

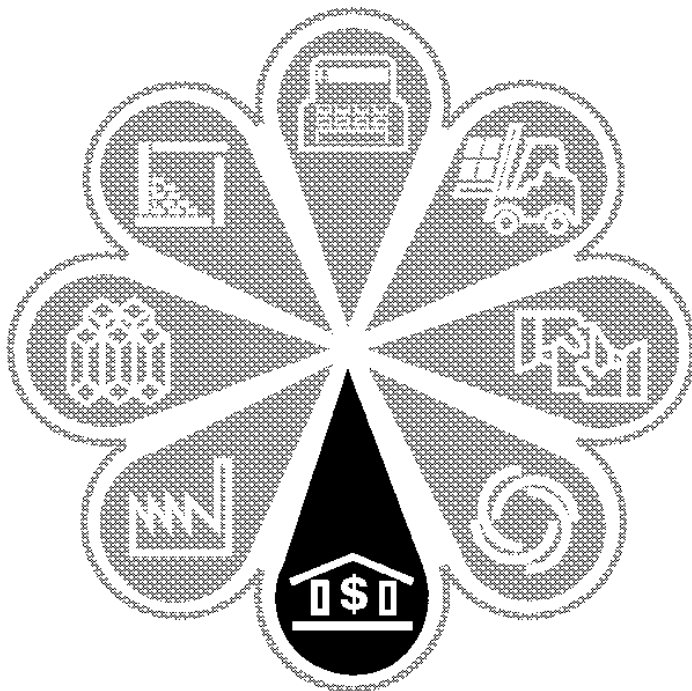
1992

Census of Financial, Insurance, and Real Estate Industries

FC92-S-2

SUBJECT SERIES

Sources of Revenue



Acknowledgments

Many persons participated in the various activities of the 1992 Census of Financial, Insurance, and Real Estate Industries. The overall planning and review of the census operations were performed by the Economic Census Staff of the Economic Planning and Coordination Division.

This report was prepared in the Services Division. **Bobby E. Russell**, Assistant Chief for Census Programs, was responsible for the overall planning, management, and coordination of the census of financial, insurance, and real estate industries. Planning and implementation were under the direction of **Sidney O. Marcus III**, Chief, Utilities and Financial Census Branch, with primary staff assistance by **Laurie Torene**, **Robert S. Benedik**, **James M. Poyer**, **Faye A. Jacobs**, **Steven M. Roman**, **James P. Barron**, and **Cynthia R. Boyd**.

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If you have any questions concerning the statistics in this report, call 301-457-2824.

Publication Program

1992 CENSUS OF FINANCIAL, INSURANCE, AND REAL ESTATE INDUSTRIES

Publications of the 1992 Census of Financial, Insurance, and Real Estate Industries containing data on financial, insurance, and real estate establishments in the United States, are described below. Publication order forms for specific reports may be obtained from any Department of Commerce district office or from Customer Services, Bureau of the Census, Washington, DC 20233-0001. The first results were issued in press releases. Final detailed statistics are issued in separate paperbound reports and compact disc-read only memory (CD-ROM).

Final Reports

Geographic area series—1 report (FC92-A-1)

The United States Summary report contains data for the United States, all States and the District of Columbia, and metropolitan areas (MA's) for establishments with payroll. Statistics are provided on number of establishments, revenue, payroll, and employment, by varied financial, insurance and real estate classifications, for the United States, States, and MA's. For each State, the District of Columbia, and the United States, data are provided on revenue and employees per establishment, and on revenue and payroll per employee. Greater kind-of-business detail is shown for larger areas.

Nonemployer statistics series—1 report (FC92-N-1)

This report includes data by kind of business for all establishments, establishments with payroll, and establishments without payroll for the United States and States. Also presented are statistics for establishments without payroll by kind of business for MA's.

Subject series—3 reports (FC92-S-1 to -3)

The *Establishment and Firm Size* report (FC92-S-1) presents data for establishments with payroll, based on size of establishment, size of company or firm, and legal form of organization. Establishment statistics are presented by revenue size and by employment size; statistics for firms, by revenue size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, revenue, payroll, and employment for the United States.

The *Sources of Revenue* report (FC92-S-2) presents data on major sources of revenue by kind of business for the United States as a whole.

The *Miscellaneous Subjects* report (FC92-S-3) contains special statistics on other miscellaneous industry-specific subjects. Data are presented for the United States as a whole and, where feasible, for States and MA's.

Electronic Media

All data included in the printed reports, except *Miscellaneous Subjects*, are available on CD-ROM. Electronic media products are available for users who wish to summarize, rearrange, or process large amounts of data. These products, with corresponding technical documentation, are sold by Customer Services, Bureau of the Census, Washington, DC 20233-0001.

OTHER ECONOMIC CENSUS REPORTS

Data on retail trade, wholesale trade, service industries, construction industries, manufactures, mineral industries, transportation, communications, utilities, enterprise statistics, minority-owned business enterprises, and women-owned businesses also are available from the 1992 Economic Census. A separate series of reports covers the census of outlying areas—Puerto Rico, Virgin Islands of the United States, Guam, and the Northern Marianas. Separate announcements describing these reports are available free of charge from Customer Services, Bureau of the Census, Washington, DC 20233-0001.

1992

Census of Financial, Insurance, and Real Estate Industries

FC92-S-2

SUBJECT SERIES

Sources of Revenue

Issued August 1996



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Introduction to the Economic Census

PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions.

Policymaking agencies of the Federal Government use the data, especially in monitoring economic activity and providing assistance to business.

State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.

Trade associations study trends in their own and competing industries and keep their members informed of market changes.

Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

AUTHORITY AND SCOPE

Title 13 of the United States Code (sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7. The 1992 Economic Census consists of the following eight censuses:

- Census of Retail Trade
- Census of Wholesale Trade
- Census of Service Industries
- Census of Financial, Insurance, and Real Estate Industries
- Census of Transportation, Communications, and Utilities
- Census of Manufactures
- Census of Mineral Industries
- Census of Construction Industries

Special programs also cover enterprise statistics and minority-owned and women-owned businesses. (The 1992 Census of Agriculture and 1992 Census of Governments are conducted separately.) The next economic census is scheduled to be taken in 1998 covering the year 1997.

AVAILABILITY OF THE DATA

The results of the economic census are available in printed reports for sale by the U.S. Government Printing Office and on compact discs for sale by the Census Bureau. Order forms for all types of products are available on request from Customer Services, Bureau of the Census, Washington, DC 20233-0001. A more complete description of publications being issued from this census is on the inside back cover of this document.

Census facts are also widely disseminated by trade associations, business journals, and newspapers. Volumes containing census statistics are available in most major public and college libraries. Finally, State data centers in every State as well as business and industry data centers in many States also supply economic census statistics.

WHAT'S NEW IN 1992

The 1992 Economic Census covers more of the economy than any previous census. New for 1992 are data on communications, utilities, financial, insurance, and real estate, as well as coverage of more transportation industries. The economic, agriculture, and governments censuses now collectively cover nearly 98 percent of all economic activity.

Among other changes, new 1992 definitions affect the boundaries of about a third of all metropolitan areas. Also, the Survey of Women-Owned Businesses has now been expanded to include all corporations.

HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1963, 1958, and 1954. Prior to that time, the individual subcomponents of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for 1840 and subsequent censuses to include mining and some commercial activities. In 1902, Congress established a permanent Census Bureau and directed that a census of manufactures be taken every 5 years. The 1905 Manufactures Census was the first time a census was taken apart from the regular every-10-year population census.

The first census of business was taken in 1930, covering 1929. Initially it covered retail and wholesale trade and construction industries, but it was broadened in 1933 to include some of the service trades.

The 1954 Economic Census was the first census to be fully integrated—providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires. The Enterprise Statistics Program, which publishes combined data from the economic census, was made possible with the implementation of the integrated census program in 1954.

The range of industries covered in the economic censuses has continued to expand. The census of construction industries began on a regular basis in 1967, and the scope of service industries was broadened in 1967, 1977, and 1987. The census of transportation began in 1963 as a set of surveys covering travel, transportation of commodities, and trucks, but expanded in 1987 to cover business establishments in several transportation industries. For 1992, these statistics are incorporated into a broadened census of transportation, communications, and utilities. Also new for 1992 is the census of financial, insurance, and real estate industries. This is part of a gradual expansion in coverage of industries previously subjected to government regulation.

The Survey of Minority-Owned Business Enterprises was first conducted as a special project in 1969 and was incorporated into the economic census in 1972 along with the Survey of Women-Owned Businesses.

An economic census has also been taken in Puerto Rico since 1909, in the Virgin Islands of the United States and Guam since 1958, and in the Commonwealth of the Northern Mariana Islands since 1982.

Statistical reports from the 1987 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census data published since 1967 are still available for sale on microfiche from the Census Bureau.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

While the census provides complete enumerations every 5 years, there are many needs for more frequent data as well. The Census Bureau conducts a number of monthly, quarterly, and annual surveys, with the results appearing in publication series such as Current Business Reports (retail and wholesale trade and service industries), the Annual Survey of Manufactures, Current Industrial Reports, and the Quarterly Financial Report. Most of these surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the census. The County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1992 Economic Census and Related Statistics*. More information on the methodology, procedures, and history of the census will be published in the *History of the 1992 Economic Census*. Contact Customer Services for information on availability.

Census of Financial, Insurance, and Real Estate (FIRE) Industries

GENERAL

The 1992 Census of Financial, Insurance, and Real Estate (FIRE) Industries, part of the 1992 Economic Census, covered financial, insurance, and real estate industries as defined in Division H of the *Standard Industrial Classification Manual: 1987¹* (SIC).

Data are presented for establishments in the following classifications:

SIC code	Title
60	Depository institutions
61	Nondepository credit institutions
62	Security and commodity brokers, dealers, exchanges, and services
63	Insurance carriers
64	Insurance agents, brokers, and service
65	Real estate
67	Holding and other investment offices

This report includes only establishments with payroll.

Government-affiliated establishments in the covered industries are excluded from this report, with the exception of depository institutions under conservatorship of a governmental organization, central reserve institutions, and federally-sponsored credit agencies.

For firms classified as commercial banks, savings institutions, and credit unions (SIC's 602, 603, and 606); and life insurance carriers, accident and health and medical service plans, fire, marine, and casualty, and surety insurance carriers (SIC's 631, 632, 633, and 635), the basic tabulations in this report include establishments which are auxiliary (primary function is providing a service, such as an administrative office) to other establishments within the same organization. For firms classified in all other industries covered by this report, the basic tabulations do not include data for auxiliary establishments. Data for these auxiliaries are presented in a subsequent report issued as part of the *1992 Enterprise Statistics* reports.

For the 1992 Census of Financial, Insurance, and Real Estate Industries, large- and medium-size firms, plus all firms known to operate more than one establishment, were

sent questionnaires to be completed and returned to the Census Bureau by mail. For selected very small firms, including those with no paid employees, data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, revenue, payroll, number of employees, and legal form of organization. In addition, more detailed information for selected kinds of business was obtained on the various questionnaires.

Appendix A gives a more detailed explanation of census coverage and methodology.

SOURCES OF REVENUE

This report represents a recompilation of establishment and revenue data collected in the 1992 Census of Financial, Insurance, and Real Estate Industries according to various categories of sources of revenue. Tables in this report present data only for establishments with payroll. An individual establishment (i.e., business location) is the unit to which a single kind-of-business classification is assigned and for which data are summarized in most census tabulations.

Revenue is presented in this report by broad revenue line category. In planning the revenue line inquiries for the 1992 Census of Financial, Insurance, and Real Estate Industries, the Bureau of the Census consulted extensively with trade associations and businesses. The amount of detail requested in the census primarily reflected considerations for reportability.

Sixty-one broad revenue lines were devised to account for all the sources of revenue regardless of kind-of-business classification. These lines are identified in the tables by revenue line codes ending in "0." In addition to the broad revenue lines, detail within some of these broad lines was requested on many of the report forms. These detail lines are identified in the tables by revenue line codes ending with a digit other "0." Unlike the broad lines, the detail lines were adapted to the revenue line characteristics of an individual kind of business or a group of closely related kinds of businesses. Thus, while it is possible to compute a total for each of the broad revenue lines to cover all kinds of business, no such totals can be calculated for the detail lines.

Appendix I gives revenue line descriptions, codes, and the reporting-form number on which each line appears. Appendix A presents more detailed information about the statistics contained in this report.

¹*Standard Industrial Classification Manual: 1987*. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington DC 20402. Stock No. 041-001-00314-2.

CENSUS DISCLOSURE RULES

In accordance with Federal law governing census reports, no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure, so this information may be released even though other information is withheld.

GEOGRAPHIC AREAS COVERED

This report presents data by kind of business for the United States as a whole.

DOLLAR VALUES

All dollar values presented in this report are expressed in current dollars, i.e., 1992 data are expressed in 1992 dollars. Consequently, when making comparisons to prior years, users of the data should consider the inflation that has occurred.

RELIABILITY OF DATA

The revenue lines data presented in this report are based, in part, upon a sample and, therefore, are subject to both sampling errors and nonsampling errors. Specifically, for establishments in SIC 6411, Insurance Agents, Brokers, and Service, data are estimated based on information obtained from census questionnaires mailed to all large employers and to a sample of small employers in the insurance universe. Sampling errors affect these estimates insofar as they may differ from a complete enumeration. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

The reliability of the revenue lines estimates in this report is determined by the joint effects of the various sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects. For more detailed information on the sampling procedure, estimation procedure, and sampling error that apply to these data, see appendix A. Table 3 presents information on revenue lines coverage for the published estimates, and appendix A describes the derivation and significance of these coverage data. Also, see appendix E

for an indication of the extent that data for kind-of-business totals included in this report were obtained from the administrative records of other Federal agencies and from estimation, rather than reports directly from respondents.

Finally, it should be noted that selected data in table 1 are not subject to sampling errors, but may be affected by nonsampling errors. These data are the figures presented for each kind-of-business category on total number of establishments with payroll and total revenue for establishments with payroll. These figures are based on data obtained either from census questionnaires or from the administrative records of other Federal agencies and are not estimates derived from a sample.

SPECIAL TABULATIONS

Special tabulations of data collected in the 1992 Census of Financial, Insurance, and Real Estate Industries may be obtained, depending on availability of time and personnel, on diskette, computer tape, or in tabular form. The data will be in summary form and subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Services Division, Bureau of the Census, Washington, DC 20233.

To discuss a special tabulation before submitting specifications, call 1-800-541-8345.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in this publication:

–	Represents zero.
#	Revenue line detail withheld due to insufficient reporting or to avoid disclosing data for individual companies.
(D)	Withheld to avoid disclosing data for individual companies; data are included in broader kind-of-business totals.
(NA)	Not available.
(V)	Less than 0.05 percent.
(X)	Not applicable.
n.e.c.	Not elsewhere classified.
pt.	Part.
r	Revised.
SIC	Standard Industrial Classification.

Users' Guide for Locating Statistics in This Report by Table Number

Information shown in tables	Table		
	1	2	3
GEOGRAPHIC AREA			
United States	X	X	X
DATA ITEMS			
Establishments by kind of business	X		
Establishments receiving revenue from specified sources by kind of business	X	X	
Revenue by kind of business	X		
Revenue from specified sources by kind of business	X	X	
Revenue from specified source as percent of total revenue for establishments having this source	X		
Revenue as percent of total revenue for all establishments	X		
Percent of total revenue accounted for by specified kind of business		X	
Coverage information			X

Users' Guide for Locating Statistics in the 1992 Census of Financial, Insurance, and Real Estate Industries Reports

Report and geographic area	Information shown in reports by kind of business or industry category										
	Number of establishments	Revenue (\$1,000)	Payroll (\$1,000)	Number of employees	Selected ratios	Revenue lines	Revenue size and employment size of establishments and firms	Concentration ratio of largest firms	Single units and multiunits	Legal form of organization	Selected topics
GEOGRAPHIC AREA SERIES											
United States	X	X	X	X	X						
State	X	X	X	X	X						
CMSA, PMSA, MSA	X	X	X	X							
NONEMPLOYER STATISTICS SERIES											
United States	¹ X	¹ X					² X			¹ X	
State	¹ X	¹ X									
CMSA, PMSA, MSA	X	X									
ESTABLISHMENT AND FIRM SIZE (INCLUDING LEGAL FORM OF ORGANIZATION)											
United States	X	X	X	X			X	X	X	X	
SOURCES OF REVENUE											
United States	X	X				X					
MISCELLANEOUS SUBJECTS											
United States	X	X									³ X
State	X	X									³ X
CMSA, PMSA, MSA	X	X									³ X

¹Includes data for all establishments, establishments with payroll, and establishments without payroll, by kind of business.

²Data available by revenue size of establishments without payroll only.

³Includes data from selected special inquiries on the report forms.

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Publication Program.....	Inside back cover
-- Not applicable for this report.	

Table 1. Revenue Lines by Kind of Business: 1992

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

RL code	Kind of business and revenue line	Estab-lish-ments (number)	Revenue of specified line			RL code	Kind of business and revenue line	Estab-lish-ments (number)	Revenue of specified line		
			Amount (\$1,000)	As percent of total revenue of —					Amount (\$1,000)	As percent of total revenue of —	
				Estab-lish-ments reporting line	All estab-lish-ments					Estab-lish-ments reporting line	All estab-lish-ments
	Total	585 580	1 831 526 517	(X)	100.0						
010	Real estate consulting	4 936	1 095 826	28.2	.1	050	Gains (losses) on assets sold or traded	(X)	413 682	(X)	.1
050	Gains (losses) on assets sold or traded	2 786	2 428 732	5.9	.1	080	Loan origination fee income	(X)	6 419 625	(X)	1.2
070	Other investment income	31 994	2 585 000	8.0	.1	081	Residential real estate loans	(X)	2 211 277	(X)	.4
080	Loan origination fee income	80 983	15 095 453	4.4	.8	082	Nonresidential real estate loans	(X)	719 599	(X)	.1
090	Interest income	138 367	434 339 598	65.1	23.7	083	Other loans	(X)	3 488 398	(X)	.7
120	Net investment income	100 575	116 791 846	22.2	6.4	—	Miscellaneous revenue	(X)	351	(X)	(V)
130	Other fees and commissions	109 269	46 158 659	7.6	2.5	090	Interest income	(X)	334 791 334	(X)	62.9
150	Fees from consulting and advisory services	29 776	21 078 806	17.0	1.2	091	Residential real estate loans	(X)	89 309 858	(X)	16.8
160	Leasing income	3 419	14 654 396	52.8	.8	092	Nonresidential real estate loans	(X)	34 597 197	(X)	6.5
170	Loan discount fee income	7 430	3 347 569	19.6	.2	093	Commercial and industrial loans, except real estate	(X)	65 979 500	(X)	12.4
180	Service charges on deposit accounts	82 822	17 290 668	4.6	.9	094	Credit cards, overdraft credit, and related plans	(X)	16 014 693	(X)	3.0
190	Income from fiduciary (trust) activities	43 640	12 670 769	4.7	.7	095	Other loans to individuals	(X)	19 006 545	(X)	3.6
210	Securities and commodities commissions	21 638	31 129 057	35.1	1.7	096	Lease financing receivables	(X)	2 438 000	(X)	.5
220	Net gains (losses) in trading accounts in securities	7 450	27 866 270	40.0	1.5	097	Other interest income	(X)	73 098 594	(X)	13.7
240	Gains (losses) from underwriting and selling groups of securities	5 812	7 681 408	13.2	.4	098	Unsecured loans	(X)	3 417 576	(X)	.6
250	Margin interest	4 975	3 386 380	10.1	.2	099	New and used auto loans	(X)	15 593 771	(X)	2.9
260	Other interest income	6 261	7 820 180	20.0	.4	101	First mortgage residential real estate loans	(X)	2 562 929	(X)	.5
270	Commissions from sale of other investment company securities	4 126	1 802 723	15.9	.1	103	Other residential real estate loans	(X)	426 781	(X)	.1
280	Net investment income	17 244	160 072 187	26.7	8.7	105	Other loans	(X)	2 258 151	(X)	.4
300	Life insurance premiums earned (net)	25 578	82 564 868	19.8	4.5	107	Home equity loans	(X)	9 913 985	(X)	1.9
310	Reinsurance premiums—assumed	16 828	26 123 720	10.3	1.4	—	Miscellaneous revenue	(X)	173 754	(X)	(V)
320	Accident and health insurance premiums earned (net)	25 800	63 262 265	14.7	3.5	120	Net investment income	(X)	107 976 374	(X)	20.3
330	Premiums earned (net) for other hospital and medical services (HMO's, PPO's, prepaid health plans)	1 811	103 265 932	75.1	5.6	121	Gains (losses) from assets held in trading accounts	(X)	9 067 240	(X)	1.7
340	Property and casualty insurance premiums earned (net)	19 688	199 850 296	69.5	10.9	122	Gains (losses) on assets not held in trading accounts	(X)	10 333 020	(X)	1.9
350	Other insurance premiums earned (net)	2 818	3 519 908	6.6	.2	123	Other investment income (net)	(X)	88 576 114	(X)	16.7
360	Title insurance premiums earned (net)	1 734	4 149 325	82.4	.2	130	Other fees and commissions	(X)	33 888 376	(X)	6.4
370	Annuity revenue	23 316	119 634 514	31.7	6.5	131	Loan (and line of credit) servicing fees collected after placement	(X)	6 629 923	(X)	1.3
380	Surety insurance premiums earned (net)	13 614	4 231 864	2.8	.2	133	Commissions and fees from securities and commodities sales	(X)	1 034 931	(X)	.2
390	Fees collected for providing administrative services	1 990	16 709 101	10.0	.9	134	Commissions and fees from insurance sales	(X)	428 639	(X)	.1
410	Insurance commissions	125 905	41 224 035	70.2	2.3	135	Other fees and commissions (including ATM charges, etc.)	(X)	22 853 766	(X)	4.3
420	Insurance claims adjusting/appraisal fees	6 672	4 664 739	74.1	.3	141	Electronic funds transfer charges	(X)	1 058 253	(X)	.2
440	Revenue from all other insurance-related activities	14 197	3 889 479	34.3	.2	142	Foreign currency exchange fees ...	(X)	427 749	(X)	.1
500	Gross rents from real properties owned by this establishment	122 142	73 707 419	32.8	4.0	144	Fees from money order and travelers check sales	(X)	362 349	(X)	.1
520	Condominium and cooperative owners' fees and assessments	16 647	7 129 672	80.5	.4	145	Check cashing fees	(X)	834 258	(X)	.2
540	Net gains (losses) from sales of real property owned by this establishment for investment, rent, or lease	7 428	3 532 369	23.7	.2	—	Miscellaneous revenue	(X)	258 508	(X)	.1
550	Real estate appraisal	13 644	3 022 465	61.6	.2	150	Fees from consulting and advisory services	(X)	1 186 693	(X)	.2
560	Real estate brokerage fees and commissions	65 738	25 348 932	72.0	1.4	180	Service charges on deposit accounts	(X)	17 282 553	(X)	3.3
570	Property management fees for managing real property owned by others	42 363	13 196 293	48.9	.7	190	Income from fiduciary (trust) activities	(X)	12 651 919	(X)	2.4
590	Revenue from construction, remodeling, and repair work done for others	4 515	897 931	17.8	.1	890	Other revenue	(X)	17 012 924	(X)	3.2
600	Title search, title reconveyance, and title abstract service fees	5 658	2 235 818	38.0	.1	—	Miscellaneous revenue	(X)	433 478	(X)	.1
630	Revenue from sale of land (except cemetery spaces) subdivided or developed by this establishment	5 345	5 018 853	72.1	.3	080	Commercial banks (SIC 602) .	62 761	318 076 750	(X)	100.0
640	Revenue from sale of buildings constructed by this establishment	1 179	1 185 888	41.5	.1	081	Loan origination fee income	(X)	3 022 761	(X)	1.0
660	Cemetery and mausoleum services	6 327	1 791 301	77.3	.1	082	Residential real estate loans	(X)	1 131 500	(X)	.4
700	Management fees earned	6 843	10 865 178	52.2	.6	083	Nonresidential real estate loans	(X)	609 835	(X)	.2
710	Royalty income	3 057	6 007 885	67.9	.3	090	Other loans	(X)	1 281 426	(X)	.4
720	Dividend income	6 410	15 878 633	51.7	.9	091	Interest income	(X)	186 244 697	(X)	58.6
890	Other revenue	133 370	58 362 922	6.9	3.2	092	Residential real estate loans	(X)	38 857 814	(X)	12.2
—	Miscellaneous revenue	(X)	2 959 385	(X)	.2	093	Nonresidential real estate loans	(X)	24 957 930	(X)	7.9
						094	Commercial and industrial loans, except real estate	(X)	46 572 672	(X)	14.6
						095	Credit cards, overdraft credit, and related plans	(X)	14 814 565	(X)	4.7
						096	Other loans to individuals	(X)	16 896 150	(X)	5.3
						097	Lease financing receivables	(X)	2 298 224	(X)	.7
						098	Other interest income	(X)	24 889 098	(X)	7.8
						099	New and used auto loans	(X)	10 574 616	(X)	3.3
						107	Home equity loans	(X)	6 239 750	(X)	2.0
						—	Miscellaneous revenue	(X)	143 878	(X)	.1
						120	Net investment income	(X)	69 891 944	(X)	22.0
						121	Gains (losses) from assets held in trading accounts	(X)	3 578 155	(X)	1.1
						122	Gains (losses) on assets not held in trading accounts	(X)	5 531 911	(X)	1.7
						123	Other investment income (net)	(X)	60 781 878	(X)	19.1

See footnotes at end of table.

Table 1. Revenue Lines by Kind of Business: 1992—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

RL code	Kind of business and revenue line	Estab-lish-ments (number)	Revenue of specified line			RL code	Kind of business and revenue line	Estab-lish-ments (number)	Revenue of specified line		
			Amount (\$1,000)	As percent of total revenue of —					Amount (\$1,000)	As percent of total revenue of —	
				Estab-lish-ments reporting line	All estab-lish-ments					Estab-lish-ments reporting line	All estab-lish-ments
	Commercial banks (SIC 602) —Con.					State commercial banks (SIC 6022)—Con.					
130	Other fees and commissions	(X)	21 843 470	(X)	6.9	090	Interest income—Con.				
131	Loan (and line of credit) servicing fees collected after placement	(X)	4 460 256	(X)	1.4	096	Lease financing receivables	(X)	518 401	(X)	.4
133	Commissions and fees from securities and commodities sales	(X)	636 059	(X)	.2	097	Other interest income	(X)	12 803 463	(X)	9.7
134	Commissions and fees from insurance sales	(X)	283 684	(X)	.1	099	New and used auto loans	(X)	3 959 879	(X)	3.0
135	Other fees and commissions (including ATM charges, etc.)	(X)	16 414 081	(X)	5.2	107	Home equity loans	(X)	2 628 676	(X)	2.0
—	Miscellaneous revenue	(X)	49 390	(X)	(V)	—	Miscellaneous revenue	(X)	129 221	(X)	.1
150	Fees from consulting and advisory services	(X)	837 529	(X)	.3	122	Net investment income	(X)	27 214 130	(X)	20.6
180	Service charges on deposit accounts	(X)	15 468 717	(X)	4.9	123	Gains (losses) from assets held in trading accounts	(X)	1 854 532	(X)	1.4
190	Income from fiduciary (trust) activities	(X)	11 897 180	(X)	3.7	130	Gains (losses) on assets not held in trading accounts	(X)	2 242 091	(X)	1.7
800	Leasing revenue (except from finance and capital leases)	(X)	146 861	(X)	.1	131	Other investment income (net)	(X)	23 117 507	(X)	17.5
890	Other revenue	(X)	8 638 878	(X)	2.7	133	Other fees and commissions	(X)	8 629 803	(X)	6.5
—	Miscellaneous revenue	(X)	84 713	(X)	(V)	134	Loan (and line of credit) servicing fees collected after placement	(X)	711 597	(X)	.5
	National commercial banks (SIC 6021)	31 360	185 985 724	(X)	100.0	135	Commissions and fees from securities and commodities sales	(X)	105 945	(X)	.1
080	Loan origination fee income	(X)	1 506 352	(X)	.8	150	Commissions and fees from insurance sales	(X)	144 056	(X)	.1
081	Residential real estate loans	(X)	536 143	(X)	.3	180	Other fees and commissions (including ATM charges, etc.)	(X)	7 639 626	(X)	5.8
082	Nonresidential real estate loans	(X)	400 613	(X)	.2	190	Miscellaneous revenue	(X)	28 579	(X)	(V)
083	Other loans	(X)	569 596	(X)	.3	800	Fees from consulting and advisory services	(X)	709 283	(X)	.5
090	Interest income	(X)	107 152 423	(X)	57.6	890	Service charges on deposit accounts	(X)	5 871 501	(X)	4.5
091	Residential real estate loans	(X)	24 073 585	(X)	12.9	—	Income from fiduciary (trust) activities	(X)	5 968 468	(X)	4.5
092	Nonresidential real estate loans	(X)	13 844 138	(X)	7.4	800	Leasing revenue (except from finance and capital leases)	(X)	67 790	(X)	.1
093	Commercial and industrial loans, except real estate	(X)	26 916 107	(X)	14.5	890	Other revenue	(X)	2 944 019	(X)	2.2
094	Credit cards, overdraft credit, and related plans	(X)	9 280 940	(X)	5.0	—	Miscellaneous revenue	(X)	77 349	(X)	.1
095	Other loans to individuals	(X)	8 931 727	(X)	4.8		Savings institutions (SIC 603)	20 544	92 322 214	(X)	100.0
096	Lease financing receivables	(X)	1 779 823	(X)	1.0	080	Loan origination fee income	(X)	1 103 392	(X)	1.2
097	Other interest income	(X)	12 085 635	(X)	6.5	081	Residential real estate loans	(X)	951 844	(X)	1.0
099	New and used auto loans	(X)	6 614 737	(X)	3.6	082	Nonresidential real estate loans	(X)	69 185	(X)	.1
107	Home equity loans	(X)	3 611 074	(X)	1.9	083	Other loans	(X)	82 363	(X)	.1
—	Miscellaneous revenue	(X)	14 657	(X)	(V)	090	Interest income	(X)	68 045 120	(X)	73.7
120	Net investment income	(X)	42 677 814	(X)	23.0	091	Residential real estate loans	(X)	49 549 882	(X)	53.7
121	Gains (losses) from assets held in trading accounts	(X)	1 723 623	(X)	.9	092	Nonresidential real estate loans	(X)	7 068 409	(X)	7.7
122	Gains (losses) on assets not held in trading accounts	(X)	3 289 820	(X)	1.8	093	Commercial and industrial loans, except real estate	(X)	1 407 403	(X)	1.5
123	Other investment income (net)	(X)	37 664 371	(X)	20.3	094	Credit cards, overdraft credit, and related plans	(X)	1 116 648	(X)	1.2
130	Other fees and commissions	(X)	13 213 667	(X)	7.1	095	Other loans to individuals	(X)	1 836 347	(X)	2.0
131	Loan (and line of credit) servicing fees collected after placement	(X)	3 748 659	(X)	2.0	096	Lease financing receivables	(X)	78 296	(X)	.1
133	Commissions and fees from securities and commodities sales	(X)	530 114	(X)	.3	097	Other interest income	(X)	3 894 262	(X)	4.2
134	Commissions and fees from insurance sales	(X)	139 628	(X)	.1	099	New and used auto loans	(X)	856 548	(X)	.9
135	Other fees and commissions (including ATM charges, etc.)	(X)	8 774 455	(X)	4.7	107	Home equity loans	(X)	2 169 026	(X)	2.4
—	Miscellaneous revenue	(X)	20 811	(X)	(V)	—	Miscellaneous revenue	(X)	68 299	(X)	.1
150	Fees from consulting and advisory services	(X)	128 246	(X)	.1	120	Net investment income	(X)	17 286 240	(X)	18.7
180	Service charges on deposit accounts	(X)	9 597 216	(X)	5.2	121	Gains (losses) from assets held in trading accounts	(X)	710 464	(X)	.8
190	Income from fiduciary (trust) activities	(X)	5 928 712	(X)	3.2	122	Gains (losses) on assets not held in trading accounts	(X)	2 212 303	(X)	2.4
890	Other revenue	(X)	5 694 859	(X)	3.1	123	Other investment income (net)	(X)	14 363 473	(X)	15.6
—	Miscellaneous revenue	(X)	86 435	(X)	.1	130	Other fees and commissions	(X)	2 895 262	(X)	3.1
	State commercial banks (SIC 6022)	31 401	132 091 026	(X)	100.0	131	Loan (and line of credit) servicing fees collected after placement	(X)	1 314 901	(X)	1.4
080	Loan origination fee income	(X)	1 516 409	(X)	1.2	133	Commissions and fees from securities and commodities sales	(X)	219 274	(X)	.2
081	Residential real estate loans	(X)	595 357	(X)	.5	134	Commissions and fees from insurance sales	(X)	119 805	(X)	.1
082	Nonresidential real estate loans	(X)	209 222	(X)	.2	135	Other fees and commissions (including ATM charges, etc.)	(X)	1 183 061	(X)	1.3
083	Other loans	(X)	711 830	(X)	.5	—	Miscellaneous revenue	(X)	58 221	(X)	.1
090	Interest income	(X)	79 092 274	(X)	59.9	180	Service charges on deposit accounts	(X)	1 204 048	(X)	1.3
091	Residential real estate loans	(X)	14 784 229	(X)	11.2	190	Income from fiduciary (trust) activities	(X)	48 001	(X)	.1
092	Nonresidential real estate loans	(X)	11 113 792	(X)	8.4	800	Leasing revenue (except from finance and capital leases)	(X)	61 900	(X)	.1
093	Commercial and industrial loans, except real estate	(X)	19 656 565	(X)	14.9	890	Other revenue	(X)	1 636 826	(X)	1.8
094	Credit cards, overdraft credit, and related plans	(X)	5 533 625	(X)	4.2	—	Miscellaneous revenue	(X)	41 425	(X)	(V)
095	Other loans to individuals	(X)	7 964 423	(X)	6.0						

See footnotes at end of table.

2-4 SOURCES OF REVENUE

FIRE INDUSTRIES—SUBJECT SERIES

Table 1. Revenue Lines by Kind of Business: 1992—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

RL code	Kind of business and revenue line	Estab-lish-ments (number)	Revenue of specified line			RL code	Kind of business and revenue line	Estab-lish-ments (number)	Revenue of specified line			
			Amount (\$1,000)	As percent of total revenue of—					Amount (\$1,000)	As percent of total revenue of—		
				Estab-lish-ments reporting line	All estab-lish-ments					Estab-lish-ments reporting line	All estab-lish-ments	
	Savings institutions, federally chartered (SIC 6035)	13 963	63 934 175	(X)	100.0							
080	Loan origination fee income	(X)	796 555	(X)	1.3	—						
081	Residential real estate loans	(X)	678 662	(X)	1.1		Miscellaneous revenue	(X)	8 106	(X)	(V)	
082	Nonresidential real estate loans	(X)	46 898	(X)	.1							
083	Other loans	(X)	70 995	(X)	.1		Credit unions (SIC 606)	15 665	21 390 416	(X)	100.0	
090	Interest income	(X)	47 937 583	(X)	75.0							
091	Residential real estate loans	(X)	35 116 140	(X)	54.9	080	Loan origination fee income	(X)	178 791	(X)	.8	
092	Nonresidential real estate loans	(X)	4 700 900	(X)	7.4	081	Residential real estate loans	(X)	117 331	(X)	.6	
093	Commercial and industrial loans, except real estate	(X)	823 407	(X)	1.3	083	Other loans	(X)	59 595	(X)	.3	
094	Credit cards, overdraft credit, and related plans	(X)	1 024 735	(X)	1.6	—	Miscellaneous revenue	(X)	1 865	(X)	(V)	
095	Other loans to individuals	(X)	1 284 740	(X)	2.0	090	Interest income	(X)	14 243 364	(X)	66.6	
096	Lease financing receivables	(X)	46 708	(X)	.1	098	Unsecured loans	(X)	3 352 505	(X)	15.7	
097	Other interest income	(X)	3 018 422	(X)	4.7	099	New and used auto loans	(X)	4 116 233	(X)	19.2	
099	New and used auto loans	(X)	566 433	(X)	.9	101	First mortgage residential real estate loans	(X)	2 461 718	(X)	11.5	
107	Home equity loans	(X)	1 331 826	(X)	2.1	102	First mortgage nonresidential real estate loans	(X)	85 705	(X)	.4	
—	Miscellaneous revenue	(X)	24 272	(X)	(V)	103	Other residential real estate loans	(X)	407 990	(X)	1.9	
120	Net investment income	(X)	11 052 544	(X)	17.3	104	Other nonresidential real estate loans	(X)	26 432	(X)	.1	
121	Gains (losses) from assets held in trading accounts	(X)	619 240	(X)	1.0	105	Other loans	(X)	2 197 689	(X)	10.3	
122	Gains (losses) on assets not held in trading accounts	(X)	1 502 193	(X)	2.4	106	Other interest income	(X)	297 552	(X)	1.4	
123	Other investment income (net)	(X)	8 931 111	(X)	14.0	107	Home equity loans	(X)	1 271 375	(X)	5.9	
130	Other fees and commissions	(X)	2 186 890	(X)	3.4	—	Miscellaneous revenue	(X)	26 165	(X)	.1	
131	Loan (and line of credit) servicing fees collected after placement	(X)	1 084 722	(X)	1.7	120	Net investment income	(X)	5 436 273	(X)	25.4	
133	Commissions and fees from securities and commodities sales	(X)	182 909	(X)	.3	121	Gains (losses) from assets held in trading accounts	(X)	208 092	(X)	1.0	
134	Commissions and fees from insurance sales	(X)	100 106	(X)	.2	122	Gains (losses) on assets not held in trading accounts	(X)	928 006	(X)	4.3	
135	Other fees and commissions (including ATM charges, etc.)	(X)	779 642	(X)	1.2	123	Other investment income (net)	(X)	4 300 175	(X)	20.1	
—	Miscellaneous revenue	(X)	39 511	(X)	.1	130	Other fees and commissions	(X)	868 855	(X)	4.1	
180	Service charges on deposit accounts	(X)	839 290	(X)	1.3	180	Service charges on deposit accounts	(X)	396 600	(X)	1.9	
800	Leasing revenue (except from finance and capital leases)	(X)	39 580	(X)	.1	890	Other revenue	(X)	262 603	(X)	1.2	
890	Other revenue	(X)	1 021 051	(X)	1.6	—	Miscellaneous revenue	(X)	3 930	(X)	(V)	
—	Miscellaneous revenue	(X)	60 682	(X)	.1	050						
	Savings institutions, not federally chartered (SIC 6036)	6 581	28 388 039	(X)	100.0	080	Other depository institutions (SIC 601, 8, 9)	5 535	100 267 578	(X)	100.0	
080	Loan origination fee income	(X)	306 837	(X)	1.1	083	Gains (losses) on assets sold or traded	95	384 157	7.3	.4	
081	Residential real estate loans	(X)	273 182	(X)	1.0	090	Loan origination fee income	338	2 114 681	5.1	2.1	
082	Nonresidential real estate loans	(X)	22 287	(X)	.1	091	Other loans	283	2 065 014	5.8	2.1	
—	Miscellaneous revenue	(X)	11 368	(X)	(V)	092	Miscellaneous revenue	(X)	49 667	(X)	.1	
090	Interest income	(X)	20 107 537	(X)	70.8	093	Interest income	1 094	66 258 153	72.7	66.1	
091	Residential real estate loans	(X)	14 430 572	(X)	50.8	094	Residential real estate loans	220	985 818	7.2	1.0	
092	Nonresidential real estate loans	(X)	2 367 509	(X)	8.3	095	Nonresidential real estate loans	313	2 570 292	8.1	2.6	
093	Commercial and industrial loans, except real estate	(X)	583 996	(X)	2.1	096	Commercial and industrial loans, except real estate	675	17 996 057	18.3	18.0	
094	Credit cards, overdraft credit, and related plans	(X)	91 913	(X)	.3	098	Credit cards, overdraft credit, and related plans	151	76 618	.6	.1	
095	Other loans to individuals	(X)	551 607	(X)	1.9	099	Other loans to individuals	232	256 125	1.9	.3	
096	Lease financing receivables	(X)	31 588	(X)	.1	107	Lease financing receivables	63	61 146	2.5	.1	
097	Other interest income	(X)	908 851	(X)	3.2	120	Unsecured loans	6	63 104	51.4	.1	
099	New and used auto loans	(X)	290 115	(X)	1.0	121	New and used auto loans	57	46 374	2.0	.1	
107	Home equity loans	(X)	837 200	(X)	3.0	122	Home equity loans	78	233 834	6.3	.2	
—	Miscellaneous revenue	(X)	14 186	(X)	.1	123	Other interest income	834	43 913 558	43.8	43.8	
120	Net investment income	(X)	6 233 696	(X)	22.0	150	Miscellaneous revenue	(X)	55 227	(X)	.1	
121	Gains (losses) from assets held in trading accounts	(X)	91 224	(X)	.3	180	Net investment income	493	15 361 917	19.2	15.3	
122	Gains (losses) on assets not held in trading accounts	(X)	710 110	(X)	2.5	190	Gains (losses) from assets held in trading accounts	203	4 570 529	7.1	4.6	
123	Other investment income (net)	(X)	5 432 362	(X)	19.1	890	Gains (losses) on assets not held in trading accounts	263	1 660 800	2.5	1.7	
130	Other fees and commissions	(X)	708 372	(X)	2.5	—	Other investment income (net)	331	9 130 588	20.9	9.1	
131	Loan (and line of credit) servicing fees collected after placement	(X)	230 179	(X)	.8	130	Other fees and commissions	4 938	8 271 780	8.3	8.3	
132	Underwriting fee income	(X)	14 695	(X)	.1	131	Loan (and line of credit) servicing fees collected after placement	253	750 524	2.3	.8	
133	Commissions and fees from securities and commodities sales	(X)	36 365	(X)	.1	141	Bank or check clearinghouse fees	52	59 888	56.7	.1	
134	Commissions and fees from insurance sales	(X)	19 699	(X)	.1	142	Electronic funds transfer charges	911	1 024 676	63.7	1.0	
135	Other fees and commissions (including ATM charges, etc.)	(X)	403 419	(X)	1.4	144	Foreign currency exchange fees	323	427 302	8.7	.4	
—	Miscellaneous revenue	(X)	4 015	(X)	(V)	150	Fees from money order and travelers check sales	2 630	354 656	30.8	.4	
180	Service charges on deposit accounts	(X)	364 758	(X)	1.3	180	Check cashing fees	3 428	834 148	79.1	.8	
190	Income from fiduciary (trust) activities	(X)	20 638	(X)	.1	190	Other fees and commissions	3 824	4 755 433	4.7	4.7	
800	Leasing revenue (except from finance and capital leases)	(X)	22 320	(X)	.1	—	Miscellaneous revenue	(X)	65 153	(X)	.1	
890	Other revenue	(X)	615 775	(X)	2.2	150	Fees from consulting and advisory services	90	327 771	4.9	.3	
						180	Service charges on deposit accounts	206	213 188	1.2	.2	
						890	Income from fiduciary (trust) activities	209	706 728	15.8	.7	
						—	Other revenue	1 153	6 474 617	6.6	6.5	
						—	Miscellaneous revenue	(X)	154 586	(X)	.2	

See footnotes at end of table.

Table 1. Revenue Lines by Kind of Business: 1992—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

RL code	Kind of business and revenue line	Estab-lish-ments (number)	Revenue of specified line			RL code	Kind of business and revenue line	Estab-lish-ments (number)	Revenue of specified line		
			Amount (\$1,000)	As percent of total revenue of—					Amount (\$1,000)	As percent of total revenue of—	
				Estab-lish-ments reporting line	All estab-lish-ments					Estab-lish-ments reporting line	All estab-lish-ments
	Nondepository credit institutions (SIC 61)	39 439	135 386 946	(X)	100.0		Personal credit institutions (SIC 614)—Con.				
050	Gains (losses) on assets sold or traded	2 591	2 012 476	5.7	1.5	090 104	Interest income—Con.				
						105	Other nonresidential real estate loans	172	98 195	22.6	.2
080	Loan origination fee income	19 451	8 655 908	24.5	6.4	106	Other loans	8 332	10 686 894	57.6	22.4
081	Residential real estate loans	15 463	7 678 903	34.7	5.7	107	Other interest income	3 426	4 141 153	43.9	8.7
082	Nonresidential real estate loans	2 128	338 817	7.4	.3	107	Home equity loans	4 529	2 154 300	30.3	4.5
083	Other loans	3 675	638 188	5.5	.5	120 122	Miscellaneous revenue	(X)	13 843	(X)	(V)
						120 122	Net investment income	543	407 238	10.6	.9
090	Interest income	27 201	86 872 898	76.4	64.2	123	Gains (losses) on assets not held in trading accounts	119	51 074	2.9	.1
091	Residential real estate loans	4 392	20 613 046	58.1	15.2	123	Other investment income (net)	448	342 912	9.3	.7
092	Nonresidential real estate loans	1 855	4 132 962	39.6	3.1	123	Miscellaneous revenue	(X)	13 252	(X)	(V)
093	Commercial and industrial loans, except real estate	2 296	9 460 193	51.0	7.0	130	Other fees and commissions	7 522	1 808 196	14.8	3.8
094	Credit cards, overdraft credit, and related plans	290	1 797 522	74.3	1.3	170	Loan discount fee income	2 656	723 883	17.1	1.5
098	Unsecured loans	8 042	4 538 411	40.0	3.4	171 173	Residential real estate loans	2 341	180 614	8.3	.4
						173	Other loans, loan packages, or credit card debt	2 478	535 759	14.8	1.1
099	New and used auto loans	4 379	18 859 097	77.1	13.9	—	Miscellaneous revenue	(X)	7 510	(X)	(V)
101	First mortgage residential real estate loans	2 679	1 200 318	33.1	.9	890	Other revenue	4 785	1 358 341	14.8	2.9
102	First mortgage nonresidential real estate loans	248	191 996	12.7	.1	—	Miscellaneous revenue	(X)	74 034	(X)	.2
103	Other residential real estate loans	5 362	2 164 225	29.8	1.6						
104	Other nonresidential real estate loans	221	120 387	24.9	.1		Other nondepository credit institutions (SIC 611, 5, 6) ..	22 539	87 718 504	(X)	100.0
105	Other loans	8 771	12 217 652	60.8	9.0	050	Gains (losses) on assets sold or traded	2 570	2 008 711	5.7	2.3
107	Home equity loans	5 415	2 539 688	30.4	1.9						
108	Other loans to individuals	781	2 664 196	55.6	2.0	080	Loan origination fee income	15 316	8 207 914	27.8	9.4
109	Other interest income	6 387	6 290 190	25.9	4.7	081	Residential real estate loans	13 390	7 461 508	39.6	8.5
—	Miscellaneous revenue	(X)	83 015	(X)	.1	082 083	Nonresidential real estate loans	2 003	328 208	7.9	.4
						083	Other loans	1 447	418 198	4.9	.5
120	Net investment income	863	716 507	11.6	.5	090	Interest income	10 301	44 024 142	67.2	50.2
122	Gains (losses) on assets not held in trading accounts	195	113 219	3.9	.1	091	Residential real estate loans	4 414	21 103 702	59.1	24.1
123	Other investment income (net)	698	588 228	11.0	.4	092	Nonresidential real estate loans	1 791	4 076 037	40.7	4.7
—	Miscellaneous revenue	(X)	15 060	(X)	(V)	094	Credit cards, overdraft credit, and related plans	241	1 280 087	69.2	1.5
						099 107	New and used auto loans	280	606 683	18.6	.7
130	Other fees and commissions	16 844	12 221 913	18.6	9.0	108	Home equity loans	886	385 388	30.9	.4
136	Fees from discounting accounts receivable	347	595 827	64.3	.4	109	Other loans to individuals	1 407	4 373 554	65.9	5.0
137	Mortgage loan servicing or administration fees	5 289	5 879 943	29.0	4.3	—	Other interest income	3 010	2 666 472	17.3	3.0
146	Other fees and commissions	12 426	5 543 552	12.4	4.1	130 136	Miscellaneous revenue	(X)	59 958	(X)	.1
—	Miscellaneous revenue	(X)	202 591	(X)	.2	137	Other fees and commissions	9 322	10 413 717	19.3	11.9
						146	Fees from discounting accounts receivable	347	595 827	64.3	.7
150	Fees from consulting and advisory services	1 015	204 350	7.2	.2	160	Mortgage loan servicing or administration fees	4 868	5 645 987	30.4	6.4
160	Leasing income	3 293	14 624 407	56.9	10.8	161	Other fees and commissions	6 597	4 063 195	10.7	4.6
161	Income from auto and truck finance leasing	882	2 417 475	35.4	1.8	161	Miscellaneous revenue	(X)	108 708	(X)	.1
162	Income from computer equipment finance leasing	802	3 582 724	40.0	2.7	162	Fees from consulting and advisory services	1 009	202 881	7.2	.2
163	Income from other lease financing receivables	1 448	5 817 089	38.8	4.3	163	Leasing income	3 261	14 343 038	57.0	16.4
164	Income from lease of real property	567	204 466	8.0	.2	164	Income from auto and truck finance leasing	858	2 377 939	35.7	2.7
165	Income from all other operating leases	978	2 602 653	30.5	1.9	165	Income from computer equipment finance leasing	800	3 582 421	40.0	4.1
						163	Income from other lease financing receivables	1 444	5 576 073	38.2	6.4
170	Loan discount fee income	7 340	3 335 752	20.0	2.5	164	Income from lease of real property	566	204 333	8.0	.2
171	Residential real estate loans	6 194	1 836 861	21.9	1.4	165	Income from all other operating leases	977	2 602 272	30.5	3.0
172	Nonresidential real estate loans	328	64 371	6.8	.1	170 890	Loan discount fee income	4 684	2 611 869	21.0	3.0
173	Other loans, loan packages, or credit card debt	3 255	1 434 520	23.4	1.1	—	Other revenue	4 724	5 708 685	10.4	6.5
890	Other revenue	9 157	6 476 388	10.5	4.8		Miscellaneous revenue	(X)	197 547	(X)	.2
—	Miscellaneous revenue	(X)	266 347	(X)	.2						
	Personal credit institutions (SIC 614)	16 900	47 668 442	(X)	100.0		Federal and federally-sponsored credit agencies (SIC 611)	1 349	28 091 998	(X)	100.0
080	Loan origination fee income	4 135	447 994	6.5	.9	050	Gains (losses) on assets sold or traded	195	62 974	.4	.2
081	Residential real estate loans	2 073	217 395	6.6	.5	080	Loan origination fee income	765	64 158	2.2	.2
083	Other loans	2 228	219 990	7.2	.5	082	Nonresidential real estate loans	409	17 791	2.4	.1
—	Miscellaneous revenue	(X)	10 609	(X)	(V)	—	Other loans	352	41 962	1.9	.2
							Miscellaneous revenue	(X)	4 405	(X)	(V)
090	Interest income	16 900	42 848 756	89.9	89.9	090	Interest income	1 349	23 937 921	85.2	85.2
098	Unsecured loans	7 889	4 388 501	39.4	9.2	091	Residential real estate loans	415	16 703 805	76.0	59.5
099	New and used auto loans	4 099	18 252 414	86.1	38.3	092 093	Nonresidential real estate loans	731	2 203 867	67.2	7.9
101	First mortgage residential real estate loans	2 688	764 133	22.3	1.6	108	Commercial and industrial loans, except real estate	766	2 053 018	50.1	7.3
102	First mortgage nonresidential real estate loans	287	239 569	12.5	.5	109	Other loans to individuals	209	1 979 526	67.7	7.1
103	Other residential real estate loans	5 331	2 109 754	29.3	4.4	—	Other interest income	342	981 958	31.9	3.5
							Miscellaneous revenue	(X)	15 747	(X)	.1

See footnotes at end of table.

Table 1. Revenue Lines by Kind of Business: 1992—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

RL code	Kind of business and revenue line	Estab-lish-ments (number)	Revenue of specified line			RL code	Kind of business and revenue line	Estab-lish-ments (number)	Revenue of specified line				
			Amount (\$1,000)	As percent of total revenue of —					Amount (\$1,000)	As percent of total revenue of —			
				Estab-lish-ments reporting line	All estab-lish-ments					Estab-lish-ments reporting line	All estab-lish-ments		
	Federal and federally-sponsored credit agencies (SIC 611)—Con.												
130	Other fees and commissions	1 040	2 006 388	8.6	7.1	160	Leasing income	449	30 133	3.9	.1		
137	Mortgage loan servicing or administration fees	490	1 123 855	18.5	4.0	164	Income from lease of real property	371	19 563	3.4	.1		
146	Other fees and commissions	874	882 154	5.1	3.1	—	Miscellaneous revenue	(X)	10 570	(X)	.1		
—	Miscellaneous revenue	(X)	379	(X)	(V)	170	Loan discount fee income	3 832	1 446 026	24.8	6.3		
890	Other revenue	551	2 001 337	7.3	7.1	171	Residential real estate loans	3 763	1 382 071	25.7	6.0		
—	Miscellaneous revenue	(X)	19 220	(X)	.1	172	Nonresidential real estate loans	124	10 887	4.7	.1		
						173	Other loans, loan packages, or credit card debt	63	53 068	41.7	.2		
	Business credit institutions (SIC 615)	5 038	36 552 770	(X)	100.0	190	Income from fiduciary (trust) activities	58	15 521	15.6	.1		
050	Gains (losses) on assets sold or traded	757	710 282	9.0	1.9	890	Other revenue	2 606	936 524	10.5	4.1		
080	Loan origination fee income	556	313 796	4.4	.9	—	Miscellaneous revenue	(X)	32 451	(X)	.1		
082	Nonresidential real estate loans	110	75 246	4.3	.2								
083	Other loans	466	228 026	4.1	.6								
—	Miscellaneous revenue	(X)	10 524	(X)	(V)								
							Mortgage bankers and loan correspondents (SIC 6162)	9 995	19 855 672	(X)	100.0		
090	Interest income	2 986	14 125 587	60.1	38.6	050	Gains (losses) on assets sold or traded	1 505	1 209 949	17.9	6.1		
091	Residential real estate loans	198	197 570	13.7	.5	080	Loan origination fee income	8 533	5 481 454	33.6	27.6		
092	Nonresidential real estate loans	466	1 397 816	29.1	3.8	081	Residential real estate loans	8 006	5 230 707	34.4	26.3		
093	Commercial and industrial loans, except real estate	1 453	7 433 828	53.3	20.3	082	Nonresidential real estate loans	735	163 039	12.3	.8		
094	Credit cards, overdraft credit, and related plans	35	1 251 388	85.0	3.4	083	Other loans	349	87 708	14.5	.4		
099	New and used auto loans	155	592 539	18.6	1.6	090	Interest income	4 507	5 718 138	38.5	28.8		
108	Other loans to individuals	719	2 132 427	75.6	5.8	091	Residential real estate loans	3 071	4 052 755	34.4	20.4		
109	Other interest income	721	1 052 482	18.2	2.9	092	Nonresidential real estate loans	529	485 444	25.3	2.4		
—	Miscellaneous revenue	(X)	67 537	(X)	.2	093	Commercial and industrial loans, except real estate	105	76 802	13.1	.4		
130	Other fees and commissions	1 339	2 898 768	22.1	7.9	094	Credit cards, overdraft credit, and related plans	201	27 774	7.4	.1		
136	Fees from discounting accounts receivable	203	578 994	70.4	1.6	099	New and used auto loans	60	10 747	21.9	.1		
137	Mortgage loan servicing or administration fees	66	25 554	10.6	.1	107	Home equity loans	651	345 236	31.0	1.7		
146	Other fees and commissions	1 139	2 218 596	18.8	6.1	108	Other loans to individuals	203	94 033	16.0	.5		
—	Miscellaneous revenue	(X)	75 624	(X)	.2	109	Other interest income	1 320	618 235	10.3	3.1		
150	Fees from consulting and advisory services	358	117 977	7.2	.3	—	Miscellaneous revenue	(X)	7 112	(X)	(V)		
160	Leasing income	2 721	14 304 997	60.3	39.1								
161	Income from auto and truck finance leasing	828	2 375 197	35.9	6.5	130	Other fees and commissions	5 305	5 260 473	37.8	26.5		
162	Income from computer equipment finance leasing	786	3 580 533	40.1	9.8	136	Fees from discounting accounts receivable	102	14 550	17.1	.1		
163	Income from other lease financing receivables	1 379	5 566 553	38.9	15.2	137	Mortgage loan servicing or administration fees	3 329	4 358 530	37.6	22.0		
164	Income from lease of real property	153	184 505	9.8	.5	138	Deposit brokerage fees	150	18 927	9.1	.1		
165	Income from all other operating leases	929	2 598 209	31.5	7.1	146	Other fees and commissions	3 670	862 789	10.6	4.4		
170	Loan discount fee income	811	1 161 263	18.5	3.2	—	Miscellaneous revenue	(X)	5 677	(X)	(V)		
170	Other revenue	1 760	2 806 901	15.3	7.7	150	Fees from consulting and advisory services	318	52 650	11.0	.3		
—	Miscellaneous revenue	(X)	113 199	(X)	.3	160	Leasing income	290	17 703	2.8	.1		
						164	Income from lease of real property	249	14 270	2.8	.1		
	Mortgage bankers and brokers (SIC 616)	16 152	23 073 736	(X)	100.0	—	Miscellaneous revenue	(X)	3 433	(X)	(V)		
050	Gains (losses) on assets sold or traded	1 618	1 235 455	18.0	5.4	170	Loan discount fee income	2 734	1 181 963	23.0	6.0		
080	Loan origination fee income	13 995	7 829 960	40.7	33.9	171	Residential real estate loans	2 691	1 123 545	24.0	5.7		
081	Residential real estate loans	13 098	7 446 579	41.5	32.3	173	Other loans, loan packages, or credit card debt	28	50 234	44.1	.3		
082	Nonresidential real estate loans	1 484	235 171	14.3	1.0	—	Miscellaneous revenue	(X)	8 184	(X)	(V)		
083	Other loans	629	148 210	20.1	.6								
090	Interest income	5 966	5 960 634	37.7	25.8	190	Income from fiduciary (trust) activities	44	14 589	16.1	.1		
091	Residential real estate loans	3 788	4 200 630	34.2	18.2	890	Other revenue	2 067	876 589	10.5	4.4		
092	Nonresidential real estate loans	621	494 459	25.2	2.1	—	Miscellaneous revenue	(X)	42 164	(X)	.2		
093	Commercial and industrial loans, except real estate	159	85 747	14.0	.4								
094	Credit cards, overdraft credit, and related plans	204	27 822	7.4	.1								
099	New and used auto loans	91	12 244	21.8	.1								
107	Home equity loans	854	380 215	31.7	1.7	050	Gains (losses) on assets sold or traded	113	25 506	20.2	.8		
108	Other loans to individuals	296	99 036	15.7	.4	080	Loan origination fee income	5 462	2 348 506	80.9	73.0		
109	Other interest income	1 927	646 280	10.0	2.8	081	Residential real estate loans	5 092	2 215 872	79.9	68.9		
—	Miscellaneous revenue	(X)	14 201	(X)	.1	082	Nonresidential real estate loans	749	72 132	22.5	2.2		
130	Other fees and commissions	6 943	5 508 561	36.8	23.9	083	Other loans	280	60 502	46.1	1.9		
136	Fees from discounting accounts receivable	143	16 832	16.5	.1	090	Interest income	1 459	242 496	24.9	7.5		
137	Mortgage loan servicing or administration fees	4 312	4 496 578	36.8	19.5	091	Residential real estate loans	707	146 663	28.4	4.6		
138	Deposit brokerage fees	192	25 528	10.7	.1	092	Nonresidential real estate loans	92	9 015	20.9	.3		
146	Other fees and commissions	4 584	962 445	11.0	4.2	093	Commercial and industrial loans, except real estate	54	8 945	32.7	.3		
—	Miscellaneous revenue	(X)	7 178	(X)	(V)	099	New and used auto loans	31	1 497	20.5	.1		
150	Fees from consulting and advisory services	581	78 471	12.5	.3	107	Home equity loans	203	34 979	41.6	1.1		

See footnotes at end of table.

Table 1. Revenue Lines by Kind of Business: 1992—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

RL code	Kind of business and revenue line	Estab-lish-ments (number)	Revenue of specified line			RL code	Kind of business and revenue line	Estab-lish-ments (number)	Revenue of specified line		
			Amount (\$1,000)	As percent of total revenue of—					Amount (\$1,000)	As percent of total revenue of—	
				Estab-lish-ments reporting line	All estab-lish-ments					Estab-lish-ments reporting line	All estab-lish-ments
	Loan brokers (SIC 6163)—Con.					Security and commodity brokers, dealers, and flotation companies (SIC 621, 2)—Con.					
090	Interest income—Con.										
108	Other loans to individuals	101	12 011	22.2	.4						
109	Other interest income	605	27 839	5.9	.9	—	Miscellaneous revenue	(X)	81 856	(X)	.1
—	Miscellaneous revenue	(X)	1 547	(X)	.1		Security brokers, dealers, and flotation companies (SIC 621)	17 787	88 171 416	(X)	100.0
130	Other fees and commissions	1 638	248 088	23.3	7.7		Fees from consulting and advisory services	7 809	4 641 000	7.9	5.3
136	Fees from discounting accounts receivable	41	2 282	13.4	.1	150	Securities and commodities commissions	17 287	28 554 732	33.9	32.4
137	Mortgage loan servicing or administration fees	983	138 048	21.8	4.3		Securities	17 124	27 787 781	35.0	31.5
138	Deposit brokerage fees	42	6 601	22.9	.2	210	Commodities	3 872	766 951	2.6	.9
146	Other fees and commissions	914	99 656	16.3	3.1	211	Net gains (losses) in trading accounts in securities	6 913	27 709 636	41.0	31.4
—	Miscellaneous revenue	(X)	1 501	(X)	.1	212	Interest income	4 514	20 271 709	45.5	23.0
150	Fees from consulting and advisory services	263	25 821	17.6	.8	220	All other gains (losses)	4 096	7 437 927	18.1	8.4
160	Leasing income	159	12 430	11.2	.4	221	Net gains (losses) in trading accounts in commodities	215	234 964	2.1	.3
161	Income from auto and truck finance leasing	7	2 416	32.7	.1	229	Gains (losses) from underwriting and selling groups of securities	5 766	7 641 531	13.2	8.7
163	Income from other lease financing receivables	12	1 822	13.9	.1	230	Margin interest	4 845	3 193 855	9.7	3.6
164	Income from lease of real property. Miscellaneous revenue	122 (X)	5 293 2 899	8.4 (X)	.2 .1	240	Other interest income	3 233	7 445 748	26.0	8.4
170	Loan discount fee income	1 098	264 063	37.8	8.2	250	Commissions from sale of other investment company securities	3 235	1 694 634	15.5	1.9
171	Residential real estate loans	1 072	258 526	37.8	8.0	260	Net investment income	2 649	3 355 965	8.5	3.8
172	Nonresidential real estate loans	64	2 703	8.3	.1	270	Insurance commissions	6 620	480 976	3.9	.6
173	Other loans, loan packages, or credit card debt	35	2 834	21.0	.1	280	Other revenue	7 902	3 137 092	5.6	3.6
890	Other revenue	533	47 340	9.9	1.5	410	Miscellaneous revenue	(X)	81 283	(X)	.1
—	Miscellaneous revenue	(X)	3 814	(X)	.1	890	Commodity contracts brokers and dealers (SIC 622)	1 450	2 558 247	(X)	100.0
150	Fees from consulting and advisory services	17 506	17 622 382	24.5	16.2	150	Fees from consulting and advisory services	88	13 707	6.9	.5
210	Securities and commodities commissions	21 374	31 107 153	35.3	28.6	210	Securities and commodities commissions	1 326	1 946 904	91.5	76.1
211	Securities	19 934	28 242 162	34.8	25.9	212	Securities	86	37 140	10.1	1.5
212	Commodities	5 211	2 692 262	8.4	2.5	220	Commodities	1 292	1 909 764	89.8	74.7
—	Miscellaneous revenue	(X)	172 729	(X)	.2	220	Net gains (losses) in trading accounts in securities	163	67 437	8.6	2.6
220	Net gains (losses) in trading accounts in securities	7 438	27 864 598	40.0	25.6	221	Interest income	136	51 939	8.1	2.0
221	Interest income	4 944	20 347 295	44.0	18.7	229	All other gains (losses)	45	15 498	10.9	.6
229	All other gains (losses)	4 288	7 517 303	18.1	6.9	230	Net gains (losses) in trading accounts in commodities	251	390 406	72.8	15.3
230	Net gains (losses) in trading accounts in commodities	492	626 671	5.7	.6	250	Margin interest	57	57 603	15.7	2.3
240	Gains (losses) from underwriting and selling groups of securities	5 811	7 681 364	13.2	7.1	260	Other interest income	229	48 483	6.9	1.9
250	Margin interest	4 969	3 386 105	10.1	3.1	280	Net investment income	59	4 361	5.1	.2
260	Other interest income	6 137	7 774 600	20.3	7.1	282	Other investment income (net)	35	3 675	4.7	.1
270	Commissions from sale of other investment company securities	4 116	1 786 976	15.8	1.6	—	Miscellaneous revenue	(X)	686	(X)	(V)
280	Net investment income	3 423	3 722 389	8.7	3.4	890	Other revenue	160	27 028	4.4	1.1
410	Insurance commissions	9 532	627 473	4.7	.6	—	Miscellaneous revenue	(X)	2 318	(X)	.1
890	Other revenue	10 563	6 568 222	10.5	6.0		Security and commodity exchanges and allied services (SIC 623, 8)	11 940	18 132 250	(X)	100.0
—	Miscellaneous revenue	(X)	93 980	(X)	.1	150	Fees from consulting and advisory services	9 587	12 955 363	90.0	71.5
150	Fees from consulting and advisory services	7 897	4 654 707	7.9	5.1	210	Securities and commodities commissions	2 761	605 517	31.2	3.3
210	Securities and commodities commissions	18 613	30 501 636	35.4	33.6	211	Securities	2 724	417 241	29.2	2.3
211	Securities	17 210	27 824 921	34.9	30.7	212	Commodities	47	15 547	22.6	.1
212	Commodities	5 164	2 676 715	8.4	3.0	—	Miscellaneous revenue	(X)	172 729	(X)	1.0
220	Net gains (losses) in trading accounts in securities	7 076	27 777 073	40.6	30.6	220	Net gains (losses) in trading accounts in securities	362	87 525	7.2	.5
221	Interest income	4 650	20 323 648	45.0	22.4	221	Interest income	294	23 647	2.2	.1
229	All other gains (losses)	4 141	7 453 425	18.1	8.2	229	All other gains (losses)	147	63 878	12.9	.4
230	Net gains (losses) in trading accounts in commodities	466	625 370	5.8	.7	240	Gains (losses) from underwriting and selling groups of securities	45	39 833	29.0	.2
240	Gains (losses) from underwriting and selling groups of securities	5 766	7 641 531	13.2	8.4	250	Margin interest	67	134 647	24.8	.7
250	Margin interest	4 902	3 251 458	9.8	3.6	260	Other interest income	2 329	258 538	3.3	1.4
260	Other interest income	3 462	7 494 231	25.6	8.3	270	Commissions from sale of other investment company securities	878	90 636	24.1	.5
270	Commissions from sale of other investment company securities	3 238	1 696 340	15.5	1.9	280	Net investment income	796	384 944	10.6	2.1
280	Net investment income	2 708	3 360 326	8.5	3.7	281	Net capital gains (or losses) on investment accounts	353	161 458	8.0	.9
410	Insurance commissions	6 624	481 015	3.9	.5	282	Other investment income (net)	624	223 486	7.5	1.2
890	Other revenue	8 062	3 164 120	5.6	3.5	410	Insurance commissions	2 908	146 458	25.6	.8
						890	Other revenue	2 495	3 396 879	46.5	18.7

See footnotes at end of table.

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RL code	Kind of business and revenue line	Estab-lish-ments (number)	Revenue of specified line			RL code	Kind of business and revenue line	Estab-lish-ments (number)	Revenue of specified line				
			Amount (\$1,000)	As percent of total revenue of—					Amount (\$1,000)	As percent of total revenue of—			
				Estab-lish-ments reporting line	All estab-lish-ments					Estab-lish-ments reporting line	All estab-lish-ments		
	Security and commodity exchanges and allied services (SIC 623, 8)—Con.												
—	Miscellaneous revenue	(X)	31 910	(X)	.2	500	Gross rents from real properties owned by this establishment	(X)	1 222 218	(X)	.3		
	Insurance carriers (SIC 63) ..	38 977	796 024 945	(X)	100.0	890	Other revenue	(X)	8 320 384	(X)	2.2		
280	Net investment income	(X)	156 290 480	(X)	19.6	—	Miscellaneous revenue	(X)	262 766	(X)	.1		
281	Net capital gains (or losses) on investment accounts	(X)	15 299 420	(X)	1.9		Accident and health insurance and medical service plans (SIC 632)	2 846	148 259 458	(X)	100.0		
282	Other investment income (net)	(X)	140 991 060	(X)	17.7		Net investment income	(X)	4 960 603	(X)	3.4		
300	Life insurance premiums earned (net)	(X)	82 562 914	(X)	10.4	280	Net capital gains (or losses) on investment accounts	(X)	612 033	(X)	.4		
310	Reinsurance premiums—assumed ...	(X)	26 121 550	(X)	3.3	281	Other investment income (net)	(X)	4 348 570	(X)	2.9		
311	Life	(X)	6 597 887	(X)	.8	282	Life insurance premiums earned (net)	(X)	1 067 357	(X)	.7		
312	Accident and health	(X)	4 798 804	(X)	.6	300	Reinsurance premiums—assumed ...	(X)	2 221 176	(X)	1.5		
313	All other reinsurance	(X)	1 420 947	(X)	.2	310	Accident and health	(X)	2 052 471	(X)	1.4		
314	Property and casualty	(X)	11 741 076	(X)	1.5	311	All other reinsurance	(X)	72 748	(X)	.1		
319	All other reinsurance	(X)	1 551 769	(X)	.2	312	Miscellaneous revenue	(X)	95 957	(X)	.1		
—	Miscellaneous revenue	(X)	11 067	(X)	(V)	313	Accident and health insurance premiums earned (net)	(X)	19 974 332	(X)	13.5		
320	Accident and health insurance premiums earned (net)	(X)	63 258 635	(X)	8.0	320	Accidental death and dismemberment	(X)	889 385	(X)	.6		
321	Accidental death and dismemberment	(X)	7 620 337	(X)	1.0	321	Health	(X)	13 359 877	(X)	9.0		
322	Health	(X)	38 196 763	(X)	4.8	322	All other accident and health	(X)	5 725 070	(X)	3.9		
329	All other accident and health	(X)	17 441 535	(X)	2.2	329	Premiums earned (net) for other hospital and medical services (HMO's, PPO's, prepaid health plans)	(X)	103 261 071	(X)	13.0		
330	Premiums earned (net) for other hospital and medical services (HMO's, PPO's, prepaid health plans)	(X)	103 261 071	(X)	13.0	330	Property and casualty insurance premiums earned (net)	(X)	199 839 977	(X)	25.1		
340	Property and casualty insurance premiums earned (net)	(X)	199 839 977	(X)	25.1	340	Other insurance premiums earned (net)	(X)	3 517 470	(X)	.4		
350	Other insurance premiums earned (net)	(X)	3 517 470	(X)	.4	350	Title insurance premiums earned (net)	(X)	4 087 692	(X)	.5		
360	Title insurance premiums earned (net)	(X)	4 087 692	(X)	.5	370	Annuity revenue	(X)	119 632 358	(X)	15.0		
370	Annuity revenue	(X)	119 632 358	(X)	15.0	380	Surety insurance premiums earned (net)	(X)	4 231 702	(X)	.5		
380	Surety insurance premiums earned (net)	(X)	4 231 702	(X)	.5	390	Fees collected for providing administrative services	(X)	16 708 874	(X)	2.1		
390	Fees collected for providing administrative services	(X)	16 708 874	(X)	2.1	391	Services to Medicare and Medicaid	(X)	10 768 379	(X)	1.4		
391	Services to Medicare and Medicaid	(X)	10 768 379	(X)	1.4	392	Services to all other parties (i.e., insurance, health plans, etc.)	(X)	5 751 067	(X)	.7		
399	Services to all other parties (i.e., insurance, health plans, etc.)	(X)	5 751 067	(X)	.7	399	Miscellaneous revenue	(X)	189 428	(X)	(V)		
—	Miscellaneous revenue	(X)	189 428	(X)	(V)	890	Other revenue	(X)	1 910 081	(X)	1.3		
500	Gross rents from real properties owned by this establishment	(X)	1 477 267	(X)	.2	—	Miscellaneous revenue	(X)	111 720	(X)	.1		
700	Management fees earned	(X)	1 286 299	(X)	.2		Fire, marine, and casualty insurance (SIC 633)	19 002	258 394 706	(X)	100.0		
707	Pension, health, and welfare funds	(X)	1 115 728	(X)	.1	280	Net investment income	(X)	39 704 216	(X)	15.4		
—	Miscellaneous revenue	(X)	170 571	(X)	(V)	281	Net capital gains (or losses) on investment accounts	(X)	6 466 452	(X)	2.5		
890	Other revenue	(X)	12 918 381	(X)	1.6	282	Other investment income (net)	(X)	33 237 764	(X)	12.9		
—	Miscellaneous revenue	(X)	830 275	(X)	.1	300	Life insurance premiums earned (net)	(X)	1 792 869	(X)	.7		
	Life insurance (SIC 631)	13 424	378 401 736	(X)	100.0	310	Reinsurance premiums—assumed ...	(X)	12 630 698	(X)	4.9		
280	Net investment income	(X)	110 390 865	(X)	29.2	314	Property and casualty	(X)	11 508 414	(X)	4.5		
281	Net capital gains (or losses) on investment accounts	(X)	8 032 211	(X)	2.1	319	All other reinsurance	(X)	1 119 495	(X)	.4		
282	Other investment income (net)	(X)	102 358 654	(X)	27.1	—	Miscellaneous revenue	(X)	2 789	(X)	(V)		
300	Life insurance premiums earned (net)	(X)	79 702 340	(X)	21.1	320	Accident and health insurance premiums earned (net)	(X)	2 758 071	(X)	1.1		
310	Reinsurance premiums—assumed ...	(X)	11 044 406	(X)	2.9	321	Accidental death and dismemberment	(X)	243 618	(X)	.1		
311	Life	(X)	6 543 929	(X)	1.7	322	Health	(X)	1 386 189	(X)	.5		
312	Accident and health	(X)	2 743 960	(X)	.7	329	All other accident and health	(X)	1 128 264	(X)	.4		
313	All other reinsurance	(X)	1 020 350	(X)	.3	340	Property and casualty insurance premiums earned (net)	(X)	192 257 713	(X)	74.4		
—	Miscellaneous revenue	(X)	736 167	(X)	.2	350	Other insurance premiums earned (net)	(X)	1 156 977	(X)	.5		
320	Accident and health insurance premiums earned (net)	(X)	40 526 230	(X)	10.7	370	Annuity revenue	(X)	3 994 752	(X)	1.6		
330	Premiums earned (net) for other hospital and medical services (HMO's, PPO's, prepaid health plans)	(X)	382 251	(X)	.1	380	Surety insurance premiums earned (net)	(X)	819 320	(X)	.3		
340	Property and casualty insurance premiums earned (net)	(X)	7 245 266	(X)	1.9	390	Fees collected for providing administrative services	(X)	630 020	(X)	.2		
350	Other insurance premiums earned (net)	(X)	2 585 256	(X)	.7	399	Services to all other parties (i.e., insurance, health plans, etc.)	(X)	629 870	(X)	.2		
370	Annuity revenue	(X)	115 295 105	(X)	30.5	—	Miscellaneous revenue	(X)	150	(X)	(V)		
390	Fees collected for providing administrative services	(X)	1 424 649	(X)	.4	500	Gross rents from real properties owned by this establishment	(X)	214 655	(X)	.1		
399	Services to all other parties (i.e., insurance, health plans, etc.)	(X)	1 419 523	(X)	.4	890	Other revenue	(X)	2 260 287	(X)	.9		
—	Miscellaneous revenue	(X)	5 126	(X)	(V)	—	Miscellaneous revenue	(X)	175 128	(X)	.1		

See footnotes at end of table.

Table 1. Revenue Lines by Kind of Business: 1992—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

RL code	Kind of business and revenue line	Estab-lish-ments (number)	Revenue of specified line			RL code	Kind of business and revenue line	Estab-lish-ments (number)	Revenue of specified line		
			Amount (\$1,000)	As percent of total revenue of—					Amount (\$1,000)	As percent of total revenue of—	
				Estab-lish-ments reporting line	All estab-lish-ments					Estab-lish-ments reporting line	All estab-lish-ments
	Title insurance (SIC 636)	1 532	4 883 558	(X)	100.0		Pension, health, welfare funds; and insurance carriers, n.e.c. (SIC 637, 9) . .	1 625	2 080 126	(X)	100.0
280	Net investment income	365	129 404	4.6	2.7	280	Net investment income	221	143 049	15.1	6.9
281	Net capital gains (or losses) on investment accounts	46	8 694	.9	.2	310	Reinsurance premiums—assumed	6	65 318	88.4	3.1
282	Other investment income (net)	356	120 710	5.7	2.5	350	Other insurance premiums earned (net)	112	475 649	82.8	22.9
310	Reinsurance premiums—assumed	27	24 585	1.9	.5	440	Revenue from all other insurance-related activities	24	8 396	21.7	.4
319	All other reinsurance	25	24 248	1.9	.5	700	Management fees earned	1 496	1 279 273	91.8	61.5
—	Miscellaneous revenue	(X)	337	(X)	(V)	701	Educational or charitable or religious trusts	21	5 202	10.0	.3
350	Other insurance premiums earned (net)	13	7 459	1.4	.2	702	Other trusts	30	14 286	23.4	.7
360	Title insurance premiums earned (net)	1 480	4 076 774	84.1	83.5	707	Pension, health, and welfare funds	1 299	1 124 043	88.0	54.0
600	Title search, title reconveyance, and title abstract service fees	872	333 268	11.6	6.8	708	Other	342	133 635	46.4	6.4
890	Other revenue	597	309 426	14.2	6.3	—	Miscellaneous revenue	(X)	2 107	(X)	.1
—	Miscellaneous revenue	(X)	2 642	(X)	.1	890	Other revenue	359	103 118	20.6	5.0
	Other insurance carriers (SIC 635, 7, 9)	2 173	6 085 487	(X)	100.0		Insurance agents, brokers, and services (SIC 64)	121 662	51 705 051	(X)	100.0
150	Fees from consulting and advisory services	(X)	2 956	(X)	.1	150	Fees from consulting and advisory services	6 294	2 057 525	29.0	4.0
—	Miscellaneous revenue	(X)	2 956	(X)	.1	151	Insurance	3 773	1 406 782	26.7	2.7
280	Net investment income	(X)	1 136 131	(X)	18.7	159	All other fees from consulting and advisory services	2 889	650 743	23.7	1.3
281	Net capital gains (or losses) on investment accounts	(X)	180 030	(X)	3.0	410	Insurance commissions	113 290	39 889 792	92.7	77.2
282	Other investment income (net)	(X)	956 101	(X)	15.7	411	Life insurance commissions	83 967	4 295 145	16.4	8.3
310	Reinsurance premiums—assumed	(X)	200 685	(X)	3.3	412	Accident and health insurance commissions	67 814	4 453 270	19.5	8.6
319	All other reinsurance	(X)	191 397	(X)	3.2	413	Property and casualty insurance commissions	84 506	26 071 516	82.3	50.4
—	Miscellaneous revenue	(X)	9 288	(X)	.2	414	Annuity commissions	23 263	1 018 182	17.9	2.0
340	Property and casualty insurance premiums earned (net)	(X)	171 761	(X)	2.8	419	Other insurance commissions	24 252	4 051 679	32.0	7.8
350	Other insurance premiums earned (net)	(X)	566 186	(X)	9.3	420	Insurance claims adjusting/appraisal fees	6 646	4 430 214	74.5	8.6
380	Surety insurance premiums earned (net)	(X)	2 570 509	(X)	42.2	430	Fees earned managing pension, health, and welfare funds	729	196 905	22.3	.4
410	Insurance commissions	(X)	19 565	(X)	.3	440	Revenue from all other insurance-related activities	14 125	3 689 625	34.1	7.1
700	Management fees earned	(X)	1 279 273	(X)	21.0	500	Gross rents from real properties owned by this establishment	3 807	73 847	3.5	.1
701	Educational or charitable or religious trusts	(X)	5 202	(X)	.1	560	Real estate brokerage fees and commissions	1 696	85 143	17.5	.2
702	Other trusts	(X)	14 286	(X)	.2	890	Other revenue	14 443	1 173 917	8.0	2.3
707	Pension, health, and welfare funds	(X)	1 124 043	(X)	18.5	—	Miscellaneous revenue	(X)	108 083	(X)	.2
708	Other	(X)	133 635	(X)	2.2		Offices of insurance agents and brokers (SIC 6411 pt.) . .	112 550	41 990 889	(X)	100.0
—	Miscellaneous revenue	(X)	2 107	(X)	(V)	890	Other revenue	(X)	135 441	(X)	2.2
890	Other revenue	(X)	135 441	(X)	2.2	150	Fees from consulting and advisory services	4 901	478 564	9.4	1.1
—	Miscellaneous revenue	(X)	2 980	(X)	.1	151	Insurance	2 903	339 320	8.5	.8
	Surety insurance (SIC 635)	548	4 005 361	(X)	100.0	159	All other fees from consulting and advisory services	2 306	139 244	7.0	.3
280	Net investment income	(X)	993 082	(X)	24.8	410	Insurance commissions	112 542	39 640 836	94.4	94.4
281	Net capital gains (or losses) on investment accounts	(X)	121 343	(X)	3.0	411	Life insurance commissions	83 619	4 259 712	16.5	10.1
282	Other investment income (net)	(X)	871 739	(X)	21.8	412	Accident and health insurance commissions	67 518	4 349 384	19.5	10.4
310	Reinsurance premiums—assumed	(X)	135 367	(X)	3.4	413	Property and casualty insurance commissions	84 204	25 988 709	83.2	61.9
319	All other reinsurance	(X)	117 880	(X)	2.9	414	Annuity commissions	23 225	1 015 210	17.9	2.4
—	Miscellaneous revenue	(X)	17 487	(X)	.4	419	Other insurance commissions	24 095	4 027 821	32.6	9.6
340	Property and casualty insurance premiums earned (net)	(X)	169 080	(X)	4.2	420	Insurance claims adjusting/appraisal fees	588	100 959	8.1	.2
350	Other insurance premiums earned (net)	(X)	90 537	(X)	2.3	430	Fees earned managing pension, health, and welfare funds	633	86 582	12.6	.2
380	Surety insurance premiums earned (net)	(X)	2 570 509	(X)	64.2	440	Revenue from all other insurance-related activities	12 474	618 929	8.7	1.5
500	Gross rents from real properties owned by this establishment	(X)	2 637	(X)	.1	500	Gross rents from real properties owned by this establishment	3 714	65 512	3.4	.2
890	Other revenue	(X)	37 451	(X)	.9	560	Real estate brokerage fees and commissions	1 696	85 143	17.5	.2
—	Miscellaneous revenue	(X)	6 698	(X)	.2	890	Other revenue	13 399	837 282	6.8	2.0

See footnotes at end of table.

Table 1. Revenue Lines by Kind of Business: 1992—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

RL code	Kind of business and revenue line	Estab-lish-ments (number)	Revenue of specified line			RL code	Kind of business and revenue line	Estab-lish-ments (number)	Revenue of specified line			
			Amount (\$1,000)	As percent of total revenue of—					Amount (\$1,000)	As percent of total revenue of—		
				Estab-lish-ments reporting line	All estab-lish-ments					Estab-lish-ments reporting line	All estab-lish-ments	
	Insurance related services, n.e.c. (SIC 6411 pt.)	9 112	9 714 162	(X)	100.0		Real estate (SIC 65)—Con.					
150	Fees from consulting and advisory services	1 393	1 578 961	80.8	16.3	640	Revenue from sale of buildings constructed by this establishment ...	1 170	1 172 956	41.3	.8	
151	Insurance	870	1 067 462	83.4	11.0	641	Value of improvements (including buildings)	1 046	954 791	38.8	.7	
159	All other fees from consulting and advisory services	583	511 499	67.1	5.3	642	Value of land (excluding improvements)	785	218 164	11.2	.2	
410	Insurance commissions	748	248 956	22.8	2.6	—	Miscellaneous revenue	(X)	1	(X)	(V)	
411	Life insurance commissions	348	35 433	8.0	.4	650	Revenue from contract construction work done for others	416	135 789	36.7	.1	
412	Accident and health insurance commissions	296	103 886	21.0	1.1	660	Cemetery and mausoleum services ..	6 319	1 790 455	77.7	1.3	
413	Property and casualty insurance commissions	302	82 807	19.8	.9	661	Sales of cemetery lots	5 891	508 720	23.8	.4	
419	Other insurance commissions	157	23 858	8.8	.3	662	Sales of other interment spaces and rights	2 058	321 949	21.4	.2	
—	Miscellaneous revenue	(X)	2 972	(X)	(V)	663	Openings and closings	5 076	395 233	19.5	.3	
420	Insurance claims adjusting/appraisal fees	6 058	4 329 255	92.8	44.6	664	Maintenance services	2 088	88 058	9.6	.1	
430	Fees earned managing pension, health, and welfare funds	96	110 323	70.4	1.1	665	Sales of monuments, markers, etc..	3 064	334 421	19.9	.2	
440	Revenue from all other insurance-related activities	1 651	3 070 696	85.6	31.6	667	Other cemetery and mausoleum services (excluding sale of merchandise)	2 835	142 056	9.7	.1	
500	Gross rents from real properties owned by this establishment	93	8 335	4.2	.1	—	Miscellaneous revenue	(X)	18	(X)	(V)	
890	Other revenue	1 044	336 635	16.3	3.5	670	Revenue from sale of merchandise ..	885	145 126	11.6	.1	
—	Miscellaneous revenue	(X)	31 001	(X)	.3	890	Other revenue	34 145	5 061 913	14.2	3.6	
	Real estate (SIC 65)	229 493	141 673 252	(X)	100.0	—	Miscellaneous revenue	(X)	182 561	(X)	.1	
010	Real estate consulting	4 894	1 084 489	28.4	.8	—	Real estate operators (except developers) and lessors (SIC 651)	102 887	74 069 548	(X)	100.0	
020	Real estate auction	513	94 985	40.7	.1	040	Receipts (commissions) from operators of concessions and coin-operated machines	11 098	157 499	1.7	.2	
030	Fees charged to real estate agents for office use, advertising, publicity, etc.	2 869	231 954	10.1	.2	070	Other investment income	12 883	1 246 784	7.5	1.7	
040	Receipts (commissions) from operators of concessions and coin-operated machines	13 620	194 864	1.8	.1	410	Insurance commissions	2 714	251 256	16.9	.2	
070	Other investment income	31 877	2 552 656	8.0	1.8	415	Title	1 298	172 752	34.4	.1	
410	Insurance commissions	2 714	251 256	16.9	.2	416	Other insurance	1 292	64 350	7.3	.1	
415	Title	1 298	172 752	34.4	.1	—	Miscellaneous revenue	(X)	14 154	(X)	(V)	
416	Other insurance	1 292	64 350	7.3	.1	501	Gross rents from real properties owned by this establishment	102 885	68 292 226	92.3	92.2	
—	Miscellaneous revenue	(X)	14 154	(X)	(V)	502	Single-family houses	8 978	1 208 032	32.6	1.6	
500	Gross rents from real properties owned by this establishment	112 038	69 126 141	86.1	48.8	503	Mobile home sites	10 154	3 364 166	85.2	4.5	
501	Single-family houses	11 513	1 266 777	26.7	.9	504	Apartments with 5 or more units per building	50 541	27 802 750	85.3	37.5	
502	Mobile home sites	10 363	3 376 897	82.6	2.4	506	Apartments or houses with 2 to 4 units per building	9 238	1 989 182	52.0	2.7	
503	Apartments with 5 or more units per building	52 492	27 949 188	81.8	19.7	507	Commercial and office properties ..	23 349	20 322 617	69.4	27.4	
504	Apartments or houses with 2 to 4 units per building	10 262	2 018 129	47.6	1.4	508	Retail and shopping center properties	10 059	9 026 302	63.8	12.2	
506	Commercial and office properties ..	27 494	20 804 511	61.7	14.7	509	Manufacturing and industrial properties	4 183	2 158 773	52.5	2.9	
507	Retail and shopping center properties	10 438	9 076 763	61.3	6.4	—	All other nonresidential properties ..	6 420	2 380 029	40.3	3.2	
508	Manufacturing and industrial properties	4 311	2 176 244	49.5	1.5	530	Miscellaneous revenue	(X)	40 375	(X)	.1	
509	All other nonresidential properties ..	7 188	2 417 257	36.7	1.7	540	Guestroom and unit rental from rooms and units rented primarily to transients	600	296 576	25.3	.4	
—	Miscellaneous revenue	(X)	40 375	(X)	(V)	540	Net gains (losses) from sales of real property owned by this establishment for investment, rent, or lease	3 847	1 694 068	27.0	2.3	
520	Condominium and cooperative owners' fees and assessments	16 638	7 125 366	80.6	5.0	560	Real estate brokerage fees and commissions	1 830	170 568	9.6	.2	
530	Guestroom and unit rental from rooms and units rented primarily to transients	1 137	366 787	21.0	.3	561	Residential properties	1 180	94 923	11.4	.1	
540	Net gains (losses) from sales of real property owned by this establishment for investment, rent, or lease	5 763	2 450 670	29.4	1.7	562	Nonresidential properties	568	42 853	4.7	.1	
550	Real estate appraisal	13 565	3 013 491	62.9	2.1	—	Miscellaneous revenue	(X)	32 792	(X)	(V)	
560	Real estate brokerage fees and commissions	63 436	25 210 240	76.2	17.8	570	Property management fees for managing real property owned by others	2 717	281 016	6.9	.4	
561	Residential properties	50 810	19 248 577	79.1	13.6	571	Residential properties	1 725	105 831	5.7	.1	
562	Nonresidential properties	25 003	4 808 280	31.7	3.4	572	Nonresidential properties	1 219	175 185	6.1	.2	
563	Land	18 305	1 153 383	14.4	.8	590	Revenue from construction, remodeling, and repair work done for others	864	108 349	6.8	.2	
570	Property management fees for managing real property owned by others	42 205	13 172 215	49.1	9.3	890	Other revenue	14 565	1 648 815	8.9	2.2	
571	Residential properties	29 587	7 496 732	45.5	5.3	—	Miscellaneous revenue	(X)	173 647	(X)	.2	
572	Nonresidential properties	19 382	5 675 483	38.2	4.0	600	Operators of nonresidential buildings (SIC 6512)	32 905	36 868 690	(X)	100.0	
580	Real estate listing services	945	203 032	45.1	.1	610	Receipts (commissions) from operators of concessions and coin-operated machines	785	71 906	3.9	.2	
590	Revenue from construction, remodeling, and repair work done for others	4 494	892 295	17.7	.6	630	Other investment income	5 059	942 031	9.5	2.6	
600	Title search, title reconveyance, and title abstract service fees	4 774	1 901 556	75.5	1.3							
610	Revenue from real estate escrow services	1 557	295 273	30.5	.2							
630	Revenue from sale of land (except cemetery spaces) subdivided or developed by this establishment	5 332	5 017 182	72.2	3.5							

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			Amount (\$1,000)	As percent of total revenue of—					Amount (\$1,000)	As percent of total revenue of—	
				Estab-lish-ments reporting line	All estab-lish-ments					Estab-lish-ments reporting line	All estab-lish-ments
	Operators of nonresidential buildings (SIC 6512)—Con.					Other real estate operators and lessors (SIC 6514, 5, 7, 9)	21 652	7 827 063	(X)	100.0	
500	Gross rents from real properties owned by this establishment	32 905	33 219 800	90.1	90.1	010 Real estate consulting	35	4 274	17.4	.1	
501	Single-family houses	1 860	73 221	6.3	.2	040 Receipts (commissions) from operators of concessions and coin-operated machines	1 494	11 379	1.2	.2	
502	Mobile home sites	248	24 053	19.1	.1	070 Other investment income	2 512	116 173	7.5	1.5	
503	Apartments with 5 or more units per building	1 631	575 257	18.8	1.6	500 Gross rents from real properties owned by this establishment	21 650	7 002 242	91.8	89.5	
504	Apartments or houses with 2 to 4 units per building	1 252	78 846	10.2	.2	501 Single-family houses	5 560	1 046 529	58.6	13.4	
506	Commercial and office properties	18 732	19 547 028	78.5	53.0	502 Mobile home sites	10 159	3 474 748	88.6	44.4	
507	Retail and shopping center properties	9 022	8 837 236	68.5	24.0	503 Apartments with 5 or more units per building	805	69 138	22.2	.9	
508	Manufacturing and industrial properties	3 917	2 114 359	55.2	5.7	504 Apartments or houses with 2 to 4 units per building	5 905	1 640 634	78.2	21.0	
509	All other nonresidential properties	4 336	1 969 800	42.8	5.3	506 Commercial and office properties	1 635	198 232	24.6	2.5	
530	Guestroom and unit rental from rooms and units rented primarily to transients	177	189 846	34.6	.5	507 Retail and shopping center properties	340	42 705	19.7	.6	
540	Net gains (losses) from sales of real property owned by this establishment for investment, rent, or lease	1 646	1 228 010	27.2	3.3	508 Manufacturing and industrial properties	108	12 485	20.2	.2	
560	Real estate brokerage fees and commissions	672	60 651	6.2	.2	509 All other nonresidential properties	2 262	477 396	48.8	6.1	
562	Nonresidential properties	419	34 669	4.6	.1	— Miscellaneous revenue	(X)	40 375	(X)	.5	
—	Miscellaneous revenue	(X)	25 982	(X)	.1	520 Condominium and cooperative owners' fees and assessments	79	5 595	16.1	.1	
570	Property management fees for managing real property owned by others	1 057	187 515	6.7	.5	530 Guestroom and unit rental from rooms and units rented primarily to transients	132	8 367	10.6	.1	
571	Residential properties	254	28 787	3.9	.1	540 Net gains (losses) from sales of real property owned by this establishment for investment, rent, or lease	1 494	206 865	29.8	2.6	
572	Nonresidential properties	905	158 728	6.3	.4	560 Real estate brokerage fees and commissions	698	43 130	10.8	.6	
590	Revenue from construction, remodeling, and repair work done for others	317	60 318	5.2	.2	561 Residential properties	560	26 027	8.1	.3	
890	Other revenue	4 286	824 869	9.8	2.2	563 Land	125	14 722	25.9	.2	
—	Miscellaneous revenue	(X)	83 744	(X)	.2	— Miscellaneous revenue	(X)	2 381	(X)	(V)	
	Operators of apartment buildings (SIC 6513)	48 330	29 373 795	(X)	100.0	570 Property management fees for managing real property owned by others	633	22 208	7.8	.3	
040	Receipts (commissions) from operators of concessions and coin-operated machines	8 819	74 214	1.1	.3	571 Residential properties	518	18 794	8.1	.2	
070	Other investment income	5 221	183 118	3.4	.6	— Miscellaneous revenue	(X)	3 414	(X)	(V)	
500	Gross rents from real properties owned by this establishment	48 330	28 070 184	95.6	95.6	590 Revenue from construction, remodeling, and repair work done for others	367	31 695	13.3	.4	
501	Single-family houses	1 558	88 282	11.6	.3	890 Other revenue	3 545	359 946	14.7	4.6	
502	Mobile home sites	175	27 711	21.3	.1	— Miscellaneous revenue	(X)	15 189	(X)	.2	
503	Apartments with 5 or more units per building	47 677	26 996 009	93.0	91.9						
504	Apartments or houses with 2 to 4 units per building	2 081	269 702	28.2	.9	Real estate agents and managers (SIC 653)	106 552	53 747 026	(X)	100.0	
506	Commercial and office properties	2 251	462 031	13.7	1.6	010 Real estate consulting	4 685	1 053 902	30.9	2.0	
507	Retail and shopping center properties	697	146 361	14.3	.5	020 Real estate auction	489	94 640	42.3	.2	
508	Manufacturing and industrial properties	158	31 929	14.7	.1	030 Fees charged to real estate agents for office use, advertising, publicity, etc.	2 790	228 783	10.4	.4	
509	All other nonresidential properties	553	48 159	9.4	.2	040 Receipts (commissions) from operators of concessions and coin-operated machines	2 508	36 411	2.1	.1	
530	Guestroom and unit rental from rooms and units rented primarily to transients	291	98 363	17.0	.3	070 Other investment income	8 476	562 231	7.6	1.1	
540	Net gains (losses) from sales of real property owned by this establishment for investment, rent, or lease	759	266 290	24.6	.9	500 Insurance commissions	1 431	66 922	9.1	.1	
560	Real estate brokerage fees and commissions	460	66 787	16.4	.2	501 Other insurance	977	36 955	6.6	.1	
561	Residential properties	383	55 888	16.6	.2	502 Miscellaneous revenue	(X)	29 967	(X)	.1	
—	Miscellaneous revenue	(X)	10 899	(X)	(V)	503 Gross rents from real properties owned by this establishment	6 484	370 734	9.6	.7	
570	Property management fees for managing real property owned by others	1 027	71 293	7.2	.2	504 Single-family houses	2 362	48 541	5.9	.1	
571	Residential properties	953	58 250	6.5	.2	506 Apartments with 5 or more units per building	718	45 851	8.8	.1	
—	Miscellaneous revenue	(X)	13 043	(X)	(V)	507 Commercial and office properties	2 481	146 454	7.4	.3	
590	Revenue from construction, remodeling, and repair work done for others	199	22 399	12.3	.1	509 Retail and shopping center properties	336	37 129	9.9	.1	
890	Other revenue	6 771	480 014	6.7	1.6	— All other nonresidential properties	677	26 157	6.2	.1	
—	Miscellaneous revenue	(X)	41 133	(X)	.1	— Miscellaneous revenue	(X)	66 602	(X)	.1	

See footnotes at end of table.

2-12 SOURCES OF REVENUE

FIRE INDUSTRIES—SUBJECT SERIES

Table 1. Revenue Lines by Kind of Business: 1992—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

RL code	Kind of business and revenue line	Estab-lish-ments (number)	Revenue of specified line			RL code	Kind of business and revenue line	Estab-lish-ments (number)	Revenue of specified line		
			Amount (\$1,000)	As percent of total revenue of —					Amount (\$1,000)	As percent of total revenue of —	
				Estab-lish-ments reporting line	All estab-lish-ments					Estab-lish-ments reporting line	All estab-lish-ments
	Real estate agents and managers (SIC 653) —Con.					Offices of residential real estate agents and brokers (SIC 6531 pt.) —Con.					
570	Property management fees for managing real property owned by others	39 002	12 785 111	59.0	23.8	540	Net gains (losses) from sales of real property owned by this establishment for investment, rent, or lease	681	54 819	11.4	.3
571	Residential properties	27 506	7 358 786	51.0	13.7		Real estate appraisal	2 535	47 274	5.3	.2
572	Nonresidential properties	17 962	5 426 325	46.9	10.1	550					
580	Real estate listing services	898	201 897	48.2	.4	560	Real estate brokerage fees and commissions	43 310	19 779 539	94.9	94.6
590	Revenue from construction, remodeling, and repair work done for others	2 813	452 039	18.0	.8	561	Residential properties	42 977	18 671 566	90.1	89.3
890	Other revenue	15 021	2 571 160	22.3	4.8	562	Nonresidential properties	11 536	458 556	7.3	2.2
—	Miscellaneous revenue	(X)	102 813	(X)	.2	563	Land	14 358	649 417	10.4	3.1
	Offices of real estate agents and brokers (SIC 6531 pt.) ..	52 818	25 812 255	(X)	100.0	570	Property management fees for managing real property owned by others	11 204	402 863	7.9	1.9
010	Real estate consulting	1 492	71 430	5.8	.3	571	Residential properties	10 621	361 425	7.9	1.7
030	Fees charged to real estate agents for office use, advertising, publicity, etc.	2 436	190 211	9.5	.7	572	Nonresidential properties	2 167	41 438	3.7	.2
070	Other investment income	2 026	99 848	4.9	.4	590	Revenue from construction, remodeling, and repair work done for others	314	35 340	13.7	.2
410	Insurance commissions	994	39 885	8.0	.2	890	Other revenue	3 179	153 354	7.3	.7
416	Other insurance	677	25 378	6.5	.1	—	Miscellaneous revenue	(X)	24 867	(X)	.1
—	Miscellaneous revenue	(X)	14 507	(X)	.1		Offices of nonresidential real estate agents and brokers (SIC 6531 pt.)	9 383	4 911 422	(X)	100.0
500	Gross rents from real properties owned by this establishment	3 251	111 540	7.7	.4	010	Real estate consulting	885	54 500	6.1	1.1
501	Single-family houses	1 649	28 616	5.0	.1	020	Real estate auction	46	2 252	10.5	.1
503	Apartments with 5 or more units per building	273	12 962	6.7	.1	030	Fees charged to real estate agents for office use, advertising, publicity, etc.	193	21 665	21.5	.4
506	Commercial and office properties	1 169	34 411	6.3	.1	—	Other investment income	566	30 453	4.9	.6
—	Miscellaneous revenue	(X)	35 551	(X)	.1	070	Insurance commissions	92	2 920	11.1	.1
520	Condominium and cooperative owners' fees and assessments	317	11 845	7.8	.1	410					
530	Guestroom and unit rental from rooms and units rented primarily to transients	84	16 571	10.3	.1	500	Gross rents from real properties owned by this establishment	462	25 535	14.4	.5
540	Net gains (losses) from sales of real property owned by this establishment for investment, rent, or lease	830	69 045	12.7	.3	506	Commercial and office properties ..	229	9 047	9.9	.2
550	Real estate appraisal	3 024	116 546	7.9	.5	507	Retail and shopping center properties	60	7 448	12.9	.2
560	Real estate brokerage fees and commissions	52 673	23 943 698	92.9	92.8	508	Manufacturing and industrial properties	30	2 513	5.6	.1
561	Residential properties	44 556	18 777 036	88.5	72.7	—	Miscellaneous revenue	(X)	6 527	(X)	.1
562	Nonresidential properties	20 099	4 207 018	38.3	16.3	540	Net gains (losses) from sales of real property owned by this establishment for investment, rent, or lease	149	14 226	21.9	.3
563	Land	16 780	959 644	13.3	3.7	550	Real estate appraisal	489	69 272	11.8	1.4
570	Property management fees for managing real property owned by others	14 357	818 372	11.7	3.2	560	Real estate brokerage fees and commissions	9 363	4 164 159	85.1	84.8
571	Residential properties	11 333	402 281	8.2	1.6	561	Residential properties	1 579	105 470	21.3	2.2
572	Nonresidential properties	5 031	416 091	13.6	1.6	562	Nonresidential properties	8 563	3 748 462	80.4	76.3
590	Revenue from construction, remodeling, and repair work done for others	588	60 747	12.3	.2	563	Land	2 422	310 227	31.5	6.3
890	Other revenue	4 284	229 714	7.5	.9	570	Property management fees for managing real property owned by others	3 153	415 509	20.3	8.5
—	Miscellaneous revenue	(X)	32 803	(X)	.1	571	Residential properties	712	40 856	12.6	.8
	Offices of residential real estate agents and brokers (SIC 6531 pt.) ..	43 435	20 900 833	(X)	100.0	572	Nonresidential properties	2 864	374 653	19.2	7.6
010	Real estate consulting	607	16 930	4.7	.1	590	Revenue from construction, remodeling, and repair work done for others	274	25 407	10.9	.5
030	Fees charged to real estate agents for office use, advertising, publicity, etc.	2 243	168 546	8.8	.8	890	Other revenue	1 105	76 360	8.1	1.6
070	Other investment income	1 399	68 090	4.9	.3	—	Miscellaneous revenue	(X)	9 164	(X)	.2
410	Insurance commissions	902	36 965	7.8	.2		Real estate property managers (SIC 6531 pt.)	38 592	21 610 020	(X)	100.0
416	Other insurance	608	22 877	6.2	.1	010	Real estate consulting	947	72 499	8.7	.3
—	Miscellaneous revenue	(X)	14 088	(X)	.1	040	Receipts (commissions) from operators of concessions and coin-operated machines	2 378	34 629	2.1	.2
500	Gross rents from real properties owned by this establishment	2 789	86 005	6.7	.4	070	Other investment income	5 463	245 739	5.2	1.1
501	Single-family houses	1 528	26 678	5.0	.1	410	Insurance commissions	225	10 015	5.8	.1
503	Apartments with 5 or more units per building	249	12 358	6.7	.1	—	Miscellaneous revenue	(X)	10 015	(X)	.1
504	Apartments or houses with 2 to 4 units per building	508	9 970	5.1	.1	500	Gross rents from real properties owned by this establishment	2 561	200 947	9.3	.9
506	Commercial and office properties ..	940	25 364	5.5	.1	501	Single-family houses	496	15 732	7.4	.1
—	Miscellaneous revenue	(X)	11 635	(X)	.1	503	Apartments with 5 or more units per building	388	27 909	9.6	.1
520	Condominium and cooperative owners' fees and assessments	275	10 563	7.6	.1	506	Commercial and office properties ..	1 039	95 017	7.4	.4
530	Guestroom and unit rental from rooms and units rented primarily to transients	74	15 678	9.9	.1	507	Retail and shopping center properties	154	22 751	9.4	.1
						509	All other nonresidential properties ..	420	20 969	6.7	.1
						520	Miscellaneous revenue	(X)	18 569	(X)	.1
							Condominium and cooperative owners' fees and assessments	15 914	7 084 877	91.1	32.8

See footnotes at end of table.

Table 1. Revenue Lines by Kind of Business: 1992—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

RL code	Kind of business and revenue line	Estab-lish-ments (number)	Revenue of specified line			RL code	Kind of business and revenue line	Estab-lish-ments (number)	Revenue of specified line		
			Amount (\$1,000)	As percent of total revenue of—					Amount (\$1,000)	As percent of total revenue of—	
				Estab-lish-ments reporting line	All estab-lish-ments					Estab-lish-ments reporting line	All estab-lish-ments
	Real estate property managers (SIC 6531 pt.)—Con.					Real estate appraisers (SIC 6531 pt.)—Con.					
530	Guestroom and unit rental from rooms and units rented primarily to transients	418	39 566	14.4	.2	550	Real estate appraisal	10 015	2 869 109	96.2	96.2
540	Net gains (losses) from sales of real property owned by this establishment for investment, rent, or lease	419	73 010	21.9	.3	560	Real estate brokerage fees and commissions	1 005	30 621	14.3	1.0
550	Real estate appraisal	260	9 859	7.0	.1	561	Residential properties	825	19 452	12.8	.7
560	Real estate brokerage fees and commissions	6 735	740 671	17.3	3.4	562	Nonresidential properties	276	7 110	9.9	.2
561	Residential properties	3 639	245 574	14.1	1.1	563	Land	241	4 059	9.6	.1
562	Nonresidential properties	3 635	469 326	16.5	2.2	570	Property management fees for managing real property owned by others	418	9 825	10.3	.3
563	Land	528	25 771	9.2	.1	571	Residential properties	313	4 925	7.8	.2
570	Property management fees for managing real property owned by others	23 691	11 837 181	83.4	54.8	572	Nonresidential properties	187	4 900	9.0	.2
571	Residential properties	15 609	6 897 821	75.5	31.9	580	Real estate listing services	55	1 841	13.6	.1
572	Nonresidential properties	12 361	4 939 360	61.3	22.9	890	Other revenue	433	35 425	16.6	1.2
590	Revenue from construction, remodeling, and repair work done for others	2 149	383 423	19.8	1.8		Miscellaneous revenue	(X)	2 035	(X)	.1
890	Other revenue	7 696	843 991	13.6	3.9		Services related to real estate sales and management, n.e.c. (SIC 6531 pt.)	5 127	3 342 897	(X)	100.0
—	Miscellaneous revenue	(X)	33 613	(X)	.2	010	Real estate consulting	1 796	887 728	79.2	26.6
	Services related to real estate sales and management (SIC 6531 pt.) ..	15 142	6 324 751	(X)	100.0	020	Real estate auction	147	86 182	78.1	2.6
010	Real estate consulting	2 229	907 172	69.8	14.3	030	Fees charged to real estate agents for office use, advertising, publicity, etc.	68	33 125	64.7	1.0
020	Real estate auction	167	86 565	75.7	1.4	070	Other investment income	877	220 699	25.3	6.6
030	Fees charged to real estate agents for office use, advertising, publicity, etc.	101	33 550	57.9	.5	410	Insurance commissions	109	15 615	29.2	.5
070	Other investment income	1 056	222 718	24.2	3.5	500	Gross rents from real properties owned by this establishment	347	49 678	23.9	1.5
410	Insurance commissions	212	17 022	23.1	.3	505	Residential properties	142	16 017	18.8	.5
415	Title	115	14 791	34.2	.2	511	Nonresidential properties	230	31 065	18.6	.9
—	Miscellaneous revenue	(X)	2 231	(X)	(V)	—	Miscellaneous revenue	(X)	2 596	(X)	.1
500	Gross rents from real properties owned by this establishment	672	58 247	20.3	.9	530	Guestroom and unit rental from rooms and units rented primarily to transients	14	11 946	9.4	.4
505	Residential properties	327	19 510	16.6	.3	540	Net gains (losses) from sales of real property owned by this establishment for investment, rent, or lease	139	64 375	41.7	1.9
511	Nonresidential properties	397	34 753	16.3	.6	550	Real estate appraisal	121	10 110	18.1	.3
—	Miscellaneous revenue	(X)	3 984	(X)	.1	560	Real estate brokerage fees and commissions	599	147 428	35.5	4.4
530	Guestroom and unit rental from rooms and units rented primarily to transients	14	11 946	9.4	.2	570	Property management fees for managing real property owned by others	554	122 820	25.5	3.7
540	Net gains (losses) from sales of real property owned by this establishment for investment, rent, or lease	193	66 246	39.7	1.1	580	Real estate listing services	489	191 207	85.7	5.7
550	Real estate appraisal	10 136	2 879 219	94.8	45.5	590	Revenue from construction, remodeling, and repair work done for others	87	9 282	8.9	.3
560	Real estate brokerage fees and commissions	1 604	178 049	28.7	2.8	890	Other revenue	2 650	1 482 846	72.9	44.4
561	Residential properties	1 146	69 356	22.0	1.1	—	Miscellaneous revenue	(X)	9 856	(X)	.3
562	Nonresidential properties	587	76 897	25.5	1.2		Other real estate (SIC 654, 5)	20 054	13 856 678	(X)	100.0
563	Land	403	31 796	20.6	.5	090	Interest income	7 806	423 614	8.3	3.1
570	Property management fees for managing real property owned by others	972	132 645	23.0	2.1	120	Net investment income	2 599	311 350	12.7	2.3
580	Real estate listing services	544	193 048	81.6	3.1	410	Insurance commissions	985	162 316	37.9	1.2
590	Revenue from construction, remodeling, and repair work done for others	76	7 869	9.4	.1	415	Title	891	148 013	44.8	1.1
890	Other revenue	3 091	1 519 723	67.2	24.0	416	Other insurance	75	9 539	14.6	.1
—	Miscellaneous revenue	(X)	10 732	(X)	.2	—	Miscellaneous revenue	(X)	4 764	(X)	(V)
	Real estate appraisers (SIC 6531 pt.)	10 015	2 981 854	(X)	100.0	500	Gross rents from real properties owned by this establishment	2 669	463 181	12.3	3.3
010	Real estate consulting	433	19 444	10.5	.7	590	Revenue from construction, remodeling, and repair work done for others	817	331 907	61.9	2.4
070	Other investment income	175	1 707	3.4	.1	600	Title search, title reconveyance, and title abstract service fees	4 749	1 894 818	75.9	13.7
410	Insurance commissions	103	1 407	7.4	.1	610	Revenue from real estate escrow services	1 247	147 630	19.6	1.1
—	Miscellaneous revenue	(X)	1 407	(X)	.1	620	Revenue from escrow services, other than real estate	125	8 023	10.8	.1
500	Gross rents from real properties owned by this establishment	325	8 569	10.8	.3	630	Revenue from sale of land (except cemetery spaces) subdivided or developed by this establishment ...	5 146	4 968 868	76.3	35.9
501	Single-family houses	155	2 071	7.9	.1	640	Revenue from sale of buildings constructed by this establishment ...	1 649	1 735 250	50.1	12.5
503	Apartments with 5 or more units per building	30	1 422	22.3	.1	650	Revenue from contract construction work done for others	294	108 477	44.8	.8
506	Commercial and office properties ..	152	3 478	8.0	.1						
—	Miscellaneous revenue	(X)	1 598	(X)	.1						
540	Net gains (losses) from sales of real property owned by this establishment for investment, rent, or lease	54	1 871	14.5	.1						

See footnotes at end of table.

2-14 SOURCES OF REVENUE

FIRE INDUSTRIES—SUBJECT SERIES

Table 1. Revenue Lines by Kind of Business: 1992—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

RL code	Kind of business and revenue line	Estab-lish-ments (number)	Revenue of specified line			RL code	Kind of business and revenue line	Estab-lish-ments (number)	Revenue of specified line				
			Amount (\$1,000)	As percent of total revenue of—					Amount (\$1,000)	As percent of total revenue of—			
				Estab-lish-ments reporting line	All estab-lish-ments					Estab-lish-ments reporting line	All estab-lish-ments		
	Other real estate (SIC 654, 5)—Con.												
660	Cemetery and mausoleum services ..	6 313	1 790 370	78.1	12.9	660	Cemetery and mausoleum services ..	6 293	1 789 560	78.3	77.8		
661	Sales of cemetery lots	5 891	508 720	23.8	3.7	661	Sales of cemetery lots	5 891	508 720	23.8	22.1		
662	Sales of other interment spaces and rights	2 058	321 949	21.4	2.3	662	Sales of other interment spaces and rights	2 058	321 949	21.4	14.0		
663	Openings and closings	5 076	395 233	19.5	2.9	663	Openings and closings	5 076	395 233	19.5	17.2		
664	Maintenance services	2 087	87 991	9.6	.6	664	Maintenance services	2 087	87 991	9.6	3.8		
665	Sales of monuments, markers, etc..	3 064	334 421	19.9	2.4	665	Sales of monuments, markers, etc..	3 064	334 421	19.9	14.5		
667	Other cemetery and mausoleum services (excluding sale of merchandise)	2 835	142 056	9.7	1.0	667	Other cemetery and mausoleum services (excluding sale of merchandise)	2 835	142 056	9.7	6.2		
670	Revenue from sale of merchandise ..	789	119 181	10.8	.9	670	Revenue from sale of merchandise ..	611	77 580	15.2	3.4		
890	Other revenue	6 226	1 345 044	20.5	9.7	890	Other revenue	1 499	100 062	16.0	4.4		
—	Miscellaneous revenue	(X)	46 649	(X)	.3	—	Miscellaneous revenue	(X)	2 163	(X)	.1		
	Title abstract offices (SIC 654)	4 716	2 337 340	(X)	100.0		Holding and other investment offices¹ (SIC 67)	20 327	65 817 452	(X)	100.0		
090	Interest income	721	8 398	1.9	.4	090	Interest income	11 036	12 657 842	29.8	19.2		
120	Net investment income	179	6 854	3.5	.3	120	Net investment income	3 844	7 916 150	43.9	12.0		
410	Insurance commissions	932	158 746	42.1	6.8	410	Insurance commissions	216	410 587	48.6	.6		
415	Title	920	151 865	44.6	6.5	415	Gross rents from real properties owned by this establishment	3 586	3 017 554	37.2	4.6		
416	Other insurance	24	5 973	35.7	.3	416	Residential properties	993	395 856	23.6	.6		
—	Miscellaneous revenue	(X)	908	(X)	(V)	—	Nonresidential properties	2 890	2 608 543	29.9	4.0		
500	Gross rents from real properties owned by this establishment	147	3 342	3.7	.1	500	Miscellaneous revenue	(X)	13 155	(X)	(V)		
600	Title search, title reconveyance, and title abstract service fees	4 716	1 889 203	80.8	80.8	600	Net gains (losses) from sales of real property owned by this establishment for investment, rent, or lease	1 611	1 066 849	18.7	1.6		
610	Revenue from real estate escrow services	1 191	138 024	19.2	5.9	610	Management fees earned	5 156	9 496 112	50.7	14.4		
620	Revenue from escrow services, other than real estate	112	7 461	10.4	.3	620	Educational or charitable or religious trusts	240	331 529	50.0	.5		
890	Other revenue	745	122 623	21.5	5.3	701	Other trusts	139	90 466	15.6	.1		
—	Miscellaneous revenue	(X)	2 689	(X)	.1	702	Investments (open-end)	962	2 319 887	54.4	3.5		
	Land subdividers and developers (SIC 655)	15 338	11 519 338	(X)	100.0	703	Investments (closed-end)	495	523 431	35.6	.8		
090	Interest income	7 085	415 216	9.0	3.6	704	Property management	446	218 017	23.1	.3		
120	Net investment income	2 485	308 543	13.0	2.7	705	All other management	3 301	6 001 098	44.0	9.1		
500	Gross rents from real properties owned by this establishment	2 522	459 839	12.6	4.0	706	Miscellaneous revenue	(X)	11 684	(X)	(V)		
590	Revenue from construction, remodeling, and repair work done for others	816	331 766	61.9	2.9	710	Royalty income	2 984	5 910 764	69.8	9.0		
600	Title search, title reconveyance, and title abstract service fees	33	5 615	2.5	.1	711	Oil and petroleum	1 083	638 149	54.7	1.0		
601	Residential properties	16	5 300	3.7	.1	712	Patent, franchise, and copyright leasing (including music and publishing)	1 670	4 819 536	79.1	7.3		
—	Miscellaneous revenue	(X)	315	(X)	(V)	713	All other	364	453 079	32.9	.7		
610	Revenue from real estate escrow services	56	9 606	30.4	.1	720	Dividend income	5 958	15 798 255	56.7	24.0		
630	Revenue from sale of land (except cemetery spaces) subdivided or developed by this establishment	5 140	4 968 754	76.3	43.1	730	Oil or gas production income	348	145 922	13.8	.2		
640	Revenue from sale of buildings constructed by this establishment	1 640	1 734 823	50.1	15.1	890	Other revenue	6 057	9 151 177	34.0	13.9		
650	Revenue from contract construction work done for others	294	108 477	44.8	.9	—	Miscellaneous revenue	(X)	246 240	(X)	.4		
660	Cemetery and mausoleum services ..	6 312	1 790 370	78.1	15.5	090	Holding offices (SIC 671)	10 381	43 634 118	(X)	100.0		
670	Revenue from sale of merchandise ..	776	119 060	10.8	1.0	120	Interest income	6 314	9 977 851	31.8	22.9		
890	Other revenue	5 556	1 236 581	20.4	10.7	150	Net investment income	1 764	5 282 756	49.9	12.1		
—	Miscellaneous revenue	(X)	30 688	(X)	.3	210	Fees from consulting and advisory services	11	35 161	79.8	.1		
	Land subdividers and developers, except cemeteries (SIC 6552) # ..	8 848	9 219 698	(X)	100.0	410	Securities and commodities commissions	43	50 280	15.8	.1		
	Cemetery subdividers and developers (SIC 6553)	6 490	2 299 640	(X)	100.0	500	Insurance commissions	175	375 039	49.8	.9		
090	Interest income	4 399	154 423	10.7	6.7	500	Gross rents from real properties owned by this establishment	1 256	565 568	13.9	1.3		
120	Net investment income	1 461	150 643	18.9	6.6	505	Residential properties	235	51 861	10.0	.1		
410	Insurance commissions	32	2 759	9.3	.1	511	Nonresidential properties	1 081	506 248	16.5	1.2		
500	Gross rents from real properties owned by this establishment	491	20 415	6.1	.9	—	Miscellaneous revenue	(X)	7 459	(X)	(V)		
505	Residential properties	243	3 815	2.6	.2	710	Net gains (losses) from sales of real property owned by this establishment for investment, rent, or lease	548	399 759	12.7	.9		
511	Nonresidential properties	298	16 391	6.3	.7	712	Management fees earned	2 814	5 183 817	42.9	11.9		
—	Miscellaneous revenue	(X)	209	(X)	(V)	701	Educational or charitable or religious trusts	137	297 028	71.4	.7		
630	Revenue from sale of land (except cemetery spaces) subdivided or developed by this establishment	28	2 035	6.8	.1	702	Other trusts	39	42 659	19.3	.1		
632	Value of land (excluding improvement)	24	1 926	7.1	.1	703	Investments (open-end)	197	295 231	49.4	.7		
—	Miscellaneous revenue	(X)	109	(X)	(V)	704	Investments (closed-end)	71	144 584	17.0	.3		
						705	Property management	138	91 635	28.0	.2		
						706	All other management	2 365	4 310 179	41.1	9.9		
						—	Miscellaneous revenue	(X)	2 501	(X)	(V)		
						710	Royalty income	374	550 300	33.6	1.3		
						712	Patent, franchise, and copyright leasing (including music and publishing)	153	263 325	33.7	.6		
						—	All other	166	281 537	32.2	.7		
						720	Miscellaneous revenue	(X)	5 438	(X)	(V)		
							Dividend income	4 071	15 218 996	62.3	34.9		

See footnotes at end of table.

Table 1. Revenue Lines by Kind of Business: 1992—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

RL code	Kind of business and revenue line	Estab-lish-ments (number)	Revenue of specified line			RL code	Kind of business and revenue line	Estab-lish-ments (number)	Revenue of specified line		
			Amount (\$1,000)	As percent of total revenue of—					Amount (\$1,000)	As percent of total revenue of—	
				Estab-lish-ments reporting line	All estab-lish-ments					Estab-lish-ments reporting line	All estab-lish-ments
	Holding offices (SIC 671)— Con.					Miscellaneous investing (SIC 679)	9 117	18 356 766	(X)	100.0	
730	Oil or gas production income	65	92 189	23.2	.2	090 Interest income	4 474	2 594 792	26.0	14.1	
890	Other revenue	3 104	5 729 858	36.8	13.1	120 Net investment income	2 002	2 546 551	46.3	13.9	
						410 Insurance commissions	39	35 518	35.1	.2	
						500 Gross rents from real properties					
—	Miscellaneous revenue	(X)	172 544	(X)	.4	owned by this establishment	2 299	2 449 566	56.9	13.3	
						Residential properties	747	340 917	30.8	1.9	
						511 Nonresidential properties	1 770	2 095 508	38.0	11.4	
						— Miscellaneous revenue	(X)	13 141	(X)	.1	
	Investment offices (SIC 672).	829	3 826 568	(X)	100.0	540 Net gains (losses) from sales of real					
090	Interest income	244	85 161	6.4	2.2	property owned by this					
120	Net investment income	80	75 664	4.1	2.0	establishment for investment, rent,					
						or lease	1 051	678 914	27.4	3.7	
						560 Real estate brokerage fees and					
500	Gross rents from real properties					commissions	166	17 833	4.9	.1	
511	owned by this establishment	31	2 420	6.0	.1	700 Management fees earned	1 513	896 151	36.6	4.9	
—	Nonresidential properties	23	2 091	5.5	.1	701 Educational or charitable or					
	Miscellaneous revenue	(X)	329	(X)	(V)	religious trusts	86	25 709	32.9	.1	
						702 Other trusts	76	15 755	17.5	.1	
700	Management fees earned	829	3 416 144	89.3	89.3	703 Investments (open-end)	204	108 024	46.8	.6	
701	Educational or charitable or					704 Investments (closed-end)	150	145 815	82.8	.8	
	religious trusts	17	8 792	5.2	.2	705 Property management	291	122 347	20.7	.7	
702	Other trusts	24	32 052	12.0	.8	706 All other management	868	469 318	30.6	2.6	
703	Investments (open-end)	561	1 916 632	55.7	50.1	Miscellaneous revenue	(X)	9 183	(X)	.1	
704	Investments (closed-end)	274	233 032	52.8	6.1	710 Royalty income	2 599	5 360 098	81.4	29.2	
705	Property management	17	4 035	15.6	.1	711 Oil and petroleum	1 002	632 365	61.4	3.4	
706	All other management	68	1 221 601	74.6	31.9	712 Patent, franchise, and copyright					
						leasing (including music and					
						publishing)	1 517	4 556 211	85.7	24.8	
720	Dividend income	108	64 527	6.8	1.7	All other	195	171 522	34.2	.9	
890	Other revenue	116	180 433	6.3	4.7	720 Dividend income	1 779	514 732	19.4	2.8	
						730 Oil or gas production income	279	53 464	7.2	.3	
						890 Other revenue	2 810	3 166 875	37.9	17.3	
—	Miscellaneous revenue	(X)	2 219	(X)	.1	— Miscellaneous revenue	(X)	42 272	(X)	.2	

¹Data for SIC 673, Trusts, are not included.

Table 2. Kinds of Businesses by Broad Revenue Lines: 1992

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

SIC code	Revenue line and kind of business	Establishments (number)	Revenue (\$1,000)	Percent of revenue accounted for by specified kind of business	SIC code	Revenue line and kind of business	Establishments (number)	Revenue (\$1,000)	Percent of revenue accounted for by specified kind of business
	Real estate consulting (RL 010)	4 936	1 095 826	100.0		Other investment income (RL 070)	31 994	2 585 000	100.0
65	Real estate	4 894	1 084 489	99.0	65	Real estate	31 877	2 552 656	98.8
6514, 5, 7, 9	Other real estate operators and lessors	35	4 274	.4	651	Real estate operators (except developers) and lessors	12 883	1 246 784	48.2
653	Real estate agents and managers ...	4 685	1 053 902	96.2	6512	Operators of nonresidential buildings	5 059	942 031	36.4
6531 pt.	Offices of real estate agents and brokers	1 492	71 430	6.5	6513	Operators of apartment buildings ..	5 221	183 118	7.1
6531 pt.	Offices of residential real estate agents and brokers	607	16 930	1.5	6514, 5, 7, 9	Other real estate operators and lessors	2 512	116 173	4.5
6531 pt.	Offices of nonresidential real estate agents and brokers	885	54 500	5.0	653	Real estate agents and managers ...	8 476	562 231	21.8
6531 pt.	Real estate property managers ...	947	72 499	6.6	6531 pt.	Offices of real estate agents and brokers	2 026	99 848	3.9
6531 pt.	Services related to real estate sales and management	2 229	907 172	82.8	6531 pt.	Offices of residential real estate agents and brokers	1 399	68 090	2.6
6531 pt.	Real estate appraisers	433	19 444	1.8	6531 pt.	Offices of nonresidential real estate agents and brokers	566	30 453	1.2
6531 pt.	Services related to real estate sales and management, n.e.c. .	1 796	887 728	81.0	6531 pt.	Real estate property managers ...	5 463	245 739	9.5
—	All other industries	42	11 337	1.0	6531 pt.	Services related to real estate sales and management	1 056	222 718	8.6
	Real estate auction (RL 020)	515	95 013	100.0	6531 pt.	Real estate appraisers	175	1 707	.1
65	Real estate	513	94 985	100.0	6531 pt.	Services related to real estate sales and management, n.e.c. .	877	220 699	8.5
653	Real estate agents and managers ...	489	94 640	99.6	—	All other industries	117	32 344	1.3
6531 pt.	Offices of nonresidential real estate agents and brokers	46	2 252	2.4		Loan origination fee income (RL 080)	80 983	15 095 453	100.0
6531 pt.	Services related to real estate sales and management	167	86 565	91.1	60	Depository institutions	(X)	6 419 625	42.5
6531 pt.	Services related to real estate sales and management, n.e.c. .	147	86 182	90.7	602	Commercial banks	(X)	3 022 761	20.0
—	All other industries	2	28	(V)	6021	National commercial banks	(X)	1 506 352	10.0
	Fees charged to real estate agents for office use, advertising, publicity, etc. (RL 030)	2 876	234 617	100.0	6022	State commercial banks	(X)	1 516 409	10.1
65	Real estate	2 869	231 954	98.9	603	Savings institutions	(X)	1 103 392	7.3
653	Real estate agents and managers ...	2 790	228 783	97.5	6035	Savings institutions, federally chartered	(X)	796 555	5.3
6531 pt.	Offices of real estate agents and brokers	2 436	190 211	81.1	6036	Savings institutions, not federally chartered	(X)	306 837	2.0
6531 pt.	Offices of residential real estate agents and brokers	2 243	168 546	71.8	606	Credit unions	(X)	178 791	1.2
6531 pt.	Offices of nonresidential real estate agents and brokers	193	21 665	9.2	601, 8, 9	Other depository institutions	338	2 114 681	14.0
6531 pt.	Services related to real estate sales and management	101	33 550	14.3	61	Nondepository credit institutions	19 451	8 655 908	57.3
6531 pt.	Services related to real estate sales and management, n.e.c. .	68	33 125	14.1	614	Personal credit institutions	4 135	447 994	3.0
—	All other industries	7	2 663	1.1	611, 5, 6	Other nondepository credit institutions	15 316	8 207 914	54.4
	Receipts (commissions) from operators of concessions and coin-operated machines (RL 040)	13 625	194 890	100.0	611	Federal and federally-sponsored credit agencies	765	64 158	4
65	Real estate	13 620	194 864	100.0	615	Business credit institutions	556	313 796	2.1
651	Real estate operators (except developers) and lessors	11 098	157 499	80.8	616	Mortgage bankers and brokers	13 995	7 829 960	51.9
6512	Operators of nonresidential buildings	785	71 906	36.9	6162	Mortgage bankers and loan correspondents	8 533	5 481 454	36.3
6513	Operators of apartment buildings ..	8 819	74 214	38.1	6163	Loan brokers	5 462	2 348 506	15.6
6514, 5, 7, 9	Other real estate operators and lessors	1 494	11 379	5.8	—	All other industries	78	19 920	.1
653	Real estate agents and managers ...	2 508	36 411	18.7		Interest income (RL 090) ...	138 367	434 339 598	100.0
6531 pt.	Real estate property managers ...	2 378	34 629	17.8	60	Depository institutions	(X)	334 791 334	77.1
—	All other industries	5	26	(V)	602	Commercial banks	(X)	186 244 697	42.9
	Gains (losses) on assets sold or traded (RL 050)	2 786	2 428 732	100.0	6021	National commercial banks	(X)	107 152 423	24.7
60	Depository institutions	(X)	413 682	17.0	6022	State commercial banks	(X)	79 092 274	18.2
601, 8, 9	Other depository institutions	95	384 157	15.8	603	Savings institutions	(X)	68 045 120	15.7
61	Nondepository credit institutions	2 591	2 012 476	82.9	6035	Savings institutions, federally chartered	(X)	47 937 583	11.0
611, 5, 6	Other nondepository credit institutions	2 570	2 008 711	82.7	6036	Savings institutions, not federally chartered	(X)	20 107 537	4.6
611	Federal and federally-sponsored credit agencies	195	62 974	2.6	606	Credit unions	(X)	14 243 364	3.3
615	Business credit institutions	757	710 282	29.2	601, 8, 9	Other depository institutions	1 094	66 258 153	15.3
616	Mortgage bankers and brokers	1 618	1 235 455	50.9	61	Nondepository credit institutions	27 201	86 872 898	20.0
6162	Mortgage bankers and loan correspondents	1 505	1 209 949	49.8	614	Personal credit institutions	16 900	42 848 756	9.9
6163	Loan brokers	113	25 506	1.1	611, 5, 6	Other nondepository credit institutions	10 301	44 024 142	10.1
—	All other industries	33	2 574	.1	611	Federal and federally-sponsored credit agencies	1 349	23 937 921	5.5
					615	Business credit institutions	2 986	14 125 587	3.3
					616	Mortgage bankers and brokers	5 966	5 960 634	1.4
					6162	Mortgage bankers and loan correspondents	4 507	5 718 138	1.3
					6163	Loan brokers	1 459	242 496	.1
					67	Holding and other investment offices ¹ .	11 036	12 657 842	2.9
					671	Holding offices	6 314	9 977 851	2.3
					679	Miscellaneous investing	4 474	2 594 792	.6
					—	All other industries	98	17 524	(V)

See footnotes at end of table.

Table 2. Kinds of Businesses by Broad Revenue Lines: 1992—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

SIC code	Revenue line and kind of business	Establishments (number)	Revenue (\$1,000)	Percent of revenue accounted for by specified kind of business	SIC code	Revenue line and kind of business	Establishments (number)	Revenue (\$1,000)	Percent of revenue accounted for by specified kind of business
	Net investment income (RL 120)	100 575	116 791 846	100.0		Leasing income (RL 160)	3 419	14 654 396	100.0
60	Depository institutions	(X)	107 976 374	92.5	61	Nondepository credit institutions	3 293	14 624 407	99.8
602	Commercial banks	(X)	69 891 944	59.8	611, 5, 6	Other nondepository credit institutions	3 261	14 343 038	97.9
6021	National commercial banks	(X)	42 677 814	36.5	615	Business credit institutions	2 721	14 304 997	97.6
6022	State commercial banks	(X)	27 214 130	23.3	616	Mortgage bankers and brokers	449	30 133	.2
603	Savings institutions	(X)	17 286 240	14.8	6162	Mortgage bankers and loan correspondents	290	17 703	.1
6035	Savings institutions, federally chartered	(X)	11 052 544	9.5	6163	Loan brokers	159	12 430	.1
6036	Savings institutions, not federally chartered	(X)	6 233 696	5.3	—	All other industries	126	29 989	.2
606	Credit unions	(X)	5 436 273	4.7		Loan discount fee income (RL 170)	7 430	3 347 569	100.0
601, 8, 9	Other depository institutions	493	15 361 917	13.2	61	Nondepository credit institutions	7 340	3 335 752	99.7
61	Nondepository credit institutions	863	716 507	.6	614	Personal credit institutions	2 656	723 883	21.6
614	Personal credit institutions	543	407 238	.4	611, 5, 6	Other nondepository credit institutions	4 684	2 611 869	78.0
67	Holding and other investment offices ¹	3 844	7 916 150	6.8	615	Business credit institutions	811	1 161 263	34.7
671	Holding offices	1 764	5 282 756	4.5	616	Mortgage bankers and brokers	3 832	1 446 026	43.2
672	Investment offices	80	75 664	.1	6162	Mortgage bankers and loan correspondents	2 734	1 181 963	35.3
679	Miscellaneous investing	2 002	2 546 551	2.2	6163	Loan brokers	1 098	264 063	7.9
—	All other industries	144	182 815	.2	—	All other industries	90	11 817	.4
	Other fees and commissions (RL 130)	109 269	46 158 659	100.0		Service charges on deposit accounts (RL 180)	82 822	17 290 668	100.0
60	Depository institutions	(X)	33 888 376	73.4	60	Depository institutions	(X)	17 282 553	100.0
602	Commercial banks	(X)	21 843 470	47.3	602	Commercial banks	(X)	15 468 717	89.5
6021	National commercial banks	(X)	13 213 667	28.6	6021	National commercial banks	(X)	9 597 216	55.5
6022	State commercial banks	(X)	8 629 803	18.7	6022	State commercial banks	(X)	5 871 501	34.0
603	Savings institutions	(X)	2 895 262	6.3	603	Savings institutions	(X)	1 204 048	7.0
6035	Savings institutions, federally chartered	(X)	2 186 890	4.7	6035	Savings institutions, federally chartered	(X)	839 290	4.9
6036	Savings institutions, not federally chartered	(X)	708 372	1.5	6036	Savings institutions, not federally chartered	(X)	364 758	2.1
606	Credit unions	(X)	868 855	1.9	606	Credit unions	(X)	396 600	2.3
601, 8, 9	Other depository institutions	4 938	8 271 780	17.9	601, 8, 9	Other depository institutions	206	213 188	1.2
61	Nondepository credit institutions	16 844	12 221 913	26.5	—	All other industries	84	8 115	(V)
614	Personal credit institutions	7 522	1 808 196	3.9		Income from fiduciary (trust) activities (RL 190)	43 640	12 670 769	100.0
611, 5, 6	Other nondepository credit institutions	9 322	10 413 717	22.6	60	Depository institutions	(X)	12 651 919	99.9
611	Federal and federally-sponsored credit agencies	1 040	2 006 388	4.4	602	Commercial banks	(X)	11 897 180	93.9
615	Business credit institutions	1 339	2 898 768	6.3	6021	National commercial banks	(X)	5 928 712	46.8
616	Mortgage bankers and brokers	6 943	5 508 561	11.9	6022	State commercial banks	(X)	5 968 468	47.1
6162	Mortgage bankers and loan correspondents	5 305	5 260 473	11.4	603	Savings institutions	(X)	48 001	.4
6163	Loan brokers	1 638	248 088	.5	6036	Savings institutions, not federally chartered	(X)	20 638	.2
—	All other industries	119	48 370	.1	601, 8, 9	Other depository institutions	209	706 728	5.6
	Fees from consulting and advisory services (RL 150)	29 776	21 078 806	100.0	—	All other industries	101	18 850	.1
60	Depository institutions	(X)	1 186 693	5.6		Securities and commodities commissions (RL 210)	21 638	31 129 057	100.0
602	Commercial banks	(X)	837 529	4.0	62	Security and commodity brokers, dealers, exchanges, and services	21 374	31 107 153	99.9
6021	National commercial banks	(X)	128 246	.6	621, 2	Security and commodity brokers, dealers, and flotation companies	18 613	30 501 636	98.0
6022	State commercial banks	(X)	709 283	3.4	621	Security brokers, dealers, and flotation companies	17 287	28 554 732	91.7
601, 8, 9	Other depository institutions	90	327 771	1.6	622	Commodity contracts brokers and dealers	1 326	1 946 904	6.3
61	Nondepository credit institutions	1 015	204 350	1.0	623, 8	Security and commodity exchanges and allied services	2 761	605 517	2.0
611, 5, 6	Other nondepository credit institutions	1 009	202 881	1.0	—	All other industries	264	21 904	.1
615	Business credit institutions	358	117 977	.6		Net gains (losses) in trading accounts in securities (RL 220)	7 450	27 866 270	100.0
616	Mortgage bankers and brokers	581	78 471	.4	62	Security and commodity brokers, dealers, exchanges, and services	7 438	27 864 598	100.0
6162	Mortgage bankers and loan correspondents	318	52 650	.3	621, 2	Security and commodity brokers, dealers, and flotation companies	7 076	27 777 073	99.7
6163	Loan brokers	263	25 821	.1	621	Security brokers, dealers, and flotation companies	6 913	27 709 636	99.4
62	Security and commodity brokers, dealers, exchanges, and services	17 506	17 622 382	83.6	622	Commodity contracts brokers and dealers	163	67 437	.2
621, 2	Security and commodity brokers, dealers, and flotation companies	7 897	4 654 707	22.1	623, 8	Security and commodity exchanges and allied services	362	87 525	.3
621	Security brokers, dealers, and flotation companies	7 809	4 641 000	22.0	—	All other industries	12	1 672	(V)
622	Commodity contracts brokers and dealers	88	13 707	.1					
623, 8	Security and commodity exchanges and allied services	9 587	12 955 363	61.5					
64	Insurance agents, brokers, and services	6 294	2 057 525	9.8					
6411 pt.	Offices of insurance agents and brokers	4 901	478 564	2.3					
6411 pt.	Insurance related services, n.e.c.	1 393	1 578 961	7.5					
—	All other industries	37	7 856	(V)					

See footnotes at end of table.

Table 2. Kinds of Businesses by Broad Revenue Lines: 1992—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

SIC code	Revenue line and kind of business	Establishments (number)	Revenue (\$1,000)	Percent of revenue accounted for by specified kind of business	SIC code	Revenue line and kind of business	Establishments (number)	Revenue (\$1,000)	Percent of revenue accounted for by specified kind of business
	Net gains (losses) in trading accounts in commodities (RL 230)	511	637 920	100.0		Net investment income (RL 280)—Con.			
62	Security and commodity brokers, dealers, exchanges, and services	492	626 671	98.2	636 635, 7, 9 635 637, 9	Title insurance	365	129 404	.1
621, 2	Security and commodity brokers, dealers, and flotation companies	466	625 370	98.0	—	Other insurance carriers	(X)	1 136 131	.7
621	Security brokers, dealers, and flotation companies	215	234 964	36.8	—	Surety insurance	(X)	993 082	.6
622	Commodity contracts brokers and dealers	251	390 406	61.2	63	Pension, health, welfare funds; and insurance carriers, n.e.c.	221	143 049	.1
—	All other industries	19	11 249	1.8	631 632	All other industries	108	59 318	(V)
	Gains (losses) from underwriting and selling groups of securities (RL 240)	5 812	7 681 408	100.0	633	Life insurance premiums earned (net) (RL 300)	25 578	82 564 868	100.0
62	Security and commodity brokers, dealers, exchanges, and services	5 811	7 681 364	100.0	—	Insurance carriers	(X)	82 562 914	100.0
621, 2	Security and commodity brokers, dealers, and flotation companies	5 766	7 641 531	99.5	631 632	Life insurance	(X)	79 702 340	96.5
621	Security brokers, dealers, and flotation companies	5 766	7 641 531	99.5	633	Accident and health insurance and medical service plans	(X)	1 067 357	1.3
623, 8	Security and commodity exchanges and allied services	45	39 833	.5	—	Fire, marine, and casualty insurance ..	(X)	1 792 869	2.2
—	All other industries	1	44	(V)	636 635, 7, 9 635 637, 9	All other industries	161	1 954	(V)
	Margin interest (RL 250)	4 975	3 386 380	100.0	63	Reinsurance premiums—assumed (RL 310)	16 828	26 123 720	100.0
62	Security and commodity brokers, dealers, exchanges, and services	4 969	3 386 105	100.0	63	Insurance carriers	(X)	26 121 550	100.0
621, 2	Security and commodity brokers, dealers, and flotation companies	4 902	3 251 458	96.0	631 632	Life insurance	(X)	11 044 406	42.3
621	Security brokers, dealers, and flotation companies	4 845	3 193 855	94.3	633	Accident and health insurance and medical service plans	(X)	2 221 176	8.5
622	Commodity contracts brokers and dealers	57	57 603	1.7	636 635, 7, 9 635 637, 9	Fire, marine, and casualty insurance ..	(X)	12 630 698	48.4
623, 8	Security and commodity exchanges and allied services	67	134 647	4.0	—	Title insurance	27	24 585	.1
—	All other industries	6	275	(V)	633	Other insurance carriers	(X)	200 685	.8
	Other interest income (RL 260)	6 261	7 820 180	100.0	63	Surety insurance	(X)	135 367	.5
62	Security and commodity brokers, dealers, exchanges, and services	6 137	7 774 600	99.4	637, 9	Pension, health, welfare funds; and insurance carriers, n.e.c.	6	65 318	.3
621, 2	Security and commodity brokers, dealers, and flotation companies	3 462	7 494 231	95.8	—	All other industries	25	2 170	(V)
621	Security brokers, dealers, and flotation companies	3 233	7 445 748	95.2	631 632	Accident and health insurance premiums earned (net) (RL 320)	25 800	63 262 265	100.0
622	Commodity contracts brokers and dealers	229	48 483	.6	63	Insurance carriers	(X)	63 258 635	100.0
623, 8	Security and commodity exchanges and allied services	2 329	258 538	3.3	631 632	Life insurance	(X)	40 526 230	64.1
—	All other industries	124	45 580	.6	633	Accident and health insurance and medical service plans	(X)	19 974 332	31.6
	Commissions from sale of other investment company securities (RL 270)	4 126	1 802 723	100.0	—	Fire, marine, and casualty insurance ..	(X)	2 758 071	4.4
62	Security and commodity brokers, dealers, exchanges, and services	4 116	1 786 976	99.1	63	All other industries	201	3 630	(V)
621, 2	Security and commodity brokers, dealers, and flotation companies	3 238	1 696 340	94.1	631 632	Premiums earned (net) for other hospital and medical services (HMO's, PPO's, prepaid health plans) (RL 330)	1 811	103 265 932	100.0
621	Security brokers, dealers, and flotation companies	3 235	1 694 634	94.0	63	Insurance carriers	(X)	103 261 071	100.0
623, 8	Security and commodity exchanges and allied services	878	90 636	5.0	631 632	Life insurance	(X)	382 251	.4
—	All other industries	10	15 747	.9	633	Accident and health insurance and medical service plans	(X)	102 854 108	99.6
	Net investment income (RL 280)	17 244	160 072 187	100.0	63	All other industries	11	4 861	(V)
62	Security and commodity brokers, dealers, exchanges, and services	3 423	3 722 389	2.3	631 632	Property and casualty insurance premiums earned (net) (RL 340)	19 688	199 850 296	100.0
621, 2	Security and commodity brokers, dealers, and flotation companies	2 708	3 360 326	2.1	63	Insurance carriers	(X)	199 839 977	100.0
621	Security brokers, dealers, and flotation companies	2 649	3 355 965	2.1	631 632	Life insurance	(X)	7 245 266	3.6
623, 8	Security and commodity exchanges and allied services	796	384 944	.2	633	Accident and health insurance and medical service plans	(X)	165 236	.1
63	Insurance carriers	(X)	156 290 480	97.6	635, 7, 9 635	Fire, marine, and casualty insurance ..	(X)	192 257 713	96.2
631	Life insurance	(X)	110 390 865	69.0	637, 9	Other insurance carriers	(X)	171 761	.1
632	Accident and health insurance and medical service plans	(X)	4 960 603	3.1	—	Surety insurance	(X)	169 080	.1
633	Fire, marine, and casualty insurance ..	(X)	39 704 216	24.8	63	Pension, health, welfare funds; and insurance carriers, n.e.c.	112	475 649	13.5
					636	All other industries	31	2 438	.1
					637, 9	Title insurance premiums earned (net) (RL 360)	1 734	4 149 325	100.0
					—	Insurance carriers	(X)	4 087 692	98.5
					633	Title insurance	1 480	4 076 774	98.3
					—	All other industries	252	61 633	1.5

See footnotes at end of table.

Table 2. Kinds of Businesses by Broad Revenue Lines: 1992—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

SIC code	Revenue line and kind of business	Establishments (number)	Revenue (\$1,000)	Percent of revenue accounted for by specified kind of business	SIC code	Revenue line and kind of business	Establishments (number)	Revenue (\$1,000)	Percent of revenue accounted for by specified kind of business
	Annuity revenue (RL 370) . . .	23 316	119 634 514	100.0		Revenue from all other insurance-related activities (RL 440)			
63	Insurance carriers	(X)	119 632 358	100.0		Insurance agents, brokers, and services	14 197	3 889 479	100.0
631	Life insurance	(X)	115 295 105	96.4	64	Offices of insurance agents and brokers	12 474	618 929	15.9
632	Accident and health insurance and medical service plans	(X)	342 501	.3	6411 pt.	Insurance related services, n.e.c.	1 651	3 070 696	79.0
633	Fire, marine, and casualty insurance	(X)	3 994 752	3.3	6411 pt.	All other industries	72	199 854	5.1
—	All other industries	84	2 156	(V)	—				
	Surety insurance premiums earned (net) (RL 380)	13 614	4 231 864	100.0		Gross rents from real properties owned by this establishment (RL 500)	122 142	73 707 419	100.0
63	Insurance carriers	(X)	4 231 702	100.0	63	Insurance carriers	(X)	1 477 267	2.0
633	Fire, marine, and casualty insurance	(X)	819 320	19.4	631	Life insurance	(X)	1 222 218	1.7
635, 7, 9	Other insurance carriers	(X)	2 570 509	60.7	633	Fire, marine, and casualty insurance	(X)	214 655	.3
635	Surety insurance	(X)	2 570 509	60.7	64	Insurance agents, brokers, and services	3 807	73 847	.1
—	All other industries	11	162	(V)	6411 pt.	Offices of insurance agents and brokers	3 714	65 512	.1
	Fees collected for providing administrative services (RL 390)	1 990	16 709 101	100.0	65	Real estate	112 038	69 126 141	93.8
63	Insurance carriers	(X)	16 708 874	100.0	651	Real estate operators (except developers) and lessors	102 885	68 292 226	92.7
631	Life insurance	(X)	1 424 649	8.5	6512	Operators of nonresidential buildings	32 905	33 219 800	45.1
632	Accident and health insurance and medical service plans	(X)	14 652 344	87.7	6513	Operators of apartment buildings	48 330	28 070 184	38.1
633	Fire, marine, and casualty insurance	(X)	630 020	3.8	6514, 5, 7, 9	Other real estate operators and lessors	21 650	7 002 242	9.5
—	All other industries	6	227	(V)	653	Real estate agents and managers	6 484	370 734	.5
	Insurance commissions (RL 410)	125 905	41 224 035	100.0	6531 pt.	Offices of real estate agents and brokers	3 251	111 540	.2
62	Security and commodity brokers, dealers, exchanges, and services	9 532	627 473	1.5	6531 pt.	Offices of residential real estate agents and brokers	2 789	86 005	.1
621, 2	Security and commodity brokers, dealers, and flotation companies	6 624	481 015	1.2	6531 pt.	Real estate property managers	2 561	200 947	.3
621	Security brokers, dealers, and flotation companies	6 620	480 976	1.2	6531 pt.	Services related to real estate sales and management	672	58 247	.1
623, 8	Security and commodity exchanges and allied services	2 908	146 458	.4	654, 5	Services related to real estate sales and management, n.e.c.	347	49 678	.1
64	Insurance agents, brokers, and services	113 290	39 889 792	96.8	655	Other real estate	2 669	463 181	.6
6411 pt.	Offices of insurance agents and brokers	112 542	39 640 836	96.2	67	Land subdividers and developers	2 522	459 839	.6
6411 pt.	Insurance related services, n.e.c.	748	248 956	.6	671	Holding and other investment offices ¹	3 586	3 017 554	4.1
65	Real estate	2 714	251 256	.6	679	Holding offices	1 256	565 568	.8
653	Real estate agents and managers	1 431	66 922	.2	—	Miscellaneous investing	2 299	2 449 566	3.3
6531 pt.	Offices of real estate agents and brokers	994	39 885	.1	—	All other industries	147	12 610	(V)
6531 pt.	Offices of residential real estate agents and brokers	902	36 965	.1	65				
654, 5	Other real estate	985	162 316	.4	6514, 5, 7, 9	Condominium and cooperative owners' fees and assessments (RL 520)	16 647	7 129 672	100.0
654	Title abstract offices	932	158 746	.4	65	Real estate	16 638	7 125 366	99.9
67	Holding and other investment offices ¹	216	410 587	1.0	6531 pt.	Other real estate operators and lessors	79	5 595	.1
671	Holding offices	175	375 039	.9	6531 pt.	Real estate agents and managers	16 249	7 097 518	99.6
679	Miscellaneous investing	39	35 518	.1	6531 pt.	Offices of real estate agents and brokers	317	11 845	.2
—	All other industries	153	44 927	.1	6531 pt.	Offices of residential real estate agents and brokers	275	10 563	.2
	Insurance claims adjusting/appraisal fees (RL 420)	6 672	4 664 739	100.0	—	Real estate property managers	15 914	7 084 877	99.4
64	Insurance agents, brokers, and services	6 646	4 430 214	95.0	65	All other industries	9	4 306	.1
6411 pt.	Offices of insurance agents and brokers	588	100 959	2.2	65				
6411 pt.	Insurance related services, n.e.c.	6 058	4 329 255	92.8	651	Guestroom and unit rental from rooms and units rented primarily to transients (RL 530)	1 166	378 992	100.0
—	All other industries	26	234 525	5.0	6512	Real estate	1 137	366 787	96.8
	Fees earned managing pension, health, and welfare funds (RL 430)	765	206 403	100.0	6513	Real estate operators (except developers) and lessors	600	296 576	78.3
64	Insurance agents, brokers, and services	729	196 905	95.4	6514, 5, 7, 9	Operators of nonresidential buildings	177	189 846	50.1
6411 pt.	Offices of insurance agents and brokers	633	86 582	42.0	6531 pt.	Operators of apartment buildings	291	98 363	26.0
6411 pt.	Insurance related services, n.e.c.	96	110 323	53.5	6531 pt.	Other real estate operators and lessors	132	8 367	2.2
—	All other industries	36	9 498	4.6	6531 pt.	Real estate agents and managers	516	68 083	18.0
					6531 pt.	Offices of real estate agents and brokers	84	16 571	4.4
					6531 pt.	Offices of residential real estate agents and brokers	74	15 678	4.1
					6531 pt.	Real estate property managers	418	39 566	10.4
					6531 pt.	Services related to real estate sales and management	14	11 946	3.2
					6531 pt.	Services related to real estate sales and management, n.e.c.	14	11 946	3.2
					—	All other industries	29	12 205	3.2

See footnotes at end of table.

Table 2. Kinds of Businesses by Broad Revenue Lines: 1992—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

SIC code	Revenue line and kind of business	Establishments (number)	Revenue (\$1,000)	Percent of revenue accounted for by specified kind of business	SIC code	Revenue line and kind of business	Establishments (number)	Revenue (\$1,000)	Percent of revenue accounted for by specified kind of business
	Net gains (losses) from sales of real property owned by this establishment for investment, rent, or lease (RL 540)	7 428	3 532 369	100.0		Property management fees for managing real property owned by others (RL 570) ..	42 363	13 196 293	100.0
	Real estate	5 763	2 450 670	69.4	65	Real estate	42 205	13 172 215	99.8
65	Real estate operators (except developers) and lessors	3 847	1 694 068	48.0	651	Real estate operators (except developers) and lessors	2 717	281 016	2.1
6512	Operators of nonresidential buildings	1 646	1 228 010	34.8	6512	Operators of nonresidential buildings	1 057	187 515	1.4
6513	Operators of apartment buildings ..	759	266 290	7.5	6513	Operators of apartment buildings ..	1 027	71 293	.5
6514, 5, 7, 9	Other real estate operators and lessors	1 494	206 865	5.9	6514, 5, 7, 9	Other real estate operators and lessors	633	22 208	.2
653	Real estate agents and managers ...	1 414	186 740	5.3	653	Real estate agents and managers ...	39 002	12 785 111	96.9
6531 pt.	Offices of real estate agents and brokers	830	69 045	2.0	6531 pt.	Offices of real estate agents and brokers	14 357	818 372	6.2
6531 pt.	Offices of residential real estate agents and brokers	681	54 819	1.6	6531 pt.	Offices of residential real estate agents and brokers	11 204	402 863	3.1
6531 pt.	Offices of nonresidential real estate agents and brokers	149	14 226	.4	6531 pt.	Offices of nonresidential real estate agents and brokers	3 153	415 509	3.2
6531 pt.	Real estate property managers ...	419	73 010	2.1	6531 pt.	Real estate property managers ...	23 691	11 837 181	89.7
6531 pt.	Services related to real estate sales and management	193	66 246	1.9	6531 pt.	Services related to real estate sales and management	972	132 645	1.0
6531 pt.	Real estate appraisers	54	1 871	.1	6531 pt.	Real estate appraisers	418	9 825	.1
6531 pt.	Services related to real estate sales and management, n.e.c. .	139	64 375	1.8	6531 pt.	Services related to real estate sales and management, n.e.c. .	554	122 820	.9
	Real estate appraisal (RL 550)	13 644	3 022 465	100.0		Real estate listing services (RL 580)	947	203 060	100.0
	Real estate	13 565	3 013 491	99.7	65	Real estate	945	203 032	100.0
653	Real estate agents and managers ...	13 420	3 005 624	99.4	65	Real estate agents and managers ...	898	201 897	99.4
6531 pt.	Offices of real estate agents and brokers	3 024	116 546	3.9	6531 pt.	Services related to real estate sales and management	544	193 048	95.1
6531 pt.	Offices of residential real estate agents and brokers	2 535	47 274	1.6	6531 pt.	Real estate appraisers	55	1 841	.9
6531 pt.	Offices of nonresidential real estate agents and brokers	489	69 272	2.3	6531 pt.	Services related to real estate sales and management, n.e.c. .	489	191 207	94.2
6531 pt.	Real estate property managers ...	260	9 859	.3	—	All other industries	2	28	(V)
6531 pt.	Services related to real estate sales and management	10 136	2 879 219	95.3		Revenue from construction, remodeling, and repair work done for others (RL 590)	4 515	897 931	100.0
6531 pt.	Real estate appraisers	10 015	2 869 109	94.9	65	Real estate	4 494	892 295	99.4
6531 pt.	Services related to real estate sales and management, n.e.c. .	121	10 110	.3	651	Real estate operators (except developers) and lessors	864	108 349	12.1
	All other industries	79	8 974	.3	6512	Operators of nonresidential buildings	317	60 318	6.7
	Real estate brokerage fees and commissions (RL 560) ..	65 738	25 348 932	100.0	6513	Operators of apartment buildings ..	199	22 399	2.5
64	Insurance agents, brokers, and services	1 696	85 143	.3	6514, 5, 7, 9	Other real estate operators and lessors	367	31 695	3.5
6411 pt.	Offices of insurance agents and brokers	1 696	85 143	.3	653	Real estate agents and managers ...	2 813	452 039	50.3
65	Real estate	63 436	25 210 240	99.5	6531 pt.	Offices of real estate agents and brokers	588	60 747	6.8
651	Real estate operators (except developers) and lessors	1 830	170 568	.7	6531 pt.	Offices of residential real estate agents and brokers	314	35 340	3.9
6512	Operators of nonresidential buildings	672	60 651	.2	6531 pt.	Offices of nonresidential real estate agents and brokers	274	25 407	2.8
6513	Operators of apartment buildings ..	460	66 787	.3	6531 pt.	Real estate property managers ...	2 149	383 423	42.7
6514, 5, 7, 9	Other real estate operators and lessors	698	43 130	.2	6531 pt.	Services related to real estate sales and management	76	7 869	.9
653	Real estate agents and managers ...	61 012	24 862 418	98.1	6531 pt.	Services related to real estate sales and management, n.e.c. .	87	9 282	1.0
6531 pt.	Offices of real estate agents and brokers	52 673	23 943 698	94.5	654, 5	Other real estate	817	331 907	37.0
6531 pt.	Offices of residential real estate agents and brokers	43 310	19 779 539	78.0	655	Land subdividers and developers ..	816	331 766	37.0
6531 pt.	Offices of nonresidential real estate agents and brokers	9 363	4 164 159	16.4	—	All other industries	21	5 636	.6
6531 pt.	Real estate property managers ...	6 735	740 671	2.9		Title search, title reconveyance, and title abstract service fees (RL 600)	5 658	2 235 818	100.0
6531 pt.	Services related to real estate sales and management	1 604	178 049	.7	65	Real estate	4 774	1 901 556	85.1
6531 pt.	Real estate appraisers	1 005	30 621	.1	654, 5	Other real estate	4 749	1 894 818	84.8
6531 pt.	Services related to real estate sales and management, n.e.c. .	599	147 428	.6	655	Title abstract offices	4 716	1 889 203	84.5
	All other industries	606	53 549	.2	655	Land subdividers and developers ..	33	5 615	.3
						Revenue from real estate escrow services (RL 610) ..	1 632	314 300	100.0
						Real estate	1 557	295 273	94.0
						Other real estate	1 247	147 630	47.0
						Title abstract offices	1 191	138 024	43.9
						Land subdividers and developers ..	56	9 606	3.1
						All other industries	75	19 027	6.1

See footnotes at end of table.

Table 2. Kinds of Businesses by Broad Revenue Lines: 1992—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

SIC code	Revenue line and kind of business	Establishments (number)	Revenue (\$1,000)	Percent of revenue accounted for by specified kind of business	SIC code	Revenue line and kind of business	Establishments (number)	Revenue (\$1,000)	Percent of revenue accounted for by specified kind of business
	Revenue from sale of land (except cemetery spaces) subdivided or developed by this establishment (RL 630)	5 345	5 018 853	100.0		Oil or gas production income (RL 730)	380	148 467	100.0
65	Real estate	5 332	5 017 182	100.0	67	Holding and other investment offices ¹ ..	348	145 922	98.3
654, 5	Other real estate	5 146	4 968 868	99.0	671	Holding offices	65	92 189	62.1
655	Land subdividers and developers ..	5 140	4 968 754	99.0	679	Miscellaneous investing	279	53 464	36.0
—	All other industries	13	1 671	(V)	—	All other industries	32	2 545	1.7
	Revenue from sale of buildings constructed by this establishment (RL 640)	1 179	1 185 888	100.0		Other revenue (RL 890)	133 370	58 362 922	100.0
65	Real estate	1 170	1 172 956	98.9	60	Depository institutions	(X)	17 012 924	29.2
654, 5	Other real estate	1 649	1 735 250	146.3	602	Commercial banks	(X)	8 638 878	14.8
655	Land subdividers and developers ..	1 640	1 734 823	146.3	6021	National commercial banks	(X)	5 694 859	9.8
—	All other industries	9	12 932	1.1	6022	State commercial banks	(X)	2 944 019	5.0
	Revenue from contract construction work done for others (RL 650)	419	137 573	100.0		Savings institutions	(X)	1 636 826	2.8
65	Real estate	416	135 789	98.7	603	Savings institutions, federally chartered	(X)	1 021 051	1.8
654, 5	Other real estate	294	108 477	78.9	6035	Savings institutions, not federally chartered	(X)	615 775	1.1
655	Land subdividers and developers ..	294	108 477	78.9	6036	Credit unions	(X)	262 603	.5
—	All other industries	3	1 784	1.3	601, 8, 9	Other depository institutions	1 153	6 474 617	11.1
	Cemetery and mausoleum services (RL 660)	6 327	1 791 301	100.0		Nondepository credit institutions	9 157	6 476 388	11.1
65	Real estate	6 319	1 790 455	100.0	61	Personal credit institutions	4 785	1 358 341	2.3
654, 5	Other real estate	6 313	1 790 370	100.0	614	Other nondepository credit institutions	4 724	5 708 685	9.8
655	Land subdividers and developers ..	6 312	1 790 370	100.0	611, 5, 6	Federal and federally-sponsored credit agencies	551	2 001 337	3.4
6553	Cemetery subdividers and developers	6 293	1 789 560	99.9	611	Business credit institutions	1 760	2 806 901	4.8
—	All other industries	8	846	(V)	615	Mortgage bankers and brokers	2 606	936 524	1.6
	Revenue from sale of merchandise (RL 670)	898	147 686	100.0		Mortgage bankers and loan correspondents	2 067	876 589	1.5
65	Real estate	885	145 126	98.3	6162	Loan brokers	533	47 340	.1
654, 5	Other real estate	789	119 181	80.7	6163	Security and commodity brokers, dealers, exchanges, and services	10 563	6 568 222	11.3
655	Land subdividers and developers ..	776	119 060	80.6	62	Security and commodity brokers, dealers, and flotation companies ...	8 062	3 164 120	5.4
6553	Cemetery subdividers and developers	611	77 580	52.5	621, 2	Security brokers, dealers, and flotation companies	7 902	3 137 092	5.4
—	All other industries	13	2 560	1.7	621	Commodity contracts brokers and dealers	160	27 028	.1
	Management fees earned (RL 700)	6 843	10 865 178	100.0		Security and commodity exchanges and allied services	2 495	3 396 879	5.8
63	Insurance carriers	(X)	1 286 299	11.8	622	Insurance carriers	(X)	12 918 381	22.1
635, 7, 9	Other insurance carriers	(X)	1 279 273	11.8	623, 8	Life insurance	(X)	8 320 384	14.3
637, 9	Pension, health, welfare funds; and insurance carriers, n.e.c.	1 496	1 279 273	11.8	63	Accident and health insurance and medical service plans	(X)	1 910 081	3.3
67	Holding and other investment offices ¹ ..	5 156	9 496 112	87.4	631	Fire, marine, and casualty insurance ..	(X)	2 260 287	3.9
671	Holding offices	2 814	5 183 817	47.7	632	Title insurance	(X)	597 309 426	.5
672	Investment offices	829	3 416 144	31.4	633	Other insurance carriers	(X)	135 441	.2
679	Miscellaneous investing	1 513	896 151	8.3	636	Surety insurance	(X)	37 451	.1
—	All other industries	203	82 767	.8	635, 7, 9	Pension, health, welfare funds; and insurance carriers, n.e.c.	359	103 118	.2
	Royalty income (RL 710)	3 057	6 007 885	100.0		Insurance agents, brokers, and services	14 443	1 173 917	2.0
67	Holding and other investment offices ¹ ..	2 984	5 910 764	98.4	64	Offices of insurance agents and brokers	13 399	837 282	1.4
671	Holding offices	374	550 300	9.2	6411 pt.	Insurance related services, n.e.c.	1 044	336 635	.6
679	Miscellaneous investing	2 599	5 360 098	89.2	6411 pt.	Real estate	34 145	5 061 913	8.7
—	All other industries	73	97 121	1.6	65	Real estate operators (except developers) and lessors	14 565	1 648 815	2.8
	Dividend income (RL 720)	6 410	15 878 633	100.0		Operators of nonresidential buildings	4 286	824 869	1.4
67	Holding and other investment offices ¹ ..	5 958	15 798 255	99.5	651	Operators of apartment buildings ..	6 771	480 014	.8
671	Holding offices	4 071	15 218 996	95.9	6512	Other real estate operators and lessors	3 545	359 946	.6
672	Investment offices	108	64 527	.4	6513	Real estate agents and managers ...	15 021	2 571 160	4.4
679	Miscellaneous investing	1 779	514 732	3.2	6514, 5, 7, 9	Offices of real estate agents and brokers	4 284	229 714	.4
—	All other industries	452	80 378	.5	6531 pt.	Offices of residential real estate agents and brokers	3 179	153 354	.3
					6531 pt.	Offices of nonresidential real estate agents and brokers	1 105	76 360	.1
					6531 pt.	Real estate property managers ...	7 696	843 991	1.5
					6531 pt.	Services related to real estate sales and management	3 091	1 519 723	2.6
					654, 5	Real estate appraisers	433	35 425	.1
					654	Services related to real estate sales and management, n.e.c. ..	2 650	1 482 846	2.5
					655	Other real estate	6 226	1 345 044	2.3
					6553	Title abstract offices	745	122 623	.2
						Land subdividers and developers ..	5 556	1 236 581	2.1
						Cemetery subdividers and developers	1 499	100 062	.2

See footnotes at end of table.

Table 2. Kinds of Businesses by Broad Revenue Lines: 1992—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

SIC code	Revenue line and kind of business	Establishments (number)	Revenue (\$1,000)	Percent of revenue accounted for by specified kind of business	SIC code	Revenue line and kind of business	Establishments (number)	Revenue (\$1,000)	Percent of revenue accounted for by specified kind of business
	Other revenue (RL 890)— Con.					Other revenue (RL 890)— Con.			
67	Holding and other investment offices ¹	6 057	9 151 177	15.7	671 672 679	Holding offices Investment offices Miscellaneous investing	3 104 116 2 810	5 729 858 180 433 3 166 875	9.8 .3 5.4

¹Data for SIC 673, Trusts, are not included.

Note: For some revenue lines, data by industry do not add to the total for one of two reasons: (1) At any level of industry detail, if the revenue for the particular revenue line was not a minimal percentage of total revenue for the industry, the line was not shown. The data are included at higher levels, however; or (2) Some respondents reported on alternative report forms which did not have identical revenue lines. Adjustments were made only at lower levels of industry detail where the data were significant.

Table 3. Revenue Coverage by Kind of Business: 1992

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

RL code	Kind of business and revenue line	Coverage percent	RL code	Kind of business and revenue line	Coverage percent	RL code	Kind of business and revenue line	Coverage percent
	TOTAL			DEPOSITORY INSTITUTIONS (SIC 60)—Con.			NONDEPOSITORY CREDIT INSTITUTIONS (SIC 61)—Con.	
	Reporting revenue by broad source of revenue line	85.6		Savings Institutions (SIC 603)—Con.			Federal and Federally-Sponsored Credit Agencies (SIC 611)	
	Reporting detail within the specified broad line:			Savings Institutions, Federally Chartered (SIC 6035)			Reporting revenue by broad source of revenue line	95.4
080	Loan origination fee income	79.3		Reporting revenue by broad source of revenue line	86.2	080	Loan origination fee income	95.0
090	Interest income	76.4		Reporting detail within the specified broad line:		090	Interest income	94.4
120	Net investment income	78.6		Loan origination fee income	78.1	130	Other fees and commissions	95.3
130	Other fees and commissions	76.5	080	Interest income	81.4			
160	Leasing income	82.7	090	Net investment income	77.2			
			120	Other fees and commissions	81.6			
170	Loan discount fee income	66.0	130					
210	Securities and commodities commissions .	75.8		Savings Institutions, Not Federally Chartered (SIC 6036)			Business Credit Institutions (SIC 615)	
220	Net gains (losses) in trading accounts in securities	72.8		Reporting revenue by broad source of revenue line	90.9	080	Reporting revenue by broad source of revenue line	72.7
280	Net investment income	67.4		Reporting detail within the specified broad line:		090	Loan origination fee income	69.9
310	Reinsurance premiums—assumed	76.5	080	Loan origination fee income	87.1	130	Interest income	70.1
			090	Interest income	86.4	160	Other fees and commissions	66.8
320	Accident and health insurance premiums earned (net)	54.2	120	Net investment income	86.4	170	Leasing income	70.0
390	Fees collected for providing administrative services	80.8	130	Other fees and commissions	86.4		Loan discount fee income	26.0
410	Insurance commissions	54.3						
500	Gross rents from real properties owned by this establishment	33.1		Credit Unions (SIC 606)			Mortgage Bankers and Brokers (SIC 616)	
560	Real estate brokerage fees and commissions	78.4		Reporting revenue by broad source of revenue line	92.3		Reporting revenue by broad source of revenue line	77.7
				Reporting detail within the specified broad line:		080	Reporting detail within the specified broad line:	
570	Property management fees for managing real property owned by others	82.5	080	Loan origination fee income	87.1	090	Loan origination fee income	74.9
600	Title search, title reconveyance, and title abstract service fees	23.0	090	Interest income	86.4	130	Interest income	75.3
630	Revenue from sale of land (except cemetery spaces) subdivided or developed by this establishment	59.9	120	Net investment income	84.7	160	Other fees and commissions	76.8
640	Revenue from sale of buildings constructed by this establishment	72.0	130	Other fees and commissions	88.8	170	Leasing income	77.1
660	Cemetery and mausoleum services	82.1					Loan discount fee income	76.2
700	Management fees earned	82.4		Other Depository Institutions (SIC 601, 8, 9)			Mortgage bankers and loan correspondents (SIC 6162)	
710	Royalty income	83.8		Reporting revenue by broad source of revenue line	92.3		Reporting revenue by broad source of revenue line	78.1
				Reporting detail within the specified broad line:		080	Reporting detail within the specified broad line:	
	DEPOSITORY INSTITUTIONS (SIC 60)		080	Loan origination fee income	89.5	090	Loan origination fee income	75.8
	Reporting revenue by broad source of revenue line	77.4	090	Interest income	84.7	130	Interest income	75.6
	Reporting detail within the specified broad line:		120	Net investment income	88.8	160	Other fees and commissions	77.2
080	Loan origination fee income	71.5				170	Leasing income	77.8
090	Interest income	73.0		NONDEPOSITORY CREDIT INSTITUTIONS (SIC 61)			Loan discount fee income	76.4
120	Net investment income	73.7		Reporting revenue by broad source of revenue line	85.7		Loan brokers (SIC 6163)	
130	Other fees and commissions	69.7		Reporting detail within the specified broad line:		080	Reporting revenue by broad source of revenue line	75.5
				Loan origination fee income	83.4	090	Reporting detail within the specified broad line:	
	Commercial Banks (SIC 602)		080	Interest income	81.8	130	Loan origination fee income	69.6
	Reporting revenue by broad source of revenue line	70.8	090	Net investment income	85.4	160	Interest income	73.8
	Reporting detail within the specified broad line:		120	Other fees and commissions	78.3	170	Other fees and commissions	74.6
080	Loan origination fee income	64.5					Leasing income	73.1
090	Interest income	66.5		NONDEPOSITORY CREDIT INSTITUTIONS (SIC 61)			Loan discount fee income	75.1
120	Net investment income	67.1		Reporting revenue by broad source of revenue line	79.5		SECURITY AND COMMODITY BROKERS, DEALERS, EXCHANGES, AND SERVICES (SIC 62)	
130	Other fees and commissions	66.8		Reporting detail within the specified broad line:		080	Reporting revenue by broad source of revenue line	79.8
				Loan origination fee income	75.3	090	Reporting detail within the specified broad line:	
	National Commercial Banks (SIC 6021)		080	Interest income	76.9	130	Securities and commodities commissions .	70.6
	Reporting revenue by broad source of revenue line	67.9	090	Net investment income	68.7	160	Net gains (losses) in trading accounts in securities	67.9
	Reporting detail within the specified broad line:		120	Other fees and commissions	66.7	170	Net investment income	44.7
080	Loan origination fee income	62.0		Leasing income	76.8			
090	Interest income	63.8		Loan discount fee income	61.2		Security and Commodity Brokers, Dealers, and Flotation Companies (SIC 621, 2)	
120	Net investment income	64.8					Reporting revenue by broad source of revenue line	79.0
130	Other fees and commissions	64.2		Personal Credit Institutions (SIC 614)			Reporting detail within the specified broad line:	
				Reporting revenue by broad source of revenue line	76.3		Securities and commodities commissions .	70.1
	State Commercial Banks (SIC 6022)			Reporting detail within the specified broad line:		080	Net gains (losses) in trading accounts in securities	67.0
	Reporting revenue by broad source of revenue line	74.8	080	Loan origination fee income	64.2	210	Net investment income	41.3
	Reporting detail within the specified broad line:		090	Interest income	72.5	220		
080	Loan origination fee income	67.9	120	Net investment income	72.7			
090	Interest income	70.2	170	Loan discount fee income	75.2			
120	Net investment income	70.2						
130	Other fees and commissions	70.5		Other Nondepository Credit Institutions (SIC 611, 5, 6)				
				Reporting revenue by broad source of revenue line	81.3			
	Savings Institutions (SIC 603)			Reporting detail within the specified broad line:				
	Reporting revenue by broad source of revenue line	87.6		Loan origination fee income	78.6			
	Reporting detail within the specified broad line:		080	Interest income	79.5	210		
080	Loan origination fee income	80.8	090	Other fees and commissions	79.6	220		
090	Interest income	82.9	130	Leasing income	78.4			
120	Net investment income	80.1	160	Loan discount fee income	56.7			
130	Other fees and commissions	83.1	170					

See footnotes at end of table.

Table 3. Revenue Coverage by Kind of Business: 1992—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

RL code	Kind of business and revenue line	Coverage percent	RL code	Kind of business and revenue line	Coverage percent	RL code	Kind of business and revenue line	Coverage percent
	SECURITY AND COMMODITY BROKERS, DEALERS, EXCHANGES, AND SERVICES (SIC 62)—Con.			INSURANCE CARRIERS (SIC 63)—Con.			REAL ESTATE (SIC 65)	
	Security and Commodity Brokers, Dealers, and Flotation Companies (SIC 621, 2)—Con.			Fire, Marine, and Casualty Insurance (SIC 633)			Reporting revenue by broad source of revenue line	74.0
	Security Brokers, Dealers, and Flotation Companies (SIC 621)			Reporting revenue by broad source of revenue line	94.7	410	Reporting detail within the specified broad line:	
	Reporting revenue by broad source of revenue line	78.9		Reporting detail within the specified broad line:		500	Insurance commissions	68.9
	Reporting detail within the specified broad line:			Net investment income	86.0	560	Gross rents from real properties owned by this establishment	72.8
210	Securities and commodities commissions	69.8	280	Reinsurance premiums—assumed	71.2	570	Real estate brokerage fees and commissions	71.3
220	Net gains (losses) in trading accounts in securities	66.8	310	Accident and health insurance premiums earned (net)	74.8	600	Property management fees for managing real property owned by others	71.4
280	Net investment income	41.2	320	Fees collected for providing administrative services	92.9	630	Title search, title reconveyance, and title abstract service fees	44.6
	Commodity Contracts Brokers and Dealers (SIC 622)			Title Insurance (SIC 636)			Revenue from sale of land (except cemetery spaces) subdivided or developed by this establishment	52.0
	Reporting revenue by broad source of revenue line	81.3		Reporting revenue by broad source of revenue line	94.9	640	Revenue from sale of buildings constructed by this establishment	62.2
	Reporting detail within the specified broad line:			Reporting detail within the specified broad line:		660	Cemetery and mausoleum services	71.1
210	Securities and commodities commissions	80.6	280	Net investment income	64.0		Real Estate Operators (Except Developers) and Lessors (SIC 651)	
220	Net gains (losses) in trading accounts in securities	81.0	310	Reinsurance premiums—assumed	94.9		Reporting revenue by broad source of revenue line	79.3
280	Net investment income	79.2		Other Insurance Carriers (SIC 635, 7, 9)			Reporting detail within the specified broad line:	
	Security and Commodity Exchanges and Allied Services (SIC 623, 8)			Reporting revenue by broad source of revenue line	87.1	500	Gross rents from real properties owned by this establishment	78.0
	Reporting revenue by broad source of revenue line	84.1		Reporting detail within the specified broad line:		560	Real estate brokerage fees and commissions	76.7
	Reporting detail within the specified broad line:			Fees from consulting and advisory services	87.1	570	Property management fees for managing real property owned by others	76.8
210	Securities and commodities commissions	64.5	150	Net investment income	70.8		Operators of Nonresidential Buildings (SIC 6512)	
220	Net gains (losses) in trading accounts in securities	83.8	280	Reinsurance premiums—assumed	87.1		Reporting revenue by broad source of revenue line	84.3
280	Net investment income	74.9	310	Insurance commissions	86.5		Reporting detail within the specified broad line:	
	INSURANCE CARRIERS (SIC 63)			Management fees earned	78.3		Gross rents from real properties owned by this establishment	83.2
	Reporting revenue by broad source of revenue line	95.6		Surety Insurance (SIC 635)			Real estate brokerage fees and commissions	83.2
	Reporting detail within the specified broad line:			Reporting revenue by broad source of revenue line	86.8		Property management fees for managing real property owned by others	80.9
280	Net investment income	76.7	280	Reporting detail within the specified broad line:		500	Operators of Apartment Buildings (SIC 6513)	
310	Reinsurance premiums—assumed	85.5	310	Net investment income	74.7	560	Reporting revenue by broad source of revenue line	75.7
320	Accident and health insurance premiums earned (net)	60.6	700	Reinsurance premiums—assumed	86.8	570	Reporting detail within the specified broad line:	
390	Fees collected for providing administrative services	90.3		Management fees earned	78.8		Gross rents from real properties owned by this establishment	74.8
700	Management fees earned	88.3		INSURANCE AGENTS, BROKERS, AND SERVICES (SIC 64)		560	Real estate brokerage fees and commissions	72.5
	Life Insurance (SIC 631)			Reporting revenue by broad source of revenue line	82.1	570	Property management fees for managing real property owned by others	75.3
	Reporting revenue by broad source of revenue line	98.9		Reporting detail within the specified broad line:			Other Real Estate Operators and Lessors (SIC 6514, 5, 7, 9)	
	Reporting detail within the specified broad line:			Fees from consulting and advisory services	80.5		Reporting revenue by broad source of revenue line	69.1
280	Net investment income	67.6	150	Insurance commissions	76.5		Reporting detail within the specified broad line:	
310	Reinsurance premiums—assumed	97.4	410	Offices of Insurance Agents and Brokers (SIC 6411 pt.)		500	Gross rents from real properties owned by this establishment	67.3
320	Accident and health insurance premiums earned (net)	55.7		Reporting revenue by broad source of revenue line	82.8	560	Real estate brokerage fees and commissions	63.8
390	Fees collected for providing administrative services	84.7		Reporting detail within the specified broad line:		570	Property management fees for managing real property owned by others	67.3
	Accident and Health Insurance and Medical Service Plans (SIC 632)			Fees from consulting and advisory services	81.4		Real Estate Agents and Managers (SIC 653)	
	Reporting revenue by broad source of revenue line	89.5		Insurance commissions	76.9		Reporting revenue by broad source of revenue line	69.4
	Reporting detail within the specified broad line:			Insurance Related Services, N.E.C. (SIC 6411 pt.)			Reporting detail within the specified broad line:	
280	Net investment income	82.6	150	Reporting revenue by broad source of revenue line	79.5	410	Insurance commissions	65.3
310	Reinsurance premiums—assumed	89.0	410	Reporting detail within the specified broad line:		500	Gross rents from real properties owned by this establishment	68.0
320	Accident and health insurance premiums earned (net)	71.3		Fees from consulting and advisory services	77.2	560	Real estate brokerage fees and commissions	67.0
390	Fees collected for providing administrative services	88.8	410	Insurance commissions	77.8	570	Property management fees for managing real property owned by others	67.2

See footnotes at end of table.

Table 3. Revenue Coverage by Kind of Business: 1992—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

RL code	Kind of business and revenue line	Coverage percent	RL code	Kind of business and revenue line	Coverage percent	RL code	Kind of business and revenue line	Coverage percent
	REAL ESTATE (SIC 65)—Con.			REAL ESTATE (SIC 65)—Con.			REAL ESTATE (SIC 65)—Con.	
	Real Estate Agents and Managers (SIC 653)—Con.			Real Estate Agents and Managers (SIC 653)—Con.			Other Real Estate (SIC 654, 5)—Con.	
	Offices of Real Estate Agents and Brokers (SIC 6531 pt.)			Services related to real estate sales and management (SIC 6531 pt.)—Con.			Land Subdividers and Developers (SIC 655)	
	Reporting revenue by broad source of revenue line	70.9		Reporting detail within the specified broad line:		500	Reporting revenue by broad source of revenue line	61.6
	Reporting detail within the specified broad line:		410	Insurance commissions	62.0	600	Reporting detail within the specified broad line:	
410	Insurance commissions	67.3	500	Gross rents from real properties owned by this establishment	70.6	630	Gross rents from real properties owned by this establishment	57.4
500	Gross rents from real properties owned by this establishment	68.6	560	Real estate brokerage fees and commissions	61.3	640	Title search, title reconveyance, and title abstract service fees	61.6
560	Real estate brokerage fees and commissions	68.6	570	Property management fees for managing real property owned by others	57.5	660	Revenue from sale of land (except cemetery spaces) subdivided or developed by this establishment	42.8
570	Property management fees for managing real property owned by others	69.7		Real estate appraisers (SIC 6531 pt.)			Revenue from sale of buildings constructed by this establishment	35.3
	Offices of residential real estate agents and brokers (SIC 6531 pt.)			Reporting revenue by broad source of revenue line	71.2		Cemetery and mausoleum services	59.3
	Reporting revenue by broad source of revenue line	70.0		Reporting detail within the specified broad line:			Land subdividers and developers, except cemeteries (SIC 6552)	
	Reporting detail within the specified broad line:		410	Insurance commissions	68.5		Reporting revenue by broad source of revenue line	58.3
410	Insurance commissions	67.2	500	Gross rents from real properties owned by this establishment	71.0		Reporting detail within the specified broad line:	
500	Gross rents from real properties owned by this establishment	67.8	560	Real estate brokerage fees and commissions	70.8	410	Insurance commissions	53.7
560	Real estate brokerage fees and commissions	67.6	570	Property management fees for managing real property owned by others	70.6	500	Gross rents from real properties owned by this establishment	72.4
570	Property management fees for managing real property owned by others	68.6		Services related to real estate sales and management, n.e.c. (SIC 6531 pt.)		630	Revenue from sale of land (except cemetery spaces) subdivided or developed by this establishment	75.0
	Offices of nonresidential real estate agents and brokers (SIC 6531 pt.)			Reporting revenue by broad source of revenue line	71.5	660	Cemetery and mausoleum services	72.2
	Reporting revenue by broad source of revenue line	74.6		Reporting detail within the specified broad line:			HOLDING AND OTHER INVESTMENT OFFICES¹ (SIC 67)	
	Reporting detail within the specified broad line:		410	Insurance commissions	59.4		Reporting revenue by broad source of revenue line	78.8
410	Insurance commissions	58.1	500	Gross rents from real properties owned by this establishment	70.5	410	Reporting detail within the specified broad line:	
500	Gross rents from real properties owned by this establishment	71.9	560	Real estate brokerage fees and commissions	56.7	500	Insurance commissions	37.1
560	Real estate brokerage fees and commissions	72.5	570	Property management fees for managing real property owned by others	55.1	700	Gross rents from real properties owned by this establishment	76.5
570	Property management fees for managing real property owned by others	74.1		Other Real Estate (SIC 654, 5)		710	Management fees earned	76.1
	Real Estate Property Managers (SIC 6531 pt.)			Reporting revenue by broad source of revenue line	64.5		Royalty income	77.1
	Reporting revenue by broad source of revenue line	67.0		Reporting detail within the specified broad line:			Holding Offices (SIC 671)	
	Reporting detail within the specified broad line:		410	Insurance commissions	62.5		Reporting revenue by broad source of revenue line	82.6
410	Insurance commissions	63.8	500	Gross rents from real properties owned by this establishment	59.6	210	Reporting detail within the specified broad line:	
500	Gross rents from real properties owned by this establishment	66.1	600	Title search, title reconveyance, and title abstract service fees	38.7	410	Securities and commodities commissions	26.4
560	Real estate brokerage fees and commissions	65.3	630	Revenue from sale of land (except cemetery spaces) subdivided or developed by this establishment	44.8	410	Insurance commissions	42.1
570	Property management fees for managing real property owned by others	64.9	640	Revenue from sale of buildings constructed by this establishment	36.9	500	Gross rents from real properties owned by this establishment	80.9
	Services related to real estate sales and management (SIC 6531 pt.)		660	Cemetery and mausoleum services	62.0	700	Management fees earned	79.1
	Reporting revenue by broad source of revenue line	71.4		Title Abstract Offices (SIC 654)		710	Royalty income	82.5
	Reporting detail within the specified broad line:			Reporting revenue by broad source of revenue line	79.3		Investment Offices (SIC 672)	
	Net investment income	52.9		Reporting detail within the specified broad line:			Reporting revenue by broad source of revenue line	69.2
	Insurance commissions	78.3		Insurance commissions	52.9	500	Reporting detail within the specified broad line:	
	Gross rents from real properties owned by this establishment	54.9		Gross rents from real properties owned by this establishment	54.9	700	Gross rents from real properties owned by this establishment	68.9
	Title search, title reconveyance, and title abstract service fees	45.1		Title search, title reconveyance, and title abstract service fees	45.1	710	Management fees earned	69.3
							Royalty income	69.5

¹Data for SIC 673, Trusts, are not included.

Appendix A.

General Explanation

CENSUS COVERAGE AND METHODOLOGY

Structure and method of enumeration. Firms in the 1992 Census of Financial, Insurance, and Real Estate Industries were divided into the nonmail universe and mail universe. The coverage and the method of obtaining census information from each follow:

1. The nonmail universe consisted of firms which were not required to file a regular census return and included:
 - a. All nonemployers, i.e., all firms with no paid employees during 1992. Revenue information for these firms was obtained from administrative records of other Federal agencies. Although consisting of many firms, nonemployers accounted for less than 6 percent of total revenue of all establishments covered in the census.

The census included only those financial, insurance, and real estate nonemployer firms which reported a revenue volume of \$1,000 or more during 1992.

Data for nonemployers are not included in this report but are provided in a separate Nonemployer Statistics report (FC92-N-1).
 - b. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff classified in Major Group 64. (The term "employers" refers to firms with one or more paid employees at any time during 1992 as shown in the active administrative records of other Federal agencies.) Small employers generally included firms with fewer than 10 employees and represented about 20 percent of total revenue of establishments in Major Group 64.

Data on revenue, payroll, and employment for employer firms below the payroll cutoff were derived or estimated from administrative records of other Federal agencies, except for a sample of small employer firms in Major Group 64 for which specialized data requirements precluded reliance solely on administrative records sources. This sample was included in the mail universe.
2. The mail universe consisted of firms for which information was obtained by means of a mail canvass and included:
 - a. Large employers, i.e., all multiestablishment firms, and all employer firms above the payroll size cutoff referred to in section 1b. Within this category, a report of company organization was conducted periodically to identify establishment locations of firms which operated at more than one location and to obtain information on payroll and mid-March employment at each location. The 1991 Report of Company Organization was used as a coverage check in the census. In the 1992 census, all multiestablishment firms were asked to notify the Census Bureau of any establishments for which a form was not received. Report forms were subsequently provided to the firms for these establishments.

In the 1992 census, multiestablishment firms were divided into two categories of report forms, State and establishment. Firms with establishments classified in selected banking (SIC 60) and insurance (SIC 63) industries were sent report forms to collect information for each State in which those firms operated. In addition to the information reported in summary for the State, those firms were asked to report the payroll and mid-March employment for each establishment operated in the State. All other establishments of multiestablishment firms classified in all other financial, insurance, and real estate industries were sent individual report forms for each location.

All multiestablishment firms were asked to notify the Census Bureau of any States or establishments for which a form was not received. Report forms were subsequently provided to the firms for these States or establishments.
 - b. The sample of small employer firms in Major Group 64 for which specialized data precluded reliance solely on administrative records sources. These firms were sent the census mailing packages containing the appropriate 1992 questionnaire.

Method of classifying kinds of business. The financial, insurance, and real estate industries classifications for all establishments were based on the *Standard Industrial*

*Classification Manual: 1987*¹ (SIC). However, the method of assigning these classifications, and the level of detail at which establishments were classified, differed between the nonmail and mail universes as follows:

1. The nonmail universe
 - a. Nonemployers were classified on the basis of information obtained from administrative records of other Federal agencies.
 - b. Selected small employers in Major Group 64 were classified on the basis of a brief inquiry requesting information necessary to assign a 1992 census kind-of-business code, or the classification was obtained from the administrative records of other Federal agencies.
2. Establishments in the mail universe were classified on the basis of their self-designation, sources of revenue, and other special inquiries.

SOURCES OF REVENUE

Revenue line inquiry composition. The revenue line inquiries on 1992 questionnaires were tailored to the kinds of business that would receive them.

Because a complete set of broad revenue lines was not present on any particular questionnaire, respondents sometimes found that part of their revenue did not fit any available revenue line category. When this occurred, they were asked to report revenue on lines for "Other revenue" and to describe the kind of revenue represented. Census personnel subsequently attempted to classify these revenues based on the respondent's description, and to assign the revenue to the appropriate revenue line category. A small percentage of revenue could not be classified and is therefore summarized in this report in a category called "Other revenue."

The effect of excluding insignificant broad revenue lines on particular report forms is an understatement of the number of establishments receiving revenue from each source, and, to a lesser extent, the corresponding revenue figure. The magnitude of this understatement for all revenue lines combined is indicated, at least in part, by the data presented for the "Other revenue" category.

Treatment of nonresponse. Reporting was incomplete or inadequate for establishments representing about 15 percent of the total dollar volume of establishments with payroll. However, revenue line data were expanded to estimate the revenue of all establishments with payroll. The expansion is based on the premise that the revenue lines data for those establishments not reporting this information are similar to revenue lines data for those establishments in the same kind of business that reported

this information. Revenue lines data were expanded at the county level by kind-of-business classification based on reported data at that level. If there were no reported revenue lines data for a particular combination of geographic area and kind of business, expansion factors developed at the United States level were used to produce an estimate. These estimates for the most detailed level of geography and kind of business were then summed to produce higher level geography and kind-of-business estimates.

Coverage. Table 3 presents coverage percents for each kind of business shown. Coverage percents indicate the degree to which establishments in each kind of business acceptably reported broad revenue lines. Coverage was determined by dividing total revenue of establishments reporting acceptable data for broad lines (whether or not additional detail lines were reported) by total revenue of all establishments classified in that particular kind of business.

In addition, coverage percents are presented for selected broad lines where additional detailed line information within the broad line was requested. These data indicate the degree to which detail lines within that broad line were acceptably reported. The coverage percent was computed by dividing total revenue of establishments reporting detail within the particular broad line by the estimated revenue of establishments reporting that broad line within the particular kind of business.

Except when precluded by the census disclosure rules (see Introduction), data are shown for individual kinds of business when the dollar volume of reporting coverage accounts for 60 percent or more of revenue after weighting revenue lines of the sample of "small employers" described in the Census Coverage and Methodology section above.

EXPLANATION OF TERMS

Establishments. An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Statistics for financial, insurance, and real estate industries represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Estimates of this number were derived from a sample and are provided in the financial, insurance, and real estate industries report, *Miscellaneous Subjects* (FC92-S-3). Each census report was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1992. Appendix G, of this report, provides a comparison of the number of establishments active any time during the year versus the number in business at the end of the year.

¹*Standard Industrial Classification Manual: 1987*. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402., Stock No. 041-001-00314-2.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, and when conditions prescribed by the SIC manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were obtained in the census.

Firms. A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. All establishments of subsidiary firms are included as part of the owning or controlling firm. For the economic census, the terms "firm" and "company" are synonymous.

Revenue (Basic dollar volume measure for financial, insurance, and real estate establishments covered by the census). Revenue from all business activities whether or not payment was received in 1992, including net premiums earned by insurance carriers, commissions and fees from all sources, rents, net investment income, interest, dividends, and royalties. Rental revenue from leasing property marketed under operating leases is included, as well as interest earned from property marketed in 1992 under capital, finance, or full payout leases. Revenue also includes the total value of service contracts, amounts received for work subcontracted to others, rents from property sublet to others, and dues and assessments from members.

Revenue does not include sales and other taxes collected from customers and remitted directly by the firm to a local, State, or Federal tax agency. Revenue in this report does not include financial, insurance, or real estate revenue of manufacturers, wholesalers, retail, or service establishments, or other businesses whose primary activity is other than finance, insurance, or real estate.

Annual payroll. Payroll includes all forms of compensation, such as salaries, wages, commissions, bonuses, vacation allowances, sick-leave pay, employee contributions to qualified pension plans, and the value of payments in kind (e.g. free meals and lodgings) paid during the year to all employees. Tips and gratuities received by employees from patrons and reported to employers are included. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll does not include commissions paid to independent (nonemployee) agents, such as insurance and real estate agents. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on form 941.

First-quarter payroll. This item consists of payroll, as defined above, paid to persons employed at any time during the quarter January to March, 1992.

Paid employees for pay period including March 12. Paid employees consist of the full- and part-time employees, including salaried officers and executives of corporations, who were on the payroll during the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses, independent (commission) agents, and employees of departments or concessions operated by other firms. The definition of paid employees is the same as that used on IRS form 941.

Auxiliary establishments. Each company included in this census was asked to identify and separately report auxiliary locations whose primary functions were to manage, administer, service, or support the activities of the other establishments of the company. However, for companies classified as commercial banks, savings institutions, and credit unions (SIC's 602, 603, and 606); and life insurance carriers, accident and health and medical service plans, fire, marine, and casualty, and surety insurance carriers (SIC's 631, 632, 633, and 635), all establishments related to the financial and insurance activity were defined as "operating" regardless of their function and are included in this report. Data for all other auxiliary locations are presented in a subsequent report issued as part of the 1992 *Enterprise Statistics* reports.

KIND-OF-BUSINESS CLASSIFICATIONS

Finance, Insurance, and Real Estate, as defined in Division H of the 1987 Standard Industrial Classification (SIC) manual, includes establishments operating primarily in the fields of finance, insurance, and real estate. Finance includes depository institutions, nondepository credit institutions, holding (but not predominantly operating) companies, other investment companies, brokers and dealers in securities and commodity contracts, and security and commodity exchanges. Insurance covers carriers of all types of insurance, and insurance agents and brokers. Real estate includes owners, lessors, lessees, agents, and developers of real estate.

Establishments covered by the census were assigned kind-of-business classifications according to the industry classifications defined in the 1987 SIC manual. When a more detailed classification than defined in the SIC manual was needed, additional kinds of business were identified within an SIC industry.

The basis for a kind-of-business classification is described above in "Method of classifying kinds of business." Descriptions of those kinds of business for which data are provided in this report follow.

Depository Institutions (SIC Major Group 60)

This major group includes institutions that are engaged in deposit banking or closely related functions, including fiduciary activities.

Federal reserve banks (SIC 6011). Central reserve depository institutions whose primary activity is receiving deposits from Federal Reserve banks and branches and providing advances to such institutions. These institutions generally do not receive deposits from, or make advances to, other enterprises or individuals.

Central reserve depository institutions, n.e.c. (SIC 6019). Central reserve depository institutions, other than Federal Reserve banks, primarily engaged in providing credit to and holding deposits and reserves for their members, such as savings banks, savings and loan associations, or credit unions.

National commercial banks (SIC 6021). Commercial banks and trust companies (accepting deposits) chartered under the National Bank Act. Trust companies engaged in fiduciary business, but not regularly engaged in deposit banking, are classified in Industry 6091.

State commercial banks (SIC 6022). Commercial banks and trust companies (accepting deposits) chartered by one of the States or territories. Trust companies engaged in fiduciary business, but not regularly engaged in deposit banking, are classified in Industry 6091.

Commercial banks, n.e.c. (SIC 6029). Commercial banks (accepting deposits) which do not operate under Federal or State charter. Establishments classified here are included with SIC 6022.

Savings institutions, federally chartered (SIC 6035). Federally chartered savings institutions (accepting deposits) operating under Federal charter.

Savings institutions, not federally chartered (SIC 6036). State-chartered savings institutions (accepting deposits) which do not operate under Federal charter.

Credit unions, federally chartered (SIC 6061). Cooperative thrift and loan associations (accepting deposits) organized under Federal charter to finance credit needs of their members.

Credit unions, not federally chartered (SIC 6062). Cooperative thrift and loan associations (accepting deposits) organized under other than Federal charter to finance credit needs of their members.

Branches and agencies of foreign banks (SIC 6081). Establishments operating as branches or agencies of foreign banks which specialize in commercial loans, especially trade finance. They typically fund themselves via

large denomination interbank deposits, rather than through smaller denomination retail deposits. Federally licensed agencies of foreign banks may not accept deposits. Federal branches may accept deposits; however, if they choose to accept deposits in denominations of \$100,000 or less, Federal deposit insurance is required. Establishments which are owned by foreign banks but primarily engaged in accepting retail deposits from the general public in the United States are classified in Industry Group 602.

Foreign trade and international banking institutions (SIC 6082). Establishments of foreign trade companies operating in the United States under Federal or State charter for the purpose of aiding or financing foreign trade. Also included in this industry are Federal or State chartered banking institutions which only engage in banking outside the United States.

Nondeposit trust facilities (SIC 6091). Trust companies engaged in fiduciary business, but not regularly engaged in deposit banking. Some of these establishments occasionally hold limited amounts of special types of deposits, and their uninvested trust funds are usually classified as deposits. These nondeposit trust facilities may have either National or State charters. This industry does not include establishments operating under trust company charters which limit their fiduciary business to that incidental to real estate title or mortgage loan activities, which are classified in Industry 6361.

Functions related to depository banking, n.e.c. (SIC 6099). Establishments primarily engaged in performing functions related to depository banking, not elsewhere classified.

Nondepository Credit Institutions (SIC Major Group 61)

This major group includes establishments engaged in extending credit in the form of loans, but not engaged in deposit banking.

Federal and federally-sponsored credit agencies (SIC 6111). Establishments of federally-sponsored credit agencies primarily engaged in guaranteeing, insuring, or making loans. Federally-sponsored credit agencies are established under authority of Federal legislation, but are not regarded as part of the Government. They are often owned by their members or borrowers. Data for Federal credit agencies are not included.

For large geographic areas, data are presented for the following subdivisions of this classification:

1. Farm credit system.
2. Federally-sponsored credit agencies, except farm credit system.

Personal credit institutions (SIC 6141). Establishments primarily engaged in providing loans to individuals. Also included in this industry are establishments primarily engaged in financing retail sales made on the installment plan and financing automobile loans for individuals.

For large geographic areas, data are presented for the following subdivisions of this classification:

1. Automotive sales finance companies.
2. Sales finance companies, except automotive.
3. Consumer and personal finance companies, and personal and small loan companies.
4. Personal credit institutions, n.e.c.

Short-term business credit institutions, except agricultural (SIC 6153). Establishments primarily engaged in extending credit to business enterprises for relatively short periods. Private establishments primarily engaged in extending agricultural credit are classified in Industry 6159.

Miscellaneous business credit institutions (SIC 6159). Establishments primarily engaged in furnishing intermediate or long-term general and industrial credit, including the finance leasing of automobiles, trucks, and machinery and equipment. Included in this industry are private establishments primarily engaged in extending agricultural credit. Federal and federally-sponsored credit agencies primarily engaged in extending agricultural credit are classified in Industry 6111. Establishments primarily engaged in other types of leasing of passenger cars and trucks are classified in Industry Group 751.

For large geographic areas, data are presented for the following subdivisions of this classification:

1. Agricultural credit institutions.
2. Miscellaneous business credit institutions, n.e.c.

Mortgage bankers and loan correspondents (SIC 6162). Establishments primarily engaged in originating mortgage loans, selling mortgage loans to permanent investors, and servicing these loans. They may also provide real estate construction loans.

Loan brokers (SIC 6163). Establishments primarily engaged in arranging loans for others. These establishments operate mostly on a commission or fee basis and do not ordinarily have any continuing relationship with either borrower or lender.

Security and Commodity Brokers, Dealers, Exchanges, and Services (SIC Major Group 62)

This major group includes establishments engaged in the underwriting, purchase, sale, or brokerage of securities and other financial contracts on their own account or for the account of others; and exchanges of securities and commodities.

Security brokers, dealers, and flotation companies (SIC 621). Establishments primarily engaged in the purchase, sale, and brokerage of securities; and those, generally known as investment bankers, primarily engaged in originating, underwriting, and distributing issues of securities. Establishments primarily engaged in issuing shares of mutual and money market funds, unit investment trusts, and face amount certificates are classified in Industry Group 672. Establishments primarily engaged in providing investment advice on a contract or fee basis to establishments which deal in financial contracts are classified in Industry 6282.

Commodity contracts brokers and dealers (SIC 622). Establishments primarily engaged in buying and selling commodity contracts on either a spot or future basis for their own account or for the account of others. These establishments are members, or are associated with members, of recognized commodity exchanges. Establishments primarily engaged in buying and selling commodities are classified in Wholesale Trade.

Security and commodity exchanges (SIC 623). Establishments primarily engaged in furnishing space and other facilities to members for the purpose of buying, selling, or otherwise trading in stocks, stock options, bonds, or commodity contracts.

Investment advice (SIC 6282). Establishments primarily engaged in furnishing investment information and advice to companies and individuals concerning securities and commodities on a contract or fee basis. Establishments that provide advice and also act as brokers or dealers are classified in Industry 6211.

Services allied with the exchange of securities or commodities, n.e.c. (SIC 6289). Establishments primarily engaged in furnishing services to security or commodity holders, brokers, or dealers, not elsewhere classified.

Insurance Carriers (SIC Major Group 63)

This major group includes carriers of insurance of all types, including reinsurance. Agents and brokers dealing in insurance and organizations rendering services to insurance carriers or to policyholders are classified in Major Group 64.

Life insurance (SIC 6311). Establishments primarily engaged in underwriting life insurance. These establishments are operated by enterprises that may be owned by stockholders, policyholders, or other carriers.

For large geographic areas, data are presented for the following subdivisions of this classification:

1. Sales offices of life insurance carriers.
2. Home offices of life insurance carriers.
3. Other offices of life insurance carriers, n.e.c.

Accident and health insurance (SIC 6321). Establishments primarily engaged in underwriting accident and health insurance. This industry includes establishments which provide health insurance protection for disability income losses and medical expense coverage on an indemnity basis. These establishments are operated by enterprises that may be owned by stockholders, policyholders, or other carriers. Establishments primarily engaged in providing hospital, medical and other health services on a service basis or combination of service and indemnity basis are classified in Industry 6324.

Hospital and medical service plans (SIC 6324). Establishments primarily engaged in providing hospital, medical and other health services to subscribers or members in accordance with prearranged agreements or service plans. Generally, these service plans provide benefits to subscribers or members in return for specified subscription charges. The plans may be through a contract under which a participating hospital or physician agrees to render the covered services without charging any additional fees. Other plans provide for partial indemnity and service benefits. Also included in this industry are separate establishments of health maintenance organizations which provide medical insurance. Establishments providing these services through their own facilities or employed physicians are classified in Major Group 80.

Fire, marine, and casualty insurance (SIC 633). Establishments primarily engaged in underwriting fire, marine, and casualty insurance. These establishments are operated by enterprises that may be owned by stockholders, policyholders, or other carriers.

For large geographic areas, data are presented for the following subdivisions of this classification:

1. Sales offices of fire, marine, and casualty insurance carriers.
2. Home offices of fire, marine, and casualty insurance carriers.
3. Other offices of fire, marine, and casualty insurance carriers, n.e.c.

Surety insurance (SIC 635). Establishments primarily engaged in underwriting financial responsibility insurance. Establishments primarily performing bail bonding services are classified in Industry 7389.

Title insurance (SIC 636). Establishments primarily engaged in underwriting insurance to protect the owner of real estate, or lenders of money thereon, against loss sustained by reason of any defect of title.

Pension, health, and welfare funds (SIC 637). Establishments primarily engaged in managing pension, retirement, health, and welfare funds. (The tabulations in this publication include only third-party administrators of pension, health, and welfare funds.)

Insurance carriers, n.e.c. (SIC 639). Establishments primarily engaged in underwriting insurance, not elsewhere classified, such as insuring bank deposits and shares in savings and loan associations. They may also perform other functions related to insurance carriers, not elsewhere classified. These establishments include sales, home, and other offices owned or operated by insurance carriers, not elsewhere classified.

Insurance Agents, Brokers, And Service (SIC Major Group 64)

This major group includes agents and brokers dealing in insurance, and also organizations offering services to insurance companies and to policyholders.

Insurance agents, brokers, and service (SIC 6411). Agents primarily representing one or more insurance carriers, or brokers not representing any particular carriers primarily engaged as independent contractors in the sale or placement of insurance contracts with carriers, but not employees of the insurance carriers they represent. This industry also includes independent organizations concerned with insurance services. Establishments engaged in searching real estate titles are classified in Industry 6541.

For large geographic areas, data are presented for the following subdivisions of this classification:

1. Offices of insurance agents and brokers.
2. Insurance-related services, n.e.c.

Real Estate (SIC Major Group 65)

This major group includes real estate operators, and owners and lessors of real property, as well as buyers, sellers, developers, agents, and brokers. "Operators" in this group will be interpreted as owner-operators. Establishments primarily engaged in the construction of buildings for sale (operative builders) are classified in Industry 1531.

Operators of nonresidential buildings (SIC 6512). Establishments primarily engaged in the operation of nonresidential buildings.

For large geographic areas, data are presented for the following subdivisions of this classification:

1. Operators of professional and other office buildings.
2. Operators of manufacturing and industrial buildings.
3. Operators of shopping centers and retail stores.
4. Operators of nonresidential buildings and facilities, n.e.c.

Operators of apartment buildings (SIC 6513). Establishments primarily engaged in the operation of apartment buildings. Apartment buildings are defined as containing

five or more housing units. This industry does not include hotels, rooming and boarding houses, camps, and other lodging places for transients which are classified in Services, Major Group 70.

Operators of dwellings other than apartment buildings (SIC 6514). Establishments primarily engaged in the operation of dwellings other than apartment buildings. Dwellings other than apartment buildings are defined as containing four or fewer housing units. This industry does not include hotels, rooming and boarding houses, camps, and other lodging places for transients which are classified in Services, Major Group 70.

Operators of residential mobile home sites (SIC 6515). Establishments primarily engaged in the operation of residential mobile home sites. Establishments primarily engaged in the operation of sites for overnight or transient use for travel trailers are classified in Services, Industry 7033.

Lessors of railroad property (SIC 6517). Establishments primarily engaged in leasing railroad property.

Lessors of real property, n.e.c. (SIC 6519). Establishments primarily engaged in leasing real property, not elsewhere classified.

Real estate agents and managers (SIC 653). Establishments primarily engaged in renting, buying, selling, managing, and appraising real estate for others.

For large geographic areas, data are presented for the following subdivisions of this classification:

1. Offices of residential real estate agents and brokers.
2. Offices of nonresidential real estate agents and brokers.
3. Residential real estate property managers.
4. Nonresidential real estate property managers.
5. Condominium and cooperative owners' associations.
6. Real estate appraisers.
7. Services related to real estate sales and management, n.e.c.

Title abstract offices (SIC 654). Establishments primarily engaged in searching real estate titles. This industry does not include title insurance companies which are classified in Industry 6361.

Land subdividers and developers, except cemeteries (SIC 6552). Establishments primarily engaged in subdividing real property into lots, except cemetery lots, and in developing it for resale on their own account. Establishments primarily engaged in developing lots for others are classified in Industry 1794.

Cemetery subdividers and developers (SIC 6553). Establishments primarily engaged in subdividing real property into cemetery lots, and in developing it for resale on their own account.

Holding and Other Investment Offices (SIC Major Group 67)

This major group includes investment trusts, investment companies, holding companies, and miscellaneous investment offices.

Offices of bank holding companies (SIC 6712). Establishments primarily engaged in holding or owning the securities of banks for the sole purpose of exercising some degree of control over the activities of bank companies whose securities they hold. Companies holding securities of banks, but which are predominantly operating the banks, are classified according to the kind of bank operated.

Offices of holding companies, n.e.c. (SIC 6719). Establishments primarily engaged in holding or owning securities of companies other than banks, for the sole purpose of exercising some degree of control over the activities of the companies whose securities they hold. Companies holding securities, but which are predominantly operating companies, are classified according to the kind of business operated.

Management investment offices, open-end (SIC 6722). Establishments primarily engaged in issuing shares, other than unit investment trusts and face-amount certificate companies, whose shares contain a provision requiring redemption by the company upon request of the security holder.

Unit investment trusts, face-amount certificate offices, and closed-end management investment offices (SIC 6726). Establishments primarily engaged in issuing unit investment trusts or face-amount certificates; and establishments primarily engaged in issuing shares, other than unit investment trusts and face-amount certificate companies, whose shares contain no provision requiring redemption by the company upon request of the security holder. Unit investment trust companies (1) are organized under a trust indenture, contract of custodianship or agency, or similar instrument; (2) do not have a board of directors; and (3) issue only securities redeemable at the request of the security holder, each of which represents an undivided interest in a unit of specified securities, but does not include voting trusts. Face-amount certificates, sometimes referred to as guaranteed face-amount certificates, are essentially obligations of the issuing company to pay a fixed sum at a specified maturity date and usually require periodic payments by the purchaser.

Educational, religious, and charitable trusts (SIC 6732). Establishments primarily engaged in the management of the funds of trusts and foundations organized for religious, educational, charitable, or nonprofit research purposes.

Trusts, except educational, religious, and charitable (SIC 6733). Establishments primarily engaged in the management of the funds of trusts and foundations organized for purposes other than religious, educational, charitable, or nonprofit research.

Oil royalty traders (SIC 6792). Establishments primarily engaged in investing in oil and gas royalties or leases, or fractional interest therein.

Patent owners and lessors (SIC 6794). Establishments primarily engaged in owning or leasing franchises, patents, and copyrights which they in turn license others to use.

Real estate investment trusts (SIC 6798). Establishments primarily engaged in closed-end investments in real estate or related mortgage assets operating so that they could meet the requirements of the Real Estate Investment Trust Act of 1960 as amended. This act exempts trusts from corporate income and capital gains taxation, provided they invest primarily in specified assets, pay out most of their income to shareholders, and meet certain requirements regarding the dispersion of trust ownership.

Investors, n.e.c. (SIC 6799). Establishments primarily engaged in investing, not elsewhere classified.

Appendix B. **Sample Report Form and Instructions**

The sample report form and instructions are shown on the following pages.



1992 CENSUS OF FINANCIAL, INSURANCE, AND REAL ESTATE INDUSTRIES REAL ESTATE AGENTS AND MANAGERS

OMB No. 0607-0745: Approval Expires 06/30/94

DUE DATE: FEBRUARY 15, 1993

If you have questions about completing this report, please call or write the Census Bureau. In any communication, be sure to refer to the 11-digit Census File Number (CFN) printed in the label to the right. Please return your completed report to:

BUREAU OF THE CENSUS
1201 East 10th Street
Jeffersonville, IN 47134-0001

Toll-free assistance, 8:00 a.m. to 8:00 p.m., eastern time, Monday through Friday:

1-800-233-6136

CB-6502

Please read the accompanying instructions before answering the questions.

Census use

(Please correct any errors in name, address, and ZIP Code.)

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the Census Bureau. By the same law, **YOUR CENSUS REPORT IS CONFIDENTIAL.** It may be seen only by Census Bureau employees and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.

If this questionnaire does not seem to apply to your business, complete it to the extent possible and explain in REMARKS section - this should fulfill your reporting requirements and will reduce follow-up correspondence.

Item 1. EMPLOYER IDENTIFICATION NUMBER

Is the Employer Identification (EI) Number shown in the label the same as the one used for this establishment on its latest 1992 Employer's Quarterly Federal Tax Return, Treasury Form 941?

094 1 Yes 2 No - Report current EI No. below

(9 digits)

HOW TO REPORT DOLLAR FIGURES

Dollar figures should be rounded to thousands of dollars.
Example: If a figure is \$1,125,628.79 • Preferred report Acceptable

Mil- lions (000)	Thou- sands (000)	Dol- lars (000)
1	125	629

Item 2. PHYSICAL LOCATION

a. Is this establishment's physical location the same as the address shown in the label? (P.O. box and rural route addresses are not physical locations)

093 1 Yes 2 No - Report physical location below

Number and street

City, town, village, etc.

State

ZIP Code

b. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?

095 1 Yes 2 No 3 No legal boundaries 4 Do not know

c. In what type of municipality is this establishment physically located?

096 1 City, village, or borough
2 Town or township
3 Other - Specify _____
4 Do not know

d. In what county is this establishment physically located?

Item 3. OPERATIONAL STATUS

a. How many months during 1992 was this establishment actively operated?

Number of months
002

b. Which of the following best describes this establishment's status at the end of 1992? Mark (X) only ONE box.

Note: Complete the remainder of this report (for the period operated) even if the establishment ceased operation during 1992.

001 1 In operation
2 Temporarily or seasonally inactive
3 Ceased operation - Give date at right
4 Sold or leased to another operator - Give date at right AND enter name, etc., below

Figures only

Month Year

Name of new owner or operator

Number and street

City

State

ZIP Code

Item 4. DOLLAR VOLUME OF REVENUE IN 1992

See instruction sheet for general description. In addition - include revenue from:

- Commissions and fees for managing, listing, selling, or renting property owned by others - not gross rents or gross sale price
- Commissions and fees received on behalf of, and paid to sales agents and to other brokers
- Commissions and fees received from other brokers (co-brokerage fees)
- Gross rents from properties owned by this establishment and leased to others
- Net gains on sale of investment or rental property owned by this establishment
- Other investment income
- Gross sale of real property subdivided or buildings built for sale by this establishment

Bil.	Mil.	Thou.	Dol.
010			

Revenue in 1992

Item 5. PAYROLL

Do not include commissions paid to agents unless reported on IRS Form 941.

Payroll in 1992, BEFORE DEDUCTIONS

a. Annual

Mil.	Thou.	Dol.
030		

031		
-----	--	--

b. First quarter (January-March)

Item 6. EMPLOYMENT

Number of paid employees for pay period including March 12, 1992 (Include both full- and part-time employees)

Include sales agents and other personnel if they were reported on IRS Form 941 for the EI Number in label; exclude independent contractors.

Number

032

Item 7. LEGAL FORM OF ORGANIZATION

Mark (X) the ONE box which best describes this establishment during 1992.

- 003 1 Individual proprietorship
2 Partnership
5 Government - Specify _____
0 Corporation
9 Other - Specify _____

Item 8. KIND OF BUSINESS OR ACTIVITY

Mark (X) the **ONE** box which best describes the **PRINCIPAL** kind of business of this establishment in 1992.

070

Agents, brokers, property managers

- Agent or broker – residential real estate 653111
- Agent or broker – nonresidential real estate 653121
- Agent or broker – insurance 641116
- Property manager – residential 653131
- Property manager – nonresidential 653141
- Time-share sales, leasing, or rental 653193
- Condominium or cooperative owners association – residential (engaged in property management) 653151
- Condominium or cooperative owners association – nonresidential (engaged in property management) 653152
- Condominium or cooperative owners association (NOT engaged in property management) 864100

Owner-operators of non-residential property

- Bank building 651211
- Insurance building 651212
- Medical building 651213
- Other professional office building 651214
- Other office building 651215
- Shopping center, retail shops – property operation only 651231
- Hotel or motel building – property ownership and leasing** 651292
- Manufacturing or industrial building 651221
- Lessor of piers, docks, and associated buildings and facilities. 651291
- Lessor of real property owned by a railroad 651701
- Rental of railroad cars 474100
- Lessor of real property owned by an airport 651901
- Campsites 703300
- Other nonresidential building – *Describe* 651298
- Other land and real property – *Describe* 651909

Owner-operators of residential property

- Single-family houses, including town houses 651411
- Mobile home sites or trailer park, residential 651501
- Trailer park or recreational vehicle park, except residential 703300
- Apartment building (5 or more housing units per building) 651301
- Residential building (2 to 4 housing units per building) 651491
- Residential care facility (providing social and personal care) 836100
- Retirement housing (5 or more housing units per building) 651303
- Rooming or boarding house 702100
- Other residential building – *Describe* 651309

Item 8. KIND OF BUSINESS OR ACTIVITY – Continued

Other real estate services

070

- Appraiser – real estate 653161
- Listing service – real estate 653191
- Auction service – real estate 653192
- Escrow agent – real estate 653194
- Fiduciary – real estate 653195
- Real estate consultant – excluding appraisers 653196
- Real estate asset management 653197
- Other real estate services – *Describe* 777771

Other activities

- Real estate investment trust (REIT) 679802
- Insurance agent or broker 641117
- Hotel or motor hotel for transients 701100
- Subdividing and preparing your land into lots for sale 655201
- Building construction on land owned by you, for rent or lease – *Describe primary type of building* 651299
- Other construction – *Describe* 9150000
- Other kind of business or activity – *Describe* 777777

Item 9. SOURCES OF REVENUE

Report source of revenue either as a dollar figure or as a whole percent of total revenue. (See HOW TO REPORT DOLLAR FIGURES on page 1 and HOW TO REPORT PERCENTS below) Do NOT combine data for two or more lines.

See Special Instructions on page 4.

HOW TO REPORT PERCENTS	▶	If figure is 38.76% of total revenue:	Mil.	Thou.	Dol.	Per-cent
		• Report whole percents Not acceptable				▶ 39
						▶ 38.76

Sources of revenue	Cen-sus use	ESTIMATES are acceptable. Report dollars OR percents.				
		Bil.	Mil.	Thou.	Dol.	Per-cent
1. Real estate brokerage fees and commissions. Include listing, sales, and rental commissions. Report commissions, fees, etc., for land without buildings on line c.	850	851				852
a. Residential properties	561					
b. Nonresidential properties	562					
c. Land	563					
d. Sum of lines 1a through 1c	560					
2. Property management fees for managing real property owned by others						
a. Residential properties	571					
b. Nonresidential properties	572					
c. Sum of lines 2a and 2b	570					

ITEM 9 CONTINUED ON PAGE 3

FORM CB-6502 1992 CENSUS OF FINANCIAL, INSURANCE, AND REAL ESTATE INDUSTRIES REAL ESTATE AGENTS AND MANAGERS	U.S. DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS	Enter the 11-digit CENSUS FILE NUMBER as shown on this report (See label on page 1)
Item 9. SOURCES OF REVENUE – Continued		
Sources of revenue	Cen- sus use	ESTIMATES are acceptable. Report dollars OR percents.
		Bil. Mil. Thou. Dol. Per- cent
3. Condominium and cooperative owners' fees and assessments	850 520	851
4. Gross rents from real property owned by this establishment		
a. Single-family houses	501	
b. Mobile home sites	502	
c. Apartments with 5 or more units per building	503	
d. Apartments or houses with 2 to 4 units per building	504	
e. Commercial and office properties	506	
f. Retail and shopping center properties	507	
g. Manufacturing and industrial properties	508	
h. All other nonresidential properties	509	
i. Sum of lines 4a through 4h	500	
5. Receipts (commissions) from operators of concessions and coin-operated machines operated by others on your premises	040	
6. Guestroom and unit rental from rooms and units rented primarily to transients	530	
7. Net gains (losses) from sales of real property owned by this establishment for investment, rent, or lease	540	
8. Fees charged to real estate agents for office use, advertising, publicity, etc.	030	
9. Real estate appraisal	550	
10. Real estate listing service	580	
11. Real estate consulting	010	
12. Real estate auction	020	
13. Revenue from construction, remodeling, and repair work done for others. Exclude revenue from work done for other establishments of this firm.	590	
14. Commissions from insurance sales		
a. Title	415	
b. Other insurance – Specify	416	
c. Sum of lines 14a and 14b	410	
15. Other investment income	070	
16. Other revenue – Specify	890	
17. TOTAL (Should equal item 4 if reporting in dollars)	990	100%

Item 10. SPECIAL INQUIRIES		
A. REAL ESTATE AGENTS AND BROKERS		
1. Were any licensed real estate agents working out of this establishment on March 12, 1992?	940	1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No – Skip to 10A2
a. How many licensed real estate agents worked out of this establishment on March 12, 1992?	941	Number
(1) Full time	942	
(2) Part time	943	
(3) TOTAL		
b. How were the agents reported in a above compensated? (Report in percents)	944	Percent
(1) Commissions only	945	
(2) Commissions plus base salary	946	
(3) Salary or wages only		
(4) TOTAL		100%
c. Did your entry in item 6, Employment, on page 1 exclude "commission only" agents?	947	1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No
2. Were any commissions paid to licensed real estate agents working out of this establishment during 1992?	948	Mil. Thou. Dol. 949
948 1 <input type="checkbox"/> Yes – Report total commissions before deductions		
Are these commissions –		
a. Included as income in item 4, Revenue, on page 1?	950	1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No
b. Excluded from item 5, Payroll, on page 1?	951	1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No
2 <input type="checkbox"/> No		
3. Were any sales commissions, listing commissions, or fees paid by this establishment to co-brokerage companies during 1992?	955	Mil. Thou. Dol. 956
955 1 <input type="checkbox"/> Yes – Report total amount		
Are these commissions and fees included as income in item 4, Revenue, on page 1?	957	1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No
2 <input type="checkbox"/> No		
B. PROPERTY OPERATION AND MANAGEMENT		
1. Does this establishment manage property owned by another company?	920	1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No – Skip to 10B2
a. How many properties, owned by others, were managed or operated by this establishment on December 31, 1992?	921	Number
b. At how many of these properties were employees which were paid under this establishment's EI Number working on a regular basis?	922	
c. Were rental receipts collected in 1992 and paid to the owners of the properties?	923	Mil. Thou. Dol. 924
923 1 <input type="checkbox"/> Yes – Report gross rents		
Is this amount excluded from item 4, Revenue, on page 1?	925	1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No
2 <input type="checkbox"/> No		
2. Does this establishment own and operate real property which is leased to others?	926	1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No – Skip to 11
a. How many properties, leased to others, were operated by this establishment on December 31, 1992?	927	Number
b. At how many of these locations were employees of this establishment working on a regular basis?	928	

CONTINUE ON PAGE 4

<p>Item 11. OWNERSHIP, CONTROL, AND LOCATIONS OF OPERATION</p> <p>a. Is the FIRST DIGIT of your Census File Number (shown in the address label immediately after "CFN") a zero?</p> <p>1 <input type="checkbox"/> Yes - Complete this item 2 <input type="checkbox"/> No - Skip to item 12</p>	<p>Item 11. OWNERSHIP, CONTROL, AND LOCATIONS OF OPERATION - Continued</p> <p>d. How many establishments operated under the Employer Identification Number shown in the label (or as corrected in item 1) AT THE END of 1992?</p> <p style="text-align: right;">Number 079</p> <p>Note - Property management firms should report permanent offices (e.g. headquarters, branch offices, regional offices, locations from which property managers work), not necessarily locations of all properties managed. Owner-operators (lessors) should include as separate establishments all locations where an office is maintained and employees of this firm work on a regular basis. If more than one, provide the physical location address and other information indicated below for each establishment. For locations which are not considered separate establishments, report the information with the establishment from which the location is managed. The headquarters location should be listed on line 1, followed by other locations. If book figures are not available, estimates are acceptable. Continue with the same format in REMARKS (or attach a separate sheet) if necessary.</p>																																			
<p>b. Is this company owned or controlled by another company?</p> <p>097 1 <input type="checkbox"/> Yes → 2 <input type="checkbox"/> No</p> <p>Enter name, address, and EI Number of the owning or controlling company</p>	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td rowspan="2" style="width: 5%; text-align: center;">1</td> <td style="width: 70%;">Name</td> <td style="width: 5%;">1992</td> <td style="width: 5%;">Mil.</td> <td style="width: 5%;">Thou.</td> <td style="width: 5%;">DoI.</td> </tr> <tr> <td>Number and street</td> <td>Revenue</td> <td>081</td> <td></td> <td></td> </tr> <tr> <td></td> <td>City</td> <td>Annual payroll</td> <td>082</td> <td></td> <td></td> </tr> <tr> <td></td> <td>State</td> <td colspan="4" style="text-align: center;">Paid employees for pay period including March 12</td> </tr> <tr> <td></td> <td>ZIP Code</td> <td colspan="4" style="text-align: center;">083</td> </tr> <tr> <td></td> <td>Kind-of-business description</td> <td colspan="4" style="text-align: center;">Census use 088</td> </tr> </table>	1	Name	1992	Mil.	Thou.	DoI.	Number and street	Revenue	081				City	Annual payroll	082				State	Paid employees for pay period including March 12					ZIP Code	083					Kind-of-business description	Census use 088			
1	Name		1992	Mil.	Thou.	DoI.																														
	Number and street	Revenue	081																																	
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	State	Paid employees for pay period including March 12																																		
	ZIP Code	083																																		
	Kind-of-business description	Census use 088																																		
<p>c. Does this company own or control any other company or companies?</p> <p>098 1 <input type="checkbox"/> Yes → 2 <input type="checkbox"/> No</p> <p>Enter name, address, and EI Number of the owned or controlled company</p>	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td rowspan="2" style="width: 5%; text-align: center;">2</td> <td style="width: 70%;">Name</td> <td style="width: 5%;">1992</td> <td style="width: 5%;">Mil.</td> <td style="width: 5%;">Thou.</td> <td style="width: 5%;">DoI.</td> </tr> <tr> <td>Number and street</td> <td>Revenue</td> <td>081</td> <td></td> <td></td> </tr> <tr> <td></td> <td>City</td> <td>Annual payroll</td> <td>082</td> <td></td> <td></td> </tr> <tr> <td></td> <td>State</td> <td colspan="4" style="text-align: center;">Paid employees for pay period including March 12</td> </tr> <tr> <td></td> <td>ZIP Code</td> <td colspan="4" style="text-align: center;">083</td> </tr> <tr> <td></td> <td>Kind-of-business description</td> <td colspan="4" style="text-align: center;">Census use 088</td> </tr> </table>	2	Name	1992	Mil.	Thou.	DoI.	Number and street	Revenue	081				City	Annual payroll	082				State	Paid employees for pay period including March 12					ZIP Code	083					Kind-of-business description	Census use 088			
2	Name		1992	Mil.	Thou.	DoI.																														
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	ZIP Code	083																																		
	Kind-of-business description	Census use 088																																		

SPECIAL INSTRUCTIONS
(See also the general instructions accompanying this form)

Item 9. SOURCES OF REVENUE (on pages 2 and 3)

Line 1c - Land is defined as improved or unimproved property not containing buildings.

Line 3 - Report income from dues and/or assessment fees paid by condominium owners and cooperative members to the owners association. A condominium management company should report its income from fees and commissions on line 2.

Line 4 - Gross rents should include all charges made to tenants throughout the year. Include any costs billed (in accordance with the rental agreement) as additional charges to your tenants, such as building improvements, parking, repairs, utilities, etc.

Line 7 - Include gains (losses) on sale of investment property which had been rented or leased out by this establishment prior to being sold, whether or not built by you.

Exclude gains (losses) on -

- Sale of new buildings built by you - report gross sale of these properties on line 16
- Sale of machinery, equipment, vehicles, and other assets not pertaining to real estate

Line 8 - Report fees received from real estate agents working out of this office, for services and/or use of facilities (e.g. supplies, advertising, publicity, utilities, computer, telephone, facsimile, etc.).

Line 16 - Report here all other sources of revenue; for example, swimming pool guest fees, and party room rental.

REMARKS - Please use this space for any explanations that may be essential in understanding your reported data.

Item 12. CERTIFICATION - This report is substantially accurate and has been prepared in accordance with instructions.

Period covered by this report	FROM: Mo. | Year	TO: Mo. | Year	Name of person to contact regarding this report - Print or type		
Telephone	Area code	Number	Extension	Title	
Signature of authorized person					Date

1992 CENSUS OF FINANCIAL, INSURANCE, AND REAL ESTATE INDUSTRIES

INSTRUCTIONS

This report should be completed and returned, as soon as possible, in the preaddressed envelope provided.

The Census of Financial, Insurance, and Real Estate Industries includes businesses engaged in the following activities:

- Financial services — banks; credit unions; savings institutions; finance, mortgage, and loan companies; securities and commodities brokers, dealers, and exchanges; holding companies, investment companies, trusts, foundations, pension funds, and other related financial services.
- Insurance carriers, agents (agencies), and brokers (brokerages).
- Real estate operators and lessors; listing, sales, and rental agents (agencies); property management; land development; other real estate services; and cemeteries.

If you are **NOT** engaged in any of these kinds of business, **DESCRIBE** your business or activity in ITEM 8, **AND COMPLETE** the report form as accurately as possible. In most cases, completion of this report form will satisfy the Census Bureau's requirements and eliminate further correspondence.

These instructions provide general guidelines for the above listed activities — for instructions specific to an individual activity, refer to the instructions that may be printed on the report form.

DEFINITION OF ESTABLISHMENT

An establishment is an economic unit, at a single physical location, where business is conducted or where services are performed. This includes all selling and service locations and any other facilities, such as bank branches, administrative offices, etc.

COMPANIES OPERATING MORE THAN ONE ESTABLISHMENT (LOCATION)

If this company operated more than one establishment (location) under the Employer Identification (EI) Number shown in the label (or as corrected in Item 1) at the end of 1992:

- Item 2 — Enter the location of your headquarters.
- Items 3 through 11c — Report the combined data for the entire company.
- Item 11d — Provide information separately for each establishment, including headquarters. List the location of your headquarters first.

GENERAL INSTRUCTIONS

- This report should cover calendar year 1992. If book figures are not available, **estimates** are acceptable.
- If the establishment ceased operation **before** January 1, 1992, indicate final disposition and effective date in Item 3b and return the report form.
- If the establishment ceased operation **during** 1992; i.e., it was closed, sold, or leased to another firm, **complete** the remainder of the report form for the portion of 1992 that the business was in operation under this ownership.
- Revenue and payroll data should be rounded to the nearest thousand dollars, as illustrated on the report form.
- If you have any questions, or if any communication regarding this report is necessary, be sure to reference the 11-digit Census File Number (CFN) printed in the address label.
- If additional space is necessary to complete any item, use the Remarks section at the end of the report form or attach a separate sheet. If extra sheets are added, **write your CFN at the top of each page.**
- Please make a photocopy of your completed report form and retain the copy in your files.
- We estimate it will take from 10 minutes to 4 hours and 45 minutes to complete this report form, with 1 hour and 17 minutes being the average time. This includes time to read instructions, assemble and review information, and record answers on the report form. If you have any comments regarding these estimates, send them to the Associate Director for Management Services, Paperwork Reduction Project (0607-0745), Room 2027, FB-3, Bureau of the Census, Washington, DC 20233-0110; or to the Office of Management and Budget, Paperwork Reduction Project (0607-0745), Washington, DC 20503.

INSTRUCTIONS FOR INDIVIDUAL ITEMS

Item 1. EMPLOYER IDENTIFICATION NUMBER

Check the Employer Identification Number (EI) located in the upper right of the address label. If it is not correct, please enter the correct number in the space provided.

Item 2. PHYSICAL LOCATION

- Answer all sections (a through d) of Item 2, including name of county, even if the address in the label is correct.
- If this company operated more than one establishment, report the location of your headquarters, and list the physical location of all other establishments in Item 11d.

Item 3. OPERATIONAL STATUS

Part b. Mark the one box that best describes the operational status of this establishment at the **end of 1992.**

1. In operation — The establishment was open and actively operating on December 31, 1992.
2. Temporarily or seasonally inactive — Although not conducting business at the end of 1992, the establishment will eventually be reopened and conduct business under the same Employer Identification (EI) Number. (Examples: Land developers or subdividers that do not work during winter; establishments which are temporarily closed for remodeling.)
3. Ceased operation — The establishment has gone out of business or closed, and does not plan to reopen. Provide the **Month and Year** that the establishment ceased operation. Complete the remainder of the report form for the portion of 1992 during which the establishment was in operation.
4. Sold or leased to another operator — Your company sold or leased this establishment to another company. Provide the **Month and Year** that the change occurred and indicate the name and address of the new owner or operator. Complete the remainder of the report form for the portion of 1992 during which your company operated the establishment.

Item 4. DOLLAR VOLUME OF REVENUE

Report revenue in thousands of dollars. **YOUR RESPONSE** in this item **IS STRICTLY CONFIDENTIAL.** Your company's report will be used solely for developing summary statistics. **IT CANNOT BE USED FOR PURPOSES OF TAXATION, INVESTIGATION, OR REGULATION.**

For establishments which generate no revenue, report zero and explain in the Remarks section at the end of the report form.

Revenue should be reported on the accrual basis of accounting, using Generally Accepted Accounting Principles (GAAP).

The definition of revenue **varies by industry** - refer to the general instructions below, as well as any **specialized instructions on the report form.**

Report revenue from all business activities.

Include:

- Investment income earned (e.g., interest and dividends).
- Commissions and fees received from all sources.
- Net gains (losses) from the sale of real property owned by you for investment, rent, or lease (NOT gross sales).
- Gross sales (NOT net gains (losses)) of real property developed or buildings built by you for sale.
- Gross rents from real property owned by you and leased to others.
- Rents from concessions or stores of other firms operating in this establishment.
- Rental revenue from leasing of property marketed under operating leases.
- Interest earned from property marketed in 1992 under capital, finance, or full-payout leases.

PLEASE CONTINUE ON REVERSE

Item 4. DOLLAR VOLUME OF REVENUE — Con.

Exclude:

- Sales and other taxes collected directly from customers or clients and paid directly to a local, State, or Federal tax agency.
- Sales of concessions or stores of other firms operating in this establishment.

Item 5. PAYROLL

Answer this item according to the guidelines outlined below. (Definitions are the same as those used in the Employer's Quarterly Federal Tax Return, IRS Form 941, and as described in the Circular E, Employer's Tax Guide.)

Include:

- Wages, salaries, tips, vacation allowances, bonuses, and other compensation paid to employees during 1992, whether or not subject to income or FICA tax.
- Salaries of officers and executives of a corporation.
- Compensation paid to sales agents as reported on your IRS Form 941 (exclude if reported on IRS Form 1099 - MISC — Statement for Recipients of Miscellaneous Income).
- Employee contributions to qualified pension plans.

Exclude:

- Payments to, or withdrawals by, proprietors or partners of an unincorporated firm.
- Annuities or supplemental unemployment compensation benefits, even if income tax is withheld.
- Payrolls of concessions or stores of other firms operating in this establishment.
- Commissions paid to agents not considered employees of the firm on your IRS Form 941 (e.g., real estate agents, independent insurance agents).

Item 6. EMPLOYMENT

Include:

- All full- and part-time employees on the payroll during the pay period including March 12, 1992.
- Salaried officers and executives of a corporation.
- Employees on paid sick leave, paid vacations, and paid holidays.
- Agents considered employees of the firm (e.g., full-time life insurance agents) as reported on your IRS Form 941.

Exclude:

- Proprietors or partners of an unincorporated firm.
- Employees of departments or concessions of other firms operating in this establishment.
- Agents not considered employees of the firm on your IRS Form 941 (e.g., real estate agents, independent insurance agents).

Item 7. LEGAL FORM OF ORGANIZATION

Mark (X) "Government" if this establishment is operated by (or is under the control of) a government entity or a board of directors either appointed by such an entity or publicly elected. The fact that an establishment is regulated by (or receives funds from) a government agency does NOT qualify the establishment as governmental.

Item 8. KIND OF BUSINESS OR ACTIVITY

Choose the **one** kind of business which best describes the activity conducted at this establishment in 1992. If none of the provided selections seem appropriate for this establishment, mark (X) the box next to "Other kind of business" and provide a specific description of the **primary** business activity, and complete the remainder of the report form.

Item 9. SOURCES OF REVENUE

- Revenue may be reported EITHER in thousands of dollars OR in whole percents of total revenue as illustrated on the report form. It is not necessary to report both dollars and percents.
- Allocate revenue (as reported in Item 4) by source on appropriate revenue lines. Please do not combine data for two or more lines. **Estimates are acceptable.**
- If this establishment received revenue from a source(s) not listed here, report this revenue on the "Other revenue" line at the end of the list, and describe the revenue source(s) in the space provided.
- The sum of the revenue lines reported should equal the amount reported in Item 4 on page 1 (or 100 percent, if the lines were reported as percentages of revenue).

Item 10. SPECIAL INQUIRIES (NOT APPLICABLE TO ALL FORMS)

The content of this item varies by report form. Refer to the specialized instructions on your report form.

Item 11. OWNERSHIP, CONTROL, AND LOCATIONS OF OPERATION

Part b. MARK "YES" if — ANOTHER company OWNS more than 50 percent of the voting stock or has the power to CONTROL the management and policies of your company. Report the owning or controlling company in the space provided.

MARK "NO" if —

- Your company has a franchise entitling it to use a trade name, but is not owned or operated by the franchisor.
- Your company operates one or more leased departments in an establishment owned by another company, but the other company (the "lessor") does not own or control the department(s).
- Your company is engaged in the management of a business owned by others.

Part c. Indicate whether your company owns more than 50 percent of the voting stock or has the authority to direct or cause the direction of management and policies of any subsidiaries and/or affiliates. If yes, report the requested information for the owned or controlled company in the space provided.

Part d. Report the number of establishments operating under the EI number shown in the address label (or as corrected in Item 1) at the end of 1992. Include all selling and service locations and any other facilities, such as bank branches, administrative offices, etc., in operation at the end of 1992. Establishments with no paid employees (such as automated teller machines) are not considered separate establishments. Refer to individual report forms for additional instructions for some specific industries.

IF MORE THAN ONE establishment was operating under the EI number:

- List the location of the headquarters first.
- Provide the name, **physical location** address, ZIP Code, kind-of-business description, revenue, annual payroll, and employment for headquarters and **each** location. Continue on a separate sheet if necessary.
- Data for establishments operated during 1992, but not in operation at the end of the year, should not be listed separately, but rather be combined with the headquarters location.
- The sum of revenue for all locations should equal the amount reported in Item 4, "Dollar Volume of Revenue".
- The sum of payroll for all locations should equal the amount reported in Item 5, "Payroll".
- If employees worked at more than one location, report payroll and employment for employees at the ONE location where they spent most of their working time.
- The sum of employment for all locations should equal the amount reported in Item 6, "Employment".

Appendix C.

Kind-of-Business Titles and Reporting-Form Numbers

[Listed below are financial, insurance, and real estate kind-of-business titles and their corresponding reporting-form numbers. Requests for copies of any of these forms, including the inquiries used to classify establishments by kind of business, should be directed to the Services Division, Bureau of the Census, Washington, DC 20233]

SIC code	Title	Reporting form CB-	SIC code	Title	Reporting form CB-
60	DEPOSITORY INSTITUTIONS		63	INSURANCE CARRIERS	
6011	Federal reserve banks	6000	6311 pt.	Sales offices of life insurance carriers	'6311
6019	Central reserve depository institutions, n.e.c.	6000	6311 pt.	Home offices of life insurance carriers	6301, '6311
			6311 pt.	Offices of life insurance carriers, n.e.c.	'6311
6021	National commercial banks	6000, '6010	6321	Accident and health insurance carriers	6301, '6311
6022	State commercial banks	6000, '6010	6324	Hospital and medical service plans	6301, '6311
6029	Commercial banks, n.e.c.	6000, '6010	6331 pt.	Sales offices of fire, marine, and casualty insurance	'6321
			6331 pt.	Home offices of fire, marine, and casualty insurance	6302, '6321
			6331 pt.	Offices of fire, marine, and casualty insurance, n.e.c.	'6321
6035	Savings institutions, federally chartered	6000, '6010	635	Surety insurance carriers	6302, '6321
6036	Savings institutions, not federally chartered	6000, '6010	636	Title insurance carriers	6302
			637	Pension, health, and welfare funds	6702
6061	Credit unions, federally chartered	6000, '6010	639	Insurance carriers, n.e.c.	6302
6062	Credit unions, not federally chartered	6000, '6010			
6081	Branches and agencies of foreign banks	6000	64	INSURANCE AGENTS, BROKERS, AND SERVICES	
6082	Foreign trade and international banking institutions	6000	6411 pt.	Insurance agents and brokers	6400
			6411 pt.	Insurance-related services, n.e.c.	6400
6091	Nondeposit trust facilities	6102	65	REAL ESTATE	
6099	Functions related to depository banking, n.e.c.	6102	6512 pt.	Operators of other professional and other office buildings	6501
			6512 pt.	Operators of other manufacturing and industrial buildings	6501
			6512 pt.	Operators of other shopping centers and retail stores	6501
			6512 pt.	Operators of other nonresidential buildings and facilities, n.e.c.	6501
			6513	Operators of apartment buildings	6501
61	NONDEPOSITORY CREDIT INSTITUTIONS		6514	Operators of dwellings other than apartment buildings	6501
6111 pt.	Farm credit system	6102	6515	Operators of residential mobile homes	6501
6111 pt.	Federal and federally-sponsored credit agencies, except farm credit system	6102	6517	Lessors of railroad property	6501
			6519	Lessors of real property, n.e.c.	6501
6141 pt.	Automotive sales finance companies	6101	6531 pt.	Offices of residential real estate agents and brokers	6502
6141 pt.	Sales finance companies, except automotive	6101	6531 pt.	Offices of nonresidential real estate agents and brokers	6502
6141 pt.	Consumer and personal finance and small loan companies	6101	6531 pt.	Residential real estate property managers	6502
6141 pt.	Personal credit institutions, n.e.c.	6101	6531 pt.	Nonresidential real estate property managers	6502
			6531 pt.	Condominium and cooperative owners' associations	6502
6153	Short-term business credit institutions, except agriculture	6102	6531 pt.	Real estate appraisers	6502
6159 pt.	Agricultural credit institutions	6102	6531 pt.	Services related to real estate sales and management, n.e.c.	6502
6159 pt.	Miscellaneous business credit institutions, n.e.c.	6102	654	Title abstract offices	6503
6162	Mortgage bankers and loan correspondents	6102	6552	Land subdividers and developers	6503
6163	Loan brokers	6102	6553	Cemetery subdividers and developers	6503
62	SECURITY AND COMMODITY BROKERS, DEALERS, EXCHANGES AND SERVICES		67	HOLDING AND OTHER INVESTMENT OFFICES	
621	Security brokers, dealers, and flotation companies	6200	6712	Offices of bank holding companies	6701
			6719	Offices of holding companies, n.e.c.	6701
622	Commodity contracts brokers and dealers	6200	6722	Management investment offices, open-end	6701
			6726	Unit investment trusts, face-amount certificate offices, and closed-end management investment offices	6701
623	Security and commodity exchanges	6200	6732	Educational, religious, and charitable trusts	6702
			6733	Trusts, except educational, religious, and charitable	6702
6282	Investment advice	6200	6792	Oil royalty traders	6701
6289	Services allied with the exchange of securities or commodities, n.e.c.	6200	6794	Patent owners and lessors	6701
			6798	Real estate investment trusts	6701
			6799	Investors, n.e.c.	6701

¹This report form was sent to multiestablishment firms.

Appendix D. **Metropolitan Areas**

[Not applicable]

Appendix E.

Percent of Revenue Based on Administrative Records and Estimation for the United States: 1992

[Includes only establishments with payroll. For meaning of abbreviations and symbols, and for more information on reliability of data, see introductory text. For explanation of terms, see appendix A]

SIC code	Kind of business	Percent of revenue—		SIC code	Kind of business	Percent of revenue—	
		From administrative records ¹	Estimated ²			From administrative records ¹	Estimated ²
60	Depository institutions .....	.2	3.3	63	Insurance carriers .....	.1	.1
602	Commercial banks .....	.1	1.1	631	Life insurance	—	—
6021	National commercial banks	—	.7	6311 pt.	Sales offices of life insurance carriers	±	±
6022	State commercial banks .....	.1	1.6	6311 pt.	Other offices of life insurance carriers	±	±
				6311 pt.	Home offices of life insurance carriers	±	±
				6311 pt.	Other offices of life insurance carriers, n.e.c. ...	±	±
603	Savings institutions .....	.2	3.7	632	Accident and health insurance and medical service plans .....	.1	.3
6035	Savings institutions, federally chartered .....	.1	4.2	6321	Accident and health insurance	—	.2
6036	Savings institutions, not federally chartered .....	.5	2.6	6324	Hospital and medical service plans .....	.1	.3
606	Credit unions .....	.4	3.2	633	Fire, marine, and casualty insurance .....	.3	.1
6061	Credit unions, federally chartered .....	.5	3.5	6331 pt.	Sales offices of fire, marine, and casualty insurance	±	±
6062	Credit unions, not federally chartered .....	.4	2.7	6331 pt.	Other offices of fire, marine, and casualty insurance	±	±
601, 8, 9	Other depository institutions .....	.7	9.8	6331 pt.	Home offices of fire, marine, and casualty insurance	±	±
601	Central reserve depository institutions	—	—	6331 pt.	Other offices of fire, marine, and casualty insurance, n.e.c.	±	±
6011	Federal reserve banks	—	—	636	Title insurance .....	.1	5.0
6019	Central reserve depository institutions, n.e.c. ...	—	—	635, 7, 9	Other insurance carriers	3.0	1.5
608	Foreign banking and branches and agencies of foreign banks .....	.9	14.4	635	Surety insurance .....	.3	.9
6081	Branches and agencies of foreign banks .....	.9	9.5	637, 9	Pension, health, and welfare funds; and insurance carriers, n.e.c.	8.1	2.8
6082	Foreign trade and international banking institutions .....	.3	83.1	637	Pension, health, and welfare funds	7.2	2.8
609	Functions related to depository banking	1.9	10.4	639	Insurance carriers, n.e.c.	10.0	2.8
6091	Nondeposit trust facilities .....	.2	8.2	64	Insurance agents, brokers, and services	25.4	6.4
6099	Functions related to depository banking, n.e.c.	3.0	11.8	6411 pt.	Offices of insurance agents and brokers	29.7	7.0
				6411 pt.	Insurance related services, n.e.c.	7.2	3.9
61	Nondepository credit institutions	1.0	7.2	65	Real estate	9.2	9.5
614	Personal credit institutions .....	.4	9.3	651	Real estate operators (except developers) and lessors	7.9	7.6
6141 pt.	Automotive sales finance companies .....	.2	2.9	6512	Operators of nonresidential buildings	5.2	5.8
6141 pt.	Sales finance companies, except automotive ..	.1	2.0	6512 pt.	Operators of professional and other office buildings	4.4	5.6
6141 pt.	Consumer and personal finance and small loan companies .....	.6	19.1	6512 pt.	Operators of manufacturing and industrial buildings	10.9	9.6
6141 pt.	Personal credit institutions, n.e.c.	2.9	16.0	6512 pt.	Operators of shopping centers and retail stores	5.8	6.1
611, 5, 6	Other nondepository credit institutions	1.4	6.0	6512 pt.	Operators of other nonresidential buildings and facilities	4.4	4.1
611	Federal and federally-sponsored credit agencies	—	.1	6513	Operators of apartment buildings	9.8	9.4
6111 pt.	Farm credit system	—	.4	6514, 5, 7, 9	Other real estate operator and lessors	14.0	9.3
6111 pt.	Federal and federally-sponsored credit agencies, except farm credit system	—	—	6514	Operators of dwellings other than apartment buildings	6.1	6.3
615	Business credit institutions	1.0	8.3	6515	Operators of residential mobile home sites ...	15.7	10.5
6153	Short-term business credit institutions, except agricultural .....	.8	12.4	6517, 9	Lessors of other real property	31.6	14.0
6159	Miscellaneous business credit institutions	1.1	4.8	653	Real estate agents and managers	10.1	11.5
6159 pt.	Agricultural credit institutions	6.6	23.6	6531 pt.	Offices of real estate agents and brokers	10.8	11.7
6159 pt.	Miscellaneous business credit institutions, n.e.c.	1.1	4.7	6531 pt.	Offices of residential real estate agents and brokers	10.7	12.3
616	Mortgage bankers and brokers	3.6	9.6	6531 pt.	Offices of nonresidential real estate agents and brokers	10.8	9.3
6162	Mortgage bankers and loan correspondents ..	2.9	10.0	6531 pt.	Real estate property managers	8.5	12.5
6163	Loan brokers	8.1	6.7	6531 pt.	Residential real estate property managers ...	7.7	13.1
				6531 pt.	Nonresidential real estate property managers .	6.1	14.5
62	Security and commodity brokers, dealers, exchanges, and services	1.7	4.9	6531 pt.	Condominium or cooperative owners' associations	11.4	10.2
621, 2	Security and commodity brokers, dealers, and flotation companies	1.1	4.2	6531 pt.	Services related to real estate sales and management	12.4	7.2
621	Security brokers, dealers, and flotation companies .....	.9	4.1	6531 pt.	Real estate appraisers	19.6	7.5
622	Commodity contracts brokers and dealers	6.0	7.7	6531 pt.	Services related to real estate sales and management, n.e.c.	6.0	7.0
623, 8	Security and commodity exchanges and allied services	4.7	8.4	654, 5	Other real estate	12.9	12.0
623	Security and commodity exchanges	—	.7	654	Title abstract offices	9.9	5.8
628	Services allied with the exchange of securities or commodities	5.0	8.9	655	Land subdividers and developers	13.5	13.2
6282	Investment advice	5.4	8.8	6552	Land subdividers and developers, except cemeteries	15.5	13.3
6289	Services allied with the exchange of securities or commodities, n.e.c.	2.3	9.4	6553	Cemetery subdividers and developers	5.5	12.9

See footnotes at end of table.

SIC code	Kind of business	Percent of revenue—		SIC code	Kind of business	Percent of revenue—	
		From administrative records ¹	Estimated ²			From administrative records ¹	Estimated ²
67	Holding and other investment offices³	3.2	9.5	67	Holding and other investment offices³—Con.		
671	Holding offices	2.6	9.6	673	Trusts	(NA)	(NA)
6712	Offices of bank holding companies	1.0	10.4	6732	Educational, religious, and charitable trusts	(NA)	(NA)
6719	Offices of holding companies, n.e.c.	3.2	9.3	6733	Trusts, except educational, religious, and charitable	(NA)	(NA)
672	Investment offices	1.8	3.5	679	Miscellaneous investing	4.7	10.6
6722	Management investment offices, open-end	1.0	3.4	6792	Oil royalty traders	27.0	21.7
6726	Unit investment trusts, face-amount certificate offices, and closed-end management investment offices	8.5	4.5	6794	Patent owners and lessors	3.3	7.4
				6798	Real estate investment trusts	2.5	13.3
				6799	Investors, n.e.c.	4.6	10.8

¹Includes revenue information obtained from administrative records of other Federal agencies.

²Includes revenue information which was imputed based on historic company ratios or administrative records or on industry averages.

³Data for SIC 673, Trusts, are not included.

Appendix F. **Geographic Notes**

[Not applicable]

Appendix G.

Establishments in Business Any Time During Year and Establishments in Business at End of Year for the United States: 1992

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

SIC code	Kind of business	Establishments in business—		SIC code	Kind of business	Establishments in business—	
		Any time during year	At end of year			Any time during year	At end of year
60	Depository institutions	104 505	103 058	63	Insurance carriers	38 977	38 454
602	Commercial banks	62 761	62 281	631	Life insurance	13 424	13 233
6021	National commercial banks	31 360	31 056	6311 pt.	Sales offices of life insurance carriers	11 969	11 836
6022	State commercial banks	31 401	31 225	6311 pt.	Other offices of life insurance carriers	1 455	1 397
				6311 pt.	Home offices of life insurance carriers	1 113	1 059
				6311 pt.	Other offices of life insurance carriers, n.e.c.	342	338
603	Savings institutions	20 544	20 297	632	Accident and health insurance and medical service plans	2 846	2 793
6035	Savings institutions, federally chartered	13 963	13 778	6321	Accident and health insurance	1 100	1 089
6036	Savings institutions, not federally chartered	6 581	6 519	6324	Hospital and medical service plans	1 746	1 704
606	Credit unions	15 665	15 321	633	Fire, marine, and casualty insurance	19 002	18 887
6061	Credit unions, federally chartered	9 631	9 423	6331 pt.	Sales offices of fire, marine, and casualty insurance	15 648	15 606
6062	Credit unions, not federally chartered	6 034	5 898	6331 pt.	Other offices of fire, marine, and casualty insurance	3 354	3 281
				6331 pt.	Home offices of fire, marine, and casualty insurance	2 180	2 130
601, 8, 9	Other depository institutions	5 535	5 159	6331 pt.	Other offices of fire, marine, and casualty insurance, n.e.c.	1 174	1 151
601	Central reserve depository institutions	67	67	636	Title insurance	1 532	1 475
6011	Federal reserve banks	42	42	635, 7, 9	Other insurance carriers	2 173	2 066
6019	Central reserve depository institutions, n.e.c.	25	25	635	Surety insurance	548	530
				637, 9	Pension, health, and welfare funds; and insurance carriers, n.e.c.	1 625	1 536
608	Foreign banking and branches and agencies of foreign banks	632	614	637	Pension, health, and welfare funds	1 491	1 422
6081	Branches and agencies of foreign banks	561	550	639	Insurance carriers, n.e.c.	134	114
6082	Foreign trade and international banking institutions	71	64	64	Insurance agents, brokers, and services	121 662	114 806
609	Functions related to depository banking	4 836	4 478	6411 pt.	Offices of insurance agents and brokers	112 550	106 289
6091	Nondeposit trust facilities	410	371	6411 pt.	Insurance related services, n.e.c.	9 112	8 517
6099	Functions related to depository banking, n.e.c.	4 426	4 107	65	Real estate	229 493	217 966
61	Nondepository credit institutions	39 439	36 559	651	Real estate operators (except developers) and lessors	102 887	98 079
614	Personal credit institutions	16 900	15 723	6512	Operators of nonresidential buildings	32 905	31 377
6141 pt.	Automotive sales finance companies	1 715	1 561	6512 pt.	Operators of professional and other office buildings	16 201	15 453
6141 pt.	Sales finance companies, except automotive	2 481	2 242	6512 pt.	Operators of manufacturing and industrial buildings	3 691	3 517
6141 pt.	Consumer and personal finance and small loan companies	11 937	11 244	6512 pt.	Operators of shopping centers and retail stores	8 540	8 116
6141 pt.	Personal credit institutions, n.e.c.	767	676	6512 pt.	Operators of other nonresidential buildings and facilities	4 473	4 291
				6513	Operators of apartment buildings	48 330	46 188
611, 5, 6	Other nondepository credit institutions	22 539	20 836	6514, 5, 7, 9	Other real estate operators and lessors	21 652	20 514
611	Federal and federally-sponsored credit agencies	1 349	1 313	6514	Operators of dwellings other than apartment buildings	9 271	8 943
6111 pt.	Farm credit system	1 308	1 274	6515	Operators of residential mobile home sites	9 572	9 041
6111 pt.	Federal and federally-sponsored credit agencies, except farm credit system	41	39	6517, 9	Lessors of other real property	2 809	2 530
615	Business credit institutions	5 038	4 580	653	Real estate agents and managers	106 552	100 996
6153	Short-term business credit institutions, except agricultural	2 370	2 161	6531 pt.	Offices of real estate agents and brokers	52 818	49 625
6159	Miscellaneous business credit institutions	2 668	2 419	6531 pt.	Offices of residential real estate agents and brokers	43 435	40 772
6159 pt.	Agricultural credit institutions	105	95	6531 pt.	Offices of nonresidential real estate agents and brokers	9 383	8 853
6159 pt.	Miscellaneous business credit institutions, n.e.c.	2 563	2 324	6531 pt.	Real estate property managers	38 592	36 967
616	Mortgage bankers and brokers	16 152	14 943	6531 pt.	Residential real estate property managers	13 732	13 138
6162	Mortgage bankers and loan correspondents	9 995	9 156	6531 pt.	Nonresidential real estate property managers	9 448	8 876
6163	Loan brokers	6 157	5 787	6531 pt.	Condominium or cooperative owners' associations	15 412	14 953
62	Security and commodity brokers, dealers, exchanges, and services	31 177	29 392	6531 pt.	Services related to real estate sales and management	15 142	14 404
621, 2	Security and commodity brokers, dealers, and flotation companies	19 237	18 179	6531 pt.	Real estate appraisers	10 015	9 507
621	Security brokers, dealers, and flotation companies	17 787	16 823	6531 pt.	Services related to real estate sales and management, n.e.c.	5 127	4 897
622	Commodity contracts brokers and dealers	1 450	1 356	654, 5	Other real estate	20 054	18 891
				654	Title abstract offices	4 716	4 520
623, 8	Security and commodity exchanges and allied services	11 940	11 213	655	Land subdividers and developers	15 338	14 371
623	Security and commodity exchanges	35	35	6552	Land subdividers and developers, except cemeteries	8 848	8 066
628	Services allied with the exchange of securities or commodities	11 905	11 178	6553	Cemetery subdividers and developers	6 490	6 305
6282	Investment advice	11 520	10 840				
6289	Services allied with the exchange of securities or commodities, n.e.c.	385	338				

See footnotes at end of table.

SIC code	Kind of business	Establishments in business—		SIC code	Kind of business	Establishments in business—	
		Any time during year	At end of year			Any time during year	At end of year
67	Holding and other investment offices¹	20 327	19 096	67	Holding and other investment offices¹—Con.		
671	Holding offices	10 381	9 833	673	Trusts	(NA)	(NA)
6712	Offices of bank holding companies	2 256	2 170	6732	Educational, religious, and charitable trusts	(NA)	(NA)
6719	Offices of holding companies, n.e.c.	8 125	7 663	6733	Trusts, except educational, religious, and charitable	(NA)	(NA)
672	Investment offices	829	777	679	Miscellaneous investing	9 117	8 486
6722	Management investment offices, open-end	561	528	6792	Oil royalty traders	746	700
6726	Unit investment trusts, face-amount certificate offices, and closed-end management investment offices	268	249	6794	Patent owners and lessors	1 514	1 417
				6798	Real estate investment trusts	655	604
				6799	Investors, n.e.c.	6 202	5 765

¹Data for SIC 673, Trusts, are not included.

Appendix H. **Coefficients of Variation for Revenue Lines: 1992**

[Not applicable]

Appendix I.

Revenue Lines, Codes, and Reporting-Form Numbers: 1992

RL code	Description	Form number CB-	RL code	Description	Form number CB-
010	Real estate consulting.....	6501, 6502	130	Other fees and commissions—Con.	6000, 6010, 6101, 6102
020	Real estate auction	6501, 6502	142	Foreign currency exchange fees	6102
			143	Safe deposit or post office box rental fees	6102
030	Fees charged to real estate agents for office use, advertising, publicity, etc.	6501, 6502	144	Fees from money order and travelers check sales	6102
			145	Check cashing fees	6102
			146	Other fees and commissions	6102
040	Receipts (commissions) from operators of concessions and coin- operated machines.....	6501, 6502	150	Fees from consulting and advisory services.....	6000, 6010, 6102, 6200, 6400
050	Gains (losses) on assets sold or traded	6102	151	Insurance	6400
			159	All other fees from consulting and advisory services	6400
070	Other investment income	6501, 6502	160	Leasing income	6102
			161	Income from auto and truck finance leasing	6102
080	Loan origination fee income	6000, 6010, 6101, 6102	162	Income from computer equipment finance leasing	6102
			163	Income from all other lease financing receivables	6102
081	Residential real estate loans	6000, 6010, 6101, 6102	164	Income from lease of real property	6102
			165	Income from all other operating leases	6102
082	Nonresidential real estate loans	6000, 6010, 6101, 6102	170	Loan discount fee income	6101, 6102
			171	Residential real estate loans	6101, 6102
083	Other loans	6000, 6010, 6101, 6102	172	Nonresidential real estate loans	6101, 6102
			173	Other loans, loan packages, or credit card debt	6101, 6102
090	Interest income	6000, 6010, 6101, 6102, 6503, 6701, 6702	180	Service charges on deposit accounts	6000, 6010
			190	Income from fiduciary (trust) activities	6000, 6010, 6102
091	Residential real estate loans	6000, 6010, 6102	200	Securities commissions	6301, 6302, 6400
092	Nonresidential real estate loans	6000, 6010, 6102			
093	Commercial and industrial loans, except real estate	6000, 6010, 6102	210	Securities and commodities commissions.....	6200, 6701
			211	Securities	6200
094	Credit cards, overdraft credit, and related plans	6000, 6010, 6102	212	Commodities	6200
095	Other loans to individuals	6000, 6010	220	Net gains (losses) in trading accounts in securities	6200
			220	Interest income	6200
			229	All other gains (losses)	6200
096	Lease financing receivables	6000, 6010	230	Net gains (losses) in trading accounts in commodities	6200
097	Other interest income	6000, 6010			
098	Unsecured loans	6000, 6010, 6101	240	Gains (losses) from underwriting and selling groups of securities....	6200
			250	Margin interest	6200
099	New and used auto loans.....	6000, 6010, 6101, 6102	260	Other interest income	6200
			270	Commissions from sale of other investment company securities	6200
101	First mortgage residential real estate loans	6000, 6010, 6101	280	Net investment income	6200, 6301, 6302, 6311, 6321
102	First mortgage nonresidential real estate loans.....	6000, 6010, 6101	281	Realized capital gains (or losses) on investment accounts.....	6200, 6301, 6302, 6311, 6321
103	Other residential real estate loans	6000, 6010, 6101			
104	Other nonresidential real estate loans	6000, 6010, 6101	282	Other investment income (net)	6200, 6301, 6302, 6311, 6321
105	Other loans to members	6000, 6010, 6101			
106	Other interest income	6000, 6010, 6101	300	Life insurance premiums earned (net)	6301, 6302, 6311, 6321
107	Home equity loans	6000, 6010, 6101, 6102	310	Reinsurance premiums—assumed	6301, 6302, 6311, 6321
			311	Life	6301, 6311
108	Other loans to individuals	6102	312	Accident and health	6301, 6311
109	Other interest income	6102	313	All other reinsurance	6301, 6311
			314	Property and casualty	6302, 6321
			319	All other reinsurance	6302, 6321
120	Net investment income	6000, 6010, 6101, 6503, 6701, 6702	320	Accident and health insurance premiums earned (net)	6301, 6302, 6311, 6321
			321	Accidental death and dismemberment.....	6301, 6302, 6311, 6321
121	Gains (losses) from assets held in trading accounts	6000, 6010, 6101	322	Health	6301, 6302, 6311, 6321
122	Gains (losses) on assets not held in trading accounts	6000, 6010, 6101	329	All other accident and health.....	6301, 6302, 6311, 6321
123	Other investment income (net)	6000, 6010, 6101			
130	Other fees and commissions	6000, 6010, 6101, 6102	330	Premiums earned (net) for other hospital and medical services (HMO's, PPO's, prepaid health plans)	6301, 6311
131	Loan (and line of credit) servicing fees collected after placement .	6000, 6010			
132	Underwriting fee income	6000, 6010	340	Property and casualty insurance premiums earned (net).....	6301, 6302, 6311, 6321
133	Commissions and fees from securities and commodities sales	6000, 6010			
134	Commissions and fees from insurance sales	6000, 6010	350	Other insurance premiums earned (net)	6301, 6302, 6311, 6321
135	Other fees and commissions (including ATM charges, etc.).....	6000, 6010			
136	Fees from discounting accounts receivable	6102	360	Title insurance premiums earned (net)	6302
137	Mortgage loan servicing or administration fees	6102	370	Annuity revenue	6301, 6302, 6311, 6321
138	Deposit brokerage fees.....	6102			
139	Bank or check clearinghouse fees	6102			
141	Electronic funds transfer charges	6102			

RL code	Description	Form number CB-	RL code	Description	Form number CB-
380	Surety insurance premiums earned (net)	6302, 6321	570	Property management fees for managing real property owned by others	6501, 6502
390	Fees collected for providing administrative services	6301, 6302, 6311, 6321	571 572	Residential properties	6501, 6502
391	Services to Medicare and Medicaid	6301, 6302, 6311, 6321	580	Nonresidential properties	6501, 6502
392	Services to CHAMPUS	6301, 6302, 6311, 6321	590	Real estate listing service	6501, 6502
399	Services to all other parties (i.e., insurance, health plans, etc.)	6301, 6302, 6311, 6321	600 601 602	Revenue from construction, remodeling, and repair work done for others	6501, 6502, 6503
410	Insurance commissions (insurance agents only, establishment not owned and operated by carrier)	6200, 6301, 6302, 6400, 6501, 6502, 6503, 6701	610 620	Title search, title reconveyance, and title abstract service fees	6302, 6503
411	Life insurance commissions	6400	610	Residential properties	6503
412	Accident and health insurance commissions	6400	610	Nonresidential properties	6503
413	Property and casualty insurance commissions	6400	620	Revenue from real estate escrow services	6503
414	Annuity commissions	6400	630	Revenue from escrow services, other than real estate	6503
415	Title	6501, 6502, 6503	631 632	Revenue from sale of land (except cemetery spaces) subdivided or developed by this establishment	6503
416	Other insurance	6501, 6502, 6503	640 641	Value of improvements (except buildings)	6503
419	Other insurance commissions	6400	642	Value of the land (excluding improvements)	6503
420	Insurance claims adjusting/appraisal fees	6400	650	Revenue from sale of buildings constructed by this establishment	6503
430	Fees earned managing pension, health, and welfare funds	6400	660 661	Value of improvements (including buildings)	6503
440	Revenue from all other insurance-related activities	6400	662	Value of the land (excluding improvements)	6503
500	Gross rents from real properties owned by this establishment	6301, 6302, 6311, 6321, 6400, 6501, 6502, 6503, 6701	663 664 665 667	Revenue from contract construction work done for others	6503
501	Single-family houses	6501, 6502	670	Cemetery and mausoleum services	6503
502	Mobile home sites	6501, 6502	700	Sales of cemetery lots	6503
503	Apartments with 5 or more units per building	6501, 6502	701	Sales of other interment spaces and rights	6503
504	Apartments or houses with 2 to 4 units per building	6501, 6502	702	Openings and closings	6503
505	Residential properties	6503, 6701	703	Maintenance services	6503
506	Commercial and office properties	6501, 6502	704	Sales of monuments, markers, etc.	6503
507	Retail and shopping center properties	6501, 6502	705	Other cemetery and mausoleum services (excluding sale of merchandise)	6503
508	Manufacturing and industrial properties	6501, 6502	706	Revenue from sale of merchandise	6503
509	All other nonresidential properties	6501, 6502	707	Management fees earned	6701, 6702
511	Nonresidential properties	6503, 6701	708	Educational or charitable or religious trusts	6701, 6702
520	Condominium and cooperative owners' fees and assessments	6501, 6502	710 711 712	Other trusts	6701, 6702
530	Guestroom and unit rental from rooms and units rented primarily to transients	6501, 6502	713	Investments (open-end)	6701
540	Net gains (losses) from sales of real property owned by this establishment for investment, rent, or lease	6501, 6502, 6701	720 730	Investments (closed-end)	6701
550	Real estate appraisal	6501, 6502	800	Property management	6701
560	Real estate brokerage fees and commissions	6200, 6400, 6501, 6502, 6701	890	All other management	6701
561	Residential properties	6501, 6502		Pension, health, and welfare funds	6702
562	Nonresidential properties	6501, 6502		Other	6702
563	Land	6501, 6502		Royalty income	6701
				Oil and petroleum	6701
				Patent, franchise, and copyright leasing and licensing (including music and publishing)	6701
				All other	6701
				Dividend income	6701
				Oil or gas production income	6701
				Leasing revenue (except from finance and capital leases)	6000, 6010
				Other revenue	6000, 6010, 6101, 6102, 6200, 6301, 6302, 6311, 6321, 6400, 6501, 6502, 6503, 6701, 6702