>               | <b>207</b>                      | <b>57</b>                                                 | <b>1 425</b>                 | <b>930</b>                        | <b>975</b>                        |
| 423             | Durable goods merchant wholesalers.....                                       | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BALANCE OF CASS COUNTY</b>                                                 |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 32                      | 100 546         | 5 715                    | 1 338                           | 239                                                       | 9 523                        | 7 868                             | 7 406                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 18                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 9                       | 49 819          | 2 150                    | 539                             | 129                                                       | 3 713                        | 1 279                             | 1 666                             |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods ...                              | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 26                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 17                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 9                       | 49 819          | 2 150                    | 539                             | 129                                                       | 3 713                        | 1 279                             | 1 666                             |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF CEDAR COUNTY</b>                                                |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods ...                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BALANCE OF CHARITON COUNTY</b>                                             |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 15                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 11                       | 100 565         | 4 053                    | 834                             | 131                                                       | 10 442                       | 6 761                             | 7 099                             |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 14                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 11                       | 100 565         | 4 053                    | 834                             | 131                                                       | 10 442                       | 6 761                             | 7 099                             |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF CHRISTIAN COUNTY</b>                                            |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 38                       | 90 293          | 7 207                    | 1 788                           | 242                                                       | 13 217                       | 3 760                             | 3 910                             |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 25                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 12                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4246                                                                          | Chemical and allied products merchant wholesalers .....                       | 4                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42469                                                                         | Other chemical and allied products merchant wholesalers .....                 | 4                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424690                                                                        | Other chemical and allied products merchant wholesalers .....                 | 4                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods ...                                      | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 36                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 25                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 11                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.



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[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BALANCE OF CLARK COUNTY</b>                                                |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 13                       | 40 565          | 3 744                    | 836                             | 140                                                       | 5 949                        | 9 572                             | 11 382                            |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 3                        | 12 804          | 998                      | 244                             | 43                                                        | 1 722                        | 6 428                             | 7 454                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 7                        | 14 616          | 1 617                    | 319                             | 59                                                        | 2 887                        | 1 188                             | 1 378                             |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 12                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 7                        | 14 616          | 1 617                    | 319                             | 59                                                        | 2 887                        | 1 188                             | 1 378                             |
| <b>BALANCE OF CLAY COUNTY</b>                                                 |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 20                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 11                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                 | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                 | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4231101                                                                       | Automobile and motorcycle merchant wholesalers .....                          | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....            | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 14                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 10                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                 | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                 | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>      | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|----------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BALANCE OF CLINTON COUNTY</b>                                              |                                                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                      | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                   | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                      | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                   | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF COLE COUNTY</b>                                                 |                                                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                      | 27                      | 142 007         | 12 163                   | 3 078                           | 388                                                       | 17 481                       | 12 471                            | 13 026                            |
| 423                                                                           | Durable goods merchant wholesalers .....                                   | 19                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....         | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42332                                                                         | Brick, stone, and related construction material merchant wholesalers ..... | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423320                                                                        | Brick, stone, and related construction material merchant wholesalers ..... | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....              | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                     | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                  | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                  | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods ...                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                      | 25                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                   | 19                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42332                                                                         | Brick, stone, and related construction material merchant wholesalers ..... | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423320                                                                        | Brick, stone, and related construction material merchant wholesalers ..... | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                | 6                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

Table 4a. **Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BALANCE OF COOPER COUNTY</b>                                               |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 10                      | 49 179          | 1 474                    | 350                             | 65                                                        | 3 033                        | 3 849                             | 4 318                             |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512045                                                                      | Farm product raw material agents and brokers .....                    | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF CRAWFORD COUNTY</b>                                             |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 15                      | 15 653          | 2 007                    | 489                             | 73                                                        | 3 179                        | 1 765                             | 2 092                             |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF DADE COUNTY</b>                                                 |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 10                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 6                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 9                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 1                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>BALANCE OF DADE COUNTY—Con.</b>                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>BALANCE OF DALLAS COUNTY</b>                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                      | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods .....                                    | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                      | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>BALANCE OF DAVIESS COUNTY</b>                                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 11                      | 41 083          | 1 662                    | 421                             | 88                                                        | 3 135                        | 4 358                             | 4 778                             |
| 423             | Durable goods merchant wholesalers .....                                      | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 5                       | 17 781          | 776                      | 197                             | 47                                                        | 1 598                        | 1 375                             | 1 325                             |
| 4245            | Farm product raw material merchant wholesalers .....                          | 5                       | 17 781          | 776                      | 197                             | 47                                                        | 1 598                        | 1 375                             | 1 325                             |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods .....                                    | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                      | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 5                       | 17 781          | 776                      | 197                             | 47                                                        | 1 598                        | 1 375                             | 1 325                             |
|                 | <b>BALANCE OF DEKALB COUNTY</b>                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                      | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                      | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BALANCE OF DENT COUNTY</b>                                                 |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF DOUGLAS COUNTY</b>                                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF DUNKLIN COUNTY</b>                                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 17                      | 49 122          | 3 111                    | 666                             | 138                                                       | 6 636                        | 3 996                             | 3 949                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 14                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>        | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BALANCE OF FRANKLIN COUNTY</b>                                             |                                                                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                        | 48                      | 219 683         | 10 243                   | 2 423                           | 318                                                       | 19 340                       | 22 624                            | 22 797                            |
| 423                                                                           | Durable goods merchant wholesalers.....                                      | 30                      | 158 004         | 5 432                    | 1 335                           | 168                                                       | 8 316                        | 20 273                            | 20 430                            |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                   | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42369                                                                         | Other electronic parts and equipment merchant wholesalers .....              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423690                                                                        | Other electronic parts and equipment merchant wholesalers .....              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4236902                                                                       | Electronic parts (except communications equipment) merchant wholesalers..... | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                | 7                       | 20 703          | 2 259                    | 551                             | 71                                                        | 3 701                        | 4 248                             | 4 175                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                  | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                    | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                    | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                     | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                     | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                      | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                        | 43                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                      | 30                      | 158 004         | 5 432                    | 1 335                           | 168                                                       | 8 316                        | 20 273                            | 20 430                            |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                | 7                       | 20 703          | 2 259                    | 551                             | 71                                                        | 3 701                        | 4 248                             | 4 175                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                  | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                        | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                  | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF GASCONADE COUNTY</b>                                            |                                                                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                        | 10                      | 19 913          | 2 207                    | 508                             | 73                                                        | 3 607                        | 3 560                             | 3 686                             |
| 423                                                                           | Durable goods merchant wholesalers.....                                      | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                  | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                        | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                      | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                  | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                        | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                  | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF GENTRY COUNTY</b>                                               |                                                                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                        | 9                       | 21 068          | 1 824                    | 391                             | 69                                                        | 2 654                        | 3 943                             | 3 906                             |
| 423                                                                           | Durable goods merchant wholesalers.....                                      | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                  | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                        | 9                       | 21 068          | 1 824                    | 391                             | 69                                                        | 2 654                        | 3 943                             | 3 906                             |
| 423                                                                           | Durable goods merchant wholesalers.....                                      | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                  | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BALANCE OF GREENE COUNTY</b>                                               |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 73                      | 295 865         | 18 945                   | 4 296                           | 663                                                       | 32 404                       | 25 789                            | 27 162                            |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 42                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....            | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 22                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                        | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 9                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 9                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42511                                                                         | Business to business electronic markets .....                                 | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425110                                                                        | Business to business electronic markets .....                                 | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 8                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 8                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | 8                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 62                      | 176 338         | 16 800                   | 3 763                           | 590                                                       | 26 837                       | 23 875                            | 25 204                            |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 41                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 21                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF GRUNDY COUNTY</b>                                               |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF HARRISON COUNTY</b>                                             |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 8                       | 9 031           | 584                      | 141                             | 28                                                        | 1 362                        | 827                               | 957                               |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 8                       | 9 031           | 584                      | 141                             | 28                                                        | 1 362                        | 827                               | 957                               |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BALANCE OF HENRY COUNTY</b>                                                |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 6                       | 25 926          | 1 188                    | 321                             | 57                                                        | 2 605                        | 2 413                             | 3 005                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 16                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 6                       | 25 926          | 1 188                    | 321                             | 57                                                        | 2 605                        | 2 413                             | 3 005                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF HICKORY COUNTY</b>                                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF HOLT COUNTY</b>                                                 |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 8                       | 33 200          | 2 182                    | 488                             | 76                                                        | 4 560                        | 4 170                             | 4 533                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 8                       | 33 200          | 2 182                    | 488                             | 76                                                        | 4 560                        | 4 170                             | 4 533                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF HOWARD COUNTY</b>                                               |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.



**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BALANCE OF HOWELL COUNTY</b>                                               |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 21                      | 134 235         | 3 931                    | 954                             | 174                                                       | 7 015                        | 4 235                             | 4 640                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....    | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 8                       | 14 824          | 1 455                    | 347                             | 71                                                        | 2 360                        | 912                               | 981                               |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512045                                                                      | Farm product raw material agents and brokers .....                    | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF IRON COUNTY</b>                                                 |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 6                       | 13 283          | 804                      | 200                             | 23                                                        | 1 508                        | 916                               | 906                               |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF JACKSON COUNTY</b>                                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 29                      | 53 546          | 2 517                    | 678                             | 88                                                        | 4 964                        | 874                               | 1 073                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 13                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 5                       | 3 529           | 192                      | 49                              | 5                                                         | 349                          | 14                                | 11                                |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 5                       | 3 529           | 192                      | 49                              | 5                                                         | 349                          | 14                                | 11                                |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 5                       | 3 529           | 192                      | 49                              | 5                                                         | 349                          | 14                                | 11                                |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 5                       | 3 529           | 192                      | 49                              | 5                                                         | 349                          | 14                                | 11                                |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BALANCE OF JACKSON COUNTY—Con.</b>                                         |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 24                      | 50 017          | 2 325                    | 629                             | 83                                                        | 4 615                        | 860                               | 1 062                             |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 13                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF JASPER COUNTY</b>                                               |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 53                      | 268 220         | 10 784                   | 2 634                           | 435                                                       | 18 501                       | 15 090                            | 16 048                            |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 37                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....            | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42331                                                                         | Lumber, plywood, millwork, and wood panel merchant wholesalers .....          | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423310                                                                        | Lumber, plywood, millwork, and wood panel merchant wholesalers .....          | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 15                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods ..                                       | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512045                                                                      | Farm product raw material agents and brokers .....                            | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 51                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 36                      | 68 224          | 7 438                    | 1 851                           | 291                                                       | 12 180                       | 12 246                            | 12 107                            |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 15                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF JEFFERSON COUNTY</b>                                            |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 88                      | 342 744         | 30 086                   | 7 089                           | 799                                                       | 48 585                       | 26 452                            | 27 522                            |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 56                      | 136 972         | 19 162                   | 4 497                           | 479                                                       | 30 304                       | 23 079                            | 23 810                            |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 14                      | 58 476          | 7 197                    | 1 678                           | 168                                                       | 10 992                       | 17 725                            | 18 098                            |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 23                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | 6                       | 11 263          | 2 456                    | 674                             | 66                                                        | 3 600                        | 788                               | 861                               |
| 42499                                                                         | Other miscellaneous nondurable goods merchant wholesalers .....               | 6                       | 11 263          | 2 456                    | 674                             | 66                                                        | 3 600                        | 788                               | 861                               |
| 424990                                                                        | Other miscellaneous nondurable goods merchant wholesalers .....               | 6                       | 11 263          | 2 456                    | 674                             | 66                                                        | 3 600                        | 788                               | 861                               |

See footnotes at end of table.

Table 4a. **Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>BALANCE OF JEFFERSON COUNTY—Con.</b>                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>Wholesale trade—Con.</b>                                                   |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade—Con.                                                          |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203         | Agents and brokers, durable goods .....                                       | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512031        | Motor vehicle and motor vehicle parts and supplies agents and brokers .....   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods .....                                    | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 77                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                      | 54                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                 | 14                      | 58 476          | 7 197                    | 1 678                           | 168                                                       | 10 992                       | 17 725                            | 18 098                            |
| 424             | Nondurable goods merchant wholesalers .....                                   | 23                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                      | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>BALANCE OF JOHNSON COUNTY</b>                                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 13                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                      | 7                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471           | Petroleum bulk stations and terminals .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                      | 7                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>BALANCE OF KNOX COUNTY</b>                                                 |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                      | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 6                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512           | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120          | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204         | Agents and brokers, nondurable goods .....                                    | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Wholesale trade .....                                                         | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423             | Durable goods merchant wholesalers .....                                      | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 6                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BALANCE OF LACLEDE COUNTY</b>                                              |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 10                      | 114 226         | 4 205                    | 1 048                           | 128                                                       | 8 997                        | 9 633                             | 9 789                             |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....            | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                        | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42399                                                                         | Other miscellaneous durable goods merchant wholesalers .....                  | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423990                                                                        | Other miscellaneous durable goods merchant wholesalers .....                  | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 10                      | 114 226         | 4 205                    | 1 048                           | 128                                                       | 8 997                        | 9 633                             | 9 789                             |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                        | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42399                                                                         | Other miscellaneous durable goods merchant wholesalers .....                  | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423990                                                                        | Other miscellaneous durable goods merchant wholesalers .....                  | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF LAFAYETTE COUNTY</b>                                            |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 20                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BALANCE OF LAWRENCE COUNTY</b>                                             |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>18</b>               | <b>209 780</b>  | <b>2 337</b>             | <b>559</b>                      | <b>91</b>                                                 | <b>4 767</b>                 | <b>9 520</b>                      | <b>9 302</b>                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4247101                                                                       | Petroleum bulk stations and terminals (except LP) .....               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471012                                                                      | Petroleum bulk terminals (except LP) .....                            | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>15</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>b</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>2</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>a</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF LEWIS COUNTY</b>                                                |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>8</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>b</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>8</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>b</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF LINCOLN COUNTY</b>                                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>25</b>               | <b>48 474</b>   | <b>4 437</b>             | <b>932</b>                      | <b>155</b>                                                | <b>8 786</b>                 | <b>5 609</b>                      | <b>5 668</b>                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BALANCE OF LINCOLN COUNTY—Con.</b>                                         |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 24                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 11                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 13                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF LINN COUNTY</b>                                                 |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 9                        | 78 383          | 10 731                   | 2 089                           | 136                                                       | 16 251                       | 2 584                             | 2 913                             |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 3                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 8                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 4                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 1                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF LIVINGSTON COUNTY</b>                                           |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF MCDONALD COUNTY</b>                                             |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 14                       | 74 595          | 5 621                    | 1 380                           | 272                                                       | 13 989                       | 3 900                             | 4 164                             |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 7                        | 64 052          | 4 726                    | 1 172                           | 222                                                       | 12 180                       | 1 652                             | 1 670                             |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 3                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42499                                                                         | Other miscellaneous nondurable goods merchant wholesalers .....       | 3                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424990                                                                        | Other miscellaneous nondurable goods merchant wholesalers .....       | 3                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods ...                              | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

Table 4a. **Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BALANCE OF MCDONALD COUNTY—Con.</b>                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 13                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 7                       | 64 052          | 4 726                    | 1 172                           | 222                                                       | 12 180                       | 1 652                             | 1 670                             |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42499                                                                         | Other miscellaneous nondurable goods merchant wholesalers .....       | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424990                                                                        | Other miscellaneous nondurable goods merchant wholesalers .....       | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF MACON COUNTY</b>                                                |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 6                       | 26 858          | 928                      | 226                             | 65                                                        | 1 830                        | 1 651                             | 1 692                             |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF MADISON COUNTY</b>                                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 4                       | 3 816           | 179                      | 41                              | 13                                                        | 411                          | 635                               | 640                               |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 4                       | 3 816           | 179                      | 41                              | 13                                                        | 411                          | 635                               | 640                               |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF MARIES COUNTY</b>                                               |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 11                      | 74 387          | 1 064                    | 237                             | 68                                                        | 2 243                        | 2 162                             | 3 509                             |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512045                                                                      | Farm product raw material agents and brokers .....                    | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

Table 4a. **Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BALANCE OF MARIES COUNTY—Con.</b>                                          |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF MARION COUNTY</b>                                               |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 12                      | 24 349          | 1 661                    | 408                             | 68                                                        | 2 849                        | 6 747                             | 7 404                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 7                       | 15 272          | 1 442                    | 362                             | 57                                                        | 2 470                        | 3 658                             | 4 647                             |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                       | 9 077           | 219                      | 46                              | 11                                                        | 379                          | 3 089                             | 2 757                             |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 7                       | 15 272          | 1 442                    | 362                             | 57                                                        | 2 470                        | 3 658                             | 4 647                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF MERCER COUNTY</b>                                               |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF MILLER COUNTY</b>                                               |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 21                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers.....              | 5                       | 70 442          | 2 532                    | 493                             | 66                                                        | 5 239                        | 84                                | 443                               |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 5                       | 70 442          | 2 532                    | 493                             | 66                                                        | 5 239                        | 84                                | 443                               |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 5                       | 70 442          | 2 532                    | 493                             | 66                                                        | 5 239                        | 84                                | 443                               |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 5                       | 70 442          | 2 532                    | 493                             | 66                                                        | 5 239                        | 84                                | 443                               |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512044                                                                      | Grocery and related products agents and brokers .....                 | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512045                                                                      | Farm product raw material agents and brokers .....                    | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 6                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.



**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BALANCE OF MILLER COUNTY—Con.</b>                                          |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF MISSISSIPPI COUNTY</b>                                          |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 9                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 8                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF MONITEAU COUNTY</b>                                             |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 9                        | 20 381          | 2 866                    | 640                             | 128                                                       | 5 302                        | 2 177                             | 2 813                             |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 6                        | 16 218          | 2 745                    | 612                             | 119                                                       | 4 887                        | 1 377                             | 2 037                             |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 8                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 6                        | 16 218          | 2 745                    | 612                             | 119                                                       | 4 887                        | 1 377                             | 2 037                             |
| <b>BALANCE OF MONROE COUNTY</b>                                               |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 8                        | 16 678          | 496                      | 112                             | 27                                                        | 1 222                        | 2 076                             | 1 943                             |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 8                        | 16 678          | 496                      | 112                             | 27                                                        | 1 222                        | 2 076                             | 1 943                             |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

Table 4a. **Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BALANCE OF MONTGOMERY COUNTY</b>                                           |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 23                      | 75 625          | 4 631                    | 1 125                           | 170                                                       | 7 153                        | 11 352                            | 10 144                            |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 9                       | 32 180          | 1 328                    | 322                             | 46                                                        | 2 003                        | 3 455                             | 3 338                             |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 23                      | 75 625          | 4 631                    | 1 125                           | 170                                                       | 7 153                        | 11 352                            | 10 144                            |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 9                       | 32 180          | 1 328                    | 322                             | 46                                                        | 2 003                        | 3 455                             | 3 338                             |
| <b>BALANCE OF MORGAN COUNTY</b>                                               |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 13                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF NEW MADRID COUNTY</b>                                           |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 14                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 11                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42491                                                                         | Farm supplies merchant wholesalers .....                              | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424910                                                                        | Farm supplies merchant wholesalers .....                              | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 8                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BALANCE OF NEWTON COUNTY</b>                                               |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 22                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 6                       | 2 573           | 310                      | 71                              | 17                                                        | 580                          | 277                               | 251                               |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 17                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 6                       | 2 573           | 310                      | 71                              | 17                                                        | 580                          | 277                               | 251                               |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF NODAWAY COUNTY</b>                                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 15                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512045                                                                      | Farm product raw material agents and brokers .....                    | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF OREGON COUNTY</b>                                               |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 7                       | 24 441          | 2 239                    | 514                             | 103                                                       | 4 612                        | 4 134                             | 5 102                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 7                       | 24 441          | 2 239                    | 514                             | 103                                                       | 4 612                        | 4 134                             | 5 102                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BALANCE OF OSAGE COUNTY</b>                                                |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 14                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF OZARK COUNTY</b>                                                |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 6                       | 4 013           | 295                      | 73                              | 21                                                        | 582                          | 444                               | 491                               |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 6                       | 4 013           | 295                      | 73                              | 21                                                        | 582                          | 444                               | 491                               |
| <b>BALANCE OF PEMISCOT COUNTY</b>                                             |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 13                      | 83 711          | 3 403                    | 814                             | 110                                                       | 7 745                        | 12 753                            | 12 785                            |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

Table 4a. **Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>      | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|----------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BALANCE OF PEMISCOT COUNTY—Con.</b>                                        |                                                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade .....</b>                                               | <b>12</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>b</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers.....                                    | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....              | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                       | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade .....</b>                                               | <b>1</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>b</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                  | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF PERRY COUNTY</b>                                                |                                                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade .....</b>                                               | <b>10</b>               | <b>45 881</b>   | <b>6 515</b>             | <b>1 297</b>                    | <b>169</b>                                                | <b>10 031</b>                | <b>5 957</b>                      | <b>6 089</b>                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                    | 6                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....         | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42332                                                                         | Brick, stone, and related construction material merchant wholesalers ..... | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423320                                                                        | Brick, stone, and related construction material merchant wholesalers ..... | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade .....</b>                                               | <b>10</b>               | <b>45 881</b>   | <b>6 515</b>             | <b>1 297</b>                    | <b>169</b>                                                | <b>10 031</b>                | <b>5 957</b>                      | <b>6 089</b>                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                    | 6                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF PETTIS COUNTY</b>                                               |                                                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade .....</b>                                               | <b>9</b>                | <b>38 822</b>   | <b>4 333</b>             | <b>1 010</b>                    | <b>161</b>                                                | <b>6 182</b>                 | <b>5 638</b>                      | <b>5 060</b>                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                    | 6                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                  | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                  | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                    | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                 | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                            |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade .....</b>                                               | <b>7</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>c</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers.....                                    | 6                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

Table 4a. **Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BALANCE OF PHELPS COUNTY</b>                                               |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 14                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 10                      | 7 684           | 1 045                    | 263                             | 33                                                        | 1 647                        | 484                               | 506                               |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 10                      | 7 684           | 1 045                    | 263                             | 33                                                        | 1 647                        | 484                               | 506                               |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 2                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF PIKE COUNTY</b>                                                 |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 12                      | 59 189          | 3 074                    | 744                             | 156                                                       | 6 132                        | 13 162                            | 17 613                            |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....               | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers .....               | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 12                      | 59 189          | 3 074                    | 744                             | 156                                                       | 6 132                        | 13 162                            | 17 613                            |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 7                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....               | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers .....               | 2                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF PLATTE COUNTY</b>                                               |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 33                      | 52 722          | 3 273                    | 733                             | 77                                                        | 6 198                        | 2 124                             | 2 195                             |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 10                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | 8                       | 28 556          | 869                      | 193                             | 19                                                        | 1 697                        | 31                                | 28                                |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 23                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BALANCE OF POLK COUNTY</b>                                                 |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 12                      | 32 360          | 1 877                    | 458                             | 89                                                        | 3 385                        | 2 239                             | 2 679                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods ...                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 11                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF PULASKI COUNTY</b>                                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF PUTNAM COUNTY</b>                                               |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                       | 2 268           | 170                      | 46                              | 10                                                        | 359                          | 142                               | 162                               |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods ...                              | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF RALLS COUNTY</b>                                                |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 3                       | 1 206           | 167                      | 68                              | 10                                                        | 311                          | 245                               | 256                               |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 3                       | 1 206           | 167                      | 68                              | 10                                                        | 311                          | 245                               | 256                               |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BALANCE OF RANDOLPH COUNTY</b>                                             |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 9                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF RAY COUNTY</b>                                                  |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 14                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 13                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF REYNOLDS COUNTY</b>                                             |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 4                       | 2 931           | 171                      | 40                              | 12                                                        | 444                          | 212                               | 216                               |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 4                       | 2 931           | 171                      | 40                              | 12                                                        | 444                          | 212                               | 216                               |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF RIPLEY COUNTY</b>                                               |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.



**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BALANCE OF ST. CHARLES COUNTY</b>                                          |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade .....</b>                                                  | <b>91</b>               | <b>410 898</b>  | <b>23 718</b>            | <b>5 838</b>                    | <b>557</b>                                                | <b>40 035</b>                | <b>13 189</b>                     | <b>12 657</b>                     |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 43                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 8                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 27                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4241                                                                          | Paper and paper product merchant wholesalers ..                               | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42412                                                                         | Stationery and office supplies merchant wholesalers .....                     | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424120                                                                        | Stationery and office supplies merchant wholesalers .....                     | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                        | 8                       | 40 182          | 3 924                    | 999                             | 50                                                        | 7 094                        | 1 783                             | 1 897                             |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 21                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 21                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 21                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 21                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | 16                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512033                                                                      | Lumber and other construction materials agents and brokers .....              | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512038                                                                      | Machinery, equipment, and supplies agents and brokers .....                   | 3                       | 9 687           | 305                      | 78                              | 8                                                         | 480                          | -                                 | 13                                |
| 4251204                                                                       | Agents and brokers, nondurable goods ...                                      | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade .....</b>                                                  | <b>70</b>               | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>e</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 43                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 27                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4241                                                                          | Paper and paper product merchant wholesalers ..                               | 4                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42412                                                                         | Stationery and office supplies merchant wholesalers .....                     | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424120                                                                        | Stationery and office supplies merchant wholesalers .....                     | 3                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                        | 8                       | 40 182          | 3 924                    | 999                             | 50                                                        | 7 094                        | 1 783                             | 1 897                             |
| <b>BALANCE OF ST. CLAIR COUNTY</b>                                            |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade .....</b>                                                  | <b>2</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>a</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | <b>Wholesale trade .....</b>                                                  | <b>1</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>a</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                    | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|------------------------------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BALANCE OF STE. GENEVIEVE COUNTY</b>                                       |                                                                                          |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                          |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                    | 11                       | 22 324          | 2 804                    | 622                             | 85                                                        | 4 035                        | 2 581                             | 1 835                             |
| 423                                                                           | Durable goods merchant wholesalers.....                                                  | 9                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                            | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                              | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                          |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                    | 11                       | 22 324          | 2 804                    | 622                             | 85                                                        | 4 035                        | 2 581                             | 1 835                             |
| 423                                                                           | Durable goods merchant wholesalers.....                                                  | 9                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                              | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF ST. FRANCOIS COUNTY</b>                                         |                                                                                          |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                          |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                    | 23                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                                  | 14                       | 33 320          | 2 905                    | 632                             | 117                                                       | 5 288                        | 5 573                             | 6 201                             |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....            | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                            | 7                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                              | 9                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                          |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                    | 21                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                                  | 14                       | 33 320          | 2 905                    | 632                             | 117                                                       | 5 288                        | 5 573                             | 6 201                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                              | 7                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                                          |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                    | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                              | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF ST. LOUIS COUNTY</b>                                            |                                                                                          |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                          |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                                    | 544                      | 5 010 911       | 338 813                  | 85 427                          | 7 072                                                     | 612 040                      | 399 680                           | 380 335                           |
| 423                                                                           | Durable goods merchant wholesalers.....                                                  | 337                      | 2 047 639       | 213 158                  | 54 478                          | 4 304                                                     | 368 686                      | 220 023                           | 222 365                           |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....            | 27                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                            | 8                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                            | 8                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....                          | 14                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers .....                          | 14                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231201                                                                       | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors ..... | 8                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4232                                                                          | Furniture and home furnishing merchant wholesalers .....                                 | 21                       | 109 512         | 14 385                   | 3 784                           | 302                                                       | 22 864                       | 6 624                             | 6 137                             |
| 42322                                                                         | Home furnishing merchant wholesalers .....                                               | 14                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423220                                                                        | Home furnishing merchant wholesalers .....                                               | 14                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4232203                                                                       | Floor coverings merchant wholesalers .....                                               | 11                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....                       | 19                       | 109 339         | 9 949                    | 2 302                           | 264                                                       | 16 240                       | 7 719                             | 8 027                             |
| 42331                                                                         | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423310                                                                        | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>BALANCE OF ST. LOUIS COUNTY—Con.</b>                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                           |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....                         | 60                      | 550 244         | 61 068                   | 17 398                          | 1 267                                                     | 112 721                      | 34 807                            | 37 407                            |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | 16                      | 318 488         | 24 468                   | 5 811                           | 619                                                       | 47 742                       | 26 483                            | 27 308                            |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | 16                      | 318 488         | 24 468                   | 5 811                           | 619                                                       | 47 742                       | 26 483                            | 27 308                            |
| 4234501         | Surgical, medical, and hospital supplies merchant wholesalers .....                                   | 14                      | D               | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42349           | Other professional equipment and supplies merchant wholesalers .....                                  | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423490          | Other professional equipment and supplies merchant wholesalers .....                                  | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4234902         | Other professional equipment and supplies merchant wholesalers .....                                  | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                                       | 23                      | 201 497         | 7 540                    | 1 819                           | 165                                                       | 15 192                       | 14 642                            | 14 911                            |
| 42351           | Metal service centers and other metal merchant wholesalers .....                                      | 23                      | 201 497         | 7 540                    | 1 819                           | 165                                                       | 15 192                       | 14 642                            | 14 911                            |
| 423510          | Metal service centers and other metal merchant wholesalers .....                                      | 23                      | 201 497         | 7 540                    | 1 819                           | 165                                                       | 15 192                       | 14 642                            | 14 911                            |
| 4235101         | Ferrous metal service centers and sales offices merchant wholesalers .....                            | 19                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42351012        | Ferrous metal sales offices merchant wholesalers .....                                                | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                            | 44                      | 265 822         | 49 107                   | 12 026                          | 703                                                       | 80 944                       | 10 493                            | 10 899                            |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 16                      | 117 664         | 15 267                   | 3 725                           | 329                                                       | 22 982                       | 4 456                             | 5 335                             |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 16                      | 117 664         | 15 267                   | 3 725                           | 329                                                       | 22 982                       | 4 456                             | 5 335                             |
| 42369           | Other electronic parts and equipment merchant wholesalers .....                                       | 22                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423690          | Other electronic parts and equipment merchant wholesalers .....                                       | 22                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4236901         | Communications equipment and supplies merchant wholesalers .....                                      | 11                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | 21                      | 125 121         | 9 056                    | 2 261                           | 192                                                       | 15 464                       | 23 167                            | 19 996                            |
| 42374           | Refrigeration equipment and supplies merchant wholesalers .....                                       | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423740          | Refrigeration equipment and supplies merchant wholesalers .....                                       | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                         | 88                      | 302 359         | 38 016                   | 9 116                           | 832                                                       | 62 613                       | 48 944                            | 48 975                            |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                                         | 53                      | 192 756         | 25 149                   | 5 839                           | 484                                                       | 39 382                       | 28 521                            | 26 159                            |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                                         | 53                      | 192 756         | 25 149                   | 5 839                           | 484                                                       | 39 382                       | 28 521                            | 26 159                            |
| 4238302         | Hydraulic and pneumatic (fluid-power) machinery and equipment merchant wholesalers .....              | 7                       | 51 929          | 5 169                    | 1 239                           | 91                                                        | 8 724                        | 3 206                             | 3 218                             |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers .....                         | 20                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238304         | Metalworking machinery and equipment merchant wholesalers .....                                       | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238305         | Materials handling equipment merchant wholesalers .....                                               | 12                      | 48 260          | 5 904                    | 1 487                           | 114                                                       | 12 173                       | 16 639                            | 13 813                            |
| 42384           | Industrial supplies merchant wholesalers .....                                                        | 15                      | 37 489          | 3 111                    | 854                             | 93                                                        | 5 492                        | 1 503                             | 1 478                             |
| 423840          | Industrial supplies merchant wholesalers .....                                                        | 15                      | 37 489          | 3 111                    | 854                             | 93                                                        | 5 492                        | 1 503                             | 1 478                             |
| 4238406         | Other industrial supplies merchant wholesalers .....                                                  | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....                               | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....                               | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                                | 34                      | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42393           | Recyclable material merchant wholesalers .....                                                        | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423930          | Recyclable material merchant wholesalers .....                                                        | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239303         | Other recyclable material merchant wholesalers .....                                                  | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                                          | 9                       | 13 177          | 4 957                    | 1 106                           | 108                                                       | 5 328                        | 3 170                             | 2 606                             |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                                          | 9                       | 13 177          | 4 957                    | 1 106                           | 108                                                       | 5 328                        | 3 170                             | 2 606                             |
| 424             | Nondurable goods merchant wholesalers .....                                                           | 125                     | 2 294 305       | 106 600                  | 26 402                          | 2 398                                                     | 206 786                      | 178 756                           | 157 080                           |
| 4241            | Paper and paper product merchant wholesalers .....                                                    | 19                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42412           | Stationery and office supplies merchant wholesalers .....                                             | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424120          | Stationery and office supplies merchant wholesalers .....                                             | 12                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Estab-lishments (number) | Sales (\$1,000)  | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------|--------------------------|------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>BALANCE OF ST. LOUIS COUNTY—Con.</b>                                       |                          |                  |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                   |                          |                  |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>Wholesale trade—Con.</b>                                                   |                          |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | Nondurable goods merchant wholesalers—Con.                                    |                          |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 424             | Drugs and druggists' sundries merchant wholesalers .....                      | 8                        | 927 270          | 36 797                   | 8 849                           | 681                                                       | 58 755                       | 124 670                           | 100 911                           |
| 42421           | Drugs and druggists' sundries merchant wholesalers .....                      | 8                        | 927 270          | 36 797                   | 8 849                           | 681                                                       | 58 755                       | 124 670                           | 100 911                           |
| 424210          | Drugs and druggists' sundries merchant wholesalers .....                      | 8                        | 927 270          | 36 797                   | 8 849                           | 681                                                       | 58 755                       | 124 670                           | 100 911                           |
| 4243            | Apparel, piece goods, and notions merchant wholesalers .....                  | 10                       | 86 697           | 7 170                    | 1 728                           | 180                                                       | 13 388                       | 5 719                             | 6 484                             |
| 42431           | Piece goods, notions, and other dry goods merchant wholesalers .....          | 4                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424310          | Piece goods, notions, and other dry goods merchant wholesalers .....          | 4                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4243101         | Piece goods merchant wholesalers - jobbers .....                              | 3                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                        | 34                       | 671 803          | 34 952                   | 9 195                           | 823                                                       | 80 423                       | 21 382                            | 22 263                            |
| 42442           | Packaged frozen food merchant wholesalers ..                                  | 2                        | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 424420          | Packaged frozen food merchant wholesalers .....                               | 2                        | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42443           | Dairy product (except dried or canned) merchant wholesalers .....             | 3                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424430          | Dairy product (except dried or canned) merchant wholesalers .....             | 3                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42449           | Other grocery and related products merchant wholesalers .....                 | 17                       | 211 550          | 10 111                   | 2 802                           | 262                                                       | 15 283                       | 3 975                             | 4 027                             |
| 424490          | Other grocery and related products merchant wholesalers .....                 | 17                       | 211 550          | 10 111                   | 2 802                           | 262                                                       | 15 283                       | 3 975                             | 4 027                             |
| 4244902         | Bread and baked goods merchant wholesalers .....                              | 8                        | 168 260          | 8 267                    | 2 369                           | 162                                                       | 11 262                       | 1 586                             | 1 131                             |
| 4246            | Chemical and allied products merchant wholesalers .....                       | 22                       | 60 464           | 4 896                    | 1 109                           | 91                                                        | 9 256                        | 2 511                             | 2 523                             |
| 42469           | Other chemical and allied products merchant wholesalers .....                 | 17                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424690          | Other chemical and allied products merchant wholesalers .....                 | 17                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                   | 7                        | 77 972           | 1 880                    | 475                             | 45                                                        | 2 922                        | 1 350                             | 1 328                             |
| 42471           | Petroleum bulk stations and terminals .....                                   | 4                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710          | Petroleum bulk stations and terminals .....                                   | 4                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 22                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42494           | Tobacco and tobacco product merchant wholesalers .....                        | 1                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424940          | Tobacco and tobacco product merchant wholesalers .....                        | 1                        | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....               | 10                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....               | 10                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 425             | Wholesale electronic markets and agents and brokers .....                     | 82                       | 668 967          | 19 055                   | 4 547                           | 370                                                       | 36 568                       | 901                               | 890                               |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | 82                       | 668 967          | 19 055                   | 4 547                           | 370                                                       | 36 568                       | 901                               | 890                               |
| 42512           | Wholesale trade agents and brokers .....                                      | 82                       | 668 967          | 19 055                   | 4 547                           | 370                                                       | 36 568                       | 901                               | 890                               |
| 425120          | Wholesale trade agents and brokers .....                                      | 82                       | 668 967          | 19 055                   | 4 547                           | 370                                                       | 36 568                       | 901                               | 890                               |
| 4251203         | Agents and brokers, durable goods .....                                       | 62                       | 386 417          | 10 839                   | 2 414                           | 210                                                       | 21 620                       | 842                               | 725                               |
| 42512035        | Metal and mineral (except petroleum) agents and brokers .....                 | 3                        | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512036        | Electrical and electronic goods agents and brokers .....                      | 16                       | 85 626           | 2 893                    | 694                             | 54                                                        | 4 807                        | 104                               | 78                                |
| 42512038        | Machinery, equipment, and supplies agents and brokers .....                   | 23                       | 92 223           | 4 750                    | 1 054                           | 91                                                        | 8 587                        | 606                               | 509                               |
| 4251204         | Agents and brokers, nondurable goods ...                                      | 20                       | 282 550          | 8 216                    | 2 133                           | 160                                                       | 14 948                       | 59                                | 165                               |
| 42512044        | Grocery and related products agents and brokers .....                         | 11                       | 253 493          | 7 258                    | 1 918                           | 130                                                       | 13 182                       | 58                                | 164                               |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                          |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>417</b>               | <b>2 899 180</b> | <b>229 982</b>           | <b>58 882</b>                   | <b>5 344</b>                                              | <b>399 020</b>               | <b>359 078</b>                    | <b>339 368</b>                    |
| 423             | Durable goods merchant wholesalers .....                                      | 313                      | 1 499 323        | 153 302                  | 39 416                          | 3 551                                                     | 255 726                      | 187 556                           | 189 126                           |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 26                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....               | 13                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....               | 13                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4232            | Furniture and home furnishing merchant wholesalers .....                      | 20                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42322           | Home furnishing merchant wholesalers .....                                    | 13                       | 77 526           | 10 788                   | 2 762                           | 232                                                       | 17 171                       | 5 611                             | 5 791                             |
| 423220          | Home furnishing merchant wholesalers .....                                    | 13                       | 77 526           | 10 788                   | 2 762                           | 232                                                       | 17 171                       | 5 611                             | 5 791                             |

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|-----------------|------------------------------------------------------------------------------------------|-------------------------|------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>BALANCE OF ST. LOUIS COUNTY—Con.</b>                                                  |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>       |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                              |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                                  |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....            | 54                      | 415 490          | 45 741                   | 13 594                          | 1 040                                                     | 79 582                       | 31 426                            | 33 622                            |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers .....          | 14                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers .....          | 14                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 4234501         | Surgical, medical, and hospital supplies merchant wholesalers .....                      | 12                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42349           | Other professional equipment and supplies merchant wholesalers .....                     | 4                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423490          | Other professional equipment and supplies merchant wholesalers .....                     | 4                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4234902         | Other professional equipment and supplies merchant wholesalers .....                     | 4                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                          | 20                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42351           | Metal service centers and other metal merchant wholesalers .....                         | 20                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423510          | Metal service centers and other metal merchant wholesalers .....                         | 20                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....     | 20                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42374           | Refrigeration equipment and supplies merchant wholesalers .....                          | 3                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423740          | Refrigeration equipment and supplies merchant wholesalers .....                          | 3                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                            | 86                      | D                | D                        | D                               | f                                                         | D                            | D                                 | D                                 |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                            | 52                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                            | 52                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 4238302         | Hydraulic and pneumatic (fluid-power) machinery and equipment merchant wholesalers ..... | 7                       | 51 929           | 5 169                    | 1 239                           | 91                                                        | 8 724                        | 3 206                             | 3 218                             |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                   | 32                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 42393           | Recyclable material merchant wholesalers .....                                           | 6                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423930          | Recyclable material merchant wholesalers .....                                           | 6                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4239303         | Other recyclable material merchant wholesalers .....                                     | 3                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                             | 9                       | 13 177           | 4 957                    | 1 106                           | 108                                                       | 5 328                        | 3 170                             | 2 606                             |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                             | 9                       | 13 177           | 4 957                    | 1 106                           | 108                                                       | 5 328                        | 3 170                             | 2 606                             |
| 424             | Nondurable goods merchant wholesalers .....                                              | 104                     | 1 399 857        | 76 680                   | 19 466                          | 1 793                                                     | 143 294                      | 171 522                           | 150 242                           |
| 4243            | Apparel, piece goods, and notions merchant wholesalers .....                             | 9                       | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4244            | Grocery and related product merchant wholesalers .....                                   | 27                      | 359 602          | 26 155                   | 7 169                           | 628                                                       | 58 405                       | 16 667                            | 18 100                            |
| 4246            | Chemical and allied products merchant wholesalers .....                                  | 15                      | 36 932           | 2 407                    | 511                             | 46                                                        | 4 061                        | 1 040                             | 943                               |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                | 20                      | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                          | 10                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                          | 10                      | D                | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                         |                         |                  |                          |                                 |                                                           |                              |                                   |                                   |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                             | <b>45</b>               | <b>1 442 764</b> | <b>89 776</b>            | <b>21 998</b>                   | <b>1 358</b>                                              | <b>176 452</b>               | <b>39 701</b>                     | <b>40 077</b>                     |
| 423             | Durable goods merchant wholesalers .....                                                 | 24                      | 548 316          | 59 856                   | 15 062                          | 753                                                       | 112 960                      | 32 467                            | 33 239                            |
| 4233            | Lumber and other construction materials merchant wholesalers .....                       | 3                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....            | 6                       | 134 754          | 15 327                   | 3 804                           | 227                                                       | 33 139                       | 3 381                             | 3 785                             |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers .....          | 2                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers .....          | 2                       | D                | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4236            | Electrical and electronic goods merchant wholesalers .....                               | 5                       | D                | D                        | D                               | e                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-----------------|-------------------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
|                 | <b>BALANCE OF ST. LOUIS COUNTY—Con.</b>                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>                         |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade—Con.</b>                                                   |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 423             | Durable goods merchant wholesalers—Con.                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                 | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                        | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 21                       | 894 448         | 29 920                   | 6 936                           | 605                                                       | 63 492                       | 7 234                             | 6 838                             |
| 4244            | Grocery and related product merchant wholesalers .....                        | 7                        | 312 201         | 8 797                    | 2 026                           | 195                                                       | 22 018                       | 4 715                             | 4 163                             |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | 2                        | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
|                 | <b>BALANCE OF SALINE COUNTY</b>                                               |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>12</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>b</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers.....                                       | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 9                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                          | 7                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>12</b>                | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>b</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers.....                                       | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 9                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4245            | Farm product raw material merchant wholesalers .....                          | 7                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>BALANCE OF SCHUYLER COUNTY</b>                                             |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>4</b>                 | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>a</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers.....                                       | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>4</b>                 | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>a</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers.....                                       | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
|                 | <b>BALANCE OF SCOTLAND COUNTY</b>                                             |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
|                 | <b>WHOLESALE TRADE</b>                                                        |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>9</b>                 | <b>12 564</b>   | <b>892</b>               | <b>194</b>                      | <b>46</b>                                                 | <b>1 421</b>                 | <b>5 608</b>                      | <b>5 342</b>                      |
| 423             | Durable goods merchant wholesalers.....                                       | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>8</b>                 | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>b</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 423             | Durable goods merchant wholesalers.....                                       | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424             | Nondurable goods merchant wholesalers .....                                   | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42              | <b>Wholesale trade .....</b>                                                  | <b>1</b>                 | <b>D</b>        | <b>D</b>                 | <b>D</b>                        | <b>a</b>                                                  | <b>D</b>                     | <b>D</b>                          | <b>D</b>                          |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

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[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BALANCE OF SCOTT COUNTY</b>                                                |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 24                      | 127 449         | 5 969                    | 1 420                           | 225                                                       | 11 960                       | 10 559                            | 10 795                            |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512038                                                                      | Machinery, equipment, and supplies agents and brokers .....                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 22                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 17                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF SHANNON COUNTY</b>                                              |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 8                       | 8 406           | 690                      | 189                             | 34                                                        | 1 308                        | 421                               | 406                               |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 7                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 4                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 3                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 1                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF SHELBY COUNTY</b>                                               |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 14                      | 23 854          | 1 561                    | 368                             | 69                                                        | 2 413                        | 3 238                             | 3 165                             |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 5                       | 2 542           | 584                      | 144                             | 31                                                        | 598                          | 531                               | 448                               |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 9                       | 21 312          | 977                      | 224                             | 38                                                        | 1 815                        | 2 707                             | 2 717                             |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                         | 14                      | 23 854          | 1 561                    | 368                             | 69                                                        | 2 413                        | 3 238                             | 3 165                             |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 5                       | 2 542           | 584                      | 144                             | 31                                                        | 598                          | 531                               | 448                               |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 9                       | 21 312          | 977                      | 224                             | 38                                                        | 1 815                        | 2 707                             | 2 717                             |

See footnotes at end of table.

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[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BALANCE OF STODDARD COUNTY</b>                                             |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 29                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 14                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 15                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 8                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42494                                                                         | Tobacco and tobacco product merchant wholesalers .....                | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424940                                                                        | Tobacco and tobacco product merchant wholesalers .....                | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 27                       | D               | D                        | D                               | e                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 14                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 5                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 13                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | 6                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF STONE COUNTY</b>                                                |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 17                       | 12 619          | 1 495                    | 353                             | 64                                                        | 2 757                        | 2 081                             | 1 584                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 11                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 14                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 10                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 4                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.



Table 4a. **Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BALANCE OF SULLIVAN COUNTY</b>                                             |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods ...                              | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512045                                                                      | Farm product raw material agents and brokers .....                    | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF TANEY COUNTY</b>                                                |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 13                       | 16 421          | 1 804                    | 413                             | 66                                                        | 4 710                        | 1 902                             | 1 969                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 11                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 2                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 12                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 11                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF TEXAS COUNTY</b>                                                |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 18                       | 23 549          | 2 184                    | 576                             | 114                                                       | 4 149                        | 2 413                             | 2 652                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 7                        | 8 213           | 1 323                    | 346                             | 73                                                        | 2 617                        | 1 376                             | 1 601                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 11                       | 15 336          | 861                      | 230                             | 41                                                        | 1 532                        | 1 037                             | 1 051                             |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | 4                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | 3                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 17                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 7                        | 8 213           | 1 323                    | 346                             | 73                                                        | 2 617                        | 1 376                             | 1 601                             |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 10                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BALANCE OF VERNON COUNTY</b>                                               |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 9                       | 17 643          | 1 160                    | 285                             | 43                                                        | 1 986                        | 4 526                             | 5 115                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 3                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 9                       | 17 643          | 1 160                    | 285                             | 43                                                        | 1 986                        | 4 526                             | 5 115                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 4                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF WARREN COUNTY</b>                                               |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 20                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 5                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | 1                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 2                       | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 18                      | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 12                      | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF WASHINGTON COUNTY</b>                                           |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 6                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF WAYNE COUNTY</b>                                                |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 10                      | 4 733           | 487                      | 102                             | 27                                                        | 731                          | 396                               | 506                               |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 5                       | 1 980           | 358                      | 74                              | 19                                                        | 436                          | 284                               | 293                               |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                       | 2 753           | 129                      | 28                              | 8                                                         | 295                          | 112                               | 213                               |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                         |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 10                      | 4 733           | 487                      | 102                             | 27                                                        | 731                          | 396                               | 506                               |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 5                       | 1 980           | 358                      | 74                              | 19                                                        | 436                          | 284                               | 293                               |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 5                       | 2 753           | 129                      | 28                              | 8                                                         | 295                          | 112                               | 213                               |

See footnotes at end of table.

**Table 4a. Summary Statistics for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Estab-lishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-2001 inventories (\$1,000) | End-of-2002 inventories (\$1,000) |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|--------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| <b>BALANCE OF WEBSTER COUNTY</b>                                              |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 28                       | D               | D                        | D                               | c                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 15                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 11                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 25                       | 37 289          | 2 146                    | 508                             | 96                                                        | 4 481                        | 2 816                             | 2 929                             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 15                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 10                       | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF WORTH COUNTY</b>                                                |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 2                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| <b>BALANCE OF WRIGHT COUNTY</b>                                               |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 8                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 4                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 42512045                                                                      | Farm product raw material agents and brokers .....                    | 1                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                          |                 |                          |                                 |                                                           |                              |                                   |                                   |
| 42                                                                            | Wholesale trade .....                                                 | 7                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 4                        | D               | D                        | D                               | a                                                         | D                            | D                                 | D                                 |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 3                        | D               | D                        | D                               | b                                                         | D                            | D                                 | D                                 |

<sup>1</sup>For the 2002 Economic Census, the definition of merchant wholesalers and the kind-of-business and type-of-operation structures for the Wholesale Trade sector changed to reflect revisions to the 1997 North American Industry Classification System (NAICS). For more details, see Comparability of the 1997 and 2002 Economic Censuses.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>ARNOLD</b>                                                                 |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>4.5</b>                               | <b>4.5</b>             |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....               | D                                        | D                      |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers .....               | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | D                                        | D                      |
| <b>MERCHANT WHOLESALESA, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>4.5</b>                               | <b>4.5</b>             |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....               | D                                        | D                      |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers .....               | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>AURORA</b>                                                                 |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| <b>MERCHANT WHOLESALESA, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>AVA</b>                                                                    |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>95.8</b>                              | <b>—</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MERCHANT WHOLESALESA, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>95.8</b>                              | <b>—</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                                | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|--------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                                |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BALLWIN</b>                                                                 |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | 2.6                                      | 4.4                    |
| 423                                                                            | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4247                                                                           | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 42471                                                                          | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 424710                                                                         | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 425                                                                            | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                          | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                        | Agents and brokers, durable goods .....                               | —                                        | 2.9                    |
| 42512033                                                                       | Lumber and other construction materials agents and brokers .....      | D                                        | D                      |
| 4251204                                                                        | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| 42512047                                                                       | Petroleum and petroleum products agents and brokers .....             | D                                        | D                      |
| <b>MERCHANT WHOLESALETRS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>BELLEFONTAINE NEIGHBORS</b>                                                 |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| <b>MERCHANT WHOLESALETRS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| <b>BEL-RIDGE</b>                                                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| <b>MERCHANT WHOLESALETRS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| <b>BELTON</b>                                                                  |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | 1.3                                      | —                      |
| 423                                                                            | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 4238                                                                           | Machinery, equipment, and supplies merchant wholesalers .....         | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 425                                                                            | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                          | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                        | Agents and brokers, durable goods .....                               | D                                        | D                      |
| <b>MERCHANT WHOLESALETRS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BERKELEY</b>                                                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                          | <b>24.4</b>                              | <b>1.1</b>             |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 56.2                                     | —                      |
| 42383                                                                         | Industrial machinery and equipment merchant wholesalers .....         | D                                        | D                      |
| 423830                                                                        | Industrial machinery and equipment merchant wholesalers .....         | D                                        | D                      |
| 4238307                                                                       | Other industrial machinery and equipment merchant wholesalers .....   | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4246                                                                          | Chemical and allied products merchant wholesalers .....               | D                                        | D                      |
| 42469                                                                         | Other chemical and allied products merchant wholesalers .....         | D                                        | D                      |
| 424690                                                                        | Other chemical and allied products merchant wholesalers .....         | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                          | <b>26.8</b>                              | <b>1.2</b>             |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | 56.2                                     | —                      |
| 42383                                                                         | Industrial machinery and equipment merchant wholesalers .....         | D                                        | D                      |
| 423830                                                                        | Industrial machinery and equipment merchant wholesalers .....         | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4246                                                                          | Chemical and allied products merchant wholesalers .....               | D                                        | D                      |
| 42469                                                                         | Other chemical and allied products merchant wholesalers .....         | D                                        | D                      |
| 424690                                                                        | Other chemical and allied products merchant wholesalers .....         | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                          | <b>—</b>                                 | <b>—</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>BETHANY</b>                                                                |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                          | <b>—</b>                                 | <b>—</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                          | <b>—</b>                                 | <b>—</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| <b>BLACK JACK</b>                                                             |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                          | <b>D</b>                                 | <b>D</b>               |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                          | <b>D</b>                                 | <b>D</b>               |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BLUE SPRINGS</b>                                                           |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 5.3                                      | 33.5                   |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....            | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| 42491                                                                         | Farm supplies merchant wholesalers .....                              | D                                        | D                      |
| 424910                                                                        | Farm supplies merchant wholesalers .....                              | D                                        | D                      |
| 4249101                                                                       | Farm supplies merchant wholesalers - farm dealers .....               | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| <b>BOLIVAR</b>                                                                |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 13.8                                     | .5                     |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BONNE TERRE</b>                                                            |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>BOONVILLE</b>                                                              |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 2.3                                      | 24.1                   |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 17.1                                     | —                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1.3                                      | 25.7                   |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 2.3                                      | 24.1                   |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 17.1                                     | —                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1.3                                      | 25.7                   |
| <b>BOWLING GREEN</b>                                                          |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>BRANSON</b>                                                                |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | —                                        | 7.7                    |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |

See footnotes at end of table.



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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BRANSON (PART - TANEY COUNTY)</b>                                          |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | —                                        | 7.7                    |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| <b>BRECKENRIDGE HILLS</b>                                                     |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>BRENTWOOD</b>                                                              |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | 3.8                                      | 8.6                    |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 5.1                                      | 10.7                   |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....            | D                                        | D                      |
| 42331                                                                         | Lumber, plywood, millwork, and wood panel merchant wholesalers .....          | D                                        | D                      |
| 423310                                                                        | Lumber, plywood, millwork, and wood panel merchant wholesalers .....          | D                                        | D                      |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                    | 4.9                                      | 22.1                   |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                  | 15.4                                     | 16.0                   |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers.....                         | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 1.1                                      | .8                     |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 1.9                                      | 8.9                    |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 1.9                                      | 8.9                    |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 1.9                                      | 8.9                    |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 1.9                                      | 8.9                    |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| 42512038                                                                      | Machinery, equipment, and supplies agents and brokers .....                   | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | 4.8                                      | 7.9                    |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                  | D                                        | D                      |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                        | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | —                                        | 12.9                   |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                   | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                                         | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BRIDGETON</b>                                                              |                                                                                         |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                         |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                                            | <b>.3</b>                                | <b>1.9</b>             |
| 423                                                                           | Durable goods merchant wholesalers .....                                                | .9                                       | 4.2                    |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....           | D                                        | D                      |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....                      | D                                        | D                      |
| 42331                                                                         | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                    | D                                        | D                      |
| 423310                                                                        | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                    | D                                        | D                      |
| 4233102                                                                       | Lumber with yard merchant wholesalers .....                                             | D                                        | D                      |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers .....           | —                                        | .5                     |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                              | .7                                       | 5.4                    |
| 4237                                                                          | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....    | D                                        | D                      |
| 42373                                                                         | Warm air heating and air-conditioning equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 423730                                                                        | Warm air heating and air-conditioning equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                           | —                                        | 6.8                    |
| 42383                                                                         | Industrial machinery and equipment merchant wholesalers .....                           | —                                        | —                      |
| 423830                                                                        | Industrial machinery and equipment merchant wholesalers .....                           | —                                        | —                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                             | D                                        | D                      |
| 4243                                                                          | Apparel, piece goods, and notions merchant wholesalers .....                            | D                                        | D                      |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                                  | —                                        | —                      |
| 42443                                                                         | Dairy product (except dried or canned) merchant wholesalers .....                       | D                                        | D                      |
| 424430                                                                        | Dairy product (except dried or canned) merchant wholesalers .....                       | D                                        | D                      |
| 42445                                                                         | Confectionery merchant wholesalers .....                                                | D                                        | D                      |
| 424450                                                                        | Confectionery merchant wholesalers .....                                                | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                               | .1                                       | 17.4                   |
| 42499                                                                         | Other miscellaneous nondurable goods merchant wholesalers .....                         | D                                        | D                      |
| 424990                                                                        | Other miscellaneous nondurable goods merchant wholesalers .....                         | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                               | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                               | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                                | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                                | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                                 | D                                        | D                      |
| 42512031                                                                      | Motor vehicle and motor vehicle parts and supplies agents and brokers .....             | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                              | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                         |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                                            | <b>1.0</b>                               | <b>7.1</b>             |
| 423                                                                           | Durable goods merchant wholesalers .....                                                | D                                        | D                      |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers .....           | D                                        | D                      |
| 4237                                                                          | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....    | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                           | —                                        | 6.8                    |
| 42383                                                                         | Industrial machinery and equipment merchant wholesalers .....                           | —                                        | —                      |
| 423830                                                                        | Industrial machinery and equipment merchant wholesalers .....                           | —                                        | —                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                             | D                                        | D                      |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                                  | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                               | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                                         |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                                            | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                                                | D                                        | D                      |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers .....           | D                                        | D                      |
| 4237                                                                          | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....    | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                             | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BROOKFIELD</b>                                                             |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>BUCKNER</b>                                                                |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| <b>BUFFALO</b>                                                                |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>BUTLER</b>                                                                 |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 41.3                                     | 31.6                   |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 41.3                                     | 31.6                   |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>CALIFORNIA</b>                                                             |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>CAMDENTON</b>                                                              |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>CAMERON</b>                                                                |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>CAMERON (PART - CLINTON COUNTY)</b>                                        |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>CAMERON (PART - DEKALB COUNTY)</b>                                         |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....          | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| <b>CANTON</b>                                                                 |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>CAPE GIRARDEAU</b>                                                         |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>1.7</b>                               | <b>1.7</b>             |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers ..... | 4.4                                      | —                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                  | 3.4                                      | —                      |
| 42384                                                                         | Industrial supplies merchant wholesalers.....                                 | —                                        | —                      |
| 423840                                                                        | Industrial supplies merchant wholesalers.....                                 | —                                        | —                      |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers.....                         | D                                        | D                      |
| 42399                                                                         | Other miscellaneous durable goods merchant wholesalers .....                  | D                                        | D                      |
| 423990                                                                        | Other miscellaneous durable goods merchant wholesalers .....                  | D                                        | D                      |
| 4239903                                                                       | General merchandise (durable goods) merchant wholesalers .....                | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                        | 1.7                                      | 1.2                    |
| 42444                                                                         | Poultry and poultry product merchant wholesalers .....                        | D                                        | D                      |
| 424440                                                                        | Poultry and poultry product merchant wholesalers .....                        | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>1.7</b>                               | <b>1.6</b>             |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers ..... | 4.4                                      | —                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                  | D                                        | D                      |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers.....                         | D                                        | D                      |
| 42399                                                                         | Other miscellaneous durable goods merchant wholesalers .....                  | D                                        | D                      |
| 423990                                                                        | Other miscellaneous durable goods merchant wholesalers .....                  | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                        | D                                        | D                      |
| 42444                                                                         | Poultry and poultry product merchant wholesalers .....                        | D                                        | D                      |
| 424440                                                                        | Poultry and poultry product merchant wholesalers .....                        | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>CAPE GIRARDEAU (PART - CAPE GIRARDEAU COUNTY)</b>                          |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>1.7</b>                               | <b>1.7</b>             |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers ..... | 4.4                                      | —                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                  | 3.4                                      | —                      |
| 42384                                                                         | Industrial supplies merchant wholesalers.....                                 | —                                        | —                      |
| 423840                                                                        | Industrial supplies merchant wholesalers.....                                 | —                                        | —                      |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers.....                         | D                                        | D                      |
| 42399                                                                         | Other miscellaneous durable goods merchant wholesalers .....                  | D                                        | D                      |
| 423990                                                                        | Other miscellaneous durable goods merchant wholesalers .....                  | D                                        | D                      |
| 4239903                                                                       | General merchandise (durable goods) merchant wholesalers .....                | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                        | 1.7                                      | 1.2                    |
| 42444                                                                         | Poultry and poultry product merchant wholesalers .....                        | D                                        | D                      |
| 424440                                                                        | Poultry and poultry product merchant wholesalers .....                        | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>CAPE GIRARDEAU (PART - CAPE GIRARDEAU COUNTY)—Con.</b>                     |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE—Con.</b>                                                   |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade—Con.</b>                                                   |                                          |                        |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>1.7</b>                               | <b>1.6</b>             |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers ..... | 4.4                                      | —                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                  | D                                        | D                      |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers.....                         | D                                        | D                      |
| 42399                                                                         | Other miscellaneous durable goods merchant wholesalers .....                  | D                                        | D                      |
| 423990                                                                        | Other miscellaneous durable goods merchant wholesalers .....                  | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4244                                                                          | Grocery and related product merchant wholesalers.....                         | D                                        | D                      |
| 42444                                                                         | Poultry and poultry product merchant wholesalers .....                        | D                                        | D                      |
| 424440                                                                        | Poultry and poultry product merchant wholesalers.....                         | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>CARL JUNCTION</b>                                                          |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>CARROLLTON</b>                                                             |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>CARTHAGE</b>                                                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>1.2</b>                               | <b>6.4</b>             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers.....     | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| 42494                                                                         | Tobacco and tobacco product merchant wholesalers .....                | D                                        | D                      |
| 424940                                                                        | Tobacco and tobacco product merchant wholesalers .....                | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>1.2</b>                               | <b>6.4</b>             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| <b>CARUTHERSVILLE</b>                                                         |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>D</b>                                 | <b>D</b>               |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>D</b>                                 | <b>D</b>               |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| <b>CASSVILLE</b>                                                              |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>CENTRALIA</b>                                                              |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>CENTRALIA (PART - BOONE COUNTY)</b>                                        |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>CHAFFEE</b>                                                                |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>CHARLESTON</b>                                                             |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| 42512045                                                                      | Farm product raw material agents and brokers .....                    | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |

See footnotes at end of table.



Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                                      | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>CHESTERFIELD</b>                                                           |                                                                                      |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                      |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                         | <b>4.1</b>                               | <b>15.9</b>            |
| 423                                                                           | Durable goods merchant wholesalers .....                                             | 6.2                                      | 12.4                   |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....                   | D                                        | D                      |
| 42332                                                                         | Brick, stone, and related construction material merchant wholesalers .....           | D                                        | D                      |
| 423320                                                                        | Brick, stone, and related construction material merchant wholesalers .....           | D                                        | D                      |
| 4233203                                                                       | Cement, lime, and related products merchant wholesalers .....                        | D                                        | D                      |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers .....        | 14.9                                     | .7                     |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                           | .4                                       | 5.7                    |
| 42369                                                                         | Other electronic parts and equipment merchant wholesalers .....                      | D                                        | D                      |
| 423690                                                                        | Other electronic parts and equipment merchant wholesalers .....                      | D                                        | D                      |
| 4236901                                                                       | Communications equipment and supplies merchant wholesalers .....                     | 1.0                                      | .1                     |
| 4237                                                                          | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | 6.1                                      | —                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                        | 6.2                                      | 2.2                    |
| 42383                                                                         | Industrial machinery and equipment merchant wholesalers .....                        | D                                        | D                      |
| 423830                                                                        | Industrial machinery and equipment merchant wholesalers .....                        | D                                        | D                      |
| 4238303                                                                       | General-purpose industrial machinery and equipment merchant wholesalers .....        | D                                        | D                      |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                               | 4.7                                      | —                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | 2.7                                      | 33.0                   |
| 4241                                                                          | Paper and paper product merchant wholesalers .....                                   | D                                        | D                      |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                               | D                                        | D                      |
| 42445                                                                         | Confectionery merchant wholesalers .....                                             | D                                        | D                      |
| 424450                                                                        | Confectionery merchant wholesalers .....                                             | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                            | D                                        | D                      |
| 42494                                                                         | Tobacco and tobacco product merchant wholesalers .....                               | D                                        | D                      |
| 424940                                                                        | Tobacco and tobacco product merchant wholesalers .....                               | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                            | .9                                       | 2.2                    |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                            | .9                                       | 2.2                    |
| 42512                                                                         | Wholesale trade agents and brokers .....                                             | .9                                       | 2.2                    |
| 425120                                                                        | Wholesale trade agents and brokers .....                                             | .9                                       | 2.2                    |
| 4251203                                                                       | Agents and brokers, durable goods .....                                              | .3                                       | 3.4                    |
| 42512033                                                                      | Lumber and other construction materials agents and brokers .....                     | —                                        | —                      |
| 42512036                                                                      | Electrical and electronic goods agents and brokers .....                             | —                                        | 16.3                   |
| 42512037                                                                      | Hardware, plumbing, and heating equipment and supplies agents and brokers .....      | D                                        | D                      |
| 42512038                                                                      | Machinery, equipment, and supplies agents and brokers .....                          | .6                                       | —                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                           | 2.1                                      | —                      |
| 42512044                                                                      | Grocery and related products agents and brokers .....                                | 2.2                                      | —                      |
| <b>MERCHANT WHOLESALESA, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                      |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                         | <b>9.3</b>                               | <b>14.9</b>            |
| 423                                                                           | Durable goods merchant wholesalers .....                                             | D                                        | D                      |
| 42332                                                                         | Brick, stone, and related construction material merchant wholesalers .....           | D                                        | D                      |
| 423320                                                                        | Brick, stone, and related construction material merchant wholesalers .....           | D                                        | D                      |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers .....        | 14.9                                     | .7                     |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                        | D                                        | D                      |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                               | 4.7                                      | —                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                               | 10.7                                     | 83.9                   |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                            | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                                      |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                         | <b>—</b>                                 | <b>25.1</b>            |
| 423                                                                           | Durable goods merchant wholesalers .....                                             | D                                        | D                      |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....                   | D                                        | D                      |
| 42332                                                                         | Brick, stone, and related construction material merchant wholesalers .....           | D                                        | D                      |
| 423320                                                                        | Brick, stone, and related construction material merchant wholesalers .....           | D                                        | D                      |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                           | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                        | D                                        | D                      |
| 42383                                                                         | Industrial machinery and equipment merchant wholesalers .....                        | D                                        | D                      |
| 423830                                                                        | Industrial machinery and equipment merchant wholesalers .....                        | D                                        | D                      |
| 4238303                                                                       | General-purpose industrial machinery and equipment merchant wholesalers .....        | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>CHILLICOTHE</b>                                                            |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers.....     | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers.....                            | D                                        | D                      |
| 4243                                                                          | Apparel, piece goods, and notions merchant wholesalers.....           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers.....              | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers.....              | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers.....                               | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers.....                               | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods.....                             | D                                        | D                      |
| <b>MERCHANT WHOLESALETS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 6.6                                      | 8.4                    |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers.....                            | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers.....                            | D                                        | D                      |
| 4243                                                                          | Apparel, piece goods, and notions merchant wholesalers.....           | D                                        | D                      |
| <b>CLARKSON VALLEY</b>                                                        |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers.....                            | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers.....              | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers.....              | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers.....                               | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers.....                               | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods.....                                | D                                        | D                      |
| 42512038                                                                      | Machinery, equipment, and supplies agents and brokers.....            | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods.....                             | D                                        | D                      |
| <b>MERCHANT WHOLESALETS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers.....                            | D                                        | D                      |
| <b>CLAYTON</b>                                                                |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                            | Percent of sales—                        |                        |
|-----------------|--------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                                  | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>CLAYTON—Con.</b>                                                                              |                                          |                        |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                      |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                                     | .3                                       | 4.6                    |
| 423             | Durable goods merchant wholesalers .....                                                         | D                                        | D                      |
| 4232            | Furniture and home furnishing merchant wholesalers .....                                         | D                                        | D                      |
| 42321           | Furniture merchant wholesalers .....                                                             | D                                        | D                      |
| 423210          | Furniture merchant wholesalers .....                                                             | D                                        | D                      |
| 4232102         | Office and business furniture merchant wholesalers .....                                         | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....                    | 2.1                                      | —                      |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                                  | D                                        | D                      |
| 42351           | Metal service centers and other metal merchant wholesalers .....                                 | D                                        | D                      |
| 423510          | Metal service centers and other metal merchant wholesalers .....                                 | D                                        | D                      |
| 4235102         | Nonferrous metal service centers and sales offices merchant wholesalers .....                    | D                                        | D                      |
| 42351021        | Nonferrous metal service centers merchant wholesalers .....                                      | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                    | D                                        | D                      |
| 42384           | Industrial supplies merchant wholesalers .....                                                   | D                                        | D                      |
| 423840          | Industrial supplies merchant wholesalers .....                                                   | D                                        | D                      |
| 4238404         | Industrial containers and supplies merchant wholesalers .....                                    | D                                        | D                      |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                           | D                                        | D                      |
| 42393           | Recyclable material merchant wholesalers .....                                                   | D                                        | D                      |
| 423930          | Recyclable material merchant wholesalers .....                                                   | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                                      | D                                        | D                      |
| 4243            | Apparel, piece goods, and notions merchant wholesalers .....                                     | D                                        | D                      |
| 42434           | Footwear merchant wholesalers .....                                                              | D                                        | D                      |
| 424340          | Footwear merchant wholesalers .....                                                              | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers .....                                           | D                                        | D                      |
| 42443           | Dairy product (except dried or canned) merchant wholesalers .....                                | D                                        | D                      |
| 424430          | Dairy product (except dried or canned) merchant wholesalers .....                                | D                                        | D                      |
| 4244302         | Dairy product (except raw milk) merchant wholesalers .....                                       | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                                      | D                                        | D                      |
| 42472           | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) ..... | D                                        | D                      |
| 424720          | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) ..... | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                        | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                                        | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                                        | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                                         | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                                         | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                                          | D                                        | D                      |
| 42512038        | Machinery, equipment, and supplies agents and brokers .....                                      | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                                       | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                    |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                                     | D                                        | D                      |
| 423             | Durable goods merchant wholesalers .....                                                         | D                                        | D                      |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                                  | D                                        | D                      |
| 42351           | Metal service centers and other metal merchant wholesalers .....                                 | D                                        | D                      |
| 423510          | Metal service centers and other metal merchant wholesalers .....                                 | D                                        | D                      |
| 4235102         | Nonferrous metal service centers and sales offices merchant wholesalers .....                    | D                                        | D                      |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                           | D                                        | D                      |
| 42393           | Recyclable material merchant wholesalers .....                                                   | D                                        | D                      |
| 423930          | Recyclable material merchant wholesalers .....                                                   | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                                      | D                                        | D                      |
| 4243            | Apparel, piece goods, and notions merchant wholesalers .....                                     | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                                      | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                                 |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                                     | D                                        | D                      |
| 423             | Durable goods merchant wholesalers .....                                                         | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                    | D                                        | D                      |
| 42384           | Industrial supplies merchant wholesalers .....                                                   | D                                        | D                      |
| 423840          | Industrial supplies merchant wholesalers .....                                                   | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                                      | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers .....                                           | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                     | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                                           | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>CLINTON</b>                                                                |                                                                                           |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                           |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                     | 5.5                                      | —                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                                  | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                               | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                               | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                               | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                               | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                                 | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                           |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                     | 5.5                                      | —                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                                  | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                               | D                                        | D                      |
| <b>COLUMBIA</b>                                                               |                                                                                           |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                           |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                     | 2.3                                      | 4.4                    |
| 423                                                                           | Durable goods merchant wholesalers .....                                                  | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....             | 1.5                                      | 1.2                    |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....                        | D                                        | D                      |
| 42331                                                                         | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                      | D                                        | D                      |
| 423310                                                                        | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                      | D                                        | D                      |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                                | .1                                       | 1.2                    |
| 42362                                                                         | Electrical and electronic appliance, television, and radio set merchant wholesalers ..... | D                                        | D                      |
| 423620                                                                        | Electrical and electronic appliance, television, and radio set merchant wholesalers ..... | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                             | .5                                       | 30.2                   |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                                    | 21.5                                     | 6.6                    |
| 42399                                                                         | Other miscellaneous durable goods merchant wholesalers .....                              | D                                        | D                      |
| 423990                                                                        | Other miscellaneous durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                               | 1.8                                      | 2.7                    |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                               | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                               | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                               | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                                 | D                                        | D                      |
| 42492                                                                         | Book, periodical, and newspaper merchant wholesalers .....                                | D                                        | D                      |
| 424920                                                                        | Book, periodical, and newspaper merchant wholesalers .....                                | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                                 | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                                 | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                                  | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                                  | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                                | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                           |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                     | 2.4                                      | 4.5                    |
| 423                                                                           | Durable goods merchant wholesalers .....                                                  | 3.1                                      | 7.0                    |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....             | 1.5                                      | 1.2                    |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                                | .1                                       | 1.2                    |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                             | .5                                       | 30.2                   |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                                    | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                               | 1.8                                      | 2.7                    |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                                 | D                                        | D                      |
| 42492                                                                         | Book, periodical, and newspaper merchant wholesalers .....                                | D                                        | D                      |
| 424920                                                                        | Book, periodical, and newspaper merchant wholesalers .....                                | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                                           |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                     | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                                  | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                               | —                                        | —                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                             | Geographic area, type of operation, and kind of business <sup>1</sup>                            | Percent of sales—                        |                        |
|-----------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                             |                                                                                                  | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>CRESTWOOD</b>                                                            |                                                                                                  |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                      |                                                                                                  |                                          |                        |
| 42                                                                          | Wholesale trade .....                                                                            | .5                                       | .6                     |
| 423                                                                         | Durable goods merchant wholesalers .....                                                         | D                                        | D                      |
| 4233                                                                        | Lumber and other construction materials merchant wholesalers .....                               | D                                        | D                      |
| 424                                                                         | Nondurable goods merchant wholesalers .....                                                      | D                                        | D                      |
| 425                                                                         | Wholesale electronic markets and agents and brokers .....                                        | .3                                       | —                      |
| 4251                                                                        | Wholesale electronic markets and agents and brokers .....                                        | .3                                       | —                      |
| 42512                                                                       | Wholesale trade agents and brokers .....                                                         | .3                                       | —                      |
| 425120                                                                      | Wholesale trade agents and brokers .....                                                         | .3                                       | —                      |
| 4251203                                                                     | Agents and brokers, durable goods .....                                                          | D                                        | D                      |
| 42512036                                                                    | Electrical and electronic goods agents and brokers .....                                         | D                                        | D                      |
| 4251204                                                                     | Agents and brokers, nondurable goods .....                                                       | D                                        | D                      |
| <b>MERCHANT WHOLESALE, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                                  |                                          |                        |
| 42                                                                          | Wholesale trade .....                                                                            | .7                                       | 1.4                    |
| 423                                                                         | Durable goods merchant wholesalers .....                                                         | D                                        | D                      |
| 424                                                                         | Nondurable goods merchant wholesalers .....                                                      | D                                        | D                      |
| <b>CREVE COEUR</b>                                                          |                                                                                                  |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                      |                                                                                                  |                                          |                        |
| 42                                                                          | Wholesale trade .....                                                                            | .3                                       | 8.3                    |
| 423                                                                         | Durable goods merchant wholesalers .....                                                         | .7                                       | 12.5                   |
| 4232                                                                        | Furniture and home furnishing merchant wholesalers .....                                         | D                                        | D                      |
| 42321                                                                       | Furniture merchant wholesalers .....                                                             | D                                        | D                      |
| 423210                                                                      | Furniture merchant wholesalers .....                                                             | D                                        | D                      |
| 4232102                                                                     | Office and business furniture merchant wholesalers .....                                         | D                                        | D                      |
| 4233                                                                        | Lumber and other construction materials merchant wholesalers .....                               | D                                        | D                      |
| 4234                                                                        | Professional and commercial equipment and supplies merchant wholesalers .....                    | 1.6                                      | 4.7                    |
| 4236                                                                        | Electrical and electronic goods merchant wholesalers .....                                       | D                                        | D                      |
| 42369                                                                       | Other electronic parts and equipment merchant wholesalers .....                                  | D                                        | D                      |
| 423690                                                                      | Other electronic parts and equipment merchant wholesalers .....                                  | D                                        | D                      |
| 4238                                                                        | Machinery, equipment, and supplies merchant wholesalers .....                                    | .3                                       | 34.5                   |
| 42383                                                                       | Industrial machinery and equipment merchant wholesalers .....                                    | D                                        | D                      |
| 423830                                                                      | Industrial machinery and equipment merchant wholesalers .....                                    | D                                        | D                      |
| 4238305                                                                     | Materials handling equipment merchant wholesalers .....                                          | D                                        | D                      |
| 42384                                                                       | Industrial supplies merchant wholesalers .....                                                   | D                                        | D                      |
| 423840                                                                      | Industrial supplies merchant wholesalers .....                                                   | D                                        | D                      |
| 4238406                                                                     | Other industrial supplies merchant wholesalers .....                                             | D                                        | D                      |
| 4239                                                                        | Miscellaneous durable goods merchant wholesalers .....                                           | D                                        | D                      |
| 42393                                                                       | Recyclable material merchant wholesalers .....                                                   | D                                        | D                      |
| 423930                                                                      | Recyclable material merchant wholesalers .....                                                   | D                                        | D                      |
| 4239301                                                                     | Iron and steel scrap merchant wholesalers - processors and dealers .....                         | D                                        | D                      |
| 42393011                                                                    | Iron and steel scrap merchant wholesalers - processors (using power processing equipment) .....  | D                                        | D                      |
| 424                                                                         | Nondurable goods merchant wholesalers .....                                                      | D                                        | D                      |
| 4241                                                                        | Paper and paper product merchant wholesalers .....                                               | D                                        | D                      |
| 4244                                                                        | Grocery and related product merchant wholesalers .....                                           | D                                        | D                      |
| 4247                                                                        | Petroleum and petroleum products merchant wholesalers .....                                      | D                                        | D                      |
| 42472                                                                       | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) ..... | D                                        | D                      |
| 424720                                                                      | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) ..... | D                                        | D                      |
| 425                                                                         | Wholesale electronic markets and agents and brokers .....                                        | D                                        | D                      |
| 4251                                                                        | Wholesale electronic markets and agents and brokers .....                                        | D                                        | D                      |
| 42512                                                                       | Wholesale trade agents and brokers .....                                                         | D                                        | D                      |
| 425120                                                                      | Wholesale trade agents and brokers .....                                                         | D                                        | D                      |
| 4251203                                                                     | Agents and brokers, durable goods .....                                                          | .6                                       | —                      |
| 42512033                                                                    | Lumber and other construction materials agents and brokers .....                                 | D                                        | D                      |
| 4251204                                                                     | Agents and brokers, nondurable goods .....                                                       | D                                        | D                      |
| 42512044                                                                    | Grocery and related products agents and brokers .....                                            | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                            | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                                                  | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>CREVE COEUR—Con.</b>                                                       |                                                                                                  |                                          |                        |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                                  |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                                     | <b>.3</b>                                | <b>7.4</b>             |
| 423                                                                           | Durable goods merchant wholesalers.....                                                          | D                                        | D                      |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers .....                    | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                                     | D                                        | D                      |
| 42383                                                                         | Industrial machinery and equipment merchant wholesalers .....                                    | D                                        | D                      |
| 423830                                                                        | Industrial machinery and equipment merchant wholesalers .....                                    | D                                        | D                      |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                                           | D                                        | D                      |
| 42393                                                                         | Recyclable material merchant wholesalers .....                                                   | D                                        | D                      |
| 423930                                                                        | Recyclable material merchant wholesalers .....                                                   | D                                        | D                      |
| 4239301                                                                       | Iron and steel scrap merchant wholesalers - processors and dealers .....                         | D                                        | D                      |
| 42393011                                                                      | Iron and steel scrap merchant wholesalers - processors (using power processing equipment) .....  | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                      | D                                        | D                      |
| 4244                                                                          | Grocery and related product merchant wholesalers.....                                            | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                                      | D                                        | D                      |
| 42472                                                                         | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) ..... | D                                        | D                      |
| 424720                                                                        | Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) ..... | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                                                  |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                                     | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers.....                                                          | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                                     | D                                        | D                      |
| 42384                                                                         | Industrial supplies merchant wholesalers .....                                                   | D                                        | D                      |
| 423840                                                                        | Industrial supplies merchant wholesalers.....                                                    | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                      | D                                        | D                      |
| <b>CRYSTAL CITY</b>                                                           |                                                                                                  |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                                  |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                                     | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers.....                                                          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                      | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                                        | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                                        | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                                         | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                                         | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                                          | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                                  |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                                     | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers.....                                                          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                      | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                                                  |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                                     | <b>D</b>                                 | <b>D</b>               |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                      | D                                        | D                      |
| <b>CUBA</b>                                                                   |                                                                                                  |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                                  |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                                     | <b>1.5</b>                               | <b>.3</b>              |
| 423                                                                           | Durable goods merchant wholesalers.....                                                          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                      | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                                  |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                                     | <b>1.5</b>                               | <b>.3</b>              |
| 423                                                                           | Durable goods merchant wholesalers.....                                                          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                      | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>DARDENNE PRAIRIE</b>                                                       |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 27.8                                     | 2.1                    |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| <b>DELLWOOD</b>                                                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| <b>DESLOGE</b>                                                                |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>DE SOTO</b>                                                                |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| 42494                                                                         | Tobacco and tobacco product merchant wholesalers .....                | D                                        | D                      |
| 424940                                                                        | Tobacco and tobacco product merchant wholesalers .....                | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>     | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|---------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                           | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>DES PERES</b>                                                              |                                                                           |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                           |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                     | 3.1                                      | 7.6                    |
| 423                                                                           | Durable goods merchant wholesalers.....                                   | 5.5                                      | 13.6                   |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers.....         | D                                        | D                      |
| 42332                                                                         | Brick, stone, and related construction material merchant wholesalers..... | D                                        | D                      |
| 423320                                                                        | Brick, stone, and related construction material merchant wholesalers..... | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....              | D                                        | D                      |
| 42383                                                                         | Industrial machinery and equipment merchant wholesalers.....              | D                                        | D                      |
| 423830                                                                        | Industrial machinery and equipment merchant wholesalers.....              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers.....                                | 7.6                                      | 9.4                    |
| 425                                                                           | Wholesale electronic markets and agents and brokers.....                  | —                                        | —                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers.....                  | —                                        | —                      |
| 42512                                                                         | Wholesale trade agents and brokers.....                                   | —                                        | —                      |
| 425120                                                                        | Wholesale trade agents and brokers.....                                   | —                                        | —                      |
| 4251203                                                                       | Agents and brokers, durable goods.....                                    | —                                        | —                      |
| 42512038                                                                      | Machinery, equipment, and supplies agents and brokers.....                | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                           |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                     | 5.6                                      | 13.5                   |
| 423                                                                           | Durable goods merchant wholesalers.....                                   | 5.5                                      | 13.6                   |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....              | D                                        | D                      |
| 42383                                                                         | Industrial machinery and equipment merchant wholesalers.....              | D                                        | D                      |
| 423830                                                                        | Industrial machinery and equipment merchant wholesalers.....              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers.....                                | 7.6                                      | 9.4                    |
| <b>DEXTER</b>                                                                 |                                                                           |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                           |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                     | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                   | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers.....                                | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers.....                | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals.....                                | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals.....                                | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                           |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                     | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                   | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers.....                                | D                                        | D                      |
| <b>EAST PRAIRIE</b>                                                           |                                                                           |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                           |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                     | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                   | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers.....                                | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                           |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                     | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                   | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers.....                                | D                                        | D                      |
| <b>ELDON</b>                                                                  |                                                                           |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                           |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                     | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                   | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers.....                                | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                           |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                     | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                   | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers.....                                | D                                        | D                      |

See footnotes at end of table.



Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>EL DORADO SPRINGS</b>                                                      |                                                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                                               | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                                               | D                                        | D                      |
| <b>ELLISVILLE</b>                                                             |                                                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                                 | 1.6                                      | .9                     |
| 423                                                                           | Durable goods merchant wholesalers.....                                                               | D                                        | D                      |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....                                    | D                                        | D                      |
| 42331                                                                         | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | D                                        | D                      |
| 423310                                                                        | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | D                                        | D                      |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                                            | D                                        | D                      |
| 42361                                                                         | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | D                                        | D                      |
| 423610                                                                        | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                                             | —                                        | —                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                                             | —                                        | —                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                                              | —                                        | —                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                                              | —                                        | —                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                                               | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                                            | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                                               | D                                        | D                      |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                                            | D                                        | D                      |
| 42361                                                                         | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | D                                        | D                      |
| 423610                                                                        | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | D                                        | D                      |
| <b>EUREKA</b>                                                                 |                                                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                                             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                                             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                                              | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                                               | D                                        | D                      |
| 42512031                                                                      | Motor vehicle and motor vehicle parts and supplies agents and brokers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                           | D                                        | D                      |
| <b>EXCELSIOR SPRINGS</b>                                                      |                                                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                                               | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                                               | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                   | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                                         | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>EXCELSIOR SPRINGS (PART - CLAY COUNTY)</b>                                 |                                                                                         |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                         |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                   | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                                | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                         |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                   | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                                | D                                        | D                      |
| <b>FARMINGTON</b>                                                             |                                                                                         |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                         |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                   | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                                | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                             | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                               | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                               | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                                | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                                | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                                 | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                         |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                   | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                                | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                             | D                                        | D                      |
| <b>FAYETTE</b>                                                                |                                                                                         |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                         |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                   | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                                | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                             | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                         |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                   | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                                | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                             | D                                        | D                      |
| <b>FENTON</b>                                                                 |                                                                                         |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                         |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                   | 2.3                                      | 3.0                    |
| 423                                                                           | Durable goods merchant wholesalers .....                                                | 3.2                                      | 4.1                    |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....           | 1.3                                      | 1.7                    |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                           | 1.9                                      | 1.6                    |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                           | 1.9                                      | 1.6                    |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....                         | —                                        | 2.1                    |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers .....                         | —                                        | 2.1                    |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....                      | 5.9                                      | —                      |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers .....           | 6.2                                      | 3.3                    |
| 42349                                                                         | Other professional equipment and supplies merchant wholesalers .....                    | D                                        | D                      |
| 423490                                                                        | Other professional equipment and supplies merchant wholesalers .....                    | D                                        | D                      |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                              | D                                        | D                      |
| 4237                                                                          | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....    | 1.8                                      | 12.0                   |
| 42373                                                                         | Warm air heating and air-conditioning equipment and supplies merchant wholesalers ..... | —                                        | 16.4                   |
| 423730                                                                        | Warm air heating and air-conditioning equipment and supplies merchant wholesalers ..... | —                                        | 16.4                   |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                           | 1.8                                      | 1.6                    |
| 42383                                                                         | Industrial machinery and equipment merchant wholesalers .....                           | 5.4                                      | 4.5                    |
| 423830                                                                        | Industrial machinery and equipment merchant wholesalers .....                           | 5.4                                      | 4.5                    |
| 42384                                                                         | Industrial supplies merchant wholesalers .....                                          | D                                        | D                      |
| 423840                                                                        | Industrial supplies merchant wholesalers .....                                          | D                                        | D                      |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                                  | —                                        | 12.3                   |
| 42399                                                                         | Other miscellaneous durable goods merchant wholesalers .....                            | D                                        | D                      |
| 423990                                                                        | Other miscellaneous durable goods merchant wholesalers .....                            | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

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| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Percent of sales—                        |                        |
|-----------------|-------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>FENTON—Con.</b>                                                                                    |                                          |                        |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                           |                                          |                        |
|                 | <b>Wholesale trade—Con.</b>                                                                           |                                          |                        |
| 42              | Nondurable goods merchant wholesalers .....                                                           | .6                                       | .8                     |
| 4243            | Apparel, piece goods, and notions merchant wholesalers .....                                          | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers .....                                                | —                                        | —                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                             | D                                        | D                      |
| 42494           | Tobacco and tobacco product merchant wholesalers .....                                                | D                                        | D                      |
| 424940          | Tobacco and tobacco product merchant wholesalers .....                                                | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                                             | .4                                       | —                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                                             | .4                                       | —                      |
| 42512           | Wholesale trade agents and brokers .....                                                              | .4                                       | —                      |
| 425120          | Wholesale trade agents and brokers .....                                                              | .4                                       | —                      |
| 4251203         | Agents and brokers, durable goods .....                                                               | D                                        | D                      |
| 42512038        | Machinery, equipment, and supplies agents and brokers .....                                           | —                                        | —                      |
| 4251204         | Agents and brokers, nondurable goods .....                                                            | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                         |                                          |                        |
| 42              | <b>Wholesale trade .....</b>                                                                          | <b>2.6</b>                               | <b>2.8</b>             |
| 423             | Durable goods merchant wholesalers .....                                                              | 3.4                                      | 3.6                    |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....                         | 1.3                                      | 1.7                    |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                                         | 1.9                                      | 1.6                    |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                                         | 1.9                                      | 1.6                    |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                                       | —                                        | 2.1                    |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                                       | —                                        | 2.1                    |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....                         | 6.2                                      | 3.3                    |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                         | 1.8                                      | 1.6                    |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                                         | 5.4                                      | 4.5                    |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                                         | 5.4                                      | 4.5                    |
| 42384           | Industrial supplies merchant wholesalers .....                                                        | D                                        | D                      |
| 423840          | Industrial supplies merchant wholesalers .....                                                        | D                                        | D                      |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                                | —                                        | 12.3                   |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                                          | D                                        | D                      |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                                          | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                                           | .7                                       | .8                     |
| 4243            | Apparel, piece goods, and notions merchant wholesalers .....                                          | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers .....                                                | —                                        | —                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                             | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                                      |                                          |                        |
| 42              | <b>Wholesale trade .....</b>                                                                          | <b>—</b>                                 | <b>8.2</b>             |
| 423             | Durable goods merchant wholesalers .....                                                              | —                                        | 11.5                   |
| 424             | Nondurable goods merchant wholesalers .....                                                           | —                                        | —                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                             | D                                        | D                      |
|                 | <b>FERGUSON</b>                                                                                       |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                                                |                                          |                        |
| 42              | <b>Wholesale trade .....</b>                                                                          | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers .....                                                              | D                                        | D                      |
| 4233            | Lumber and other construction materials merchant wholesalers .....                                    | D                                        | D                      |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | D                                        | D                      |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | D                                        | D                      |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                            | D                                        | D                      |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | D                                        | D                      |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | D                                        | D                      |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                         | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                                           | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                                             | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                                             | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                                              | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                                              | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                                               | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>FERGUSON—Con.</b>                                                          |                                                                                                       |                                          |                        |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                                              | D                                        | D                      |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                                            | D                                        | D                      |
| 42361                                                                         | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | D                                        | D                      |
| 423610                                                                        | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | D                                        | D                      |
| <b>FESTUS</b>                                                                 |                                                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                                              | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....                         | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                                              | D                                        | D                      |
| <b>FLORISSANT</b>                                                             |                                                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                                 | 19.0                                     | 17.4                   |
| 423                                                                           | Durable goods merchant wholesalers .....                                                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                                             | 1.1                                      | 28.0                   |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                                             | 1.1                                      | 28.0                   |
| 42512                                                                         | Wholesale trade agents and brokers .....                                                              | 1.1                                      | 28.0                   |
| 425120                                                                        | Wholesale trade agents and brokers .....                                                              | 1.1                                      | 28.0                   |
| 4251203                                                                       | Agents and brokers, durable goods .....                                                               | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                                            | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                                 | 38.9                                     | 5.7                    |
| 423                                                                           | Durable goods merchant wholesalers .....                                                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                           | D                                        | D                      |
| <b>FREDERICKTOWN</b>                                                          |                                                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                                 | 91.1                                     | 4.1                    |
| 423                                                                           | Durable goods merchant wholesalers .....                                                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                                 | 91.1                                     | 4.1                    |
| 423                                                                           | Durable goods merchant wholesalers .....                                                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                           | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                                | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|--------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                                |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>FRONTENAC</b>                                                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 425                                                                            | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                          | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                        | Agents and brokers, durable goods .....                               | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>FULTON</b>                                                                  |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | 6.6                                      | 2.8                    |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4247                                                                           | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 42471                                                                          | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 424710                                                                         | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | 6.6                                      | 2.8                    |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>GLADSTONE</b>                                                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 425                                                                            | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42511                                                                          | Business to business electronic markets .....                         | D                                        | D                      |
| 425110                                                                         | Business to business electronic markets .....                         | D                                        | D                      |
| 42512                                                                          | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                        | Agents and brokers, durable goods .....                               | D                                        | D                      |
| 4251204                                                                        | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                               |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>GLENDALE</b>                                                               |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>GRAIN VALLEY</b>                                                           |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>GRANDVIEW</b>                                                              |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | 2.0                                      | 15.6                   |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....               | D                                        | D                      |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers.....                | D                                        | D                      |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....            | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| 42494                                                                         | Tobacco and tobacco product merchant wholesalers .....                        | D                                        | D                      |
| 424940                                                                        | Tobacco and tobacco product merchant wholesalers .....                        | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
| 42512044                                                                      | Grocery and related products agents and brokers .....                         | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....               | D                                        | D                      |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers.....                | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>          | Percent of sales—                        |                        |
|-----------------|--------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>GREEN PARK</b>                                                              |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                         |                                          |                        |
| <b>42</b>       | <b>Wholesale trade</b> .....                                                   | <b>6.3</b>                               | <b>9.7</b>             |
| 423             | Durable goods merchant wholesalers.....                                        | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                    | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                      | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                      | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                       | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                       | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                        | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                     | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| <b>42</b>       | <b>Wholesale trade</b> .....                                                   | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                        | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                    | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                               |                                          |                        |
| <b>42</b>       | <b>Wholesale trade</b> .....                                                   | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                        | D                                        | D                      |
|                 | <b>GREENWOOD</b>                                                               |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                         |                                          |                        |
| <b>42</b>       | <b>Wholesale trade</b> .....                                                   | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                        | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                    | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                      | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                      | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                       | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                       | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                        | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| <b>42</b>       | <b>Wholesale trade</b> .....                                                   | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                        | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                    | D                                        | D                      |
|                 | <b>HANNIBAL</b>                                                                |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                         |                                          |                        |
| <b>42</b>       | <b>Wholesale trade</b> .....                                                   | <b>.6</b>                                | <b>1.4</b>             |
| 423             | Durable goods merchant wholesalers.....                                        | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers.....                   | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                    | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                    | D                                        | D                      |
| 42471           | Petroleum bulk stations and terminals .....                                    | D                                        | D                      |
| 424710          | Petroleum bulk stations and terminals .....                                    | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| <b>42</b>       | <b>Wholesale trade</b> .....                                                   | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                        | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers.....                   | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                    | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                               |                                          |                        |
| <b>42</b>       | <b>Wholesale trade</b> .....                                                   | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                        | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>HANNIBAL (PART - MARION COUNTY)</b>                                        |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| <b>HANNIBAL (PART - RALLS COUNTY)</b>                                         |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| <b>HARRISONVILLE</b>                                                          |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 1.1                                      | 14.8                   |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |

See footnotes at end of table.



Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>           | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|---------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                                 | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>HAYTI</b>                                                                  |                                                                                 |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                 |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                                    | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                                        | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                   | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                     | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                     | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                       | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                 |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                                    | <b>5.3</b>                               | <b>13.4</b>            |
| 423                                                                           | Durable goods merchant wholesalers .....                                        | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                     | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                                 |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                                    | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                                        | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                     | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                       | D                                        | D                      |
| <b>HAZELWOOD</b>                                                              |                                                                                 |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                 |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                                    | <b>.2</b>                                | <b>1.3</b>             |
| 423                                                                           | Durable goods merchant wholesalers .....                                        | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....   | D                                        | D                      |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                   | D                                        | D                      |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                   | D                                        | D                      |
| 4231101                                                                       | Automobile and motorcycle merchant wholesalers .....                            | D                                        | D                      |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....                 | D                                        | D                      |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers .....                 | D                                        | D                      |
| 4231202                                                                       | Motor vehicle supplies and new parts merchant wholesalers - jobbers .....       | D                                        | D                      |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....              | D                                        | D                      |
| 42331                                                                         | Lumber, plywood, millwork, and wood panel merchant wholesalers .....            | D                                        | D                      |
| 423310                                                                        | Lumber, plywood, millwork, and wood panel merchant wholesalers .....            | D                                        | D                      |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers .....   | D                                        | D                      |
| 42345                                                                         | Medical, dental, and hospital equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 423450                                                                        | Medical, dental, and hospital equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 4234501                                                                       | Surgical, medical, and hospital supplies merchant wholesalers .....             | D                                        | D                      |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                      | -                                        | .3                     |
| 42369                                                                         | Other electronic parts and equipment merchant wholesalers .....                 | D                                        | D                      |
| 423690                                                                        | Other electronic parts and equipment merchant wholesalers .....                 | D                                        | D                      |
| 4236901                                                                       | Communications equipment and supplies merchant wholesalers .....                | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                   | .1                                       | -                      |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                          | D                                        | D                      |
| 42393                                                                         | Recyclable material merchant wholesalers .....                                  | D                                        | D                      |
| 423930                                                                        | Recyclable material merchant wholesalers .....                                  | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                     | D                                        | D                      |
| 4243                                                                          | Apparel, piece goods, and notions merchant wholesalers .....                    | D                                        | D                      |
| 42432                                                                         | Men's and boys' clothing and furnishings merchant wholesalers .....             | D                                        | D                      |
| 424320                                                                        | Men's and boys' clothing and furnishings merchant wholesalers .....             | D                                        | D                      |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                          | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                       | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                       | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                        | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                        | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                         | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>           | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|---------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                                 | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>HAZELWOOD—Con.</b>                                                         |                                                                                 |                                          |                        |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                 |                                          |                        |
| 42                                                                            | <b>Wholesale trade</b> .....                                                    | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                        | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....   | D                                        | D                      |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....                 | D                                        | D                      |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers .....                 | D                                        | D                      |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers .....   | D                                        | D                      |
| 42345                                                                         | Medical, dental, and hospital equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 423450                                                                        | Medical, dental, and hospital equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                      | —                                        | .3                     |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                   | .1                                       | —                      |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                          | D                                        | D                      |
| 42393                                                                         | Recyclable material merchant wholesalers .....                                  | D                                        | D                      |
| 423930                                                                        | Recyclable material merchant wholesalers .....                                  | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                     | D                                        | D                      |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                          | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                                 |                                          |                        |
| 42                                                                            | <b>Wholesale trade</b> .....                                                    | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                        | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....   | D                                        | D                      |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                   | D                                        | D                      |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                   | D                                        | D                      |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....                 | D                                        | D                      |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers .....                 | D                                        | D                      |
| 4231202                                                                       | Motor vehicle supplies and new parts merchant wholesalers - jobbers .....       | D                                        | D                      |
| <b>HERCULANEUM</b>                                                            |                                                                                 |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                 |                                          |                        |
| 42                                                                            | <b>Wholesale trade</b> .....                                                    | 4.0                                      | 4.1                    |
| 423                                                                           | Durable goods merchant wholesalers .....                                        | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                     | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                     | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                     | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                     | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                 |                                          |                        |
| 42                                                                            | <b>Wholesale trade</b> .....                                                    | 4.0                                      | 4.1                    |
| 423                                                                           | Durable goods merchant wholesalers .....                                        | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                     | D                                        | D                      |
| <b>HERMANN</b>                                                                |                                                                                 |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                 |                                          |                        |
| 42                                                                            | <b>Wholesale trade</b> .....                                                    | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                        | —                                        | 45.7                   |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                     | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                 |                                          |                        |
| 42                                                                            | <b>Wholesale trade</b> .....                                                    | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                        | —                                        | 45.7                   |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                     | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>HIGGINSVILLE</b>                                                           |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>HOLDEN</b>                                                                 |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>HOLLISTER</b>                                                              |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 11.2                                     | 47.7                   |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 11.2                                     | 47.7                   |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>HOLTS SUMMIT</b>                                                           |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

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| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                | Percent of sales—                        |                        |
|-----------------|--------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                      | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>INDEPENDENCE</b>                                                                  |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                               |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                         | <b>1.7</b>                               | <b>3.6</b>             |
| 423             | Durable goods merchant wholesalers.....                                              | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | D                                        | D                      |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers.....                         | D                                        | D                      |
| 42382           | Farm and garden machinery and equipment merchant wholesalers.....                    | D                                        | D                      |
| 423820          | Farm and garden machinery and equipment merchant wholesalers .....                   | D                                        | D                      |
| 4238202         | Farm machinery and equipment merchant wholesalers - wholesale distributors .....     | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 4243            | Apparel, piece goods, and notions merchant wholesalers .....                         | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers.....                                | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                            | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                              | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                           | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>        |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                         | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                              | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers.....                         | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers.....                                | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                     |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                         | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                              | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers.....                         | D                                        | D                      |
| 42382           | Farm and garden machinery and equipment merchant wholesalers.....                    | D                                        | D                      |
| 423820          | Farm and garden machinery and equipment merchant wholesalers.....                    | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
|                 | <b>INDEPENDENCE (PART - JACKSON COUNTY)</b>                                          |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                               |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                         | <b>1.7</b>                               | <b>3.6</b>             |
| 423             | Durable goods merchant wholesalers.....                                              | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | D                                        | D                      |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers.....                         | D                                        | D                      |
| 42382           | Farm and garden machinery and equipment merchant wholesalers.....                    | D                                        | D                      |
| 423820          | Farm and garden machinery and equipment merchant wholesalers.....                    | D                                        | D                      |
| 4238202         | Farm machinery and equipment merchant wholesalers - wholesale distributors .....     | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 4243            | Apparel, piece goods, and notions merchant wholesalers .....                         | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers.....                                | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                            | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                              | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                           | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-----------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>INDEPENDENCE (PART - JACKSON COUNTY)—Con.</b>                              |                                          |                        |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers.....                  | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers.....                         | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers.....                  | D                                        | D                      |
| 42382           | Farm and garden machinery and equipment merchant wholesalers.....             | D                                        | D                      |
| 423820          | Farm and garden machinery and equipment merchant wholesalers.....             | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>JACKSON</b>                                                                |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                        |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | 3.8                                      | —                      |
| 423             | Durable goods merchant wholesalers.....                                       | 4.3                                      | —                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                   | D                                        | D                      |
| 42471           | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 424710          | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                       | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                       | 4.3                                      | —                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>JEFFERSON CITY</b>                                                         |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                        |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | 5.2                                      | 4.8                    |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers ..... | 5.8                                      | 3.9                    |
| 4238            | Machinery, equipment, and supplies merchant wholesalers.....                  | 11.0                                     | —                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                   | D                                        | D                      |
| 42471           | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 424710          | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 4247101         | Petroleum bulk stations and terminals (except LP) .....                       | D                                        | D                      |
| 42471011        | Petroleum bulk stations (except LP) .....                                     | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                       | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>JEFFERSON CITY—Con.</b>                                                    |                                                                               |                                          |                        |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | <b>Wholesale trade</b> .....                                                  | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                  | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                                          |                        |
| 42                                                                            | <b>Wholesale trade</b> .....                                                  | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>JEFFERSON CITY (PART - COLE COUNTY)</b>                                    |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | <b>Wholesale trade</b> .....                                                  | 5.2                                      | 4.8                    |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers ..... | 5.8                                      | 3.9                    |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                  | 11.0                                     | —                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 4247101                                                                       | Petroleum bulk stations and terminals (except LP) .....                       | D                                        | D                      |
| 42471011                                                                      | Petroleum bulk stations (except LP) .....                                     | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | <b>Wholesale trade</b> .....                                                  | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                  | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                                          |                        |
| 42                                                                            | <b>Wholesale trade</b> .....                                                  | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>JENNINGS</b>                                                               |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | 36.5                                     | .8                     |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | 36.5                                     | .8                     |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| <b>JOPLIN</b>                                                                 |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | —                                        | .6                     |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                 | D                                        | D                      |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                 | D                                        | D                      |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....            | D                                        | D                      |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                  | D                                        | D                      |
| 42384                                                                         | Industrial supplies merchant wholesalers.....                                 | —                                        | 50.6                   |
| 423840                                                                        | Industrial supplies merchant wholesalers.....                                 | —                                        | 50.6                   |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers.....                         | D                                        | D                      |
| 42393                                                                         | Recyclable material merchant wholesalers .....                                | 5.2                                      | 6.7                    |
| 423930                                                                        | Recyclable material merchant wholesalers .....                                | 5.2                                      | 6.7                    |
| 4239303                                                                       | Other recyclable material merchant wholesalers .....                          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 1.7                                      | .4                     |
| 4244                                                                          | Grocery and related product merchant wholesalers.....                         | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | —                                        | .6                     |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                  | D                                        | D                      |
| 42384                                                                         | Industrial supplies merchant wholesalers.....                                 | D                                        | D                      |
| 423840                                                                        | Industrial supplies merchant wholesalers.....                                 | D                                        | D                      |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers.....                         | D                                        | D                      |
| 42393                                                                         | Recyclable material merchant wholesalers .....                                | 5.2                                      | 6.7                    |
| 423930                                                                        | Recyclable material merchant wholesalers .....                                | 5.2                                      | 6.7                    |
| 4239303                                                                       | Other recyclable material merchant wholesalers .....                          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>JOPLIN (PART - JASPER COUNTY)</b>                                          |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | —                                        | .6                     |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                 | D                                        | D                      |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                 | D                                        | D                      |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....            | D                                        | D                      |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | D                                        | D                      |
| 42384                                                                         | Industrial supplies merchant wholesalers .....                                | D                                        | D                      |
| 423840                                                                        | Industrial supplies merchant wholesalers .....                                | D                                        | D                      |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                        | D                                        | D                      |
| 42393                                                                         | Recyclable material merchant wholesalers .....                                | 5.2                                      | 6.7                    |
| 423930                                                                        | Recyclable material merchant wholesalers .....                                | 5.2                                      | 6.7                    |
| 4239303                                                                       | Other recyclable material merchant wholesalers .....                          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                        | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
| <b>MERCHANT WHOLESALESA, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | —                                        | .6                     |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | D                                        | D                      |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                        | D                                        | D                      |
| 42393                                                                         | Recyclable material merchant wholesalers .....                                | 5.2                                      | 6.7                    |
| 423930                                                                        | Recyclable material merchant wholesalers .....                                | 5.2                                      | 6.7                    |
| 4239303                                                                       | Other recyclable material merchant wholesalers .....                          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>JOPLIN (PART - NEWTON COUNTY)</b>                                          |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| <b>MERCHANT WHOLESALESA, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |

See footnotes at end of table.



Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code        | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Percent of sales—                        |                        |
|------------------------|-------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                        |                                                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>KANSAS CITY</b>     |                                                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b> |                                                                                                       |                                          |                        |
| 42                     | Wholesale trade .....                                                                                 | 1.1                                      | 1.1                    |
| 423                    | Durable goods merchant wholesalers .....                                                              | 2.3                                      | 2.4                    |
| 4231                   | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....                         | .8                                       | .7                     |
| 42311                  | Automobile and other motor vehicle merchant wholesalers .....                                         | .3                                       | .1                     |
| 423110                 | Automobile and other motor vehicle merchant wholesalers .....                                         | .3                                       | .1                     |
| 4231101                | Automobile and motorcycle merchant wholesalers .....                                                  | D                                        | D                      |
| 4231105                | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                                   | D                                        | D                      |
| 42312                  | Motor vehicle supplies and new parts merchant wholesalers .....                                       | D                                        | D                      |
| 423120                 | Motor vehicle supplies and new parts merchant wholesalers .....                                       | D                                        | D                      |
| 4231201                | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors .....              | D                                        | D                      |
| 42313                  | Tire and tube merchant wholesalers .....                                                              | D                                        | D                      |
| 423130                 | Tire and tube merchant wholesalers .....                                                              | D                                        | D                      |
| 4232                   | Furniture and home furnishing merchant wholesalers .....                                              | D                                        | D                      |
| 42322                  | Home furnishing merchant wholesalers .....                                                            | D                                        | D                      |
| 423220                 | Home furnishing merchant wholesalers .....                                                            | D                                        | D                      |
| 4232203                | Floor coverings merchant wholesalers .....                                                            | D                                        | D                      |
| 4233                   | Lumber and other construction materials merchant wholesalers .....                                    | 16.5                                     | 5.4                    |
| 42331                  | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | D                                        | D                      |
| 423310                 | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | D                                        | D                      |
| 4233103                | Plywood, veneer, millwork, and wood panel merchant wholesalers .....                                  | D                                        | D                      |
| 4234                   | Professional and commercial equipment and supplies merchant wholesalers .....                         | 3.0                                      | 5.0                    |
| 42343                  | Computer and computer peripheral equipment and software merchant wholesalers .....                    | D                                        | D                      |
| 423430                 | Computer and computer peripheral equipment and software merchant wholesalers .....                    | D                                        | D                      |
| 4234301                | Computer and computer peripheral equipment merchant wholesalers .....                                 | D                                        | D                      |
| 42343012               | Computer and peripheral equipment for end use merchant wholesalers .....                              | D                                        | D                      |
| 42345                  | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | .6                                       | 11.6                   |
| 423450                 | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | .6                                       | 11.6                   |
| 4234501                | Surgical, medical, and hospital supplies merchant wholesalers .....                                   | D                                        | D                      |
| 4235                   | Metal and mineral (except petroleum) merchant wholesalers .....                                       | 1.1                                      | 9.4                    |
| 42351                  | Metal service centers and other metal merchant wholesalers .....                                      | 1.1                                      | 9.4                    |
| 423510                 | Metal service centers and other metal merchant wholesalers .....                                      | 1.1                                      | 9.4                    |
| 4235101                | Ferrous metal service centers and sales offices merchant wholesalers .....                            | D                                        | D                      |
| 4235102                | Nonferrous metal service centers and sales offices merchant wholesalers .....                         | D                                        | D                      |
| 42351021               | Nonferrous metal service centers merchant wholesalers .....                                           | D                                        | D                      |
| 4236                   | Electrical and electronic goods merchant wholesalers .....                                            | 1.1                                      | 6.4                    |
| 42361                  | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | D                                        | D                      |
| 423610                 | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | D                                        | D                      |
| 42369                  | Other electronic parts and equipment merchant wholesalers .....                                       | D                                        | D                      |
| 423690                 | Other electronic parts and equipment merchant wholesalers .....                                       | D                                        | D                      |
| 4236902                | Electronic parts (except communications equipment) merchant wholesalers .....                         | D                                        | D                      |
| 4237                   | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | D                                        | D                      |
| 4238                   | Machinery, equipment, and supplies merchant wholesalers .....                                         | 2.9                                      | 2.9                    |
| 42381                  | Construction and mining (except oil well) machinery and equipment merchant wholesalers .....          | -                                        | 1.3                    |
| 423810                 | Construction and mining (except oil well) machinery and equipment merchant wholesalers .....          | -                                        | 1.3                    |
| 42382                  | Farm and garden machinery and equipment merchant wholesalers .....                                    | D                                        | D                      |
| 423820                 | Farm and garden machinery and equipment merchant wholesalers .....                                    | D                                        | D                      |
| 4238203                | Lawn and garden machinery and equipment merchant wholesalers .....                                    | D                                        | D                      |
| 42383                  | Industrial machinery and equipment merchant wholesalers .....                                         | 10.5                                     | 5.0                    |
| 423830                 | Industrial machinery and equipment merchant wholesalers .....                                         | 10.5                                     | 5.0                    |
| 4238301                | Food-processing machinery and equipment merchant wholesalers .....                                    | D                                        | D                      |
| 4238303                | General-purpose industrial machinery and equipment merchant wholesalers .....                         | D                                        | D                      |
| 4238305                | Materials handling equipment merchant wholesalers .....                                               | -                                        | 8.8                    |
| 4238307                | Other industrial machinery and equipment merchant wholesalers .....                                   | D                                        | D                      |
| 42384                  | Industrial supplies merchant wholesalers .....                                                        | D                                        | D                      |
| 423840                 | Industrial supplies merchant wholesalers .....                                                        | D                                        | D                      |
| 4238402                | Mechanical power transmission supplies merchant wholesalers .....                                     | D                                        | D                      |
| 4238403                | Welding supplies merchant wholesalers .....                                                           | D                                        | D                      |
| 4238406                | Other industrial supplies merchant wholesalers .....                                                  | D                                        | D                      |
| 42385                  | Service establishment equipment and supplies merchant wholesalers .....                               | D                                        | D                      |
| 423850                 | Service establishment equipment and supplies merchant wholesalers .....                               | D                                        | D                      |
| 4238502                | Custodial and janitors' equipment and supplies merchant wholesalers .....                             | D                                        | D                      |
| 4239                   | Miscellaneous durable goods merchant wholesalers .....                                                | D                                        | D                      |
| 42393                  | Recyclable material merchant wholesalers .....                                                        | D                                        | D                      |
| 423930                 | Recyclable material merchant wholesalers .....                                                        | D                                        | D                      |
| 4239303                | Other recyclable material merchant wholesalers .....                                                  | D                                        | D                      |
| 42399                  | Other miscellaneous durable goods merchant wholesalers .....                                          | D                                        | D                      |
| 423990                 | Other miscellaneous durable goods merchant wholesalers .....                                          | D                                        | D                      |
| 4239903                | General merchandise (durable goods) merchant wholesalers .....                                        | D                                        | D                      |
| 424                    | Nondurable goods merchant wholesalers .....                                                           | .5                                       | .4                     |
| 4241                   | Paper and paper product merchant wholesalers .....                                                    | D                                        | D                      |
| 42412                  | Stationery and office supplies merchant wholesalers .....                                             | D                                        | D                      |
| 424120                 | Stationery and office supplies merchant wholesalers .....                                             | D                                        | D                      |
| 4242                   | Drugs and druggists' sundries merchant wholesalers .....                                              | -                                        | .1                     |
| 42421                  | Drugs and druggists' sundries merchant wholesalers .....                                              | -                                        | .1                     |
| 424210                 | Drugs and druggists' sundries merchant wholesalers .....                                              | -                                        | .1                     |
| 4242101                | General-line drugs merchant wholesalers .....                                                         | D                                        | D                      |
| 4242102                | Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries merchant wholesalers .....           | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                     | Percent of sales—                        |                        |
|-----------------|-----------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                                           | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>KANSAS CITY—Con.</b>                                                                                   |                                          |                        |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                               |                                          |                        |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                               |                                          |                        |
| 424             | Nondurable goods merchant wholesalers—Con.                                                                |                                          |                        |
| 4243            | Apparel, piece goods, and notions merchant wholesalers . . . . .                                          | 3.3                                      | 11.2                   |
| 42432           | Men's and boys' clothing and furnishings merchant wholesalers . . . . .                                   | D                                        | D                      |
| 424320          | Men's and boys' clothing and furnishings merchant wholesalers . . . . .                                   | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers . . . . .                                                | 3.2                                      | .3                     |
| 42443           | Dairy product (except dried or canned) merchant wholesalers . . . . .                                     | D                                        | D                      |
| 424430          | Dairy product (except dried or canned) merchant wholesalers . . . . .                                     | D                                        | D                      |
| 42445           | Confectionery merchant wholesalers . . . . .                                                              | D                                        | D                      |
| 424450          | Confectionery merchant wholesalers . . . . .                                                              | D                                        | D                      |
| 42449           | Other grocery and related products merchant wholesalers . . . . .                                         | 3.3                                      | .4                     |
| 424490          | Other grocery and related products merchant wholesalers . . . . .                                         | 3.3                                      | .4                     |
| 4244902         | Bread and baked goods merchant wholesalers . . . . .                                                      | D                                        | D                      |
| 4245            | Farm product raw material merchant wholesalers . . . . .                                                  | —                                        | —                      |
| 4246            | Chemical and allied products merchant wholesalers . . . . .                                               | —                                        | 3.5                    |
| 42469           | Other chemical and allied products merchant wholesalers . . . . .                                         | —                                        | 3.6                    |
| 424690          | Other chemical and allied products merchant wholesalers . . . . .                                         | —                                        | 3.6                    |
| 4246902         | Other chemical and allied products merchant wholesalers . . . . .                                         | —                                        | 3.6                    |
| 4247            | Petroleum and petroleum products merchant wholesalers . . . . .                                           | D                                        | D                      |
| 42471           | Petroleum bulk stations and terminals . . . . .                                                           | D                                        | D                      |
| 424710          | Petroleum bulk stations and terminals . . . . .                                                           | D                                        | D                      |
| 4248            | Beer, wine, and distilled alcoholic beverage merchant wholesalers . . . . .                               | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers . . . . .                                             | D                                        | D                      |
| 42491           | Farm supplies merchant wholesalers . . . . .                                                              | D                                        | D                      |
| 424910          | Farm supplies merchant wholesalers . . . . .                                                              | D                                        | D                      |
| 42494           | Tobacco and tobacco product merchant wholesalers . . . . .                                                | D                                        | D                      |
| 424940          | Tobacco and tobacco product merchant wholesalers . . . . .                                                | D                                        | D                      |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers . . . . .                                       | D                                        | D                      |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers . . . . .                                       | D                                        | D                      |
| 4249901         | Art goods merchant wholesalers . . . . .                                                                  | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers . . . . .                                             | .1                                       | —                      |
| 4251            | Wholesale electronic markets and agents and brokers . . . . .                                             | .1                                       | —                      |
| 42512           | Wholesale trade agents and brokers . . . . .                                                              | .1                                       | —                      |
| 425120          | Wholesale trade agents and brokers . . . . .                                                              | .1                                       | —                      |
| 4251203         | Agents and brokers, durable goods . . . . .                                                               | .1                                       | —                      |
| 42512031        | Motor vehicle and motor vehicle parts and supplies agents and brokers . . . . .                           | —                                        | —                      |
| 42512034        | Professional and commercial equipment and supplies agents and brokers . . . . .                           | D                                        | D                      |
| 42512037        | Hardware, plumbing, and heating equipment and supplies agents and brokers . . . . .                       | —                                        | —                      |
| 42512038        | Machinery, equipment, and supplies agents and brokers . . . . .                                           | —                                        | —                      |
| 4251204         | Agents and brokers, nondurable goods . . . . .                                                            | .1                                       | —                      |
| 42512041        | Paper and paper products agents and brokers . . . . .                                                     | D                                        | D                      |
| 42512044        | Grocery and related products agents and brokers . . . . .                                                 | D                                        | D                      |
| 42512045        | Farm product raw material agents and brokers . . . . .                                                    | D                                        | D                      |
| 42512049        | Miscellaneous nondurable goods agents and brokers . . . . .                                               | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                             |                                          |                        |
| <b>42</b>       | <b>Wholesale trade . . . . .</b>                                                                          | <b>2.4</b>                               | <b>2.4</b>             |
| 423             | Durable goods merchant wholesalers . . . . .                                                              | 6.3                                      | 6.3                    |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers . . . . .                         | D                                        | D                      |
| 42311           | Automobile and other motor vehicle merchant wholesalers . . . . .                                         | D                                        | D                      |
| 423110          | Automobile and other motor vehicle merchant wholesalers . . . . .                                         | D                                        | D                      |
| 4231105         | Heavy truck and tractor (over 33,000 lb) merchant wholesalers . . . . .                                   | D                                        | D                      |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers . . . . .                                       | D                                        | D                      |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers . . . . .                                       | D                                        | D                      |
| 4232            | Furniture and home furnishing merchant wholesalers . . . . .                                              | D                                        | D                      |
| 4233            | Lumber and other construction materials merchant wholesalers . . . . .                                    | D                                        | D                      |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers . . . . .                                  | D                                        | D                      |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers . . . . .                                  | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers . . . . .                         | D                                        | D                      |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers . . . . .                       | .6                                       | 11.6                   |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers . . . . .                       | .6                                       | 11.6                   |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers . . . . .                                       | D                                        | D                      |
| 42351           | Metal service centers and other metal merchant wholesalers . . . . .                                      | D                                        | D                      |
| 423510          | Metal service centers and other metal merchant wholesalers . . . . .                                      | D                                        | D                      |
| 4235101         | Ferrous metal service centers and sales offices merchant wholesalers . . . . .                            | D                                        | D                      |
| 4236            | Electrical and electronic goods merchant wholesalers . . . . .                                            | D                                        | D                      |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers . . . . . | D                                        | D                      |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers . . . . . | D                                        | D                      |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers . . . . .                  | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                            | Percent of sales—                        |                        |
|-----------------|--------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                                  | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>KANSAS CITY—Con.</b>                                                                          |                                          |                        |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>               |                                          |                        |
|                 | <b>Wholesale trade—Con.</b>                                                                      |                                          |                        |
| 423             | Durable goods merchant wholesalers—Con.                                                          |                                          |                        |
| 4238            | Machinery, equipment, and supplies merchant wholesalers . . . . .                                | D                                        | D                      |
| 42381           | Construction and mining (except oil well) machinery and equipment merchant wholesalers . . . . . | D                                        | D                      |
| 423810          | Construction and mining (except oil well) machinery and equipment merchant wholesalers . . . . . | D                                        | D                      |
| 42383           | Industrial machinery and equipment merchant wholesalers . . . . .                                | D                                        | D                      |
| 423830          | Industrial machinery and equipment merchant wholesalers . . . . .                                | D                                        | D                      |
| 42384           | Industrial supplies merchant wholesalers . . . . .                                               | D                                        | D                      |
| 423840          | Industrial supplies merchant wholesalers . . . . .                                               | D                                        | D                      |
| 4238406         | Other industrial supplies merchant wholesalers . . . . .                                         | D                                        | D                      |
| 42385           | Service establishment equipment and supplies merchant wholesalers . . . . .                      | D                                        | D                      |
| 423850          | Service establishment equipment and supplies merchant wholesalers . . . . .                      | D                                        | D                      |
| 4239            | Miscellaneous durable goods merchant wholesalers . . . . .                                       | D                                        | D                      |
| 42393           | Recyclable material merchant wholesalers . . . . .                                               | D                                        | D                      |
| 423930          | Recyclable material merchant wholesalers . . . . .                                               | D                                        | D                      |
| 4239303         | Other recyclable material merchant wholesalers . . . . .                                         | D                                        | D                      |
| 42399           | Other miscellaneous durable goods merchant wholesalers . . . . .                                 | D                                        | D                      |
| 423990          | Other miscellaneous durable goods merchant wholesalers . . . . .                                 | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers . . . . .                                                  | .8                                       | .8                     |
| 4241            | Paper and paper product merchant wholesalers . . . . .                                           | D                                        | D                      |
| 42412           | Stationery and office supplies merchant wholesalers . . . . .                                    | 6.7                                      | 2.9                    |
| 424120          | Stationery and office supplies merchant wholesalers . . . . .                                    | 6.7                                      | 2.9                    |
| 4242            | Drugs and druggists' sundries merchant wholesalers . . . . .                                     | D                                        | D                      |
| 42421           | Drugs and druggists' sundries merchant wholesalers . . . . .                                     | D                                        | D                      |
| 424210          | Drugs and druggists' sundries merchant wholesalers . . . . .                                     | D                                        | D                      |
| 4242101         | General-line drugs merchant wholesalers . . . . .                                                | D                                        | D                      |
| 4243            | Apparel, piece goods, and notions merchant wholesalers . . . . .                                 | 3.3                                      | 11.2                   |
| 4244            | Grocery and related product merchant wholesalers . . . . .                                       | D                                        | D                      |
| 4245            | Farm product raw material merchant wholesalers . . . . .                                         | —                                        | —                      |
| 4246            | Chemical and allied products merchant wholesalers . . . . .                                      | —                                        | 3.5                    |
| 42469           | Other chemical and allied products merchant wholesalers . . . . .                                | —                                        | 3.6                    |
| 424690          | Other chemical and allied products merchant wholesalers . . . . .                                | —                                        | 3.6                    |
| 4249            | Miscellaneous nondurable goods merchant wholesalers . . . . .                                    | D                                        | D                      |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers . . . . .                              | D                                        | D                      |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers . . . . .                              | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                                 |                                          |                        |
| 42              | <b>Wholesale trade . . . . .</b>                                                                 | —                                        | .1                     |
| 423             | Durable goods merchant wholesalers . . . . .                                                     | —                                        | .1                     |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers . . . . .                | D                                        | D                      |
| 42311           | Automobile and other motor vehicle merchant wholesalers . . . . .                                | D                                        | D                      |
| 423110          | Automobile and other motor vehicle merchant wholesalers . . . . .                                | D                                        | D                      |
| 4231105         | Heavy truck and tractor (over 33,000 lb) merchant wholesalers . . . . .                          | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers . . . . .                | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers . . . . .                                | D                                        | D                      |
| 42382           | Farm and garden machinery and equipment merchant wholesalers . . . . .                           | D                                        | D                      |
| 423820          | Farm and garden machinery and equipment merchant wholesalers . . . . .                           | D                                        | D                      |
| 4238203         | Lawn and garden machinery and equipment merchant wholesalers . . . . .                           | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers . . . . .                                                  | —                                        | —                      |
| 4241            | Paper and paper product merchant wholesalers . . . . .                                           | D                                        | D                      |
| 42412           | Stationery and office supplies merchant wholesalers . . . . .                                    | D                                        | D                      |
| 424120          | Stationery and office supplies merchant wholesalers . . . . .                                    | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers . . . . .                                       | D                                        | D                      |
| 42449           | Other grocery and related products merchant wholesalers . . . . .                                | D                                        | D                      |
| 424490          | Other grocery and related products merchant wholesalers . . . . .                                | D                                        | D                      |
| 4244902         | Bread and baked goods merchant wholesalers . . . . .                                             | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers . . . . .                                    | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                    | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                                          | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>KANSAS CITY (PART - CLAY COUNTY)</b>                                       |                                                                                          |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                          |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                                             | <b>1.4</b>                               | <b>1.4</b>             |
| 423                                                                           | Durable goods merchant wholesalers .....                                                 | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....            | D                                        | D                      |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                            | D                                        | D                      |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                            | D                                        | D                      |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....                          | D                                        | D                      |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers .....                          | D                                        | D                      |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers .....            | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                            | D                                        | D                      |
| 42383                                                                         | Industrial machinery and equipment merchant wholesalers .....                            | D                                        | D                      |
| 423830                                                                        | Industrial machinery and equipment merchant wholesalers .....                            | D                                        | D                      |
| 42385                                                                         | Service establishment equipment and supplies merchant wholesalers .....                  | D                                        | D                      |
| 423850                                                                        | Service establishment equipment and supplies merchant wholesalers .....                  | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                              | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                                     | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                                | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                                | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                                 | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                                 | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                                  | D                                        | D                      |
| 42512031                                                                      | Motor vehicle and motor vehicle parts and supplies agents and brokers .....              | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                               | D                                        | D                      |
| <b>MERCHANT WHOLESALESA, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                          |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                                             | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                                                 | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....            | D                                        | D                      |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....                          | D                                        | D                      |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers .....                          | D                                        | D                      |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers .....            | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                            | D                                        | D                      |
| 42383                                                                         | Industrial machinery and equipment merchant wholesalers .....                            | D                                        | D                      |
| 423830                                                                        | Industrial machinery and equipment merchant wholesalers .....                            | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                              | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                                     | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                                          |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                                             | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                                                 | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                            | D                                        | D                      |
| <b>KANSAS CITY (PART - JACKSON COUNTY)</b>                                    |                                                                                          |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                          |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                                             | <b>1.3</b>                               | <b>1.3</b>             |
| 423                                                                           | Durable goods merchant wholesalers .....                                                 | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....            | D                                        | D                      |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                            | D                                        | D                      |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                            | D                                        | D                      |
| 4231105                                                                       | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                      | D                                        | D                      |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....                          | D                                        | D                      |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers .....                          | D                                        | D                      |
| 4231201                                                                       | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors ..... | D                                        | D                      |
| 4232                                                                          | Furniture and home furnishing merchant wholesalers .....                                 | D                                        | D                      |
| 42322                                                                         | Home furnishing merchant wholesalers .....                                               | D                                        | D                      |
| 423220                                                                        | Home furnishing merchant wholesalers .....                                               | D                                        | D                      |
| 4232203                                                                       | Floor coverings merchant wholesalers .....                                               | D                                        | D                      |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....                       | D                                        | D                      |
| 42331                                                                         | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | D                                        | D                      |
| 423310                                                                        | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | D                                        | D                      |
| 4233103                                                                       | Plywood, veneer, millwork, and wood panel merchant wholesalers .....                     | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Percent of sales—                        |                        |
|-----------------|-------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>KANSAS CITY (PART - JACKSON COUNTY)—Con.</b>                                                       |                                          |                        |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                           |                                          |                        |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                           |                                          |                        |
| 423             | Durable goods merchant wholesalers—Con.                                                               |                                          |                        |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....                         | D                                        | D                      |
| 42343           | Computer and computer peripheral equipment and software merchant wholesalers .....                    | D                                        | D                      |
| 423430          | Computer and computer peripheral equipment and software merchant wholesalers .....                    | D                                        | D                      |
| 4234301         | Computer and computer peripheral equipment merchant wholesalers .....                                 | D                                        | D                      |
| 42343012        | Computer and peripheral equipment for end use merchant wholesalers .....                              | D                                        | D                      |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | D                                        | D                      |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | D                                        | D                      |
| 4234501         | Surgical, medical, and hospital supplies merchant wholesalers .....                                   | D                                        | D                      |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                                       | D                                        | D                      |
| 42351           | Metal service centers and other metal merchant wholesalers .....                                      | D                                        | D                      |
| 423510          | Metal service centers and other metal merchant wholesalers .....                                      | D                                        | D                      |
| 4235101         | Ferrous metal service centers and sales offices merchant wholesalers .....                            | D                                        | D                      |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                            | D                                        | D                      |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | D                                        | D                      |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | D                                        | D                      |
| 42369           | Other electronic parts and equipment merchant wholesalers .....                                       | D                                        | D                      |
| 423690          | Other electronic parts and equipment merchant wholesalers .....                                       | D                                        | D                      |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                         | D                                        | D                      |
| 42381           | Construction and mining (except oil well) machinery and equipment merchant wholesalers .....          | D                                        | D                      |
| 423810          | Construction and mining (except oil well) machinery and equipment merchant wholesalers .....          | D                                        | D                      |
| 42382           | Farm and garden machinery and equipment merchant wholesalers .....                                    | D                                        | D                      |
| 423820          | Farm and garden machinery and equipment merchant wholesalers .....                                    | D                                        | D                      |
| 4238203         | Lawn and garden machinery and equipment merchant wholesalers .....                                    | D                                        | D                      |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                                         | D                                        | D                      |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                                         | D                                        | D                      |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers .....                         | D                                        | D                      |
| 4238305         | Materials handling equipment merchant wholesalers .....                                               | D                                        | 8.8                    |
| 4238307         | Other industrial machinery and equipment merchant wholesalers .....                                   | D                                        | D                      |
| 42384           | Industrial supplies merchant wholesalers .....                                                        | D                                        | D                      |
| 423840          | Industrial supplies merchant wholesalers .....                                                        | D                                        | D                      |
| 4238402         | Mechanical power transmission supplies merchant wholesalers .....                                     | D                                        | D                      |
| 4238403         | Welding supplies merchant wholesalers .....                                                           | D                                        | D                      |
| 4238406         | Other industrial supplies merchant wholesalers .....                                                  | D                                        | D                      |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....                               | D                                        | D                      |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....                               | D                                        | D                      |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                                | D                                        | D                      |
| 42393           | Recyclable material merchant wholesalers .....                                                        | D                                        | D                      |
| 423930          | Recyclable material merchant wholesalers .....                                                        | D                                        | D                      |
| 4239303         | Other recyclable material merchant wholesalers .....                                                  | D                                        | D                      |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                                          | D                                        | D                      |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                                          | D                                        | D                      |
| 4239903         | General merchandise (durable goods) merchant wholesalers .....                                        | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                                           | .5                                       | .5                     |
| 4241            | Paper and paper product merchant wholesalers .....                                                    | D                                        | D                      |
| 42412           | Stationery and office supplies merchant wholesalers .....                                             | D                                        | D                      |
| 424120          | Stationery and office supplies merchant wholesalers .....                                             | D                                        | D                      |
| 4242            | Drugs and druggists' sundries merchant wholesalers .....                                              | D                                        | D                      |
| 42421           | Drugs and druggists' sundries merchant wholesalers .....                                              | D                                        | D                      |
| 424210          | Drugs and druggists' sundries merchant wholesalers .....                                              | D                                        | D                      |
| 4242101         | General-line drugs merchant wholesalers .....                                                         | D                                        | D                      |
| 4242102         | Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries merchant wholesalers .....           | D                                        | D                      |
| 4243            | Apparel, piece goods, and notions merchant wholesalers .....                                          | D                                        | D                      |
| 42432           | Men's and boys' clothing and furnishings merchant wholesalers .....                                   | D                                        | D                      |
| 424320          | Men's and boys' clothing and furnishings merchant wholesalers .....                                   | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers .....                                                | 2.4                                      | .3                     |
| 42443           | Dairy product (except dried or canned) merchant wholesalers .....                                     | D                                        | D                      |
| 424430          | Dairy product (except dried or canned) merchant wholesalers .....                                     | D                                        | D                      |
| 42445           | Confectionery merchant wholesalers .....                                                              | D                                        | D                      |
| 424450          | Confectionery merchant wholesalers .....                                                              | D                                        | D                      |
| 42449           | Other grocery and related products merchant wholesalers .....                                         | D                                        | D                      |
| 424490          | Other grocery and related products merchant wholesalers .....                                         | D                                        | D                      |
| 4244902         | Bread and baked goods merchant wholesalers .....                                                      | D                                        | D                      |
| 4245            | Farm product raw material merchant wholesalers .....                                                  | D                                        | D                      |
| 4246            | Chemical and allied products merchant wholesalers .....                                               | D                                        | D                      |
| 42469           | Other chemical and allied products merchant wholesalers .....                                         | D                                        | D                      |
| 424690          | Other chemical and allied products merchant wholesalers .....                                         | D                                        | D                      |
| 4246902         | Other chemical and allied products merchant wholesalers .....                                         | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                                           | D                                        | D                      |
| 42471           | Petroleum bulk stations and terminals .....                                                           | D                                        | D                      |
| 424710          | Petroleum bulk stations and terminals .....                                                           | D                                        | D                      |
| 4248            | Beer, wine, and distilled alcoholic beverage merchant wholesalers .....                               | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Percent of sales—                        |                        |
|-----------------|-------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>KANSAS CITY (PART - JACKSON COUNTY)—Con.</b>                                                       |                                          |                        |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                           |                                          |                        |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                           |                                          |                        |
| 424             | Nondurable goods merchant wholesalers—Con.                                                            |                                          |                        |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                             | D                                        | D                      |
| 42494           | Tobacco and tobacco product merchant wholesalers .....                                                | D                                        | D                      |
| 424940          | Tobacco and tobacco product merchant wholesalers .....                                                | D                                        | D                      |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                                       | D                                        | D                      |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                                       | D                                        | D                      |
| 4249901         | Art goods merchant wholesalers .....                                                                  | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                                             | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                                             | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                                              | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                                              | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                                               | D                                        | D                      |
| 42512031        | Motor vehicle and motor vehicle parts and supplies agents and brokers .....                           | D                                        | D                      |
| 42512034        | Professional and commercial equipment and supplies agents and brokers .....                           | D                                        | D                      |
| 42512037        | Hardware, plumbing, and heating equipment and supplies agents and brokers .....                       | —                                        | —                      |
| 42512038        | Machinery, equipment, and supplies agents and brokers .....                                           | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                                            | D                                        | D                      |
| 42512041        | Paper and paper products agents and brokers .....                                                     | D                                        | D                      |
| 42512044        | Grocery and related products agents and brokers .....                                                 | D                                        | D                      |
| 42512045        | Farm product raw material agents and brokers .....                                                    | D                                        | D                      |
| 42512049        | Miscellaneous nondurable goods agents and brokers .....                                               | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALESA, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                         |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                                          | <b>2.6</b>                               | <b>2.6</b>             |
| 423             | Durable goods merchant wholesalers .....                                                              | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....                         | D                                        | D                      |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                                         | D                                        | D                      |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                                         | D                                        | D                      |
| 4231105         | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                                   | D                                        | D                      |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                                       | D                                        | D                      |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                                       | D                                        | D                      |
| 4232            | Furniture and home furnishing merchant wholesalers .....                                              | D                                        | D                      |
| 4233            | Lumber and other construction materials merchant wholesalers .....                                    | D                                        | D                      |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | D                                        | D                      |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....                         | D                                        | D                      |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | D                                        | D                      |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | D                                        | D                      |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                                       | D                                        | D                      |
| 42351           | Metal service centers and other metal merchant wholesalers .....                                      | D                                        | D                      |
| 423510          | Metal service centers and other metal merchant wholesalers .....                                      | D                                        | D                      |
| 4235101         | Ferrous metal service centers and sales offices merchant wholesalers .....                            | D                                        | D                      |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                            | D                                        | D                      |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | D                                        | D                      |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | D                                        | D                      |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                         | D                                        | D                      |
| 42381           | Construction and mining (except oil well) machinery and equipment merchant wholesalers .....          | D                                        | D                      |
| 423810          | Construction and mining (except oil well) machinery and equipment merchant wholesalers .....          | D                                        | D                      |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                                         | D                                        | D                      |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                                         | D                                        | D                      |
| 42384           | Industrial supplies merchant wholesalers .....                                                        | D                                        | D                      |
| 423840          | Industrial supplies merchant wholesalers .....                                                        | D                                        | D                      |
| 4238406         | Other industrial supplies merchant wholesalers .....                                                  | D                                        | D                      |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                                | D                                        | D                      |
| 42393           | Recyclable material merchant wholesalers .....                                                        | D                                        | D                      |
| 423930          | Recyclable material merchant wholesalers .....                                                        | D                                        | D                      |
| 4239303         | Other recyclable material merchant wholesalers .....                                                  | D                                        | D                      |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                                          | D                                        | D                      |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                                          | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                                           | D                                        | D                      |
| 4241            | Paper and paper product merchant wholesalers .....                                                    | D                                        | D                      |
| 42412           | Stationery and office supplies merchant wholesalers .....                                             | 6.7                                      | 2.2                    |
| 424120          | Stationery and office supplies merchant wholesalers .....                                             | 6.7                                      | 2.2                    |
| 4242            | Drugs and druggists' sundries merchant wholesalers .....                                              | D                                        | D                      |
| 42421           | Drugs and druggists' sundries merchant wholesalers .....                                              | D                                        | D                      |
| 424210          | Drugs and druggists' sundries merchant wholesalers .....                                              | D                                        | D                      |
| 4242101         | General-line drugs merchant wholesalers .....                                                         | D                                        | D                      |
| 4243            | Apparel, piece goods, and notions merchant wholesalers .....                                          | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers .....                                                | D                                        | D                      |
| 4245            | Farm product raw material merchant wholesalers .....                                                  | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                    | Percent of sales—                        |                        |
|-----------------|------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                          | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>KANSAS CITY (PART - JACKSON COUNTY)—Con.</b>                                          |                                          |                        |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>       |                                          |                        |
|                 | <b>Wholesale trade—Con.</b>                                                              |                                          |                        |
|                 | Nondurable goods merchant wholesalers—Con.                                               |                                          |                        |
| 4246            | Chemical and allied products merchant wholesalers .....                                  | D                                        | D                      |
| 42469           | Other chemical and allied products merchant wholesalers .....                            | D                                        | D                      |
| 424690          | Other chemical and allied products merchant wholesalers .....                            | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                | D                                        | D                      |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                          | D                                        | D                      |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                          | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                         |                                          |                        |
| 42              | <b>Wholesale trade .....</b>                                                             | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers .....                                                 | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....            | D                                        | D                      |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                            | D                                        | D                      |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                            | D                                        | D                      |
| 4231105         | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                      | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....            | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                            | D                                        | D                      |
| 42382           | Farm and garden machinery and equipment merchant wholesalers .....                       | D                                        | D                      |
| 423820          | Farm and garden machinery and equipment merchant wholesalers .....                       | D                                        | D                      |
| 4238203         | Lawn and garden machinery and equipment merchant wholesalers .....                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                              | D                                        | D                      |
| 4241            | Paper and paper product merchant wholesalers .....                                       | D                                        | D                      |
| 42412           | Stationery and office supplies merchant wholesalers .....                                | D                                        | D                      |
| 424120          | Stationery and office supplies merchant wholesalers .....                                | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers .....                                   | D                                        | D                      |
| 42449           | Other grocery and related products merchant wholesalers .....                            | D                                        | D                      |
| 424490          | Other grocery and related products merchant wholesalers .....                            | D                                        | D                      |
| 4244902         | Bread and baked goods merchant wholesalers .....                                         | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                | D                                        | D                      |
|                 | <b>KANSAS CITY (PART - PLATTE COUNTY)</b>                                                |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                                   |                                          |                        |
| 42              | <b>Wholesale trade .....</b>                                                             | <b>.4</b>                                | <b>.3</b>              |
| 423             | Durable goods merchant wholesalers .....                                                 | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....            | D                                        | D                      |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                            | D                                        | D                      |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                            | D                                        | D                      |
| 4231101         | Automobile and motorcycle merchant wholesalers .....                                     | D                                        | D                      |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                          | D                                        | D                      |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                          | D                                        | D                      |
| 4231201         | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors ..... | D                                        | D                      |
| 42313           | Tire and tube merchant wholesalers .....                                                 | D                                        | D                      |
| 423130          | Tire and tube merchant wholesalers .....                                                 | D                                        | D                      |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                          | D                                        | D                      |
| 42351           | Metal service centers and other metal merchant wholesalers .....                         | D                                        | D                      |
| 423510          | Metal service centers and other metal merchant wholesalers .....                         | D                                        | D                      |
| 4235102         | Nonferrous metal service centers and sales offices merchant wholesalers .....            | D                                        | D                      |
| 42351021        | Nonferrous metal service centers merchant wholesalers .....                              | D                                        | D                      |
| 4236            | Electrical and electronic goods merchant wholesalers .....                               | D                                        | D                      |
| 42369           | Other electronic parts and equipment merchant wholesalers .....                          | D                                        | D                      |
| 423690          | Other electronic parts and equipment merchant wholesalers .....                          | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                            | D                                        | D                      |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                            | D                                        | D                      |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                            | D                                        | D                      |
| 4238301         | Food-processing machinery and equipment merchant wholesalers .....                       | D                                        | D                      |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                   | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                              | D                                        | D                      |
| 4241            | Paper and paper product merchant wholesalers .....                                       | D                                        | D                      |
| 4245            | Farm product raw material merchant wholesalers .....                                     | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                | D                                        | D                      |
| 42491           | Farm supplies merchant wholesalers .....                                                 | D                                        | D                      |
| 424910          | Farm supplies merchant wholesalers .....                                                 | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>          | Percent of sales—                        |                        |
|-----------------|--------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>KANSAS CITY (PART - PLATTE COUNTY)—Con.</b>                                 |                                          |                        |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                    |                                          |                        |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                    |                                          |                        |
| 425             | Wholesale electronic markets and agents and brokers .....                      | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                      | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                       | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                       | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                        | D                                        | D                      |
| 42512038        | Machinery, equipment, and supplies agents and brokers .....                    | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                     | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                   | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers .....                                       | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....  | D                                        | D                      |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                | D                                        | D                      |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                  | D                                        | D                      |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                  | D                                        | D                      |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                  | D                                        | D                      |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                         | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                    | D                                        | D                      |
| 4245            | Farm product raw material merchant wholesalers .....                           | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                      | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                               |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                   | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers .....                                       | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....  | D                                        | D                      |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                  | D                                        | D                      |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                  | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                    | D                                        | D                      |
|                 | <b>KEARNEY</b>                                                                 |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                         |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                   | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers .....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                    | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                      | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                      | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                       | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                       | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                     | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                   | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers .....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                    | D                                        | D                      |
|                 | <b>KENNETT</b>                                                                 |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                         |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                   | <b>6.1</b>                               | <b>11.8</b>            |
| 423             | Durable goods merchant wholesalers .....                                       | 2.2                                      | —                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                  | —                                        | —                      |
| 424             | Nondurable goods merchant wholesalers .....                                    | 12.1                                     | 30.0                   |
|                 | <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                   | <b>6.1</b>                               | <b>11.8</b>            |
| 423             | Durable goods merchant wholesalers .....                                       | 2.2                                      | —                      |
| 424             | Nondurable goods merchant wholesalers .....                                    | 12.1                                     | 30.0                   |

See footnotes at end of table.



Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>      | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|----------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                            | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>KIRKSVILLE</b>                                                             |                                                                            |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                            |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                      | .2                                       | .2                     |
| 423                                                                           | Durable goods merchant wholesalers.....                                    | D                                        | D                      |
| 4235                                                                          | Metal and mineral (except petroleum) merchant wholesalers .....            | D                                        | D                      |
| 42351                                                                         | Metal service centers and other metal merchant wholesalers .....           | D                                        | D                      |
| 423510                                                                        | Metal service centers and other metal merchant wholesalers .....           | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                  | D                                        | D                      |
| 42499                                                                         | Other miscellaneous nondurable goods merchant wholesalers .....            | D                                        | D                      |
| 424990                                                                        | Other miscellaneous nondurable goods merchant wholesalers .....            | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                  | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                  | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                   | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                   | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                 | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                            |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                      | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                    | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                  | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                            |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                      | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                    | D                                        | D                      |
| <b>KIRKWOOD</b>                                                               |                                                                            |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                            |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                      | 1.9                                      | 6.7                    |
| 423                                                                           | Durable goods merchant wholesalers.....                                    | D                                        | D                      |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....         | 2.1                                      | 4.8                    |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....              | .9                                       | 11.2                   |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                     | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                  | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                  | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                  | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                   | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                   | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                    | .1                                       | 1.9                    |
| 42512034                                                                      | Professional and commercial equipment and supplies agents and brokers..... | —                                        | —                      |
| 42512038                                                                      | Machinery, equipment, and supplies agents and brokers .....                | .2                                       | 6.3                    |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                 | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                            |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                      | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                    | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....               | .9                                       | 11.2                   |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                     | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                  | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                            |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                      | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                                | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|--------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                                |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>LADUE</b>                                                                   |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | 11.9                                     | 20.1                   |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 425                                                                            | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                          | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                        | Agents and brokers, durable goods .....                               | D                                        | D                      |
| 4251204                                                                        | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>LAKE ST. LOUIS</b>                                                          |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | 2.8                                      | 3.2                    |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 425                                                                            | Wholesale electronic markets and agents and brokers .....             | .6                                       | 4.7                    |
| 4251                                                                           | Wholesale electronic markets and agents and brokers .....             | .6                                       | 4.7                    |
| 42512                                                                          | Wholesale trade agents and brokers .....                              | .6                                       | 4.7                    |
| 425120                                                                         | Wholesale trade agents and brokers .....                              | .6                                       | 4.7                    |
| 4251203                                                                        | Agents and brokers, durable goods .....                               | 2.9                                      | 28.4                   |
| 4251204                                                                        | Agents and brokers, nondurable goods .....                            | .1                                       | —                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | 7.3                                      | .2                     |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>LAMAR</b>                                                                   |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | 1.6                                      | 15.2                   |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4238                                                                           | Machinery, equipment, and supplies merchant wholesalers.....          | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | 1.6                                      | 15.2                   |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                                  | Geographic area, type of operation, and kind of business <sup>1</sup>                | Percent of sales—                        |                        |
|----------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                                  |                                                                                      | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>LEBANON</b>                                                                   |                                                                                      |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                           |                                                                                      |                                          |                        |
| 42                                                                               | Wholesale trade .....                                                                | 52.2                                     | 4.4                    |
| 423                                                                              | Durable goods merchant wholesalers.....                                              | D                                        | D                      |
| 4231                                                                             | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | D                                        | D                      |
| 42311                                                                            | Automobile and other motor vehicle merchant wholesalers .....                        | D                                        | D                      |
| 423110                                                                           | Automobile and other motor vehicle merchant wholesalers .....                        | D                                        | D                      |
| 424                                                                              | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 4247                                                                             | Petroleum and petroleum products merchant wholesalers .....                          | D                                        | D                      |
| 42471                                                                            | Petroleum bulk stations and terminals .....                                          | D                                        | D                      |
| 424710                                                                           | Petroleum bulk stations and terminals .....                                          | D                                        | D                      |
| 4249                                                                             | Miscellaneous nondurable goods merchant wholesalers .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALESALES, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                      |                                          |                        |
| 42                                                                               | Wholesale trade .....                                                                | 52.2                                     | 4.4                    |
| 423                                                                              | Durable goods merchant wholesalers.....                                              | D                                        | D                      |
| 4231                                                                             | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | D                                        | D                      |
| 424                                                                              | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| <b>LEE'S SUMMIT</b>                                                              |                                                                                      |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                           |                                                                                      |                                          |                        |
| 42                                                                               | Wholesale trade .....                                                                | 1.3                                      | 1.9                    |
| 423                                                                              | Durable goods merchant wholesalers.....                                              | 2.1                                      | 5.5                    |
| 4231                                                                             | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | D                                        | D                      |
| 42311                                                                            | Automobile and other motor vehicle merchant wholesalers .....                        | D                                        | D                      |
| 423110                                                                           | Automobile and other motor vehicle merchant wholesalers .....                        | D                                        | D                      |
| 4232                                                                             | Furniture and home furnishing merchant wholesalers .....                             | D                                        | D                      |
| 42322                                                                            | Home furnishing merchant wholesalers .....                                           | D                                        | D                      |
| 423220                                                                           | Home furnishing merchant wholesalers .....                                           | D                                        | D                      |
| 4232203                                                                          | Floor coverings merchant wholesalers .....                                           | D                                        | D                      |
| 4233                                                                             | Lumber and other construction materials merchant wholesalers .....                   | D                                        | D                      |
| 42331                                                                            | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                 | D                                        | D                      |
| 423310                                                                           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                 | D                                        | D                      |
| 4234                                                                             | Professional and commercial equipment and supplies merchant wholesalers .....        | 6.7                                      | 10.8                   |
| 4237                                                                             | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | .5                                       | —                      |
| 4238                                                                             | Machinery, equipment, and supplies merchant wholesalers .....                        | 3.4                                      | .1                     |
| 42383                                                                            | Industrial machinery and equipment merchant wholesalers .....                        | .2                                       | .1                     |
| 423830                                                                           | Industrial machinery and equipment merchant wholesalers .....                        | .2                                       | .1                     |
| 4238307                                                                          | Other industrial machinery and equipment merchant wholesalers .....                  | D                                        | D                      |
| 42384                                                                            | Industrial supplies merchant wholesalers .....                                       | D                                        | D                      |
| 423840                                                                           | Industrial supplies merchant wholesalers .....                                       | D                                        | D                      |
| 42385                                                                            | Service establishment equipment and supplies merchant wholesalers .....              | D                                        | D                      |
| 423850                                                                           | Service establishment equipment and supplies merchant wholesalers .....              | D                                        | D                      |
| 424                                                                              | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 4241                                                                             | Paper and paper product merchant wholesalers .....                                   | D                                        | D                      |
| 4244                                                                             | Grocery and related product merchant wholesalers.....                                | D                                        | D                      |
| 4246                                                                             | Chemical and allied products merchant wholesalers .....                              | D                                        | D                      |
| 425                                                                              | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 4251                                                                             | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 42512                                                                            | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 425120                                                                           | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 4251203                                                                          | Agents and brokers, durable goods .....                                              | D                                        | D                      |
| 42512031                                                                         | Motor vehicle and motor vehicle parts and supplies agents and brokers .....          | D                                        | D                      |
| 42512038                                                                         | Machinery, equipment, and supplies agents and brokers .....                          | D                                        | D                      |
| 4251204                                                                          | Agents and brokers, nondurable goods .....                                           | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                | Percent of sales—                        |                        |
|-----------------|--------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                      | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>LEE'S SUMMIT—Con.</b>                                                             |                                          |                        |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>        |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                         | D                                        | D                      |
| 423             | Durable goods merchant wholesalers .....                                             | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....        | 6.7                                      | 10.8                   |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | .5                                       | —                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                        | D                                        | D                      |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                        | .2                                       | .1                     |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                        | .2                                       | .1                     |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers .....                               | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                     |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                         | D                                        | D                      |
| 423             | Durable goods merchant wholesalers .....                                             | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                        | D                                        | D                      |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....              | D                                        | D                      |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....              | D                                        | D                      |
|                 | <b>LEE'S SUMMIT (PART - CASS COUNTY)</b>                                             |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                               |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                         | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>        |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                         | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
|                 | <b>LEE'S SUMMIT (PART - JACKSON COUNTY)</b>                                          |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                               |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                         | D                                        | D                      |
| 423             | Durable goods merchant wholesalers .....                                             | 2.1                                      | 5.5                    |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | D                                        | D                      |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                        | D                                        | D                      |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                        | D                                        | D                      |
| 4232            | Furniture and home furnishing merchant wholesalers .....                             | D                                        | D                      |
| 42322           | Home furnishing merchant wholesalers .....                                           | D                                        | D                      |
| 423220          | Home furnishing merchant wholesalers .....                                           | D                                        | D                      |
| 4232203         | Floor coverings merchant wholesalers .....                                           | D                                        | D                      |
| 4233            | Lumber and other construction materials merchant wholesalers .....                   | D                                        | D                      |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                 | D                                        | D                      |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                 | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....        | 6.7                                      | 10.8                   |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | .5                                       | —                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                        | 3.4                                      | .1                     |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                        | .2                                       | .1                     |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                        | .2                                       | .1                     |
| 4238307         | Other industrial machinery and equipment merchant wholesalers .....                  | D                                        | D                      |
| 42384           | Industrial supplies merchant wholesalers .....                                       | D                                        | D                      |
| 423840          | Industrial supplies merchant wholesalers .....                                       | D                                        | D                      |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....              | D                                        | D                      |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....              | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 4241            | Paper and paper product merchant wholesalers .....                                   | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers .....                               | D                                        | D                      |
| 4246            | Chemical and allied products merchant wholesalers .....                              | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                | Percent of sales—                        |                        |
|-----------------|--------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                      | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>LEE'S SUMMIT (PART - JACKSON COUNTY)—Con.</b>                                     |                                          |                        |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                          |                                          |                        |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                          |                                          |                        |
| 425             | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                              | D                                        | D                      |
| 42512031        | Motor vehicle and motor vehicle parts and supplies agents and brokers .....          | D                                        | D                      |
| 42512038        | Machinery, equipment, and supplies agents and brokers .....                          | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                           | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>        |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                         | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                              | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....        | 6.7                                      | 10.8                   |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | .5                                       | —                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers.....                         | D                                        | D                      |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                        | .2                                       | .1                     |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                        | .2                                       | .1                     |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers.....                                | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                     |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                         | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                              | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers.....                         | D                                        | D                      |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....              | D                                        | D                      |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....              | D                                        | D                      |
|                 | <b>LIBERTY</b>                                                                       |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                               |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                         | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                              | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | D                                        | D                      |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers.....                       | D                                        | D                      |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers.....                       | D                                        | D                      |
| 4233            | Lumber and other construction materials merchant wholesalers .....                   | D                                        | D                      |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                 | D                                        | D                      |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                 | D                                        | D                      |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                      | D                                        | D                      |
| 42351           | Metal service centers and other metal merchant wholesalers .....                     | D                                        | D                      |
| 423510          | Metal service centers and other metal merchant wholesalers .....                     | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers.....                                | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                              | D                                        | D                      |
| 42512031        | Motor vehicle and motor vehicle parts and supplies agents and brokers .....          | D                                        | D                      |
| 42512033        | Lumber and other construction materials agents and brokers .....                     | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                           | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>        |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                         | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                              | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | D                                        | D                      |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers.....                       | D                                        | D                      |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers.....                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                     |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                         | <b>D</b>                                 | <b>D</b>               |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>LOUISIANA</b>                                                              |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| <b>MACON</b>                                                                  |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 4.9                                      | 2.8                    |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 4.9                                      | 2.8                    |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MALDEN</b>                                                                 |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 9.8                                      | 14.4                   |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| 42499                                                                         | Other miscellaneous nondurable goods merchant wholesalers .....       | D                                        | D                      |
| 424990                                                                        | Other miscellaneous nondurable goods merchant wholesalers .....       | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 9.8                                      | 14.4                   |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANCHESTER</b>                                                             |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 7.2                                      | 13.6                   |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>            | Percent of sales—                        |                        |
|-----------------|----------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                  | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>MAPLEWOOD</b>                                                                 |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                           |                                          |                        |
| 42              | Wholesale trade .....                                                            | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                          | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....    | D                                        | D                      |
| 4233            | Lumber and other construction materials merchant wholesalers .....               | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                      | D                                        | D                      |
| 4241            | Paper and paper product merchant wholesalers .....                               | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                        | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                        | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                         | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                         | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                          | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALESALES, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | Wholesale trade .....                                                            | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                          | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                      | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                 |                                          |                        |
| 42              | Wholesale trade .....                                                            | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                          | D                                        | D                      |
|                 | <b>MARCELINE</b>                                                                 |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                           |                                          |                        |
| 42              | Wholesale trade .....                                                            | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                          | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                      | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALESALES, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | Wholesale trade .....                                                            | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                          | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                 |                                          |                        |
| 42              | Wholesale trade .....                                                            | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                      | D                                        | D                      |
|                 | <b>MARCELINE (PART - LINN COUNTY)</b>                                            |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                           |                                          |                        |
| 42              | Wholesale trade .....                                                            | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                          | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                      | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALESALES, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | Wholesale trade .....                                                            | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                          | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                 |                                          |                        |
| 42              | Wholesale trade .....                                                            | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                      | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>              | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                                    | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>MARSHALL</b>                                                               |                                                                                    |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                    |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                       | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                                           | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                      | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                        | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                               | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                          | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                          | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                          | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                           | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                           | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                            | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                    |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                       | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                                           | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                      | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                        | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                               | D                                        | D                      |
| <b>MARSHFIELD</b>                                                             |                                                                                    |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                    |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                       | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                                           | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                        | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                        | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                        | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                        | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                    |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                       | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                                           | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                        | D                                        | D                      |
| <b>MARYLAND HEIGHTS</b>                                                       |                                                                                    |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                    |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                       | <b>.6</b>                                | <b>5.5</b>             |
| 423                                                                           | Durable goods merchant wholesalers .....                                           | .9                                       | 6.9                    |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....      | D                                        | D                      |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....                    | D                                        | D                      |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers .....                    | D                                        | D                      |
| 4232                                                                          | Furniture and home furnishing merchant wholesalers .....                           | D                                        | D                      |
| 42321                                                                         | Furniture merchant wholesalers .....                                               | D                                        | D                      |
| 423210                                                                        | Furniture merchant wholesalers .....                                               | D                                        | D                      |
| 42322                                                                         | Home furnishing merchant wholesalers .....                                         | D                                        | D                      |
| 423220                                                                        | Home furnishing merchant wholesalers .....                                         | D                                        | D                      |
| 4232203                                                                       | Floor coverings merchant wholesalers .....                                         | D                                        | D                      |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....                 | D                                        | D                      |
| 42332                                                                         | Brick, stone, and related construction material merchant wholesalers .....         | D                                        | D                      |
| 423320                                                                        | Brick, stone, and related construction material merchant wholesalers .....         | D                                        | D                      |
| 4233201                                                                       | Brick, block, tile, clay/cement sewer pipe merchant wholesalers .....              | D                                        | D                      |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers .....      | .7                                       | 10.1                   |
| 42341                                                                         | Photographic equipment and supplies merchant wholesalers .....                     | D                                        | D                      |
| 423410                                                                        | Photographic equipment and supplies merchant wholesalers .....                     | D                                        | D                      |
| 42343                                                                         | Computer and computer peripheral equipment and software merchant wholesalers ..... | .3                                       | 11.1                   |
| 423430                                                                        | Computer and computer peripheral equipment and software merchant wholesalers ..... | .3                                       | 11.1                   |
| 4234301                                                                       | Computer and computer peripheral equipment merchant wholesalers .....              | .3                                       | 11.1                   |
| 42343011                                                                      | Computer and peripheral equipment for resale merchant wholesalers .....            | D                                        | D                      |
| 42343012                                                                      | Computer and peripheral equipment for end use merchant wholesalers .....           | D                                        | D                      |
| 42345                                                                         | Medical, dental, and hospital equipment and supplies merchant wholesalers .....    | .8                                       | —                      |
| 423450                                                                        | Medical, dental, and hospital equipment and supplies merchant wholesalers .....    | .8                                       | —                      |
| 4234501                                                                       | Surgical, medical, and hospital supplies merchant wholesalers .....                | D                                        | D                      |

See footnotes at end of table.



Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

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| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Percent of sales—                        |                        |
|-----------------|-------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>MARYLAND HEIGHTS—Con.</b>                                                                          |                                          |                        |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                           |                                          |                        |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                           |                                          |                        |
| 423             | Durable goods merchant wholesalers—Con.                                                               |                                          |                        |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                                       | D                                        | D                      |
| 42351           | Metal service centers and other metal merchant wholesalers .....                                      | D                                        | D                      |
| 423510          | Metal service centers and other metal merchant wholesalers .....                                      | D                                        | D                      |
| 4235102         | Nonferrous metal service centers and sales offices merchant wholesalers .....                         | D                                        | D                      |
| 42351021        | Nonferrous metal service centers merchant wholesalers .....                                           | D                                        | D                      |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                            | .2                                       | 8.2                    |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | —                                        | 1.5                    |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | —                                        | 1.5                    |
| 42369           | Other electronic parts and equipment merchant wholesalers .....                                       | D                                        | D                      |
| 423690          | Other electronic parts and equipment merchant wholesalers .....                                       | D                                        | D                      |
| 4236901         | Communications equipment and supplies merchant wholesalers .....                                      | D                                        | D                      |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | 1.5                                      | 5.2                    |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                         | 7.0                                      | 3.2                    |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                                         | 4.2                                      | 2.7                    |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                                         | 4.2                                      | 2.7                    |
| 4238305         | Materials handling equipment merchant wholesalers .....                                               | —                                        | —                      |
| 42384           | Industrial supplies merchant wholesalers .....                                                        | —                                        | .9                     |
| 423840          | Industrial supplies merchant wholesalers .....                                                        | —                                        | .9                     |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....                               | 11.5                                     | 6.8                    |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....                               | 11.5                                     | 6.8                    |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                                | D                                        | D                      |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                                          | D                                        | D                      |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                                          | D                                        | D                      |
| 4239903         | General merchandise (durable goods) merchant wholesalers .....                                        | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                                           | D                                        | D                      |
| 4241            | Paper and paper product merchant wholesalers .....                                                    | —                                        | 3.1                    |
| 4244            | Grocery and related product merchant wholesalers .....                                                | D                                        | D                      |
| 42442           | Packaged frozen food merchant wholesalers .....                                                       | D                                        | D                      |
| 424420          | Packaged frozen food merchant wholesalers .....                                                       | D                                        | D                      |
| 4246            | Chemical and allied products merchant wholesalers .....                                               | 1.6                                      | 32.9                   |
| 42469           | Other chemical and allied products merchant wholesalers .....                                         | D                                        | D                      |
| 424690          | Other chemical and allied products merchant wholesalers .....                                         | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                                           | D                                        | D                      |
| 42471           | Petroleum bulk stations and terminals .....                                                           | D                                        | D                      |
| 424710          | Petroleum bulk stations and terminals .....                                                           | D                                        | D                      |
| 4248            | Beer, wine, and distilled alcoholic beverage merchant wholesalers .....                               | D                                        | D                      |
| 42481           | Beer and ale merchant wholesalers .....                                                               | D                                        | D                      |
| 424810          | Beer and ale merchant wholesalers .....                                                               | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                             | .2                                       | 26.0                   |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                                       | D                                        | D                      |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                                       | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                                             | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                                             | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                                              | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                                              | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                                               | D                                        | D                      |
| 42512035        | Metal and mineral (except petroleum) agents and brokers .....                                         | D                                        | D                      |
| 42512038        | Machinery, equipment, and supplies agents and brokers .....                                           | —                                        | —                      |
| 4251204         | Agents and brokers, nondurable goods .....                                                            | .3                                       | —                      |
| 42512044        | Grocery and related products agents and brokers .....                                                 | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                         |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                                          | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers .....                                                              | 1.0                                      | 5.7                    |
| 4232            | Furniture and home furnishing merchant wholesalers .....                                              | D                                        | D                      |
| 42322           | Home furnishing merchant wholesalers .....                                                            | D                                        | D                      |
| 423220          | Home furnishing merchant wholesalers .....                                                            | D                                        | D                      |
| 4232203         | Floor coverings merchant wholesalers .....                                                            | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....                         | D                                        | D                      |
| 42343           | Computer and computer peripheral equipment and software merchant wholesalers .....                    | .3                                       | 11.1                   |
| 423430          | Computer and computer peripheral equipment and software merchant wholesalers .....                    | .3                                       | 11.1                   |
| 4234301         | Computer and computer peripheral equipment merchant wholesalers .....                                 | .3                                       | 11.1                   |
| 42343012        | Computer and computer peripheral equipment for end use merchant wholesalers .....                     | D                                        | D                      |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | .8                                       | —                      |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers .....                       | .8                                       | —                      |
| 4234501         | Surgical, medical, and hospital supplies merchant wholesalers .....                                   | D                                        | D                      |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                                       | D                                        | D                      |
| 42351           | Metal service centers and other metal merchant wholesalers .....                                      | D                                        | D                      |
| 423510          | Metal service centers and other metal merchant wholesalers .....                                      | D                                        | D                      |
| 4235102         | Nonferrous metal service centers and sales offices merchant wholesalers .....                         | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Percent of sales—                        |                        |
|-----------------|-------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>MARYLAND HEIGHTS—Con.</b>                                                                          |                                          |                        |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>                    |                                          |                        |
|                 | <b>Wholesale trade—Con.</b>                                                                           |                                          |                        |
| 42              | Durable goods merchant wholesalers—Con.                                                               |                                          |                        |
| 423             | Electrical and electronic goods merchant wholesalers .....                                            | .3                                       | 11.7                   |
| 4236            |                                                                                                       |                                          |                        |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                         | 8.4                                      | 3.3                    |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                                         | D                                        | D                      |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                                         | D                                        | D                      |
| 42384           | Industrial supplies merchant wholesalers .....                                                        | D                                        | D                      |
| 423840          | Industrial supplies merchant wholesalers .....                                                        | D                                        | D                      |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....                               | 11.5                                     | 6.8                    |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....                               | 11.5                                     | 6.8                    |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                                | D                                        | D                      |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                                          | D                                        | D                      |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                                          | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                                           | D                                        | D                      |
| 4241            | Paper and paper product merchant wholesalers .....                                                    | —                                        | 3.1                    |
| 4246            | Chemical and allied products merchant wholesalers .....                                               | D                                        | D                      |
| 42469           | Other chemical and allied products merchant wholesalers .....                                         | D                                        | D                      |
| 424690          | Other chemical and allied products merchant wholesalers .....                                         | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                             | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                                      |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                                          | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers .....                                                              | —                                        | 19.2                   |
| 4236            | Electrical and electronic goods merchant wholesalers .....                                            | —                                        | —                      |
| 42361           | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | —                                        | —                      |
| 423610          | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | —                                        | —                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                                         | —                                        | 3.1                    |
| 424             | Nondurable goods merchant wholesalers .....                                                           | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers .....                                                | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                             | D                                        | D                      |
|                 | <b>MARYVILLE</b>                                                                                      |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                                                |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                                          | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers .....                                                              | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                                           | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                                             | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                                             | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                                              | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                                              | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                                               | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                         |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                                          | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers .....                                                              | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                                           | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>MEXICO</b>                                                                 |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                                  | <b>4.2</b>                               | <b>7.9</b>             |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
| <b>MERCHANT WHOLESALESA, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                                  | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                                  | <b>D</b>                                 | <b>D</b>               |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| <b>MOBERLY</b>                                                                |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                                  | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....            | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| 42512038                                                                      | Machinery, equipment, and supplies agents and brokers .....                   | D                                        | D                      |
| <b>MERCHANT WHOLESALESA, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                                  | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                                  | <b>D</b>                                 | <b>D</b>               |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MONETT</b>                                                                 |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                                  | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 42313                                                                         | Tire and tube merchant wholesalers .....                                      | D                                        | D                      |
| 423130                                                                        | Tire and tube merchant wholesalers .....                                      | D                                        | D                      |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-----------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>MONETT—Con.</b>                                                            |                                          |                        |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>MONETT (PART - BARRY COUNTY)</b>                                           |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                        |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 42313           | Tire and tube merchant wholesalers .....                                      | D                                        | D                      |
| 423130          | Tire and tube merchant wholesalers .....                                      | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>MONETT (PART - LAWRENCE COUNTY)</b>                                        |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                        |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
|                 | <b>MONROE CITY</b>                                                            |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                        |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | 44.7                                     | —                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | 44.7                                     | —                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-----------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>MONROE CITY (PART - MONROE COUNTY)</b>                                     |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                        |                                          |                        |
| 42              | Wholesale trade .....                                                         | 44.7                                     | —                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | Wholesale trade .....                                                         | 44.7                                     | —                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>MOUNTAIN GROVE</b>                                                         |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                        |                                          |                        |
| 42              | Wholesale trade .....                                                         | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1.4                                      | 35.0                   |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | Wholesale trade .....                                                         | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                          |                        |
| 42              | Wholesale trade .....                                                         | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
|                 | <b>MOUNTAIN GROVE (PART - WRIGHT COUNTY)</b>                                  |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                        |                                          |                        |
| 42              | Wholesale trade .....                                                         | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | 1.4                                      | 35.0                   |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | Wholesale trade .....                                                         | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                          |                        |
| 42              | Wholesale trade .....                                                         | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
|                 | <b>MOUNT VERNON</b>                                                           |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                        |                                          |                        |
| 42              | Wholesale trade .....                                                         | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | Wholesale trade .....                                                         | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>NEOSHO</b>                                                                 |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4244                                                                          | Grocery and related product merchant wholesalers.....                 | D                                        | D                      |
| 42444                                                                         | Poultry and poultry product merchant wholesalers .....                | D                                        | D                      |
| 424440                                                                        | Poultry and poultry product merchant wholesalers .....                | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| 42491                                                                         | Farm supplies merchant wholesalers .....                              | D                                        | D                      |
| 424910                                                                        | Farm supplies merchant wholesalers .....                              | D                                        | D                      |
| 4249102                                                                       | Farm supplies merchant wholesalers - wholesale distributors .....     | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4244                                                                          | Grocery and related product merchant wholesalers.....                 | D                                        | D                      |
| 42444                                                                         | Poultry and poultry product merchant wholesalers .....                | D                                        | D                      |
| 424440                                                                        | Poultry and poultry product merchant wholesalers .....                | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| <b>NEVADA</b>                                                                 |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 3.1                                      | 23.1                   |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>NEW MADRID</b>                                                             |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                | Percent of sales—                        |                        |
|-----------------|--------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                      | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>NIXA</b>                                                                          |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                               |                                          |                        |
| <b>42</b>       | <b>Wholesale trade</b> .....                                                         | <b>10.9</b>                              | <b>2.8</b>             |
| 423             | Durable goods merchant wholesalers .....                                             | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                              | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>        |                                          |                        |
| <b>42</b>       | <b>Wholesale trade</b> .....                                                         | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers .....                                             | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
|                 | <b>NORMANDY</b>                                                                      |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                               |                                          |                        |
| <b>42</b>       | <b>Wholesale trade</b> .....                                                         | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers .....                                             | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>        |                                          |                        |
| <b>42</b>       | <b>Wholesale trade</b> .....                                                         | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers .....                                             | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
|                 | <b>NORTH KANSAS CITY</b>                                                             |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                               |                                          |                        |
| <b>42</b>       | <b>Wholesale trade</b> .....                                                         | <b>1.6</b>                               | <b>10.4</b>            |
| 423             | Durable goods merchant wholesalers .....                                             | 2.7                                      | 16.0                   |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | D                                        | D                      |
| 4233            | Lumber and other construction materials merchant wholesalers .....                   | —                                        | 9.3                    |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                 | —                                        | 9.2                    |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                 | —                                        | 9.2                    |
| 4233103         | Plywood, veneer, millwork, and wood panel merchant wholesalers .....                 | —                                        | 9.2                    |
| 42332           | Brick, stone, and related construction material merchant wholesalers .....           | D                                        | D                      |
| 423320          | Brick, stone, and related construction material merchant wholesalers .....           | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....        | 14.8                                     | 75.4                   |
| 42344           | Other commercial equipment merchant wholesalers .....                                | D                                        | D                      |
| 423440          | Other commercial equipment merchant wholesalers .....                                | D                                        | D                      |
| 4234401         | Restaurant and hotel equipment and supplies merchant wholesalers .....               | D                                        | D                      |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                      | D                                        | D                      |
| 42351           | Metal service centers and other metal merchant wholesalers .....                     | D                                        | D                      |
| 423510          | Metal service centers and other metal merchant wholesalers .....                     | D                                        | D                      |
| 4235101         | Ferrous metal service centers and sales offices merchant wholesalers .....           | D                                        | D                      |
| 4236            | Electrical and electronic goods merchant wholesalers .....                           | D                                        | D                      |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                        | D                                        | D                      |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                        | D                                        | D                      |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                        | D                                        | D                      |
| 42384           | Industrial supplies merchant wholesalers .....                                       | —                                        | 24.7                   |
| 423840          | Industrial supplies merchant wholesalers .....                                       | —                                        | 24.7                   |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....              | D                                        | D                      |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....              | D                                        | D                      |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                               | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                | Percent of sales—                        |                        |
|-----------------|--------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                      | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>NORTH KANSAS CITY—Con.</b>                                                        |                                          |                        |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                          |                                          |                        |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                          |                                          |                        |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 4241            | Paper and paper product merchant wholesalers .....                                   | D                                        | D                      |
| 42412           | Stationery and office supplies merchant wholesalers .....                            | D                                        | D                      |
| 424120          | Stationery and office supplies merchant wholesalers .....                            | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers .....                               | D                                        | D                      |
| 4246            | Chemical and allied products merchant wholesalers .....                              | .1                                       | 10.6                   |
| 42469           | Other chemical and allied products merchant wholesalers .....                        | D                                        | D                      |
| 424690          | Other chemical and allied products merchant wholesalers .....                        | D                                        | D                      |
| 4246902         | Other chemical and allied products merchant wholesalers .....                        | D                                        | D                      |
| 4248            | Beer, wine, and distilled alcoholic beverage merchant wholesalers .....              | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                            | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                              | D                                        | D                      |
| 42512036        | Electrical and electronic goods agents and brokers .....                             | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                           | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>        |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                         | <b>1.9</b>                               | <b>11.0</b>            |
| 423             | Durable goods merchant wholesalers .....                                             | D                                        | D                      |
| 4233            | Lumber and other construction materials merchant wholesalers .....                   | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....        | 14.8                                     | 75.4                   |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                      | D                                        | D                      |
| 42351           | Metal service centers and other metal merchant wholesalers .....                     | D                                        | D                      |
| 423510          | Metal service centers and other metal merchant wholesalers .....                     | D                                        | D                      |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                        | D                                        | D                      |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                        | D                                        | D                      |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                        | D                                        | D                      |
| 42384           | Industrial supplies merchant wholesalers .....                                       | —                                        | 24.7                   |
| 423840          | Industrial supplies merchant wholesalers .....                                       | —                                        | 24.7                   |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                               | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers .....                               | D                                        | D                      |
| 4246            | Chemical and allied products merchant wholesalers .....                              | D                                        | D                      |
| 42469           | Other chemical and allied products merchant wholesalers .....                        | D                                        | D                      |
| 424690          | Other chemical and allied products merchant wholesalers .....                        | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                            | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                     |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                         | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers .....                                             | D                                        | D                      |
| 4233            | Lumber and other construction materials merchant wholesalers .....                   | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
|                 | <b>NORTHWOODS</b>                                                                    |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                               |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                         | <b>D</b>                                 | <b>D</b>               |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 4241            | Paper and paper product merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                     |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                         | <b>D</b>                                 | <b>D</b>               |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |

See footnotes at end of table.



Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                                      | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>OAK GROVE</b>                                                              |                                                                                      |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                      |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                      |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| <b>OAK GROVE (PART - JACKSON COUNTY)</b>                                      |                                                                                      |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                      |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                      |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| <b>ODESSA</b>                                                                 |                                                                                      |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                      |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                | 15.4                                     | 80.4                   |
| 423                                                                           | Durable goods merchant wholesalers.....                                              | 15.4                                     | 80.4                   |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                      |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                | 15.4                                     | 80.4                   |
| 423                                                                           | Durable goods merchant wholesalers.....                                              | 15.4                                     | 80.4                   |
| <b>O'FALLON</b>                                                               |                                                                                      |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                      |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                | .1                                       | .3                     |
| 423                                                                           | Durable goods merchant wholesalers.....                                              | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | D                                        | D                      |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                        | D                                        | D                      |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                        | D                                        | D                      |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....                   | D                                        | D                      |
| 4237                                                                          | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 42374                                                                         | Refrigeration equipment and supplies merchant wholesalers .....                      | D                                        | D                      |
| 423740                                                                        | Refrigeration equipment and supplies merchant wholesalers .....                      | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                         | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 4242                                                                          | Drugs and druggists' sundries merchant wholesalers .....                             | D                                        | D                      |
| 42421                                                                         | Drugs and druggists' sundries merchant wholesalers .....                             | D                                        | D                      |
| 424210                                                                        | Drugs and druggists' sundries merchant wholesalers .....                             | D                                        | D                      |
| 4242101                                                                       | General-line drugs merchant wholesalers .....                                        | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                | Percent of sales—                        |                        |
|-----------------|--------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                      | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>O'FALLON—Con.</b>                                                                 |                                          |                        |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                          |                                          |                        |
| 42              | <b>Wholesale trade—Con.</b>                                                          |                                          |                        |
| 425             | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                              | D                                        | D                      |
| 42512034        | Professional and commercial equipment and supplies agents and brokers.....           | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                           | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>        |                                          |                        |
| 42              | <b>Wholesale trade .....</b>                                                         | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                              | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | D                                        | D                      |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 42374           | Refrigeration equipment and supplies merchant wholesalers .....                      | D                                        | D                      |
| 423740          | Refrigeration equipment and supplies merchant wholesalers .....                      | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers.....                         | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 4242            | Drugs and druggists' sundries merchant wholesalers .....                             | D                                        | D                      |
| 42421           | Drugs and druggists' sundries merchant wholesalers .....                             | D                                        | D                      |
| 424210          | Drugs and druggists' sundries merchant wholesalers .....                             | D                                        | D                      |
| 4242101         | General-line drugs merchant wholesalers .....                                        | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                     |                                          |                        |
| 42              | <b>Wholesale trade .....</b>                                                         | <b>D</b>                                 | <b>D</b>               |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
|                 | <b>OLIVETTE</b>                                                                      |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                               |                                          |                        |
| 42              | <b>Wholesale trade .....</b>                                                         | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                              | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers.....                         | 7.2                                      | –                      |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                        | D                                        | D                      |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                        | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 4243            | Apparel, piece goods, and notions merchant wholesalers .....                         | D                                        | D                      |
| 42432           | Men's and boys' clothing and furnishings merchant wholesalers.....                   | D                                        | D                      |
| 424320          | Men's and boys' clothing and furnishings merchant wholesalers.....                   | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                              | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>        |                                          |                        |
| 42              | <b>Wholesale trade .....</b>                                                         | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                              | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers.....                         | 7.2                                      | –                      |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                        | D                                        | D                      |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                        | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 4243            | Apparel, piece goods, and notions merchant wholesalers .....                         | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-----------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>OSAGE BEACH</b>                                                            |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                        |                                          |                        |
| 42              | Wholesale trade .....                                                         | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                   | D                                        | D                      |
| 42471           | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 424710          | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                       | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | Wholesale trade .....                                                         | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                          |                        |
| 42              | Wholesale trade .....                                                         | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
|                 | <b>OSAGE BEACH (PART - CAMDEN COUNTY)</b>                                     |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                        |                                          |                        |
| 42              | Wholesale trade .....                                                         | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                   | D                                        | D                      |
| 42471           | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 424710          | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                       | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | Wholesale trade .....                                                         | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                          |                        |
| 42              | Wholesale trade .....                                                         | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
|                 | <b>OVERLAND</b>                                                               |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                        |                                          |                        |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-----------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>OVERLAND—Con.</b>                                                          |                                          |                        |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                   |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | <b>6.9</b>                               | <b>4.9</b>             |
| 423             | Durable goods merchant wholesalers.....                                       | 1.2                                      | 2.0                    |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 4233            | Lumber and other construction materials merchant wholesalers .....            | D                                        | D                      |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....               | D                                        | D                      |
| 42351           | Metal service centers and other metal merchant wholesalers .....              | D                                        | D                      |
| 423510          | Metal service centers and other metal merchant wholesalers .....              | D                                        | D                      |
| 4236            | Electrical and electronic goods merchant wholesalers .....                    | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers.....                  | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | 13.4                                     | 8.5                    |
| 4241            | Paper and paper product merchant wholesalers .....                            | D                                        | D                      |
| 42412           | Stationery and office supplies merchant wholesalers .....                     | D                                        | D                      |
| 424120          | Stationery and office supplies merchant wholesalers .....                     | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers.....                         | 40.6                                     | 27.5                   |
| 425             | Wholesale electronic markets and agents and brokers .....                     | —                                        | —                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | —                                        | —                      |
| 42512           | Wholesale trade agents and brokers .....                                      | —                                        | —                      |
| 425120          | Wholesale trade agents and brokers .....                                      | —                                        | —                      |
| 4251203         | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | <b>8.1</b>                               | <b>5.8</b>             |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers.....                         | 40.6                                     | 27.5                   |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | —                                        | —                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>OWENSVILLE</b>                                                             |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                        |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
|                 | <b>OZARK</b>                                                                  |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                        |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | <b>48.1</b>                              | <b>.6</b>              |
| 423             | Durable goods merchant wholesalers.....                                       | 11.8                                     | —                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | 72.3                                     | 1.0                    |
| 4245            | Farm product raw material merchant wholesalers .....                          | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | 72.3                                     | 1.0                    |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>PACIFIC</b>                                                                |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>PACIFIC (PART - FRANKLIN COUNTY)</b>                                       |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>PACIFIC (PART - ST. LOUIS COUNTY)</b>                                      |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>PAGEDALE</b>                                                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 42.4                                     | .3                     |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-----------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>PALMYRA</b>                                                                |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                        |                                          |                        |
| 42              | Wholesale trade .....                                                         | 11.8                                     | .2                     |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | Wholesale trade .....                                                         | 11.8                                     | .2                     |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>PARK HILLS</b>                                                             |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                        |                                          |                        |
| 42              | Wholesale trade .....                                                         | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | Wholesale trade .....                                                         | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>PARKVILLE</b>                                                              |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                        |                                          |                        |
| 42              | Wholesale trade .....                                                         | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                   | D                                        | D                      |
| 42471           | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 424710          | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 4247101         | Petroleum bulk stations and terminals (except LP) .....                       | D                                        | D                      |
| 42471012        | Petroleum bulk terminals (except LP) .....                                    | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                       | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | Wholesale trade .....                                                         | 39.2                                     | 3.0                    |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                          |                        |
| 42              | Wholesale trade .....                                                         | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>PECULIAR</b>                                                               |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                        |                                          |                        |
| 42              | Wholesale trade .....                                                         | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | Wholesale trade .....                                                         | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                                | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|--------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                                |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>PERRYVILLE</b>                                                              |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | 8.5                                      | —                      |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | 8.5                                      | —                      |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>PEVELY</b>                                                                  |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>PLATTE CITY</b>                                                             |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4247                                                                           | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 42471                                                                          | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 424710                                                                         | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 425                                                                            | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                          | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251204                                                                        | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>PLEASANT HILL</b>                                                           |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>PLEASANT VALLEY</b>                                                        |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 34.6                                     | —                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 34.6                                     | —                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>POPLAR BLUFF</b>                                                           |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 5.0                                      | 44.3                   |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....            | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| 42512031                                                                      | Motor vehicle and motor vehicle parts and supplies agents and brokers .....   | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 5.0                                      | 44.3                   |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>PORTAGEVILLE</b>                                                           |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | 17.9                                     | —                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | 17.9                                     | —                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>PORTAGEVILLE (PART - NEW MADRID COUNTY)</b>                                |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | 17.9                                     | —                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | 17.9                                     | —                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |

See footnotes at end of table.



Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>            | Percent of sales—                        |                        |
|-----------------|----------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                  | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>POTOSI</b>                                                                    |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                           |                                          |                        |
| 42              | Wholesale trade .....                                                            | D                                        | D                      |
| 423             | Durable goods merchant wholesalers .....                                         | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                      | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALESALES, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | Wholesale trade .....                                                            | D                                        | D                      |
| 423             | Durable goods merchant wholesalers .....                                         | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                      | D                                        | D                      |
|                 | <b>RAYMORE</b>                                                                   |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                           |                                          |                        |
| 42              | Wholesale trade .....                                                            | D                                        | D                      |
| 423             | Durable goods merchant wholesalers .....                                         | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                      | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALESALES, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | Wholesale trade .....                                                            | D                                        | D                      |
| 423             | Durable goods merchant wholesalers .....                                         | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                      | D                                        | D                      |
|                 | <b>RAYTOWN</b>                                                                   |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                           |                                          |                        |
| 42              | Wholesale trade .....                                                            | 2.9                                      | 3.5                    |
| 423             | Durable goods merchant wholesalers .....                                         | D                                        | D                      |
| 4233            | Lumber and other construction materials merchant wholesalers .....               | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                    | D                                        | D                      |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                    | D                                        | D                      |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                    | D                                        | D                      |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers .....    | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                      | 31.0                                     | .3                     |
| 425             | Wholesale electronic markets and agents and brokers .....                        | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                        | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                         | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                         | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                          | D                                        | D                      |
| 42512036        | Electrical and electronic goods agents and brokers .....                         | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                       | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALESALES, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | Wholesale trade .....                                                            | D                                        | D                      |
| 423             | Durable goods merchant wholesalers .....                                         | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                    | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                      | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                 |                                          |                        |
| 42              | Wholesale trade .....                                                            | D                                        | D                      |
| 423             | Durable goods merchant wholesalers .....                                         | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                    | D                                        | D                      |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                    | D                                        | D                      |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                    | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                      | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                     | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                                           | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>REPUBLIC</b>                                                               |                                                                                           |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                           |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                     | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                                   | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                               | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                           |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                     | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                                   | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                               | D                                        | D                      |
| <b>RICHMOND</b>                                                               |                                                                                           |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                           |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                     | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                                   | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                               | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                           |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                     | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                                   | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                               | D                                        | D                      |
| <b>RICHMOND HEIGHTS</b>                                                       |                                                                                           |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                           |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                     | 20.2                                     | —                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                                   | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                               | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                                 | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                                 | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                                  | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                                  | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                                   | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                           |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                     | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                                   | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                               | D                                        | D                      |
| <b>RIVERSIDE</b>                                                              |                                                                                           |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                           |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                     | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                                   | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....             | D                                        | D                      |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....                        | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                              | —                                        | 6.0                    |
| 42385                                                                         | Service establishment equipment and supplies merchant wholesalers .....                   | D                                        | D                      |
| 423850                                                                        | Service establishment equipment and supplies merchant wholesalers .....                   | D                                        | D                      |
| 4238502                                                                       | Custodial and janitors' equipment and supplies merchant wholesalers .....                 | D                                        | D                      |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                                    | D                                        | D                      |
| 42399                                                                         | Other miscellaneous durable goods merchant wholesalers .....                              | D                                        | D                      |
| 423990                                                                        | Other miscellaneous durable goods merchant wholesalers .....                              | D                                        | D                      |
| 4239904                                                                       | Prerecorded media merchant wholesalers.....                                               | D                                        | D                      |
| 42399041                                                                      | Compact discs, prerecorded audio tapes, and phonograph records merchant wholesalers ..... | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                               | 13.6                                     | —                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                                 | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                                 | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                                  | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                                  | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                                   | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                | Percent of sales—                        |                        |
|-----------------|--------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                      | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>RIVERSIDE—Con.</b>                                                                |                                          |                        |
|                 | <b><i>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</i></b> |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                         | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                              | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers.....                         | D                                        | D                      |
| 4239            | Miscellaneous durable goods merchant wholesalers.....                                | D                                        | D                      |
| 42399           | Other miscellaneous durable goods merchant wholesalers.....                          | D                                        | D                      |
| 423990          | Other miscellaneous durable goods merchant wholesalers.....                          | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers.....                                           | 13.6                                     | —                      |
|                 | <b><i>MANUFACTURERS' SALES BRANCHES AND OFFICES</i></b>                              |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                         | <b>—</b>                                 | <b>—</b>               |
| 423             | Durable goods merchant wholesalers.....                                              | —                                        | —                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers.....                         | D                                        | D                      |
| 42385           | Service establishment equipment and supplies merchant wholesalers.....               | D                                        | D                      |
| 423850          | Service establishment equipment and supplies merchant wholesalers.....               | D                                        | D                      |
| 4238502         | Custodial and janitors' equipment and supplies merchant wholesalers.....             | D                                        | D                      |
|                 | <b>RIVERVIEW</b>                                                                     |                                          |                        |
|                 | <b><i>WHOLESALE TRADE</i></b>                                                        |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                         | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                              | D                                        | D                      |
|                 | <b><i>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</i></b> |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                         | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                              | D                                        | D                      |
|                 | <b>ROCK HILL</b>                                                                     |                                          |                        |
|                 | <b><i>WHOLESALE TRADE</i></b>                                                        |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                         | <b>1.4</b>                               | <b>.5</b>              |
| 423             | Durable goods merchant wholesalers.....                                              | 1.6                                      | .1                     |
| 4233            | Lumber and other construction materials merchant wholesalers.....                    | D                                        | D                      |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers.....                  | D                                        | D                      |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers.....                  | D                                        | D                      |
| 4233102         | Lumber with yard merchant wholesalers.....                                           | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers.....         | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers.....                                           | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers.....                             | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers.....                             | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers.....                                              | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers.....                                              | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods.....                                               | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods.....                                            | D                                        | D                      |
|                 | <b><i>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</i></b> |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                         | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                              | 1.6                                      | .1                     |
| 424             | Nondurable goods merchant wholesalers.....                                           | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                                  | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|----------------------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                                  |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>ROLLA</b>                                                                     |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                           |                                                                               |                                          |                        |
| <b>42</b>                                                                        | <b>Wholesale trade</b> .....                                                  | <b>1.9</b>                               | <b>3.1</b>             |
| 423                                                                              | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 424                                                                              | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4244                                                                             | Grocery and related product merchant wholesalers .....                        | —                                        | .6                     |
| 4249                                                                             | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| 425                                                                              | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                             | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                            | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                           | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                          | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| <b>MERCHANT WHOLESALESALES, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| <b>42</b>                                                                        | <b>Wholesale trade</b> .....                                                  | <b>D</b>                                 | <b>D</b>               |
| 423                                                                              | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 424                                                                              | Nondurable goods merchant wholesalers .....                                   | 2.0                                      | 1.0                    |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                 |                                                                               |                                          |                        |
| <b>42</b>                                                                        | <b>Wholesale trade</b> .....                                                  | <b>D</b>                                 | <b>D</b>               |
| 424                                                                              | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>ST. ANN</b>                                                                   |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                           |                                                                               |                                          |                        |
| <b>42</b>                                                                        | <b>Wholesale trade</b> .....                                                  | <b>D</b>                                 | <b>D</b>               |
| 423                                                                              | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 424                                                                              | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MERCHANT WHOLESALESALES, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| <b>42</b>                                                                        | <b>Wholesale trade</b> .....                                                  | <b>D</b>                                 | <b>D</b>               |
| 423                                                                              | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 424                                                                              | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>ST. CHARLES</b>                                                               |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                           |                                                                               |                                          |                        |
| <b>42</b>                                                                        | <b>Wholesale trade</b> .....                                                  | <b>8.4</b>                               | <b>3.9</b>             |
| 423                                                                              | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 4231                                                                             | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 4233                                                                             | Lumber and other construction materials merchant wholesalers .....            | D                                        | D                      |
| 4238                                                                             | Machinery, equipment, and supplies merchant wholesalers .....                 | 24.0                                     | .5                     |
| 424                                                                              | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4244                                                                             | Grocery and related product merchant wholesalers .....                        | D                                        | D                      |
| 4247                                                                             | Petroleum and petroleum products merchant wholesalers .....                   | D                                        | D                      |
| 42471                                                                            | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 424710                                                                           | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 425                                                                              | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                             | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                            | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                           | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                          | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| 42512036                                                                         | Electrical and electronic goods agents and brokers .....                      | —                                        | 13.5                   |
| 4251204                                                                          | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
| 42512044                                                                         | Grocery and related products agents and brokers .....                         | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-----------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>ST. CHARLES—Con.</b>                                                       |                                          |                        |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| <b>42</b>       | <b>Wholesale trade</b> .....                                                  | <b>11.6</b>                              | <b>1.8</b>             |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers.....                  | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers.....                         | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                          |                        |
| <b>42</b>       | <b>Wholesale trade</b> .....                                                  | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>ST. CLAIR</b>                                                              |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                        |                                          |                        |
| <b>42</b>       | <b>Wholesale trade</b> .....                                                  | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4239            | Miscellaneous durable goods merchant wholesalers.....                         | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| <b>42</b>       | <b>Wholesale trade</b> .....                                                  | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4239            | Miscellaneous durable goods merchant wholesalers.....                         | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>STE. GENEVIEVE</b>                                                         |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                        |                                          |                        |
| <b>42</b>       | <b>Wholesale trade</b> .....                                                  | <b>2.5</b>                               | <b>2.1</b>             |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                   | D                                        | D                      |
| 42471           | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 424710          | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| <b>42</b>       | <b>Wholesale trade</b> .....                                                  | <b>3.0</b>                               | <b>—</b>               |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                          |                        |
| <b>42</b>       | <b>Wholesale trade</b> .....                                                  | <b>D</b>                                 | <b>D</b>               |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>     | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|---------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                           | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>ST. JAMES</b>                                                              |                                                                           |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                           |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                     | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                  | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                               | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....               | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                               | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                               | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                           |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                     | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                  | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                               | D                                        | D                      |
| <b>ST. JOHN</b>                                                               |                                                                           |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                           |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                     | .2                                       | 1.3                    |
| 423                                                                           | Durable goods merchant wholesalers .....                                  | .7                                       | 3.4                    |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....             | D                                        | D                      |
| 42385                                                                         | Service establishment equipment and supplies merchant wholesalers .....   | D                                        | D                      |
| 423850                                                                        | Service establishment equipment and supplies merchant wholesalers .....   | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                               | —                                        | —                      |
| 4241                                                                          | Paper and paper product merchant wholesalers .....                        | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                           |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                     | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                  | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                               | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                           |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                     | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                  | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                               | D                                        | D                      |
| <b>ST. JOSEPH</b>                                                             |                                                                           |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                           |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                     | 6.6                                      | 1.6                    |
| 423                                                                           | Durable goods merchant wholesalers .....                                  | D                                        | D                      |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....        | D                                        | D                      |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....             | D                                        | D                      |
| 42385                                                                         | Service establishment equipment and supplies merchant wholesalers .....   | D                                        | D                      |
| 423850                                                                        | Service establishment equipment and supplies merchant wholesalers .....   | D                                        | D                      |
| 4238502                                                                       | Custodial and janitors' equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                    | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                               | D                                        | D                      |
| 4242                                                                          | Drugs and druggists' sundries merchant wholesalers .....                  | 10.2                                     | —                      |
| 42421                                                                         | Drugs and druggists' sundries merchant wholesalers .....                  | 10.2                                     | —                      |
| 424210                                                                        | Drugs and druggists' sundries merchant wholesalers .....                  | 10.2                                     | —                      |
| 4242101                                                                       | General-line drugs merchant wholesalers .....                             | D                                        | D                      |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                    | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                      | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....               | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                               | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                               | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                 | D                                        | D                      |
| 42494                                                                         | Tobacco and tobacco product merchant wholesalers .....                    | D                                        | D                      |
| 424940                                                                        | Tobacco and tobacco product merchant wholesalers .....                    | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                    | Percent of sales—                        |                        |
|-----------------|------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                          | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>ST. JOSEPH—Con.</b>                                                                   |                                          |                        |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                              |                                          |                        |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                              |                                          |                        |
| 425             | Wholesale electronic markets and agents and brokers .....                                | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                                | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                                 | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                                 | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                                  | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                               | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALESA, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>            |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                             | <b>7.0</b>                               | <b>1.6</b>             |
| 423             | Durable goods merchant wholesalers .....                                                 | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                            | D                                        | D                      |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....                  | D                                        | D                      |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....                  | D                                        | D                      |
| 4238502         | Custodial and janitors' equipment and supplies merchant wholesalers .....                | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                              | D                                        | D                      |
| 4242            | Drugs and druggists' sundries merchant wholesalers .....                                 | 10.2                                     | —                      |
| 42421           | Drugs and druggists' sundries merchant wholesalers .....                                 | 10.2                                     | —                      |
| 424210          | Drugs and druggists' sundries merchant wholesalers .....                                 | 10.2                                     | —                      |
| 4242101         | General-line drugs merchant wholesalers .....                                            | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers .....                                   | D                                        | D                      |
| 4245            | Farm product raw material merchant wholesalers .....                                     | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                         |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                             | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers .....                                                 | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                              | D                                        | D                      |
|                 | <b>ST. LOUIS (IC)</b>                                                                    |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                                   |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                             | <b>3.8</b>                               | <b>5.8</b>             |
| 423             | Durable goods merchant wholesalers .....                                                 | 7.6                                      | 10.2                   |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....            | D                                        | D                      |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                            | D                                        | D                      |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                            | D                                        | D                      |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                          | 5.9                                      | 19.6                   |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                          | 5.9                                      | 19.6                   |
| 4231201         | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors ..... | D                                        | D                      |
| 42313           | Tire and tube merchant wholesalers .....                                                 | D                                        | D                      |
| 423130          | Tire and tube merchant wholesalers .....                                                 | D                                        | D                      |
| 4232            | Furniture and home furnishing merchant wholesalers .....                                 | D                                        | D                      |
| 42321           | Furniture merchant wholesalers .....                                                     | D                                        | D                      |
| 423210          | Furniture merchant wholesalers .....                                                     | D                                        | D                      |
| 4232102         | Office and business furniture merchant wholesalers .....                                 | D                                        | D                      |
| 42322           | Home furnishing merchant wholesalers .....                                               | D                                        | D                      |
| 423220          | Home furnishing merchant wholesalers .....                                               | D                                        | D                      |
| 4232203         | Floor coverings merchant wholesalers .....                                               | D                                        | D                      |
| 4233            | Lumber and other construction materials merchant wholesalers .....                       | D                                        | D                      |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | D                                        | D                      |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                     | D                                        | D                      |
| 42332           | Brick, stone, and related construction material merchant wholesalers .....               | 1.9                                      | .6                     |
| 423320          | Brick, stone, and related construction material merchant wholesalers .....               | 1.9                                      | .6                     |
| 4233201         | Brick, block, tile, clay/cement sewer pipe merchant wholesalers .....                    | D                                        | D                      |
| 4233203         | Cement, lime, and related products merchant wholesalers .....                            | D                                        | D                      |
| 42339           | Other construction material merchant wholesalers .....                                   | D                                        | D                      |
| 423390          | Other construction material merchant wholesalers .....                                   | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....            | 3.0                                      | 11.0                   |
| 42344           | Other commercial equipment merchant wholesalers .....                                    | D                                        | D                      |
| 423440          | Other commercial equipment merchant wholesalers .....                                    | D                                        | D                      |
| 4234401         | Restaurant and hotel equipment and supplies merchant wholesalers .....                   | —                                        | —                      |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers .....          | 5.9                                      | 26.4                   |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers .....          | 5.9                                      | 26.4                   |
| 4234501         | Surgical, medical, and hospital supplies merchant wholesalers .....                      | D                                        | D                      |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                          | 1.3                                      | 8.4                    |
| 42351           | Metal service centers and other metal merchant wholesalers .....                         | D                                        | D                      |
| 423510          | Metal service centers and other metal merchant wholesalers .....                         | D                                        | D                      |
| 4235101         | Ferrous metal service centers and sales offices merchant wholesalers .....               | D                                        | D                      |
| 42351011        | Ferrous metal service centers merchant wholesalers .....                                 | D                                        | D                      |
| 42352           | Coal and other mineral and ore merchant wholesalers .....                                | D                                        | D                      |
| 423520          | Coal and other mineral and ore merchant wholesalers .....                                | D                                        | D                      |
| 4235201         | Coal merchant wholesalers .....                                                          | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                       | Percent of sales—                        |                        |
|-----------------|---------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                             | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>ST. LOUIS (IC)—Con.</b>                                                                  |                                          |                        |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                 |                                          |                        |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                 |                                          |                        |
| 423             | Durable goods merchant wholesalers—Con.                                                     |                                          |                        |
| 4236            | Electrical and electronic goods merchant wholesalers . . . . .                              | 2.0                                      | 19.9                   |
| 42369           | Other electronic parts and equipment merchant wholesalers . . . . .                         | D                                        | D                      |
| 423690          | Other electronic parts and equipment merchant wholesalers . . . . .                         | D                                        | D                      |
| 4236901         | Communications equipment and supplies merchant wholesalers . . . . .                        | D                                        | D                      |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers . . . . .    | D                                        | D                      |
| 42373           | Warm air heating and air-conditioning equipment and supplies merchant wholesalers . . . . . | D                                        | D                      |
| 423730          | Warm air heating and air-conditioning equipment and supplies merchant wholesalers . . . . . | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers . . . . .                           | 6.3                                      | 9.3                    |
| 42383           | Industrial machinery and equipment merchant wholesalers . . . . .                           | 2.0                                      | 8.0                    |
| 423830          | Industrial machinery and equipment merchant wholesalers . . . . .                           | 2.0                                      | 8.0                    |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers . . . . .           | D                                        | D                      |
| 4238304         | Metalworking machinery and equipment merchant wholesalers . . . . .                         | D                                        | D                      |
| 42384           | Industrial supplies merchant wholesalers . . . . .                                          | 12.7                                     | 14.7                   |
| 423840          | Industrial supplies merchant wholesalers . . . . .                                          | 12.7                                     | 14.7                   |
| 4238403         | Welding supplies merchant wholesalers . . . . .                                             | D                                        | D                      |
| 4238404         | Industrial containers and supplies merchant wholesalers . . . . .                           | 7.6                                      | .3                     |
| 4238406         | Other industrial supplies merchant wholesalers . . . . .                                    | D                                        | D                      |
| 4239            | Miscellaneous durable goods merchant wholesalers . . . . .                                  | D                                        | D                      |
| 42393           | Recyclable material merchant wholesalers . . . . .                                          | 29.2                                     | —                      |
| 423930          | Recyclable material merchant wholesalers . . . . .                                          | 29.2                                     | —                      |
| 4239303         | Other recyclable material merchant wholesalers . . . . .                                    | 39.8                                     | —                      |
| 42399           | Other miscellaneous durable goods merchant wholesalers . . . . .                            | D                                        | D                      |
| 423990          | Other miscellaneous durable goods merchant wholesalers . . . . .                            | D                                        | D                      |
| 4239901         | Musical instruments and supplies merchant wholesalers . . . . .                             | D                                        | D                      |
| 4239903         | General merchandise (durable goods) merchant wholesalers . . . . .                          | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers . . . . .                                             | 2.7                                      | 4.3                    |
| 4241            | Paper and paper product merchant wholesalers . . . . .                                      | D                                        | D                      |
| 4243            | Apparel, piece goods, and notions merchant wholesalers . . . . .                            | D                                        | D                      |
| 42432           | Men's and boys' clothing and furnishings merchant wholesalers . . . . .                     | D                                        | D                      |
| 424320          | Men's and boys' clothing and furnishings merchant wholesalers . . . . .                     | D                                        | D                      |
| 42433           | Women's, children's, and infants' clothing and accessories merchant wholesalers . . . . .   | D                                        | D                      |
| 424330          | Women's, children's, and infants' clothing and accessories merchant wholesalers . . . . .   | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers . . . . .                                  | 6.6                                      | 2.8                    |
| 42443           | Dairy product (except dried or canned) merchant wholesalers . . . . .                       | D                                        | D                      |
| 424430          | Dairy product (except dried or canned) merchant wholesalers . . . . .                       | D                                        | D                      |
| 42448           | Fresh fruit and vegetable merchant wholesalers . . . . .                                    | 4.3                                      | 2.9                    |
| 424480          | Fresh fruit and vegetable merchant wholesalers . . . . .                                    | 4.3                                      | 2.9                    |
| 42449           | Other grocery and related products merchant wholesalers . . . . .                           | .8                                       | 5.7                    |
| 424490          | Other grocery and related products merchant wholesalers . . . . .                           | .8                                       | 5.7                    |
| 4244906         | Other grocery specialties merchant wholesalers . . . . .                                    | —                                        | .8                     |
| 4245            | Farm product raw material merchant wholesalers . . . . .                                    | D                                        | D                      |
| 4246            | Chemical and allied products merchant wholesalers . . . . .                                 | .1                                       | 2.8                    |
| 42469           | Other chemical and allied products merchant wholesalers . . . . .                           | D                                        | D                      |
| 424690          | Other chemical and allied products merchant wholesalers . . . . .                           | D                                        | D                      |
| 4246901         | Industrial gases (except LP) merchant wholesalers . . . . .                                 | D                                        | D                      |
| 4246902         | Other chemical and allied products merchant wholesalers . . . . .                           | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers . . . . .                             | D                                        | D                      |
| 42471           | Petroleum bulk stations and terminals . . . . .                                             | D                                        | D                      |
| 424710          | Petroleum bulk stations and terminals . . . . .                                             | D                                        | D                      |
| 4247101         | Petroleum bulk stations and terminals (except LP) . . . . .                                 | D                                        | D                      |
| 4247102         | Liquefied petroleum bulk stations and terminals . . . . .                                   | D                                        | D                      |
| 4248            | Beer, wine, and distilled alcoholic beverage merchant wholesalers . . . . .                 | D                                        | D                      |
| 42481           | Beer and ale merchant wholesalers . . . . .                                                 | D                                        | D                      |
| 424810          | Beer and ale merchant wholesalers . . . . .                                                 | D                                        | D                      |
| 42482           | Wine and distilled alcoholic beverage merchant wholesalers . . . . .                        | D                                        | D                      |
| 424820          | Wine and distilled alcoholic beverage merchant wholesalers . . . . .                        | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers . . . . .                               | D                                        | D                      |
| 42491           | Farm supplies merchant wholesalers . . . . .                                                | D                                        | D                      |
| 424910          | Farm supplies merchant wholesalers . . . . .                                                | D                                        | D                      |
| 4249102         | Farm supplies merchant wholesalers - wholesale distributors . . . . .                       | D                                        | D                      |
| 42493           | Flower, nursery stock, and florists' supplies merchant wholesalers . . . . .                | .5                                       | 1.9                    |
| 424930          | Flower, nursery stock, and florists' supplies merchant wholesalers . . . . .                | .5                                       | 1.9                    |
| 42494           | Tobacco and tobacco product merchant wholesalers . . . . .                                  | D                                        | D                      |
| 424940          | Tobacco and tobacco product merchant wholesalers . . . . .                                  | D                                        | D                      |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers . . . . .                         | 28.7                                     | 2.6                    |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers . . . . .                         | 28.7                                     | 2.6                    |
| 4249901         | Art goods merchant wholesalers . . . . .                                                    | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers . . . . .                               | .2                                       | 2.0                    |
| 4251            | Wholesale electronic markets and agents and brokers . . . . .                               | .2                                       | 2.0                    |
| 42512           | Wholesale trade agents and brokers . . . . .                                                | .2                                       | 2.0                    |
| 425120          | Wholesale trade agents and brokers . . . . .                                                | .2                                       | 2.0                    |
| 4251203         | Agents and brokers, durable goods . . . . .                                                 | D                                        | D                      |
| 42512036        | Electrical and electronic goods agents and brokers . . . . .                                | D                                        | D                      |
| 42512037        | Hardware, plumbing, and heating equipment and supplies agents and brokers . . . . .         | D                                        | D                      |
| 42512038        | Machinery, equipment, and supplies agents and brokers . . . . .                             | 1.8                                      | —                      |
| 4251204         | Agents and brokers, nondurable goods . . . . .                                              | D                                        | D                      |
| 42512044        | Grocery and related products agents and brokers . . . . .                                   | D                                        | D                      |

See footnotes at end of table.



Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

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| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                   | Percent of sales—                        |                        |
|-----------------|-----------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                         | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>ST. LOUIS (IC)—Con.</b>                                                              |                                          |                        |
|                 | <b><i>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</i></b>    |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                            | <b>4.9</b>                               | <b>6.2</b>             |
| 423             | Durable goods merchant wholesalers .....                                                | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....           | D                                        | D                      |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                         | D                                        | D                      |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                         | D                                        | D                      |
| 4232            | Furniture and home furnishing merchant wholesalers .....                                | D                                        | D                      |
| 4233            | Lumber and other construction materials merchant wholesalers .....                      | D                                        | D                      |
| 42332           | Brick, stone, and related construction material merchant wholesalers .....              | D                                        | D                      |
| 423320          | Brick, stone, and related construction material merchant wholesalers .....              | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....           | D                                        | D                      |
| 42344           | Other commercial equipment merchant wholesalers .....                                   | D                                        | D                      |
| 423440          | Other commercial equipment merchant wholesalers .....                                   | D                                        | D                      |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers .....         | D                                        | D                      |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers .....         | D                                        | D                      |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                         | D                                        | D                      |
| 42351           | Metal service centers and other metal merchant wholesalers .....                        | D                                        | D                      |
| 423510          | Metal service centers and other metal merchant wholesalers .....                        | D                                        | D                      |
| 4235101         | Ferrous metal service centers and sales offices merchant wholesalers .....              | D                                        | D                      |
| 4236            | Electrical and electronic goods merchant wholesalers .....                              | D                                        | D                      |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....    | D                                        | D                      |
| 42373           | Warm air heating and air-conditioning equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 423730          | Warm air heating and air-conditioning equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                           | D                                        | D                      |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                           | D                                        | D                      |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                           | D                                        | D                      |
| 42384           | Industrial supplies merchant wholesalers .....                                          | D                                        | D                      |
| 423840          | Industrial supplies merchant wholesalers .....                                          | D                                        | D                      |
| 4238406         | Other industrial supplies merchant wholesalers .....                                    | D                                        | D                      |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                  | D                                        | D                      |
| 42393           | Recyclable material merchant wholesalers .....                                          | 29.2                                     | —                      |
| 423930          | Recyclable material merchant wholesalers .....                                          | 29.2                                     | —                      |
| 4239303         | Other recyclable material merchant wholesalers .....                                    | 39.8                                     | —                      |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                            | D                                        | D                      |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                            | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                             | D                                        | D                      |
| 4241            | Paper and paper product merchant wholesalers .....                                      | D                                        | D                      |
| 4243            | Apparel, piece goods, and notions merchant wholesalers .....                            | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers .....                                  | D                                        | D                      |
| 42448           | Fresh fruit and vegetable merchant wholesalers .....                                    | 4.3                                      | 2.9                    |
| 424480          | Fresh fruit and vegetable merchant wholesalers .....                                    | 4.3                                      | 2.9                    |
| 42449           | Other grocery and related products merchant wholesalers .....                           | D                                        | D                      |
| 424490          | Other grocery and related products merchant wholesalers .....                           | D                                        | D                      |
| 4245            | Farm product raw material merchant wholesalers .....                                    | D                                        | D                      |
| 4246            | Chemical and allied products merchant wholesalers .....                                 | D                                        | D                      |
| 42469           | Other chemical and allied products merchant wholesalers .....                           | D                                        | D                      |
| 424690          | Other chemical and allied products merchant wholesalers .....                           | D                                        | D                      |
| 4246902         | Other chemical and allied products merchant wholesalers .....                           | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                             | D                                        | D                      |
| 4248            | Beer, wine, and distilled alcoholic beverage merchant wholesalers .....                 | D                                        | D                      |
| 42482           | Wine and distilled alcoholic beverage merchant wholesalers .....                        | D                                        | D                      |
| 424820          | Wine and distilled alcoholic beverage merchant wholesalers .....                        | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                               | D                                        | D                      |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                         | 28.7                                     | 2.6                    |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                         | 28.7                                     | 2.6                    |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                                  | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|----------------------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                                  |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>ST. LOUIS (IC)—Con.</b>                                                       |                                                                               |                                          |                        |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                 |                                                                               |                                          |                        |
| <b>42</b>                                                                        | <b>Wholesale trade</b> .....                                                  | <b>—</b>                                 | <b>5.1</b>             |
| 423                                                                              | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 4233                                                                             | Lumber and other construction materials merchant wholesalers .....            | D                                        | D                      |
| 42332                                                                            | Brick, stone, and related construction material merchant wholesalers .....    | D                                        | D                      |
| 423320                                                                           | Brick, stone, and related construction material merchant wholesalers .....    | D                                        | D                      |
| 4235                                                                             | Metal and mineral (except petroleum) merchant wholesalers .....               | D                                        | D                      |
| 4239                                                                             | Miscellaneous durable goods merchant wholesalers .....                        | D                                        | D                      |
| 42399                                                                            | Other miscellaneous durable goods merchant wholesalers .....                  | D                                        | D                      |
| 423990                                                                           | Other miscellaneous durable goods merchant wholesalers .....                  | D                                        | D                      |
| 424                                                                              | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4244                                                                             | Grocery and related product merchant wholesalers .....                        | D                                        | D                      |
| 42449                                                                            | Other grocery and related products merchant wholesalers .....                 | D                                        | D                      |
| 424490                                                                           | Other grocery and related products merchant wholesalers .....                 | D                                        | D                      |
| 4246                                                                             | Chemical and allied products merchant wholesalers .....                       | D                                        | D                      |
| 42469                                                                            | Other chemical and allied products merchant wholesalers .....                 | D                                        | D                      |
| 424690                                                                           | Other chemical and allied products merchant wholesalers .....                 | D                                        | D                      |
| 4249                                                                             | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| 42491                                                                            | Farm supplies merchant wholesalers .....                                      | D                                        | D                      |
| 424910                                                                           | Farm supplies merchant wholesalers .....                                      | D                                        | D                      |
| <b>ST. PETERS</b>                                                                |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                           |                                                                               |                                          |                        |
| <b>42</b>                                                                        | <b>Wholesale trade</b> .....                                                  | <b>2.0</b>                               | <b>6.4</b>             |
| 423                                                                              | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 4231                                                                             | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 42312                                                                            | Motor vehicle supplies and new parts merchant wholesalers .....               | D                                        | D                      |
| 423120                                                                           | Motor vehicle supplies and new parts merchant wholesalers .....               | D                                        | D                      |
| 4233                                                                             | Lumber and other construction materials merchant wholesalers .....            | D                                        | D                      |
| 42331                                                                            | Lumber, plywood, millwork, and wood panel merchant wholesalers .....          | D                                        | D                      |
| 423310                                                                           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....          | D                                        | D                      |
| 424                                                                              | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4244                                                                             | Grocery and related product merchant wholesalers .....                        | 2.8                                      | —                      |
| 4249                                                                             | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| 425                                                                              | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                             | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                            | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                           | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                          | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| 42512038                                                                         | Machinery, equipment, and supplies agents and brokers .....                   | —                                        | 59.7                   |
| 4251204                                                                          | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
| <b>MERCHANT WHOLESALESALES, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| <b>42</b>                                                                        | <b>Wholesale trade</b> .....                                                  | <b>2.7</b>                               | <b>3.3</b>             |
| 423                                                                              | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 4231                                                                             | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 42312                                                                            | Motor vehicle supplies and new parts merchant wholesalers .....               | D                                        | D                      |
| 423120                                                                           | Motor vehicle supplies and new parts merchant wholesalers .....               | D                                        | D                      |
| 424                                                                              | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4244                                                                             | Grocery and related product merchant wholesalers .....                        | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                 |                                                                               |                                          |                        |
| <b>42</b>                                                                        | <b>Wholesale trade</b> .....                                                  | <b>D</b>                                 | <b>D</b>               |
| 423                                                                              | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 424                                                                              | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>SALEM</b>                                                                  |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4244                                                                          | Grocery and related product merchant wholesalers.....                 | D                                        | D                      |
| 42442                                                                         | Packaged frozen food merchant wholesalers .....                       | D                                        | D                      |
| 424420                                                                        | Packaged frozen food merchant wholesalers .....                       | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4244                                                                          | Grocery and related product merchant wholesalers.....                 | D                                        | D                      |
| <b>SAVANNAH</b>                                                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>SCOTT CITY</b>                                                             |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | —                                        | —                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | —                                        | —                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| <b>SCOTT CITY (PART - CAPE GIRARDEAU COUNTY)</b>                              |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                                | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|--------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                                |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>SCOTT CITY (PART - SCOTT COUNTY)</b>                                        |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers.....                               | —                                        | —                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                           | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers.....                               | —                                        | —                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                           | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| <b>SEDALIA</b>                                                                 |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | 6.8                                      | 5.8                    |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4238                                                                           | Machinery, equipment, and supplies merchant wholesalers.....          | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4244                                                                           | Grocery and related product merchant wholesalers.....                 | D                                        | D                      |
| 425                                                                            | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                          | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251204                                                                        | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| 42512045                                                                       | Farm product raw material agents and brokers .....                    | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4238                                                                           | Machinery, equipment, and supplies merchant wholesalers.....          | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4244                                                                           | Grocery and related product merchant wholesalers.....                 | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                               |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>SHREWSBURY</b>                                                              |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | 23.6                                     | 9.3                    |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 425                                                                            | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                          | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                        | Agents and brokers, durable goods .....                               | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                               |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

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| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>SIKESTON</b>                                                               |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | 2.2                                      | 7.3                    |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 2.4                                      | 4.8                    |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | —                                        | —                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                  | 2.3                                      | 3.3                    |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 2.0                                      | 10.6                   |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 2.4                                      | 4.8                    |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | —                                        | —                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                  | 2.3                                      | 3.3                    |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>SIKESTON (PART - SCOTT COUNTY)</b>                                         |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | 2.2                                      | 7.3                    |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 2.4                                      | 4.8                    |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | —                                        | —                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                  | 2.3                                      | 3.3                    |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 2.0                                      | 10.6                   |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 2.4                                      | 4.8                    |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | —                                        | —                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                  | 2.3                                      | 3.3                    |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>SMITHVILLE</b>                                                             |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                   | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                                         | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>SMITHVILLE (PART - CLAY COUNTY)</b>                                        |                                                                                         |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                         |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                            | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                                                | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                             | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                               | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                               | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                                | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                                | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                                 | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                         |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                            | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                                                | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                             | D                                        | D                      |
| <b>SPRINGFIELD</b>                                                            |                                                                                         |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                         |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                            | <b>1.5</b>                               | <b>1.5</b>             |
| 423                                                                           | Durable goods merchant wholesalers .....                                                | 2.6                                      | 3.4                    |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....           | D                                        | D                      |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                           | 1.3                                      | .2                     |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                           | 1.3                                      | .2                     |
| 4231105                                                                       | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                     | D                                        | D                      |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....                         | D                                        | D                      |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers .....                         | D                                        | D                      |
| 4232                                                                          | Furniture and home furnishing merchant wholesalers .....                                | D                                        | D                      |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....                      | 2.1                                      | 5.2                    |
| 42331                                                                         | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                    | D                                        | D                      |
| 423310                                                                        | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                    | D                                        | D                      |
| 4233102                                                                       | Lumber with yard merchant wholesalers .....                                             | D                                        | D                      |
| 42332                                                                         | Brick, stone, and related construction material merchant wholesalers .....              | D                                        | D                      |
| 423320                                                                        | Brick, stone, and related construction material merchant wholesalers .....              | D                                        | D                      |
| 4233201                                                                       | Brick, block, tile, clay/cement sewer pipe merchant wholesalers .....                   | D                                        | D                      |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers .....           | D                                        | D                      |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                              | 6.4                                      | 3.3                    |
| 42369                                                                         | Other electronic parts and equipment merchant wholesalers .....                         | D                                        | D                      |
| 423690                                                                        | Other electronic parts and equipment merchant wholesalers .....                         | D                                        | D                      |
| 4237                                                                          | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....    | 2.6                                      | 2.7                    |
| 42372                                                                         | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....      | D                                        | D                      |
| 423720                                                                        | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....      | D                                        | D                      |
| 42373                                                                         | Warm air heating and air-conditioning equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 423730                                                                        | Warm air heating and air-conditioning equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                           | 1.6                                      | 1.9                    |
| 42383                                                                         | Industrial machinery and equipment merchant wholesalers .....                           | 1.6                                      | .2                     |
| 423830                                                                        | Industrial machinery and equipment merchant wholesalers .....                           | 1.6                                      | .2                     |
| 4238307                                                                       | Other industrial machinery and equipment merchant wholesalers .....                     | D                                        | D                      |
| 42384                                                                         | Industrial supplies merchant wholesalers .....                                          | —                                        | 1.7                    |
| 423840                                                                        | Industrial supplies merchant wholesalers .....                                          | —                                        | 1.7                    |
| 42385                                                                         | Service establishment equipment and supplies merchant wholesalers .....                 | 7.9                                      | 2.1                    |
| 423850                                                                        | Service establishment equipment and supplies merchant wholesalers .....                 | 7.9                                      | 2.1                    |
| 42386                                                                         | Transportation equipment and supplies (except motor vehicle) merchant wholesalers ..... | D                                        | D                      |
| 423860                                                                        | Transportation equipment and supplies (except motor vehicle) merchant wholesalers ..... | D                                        | D                      |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                                  | D                                        | D                      |
| 42393                                                                         | Recyclable material merchant wholesalers .....                                          | D                                        | D                      |
| 423930                                                                        | Recyclable material merchant wholesalers .....                                          | D                                        | D                      |
| 4239303                                                                       | Other recyclable material merchant wholesalers .....                                    | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                             | 1.1                                      | .8                     |
| 4241                                                                          | Paper and paper product merchant wholesalers .....                                      | 9.9                                      | .9                     |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                                  | D                                        | D                      |
| 42441                                                                         | General line grocery merchant wholesalers .....                                         | D                                        | D                      |
| 424410                                                                        | General line grocery merchant wholesalers .....                                         | D                                        | D                      |
| 4244102                                                                       | General line grocery merchant wholesalers - retail cooperative .....                    | D                                        | D                      |
| 42442                                                                         | Packaged frozen food merchant wholesalers .....                                         | D                                        | D                      |
| 424420                                                                        | Packaged frozen food merchant wholesalers .....                                         | D                                        | D                      |
| 42449                                                                         | Other grocery and related products merchant wholesalers .....                           | D                                        | D                      |
| 424490                                                                        | Other grocery and related products merchant wholesalers .....                           | D                                        | D                      |
| 4244903                                                                       | Soft drinks and bottled water merchant wholesalers .....                                | D                                        | D                      |
| 4246                                                                          | Chemical and allied products merchant wholesalers .....                                 | D                                        | D                      |
| 42469                                                                         | Other chemical and allied products merchant wholesalers .....                           | D                                        | D                      |
| 424690                                                                        | Other chemical and allied products merchant wholesalers .....                           | D                                        | D                      |
| 4246902                                                                       | Other chemical and allied products merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                   | Percent of sales—                        |                        |
|-----------------|-----------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                         | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>SPRINGFIELD—Con.</b>                                                                 |                                          |                        |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                             |                                          |                        |
| 42              | <b>Wholesale trade—Con.</b>                                                             |                                          |                        |
| 424             | Nondurable goods merchant wholesalers—Con.                                              |                                          |                        |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                             | D                                        | D                      |
| 42471           | Petroleum bulk stations and terminals .....                                             | D                                        | D                      |
| 424710          | Petroleum bulk stations and terminals .....                                             | D                                        | D                      |
| 4248            | Beer, wine, and distilled alcoholic beverage merchant wholesalers .....                 | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                               | D                                        | D                      |
| 42491           | Farm supplies merchant wholesalers .....                                                | D                                        | D                      |
| 424910          | Farm supplies merchant wholesalers .....                                                | D                                        | D                      |
| 42494           | Tobacco and tobacco product merchant wholesalers .....                                  | D                                        | D                      |
| 424940          | Tobacco and tobacco product merchant wholesalers .....                                  | D                                        | D                      |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                         | D                                        | D                      |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                         | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                               | .8                                       | .9                     |
| 4251            | Wholesale electronic markets and agents and brokers .....                               | .8                                       | .9                     |
| 42512           | Wholesale trade agents and brokers .....                                                | .8                                       | .9                     |
| 425120          | Wholesale trade agents and brokers .....                                                | .8                                       | .9                     |
| 4251203         | Agents and brokers, durable goods .....                                                 | D                                        | D                      |
| 42512031        | Motor vehicle and motor vehicle parts and supplies agents and brokers .....             | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                              | D                                        | D                      |
| 42512044        | Grocery and related products agents and brokers .....                                   | D                                        | D                      |
| 42512045        | Farm product raw material agents and brokers .....                                      | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>           |                                          |                        |
| 42              | <b>Wholesale trade .....</b>                                                            | <b>1.7</b>                               | <b>1.4</b>             |
| 423             | Durable goods merchant wholesalers .....                                                | 2.9                                      | 3.5                    |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....           | D                                        | D                      |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                           | 1.3                                      | .2                     |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                           | 1.3                                      | .2                     |
| 4231105         | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                     | D                                        | D                      |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                         | D                                        | D                      |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                         | D                                        | D                      |
| 4233            | Lumber and other construction materials merchant wholesalers .....                      | D                                        | D                      |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                    | D                                        | D                      |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                    | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....           | D                                        | D                      |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....    | D                                        | D                      |
| 42373           | Warm air heating and air-conditioning equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 423730          | Warm air heating and air-conditioning equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                           | D                                        | D                      |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                           | 1.6                                      | .2                     |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                           | 1.6                                      | .2                     |
| 42384           | Industrial supplies merchant wholesalers .....                                          | D                                        | D                      |
| 423840          | Industrial supplies merchant wholesalers .....                                          | D                                        | D                      |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....                 | 7.9                                      | 2.1                    |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....                 | 7.9                                      | 2.1                    |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                  | D                                        | D                      |
| 42393           | Recyclable material merchant wholesalers .....                                          | D                                        | D                      |
| 423930          | Recyclable material merchant wholesalers .....                                          | D                                        | D                      |
| 4239303         | Other recyclable material merchant wholesalers .....                                    | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                             | 1.2                                      | .5                     |
| 4244            | Grocery and related product merchant wholesalers .....                                  | D                                        | D                      |
| 42441           | General line grocery merchant wholesalers .....                                         | D                                        | D                      |
| 424410          | General line grocery merchant wholesalers .....                                         | D                                        | D                      |
| 4244102         | General line grocery merchant wholesalers - retail cooperative .....                    | D                                        | D                      |
| 4246            | Chemical and allied products merchant wholesalers .....                                 | D                                        | D                      |
| 42469           | Other chemical and allied products merchant wholesalers .....                           | D                                        | D                      |
| 424690          | Other chemical and allied products merchant wholesalers .....                           | D                                        | D                      |
| 4246902         | Other chemical and allied products merchant wholesalers .....                           | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                               | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                        |                                          |                        |
| 42              | <b>Wholesale trade .....</b>                                                            | <b>—</b>                                 | <b>4.2</b>             |
| 423             | Durable goods merchant wholesalers .....                                                | —                                        | 2.4                    |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                           | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                             | —                                        | 6.4                    |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                           | Geographic area, type of operation, and kind of business <sup>1</sup>                   | Percent of sales—                        |                        |
|-------------------------------------------|-----------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                           |                                                                                         | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>SPRINGFIELD (PART - GREENE COUNTY)</b> |                                                                                         |                                          |                        |
| <b>WHOLESALE TRADE</b>                    |                                                                                         |                                          |                        |
| <b>42</b>                                 | <b>Wholesale trade .....</b>                                                            | <b>1.5</b>                               | <b>1.5</b>             |
| 423                                       | Durable goods merchant wholesalers .....                                                | 2.6                                      | 3.4                    |
| 4231                                      | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....           | D                                        | D                      |
| 42311                                     | Automobile and other motor vehicle merchant wholesalers .....                           | 1.3                                      | .2                     |
| 423110                                    | Automobile and other motor vehicle merchant wholesalers .....                           | 1.3                                      | .2                     |
| 4231105                                   | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                     | D                                        | D                      |
| 42312                                     | Motor vehicle supplies and new parts merchant wholesalers .....                         | D                                        | D                      |
| 423120                                    | Motor vehicle supplies and new parts merchant wholesalers .....                         | D                                        | D                      |
| 4232                                      | Furniture and home furnishing merchant wholesalers .....                                | D                                        | D                      |
| 4233                                      | Lumber and other construction materials merchant wholesalers .....                      | 2.1                                      | 5.2                    |
| 42331                                     | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                    | D                                        | D                      |
| 423310                                    | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                    | D                                        | D                      |
| 4233102                                   | Lumber with yard merchant wholesalers .....                                             | D                                        | D                      |
| 42332                                     | Brick, stone, and related construction material merchant wholesalers .....              | D                                        | D                      |
| 423320                                    | Brick, stone, and related construction material merchant wholesalers .....              | D                                        | D                      |
| 4233201                                   | Brick, block, tile, clay/cement sewer pipe merchant wholesalers .....                   | D                                        | D                      |
| 4234                                      | Professional and commercial equipment and supplies merchant wholesalers .....           | D                                        | D                      |
| 4236                                      | Electrical and electronic goods merchant wholesalers .....                              | 6.4                                      | 3.3                    |
| 42369                                     | Other electronic parts and equipment merchant wholesalers .....                         | D                                        | D                      |
| 423690                                    | Other electronic parts and equipment merchant wholesalers .....                         | D                                        | D                      |
| 4237                                      | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....    | 2.6                                      | 2.7                    |
| 42372                                     | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....      | D                                        | D                      |
| 423720                                    | Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....      | D                                        | D                      |
| 42373                                     | Warm air heating and air-conditioning equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 423730                                    | Warm air heating and air-conditioning equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 4238                                      | Machinery, equipment, and supplies merchant wholesalers .....                           | 1.6                                      | 1.9                    |
| 42383                                     | Industrial machinery and equipment merchant wholesalers .....                           | 1.6                                      | .2                     |
| 423830                                    | Industrial machinery and equipment merchant wholesalers .....                           | 1.6                                      | .2                     |
| 4238307                                   | Other industrial machinery and equipment merchant wholesalers .....                     | D                                        | D                      |
| 42384                                     | Industrial supplies merchant wholesalers .....                                          | —                                        | 1.7                    |
| 423840                                    | Industrial supplies merchant wholesalers .....                                          | —                                        | 1.7                    |
| 42385                                     | Service establishment equipment and supplies merchant wholesalers .....                 | 7.9                                      | 2.1                    |
| 423850                                    | Service establishment equipment and supplies merchant wholesalers .....                 | 7.9                                      | 2.1                    |
| 42386                                     | Transportation equipment and supplies (except motor vehicle) merchant wholesalers ..... | D                                        | D                      |
| 423860                                    | Transportation equipment and supplies (except motor vehicle) merchant wholesalers ..... | D                                        | D                      |
| 4239                                      | Miscellaneous durable goods merchant wholesalers .....                                  | D                                        | D                      |
| 42393                                     | Recyclable material merchant wholesalers .....                                          | D                                        | D                      |
| 423930                                    | Recyclable material merchant wholesalers .....                                          | D                                        | D                      |
| 4239303                                   | Other recyclable material merchant wholesalers .....                                    | D                                        | D                      |
| 424                                       | Nondurable goods merchant wholesalers .....                                             | 1.1                                      | .8                     |
| 4241                                      | Paper and paper product merchant wholesalers .....                                      | 9.9                                      | .9                     |
| 4244                                      | Grocery and related product merchant wholesalers .....                                  | D                                        | D                      |
| 42441                                     | General line grocery merchant wholesalers .....                                         | D                                        | D                      |
| 424410                                    | General line grocery merchant wholesalers .....                                         | D                                        | D                      |
| 4244102                                   | General line grocery merchant wholesalers - retail cooperative .....                    | D                                        | D                      |
| 42442                                     | Packaged frozen food merchant wholesalers .....                                         | D                                        | D                      |
| 424420                                    | Packaged frozen food merchant wholesalers .....                                         | D                                        | D                      |
| 42449                                     | Other grocery and related products merchant wholesalers .....                           | D                                        | D                      |
| 424490                                    | Other grocery and related products merchant wholesalers .....                           | D                                        | D                      |
| 4244903                                   | Soft drinks and bottled water merchant wholesalers .....                                | D                                        | D                      |
| 4246                                      | Chemical and allied products merchant wholesalers .....                                 | D                                        | D                      |
| 42469                                     | Other chemical and allied products merchant wholesalers .....                           | D                                        | D                      |
| 424690                                    | Other chemical and allied products merchant wholesalers .....                           | D                                        | D                      |
| 4246902                                   | Other chemical and allied products merchant wholesalers .....                           | D                                        | D                      |
| 4247                                      | Petroleum and petroleum products merchant wholesalers .....                             | D                                        | D                      |
| 42471                                     | Petroleum bulk stations and terminals .....                                             | D                                        | D                      |
| 424710                                    | Petroleum bulk stations and terminals .....                                             | D                                        | D                      |
| 4248                                      | Beer, wine, and distilled alcoholic beverage merchant wholesalers .....                 | D                                        | D                      |
| 4249                                      | Miscellaneous nondurable goods merchant wholesalers .....                               | D                                        | D                      |
| 42491                                     | Farm supplies merchant wholesalers .....                                                | D                                        | D                      |
| 424910                                    | Farm supplies merchant wholesalers .....                                                | D                                        | D                      |
| 42494                                     | Tobacco and tobacco product merchant wholesalers .....                                  | D                                        | D                      |
| 424940                                    | Tobacco and tobacco product merchant wholesalers .....                                  | D                                        | D                      |
| 42499                                     | Other miscellaneous nondurable goods merchant wholesalers .....                         | D                                        | D                      |
| 424990                                    | Other miscellaneous nondurable goods merchant wholesalers .....                         | D                                        | D                      |
| 425                                       | Wholesale electronic markets and agents and brokers .....                               | .8                                       | .9                     |
| 4251                                      | Wholesale electronic markets and agents and brokers .....                               | .8                                       | .9                     |
| 42512                                     | Wholesale trade agents and brokers .....                                                | .8                                       | .9                     |
| 425120                                    | Wholesale trade agents and brokers .....                                                | .8                                       | .9                     |
| 4251203                                   | Agents and brokers, durable goods .....                                                 | D                                        | D                      |
| 42512031                                  | Motor vehicle and motor vehicle parts and supplies agents and brokers .....             | D                                        | D                      |
| 4251204                                   | Agents and brokers, nondurable goods .....                                              | D                                        | D                      |
| 42512044                                  | Grocery and related products agents and brokers .....                                   | D                                        | D                      |
| 42512045                                  | Farm product raw material agents and brokers .....                                      | D                                        | D                      |

See footnotes at end of table.



Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                   | Percent of sales—                        |                        |
|-----------------|-----------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                         | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>SPRINGFIELD (PART - GREENE COUNTY)—Con.</b>                                          |                                          |                        |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>           |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                            | 1.7                                      | 1.4                    |
| 423             | Durable goods merchant wholesalers .....                                                | 2.9                                      | 3.5                    |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....           | D                                        | D                      |
| 42311           | Automobile and other motor vehicle merchant wholesalers .....                           | 1.3                                      | .2                     |
| 423110          | Automobile and other motor vehicle merchant wholesalers .....                           | 1.3                                      | .2                     |
| 4231105         | Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....                     | D                                        | D                      |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers .....                         | D                                        | D                      |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers .....                         | D                                        | D                      |
| 4233            | Lumber and other construction materials merchant wholesalers .....                      | D                                        | D                      |
| 42331           | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                    | D                                        | D                      |
| 423310          | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                    | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....           | D                                        | D                      |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....    | D                                        | D                      |
| 42373           | Warm air heating and air-conditioning equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 423730          | Warm air heating and air-conditioning equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                           | D                                        | D                      |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                           | 1.6                                      | .2                     |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                           | 1.6                                      | .2                     |
| 42384           | Industrial supplies merchant wholesalers .....                                          | D                                        | D                      |
| 423840          | Industrial supplies merchant wholesalers .....                                          | D                                        | D                      |
| 42385           | Service establishment equipment and supplies merchant wholesalers .....                 | 7.9                                      | 2.1                    |
| 423850          | Service establishment equipment and supplies merchant wholesalers .....                 | 7.9                                      | 2.1                    |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                  | D                                        | D                      |
| 42393           | Recyclable material merchant wholesalers .....                                          | D                                        | D                      |
| 423930          | Recyclable material merchant wholesalers .....                                          | D                                        | D                      |
| 4239303         | Other recyclable material merchant wholesalers .....                                    | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                             | 1.2                                      | .5                     |
| 4244            | Grocery and related product merchant wholesalers .....                                  | D                                        | D                      |
| 42441           | General line grocery merchant wholesalers .....                                         | D                                        | D                      |
| 424410          | General line grocery merchant wholesalers .....                                         | D                                        | D                      |
| 4244102         | General line grocery merchant wholesalers - retail cooperative .....                    | D                                        | D                      |
| 4246            | Chemical and allied products merchant wholesalers .....                                 | D                                        | D                      |
| 42469           | Other chemical and allied products merchant wholesalers .....                           | D                                        | D                      |
| 424690          | Other chemical and allied products merchant wholesalers .....                           | D                                        | D                      |
| 4246902         | Other chemical and allied products merchant wholesalers .....                           | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                               | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                        |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                            | —                                        | 4.2                    |
| 423             | Durable goods merchant wholesalers .....                                                | —                                        | 2.4                    |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                           | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                             | —                                        | 6.4                    |
|                 | <b>SUGAR CREEK</b>                                                                      |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                                  |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                            | D                                        | D                      |
| 423             | Durable goods merchant wholesalers .....                                                | D                                        | D                      |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                  | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                             | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                             | D                                        | D                      |
| 42471           | Petroleum bulk stations and terminals .....                                             | D                                        | D                      |
| 424710          | Petroleum bulk stations and terminals .....                                             | D                                        | D                      |
| 4247101         | Petroleum bulk stations and terminals (except LP) .....                                 | D                                        | D                      |
| 42471012        | Petroleum bulk terminals (except LP) .....                                              | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>           |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                            | D                                        | D                      |
| 423             | Durable goods merchant wholesalers .....                                                | D                                        | D                      |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                  | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                             | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                        |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                            | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                             | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>SUGAR CREEK (PART - JACKSON COUNTY)</b>                                    |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                        | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 4247101                                                                       | Petroleum bulk stations and terminals (except LP) .....                       | D                                        | D                      |
| 42471012                                                                      | Petroleum bulk terminals (except LP) .....                                    | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                        | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>SULLIVAN</b>                                                               |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| <b>SULLIVAN (PART - FRANKLIN COUNTY)</b>                                      |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| <b>SUNSET HILLS</b>                                                           |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | .5                                       | 3.6                    |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                 | D                                        | D                      |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                 | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | D                                        | D                      |
| 42383                                                                         | Industrial machinery and equipment merchant wholesalers .....                 | D                                        | D                      |
| 423830                                                                        | Industrial machinery and equipment merchant wholesalers .....                 | D                                        | D                      |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                        | D                                        | D                      |
| 42393                                                                         | Recyclable material merchant wholesalers .....                                | D                                        | D                      |
| 423930                                                                        | Recyclable material merchant wholesalers .....                                | D                                        | D                      |
| 4239303                                                                       | Other recyclable material merchant wholesalers .....                          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| 42512033                                                                      | Lumber and other construction materials agents and brokers .....              | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>SUNSET HILLS—Con.</b>                                                      |                                                                               |                                          |                        |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                  | D                                        | D                      |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers.....                         | D                                        | D                      |
| 42393                                                                         | Recyclable material merchant wholesalers .....                                | D                                        | D                      |
| 423930                                                                        | Recyclable material merchant wholesalers .....                                | D                                        | D                      |
| 4239303                                                                       | Other recyclable material merchant wholesalers .....                          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>TIPTON</b>                                                                 |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>5.2</b>                               | <b>—</b>               |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                  | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>5.2</b>                               | <b>—</b>               |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>TOWN AND COUNTRY</b>                                                       |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>.4</b>                                | <b>6.3</b>             |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | .1                                       | 5.2                    |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 42341                                                                         | Photographic equipment and supplies merchant wholesalers .....                | D                                        | D                      |
| 423410                                                                        | Photographic equipment and supplies merchant wholesalers .....                | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 1.1                                      | 9.2                    |
| 4246                                                                          | Chemical and allied products merchant wholesalers .....                       | D                                        | D                      |
| 42469                                                                         | Other chemical and allied products merchant wholesalers .....                 | D                                        | D                      |
| 424690                                                                        | Other chemical and allied products merchant wholesalers .....                 | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | 1.6                                      | 4.2                    |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | 1.6                                      | 4.2                    |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | 1.6                                      | 4.2                    |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | 1.6                                      | 4.2                    |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>1.1</b>                               | <b>10.9</b>            |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>—</b>                                 | <b>3.5</b>             |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4246                                                                          | Chemical and allied products merchant wholesalers .....                       | D                                        | D                      |
| 42469                                                                         | Other chemical and allied products merchant wholesalers .....                 | D                                        | D                      |
| 424690                                                                        | Other chemical and allied products merchant wholesalers .....                 | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                   | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                                         | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>TRENTON</b>                                                                |                                                                                         |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                         |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                   | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                             | —                                        | —                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                                    | —                                        | —                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                         |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                   | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                             | —                                        | —                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                                    | —                                        | —                      |
| <b>TROY</b>                                                                   |                                                                                         |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                         |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                   | .7                                       | 2.2                    |
| 423                                                                           | Durable goods merchant wholesalers.....                                                 | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                            | D                                        | D                      |
| 42386                                                                         | Transportation equipment and supplies (except motor vehicle) merchant wholesalers ..... | D                                        | D                      |
| 423860                                                                        | Transportation equipment and supplies (except motor vehicle) merchant wholesalers ..... | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                             | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                               | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                               | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                                | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                                | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                                 | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                         |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                   | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                                 | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                            | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                             | D                                        | D                      |
| <b>UNION</b>                                                                  |                                                                                         |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                         |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                   | 35.8                                     | 2.0                    |
| 423                                                                           | Durable goods merchant wholesalers.....                                                 | D                                        | D                      |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....                      | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                             | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                               | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                               | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                                | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                                | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                              | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                         |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                   | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                             | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                                         |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                                   | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                                 | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                                | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|--------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                                |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>UNIVERSITY CITY</b>                                                         |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | .1                                       | 3.8                    |
| 423                                                                            | Durable goods merchant wholesalers.....                               | —                                        | 4.0                    |
| 4233                                                                           | Lumber and other construction materials merchant wholesalers .....    | D                                        | D                      |
| 4238                                                                           | Machinery, equipment, and supplies merchant wholesalers.....          | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 425                                                                            | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                          | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                        | Agents and brokers, durable goods .....                               | D                                        | D                      |
| 4251204                                                                        | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers.....                               | —                                        | 4.0                    |
| 4238                                                                           | Machinery, equipment, and supplies merchant wholesalers.....          | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                               |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>VALLEY PARK</b>                                                             |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | 9.3                                      | 2.4                    |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | 9.3                                      | 2.4                    |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>VANDALIA</b>                                                                |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | —                                        | 38.4                   |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | —                                        | 38.4                   |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>VANDALIA (PART - AUDRAIN COUNTY)</b>                                        |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | —                                        | 38.4                   |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | —                                        | 38.4                   |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>VERSAILLES</b>                                                             |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>WARRENSBURG</b>                                                            |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>WARRENTON</b>                                                              |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| <b>WASHINGTON</b>                                                             |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 9.6                                      | 4.1                    |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 4.7                                      | 1.9                    |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 4.7                                      | 1.9                    |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                                | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|--------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                                |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>WAYNESVILLE</b>                                                             |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| <b>WEBB CITY</b>                                                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>WEBSTER GROVES</b>                                                          |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | 8.9                                      | .7                     |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 425                                                                            | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                          | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                        | Agents and brokers, durable goods .....                               | D                                        | D                      |
| 4251204                                                                        | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>WELDON SPRING</b>                                                           |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | .9                                       | .1                     |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 425                                                                            | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                          | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                        | Agents and brokers, durable goods .....                               | -                                        | -                      |
| 4251204                                                                        | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>WENTZVILLE</b>                                                             |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>1.4</b>                               | <b>.3</b>              |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4232                                                                          | Furniture and home furnishing merchant wholesalers .....              | D                                        | D                      |
| 42322                                                                         | Home furnishing merchant wholesalers .....                            | D                                        | D                      |
| 423220                                                                        | Home furnishing merchant wholesalers .....                            | D                                        | D                      |
| 4232203                                                                       | Floor coverings merchant wholesalers .....                            | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 4.4                                      | 1.7                    |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| <b>WEST PLAINS</b>                                                            |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>1.2</b>                               | <b>8.0</b>             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 3.2                                      | 18.2                   |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....    | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | —                                        | 2.2                    |
| 4244                                                                          | Grocery and related product merchant wholesalers.....                 | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 3.2                                      | 18.2                   |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>D</b>                                 | <b>D</b>               |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>WILDWOOD</b>                                                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>18.2</b>                              | <b>10.2</b>            |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | 12.7                                     | —                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | 12.7                                     | —                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | 12.7                                     | —                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | 12.7                                     | —                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | 21.9                                     | —                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | —                                        | —                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>26.0</b>                              | <b>24.5</b>            |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.



Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

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| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-----------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>WILLARD</b>                                                                |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                        |                                          |                        |
| 42              | Wholesale trade .....                                                         | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | Wholesale trade .....                                                         | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>WINDSOR</b>                                                                |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                        |                                          |                        |
| 42              | Wholesale trade .....                                                         | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                       | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | Wholesale trade .....                                                         | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                          |                        |
| 42              | Wholesale trade .....                                                         | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>WINDSOR (PART - HENRY COUNTY)</b>                                          |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                        |                                          |                        |
| 42              | Wholesale trade .....                                                         | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                       | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | Wholesale trade .....                                                         | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                          |                        |
| 42              | Wholesale trade .....                                                         | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>WOODSON TERRACE</b>                                                        |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                        |                                          |                        |
| 42              | Wholesale trade .....                                                         | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | Wholesale trade .....                                                         | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                       | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BALANCE OF ADAIR COUNTY</b>                                                |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>BALANCE OF ANDREW COUNTY</b>                                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>BALANCE OF ATCHISON COUNTY</b>                                             |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | .5                                       | 12.1                   |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | —                                        | —                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | .5                                       | 12.1                   |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | —                                        | —                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BALANCE OF AUDRAIN COUNTY</b>                                              |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | 1.5                                      | —                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                  | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                  | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>BALANCE OF BARRY COUNTY</b>                                                |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 3.7                                      | .1                     |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 3.8                                      | —                      |
| 42313                                                                         | Tire and tube merchant wholesalers .....                                      | D                                        | D                      |
| 423130                                                                        | Tire and tube merchant wholesalers .....                                      | D                                        | D                      |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                        | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 3.7                                      | .1                     |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | 3.8                                      | —                      |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                        | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>BALANCE OF BARTON COUNTY</b>                                               |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | 9.0                                      | .3                     |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | 9.0                                      | .3                     |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                                      | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BALANCE OF BATES COUNTY</b>                                                |                                                                                      |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                      |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                                         | <b>14.9</b>                              | <b>1.2</b>             |
| 423                                                                           | Durable goods merchant wholesalers .....                                             | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                                 | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                              | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                           | D                                        | D                      |
| 42512045                                                                      | Farm product raw material agents and brokers .....                                   | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                      |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                                         | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                                             | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                                 | D                                        | D                      |
| <b>BALANCE OF BENTON COUNTY</b>                                               |                                                                                      |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                      |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                                         | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                                             | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                              | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                      |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                                         | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                                             | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                                      |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                                         | <b>D</b>                                 | <b>D</b>               |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| <b>BALANCE OF BOLLINGER COUNTY</b>                                            |                                                                                      |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                      |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                                         | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                                             | D                                        | D                      |
| 4237                                                                          | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                      |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                                         | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                                             | D                                        | D                      |
| 4237                                                                          | Hardware, and plumbing and heating equipment and supplies merchant wholesalers ..... | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BALANCE OF BOONE COUNTY</b>                                                |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                  | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | 5.2                                      | —                      |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                        | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                        | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>BALANCE OF BUCHANAN COUNTY</b>                                             |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | 1.9                                      | 64.2                   |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>BALANCE OF BUTLER COUNTY</b>                                               |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 6.9                                      | —                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                  | —                                        | —                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 6.9                                      | —                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BALANCE OF CALDWELL COUNTY</b>                                             |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>BALANCE OF CALLAWAY COUNTY</b>                                             |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | D                                        | D                      |
| 42512038                                                                      | Machinery, equipment, and supplies agents and brokers .....           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>BALANCE OF CAMDEN COUNTY</b>                                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 8.7                                      | 1.9                    |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| 42499                                                                         | Other miscellaneous nondurable goods merchant wholesalers .....       | D                                        | D                      |
| 424990                                                                        | Other miscellaneous nondurable goods merchant wholesalers .....       | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | D                                        | D                      |
| 42512038                                                                      | Machinery, equipment, and supplies agents and brokers .....           | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                                | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|--------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                                |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BALANCE OF CAPE GIRARDEAU COUNTY</b>                                        |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| <b>42</b>                                                                      | <b>Wholesale trade</b> .....                                          | <b>D</b>                                 | <b>D</b>               |
| 423                                                                            | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 4233                                                                           | Lumber and other construction materials merchant wholesalers .....    | D                                        | D                      |
| 4238                                                                           | Machinery, equipment, and supplies merchant wholesalers .....         | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | 3.8                                      | —                      |
| 4245                                                                           | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| 4249                                                                           | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| 425                                                                            | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                          | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                        | Agents and brokers, durable goods .....                               | D                                        | D                      |
| 4251204                                                                        | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALETRS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| <b>42</b>                                                                      | <b>Wholesale trade</b> .....                                          | <b>D</b>                                 | <b>D</b>               |
| 423                                                                            | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | 3.8                                      | —                      |
| 4245                                                                           | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| 4249                                                                           | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| <b>BALANCE OF CARROLL COUNTY</b>                                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| <b>42</b>                                                                      | <b>Wholesale trade</b> .....                                          | <b>D</b>                                 | <b>D</b>               |
| 423                                                                            | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                           | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| 425                                                                            | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                          | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251204                                                                        | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALETRS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| <b>42</b>                                                                      | <b>Wholesale trade</b> .....                                          | <b>D</b>                                 | <b>D</b>               |
| 423                                                                            | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                           | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| <b>BALANCE OF CARTER COUNTY</b>                                                |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| <b>42</b>                                                                      | <b>Wholesale trade</b> .....                                          | <b>40.0</b>                              | <b>3.1</b>             |
| 423                                                                            | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALETRS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| <b>42</b>                                                                      | <b>Wholesale trade</b> .....                                          | <b>40.0</b>                              | <b>3.1</b>             |
| 423                                                                            | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BALANCE OF CASS COUNTY</b>                                                 |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 5.6                                      | 25.9                   |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1.5                                      | 39.4                   |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1.5                                      | 39.4                   |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| <b>BALANCE OF CEDAR COUNTY</b>                                                |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>BALANCE OF CHARITON COUNTY</b>                                             |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | —                                        | 13.6                   |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | —                                        | 13.6                   |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |

See footnotes at end of table.



Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                | Percent of sales—                        |                        |
|-----------------|--------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                      | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>BALANCE OF CHARITON COUNTY—Con.</b>                                               |                                          |                        |
|                 | <b><i>MANUFACTURERS' SALES BRANCHES AND OFFICES</i></b>                              |                                          |                        |
| 42              | Wholesale trade .....                                                                | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                              | D                                        | D                      |
|                 | <b>BALANCE OF CHRISTIAN COUNTY</b>                                                   |                                          |                        |
|                 | <b><i>WHOLESALE TRADE</i></b>                                                        |                                          |                        |
| 42              | Wholesale trade .....                                                                | 24.4                                     | 19.8                   |
| 423             | Durable goods merchant wholesalers.....                                              | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 4246            | Chemical and allied products merchant wholesalers .....                              | D                                        | D                      |
| 42469           | Other chemical and allied products merchant wholesalers .....                        | D                                        | D                      |
| 424690          | Other chemical and allied products merchant wholesalers .....                        | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers .....                          | D                                        | D                      |
| 42471           | Petroleum bulk stations and terminals .....                                          | D                                        | D                      |
| 424710          | Petroleum bulk stations and terminals .....                                          | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                           | D                                        | D                      |
|                 | <b><i>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</i></b> |                                          |                        |
| 42              | Wholesale trade .....                                                                | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                              | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
|                 | <b><i>MANUFACTURERS' SALES BRANCHES AND OFFICES</i></b>                              |                                          |                        |
| 42              | Wholesale trade .....                                                                | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
|                 | <b>BALANCE OF CLARK COUNTY</b>                                                       |                                          |                        |
|                 | <b><i>WHOLESALE TRADE</i></b>                                                        |                                          |                        |
| 42              | Wholesale trade .....                                                                | 7.2                                      | .4                     |
| 423             | Durable goods merchant wholesalers.....                                              | D                                        | D                      |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....        | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers.....                         | 19.6                                     | —                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | 2.9                                      | 1.1                    |
| 425             | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                           | D                                        | D                      |
|                 | <b><i>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</i></b> |                                          |                        |
| 42              | Wholesale trade .....                                                                | D                                        | D                      |
| 423             | Durable goods merchant wholesalers.....                                              | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | 2.9                                      | 1.1                    |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BALANCE OF CLAY COUNTY</b>                                                 |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                 | D                                        | D                      |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                 | D                                        | D                      |
| 4231101                                                                       | Automobile and motorcycle merchant wholesalers .....                          | D                                        | D                      |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....            | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                 | D                                        | D                      |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>BALANCE OF CLINTON COUNTY</b>                                              |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>BALANCE OF COLE COUNTY</b>                                                 |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | 8.2                                      | 13.3                   |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....            | D                                        | D                      |
| 42332                                                                         | Brick, stone, and related construction material merchant wholesalers .....    | D                                        | D                      |
| 423320                                                                        | Brick, stone, and related construction material merchant wholesalers .....    | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                        | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                | Percent of sales—                        |                        |
|-----------------|--------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                      | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>BALANCE OF COLE COUNTY—Con.</b>                                                   |                                          |                        |
|                 | <b><i>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</i></b> |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                         | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                              | D                                        | D                      |
| 42332           | Brick, stone, and related construction material merchant wholesalers .....           | D                                        | D                      |
| 423320          | Brick, stone, and related construction material merchant wholesalers .....           | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
|                 | <b><i>MANUFACTURERS' SALES BRANCHES AND OFFICES</i></b>                              |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                         | <b>D</b>                                 | <b>D</b>               |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
|                 | <b>BALANCE OF COOPER COUNTY</b>                                                      |                                          |                        |
|                 | <b><i>WHOLESALE TRADE</i></b>                                                        |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                         | <b>—</b>                                 | <b>3.8</b>             |
| 423             | Durable goods merchant wholesalers.....                                              | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 4245            | Farm product raw material merchant wholesalers .....                                 | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                           | D                                        | D                      |
| 42512045        | Farm product raw material agents and brokers .....                                   | D                                        | D                      |
|                 | <b><i>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</i></b> |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                         | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                              | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
|                 | <b>BALANCE OF CRAWFORD COUNTY</b>                                                    |                                          |                        |
|                 | <b><i>WHOLESALE TRADE</i></b>                                                        |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                         | <b>19.0</b>                              | <b>10.6</b>            |
| 423             | Durable goods merchant wholesalers.....                                              | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                            | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                             | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                           | D                                        | D                      |
|                 | <b><i>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</i></b> |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                         | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                              | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                          | D                                        | D                      |
|                 | <b><i>MANUFACTURERS' SALES BRANCHES AND OFFICES</i></b>                              |                                          |                        |
| <b>42</b>       | <b>Wholesale trade .....</b>                                                         | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers.....                                              | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                                | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|--------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                                |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BALANCE OF DADE COUNTY</b>                                                  |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4238                                                                           | Machinery, equipment, and supplies merchant wholesalers.....          | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                           | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4238                                                                           | Machinery, equipment, and supplies merchant wholesalers.....          | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                           | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                               |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>BALANCE OF DALLAS COUNTY</b>                                                |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 425                                                                            | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                          | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251204                                                                        | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| <b>BALANCE OF DAVIESS COUNTY</b>                                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | 27.8                                     | 3.8                    |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | 58.6                                     | 8.7                    |
| 4245                                                                           | Farm product raw material merchant wholesalers .....                  | 58.6                                     | 8.7                    |
| 425                                                                            | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                          | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251204                                                                        | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | 58.6                                     | 8.7                    |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BALANCE OF DEKALB COUNTY</b>                                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>BALANCE OF DENT COUNTY</b>                                                 |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| <b>BALANCE OF DOUGLAS COUNTY</b>                                              |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| <b>BALANCE OF DUNKLIN COUNTY</b>                                              |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 19.1                                     | .2                     |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BALANCE OF FRANKLIN COUNTY</b>                                             |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | 5.7                                      | .2                     |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 5.0                                      | .3                     |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                    | D                                        | D                      |
| 42369                                                                         | Other electronic parts and equipment merchant wholesalers.....                | D                                        | D                      |
| 423690                                                                        | Other electronic parts and equipment merchant wholesalers.....                | D                                        | D                      |
| 4236902                                                                       | Electronic parts (except communications equipment) merchant wholesalers ..... | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                  | 35.0                                     | .1                     |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 5.0                                      | .3                     |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                  | 35.0                                     | .1                     |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>BALANCE OF GASCONADE COUNTY</b>                                            |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | —                                        | —                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                  | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>BALANCE OF GENTRY COUNTY</b>                                               |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | 12.0                                     | 8.6                    |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | 12.0                                     | 8.6                    |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                                  | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|----------------------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                                  |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BALANCE OF GREENE COUNTY</b>                                                  |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                           |                                                                               |                                          |                        |
| 42                                                                               | Wholesale trade .....                                                         | 4.0                                      | 3.5                    |
| 423                                                                              | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4231                                                                             | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 4233                                                                             | Lumber and other construction materials merchant wholesalers .....            | D                                        | D                      |
| 4238                                                                             | Machinery, equipment, and supplies merchant wholesalers.....                  | D                                        | D                      |
| 424                                                                              | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4244                                                                             | Grocery and related product merchant wholesalers.....                         | D                                        | D                      |
| 4247                                                                             | Petroleum and petroleum products merchant wholesalers .....                   | D                                        | D                      |
| 4249                                                                             | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| 425                                                                              | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                             | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42511                                                                            | Business to business electronic markets .....                                 | D                                        | D                      |
| 425110                                                                           | Business to business electronic markets .....                                 | D                                        | D                      |
| 42512                                                                            | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                           | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                          | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| <b>MERCHANT WHOLESALESALES, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                               | Wholesale trade .....                                                         | 6.5                                      | 5.8                    |
| 423                                                                              | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4231                                                                             | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 4238                                                                             | Machinery, equipment, and supplies merchant wholesalers.....                  | D                                        | D                      |
| 424                                                                              | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                 |                                                                               |                                          |                        |
| 42                                                                               | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                              | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                              | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>BALANCE OF GRUNDY COUNTY</b>                                                  |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                           |                                                                               |                                          |                        |
| 42                                                                               | Wholesale trade .....                                                         | D                                        | D                      |
| 425                                                                              | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                             | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                            | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                           | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251204                                                                          | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
| <b>BALANCE OF HARRISON COUNTY</b>                                                |                                                                               |                                          |                        |
| 42                                                                               | Wholesale trade .....                                                         | 7.0                                      | 3.7                    |
| 423                                                                              | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                              | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MERCHANT WHOLESALESALES, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                               | Wholesale trade .....                                                         | 7.0                                      | 3.7                    |
| 423                                                                              | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                              | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BALANCE OF HENRY COUNTY</b>                                                |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....          | 26.3                                     | —                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....          | 26.3                                     | —                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>BALANCE OF HICKORY COUNTY</b>                                              |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| <b>BALANCE OF HOLT COUNTY</b>                                                 |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 48.9                                     | 10.5                   |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 48.9                                     | 10.5                   |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| <b>BALANCE OF HOWARD COUNTY</b>                                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.



Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BALANCE OF HOWELL COUNTY</b>                                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                          | <b>3.7</b>                               | <b>.3</b>              |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....    | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 11.1                                     | 2.7                    |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| 42512045                                                                      | Farm product raw material agents and brokers .....                    | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                          | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                          | <b>D</b>                                 | <b>D</b>               |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>BALANCE OF IRON COUNTY</b>                                                 |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                          | <b>—</b>                                 | <b>48.9</b>            |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                          | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>BALANCE OF JACKSON COUNTY</b>                                              |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                          | <b>4.9</b>                               | <b>8.2</b>             |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | —                                        | —                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | —                                        | —                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | —                                        | —                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | —                                        | —                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                          | <b>5.2</b>                               | <b>8.8</b>             |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BALANCE OF JASPER COUNTY</b>                                               |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                                  | <b>2.9</b>                               | <b>2.0</b>             |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....            | D                                        | D                      |
| 42331                                                                         | Lumber, plywood, millwork, and wood panel merchant wholesalers .....          | D                                        | D                      |
| 423310                                                                        | Lumber, plywood, millwork, and wood panel merchant wholesalers .....          | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
| 42512045                                                                      | Farm product raw material agents and brokers .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALESA, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                                  | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 4.0                                      | 3.0                    |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                                  | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| <b>BALANCE OF JEFFERSON COUNTY</b>                                            |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                                  | <b>10.5</b>                              | <b>1.1</b>             |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | 17.7                                     | 1.2                    |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 18.8                                     | .2                     |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | 67.5                                     | —                      |
| 42499                                                                         | Other miscellaneous nondurable goods merchant wholesalers .....               | 67.5                                     | —                      |
| 424990                                                                        | Other miscellaneous nondurable goods merchant wholesalers .....               | 67.5                                     | —                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| 42512031                                                                      | Motor vehicle and motor vehicle parts and supplies agents and brokers .....   | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
| <b>MERCHANT WHOLESALESA, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                                  | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | 18.8                                     | .2                     |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade</b> .....                                                  | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BALANCE OF JOHNSON COUNTY</b>                                              |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>BALANCE OF KNOX COUNTY</b>                                                 |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>BALANCE OF LACLEDE COUNTY</b>                                              |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 2.5                                      | .7                     |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....    | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | D                                        | D                      |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                | D                                        | D                      |
| 42399                                                                         | Other miscellaneous durable goods merchant wholesalers .....          | D                                        | D                      |
| 423990                                                                        | Other miscellaneous durable goods merchant wholesalers .....          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 2.5                                      | .7                     |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 4239                                                                          | Miscellaneous durable goods merchant wholesalers .....                | D                                        | D                      |
| 42399                                                                         | Other miscellaneous durable goods merchant wholesalers .....          | D                                        | D                      |
| 423990                                                                        | Other miscellaneous durable goods merchant wholesalers .....          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BALANCE OF LAFAYETTE COUNTY</b>                                            |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                  | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                  | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | D                                        | D                      |
| <b>BALANCE OF LAWRENCE COUNTY</b>                                             |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | .1                                       | —                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                  | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 4247101                                                                       | Petroleum bulk stations and terminals (except LP) .....                       | D                                        | D                      |
| 42471012                                                                      | Petroleum bulk terminals (except LP) .....                                    | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>BALANCE OF LEWIS COUNTY</b>                                                |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                          | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BALANCE OF LINCOLN COUNTY</b>                                              |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 23.4                                     | 3.7                    |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>BALANCE OF LINN COUNTY</b>                                                 |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 1.8                                      | .4                     |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| <b>BALANCE OF LIVINGSTON COUNTY</b>                                           |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BALANCE OF MCDONALD COUNTY</b>                                             |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>2.6</b>                               | <b>2.0</b>             |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | .2                                       | —                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| 42499                                                                         | Other miscellaneous nondurable goods merchant wholesalers .....       | D                                        | D                      |
| 424990                                                                        | Other miscellaneous nondurable goods merchant wholesalers .....       | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | .2                                       | —                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| 42499                                                                         | Other miscellaneous nondurable goods merchant wholesalers .....       | D                                        | D                      |
| 424990                                                                        | Other miscellaneous nondurable goods merchant wholesalers .....       | D                                        | D                      |
| <b>BALANCE OF MACON COUNTY</b>                                                |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>11.2</b>                              | <b>—</b>               |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>BALANCE OF MADISON COUNTY</b>                                              |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>68.0</b>                              | <b>—</b>               |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                          | <b>68.0</b>                              | <b>—</b>               |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BALANCE OF MARIES COUNTY</b>                                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 8.1                                      | —                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| 42512045                                                                      | Farm product raw material agents and brokers .....                    | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>BALANCE OF MARION COUNTY</b>                                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 10.3                                     | 15.4                   |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 15.8                                     | 22.0                   |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....         | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 1.1                                      | 4.4                    |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                              | 15.8                                     | 22.0                   |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>BALANCE OF MERCER COUNTY</b>                                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BALANCE OF MILLER COUNTY</b>                                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | .2                                       | —                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | .2                                       | —                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | .2                                       | —                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | .2                                       | —                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| 42512044                                                                      | Grocery and related products agents and brokers .....                 | D                                        | D                      |
| 42512045                                                                      | Farm product raw material agents and brokers .....                    | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>BALANCE OF MISSISSIPPI COUNTY</b>                                          |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>BALANCE OF MONITEAU COUNTY</b>                                             |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 7.7                                      | .2                     |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 9.7                                      | .2                     |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 9.7                                      | .2                     |

See footnotes at end of table.



Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BALANCE OF MONROE COUNTY</b>                                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 2.9                                      | —                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 2.9                                      | —                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>BALANCE OF MONTGOMERY COUNTY</b>                                           |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 1.3                                      | 1.4                    |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | —                                        | 3.2                    |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 1.3                                      | 1.4                    |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | —                                        | 3.2                    |
| <b>BALANCE OF MORGAN COUNTY</b>                                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>BALANCE OF NEW MADRID COUNTY</b>                                           |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| 42491                                                                         | Farm supplies merchant wholesalers .....                              | D                                        | D                      |
| 424910                                                                        | Farm supplies merchant wholesalers .....                              | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-----------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>BALANCE OF NEW MADRID COUNTY—Con.</b>                                      |                                          |                        |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
|                 | <b>BALANCE OF NEWTON COUNTY</b>                                               |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                        |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | D                                        | D                      |
| 423             | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | 51.0                                     | —                      |
| 425             | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203         | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | D                                        | D                      |
| 423             | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | 51.0                                     | —                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | D                                        | D                      |
| 423             | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
|                 | <b>BALANCE OF NODAWAY COUNTY</b>                                              |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                        |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | D                                        | D                      |
| 423             | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4245            | Farm product raw material merchant wholesalers .....                          | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251            | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512           | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120          | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251204         | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
| 42512045        | Farm product raw material agents and brokers .....                            | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | D                                        | D                      |
| 423             | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
|                 | <b>BALANCE OF OREGON COUNTY</b>                                               |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                        |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | 45.1                                     | —                      |
| 423             | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                          |                        |
| 42              | <b>Wholesale trade</b> .....                                                  | 45.1                                     | —                      |
| 423             | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BALANCE OF OSAGE COUNTY</b>                                                |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>BALANCE OF OZARK COUNTY</b>                                                |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 69.8                                     | 30.2                   |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 69.8                                     | 30.2                   |
| <b>BALANCE OF PEMISCOT COUNTY</b>                                             |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 1.9                                      | 3.9                    |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BALANCE OF PERRY COUNTY</b>                                                |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | 5.6                                      | 3.1                    |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers .....            | D                                        | D                      |
| 42332                                                                         | Brick, stone, and related construction material merchant wholesalers .....    | D                                        | D                      |
| 423320                                                                        | Brick, stone, and related construction material merchant wholesalers .....    | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | 5.6                                      | 3.1                    |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>BALANCE OF PETTIS COUNTY</b>                                               |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | -                                        | -                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>BALANCE OF PHELPS COUNTY</b>                                               |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 17.6                                     | -                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | 17.6                                     | -                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>BALANCE OF PIKE COUNTY</b>                                                 |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | 10.5                                     | 1.0                    |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....               | D                                        | D                      |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers .....               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | 10.5                                     | 1.0                    |
| 423                                                                           | Durable goods merchant wholesalers.....                                       | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....               | D                                        | D                      |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers .....               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BALANCE OF PLATTE COUNTY</b>                                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 10.4                                     | 1.6                    |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | .7                                       | —                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>BALANCE OF POLK COUNTY</b>                                                 |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 22.0                                     | —                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>BALANCE OF PULASKI COUNTY</b>                                              |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>BALANCE OF PUTNAM COUNTY</b>                                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 62.3                                     | —                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BALANCE OF RALLS COUNTY</b>                                                |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 32.8                                     | 67.2                   |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 32.8                                     | 67.2                   |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>BALANCE OF RANDOLPH COUNTY</b>                                             |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>BALANCE OF RAY COUNTY</b>                                                  |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4245                                                                          | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| <b>BALANCE OF REYNOLDS COUNTY</b>                                             |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 77.7                                     | 4.8                    |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 77.7                                     | 4.8                    |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BALANCE OF RIPLEY COUNTY</b>                                               |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....                   | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                                   | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>BALANCE OF ST. CHARLES COUNTY</b>                                          |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>3.7</b>                               | <b>3.3</b>             |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4241                                                                          | Paper and paper product merchant wholesalers .....                            | D                                        | D                      |
| 42412                                                                         | Stationery and office supplies merchant wholesalers .....                     | D                                        | D                      |
| 424120                                                                        | Stationery and office supplies merchant wholesalers .....                     | D                                        | D                      |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                        | .4                                       | 8.2                    |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| 42512033                                                                      | Lumber and other construction materials agents and brokers .....              | D                                        | D                      |
| 42512038                                                                      | Machinery, equipment, and supplies agents and brokers .....                   | —                                        | —                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                                    | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4241                                                                          | Paper and paper product merchant wholesalers .....                            | D                                        | D                      |
| 42412                                                                         | Stationery and office supplies merchant wholesalers .....                     | D                                        | D                      |
| 424120                                                                        | Stationery and office supplies merchant wholesalers .....                     | D                                        | D                      |
| 4244                                                                          | Grocery and related product merchant wholesalers .....                        | .4                                       | 8.2                    |
| <b>BALANCE OF ST. CLAIR COUNTY</b>                                            |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                  | <b>D</b>                                 | <b>D</b>               |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>                                 | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BALANCE OF STE. GENEVIEVE COUNTY</b>                                       |                                                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                                          | <b>12.4</b>                              | <b>13.9</b>            |
| 423                                                                           | Durable goods merchant wholesalers.....                                                               | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                                          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                           | D                                        | D                      |
| <b>MERCHANT WHOLESALESA, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                                          | <b>12.4</b>                              | <b>13.9</b>            |
| 423                                                                           | Durable goods merchant wholesalers.....                                                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                           | D                                        | D                      |
| <b>BALANCE OF ST. FRANCOIS COUNTY</b>                                         |                                                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                                          | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers.....                                                               | 9.8                                      | 5.8                    |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....                         | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....                                          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                           | D                                        | D                      |
| <b>MERCHANT WHOLESALESA, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                                          | <b>D</b>                                 | <b>D</b>               |
| 423                                                                           | Durable goods merchant wholesalers.....                                                               | 9.8                                      | 5.8                    |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                                          | <b>D</b>                                 | <b>D</b>               |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                                           | D                                        | D                      |
| <b>BALANCE OF ST. LOUIS COUNTY</b>                                            |                                                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                                                       |                                          |                        |
| <b>42</b>                                                                     | <b>Wholesale trade .....</b>                                                                          | <b>2.5</b>                               | <b>4.6</b>             |
| 423                                                                           | Durable goods merchant wholesalers.....                                                               | 5.5                                      | 10.6                   |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....                         | D                                        | D                      |
| 42311                                                                         | Automobile and other motor vehicle merchant wholesalers .....                                         | D                                        | D                      |
| 423110                                                                        | Automobile and other motor vehicle merchant wholesalers .....                                         | D                                        | D                      |
| 42312                                                                         | Motor vehicle supplies and new parts merchant wholesalers .....                                       | D                                        | D                      |
| 423120                                                                        | Motor vehicle supplies and new parts merchant wholesalers .....                                       | D                                        | D                      |
| 4231201                                                                       | Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors .....              | D                                        | D                      |
| 4232                                                                          | Furniture and home furnishing merchant wholesalers .....                                              | 7.3                                      | 1.1                    |
| 42322                                                                         | Home furnishing merchant wholesalers .....                                                            | D                                        | D                      |
| 423220                                                                        | Home furnishing merchant wholesalers .....                                                            | D                                        | D                      |
| 4232203                                                                       | Floor coverings merchant wholesalers .....                                                            | D                                        | D                      |
| 4233                                                                          | Lumber and other construction materials merchant wholesalers.....                                     | 4.3                                      | 21.0                   |
| 42331                                                                         | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | D                                        | D                      |
| 423310                                                                        | Lumber, plywood, millwork, and wood panel merchant wholesalers .....                                  | D                                        | D                      |
| 4234                                                                          | Professional and commercial equipment and supplies merchant wholesalers .....                         | 1.1                                      | 19.9                   |
| 42345                                                                         | Medical, dental, and hospital equipment and supplies merchant wholesalers.....                        | .3                                       | 26.5                   |
| 423450                                                                        | Medical, dental, and hospital equipment and supplies merchant wholesalers.....                        | .3                                       | 26.5                   |
| 4234501                                                                       | Surgical, medical, and hospital supplies merchant wholesalers.....                                    | D                                        | D                      |
| 42349                                                                         | Other professional equipment and supplies merchant wholesalers.....                                   | D                                        | D                      |
| 423490                                                                        | Other professional equipment and supplies merchant wholesalers.....                                   | D                                        | D                      |
| 4234902                                                                       | Other professional equipment and supplies merchant wholesalers.....                                   | D                                        | D                      |
| 4235                                                                          | Metal and mineral (except petroleum) merchant wholesalers .....                                       | 3.0                                      | 15.1                   |
| 42351                                                                         | Metal service centers and other metal merchant wholesalers .....                                      | 3.0                                      | 15.1                   |
| 423510                                                                        | Metal service centers and other metal merchant wholesalers .....                                      | 3.0                                      | 15.1                   |
| 4235101                                                                       | Ferrous metal service centers and sales offices merchant wholesalers.....                             | D                                        | D                      |
| 42351012                                                                      | Ferrous metal sales offices merchant wholesalers.....                                                 | D                                        | D                      |
| 4236                                                                          | Electrical and electronic goods merchant wholesalers .....                                            | 8.7                                      | 13.4                   |
| 42361                                                                         | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 17.9                                     | 4.5                    |
| 423610                                                                        | Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers ..... | 17.9                                     | 4.5                    |
| 42369                                                                         | Other electronic parts and equipment merchant wholesalers.....                                        | D                                        | D                      |
| 423690                                                                        | Other electronic parts and equipment merchant wholesalers.....                                        | D                                        | D                      |
| 4236901                                                                       | Communications equipment and supplies merchant wholesalers .....                                      | D                                        | D                      |
| 4237                                                                          | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....                  | 5.3                                      | 2.3                    |
| 42374                                                                         | Refrigeration equipment and supplies merchant wholesalers .....                                       | D                                        | D                      |
| 423740                                                                        | Refrigeration equipment and supplies merchant wholesalers .....                                       | D                                        | D                      |

See footnotes at end of table.



Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                        | Percent of sales—                        |                        |
|-----------------|----------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                              | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>BALANCE OF ST. LOUIS COUNTY—Con.</b>                                                      |                                          |                        |
|                 | <b>WHOLESALE TRADE—Con.</b>                                                                  |                                          |                        |
| <b>42</b>       | <b>Wholesale trade—Con.</b>                                                                  |                                          |                        |
| 423             | Durable goods merchant wholesalers—Con.                                                      |                                          |                        |
| 4238            | Machinery, equipment, and supplies merchant wholesalers . . . . .                            | 4.7                                      | 3.1                    |
| 42383           | Industrial machinery and equipment merchant wholesalers . . . . .                            | 6.0                                      | 2.4                    |
| 423830          | Industrial machinery and equipment merchant wholesalers . . . . .                            | 6.0                                      | 2.4                    |
| 4238302         | Hydraulic and pneumatic (fluid-power) machinery and equipment merchant wholesalers . . . . . | 11.5                                     | 1.6                    |
| 4238303         | General-purpose industrial machinery and equipment merchant wholesalers . . . . .            | D                                        | D                      |
| 4238304         | Metalworking machinery and equipment merchant wholesalers . . . . .                          | D                                        | D                      |
| 4238305         | Materials handling equipment merchant wholesalers . . . . .                                  | 2.1                                      | 1.4                    |
| 42384           | Industrial supplies merchant wholesalers . . . . .                                           | 6.6                                      | 10.5                   |
| 423840          | Industrial supplies merchant wholesalers . . . . .                                           | 6.6                                      | 10.5                   |
| 4238406         | Other industrial supplies merchant wholesalers . . . . .                                     | D                                        | D                      |
| 42385           | Service establishment equipment and supplies merchant wholesalers . . . . .                  | D                                        | D                      |
| 423850          | Service establishment equipment and supplies merchant wholesalers . . . . .                  | D                                        | D                      |
| 4239            | Miscellaneous durable goods merchant wholesalers . . . . .                                   | D                                        | D                      |
| 42393           | Recyclable material merchant wholesalers . . . . .                                           | D                                        | D                      |
| 423930          | Recyclable material merchant wholesalers . . . . .                                           | D                                        | D                      |
| 4239303         | Other recyclable material merchant wholesalers . . . . .                                     | D                                        | D                      |
| 42399           | Other miscellaneous durable goods merchant wholesalers . . . . .                             | 6.5                                      | 4.7                    |
| 423990          | Other miscellaneous durable goods merchant wholesalers . . . . .                             | 6.5                                      | 4.7                    |
| 424             | Nondurable goods merchant wholesalers . . . . .                                              | .5                                       | .5                     |
| 4241            | Paper and paper product merchant wholesalers . . . . .                                       | D                                        | D                      |
| 42412           | Stationery and office supplies merchant wholesalers . . . . .                                | D                                        | D                      |
| 424120          | Stationery and office supplies merchant wholesalers . . . . .                                | D                                        | D                      |
| 4242            | Drugs and druggists' sundries merchant wholesalers . . . . .                                 | .1                                       | —                      |
| 42421           | Drugs and druggists' sundries merchant wholesalers . . . . .                                 | .1                                       | —                      |
| 424210          | Drugs and druggists' sundries merchant wholesalers . . . . .                                 | .1                                       | —                      |
| 4243            | Apparel, piece goods, and notions merchant wholesalers . . . . .                             | 1.9                                      | —                      |
| 42431           | Piece goods, notions, and other dry goods merchant wholesalers . . . . .                     | D                                        | D                      |
| 424310          | Piece goods, notions, and other dry goods merchant wholesalers . . . . .                     | D                                        | D                      |
| 4243101         | Piece goods merchant wholesalers - jobbers . . . . .                                         | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers . . . . .                                   | .8                                       | .6                     |
| 42442           | Packaged frozen food merchant wholesalers . . . . .                                          | D                                        | D                      |
| 424420          | Packaged frozen food merchant wholesalers . . . . .                                          | D                                        | D                      |
| 42443           | Dairy product (except dried or canned) merchant wholesalers . . . . .                        | D                                        | D                      |
| 424430          | Dairy product (except dried or canned) merchant wholesalers . . . . .                        | D                                        | D                      |
| 42449           | Other grocery and related products merchant wholesalers . . . . .                            | —                                        | .3                     |
| 424490          | Other grocery and related products merchant wholesalers . . . . .                            | —                                        | .3                     |
| 4244902         | Bread and baked goods merchant wholesalers . . . . .                                         | —                                        | —                      |
| 4246            | Chemical and allied products merchant wholesalers . . . . .                                  | 1.4                                      | 11.4                   |
| 42469           | Other chemical and allied products merchant wholesalers . . . . .                            | D                                        | D                      |
| 424690          | Other chemical and allied products merchant wholesalers . . . . .                            | D                                        | D                      |
| 4247            | Petroleum and petroleum products merchant wholesalers . . . . .                              | —                                        | —                      |
| 42471           | Petroleum bulk stations and terminals . . . . .                                              | D                                        | D                      |
| 424710          | Petroleum bulk stations and terminals . . . . .                                              | D                                        | D                      |
| 4249            | Miscellaneous nondurable goods merchant wholesalers . . . . .                                | D                                        | D                      |
| 42494           | Tobacco and tobacco product merchant wholesalers . . . . .                                   | D                                        | D                      |
| 424940          | Tobacco and tobacco product merchant wholesalers . . . . .                                   | D                                        | D                      |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers . . . . .                          | D                                        | D                      |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers . . . . .                          | D                                        | D                      |
| 425             | Wholesale electronic markets and agents and brokers . . . . .                                | .2                                       | .4                     |
| 4251            | Wholesale electronic markets and agents and brokers . . . . .                                | .2                                       | .4                     |
| 42512           | Wholesale trade agents and brokers . . . . .                                                 | .2                                       | .4                     |
| 425120          | Wholesale trade agents and brokers . . . . .                                                 | .2                                       | .4                     |
| 4251203         | Agents and brokers, durable goods . . . . .                                                  | .3                                       | —                      |
| 42512035        | Metal and mineral (except petroleum) agents and brokers . . . . .                            | D                                        | D                      |
| 42512036        | Electrical and electronic goods agents and brokers . . . . .                                 | .1                                       | —                      |
| 42512038        | Machinery, equipment, and supplies agents and brokers . . . . .                              | .8                                       | —                      |
| 4251204         | Agents and brokers, nondurable goods . . . . .                                               | .1                                       | .9                     |
| 42512044        | Grocery and related products agents and brokers . . . . .                                    | .1                                       | —                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                |                                          |                        |
| <b>42</b>       | <b>Wholesale trade . . . . .</b>                                                             | <b>4.3</b>                               | <b>6.2</b>             |
| 423             | Durable goods merchant wholesalers . . . . .                                                 | 7.6                                      | 11.5                   |
| 4231            | Motor vehicle and motor vehicle parts and supplies merchant wholesalers . . . . .            | D                                        | D                      |
| 42312           | Motor vehicle supplies and new parts merchant wholesalers . . . . .                          | D                                        | D                      |
| 423120          | Motor vehicle supplies and new parts merchant wholesalers . . . . .                          | D                                        | D                      |
| 4232            | Furniture and home furnishing merchant wholesalers . . . . .                                 | D                                        | D                      |
| 42322           | Home furnishing merchant wholesalers . . . . .                                               | 7.6                                      | —                      |
| 423220          | Home furnishing merchant wholesalers . . . . .                                               | 7.6                                      | —                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code | Geographic area, type of operation, and kind of business <sup>1</sup>                    | Percent of sales—                        |                        |
|-----------------|------------------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                 |                                                                                          | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
|                 | <b>BALANCE OF ST. LOUIS COUNTY—Con.</b>                                                  |                                          |                        |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>       |                                          |                        |
|                 | <b>Wholesale trade—Con.</b>                                                              |                                          |                        |
| 42              | Durable goods merchant wholesalers—Con.                                                  |                                          |                        |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....            | 1.5                                      | 24.1                   |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers .....          | D                                        | D                      |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers .....          | D                                        | D                      |
| 4234501         | Surgical, medical, and hospital supplies merchant wholesalers .....                      | D                                        | D                      |
| 42349           | Other professional equipment and supplies merchant wholesalers .....                     | D                                        | D                      |
| 423490          | Other professional equipment and supplies merchant wholesalers .....                     | D                                        | D                      |
| 4234902         | Other professional equipment and supplies merchant wholesalers .....                     | D                                        | D                      |
| 4235            | Metal and mineral (except petroleum) merchant wholesalers .....                          | D                                        | D                      |
| 42351           | Metal service centers and other metal merchant wholesalers .....                         | D                                        | D                      |
| 423510          | Metal service centers and other metal merchant wholesalers .....                         | D                                        | D                      |
| 4237            | Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....     | D                                        | D                      |
| 42374           | Refrigeration equipment and supplies merchant wholesalers .....                          | D                                        | D                      |
| 423740          | Refrigeration equipment and supplies merchant wholesalers .....                          | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                            | D                                        | D                      |
| 42383           | Industrial machinery and equipment merchant wholesalers .....                            | D                                        | D                      |
| 423830          | Industrial machinery and equipment merchant wholesalers .....                            | D                                        | D                      |
| 4238302         | Hydraulic and pneumatic (fluid-power) machinery and equipment merchant wholesalers ..... | 11.5                                     | 1.6                    |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                   | D                                        | D                      |
| 42393           | Recyclable material merchant wholesalers .....                                           | D                                        | D                      |
| 423930          | Recyclable material merchant wholesalers .....                                           | D                                        | D                      |
| 4239303         | Other recyclable material merchant wholesalers .....                                     | D                                        | D                      |
| 42399           | Other miscellaneous durable goods merchant wholesalers .....                             | 6.5                                      | 4.7                    |
| 423990          | Other miscellaneous durable goods merchant wholesalers .....                             | 6.5                                      | 4.7                    |
| 424             | Nondurable goods merchant wholesalers .....                                              | .8                                       | .6                     |
| 4243            | Apparel, piece goods, and notions merchant wholesalers .....                             | D                                        | D                      |
| 4244            | Grocery and related product merchant wholesalers .....                                   | 1.5                                      | .9                     |
| 4246            | Chemical and allied products merchant wholesalers .....                                  | 2.2                                      | 12.9                   |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                | D                                        | D                      |
| 42499           | Other miscellaneous nondurable goods merchant wholesalers .....                          | D                                        | D                      |
| 424990          | Other miscellaneous nondurable goods merchant wholesalers .....                          | D                                        | D                      |
|                 | <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                                         |                                          |                        |
| 42              | <b>Wholesale trade .....</b>                                                             | —                                        | <b>3.2</b>             |
| 423             | Durable goods merchant wholesalers .....                                                 | —                                        | 8.0                    |
| 4233            | Lumber and other construction materials merchant wholesalers .....                       | D                                        | D                      |
| 4234            | Professional and commercial equipment and supplies merchant wholesalers .....            | —                                        | 7.1                    |
| 42345           | Medical, dental, and hospital equipment and supplies merchant wholesalers .....          | D                                        | D                      |
| 423450          | Medical, dental, and hospital equipment and supplies merchant wholesalers .....          | D                                        | D                      |
| 4236            | Electrical and electronic goods merchant wholesalers .....                               | D                                        | D                      |
| 4238            | Machinery, equipment, and supplies merchant wholesalers .....                            | D                                        | D                      |
| 4239            | Miscellaneous durable goods merchant wholesalers .....                                   | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                              | —                                        | .3                     |
| 4244            | Grocery and related product merchant wholesalers .....                                   | —                                        | .2                     |
| 4249            | Miscellaneous nondurable goods merchant wholesalers .....                                | D                                        | D                      |
|                 | <b>BALANCE OF SALINE COUNTY</b>                                                          |                                          |                        |
|                 | <b>WHOLESALE TRADE</b>                                                                   |                                          |                        |
| 42              | <b>Wholesale trade .....</b>                                                             | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers .....                                                 | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                              | D                                        | D                      |
| 4245            | Farm product raw material merchant wholesalers .....                                     | D                                        | D                      |
|                 | <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>            |                                          |                        |
| 42              | <b>Wholesale trade .....</b>                                                             | <b>D</b>                                 | <b>D</b>               |
| 423             | Durable goods merchant wholesalers .....                                                 | D                                        | D                      |
| 424             | Nondurable goods merchant wholesalers .....                                              | D                                        | D                      |
| 4245            | Farm product raw material merchant wholesalers .....                                     | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup>         | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                               | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BALANCE OF SCHUYLER COUNTY</b>                                             |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>BALANCE OF SCOTLAND COUNTY</b>                                             |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | 11.5                                     | 4.0                    |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>BALANCE OF SCOTT COUNTY</b>                                                |                                                                               |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | 1.6                                      | 2.1                    |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers .....                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| 4249                                                                          | Miscellaneous nondurable goods merchant wholesalers .....                     | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....                     | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                                      | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                                       | D                                        | D                      |
| 42512038                                                                      | Machinery, equipment, and supplies agents and brokers .....                   | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers .....                                      | D                                        | D                      |
| 4231                                                                          | Motor vehicle and motor vehicle parts and supplies merchant wholesalers ..... | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                               |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                         | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                                   | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                                | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|--------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                                |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BALANCE OF SHANNON COUNTY</b>                                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | 35.7                                     | 40.7                   |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                               |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>BALANCE OF SHELBY COUNTY</b>                                                |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | 6.9                                      | —                      |
| 423                                                                            | Durable goods merchant wholesalers.....                               | 64.6                                     | —                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | —                                        | —                      |
| 4245                                                                           | Farm product raw material merchant wholesalers .....                  | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | 6.9                                      | —                      |
| 423                                                                            | Durable goods merchant wholesalers.....                               | 64.6                                     | —                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | —                                        | —                      |
| <b>BALANCE OF STODDARD COUNTY</b>                                              |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                         |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4238                                                                           | Machinery, equipment, and supplies merchant wholesalers.....          | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4249                                                                           | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| 42494                                                                          | Tobacco and tobacco product merchant wholesalers .....                | D                                        | D                      |
| 424940                                                                         | Tobacco and tobacco product merchant wholesalers .....                | D                                        | D                      |
| <b>MERCHANT WHOLESALEERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                            | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4238                                                                           | Machinery, equipment, and supplies merchant wholesalers.....          | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4249                                                                           | Miscellaneous nondurable goods merchant wholesalers .....             | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                               |                                                                       |                                          |                        |
| 42                                                                             | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                            | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

| 2002 NAICS code                                                             | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-----------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                             |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BALANCE OF STONE COUNTY</b>                                              |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                      |                                                                       |                                          |                        |
| 42                                                                          | Wholesale trade .....                                                 | 12.7                                     | 23.4                   |
| 423                                                                         | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                         | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 425                                                                         | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                        | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                       | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                      | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                     | Agents and brokers, durable goods .....                               | D                                        | D                      |
| <b>MERCHANT WHOLESALE, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                          | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                         | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                         | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                            |                                                                       |                                          |                        |
| 42                                                                          | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                         | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| <b>BALANCE OF SULLIVAN COUNTY</b>                                           |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                      |                                                                       |                                          |                        |
| 42                                                                          | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                         | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                         | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 425                                                                         | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                        | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                       | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                      | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251204                                                                     | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| 42512045                                                                    | Farm product raw material agents and brokers .....                    | D                                        | D                      |
| <b>MERCHANT WHOLESALE, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                          | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                         | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                         | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>BALANCE OF TANEY COUNTY</b>                                              |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                      |                                                                       |                                          |                        |
| 42                                                                          | Wholesale trade .....                                                 | .4                                       | 4.1                    |
| 423                                                                         | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                         | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALE, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                          | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                         | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                         | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                            |                                                                       |                                          |                        |
| 42                                                                          | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                         | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BALANCE OF TEXAS COUNTY</b>                                                |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 10.7                                     | 4.0                    |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 3.4                                      | —                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 14.6                                     | 6.1                    |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 3.4                                      | —                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>BALANCE OF VERNON COUNTY</b>                                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 32.9                                     | .2                     |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 32.9                                     | .2                     |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>BALANCE OF WARREN COUNTY</b>                                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 4238                                                                          | Machinery, equipment, and supplies merchant wholesalers.....          | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 42471                                                                         | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 424710                                                                        | Petroleum bulk stations and terminals .....                           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>BALANCE OF WASHINGTON COUNTY</b>                                           |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

| 2002 NAICS code                                                               | Geographic area, type of operation, and kind of business <sup>1</sup> | Percent of sales—                        |                        |
|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------|------------------------|
|                                                                               |                                                                       | From administrative records <sup>2</sup> | Estimated <sup>3</sup> |
| <b>BALANCE OF WAYNE COUNTY</b>                                                |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 16.5                                     | 12.9                   |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 1.7                                      | 23.1                   |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 27.1                                     | 5.6                    |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 16.5                                     | 12.9                   |
| 423                                                                           | Durable goods merchant wholesalers.....                               | 1.7                                      | 23.1                   |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | 27.1                                     | 5.6                    |
| <b>BALANCE OF WEBSTER COUNTY</b>                                              |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 4247                                                                          | Petroleum and petroleum products merchant wholesalers .....           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251203                                                                       | Agents and brokers, durable goods .....                               | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | 10.2                                     | 3.9                    |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>                              |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>BALANCE OF WORTH COUNTY</b>                                                |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| <b>BALANCE OF WRIGHT COUNTY</b>                                               |                                                                       |                                          |                        |
| <b>WHOLESALE TRADE</b>                                                        |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |
| 425                                                                           | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 4251                                                                          | Wholesale electronic markets and agents and brokers .....             | D                                        | D                      |
| 42512                                                                         | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 425120                                                                        | Wholesale trade agents and brokers .....                              | D                                        | D                      |
| 4251204                                                                       | Agents and brokers, nondurable goods .....                            | D                                        | D                      |
| 42512045                                                                      | Farm product raw material agents and brokers .....                    | D                                        | D                      |
| <b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b> |                                                                       |                                          |                        |
| 42                                                                            | Wholesale trade .....                                                 | D                                        | D                      |
| 423                                                                           | Durable goods merchant wholesalers.....                               | D                                        | D                      |
| 424                                                                           | Nondurable goods merchant wholesalers .....                           | D                                        | D                      |

See footnotes at end of table.

Table 4b. **Percent of Sales Data Based on Administrative Records and Estimation for Places:  
2002—Con.**

<sup>1</sup>For the 2002 Economic Census, the definition of merchant wholesalers and the kind-of-business and type-of-operation structures for the Wholesale Trade sector changed to reflect revisions to the 1997 North American Industry Classification System (NAICS). For more details, see Comparability of the 1997 and 2002 Economic Censuses.

<sup>2</sup>Includes sales information obtained from administrative records of other federal agencies.

<sup>3</sup>Includes sales information that was imputed based on historic data, administrative data, industry averages, or other statistical methods.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.



# Appendix A.

## Explanation of Terms

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### **ANNUAL PAYROLL**

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees and reported on Internal Revenue Service (IRS) Form 941 as taxable Medicare Wages and tips (even if not subject to income or FICA tax). Includes tips and gratuities received by employees from patrons and reported to employers. Excludes payrolls of departments or concessions operated by other companies at the establishment. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the IRS on Form 941.

### **BEGINNING-OF-YEAR INVENTORIES**

The total value of merchandise inventories an establishment owned on December 31, 2001. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Excludes the value of inventories held by this establishment but owned by others.

### **END-OF-YEAR INVENTORIES**

The total value of merchandise inventories owned on December 31, 2002. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Excludes the value of inventories held by this establishment but owned by others.

### **ESTABLISHMENTS**

An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Wholesale trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other federal agencies were used instead of a census report, no information was available on the number of locations operated. Each wholesale trade establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 2002.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

### **FIRST-QUARTER PAYROLL**

Represents payroll paid to persons employed at any time during the quarter January to March 2002.

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## **OPERATING EXPENSES**

Includes payroll, employee benefits, interest and rent expenses, payroll taxes, cost of supplies used for operation, depreciation expenses, fundraising expenses, contracted or purchased services, and other expenses charged to operations during 2002. Expenses exclude cost of goods sold, income taxes, and interest for wholesale establishments; outlays for the purchase of real estate; construction and all other capital improvements; funds invested; assessments or dues paid to the parent or other chapters of the same organization; and, for fundraising organizations, funds transferred to charities and other organizations.

## **PAID EMPLOYEES FOR PAY PERIOD INCLUDING MARCH 12**

Paid employees consist of full- and part-time employees, including salaried officers and executives of corporations, who were on the payroll during the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses; full- and part-time leased employees whose payroll was filed under an employee leasing company's Employer Identification Number (EIN); and temporary staffing obtained from a staffing service. The definition of paid employees is the same as that used by the Internal Revenue Service (IRS) on Form 941.

## **PERCENT OF SALES FROM ADMINISTRATIVE RECORDS**

Percent of total sales obtained from administrative records of other federal agencies.

## **PERCENT OF SALES ESTIMATED**

Percent of total sales that was imputed based on historic company ratios or administrative records, or on industry averages.

## **SALES**

Includes merchandise sold for cash or credit by establishments primarily engaged in wholesale trade; receipts from rental of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; gasoline, liquor, tobacco, and other excise taxes that are paid by the manufacturer and passed on to the wholesaler; and shipping and handling receipts.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from sales. Sales do not include carrying or other credit charges; sales and other taxes (including Hawaii's General Excise Tax) collected from customers and forwarded to taxing authorities; and nonoperating income from such sources as investments, rental or sales of real estate, and interest.

Sales do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

## **TYPES OF OPERATION**

In addition to being classified by kind of business, merchant wholesale establishments are also classified by type of operation according to the ownership of the business and character of the transactions. Merchant wholesale establishments are grouped into the following two major types of operation and related subgroups:

**Merchant wholesalers, except manufacturers' sales branches and offices.** Establishments primarily engaged in buying and selling merchandise on their own account. Included here are such types of establishments as wholesale distributors and jobbers, importers, exporters, own-brand importers/marketers, terminal and country grain elevators, and farm products assemblers.

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*Wholesale distributors and jobbers.* Establishments primarily engaged in buying and selling merchandise in the domestic market not manufactured by the parent company.

*Importers.* Establishments buying and selling goods at wholesale on their own account, whose principal source of purchases was foreign.

*Exporters.* Establishments primarily engaged in purchasing goods in the United States and selling them to foreign customers.

*Own-brand importers/marketers.* Companies or establishments that deal primarily or exclusively in the parent company's own branded products manufactured outside the United States. The products are either imported into the United States and then sold or they are sold and then drop-shipped directly from a foreign location to the United States customer.

*Terminal grain elevators.* Grain elevators primarily engaged in buying and selling grain received from country grain elevators and grain marketing establishments. They have sizable space for grain storage, and products are received primarily by rail or barge rather than by truck.

*Country grain elevators.* Grain elevators, cooperative or other, buying and receiving grain directly from farmers by truck and selling at wholesale.

*Assemblers of farm products, except country grain elevators.* Establishments primarily engaged in purchasing directly from farmers and assembling and marketing farm products at wholesale.

**Manufacturers' sales branches and offices.** Establishments primarily maintained by manufacturing, refining, and mining companies apart from their plants or mines for marketing their products at wholesale. Sales branches and offices located at plants or administrative offices are classified as manufacturers' sales branches or offices, if separate records are available.

*Manufacturers' sales branches.* Branches with a stock of merchandise for sale. Included are refiner marketers owned and operated by petroleum refining companies primarily for marketing their products.

*Manufacturers' sales offices.* Offices without a stock of merchandise for sale.

# Appendix B.

## NAICS Codes, Titles, and Descriptions

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### **42 WHOLESALE TRADE**

The Wholesale Trade sector comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of –

1. goods for resale (i.e., goods sold to other wholesalers or retailers),
2. capital or durable nonconsumer goods, or
3. raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises two main types of wholesalers: those that sell goods on their own account and those that arrange sales and purchases for others generally for a commission or fee.

1. Establishments that sell goods on their own account are known as wholesale merchants, distributors, jobbers, drop shippers, and import/export merchants. Also included as wholesale merchants are sales offices and sales branches (but not retail stores) maintained by manufacturing, refining, or mining enterprises apart from their plants or mines for the purpose of marketing their products. Merchant wholesale establishments typically maintain their own warehouse, where they receive and handle goods for their customers. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Establishments arranging for the purchase or sale of goods owned by others or purchasing goods, generally on a commission basis, are known as business-to-business electronic markets, agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' representatives. These establishments operate from offices and generally do not own or handle the goods they sell.

Some wholesale establishments may be connected with a single manufacturer and promote and sell the particular manufacturers' products to a wide range of other wholesalers or retailers. Other wholesalers may be connected to a retail chain or a limited number of retail chains and only provide a variety of products needed by the retail operation(s). These wholesalers may obtain the products from a wide range of manufacturers. Still other wholesalers may not take title to the goods, but act as agents and brokers for a commission.

Although wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

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## **423 DURABLE GOODS MERCHANT WHOLESALERS**

Industries in the Durable Goods Merchant Wholesalers subsector sell capital or durable goods to other businesses. Merchant wholesalers generally take title to the goods that they sell; in other words, they buy and sell goods on their own account. Durable goods are new or used items generally with a normal life expectancy of three years or more. Durable goods merchant wholesale trade establishments are engaged in wholesaling products, such as motor vehicles, furniture, construction materials, machinery and equipment (including household-type appliances), metals and minerals (except petroleum), sporting goods, toys and hobby goods, recyclable materials, and parts.

### **4231 MOTOR VEHICLE AND MOTOR VEHICLE PARTS AND SUPPLIES MERCHANT WHOLESALERS**

This industry group comprises establishments primarily engaged in the merchant wholesale distribution of automobiles and other motor vehicles, motor vehicle supplies, tires, and new and used parts.

#### **42311 AUTOMOBILE AND OTHER MOTOR VEHICLE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

##### **423110 AUTOMOBILE AND OTHER MOTOR VEHICLE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

##### **4231101 AUTOMOBILE AND MOTORCYCLE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and used passenger vehicles (automobiles, motorcycles, motor scooters, and taxicabs), automobile trailers, and other similar vehicles.

##### **4231102 BUS AND RECREATIONAL VEHICLE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and used buses and recreational vehicles.

##### **4231103 LIGHT TRUCK AND VAN (14,000 LB OR LESS) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and used light trucks and cargo vans under 14,000 lb. gross weight.

##### **4231104 MEDIUM TRUCK AND TRACTOR (14,001 TO 33,000 LB) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and used medium trucks and tractors 14,001 to 33,000 lb. gross weight.

##### **4231105 HEAVY TRUCK AND TRACTOR (OVER 33,000 LB) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and used heavy trucks and tractors over 33,000 lb. gross weight.

#### **42312 MOTOR VEHICLE SUPPLIES AND NEW PARTS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

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#### **423120 MOTOR VEHICLE SUPPLIES AND NEW PARTS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

#### **4231201 MOTOR VEHICLE SUPPLIES AND NEW PARTS MERCHANT WHOLESALERS - WAREHOUSE DISTRIBUTORS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of motor vehicle supplies and new parts for resale from a warehouse. These establishments primarily sell to other wholesalers.

#### **4231202 MOTOR VEHICLE SUPPLIES AND NEW PARTS MERCHANT WHOLESALERS - JOBBERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of motor vehicle supplies and new parts primarily from an office or warehouse and less than half of their sales are to other wholesalers.

#### **4231203 PETROLEUM PRODUCTS MARKETING EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of automotive service station equipment, automotive testing equipment, and automotive supplies for use in gasoline service or bulk stations.

#### **42313 TIRE AND TUBE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and/or used tires and tubes for passenger and commercial vehicles.

#### **423130 TIRE AND TUBE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and/or used tires and tubes for passenger and commercial vehicles.

#### **42314 MOTOR VEHICLE PARTS (USED) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

For the 2002 Economic Census, establishments retailing used motor vehicle parts are classified in NAICS Industry 44131, Automotive Parts and Accessories Stores.

#### **423140 MOTOR VEHICLE PARTS (USED) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

For the 2002 Economic Census, establishments retailing used motor vehicle parts are classified in NAICS Industry 441310, Automotive Parts and Accessories Stores.

#### **4232 FURNITURE AND HOME FURNISHING MERCHANT WHOLESALERS**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42321, Furniture Merchant Wholesalers; and 42322, Home Furnishing Merchant Wholesalers.

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#### **42321 FURNITURE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of furniture (except hospital beds, medical furniture, and drafting tables).

#### **423210 FURNITURE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of furniture (except hospital beds, medical furniture, and drafting tables).

#### **4232101 HOUSEHOLD AND LAWN FURNITURE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of household (including lawn) furniture, bedsprings, mattresses, and all such component furniture parts.

#### **4232102 OFFICE AND BUSINESS FURNITURE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of filing cabinets (wood or steel), office furniture, store furniture, and public furniture for public parks and buildings.

#### **42322 HOME FURNISHING MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of home furnishings and/or housewares.

#### **423220 HOME FURNISHING MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of home furnishings and/or housewares.

#### **4232201 HOUSEHOLD CHINA, GLASSWARE, AND CROCKERY MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of table and household china, glassware, and earthenware.

#### **4232202 LINENS, DOMESTICS, DRAPERIES, AND CURTAINS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of bedspreads, blankets, pillowcases, bed sheets, table linens, bathroom linens (e.g., towels, bath mats), curtains, and shades.

#### **4232203 FLOOR COVERINGS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of carpets, rugs, and all other types of hard and soft surface floor coverings (excluding ceramic and clay tile).

#### **4232204 OTHER HOME FURNISHING MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of aluminum ware, lamps, glass mirrors, kitchen tools and utensils, and other general home furnishings and housewares, including antiques.

#### **4233 LUMBER AND OTHER CONSTRUCTION MATERIALS MERCHANT WHOLESALERS**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42331, Lumber, Plywood, Millwork, and Wood Panel Merchant Wholesalers; 42332, Brick, Stone, and Related Construction Material Merchant Wholesalers; 42333, Roofing, Siding, and Insulation Material Merchant Wholesalers; and 42339, Other Construction Material Merchant Wholesalers.



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### **42331 LUMBER, PLYWOOD, MILLWORK, AND WOOD PANEL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

### **423310 LUMBER, PLYWOOD, MILLWORK, AND WOOD PANEL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

### **4233101 LUMBER WITHOUT YARD MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of rough, dressed, and finished lumber. These establishments order the goods which are shipped direct from the supplier to the customers without intermediate storage.

### **4233102 LUMBER WITH YARD MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

### **4233103 PLYWOOD, VENEER, MILLWORK, AND WOOD PANEL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

### **42332 BRICK, STONE, AND RELATED CONSTRUCTION MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products.

### **423320 BRICK, STONE, AND RELATED CONSTRUCTION MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products.

### **4233201 BRICK, BLOCK, TILE, CLAY/CEMENT SEWER PIPE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

### **4233202 SAND, GRAVEL, AND STONE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of construction sand, gravel, and stone.

### **4233203 CEMENT, LIME, AND RELATED PRODUCTS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of cement, lime, asphalt, and related products.



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### **42333 ROOFING, SIDING, AND INSULATION MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of nonwood roofing and nonwood siding and insulation materials.

### **423330 ROOFING, SIDING, AND INSULATION MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of nonwood roofing and nonwood siding and insulation materials.

### **4233301 ROOFING, SIDING, AND INSULATION MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of nonwood roofing and nonwood siding and insulation materials.

### **42339 OTHER CONSTRUCTION MATERIAL MERCHANT WHOLESALERS**

This industry comprises (1) establishments primarily engaged in the merchant wholesale distribution of manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in the merchant wholesale distribution of construction materials (except lumber, plywood, millwork, wood panels, brick, stone, roofing, siding, electrical and wiring supplies, and insulation materials).

### **423390 OTHER CONSTRUCTION MATERIAL MERCHANT WHOLESALERS**

This industry comprises (1) establishments primarily engaged in the merchant wholesale distribution of manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in the merchant wholesale distribution of construction materials (except lumber, plywood, millwork, wood panels, brick, stone, roofing, siding, electrical and wiring supplies, and insulation materials).

### **4233901 FLAT GLASS AND OTHER CONSTRUCTION GLASS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

### **4233902 OTHER CONSTRUCTION MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

### **4234 PROFESSIONAL AND COMMERCIAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry group comprises establishments primarily engaged in the merchant wholesale distribution of photographic equipment and supplies; office, computer, and computer peripheral equipment; and medical, dental, hospital, ophthalmic, and other commercial and professional equipment and supplies.

### **42341 PHOTOGRAPHIC EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of photographic equipment and supplies (except office equipment).

### **423410 PHOTOGRAPHIC EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of photographic equipment and supplies (except office equipment).

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#### **42342 OFFICE EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of office machines and related equipment (except computers and computer peripheral equipment).

#### **423420 OFFICE EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of office machines and related equipment (except computers and computer peripheral equipment).

#### **42343 COMPUTER AND COMPUTER PERIPHERAL EQUIPMENT AND SOFTWARE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of computers, computer peripheral equipment, loaded computer boards, and/or computer software.

#### **423430 COMPUTER AND COMPUTER PERIPHERAL EQUIPMENT AND SOFTWARE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of computers, computer peripheral equipment, loaded computer boards, and/or computer software.

#### **4234301 COMPUTER AND COMPUTER PERIPHERAL EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and used computer hardware and computer peripheral equipment.

#### **42343011 COMPUTER AND PERIPHERAL EQUIPMENT FOR RESALE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and used computer hardware and computer peripheral equipment primarily for the purpose of resale.

#### **42343012 COMPUTER AND PERIPHERAL EQUIPMENT FOR END USE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and used computer hardware and computer peripheral equipment primarily for end use.

#### **4234302 COMPUTER SOFTWARE (PACKAGED) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of packaged computer software primarily for end use.

#### **42344 OTHER COMMERCIAL EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

#### **423440 OTHER COMMERCIAL EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

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#### **4234401 RESTAURANT AND HOTEL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of restaurant and hotel equipment and supplies.

#### **4234402 STORE MACHINES AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of store equipment (except furniture), machines, and fixtures.

#### **42345 MEDICAL, DENTAL, AND HOSPITAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of professional medical equipment, instruments, and supplies (except ophthalmic equipment and instruments and goods used by ophthalmologists, optometrists, and opticians).

#### **423450 MEDICAL, DENTAL, AND HOSPITAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of professional medical equipment, instruments, and supplies (except ophthalmic equipment and instruments and goods used by ophthalmologists, optometrists, and opticians).

#### **4234501 SURGICAL, MEDICAL, AND HOSPITAL SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of surgical and medical instruments, apparatus, and equipment; orthopedic appliances; artificial limbs; operating room and other hospital equipment; X-ray machines and parts, medical and other scientific instruments used by physicians and in hospitals.

#### **4234502 DENTAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of equipment and supplies used by dentists, such as drills, teeth, dental gold, equipment, chairs, sterilizers, X-rays, cabinets, and engines.

#### **42346 OPHTHALMIC GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

#### **423460 OPHTHALMIC GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

#### **42349 OTHER PROFESSIONAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

#### **423490 OTHER PROFESSIONAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

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#### **4234901 RELIGIOUS AND SCHOOL SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of church goods and religious articles, such as statuary, vestments, fonts, candles, religious pictures, and religious articles made from precious and semiprecious materials; and school equipment and supplies, such as black boards, chalk, rulers, and globes and wall maps.

#### **4234902 OTHER PROFESSIONAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of drafting instruments, veterinarians' equipment and supplies, professional equipment and supplies, scientific instruments and supplies, and laboratory equipment.

#### **4235 METAL AND MINERAL (EXCEPT PETROLEUM) MERCHANT WHOLESALERS**

This NAICS Industry Group comprises establishments classified in the following NAICS Industries: 42351, Metal Service Centers and Other Metal Merchant Wholesalers; and 42352, Coal and Other Mineral and Ore Merchant Wholesalers.

#### **42351 METAL SERVICE CENTERS AND OTHER METAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions.

#### **423510 METAL SERVICE CENTERS AND OTHER METAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions.

#### **4235101 FERROUS METAL SERVICE CENTERS AND SALES OFFICES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of semifinished ferrous metal products of foundries and mills.

#### **42351011 FERROUS METAL SERVICE CENTERS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of semifinished ferrous metal products of foundries and mills that maintain warehouse inventory.

#### **42351012 FERROUS METAL SALES OFFICES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of semifinished ferrous metal products primarily from an office and not maintaining inventories.

#### **4235102 NONFERROUS METAL SERVICE CENTERS AND SALES OFFICES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of semifinished nonferrous metal products (except precious metals).

#### **42351021 NONFERROUS METAL SERVICE CENTERS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of semifinished nonferrous metal products (except precious metals) and maintaining inventories.

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#### **42351022 NONFERROUS METAL SALES OFFICES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of semifinished nonferrous metal products (except precious metals) and not maintaining inventories.

#### **42352 COAL AND OTHER MINERAL AND ORE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

#### **423520 COAL AND OTHER MINERAL AND ORE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

#### **4235201 COAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of coal and coke.

#### **4235202 OTHER MINERAL AND ORE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of precious metal ores, copper, iron, lead and other metallic ores (including concentrates) and crude nonmetallic minerals.

#### **4236 ELECTRICAL AND ELECTRONIC GOODS MERCHANT WHOLESALERS**

This NAICS Industry Group comprises establishments classified in the following NAICS Industries: 42361, Electrical Apparatus and Equipment, Wiring Supplies, and Related Equipment Merchant Wholesalers; 42362, Electrical and Electronic Appliance, Television, and Radio Set Merchant Wholesalers; and 42369, Other Electronic Parts and Equipment Merchant Wholesalers.

#### **42361 ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND RELATED EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

#### **423610 ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND RELATED EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

#### **42362 ELECTRICAL AND ELECTRONIC APPLIANCE, TELEVISION, AND RADIO SET MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of household-type electrical appliances, room air-conditioners, gas and electric clothes dryers, and/or household-type audio or video equipment.

#### **423620 ELECTRICAL AND ELECTRONIC APPLIANCE, TELEVISION, AND RADIO SET MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of household-type electrical appliances, room air-conditioners, gas and electric clothes dryers, and/or household-type audio or video equipment.

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### **42369 OTHER ELECTRONIC PARTS AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

### **423690 OTHER ELECTRONIC PARTS AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

### **4236901 COMMUNICATIONS EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of communications equipment.

### **4236902 ELECTRONIC PARTS (EXCEPT COMMUNICATIONS EQUIPMENT) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of electronic parts and equipment (except communications equipment).

### **4237 HARDWARE, AND PLUMBING AND HEATING EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This NAICS Industry Group comprises establishments classified in the following NAICS Industries: 42371, Hardware Merchant Wholesalers; 42372, Plumbing and Heating Equipment and Supplies (Hydronics) Merchant Wholesalers; 42373, Warm Air Heating and Air-Conditioning Equipment and Supplies Merchant Wholesalers; and 42374, Refrigeration Equipment and Supplies Merchant Wholesalers.

### **42371 HARDWARE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of hardware, knives, or handtools.

### **423710 HARDWARE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of hardware, knives, or handtools.

### **42372 PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

### **423720 PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

### **42373 WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of warm air heating and air-conditioning equipment and supplies.

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**423730 WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES  
MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of warm air heating and air-conditioning equipment and supplies.

**42374 REFRIGERATION EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

**423740 REFRIGERATION EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

**4238 MACHINERY, EQUIPMENT, AND SUPPLIES MERCHANT WHOLESALERS**

This industry group comprises establishments primarily engaged in the merchant wholesale distribution of construction, mining, farm, garden, industrial, service establishment, and transportation machinery, equipment and supplies.

**42381 CONSTRUCTION AND MINING (EXCEPT OIL WELL) MACHINERY AND EQUIPMENT  
MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specialized machinery, equipment, and related parts generally used in construction, mining (except oil well) and logging activities.

**423810 CONSTRUCTION AND MINING (EXCEPT OIL WELL) MACHINERY AND  
EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specialized machinery, equipment, and related parts generally used in construction, mining (except oil well) and logging activities.

**42382 FARM AND GARDEN MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

**423820 FARM AND GARDEN MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

**4238201 FARM MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS - FARM  
DEALERS**

This industry comprises establishments primarily engaged in the merchant wholesale marketing of farm machinery and equipment directly to farmers for farm use.

**4238202 FARM MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS - WHOLESALE  
DISTRIBUTORS**

This industry comprises establishments primarily engaged in the merchant wholesale marketing of farm machinery and equipment directly to institutions, governments, farm dealers, export sales, and other nonfarm accounts.



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**4238203 LAWN AND GARDEN MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of lawn and garden machinery and equipment.

**42383 INDUSTRIAL MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

**423830 INDUSTRIAL MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

**4238301 FOOD-PROCESSING MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of dairy products manufacturing machinery, milk products manufacturing equipment, bottling machinery and equipment, and other food product manufacturing machinery.

**4238302 HYDRAULIC AND PNEUMATIC (FLUID-POWER) MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of hydraulic and pneumatic pumps, motors, parts, accessories, and supplies.

**42383021 HYDRAULIC AND PNEUMATIC PUMPS AND MOTORS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of hydraulic and pneumatic pumps and motors and the parts for them.

**42383022 HYDRAULIC AND PNEUMATIC PARTS, ACCESSORIES, AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of hydraulic and pneumatic (fluid-power) commodities.

**4238303 GENERAL-PURPOSE INDUSTRIAL MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of general-purpose industrial machinery and equipment.

**4238304 METALWORKING MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of metalworking machinery and equipment and machine tool accessories.

**4238305 MATERIALS HANDLING EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of fork lift trucks, industrial trucks and tractors, industrial cranes, conveyor systems, hoists, elevators, and other materials handling equipment.



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**4238306 OIL WELL, OIL REFINERY, AND PIPELINE MACHINERY, EQUIPMENT, AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of oil refining and oil well machinery, equipment, and supplies.

**4238307 OTHER INDUSTRIAL MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specific-use industrial machinery and equipment.

**42384 INDUSTRIAL SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of supplies for machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

**423840 INDUSTRIAL SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of supplies for machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

**4238401 GENERAL-LINE INDUSTRIAL SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of a combination or general line of industrial materials and supplies.

**4238402 MECHANICAL POWER TRANSMISSION SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of mechanical power transmission equipment and supplies.

**4238403 WELDING SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of gas-welding supplies (excluding gases), arc-welding supplies, and resistance-welding supplies.

**4238404 INDUSTRIAL CONTAINERS AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of industrial containers and supplies.

**4238405 INDUSTRIAL VALVES AND FITTINGS (EXCEPT FLUID-POWER) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of valves and fittings, other than plumbing and heating, or hydraulic and pneumatic.

**4238406 OTHER INDUSTRIAL SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of industrial supplies not included elsewhere.

**42385 SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, and specialized equipment used in transportation and construction activities).

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**423850 SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, and specialized equipment used in transportation and construction activities).

**4238501 BEAUTY AND BARBER SHOP EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of barber shop and beauty parlor equipment and supplies (furniture, hydraulic chairs, driers, shampoos, wave solutions, permanent waving supplies, barber soaps, and manicuring supplies, etc.).

**4238502 CUSTODIAL AND JANITORS' EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of custodial and janitorial equipment and supplies.

**4238503 LAUNDRY AND DRY-CLEANING EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of equipment and supplies to the laundry and dry-cleaning trade, such as washing, drying, ironing, and pressing machines; laundry chemicals; dry-cleaning fluids; marking equipment; laundry trays and baskets.

**4238504 OTHER SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of municipality equipment and supplies (water systems, fire department supplies, and parking equipment), shoe service equipment and supplies, tailors' and furriers' supplies, upholsterers' supplies, undertakers' supplies, and other service establishment equipment and supplies not included elsewhere.

**42386 TRANSPORTATION EQUIPMENT AND SUPPLIES (EXCEPT MOTOR VEHICLE) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of transportation equipment and supplies (except marine pleasure craft and motor vehicles).

**423860 TRANSPORTATION EQUIPMENT AND SUPPLIES (EXCEPT MOTOR VEHICLE) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of transportation equipment and supplies (except marine pleasure craft and motor vehicles).

**4238601 AIRCRAFT AND AERONAUTICAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of aircraft and aeronautical equipment and frames, parts, supplies, and accessories for such equipment.

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#### **4238602 MARINE MACHINERY, EQUIPMENT, AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of ships, boats, and marine propulsion machinery, equipment, and parts.

#### **4238603 OTHER TRANSPORTATION EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of railroad equipment, such as rolling stock and maintenance equipment, and equipment and supplies used in the maintenance and repair of subways, tramways, aerial hoists, or horse drawn vehicles.

#### **4239 MISCELLANEOUS DURABLE GOODS MERCHANT WHOLESALERS**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42391, Sporting and Recreational Goods and Supplies Merchant Wholesalers; 42392, Toy and Hobby Goods and Supplies Merchant Wholesalers; 42393, Recyclable Material Merchant Wholesalers; 42394, Jewelry, Watch, Precious Stone, and Precious Metal Merchant Wholesalers; and 42399, Other Miscellaneous Durable Goods Merchant Wholesalers.

#### **42391 SPORTING AND RECREATIONAL GOODS AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

#### **423910 SPORTING AND RECREATIONAL GOODS AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

#### **42392 TOY AND HOBBY GOODS AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

#### **423920 TOY AND HOBBY GOODS AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

#### **42393 RECYCLABLE MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of automotive scrap, industrial scrap, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

#### **423930 RECYCLABLE MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of automotive scrap, industrial scrap, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

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### **4239301 IRON AND STEEL SCRAP MERCHANT WHOLESALERS - PROCESSORS AND DEALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of all forms of scrap iron and scrap steel.

### **42393011 IRON AND STEEL SCRAP MERCHANT WHOLESALERS - PROCESSORS (USING POWER PROCESSING EQUIPMENT)**

This industry comprises establishments primarily engaged in breaking up, sorting, and the merchant wholesale distribution of all forms of scrap iron and scrap steel using power processing equipment. Power processing equipment includes operating cranes, hydraulic or motor shears, baling equipment, cable strippers, etc.

### **42393012 IRON AND STEEL SCRAP MERCHANT WHOLESALERS - DEALERS (NOT USING POWER PROCESSING EQUIPMENT)**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of all forms of scrap iron and scrap steel, but which do not operate power processing and preparation equipment.

### **4239302 RECYCLABLE PAPER AND PAPERBOARD MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of paper and paperboard scrap and waste.

### **4239303 OTHER RECYCLABLE MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of recyclable scrap and waste, nonferrous metals, textiles, glass, plastics, rubber, and oil.

### **42394 JEWELRY, WATCH, PRECIOUS STONE, AND PRECIOUS METAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

### **423940 JEWELRY, WATCH, PRECIOUS STONE, AND PRECIOUS METAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

### **4239401 JEWELRY, WATCH, PRECIOUS STONE, AND SILVERWARE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of jewelry (including costume), precious stones, watches, clocks, silverware, and jewelers' findings.

### **4239402 PRECIOUS METAL (EXCEPT ORE) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of precious metals.

### **42399 OTHER MISCELLANEOUS DURABLE GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and

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supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

#### **423990 OTHER MISCELLANEOUS DURABLE GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

#### **4239901 MUSICAL INSTRUMENTS AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of musical instruments and supplies.

#### **4239902 FOREST PRODUCTS (EXCEPT LUMBER) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of timber products, such as ties, logs, poles, stumps, and cordwood.

#### **4239903 GENERAL MERCHANDISE (DURABLE GOODS) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of a general line of durable goods with no one product line accounting for more than 25 percent of the total sales.

#### **4239904 PRERECORDED MEDIA MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of prerecorded compact discs, tapes, phonograph records, video cassettes, and other video tapes or discs.

#### **42399041 COMPACT DISCS, PRERECORDED AUDIO TAPES, AND PHONOGRAPH RECORDS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of prerecorded compact discs, audio tapes, and phonograph records.

#### **42399042 PRERECORDED VIDEO TAPES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in purchasing and reselling prerecorded video cassettes and other videotapes or discs to other wholesalers, video rental stores, and other retailers.

#### **4239905 FIRE EXTINGUISHERS AND FIRE SAFETY EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of fire extinguishers and fire safety equipment.

#### **4239906 OTHER DURABLE GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of durable goods such as game machines, gas lighting fixtures, luggage, and signs (except electric).

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## **424 NONDURABLE GOODS MERCHANT WHOLESALERS**

Industries in the Nondurable Goods Merchant Wholesalers subsector sell nondurable goods to other businesses. Nondurable goods are items generally with a normal life expectancy of less than three years. Nondurable goods merchant wholesale trade establishments are engaged in wholesaling products, such as paper and paper products, chemicals and chemical products, drugs, textiles and textile products, apparel, footwear, groceries, farm products, petroleum and petroleum products, alcoholic beverages, books, magazines, newspapers, flowers and nursery stock, and tobacco products.

### **4241 PAPER AND PAPER PRODUCT MERCHANT WHOLESALERS**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42411, Printing and Writing Paper Merchant Wholesalers; 42412, Stationery and Office Supplies Merchant Wholesalers; and 42413, Industrial and Personal Service Paper Merchant Wholesalers.

#### **42411 PRINTING AND WRITING PAPER MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of bulk printing and/or writing paper generally on rolls for further processing.

##### **424110 PRINTING AND WRITING PAPER MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of bulk printing and/or writing paper generally on rolls for further processing.

##### **42412 STATIONERY AND OFFICE SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of stationery, office supplies and/or gift wrap.

##### **424120 STATIONERY AND OFFICE SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of stationery, office supplies and/or gift wrap.

##### **42413 INDUSTRIAL AND PERSONAL SERVICE PAPER MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of kraft wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

##### **424130 INDUSTRIAL AND PERSONAL SERVICE PAPER MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of kraft wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

#### **4242 DRUGS AND DRUGGISTS' SUNDRIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

##### **42421 DRUGS AND DRUGGISTS' SUNDRIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

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#### **424210 DRUGS AND DRUGGISTS' SUNDRIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

#### **4242101 GENERAL-LINE DRUGS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of a combination or general line of drugs, drug proprietaries, and druggists' sundries.

#### **4242102 SPECIALTY-LINE DRUGS, PHARMACEUTICALS, COSMETICS, AND TOILETRIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specialty-line drugs, pharmaceuticals, cosmetics, and toiletries.

#### **4243 APPAREL, PIECE GOODS, AND NOTIONS MERCHANT WHOLESALERS**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42431, Piece Goods, Notions, and Other Dry Goods Merchant Wholesalers; 42432, Men's and Boys' Clothing and Furnishings Merchant Wholesalers; 42433, Women's, Children's, and Infants' Clothing and Accessories Merchant Wholesalers; and 42434, Footwear Merchant Wholesalers.

#### **42431 PIECE GOODS, NOTIONS, AND OTHER DRY GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of piece goods, fabrics, knitting yarns (except industrial), thread and other notions, and/or hair accessories.

#### **424310 PIECE GOODS, NOTIONS, AND OTHER DRY GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of piece goods, fabrics, knitting yarns (except industrial), thread and other notions, and/or hair accessories.

#### **4243101 PIECE GOODS MERCHANT WHOLESALERS - JOBBERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of woven and knit fabrics.

#### **4243102 NOTIONS AND OTHER DRY GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of notions (i.e., sewing accessories, etc.), and other dry goods, except piece goods.

#### **42432 MEN'S AND BOYS' CLOTHING AND FURNISHINGS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of men's and/or boys' clothing and furnishings.

#### **424320 MEN'S AND BOYS' CLOTHING AND FURNISHINGS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of men's and/or boys' clothing and furnishings.

#### **42433 WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.



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### **424330 WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

### **42434 FOOTWEAR MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of footwear (including athletic) of leather, rubber, and other materials.

### **424340 FOOTWEAR MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of footwear (including athletic) of leather, rubber, and other materials.

### **4244 GROCERY AND RELATED PRODUCT MERCHANT WHOLESALERS**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42441, General Line Grocery Merchant Wholesalers; 42442, Packaged Frozen Food Merchant Wholesalers; 42443, Dairy Product (except Dried or Canned) Merchant Wholesalers; 42444, Poultry and Poultry Product Merchant Wholesalers; 42445, Confectionery Merchant Wholesalers; 42446, Fish and Seafood Merchant Wholesalers; 42447, Meat and Meat Product Merchant Wholesalers; 42448, Fresh Fruit and Vegetable Merchant Wholesalers; and 42449, Other Grocery and Related Products Merchant Wholesalers.

### **42441 GENERAL LINE GROCERY MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of a general line (wide range) of groceries.

### **424410 GENERAL LINE GROCERY MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of a general line (wide range) of groceries.

### **4244101 GENERAL LINE GROCERY MERCHANT WHOLESALERS - VOLUNTARY GROUP**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of a general line of groceries and sponsoring (or affiliated with sponsors of) voluntary organization of food retailers which distributes a general line of groceries to these voluntary groups. These also include any voluntary group grocery merchant wholesalers commonly engaged in joint advertising or other sales promotions under a group name or identification. Merchant wholesale establishments sponsoring such voluntary groups are included here regardless of the portion of their sales made to the retail organization's members.

### **4244102 GENERAL LINE GROCERY MERCHANT WHOLESALERS - RETAIL COOPERATIVE**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of a general line of groceries and owned and operated cooperatively by groups of independent food retailers buying collectively which are primarily engaged in merchant wholesale selling and distributing a general line of groceries. These establishments function primarily as a merchant wholesale cooperative company selling chiefly to member retailers, but sometimes do a regular merchant wholesale business.

### **4244103 OTHER GENERAL LINE GROCERY MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of a general line of groceries, including cash-and-carry food establishments, not sponsoring or affiliated with any voluntary or cooperative groups.



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#### **42442 PACKAGED FROZEN FOOD MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of packaged frozen foods (except dairy products).

#### **424420 PACKAGED FROZEN FOOD MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of packaged frozen foods (except dairy products).

#### **42443 DAIRY PRODUCT (EXCEPT DRIED OR CANNED) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of dairy products (except dried or canned).

#### **424430 DAIRY PRODUCT (EXCEPT DRIED OR CANNED) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of dairy products (except dried or canned).

#### **4244301 RAW MILK MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of raw milk and raw cream, including milk cooling stations operated by farm assemblers.

#### **4244302 DAIRY PRODUCT (EXCEPT RAW MILK) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of processed dairy products, except raw, dried, or canned.

#### **42444 POULTRY AND POULTRY PRODUCT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of poultry and/or poultry products (except canned and packaged frozen).

#### **424440 POULTRY AND POULTRY PRODUCT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of poultry and/or poultry products (except canned and packaged frozen).

#### **4244401 LIVE POULTRY MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of live poultry.

#### **4244402 POULTRY AND POULTRY PRODUCT (EXCEPT LIVE) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of poultry and poultry products (except canned and packaged frozen products and live poultry).

#### **42445 CONFECTIONERY MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

#### **424450 CONFECTIONERY MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

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#### **42446 FISH AND SEAFOOD MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of fish and seafood (except canned or packaged frozen).

#### **424460 FISH AND SEAFOOD MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of fish and seafood (except canned or packaged frozen).

#### **42447 MEAT AND MEAT PRODUCT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of meats and meat products (except canned and packaged frozen) and/or lard.

#### **424470 MEAT AND MEAT PRODUCT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of meats and meat products (except canned and packaged frozen) and/or lard.

#### **42448 FRESH FRUIT AND VEGETABLE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of fresh fruits and vegetables.

#### **424480 FRESH FRUIT AND VEGETABLE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of fresh fruits and vegetables.

#### **42449 OTHER GROCERY AND RELATED PRODUCTS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in the bottling and merchant wholesale distribution of spring and mineral waters processed by others.

#### **424490 OTHER GROCERY AND RELATED PRODUCTS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in the bottling and merchant wholesale distribution of spring and mineral waters processed by others.

#### **4244901 COFFEE, TEA, AND SPICE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of coffee, soluble coffee, tea (bagged, packaged, loose, or powdered) and spices.

#### **4244902 BREAD AND BAKED GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of bread, cakes, biscuits, doughnuts, pastries, crackers, pretzels, and other bakery products (except frozen).

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#### **4244903 SOFT DRINKS AND BOTTLED WATER MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of soft drinks and unprocessed bottled water.

#### **4244904 CANNED GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of canned or bottled fruits, vegetables, juice, baby food, meat, poultry, fish, seafood, and dairy products (condensed or evaporated).

#### **4244905 FOOD AND BEVERAGE BASIC MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of basic food and beverage materials.

#### **4244906 OTHER GROCERY SPECIALTIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of grocery specialties, such as flour, refined sugar, breakfast cereals, butter substitutes (e.g., margarine), cooking oils, dried fruits, dried beans (packaged), honey, jams and jellies, pickles, preserves and sauces, polished rice, sandwiches, vegetable shortening, and other grocery specialties not included elsewhere.

#### **4245 FARM PRODUCT RAW MATERIAL MERCHANT WHOLESALERS**

This industry group comprises establishments primarily engaged in the merchant wholesale distribution of agricultural products (except raw milk, live poultry, and fresh fruit and vegetables), such as grains, field beans, livestock, and other farm product raw materials (excluding seeds).

#### **42451 GRAIN AND FIELD BEAN MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

#### **424510 GRAIN AND FIELD BEAN MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

#### **42452 LIVESTOCK MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of livestock (except horses and mules).

#### **424520 LIVESTOCK MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of livestock (except horses and mules).

#### **42459 OTHER FARM PRODUCT RAW MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

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#### **424590 OTHER FARM PRODUCT RAW MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

#### **4245901 HIDES, SKINS, AND PELTS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of untanned hides and skins, such as cattle hides, sheep skins, and goat skins; raw furs; and pelts of fur-bearing animals.

#### **4245902 LEAF TOBACCO MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of leaf tobacco.

#### **4245903 WOOL, WOOL TOPS, AND MOHAIR MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of mohair (raw), raw wool, wool noils, wool tops, and wool clippings.

#### **4245904 COTTON MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale buying and/or marketing of cotton.

#### **4245905 OTHER FARM PRODUCT RAW MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale buying and/or marketing of other farm products.

#### **4246 CHEMICAL AND ALLIED PRODUCTS MERCHANT WHOLESALERS**

This industry group comprises establishments primarily engaged in the merchant wholesale distribution of chemicals; plastics materials and basic forms and shapes; and allied products.

#### **42461 PLASTICS MATERIALS AND BASIC FORMS AND SHAPES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

#### **424610 PLASTICS MATERIALS AND BASIC FORMS AND SHAPES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

#### **42469 OTHER CHEMICAL AND ALLIED PRODUCTS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

#### **424690 OTHER CHEMICAL AND ALLIED PRODUCTS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

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#### **4246901 INDUSTRIAL GASES (EXCEPT LP) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of industrial gases (compressed and liquefied) regardless of use, such as oxygen and acetylene.

#### **4246902 OTHER CHEMICAL AND ALLIED PRODUCTS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of chemicals and allied products (except industrial gases), such as acids, industrial and heavy chemicals (except gases), dyestuffs, industrial salts, naval stores, rosin, and turpentine.

#### **4247 PETROLEUM AND PETROLEUM PRODUCTS MERCHANT WHOLESALERS**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42471, Petroleum Bulk Stations and Terminals; and 42472, Petroleum and Petroleum Products Merchant Wholesalers (except Bulk Stations and Terminals).

#### **42471 PETROLEUM BULK STATIONS AND TERMINALS**

This industry comprises establishments with bulk liquid storage facilities primarily engaged in the merchant wholesale distribution of crude petroleum and petroleum products, including liquefied petroleum gas.

#### **424710 PETROLEUM BULK STATIONS AND TERMINALS**

This industry comprises establishments with bulk liquid storage facilities primarily engaged in the merchant wholesale distribution of crude petroleum and petroleum products, including liquefied petroleum gas.

#### **4247101 PETROLEUM BULK STATIONS AND TERMINALS (EXCEPT LP)**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations or terminals.

#### **42471011 PETROLEUM BULK STATIONS (EXCEPT LP)**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations for resale. Bulk storage stations have bulk storage capacity of 10,000 to 100,000 gallons, or 100,000 to 2,100,000 gallons and do not receive their supplies primarily from tanker, barge, or pipeline.

#### **42471012 PETROLEUM BULK TERMINALS (EXCEPT LP)**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage terminals. Bulk storage terminals have bulk storage capacity of 2,100,000 gallons or more, or have bulk storage capacity of 100,000 gallons or more and receive products primarily by tanker, barge, or pipeline.

#### **4247102 LIQUEFIED PETROLEUM BULK STATIONS AND TERMINALS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of liquefied petroleum gases from bulk storage stations or terminals for resale. Bulk storage stations or terminals have bulk storage capacity of 10,000 gallons or more.

#### **42472 PETROLEUM AND PETROLEUM PRODUCTS MERCHANT WHOLESALERS (EXCEPT BULK STATIONS AND TERMINALS)**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of petroleum and petroleum products (except from bulk liquid storage facilities).

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#### **424720 PETROLEUM AND PETROLEUM PRODUCTS MERCHANT WHOLESALERS (EXCEPT BULK STATIONS AND TERMINALS)**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of petroleum and petroleum products (except from bulk liquid storage facilities).

#### **4248 BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGE MERCHANT WHOLESALERS**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42481, Beer and Ale Merchant Wholesalers; and 42482, Wine and Distilled Alcoholic Beverage Merchant Wholesalers.

#### **42481 BEER AND ALE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of beer, ale, porter, and other fermented malt beverages.

#### **424810 BEER AND ALE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of beer, ale, porter, and other fermented malt beverages.

#### **42482 WINE AND DISTILLED ALCOHOLIC BEVERAGE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

#### **424820 WINE AND DISTILLED ALCOHOLIC BEVERAGE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

#### **4249 MISCELLANEOUS NONDURABLE GOODS MERCHANT WHOLESALERS**

This industry group comprises establishments primarily engaged in the merchant wholesale distribution of nondurable goods, such as farm supplies; books, periodicals and newspapers; flowers; nursery stock; paints; varnishes; tobacco and tobacco products; and other miscellaneous nondurable goods, such as cut Christmas trees and pet supplies.

#### **42491 FARM SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

#### **424910 FARM SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

#### **4249101 FARM SUPPLIES MERCHANT WHOLESALERS - FARM DEALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of farm supplies primarily sold directly to farmers for farm use.

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#### **4249102 FARM SUPPLIES MERCHANT WHOLESALERS - WHOLESALE DISTRIBUTORS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of farm supplies primarily sold directly to governments, institutions, farm dealers, export sales, and other nonfarm accounts.

#### **42492 BOOK, PERIODICAL, AND NEWSPAPER MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of books, periodicals, and newspapers.

#### **424920 BOOK, PERIODICAL, AND NEWSPAPER MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of books, periodicals, and newspapers.

#### **42493 FLOWER, NURSERY STOCK, AND FLORISTS' SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of flowers, florists' supplies, and/or nursery stock (except plant seeds and plant bulbs).

#### **424930 FLOWER, NURSERY STOCK, AND FLORISTS' SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of flowers, florists' supplies, and/or nursery stock (except plant seeds and plant bulbs).

#### **42494 TOBACCO AND TOBACCO PRODUCT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

#### **424940 TOBACCO AND TOBACCO PRODUCT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

#### **42495 PAINT, VARNISH, AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

#### **424950 PAINT, VARNISH, AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

#### **4249501 PAINT, VARNISH, AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

#### **42499 OTHER MISCELLANEOUS NONDURABLE GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum



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and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

#### **424990 OTHER MISCELLANEOUS NONDURABLE GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

#### **4249901 ART GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of art goods such as artists' supplies, curios, and souvenirs.

#### **4249902 GENERAL MERCHANDISE (NONDURABLE GOODS) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of a general line of nondurable goods with no one product line accounting for more than 25 percent of the total sales.

#### **4249903 TEXTILE BAGS, BAGGING, AND BURLAP MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of textile bags, and bagging burlap, and canvas and felt products.

#### **4249904 OTHER NONDURABLE GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies; art goods; and textile bags, bagging, and burlap).

### **425 WHOLESALE ELECTRONIC MARKETS AND AGENTS AND BROKERS**

Industries in the Wholesale Electronic Markets and Agents and Brokers subsector arrange for the sale of goods owned by others, generally on a fee or commission basis. They act on behalf of the buyers and sellers of goods. This subsector contains agents and brokers as well as business-to-business electronic markets that facilitate wholesale trade.

#### **4251 WHOLESALE ELECTRONIC MARKETS AND AGENTS AND BROKERS**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42511, Business to Business Electronic Markets; and 42512, Wholesale Trade Agents and Brokers.

#### **42511 BUSINESS TO BUSINESS ELECTRONIC MARKETS**

This industry comprises business-to-business electronic markets bringing together buyers and sellers of goods using the Internet or other electronic means and generally receiving a commission or fee for the service. Business-to-business electronic markets for durable and nondurable goods are included in this industry.



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#### **425110 BUSINESS TO BUSINESS ELECTRONIC MARKETS**

This industry comprises business-to-business electronic markets bringing together buyers and sellers of goods using the Internet or other electronic means and generally receiving a commission or fee for the service. Business-to-business electronic markets for durable and nondurable goods are included in this industry.

#### **42512 WHOLESALE TRADE AGENTS AND BROKERS**

This industry comprises wholesale trade agents and brokers acting on behalf of buyers or sellers in the wholesale distribution of goods. Agents and brokers do not take title to the goods being sold but rather receive a commission or fee for their service. Agents and brokers for all durable and nondurable goods are included in this industry.

#### **425120 WHOLESALE TRADE AGENTS AND BROKERS**

This industry comprises wholesale trade agents and brokers acting on behalf of buyers or sellers in the wholesale distribution of goods. Agents and brokers do not take title to the goods being sold but rather receive a commission or fee for their service. Agents and brokers for all durable and nondurable goods are included in this industry.

#### **4251203 AGENTS AND BROKERS, DURABLE GOODS**

This industry comprises establishments primarily engaged in buying or selling capital or durable goods on a commission, brokerage, or agency basis for others through a sales force rather than through electronic means such as the Internet. Durable goods are new or used items generally with a normal life expectancy of three years or more.

#### **42512031 MOTOR VEHICLE AND MOTOR VEHICLE PARTS AND SUPPLIES AGENTS AND BROKERS**

This industry comprises establishments primarily engaged in buying or selling automobiles and other motor vehicles, motor vehicle supplies, tires, and/or new parts on a commission, brokerage, or agency basis for others through a sales force rather than through electronic means such as the Internet.

#### **42512032 FURNITURE AND HOME FURNISHINGS AGENTS AND BROKERS**

This industry comprises establishments primarily engaged in buying or selling furniture (except hospital beds, medical furniture, and drafting tables); and home furnishings and/or housewares on a commission, brokerage, or agency basis for others through a sales force rather than through electronic means such as the Internet.

#### **42512033 LUMBER AND OTHER CONSTRUCTION MATERIALS AGENTS AND BROKERS**

This industry comprises establishments primarily engaged in buying or selling lumber, plywood, millwork and wood paneling; brick, stone, and related construction materials; roofing, siding, and insulation material; and/or other construction materials on a commission, brokerage, or agency basis for others through a sales force rather than through electronic means such as the Internet.

#### **42512034 PROFESSIONAL AND COMMERCIAL EQUIPMENT AND SUPPLIES AGENTS AND BROKERS**

This industry comprises establishments primarily engaged in buying or selling photographic equipment and supplies; office, computer, and computer peripheral equipment; and/or medical, dental, hospital, ophthalmic, and other commercial and professional equipment and supplies on a commission, brokerage, or agency basis for others through a sales force rather than through electronic means such as the Internet.

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#### **42512035 METAL AND MINERAL (EXCEPT PETROLEUM) AGENTS AND BROKERS**

This industry comprises establishments primarily engaged in buying or selling products of the primary metals industries; and coal, coke, metal ores, and/or nonmetallic minerals on a commission, brokerage, or agency basis for others through a sales force rather than through electronic means such as the Internet.

#### **42512036 ELECTRICAL AND ELECTRONIC GOODS AGENTS AND BROKERS**

This industry comprises establishments primarily engaged in buying or selling electrical apparatus and equipment, wiring supplies, and related equipment; household-type electrical appliances, room air-conditioners, gas and electric clothes dryers, and/or household-type audio or video equipment; and/or electronic parts and equipment on a commission, brokerage, or agency basis for others through a sales force rather than through electronic means such as the Internet.

#### **42512037 HARDWARE, PLUMBING AND HEATING EQUIPMENT AND SUPPLIES AGENTS AND BROKERS**

This industry comprises establishments primarily engaged in buying or selling hardware, knives, or hand tools; plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers); warm air heating and air-conditioning equipment and supplies; and/or refrigeration equipment (except household-type refrigerators and freezers) on a commission, brokerage, or agency basis for others through a sales force rather than through electronic means such as the Internet.

#### **42512038 MACHINERY, EQUIPMENT, AND SUPPLIES AGENTS AND BROKERS**

This industry comprises establishments primarily engaged in buying or selling construction, mining, farm, garden, industrial, service establishment, and/or transportation machinery, equipment, and supplies on a commission, brokerage, or agency basis for others through a sales force rather than through electronic means such as the Internet.

#### **42512039 MISCELLANEOUS DURABLE GOODS AGENTS AND BROKERS**

This industry comprises establishments primarily engaged in buying or selling sporting, recreational, toy, hobby, jewelry goods and supplies; precious stones and metals; recyclable materials; and/or other miscellaneous durable goods on a commission, brokerage, or agency basis for others through a sales force rather than through electronic means such as the Internet.

#### **4251204 AGENTS AND BROKERS, NONDURABLE GOODS**

This industry comprises establishments primarily engaged in buying or selling nondurable goods on a commission, brokerage, or agency basis for others through a sales force rather than through electronic means such as the Internet. Nondurable goods are items generally with a normal life expectancy of less than three years.

#### **42512041 PAPER AND PAPER PRODUCTS AGENTS AND BROKERS**

This industry comprises establishments primarily engaged in buying or selling bulk printing and/or writing paper generally on rolls for further processing; stationery, office supplies, and/or gift wrap; and/or kraft wrapping and other coarse paper, paperboard, converted paper, and/or related disposable plastics products on a commission, brokerage, or agency basis for others through a sales force rather than through electronic means such as the Internet.

#### **42512042 DRUGS AND DRUGGISTS' SUNDRIES AGENTS AND BROKERS**

This industry comprises establishments primarily engaged in buying or selling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption on a commission, brokerage, or agency basis for others through a sales force rather than through electronic means such as the Internet.

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#### **42512043 APPAREL, PIECE GOODS, AND NOTIONS AGENTS AND BROKERS**

This industry comprises establishments primarily engaged in buying or selling piece goods, fabrics, knitting yarns (except industrial), thread and other notions, and/or hair accessories; men's and boys' clothing and furnishings; women's, children's, infants', and/or unisex clothing and accessories; and/or footwear (including athletic) on a commission, brokerage, or agency basis for others through a sales force rather than through electronic means such as the Internet.

#### **42512044 GROCERY AND RELATED PRODUCTS AGENTS AND BROKERS**

This industry comprises establishments primarily engaged in buying or selling packaged frozen foods; dairy products; poultry and/or poultry products; confectioneries, salted or roasted nuts, popcorn, chips, fountain fruits and syrups; fish and seafood; meats and meat products; fresh fruits and vegetables; and/or other grocery and related products on a commission, brokerage, or agency basis for others through a sales force rather than through electronic means such as the Internet.

#### **42512045 FARM PRODUCT RAW MATERIAL AGENTS AND BROKERS**

This industry comprises establishments primarily engaged in buying or selling agricultural products (except raw milk, live poultry, and fresh fruit and vegetables), such as grains, field beans, livestock, and other farm product raw materials (excluding seeds) on a commission, brokerage, or agency basis for others through a sales force rather than through electronic means such as the Internet.

#### **42512046 CHEMICAL AND ALLIED PRODUCTS AGENTS AND BROKERS**

This industry comprises establishments primarily engaged in buying or selling chemicals; plastics materials and basic forms and shapes; and allied products on a commission, brokerage, or agency basis for others through a sales force rather than through electronic means such as the Internet.

#### **42512047 PETROLEUM AND PETROLEUM PRODUCTS AGENTS AND BROKERS**

This industry comprises establishments primarily engaged in buying or selling crude petroleum and petroleum products, including liquefied petroleum gas, on a commission, brokerage, or agency basis for others through a sales force rather than through electronic means such as the Internet.

#### **42512048 BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGE AGENTS AND BROKERS**

This industry comprises establishments primarily engaged in buying or selling beer, ale, porter, and other fermented malt beverages, wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol on a commission, brokerage, or agency basis for others through a sales force rather than through electronic means such as the Internet.

#### **42512049 MISCELLANEOUS NONDURABLE GOODS AGENTS AND BROKERS**

This industry comprises establishments primarily engaged in buying or selling nondurable goods such as farm supplies; books, periodicals, and newspapers; flowers; nursery stock; paints; varnishes; tobacco and tobacco products; and other miscellaneous nondurable goods on a commission, brokerage, or agency basis for others through a sales force rather than through electronic means such as the Internet.

# Appendix C.

## Methodology

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### SOURCES OF THE DATA

For this sector, essentially all firms were sent report forms to be completed for each of their establishments and returned to the Census Bureau. For some very small firms, data from existing administrative records of other federal agencies were used instead. These records provide basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization.

Firms in the 2002 Economic Census are divided into those sent report forms and those not sent report forms. The coverage of and the method of obtaining census information from each are described below:

1. Establishments sent a report form:
  - a. Large employers, i.e., all multiestablishment firms, and all employer firms with payroll above a specified cutoff. (The term "employers" refers to firms with one or more paid employees at any time during 2002 as shown in the active administrative records of other federal agencies.)
  - b. A sample of small employers, i.e., single-establishment firms with payroll below a specified cutoff in classifications for which specialized data precludes reliance solely on administrative records sources. The sample was stratified by industry and geography.
2. Establishments not sent a report form:
  - a. Small employers, i.e., single-establishment firms with payroll below a specified cutoff, not selected into the small employer sample. Although the payroll cutoff varies by kind of business, small employers not sent a report form generally include firms with less than 10 employees and represent about 10 percent of total sales of establishments covered in the census. Data on sales, payroll, and employment for these small employers were derived or estimated from administrative records of other federal agencies.
  - b. All nonemployers, i.e., all firms subject to federal income tax with no paid employees during 2002. Sales or receipts information for these firms was obtained from administrative records of other federal agencies. Although consisting of many firms, nonemployers account for less than 10 percent of total sales or receipts of all establishments covered in the census. Data for nonemployers are not included in this report, but are released in the annual *Nonemployer Statistics* series.

The report forms used to collect information for establishments in this sector are available at [help.econ.census.gov/econhelp/resources/](http://help.econ.census.gov/econhelp/resources/).

A more detailed examination of census methodology is presented in the *History of the Economic Census* at [www.census.gov/econ/www/history.html](http://www.census.gov/econ/www/history.html).

### INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments are based on the *North American Industry Classification System, United States, 2002* manual. Changes between 1997 and 2002 affecting this sector are discussed in the text at the beginning of this report. Tables at [www.census.gov/epcd/naics02/](http://www.census.gov/epcd/naics02/) identify those industries that changed between the 1997 North American Industry Classification System (NAICS) and 2002 NAICS.

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The method of assigning classifications and the level of detail at which establishments were classified depends on whether a report form was obtained for the establishment.

1. Establishments that returned a report form were classified on the basis of their self-designation, sales of product lines, and responses to other industry-specific inquiries.
2. Establishments without a report form:
  - a. Small employers not sent a form were, where possible, classified on the basis of the most current kind-of-business classification available from one of the Census Bureau's current sample surveys or the 1997 Economic Census. Otherwise, the classification was obtained from administrative records of other federal agencies. If the census or administrative record classifications proved inadequate (none corresponded to a 2002 Economic Census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a kind-of-business code.
  - b. Nonemployers were classified on the basis of information obtained from administrative records of other federal agencies.

### **RELIABILITY OF DATA**

All data compiled in the economic census are subject to nonsampling errors. Nonsampling errors can be attributed to many sources during the development or execution of the census:

- inability to identify all cases in the actual universe;
- definition and classification difficulties;
- differences in the interpretation of questions;
- errors in recording or coding the data obtained; and
- other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Product Lines reports for this sector are subject to sampling errors, as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census report forms mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates, insofar, as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains limited information extracted from administrative records of other federal agencies, such as gross receipts from federal income tax records and employment and payroll from payroll tax records. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

Key tables in this report include a column for "Percent of sales from administrative records." This includes sales information obtained from administrative records of other federal agencies. The "Percent of sales estimated" includes sales information that was imputed based on historic company ratios or administrative records, or on industry averages.

The Census Bureau recommends that data users incorporate this information into their analyses, as nonsampling error and sampling error could impact the conclusions drawn from economic census data.

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## **TREATMENT OF NONRESPONSE**

Census report forms included two different types of inquiries, “basic” and “industry-specific.” Data for the basic inquiries, which include location, kind of business or operation, sales, payroll, and number of employees, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or operation covered by the report, were available only from those establishments sent a report form that completed the appropriate inquiries.

Data for industry-specific inquiries in this sector were expanded in most cases to account for establishments that did not respond to the particular inquiry for which data are presented. Unless otherwise noted in specific reports, data for industry-specific inquiries were expanded in direct relationship to total sales of all establishments included in the category. In a few cases, expansion on the basis of the sales item was not appropriate, and another basic data item was used as the basis for expansion of reported data to account for nonrespondents.

All reports in which industry-specific data were expanded include a coverage indicator for each publication category, which shows the sales of establishments responding to the industry-specific inquiry as a percent of total sales for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

## **CONCENTRATION CATEGORIES**

Concentration categories are based on aggregate sales of all establishments operated by the same firm in a given kind-of-business classification or group for which data are presented. For example, a firm operating three wholesale establishments – a hardware merchant wholesaler (NAICS 42371), a plumbing equipment merchant wholesaler (NAICS 42372), and an electrical appliance merchant wholesaler (NAICS 42362) – would be treated as three one-establishment firms at the most detailed NAICS level, as a two-establishment firm in NAICS 4237 and a one-establishment firm in NAICS 4236, and as a single three-establishment firm in wholesale trade totals.

## **DISCLOSURE**

In accordance with federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld. Techniques employed to limit disclosure are discussed at [www.census.gov/epcd/ec02/disclosure.htm](http://www.census.gov/epcd/ec02/disclosure.htm).

# Appendix D.

## Geographic Notes

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### MISSOURI

**Branson** is in Stone and Taney Counties; it annexed into Stone County in April 1999. This change deletes territory from the Balance of Stone County.

**Cameron** is in Clinton and DeKalb Counties.

**Cape Girardeau** is in Cape Girardeau and Scott Counties.

**Centralia** is in Audrain and Boone Counties.

**Cottleville** is no longer tabulated separately due to a population decrease. This change adds territory to the Balance of St. Charles County.

**Dardenne Prairie** is now tabulated separately due to a population increase. This change deletes territory from the Balance of St. Charles County.

**Excelsior Springs** is in Clay and Ray Counties.

**Green Park** is now tabulated separately due to a population increase. This change deletes territory from the Balance of St. Louis County.

**Greenwood** is now tabulated separately due to a population increase. This change deletes territory from the Balance of Jackson County.

**Hannibal** is in Marion and Ralls Counties.

**Herculaneum** is now tabulated separately due to a population increase. This change deletes territory from the Balance of Jefferson County.

**Independence** is in Clay and Jackson Counties.

**Jefferson City** is in Callaway and Cole Counties.

**Joplin City** is in Jasper and Newton Counties.

**Kansas City** is in Cass, Clay, Jackson, and Platte Counties.

**Kimberling City** is no longer tabulated separately due to a population decrease. This change adds territory to the Balance of Stone County.

**Kinloch** is no longer tabulated separately due to a population decrease. This change adds territory to the Balance of St. Louis County.

**Lee's Summit** is in Cass and Jackson Counties.

**Marceline** is in Chariton and Linn Counties.

**Monett** is in Barry and Lawrence Counties.

**Monroe City** is in Marion, Monroe, and Ralls Counties.

**Mountain Grove** is in Texas and Wright Counties.

**Oak Grove** is in Jackson and Lafayette Counties.

**Osage Beach** is in Camden and Miller Counties.

**Owensville** is now tabulated separately due to a population increase. This change deletes territory from the Balance of Gasconade County.

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**Pacific** is in Franklin and St. Louis Counties.

**Peculiar** is now tabulated separately due to a population increase. This change deletes territory from the Balance of Cass County.

**Portageville** is in New Madrid and Pemiscot Counties.

**St. Robert** is now tabulated separately due to a population increase. This change deletes territory from the Balance of Pulaski County.

**Scott City** is in Cape Girardeau and Scott Counties.

**Sikeston** is in New Madrid and Scott Counties.

**Smithville** is in Clay and Platte Counties; it annexed into Platte County in April 2000. This change deletes territory from the Balance of Platte County.

**Springfield** is in Christian and Greene Counties.

**Sugar Creek** is in Clay and Jackson Counties.

**Sullivan** is in Crawford and Franklin Counties.

**Tipton** is now tabulated separately due to a population increase. This change deletes territory from the Balance of Moniteau County.

**Vandalia** is in Audrain and Ralls Counties.

**Weldon Spring** is now tabulated separately due to a population increase. This change deletes territory from the Balance of St. Charles County.

**Wellston** is no longer tabulated separately due to a population decrease. This change adds territory to the Balance of St. Louis County.

**Willard** is now tabulated separately due to a population increase. This change deletes territory from the Balance of Greene County.

**Windsor** is in Henry and Pettis Counties.

**Balance of Cass County** no longer includes Peculiar, which is tabulated separately due to a population increase.

**Balance of Gasconade County** no longer includes Owensville, which is tabulated separately due to a population increase.

**Balance of Greene County** no longer includes Willard, which is tabulated separately due to a population increase.

**Balance of Jackson County** no longer includes Greenwood, which is tabulated separately due to a population increase.

**Balance of Jefferson County** no longer includes Herculaneum, which is tabulated separately due to a population increase.

**Balance of Moniteau County** no longer includes Tipton, which is tabulated separately due to a population increase.

**Balance of Platte County** lost territory due to the annexation of Smithville into the county.

**Balance of Pulaski County** no longer includes St. Robert, which is tabulated separately due to a population increase.

**Balance of St. Charles County** includes Cottleville, which is no longer tabulated separately due to a population decrease and no longer includes Dardenne Prairie and Weldon Spring, which are tabulated separately due to a population increase.

**Balance of St. Louis County** includes Kinloch and Wellston, which are no longer tabulated separately due to a population decrease and no longer includes Green Park, which is tabulated separately due to a population increase.



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**Balance of Stone County** includes Kimberling City, which is no longer tabulated separately due to a population decrease and lost territory due to the annexation of Branson into the county.

# Appendix E.

## Metropolitan and Micropolitan Statistical Areas

### **CAPE GIRARDEAU-SIKESTON-JACKSON, MO-IL COMBINED STATISTICAL AREA**

#### **Cape Girardeau-Jackson, MO-IL Micropolitan Statistical Area**

Alexander County, IL

Bollinger County, MO

Cape Girardeau County, MO

#### **Sikeston, MO Micropolitan Statistical Area**

Scott County, MO

### **KANSAS CITY-OVERLAND PARK-KANSAS CITY, MO-KS COMBINED STATISTICAL AREA**

#### **Atchison, KS Micropolitan Statistical Area**

Atchison County, KS

#### **Kansas City, MO-KS Metropolitan Statistical Area**

Franklin County, KS

Johnson County, KS

Leavenworth County, KS

Linn County, KS

Miami County, KS

Wyandotte County, KS

Bates County, MO

Caldwell County, MO

Cass County, MO

Clay County, MO

Clinton County, MO

Jackson County, MO

Lafayette County, MO

Platte County, MO

Ray County, MO

#### **Warrensburg, MO Micropolitan Statistical Area**

Johnson County, MO

### **ST. LOUIS-ST. CHARLES-FARMINGTON, MO-IL COMBINED STATISTICAL AREA**

#### **Farmington, MO Micropolitan Statistical Area**

St. Francois County, MO

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**St. Louis, MO-IL Metropolitan Statistical Area**

Bond County, IL

Calhoun County, IL

Clinton County, IL

Jersey County, IL

Macoupin County, IL

Madison County, IL

Monroe County, IL

St. Clair County, IL

Franklin County, MO

Jefferson County, MO

Lincoln County, MO

St. Charles County, MO

St. Louis County, MO

Warren County, MO

Washington County, MO

St. Louis (IC), MO

**BRANSON, MO MICROPOLITAN STATISTICAL AREA**

Stone County, MO

Taney County, MO

**COLUMBIA, MO METROPOLITAN STATISTICAL AREA**

Boone County, MO

Howard County, MO

**FAYETTEVILLE-SPRINGDALE-ROGERS, AR-MO METROPOLITAN STATISTICAL AREA**

Benton County, AR

Madison County, AR

Washington County, AR

McDonald County, MO

**FORT LEONARD WOOD, MO MICROPOLITAN STATISTICAL AREA**

Pulaski County, MO

**HANNIBAL, MO MICROPOLITAN STATISTICAL AREA**

Marion County, MO

Ralls County, MO

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**JEFFERSON CITY, MO METROPOLITAN STATISTICAL AREA**

Callaway County, MO

Cole County, MO

Moniteau County, MO

Osage County, MO

**JOPLIN, MO METROPOLITAN STATISTICAL AREA**

Jasper County, MO

Newton County, MO

**KENNETT, MO MICROPOLITAN STATISTICAL AREA**

Dunklin County, MO

**KEOKUK-FORT MADISON, IA-MO MICROPOLITAN STATISTICAL AREA**

Lee County, IA

Clark County, MO

**KIRKSVILLE, MO MICROPOLITAN STATISTICAL AREA**

Adair County, MO

Schuylar County, MO

**LEBANON, MO MICROPOLITAN STATISTICAL AREA**

Laclede County, MO

**MARSHALL, MO MICROPOLITAN STATISTICAL AREA**

Saline County, MO

**MARYVILLE, MO MICROPOLITAN STATISTICAL AREA**

Nodaway County, MO

**MEXICO, MO MICROPOLITAN STATISTICAL AREA**

Audrain County, MO

**MOBERLY, MO MICROPOLITAN STATISTICAL AREA**

Randolph County, MO

**POPLAR BLUFF, MO MICROPOLITAN STATISTICAL AREA**

Butler County, MO

**QUINCY, IL-MO MICROPOLITAN STATISTICAL AREA**

Adams County, IL

Lewis County, MO

**ROLLA, MO MICROPOLITAN STATISTICAL AREA**

Phelps County, MO

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**ST. JOSEPH, MO-KS METROPOLITAN STATISTICAL AREA**

Doniphan County, KS

Andrew County, MO

Buchanan County, MO

DeKalb County, MO

**SEDALIA, MO MICROPOLITAN STATISTICAL AREA**

Pettis County, MO

**SPRINGFIELD, MO METROPOLITAN STATISTICAL AREA**

Christian County, MO

Dallas County, MO

Greene County, MO

Polk County, MO

Webster County, MO

**WEST PLAINS, MO MICROPOLITAN STATISTICAL AREA**

Howell County, MO

